Grant Application Scoring Rubric

Category	Exceeds expectations *(7-10 points)*	Meets expectations *(3-6 points)*	Does not meet expectations *(0-2 points)*
Executive Summary (10 points)	The applicant **includes and effectively describes** the project's mission and vision, the specific population the project will serve~~,~~ the expected benefits to the community, the support for applicant's project in the community with evidence based proposed methods, approaches and strategies are realistic, reasonable, effective, outcome-oriented.	The applicant **includes and describes** the project's mission and vision, the population the project will serve, the expected benefits to the community, the support for applicant's project in the community with evidence based proposed methods, approaches and strategies are realistic, reasonable, effective, outcome-oriented.	The applicant is unclear or does not **include or describe** the project's mission and vision, the general population the project will serve, the expected benefits to the community, the support for applicant's project in the community with proposed methods, approaches and strategies are realistic, reasonable, effective, outcome-oriented.
Need & Alignment and Demonstrate (10 points)	The applicant **explicitly defines a specific** need for the project within the identified community and **effectively describes** the alignment of that need to one of the Community Focus Areas of the District/Foundation's Strategic Plan by using data, case studies, interviews, focus group results, media attention, etc.	The applicant **identifies** a need within the identified community for the project and **describes** the alignment of that need to one of the Community Focus Areas of the District/Foundation's Strategic Plan by using data, case studies, interviews, focus group results, media attention, etc.	The applicant **does not clearly describe** a need for the project that its alignment to one of the Community Focus Areas of the District/Foundation's Strategic Plan by using data, and/or case studies, and/or interviews/focus group results, and/or media attention, etc.
Goals (10 points)	The applicant has provided SMART goals with an evaluation plan that is **fully developed**. The **SMART** goals are **specific, measurable, ambitious, realistic and time-bound**, and the evaluation plan will **accurately** measure the project's effectiveness.	The applicant has provided SMART goals with an evaluation plan**.** The **SMART** goals are **mostly specific, measurable, ambitious, realistic, and time-bound**, and the evaluation plan will measure **the aspects** of the project's effectiveness.	The applicant has provided very limited goals and evaluation plan. The goals are not specific, measurable, timebound and will weakly measure the project's effectiveness.

Proposed Program/Project Evaluation Plan (10 points)	The applicant describes a **specific detailed plan of action for** evaluation, that includes both qualitative and quantitative assessment of the project that is well-defined with data reporting mechanisms and narrative that are clear and transparent. Evaluation is in alignment with Goals of the project.	The applicant describes **a plan of action for evaluation** that includes both qualitative and/or quantitative assessment of the project that is well-defined with data reporting mechanisms and /or narrative that are clear and transparent. Evaluation is in alignment with the Goals of the project.	The applicant **does not describe, or vaguely describes a reasonable plan of action** that can be completed during the grant period, involves some identified partners appropriately, and might make the project a reality.
% of Funding Requested – Leveraging of Outside Funds (10 points)	**0-50%** Budget shows mostly committed funds, in-kind funds for professional services and balance is from proposed funds have been identified and in place	**51-70%** Budget shows some committed funds, in-kind funds for professional services and proposed funds making up the majority, have been identified.	**71 - 100%** Budget shows limited to no committed funds, balance is made up of mostly identified proposed funds
Applicant Capacity and Infrastructure to Execute Proposal (10 points)	The applicant includes concrete examples that **strongly demonstrate** that the human resource allocation to this project is appropriate (internal staff expertise, use of external consultants, advisory committee, etc.) The **applicant strongly demonstrates** credibility for this kind of work (strength, name recognition, a history or track record of achievements, related mission and letters of support)	The applicant includes solid examples that **demonstrate** that the human resource allocation to this project is appropriate (internal staff expertise, use of external consultants, advisory committee, etc.). The **applicant demonstrates** credibility for this kind of work (strength, name recognition, a history or track record of achievements, related mission and letters of support)	The applicant **does not include** examples that would demonstrate the human resource allocation to this project is appropriate (internal staff expertise, use of external consultants, advisory committee, etc.). The **applicant is limited in its ability to demonstrate** credibility for this kind of work (strength, name recognition, a history or track record of achievements, related mission and letters of support.

Organizations' Sustainability (10 Points)	The applicant **strongly demonstrates that it** has a current strategic plan and/or business plan with measurable outcomes. Strong board engagement and governance. The proposed program is **identified within** the strategic plan.	The applicant **demonstrates** that it has a current strategic plan and/or business plan with measurable outcomes Shows Board engagement and governance. Applicant has clearly identified that the program is **supported by** the strategic plan	The applicant does not **demonstrate** that it has a strategic plan and/or business plan. The program only reflects the applicant's mission.
Budget (10 points)	The budget is **specific** and **reasonable**, and all items **strongly alig**n with the described project. The budget **strongly demonstrates** financial clarity/value and tells the same story as the proposal narrative. There are no unexplained amounts. The overall value of the project (the relationship of benefits and/or participants) to costs is **effective.** Additional leveraged funding sources and in-kind services are included. Staff FTE is identified clearly.	The budget is clear and **reasonable**, with the items **aligned** with the described project. There are no unexplained amounts. The overall value of the project (the relationship of benefits and/or participants to costs) is **reasonable** and/or **some** additional funding sources and/or in-kind services are included.	The budget is **not specific** and/or **reasonable,** and the items are **somewhat aligned** with the described project. The budget somewhat d**emonstrates** financial clarity. There are no unexplained amounts.
Fiduciary Compliance (10 Points)	The applicant **strongly demonstrates** a financial history that shows a continuous cycle of fiduciary responsibility of the Board through unmodified audited financials produced in a timely fashion, positive cash flow at the end of each fiscal year, asset ratio meets required debt load, and the Board reviews financials on a regular basis.	The applicant **demonstrates** a financial history that shows a continuous cycle of fiduciary responsibility of the Board through unmodified audited financials produced in a timely fashion, and the board reviews financials on a regular basis.	**The applicant demonstrates** a financial history that shows a continuous cycle of fiduciary responsibility of the Board through audited financials produced. A positive cash flow at the end of each fiscal year is not consistent. and the Board does not review financials on a regular basis.

Financial Stability (10 Points)	Funding sources for operations and programs are coming from multiple sources and is driven by a **strategic plan** for stability for both short- and long-term growth.	Source of funds for operations and programs are coming from multiple sources. There is a **limited plan** in place for stability for short term only.	Source of funds for operations and programs are coming from limited sources. There is **no plan** for stability in place currently.
Key Partners / Collaboration (10 points)	The applicant **strongly demonstrates** solid partnerships and collaborative approach with letters of commitment or an MOU that includes a scope of work.	The applicant **demonstrates** partnerships and collaborative approach with letters of commitment.	The applicant **demonstrates** limited or no partnerships and has not included any letters of commitment.
Comments/Notes:			

Total Score: _____/ 110 = ____%

E**xceeds expectations:**	77% or Higher	Fully Funded
Meets expectations:	50%- 76%	Full to Partial – Possible restrictions/conditions
Does not meet expectations:	49% or Lower	No funding to Partial funding with restrictions/conditions