

### DESERT HEALTHCARE DISTRICT Special Finance, Legal, Administration, & Real Estate Committee Meeting May 12, 2020

A special meeting of the Finance, Legal, Administration, & Real Estate Committee of the Desert Healthcare District will be held at 3:30 PM, Tuesday, May 12, 2020, via Zoom using the following link: <u>https://us02web.zoom.us/j/83920270579?pwd=SHpSMEVra2VMK3FmVDZxTUpOV2NLQT09</u> – Password: 835154

Participants will need to download the WebEx app on their mobile devices. Members of the public may also be able to participate by telephone, using the follow dial in information:

Dial in #:(669) 900-6833 To Listen and Address the Board when called upon: Webinar ID: 839 2027 0579 Password: 835154

### I. CALL TO ORDER

#### AGENDA

## II. APPROVAL OF AGENDA

### **III. PUBLIC COMMENT**

At this time, comments from the audience may be made on items <u>not</u> listed on the agenda that are of public interest and within the subject-matter jurisdiction of the District. The Committee has a policy of limiting speakers to not more than three minutes. The Committee cannot take action on items not listed on the agenda. Public input may be offered on an agenda item when it comes up for discussion and/or action.

### **IV. APPROVAL OF MINUTES**

1.	F&A Minutes – Meeting March 10, 2020 – Pg. 3-5	ACTION
1.	F&A Minutes – Meeting March 10, 2020 – Pg. 3-5	ACTI

### V. CEO REPORT

### VI. CHIEF ADMINISTRATION OFFICER'S REPORT – Pg. 6

1. LPMP Leasing Update – Pg. 7

### **VII. FINANCIAL REPORTS**

- 1. District and LPMP Financial Statements Pg. 8-18
- 2. Accounts Receivable Aging Summary Pg. 19
- 3. District Deposits Pg. 20-21
- 4. District Property tax receipts Pg. 22
- 5. LPMP Deposits Pg. 23-25
- 6. District Check Register Pg. 26-28
- 7. Credit Card Detail of Expenditures Pg. 29-30
- 8. LPMP Check Register Pg. 31
- 9. Retirement Protection Plan Update Pg. 32
- 10. Grant Payment Schedule Pg. 33

Information

ACTION



### DESERT HEALTHCARE DISTRICT Special Finance, Legal, Administration, & Real Estate Committee Meeting May 12, 2020

### VIII. OTHER MATTERS

1.	Investment Portfolios – March 31, 2020 – Keith Stribling, HighMark Capital	Information
	Management – Pg. 34-61	
2.	Las Palmas Medical Plaza – Interior Fire Sprinkler Installation – Drawings, Plan	ACTION
	Check, and Permits – Estimated \$23,000 – Pg. 62	

### **IX. FY 2020-2021 Annual Budget Review** – Pg. 63-80

ACTION

### X. ADJOURNMENT

If you have any disability which would require accommodation to enable you to participate in this meeting, please email Andrea S. Hayles, Special Assistant to the CEO and Board Relations Officer, at <u>ahayles@dhcd.org</u> or call (760) 323-6110 at least 24 hours prior to the meeting.



### DESERT HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, LEGAL, AND COMMITTEE MEETING MINUTES March 10, 2020

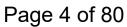
Directors Present	District Staff Present	Absent
Chair/Treasurer Mark Matthews –	Conrado E. Bárzaga, MD, Chief Executive Officer	
Telephonic	Chris Christensen, Chief Administration Officer -	
President Leticia De Lara, MPH	Telephonic	
Director Arthur Shorr	Eric Taylor, Accounting Manager	
	Andrea S. Hayles, Clerk to the Board	

AGENDA ITEMS	DISCUSSION	ACTION
I. Call to Order	Chair Matthews called the	
	meeting to order at 3:34 p.m.	
II. Approval of Agenda	Chair Matthews asked for a	Moved and seconded by Director
	motion to approve the agenda.	Shorr and President De Lara to
		approve the agenda.
		Motion passed unanimously.
III. Public Comment	There was no public comment.	
IV. Approval of Minutes	Chair Matthews motioned to	Moved and seconded by Director
1. F&A Minutes –	approve the February 11, 2020	Shorr and President De Lara to
Meeting February 11,	minutes. President De Lara	approve the agenda.
2019	requested a modification to	
	item IV. – approval of the	
	minutes, not the agenda.	
V. CEO Report	Conrado Bárzaga, MD, CEO,	
	explained that COVID-19 may	
	have some financial	
	implications for the District.	
	Since the District has a grant	
	program, we are assessing the	
	role the District has in the	
	pandemic for the Coachella	
	Valley, as it will have a financial	
	impact in the Valley. The	
	District is in discussions to	
	assess the immediate needs	
	and projections of the financial	
	impact. Homeless shelters are	
	a large population in the Valley,	
	and the District is providing	
	support for sanitization at the	
	sites. It is also important to	



### DESERT HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, LEGAL, AND COMMITTEE MEETING MINUTES March 10, 2020

	know whether the District can support the schools. President De Lara described the discretionary fund, inquiring on the District's ability to act or think about increasing the discretionary fund. Dr. Bárzaga explained that the resources necessary will exceed the discretionary fund, and the District should wait until there is a better understanding.	
VI. Chief Financial Officer's Report		
1. LPMP Leasing Update	Chris Christensen, CAO, described the landscape work also indicating that the occupancy rate is currently 98%. Mr. Christensen introduced Eric Taylor, the new accounting manager	
<ul> <li>VII. Financial Reports</li> <li>1. District and LPMP Financial Statements</li> <li>2. Accounts Receivable Aging Summary</li> <li>3. District – Deposits</li> <li>4. District – Property Tax Receipts</li> <li>5. LPMP Deposits</li> <li>6. District – Check Register</li> <li>7. Credit Card – Detail of Expenditures</li> <li>8. LPMP – Check Register</li> <li>9. Retirement Protection Plan Update</li> <li>10. Grant Payment Schedule</li> <li>VIII. Other Matters</li> </ul>	accounting manager. Chair Matthews reviewed the financials and answered questions of the committee.	Moved and seconded by Director Shorr and President De Lara and to approve the February 2020 District Financial Reports - Items 1-10 and to forward to the Board for approval. Motion passed unanimously.





### DESERT HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, LEGAL, AND COMMITTEE MEETING MINUTES March 10, 2020

<ol> <li>Lot for Sale – Indian Canyon Drive &amp; Mel Avenue</li> </ol>	Chair Matthews explained that Dr. Bárzaga brought the property to his attention, with Chris Christensen, CAO, describing the property details of the lot for sale.	
2. Las Palmas Medical Plaza – Landscape Estimates and Design (Streetscape)	Chris Christensen, CAO, explained the background with the committee to pursue the landscape design with Desert Modern Landscape. The prevailing bid process would take over two years with the first phase to begin in September 2020.	Moved and seconded by Director Shorr and President De Lara and to approve the Las Palmas Medical Plaza Landscape Estimates and Design and to forward to the Board for approval. Motion passed unanimously.
IV. Adjournment	Chair Matthews adjourned the meeting at 4:12 p.m.	Audio recording available on the website at <u>http://dhcd.org/Agendas-and-</u> <u>Documents</u>

ATTEST:

Mark Matthews, Chair/Treasurer Finance & Administration Committee Desert Healthcare District Board of Directors

Minutes respectfully submitted by Andrea S. Hayles, Clerk of the Board





## **Chief Administration Officer's Report**

## May 12, 2020

## Las Palmas Medical Plaza - Property Management:

## **Occupancy:**

See attached unit rental status report.

97.9% currently occupied -

Total annual rent including CAM fees is \$1,251,084.

### Leasing Activity:

Cohen, Musch, Thomas Medical Group (currently located in 3W-101) is working on their tenant improvement for their new units (1W 105-106), which should be complete in May.

Staff is working to complete the interior fire sprinkler system. It will be more cost effective if the installation is completed in multiple suites simultaneously. Estimates will be brought to the committee as work develops.

The District is addressing individual rent relief requests from tenants during this COVID-19 health crisis. Deferred rent for each tenant will be pro-rated over the remaining life of their lease.

							almas Medic		<u>.</u>					
							nit Rental St							
				T	<del></del>	<u>A</u> s	s of May 1, 2	2020		T	<del></del>	T	T	
Unit	Tenant Name	ie	Deposit	Leas	e Dates	Term	Unit	Percent	Monthly	Annual	Rent Per	Monthly	Total Monthly	Total Annual
l				From	То	· '	Sq Feet	of Total	Rent	Rent	Sq Foot	CAM	Rent Inclg CAM	Rent Inclg CAM
					<sup>†</sup>	·		<b>†</b>	+	ļ	<b>†</b>	\$ 0.62		
3W, 101	Available wh	nen Cohen, Musch relo	ocates to 1W, 105	-106	+'	†'	1,656	3.36%			+	[]		+
2W, 107	Vacant			'	· [ '	· ['	1,024	2.07%	 		t	Į		
Total - Vaca	incies			<u> </u> '	<u> </u>	ļ′	1,024	2.07%	Currently exclud	ides 3W, 101	<u> </u>	l	<u> </u>	
<u> </u>				t'	<u>+</u>	t'	<u> </u>	+		<u> </u>	+		<u></u>	
Total Suites	s-33 - 31 Suites	s Occupied	\$59,043.50			'	49,356	97.9%	\$ 75,444.37	\$ 905,332.44	\$ 1.56	\$ 28,812.64	\$ 104,257.01	\$ 1,251,084.12
l	+		Summary	y - All Units	<u> </u>		L	<u>+</u> +	·	<u> </u>	<u>↓</u>	I	<u> </u>	+
			Occupied	48,332	97.9%		1		1			1		
			Vacant	1,024	2.1%	ſ'		1I	<u> </u>		t	<u> </u>		
			Pending	0	0%	'			·'		I	<u>ا ا</u>		
			Total	49,356	100%		1		1 1			1		

DESERT HEALTHCARE DISTRICT
MARCH / APRIL 2020 FINANCIAL STATEMENTS
INDEX
Year to Date Variance Analysis
Cumulative Profit & Loss Budget vs Actual - Summary
Cumulative Profit & Loss Budget vs Actual - District Including LPMP
Cumulative Profit & Loss Budget vs Actual - LPMP
Balance Sheet - Condensed View
Balance Sheet - Expanded View
Accounts Receivable Aging
Deposit Detail - District
Property Tax Receipts - YTD
Deposit Detail - LPMP
Check Register - District
Credit Card Expenditures
Check Register - LPMP
Retirement Protection Plan Update
Grants Schedule

	DESERT HEALTHCARE DISTRICT														
							EAR TO DATE VARIANCE ANALYSIS								
							ACTUAL VS BUDGET								
			1				IEN MONTHS ENDED APRIL 30, 2020								
Scope: \$25,000 Variance per Staten	nent	of Operation	15 5	ummary											
	_														
		v	TD		0	ver(Under)									
Account		Actual		Budget	Ū	Budget	Explanation								
Account		Actual		Buuget		Budget	Explanation								
4000 - Income	\$	7,864,988	\$	6,860,640	\$	1,004,348	Higher interest income (net) from FRF investments \$1,039k; lower NEOPB Grant Income \$35k								
4500 - LPMP	\$	000 633	¢	1 010 250	\$	(20.749)	Lower income due to vacant units and COVID-19 rent deferral								
4500 - LPMP	Þ	989,632	\$	1,019,350	Þ	(29,718)									
4501 - Misc Income	\$	57,500	\$	9,500	\$	48,000	\$50,000 donation from RAP to be used for COVID-19 relief								
							Lower wage related expenses \$169k due to open positions; lower health insurance related expenses \$25k; lower retirement								
5000 - Direct Expenses	\$	726,269	\$	979,355	\$	(253,086)	\$21k; higher education exp 8k; lower Board related expenses \$46k.								
6445 - LPMP Expense	\$	812,097	\$	973,980	\$	(161,883)	Lower landscaping expense 138k; lower depreciation exp 11k; lower marketing exp 10k; lower various \$3k								
·															
6500 - Professional Fees Expense	\$	548,765	\$	987,480	\$	(438,715)	Lower Professional Services 348k; lower PR & Communications 35k; lower Legal 55k								
7000 - Grants Expense	\$	1,970,498	\$	3,000,420	\$	(1,029,922)	Budget of \$3.5 Million for fiscal year is amortized straight-line over 12-month fiscal year.								

### Desert Healthcare District Cumulative Profit & Loss Budget vs. Actual July 2019 through April 2020

			MON	ITH				TOTAL	
	Mar 20	Budget	\$ Over Budget	Apr 20	Budget	\$ Over Budget	Jul '19 - Apr 20	Budget	\$ Over Budget
Income									
4000 · Income	2,274,172	686,064	1,588,108	618,486	686,064	(67,578)	7,864,988	6,860,640	1,004,348
4500 · LPMP Income	103,691	102,300	1,391	84,638	102,400	(17,762)	989,632	1,019,350	(29,718)
4501 · Miscellaneous Income	750	950	(200)	50,750	950	49,800	57,500	9,500	48,000
Total Income	2,378,613	789,314	1,589,299	753,874	789,414	(35,540)	8,912,120	7,889,490	1,022,630
Expense									
5000 · Direct Expenses	86,709	97,116	(10,407)	64,400	97,270	(32,870)	726,269	979,355	(253,086)
6000 · General & Administrative Exp	48,695	43,082	5,613	29,274	43,081	(13,807)	410,430	430,816	(20,386)
6325 · CEO Discretionary Fund	1,964	417	1,547		417	(417)	4,297	4,170	127
6445 · LPMP Expenses	87,020	112,398	(25,378)	77,249	112,398	(35,149)	812,097	973,980	(161,883)
6500 · Professional Fees Expense	41,598	98,748	(57,150)	29,550	98,748	(69,198)	548,765	987,480	(438,715)
6700 · Trust Expenses	10,456	10,708	(252)	10,456	10,708	(252)	112,157	110,302	1,855
Total Expense	276,442	362,469	(86,027)	210,931	362,622	(151,691)	2,614,017	3,486,103	(872,086)
7000 · Grants Expense	376,485	300,042	76,443	975,478	300,042	675,436	1,970,498	3,000,420	(1,029,922)
Net Income	1,725,686	126,806	1,598,880	(432,534)	126,752	(559,286)	4,327,605	1,402,991	2,924,614

#### Desert Healthcare District Cumulative Profit & Loss Budget vs. Actual July 2019 through April 2020

			MON	TH				TOTAL	
	Mar 20	Budget	\$ Over Budget	Apr 20	Budget	\$ Over Budget	Jul '19 - Apr 20	Budget	\$ Over Budget
ncome									
4000 · Income									
4010 · Property Tax Revenues	561,355	561,355	0	561,355	561,355	0	5,613,550	5,613,550	0
4200 · Interest Income									
4220 · Interest Income (FRF)	132,715	106,250	26,465	74,980	106,250	(31,270)	1,009,512	1,062,500	(52,988
9999-1 · Unrealized gain(loss) on invest	1,576,604	8,333	1,568,271	(33,326)	8,333	(41,659)	1,176,208	83,330	1,092,878
4200 · Interest Income	1,709,319	114,583	1,594,736	41,654	114,583	(72,929)	2,185,720	1,145,830	1,039,890
4300 · DHC Recoveries	3,498	1,750	1,748		1,750	(1,750)	17,651	17,500	151
4400 · Grant Income		8,375	(8,375)	15,478	8,375	7,103	48,069	83,750	(35,681
Total 4000 · Income	2,274,172	686,063	1,588,109	618,487	686,063	(67,576)	7,864,990	6,860,630	1,004,360
4500 · LPMP Income	103,691	102,300	1,391	84,638	102,400	(17,762)	989,632	1,019,350	(29,718
4501 · Miscellaneous Income	750	950	(200)	50,750	950	49,800	57,500	9,500	48,000
otal Income	2,378,613	789,313	1,589,300	753,875	789,413	(35,538)	8,912,122	7,889,480	1,022,642
5000 · Direct Expenses									
5100 · Administration Expense									
5110 Wages Expense	77,345	88,000	(10,655)	80,012	88,000	(7,988)	667,208	898,230	(231,022
5111 · Allocation to LPMP - Payroll	(5,085)	(5,084)	(1)	(5,085)	(5,084)	(1)	(50,850)	(50.840)	(10
5112 · Vacation/Sick/Holiday Expense	6,672	7,500	(828)	5,109	7,500	(2,391)	110,225	75,000	35,225
5114 - Allocation to Foundation	(25,473)	(25,473)	0	(25,473)	(25,473)	0	(254,730)	(254,730)	(
5115 · Allocation to NEOPB	(-, -,	(7,289)	7.289	(14,807)	(7,289)	(7,518)	(44,941)	(72.890)	27,949
5119 · Allocation to RSS/CVHIP-DHCF	(3,176)	(2,382)	(794)	(1,907)	(2,382)	475	(18,180)	(23,820)	5,640
5120 · Payroll Tax Expense	5,505	6,732	(1,227)	6,509	6,732	(223)	62,206	68,716	(6,51)
5130 · Health Insurance Expense	- ,	- , -		- ,	-, -		- ,		(-/-
5131 · Premiums Expense	11,625	13,012	(1,387)	10,759	13,012	(2,253)	109,973	125,326	(15,353
5135 · Reimb./Co-Payments Expense	4,143	2.250	1,893	689	2.250	(1,561)	12,214	22.500	(10,286
Total 5130 · Health Insurance Expense	15,768	15,262	506	11,448	15,262	(3,814)	122,187	147.826	(25,639
5140 · Workers Comp. Expense	955	924	31	522	1,078	(556)	10,220	9,586	634
5145 · Retirement Plan Expense		021	0.	022	.,010	(000)	.0,220	0,000	
5146 · Retirement Plan - Forfeiture							(18,419)		
5145 - Retirement Plan Expense - Other	5,384	5,807	(423)	7,027	5,807	1,220	48,081	51,089	(3,008
Total 5145 · Retirement Plan Expense	5,384	5.807	(423)	7.027	5.807	1.220	29.662	51.089	(21,42
5160 · Education Expense	2,986	625	2,361	1,021	625	(625)	14,509	6,250	8,259
Total 5100 · Administration Expense	80,881	84,622	(3,741)	63,355	84,776	(21,421)	647,516	854,417	(206,90
5200 · Board Expenses	00,001	04,022	(0,7+1)	00,000	04,770	(21,721)	017,010	004,417	(200,50
5210 · Healthcare Benefits Expense	359	5,834	(5,475)	415	5,834	(5,419)	43,183	58,340	(15,15
5230 · Meeting Expense	2,736	1,667	1,069	410	1,667	(1,667)	12.625	16.670	(4,04
5235 · Director Stipend Expense	1,470	4,200	(2,730)	630	4,200	(3,570)	16,940	42,000	(25,060
5240 · Catering Expense	1,263	583	680	000	583	(583)	4,825	5,830	(1,00
5250 · Mileage Reimbursment Expense	1,200	208	(208)		208	(208)	1,176	2,080	(904
5270 · Election Fees Expense		200	(200)	+ +	200	(200)	1,	2,000	(30-
Total 5200 - Board Expenses	5,828	12,492	(6,664)	1,045	12,492	(11,447)	78,749	124,920	(46,17
Total 5000 · Direct Expenses	86,709	97,114	(10,405)	64,400	97,268	(32,868)	726,265	979,337	(253,072
6000 · General & Administrative Exp	00,709	57,114	(10,403)	04,400	31,200	(52,000)	120,200	313,331	(200,072
6110 · Payroll fees Expense	171	208	(37)	316	208	108	1,840	2,080	(240
6120 · Bank and Investment Fees Exp	9,330	9,833	(503)	9,283	9.833	(550)	93.376	98.330	(4,954
6125 · Depreciation Expense	986	1,250	(264)	(901)	1,250	(2,151)	7,973	12,500	(4,954
6125 · Depreciation Expense	15,072	15,072	(204)	15,072	15,072	(2,101)	150.720	150,720	(4,52
6130 · Dues and Membership Expense	1,894	2,500	(606)	1,014	2,500	(1,486)	33,775	25,000	8,77
6200 · Insurance Expense	1,894	1,500	253	1,014	1,500	353	17,980	15,000	2,98
6300 · Minor Equipment Expense	1,700	42	(42)	1,000	42	(42)	17,900	420	(420
6305 · Auto Allowance & Mileage Exp	462	600	(42)	462	600	(138)	3,464	6,000	(42)
10000 · Auto Allowance & Mileage Exp	402	000	(138)	402	000	(138)	3,404	0,000	(2,53

### Desert Healthcare District Cumulative Profit & Loss Budget vs. Actual July 2019 through April 2020

				MON		TOTAL				
		Mar 20	Budget	\$ Over Budget	Apr 20	Budget	\$ Over Budget	Jul '19 - Apr 20	Budget	\$ Over Budget
	6306 · Staff- Auto Mileage reimb	763	500	263	(41)	500	(541)	4,881	5,000	(119)
	6309 · Personnel Expense	3,302	83	3,219		83	(83)	10,173	830	9,343
	6310 · Miscellaneous Expense	(9)	42	(51)		42	(42)	83	420	(337)
	6311 · Cell Phone Expense	394	776	(382)	371	776	(405)	4,406	7,760	(3,354)
	6312 · Wellness Park Expenses		83	(83)		83	(83)		830	(830)
	6315 · Security Monitoring Expense		42	(42)	108	42	66	432	420	12
	6340 · Postage Expense		417	(417)	129	417	(288)	1,004	4,170	(3,166)
	6350 · Copier Rental/Fees Expense	788	458	330		458	(458)	3,654	4,580	(926)
	6351 · Travel Expense	1,322	917	405		917	(917)	18,376	9,170	9,206
	6352 · Meals & Entertainment Exp	1,069	583	486	14	583	(569)	7,976	5,830	2,146
	6355 · Computer Services Expense	7,694	3,775	3,919	1,290	3,775	(2,485)	20,255	37,750	(17,495)
	6360 · Supplies Expense	3,001	1,667	1,334	153	1,667	(1,514)	23,597	16,670	6,927
	6380 · LAFCO Assessment Expense	153	1,667	(1,514)	153	1,667	(1,514)	1,530	16,670	(15,140)
	6400 · East Valley Office	550	1,067	(517)		1,067	(1,067)	4,950	10,670	(5,720)
	otal 6000 · General & Administrative Exp	48,695	43,082	5,613	29,276	43,082	(13,806)	410,445	430,820	(20,375)
	325 · CEO Discretionary Fund	1,964	417	1,547		417	(417)	4,297	4,170	127
	6445 · LPMP Expenses	87,020	112,395	(25,375)	77,248	112,395	(35,147)	812,102	973,950	(161,848)
6	500 · Professional Fees Expense									
	6516 · Professional Services Expense	28,475	70,000	(41,525)	14,620	70,000	(55,380)	351,390	700,000	(348,610)
	6520 · Annual Audit Fee Expense	1,563	1,540	23	1,563	1,540	23	15,630	15,400	230
	6530 · PR/Communications/Website	4,310	7,208	(2,898)	4,368	7,208	(2,840)	37,210	72,080	(34,870)
	6560 · Legal Expense	7,250	20,000	(12,750)	9,000	20,000	(11,000)	144,541	200,000	(55,459)
	Total 6500 · Professional Fees Expense	41,598	98,748	(57,150)	29,551	98,748	(69,197)	548,771	987,480	(438,709)
67	700 · Trust Expenses									
	6711 · Disability Admin. Fee Expense								3,222	(3,222)
	6720 Pension Plans Expense									
	6721 · Legal Expense		167	(167)		167	(167)		1,670	(1,670)
	6725 · RPP Pension Expense	10,000	10,000		10,000	10,000		100,000	100,000	
	6728 · Pension Audit Fee Expense	456	542	(86)	456	542	(86)	12,157	5,420	6,737
	Total 6700 · Trust Expenses	10,456	10,709	(253)	10,456	10,709	(253)	112,157	110,312	1,845
	Expense Before Grants	276,442	362,465	(86,023)	210,931	362,619	(151,688)	2,614,037	3,486,069	(872,032)
	Grants Expense									
	010 · Major Grant Awards Expense	376,485	291,667	84,818	960,000	291,667	668,333	1,922,429	2,916,670	(994,241)
	027 · Grant Exp - NEOPB		8,375	(8,375)	15,478	8,375	7,103	48,069	83,750	(35,681)
Total	7000 · Grants Expense	376,485	300,042	76,443	975,478	300,042	675,436	1,970,498	3,000,420	(1,029,922)
Net In	ncome	1,725,686	126,806	1,598,880	(432,534)	126,752	(559,286)	4,327,605	1,402,991	2,924,614

### Las Palmas Medical Plaza Cumulative Profit & Loss Budget vs. Actual July 2019 through April 2020

		MONTH							TOTAL				
		Mar 20	Budget	\$ Over Budget	Apr 20	Budget	\$ Over Budget	Jul '19 - Apr 20	Budget	\$ Over Budget			
Incon	ne												
4	500 · LPMP Income												
	4505 · Rental Income	75,042	73,500	1,542	61,217	73,500	(12,283)	713,464	732,450	(18,986)			
	4510 · CAM Income	28,649	28,700	(51)	23,421	28,900	(5,479)	276,168	286,600	(10,432)			
	4513 · Misc. Income		100	(100)					300	(300)			
4	500 · LPMP Income	103,691	102,300	1,391	84,638	102,400	(17,762)	989,632	1,019,350	(29,718)			
Expe	nse												
6	445 · LPMP Expenses												
	6420 Insurance Expense	1,879	1,083	796	1,879	1,083	796	18,790	10,830	7,960			
	6425 - Building - Depreciation Expense	21,484	21,667	(183)	21,700	21,667	33	215,056	216,670	(1,614)			
	6426 · Tenant Improvements -Dep Exp	15,914	17,083	(1,169)	18,252	17,083	1,169	161,478	170,830	(9,352)			
	6427 · HVAC Maintenance Expense	90	1,333	(1,243)		1,333	(1,333)	10,024	13,330	(3,306)			
	6428 · Roof Repairs Expense		208	(208)		208	(208)		2,080	(2,080)			
	6431 · Building -Interior Expense		833	(833)		833	(833)	1,600	8,330	(6,730)			
	6432 · Plumbing -Interior Expense	1,240	333	907	1,100	333	767	4,932	3,330	1,602			
	6433 · Plumbing -Exterior Expense		208	(208)		208	(208)		2,080	(2,080)			
	6434 · Allocation Internal Prop. Mgmt	5,085	5,084	1	5,085	5,084	1	50,850	50,840	10			
	6435 · Bank Charges	885	1,042	(157)	1,150	1,042	108	11,189	10,420	769			
	6437 · Utilities -Vacant Units Expense	86	208	(122)	89	208	(119)	603	2,080	(1,477)			
	6439 · Deferred Maintenance Repairs Ex	7,800	500	7,300		500	(500)	12,640	5,000	7,640			
	6440 · Professional Fees Expense	10,117	10,472	(355)	10,117	10,472	(355)	108,670	104,720	3,950			
	6441 · Legal Expense		83	(83)		83	(83)		830	(830)			
	6458 - Elevators - R & M Expense	1,591	1,000	591	224	1,000	(776)	8,087	10,000	(1,913)			
	6460 · Exterminating Service Expense	205	417	(212)	205	417	(212)	2,285	4,170	(1,885)			
	6463 · Landscaping Expense		30,833	(30,833)		30,833	(30,833)	19,842	158,330	(138,488)			
	6467 · Lighting Expense		833	(833)		833	(833)	2,250	8,330	(6,080)			
	6468 · General Maintenance Expense		83	(83)		83	(83)		830	(830)			
	6471 · Marketing-Advertising		1,417	(1,417)		1,417	(1,417)	4,096	14,170	(10,074)			
	6475 · Property Taxes Expense	6,000	6,008	(8)	6,000	6,008	(8)	60,000	60,080	(80)			
	6476 - Signage Expense	178	125	53		125	(125)	497	1,250	(753)			
	6480 · Rubbish Removal Medical Waste E	2,959	1,442	1,517	1,514	1,442	72	15,521	14,420	1,101			
	6481 · Rubbish Removal Expense	2,227	2,250	(23)	2,226	2,250	(24)	22,269	22,500	(231)			
	6482 · Utilities/Electricity/Exterior	445	625	(180)	379	625	(246)	4,392	6,250	(1,858)			
	6484 · Utilties - Water (Exterior)	335	708	(373)	358	708	(350)	4,498	7,080	(2,582)			
	6485 · Security Expenses	8,500	6,417	2,083	6,970	6,417	553	70,911	64,170	6,741			
	6490 · Miscellaneous Expense		100	(100)		100	(100)	1,622	1,000	622			
6	445 · LPMP Expenses	87,020	112,395	(25,375)	77,248	112,395	(35,147)	812,102	973,950	(161,848)			
Net Ir	ncome	16,671	(10,095)	26,766	7,390	(9,995)	17,385	177,530	45,400	132,130			

	Apr 30, 20
ASSETS	
Current Assets	
Checking/Savings	
1000 · CHECKING CASH ACCOUNTS	859,072
1100 · INVESTMENT ACCOUNTS	61,050,170
Total Checking/Savings	61,909,242
Accounts Receivable	279,195
Other Current Assets	
1270 · Prepaid Insurance -Ongoing	10,015
1279 · Pre-Paid Fees	6,922
1281 · NEOPB Receivable	15,478
1295 · Property Tax Receivable	1,403,138
1565 · Retirement Plan ForfeitureAsset	3,806
Total Other Current Assets	1,439,358
Total Current Assets	63,627,795
Fixed Assets	
1300 · FIXED ASSETS	4,913,164
1335-00 · ACC DEPR	(1,987,814)
1400 · LPMP Assets	6,894,301
Total Fixed Assets	9,819,651
Other Assets	
1700 · OTHER ASSETS	2,867,136
TOTAL ASSETS	76,314,582
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	15,297
2001 · LPMP Accounts Payable	17,289
Total Accounts Payable	32,586

	Apr 30, 20	
Other Current Liabilities		
2002 · LPMP Property Ta	<b>kes</b> (10	,924)
2110 · Direct Deposit Lia	pilities (26	,034)
2131 · Grant Awards Pay		,650
2133 · Accrued Account		,776
2141 · Accrued Vacation	<b>Time</b> 40	,597
2145 · Payroll Liability	(13	,352)
2188 · Current Portion -	<b>TD</b> 2	,467
2190 · Investment Fees	ayable 2	,401
Total Other Current Liabilitie	<b>s</b> 6,032	,581
Total Current Liabilities	6,065	,167
Long Term Liabilities		
2170 · RPP - Pension Liabilit	3,495	,623
2171 · RPP-Deferred Inflows	Resources 1,643	,743
2280 · Long-Term Disability	40	,626
2281 · Grants Payable - Long	-term 5,400	,000,
2286 · Retirement BOD Med	al Liabilit 72	,501
2290 · LPMP Security Depos	t <b>s</b> 61	,962
Total Long Term Liabilities	10,714	,455
Total Liabilities	16,779	,622
Equity		
3900 · *Retained Earnings	55,207	,356
Net Income	4,327	,605
Total Equity	59,534	,961
TOTAL LIABILITIES & EQUITY	76,314	,582

	Apr 30, 20
ASSETS	
Current Assets	
Checking/Savings	
1000 - CHECKING CASH ACCOUNTS	
1010 · Union Bank - Checking	575,751
1046 · Las Palmas Medical Plaza	282,821
1047 · Petty Cash	500
Total 1000 CHECKING CASH ACCOUNTS	859,072
1100 · INVESTMENT ACCOUNTS	
1130 · Facility Replacement Fund	59,480,806
1135 · Unrealized Gain(Loss) FRF	1,569,364
Total 1100 INVESTMENT ACCOUNTS	61,050,170
Total Checking/Savings	61,909,242
Accounts Receivable	
1201 · Accounts Receivable	
1204 · LPMP Accounts Receivable	(4,774
1205 · Misc. Accounts Receivable	56,104
1211 · A-R Foundation - Exp Allocation	227,865
Total Accounts Receivable	279,195
Other Current Assets	
1270 · Prepaid Insurance -Ongoing	10,015
1279 · Pre-Paid Fees	6,922
1281 · NEOPB Receivable	15,478
1295 · Property Tax Receivable	1,403,138
1565 · Retirement Plan ForfeitureAsset	3,806
Total Other Current Assets	1,439,358
Total Current Assets	63,627,795
Fixed Assets	
1300 · FIXED ASSETS	
1310 · Computer Equipment	94,034
1315 Computer Software	68,770
1320 - Furniture and Fixtures	33,254
1325 - Offsite Improvements	300,849
1331 - DRMC - Parking lot	4,416,257
Total 1300 · FIXED ASSETS	4,913,164

	Apr 30, 20
1335-00 · ACC DEPR	
1335 · Accumulated Depreciation	(210,452)
1336 · Acc. Software Depreciation	(68,770)
1337 - Accum Deprec- Solar Parking Lot	(1,567,659)
1338 · Accum Deprec - LPMP Parking Lot	(140,934)
Total 1335-00 - ACC DEPR	(1,987,814)
1400 · LPMP Assets	
1401 · Building	8,705,680
1402 · Land	2,165,300
1403 - Tenant Improvements -New	2,214,163
1404 - Tenant Improvements - CIP	129,550
1406 - Building Improvements	
1406.1 · LPMP-Replace Parking Lot	676,484
1406 · Building Improvements - Other	1,562,034
Total 1406 - Building Improvements	2,238,518
1407 · Building Equipment Improvements	364,891
1409 · Accumulated Depreciation	
1410 · Accum. Depreciation	(7,369,419)
1412 · T I Accumulated DepNew	(1,554,382)
Total 1409 · Accumulated Depreciation	(8,923,801)
Total 1400 · LPMP Assets	6,894,301
Total Fixed Assets	9,819,651
Other Assets	
1700 · OTHER ASSETS	
1731 · Wellness Park	1,693,800
1740 · RPP-Deferred Outflows-Resources	1,159,189
1741 · OPEB-Deferrred Outflows-Resourc	14,147
Total 1700 · OTHER ASSETS	2,867,136
Total Other Assets	2,867,136
TOTAL ASSETS	76,314,582
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	15,297
2001 · LPMP Accounts Payable	17,289
Total Accounts Payable	32,586
Other Current Liabilities	

	Apr 30, 20
2002 · LPMP Property Taxes	(10,924)
2110 · Direct Deposit Liabilities	(26,034)
2131 · Grant Awards Payable	5,896,650
2133 - Accrued Accounts Payable	140,776
2141 · Accrued Vacation Time	40,597
2145 · Payroll Liability	(13,352)
2188 - Current Portion - LTD	2,467
2190 · Investment Fees Payable	2,401
Total Other Current Liabilities	6,032,581
Total Current Liabilities	6,065,167
Long Term Liabilities	
2170 · RPP - Pension Liability	3,495,623
2171 · RPP-Deferred Inflows-Resources	1,643,743
2280 · Long-Term Disability	40,626
2281 · Grants Payable - Long-term	5,400,000
2286 · Retirement BOD Medical Liabilit	72,501
2290 · LPMP Security Deposits	61,962
Total Long Term Liabilities	10,714,455
Total Liabilities	16,779,622
Equity	
3900 · *Retained Earnings	55,207,356
Net Income	4,327,605
Total Equity	59,534,961
TOTAL LIABILITIES & EQUITY	76,314,582

### Desert Healthcare District A/R Aging Summary As of April 30, 2020

	Current	1 - 30	31-60	61 - 90	> 90	TOTAL	Comment
Desert Healthcare Foundation-	27,380	120,124	-	52,608	27,753	227,865	Due from Foundation
Laboratory Corporation of America	-	(4,774)	-	-	-	(4,774)	Prepaid
Mark Matthews	1,927	-	1,927	-	-	3,854	Director Premiums
Regional Access Project Foundation-	50,000	-	-	-	-	50,000	COVID-19 Grant Funds
Sovereign	750	750	-	750	-	2,250	Slow pay
TOTAL	80,057	116,100	1,927	53,358	27,753	279,195	

## Desert Healthcare District Deposit Detail March through April 2020

Туре	Date	Name	Amount
Damaali	00/00/0000		4 740
Deposit	03/03/2020		1,749
		T-Mobile	(1,749)
TOTAL			(1,749)
Deposit	03/11/2020		69,342
Deposit	03/11/2020		03,342
		Riverside County Treasurer - Property Tax	(69,342)
TOTAL			(69,342)
Deposit	03/26/2020		20,358
		Riverside County Treasurer - CalFresh	(13,515)
Payment	03/26/2020	FIND-Food Bank	(6,843)
TOTAL			(20,358)
Deposit	03/31/2020		1,749
		T-Mobile	(1,749)
TOTAL			(1,749)
Deposit	03/31/2020		2,144
		Riverside County Treasurer - Property Tax	(2,144)
TOTAL			(2,144)
Deposit	04/07/2020		251
		Principal Financial Group	(251)
TOTAL			(251)
Deposit	04/14/2020		405,506
		Riverside County Treasurer - Property Tax	(405,506)
TOTAL			(405,506)

## Desert Healthcare District Deposit Detail March through April 2020

Туре	Date	Name	Amount
Deposit	04/23/2020		97
		State Compensation Insurance Fund	(97)
TOTAL			(97)
		TOTAL	501,196

<b></b>					DE	SE	RT HEALTHO	A:								
						-			TS FY 2019 - 2	020	)					
					<b>RECEIPTS</b> -	TWE	ELVE MONTH	IS	ENDED JUNE	E 30	), 2020					
		FY 2018	8-2019 Pro	ojec	cted/Actual						FY 2019	-2020 Proj	ect	ed/Actual		
	Budget %	Budget \$	Act %	Α	ctual Receipts	'	Variance		Budget %		Budget \$	Act %	Α	ctual Receipts	'	/ariance
July	2.5%	\$ 165,105	1.3%	\$	87,106	\$	(77,998)		2.5%	\$	168,407	0.0%	\$	-	\$	(168,407)
Aug	1.6%	\$ 105,667	1.3%	\$	88,674	\$	(16,993)		1.6%	\$	107,780	3.1%	\$	207,292	\$	99,512
Sep	2.6%	\$ 171,709	2.4%	\$	155,626	\$	(16,083)		2.6%	\$	175,143	0.0%	\$	-	\$	(175,143)
Oct	0.0%	\$ -	0.0%	\$	-	\$	-		0.0%	\$	-	2.4%	\$	158,895	\$	158,895
Nov	0.4%	\$ 26,417	0.0%	\$	-	\$	(26,417)		0.4%	\$	26,945	0.0%	\$	-	\$	(26,945)
Dec	16.9%	\$ 1,116,106	17.8%	\$	1,177,161	\$	61,054		16.9%	\$	1,138,429	18.2%	\$	1,222,723	\$	84,294
Jan	31.9%	\$ 2,106,733	19.7%	\$	1,299,278	\$	(807,456)		31.9%	\$	2,148,868	33.1%	\$	2,228,697	\$	79,829
Feb	0.0%	\$ -	13.9%	\$	918,846	\$	918,846		0.0%	\$	-	1.0%	\$	69,468	\$	69,468
Mar	0.3%	\$ 19,813	0.7%	\$	44,532	\$	24,719		0.3%	\$	20,209	1.1%	\$	71,486	\$	51,277
Apr	5.5%	\$ 363,230	5.9%	\$	392,745	\$	29,515		5.5%	\$	370,495	6.0%	\$	405,506	\$	35,012
May	19.9%	\$ 1,314,232	20.3%	\$	1,341,271	\$	27,039		19.9%	\$	1,340,517	0.0%				
June	18.4%	\$ 1,215,169	22.3%	\$	1,470,000	\$	254,830		18.4%	\$	1,239,473	0.0%				
Total	100%	\$ 6,604,180	105.6%	\$	6,975,238	\$	371,058	Ī	100.00%	\$	6,736,264	64.8%	\$	4,364,067	\$	207,792

## Las Palmas Medical Plaza Deposit Detail - LPMP March through April 2020

Date	Name	Amount		
03/02/2020		3,854		
03/02/2020		0,004		
03/02/2020	Quest Diagnostics Incorporated	(3,854)		
		(3,854)		
03/04/2020		49,192		
03/04/2020	Steven Gundry, M.D.	(5,235)		
		(2,177)		
	•	(2,580)		
	,	(5,006)		
		(5,543)		
03/04/2020		(28,650)		
		(49,192)		
03/05/2020		20,509		
02/05/2020	Derekheb Fezeuri M.D.	(5.060)		
		(5,969)		
		(2,296) (3,246)		
		(3,240)		
		(3,354)		
		(2,898)		
00,00,2020		(20,509)		
03/06/2020		3,570		
03/06/2020	Desert Family Medical Center	(3,570)		
		(3,570)		
03/11/2020		6,217		
03/11/2020	Palmtree Clinical Research	(6,217)		
		(6,217)		
	03/02/2020 03/02/2020 03/04/2020 03/04/2020 03/04/2020 03/04/2020 03/04/2020 03/04/2020 03/04/2020 03/04/2020 03/05/	03/02/2020       Quest Diagnostics Incorporated         03/04/2020       Quest Diagnostics Incorporated         03/04/2020       Quest Diagnostics Incorporated         03/04/2020       Steven Gundry, M.D.         03/04/2020       Desert Oasis Healthcare Medical Group         03/04/2020       Hassan Bencheqroun, M.D.         03/04/2020       Desert Regional Medical Center         03/04/2020       Tenet HealthSystem Desert, Inc         03/04/2020       Tenet HealthSystem Desert, Inc.         03/05/2020       Derakhsh Fozouni, M.D.         03/05/2020       Pathway Pharmaceuticals,Inc.         03/05/2020       Ramy Awad, M.D.         03/05/2020       Brad A. Wolfson, M.D.         03/05/2020       Cure Cardiovascular Consultants         03/06/2020       Desert Family Medical Center         03/06/2020       Desert Family Medical Center		

## Las Palmas Medical Plaza Deposit Detail - LPMP

### March through April 2020

Date	Name	Amount		
03/26/2020		12,033		
		(2,739)		
		(6,293)		
03/26/2020	Peter Jamieson, M.D.	(3,001)		
		(12,033)		
03/26/2020		7,412		
03/26/2020	Desert Oasis Healthcare Medical Group	(2,177)		
03/26/2020	Steven Gundry, M.D.	(5,235)		
		(7,412)		
03/30/2020		4,774		
03/30/2020	Laboratory Corporation of America	(4,774)		
		(4,774)		
04/01/2020		3,854		
04/01/2020	Quest Diagnostics Incorporated	(3,854)		
		(3,854)		
04/03/2020		3,570		
04/03/2020	Desert Family Medical Center	(3,570)		
		(3,570)		
04/07/2020		42,742		
04/07/2020	Cohen Musch Thomas Medical Group	(3,543)		
04/07/2020	Desert Regional Medical Center	(5,006)		
04/07/2020	Tenet HealthSystem Desert, Inc	(5,543)		
04/07/2020	Tenet HealthSystem Desert, Inc.	(28,650)		
		(42,742)		
	03/26/2020 03/26/2020 03/26/2020 03/26/2020 03/26/2020 03/26/2020 03/26/2020 03/30/2020 03/30/2020 03/30/2020 04/01/2020 04/01/2020 04/03/2020 04/03/2020 04/07/2020 04/07/2020 04/07/2020	03/26/2020         Image: Control of America         Image: Control of America           03/26/2020         Desert Control of America         Image: Control of America           03/26/2020         Laboratory Corporation of America         Image: Control of America           03/30/2020         Quest Diagnostics Incorporated         Image: Control of America           04/01/2020         Desert Family Medical Center         Image: Control of America           04/03/2020         Cohen Musch Thomas Medical Group         Image: Control of America           04/07/2020         Cohen Musch Thomas Medical Group         Image: Control of America           04/07/2020         Desert Family Medical Center         Image: Control of America           04/07/2020         Desert Family Medical Center         Image: Control of America           04/07/2020         Desert Family Medical Center         Image: Control of America           04/07/2020         Desert Family Medical Center         Image: Control of America		

## Las Palmas Medical Plaza Deposit Detail - LPMP

### March through April 2020

Туре	Date	Name	Amount
Deposit	04/08/2020		20,509
Payment	04/06/2020	Derakhsh Fozouni, M.D.	(5,969)
Payment	04/08/2020	Pathway Pharmaceuticals, Inc.	(2,296)
Payment	04/06/2020	Ramy Awad, M.D.	(3,246)
Payment	04/06/2020	Aijaz Hashmi, M.D., Inc.	(2,745)
Payment	04/08/2020	Brad A. Wolfson, M.D.	(3,354)
Payment	04/08/2020	Cure Cardiovascular Consultants	(2,898)
TOTAL	04/08/2020		(20,509)
Deposit	04/13/2020		5,161
Payment	04/08/2020	Hassan Bencheqroun, M.D.	(2,580)
Payment	04/09/2020	Hassan Bencheqroun, M.D.	(2,580)
TOTAL			(5,161)
Deposit	04/22/2020		4,774
Payment	04/22/2020	Laboratory Corporation of America	(4,774)
TOTAL			(4,774)
Deposit	04/23/2020		2,739
Payment	04/23/2020	Dennis Spurgin, D.C.	(2,739)
TOTAL			(2,739)
		TOTAL	190,910

## Desert Healthcare District Check Register As of April 30, 2020

Type Date		Num	Name	Amount
1000 · CHECKING CAS	SH ACCOUNTS			
1010 · Union Bank - Ch	necking			
Bill Pmt -Check	03/02/2020	15894	Law Offices of Scott & Jackson	(10,890)
Liability Check 03/05/2020			QuickBooks Payroll Service	(37,392)
Bill Pmt -Check	03/05/2020	15895	Chris Christensen	(36)
Bill Pmt -Check	03/05/2020	15896	Image Source	(801)
Bill Pmt -Check	03/05/2020	15897	IntelliCorp Records,Inc.	(40)
Bill Pmt -Check	03/05/2020	15898	Jeff Crider	(4,888)
Bill Pmt -Check	03/05/2020	15899	Leticia De Lara	(464)
Bill Pmt -Check	03/05/2020	15900	Meghan Kane	(80)
Bill Pmt -Check	03/05/2020	15901	Negro Academic Scholarship Fund	(195)
Bill Pmt -Check	03/05/2020	15902	Palm Springs Youth Theatre Boosters	(500)
Bill Pmt -Check	03/05/2020	15903	Ready Refresh	(50)
Bill Pmt -Check	03/05/2020	15904	Safehouse of the Desert	(43,041)
Bill Pmt -Check	03/05/2020	15905	Shred-It	(103)
Bill Pmt -Check	03/05/2020	15906	So.Cal Computer Shop	(810)
Bill Pmt -Check	03/05/2020	15907	Underground Service Alert of Southern Cal	(3)
Bill Pmt -Check	03/05/2020	15908	Verizon Wireless	(604)
Bill Pmt -Check	03/05/2020	15909	Will Dean	(943)
Bill Pmt -Check	03/05/2020	15910	Zendle, Les-	(438)
Check	03/06/2020	Auto Pay	Calif. Public Employees'Retirement System	(12,025)
Bill Pmt -Check	03/06/2020	15911	Frazier Pest Control, Inc.	(90)
General Journal	03/09/2020	09-03	457(b) payment - 3/06/20 payroll	(4,255)
Bill Pmt -Check	03/16/2020	15912	Mangus Accountancy Group, A.P.C.	(500)
Bill Pmt -Check	03/16/2020	15913	Palms to Pines Printing	(196)
Bill Pmt -Check	03/16/2020	15914	State Compensation Insurance Fund	(619)
Liability Check	03/19/2020		QuickBooks Payroll Service	(39,378)
Bill Pmt -Check	03/19/2020	000000	First Bankcard (Union Bank)	(3,989)
Bill Pmt -Check	03/19/2020	000000	First Bankcard (Union Bank)	(5,011)
General Journal	03/19/2020	09-04	March 2020 LTD Payment - Jena Marie Van Earl	(1,234)
Bill Pmt -Check	03/19/2020	15915	Alejandro Espinoza-	(643)
Bill Pmt -Check	03/19/2020	15916	Chris Christensen	(530)
Bill Pmt -Check	03/19/2020	15917	Coachella Valley Rescue Mission	(48,645)
Bill Pmt -Check	03/19/2020	15918	CoPower Employers' Benefits Alliance	(1,507)
Bill Pmt -Check	03/19/2020	15919	HARC, INC.	(13,187)
Bill Pmt -Check	03/19/2020	15920	Image Source	(399)
Bill Pmt -Check	03/19/2020	15922	Law Offices of Scott & Jackson - Wire Transfer	(11,250)
Bill Pmt -Check	03/19/2020	15923	Staples Credit Plan	(1,235)
Bill Pmt -Check	03/19/2020	15924	Time Warner Cable	(247)

## Desert Healthcare District Check Register As of April 30, 2020

Туре	Date	Num	Name	Amount
Bill Pmt -Check	03/19/2020	15925	Tri-Star Risk Management	(336)
Bill Pmt -Check	03/19/2020	15926	Xerox Financial Services	(394)
General Journal	03/23/2020	09-05	457(b) payment - 3/20/20 payroll	(4,292)
Bill Pmt -Check	03/26/2020	15921	Graphtek Interactive	(38)
Bill Pmt -Check	03/26/2020	15927	Frazier Pest Control, Inc.	(30)
Bill Pmt -Check	03/26/2020	15928	Principal Life Insurance Co.	(1,517)
Bill Pmt -Check	03/26/2020	15929	Ready Refresh	(50)
Bill Pmt -Check	03/26/2020	15930	Regional Access Project Foundation	(550)
Bill Pmt -Check	03/26/2020	15931	Shred-It	(102)
Check	03/31/2020		Bank Service Charge	(359)
General Journal	03/31/2020	09-10	Record Medical Reimbursements - March 2020	(4,143)
Liability Check	04/02/2020		QuickBooks Payroll Service	(40,278)
Bill Pmt -Check	04/03/2020	15932	Jeff Crider	(4,293)
Bill Pmt -Check	04/03/2020	15933	Borrego Community Health Foundation	(350,000)
Bill Pmt -Check	04/03/2020	15934	So.Cal Computer Shop	(2,190)
General Journal	04/06/2020	10-01	457(b) payment - 4/03/20 payroll	(4,273)
Check	04/07/2020	Auto Pay	Calif. Public Employees'Retirement System	(10,173)
Bill Pmt -Check	04/07/2020	15935	Boyd & Associates	(108)
Bill Pmt -Check	04/07/2020	15936	Eric Taylor	(179)
Bill Pmt -Check	04/07/2020	15937	Evett PerezGil	(592)
Bill Pmt -Check	04/07/2020	15938	HARC, INC.	(14,785)
Bill Pmt -Check	04/07/2020	15939	Image Source	(870)
Bill Pmt -Check	04/07/2020	15940	Mangus Accountancy Group, A.P.C.	(500)
Bill Pmt -Check	04/07/2020	15941	Rogers, Carole	(525)
Bill Pmt -Check	04/07/2020	15942	State Compensation Insurance Fund	(619)
Bill Pmt -Check	04/07/2020	15943	Time Warner Cable	(247)
Bill Pmt -Check	04/07/2020	15944	Verizon Wireless	(607)
Bill Pmt -Check	04/07/2020	15945	Xerox Financial Services	(394)
Bill Pmt -Check	04/07/2020	15946	Zendle, Les-	(210)
Bill Pmt -Check	04/07/2020	15947	AIDS Assistance Program	(10,000)
Bill Pmt -Check	04/07/2020	15948	Coachella Valley Rescue Mission	(25,000)
Bill Pmt -Check	04/07/2020	15949	Find Food Bank, Inc.	(90,311)
Bill Pmt -Check	04/07/2020	15950	First Bankcard (Union Bank)	(5,907)
Bill Pmt -Check	04/07/2020	15951	Galilee Center	(25,000)
Bill Pmt -Check	04/07/2020	15952	LIft To Rise	(100,000)
Bill Pmt -Check	04/07/2020	15953	Martha's Village & Kitchen	(25,000)
Bill Pmt -Check	04/07/2020	15954	Staples Credit Plan	(166)
Bill Pmt -Check	04/07/2020	15955	First Bankcard (Union Bank)	(3,932)
Bill Pmt -Check	04/08/2020	15956	Cathedral Center	(10,000)

## Desert Healthcare District Check Register As of April 30, 2020

Type Date		Num	Name	Amount	
Bill Pmt -Check	04/08/2020	15957	Cove Communities Senior Association	(10,000)	
Bill Pmt -Check	04/08/2020	15958	Graphtek Interactive	(38)	
Bill Pmt -Check	04/08/2020	15959	Hope Through Housing Foundation	(10,000)	
Bill Pmt -Check	04/08/2020	15960	Mizell Senior Center	(10,000)	
Bill Pmt -Check	04/15/2020	15961	Borrego Community Health Foundation	(150,000)	
Bill Pmt -Check	04/15/2020	15962	Clinicas De Salud Del Pueblo Inc	(150,000)	
Bill Pmt -Check	04/15/2020	15963	Desert AIDS Project	(150,000)	
Bill Pmt -Check	04/15/2020	15964	Quest Diagnostics	(25)	
Bill Pmt -Check	04/15/2020	15965	Vanessa Smith-	(644)	
Bill Pmt -Check	04/15/2020	15966	SDRMA	(100)	
Bill Pmt -Check	04/15/2020	15967	Well in the Desert	(10,000)	
Liability Check	04/16/2020		QuickBooks Payroll Service	(39,582)	
General Journal	04/20/2020	10-11	457(b) payment - 4/17/20 payroll	(4,243)	
Check	04/22/2020	Auto Pay	Principal Financial Group-	(815)	
Bill Pmt -Check	04/22/2020	IB 04222020	Law Offices of Scott & Jackson	(9,000)	
General Journal	04/23/2020	10-13	April 2020 LTD Payment - Jena Marie Van Earl	(1,234)	
Bill Pmt -Check	04/23/2020	15968	CoPower Employers' Benefits Alliance	(2,441)	
Bill Pmt -Check	04/23/2020	15969	Frazier Pest Control, Inc.	(30)	
Bill Pmt -Check	04/23/2020	15970	Graphtek Interactive	(38)	
Bill Pmt -Check	04/23/2020	15971	Palms to Pines Printing	(531)	
Bill Pmt -Check	04/23/2020	15972	Principal Life Insurance Co.	(1,611)	
Bill Pmt -Check	04/23/2020	15973	Purchase Power	(129)	
Check	04/27/2020		Bank Service Charge	(283)	
General Journal	04/28/2020	10-15	Desert Healthcare Foundation- Wire Transfer - Concur	(16,475)	
Liability Check	04/30/2020		QuickBooks Payroll Service	(39,528)	
General Journal	04/30/2020	10-21	Record Medical Reimbursements - April 2020	(689)	
TOTAL				(1,591,626)	

Desert Healthcare District										
						Details for credit card Expenditures				
						Credit card purchases - February 2020 - Paid March 2020				
Number of cr			t perso	onnel -2						
Credit Card L				_						
Credit Card H		. Free section								
	Bárzaga - Chi istensen - Ch									
Routine types				Officer						
			. Comr	outer Supplies	. Meals. Trav	el including airlines and Hotels, Catering, Supplies for BOD				
meetings, CE					,,	станала у алина или така, стана у старрите така и и и и и и и и и и и и и и и и и и				
				Ī						
		Statement								
	Month	Total		Expense	-					
Year	Charged	Charge		Туре	Amount	Purpose	Description	Participants		
Chris' Statem		\$ 9,000	.29							
Chris Statem	ient:									
2020	February	\$ 3,989	.01	District						
		2 0,000			Dollar	Descr		1	1	
				6355	\$ 179.88	Adobe Pro subscription				
				6352	\$ 255.53	January Staff team building				
				6309		Advertising for Accounting Manager position				
				6309		Advertising for Senior Development Officer & Senior Program Officer position				
				5240		2/11/2020 Program Committee Meeting food		Alejandra		
	-	-		5160 6309		Community Information Exchange Conference Advertising for Senior Development Officer, Senior Program Officer & Accounting Manager position		Alejandro		
				5230		Leticia - Wine Lover's Auction				
				6309		Advertising for Accounting Manager position				
				6309		Employment verification expense				
				6352	\$ 207.89	February Staff team building				
				6310		Overlimit fee credit from January statement				
					\$ 3,989.01					
Conrado's St	atement:			_						
2020	February	\$ 5,011	28	District						
2020	rebruary	φ 0,011	.20		Dollar	Descr				
				5240		1/28/20 BOD food				
				5160		All That Jazz - +1 Conrado				
						Joslyn Center Donation				
				5230		Take Off With Mizell Event - Arthur +1				
		-		5230		Modernism week 2020 - Carole +1				
		-		5230 6352		It's All About the Kids Event - Lety Meals Expense UC Davis Air Quality Meeting				
		+		6352		Meals Expense UC Davis Air Quality Meeting Meals Expense UC Davis Air Quality Meeting				
		1		6360		Conference Call Expense				
				6352		Meals Expense UC Davis Air Quality Meeting				
				6360	\$ 11.28	Conference Call Expense				
						Desert AIDS Project Donation				
				5230		2020 Angels Dinner - Lety				
		-		6360		Conference Call Expense				
		+		6351 5240		Taxi in Sacramento for ACHD - Conrado 2/19/20 CHNA Committee Meeting food				
		+		6352		Meals Expense ACHD - Conrado	+	+	+	
	1	1		6351		Return Taxi for ACHD	1			
				6352		Meals Expense ACHD - Conrado			1	
				6351	\$ 12.00	In-flight Wifi Access for ACHD trip				
				6351		Hotel - ACHD				
				5240		2/25/20 BOD food				
				6360		Conference Call Expense				
				5230		Becky Baker Memorial - Karen				
			-+	5240		2/25/20 UCR Family Residency Meeting Food				
			-+	6120		Reversal of interest charge from February Credit of payment made in February				
		+			\$ (725.00) \$ 5,011.28	oroun or paymont made in rebruary	+	+	+	
	1	1			+ 0,011.20	1	L	I	1	

Preset Haditions District										
L						Desert Healthcare District Details for credit card Expenditures				
-						Credit card purchases - March 2020 - Paid April 2020				
Number of cr	edit cards he	ld by Distri	ct pers	onnel -2						
Credit Card L										
Credit Card H										
	Bárzaga - Chi									
	istensen - Ch		stration	Officer						
	s of charges:				Marta Tar	el la shullan shilana and Hatala. Ostarina, Osmallar (se DOD				
	es, Dues for r				s, meais, Trav	el including airlines and Hotels, Catering, Supplies for BOD				
meetings, or			in grant	t a girt items						
	5	Statement								
	Month	Tota		Expense						
Year	Charged	Charge	es	Туре	Amount	Purpose	Description	Participants		
		\$ 9,839	9.16							
Chris' Statem	nent:									
2020	March	\$ 5,907	7.17	District	Deller	Decer				
	+	-		-	Dollar	Descr Ciese WebEy Appuel Lisease				
	+	+		6355 6309		Cisco WebEx Annual License Advertising for Senior Development Officer, Senior Program Officer & Accounting Manager position				
	+			6309		Employment Advertising on Indeed.com				
	1	1		6355		Dropbox License				
	1	1		6355		Dropbox Licenses				
				6355	\$ 66.39	Dropbox License				
				6355		Dropbox License				
				5240		3/10/20 Program Committee Meeting food				
				6530		1&1 Ionos Instant Domain for CVHIP				
				6355		Smartsheet annual subscription				
				6355		Laptop Cases & Mice for Staff Laptops for Staff				
				6309		Advertising for Senior Development Officer, Senior Program Officer & Public Policy Analyst positions				
				6355		Dropbox License				
				6355		Dropbox License				
				6355		Dropbox License				
				5230		Credit for Cesar Chavez Breakfast Celebration - Lety, Les, Evett, Carole				
					\$ 5,907.17					
Conrado's St	atement:									
2020	March	\$ 3,93	1 00	District						
2020		\$ 3,33	1.35	GL	Dollar	Descr				
				6352		Pueblo Viejo - Lunch Meeting - Conrado, Lety & Gary Rotto (Borrego Health)				
				5230		Cathedral City State of the City and Expo - Evett				
				5160		Cathedral City State of the City and Expo - Conrado, Donna, Alejandro & Will				
				5230		2020 Angels Dinner - Karen				
				6130		Guidestar Pro Subscription Access				
	+			6352	\$ 229.79	Panera - Lunch Meeting - Conrado, Dr./Dean Deas & Dr. Larson (University of Riverside School of Medicir	ne)			
				5230 5230		Fools Folly Event - Les & Carole Palm Desert Chamber - 3/10 Program Committee Room				
	1	+		5230		Bloom In the Desert Event - Lety, Evett, Karen +1, Carole +1				
	1	1		5160		Bloom In the Desert Event - Conrado +1				
				5230		2020 Angels Dinner - +1 Karen				
				5230	\$ 35.00	Paint It Forward Event - Karen				
				6360		Conference Call Expense				
						Conference Call Expense				
				5160		GIH Annual Conference - Conrado				
				5160		GIH Annual Conference - Donna				
	+	+		6360		Conference Call Expense				
				6360 6360		Conference Call Expense Conference Call Expense				
	+	+		6360		Conference Call Expense				
		1		6360		Conference Call Expense				
	1	1		5160		Credit for Cesar Chavez Breakfast Celebration - Conrado				
	1				\$ 3,931.99					
	1	1			,					

## Las Palmas Medical Plaza **Check Register**

Type Date		Num	Name	Amount		
1000 · CHECKING CAS	H ACCOUNTS					
1046 · Las Palmas Med	lical Plaza					
Bill Pmt -Check 03/04/2020		10150	Desert Water Agency	(485)		
Bill Pmt -Check	03/04/2020	10151	Frazier Pest Control, Inc VOID	0		
Bill Pmt -Check	03/04/2020	10152	Imperial Security	(1,700)		
Bill Pmt -Check	03/04/2020	10153	Palm Springs Disposal Services Inc	(2,227)		
Bill Pmt -Check	03/16/2020	10149	Frazier Pest Control, Inc.	(175)		
Bill Pmt -Check	03/16/2020	10154	Imperial Security	(1,700)		
Bill Pmt -Check	03/19/2020	10155	INPRO-EMS Construction	(10,117)		
Bill Pmt -Check	03/19/2020	10156	Frontier Communications	(226)		
Bill Pmt -Check	03/19/2020	10157	Hassan Bencheqroun, M.D	(2,067)		
Bill Pmt -Check	03/19/2020	10158	Imperial Security	(3,400)		
Bill Pmt -Check	03/19/2020	10159	INPRO-EMS Construction	(9,040)		
Bill Pmt -Check	03/19/2020	10160	Stericycle, Inc.	(1,479)		
Bill Pmt -Check	03/19/2020	10161	Southern California Edison	(531)		
Bill Pmt -Check	03/26/2020	10162	Amtech Elevator Services	(1,365)		
Bill Pmt -Check	03/26/2020	10163	Best Signs, Inc.	(178)		
Bill Pmt -Check	03/26/2020	10164	Imperial Security	(1,700)		
Bill Pmt -Check	03/26/2020	10165	Jon Christensen Riverside Co. Treasurer	(35,462)		
Check	03/31/2020		Bank Service Charge	(885)		
Bill Pmt -Check	04/03/2020	10166	Desert Water Agency	(335)		
Bill Pmt -Check	04/07/2020	10170	Desert Air Conditioning Inc.	(90)		
Bill Pmt -Check	04/07/2020	10169	Frazier Pest Control, Inc.	(175)		
Bill Pmt -Check	04/07/2020	10167	Imperial Security	(1,700)		
Bill Pmt -Check	04/07/2020	10171	Palm Springs Disposal Services Inc	(2,227)		
Bill Pmt -Check	04/07/2020	10168	Stericycle, Inc.	(1,480)		
Bill Pmt -Check	04/15/2020	10172	Imperial Security	(1,700)		
Bill Pmt -Check	04/23/2020	10173	Frontier Communications	(224)		
Bill Pmt -Check	04/23/2020	10174	Imperial Security	(3,570)		
Bill Pmt -Check	04/23/2020	10175	Southern California Edison	(469)		
Check	04/30/2020		Bank Service Charge	(1,150)		
TOTAL				(85,855)		



## MEMORANDUM

DATE: May 12, 2020

TO: F&A Committee

RE: Retirement Protection Plan (RPP)

Current number of participants in Plan:

Active – still employed by hospital	103
Vested – no longer employed by hospital	62
Former employees receiving annuity	7
Total	<u>172</u>

The outstanding liability for the RPP is approximately **\$4.2M** (Actives - \$2.9M and Vested - \$1.3M). US Bank investment account balance \$4.9M. Per the June 30, 2019 Actuarial Valuation, the RPP has an Unfunded Pension Liability of approximately **\$3.4M**. A monthly accrual of \$10K is being recorded each month as an estimate for FY2020.

The payouts, excluding monthly annuity payments, made from the Plan for the Ten (10) months ended April 30, 2020 totaled **\$196K.** Monthly annuity payments (7 participants) total **\$1.0K** per month.

	DESERT HEALTH							
	OUTSTANDING GRANTS AND			HEDULE				
	As of 4 TWELVE MONTHS E							
			Approved	Current Yr	6/30/2019	Total Paid		Open
Grant ID Nos.	Name	_	nts - Prior Yrs	2019-2020	Bal Fwd/New	July-June		BALANCE
2014-MOU-BOD-11/21/13	Memo of Understanding CVAG CV Link Support	\$	10,000,000		\$ 10,000,000	\$-	\$	10,000,000
2015-876-BOD-6-23-15	Arrowhead Neuroscience Fndtn-NeuroInterventional & NeuroCritical Care Fellowship 2 Yr	\$	373,540		\$ 37,354	\$ 27,522	\$	9,832
	Unexpended funds of Grant #876 (\$9,832.32 10% Retention)						\$	(9,832
2016-927-BOD-12-20-16	SafeHouse of the Desert - "What's Up" Crisis Texting Application - 3 Yr	\$	679,357		\$ 169,839	\$ 144,945	\$	24,895
	Unexpended funds Grant #927						\$	(24,895
2017-938-BOD-07-25-17	Mizell Senior Center - A Matter of Balance Phase 2 - 2 Yr	\$	400,300		\$ 40,030	\$ 2,077	\$	37,953
	Unexpended funds of Grant #938 (\$37,953 10% Retention)					\$-	\$	(37,953
2018-960-BOD-02-27-18	Desert Cancer Foundation - Patient Assistance and Suzanne Jackson Breast Cancer	\$	200,000		\$ 20,000	\$ 20,000	\$	-
2018-967-BOD-05-22-18	The City of DHS-Public Safety Emergency Response Program - Purchase AEDs	\$	30,000		\$ 3,000	\$ 710	\$	2,290
	Unexpended funds of Grant #967 (\$2,290.34 10% Retention)					\$-	\$	(2,290
2018-974-BOD-09-25-18	HARC - 2019 Coachella Valley Community Health Survey - 2 Yr	\$	399,979		\$ 219,989	\$ 89,995	\$	129,994
2018-980-BOD-10-23-18	Joslyn Wellness Senior Behavioral Health Services Program - 1 Yr	\$	112,050		\$ 11,205	\$ 11,205	\$	-
2018-981-BOD-10-23-18	Desert Arc Healthcare Program - 1 Yr	\$	164,738		\$ 16,474	\$ 16,474	\$	(0
2018-979-BOD-11-27-18	FIND Food Bank - Healthy Food First/Pathways Out of Hunger - 1 Yr	\$	396,345		\$ 217,989	\$ 171,513	\$	46,476
	Unexpended funds Grant #979						\$	(39,633
	Invoiced Grantee for over payment						\$	(6,843
2019-985-BOD-03-26-19	Coachella Valley Volunteers in Medicine - Primary Healthcare & Support Services - 1 Yr	\$	121,500		\$ 66,825	\$ 54,675	\$	12,150
2019-986-BOD-05-28-19	Ronald McDonald House Charities - Temporary Housing & Family Support Services - 1 Yr	\$	200,000		\$ 200,000	\$ 180,000	\$	20,000
2019-997-BOD-05-28-19	Martha's Village & Kitchen - Homeless Housing With Wrap Around Services - 1 Yr	\$	200,896		\$ 110,493	\$ 90,403	\$	20,090
2019-989-BOD-05-28-19	Pegasus Riding Academy - Cover the Hard Costs of Pegasus Clients - 1 Yr	\$	109,534		\$ 60,244	\$ 49,290	\$	10,954
2019-994-BOD-05-28-19	One Future Coachella Valley - Mental Health College & Career Pathway Development - 2 Yr	\$	700,000		\$ 621,250	\$ 78,750	\$	542,500
2019-995-BOD-05-28-19	One Future Coachella Valley - HCC Summer Intern at DHCD/F & FIND Food Bank	\$	14,628		\$ 1,463	\$ 1,463	\$	-
2019-1000-BOD-05-28-19	Voices for Children - Court Appointed Special Advocate Program - 1 Yr	\$	24,000		\$ 13,200	\$ 10,800	\$	2,400
2019-1006-BOD-06-25-19	Desert Healthcare Foundation - Homelessness Initiative Collective Fund	\$	1,000,000		\$ 1,000,000	\$ 1.000.000	\$	-
2019-1017-BOD-09-24-19	Jewish Family Services - Case Management Services for Homeless Prevention - 1 Yr	İ	//	\$ 90,000		\$ 40,500	\$	49,500
2019-1025-BOD-09-24-19	Desert Healthcare Foundation - Ready Set Swim - 1 Yr			\$ 200,000		\$ 200,000	\$	-
2019-1023-BOD-10-22-19	CVRM - Transportation for Seniors & Homeless Hospital Discharge Referrals - 1 Yr			\$ 216,200	\$ 216,200	\$ 97,290	\$	118,910
2019-1021-BOD-11-26-19	Neuro Vitality Center - Community Based Adult Services Program - 6 Months			\$ 143,787	\$ 143,787	\$ 64,704	\$	79,083
2020-1045-BOD-03-24-20	FIND Food Bank - Ending Hunger Today, Tomorrow, and for a Lifetime - 1 Yr			\$ 401,380		\$ 90,311	\$	311,069
2020-1063-BOD-03-24-20	AIDS Assistance Program - Food Voucher Program			\$ 10,000	\$ 10,000	\$ 10,000	\$	
2020-1065-BOD-03-24-20	Well in the Desert - Saving Lives - 3 Months			\$ 10,000		\$ 10,000	\$	-
2020-1066-BOD-03-24-20	Hope Through Housing Foundation - COVID-19 Emergency Response & Resilience Fund			\$ 10,000		\$ 10,000	\$	-
2020-1072-BOD-03-24-20	Cathedral Center - CCSC Operating Funding to Continue Essential Services			\$ 10,000	\$ 10,000	\$ 10,000	\$	-
2020-1077-BOD-03-24-20	Cove Communities Senior Association - Joslyn Center Nutrition Programs - 3 Months			\$ 10,000		\$ 10,000	\$	-
2020-1078-BOD-03-24-20	Mizell Senior Center - Meals On Wheels Program - 3 Months			\$ 10,000		\$ 10,000	\$	
2020-1078-BOD-03-24-20 2020-1080-BOD-03-24-20	Lift To Rise - Coachella Valley Economic Protection Plan and Support Fund	1		\$ 100,000		\$ 100,000	\$	
2020-1086-BOD-03-24-20 2020-1086-BOD-04-03-20	Borrego Community Health Foundation - To purchase COVID-19 Virus Pandemic Test Kits	+		\$ 350,000		\$ 350,000	\$	
2020-1088-BOD-04-03-20 2020-1081-BOD-04-13-20	Clinicas De Salud Del Pueblo - COVID-19 Support - 9 Months	-		\$ 350,000			۰ ۶	-
2020-1081-BOD-04-13-20 2020-1083-BOD-04-13-20	Desert AIDS Project - COVID-19 Triage Clinic - 9 Months	-		\$ 150,000	\$ 150,000	\$ 150,000	۵ ۶	-
2020-1083-BOD-04-13-20 2020-1084-BOD-04-13-20	Borrego Community Health Foundation - Response to COVID-19 - 9 Months	-		\$ 150,000		\$ 150,000	۰ ۶	-
2020 1004-000-04-13-20		1		φ 130,000	\$ 150,000	\$ -	\$	
TOTAL GRANTS		\$	15,126,867	\$ 2,011,367	Ψ	\$ 3,402,626	\$	11,296,650
Amount budgeted 2019-202	0			\$ 3,500,000		G/L Balance:		4/30/2020
Amount granted through Ju		1		\$ (2,011,367)		2131	\$	5,896,650
Mini Grants:	1009; 1015; 1019; 1016; 1039; 1031; 1051			\$ (32,508)		2131		5,400,000
							Ľ	.,,
Net adj - Grants not used:	967; 876; 938; 979; 927			\$ 121,446		Total	\$	11,296,650
Balance available for Grant	s/Programs			\$ 1,577,571		Difference - Rdg	\$	C

# Desert Healthcare District Portfolio Review

First Quarter 2020





Presented by Keith Stribling, CFA

HighMark Capital Management, Inc. is a subsidiary of Union Bank.

Page 34 of 80



#### Economic and Market Commentary Second Quarter 2020

#### Market Overview: Global Pandemic Shakes Markets and Economies

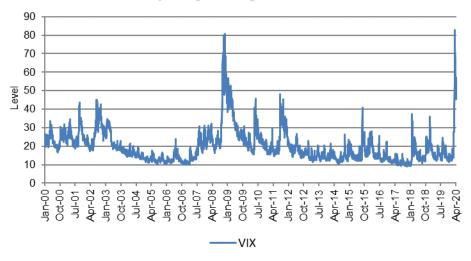
By all accounts, the global economy was hitting its stride entering 2020. In the U.S., dovish monetary policy led to three rate cuts providing the economy room to extend its historically long run. German manufacturing data, a proxy for global trade, was inflecting upward and U.S. employment was as strong as it had been in decades with no signs of slowing down. Investors viewed a trade conflict ceasefire as the last remaining obstacle to be cleared before continuing to add risk. Equity markets had anticipated much of this good news as evidenced by strong 2019 returns that continued into the first seven weeks of 2020.

At the same time, little attention was paid to a growing concern in China about a mysterious and rapidly spreading illness. Even when China placed large portions of its population under quarantine orders in late January, investors dismissed the action as a blip on the radar screen. However, by the end of February, "coronavirus" was becoming a household term. The disease it causes, COVID-19, was formally declared a global pandemic by the World Health Organization on March 13.

#### **The Black Swan Arrives**

The economic and market ramifications of widespread government-mandated social distancing policies intended to prevent contagion were wide and deep. As soon as it became apparent that the problem would not be isolated to China, investors recalibrated to a new paradigm that included a temporary shutdown of major segments of the global economy. Investors raced to exit any asset deemed "risky" in a search for safety. The demand for "risk haven" U.S. Treasury bonds drove the 10-year Note's yield down to 0.33% from a yield of 1.91% at the beginning of the year.

This extraordinary exogenous shock was like a record scratch of epic proportions for financial markets that were dancing to a very upbeat song. After hitting an all-time high on February 19, the S&P 500 index sold off into bear market territory at the fastest speed on record, and market volatility as measured by the CBOE Volatility Index (VIX), soared to levels that exceeded prior highs set during the Great Financial Crisis in 2008.



#### Market Volatility Surges to Highest Level Since 2008

#### Source: FactSet, CBOE

As the quarter ended, a relief rally on news that monetary and fiscal responses were being readied pared losses, but not enough to save the S&P 500's quarterly return from being the worst since the 4th quarter of 2008 when the index declined by 22%.



#### **Market Returns Summary**

As of 3/31/2020	Q1 2020	YTD 2020	1-Year	3-Year	5-Year	10-Year
S&P 500	-19.6%	-19.6%	-7.0%	5.1%	6.7%	10.5%
MSCI EAFE	-22.8%	-22.8%	-14.4%	-1.8%	-0.6%	2.7%
MSCI Emerging Markets	-23.6%	-23.6%	-17.7%	-1.6%	-0.4%	0.7%
Bloomberg Barclays U.S. Aggregate Bond	3.1%	3.1%	8.9%	4.8%	3.4%	3.9%
ICE BofA ML U.S. Treasury Bills	0.6%	0.6%	2.4%	1.9%	1.2%	0.7%
Bloomberg Commodity	-23.3%	-23.3%	-22.3%	-8.6%	-7.8%	-6.7%

**Source:** Morningstar Direct Periods greater than one year are annualized

The impact of the dramatic decline in business activity across the country was quickly apparent: several large companies announced they planned to save cash by suspending, delaying, or reducing corporate contributions to employee 401(k) plans<sup>1</sup> and the University of Michigan Consumer Sentiment Survey fell to 89 from 96 in February. According to Bloomberg, it was "the fourth largest one-month drop in nearly half a century" for the survey.

As companies shuttered their doors to prevent contagion, mass layoffs began. Unemployment claims soared to 3.3 million for the week ending March 21, a level four times higher than the prior record set in 1982<sup>2</sup>. For the last two weeks of the quarter, initial unemployment claims totaled nearly 10 million–far surpassing anything witnessed over a two-week period during the Great Financial Crisis and the highest level of seasonally adjusted claims in the history of the series<sup>3</sup>.

The Department of Labor's non-farm payroll report dropped by 701,000 in March, driving the unemployment rate up to 4.4% from 3.5% in February. It was the first decline in payrolls since September 2010. The survey, which is conducted mid-month, reported that two-thirds of the drop came from the hospitality industry. Final unemployment numbers for the quarter are expected to be even higher.

<sup>1</sup> Tergesen, Anne and Holger, Dieter. "Companies Hit Hard by Coronavirus Look to Cut 401(k) Contributions", The Wall Street Journal, https://www.wsj.com/articles/companies-hit-hard-by-coronavirus-look-to-cut-401-k-contributions-11585746000

<sup>2</sup> Source: Federal Reserve Bank of St. Louis <sup>3</sup> Source: Department of Labor

#### **Policy Bazooka**

As markets tumbled while state governments put social distancing measures in place, the Federal Reserve (Fed) and Congress responded by implementing a variety of market and economic relief measures intended to contain the economic fallout. It would be difficult to understate the size, speed and scope of the aid packages.

The Fed's decision to cut short-term rates and restart quantitative easing was just the beginning. The Fed stated it is "committed to using its full range of tools to support households, businesses, and the U.S. economy overall in this challenging time."<sup>4</sup> New emergency stabilization monetary and fiscal measures included:

• Lowering the Fed Funds Rate by 150 basis points to 0-0.25% before its March 18 meeting.

• Expanding the scope of securities that the Fed will purchase under a resumption of Quantitative Easing<sup>5</sup> to include agency commercial and residential mortgage-backed securities.

• Opening several lending facilities to support the flow of credit in the corporate, municipal and asset-backed lending markets.

• The announcement of a "Main Street Business Lending Program" to support lending to eligible small- and medium-sized businesses, complementing efforts by the Small Business Administration.

• A \$2 trillion fiscal stimulus package, also known as the "Coronavirus Aid, Relief, and Economic Security" or "CARES Act," which provides aid for individuals and businesses impacted by the federal- and state-mandated social distancing measures.

As the quarter ended, there were indications that vigorous Fed interventions were restoring the flow of credit to large corporations as U.S. companies raised a record \$109 billion in public bond offerings<sup>6</sup>. This is a vital function as companies look to shore up their cash positions to weather the storm and fund operations amid falling revenue.

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<sup>5</sup> Quantitative easing (QE) is a set of monetary policies that may be implemented by a central bank to increase the money supply in an economy. QE policies may include central-bank purchases of assets such as government bonds and other securities, direct lending programs, and programs designed to improve credit conditions. The goal of QE policies is to boost economic activity by providing liquidity to the financial system.
<sup>6</sup> Source: Bloomberg

<sup>&</sup>lt;sup>4</sup> Source: The Federal Reserve Board



#### Pouring Oil On the Fire

In early March, on the heels of significantly dwindling demand for oil due to the COVID-19 pandemic, Saudi Arabia and Russia locked horns in a price war, flooding the market with cheap crude. As of quarter end, the combined effect of slumping demand and oversupply pushed crude oil prices to their lowest point in nearly two decades<sup>7</sup>.

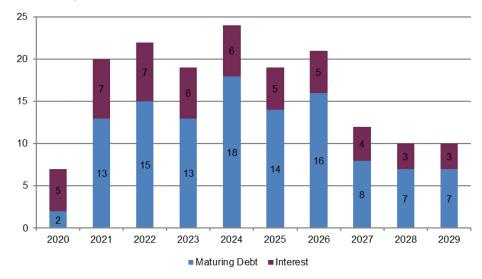
The negative ramifications of oil priced at \$20 a barrel or below can be expected to extend far beyond stock prices for oil majors like Exxon or Chevron. The oil sector employs some 615,000 people in the U.S. with 600,000 of these jobs concentrated in Texas, Louisiana and the Midwest<sup>8</sup>. Many of these workers are employed by the several hundred privately-owned companies, often in rural areas, that manage from a few wells to a hundred or so.

The impact of these companies possibly failing will be particularly painful for local businesses and banks as oil field pay is generally higher than alternative jobs. Shutting down wells is also problematic—the process is expensive and can result in damage to the well, making resuming production problematic should prices return to long-term averages.

Bond markets are particularly vulnerable to the oil shock. Rock-bottom rates over the last few years encouraged oil and gas producers to leverage operations. It will be difficult to service and refinance this debt in the current environment.

Moody's, the bond rating organization, calculates oil exploration and production companies have \$86 billion in debt that will mature in the next four years and pipeline companies hold another \$123 billion due over the same time period. The U.S. shale industry is in similar trouble: as shown in the chart to the right, a sample of 29 companies hold \$133 billion of debt and interest to be paid over the next six years.

It would not be surprising if domestic oil producers face a Darwinian struggle over the next few years as stronger companies with cleaner balance sheets and access to credit snap up oil production sites and firms mired in bankruptcy proceedings. Predictably, law firms specializing in bankruptcy protection are already seeing a flood of new business. US Shale E&P Debt and Interest by Maturity (29 companies) \$ Billions



**Source:** Rystad Energy, COVID-19 Report, 4<sup>th</sup> edition, April 1, 2020

#### No Room at the Inn

As Saudi Arabia doubles down on its confrontation with Russia, increasing production by three million barrels a day, loaded tankers left port in late March headed for Europe and the U.S. According to Bloomberg, another 16 very large crude carriers are waiting to load at Saudi oil terminals.

Their journey may be one that ends in anchorages off the coast because the world is running out of places to store oil. Already, more than 80 tankers are anchored off the coasts of Scotland and Texas among other ports<sup>9</sup>. In Western Canada, storage

<sup>7</sup> Source: FactSet
 <sup>8</sup> 2020 U.S. Energy and Employment Report, National Association of State Energy Officials, www.usenergyjobs.org

<sup>9</sup> Source: Alexander Booth, Kpler as quoted in Bloomberg

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levels have hit 75% with more oil on the way<sup>10</sup>. "For the first time in history we are seeing the likelihood that the market will test storage capacity limits within the near future," according to Antoine Haiff of the research firm Kayrros.

If tank farms approach capacity, and demand continues to decline due to COVID-19, oil prices may see continued downward pressure.

#### Cutting off a Nose to Spite a Face

Despite pressure from the U.S. government to shake hands and make a deal, Russia and the Saudis show no signs of declaring a truce, although crude prices strengthened just after quarter-end when the Saudis called for an emergency meeting of OPEC plus Russia. Russia's refusal to go along with OPEC's request to cut production could well be part of a larger plan to both cripple the U.S. shale industry which recently helped the U.S. become the world's largest producer—and to drive a wedge between the U.S. and the Saudi regime.

The U.S./Saudi relationship, reliant on both oil supply and security agreements, dates back to the 1930s but has been under increasing strain since the Twin Towers attack of September 2001. As Russia seeks to expand its sphere of influence in the Middle East, creating tensions between the two countries may be part of a longer-term strategy.

Russia might choose to extend its current approach for some time. Saudi Arabia's fiscal break-even cost, or the oil price at which a country's fiscal balance is \$0, is around \$84<sup>11</sup> a barrel. While the Saudis have begun modernizing their country's economy away from oil, they have a long way to go. Russia's command and control economy may be able to weather the storm, however, having lowered the country's fiscal break-even cost from around \$100 a barrel in 2014 to \$40 a barrel today.

#### Looking Ahead

Without a doubt, the coronavirus health crisis has pushed the global economy into a deep downturn and markets are reacting unfavorably. The path forward is highly

<sup>10</sup> Source: Rystad Energy
 <sup>11</sup> Source: International Monetary Fund projections for 2020

uncertain and will likely be beset by negative economic data flow for the foreseeable future. Virus fears and quarantine measures are creating a massive global demand shock and there will be corresponding second-order effects amplified by global trade and the global nature of the financial system. Discretionary spending, tourism, exports, and manufacturing will all come under severe pressure.

Given the unprecedented collapse in demand associated with shutting down large parts of the economy, a key question is how deep the recession will get and how long it will it last. These are difficult questions to answer without data indicating the full scope of the economic fallout of social distancing. A sudden onset of extreme economic constraints makes traditional analysis of data trends virtually useless. With this in mind, we expect overall financial market volatility to persist as investors search for a vector on the trajectory of the economy.

However, pent-up demand and forceful policy stimulus measures could yield a decent rebound in global growth later in the year. The recovery will likely be mild and uneven, and the economy will take time to heal back to its prior potential. Markets tend to rebound months in advance of an actual recovery in the economy, anticipating better times ahead, before showing up in economic data.

No accurate line of sight on the economy will be possible without a foreseeable end to the heath crisis. To this end, investors should accept this reality as a "known unknown" while also remaining confident in the resilience, ingenuity and innovation of humankind. Our job is to evaluate near-term risks while assessing long-term opportunities presenting themselves in the face of events currently exacting a tragic human and economic cost on society.

#### Seeing an Endgame in View

Unlike the deep and rapid downturns in the past, such as the 1930's Great Depression and 2008's Great Financial Crisis, this crisis has an endgame in the not-too-distant future—hiding in plain sight—which provides some much-needed optimism. Social distancing measures combined with warmer spring temperatures could cause the virus to have a harder time spreading. The unprecedented collaboration from the healthcare industry, governments, universities, and nonprofits all banding together to deliver effective solutions in the areas of containment, treatment and ultimately vaccines to stem the pandemic is a heartening development.

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It's human nature to focus on the recent cascade of bad developments, but we need to have faith in a brighter future. We are only limited by the size of our collective imagination.

Our investment process focuses on asset classes through the lenses of valuations, economic fundamentals and technical indicators, but also includes the identification of specific catalysts related to the underlying factors driving markets that would suggest the worst is behind us. For example, a peak in infection growth rates or a medical breakthrough leading to an effective therapy or vaccine could turn the tide of sentiment. Unprecedented globally-coordinated policy responses have already put a significant stake in the ground to soothe concerns about dire economic scenarios becoming reality.

Often the best returns come in the darkest hour when anxiety and uncertainty are high and volatility is at an extreme. Markets are ultimately able to see through the bad times today to better times ahead, especially during a transitory risk like a virus outbreak. Eventually investors will overlook the 2020 economic and corporate profits recession and price the market on the future recovery in 2021 and beyond.

Today we are in unchartered territory, and violent market swings are emblematic of this uncertainty. However, we remain optimistic on the long-term outlook for the economy and markets and believe the world will be in a better place a year or two from now. We should never underestimate the resiliency of human nature, the ability to adapt and to ultimately overcome difficult times. Like other sudden and unexpected events of the past, this too shall pass—we will prevail.

## Economic and Market Perspectives Q2 2020

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## DESERT HOSPITAL RETIREMENT PLAN xxxxx8600 03/31/2020

Investment Objective: DOCUMENT DIRECTED - IS Investment Officer: KEITH STRIBLING

### As of: March 31, 2020

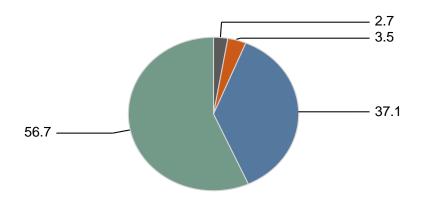
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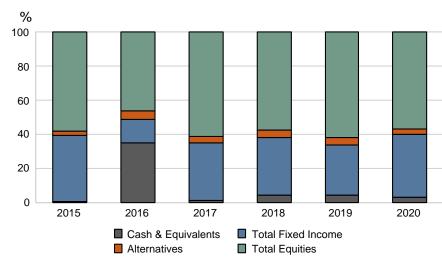


## **Asset Allocation Summary**

#### Market Value by Asset Class

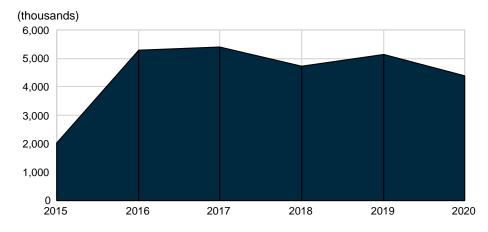
	Market Value	Mkt Val
Total Equities	2,484.645	56.7
Total Fixed Income	1,624,269	37.1
Alternatives	154,662	3.5
Cash & Equivalents	117,477	2.7
Total	4,381,053	100.0





#### **Annual Allocation**

### **Annual Ending Market Values**

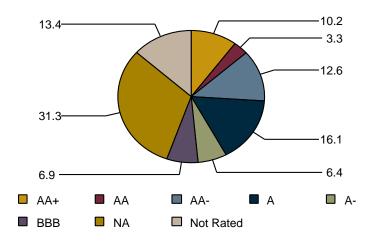




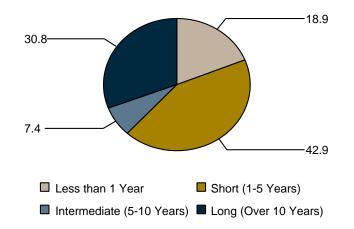
## **Fixed Income Analysis - Individual Holdings**

	03/31/2020	04/30/2019	04/30/2018	04/30/2017	04/30/2016
Duration	6.90	7.63	7.71	7.09	6.00
Coupon	3.21	3.11	3.09	3.02	2.79
Yield to Maturity	2.21	2.86	3.15	2.39	2.07
Maturity	9.29	10.51	10.67	9.52	7.65
Current Yield	3.05	3.06	3.09	2.92	2.68
Face Amount	1,514,048	1,537,579	1,861,544	1,595,392	592,643
Market Value	1,589,920	1,559,326	1,859,229	1,644,878	612,434
Cost	1,570,543	1,584,600	1,918,739	1,645,048	609,557

Quality Allocation by Market Value



Maturity Allocation by Market Value



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As of: March 31, 2020

Account ID: xxxxx8600



## **Summary Investment Performance**

Beginning Market Value	5,137,082.86
Beginning Accrued Income	8,540.21
Beginning Portfolio Value	5,145,623.07
Contributions	-329.63
Withdrawals	-31,345.93
Income Earned	23,165.81
Gain/Loss	-756,060.06
Ending Market Value	4,372,081.09
Ending Accrued Income	8,972.17
Ending Portfolio Value	4,381,053.26
Total Earnings	-732,894.25

Account ID: xxxxx8600



#### As of: March 31, 2020

## Performance Report

		Year to Date						Inception to Date
	Market Value	(3 Months)	1 Year	3 Years	5 Years	10 Years	20 Years	05/01/1998
Cash & Equivalents	117,477	.31	1.82	1.58	1.02	1.00		
Lipper Money Market Funds Index		.32	1.74	1.49	.94	.47	1.50	1.80
Total Fixed Income	1,624,269	1.51	5.60	3.51	2.56	2.43	3.99	4.02
BBG Barclays Intmdt US Aggregate Index		2.49	6.88	3.87	2.82	3.22	4.67	4.62
Alternatives	154,662	-12.89	-3.10	13	2.00			
Wilshire Liquid Alternative Index		-8.48	-5.42	-1.06	83	.93	2.09	
Total Equities	2,484,645	-22.88	-12.94	.90	2.88	7.29	3.84	5.30
MSCI AC World Index (Net)		-21.37	-11.26	1.50	2.85	5.88	3.22	
MSCI EAFE Index (Net)		-22.83	-14.38	-1.82	62	2.71	1.99	3.10
MSCI EM Free Index (Net USD)		-23.60	-17.69	-1.62	37	.68	5.13	
Russell 2000 Index (USD)		-30.61	-23.99	-4.64	25	6.90	5.28	5.45
Russell Midcap Index		-27.07	-18.31	81	1.85	8.77	6.79	7.42
S&P 500 Composite Index		-19.60	-6.98	5.10	6.73	10.53	4.79	5.92
Total Acct - Gross of Fees	4,381,053	-14.33	-6.12	1.86	2.90	5.43	3.91	4.89

Returns are gross of account level investment advisory fees and net of any fees including these if non-age mutual fund or exchange traded fund holdings. Returns for periods over one year are annualized. The information presented has been obtained from sources believed to be accurate and reliable. Past performance is not indicative of future returns. Securities are not FDIC insured have no bank guarantee and may lose value.

## As of: March 31, 2020

Account ID: xxxxx8600



	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Alternatives										
Global Macro										
EATON VANCE GLBL MACRO ABS R6 #1072	EGRSX	9,688.132	10.04	97,308.37	9.40	91,068.44	2.1	.45	4,311.22	4.734
WESTERN ASSET MAC OPP IS FD #5102	LAOSX	4,220.975	10.53	44,436.83	9.54	40,268.10	.9	.61	2,553.69	6.342
Total for Global Macro				141,745.20		131,336.54	3.0		6,864.91	5.227
Unconstrained Fixed Income										
BLACKROCK STRAT INC OPPS CL K #1944	BSIKX	2,493.409	9.90	24,694.86	9.33	23,325.59	.5	.34	850.25	3.655
Total for Unconstrained Fixed Income				24,694.86		23,325.59	.5		850.25	3.655
Total: Alternatives				166,440.06		154,662.13	3.5		7,715.16	4.990
Cash										
Cash										
Cash/Pending Trade		4,822.280	1.00	4,822.28	1.00	4,822.28	.1	.00	.00	.000
Total for Cash				4,822.28		4,822.28	.1		.00	.000
Total: Cash				4,822.28		4,822.28	.1		.00	.000
Total Equities										
Communi Services - Dom CS										
ALPHABET INC CAP STK CL A	GOOGL	16.000	793.85	12,701.63	1,161.95	18,591.20	.4	.00	.00	.000
COMCAST CORP-CL A	CMCSA	163.000	34.88	5,685.49	34.38	5,641.43	.1	.92	149.96	2.676
DISNEY (WALT) COMPANY HOLDING CO	DIS	66.000	113.30	7,478.06	96.60	6,375.60	.1	1.76	116.16	1.822
ELECTRONIC ARTS INC COMMON	EA	52.000	82.37	4,283.04	100.17	5,208.84	.1	.00	.00	.000
FACEBOOK INC CL A	FB	55.000	121.42	6,677.89	166.80	9,174.00	.2	.00	.00	.000
VERIZON COMMUNICATIONS	VZ	166.000	53.44	8,870.99	53.73	8,919.18	.2	2.46	408.36	4.578
Total for Communi Services - Dom CS				45,697.10		53,910.25	1.2		674.48	1.252

## As of: March 31, 2020

Account ID: xxxxx8600



	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Con Discretionary - Dom CS										
AMAZON.COM INC	AMZN	5.000	1,627.28	8,136.41	1,949.72	9,748.60	.2	.00	.00	.000
DOLLAR TREE STORES	DLTR	60.000	79.79	4,787.22	73.47	4,408.20	.1	.00	.00	.000
LOWES COS INC	LOW	59.000	68.70	4,053.01	86.05	5,076.95	.1	2.20	129.80	2.557
NIKE INC CL B	NKE	30.000	74.90	2,246.85	82.74	2,482.20	.1	.98	29.40	1.184
O REILLY AUTOMOTIVE INC NEW	ORLY	11.000	298.58	3,284.37	301.05	3,311.55	.1	.00	.00	.000
TJX COS INC NEW	TJX	72.000	38.85	2,797.18	47.81	3,442.32	.1	.92	66.24	1.924
V F CORP	VFC	35.000	95.61	3,346.18	54.08	1,892.80	.0	1.92	67.20	3.550
Total for Con Discretionary - Dom CS				28,651.22		30,362.62	.7		292.64	.964
Con Staples - Dom CS										
COSTCO WHOLESALE CORP	COST	23.000	170.48	3,921.14	285.13	6,557.99	.1	2.60	59.80	.912
PROCTER & GAMBLE CO	PG	111.000	103.61	11,500.26	110.00	12,210.00	.3	2.98	331.22	2.713
Total for Con Staples - Dom CS				15,421.40		18,767.99	.4		391.02	2.083
Emerging Market Funds										
ISHARES MSCI EMERGING MKT FD	EEM	1,162.000	36.99	42,985.59	34.13	39,659.06	.9	.97	1,131.79	2.854
VANGUARD FTSE EMRG MRKTS ETF	VWO	1,180.000	41.63	49,117.50	33.55	39,589.00	.9	1.42	1,669.70	4.218
Total for Emerging Market Funds				92,103.09		79,248.06	1.8		2,801.49	3.535
Energy - Dom CS										
CHEVRON CORP. COMMON STOCK	CVX	90.000	106.01	9,541.26	72.46	6,521.40	.1	5.16	464.40	7.121
CONCHO RES INC	CXO	22.000	115.33	2,537.17	42.85	942.70	.0	.80	17.60	1.867
EOG RES INC	EOG	77.000	81.24	6,255.52	35.92	2,765.84	.1	1.50	115.50	4.176
OCCIDENTAL PETE CORP	OXY	.000	.00	.00	.00	26.86	.0	3.16	.00	.000
Total for Energy - Dom CS				18,333.95		10,256.80	.2		597.50	5.841
Financials - Domestic CS										
AMERICAN INTL GROUP COM	AIG	50.000	61.89	3,094.46	24.25	1,212.50	.0	1.28	64.00	5.278
BERKSHIRE HATHAWAY B	BRK.B	43.000	196.34	8,442.65	182.83	7,861.69	.2	.00	.00	.000

## HIGHMARK®

## As of: March 31, 2020

## Account ID: xxxxx8600

						Market		Unit	Annual	Current
	Ticker	Units	Unit Cost	Total Cost	Price	Value	Weight	Income	Income	Yield
CITIGROUP INC COM	С	139.000	52.50	7,297.90	42.12	5,854.68	.1	2.04	283.56	4.843
E TRADE FIN CORP COM	ETFC	100.000	43.39	4,339.03	34.32	3,432.00	.1	.56	56.00	1.632
GOLDMAN SACHS GROUP INC	GS	22.000	170.97	3,761.31	154.59	3,400.98	.1	5.00	110.00	3.234
HARTFORD FINL SVCS GROUP INC	HIG	55.000	53.63	2,949.48	35.24	1,954.45	.0	1.30	71.50	3.689
JPMORGAN CHASE & CO	JPM	118.000	92.22	10,881.96	90.03	10,623.54	.2	3.60	424.80	3.999
PNC FINANCIAL SERVICES GROUP	PNC	49.000	119.83	5,871.73	95.72	4,690.28	.1	4.60	225.40	4.806
SCHWAB CHARLES CORP NEW	SCHW	152.000	36.52	5,551.00	33.62	5,110.24	.1	.72	109.44	2.142
Total for Financials - Domestic CS				52,189.52		44,140.36	1.0		1,344.70	3.048
Foreign Large Blended Funds										
ISHARES TR HDG MSCI EAFE	HEFA	3,250.000	26.06	84,686.44	24.21	78,682.50	1.8	.97	3,149.25	4.002
VANGUARD FTSE DEVELOPED MARKETS ETF	VEA	6,754.000	41.79	282,249.66	33.34	225,178.36	5.1	1.30	8,753.18	3.887
Total for Foreign Large Blended Funds				366,936.10		303,860.86	6.9		11,902.43	3.917
Foreign Large Growth Funds										
ISHARES MSCI EAFE GROWTH ETF	EFG	1,415.000	66.43	94,000.31	71.11	100,620.65	2.3	1.46	2,067.32	2.055
Total for Foreign Large Growth Funds				94,000.31		100,620.65	2.3		2,067.32	2.055
Foreign Large Value Funds										
ISHARES MSCI EAFE VALUE ETF	EFV	3,215.000	50.60	162,673.13	35.69	114,743.35	2.6	2.31	7,420.22	6.467
Total for Foreign Large Value Funds				162,673.13		114,743.35	2.6		7,420.22	6.467
Health Care - Dom CS										
ABBOTT LABS COM	ABT	75.000	45.64	3,423.03	78.91	5,918.25	.1	1.44	108.00	1.825
ANTHEM INC COM	ANTM	16.000	258.48	4,135.72	227.04	3,632.64	.1	3.80	60.80	1.674
BRISTOL MYERS SQUIBB CO	BMY	197.000	57.33	11,293.12	55.74	10,980.78	.3	1.80	354.60	3.229
ILLUMINA INC	ILMN	13.000	296.09	3,849.12	273.12	3,550.56	.1	.00	.00	.000
LILLY ELI & CO	LLY	55.000	113.00	6,215.23	138.72	7,629.60	.2	2.96	162.80	2.134
MERCK & CO COM COM	MRK	105.000	58.84	6,178.27	76.94	8,142.75	.2	2.44	256.20	3.171
PFIZER INC	PFE	135.000	35.23	4,755.78	32.64	4,406.40	.1	1.52	205.20	4.657
REGENERON PHARMACEUTICALS INC	REGN	6.000	337.51	2,025.06	488.29	2,929.74	.1	.00	.00	.000

## HIGHMARK®

## As of: March 31, 2020

	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight		Annual Income	Current Yield
	Tionor	Child			1 1100	Value	troight	moorno	inconto	1 loid
UNITEDHEALTH GROUP INC	UNH	12.000	290.12	3,481.47	249.38	2,992.56	.1	4.32	51.84	1.732
Total for Health Care - Dom CS				45,356.80		50,183.28	1.1		1,199.44	2.393
Industrials - Domestic CS										
BOEING CO	BA	10.000	331.10	3,310.97	149.14	1,491.40	.0	.00	.00	.000
EQUIFAX INC	EFX	32.000	115.73	3,703.39	119.45	3,822.40	.1	1.56	49.92	1.306
FORTIVE CORP COM	FTV	78.000	52.11	4,064.44	55.19	4,304.82	.1	.28	21.84	.507
HONEYWELL INTL INC	HON	46.000	130.96	6,024.34	133.79	6,154.34	.1	3.60	165.60	2.691
HUNT J B TRANS SVCS INC	JBHT	46.000	90.21	4,149.83	92.23	4,242.58	.1	1.08	49.68	1.171
NORTHROP GRUMMAN CORP	NOC	22.000	249.78	5,495.09	302.55	6,656.10	.2	5.28	116.16	1.745
ROCKWELL AUTOMATION, INC. COMMON STO	ROK	16.000	154.97	2,479.53	150.91	2,414.56	.1	4.08	65.28	2.704
UNITED PARCEL SERVICE CL B	UPS	55.000	108.75	5,981.26	93.42	5,138.10	.1	4.04	222.20	4.325
					04.00	1,226.29	.0	2.94	38.22	3.117
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS	UTX	13.000	127.91	1,662.89 <b>36,871.74</b>	94.33	35,450.59	.0 .8	2.34	728.90	
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS	-			36,871.74		35,450.59	.8		728.90	2.056
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS ADOBE INC	ADBE	13.000	110.39	<b>36,871.74</b> 1,435.05	318.24	<b>35,450.59</b> 4,137.12	<b>.8</b> .1	.00	<b>728.90</b> .00	<b>2.056</b> .000
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS ADOBE INC ANALOG DEVICES INC	ADBE ADI	13.000 62.000	110.39 72.41	<b>36,871.74</b> 1,435.05 4,489.20	318.24 89.65	<b>35,450.59</b> 4,137.12 5,558.30	<b>.8</b> .1 .1	.00 2.48	.00 .00	2.056 .000 2.766
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS ADOBE INC ANALOG DEVICES INC APPLE INC COM	ADBE ADI AAPL	13.000 62.000 122.000	110.39 72.41 119.42	<b>36,871.74</b> 1,435.05 4,489.20 14,569.71	318.24 89.65 254.29	<b>35,450.59</b> 4,137.12 5,558.30 31,023.38	.8 .1 .1 .7	.00 2.48 3.08	.00 .00 153.76 375.76	2.056 .000 2.766 1.211
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS ADOBE INC ANALOG DEVICES INC APPLE INC COM APPLIED MATLS INC	ADBE ADI AAPL AMAT	13.000 62.000 122.000 157.000	110.39 72.41 119.42 30.26	<b>36,871.74</b> 1,435.05 4,489.20 14,569.71 4,751.42	318.24 89.65 254.29 45.82	<b>35,450.59</b> 4,137.12 5,558.30 31,023.38 7,193.74	.8 .1 .1 .7 .2	.00 2.48 3.08 .88	.00 153.76 375.76 138.16	2.056 .000 2.766 1.211 1.921
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS ADOBE INC ANALOG DEVICES INC APPLE INC COM APPLIED MATLS INC CISCO SYS INC	ADBE ADI AAPL AMAT CSCO	13.000 62.000 122.000 157.000 278.000	110.39 72.41 119.42 30.26 30.85	<b>36,871.74</b> 1,435.05 4,489.20 14,569.71 4,751.42 8,575.00	318.24 89.65 254.29 45.82 39.31	35,450.59 4,137.12 5,558.30 31,023.38 7,193.74 10,928.18	.8 .1 .1 .7 .2 .2	.00 2.48 3.08	.00 153.76 375.76 138.16 400.32	2.056 .000 2.766 1.211 1.921 3.663
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS ADOBE INC ANALOG DEVICES INC APPLE INC COM APPLIED MATLS INC CISCO SYS INC MASTERCARD INC-A	ADBE ADI AAPL AMAT CSCO MA	13.000 62.000 122.000 157.000 278.000 39.000	110.39 72.41 119.42 30.26 30.85 110.52	<b>36,871.74</b> 1,435.05 4,489.20 14,569.71 4,751.42 8,575.00 4,310.26	318.24 89.65 254.29 45.82 39.31 241.56	35,450.59 4,137.12 5,558.30 31,023.38 7,193.74 10,928.18 9,420.84	.8 .1 .1 .7 .2	.00 2.48 3.08 .88 1.44 1.60	.00 153.76 375.76 138.16 400.32 62.40	2.056 .000 2.766 1.211 1.921 3.663 .662
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS ADOBE INC ANALOG DEVICES INC APPLE INC COM APPLIED MATLS INC CISCO SYS INC MASTERCARD INC-A MICROSOFT CORP	ADBE ADI AAPL AMAT CSCO MA MSFT	13.000 62.000 122.000 157.000 278.000 39.000 227.000	110.39 72.41 119.42 30.26 30.85 110.52 64.38	36,871.74 1,435.05 4,489.20 14,569.71 4,751.42 8,575.00 4,310.26 14,615.02	318.24 89.65 254.29 45.82 39.31 241.56 157.71	35,450.59 4,137.12 5,558.30 31,023.38 7,193.74 10,928.18 9,420.84 35,800.17	.8 .1 .1 .7 .2 .2	.00 2.48 3.08 .88 1.44 1.60 2.04	.00 153.76 375.76 138.16 400.32 62.40 463.08	2.056 .000 2.766 1.211 1.921 3.663 .662 1.294
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS ADOBE INC ANALOG DEVICES INC APPLIE INC COM APPLIED MATLS INC CISCO SYS INC MASTERCARD INC-A MICROSOFT CORP ORACLE CORP	ADBE ADI AAPL AMAT CSCO MA MSFT ORCL	13.000 62.000 122.000 157.000 278.000 39.000 227.000 55.000	110.39 72.41 119.42 30.26 30.85 110.52 64.38 52.90	36,871.74 1,435.05 4,489.20 14,569.71 4,751.42 8,575.00 4,310.26 14,615.02 2,909.48	318.24 89.65 254.29 45.82 39.31 241.56 157.71 48.33	35,450.59 4,137.12 5,558.30 31,023.38 7,193.74 10,928.18 9,420.84 35,800.17 2,658.15	.8 .1 .1 .7 .2 .2 .2 .2 .8 .1	.00 2.48 3.08 .88 1.44 1.60 2.04 .96	.00 153.76 375.76 138.16 400.32 62.40 463.08 52.80	2.056 .000 2.766 1.211 1.921 3.663 .662 1.294 1.986
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS ADOBE INC ANALOG DEVICES INC APPLE INC COM APPLIED MATLS INC CISCO SYS INC MASTERCARD INC-A MICROSOFT CORP ORACLE CORP TEXAS INSTRS INC	ADBE ADI AAPL AMAT CSCO MA MSFT	13.000 62.000 122.000 157.000 278.000 39.000 227.000	110.39 72.41 119.42 30.26 30.85 110.52 64.38	36,871.74 1,435.05 4,489.20 14,569.71 4,751.42 8,575.00 4,310.26 14,615.02	318.24 89.65 254.29 45.82 39.31 241.56 157.71	35,450.59 4,137.12 5,558.30 31,023.38 7,193.74 10,928.18 9,420.84 35,800.17 2,658.15 4,396.92	.8 .1 .1 .7 .2 .2 .2 .2 .2 .8 .1 .1 .1	.00 2.48 3.08 .88 1.44 1.60 2.04	.00 153.76 375.76 138.16 400.32 62.40 463.08	2.056 .000 2.766 1.211 1.921 3.663 .662 1.294 1.986 3.603
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS ADOBE INC ANALOG DEVICES INC APPLIE INC COM APPLIED MATLS INC CISCO SYS INC MASTERCARD INC-A MICROSOFT CORP ORACLE CORP	ADBE ADI AAPL AMAT CSCO MA MSFT ORCL	13.000 62.000 122.000 157.000 278.000 39.000 227.000 55.000	110.39 72.41 119.42 30.26 30.85 110.52 64.38 52.90	36,871.74 1,435.05 4,489.20 14,569.71 4,751.42 8,575.00 4,310.26 14,615.02 2,909.48	318.24 89.65 254.29 45.82 39.31 241.56 157.71 48.33	35,450.59 4,137.12 5,558.30 31,023.38 7,193.74 10,928.18 9,420.84 35,800.17 2,658.15	.8 .1 .1 .7 .2 .2 .2 .2 .8 .1	.00 2.48 3.08 .88 1.44 1.60 2.04 .96	.00 153.76 375.76 138.16 400.32 62.40 463.08 52.80	2.056 .000 2.766 1.211 1.921 3.663 .662 1.294 1.986 3.603
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS ADOBE INC ANALOG DEVICES INC APPLE INC COM APPLIED MATLS INC CISCO SYS INC MASTERCARD INC-A MICROSOFT CORP ORACLE CORP TEXAS INSTRS INC	ADBE ADI AAPL AMAT CSCO MA MSFT ORCL	13.000 62.000 122.000 157.000 278.000 39.000 227.000 55.000	110.39 72.41 119.42 30.26 30.85 110.52 64.38 52.90	36,871.74 1,435.05 4,489.20 14,569.71 4,751.42 8,575.00 4,310.26 14,615.02 2,909.48 3,381.50	318.24 89.65 254.29 45.82 39.31 241.56 157.71 48.33	35,450.59 4,137.12 5,558.30 31,023.38 7,193.74 10,928.18 9,420.84 35,800.17 2,658.15 4,396.92	.8 .1 .1 .7 .2 .2 .2 .2 .2 .8 .1 .1 .1	.00 2.48 3.08 .88 1.44 1.60 2.04 .96	.00 153.76 375.76 138.16 400.32 62.40 463.08 52.80 158.40	2.056 .000 2.766 1.211 1.921 3.663 .662 1.294
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS ADOBE INC ANALOG DEVICES INC APPLE INC COM APPLIED MATLS INC CISCO SYS INC MASTERCARD INC-A MICROSOFT CORP ORACLE CORP TEXAS INSTRS INC Total for Info Tech - Domestic CS	ADBE ADI AAPL AMAT CSCO MA MSFT ORCL	13.000 62.000 122.000 157.000 278.000 39.000 227.000 55.000	110.39 72.41 119.42 30.26 30.85 110.52 64.38 52.90	36,871.74 1,435.05 4,489.20 14,569.71 4,751.42 8,575.00 4,310.26 14,615.02 2,909.48 3,381.50	318.24 89.65 254.29 45.82 39.31 241.56 157.71 48.33	35,450.59 4,137.12 5,558.30 31,023.38 7,193.74 10,928.18 9,420.84 35,800.17 2,658.15 4,396.92	.8 .1 .1 .7 .2 .2 .2 .2 .2 .8 .1 .1 .1	.00 2.48 3.08 .88 1.44 1.60 2.04 .96	.00 153.76 375.76 138.16 400.32 62.40 463.08 52.80 158.40	2.056 .000 2.766 1.211 1.921 3.663 .662 1.294 1.986 3.603
UNITED TECHNOLOGIES CORP Total for Industrials - Domestic CS Info Tech - Domestic CS ADOBE INC ANALOG DEVICES INC APPLE INC COM APPLIED MATLS INC CISCO SYS INC MASTERCARD INC-A MICROSOFT CORP ORACLE CORP TEXAS INSTRS INC Total for Info Tech - Domestic CS Intl CS - Non-ADRs	ADBE ADI AAPL AMAT CSCO MA MSFT ORCL TXN	13.000 62.000 122.000 157.000 278.000 39.000 227.000 55.000 44.000	110.39 72.41 119.42 30.26 30.85 110.52 64.38 52.90 76.85	36,871.74 1,435.05 4,489.20 14,569.71 4,751.42 8,575.00 4,310.26 14,615.02 2,909.48 3,381.50 59,036.64	318.24 89.65 254.29 45.82 39.31 241.56 157.71 48.33 99.93	35,450.59 4,137.12 5,558.30 31,023.38 7,193.74 10,928.18 9,420.84 35,800.17 2,658.15 4,396.92 111,116.80	.8 .1 .1 .7 .2 .2 .2 .2 .2 .8 .1 .1 .1 <b>2.5</b>	.00 2.48 3.08 .88 1.44 1.60 2.04 .96 3.60	.00 153.76 375.76 138.16 400.32 62.40 463.08 52.80 158.40 <b>1,804.68</b>	2.056 .000 2.766 1.211 1.921 3.663 .662 1.294 1.986 3.603 <b>1.624</b>

# HIGHMARK®

## As of: March 31, 2020

						Market		Unit	Annual	Current
	Ticker	Units	Unit Cost	Total Cost	Price	Value	Weight	Income	Income	Yield
MEDTRONIC PLC SHS	MDT	98.000	79.98	7,838.35	90.18	8,837.64	.2	2.16	211.68	2.395
APTIV PLC COM	APTV	58.000	77.91	4,518.77	49.24	2,855.92	.1	.88	51.04	1.787
ALCON INC ORD SHS	ALC	55.000	58.10	3,195.46	50.82	2,795.10	.1	.00	.00	.000
ROYAL CARIBBEAN CRUISES LTD	RCL	.000	.00	.00	.00	23.40	.0	3.12	.00	.000
Total for Intl CS - Non-ADRs				40,807.07		38,614.44	.9		873.25	2.263
Large-Cap Blended Funds										
SCHWAB STRATEGIC TR	SCHX	3,040.000	56.82	172,740.52	61.25	186,200.00	4.3	1.45	4,411.04	2.369
VANGUARD INDEX FUNDS S&P 500 ETF SHS	VOO	790.000	218.88	172,918.69	236.82	187,087.80	4.3	5.29	4,182.26	2.235
Total for Large-Cap Blended Funds				345,659.21		373,287.80	8.5		8,593.30	2.302
Large-Cap Growth Funds										
ISHARES S&P 500 GROWTH ETF	IVW	1,695.000	117.81	199,692.91	165.05	279,759.75	6.4	2.56	4,344.29	1.553
Total for Large-Cap Growth Funds				199,692.91		279,759.75	6.4		4,344.29	1.553
Large-Cap Value Funds										
ISHARES S&P 500 VALUE ETF	IVE	3,245.000	93.76	304,244.26	96.25	312,331.25	7.1	2.92	9,485.14	3.037
Total for Large-Cap Value Funds				304,244.26		312,331.25	7.1		9,485.14	3.037
Materials - Domestic CS										
ECOLAB INC	ECL	38.000	118.35	4,497.21	155.83	5,939.40	.1	1.88	71.44	1.206
Total for Materials - Domestic CS				4,497.21		5,939.40	.1		71.44	1.206
Mid-Cap Growth Funds										
ISHARES RUS MID-CAP GRW ETF	IWP	773.000	88.04	68,054.48	121.59	93,989.07	2.1	.89	685.65	.729
Total for Mid-Cap Growth Funds				68,054.48		93,989.07	2.1		685.65	.729
Mid-Cap Value Funds										
ISHARES RUS MID-CAP VALUE	IWS	1,229.000	72.82	89,498.36	64.09	78,766.61	1.8	2.06	2,531.74	3.214
Total for Mid-Cap Value Funds				89,498.36		78,766.61	1.8		2,531.74	3.214



## As of: March 31, 2020

Account ID: xxxxx8600

						Market		Unit	Annual	Current
	Ticker	Units	Unit Cost	Total Cost	Price	Value	Weight	Income	Income	Yield
Real Estate - Dom CS										
AMERICAN TOWER CORP	AMT	47.000	101.75	4,782.19	217.75	10,234.25	.2	3.96	186.12	1.819
PROLOGIS INC	PLD	30.000	70.12	2,103.45	80.37	2,411.10	.1	2.32	69.60	2.887
WEYERHAEUSER CO COM	WY	100.000	25.43	2,542.50	16.95	1,695.00	.0	1.36	136.00	8.024
Total for Real Estate - Dom CS				9,428.14		14,340.35	.3		391.72	2.732
Small-Cap Blended Funds										
ISHARES RUSSELL 2000 ETF	IWM	979.000	122.97	120,390.12	114.46	112,056.34	2.6	2.09	2,050.03	1.829
Total for Small-Cap Blended Funds				120,390.12		112,056.34	2.6		2,050.03	1.829
Small-Cap Growth Funds										
ISHARES RUSSELL 2000 GROWTH ETF	IWO	715.000	168.51	120,488.17	158.17	113,091.55	2.6	1.53	1,091.81	.965
Total for Small-Cap Growth Funds				120,488.17		113,091.55	2.6		1,091.81	.965
Small-Cap Value Funds										
ISHARES RUSSELL 2000 VALUE ETF	IWN	1,191.000	117.63	140,100.98	82.03	97,697.73	2.2	2.40	2,863.16	2.931
Total for Small-Cap Value Funds				140,100.98		97,697.73	2.2		2,863.16	2.931
Utilities-Dom Common Stock										
EDISON INTL	EIX	69.000	69.58	4,801.18	54.79	3,824.50	.1	2.55	175.95	4.654
WEC ENERGY GROUP INC COM	WEC	94.000	62.00	5,827.56	88.13	8,284.22	.2	2.53	237.82	2.871
Total for Utilities-Dom Common Stock				10,628.74		12,108.72	.3		413.77	3.430
Total: Total Equities				2,470,760.65		2,484,644.62	56.7		64,620.12	2.601
Total Fixed Income										
Taxable FX- US Govt Agcy										
FHLMC NTS 2.375% 1/13/22	FN22322	50,000.000	105.66	52,830.60	103.51	52,010.79	1.2	2.38	1,187.50	2.295
Total for Taxable FX- US Govt Agcy				52,830.60		52,010.79	1.2		1,187.50	2.295

## As of: March 31, 2020

### Account ID: xxxxx8600



## Holdings Report w/ Yield and Income

	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Taxable Fixed - Corporates										
ALABAMA PWR NTS 3.375% 10/01/20	APN3320	50,000.000	105.92	52,960.50	98.16	49,921.75	1.1	3.38	1,687.50	3.438
ALPHABET INC 3.375% 2/25/24		100,000.000	103.68	103,675.00	109.97	110,306.50	2.5	3.38	3,375.00	3.069
BERKSHIRE HATH FIN 3.000% 5/15/22	BH33022	50,000.000	104.53	52,264.50	103.87	52,503.17	1.2	3.00	1,500.00	2.888
CISCO SYS NTS 2.450% 6/15/20	CSN2420	100,000.000	101.52	101,522.00	100.18	100,900.39	2.3	2.45	2,450.00	2.446
COLGATE PALMOLIVE CO 2.950% 11/01/20	CL20	100,000.000	103.10	103,095.00	100.38	101,611.17	2.3	2.95	2,950.00	2.939
DISNEY WALT CO MTNS 2.300% 2/12/21	DWC2321	50,000.000	103.43	51,716.50	100.72	50,514.03	1.2	2.30	1,150.00	2.284
EDWARDS LIFESCIENCES 4.300% 6/15/28	EL44328	100,000.000	112.46	112,461.00	108.94	110,203.11	2.5	4.30	4,300.00	3.947
IBM CORP 3.375% 8/01/23	IC00323	100,000.000	103.56	103,559.00	105.25	105,812.50	2.4	3.38	3,375.00	3.207
PRAXAIR INC	PX23	50,000.000	101.99	50,994.00	101.28	50,787.50	1.2	2.70	1,350.00	2.666
WELLS FARGO NTS 3.500% 3/08/22	WFN3512	100,000.000	102.96	102,964.00	101.94	102,167.61	2.3	3.50	3,500.00	3.433
Total for Taxable Fixed - Corporates				835,211.50		834,727.73	19.1		25,637.50	3.094
Taxable Fixed - Mortgages										
FGLMC G07029 4.000% 6/01/42	G07029F	62,637.950	106.20	66,523.46	108.78	68,140.07	1.6	4.00	2,505.52	3.677
FGLMC #C04305 3.000% 11/01/42	C04305F	48,918.440	104.36	51,051.00	105.73	51,842.79	1.2	3.00	1,467.55	2.837
FGLMC #C18024 5.500% 11/01/28	C18024F	1,174.030	103.75	1,218.05	109.30	1,288.54	.0	5.50	64.57	5.032
FGLMC #Q19470 3.000% 6/01/43	Q19470F	72,256.830	100.64	72,719.74	105.73	76,577.06	1.7	3.00	2,167.70	2.837
FGLMC #G60344 4.000% 12/01/45	G60344F	62,038.540	105.62	65,528.19	108.95	67,798.41	1.5	4.00	2,481.54	3.671
FNMA AL7945 3.50000% 1/1/2046	AL7945A	72,116.640	103.67	74,764.68	107.32	77,396.30	1.8	3.50	2,524.08	3.261
FNMA AS6340 3.5000% 12/1/2045	AS6340A	63,098.370	102.63	64,759.63	106.72	67,337.32	1.5	3.50	2,208.44	3.280
FNMA AU3742 3.5000% 8/1/2043	AU3742A	63,110.830	102.45	64,659.03	107.29	67,713.50	1.5	3.50	2,208.88	3.262
FNMA 995672 4.500% 4/01/39	995672A	8,862.210	101.70	9,013.17	109.36	9,724.50	.2	4.50	398.80	4.115
GNMA II #2629 6.000% 8/20/28	002629M	2,182.330	99.69	2,175.51	111.67	2,447.83	.1	6.00	130.94	5.373
GNMA II #003389 5.000% 5/20/33	003389M	3,187.910	103.75	3,307.45	110.57	3,538.18	.1	5.00	159.40	4.522
GNMA #474804 6.500% 9/15/28	474804X	1,535.050	101.19	1,553.27	109.74	1,692.81	.0	6.50	99.78	5.923
GNMA #780912 6.500% 11/15/28	780912X	1,675.090	101.97	1,708.08	115.98	1,951.79	.0	6.50	108.88	5.605
GNMA #781057 5.500% 6/15/29	781057X	1,253.640	100.37	1,258.34	109.69	1,380.92	.0	5.50	68.95	5.014
Total for Taxable Fixed - Mortgages				480,239.60		498,830.02	11.4		16,595.03	3.331

Taxable Fixed - US Treas

# HIGHMARK®

## As of: March 31, 2020

### Account ID: xxxxx8600

						Market		Unit	Annual	Current
	Ticker	Units	Unit Cost	Total Cost	Price	Value	Weight	Income	Income	Yield
US TREAS NTS 2.750% 11/15/23	UTN0023	100,000.000	100.68	100,683.59	108.72	109,765.58	2.5	2.75	2,750.00	2.529
US TREAS NTS 2.250% 4/30/21	UTN2221A	50,000.000	101.06	50,531.25	102.32	51,632.87	1.2	2.25	1,125.00	2.199
US TREAS NTS 2.250% 7/31/21	UTN2221B	50,000.000	102.09	51,046.88	102.76	51,567.53	1.2	2.25	1,125.00	2.190
Total for Taxable Fixed - US Treas				202,261.72		212,965.98	4.9		5,000.00	2.367
Taxable Funds - Bank Loan										
EATON VANCE FLT-RT HI INC R6 #1048	ESFHX	.268	8.92	2.39	7.57	2.03	.0	.41	.11	5.419
Total for Taxable Funds - Bank Loan				2.39		2.03	.0		.11	5.419
Taxable Funds - High Yield										
PIMCO HIGH YIELD, INSTL #108	PHIYX	.016	8.75	.14	8.13	.13	.0	.45	.01	7.692
Total for Taxable Funds - High Yield				.14		.13	.0		.01	7.692
Taxable Funds - Int Term										
ISHARES MBS ETF	MBB	233.000	108.15	25,199.12	110.44	25,732.52	.6	2.87	667.78	2.595
Total for Taxable Funds - Int Term				25,199.12		25,732.52	.6		667.78	2.595
Total: Total Fixed Income				1,595,745.07		1,624,269.20	37.1		49,087.93	3.038
Cash Equivalents										
Cash - Money Market										
FIRST AMERN GOVT OBLIG FD CL Z #3676	FGZXX	112,589.020	1.00	112,589.02	1.00	112,655.03	2.6	.01	979.64	.870
Total for Cash - Money Market				112,589.02		112,655.03	2.6		979.64	.870
Total: Cash Equivalents				112,589.02		112,655.03	2.6		979.64	.870
Total				4,350,357.08		4,381,053.26	100.0		122,402.85	2.800



## DESERT HEALTHCARE DISTRICT xxxxx4730 03/31/2020

Investment Objective: FIXED INCOME MANAGEMENT Investment Officer: KEITH STRIBLING

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As of: March 31, 2020

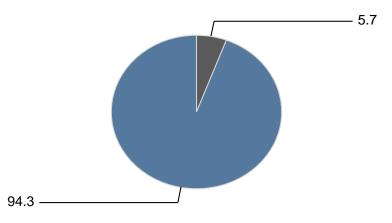
Account ID: xxxxx4730

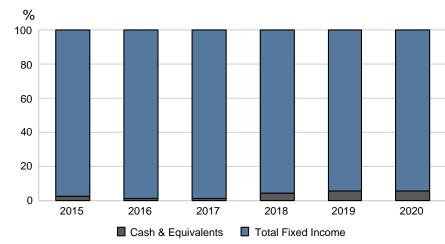


## **Asset Allocation Summary**

### Market Value by Asset Class

Total	61,306,193	100.0
Cash & Equivalents	3,507,105	5.7
Total Fixed Income	57,799,087	94.3
	Market Value	Mkt Val

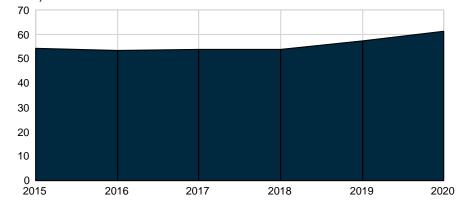




### Annual Allocation

## **Annual Ending Market Values**

(millions)



Reporting Period Ending: March 31, 2020

Account ID: xxxxxx4730

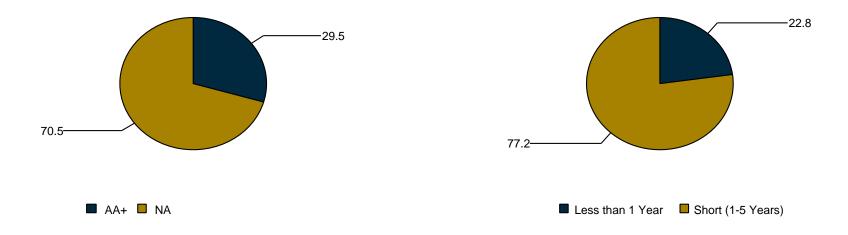


## Fixed Income Analysis - Individual Holdings

	03/31/2020	04/30/2019	04/30/2018	04/30/2017	04/30/2016
Duration	1.73	1.98	2.21	1.84	1.84
Coupon	2.07	2.30	2.44	3.21	3.82
Yield to Maturity	.35	2.39	2.65	1.78	1.16
Maturity	1.76	2.03	2.27	1.89	1.90
Current Yield	2.00	2.30	2.45	3.14	3.66
Face Amount	55,800,000	49,800,000	54,800,000	52,200,000	52,500,000
Market Value	57,534,358	49,788,430	54,253,963	53,157,514	54,709,549
Cost	55,931,668	50,022,865	55,677,770	54,862,859	56,934,665

Quality Allocation by Market Value





Account ID: xxxxxx4730



As of: March 31, 2020

## **Summary Investment Performance**

Beginning Market Value	57,108,176.89
Beginning Accrued Income	274,017.69
Beginning Portfolio Value	57,382,194.58
Contributions	2,500,000.00
Withdrawals	-28,542.02
Income Earned	300,384.82
Gain/Loss	1,152,155.15
Ending Market Value	61,038,610.21
Ending Accrued Income	267,582.32
Ending Portfolio Value	61,306,192.53
Total Earnings	1,452,539.97

Account ID: xxxxx4730



#### As of: March 31, 2020

## Performance Report

	Market Value	Year to Date (3 Months)	1 Year	3 Years	5 Years	10 Years	20 Years	Inception to Date 07/01/1998
Cash & Equivalents	3,507,105	.31	1.83	1.58	1.05	.54		
Lipper Money Market Funds Index		.32	1.74	1.49	.94	.47	1.50	1.78
Total Fixed Income	57,799,087	2.56	5.27	2.79	1.94	1.58	3.21	3.35
BBG Barclays 1-3 Yr US Govt/Credit Index		1.69	4.53	2.58	1.90	1.62	3.21	3.33
Total Acct - Gross of Fees	61,306,193	2.43	5.00	2.68	1.87	1.53	3.14	3.28

Returns are gross of account level investment advisory fees and net of any fees including frees if non-age mutual fund or exchange traded fund holdings. Returns for periods over one year are annualized. The information presented has been obtained from sources believed to be accurate and reliable. Past performance is not indicative of future returns. Securities are not FDIC insured have no bank guarantee and may lose value.

## As of: March 31, 2020

Account ID: xxxxx4730



	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Total Fixed Income										
Taxable FX- US Govt Agcy										
FHLB CONS BD 1.875% 11/29/21	FCB1821	1,000,000.000	99.56	995,643.00	102.39	1,030,234.17	1.7	1.88	18,750.00	1.831
FEDERAL HOME LOAN 2.750% 6/10/22	FHL2722	1,000,000.000	99.68	996,760.00	105.14	1,059,879.17	1.7	2.75	27,500.00	2.616
FHLB BDS 3.625% 6/11/21	FB33621A	1,000,000.000	101.44	1,014,367.84	103.94	1,050,426.39	1.7	3.63	36,250.00	3.488
FHLB BDS 1.375% 6/12/20	FB11320F	1,000,000.000	100.02	1,000,232.24	100.21	1,006,223.19	1.6	1.38	13,750.00	1.372
FEDERAL HOME LOAN BA 3.250% 6/09/23	FHL3223H	1,000,000.000	101.08	1,010,762.11	108.66	1,096,741.11	1.8	3.25	32,500.00	2.991
FNMA BDS 1.500% 6/22/20	FB11520E	1,000,000.000	100.06	1,000,591.71	100.28	1,006,935.00	1.6	1.50	15,000.00	1.496
FNMA MTN 1.875% 12/28/20	FM11820D	2,000,000.000	100.28	2,005,556.96	101.08	2,031,307.50	3.3	1.88	37,500.00	1.855
FNMA NTS 1.250% 5/06/21	FN11221B	1,500,000.000	100.03	1,500,521.59	100.80	1,519,537.08	2.5	1.25	18,750.00	1.240
FNMA NTS 2.000% 1/05/22	FN22022D	1,000,000.000	100.03	1,000,268.74	102.87	1,033,427.78	1.7	2.00	20,000.00	1.944
FNMA NTS 1.875% 4/05/22	FN11822	2,000,000.000	97.15	1,942,935.84	102.98	2,077,933.33	3.4	1.88	37,500.00	1.821
FNMA NT 2.000% 11/30/20	FN22020AC	1,000,000.000	100.36	1,003,600.60	101.03	1,017,032.22	1.7	2.00	20,000.00	1.980
FHLMC NTS 2.375% 1/13/22	FN22322	2,000,000.000	100.90	2,018,087.69	103.51	2,080,431.67	3.4	2.38	47,500.00	2.295
FEDERAL HOME LN MTG 2.750% 6/19/23	FHL2723A	1,000,000.000	98.83	988,303.00	107.13	1,079,111.67	1.8	2.75	27,500.00	2.567
Total for Taxable FX- US Govt Agcy				16,477,631.32		17,089,220.28	27.9		352,500.00	2.076
Taxable Fixed - US Treas										
US TREAS NTS 1.875% 7/31/22	UTN0022C	1,000,000.000	100.55	1,005,469.69	103.82	1,041,382.17	1.7	1.88	18,750.00	1.806
US TREAS NTS 1.625% 8/31/22	UTN1622B	2,000,000.000	100.43	2,008,639.27	103.28	2,068,446.09	3.4	1.63	32,500.00	1.573
US TREAS NTS 1.875% 9/30/22	UTN0022D	2,000,000.000	100.25	2,004,963.02	104.06	2,081,202.46	3.4	1.88	37,500.00	1.802
US TREAS NTS 2.000% 10/31/22	UTN0122B	1,000,000.000	99.78	997,812.50	104.47	1,053,096.59	1.7	2.00	20,000.00	1.914
US TREAS NTS 2.375% 1/31/23	UTN0023C	2,000,000.000	98.76	1,975,156.25	105.92	2,126,400.16	3.5	2.38	47,500.00	2.242
US TREAS NTS 2.750% 4/30/23	UST0023A	1,000,000.000	99.72	997,226.56	107.55	1,087,069.07	1.8	2.75	27,500.00	2.557
UNITED STATES TREAS 2.750% 5/31/23	UST2823	1,000,000.000	99.71	997,070.31	107.73	1,086,602.58	1.8	2.75	27,500.00	2.553
UNITED STATES TREA NTS 1.75% 7/31/21	UST1721	2,500,000.000	100.36	2,508,883.09	102.09	2,559,681.73	4.2	1.75	43,750.00	1.714
US TREAS NTS 2.125% 1/31/21	UTN2121	1,000,000.000	100.56	1,005,599.81	101.73	1,020,831.13	1.7	2.13	21,250.00	2.089
US TREAS NTS 2.000% 2/28/21	UTN2021A	2,000,000.000	100.14	2,002,701.90	101.76	2,038,638.26	3.3	2.00	40,000.00	1.965
US TREAS NTS 2.250% 3/31/21	UTN2221	1,000,000.000	100.53	1,005,341.05	102.12	1,021,231.48	1.7	2.25	22,500.00	2.203
US TREAS NTS 2.125% 9/30/21	UTN2121B	1,500,000.000	101.14	1,517,133.27	102.89	1,543,452.09	2.5	2.13	31,875.00	2.065
						. , -				

## As of: March 31, 2020

#### Account ID: xxxxx4730



						Market		Unit	Annual	Current
	Ticker	Units	Unit Cost	Total Cost	Price	Value	Weight	Income	Income	Yield
US TREAS NTS 2.000% 10/31/21	UTN2021D	1,000,000.000	100.22	1,002,228.68	102.82	1,036,606.59	1.7	2.00	20,000.00	1.945
US TREAS NTS 2.125% 12/31/21		1,800,000.000	100.71	1,812,845.97	103.32	1,869,355.58	3.0	2.13	38,250.00	2.057
US TREAS NTS 1.750% 2/28/22	UTN1722A	1,000,000.000	100.41	1,004,062.50	102.92	1,030,741.74	1.7	1.75	17,500.00	1.700
US TREAS NTS 2.625% 8/15/20	UTN2620	1,000,000.000	100.75	1,007,533.40	100.98	1,013,157.31	1.7	2.63	26,250.00	2.599
US TREAS NTS 2.625% 11/15/20	UTN2620A	1,000,000.000	100.83	1,008,294.06	101.59	1,025,811.92	1.7	2.63	26,250.00	2.584
US TREAS NTS 3.125% 5/15/21	UTN3221	1,000,000.000	101.07	1,010,674.02	103.35	1,045,367.53	1.7	3.13	31,250.00	3.024
US TREAS NTS 1.625% 5/31/23	UTN1623A	1,000,000.000	100.21	1,002,109.38	104.16	1,047,101.07	1.7	1.63	16,250.00	1.560
US TREAS NTS 2.125% 8/15/21	UTN2521	1,000,000.000	98.93	989,296.88	102.70	1,029,635.44	1.7	2.13	21,250.00	2.069
US TREAS NTS 1.250% 7/31/23	UTN1223	1,500,000.000	102.53	1,537,910.16	103.11	1,549,732.17	2.5	1.25	18,750.00	1.212
US TREAS NTS 2.000% 2/15/22	UTN2022	1,000,000.000	100.59	1,005,873.05	103.34	1,035,927.47	1.7	2.00	20,000.00	1.935
US TREAS NTS 1.625% 10/31/23	UTN1623B	1,000,000.000	100.36	1,003,632.81	104.69	1,053,740.36	1.7	1.63	16,250.00	1.552
US TREAS NTS 2.000% 7/31/20	UTN2020	1,000,000.000	100.61	1,006,064.90	100.67	1,010,071.65	1.6	2.00	20,000.00	1.987
US TREAS NTS 2.000% 9/30/20	UTN2020A	1,000,000.000	100.51	1,005,089.26	100.93	1,009,394.64	1.6	2.00	20,000.00	1.981
US TREAS NTS 1.875% 3/31/22	33122	2,000,000.000	100.20	2,004,093.44	103.31	2,066,282.46	3.4	1.88	37,500.00	1.815
US TREAS NTS 2.250% 4/30/21	UTN2221A	1,000,000.000	101.14	1,011,379.63	102.32	1,032,657.42	1.7	2.25	22,500.00	2.199
US TREAS NTS 2.250% 7/31/21	UTN2221B	1,000,000.000	100.75	1,007,534.96	102.76	1,031,350.60	1.7	2.25	22,500.00	2.190
US TREAS NTS 2.125% 6/30/22	UTN2122	1,000,000.000	100.25	1,002,505.47	104.31	1,048,420.88	1.7	2.13	21,250.00	2.037
US TREAS NTS 1.625% 6/30/20	UTN0020A	1,000,000.000	100.07	1,000,661.40	100.38	1,007,897.14	1.6	1.63	16,250.00	1.619
US TREAS NTS 1.750% 5/31/22	UTN1722C	1,000,000.000	100.63	1,006,250.00	103.27	1,038,581.15	1.7	1.75	17,500.00	1.695
Total for Taxable Fixed - US Treas				39,454,036.69		40,709,866.93	66.4		800,125.00	1.973
Total: Total Fixed Income				55,931,668.01		57,799,087.21	94.3		1,152,625.00	2.003
Total: Total Fixed income				55,951,000.01		57,799,087.21	94.3		1,152,625.00	2.003
Cash Equivalents										
Cash - Money Market										
FIDELITY GOVT MMKT INST CL-I #57	FIDGOV	3,504,252.210	1.00	3,504,252.21	1.00	3,507,105.32	5.7	.00	9,479.00	.270
Total for Cash - Money Market				3,504,252.21		3,507,105.32	5.7		9,479.00	.270
Total: Cash Equivalents				3,504,252.21		3,507,105.32	5.7		9,479.00	.270

As of: March 31, 2020

Account ID: xxxxx4730



	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Total				59,435,920.22		61,306,192.53	100.0		1,162,104.00	1.904

As of: March 31, 2020



## Disclosures

Investment management services offered by MUFG Union Bank, N.A. in conjunction with its subsidiary, HighMark Capital Management, an SEC-registered investment adviser. Past performance does not guarantee future results. Individual account management and construction will vary depending on each client's investment needs and objectives. Investments strategies are NOT insured by the FDIC or by any other Federal Government Agency, are NOT Bank deposits, are NOT guaranteed by the Bank or any Bank affiliate, and MAY lose value, including possible loss of principal.



Date: May 12, 2020

To: Finance & Administration Committee

Subject: Consideration to Approve Drawings, Plan Check and Permit fees for the Interior Fire Sprinkler system in Buildings 1, 2, & 3 West. Estimated \$23,000

**<u>Staff Recommendation:</u>** Consideration to approve the Drawings, Plan Check and Permit fees for the Interior Fire Sprinkler system in Buildings 1, 2, & 3 West. Estimated \$23,000.

### **Background:**

- The District has been in process of installing the fire sprinkler system at the Las Palmas Medical Plaza.
- The exterior infrastructure was installed recently.
- The original plan was to install the interior fire sprinklers when each tenant • renewed their lease or with a new tenant lease and include with the Tenant Improvement allowance.
- We are learning that most tenants desire the District to complete this work separate from their Tenant Improvements.
- The individual suite installations is more costly, so to create overall savings and to • complete the installation, staff desires to begin the process of a full installation.
- The initial step (Step 1) is to complete a survey, produce drawings, submit for plan check, and to obtain a building permit.
- Once this process is completed, a formal bidding process will be performed for the installation.
- Step 1 is estimated to cost \$23,000. •
- The draft FY 2020-2021 annual budget includes \$210,000 of estimated costs to complete the entire installation.
- Staff recommends approval of the Drawings, Plan Check and Permit fees for the ٠ Interior Fire Sprinkler system in Buildings 1, 2, & 3 West.

Fiscal Impact: Estimated Cost \$23,000

Interior Fire Sprinkler System - estimated budget of \$210,000 is included in the proposed FY 2020-2021 annual budget.



Date:	May 12, 2020
То:	Finance & Administration Committee
Subject:	FY 2020-2021 Annual Budget Review and Consideration of Approval

Staff Recommendation: Consideration to approve the FY 2020-2021 Annual Budget.

## Information:

## District

- Due to the COVID-19 pandemic, the annual budget includes modifications to revenue assumptions as follows:
- 4010 Property Tax Revenue Staff determined a range of possible reductions to property tax revenue
  - 4% reduction- Case-Schiller and other economic resources predict a possible
     4% reduction in property values, but could go deeper depending on the duration of the virus and any resurgence. Real estate prices could decline as a result of the economy not rebounding, high unemployment rates, foreclosures, etc. Reductions would potentially not be realized until 2021.
  - 13% reduction- The Recession of 2009-2011 experienced a reduction in property tax revenues.
  - 8% reduction- Staff is using a conservative mid-range estimate of 8% for the annual budget
- 4505-4513 .Las Palmas Medical Plaza Rent and CAM Revenue
  - ➢ 3% increase − If no revenues are lost and the annual increase per the lease terms.
  - 5% reduction Staff is using a 5% reduction for the budget as a conservative estimate. Although not anticipated, tenants who might incur financial losses as a result of the pandemic, could default on lease payments or request additional rent relief.
- Graphs are included in the budget packet for both Property Tax and Rent Revenue.
- 4220 Interest Income Although Bonds are not impacted significantly as is the stock market, our financial advisor indicates \$4M of maturities with subsequent purchases will most likely be invested at near 0% interest.
- Proposing a Grant-Making Budget of \$4,000,000 for the fiscal year. This represents an increase of \$500,000 over the previous year.

## Foundation

- 4003 Grants Income \$200,000 is an aggressive estimate of possible external funding sources.
- 8015 Investment Income The investments in the Foundation are somewhat more vulnerable to fluctuations in the stock market. Although difficult to estimate, staff has reduced anticipated interest income by 45% from the current year.
- 5101 Salaries and Wages \$76000068:04ri80and wages expense is allocated to

the Foundation from the District. \$201,000 of the \$463,000 will be charged to the Behavioral Health collective fund grant. This includes the Senior Program Officer for Behavioral Health and the Senior Development Officer.

- 8052 Grant Expense February 2018, the Board approved a \$300,000 annual commitment for 20 years to fund programs and services in the expanded area of the District.
  - The Foundation has included \$300,000 in the FY18-19 and FY19-20 annual budgets.
  - The draft FY20-21 budget includes the third year of \$300,000 East Valley funding for discussion and consideration.

## Fiscal Impact:

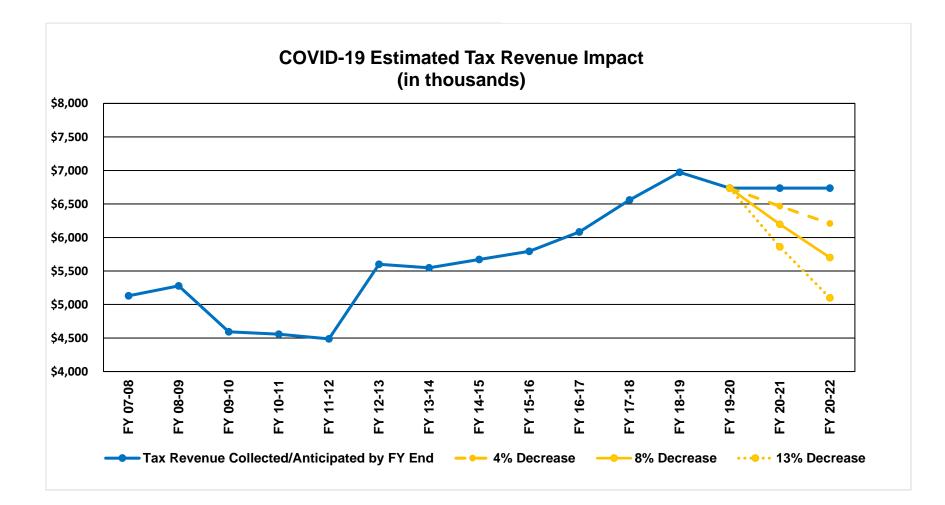
District – Net Income \$47,346

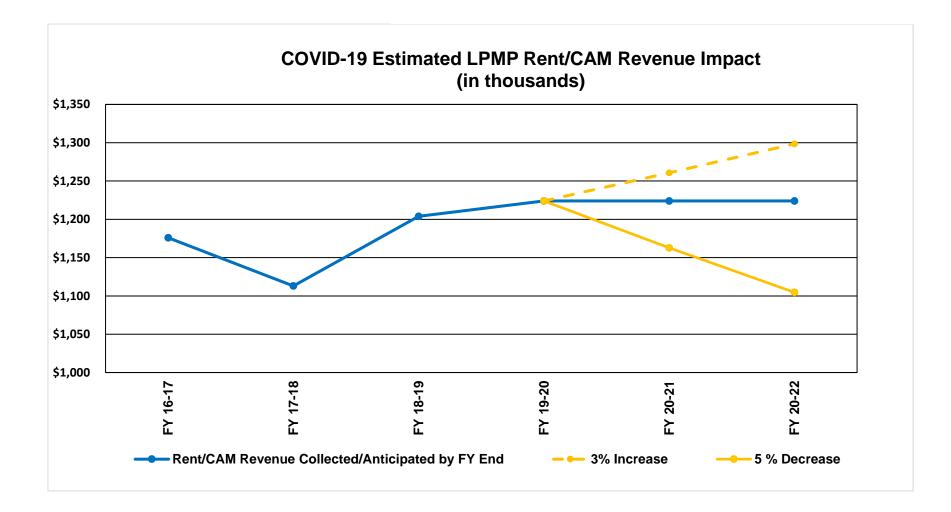
Foundation – Net Loss (\$293,229)

			T HEALTH 2020 - 202				 
			INC	DEX			
			7/1/2020 - 6	6/30/2021			 
DRAFT							
PAGE							
2	ASSUMPTIONS						
4	CASHFLOW						
5	STATEMENT OF INC	OME AND	EXPENSE	- DHCD			
7	STATEMENT OF INC	COME AND	EXPENSE	- LPMP			
8	DIRECTORS AND E	MPLOYEE E	EXPENSES				
9	PROGRAMS/GRAN	S - SUMMA	ARY - CASH	FLOW - B	Y QUARTI	ĒR	
10	PROGRAMS/GRAN	S - CASH F	LOW BY Q	UARTER			
11	PROJECTED PROG	RAMS/GRA	NTS - NEW	BOD APP	ROVED G	ANTS	
12-13	BUDGET DETAIL						

			DESERT	HEALTHCARE DISTRICT
			FY	2020 - 2021 BUDGET
	ASSU	MPT	IONS - MAJO	DR LINE ITEMS GREATER THAN \$50,000
			7	/1/2020 - 6/30/2021
DRAFT				
		P	reliminary	
G/L			Annual	
Account	Account	F	Projected	
Number	Description		Amount	Assumption
	REVENUES			
				Assumes 8% decrease due to COVID-19 Pandemic - Case-Schiller and other sources predict
4010	Property Tax	\$		possible 4% reduction, but could go deeper. 2009-2011 Recession experienced 13% reduction.
	Interest Income - FRF	\$		VP - Senior Portfolio Mgr provided estimate - decrease 10%
9999-1	Unrealized Gain FRF	\$		Investment portfolio's unrealized gains
		\$		Net Interest Income
4501	Other Income	\$		Airways rental
	LPMP - Rental Income	\$		Average \$72k per month - Assuming 5% reduction if tenants affected by COVID-19
4509-11	LPMP - CAM Income	\$	328,468	CAM charges to tenants to cover common area expenses - \$.62 per sq ft 5% reduction
	EXPENSES			
	Desert Healthcare District			
	Salary and Wages	\$		See Directors and Employees Expenses for details. Pg 8
5111	Allocation to LPMP-CC(20%)&MP(25%)+OH	\$		Allocation of CAO and Accounting Support & Admin to LPMP
	Allocation to CalFresh & NEOPB	\$		Allocation of CalFresh Director and Accounting Admin payroll and benefits to NEOPB grant
	Vacation and sick pay accrual	\$		Accrual for earned vacation and sickpay
	Alloc to Foundation - All Staff	\$		District staff allocation of payroll and benefits to Foundation to provides services
	Benefit Premiums - Staff	\$		See Directors and Employees Expenses for details. Pg 8
5145	Retirement Plan	\$	94,959	Staff Retirement Plan - 8% employer contribution to 401(a) plan
-	Active Directors - Health Ins	\$		See Directors and Employees Expenses for details. Pg 8
	Bank & Investment Fees	\$		Approximately the amount charged for FYE 6/30/2020 - \$.002 of Avg invest balance
6125/6126	Depreciation	\$	194,864	Office equipment, Software and Parking lot/Solar Panels depreciation
				Utilize independent contractors to provide professional project oversight skills, hospital lease
	Professional Fees	\$		consulting, and District Community Health Needs Assessment, and other professional services.
6560	Legal - General	\$	180,000	Legal fees for operational coverage, potential litigation, and policy review
	RPP Contributions Accrual	\$		Pension Expenses for Retirment Protection Plan
7010	Community investments - Grants	\$	4,000,000	See detail grants/programs schedule - Pg 11
	Las Palmas Medical Plaza			
6425	Building Depreciation	\$		40 year Depreciation period
	Tenant Improv - Amortization	\$		Tenant Improvements amortized over life of each tenant's lease

				T HEALTHCARE DISTRICT
				2020 - 2021 BUDGET
	AS	SUMPT		DR LINE ITEMS GREATER THAN \$50,000
			7	7/1/2020 - 6/30/2021
DRAFT				
		P	reliminary	
G/L			Annual	
Account	Account		Projected	
Number	Description		Amount	Assumption
6440	Professional Fees Expense	\$		Property maintenance company - includes prevailing wage
6475	Property Taxes - Las Palmas	\$		District is billed for the property tax and incorporates the tax in the CAM based on sq. ft.of suite
6485	Security	\$	86,000	Security coverage 18 hrs per day Mon-Fri
	CASH FLOW			
	Cash Receipts:			
	Property Taxes	\$		Assumes 8% decrease due to COVID-19 Pandemic - Case-Schiller and other sources predict poss
	Interest - NET	\$	1,443,577	VP - Senior Portfolio Mgr provides estimate
	LPMP	\$		Rental and Common Area Maintenance
	Other Income	\$		NEOPB revenue, Airways rental, and SCE Solar rebate
	Due from DHCF - Expense Allocation	\$	463,129	Allocation of District staff expense to perform Foundation business
	Cash Disbursements:			
	Operations	\$		See Statement of Operations - Excludes non-cash items i.e. depreciation and amortization
	Existing liabilities - Proj for disbursement	\$		Projected liabilities as of 6/30/18 excluding grants
	Program/Grant Payments - Existing	\$	2,718,150	See Grants cash flow statement. Pg 9-11
	Program/Grant Payments - FY2019-20	\$	4,084,000	See Grants cash flow statement. Pg 9-11
	LPMP:			
	Normal recurring expenses	\$	638,960	See Statement of Operations for details. Pg7
	Bldg & Tenant Improvements	\$	410,000	Various - including interior firesprinkler system, suite renovations, equipment replacement, lease renewals and TI's for new tenants





	DESERT HEALTHCARI	E DISTRICT			
	CASH FLOW PROJ				
	FY 2020 - 2021 BU				
	7/1/2020 - 6/30/2	2021			
DRAFT					
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total
Beginning Cash/Investment Balance:	\$ 62,962,332	\$ 61,355,479	\$ 60,623,555	\$ 60,851,889	\$ 62,962,332
Cash Receipts:					
Property Taxes	451,330	1,165,374	2,169,077	2,950,484	6,736,264
Interest	260,894	260,894	260,894	260,894	1,043,577
LPMP	297,232	297,232	297,232	297,232	1,188,930
Due fromDesert Healthcare Foundation-Exp Allocation	115,782	115,782	115,782	115,782	463,129
Other Income - NEOPB grant, Airways, Etc	29,100	29,100	29,100	29,100	116,400
Total Receipts	1,154,339	1,868,383	2,872,086	3,653,493	9,548,300
Cash Disbursements:					
Ops-net of Deprec/amort/grants	989,098	1,062,388	1,017,704	1,080,321	4,149,511
Existing Liabilities Exclg Grants	100,000	-	-	-	100.000
Existing Grant/Prog Payments	343,856	244,681	332.810	1,796,805	2,718,150
Programs and Grants payments	1,021,000	1,021,000	1,021,000	1,021,000	4,084,000
Capital Equipment Regmnts:	,- ,	,- ,	1- 1	1- 1	-
Computer/Office Furn/Other	15,000	5,000	5,000	5,000	30,000
Computer/Office Furn/Other-East Valley Office	30,000	5,000	5,000	5,000	45,000
LPMP:					
Normal recurring-Operations	159,740	159,740	159,740	159,740	638,960
Tenant/building Improvements - normal recurring	102,498	102,498	102,498	102,506	410,000
Total Cash Disbursements	\$ 2,761,192	\$ 2,600,307	\$ 2,643,752	\$ 4,170,371	\$ 12,175,621
Ending Cash/Investment Balance	\$ 61,355,479	\$ 60,623,555	\$ 60,851,889	\$ 60,335,011	\$ 60,335,011

			LTHCARE DIST	RICT					
			- 2021 BUDGET						
	STATEMEN		AND EXPENSE	INCLUDING LF	PMP				
		7/1/20	20 - 6/30/2021						
DRAFT								Budget	Inc(Dec)
	Budget	Projected 6/30/20	Budget VS					Fiscal Yr 2020-2021	Budget
	Fiscal Yr		-	01=1	01= 0	01=0	Qtr 4		Vs Proj
	FYE 6/30/20	Balance	Proj	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total	Prior Yr
	0 700 004	-	(1)	1 5 10 0 1 1	1 5 10 0 1 1	1 5 40 0 44	1 5 40 0 44	0.407.000	(500.007)
4010 · Property Tax Revenues	6,736,264	6,736,260	(4)	1,549,341	1,549,341	1,549,341	1,549,341	6,197,363	(538,897)
4220 · Unrestricted Interest Income - FRF	1,275,000	1,159,530	(115,470)	260,894	260,894	260,894	260,894	1,043,577	(115,953)
9999-1 · Unrealized Gain or (Loss) FRF	100,000	959,534	859,534	100,000	100,000	100,000	100,000	400,000	(559,534)
Net Investment Income - FRF	1,375,000	2,119,064	744,064	360,894	360,894	360,894	360,894	1,443,577	(675,487)
4330 · Collection Agency Recoveries	-	215	215	-	-	-	-	-	(215)
4350 · Rental - Airways	21,000	23,320	2,320	5,250	5,250	5,250	5,250	21,000	(2,320)
4405 - Grant Income - NEOPB/CalFresh	100,500	47,591	(52,909)	21,000	21,000	21,000	21,000	84,000	36,409
4505-4513 · LPMP - Rental Income	1,224,250	993,448	(230,802)	297,232	297,232	297,232	297,232	1,188,930	195,482
4501 - Other Income	11,400	9,000	(2,400)	2,850	2,850	2,850	2,850	11,400	2,400
Total Income	9,468,414	9,928,898	460,485	2,236,567	2,236,567	2,236,567	2,236,567	8,946,270	(982,628)
EXPENSES									
5110 · Salaries and Wages	1,118,234	846,197	(272,037)	306,343	370,164	321,660	375,270	1,373,437	527,241
5111-Alloc to LPMP-CC(20%)&MP(25%)+OH	(61,014)	(61,014)	(0)	(15,499)	(15,499)	(15,499)	(15,499)	(61,995)	(981)
5115 - Alloc to CalFresh-Coordinator & Accour	(87,465)	(40,179)	47,286	(22,712)	(22,712)	(22,712)	(22,712)	(90,847)	(50,667)
5119 - Alloc to FND-RSS.CVHIP	(28,579)	(21,697)	6,882	(4,291)	(4,291)	(4,291)	(4,291)	(17,162)	4,534
5112 - Accrued vacation/sick -	90,000	120,115	30,115	30,000	30,000	30,000	30,000	120,000	(115)
5114 - Alloc Foundation -PR & Benefits	(305,670)	(305,676)	(6)	(111,492)	(111,492)	(111,492)	(111,492)	(445,967)	(140,291)
5120 · Payroll Tax Expense	85.545	73,697	(11,848)	23,435	28,318	24.607	28.708	105,068	31.371
5131 · Benefit Premiums	151,353	129,214	(22,139)	48,785	48,785	51,982	51,982	201,534	72,320
5135 · Reimbursements/Co-Payments	27,000	15,367	(11,633)	9,000	9,000	9,000	9,000	36,000	20,633
5140 · Workers Comp	11.741	12,933	1,192	3,217	3,887	3,377	3.940	14,421	1.488
5145 - Retirement Plan Expense	65,608	43,179	(22,429)	17,296	21,212	26,054	30,397	94,959	51,780
5160 · Education/Conferences - Staff	7,500	17,345	9,845	21,750	21,750	21,750	21,750	87,000	69,655
5211 · Health Insurance-BOD	70.008	48.026	(21,982)	17,501	17.501	17,501	17,501	70.002	21.976
5230 · BOD Meeting/Conference Expense	20,000	16,832	(3,168)	5,000	5,000	5,000	5,000	20,000	3,168
5235- Director Stipend Expense	50,400	23,747	(26,653)	13,230	13,230	13,230	13,230	52,920	29,173
5240 · BOD Catering Expense	7.000	8,431	1.431	2,125	2.125	2,125	2.125	8.500	69
5250 · BOD Mileage Reimbursment	2,500	1,569	(931)	625	625	625	625	2,500	931
5270 · BOD Election Fees	,000	-	-	31,250	31,250	31,250	31,250	125,000	125,000
6110 - Payroll fees expense	2,500	2,029	(471)	625	625	625	625	2,500	471
6120 · Bank and Investment Fees	118,000	112,124	(5,876)	29,500	29,500	29,500	29,500	118,000	5,876
6125 · Depreciation Expense	15,000	11,826	(3,174)	3,500	3,500	3,500	3,500	14,000	2,174
6126 . Depreciation - Solar panels - Parking	180,864	180,864	-	45,216	45,216	45,216	45,216	180,864	-
6130 · Dues and Memberships	30,000	36,512	6,512	10,011	10,011	10,011	10,011	40,045	3,533
6220 · Ongoing InsuranceCoverage	18,000	21,498	3,498	6,000	6,000	6,000	6,000	24,000	2,502
6300 · Minor Equipment	500	-	(500)	125	125	125	125	500	500
6305 · CEO & COO Auto Allowance	7,200	4,617	(2,583)	1,800	1,800	1,800	1,800	7,200	2,583
6306-Staff Auto Mileage Reimbursement	6,000	6,563	563	1,875	1,875	1,875	1,875	7,500	937
6309 - Personnel Expense	1,000	13,564	12,564	3,500	3,500	3,500	3,500	14,000	436
6310 · Miscellaneous Expense	500	111	(389)	125	125	125	125	500	389
6311 · Cell phone expense	9,312	5,380	(3,932)	2,328	2,328	2,328	2,328	9,312	3,932
6312 - Wellness Park Expense	1,000	-	(1,000)	250	250	250	250	1,000	1,000
6315 - Security Monitoring Expense	500	432	(68)	125	125	125	125	500	68
6325 - CEO Discretionary Fund	5,000	5,029	29	6,250	6,250	6,250	6,250	25,000	19,971
6343 · Postage Expense	5,000	1,165	(3,835)	1,250	1,250	1,250	1,250	5,000	3,835

		DESERT HEA	LTHCARE DIST	RICT					
			- 2021 BUDGET						
	STATEMEN	IT OF INCOME		INCLUDING L	PMP				
		7/1/202	20 - 6/30/2021						
DRAFT								Budget	Inc(Dec)
	Budget	Projected	Budget					Fiscal Yr	Budget
	Fiscal Yr	6/30/20	VS					2020-2021	Vs Proj
	FYE 6/30/20	Balance	Proj	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total	Prior Yr
6350 · Copier Rental/Fees	5,500	4,873	(627)	1,375	1,375	1,375	1,375	5,500	627
6351 - Travel Expense	11,000	20,499	9,499	5,000	5,000	5,000	5,000	20,000	(499)
6352 - Meals & Entertainment	7,000	9,915	2,915	2,625	2,625	2,625	2,625	10,500	585
6355 · Computer Services	45,302	22,286	(23,016)	11,326	11,326	11,326	11,326	45,302	23,016
6360 · Supplies	20,000	28,258	8,258	6,500	6,500	6,500	6,500	26,000	(2,258)
6380 · LAFCO Assessment	20,000	1,836	(18,164)	625	625	625	625	2,500	664
6405 - Office - Rent	7,800	9,500	1,700	6,300	6,300	6,300	6,300	25,200	15,700
6410 - Office - Utilities	5,000	-	(5,000)	1,250	1,250	1,250	1,250	5,000	5,000
6445 - Las Palmas Medical Plaza - Total	1,138,774	992,273	(146,501)	291,376	291,376	291,376	291,376	1,165,504	173,230
6516 · Professional Services	840,000	411,771	(428,229)	231,594	231,594	231,594	231,594	926,376	514,605
6520 · Annual Audit Fee	18,478	18,750	272	3,938	3,938	3,938	3,938	15,750	(3,000)
6530 · PR/Communications/Website	86,500	68,790	(17,710)	34,125	34,125	34,125	34,125	136,500	67,710
6560 · Legal Expense	240,000	168,540	(71,460)	45,000	45,000	45,000	45,000	180,000	11,460
6711 · Disability Administration Fees	3,222	-	(3,222)	-	-	-	-	-	-
6721 · Legal Expenses - Pension Plan	2,000	-	(2,000)	500	500	500	500	2,000	2,000
6725 · RPP Contributions Accrual	120,000	120,000	-	22,500	22,500	22,500	22,500	90,000	(30,000)
6728 · Pension Audit Fee	6,500	16,604	10,104	3,375	3,375	3,375	3,375	13,500	(3,104)
7010 - Programs/grants*	3,500,000	3,500,000	(0)	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000	500,000
7027 - Grant Expense - NEOPB/CalFresh	100,500	47,591	(52,909)	21,000	21,000	21,000	21,000	84,000	36,409
Total Expenses	7,802,114	6,771,286	(1,030,828)	2,176,451	2,249,742	2,205,057	2,267,674	8,898,924	2,127,638
Net Income(Loss)	1,666,300	3,157,612	1,491,312	60,116	(13,174)	31,510	(31,106)	47,346	(3,110,266)
EBITA	2,327,164							706,759	
Cash Flow - Add back:									-
LPMP - Depreciation	465,000	448,783	(16,217)	131,636	131,636	131,636	131,636	526,544	77,760
6725 · RPP Contributions Accrual	120,000	120,000		22,500	22,500	22,500	22,500	90,000	(30,000)
Grants - Separate line item	3,500,000	3,500,000	(0)	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000	500,000
District - Depreciation/Amort	195,864	11,826	(184,038)	48,716	48,716	48,716	48,716	194,864	183,038
Payroll Alloc - LPMP-Add back	(61,014)	(61,014)	(0)	(15,499)	(15,499)	(15,499)	(15,499)	(61,995)	(981)
Total	4,219,850	4,019,595	(200,255)	1,187,353	1,187,353	1,187,353	1,187,353	4,749,413	729,818
District Inclg LPMP Net Cash Flow	3,582,264	2,751,691	(830,573)	989,098	1,062,388	1,017,704	1,080,321	4,149,511	- 1,397,820
	++								
	-								

		Y 2020 - 2021		NOT					
		2020 - 6/30/202	ME AND EXPE	NSE					
DRAFT	//1/2	2020 - 6/30/202						Budget	Inc(Dec)
DRAFI								Budget	Inc(Dec)
		Proj	Budget					Fiscal Yr	Budget
	Budget	6/30/20	VS					2020-2021	Vs Proj
	FYE 6/30/20	Balance	Proj	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total	Prior Yr
INCOME									
4505 · LPMP - Rental Income	879,450	717,247	(162,203)	215,015	215,015	215,015	215,015	860,062	142,815
4510 · LPMP - CAM Income-Billed	344,400	276,201	(68,199)	82,117	82,117	82,117	82,117	328,468	52,267
4513 · LPMP - Misc Income	400	-	(400)	100	100	100	100	400	400
Total Income	1,224,250	993,448	(230,802)	297,232	297,232	297,232	297,232	1,188,930	195,482
EXPENSES			-						-
6420 · Insurance	13,000	22,550	9,550	5,750	5,750	5,750	5,750	23,000	450
6424 - Parking lot replacement - Deprec	0	22,549	22,549	5,637	5,637	5,637	5,637	22,549	(0)
6425 · Building - Depreciation Expense	260,000	235,262	(24,738)	60,000	60,000	60,000	60,000	240,000	4,738
6426 - Tenant Improv - Depreciation	205,000	190,972	(14,028)	50,500	50,500	50,500	50,500	202,000	11,028
6427 - HVAC Maintenance	16,000	13,365	(2,635)	4,000	4,000	4,000	4,000	16,000	2,635
6428 - Roof Repairs	2,500	-		625	625	625	625	2,500	2,500
6431 - Building - Interior	10,000	2,600	(7,400)	2,500	2,500	2,500	2,500	10,000	7,400
6432 - Plumbing - Interior	4,000	3,832	(168)	1,000	1,000	1,000	1,000	4,000	168
6433 · Plumbing - Exterior	2,500	-	(2,500)	625	625	625	625	2,500	2,500
6434 - Alloc-Internal Property Managmnt	61,014	61,014	0	15,499	15,499	15,499	15,499	61,995	981
6435 - Bank Charges	12,500	13,384	884	3,375	3,375	3,375	3,375	13,500	116
6437 - Utilities - Vacant Units	2,500	684	(1,816)	250	250	250	250	1,000	316
6439 - Deferred Maintenance Repairs	6,000	19,640	13,640	2,500	2,500	2,500	2,500	10,000	(9,640)
6440 - Professional Fees Expense	125,660	128,904	3,244	31,415	31,415	31,415	31,415	125,660	(3,244)
6441 - Legal	1,000	-	(1,000)	250	250	250	250	1,000	1,000
6458 · Elevators - Contract	12,000	10,482	(1,518)	3,000	3,000	3,000	3,000	12,000	1,518
6460 · Exterminating Services	5,000	2,773	(2,227)	1,000	1,000	1,000	1,000	4,000	1,227
6463 · Landscaping	160,000	38,455	(121,545)	42,500	42,500	42,500	42,500	170,000	131,545
6467 · Lighting	10,000	3,000	(7,000)	1,500	1,500	1,500	1,500	6,000	3,000
6468 · Maint. General	1,000	-	(1,000)	250	250	250	250	1,000	1,000
0000 · Marketing	17,000	5,462	(11,538)	3,750	3,750	3,750	3,750	15,000	9,538
6475 · Property Taxes	72,100	72,000	(100)	18,025	18,025	18,025	18,025	72,100	100
6476 - Signage Expense	1,500	663	(837)	375	375	375	375	1,500	837
6480 · Rubbish Removal Medical Waste	17,300	18,674	1,374	4,750	4,750	4,750	4,750	19,000	326
6481 · Rubbish Removal	27,000	26,721	(279)	6,750	6,750	6,750	6,750	27,000	279
6482 · Utilities/Electricity/Exterior	7,500	6,351	(1,149)	1,875	1,875	1,875	1,875	7,500	1,149
6484 · Utilities - Water (Exterior)	8,500	5,519	(2,981)	1,875	1,875	1,875	1,875	7,500	1,981
6485 - Security	77,000	85,255	8,255	21,500	21,500	21,500	21,500	86,000	745
6490 · Miscellaneous	1,200	2,162	962	300	300	300	300	1,200	(962)
Total Expenses	1,138,774	992,273	(146,501)	291,376	291,376	291,376	291,376	1,165,504	173,230
Net Income	85,476	1,175	(84,302)	5,857	5,857	5,857	5,857	23,426	
Non-Cash and other items:	, -		-						
Depreciation	465,000	448,783	(16,217)	116,137	116,137	116,137	116,137	464,549	
Total Depreciation/Payroll alloc	526,014	509,797	(16,217)	131,636	131,636	131,636	131,636	526,544	
			(	,			,000		
Net Cash Flow for expenses	612,760	482,476	(130,284)	159,740	159,740	159,740	159,740	638,960	
Total cash provided	611.490	510,972	(100,518)			,		549,970	
	511,430	510,312	(100,510)					3-3,310	

					DES	ERT F	IEAL	LTHCAR	E DIST	RICT										
			DIR	ECTORS	AND E	EMPLO	OYEE	E EXPEN	ISES -	BUD	GET 2020-2	2021								
	Н	EAL	th an	ND OTHE	R HEA	LTH R	RELA	TED INC	CLUDI	NG IN	SURANCE	EXP	ENSES							
		1	r			7/1	/202	0 - 6/30/2	2021											
DRAFT																				
Employee	Job	FT		nnual			-	2019												Total
Name	Title	PT	١	Nage				July	Au	•	Sep		QTR 1		QTR 2	QTR 3		QTR 4	V	Nages
# of Payrolls								2		2	2		6		7	-	6	7		26
Conrado Barzaga	Chief Executive Officer	FT		215,000				16,538		,	\$ 16,538		49,615		57,885	+	515	+ - )		215,000
Chris Christensen	Chief Administration Officer	FT		173,250			\$		\$ 13			\$	39,981		46,644		81		_	173,250
Donna Craig	Chief Program Officer	FT		125,000			\$	9,615	\$ 9	,615	\$ 9,615	\$	- ,	\$	/	\$ 28,8	846			125,000
Alejandro Espinoza	Program Officer & Outreach Director	FT	\$	106,935	26		\$	8,226	\$8	,226	\$ 8,226	\$	24,677	\$	28,790	\$ 24,6	577	\$ 28,790	\$	106,935
Will Dean	Director - Communications & Marketing	FT	\$	105,000	26		\$	8,077	\$8	,077	\$ 8,077	\$	24,231	\$	28,269	\$ 24,2	231	\$ 28,269	\$	105,000
Andrea Hayles	Special Assist to the CEO/Board Relations	FT	\$	71,781			\$	5,522	\$5	,522	\$ 5,522	\$	16,565	\$	19,326		65	\$ 19,326	\$	71,781
Eric Taylor	Accounting Manager	FT		65,000			\$	5,000	\$ 5	,000,	\$ 5,000	\$	15,000		17,500		000			65,000
Vanessa Smith	Special Programs & Projects Manager	FT		60,320			\$	4,640		,640		\$	13,920		16,240		20			60,320
Meghan Kane	Program & Research Analyst	FT		68,000			\$	5,231	\$5	,231	\$ 5,231	\$	15,692		18,308		692			68,000
Erica Huskey	Administrative Assistant	FT		57,200			\$	4,400	+	,400	. ,	\$	13,200		15,400		200			57,200
Vacant	Senior Program Officer - Behavioral Health	FT		110,000			\$	8,462	\$8	,462	\$ 8,462	\$	25,385		29,615		85			110,000
Vacant	Senior Development Officer	FT	\$	90,000	26		\$	6,923	\$6	,923	\$ 6,923	\$	20,769	\$	24,231	\$ 20,7	69	\$ 24,231	\$	90,000
Vacant	Public Policy Analyst	FT	\$	80,000			\$	6,154	\$6	,154	\$ 6,154	\$	18,462	\$	21,538		62			80,000
*Pool - Merit Increase	\$ 66,374					5.0%						\$	-	\$	12,764		817			45,951
Total							\$ 1	102,114	\$102	,114	\$102,114	\$	306,343	\$	370,164	\$ 321,6	60	\$ 375,270	\$1,	,373,437
															Тс	otal District	& Tax	ces & Benefits	\$1,	,825,420
																N	et Dis	strict - Salaries	\$1,	,291,849
															Net D	istrict - Net	of Ta	xes & Benefits	\$1,	,271,444
EMPLOYER																			—	
FICA						6.2%		6.331	6	.331	6,331		18.993		22.950	19.9	112	23.267	¢	85.153
MEDICARE						0.2%		1.481	-	,331 ,481	1,481		4,442		5,367	4.6	-	5.441		19,915
Total						.4370	\$	7,812		,401 , <b>812</b>	\$ 7,812	¢	23,435	¢	28,318	, -	<b>607</b>	- 1		105,068
TOLAI							Þ	7,012	<b>Ъ</b> /	,012	<b>Φ</b> 1,012	Þ	23,435	Þ	20,310	<b>ә</b> 24,0	01	<b>φ</b> 20,700	- <del>-</del>	105,000
<b>BENEFITS - Excludes</b>	deductibles																			
Health						7%		12,639	12	,639	12,639		37,917		37,917	40,5	571	40,571	\$	156,976
ST/LT Disability/Life						5%		1,853	1	,853	1,853		5,559		5,559	5,8	37	5,837	\$	22,792
Co-Power						5%		1,770	1	,770	1,770		5,309		5,309	5,5	574	5,574	\$	21,766
Total		1					\$	16,262	\$ 16	,262	\$ 16,262	\$	48,785	\$	48,785	\$ 51,9	82	\$ 51,982	\$	201,534
Copays/Deductibles - E	mployees					4%		3,000	3	,000	3,000		9,000		9,000	9,0	000	9,000	\$	36,000
Workers Comp						1%		1,072	1	,072	1,072		3,217		3,887	3,3	377	3,940	\$	14,421
401A Plan						8%		5,765	5	,765	5,765		17,296		21,212	26,0	)54	30,397	\$	94,959
DIRECTORS												-							$\vdash$	
Active Directors	Approved at May 22, 2018 BOD meeting		1																1	
Premiums - up to \$10,0		1				7%		5,834	5	,834	5,834		17,501		17,501	17,5	601	17,501		70,002
Stipend - \$105/meeting	- up to 6 meetings/month					5%		4,410	4	,410	4,410		13,230		13,230	13,2	230	13,230	\$	52,920
Total								10,244	10	,244	10,244		30,731		30,731	30,7	31	30,731	\$	122,922
Retired Directors																				
Health - GASB 45 Accru	ual - Future Benefits accrued - Fully accrued									-	-		-							

DESERT HEALTHCARE DISTRICT										
SALARY RANGE - STAFF POSITION - BUDG	ET 202	0-2021								
			BOD Approved	Α	pproved	F	Proposed FY 20-21			Proposed
	FT	Job	Salary		Salary	Title Change	Salary Range	Salary	Effective	Salary
Job Title	PT	Status	Range	l	FY19-20				Dates	7/1/2020
							NO CHANGES			
Current										
Chief Executive Officer	FT	Exempt	175,000 - 225,000	\$	215,000					
Chief Administration Officer	FT	Exempt	155,000 - 185,000	\$	173,250					
Chief Program Officer	FT	Exempt	120, 000 - 150,000	\$	125,000					
Director - Communications & Marketing	FT	Exempt	95,000 - 125,000	\$	105,000					
Program Officer & Outreach Director	FT	Exempt	95,000 - 125,000	\$	106,935					
Special Assist to the CEO/Board Relations	FT	Non-Exempt	60,000 - 80,000	\$	71,781					
Accounting Manager	FT	Non-Exempt	55,000 - 80,000	\$	65,000					
Special Projects & Programs Manager	FT	Non-Exempt	55,000 - 75,000	\$	60,320					
Program & Research Analyst	FT	Non-Exempt	65,000 - 85,000	\$	68,000					
Administrative Assistant	FT	Non-Exempt	40,000 - 70,000	\$	57,200					
Senior Program Officer - Behavioral Health	FT	Exempt	90,000 - 120,000	\$	110,000					
Senior Development Officer	FT	Exempt	70,000 - 100,000							
Public Policy Analyst	FT	Exempt	60,000 - 90,000							
		-								

				DES	ERT HEALTHC							
					PROGRAM DEP							
					FY 2020 - 2021		QUARIER					
					7/1/2020 - 6/							
DRAFT					1/1/2020 - 0/	50/2021						
		Tatal									-	
		Total			0000 0004					0004 0000		
		Open	<b>A</b> · 1		2020 - 2021					2021 - 2022		
Existing Grants for PHI:		Amount	Qtr1	Qtr2	Qtr3	Qtr4	Total	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total
Existing Approved - Grants	\$	10,595,770	\$ 343,856	\$ 244,681	\$ 332,810	\$ 1,796,805	\$ 2,718,150	\$-	\$ 1,666,667	\$ -	\$ -	\$ 1,666,667
Community Investments - Grants & Programs by FR	OM 20	20-2021 Stra	tegic Plan Goa	ls:								
TBD by Strategic Planning Committee	\$	-	\$ -	\$ -	\$ -	\$ -	\$-	\$ -	\$ -	\$ -	\$ -	\$ -
TBD by Strategic Planning Committee	\$	-	\$-	\$-	\$ -	\$ -	\$-	\$ -	\$ -	\$ -	\$ -	\$ -
TBD by Strategic Planning Committee	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TBD by Strategic Planning Committee	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TBD by Strategic Planning Committee	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$-	\$ -	\$ -	\$ -	\$ -
TBD by Strategic Planning Committee	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Grant Budget - Unallocated	\$	4,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 4,000,000	\$ -	\$-	\$ -	\$ -	\$ -
Total New Grants/Programs/capital project	\$	4,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 4,000,000	\$-	\$ -	\$-	\$-	\$ -
			\$-									
Grand Total all Grants/Programs	\$	14,595,770		\$ 1,244,681	\$ 1,332,810	\$ 2,796,805	\$ 6,718,150	<b>\$</b> -	\$ 1,666,667	\$ -	\$ -	\$ 1,666,667

	DESERT HEALTHCARE DISTRICT			1				1				
	CASH FLOW - PROGRAM DEPARTMENT											
	FY 2020 - 2021 BUDGET											
	7/1/2020 - 6/30/2021											
DRAFT			Projected									
			6/30/20									Projected
			Balance				2020 - 2021					Balance
Existing Grants:	Name		Bal - Fwd	1	Qtr1	Qtr2	Qtr3		Qtr4	Total		6/30/2021
Grants:				1		1		1			1	
2014-MOU-BOD-11/21/13	Memo of Understanding CVAG CV Link Support	\$	8,333,333	\$	-	\$ - :	\$ -	\$	1,666,667	\$ 1,666,667	\$	6,666,666
2018-974-BOD-09-25-18	HARC - 2019 Coachella Valley Community Health Survey - 2 Yr	\$	39,999	\$	-	\$ - :	\$ 39,999	\$	-	\$ 39,999	\$	-
2019-985-BOD-03-26-19	Coachella Valley Volunteers in Medicine - Primary Healhcare & Support Services - 1 Yr	\$	-	\$	-	\$	\$ -	\$	-	\$ -	\$	-
2019-986-BOD-05-28-19	Ronald McDonald House Charities - Temporary Housing & Family Support Services - 1 Yr	\$	-	\$	-	\$	\$ -	\$	-	\$ -	\$	-
2019-997-BOD-05-28-19	Martha's Village & Kitchen - Homeless Housing With Wrap Around Services - 1 Yr	\$	-	\$	-	\$ - :	\$ -	\$	-	\$ -	\$	-
2019-989-BOD-05-28-19	Pegasus Riding Academy - Cover the Hard Costs of Pegasus Clients - 1 Yr	\$	10,954	\$	-	\$ - :	\$ -	\$	-	\$ -	\$	-
2019-994-BOD-05-28-19	One Future Coachella Valley - Mental Health College & Career Pathway Development - 2 Yr	\$	463,750	\$	157,500	\$ 78,750	\$ 157,500	\$	70,000	\$ 463,750	\$	-
2019-1000-BOD-05-28-19	Voices for Children - Court Appointed Special Advocate Program - 1 Yr	\$	2,400	\$	2,400	\$ 	\$ -	\$	-	\$ 2,400	\$	-
2019-1017-BOD-09-24-19	Jewish Family Services - Case Management Services for Homeless Prevention - 1 Yr	\$	9,000	\$	-	\$ 9,000	\$ -	\$	-	\$ 9,000	\$	-
2019-1023-BOD-10-22-19	CVRM - Transportation for Seniors & Homeless Hospital Discharge Referrals - 1 Yr	\$	70,265	\$	48,645	\$ 21,620	\$ -	\$	-	\$ 70,265	\$	-
2019-1021-BOD-11-26-19	Neuro Vitality Center - Community Based Adult Services Program - 6 Months	\$	-	\$	-	\$ - 3	\$ -	\$	-	\$ -	\$	-
2020-1045-BOD-03-24-20	FIND Food Bank - Ending Hunger Today, Tomorrow, and for a Lifetime - 1 Yr	\$	311,069	\$	90,311	\$ 90,311	\$ 90,311	\$	40,138	\$ 311,069	\$	-
				\$	-	\$ - :	\$ -	\$	-	\$ -	\$	-
				\$	-			\$	-	\$ -	\$	-
New Grants	Desert Cancer Foundation	\$	116,250	\$	33,750	\$ 33,750	\$ 33,750	\$	15,000	\$ 116,250	\$	-
	ABC Recovery	\$	38,750	\$	11,250	11,250				\$ 38,750		-
	Remaining Grant Budget	\$	1,200,000		200,000	\$ 200,000	\$ 200,000	\$	200,000	\$ 800,000	\$	400,000
Total new grants - 3 month p		\$	1,238,750	\$	-	\$ - :	\$ -	\$	-	\$ -	\$	-
Grand Total - Existing grar	nts	\$	10,595,770	\$	343,856	\$ 244,681	\$ 332,810	\$	1,796,805	\$ 2,718,150	\$	6,666,666
Community Investmente	Grants & Programs by FROM 2020-2021 Strategic Plan Goals:											
Community investments -	Grants & Frogrants by FROM 2020-2021 Strategic Flan Goals.	T	tal Amount			 						
Allocation	s TBD by Strategic Planning Committee	\$		\$	-	\$ 	\$ -	\$	-	\$ -		
	TBD by Strategic Planning Committee	\$	-	\$	-	\$	<del>\$</del> -	\$	-	\$ -		
	TBD by Strategic Planning Committee	\$	-	\$	-	\$ - :	\$ -	\$	-	\$ -		
	TBD by Strategic Planning Committee	\$	-	\$	-	\$ - 1	\$-	\$	-	\$ -	1	
	TBD by Strategic Planning Committee	\$	-	\$	-	\$ - :	\$ -	\$	-	\$ -		
	Grant Budget - Unallocated	\$	4,000,000	\$	1,000,000	\$ 1,000,000	\$ 1,000,000	\$	1,000,000	\$ 4,000,000		
Total New Programs/Grant	is list	\$	4,000,000	\$	1,000,000	\$ 1,000,000	\$ 1,000,000	\$	1,000,000	\$ 4,000,000		
Grand Total - Programs/Gr	ants	S	14.595.770	\$	1.343.856	\$ 1.244.681	\$ 1,332,810	\$	2.796.805	\$ 6,718,150	\$	6,666,666

	A		В		С	D	)	E	F	G
1	DESERT HEALTHCARE DISTRICT									
2	PROJECTED FY2020-2021 GRANTS APPROVED BY BOARD OF DIRECTORS									
3	GRANTS BY QUARTER AND MONTHS									
4	7/1/2020 - 6/30/2021									
5	DRAFT									L
6	COMPLETE SECTION FOLLOWING STRATEGIC PLANNING MEETING		Total					2020-2021		
7			Amount		Qtr1	Qtr	2	Qtr3	Qtr4	Total
	Community Investments - Grants & Programs by FROM 2020-2021 Strategic Plan Goals:									í
10					-					
11	Program Area #1:					_				ļ
12	Grant Budget Allocation	\$	-	\$	-	\$	-	\$ -	\$-	\$-
	Objectives:									
14 15		<u> </u>		<b>^</b>		¢		¢	¢	¢
16		\$	-	\$ \$	-	\$ \$	-	<u>\$</u> - <u>s</u> -	\$ - \$ -	\$- \$-
17		ð	-	•	_	•	-	Ψ	Ψ	•
		Ψ	_	\$	-	Ψ	_	<del>،</del> ۲	Ψ -	<del>ک</del> -
18	Program Area #2:			_		<b>~</b>		<b></b>	<u> </u>	
19	Grant Budget Allocation Objectives:	\$	-	\$	-	\$	-	\$ -	\$ -	\$-
20	objectives:									i
22		\$				\$	-	\$ -	\$ -	\$-
27		Š		S	-	Ψ \$	-			φ <b>\$</b> -
	Program Area #3:	Ť.	_	Ÿ	_	Ψ	_	Ŷ	¥ -	<u> </u>
	Grant Budget Allocation	\$	-	\$	-	\$	-	\$ -	\$ -	\$-
	Objectives:	- Ť		Ť		+		Ŧ	· ·	<u> </u>
31		\$	-	\$	-	\$	-	\$ -	\$ -	\$-
35		\$	-	\$	-	\$	-	\$-	\$-	\$-
51	Grant Budget - Unallocated	\$	4,000,000	<b>\$</b> 1	,000,000	\$ 1,000	0,000	\$ 1,000,000	\$ 1,000,000	\$ 4,000,000
52	TOTAL	Þ	4,000,000	\$1	,000,000	\$ 1,000	0,000	\$ 1,000,000	\$ 1,000,000	\$ 4,000,000

	Dese	rt Healthcare District			
		D-2021 Budget Detail			
DRAFT					
4010 - Propert	y Tax Revenues	- 8% decrease from FY20 due to COVID-19			
	\$ 6,197,363				
		are currently projecting approximately 4% reduction	1		
		ends into the fall of 2020 and winter of 2021.			
	09-2010 (recessio	n) = 13% ·banks/mortgage companies			
	tion to be conserv				
Using 0/01 cuuc					
4220 - Unrestr	icted Interest In	come - FRF			
	Lower coupon ra	te (approx 2.5%)at purchase produces less interest in	ncome		
	\$4M of muturitie	s in 2021 with new purchases are anticipated to be a	at zero interest		
9999-1 Unreal	ized Gain (Loss)				
	Gain on investme	nts is expected to be lower, but undetermined.			
	10 1				
5160 - Educati	on/Conference				
		Educational seminars			
		Clear Impact RBA training CEO Public Leadership Credential			
		Staff Education Incentive Program			
		Legislative Days, etc.			
	\$ 87,000				
5230 - BOD me	eeting/conferen	ce expense			
	\$ 8,000				
	\$ 12,000	BOD Conference			
	\$ 20,000				
5270 - BOD Ele					
	\$ 125,000	FYE 2021			
6130 - Dues &	Subscriptions	CCDA annual mamharabia			
		CSDA annual membership ACHD annual membership			
		CPA license & associations			
		Grantmakers of SoCal			
		PolicyMap			
		American Public Health Association			
	\$ 3,600				
	\$ 5,000	Other			
	\$ 40,045				
6305 - CEO/CO	O Auto Allowan				
		CEO - 600/month			
	\$ 7,200				
(244 C 11 F)					
6311 - Cell Pho		Current Dill			
		Current Bill			
	\$ 1,500 \$ 9,312				
	- 5,312				
6325 - CEO Dis	cretionary Fund				
		CEO Discretion			
	,	-			
6351 - Travel E	xpense				
		Travel for staff and BOD to conferences			
6352 - Meals 8	k Entertainment	Expense			
		Conferences/CEO lunch engagements			
		Holiday Celebration			
	\$ 10,500				

		Dese	ert Healthcare District		
		202	0-2021 Budget Detail		
DRAFT			-		
6355 - Comp	itor				
0355 - Comp		46.400			
	\$		Gifts - Online		
	\$		IT support		
	\$	2,652	TWC		
	\$	10,450	Agenda Software (\$4,500 setup fee, \$10,000 Annual	)	
	\$	5,000			
	\$	45,302			
	Ŷ	15,502			
6360 - Suppli					
	\$		Current		
	\$	6,000	Additional staff, etc.		
	\$	26,000			
6380 - LAFCO	Δεερεε	nent			
USUD LAICO	Ś	2,500			
	Ş	2,300			
6405 - Office			Note: Begins 5/1/2020		
	\$		2000/month		
	\$	1,200	misc		
	\$	25,200			
6516 - Profes	sional F	ee			
	Ś		Facilities/Programs/Services/Lease		
	\$		Community Health Needs Assessment		
	\$		Strategic Planning-Communications (Board)		
	\$		HR Consultant		
	\$				
	\$		Hospital Inspections - Dale Barnhard		
	\$	926,376	Miscellaneous		
	Ş	920,570			
6530 - Comm	unicatio	ons/ Mark	eting/Website		
6530 - Comm	unicatio \$		seting/Website See Detail below		
6530 - Comm	\$	71,500	See Detail below		
6530 - Comm	\$ \$	71,500 5,000	See Detail below Website (\$1,250 per quarter)		
6530 - Comm	\$ \$ \$	71,500 5,000 5,000	See Detail below Website (\$1,250 per quarter) External Relations		
6530 - Comm	\$ \$ \$ \$	71,500 5,000 5,000 50,000	See Detail below Website (\$1,250 per quarter) External Relations Strategic Communications-External		
6530 - Comm	\$ \$ \$ \$ \$	71,500 5,000 5,000 50,000 5,000	See Detail below Website (\$1,250 per quarter) External Relations Strategic Communications-External		
6530 - Comm	\$ \$ \$ \$	71,500 5,000 5,000 50,000	See Detail below Website (\$1,250 per quarter) External Relations Strategic Communications-External		
6530 - Comm	\$ \$ \$ \$ \$	71,500 5,000 5,000 50,000 5,000	See Detail below Website (\$1,250 per quarter) External Relations Strategic Communications-External		
6530 - Comm	\$ \$ \$ \$ \$	71,500 5,000 5,000 50,000 5,000	See Detail below Website (\$1,250 per quarter) External Relations Strategic Communications-External		
	\$ \$ \$ \$ \$ \$	71,500 5,000 50,000 50,000 136,500	See Detail below Website (\$1,250 per quarter) External Relations Strategic Communications-External Other		
6530 - Comm	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	71,500 5,000 50,000 50,000 136,500 Marketing	See Detail below Website (\$1,250 per quarter) External Relations Strategic Communications-External Other Detail		
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	71,500 5,000 50,000 50,000 136,500 Marketing 15,050	See Detail below Website (\$1,250 per quarter) External Relations Strategic Communications-External Other Detail Print Publication		
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	71,500 5,000 50,000 136,500 Marketing 15,050 1,200	See Detail below Website (\$1,250 per quarter) External Relations Strategic Communications-External Other Detail Print Publication Social Media		
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	71,500 5,000 50,000 136,500 Marketing 15,050 1,200 13,250	See Detail below Website (\$1,250 per quarter) External Relations Strategic Communications-External Other Detail Print Publication Social Media Collateral Materials		
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	71,500 5,000 5,000 5,000 136,500 136,500 13,500 1,200 13,250 15,000	See Detail below Website (\$1,250 per quarter) External Relations Strategic Communications-External Other  Detail Print Publication Social Media Collateral Materials Visibility and Awareness		
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	71,500 5,000 5,000 5,000 136,500 13,6,500 15,000 13,250 13,250 15,000	See Detail below Website (\$1,250 per quarter) External Relations Strategic Communications-External Other Detail Print Publication Social Media Collateral Materials Visibility and Awareness General Marketing		
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	71,500 5,000 5,000 5,000 136,500 <b>Aarketing</b> 15,050 1,200 13,250 15,000 15,000 12,000	See Detail below Website (\$1,250 per quarter) External Relations Strategic Communications-External Other  Detail Print Publication Social Media Collateral Materials Visibility and Awareness		
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