



**DESERT HEALTHCARE DISTRICT  
PROGRAM COMMITTEE  
Program Committee Meeting  
December 12, 2023  
5:00 P.M.**

In lieu of attending the meeting in person, members of the public can participate by webinar using the following Zoom link:

<https://us02web.zoom.us/j/88994867070?pwd=aGMzRWZlZDh0RFJsT2hVQzhpRWl0Z09>

**Webinar ID: 889 9486 7070**

**Password: 295634**

Members of the public can also participate by telephone, using the follow dial in information:

Dial in #:(669) 900-6833 or (833) 548-0276 To Listen and Address the Committee when called upon:

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<i>Page(s)</i>	<b>AGENDA</b>	<i>Item Type</i>
	I. <b>Call to Order</b> – President Evett PerezGil, Committee Chairperson	
1-3	II. <b>Approval of Agenda</b>	<b>Action</b>
4-8	III. <b>Meeting Minutes</b> 1. October 10, 2023	<b>Action</b>
	IV. <b>Public Comments</b> At this time, comments from the audience may be made on items <u>not</u> listed on the agenda that are of public interest and within the subject-matter jurisdiction of the District. The Committee has a policy of limiting speakers to not more than three minutes. The Committee cannot take action on items not listed on the agenda. Public input may be offered on an agenda item when it comes up for discussion and/or action.	
	V. <b>Old Business</b> 1. There’s no old business at this time.	Information
9-13	VI. <b>New Business</b> 1. Partnership Opportunities – Review and determination for forwarding to the Board for consideration: a. Coachella Valley Economic Partnership (CVEP)/Desert Healthcare District Study Consulting Services Agreement – <i>The Regional Economic Impacts of DHCD’s Community and Clinical Social Needs Goals and Implementation for Recommendations</i> – <b>NTE \$70,000</b>	<b>Action</b>



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<p><b>VII. Program Updates</b></p> <p>14-78 79-80  81</p>	<ol style="list-style-type: none"> <li>1. Progress and Final Reports Update</li> <li>2. Grant Applications and RFP Proposals Submitted and Under Review</li> <li>3. Grant Payment Schedule</li> <li>4. Social Isolation and Loneliness RFP Update</li> </ol>	<p>Informational</p>
<p><b>VIII. Grant Funding</b></p> <p>82-100 101-120 121-141 142-164</p>	<p>Review and determination for forwarding to the Board for consideration:</p> <ol style="list-style-type: none"> <li>1. Grant #1403 Vision To Learn: <i>Palm Desert and Coachella Valley VTL Program - \$50,000</i> – Goal 2 - Strategy 2.3</li> <li>2. Grant #1419 Blood Bank of SB &amp; Riverside Counties aka LifeStream: <i>LifesStream’s Attracting New Donors Initiative - \$104,650</i> – Goal 7 - Strategy 7.1</li> <li>3. Grant #1420 Braille Institute: <i>Low Vision Telehealth Services - \$36,697</i> – Goal 2 - Strategy 2.4</li> <li>4. Grant #1421 Olive Crest: <i>General Support for Counseling and Mental Health Services to Vulnerable Children &amp; Families in the CV – \$359,594 over a 24-month period</i> – Goal 3 - Strategies 3.2; 3.3; 3.6. and 3.7</li> </ol>	<p><b>Actions</b></p>
<p><b>IX. Committee Member Comments</b></p>		
<p><b>X. Adjournment</b></p>	<p>Next Scheduled Meeting January 09, 2024</p>	



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The undersigned certifies that a copy of this agenda was posted in the front entrance to the Desert Healthcare District offices located at 1140 North Indian Canyon Drive, Palm Springs, California, and the front entrance to the Desert Healthcare District office located at the Regional Access Project Foundation, 41550 Eclectic Street, Suite G 100, Palm Desert California at least 72 hours prior to the meeting.

If you have any disability which would require accommodation to enable you to participate in this meeting or translation services, please email Andrea S. Hayles, Special Assistant to the CEO and Board Relations Officer, at [ahayles@dhcd.org](mailto:ahayles@dhcd.org) or call (760) 567-0298 at least 72 hours prior to the meeting.

*Andrea S. Hayles*

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Andrea S. Hayles, Board Relations Officer



**DESERT HEALTHCARE DISTRICT  
PROGRAM COMMITTEE MEETING  
MEETING MINUTES  
October 10, 2023**

<b>Directors Present via Video Conference</b>	<b>District Staff Present via Video Conference</b>	<b>Absent</b>
President Evett PerezGil Vice-President Carmina Zavala, PsyD Director Leticia De Lara, MPA	Chris Christensen, Interim CEO Donna Craig, Chief Program Officer Alejandro Espinoza, Chief of Community Engagement Jana Trew, SPO, Senior Program Officer, Behavioral Health Meghan Kane, MPH, Senior Program Officer, Public Health Erica Huskey, Grants Manager Andrea S. Hayles, Board Relations Officer	

<b>AGENDA ITEMS</b>	<b>DISCUSSION</b>	<b>ACTION</b>
<b>I. Call to Order</b>	The meeting was called to order at 5:03 p.m. by Chair PerezGil.	
<b>II. Approval of Agenda</b>	Chair PerezGil asked for a motion to approve the agenda.	<b>Moved and seconded by Director De Lara and Vice-President PerezGil to approve the agenda. Motion passed unanimously.</b>
<b>III. Meeting Minutes</b> <b>1. September 12, 2023</b>	Chair PerezGil asked for a motion to approve the September 12, 2023, meeting minutes.	<b>Moved and seconded by Director De Lara and Vice-President Zavala to approve the September 12, 2023, meeting minutes. Motion passed unanimously.</b>
<b>IV. Public Comment</b>	There were no public comments.	
<b>V. Old Business</b>  <b>1. Results-Based Accountability Webpage, Stephanie Minor, Executive Consultant, NPO Centric</b>	Stephanie Minor, Executive Consultant, NPO Centric, provided a presentation on the background of Results-Based Accountability, the live webpage specifics that include the grant categories for the 6-month scorecards until the data for the remainder of the year is available, scorecard key terms and definitions, the framework, highlights of funding and impact,	



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	<p>and the staff’s work with the upcoming Data Walk on Social Isolation and Loneliness, while responding to questions from the committee.</p>	
<p><b>VI. Program Updates</b></p> <ol style="list-style-type: none"> <li><b>1. Progress and Final Reports Update</b></li> <li><b>2. Grant Applications and RFP Proposals Submitted and Under Review</b></li> <li><b>3. Grant Payment Schedule</b></li> </ol>	<p>Chair PerezGil inquired with the committee concerning any questions about the progress and final reports, grant applications and RFP proposals submitted and under review, and the grant payment schedule.</p> <p>Chris Christensen, Interim CEO, described the unallocated grant funding in the pipeline related to the \$3.3M balance available for the grants and programs.</p>	
<p><b>VII. Grant Funding</b></p> <ol style="list-style-type: none"> <li><b>1. Grant #1412 DPMG Health – \$1,057,396 for two years CONTIGENT on receiving clean audited financial statements.</b></li> </ol>	<p>Chair PerezGil inquired with the committee concerning any questions about DPMG Health’s two-year grant request for \$1,057,396.</p> <p>Drs. Tae and Gemma Kim, DPMG Health, described full sustainability in 2 years due to the brick-and-mortar component of the clinic and contracting with the Inland Empire Health Plan (IEHP) for the current mobile unit and the trailer for registering the patients in coordination with the faculty and FTEs for billing, including the insured patients to affirm feasibility. Dr. Kim further described collaborations with the mobile unit for the full FTEs</p>	<p><b>Moved and seconded by Director De Lara and Vice-President Zavala to approve Grant #1412 DPMG Health – \$1,057,396 for two years CONTIGENT on receiving clean audited financial statements and forward to the Board for approval.</b></p> <p><b>Motion passed unanimously.</b></p>

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<p><b>2. Grant #1408 Coachella Valley Volunteers in Medicine – \$478,400</b></p>	<p>and acquiring an additional staff person to pull the trailer.</p> <p>Chris Christensen, Interim CEO, noted that the lease agreement for the clinic is ajenized for the October 11 F&amp;A Committee meeting.</p> <p>Chair PerezGil inquired with the committee concerning any questions about Coachella Valley Volunteers in Medicine \$478,400 grant request.</p> <p>Donna Craig, Chief Program Officer, provided an overview of Coachella Valley Volunteers in Medicine’s one-year grant request.</p> <p>Doug Morin, Executive Director of Volunteers in Medicine, described the opening of the Palm Springs office and the increase of insured patients with referrals from Desert Regional Medical Center, the 50% capacity rate, the graduate medical resident’s role from Eisenhower Medical Center and Desert Regional Medical Center’s Residency Programs, with the grant also assisting with outreach services. Mr. Morin responded to additional questions from the committee and staff.</p>	<p><b>Moved and seconded by Director De Lara and Vice-President Zavala to approve Grant #1408 Coachella Valley Volunteers in Medicine – \$478,400 and forward to the Board for approval. Motion passed unanimously.</b></p>
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DESERT HEALTHCARE DISTRICT  
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<p><b>3. Grant #1410 Alianza Nacional de Campesinas – \$57,499</b></p>	<p>Chair PerezGil inquired with the committee concerning any questions about Alianza Nacional de Campesinas \$57,499 grant request.</p> <p>There were no questions or comments from the committee.</p>	<p><b>Moved and seconded by Director De Lara and Vice-President Zavala to approve Grant #1410 Alianza Nacional de Campesinas – \$57,499 and forward to the Board for approval.</b> <b>Motion passed unanimously.</b></p>
<p><b>4. Grant #1413 Voices for Children – \$81,055</b></p>	<p>Chair PerezGil inquired with the staff concerning any highlights for Voices for Children \$81,055 grant request.</p> <p>Donna Craig, Chief Program Officer, described the committee’s familiarity with the organization and the growing need for foster children assistance and court appointed advocacy in the Coachella Valley.</p> <p>Jessica Munoz, President &amp; CEO of Voices for Children, described the challenges with volunteer recruitment pre-and post-COVID, with summer and fall the declining season, further highlighting the current retainment of volunteers and relationship building. The grant will assist in servicing forty children, with new referrals daily and weekly and currently twenty children on the waiting list.</p>	<p><b>Moved and seconded by Director De Lara and Vice-President Zavala to approve Grant #1413 Voices for Children – \$81,055 and forward to the Board for approval.</b> <b>Motion passed unanimously.</b></p>
<p><b>VIII. Committee Members Comments</b></p>	<p>There were no committee member comments.</p>	
<p><b>IX. Adjournment</b></p>	<p>Chair PerezGil adjourned the meeting at 5:57 p.m.</p>	<p><b>Audio recording available on the website at <a href="http://dhcd.org/Agendas-and-Documents">http://dhcd.org/Agendas-and-Documents</a></b></p>



**DESERT HEALTHCARE DISTRICT  
PROGRAM COMMITTEE MEETING  
MEETING MINUTES  
October 10, 2023**

ATTEST: \_\_\_\_\_  
Evet PerezGil, Chair/ President, Board of Directors  
Program Committee

*Minutes respectfully submitted by Andrea S. Hayles, Board Relations Officer*

DRAFT



**DESERT HEALTHCARE**  
DISTRICT & FOUNDATION

**Date:** December 12, 2023

**To:** Program Committee

**Subject:** Coachella Valley Economic Partnership/Desert Healthcare District Study: Consulting Services Agreement: *The Regional Economic Impacts of DHCD's Community and Clinical Social Needs Goals and Recommendations Implementation* – **NTE \$70,000**

**Background:**

- In 2022, the Desert Healthcare District engaged the Huron Consulting Group to produce a *Community Clinical and Social Needs Assessment*.
- In March 2023 the final report was presented to the Board of Directors and outlined the District population's current healthcare challenges and identified gaps between community healthcare demand and currently available health assets.
- The final report presented goals and recommendations to address these gaps.
- Staff reviewed the goals and recommendations and focused on a key statement in the Huron Report: the first stated goal in the recommendations is to "*craft (a) business case to provide targeted (services)*".
- Coachella Valley Economic Partnership, with its extensive experience and expertise in socioeconomic landscape analyzes of the Coachella Valley, has crafted a proposal that aims to demonstrate the business case value of implementing the Huron study recommendations.
- This proposal is also in alignment with the District's strategic plan Goal 7: Be responsive to and supportive of selected community initiatives that enhance the general education of the District's residents/Strategy 7.1: Play a role in raising awareness of the impact of general health education on the health of community residents and be a catalyst for community organizations to act in implementing solutions

**Fiscal Impact:** funds to be allocated from the FY 2023/2024 grant budget.



**PROPOSAL:**

The Desert Healthcare District recently engaged the Huron Consulting Group to produce a *Community Clinical and Social Needs Assessment*. The Final Report, presented in March 2023, outlined the district population's current healthcare challenges. The report identified gaps between community healthcare demand and currently available health assets. And most importantly, it presented goals and recommendations to address these gaps.

The study outlined in this proposal focuses on a key statement found in the report. The first stated goal in the recommendations is to *"craft (a) business case to provide targeted (services)."* By estimating and quantifying the economic benefits of the study goals, this proposal aims to demonstrate the business case value of implementing the Hudson study recommendations.

This proposal concentrates on estimating three central economic benefits to the regional economy in implementing the study goals. First, attracting a significant number of additional healthcare professionals to our valley, as the study urges, bolsters the local economy. The study recommends adding a minimum of 40 new health professionals to address resident healthcare needs. This highly paid cohort brings with it increased consumer spending and demand for goods in the local economy. It increases local tax revenue to enhance the public good.

Second, the recommendations bolster healthcare spending within the district. The report cites many examples of residents needing to access healthcare outside the district. For example, the report recounts approximately 600 instances per year of district resident inpatient pediatric care occurring outside the district boundaries. This is healthcare spending that should occur inside the district with its accompanying boost to our economy. The report concentrates on increasing local access to high-value care in pediatrics, internal/family medicine, cardiology, and general surgery. This proposal will estimate the benefits to our economy of both building new capacity and the increased local spending on healthcare that new capacity brings. Moreover, increased healthcare spending is year-round, helping to tamp the seasonality of our local economy.

Third, these recommendations will help establish a healthier and more productive workforce. The district has a disproportionate level of high-risk communities, with higher rates of residents living below the poverty level or households making less than \$50,000/year. The population has higher rates of cardiovascular risks, asthma, and opioid-related adverse drug events. Gaps in local preventative care result in a high rate of avoidable, and costly, emergency department visits. Providing local solutions to these costly healthcare gaps and reducing emergency room visits saves money for residents and the region's healthcare system. Residents will not have to make costly drives for out-of-district services. There will be less workforce absenteeism and more productivity. Residents will be able to spend money in the local economy that they will not have to spend on expensive out-of-district care. This proposal will estimate the economic advantages of a healthier workforce.



## Objectives

The objectives of this study are:

- Estimate the economic benefits to the local economy of attracting highly paid healthcare professionals and building local capacity needed to fill vital healthcare gaps in the district.
  - Quantify the ancillary economic benefits of healthcare facility expansion, (e.g., utilizing local contractors, etc.).
  - Discuss the challenges of housing availability and affordability for these relocated professionals.
  - Research other regions that have addressed the challenges of attracting new healthcare professionals with spouses who have limited employment opportunities when relocating.
- Estimate the advantages to the local economy of relocating out-of-area healthcare spending to the Valley. For example, quantify increased tax revenue, spending at local establishments, etc.
- Estimate the economic effects of a healthier workforce for individuals and the community (e.g., less absenteeism, more productivity, greater earning power, etc.).
- Recommend best practices for recruiting and retaining healthcare professionals.
- Persuade a business case for implementing the Huron Report recommendations.
  - Involve more stakeholders to improve local healthcare.
  - Recognize the advantages to both the local business environment and overall community welfare by investing in local healthcare availability.
  - Build a thriving year-round healthcare system that underpins the efforts to build a more stable, year-round economy for the region.
- Establish reasonably attainable goals for the community
  - Phased goal implementation: Establish short-term, medium-term, and long-term goals as outlined by the Huron Report
    - Short -term, High Priority: 1-5 years
      - Increase Pediatrics practitioners by 10
      - Provide Targeted Inpatient Mental + Behavioral Health Services/Beds in Medically Underserved Communities Within 1 Year for Rollout Over 5-Year Span
    - Medium-term, High-Medium Priority: 1-5 years
      - Increase Family + Internal medicine practitioners
      - Physicians/NP/Pas) by 20 within 5 years
    - Long-term, Medium Priority: 2-5+ years
      - Cardiovascular - assess impacts of current care and expand cardiovascular specialty recruitment
    - Long-term, Low Priority: 3-5+ years
      - Increase Supply ff General Surgery Providers (Physicians/NP/PAs) In District By 10 within 5 Years
  - Implementing these phased goals allows for growing community buy-in and establishing accomplishments on which to grow.
  - The earliest goals predominantly address the gaps in care for non-Medicare residents. This residency is relatively stable and does not account as much for the medical need flux due to our seasonal economy. Our local economy relies

overly on this resident population. Their health care priorities can only strengthen the local workforce and economy.



## Methodology

- The study will involve a review of several existing reports, initiatives, and methodology on this topic.
- CVEP will utilize Esri Business Analyst and US Census data, as well as the Huron Report findings, to quantify the socioeconomic magnitude of the healthcare gaps the Huron Report identifies.
- The report will integrate into the analysis the current expansion plans of the Desert Care District, Acadia Healthcare, and Eisenhower Health.
- CVEP will partner with the Lowe Institute of Political Economy at Claremont McKenna College and Kleinhenz Economics for economic forecasting expertise.

## Expected Outcomes

The expected outcomes of this study to include:

- A comprehensive quantification of the economic impacts of implementing the Huron Report recommendations.
- Mapping of high-risk populations and residents most affected by the implementation of the Huron Report recommendations.
- Written report
- Executive Summary report for community leaders
- Presentation to Board
- Presentation for CVEP's Fall Economic Summit

## Project Team

- David Robinson, CVEP – Director of Analytic Services
  - David is a Geographic Information Systems specialist. He studies and analyzes the local socioeconomic landscape of the Coachella Valley through mapping and geographic analysis. As the Director of Analytic Services at CVEP, he uses GIS to ascertain the local specifics of our complex economy, using geographic analysis to aggregate important economic and demographic data that is often found at the county or MSA level. For ten years at CVEP, he has authored many reports on the local economy and presents a blog, David's Data Digest, on focused economic and geosocial topics about the valley.
- Dr. Manfred Keil, Professor of Economics, Claremont McKenna College
  - Dr. Keil is CVEP's chief economist and leads the team for our annual Summit Economic report. Professor Keil received his Ph. D. in Economics from the London School of Economics and has been working at Claremont McKenna College since 1995. He specializes in Macroeconomics, Statistics, and Econometrics. Prof. Keil also is the Associate Director of the Lowe Institute for Political Economy and leads a relatively large research staff of student RAs to provide forecasting analysis for the Inland Empire.
  - <https://www.cmc.edu/academic/faculty/profile/manfred-keil>
- Dr. Robert Kleinhenz, Principal Economist and Founder, Kleinhenz Economics





- Dr. Kleinhenz is the Principal Economist and Founder of the firm Kleinhenz Economics. A leading voice on the economy, Dr. Kleinhenz taps over 30 years of experience to present his outlook for the economy and its leading industries, and to offer his perspectives on leading policy issues. He previously served as the Chief Economist for the Los Angeles County Economic Development Corporation (LAEDC) and Deputy Chief Economist with the California Association of Realtors. He is currently on the faculty at Cal State Long Beach and Associate Director of the University’s Office of Economic Research. Dr. Kleinhenz is known for his extensive knowledge of the economy and economic policy.
- <https://www.kleinhenzassociates.com/>

**Work Phases:**

We propose breaking our efforts into two phases:

- Phase 1 – Exploratory analysis
  - Literature review
  - Demographic and socioeconomic data acquisition and analysis
  - Preliminary economic costs quantification
  - Phase 1 review with Desert Healthcare District
- Phase 2 – Report Production
  - Incorporate Desert Healthcare District Phase 1 review
  - Finalize economic cost quantification
  - Produce Study Report

**Compensation**

- Phase 1 - Exploratory analysis: **Not to exceed \$26,000**
  - Estimated time to complete – 2 months
  - Periodic review of progress with Desert Healthcare District
  - Monthly billing
- Phase 2 – Report Production: **Not to exceed \$44,000**
  - Estimated time to complete – 3 months
  - Periodic review of progress with Desert Healthcare District
  - Monthly billing
- **Total Not to Exceed: \$70,000**



**Date:** December 12, 2023

**To:** Program Committee – District

**Subject:** Progress and Final Grant Reports 10/1/2023 – 11/30/2023

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**The following progress and final grant reports are included in this staff report:**

**Reynaldo J Carreon M D Foundation # 1372**

Grant term: 3/1/2023 – 2/29/2024

Original Approved Amount: \$50,000.

**Progress Report** covering the time period from: 3/1/2023 – 8/31/2023

**Lift To Rise # 1391**

Grant term: 6/1/2023 – 5/31/2026

Original Approved Amount: \$900,000.

**Progress Report** covering the time period from: 6/1/2023 – 8/31/2023

**Galilee Center # 1392**

Grant term: 6/1/2023 – 5/31/2024

Original Approved Amount: \$268,342.

**Progress Report** covering the time period from: 6/1/2023 – 8/31/2023

**DAP Health # 1393**

Grant term: 7/1/2023 – 6/30/2024

Original Approved Amount: \$1,025,778

**Progress Report** covering the time period from: 7/1/2023 – 9/30/2023

**Pegasus Therapeutic Riding # 1363**

Grant term: 2/1/2023 – 1/31/2024

Original Approved Amount: \$60,092

**Progress Report** covering the time period from: 2/1/2023 – 7/31/2023

**John F. Kennedy Memorial Foundation # 1350**

Grant term: 10/1/2022 – 9/30/2023

Original Approved Amount: \$57,541

**Final Report** covering the time period from: 10/1/2022 – 9/30/2023

**ABC Recovery Center # 1369**

Grant term: 1/1/2023 – 12/31/2023

Original Approved Amount: \$332,561

**Progress Report** covering the time period from: 4/1/2023 – 6/30/2023

**OneFuture Coachella Valley # 1330**

Grant term: 1/1/2023 – 12/31/2024

Original Approved Amount: \$605,000.

**Progress Report** covering the time period from: 7/1/2023 – 9/30/2023

**DPMG Health # 1329**

Grant term: 10/1/2022 – 9/30/2025

Original Approved Amount: up to \$500,000

**Progress Report** covering the time period from: 10/1/2022 – 9/30/2023

**Monthly Progress Report** covering the time period from: 10/1/2023 – 10/31/2023

## **Grant Progress Report**

**Organization Name: Dr. Carreon Foundation**  
**Grant #: 1372**

**Project Title: Dr. Carreon Scholarship program**

**Contact Information:**

Contact Name: Kathy McAdara

Phone: 951-623-7256

Email: kathymcadara@aol.com

### **Grant Information**

**Total Grant Amount Awarded: \$50,000**

**Grant Term (example 7/1/22 – 6/30/23): 3/1/23-2/29/24**

**Reporting Period (example 7/1/22 – 10/31/22): 3/1/23-10-1-23**

### **Desert Healthcare District Strategic Plan Alignment**

**Goal 2:** Proactively expand community access to primary and specialty care services

Strategy: 2.1 Provide funding to support an increase in the number of primary care and specialty professionals (clinicians, physicians, physician assistants, nurses, nurse practitioners, etc.)

### **Progress This Reporting Period**

**Please describe your project accomplishment(s) during this reporting period in comparison to your proposed goal(s) and evaluation plan.**

The Dr. Carreon Foundation is pleased to report that at this time we have met all the goals for the entire grant year. All funds have been expended and are properly accounted for.

**Goal #1:**

By May 30, 2023, identify a minimum of 46 eligible students for scholarships that fit the Desert Healthcare criteria. Work closely with OneFuture Coachella Valley to identify possible students wanting to enter the healthcare field.

### **Progress of Goal #1:**

Carreon Foundation received hundreds of applications for scholarships. We met with OneFuture and the Executive Committee of Carreon Foundation and evaluated students to make sure we had a wide range of applicants from across the valley. All students in our DHCD report are pursuing further education in the healthcare field. While our initial goal was to serve 46 students with scholarships that fit the Desert Healthcare criteria, we were able to leverage the foundation money with other donations in order to serve a total of 65 students with healthcare related scholarships.

### **Goal #2:**

Interview in-person applicants and review applications to make sure 100% of applicants funded under Desert Healthcare are planning a career in a health-related field.

### **Progress of Goal #2:**

All students who qualified for Desert Healthcare related scholarships are currently enrolled in fields that promote healthcare.

### **Goal #3:**

Utilizing \$50,000 from Desert Healthcare, \$25,000 from OneFuture Coachella Valley, and \$50,000 from Carreon Foundation, provide \$125,000 in total scholarships to 36 to 46 students over a 1-2 year period. The remaining scholarships will come from other sources. The dollar amount needed may vary depending on the school and need. This may result in more students receiving assistance.

### **Progress of Goal #3**

We originally projected we would give 14 youth scholarships of \$5,000. We fell slightly short of that goal and provided a total of 11 scholars with scholarships of \$5,000 or more (██████████ received \$6,500).

Initial discussions with OneFuture and Desert Healthcare raised the long-term goal of giving higher amounts of scholarships to make a greater difference for student needs. We projected we would give 12 scholarships at \$2,500 and 10 @ \$1500 for a total of 22 awards. Here we exceeded the amount projected. A total of **33** students were awarded scholarships of \$3,000! This would not have been possible without the leveraging we were able to do with Desert Healthcare dollars. We also projected we would give 10 scholarships at \$1,000. Again, using leveraging we were able to give 15 at that amount.

The decisions as to what to give and how much were done in cooperation with our scholarship committee and OFCV. Strategically this group went through each students need and the money that was available in total.

We are pleased to report that after accounting for all funding raised for the project we were able to provide \$190,000 in scholarships **to healthcare scholarships**--greatly exceeding our goal. The Dr. Carreon Foundation is even more committed to providing health related scholarships to our students with the long-term goal of increasing health services to the Coachella Valley.

## **Progress on the Number of District Residents Served**

**Number of Unduplicated District Residents Directly Served During This Reporting Period:** 41

**Number of Unduplicated District Residents Indirectly Served During This Reporting Period:**

Hundreds of family members and community members have been impacted by the release of this funding. Our hope is that the majority of students will stay in the Coachella Valley or return to work and practice when their education is completed.

### **Please answer the following questions:**

- **Is the project on track in meeting its goals?**  
The project has met its goals.
- **Please describe any specific issues/barriers in meeting the project goals.**  
No barriers were encountered toward meeting goals.
- **If the project is not on track, what is the course correction?**  
N/A
- **Describe any unexpected successes during this reporting period other than those originally planned.**

The receipt of the grant from Desert Healthcare was a catalyst for our organization in our ability to market the program and raise community awareness about our cause. We are so grateful to the foundation for the support that actually helped our agency grow and expand in significant ways.

## Grant Progress Report

**Organization Name:** Lift to Rise

**Grant #:** 1391

**Project Title:** Driving Regional Economic Stability Through Collective Impact

**Contact Information:**

Contact Name: Heather Vaikona

Phone: 760-601-5578

Email: heather@lifttorise.org

### Grant Information

**Total Grant Amount Awarded:** \$900,000.00

**Grant Term (example 7/1/22 – 6/30/23):** 6/1/23 – 5/31/26

**Reporting Period (example 7/1/22 – 10/31/22):** 6/1/23 – 8/31/23

### Desert Healthcare District Strategic Plan Alignment

**Goal:** 5

**Strategy:** 5.1, 5.2, 5.3, 5.4

### Progress This Reporting Period

Please describe your project accomplishment(s) during this reporting period in comparison to your proposed goal(s) and evaluation plan.

**Progress of Goal #1:** (Goal from grant proposal in black, progress in green)

Identify 3,000 units/year that meet criteria for the affordable housing pipeline (with an emphasis on colocation with healthcare and childcare facilities) and move 50% of pipeline projects to development:

- Identify 3,000 new units for pipeline by 12/31/2023 and another 3,000 by 12/31/2024
  - During the reporting period, approximately 300 additional affordable units have been added to the pipeline, bringing the total to over 7,000 units (approximately 2,000 of which were added since 1/1/2023).

- Review local housing elements and creatively activate or re-purpose vacant land in partnership with county and municipal governments, school districts, utilities and others
  - During the reporting period, Lift to Rise reviewed and mapped site inventory sites for all compliant housing elements in the Coachella Valley: Cathedral City, Desert Hot Springs, Indio, La Quinta, Palm Desert, Rancho Mirage. Vacant municipally owned parcels in remaining cities with non-compliant housing elements (Palm Springs, Indian Wells, Coachella, and Riverside County) will be reviewed and mapped once these housing elements are certified by California Housing and Community Development (HCD).
  - During the reporting period, Lift to Rise initiated a landscape study on adaptive reuse for commercially zoned land in the Coachella Valley for conversion to affordable housing development.
- Develop criteria for health and Early Childcare and Education co-location, and develop healthcare and childcare plans to be connected to housing
  - During the reporting period, Lift to Rise participated in three monthly meetings with Build Up Riverside, a coalition of partners working on improving early childcare and education (ECE) access in Riverside County. During these meetings, Lift to Rise and the coalition partners are developing criteria for ECE co-location with affordable housing.
  - During the reporting period, Lift to Rise has supported the development of future policy action around the connection between healthcare and housing through an initiative with Congressman Raul Ruiz and a group 20 local partners and national thought leaders at the nexus of housing an health. This future policy action includes incentivizing co-location of affordable housing and healthcare infrastructure as well as developing criteria for co-location.
- Identify 3-4 infrastructure plays that could accelerate development.
  - During the reporting period, Lift to Rise has identified one infrastructure play that could accelerate development: supporting local municipalities to apply for SCAG's REAP 2.0 Regional Utilities Supporting Housing (RUSH) program, which is a \$35 million bucket of funding focused on investments in utility infrastructure planning and capital improvements to accelerate affordable housing production.

Evaluation Plan for Goal #1: (Plan from grant proposal in black, metrics from reporting period in green)

- Monitor and track the # of units identified (~300 during reporting period) as well as the # of units that move from planned to under development in the "Development Status" field within our Affordable Housing Pipeline Portal (~215 during reporting period).



- Monitor and track the # of sites within each city's Housing Element Update sites inventory that are being considered for affordable housing development via an RFP process issued by a city or negotiations with an affordable housing developer (6 during reporting period across cities with compliant housing elements).
- Monitor and track the # of projects that have an ECE facility either co-located within the development or associated with the development (3 during reporting period); monitor and track the # of projects that have health facility either co-located within the development or associated with the development (2 during reporting period).
- Monitor and track the # of catalytic infrastructure investments made and the \$ amount of those investments (0 during reporting period); monitor and track the # of affordable units unlocked via such investments (0 during reporting period).

**Progress of Goal #2:** (Goal from grant proposal in black, progress in green)

Grow We Lift: the Coachella Valley's Housing Catalyst Fund's lending pool to more than \$60 million that will be invested in moving projects to development

- Raise \$30 million in grants for We Lift's loan loss pool, which will be matched by \$30 million in CDFI and other funds to support predevelopment costs, helping developers secure land and permanent financing to move to construction
  - During the reporting period, received funds from \$15 million state budget allocation for the Fund.
  - During the reporting period, applied for \$20 million for the Fund from SCAG's REAP 2.0 PATH NOFA program.
- Raise \$10 million in grant dollars to support housing connected to health and ECE outcomes
  - During the reporting period, no funds were raised to support housing connected to health and ECE outcomes – fundraising for these efforts will occur in subsequent reporting periods during the three-year grant term.
- Deploy We Lift loans to at least four projects per year
  - During the reporting, Lift to Rise has deployed a We Lift loan to one project.
- NOTE – Lift to Rise is not proposing that District funds be allocated into the We Lift fund – the funds will be used as organizational operating support, which includes administering the We Lift fund and building the local market for affordable housing investment.

Evaluation Plan for Goal #2: (Plan from grant proposal in black, metrics from reporting period in green)

- Track the \$ amount of funding secured for the We Lift fund (\$15 million during reporting period)
- Track the \$ amount of funding leveraged to support housing connect to health and ECE outcomes (\$0 during reporting period)
- Track the # of loans deployed to projects (1 during reporting period)
- Track the # of units catalyzed through deployed loans (70 during reporting period)

**Progress of Goal #3:** (Goal from grant proposal in black, progress in green)

Advocate for changes in federal and state regulations for affordable housing programs that remove barriers for our region and align our local jurisdictions in establishing pro-housing policies that support development.

- Federal focus: Seek opportunities for the region to access CDFI Capital Magnet Fund and HUD and USDA housing programs.
  - During reporting period, Lift to Rise reviewed regulations and guidelines from HUD and USDA around project-based vouchers, housing choice vouchers, and rural development loans and developed recommendations for regulatory improvements to address affordable housing development challenges in the Coachella Valley.
- State focus: Re-orient climate and density goals to fit inland California regions in the guidelines and regulations of state funding programs.
  - During the reporting period, Lift to Rise contributed to advocacy efforts calling for changes to the scoring criteria for the CA Tax Credit Allocation Committee, which oversees the disbursement of Low Income Housing Tax Credits to affordable housing projects statewide.
- County focus: Work with health and childcare agencies to support affordable housing tied to health and ECE, and unlock new funding for development
  - During the reporting period, Lift to Rise participated in three monthly meetings with Build Up Riverside, a coalition of partners working on improving early childcare and education (ECE) access in Riverside County. During these meetings, Lift to Rise and the coalition partners are developing criteria for ECE co-location with affordable housing.

- City focus: Support all nine Coachella Valley cities to earn the HCD Pro-Housing Designation and with emphasize by right development and streamlined entitlement.
  - During the reporting period, Lift to Rise supported two local cities (Desert Hot Springs and Indio) with their HCD Pro-Housing Designation program applications.

Evaluation Plan for Goal #3: (Plan from grant proposal in black, metrics from reporting period in green)

- Monitor and track # of affordable housing / infrastructure-related NOFAs and funding opportunities made available via Federal agencies that apply to local governments or community based organizations in our region (2 during reporting period).
- Monitor and track the # of public comments for bills and regulations at the State level that Lift to Rise and partners submitted (24 during reporting period); # of bills and regulations updated as a result of our shared advocacy (2 during reporting period).
- Monitor and track the # of local jurisdictions, including Riverside County, who have applied for the Pro-housing Designation (1 during reporting period); monitor and track the # of local jurisdictions, including Riverside County, who have received the Pro-housing Designation (0 during reporting period).
- Monitor and track the # of healthcare and ECE agencies engaged around collaborative efforts to co-locate affordable housing with health and ECE infrastructure (4 during reporting period).

**Progress of Goal #4:** (Goal from grant proposal in black, progress in green)

Educate and activate resident leaders, partners, and public officials to advocate for affordable housing in the region.

- Build compelling case for affordable housing and supporting media and materials through work with The Case Made and Swell Creative Group
  - During the reporting period, Lift to Rise worked with Swell Creative Group to develop a strategic communications campaign about our work and the issues of housing affordability and economic mobility in the Coachella Valley.
- Identify other housing advocates in the region and build partnerships around shared agenda interests
  - During the reporting period, Lift to Rise has identified and engaged several new housing advocates in the region including representatives from local chambers of commerce, mortgage lenders, and public health agencies.

- Activate the Resident Leadership Table to educate residents and increase resident civic engagement through attendance at public meetings, letters of support, and other activities in support of affordable housing
  - During the reporting period, Lift to Rise hosted 3 meetings with the Resident Leadership table and mobilized members and their networks to comment on policy and planning considerations at public meetings.
- Mobilize CAN members and their networks to support affordable housing proposals
  - During the reporting period, Lift to Rise hosted 3 meetings with the Housing CAN and mobilized members and their networks to comment on policy and planning considerations at public meetings.
- Design and deliver curricula to educate public officials and for community members who wish to advocate
  - During the reporting period, Lift to Rise worked on designing and producing educational materials – delivery of materials will occur in subsequent reporting periods.
- Develop materials and work with partners to equip elected and appointed public officials with data and arguments in support of affordable housing.
  - During the reporting period, Lift to Rise worked on compiling data, designing and producing educational materials – delivery of materials will occur in subsequent reporting periods,

Evaluation Plan for Goal #4: (Plan from grant proposal in black, metrics from reporting period in green)

- Monitor and track the # of community residents actively participating in the Resident Leadership Table (8 during reporting period).
- Monitor and track the # of community residents attending Lift 101 and Lift to Rise Townhall events (36 during reporting period).
- Monitor and track the # of community residents mobilized in support of affordable housing projects at local city council and planning commission public meetings (18 during reporting period).
- Monitor and track # of local elected officials engaged around an affordable housing education campaign / curriculum targeted at local elected officials (12 during reporting period).

**Progress of Goal #5:** (Goal from grant proposal in black, progress in green)

Build and sustain the capacity of Lift to Rise to serve as backbone organization for the Housing CAN, provide thought leadership in the region around affordable housing and its fundamental relationship with health and economic dignity, and administer We Lift: the Coachella Valley's Housing Catalyst Fund.

- During the reporting period, Lift to Rise has provided several professional and leadership development opportunities for staff and for Housing CAN partners.

Evaluation Plan for Goal #5: (Plan from grant proposal in black, metrics from reporting period in green)

- Monitor and track the # of employees hired by Lift to Rise and the length of time they stay at the organization (0 during reporting period)
- Monitor and track the # of professional development trainings/resources accessed by Lift to Rise employees (8 during reporting period).

**Progress on the Number of District Residents Served**

**Number of Unduplicated District Residents Directly Served During This Reporting Period:** 1,050

**Number of Unduplicated District Residents Indirectly Served During This Reporting Period:** 1,800

**Please answer the following questions:**

- **Is the project on track in meeting its goals?**  
Yes, the project is on track to meeting its goals.
- **Please describe any specific issues/barriers in meeting the project goals.** At this moment, we have not experienced specific barriers to meeting project goals.
- **If the project is not on track, what is the course correction?**  
N/A
- **Describe any unexpected successes during this reporting period other than those originally planned.** N/A

## Grant Progress Report

**Organization Name:** Galilee Center, Inc.

**Grant #:** 1392

**Project Title:** Galilee Center Extended Shelter

**Contact Information:**

Contact Name: Claudia Castorena

Phone: (760) 396-9100

Email: ccastorena@galileecenter.org

**Grant Information**

**Total Grant Amount Awarded:** \$268,342

**Grant Term (example 7/1/22 – 6/30/23):** 06/01/2023-05/31/2024

**Reporting Period (example 7/1/22 – 10/31/22):** 06/01/2023-08/31/2023

**Desert Healthcare District Strategic Plan Alignment**

**Goal 2:** Proactively expand community access to primary and specialty care services

**Strategy 2.7** Increase equitable access to primary and specialty care services and resources in underserved communities in Coachella Valley (Priority: High)

**Goal 5:** Be responsive to and supportive of selected community initiatives that enhance the economic stability of the District residents (on a situational basis)

**Strategy 5.1** Reduce the negative impacts of social determinants

**Progress This Reporting Period**

Please describe your project accomplishment(s) during this reporting period in comparison to your proposed goal(s) and evaluation plan.

Galilee Center has been working hard to accomplish its goals during the reporting period. Galilee was able to provide extended shelter to 257 unduplicated people seeking asylum. All guests received shelter, clothing, food baskets, diapers, formula and medical care, and transportation to immigration appointments. For the families and individuals who decided to remain in the Coachella Valley, Galilee Center assisted them in finding a place to live and provided the first month's rent and furniture vouchers so they would easily transition to their new permanent home.

**Goal #1:**

*By May 31, 2024, 620 unduplicated people will have lodging in a motel shelter with 33 rooms, each with a kitchenette, refrigerator, and microwave.*

**Progress of Goal #1:**

During the reporting period, Galilee Center provided shelter to 257 unduplicated asylum-seeking people composed of 84 children, 60 women, and 113 men. Families received clothing and kitchenware during orientation, and our caseworker/staff ensured they felt welcome. Everyone received food twice per week to prepare their meals. All families and individuals needing medical services were seen by the mobile medical clinic operated by the Desert Physicians Medical Group (DPMG) Health every Tuesday. Prescriptions were provided to the people as required.

In addition, women residing at the shelter participated in a Women's Support Group in English/Spanish. The support group sessions were conducted by Dr. Carmina Zavala.

**Goal #2:**

By May 31, 2024, 620 unduplicated people will be provided basic needs and other wrap-around services. Of these, 25 families and 50 individuals will remain in the Coachella, with 45 children enrolled in school. In addition, 23 families will receive rental assistance and furniture vouchers, and 590 people will receive medical care. Volunteer doctors from Desert Physicians Medical Group in Palm Springs will provide a free clinic at the extended shelter facility every Tuesday from 9:30 am to 4:00 pm. In addition, women in the Extended Shelter Program will participate in a Women's Support Group conducted weekly by a certified counselor who is a member of the DHCD board. Transportation will be provided for 590 people to their immigration appointments.

**Progress of Goal #2:**

During the reporting period, 06/01/2023-08/31/2023, Galilee Center Extended Shelter provided wrap-around services to all 257 individuals.

The following services were given:

Nights of Shelter	7,123	Furniture Vouchers	5
Food Baskets	8,684	Rental Assistance	3 families, 2 individuals
Clothing	257	Transportation to Immigration	197
Infant Services	94	Women's Support Group	58
Medical Care Visits	373		

**Goal #3:**

By May 31, 2024, three full-time Case Workers will be employed to coordinate travel plans for 145 families to their destination when a sponsor becomes available and to assist 25 families with funding needed to relocate to a house or apartment in the local area if a sponsor is not secured.

**Progress of Goal #3**

By May 31, 2024, three full-time caseworkers will be employed to coordinate travel plans for 145 families to their destination when a sponsor becomes available and to assist 25 families with funding needed to relocate to a house or apartment in the local area if a sponsor is not secured.

**During the reporting period, the Case Workers coordinated travel plans for 40 families and 74 individuals who continued onward to their destination in the United States.**

The caseworkers also helped 3 families and 2 single people to move in to an apartment or house.

**Progress on the Number of District Residents Served**

**Number of Unduplicated District Residents Directly Served During This Reporting Period: 257**

**Number of Unduplicated District Residents Indirectly Served During This Reporting Period: 257**

**Please answer the following questions:**

**Is the project on track in meeting its goals?**

Yes, the project is on track to meet its goals.

**Please describe any specific issues/barriers in meeting the project goals.**

**If the project is not on track, what is the course correction?**

**Describe any unexpected successes during this reporting period other than those originally planned.**

These are some of the unexpected successes during this reporting period.

- Families have been finding new sponsors before their 30-day stay so they continue their journey to their final destination.
- New collaborations with private volunteer Dr. Zavala to provide the Women's Support Group.
- New collaborations to provide additional funding and bus passes for the families to move around the nearby cities.
- New upgrades of all hotel rooms. Upgrades included new kitchen cabinets and stoves, painted rooms, and washed carpets.



## **Grant Progress Report**

**Organization Name: Desert AIDS Project dba DAP Health (DAP)**

**Grant #: 1393**

**Project Title: DAP Health Expands Access to Healthcare**

### **Contact Information:**

Contact Name: William VanHemert  
Phone: 760-668-8801  
Email: wvanhemert@daphealth.org

### **Grant Information**

**Total Grant Amount Awarded: \$1,025,778**

**Grant Term (example 7/1/22 – 6/30/23): 7/1/23-6/30/24**

**Reporting Period (example 7/1/22 – 10/31/22): 7/1/23 – 9/30/23**

### **Strategic Plan Alignment:**

**Goal 2:** Proactively expand community access to primary and specialty care services

**Strategy 2.2:** Provide funding to support an increase in the number of clinics and needed programs (FQHCs, community clinics, multi-purpose community centers) in geographically-targeted markets and the days and hours that they operate (Priority: High)

### **Desert Healthcare District Strategic Plan Alignment**

**Goal:** DAP's goal with this project is to protect and maintain access to healthcare for 120,000 Borrego Health (Borrego) patients as they transition to becoming DAP patients.

**Strategy:** During this reporting period, DAP has acquired all Borrego health center clinics, including those which are designated Federally Qualified Health Centers (FQHC), in San Diego and Riverside Counties, California, through a competitive bid awarded by the U.S. Bankruptcy Court. DAP and Borrego staff collaborated with the Health Resources and Services Administration (HRSA) Project Officer who had previously been assigned to oversee DAP, Borrego, and their respective FQHC funding in order to complete the transfer following the court's approval.

## **Progress This Reporting Period**

Please describe your project accomplishment(s) during this reporting period in comparison to your proposed goal(s) and evaluation plan.

### **Goal #1:**

Protect and maintain access to healthcare for 120,000 Borrego patients as they transition and become patients of DAP Health, beginning on July 1, 2023

### **Progress of Goal #1:**

Progress on Goal 1 got started a month later than the date planned due to the complex process of transferring Borrego's numerous HRSA grants and clinics to DAP. As a baseline and with an 11-month reporting period (August 1, 2022 – July 31, 2023), 32,706 Borrego patients were served by the clinics defined in the application with visits totaling 602,889.

Staff integration has allowed DAP to collect information and report on former Borrego clinics in the District even though Borrego clinics currently use Greenway Health Electronic Health Record (EHR) system software.

Through the preservation of Borrego signage and the retention of knowledgeable and experienced staff who are well-known to former Borrego patients, DAP and Borrego have worked hard to ensure that the transition for former Borrego patients is as smooth as possible.

Fiscal and data reporting reflect August 1, 2023 through September 30, 2023 are attached.

### **Goal #2:**

Ensure seamless patient care by both retaining existing Borrego staff and recruiting new personnel to meet the service demands of the 120,000 individuals who rely on us for healthcare.

### **Progress of Goal #2:**

August 1, 2023 is the date that the Borrego acquisition was effective and that the process to transfer all licensed Borrego clinics to DAP ownership began. Between August 1, 2023 and September 30, 2023, former Borrego clinics within the District provided care to 6,312 patients between the Desert Hot Springs (1,728), Cathedral City (3,752), Martha's Village (265), and Coachella Valley Health Center (567) clinics. Of the patients served, 3,694 identified as Female, 2,559 Male; 6 Genderqueer, 8 Trans Female, 18 Trans Male, and 27 No Response; 78 Migrant workers, 196 Seasonal workers, and 5,953 Non-Migrant/Seasonal workers, and 85 No response; 4,793 Hispanic, 1,229 Non-Hispanic, and 290 No response. Total visits for these clinics in this reporting period is 41,693.

In order to retain staff who would be transferring from Borrego to DAP, DAP provided retention bonuses. In addition to the financial incentive, DAP's CEO David Brinkman visited each of the Borrego clinics prior to the acquisition to hold town hall meetings where Borrego staff could ask questions and voice any concerns about the transition, allowing DAP to respond to issues and concerns.

As expected with an acquisition, there has been some attrition during the transition with nine employees from the clinics within District resigning during the reporting period; of these, one was a Medical Assistant, one a Medical Assistant Supervisor, and the remaining staff held administrative support positions.

DAP has successfully filled nine vacancies during the reporting period. Positions filled included: Director of Special Programs at the Cathedral City clinic, a Medical Assistant, a Psychiatric Nurse Practitioner, two Medical Providers, a Pharmacy Technician, a Referrals Care Coordinator, and a Prescription Refill Coordinator.

### **Goal #3:**

Achieve sustainability through insurance billing reimbursement for the transferred Borrego clinicians under DAP clinician billable services contracts, by the end of the grant year in June 2024.

### **Progress of Goal #3**

As of October 26, 2023, DAP has finalized the transition of all former Borrego clinics within the HRSA portal. This allows DAP to bill for 340B revenue at all DAP + Borrego clinics; 340B income is a significant portion of DAP's revenue.

The Credentialing Committee has met weekly since August 3rd to vet, review, and recommend initial appointment files for clinicians acquired under the acquisition.

As of Monday, October 16, the Chief Medical Officer has presented 56 clinician files to Board Member Carolyn Caldwell, who presented the files at the October Board of Directors meeting. There are still approximately 30 clinician files that staff is reviewing to present for approval. Credentialing staff is working diligently in collaboration with the medical staff office and medical leadership to obtain missing documentation, with the goal of having the remaining 30 clinicians ready for submission to the Board by the November meeting.

## **Progress on the Number of District Residents Served**

### **Number of Unduplicated District Residents Directly Served During This Reporting Period:**

During this reporting period, 6,312 unduplicated residents were directly served on this grant during this reporting period.

### **Number of Unduplicated District Residents Indirectly Served During This Reporting Period:**

The number indirectly served are those that have access to healthcare, but have not yet availed themselves of the services. As of September 30, 2023, approximately 26,394 Borrego patients have not yet received services from a former Borrego clinic.

## **Please answer the following questions:**

- Is the project on track in meeting its goals?

The project started one month later due to the transition process at HRSA being more complex than anticipated. DAP is meeting its goals and is tracking the number of patients being seen since the transition as well as the number of providers who transitioned to DAP from Borrego. The Credentialing Committee is presenting 56 clinicians to DAP's Board at the October meeting and intends to submit the remaining 30 clinician at the November Board meeting.

- **Please describe any specific issues/barriers in meeting the project goals.**

One challenge that arose during this reporting period was that the formal transition took place one month later than expected due to the transaction's complexity and the quantity of Borrego clinics that HRSA had to transfer to DAP.

Because the data represents two months rather than three, the quarterly patient visitation figures will be lower than expected, which will impact the numbers projected for 11-month reporting.

Another unforeseen barrier materialized when, on August 1, 2023, 12 of the former Borrego sites failed to transfer to DAP because of an administrative error on the part of HRSA. All remaining 12 clinics were officially transferred to DAP on October 26, 2023. The clinics' failure to transfer on August 1 was significant since it prevented DAP from billing for 340B revenue during that period.

- **If the project is not on track, what is the course correction?**

The plan to spend down funding over a 12-month period was initially off track due to the process with HRSA taking longer than anticipated to transition ownership of Borrego and its assets. While the high-level transition has occurred with HRSA and ownership by DAP became effective July 31, 2023, all clinics have been transferred to DAP within the HRSA portal, as stated above. DAP staff will continue to work with Borrego to facilitate the transfer of the clinics within the portal.

To ensure the spend down would be on track, DAP will report data and fiscal information for 11 months starting on August 1 as opposed to July 1, 2023. Instead of extending the project period by an additional month due to the slow start, DAP has adjusted the amount of the \$1,025,778 grant award evenly over an eleven-month period.

- **Describe any unexpected successes during this reporting period other than those originally planned.**

DAP's acquisition of Borrego Health in a U.S. Bankruptcy Court-supervised bid process was key to preserving and maintaining access to health care for thousands of vulnerable Borrego Health patients in Riverside and San Diego Counties, including low-income; migratory and seasonal agricultural workers and families; public housing residents, and people experiencing homelessness. DAP + Borrego, operating as a single healthcare and supportive services organization, positively impacts the Coachella Valley community by expanding the capacity of the new organization to address negative social determinates of health for greater numbers of these underserved populations, through fixed sites, mobile healthcare, and telehealth.

## **Grant Progress Report**

**Organization Name:** Pegasus Therapeutic Riding

**Grant #:** 1363

**Project Title:** Pegasus Equine Assisted Therapy Program

### ***Contact Information:***

Contact Name: Jennifer Heggie

Phone: 760-772-3057

Email: [jennifer@pegasusridingacademy.org](mailto:jennifer@pegasusridingacademy.org)

### **Grant Information**

**Total Grant Amount Awarded:** \$60,092.00

**Grant Term:** 02/01/2023 – 01/31/2024

**Reporting Period:** 02/01/2023 – 07/31/2023

### **Desert Healthcare District Strategic Plan Alignment**

**Goal 2:** Proactively expand community access to primary and specialty care services.

**Strategy 2.7:** Utilize an equity lens to expand services and resources to underserved communities. (Priority: High)

**Goal:** Pegasus Equine Assisted Therapy Program proposal to expand to provide 200 disabled individuals in the district with a life-changing experience is in direct alignment with the strategic focus area as it increases access to healthcare to an underserved population. The program provides equine therapy to individuals at no-cost to the families. Goals for those in the program are based on medical studies reporting many significant benefits from the program including improvements in physical strength, balance, coordination, mobility, self-confidence, self-control, peer interaction, social skills, and independence.

There is an instructor in the arena with 4 to 6 individuals with disabilities, each mounted to a horse. The sessions are scheduled every week for 26 weeks. The horses have been donated or rescued and trained to work with individuals with disabilities. Lesson plans consider the individual's physical, emotional, and mental strengths and limitations.



With the combination of a trusted horse, instructor, and group of volunteers, clients become more willing to try new things and attain new goals. DHCD funding will be utilized to increase Pegasus capacity to serve additional individuals in need. DHCD funding will empower individuals with disabilities to overcome obstacles and allow them to receive the physical, psychological, and emotional benefits from equine assisted therapy. This year of DHCD grant funding will provide Pegasus the capacity to significantly increase the number of individuals with disabilities served from 165 to 200.

Strategy: Pegasus will increase access to healthcare for traditionally underserved populations in the Coachella Valley.

## **Progress This Reporting Period**

Please describe your project accomplishment(s) during this reporting period in comparison to your proposed goal(s) and evaluation plan.

### ***Progress of Goal #1:***

Pegasus Therapeutic Riding Center has made a resounding impact by significantly expanding access to specialized health resources for 200 individuals with disabilities and their families. Through our unwavering commitment, we have created a bridge to essential services that may have been previously out of reach. By harnessing the power of equine-assisted therapy, we've provided a transformative avenue for growth, healing, and progress. This expansion not only opens doors to improved physical and emotional well-being but also extends a supportive network to families, fostering a sense of community and understanding. As we witness the positive transformations taking place in the lives of those we serve, we are reminded that our mission reaches far beyond riding; it's about creating lasting change, empowerment, and opportunities that transcend boundaries.

## **Progress on the Number of District Residents Served**

***Number of Unduplicated District Residents Directly Served During This Reporting Period:***

99

### **Please answer the following questions:**

- ***Is the project on track in meeting its goals?***

Yes

- ***Please describe any specific issues/barriers in meeting the project goals.***

We are closed from mid May until early October. During this time period we are not able to offer programming due to the excessive heat of the Summer.

- ***If the project is not on track, what is the course correction?***

N/A

- ***Describe any unexpected successes during this reporting period other than those originally planned.***

We will be adding a new School District in the 2023/2024 riding season. Although we haven't started our new season yet, we already have paperwork signed to add RMHS to the roster. We have had an increased demand for teenagers to ride in our program. RMHS will be joining us for the first time in 5 years this season. We added a larger horse named Ocean to be able to accommodate the higher weight of our new High School riders. We are also expected to be getting 2 more horses in the 2023/2024 riding season to service more riders.

**Organization Name: John F. Kennedy Memorial Foundation**

**Grant #: 1350**

**Project Title: Behavioral Health Awareness and Education Program**

**Desert Healthcare District Strategic Plan Alignment**

**Goal 3:** Proactively expand community access to behavioral/mental health services

**Strategy 3.6** Educate community residents on available behavioral/mental health resources

**Strategy 3.7** Collaborate/Partner with community providers to enhance access to culturally sensitive behavioral/mental health services

**Grant Information**

**Total Grant Amount Awarded:** \$57,541.44

**Grant Term (example 7/1/22 – 6/30/23): 10/01/2022 – 09/30/2023**

**Reporting Period (example 7/1/22 – 10/31/22): 10/01/22- 09/30/2023**

**Contact Information:**

Contact Name: Peter Sturgeon, President and Chief Executive Officer

Phone: 760-776-1600

Email: pstrurgeon@jfkfoundation.org

**Final Progress:**

**Final Outcomes on Goals and Evaluation**

**Project's final accomplishment(s) in comparison to the proposed goal(s) and evaluation plan.**

**Goal #1:** By September 30, 2023 expand awareness of behavioral/mental health services and resources to an estimated 520 District Residents directly served (Parent = 260 / Children/youth 0-18 = 260).

**Final Progress of Goal #1:**

By September 30, 2023 JFK expanded awareness of behavior/mental health services and resources to 806 District Residents (Parent = 403/ Children/Youth 0-18 = 403). Reaching families through In-Home Parenting programs, Community Fairs along with other events, and Mental Health Workshops offered in group settings to the community.



JFK, with the assistance of behavioral health professionals, developed an awareness brochure that included information on behavioral health, types of behavioral health disorders, resources with phone numbers and other opportunities for more information. JFK used any awareness efforts to have conversations on the difference about mental health and mental illness. District residents were receptive to information given in a non-invasive and non-threatening way. JFK staff continuously received behavioral health training throughout the year to be knowledgeable about addressing behavioral health concerns, teaching skills and resources to assist district residents. Many residents expressed interest for themselves or for a family member. Residents also expressed appreciation in learning how to and/or who to ask for help.

JFK held monthly walk-in services for resources for families. JFK invited FIND food bank with a different community agency each month to assist families with awareness, education and resources.

**Goal #2:** By September 30, 2023 increase education of behavioral/mental health services and resources to an estimated 520 District Residents directly served (Parent = 260 / Children/youth 0-18 = 260)

**Final Progress of Goal #2:**

By September 30, 2023 we increased education of behavior/mental health services and resources to 868 District Residents (Parent = 434/ Children/Youth 0-18 = 434).

Using existing behavioral health references and evidence-based parenting curricula, JFK developed an educational folder to educate residents about behavioral/mental health services and resources. JFK used various methods to accomplish this. The first and one of the most effective methods was to offer families enrolled in parenting programs at least one hour or more in education efforts. Another method which was effective as well was to offer an educational workshop to the community. JFK began with existing collaborative entities such as Palm Springs Unified School District (PSUSD). JFK began to offer the program at the other two school districts, Coachella Valley Unified School District and Desert Sands Unified School District. Between the three districts JFK offered the program at all school levels, Elementary, Middle School, and High Schools, Early Childhood Programs, Head Starts, Parent Engagement Centers or Parent Liaisons, and Mental Health Days for families. The educational program was provided to both parents and staff.

JFK developed outreach methods to offer the educational program to other community-based organizations and the desire to host the program grew. Not only was the JFK Behavioral Health Awareness and Educational Program offered, but JFK arranged all details to offer other Behavioral Health educational programs to district residents. Riverside University Health Systems Behavioral Health programs were offered at JFK office, Family Resource Centers, Libraries, Virtual and School Districts.

**Goal #3:** By September 30, 2023 increase access to behavioral/mental health services and resources to an estimated: 170 District Residents directly served (Parent = 85 / Children/youth 0-18 = 85).

**Final Progress of Goal #3:**

By September 30, 2023 JFK increased access to behavioral/mental health services and resources to 332 District Residents directly served (Parent = 166 / Children/youth 0-18 = 166).

Home Visiting Providers identified and referred families to accessible, no-cost or low cost mental health service agencies. Providers assisted families with referral, intake process and follow ups.

The behavioral health agencies referred to were: Barbara Sinatra, Betty Ford, Borrego Health, Cares Line and CareSpace, Desert Mirage Counseling, School Districts Special Ed or Counseling Department, Easy Speech, EHS Counseling, Hope and Healing, IEHP, Indio Mental Health, Inland Regional, Jewish Family Services, Latinos Commission, Lets Talk app, Marsell, Maxim Health Services, Oasis Mental Health, Olive Crest, Partners Against Violence, RUHS, SafeHouse of the Desert, and other private professionals or local mental health programs.

**Final Number of District Residents Served:**

**Proposed number of District residents to be directly served: 680**

**Final number of District residents directly served during the entire grant term: 868**

**Proposed number of District residents to be indirectly served: 428**

**Final number of District residents indirectly served during the entire grant term: 547**

**Please answer the following questions**

- 1. Please describe any specific issues/barriers in meeting the proposed project goals:**

Some of the barriers encountered were the internal and external barriers in accessing services:

Internal: Head of household or responsible caregiver not in agreement that there is a concern, that services are needed or helpful, afraid of judgement or discrimination, etc.

External: transportation, barriers in requirements to access services, such as insurance, resident status, language, preference to mode of services (virtual, in-person), etc.

An excellent way that these barriers were addressed was having a relationship with the families, building trust and offering assistance when they were ready, offering the education where they felt most comfortable, mostly in their own homes, and the continuous presence and availability of providers along with a warm hand-off to direct access of behavioral health services.

**2. Please describe any unexpected successes other than those originally planned.**

JFK Home Visitation Programs has been operating in the community for over 20 years and the need for behavioral health services has been present from the beginning. JFK has adapted and expanded awareness in behavioral health through various ways and when this opportunity came up it was a perfect match. The Behavioral Health Awareness and Education Program has been instrumental in making a significant impact on the way the community is obtaining access to behavioral health services as well as how JFK addresses the community.

Training, presentations or conferences were completed by JFK staff and others by both JFK staff and district residents.

Behavioral Health Training List:

- Mental Health 101
- Building Resiliency and Understanding Trauma
- Self-Care and Wellness
- Know the Signs – Suicide Prevention
- La CLAVE
- 2nd annual suicide prevention coalition
- Stand Against Stigma
- Coping with Stress
- Family Planning RUHS - Nurse Sandra
- Racism and Equity as a Health Crisis
- Latino Commission Mental Health Presentation
- CalAIMH
- HV Professional Wellbeing
- Perspectives on Home Visiting and Infant/Early Childhood Mental Health
- HV in a Post Pandemic World, Perspectives and Insight
- Empowering Mothers through HV
- Avoiding Escalation and Increasing safety HV
- Modeling Mindfulness and Compassion HV
- Observing and Understanding Development HV
- Involving and Engaging Fathers HV

Becoming ACEs Aware in CA  
Mental Health Matters in Childhood  
Parenting Traumatized Infants and Toddlers: Myths vs. Facts for 0-5  
Trauma-Informed Care 101: Understanding Your Role in Creating a Trauma-Informed Environment  
One Heart One Vision Presentation  
Suicide Prevention Coalition Quarterly Meetings  
RUHS Behavioral Health Parent Partners Presentation  
Olive Crest Services Presentation  
RUHS Incredible Beginnings Workshop Series  
Empathic Strain & Secondary Trauma 101: Understanding the Essentials  
Eisenhower Health Reminder - Managing Stress as a Pillar of Health  
RUHS Seeking Strength  
La CLaVe – Mental Health Education for Latino Population

JFK was granted access to spread awareness and education at the many places mentioned in Goal #2. One of the unexpected entities was at JFK Hospital in Indio. JFK's Community Outreach Specialist meets with families who have just delivered a baby weekly and provides behavioral health awareness along with assistance to other resources they may be needed. JFK expects to develop this relationship and expand to the other two hospitals in the district.

Out of the Behavioral Health Awareness and Education Program having Parent Group meetings has been successful. JFK is developing a plan to create parent leaders that can continue the awareness and an advisory board with parents and community professionals to continue the access to behavioral health services along with other resources.

The collaborations and access to the program continues to grow and it needs to continue.

**3. After the initial investment by the DHCD how will the project be financially sustained?**

Through Riverside County and other local agency reports, access to mental health services is being addressed and sought after. Discussion of providing services directly to families in their own homes has been the conversation.

JFK has submitted grant proposals to the county and local funding for SafeCare along with Behavioral Health Awareness and Education Program. JFK will continue to seek grants with similar purpose to continue the efforts.

**4. List five things to be done differently if this project were to be implemented and/or funded again.**

1. Beginning or continuing the program earlier. Planning and Development time has been completed.
2. A way of tracking the efforts the Community Outreach Specialist and Home Visitation Director invested in this project directly and indirectly.
3. Implementing a smoother process in collecting success stories from district residents as well as impact.
4. N/A
5. N/A

## Grant Progress Report

**Organization Name:** ABC Recovery Center, Inc.

**Grant #:**1369

**Project Title:** Cost of Caring Fund Project

**Contact Information:**

Contact Name: Maureen Girouard

Phone:760-342-6616 ex 210

Email: mgirouard@abcrecoverycenter.org

### Grant Information

**Total Grant Amount Awarded:** \$332,561

**Grant Term (example 7/1/22 – 6/30/23):** 01/01/2023 – 12/31/2023

**Reporting Period (example 7/1/22 – 10/31/22):** 04/01/2023 – 06/30/2023

### Desert Healthcare District Strategic Plan Alignment

**Goal 2:** Proactively expand community access to primary and specialty care services

**Strategy 2.7:** Utilize an equity lens to expand services and resources to underserved communities

### Progress This Reporting Period

Please describe your project accomplishment(s) during this reporting period in comparison to your proposed goal(s) and evaluation plan.

**Progress of Goal #1:**

*Our Goal: By December 31, 2023, ABC Recovery Center is projecting we would directly serve 428 clients for addiction related services based on recent year's data.*

*ABC will track the type of treatment, costs of treatment, the reimbursement amounts allocated to each client's services, and how the reimbursements of care are being fulfilled.*

**Our progress to goal;**

ABC Recovery Center has served a total of 274 clients from the Coachella Valley. This also includes 10 scholarship beds for otherwise unfunded district clients. This grant assists in facilitating dynamic care to improve the lives of our clients. Combined with Quarter 1, we have directly served 549 clients, which surpasses our goal of 428 clients

by December 2023. These clients were able to receive detox, residential and outpatient services during Q2, and the funds assisted in providing medical care, as related to their substance use, MAT services, and mental health services during this quarter.

**Progress of Goal #2:**

Our Goal: By December 31, 2023, ABC is projecting to support 856 people served indirectly through our Family Program.

ABC will track the type of treatment, costs of treatment, the reimbursement amounts allocated to each client's services, and how the reimbursements of care are being fulfilled.

**Our progress to goal;**

ABC Recovery Center has provided 3 Family weekends, serving 60 family members. During these weekends, families and clients were educated about the disease of addiction, the family system and boundaries. We also conducted 9 Family webinars and had a total of 47 family members that participated. This weekly webinar is open to all family district residents, whether they have a family member in our facility or not. During the treatment stay, we also obtain collateral information from family members, and we completed a total of 103 calls in Q2.

**Progress on the Number of District Residents Served**

**Number of Unduplicated District Residents Directly Served During This Reporting Period:**

During this reporting period, we directly served 274 total direct residents. This included 6 clients that received a scholarship in detox level of care and 4 in residential level of care that would otherwise be unable to access services. This grant has helped us to improve our services and dynamic care to improve the lives of all of our clients.

**Number of Unduplicated District Residents Indirectly Served During This Reporting Period:**

We have indirectly served 107 district residents during this quarter.

**Please answer the following questions:**

- **Is the project on track in meeting its goals?**

These services are offered to all of our district residents in every level of care, and are directly serving 274 of our clients. We are on track to serving the goal of residents served and may surpass our goals.

- **Please describe any specific issues/barriers in meeting the project goals.**

One of the barriers that we have discovered is the need for bilingual services. We have had some family members that are Spanish speaking only, and while we have been able to provide some translation services, it is now important to us to expand the family team to include a bilingual staff. We are hoping that this expands our services to even more district residents.

- **If the project is not on track, what is the course correction?**

We feel that our project is on track, and hope to surpass our goals.

- **Describe any unexpected successes during this reporting period other than those originally planned.**

After reviewing the exit surveys, family members were generally very glad they attended. They feel supported, and don't feel isolated and alone. We are working on a family program binder to offer family members of the materials in order for them to take



**Grant Report Summary**

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<u>Report #1 – 1/1/23 – 3/31/23</u>	<u>DUE DATE: 5/01/23</u>
<u>Report #2 – 4/01/23 – 6/30/23</u>	<u>DUE DATE: 8/01/23</u>
<u>Report #3 – 7/01/23 – 9/30/23</u>	<u>DUE DATE: 11/01/23</u>
<u>Report #4 - 10/1/23 – 12/31/23</u>	<u>DUE DATE: 2/01/24</u>
<u>Report #5 – 1/1/24 – 3/31/24</u>	<u>DUE DATE: 5/01/24</u>
<u>Report #6 – 4/1/24 – 6/30/24</u>	<u>DUE DATE: 8/01/24</u>
<u>Report #7 – 7/01/24 – 9/30/24</u>	<u>DUE DATE: 11/01/24</u>
<u>Report #8 – 10/1/24 – 12/31/24</u>	<u>DUE DATE: 2/01/25</u>
<u>FINAL REPORT – 1/1/23 – 12/31/24</u>	<u>DUE DATE: 2/15/25</u>

**Goal #1:** Increase the number of local students who represent the racial and ethnic backgrounds of the community by awarding scholarships to a minimum of 50 students pursuing healthcare degrees and careers. Maximize DCHD scholarship funds to award as many students as possible by applying funds as last dollar in for students’ financial aid packages.

**Evaluation #1**

1. On an annual basis, measure the number of applicants to BAA and Graduate Scholarship fund and compare to prior year.
2. Track the number of scholarships awarded to students who represent the racial and ethnic backgrounds of the community and are historically underrepresented in health careers.
3. Review all student financial aid packages annually to assess capture of available state, federal and institutional aid.
4. Track the completion of the scholar information and outreach cycle on an annual basis:
  - By May 2023 and for the following 2 years, OneFuture will provide high school counselors across all Coachella Valley with information about scholarships to distribute to all eligible students (Step A)
  - By May 2023 and for the following 2 years, OneFuture will confirm that information regarding webinars, workshops, and other communications (social media, radio, TV and flyers) have reached eligible students (Step B)
  - By March 15, 2024, OneFuture will repeat Steps A and B for the previous year’s scholarship awardees.
  - By August 2023 for the first cohort and August 2024 for the second cohort, OneFuture will complete the selection, notification and processing of scholarship awardees.
  - By August 2023 and for the following year (August 2024), a minimum of 50 students who mirror underserved residents’ ethnic and racial backgrounds will be awarded.

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**Goal #2:** Increase access to resources, mentorship and connections to diverse health professionals and remove barriers for Black and African American students by facilitating the Black and African American Healthcare Scholar Advisory Council. The council is comprised of community members with relevant knowledge and experience to help remove barriers facing Black and African American youth in the Coachella Valley.

**Evaluation #2**

1. On an annual basis measure GPS Mindset (Growth, Purpose and Sense of Belonging) among BAA scholars, utilizing the University of Virginia’s Navigate Project Motivation Tool.
2. Track the number of new resources accessed by students as a result of the BAA Advisory Committee’s support.

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**Goal #3:** Increase the number of local students who are completing Graduate degrees in high demand healthcare professions by providing support services aligned with their identified needs (i.e. tuition assistance, loan debt reduction, test fees, support for internship preceptors.)

**Evaluation #3**

1. Track completion of case management milestones: Student Leadership Conference, Mid-Year Networking Summit, Bridge to Career Series and one-to-one counseling sessions to assess academic readiness, explore professional development opportunities that support their career path and review financial aid capture to assess need gap and loan deb to determine resources needed.
2. Review all student financial aid packages annually to assess capture of available state, federal and institutional aid. Assess reduction in loan debt and capture of available financial aid on an annual basis.
3. Measure college and career planning progress by reviewing transcripts, professional resume, and College & Career Plan at beginning of each term.
4. Track the number of additional resources accessed by scholars as a result of support they received through OneFuture and its community partners by documenting it in case files and through the use of an annual survey.

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**Goal #4:** 90% of scholars will participate in OneFuture Case Management and Student Support Services and complete college and career milestones. 90% of scholars will persist and complete the academic year or degree as a result of holistic support services and scholarships provided.

**Evaluation #4**

1. Track completion of case management milestones: Student Leadership Conference, Mid-Year Networking Summit, and one-on-one counseling sessions to review academic progress, financial aid capture and career planning progress.
2. Measure academic progress, persistence and degree complete rates by reviewing transcripts and College & Career Plan at beginning of each term.
3. Milestones:
  - By July 2023:
    - 95% of scholarship awardees have signed their award letters and completed verification of their Financial Aid packages.
  - By August 2023:
    - 100% of scholars complete class schedule and college and career plan verification.
  - By September 2023:
    - Undergo evaluation by a third part to assess program effectiveness through the lens of diversity, equity and inclusion.
  - By January 2024:
    - Assess scholar college enrollment, GPA and first-year persistence rates for the current cohort.
  - By April 2024:
    - Complete interim assessments, ensuring participation in workshops, Leadership Program, experiential learning, and networking with healthcare professionals.
    - Evaluate students receiving financial aid compared to similar student groups.
    - Confirm publication of student spotlights/features to communicate the impact of DCHD&F student's progress.
  - By June 2024:
    - Evaluate scholar data, 1<sup>st</sup> and 2<sup>nd</sup> year persistence rates and number of degree completers

- By July 2024:
  - Repeat the above steps for the 2024-2025 scholar cohort.

**Report Narrative – Questions to be answered each report are in blue:**

**Please describe your program/project accomplishment(s) this reporting period in comparison to our proposed goal(s) and evaluation plan.**

Report #1 – 1/1/23 – 3/31/23 -- Due 5/1/23

- The C2Nav Application was created for students to apply.
- Marketing Flyer was designed and created to market scholarship opportunity.
- Establishing financial assistance requirement guidelines for students pursuing graduate studies (admissions, testing, clinical hour, etc.)
- Convening Black and African American Healthcare Advisory (BAA) to provide guidance and input
- Recruiting new advisory members to increase support for local students and initiative
- Collaborating and aligning efforts with partners to maximize reach and capacity

Report #2 – 4/01/23 – 6/30/23 -- Due 8/1/23

**Scholarship Outreach & Recruitment Efforts (ongoing):**

- Presentations: OneFuture CV presented on the scholarships and programs at local high schools, OneFuture CV’s College Financial Aid Conference, College of the Desert’s Black Student Success Center, CSUSB’s CV Goes to College Convening, College of the Desert’s High School Visits and Resource Fair, and CVUSD’s Next Steps High School Event.
- Email Communications: Email blasts have been sent to high school counselors, community partners and the BAA Advisory Committee
- Social Media: Social media posts using Instagram and Facebook
- College & Career (C2) Navigator: Posts were included on the C2 Navigator dashboard, which have been accessible to more than 500 scholarship applicants.

**Application submitted to date:**

- Total Applicants: Seventy-eight (78) applications have been submitted through July.
- Applicant Majors: Applicants are pursuing degrees in the following majors: Accounting, Agriculture Science, Biology, Business Administration, Chemistry, Computer, Counseling, Dance, Drama, Education, English, Graphic Design, International Studies, Marketing, Mathematics, Nursing, Pre-med, Psychology, Sociology
- Awarded Scholars: Four (4) BAA scholarships have been awarded to local students. Three (3) awardees attended the OneFuture Scholarship Award Ceremony Celebration, Wednesday, June 14, 2023, at UCR Palm Desert.

**Black and African Advisory Committee Meetings:**

- The committee is active in supporting scholarship outreach, recruitment & scholarship review
- One Future staff is continuing to seek members from the community that can support the BAA scholarship initiative with their time and professional expertise. Most recently, the Brothers of the Desert donated to this initiative and committed to engage in the BAA Advisory Committee. **Brothers of the Desert (BOD)** is a non-profit organization that provides a growing network of support for Black gay men and allies in the Coachella Valley. Their mission is to nurture and support Black gay men and allies through philanthropy, volunteerism, mentorship, education, advocacy, and social networking.

Report #3 – 7/01/23 – 9/30/23 -- Due 11/1/23

## **Black and African American Healthcare Scholarship Outreach & Recruitment**

- Black and African American recruitment, review and selection of 2023 scholars is complete
- **Total Applicants:** Eighty-Seven (87) applications were submitted through September 30, 2023.
- **Total Number of Scholars Awarded:** Eight (8) have been awarded to receive a 2023-25 scholarship.
  - Four (4) scholars received a one-year scholarship.
  - Four (4) scholars received a two-year scholarship.
- Scholar's financial need is currently being reviewed with the goal of increasing award amounts.

## **Graduate Healthcare Scholarship Outreach & Recruitment**

- **Total Applicants:** Thirty (30) graduate students applied through the OneFuture CV application leading up to the September 30, 2023 deadline.
- **Total Number of Scholars Selected to Date:** Four (4) students have received a one-year \$10,000 scholarship to support graduate studies during the 2023-24 academic year.
- Seventeen (17) additional scholarship applications are under review with the goal of completing selections by November 2023.

## **Black & African American Advisory Committee:**

- Advisory Committee has reconvened for the 2023-24 Academic year and are continuing to work on the following priorities: Mentorship, K-12 Initiatives, and Sustainability
- Giving Tuesday efforts are underway to support the Black & African American Scholarship initiative.
- Ventrice Diggs-Kings, BAA Advisory Committee Chair, is continuing to advance the tactical plan for the BAA committee, including the engagement of regional partners.

Report #4 - 10/1/23 – 12/31/23 -- Due 2/1/24

Report #5 – 1/1/24 – 3/31/24 -- Due 5/1/24

Report #6 – 4/1/24 – 6/30/24 -- Due 8/1/24

Report #7 – 7/01/24 – 9/30/24 -- Due 11/1/24

Report #8 – 10/1/24 – 12/31/24 -- Due 2/1/25

FINAL REPORT DUE – 2/15/25

## **Progress of Goal #1**

Report #1 – 1/1/23 – 3/31/23 -- Due 5/1/23

This period has been used for scholarship marketing and recruitment. No scholarships have been awarded. OneFuture has been reaching out to high school counselors and community partners who have contact with students. In addition, this scholarship opportunity has been marketed through all OneFuture social media platforms and partner networks.

Report #2 – 4/01/23 – 6/30/23 -- Due 8/1/23

In total, seventy-eight (78) students have submitted a BAA scholarship application and 140 have started the application. Among these students, four (4) have successfully fulfilled the eligibility requirements and been selected for an award. Additionally, four (4) students have applied for the graduate scholarship and are under review and three (3) are pending submission.

OneFuture Coachella Valley is working with the BAA Advisory Committee and its network of partners to promote both the BAA and Graduate scholarship programs to underrepresented students in the region. The BAA Advisory Committee is also participating in marketing, review and selection process.

### Report #3 – 7/01/23 – 9/30/23 -- Due 11/1/23

#### **Black and African American Healthcare Scholarship**

In an effort to increase the Black and African American scholarship application submissions, OneFuture extended the application deadline until September 30<sup>th</sup>. From July to September, an additional nine (9) students applied to the BAA scholarship program. In total, four (4) students were awarded and three (3) are under consideration during this period.

Additionally, at the recommendation of the Black and African American Advisory Committee, OneFuture CV is currently completing a financial needs assessment to increase student award amounts (financial need ranges from \$5000 up to \$36,000 among the BAA student cohort).

#### **Graduate Healthcare Scholarship:**

A total of thirty (30) applications were submitted to the OneFuture CV graduate scholarship program (dhcd.c2nav.com). Seventeen (17) applications are under review for the Graduate Healthcare Scholarship with the goal of completing review and selection by November 2023.

- Four (4) graduate scholars have been selected and awarded a one-year scholarship in the amount of \$10,000.

### Report #4 - 10/1/23 – 12/31/23 -- Due 2/1/24

### Report #5 – 1/1/24 – 3/31/24 -- Due 5/1/24

### Report #6 – 4/1/24 – 6/30/24 -- Due 8/1/24

### Report #7 – 7/01/24 – 9/30/24 -- Due 11/1/24

### Report #8 – 10/1/24 – 12/31/24 -- Due 2/1/25

### FINAL REPORT DUE – 2/15/25

## **Progress of Goal #2**

### Report #1 – 1/1/23 – 3/31/23 -- Due 5/1/23

- The Black and African American Advisory Committee has been meeting monthly to Advisory Council meeting (1/24/24, 2/22/23, 3/22/23) to discuss BAA Scholar Academics Progress, Financial Health/Literacy, Scholarship Application & Recruitment, Holistic Student Support Services and Sustainability efforts
- Through the advisory committee we have identified mentorship resources and reconnected with UCR Future Physician Leaders Program for collaboration opportunities.
- Bridge to Career Series materials have been shared, archived and are available resources for current and future scholars

### Report #2 – 4/01/23 – 6/30/23 -- Due 8/1/23

- **BAA Advisory Committee:** The Black and African American Advisory committee met on May 31, 2023 for a learning session on 529 College Plans and a PA Pipeline Mentorship Program.
- **Student Leadership Conference:** Annual 2023 *OneFuture Student Leadership Conference* was held on Wednesday, June 21<sup>st</sup>, at UC Riverside- Palm Desert Campus. This year's leadership conference theme

was *Explore, Educate & Evolve*. Thirty-five (35) community members and OneFuture CV Alumni lead a total of twelve (12) breakout sessions on academic preparation, financial health, mental wellness, and professional development. In addition, all students participated in mental health & wellness and college & career planning sessions.

- Keynote Speaker: This year's keynote speaker, Monique Dotson (Motivate Lab Post-Secondary Pathways Director), shared her story and tips with scholars on how to reach their goals. Monique also integrated the GPS (Growth Mindset, Purpose & Relevance, and Sense of Belonging) mindset model in her speech. The conference allowed scholars to sharpen their personal, academic, professional and financial skills. Students also had the opportunity to grow their connections by networking with current scholars, alumni and community partners.
- Mentorship opportunities were embedded throughout the day:
  - BAA Mentorship Session: Ventrice Diggs King (BAA Advisory Co-Chair) and Trisha Gray (BAA Committee Member) lead a discussion that included the GPS model in their discussion and presentation.
  - Career Panel Session: The session focused on professional development, such as volunteering, internships and fellowships. Additionally, professionals shared their experiences on landing jobs during their college journey, along with resources to increase success rates.
  - Peer-to-Peer Mentorship: This panel session focused on *How to Survive College and* featured current students and recent graduates who shared tips, insights, and resources that helped them navigate college.
- All three (3) BAA scholars awarded prior to the Student Leadership Conference attended.

### **Report #3 – 7/01/23 – 9/30/23 -- Due 11/1/23**

- Scholar Update: Current Black and African American scholars have been onboarded and cleared for their Fall 2023 scholarship disbursement.
  - All scholars have submitted the following documentation: financial aid and academic documents, as well as their College & Career Plan.
  - BAA scholars are currently completing their Fall 2023 One-on-One meeting. OneFuture CV staff is reviewing current academic, financial, professional and mental wellness needs and creating interventions that will best support scholar needs. In response to challenges and obstacles being expressed during one-on-one meetings, scholars are being connected to appropriate university, community based and BAA advisory committee member resources to further close gaps and challenges being experienced by scholars.
- Holistic Student Supports: In addition to one-on-one student meetings, BAA scholars are being provided with additional information and resources through:
  - 2023 OneFuture Fall Newsletter that includes local, state and national academic, financial, professional and mental wellness resources to better meet their own individual needs.
  - Fall 2023 Bridge to Career Series: This hybrid (virtual and in-person) series is designed to help local students prepare for future volunteer, internships and career opportunities. The goal is to provide scholars with resources and tangible tools to help them become more competitive candidates as they transition into our local workforce.
  - 2023 Midyear Summit planning is currently underway. This event is scheduled to take place on Tuesday, December 19<sup>th</sup>. OneFuture Staff is using the GPS (Growth Mindset, Purpose & Relevance, Sense of Belonging) mindset model to guide content and sessions. The goal of the summit will be to provide students with tangible tools and resources that can empower them as individuals and support their academic journey.

Report #4 - 10/1/23 – 12/31/23 -- Due 2/1/24

Report #5 – 1/1/24 – 3/31/24 -- Due 5/1/24

Report #6 – 4/1/24 – 6/30/24 -- Due 8/1/24

Report #7 – 7/01/24 – 9/30/24 -- Due 11/1/24

Report #8 – 10/1/24 – 12/31/24 -- Due 2/1/25

FINAL REPORT DUE – 2/15/25

### **Progress of Goal #3**

Report #1 – 1/1/23 – 3/31/23 -- Due 5/1/23

- Planning for the 2023 Student Leadership Conference is underway. Sessions on academic preparation, financial health/Literacy, professional development and mental wellness will be facilitated by local professionals that include OneFuture Alumni. These sessions will help scholars maximize financial aid, as well as access tools and resources that support their academic and professional journey.

Report #2 – 4/01/23 – 6/30/23 -- Due 8/1/23

- OneFuture CV is excited to report that the Graduate Scholarship Program application process opened in July 2023: <https://dhcd.c2nav.com>
- Marketing and communications on the program have been coordinated through social media and the emailing of flyers to local postsecondary partners, along with OneFuture CV's network. Additionally, OneFuture CV emailed the opportunity to alumni that are pursuing graduate degrees and careers in healthcare.
- In total, four (4) students have successfully submitted their graduate scholarship applications and three (3) are pending submission.
- Scholarships will be awarded on a rolling deadline through September 30<sup>th</sup>, 2023.

Report #3 – 7/01/23 – 9/30/23 -- Due 11/1/23

- The Graduate Scholarship Program details and application link were shared with more than 2500 alumni and young professionals in OneFuture's network. In total, thirty (30) students applied for the scholarship and four (4) scholars have been selected, with an additional seventeen (17) applicants pending review.
  - The Graduate Scholarship Program application closed for submissions on September 30, 2023.
  - Four (4) scholars have each been awarded a one (1) year \$10,000 scholarship
  - All four (4) scholars have been cleared for their Fall 2023 scholarship disbursement and are currently completing their one-on-one meetings.

Report #4 - 10/1/23 – 12/31/23 -- Due 2/1/24

Report #5 – 1/1/24 – 3/31/24 -- Due 5/1/24

Report #6 – 4/1/24 – 6/30/24 -- Due 8/1/24



Report #7 – 7/01/24 – 9/30/24 -- Due 11/1/24

Report #8 – 10/1/24 – 12/31/24 -- Due 2/1/25

FINAL REPORT DUE – 2/15/25

#### **Progress of Goal #4**

Report #1 – 1/1/23 – 3/31/23 -- Due 5/1/23

- Currently in recruitment for the 2023 –24 scholars. Will provide update on report #2

Report #2 – 4/01/23 – 6/30/23 -- Due 8/1/23

- Awarded Scholars: Four (4) BAA scholars have been awarded and recruitment will continue through August 30<sup>th</sup>, 2023.
- Student Support Services: Students have begun their onboarding into the program and have also started the submission of their Student Award Agreements, along with their academic and financial documents. Students will also commence their 1-on-1 meeting with OneFuture CV's team in September, which will include the review of their submitted documents and College & Career Plan.

Report #3 – 7/01/23 – 9/30/23 -- Due 11/1/23

- In total, 100% (or 8 BAA scholars) have completed their onboarding and are on track to persisting through the end of the Fall term.
- Additionally, 100% of BAA scholars have successfully been cleared for their fall 2023 scholarship disbursement and have submitted all required academic and financial documents. Students are completing their one-on-one counseling sessions with OneFuture CV's team, which will include the review of their College & Career Plan, financial aid documents and academic goals and progress.
- Graduate Healthcare Scholars: 100% of the graduate scholars (or four students) have been cleared for their fall disbursement and are in the process of completing their one-on-one counseling sessions with OneFuture CV team.

Report #4 - 10/1/23 – 12/31/23 -- Due 2/1/24

Report #5 – 1/1/24 – 3/31/24 -- Due 5/1/24

Report #6 – 4/1/24 – 6/30/24 -- Due 8/1/24

Report #7 – 7/01/24 – 9/30/24 -- Due 11/1/24

Report #8 – 10/1/24 – 12/31/24 -- Due 2/1/25

FINAL REPORT DUE – 2/15/25

**Is the Project on Track to Meeting its Goals?**

Yes

**Please describe any specific issues/barriers in meeting the project goals.**



No issues

**Describe any unexpected successes during this reporting period other than those originally planned.**

Through an introduction facilitated by Ventrice Diggs King, BAA Committee Chair, OneFuture CV is exploring a partnership with Scholarship America that could further the goals of the BAA Healthcare Scholarship initiative. OneFuture CV is among a group of more than forty (40) national organizations that were invited to complete an RFI and has advanced to the top 15 selected for an interview. If selected as a CBO partner, OneFuture CV will work with Scholarship American to identify local students to receive scholarships and support services funded through national corporations.



## **Grant Progress Report**

**Organization Name: Desert Physicians Medical Group Health**

**Grant #: 1329**

**Project Title: DPMG Health Street Medicine**

**Contact Information:**

Contact Name: Dr. Tae Kim

Phone: (951) 743-2882

Email: tae.kim@dpmghealth.com

### **Grant Information**

**Total Grant Amount Awarded: \$500,000**

**Grant Term (example 7/1/22 – 6/30/23): 10/1/22-9/30/25**

**Reporting Period (example 7/1/22 – 10/31/22): 10/1/23-9/30/23**

### **Desert Healthcare District Strategic Plan Alignment**

**Goal 2:** Proactively expand community access to primary and specialty care services.

**Strategy 2.3:** Provide funding support and evaluation to community organizations providing expanded mobile primary and specialty care services.

**Strategy 2.4:** Provide funding support to community organizations providing primary and specialty care via telehealth.

**Goal 3:** Proactively expand community access to behavioral/mental health services.

**Strategy 3.4:** Provide funding support to CBOs providing telebehavioral/mental health services.

### **Progress This Reporting Period**

Please describe your project accomplishment(s) during this reporting period in comparison to your proposed goal(s) and evaluation plan.

From October 2022 through the end of September 2023, DPMG Health served a total of 3,853 patients, representing diverse age groups, ethnicities, and socioeconomic backgrounds. Our array of services encompassed the provision of medical care for chronic conditions, preventive healthcare measures, outpatient medical procedures, wound care, as well as essential vaccinations and school physicals for our younger community members. Our overarching objective remains the expansion of healthcare accessibility and promotion of health equity within underserved communities.

It's worth noting that the majority of hospitals and healthcare providers are clustered in the more densely populated western regions of the Coachella Valley. This geographic concentration inadvertently restricts healthcare access for residents in the eastern and northern parts of the valley, presenting a considerable challenge. Beyond geographic disparities, patients residing in the eastern valley face additional barriers, including limited transportation options and the financial burden associated with healthcare expenses.

#### **Progress of Goal #1:**

Our primary objective was to achieve a minimum of 3,000 patient encounters via our mobile medical van unit by September 30, 2023. We are thrilled to report that we not only met but exceeded this goal, culminating in an impressive 3,853 patient encounters by the close of September 2023, achieved through a series of dynamic community outreach initiatives spanning the entirety of the Coachella Valley.

Our commitment extended to diverse segments of our community, as we extended our support to refugee patients seeking asylum with the Galilee Center, provided essential care to unhoused individuals during numerous street medicine events, administered crucial vaccinations, and conducted sports physicals for our youth, ensuring their continuity in educational pursuits. We also extended a helping hand to the vital workforce of farm workers, offering medical services at various community events.

#### **Progress of Goal #2:**

Our secondary objective entails a substantial expansion in our annual patient encounters, targeting a minimum of 7,000 per year, including the provision of approximately 1,400 encounters during extended and weekend hours by **September 30, 2025**. During the period spanning October 2022 to September 2023, we effectively completed 3,853 patient encounters. Notably, 1,161 of these encounters occurred during weekend hours or outside the typical clinic operating schedule (8:00 AM to 5:00 PM, Monday to Friday).

Our unwavering commitment to this goal continues, as we remain resolute in our mission to deliver exceptional care to as many patients as possible. Leveraging our mobile medical unit and telemedicine services, we persist in providing vital support to various segments of our community. This includes assisting refugee patients seeking asylum through the Galilee Center, extending crucial services to unhoused individuals at numerous street medicine events, administering essential vaccinations, conducting sports physicals to facilitate youth's uninterrupted education, and offering medical care to the indispensable farm worker community during various community events.

### **Progress of Goal #3**

Our third objective involves the introduction of telepsych and mental health services through our mobile medical unit, with the aim of conducting approximately 300 patient encounters by September 30, 2023. We have successfully completed 642 encounters involving mental health. Mental health services are already an integral part of our regular patient encounters, and we are now actively advancing these services through telehealth to address barriers in access to mental health support.

In our pursuit of enhancing mental health services, we are developing one-on-one teletherapy sessions. Individual telehealth mental health services offer a range of benefits, including enhanced privacy and convenience, reduced travel time, and minimal disruption to daily activities. Moreover, this innovative approach plays a significant role in destigmatizing the act of seeking mental health care.

### **Progress of Goal #4:**

Our fourth objective is to accomplish approximately 1,000 patient encounters via telehealth by September 30, 2023. While we are diligently working towards the realization of this goal, our efforts have already produced positive outcomes. From July through September 2023, we successfully completed 488 telehealth visits using our mobile medical unit. Despite encountering some delays in Wi-Fi installation and connectivity issues, we are optimistic and confident that we will reach our target of 2,300 telehealth encounters by **September 30, 2025**.

Our commitment to this objective is steadfast as we are confident in our ability to achieve our long-term telehealth goals and strive to extend our telehealth services to assist as many patients as possible. Through our innovative Gojji Telemedicine program, we have been able to provide essential support for patients managing chronic diseases such as diabetes, hypertension, and hyperlipidemia. Our ongoing efforts also

include the expansion of telemedicine services for mental health, further enhancing our capacity to serve the diverse healthcare needs of our community.

### **Progress of Goal #5:**

Our fifth objective is to reach a milestone of at least 2,300 telehealth patient encounters by **September 30, 2025**. While the journey towards this goal continues, it's worth noting that we have already initiated substantial progress. During this reporting period, we conducted 488 telehealth visits using our mobile medical unit.

Our commitment to this endeavor drives us to continually advance our telehealth services, with the aim of serving and reaching an ever-expanding patient base. Leveraging our Gojji Telemedicine program, we have been able to provide essential support for patients managing chronic diseases like diabetes, hypertension, and hyperlipidemia. Our ongoing efforts include the expansion of telemedicine services for mental health, ensuring a comprehensive and whole person approach to healthcare delivery.

### **Progress on the Number of District Residents Served**

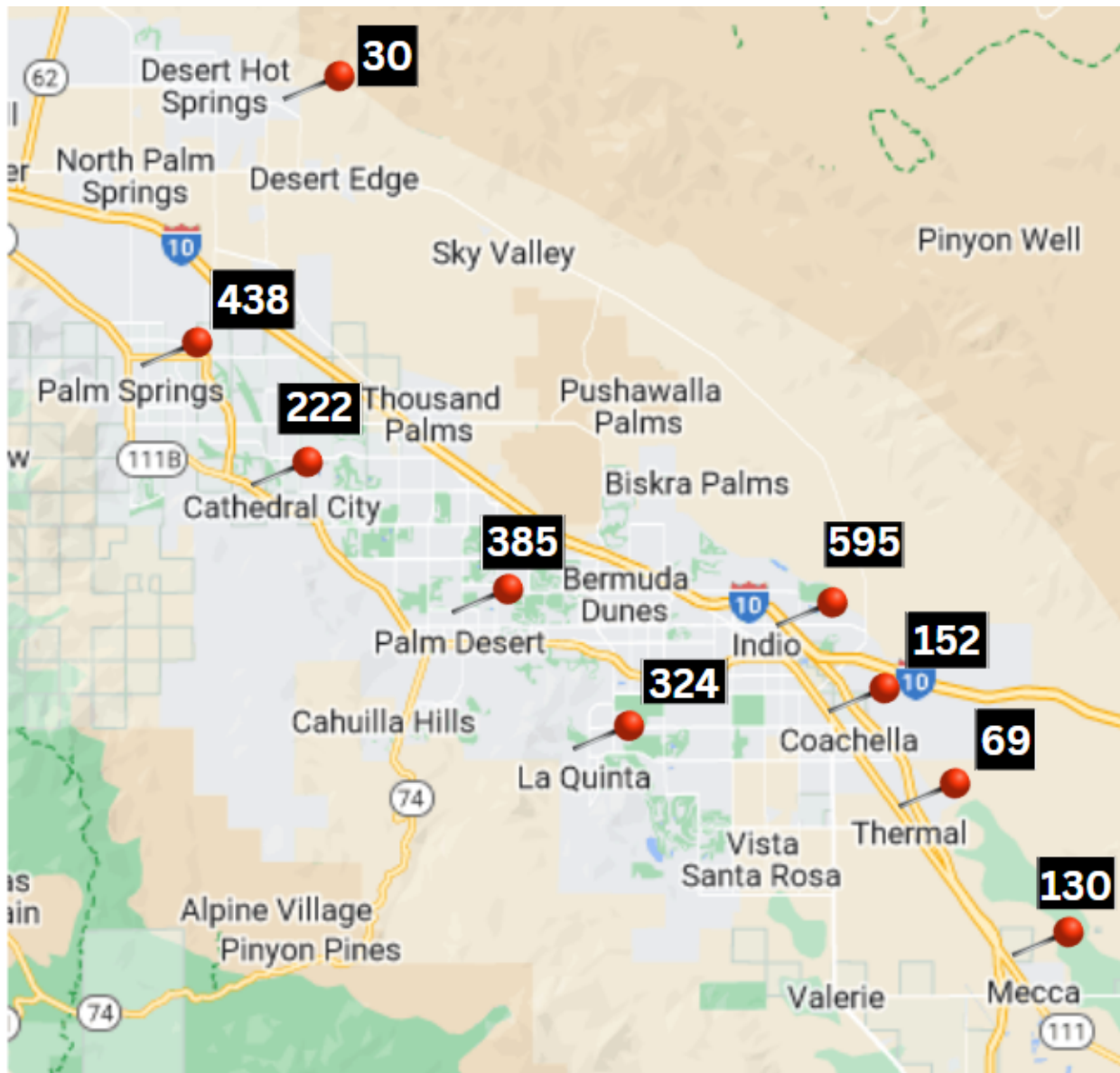
**Number of Unduplicated District Residents Directly Served During This Reporting Period: 3,853**

### **Please answer the following questions:**

- **Is the project on track in meeting its goals?** Yes
- **Please describe any specific issues/barriers in meeting the project goals.**  
Some barriers we have come across to meeting the project goals are inconsistencies with Wi-Fi and transportation to and from community health events for our volunteers.
- **If the project is not on track, what is the course correction?**  
While we have made significant strides in tracking mental health services, there was a slight delay in securing a psychiatrist. Nonetheless, our team of dedicated family medicine physicians has maintained their commitment to delivering mental health services whenever required.

- **Describe any unexpected successes during this reporting period other than those originally planned.**

An unforeseen achievement within this reporting period has been the successful collaboration with schools across the Coachella Valley to organize Tdap vaccination events and sports physicals. These initiatives have ensured that students can not only remain in school but also excel in their academic pursuits and actively engage in extracurricular activities.





# Year in Review



## Woodspur Farms in Coachella, CA

Our medical team went out with our medical mobile van unit to a date packing farm to give medical care to the farm workers.



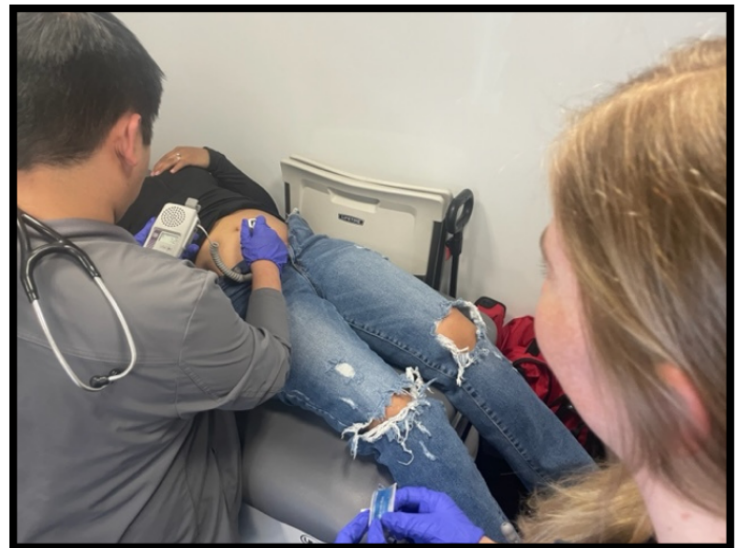
## Our Lady of Guadalupe in Palm Springs, CA

Our medical team goes weekly to a local church with our medical mobile van unit to provide medical care to unhoused patients.



## Telemedicine Chronic Disease Management

We also provide telemedicine visits to patients who do not have transportation or can not come to our designated weekly locations with the mobile clinic.



## Gene Autry Wash in Palm Springs, CA

Our medical team goes weekly to an unhoused encampment community where we provide medical care including prenatal care.



## Galilee Center in Indio, CA

Our interdisciplinary team weekly gives medical care to refugees seeking asylum in the United States. Our services ranges from pediatrics to adults, post-operation visits, and vaccination

Report Period: 10/01/2023 - 10/31/2023  
(Monthly report due the 15th of each month)

**Program/Project Information:**

**Grant # 1329**  
**Project Title:** DPMG Health Street Medicine  
**Start Date:** 10/1/2022  
**End Date:** 9/30/2025  
**Term:** 36 months  
**Grant Amount:** \$500,000.00

**Executive Summary:** Desert Physicians Medical Group Health is committed to bridging health and community. We plan to expand access and provide care for those living in the Coachella Valley. This funding will provide support for the medical mobile unit and communities we serve. It is anticipated that 3,000 patient encounters will be conducted via the medical mobile unit by September 30, 2023 with an expansion by September 30, 2025 to increase total annual patient encounters to at least 7,000 per year, including primary and specialty care services.

Goal	Goal/ Objective/ Other Topics	Successes, Emergent Issues, Challenges, Findings, and Supportive Information (Graphs, reports, indicator results, etc.)																																															
<b>Services</b>	<b>By September 30, 2025, increase total annual patient encounters to at least 7,000 per year and provide extended hours and weekend hours at least 1,400 encounters per year.</b>	<p>The table and graph below illustrates the total number of patient encounters seen since October 1, 2023 up to this reporting period.</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <thead> <tr> <th rowspan="2">Date</th> <th rowspan="2">Location</th> <th rowspan="2"># of Patients seen</th> <th colspan="2">Gender</th> <th colspan="3">Age</th> <th rowspan="2">Unknown</th> </tr> <tr> <th>Female</th> <th>Male</th> <th>≤ 18 yo</th> <th>19-64 yo</th> <th>≥ 65 yo</th> </tr> </thead> <tbody> <tr style="background-color: #e67e22; color: white;"> <td colspan="9" style="text-align: center;"><b>October 2023</b></td> </tr> <tr> <td>10/2/23</td> <td>Gojji Telemedicine</td> <td>14</td> <td>8</td> <td>6</td> <td>0</td> <td>12</td> <td>2</td> <td>0</td> </tr> <tr> <td>10/3/23</td> <td>Galilee Center at</td> <td>29</td> <td>18</td> <td>11</td> <td>12</td> <td>17</td> <td>0</td> <td>0</td> </tr> </tbody> </table>							Date	Location	# of Patients seen	Gender		Age			Unknown	Female	Male	≤ 18 yo	19-64 yo	≥ 65 yo	<b>October 2023</b>									10/2/23	Gojji Telemedicine	14	8	6	0	12	2	0	10/3/23	Galilee Center at	29	18	11	12	17	0	0
Date	Location	# of Patients seen	Gender		Age			Unknown																																									
			Female	Male	≤ 18 yo	19-64 yo	≥ 65 yo																																										
<b>October 2023</b>																																																	
10/2/23	Gojji Telemedicine	14	8	6	0	12	2	0																																									
10/3/23	Galilee Center at	29	18	11	12	17	0	0																																									



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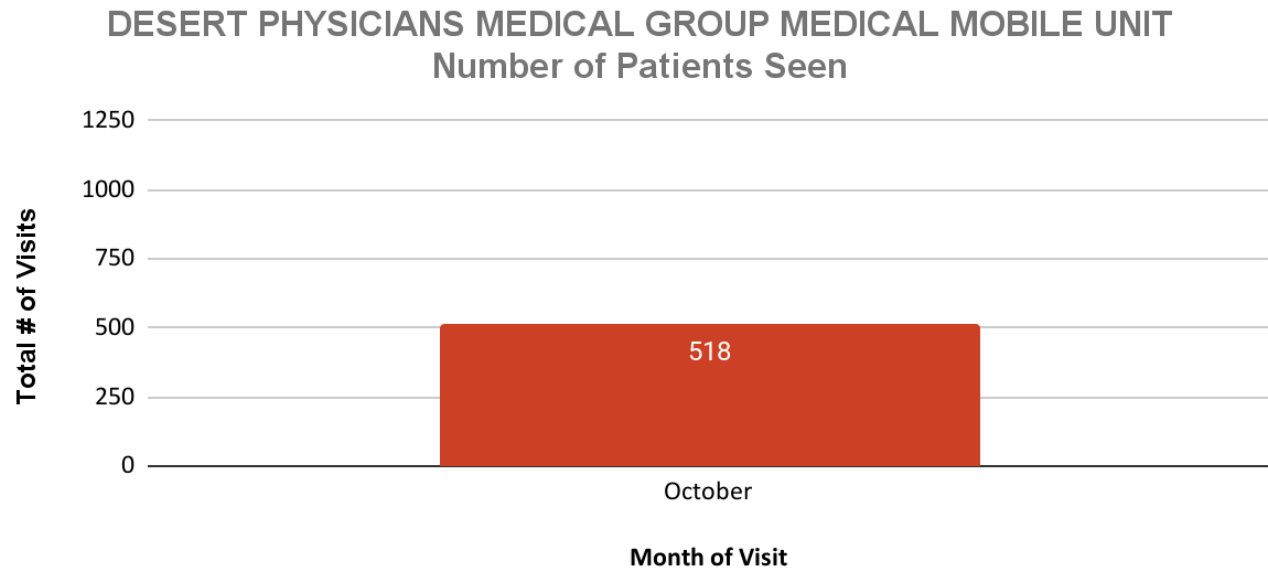
	Western Sands Motel - Refugee Clinic							
10/3/23	Gojji Telemedicine	10	5	5	0	10	0	0
10/4/23	R.I.S.E. Smoke Tree	3	0	3	0	3	0	0
10/4/23	Gojji Telemedicine	11	7	4	0	9	2	0
10/4/23	Birth Choice of the Desert	2	2	0	0	2	0	0
10/5/23	Coyote Run Apartments	40	25	15	9	26	5	0
10/5/23	Gojji Telemedicine	9	6	3	0	9	0	0
10/6/23	Our Lady of Guadalupe - Street Medicine	9	1	8	0	8	1	0
10/6/23	Gojji Telemedicine	10	4	6	0	10	0	0
10/9/23	Gojji Telemedicine	12	7	5	0	11	1	0
10/10/23	Galilee Center at Western Sands Motel - Refugee Clinic	35	19	16	14	21	0	0
10/11/23	Birth Choice of the Desert	2	2	0	0	2	0	0
10/11/23	Gojji Telemedicine	14	6	8	0	12	2	0
10/12/23	Substance Abuse Recovery Home	15	2	13	0	14	1	0
10/12/23	Gojji Telemedicine	16	8	8	0	14	2	0

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10/13/23	Our Lady of Guadalupe - Street Medicine	12	3	9	0	9	3	0
10/13/23	Gojji Telemedicine	15	10	5	0	12	3	0
10/15/23	Coachella Youth Sport Association	14	8	6	0	13	1	0
10/16/23	Gojji Telemedicine	13	9	4	0	13	0	0
10/17/23	Galilee Center at Western Sands Motel - Refugee Clinic	22	15	7	11	11	0	0
10/17/23	Gojji Telemedicine	11	5	6	0	11	0	0
10/18/23	Gene Autry Wash	3	0	3	0	3	0	0
10/18/23	Gojji Telemedicine	12	5	7	0	9	3	0
10/19/23	Desert Hot Springs Unhoused Outreach	18	8	10	0	17	1	0
10/19/23	Gojji Telemedicine	14	10	4	0	10	4	0
10/20/23	Our Lady of Guadalupe - Street Medicine	15	5	10	0	13	1	1
10/20/23	Gojji Telemedicine	13	10	3	0	11	2	0
10/23/23	Gojji Telemedicine	14	6	8	0	14	0	0
10/24/23	Galilee Center at Western Sands Motel - Refugee Clinic	23	9	14	6	17	0	0
10/25/23	R.I.S.E. Access Center	11	2	9	0	10	1	0

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10/25/23	Gojji Telemedicine	13	6	7	0	13	0	0
10/26/23	Gojji Telemedicine	9	6	3	0	8	1	0
10/27/23	Our Lady of Guadalupe - Street Medicine	10	1	9	0	10	0	0
10/27/23	Gojji Telemedicine	4	2	2	0	4	0	0
10/28/23	DAP Equity Walk	4	1	3	0	3	1	0
10/30/23	Mountain View Estates	31	24	7	17	14	0	0
10/30/23	Gojji Telemedicine	6	4	2	0	5	1	0
<b>Total Since October 2023</b>		518	269	249	69	410	38	1



Goal	Goal/ Objective/ Other Topics	Successes, Emergent Issues, Challenges, Findings, and Supportive Information (Graphs, reports, indicator results, etc.)								
Services	By September 30, 2023, provide primary and specialty care services to 3,000 patients.	The table and graph below illustrates the total number of patient encounters seen since the launch of services on October 1, 2022 up to this reporting period.								
		Date	Location	# of Patients seen	Gender		Age			
					Female	Male	≤ 18 yo	19-64 yo	≥ 65 yo	Unknown
		<b>October 2022</b>								
		10/14/22	Our Lady of Guadalupe - Street Medicine	3	1	2	0	2	1	0
		10/15/22	Oasis Thermal - Arsenic Clinic	28	16	12	5	23	0	0
		10/22/22	Desert Hot Springs Health & Wellness Center	30	22	8	6	19	5	0
		10/28/22	Our Lady of Guadalupe - Street Medicine	4	2	2	0	3	1	0
		<b>November 2022</b>								
		11/11/22	Our Lady of Guadalupe - Street Medicine	2	0	2	0	2	0	0
		11/19/22	Oasis Thermal - Arsenic Clinic	10	7	3	0	9	1	0
		<b>December 2022</b>								

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12/9/22	Our Lady of Guadalupe - Street Medicine	5	0	5	0	4	1	0
12/23/22	Our Lady of Guadalupe - Street Medicine	6	2	4	0	5	0	1
<b>January 2023</b>								
1/6/23	Our Lady of Guadalupe - Street Medicine	7	2	5	0	5	2	0
1/19/23	Headstart Nursery	30	12	18	0	24	5	1
1/19/23	Tudor Ranch	76	21	55	0	56	16	4
1/20/23	Our Lady of Guadalupe - Street Medicine	3	0	3	0	3	0	0
1/25/23	Mobile Van Clinic	1	1	0	0	1	0	0
1/28/23	Palm Springs Health Run & Wellness Festival	3	0	3	0	2	1	0
<b>February 2023</b>								
2/3/23	Our Lady of Guadalupe - Street Medicine	2	1	1	0	2	0	0
2/17/23	Our Lady of Guadalupe - Street Medicine	11	3	8	0	7	2	2
2/22/23	Anthony Vineyards	71	9	62	1	57	12	1
<b>March 2023</b>								
3/3/23	Our Lady of Guadalupe	9	3	6	0	9	0	0

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			- Street Medicine						
3/10/23	Our Lady of Guadalupe - Street Medicine	6	2	4	0	4	0	2	
3/14/23	Galilee Center at Western Sands Motel - Refugee Clinic	59	33	26	34	24	1	0	
3/17/23	Our Lady of Guadalupe - Street Medicine	3	0	3	0	2	1	0	
3/19/23	Anthony Vineyards - "Dia de la Familia" Health Fair	46	27	19	6	33	6	1	
3/21/23	Galilee Center at Western Sands Motel - Refugee Clinic	40	21	19	17	23	0	0	
3/24/23	Our Lady of Guadalupe - Street Medicine	5	1	4	0	3	2	0	
3/28/23	Galilee Center at Western Sands Motel - Refugee Clinic	37	18	19	20	17	0	0	
3/31/23	Our Lady of Guadalupe - Street Medicine	6	1	5	0	4	1	1	
<b>April 2023</b>									
4/4/23	Galilee Center at Western Sands Motel - Refugee Clinic	16	6	10	7	9	0	0	
4/11/23	Galilee Center at	56	23	33	30	26	0	0	

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	Western Sands Motel - Refugee Clinic							
4/14/23	Our Lady of Guadalupe - Street Medicine	11	2	9	0	8	3	0
4/18/23	Galilee Center at Western Sands Motel - Refugee Clinic	56	26	30	19	37	0	0
4/21/23	Our Lady of Guadalupe - Street Medicine	15	1	14	0	11	1	3
4/25/23	Galilee Center at Western Sands Motel - Refugee Clinic	41	14	27	11	30	0	0
4/28/23	Our Lady of Guadalupe - Street Medicine	10	3	7	0	6	1	3
<b>May 2023</b>								
5/2/23	Galilee Center at Western Sands Motel - Refugee Clinic	35	15	20	8	26	1	0
5/3/23	Mental Health Awareness Fair	36	25	11	5	31	0	0
5/4/23	John Glenn Middle School Tdap Clinic	12	5	7	11	1	0	0
5/5/23	Our Lady of Guadalupe - Street Medicine	16	5	11	0	10	4	2
5/8/23	Indio Middle School Tdap Clinic	18	10	8	15	3	0	0

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		5/9/23	Galilee Center at Western Sands Motel - Refugee Clinic	35	19	16	5	30	0	0
		5/10/23	Valle Del Sol Elementary Tdap Clinic	35	20	15	34	1	0	0
		5/10/23	Saul Martinez Elementary Tdap Clinic	24	7	17	24	0	0	0
		5/11/23	Thomas Jefferson Middle School Tdap Clinic	8	3	5	8	0	0	0
		5/12/23	Our Lady of Guadalupe - Street Medicine	12	4	8	0	10	2	0
		5/15/23	Colonel Mitchell Paige Middle School Tdap Clinic	2	2	0	2	0	0	0
		5/16/23	Galilee Center at Western Sands Motel - Refugee Clinic	37	19	18	6	31	0	0
		5/17/23	Palm Desert Charter Middle School Tdap Clinic	31	11	20	31	0	0	0
		5/18/23	La Quinta Middle Stem Academy Tdap Clinic	34	12	22	34	0	0	0
		5/19/23	Our Lady of Guadalupe - Street Medicine	5	2	3	0	4	1	0
		5/20/23	CVUSD District Office Tdap/COVID Clinic	31	18	13	29	2	0	0

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5/22/23	Palm Desert High School Sports Physicals	289	135	154	289	0	0	0
5/23/23	Galilee Center at Western Sands Motel - Refugee Clinic	29	13	16	7	22	0	0
5/25/23	Sacred Heart Tdap Clinic & Sports Physicals	29	12	17	29	0	0	0
5/26/23	Our Lady of Guadalupe - Street Medicine	16	3	13	0	13	3	0
5/30/23	Galilee Center at Western Sands Motel - Refugee Clinic	44	21	23	19	25	0	0
5/31/23	La Quinta High School Sports Physicals	288	128	160	288	0	0	0
<b>June 2023</b>								
6/1/23	Cathedral City High School Sports Physicals	197	94	103	197	0	0	0
6/2/23	Our Lady of Guadalupe - Street Medicine	13	4	9	0	10	2	1
6/5/23	Palm Springs High School Sports Physicals	231	152	79	231	0	0	0
6/6/23	Galilee Center at Western Sands Motel -	25	14	11	10	15	0	0

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	Refugee Clinic							
6/9/23	Our Lady of Guadalupe - Street Medicine	11	2	9	0	9	2	0
6/13/23	Galilee Center at Western Sands Motel - Refugee Clinic	17	7	10	5	12	0	0
6/14/23	Gene Autry Wash	6	2	4	0	6	0	0
6/20/23	Galilee Center at Western Sands Motel - Refugee Clinic	13	1	12	0	13	0	0
6/21/23	Gene Autry Wash	12	6	6	0	10	2	0
6/23/23	Our Lady of Guadalupe - Street Medicine	13	3	10	0	10	3	0
6/27/23	Galilee Center at Western Sands Motel - Refugee Clinic	17	7	10	4	13	0	0
6/28/23	Gene Autry Wash	7	2	5	0	6	1	0
6/30/23	Our Lady of Guadalupe - Street Medicine	10	1	9	0	9	0	1
<b>July 2023</b>								
7/5/23	Gene Autry Wash	23	6	17	0	23	0	0
7/5/23	Gojji Telemedicine	8	1	7	0	7	1	0
7/6/23	Gojji Telemedicine	12	7	5	0	11	1	0

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		7/7/23	Our Lady of Guadalupe - Street Medicine	13	3	10	0	10	3	0
		7/7/23	Gojji Telemedicine	4	4	0	0	4	0	0
		7/10/23	Gojji Telemedicine	2	1	1	0	2	0	0
		7/11/23	Galilee Center at Western Sands Motel - Refugee Clinic	36	20	16	15	21	0	0
		7/11/23	Gojji Telemedicine	2	1	1	0	2	0	0
		7/12/23	Gene Autry Wash	10	3	7	0	8	2	0
		7/12/23	Gojji Telemedicine	2	1	1	0	2	0	0
		7/13/23	Gojji Telemedicine	14	6	8	0	12	2	0
		7/14/23	Our Lady of Guadalupe - Street Medicine	18	10	8	0	17	1	0
		7/14/23	Gojji Telemedicine	5	3	2	0	5	0	0
		7/17/23	Gojji Telemedicine	4	2	2	0	4	0	0
		7/18/23	Galilee Center at Western Sands Motel - Refugee Clinic	39	21	18	17	22	0	0
		7/18/23	Gojji Telemedicine	3	1	2	0	3	0	0
		7/19/23	Gene Autry Wash	11	4	7	0	10	1	0
		7/19/23	Gojji Telemedicine	4	2	2	0	3	1	0
		7/20/23	Coachella Valley	5	4	1	0	3	2	0

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DESERT PHYSICIANS MEDICAL GROUP MEDICAL MOBILE UNIT  
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			Housing Coalition						
7/20/23		5	Gojji Telemedicine	2	3	0	4	1	0
7/21/23		17	Our Lady of Guadalupe - Street Medicine	7	10	0	15	2	0
7/21/23		5	Gojji Telemedicine	5	0	0	5	0	0
7/24/23		4	Gojji Telemedicine	1	3	0	4	0	0
7/25/23		28	Galilee Center at Western Sands Motel - Refugee Clinic	15	13	13	15	0	0
7/25/23		1	Gojji Telemedicine	1	0	0	1	0	0
7/26/23		15	Gene Autry Wash	3	12	0	13	1	1
7/26/23		5	Gojji Telemedicine	4	1	0	4	1	0
7/27/23		13	Gojji Telemedicine	6	7	0	13	0	0
7/28/23		29	Our Lady of Guadalupe - Street Medicine	9	20	0	26	2	1
7/28/23		5	Gojji Telemedicine	3	2	0	4	1	0
7/31/23		33	Substance Abuse Recovery Home	12	21	3	29	1	0
7/31/23		4	Gojji Telemedicine	3	1	0	4	0	0
<b>August 2023</b>									
8/1/23		22	Galilee Center at Western Sands Motel -	14	8	9	13	0	0

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DESERT PHYSICIANS MEDICAL GROUP MEDICAL MOBILE UNIT  
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			Refugee Clinic						
8/1/23	Gojji Telemedicine	2	0	2	0	2	0	0	
8/2/23	Gene Autry Wash	6	4	2	0	6	0	0	
8/2/23	DSUSD District Tdap Clinic	36	16	20	36	0	0	0	
8/2/23	Gojji Telemedicine	6	2	4	0	4	2	0	
8/3/23	Gojji Telemedicine	6	3	3	0	4	2	0	
8/4/23	Our Lady of Guadalupe - Street Medicine	15	5	10	0	13	2	0	
8/4/23	Gojji Telemedicine	8	5	3	0	8	0	0	
8/7/23	La Quinta Middle School Tdap Clinic	75	38	37	74	1	0	0	
8/7/23	Gojji Telemedicine	5	4	1	0	5	0	0	
8/8/23	Galilee Center at Western Sands Motel - Refugee Clinic	35	20	15	13	22	0	0	
8/9/23	Gene Autry Wash	4	1	3	0	3	1	0	
8/9/23	Gojji Telemedicine	5	4	1	0	5	0	0	
8/10/23	Desert Ridge Academy Vaccine Clinic	48	27	21	47	1	0	0	
8/10/23	Gojji Telemedicine	9	4	5	0	6	3	0	
8/11/23	Our Lady of Guadalupe	13	6	7	0	10	3	0	

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DESERT PHYSICIANS MEDICAL GROUP MEDICAL MOBILE UNIT  
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			- Street Medicine						
8/11/23	Gojji Telemedicine	8	4	4	0	7	1	0	
8/14/23	Cahuilla Desert Academy Tdap Clinic	46	26	20	46	0	0	0	
8/14/23	Gojji Telemedicine	5	3	2	0	5	0	0	
8/15/23	Galilee Center at Western Sands Motel - Refugee Clinic	15	6	9	4	10	1	0	
8/16/23	Gene Autry Wash	6	1	5	0	5	1	0	
8/16/23	Gojji Telemedicine	4	2	2	0	3	1	0	
8/17/23	Gojji Telemedicine	5	1	4	0	4	1	0	
8/17/23	Woodspur Farms	35	25	10	2	33	0	0	
8/18/23	Our Lady of Guadalupe - Street Medicine	9	1	8	0	6	3	0	
8/18/23	Gojji Telemedicine	7	6	1	0	7	0	0	
8/22/23	Galilee Center at Western Sands Motel - Refugee Clinic	22	12	10	6	16	0	0	
8/22/23	Gojji Telemedicine	2	1	1	0	2	0	0	
8/23/23	Toro Canyon Middle School Tdap Clinic	13	11	2	13	0	0	0	
8/23/23	Thomas Jefferson Middle School Tdap	9	6	3	9	0	0	0	

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DESERT PHYSICIANS MEDICAL GROUP MEDICAL MOBILE UNIT  
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	Clinic							
8/23/23	Gojji Telemedicine	4	1	3	0	4	0	0
8/24/23	Desert Hot Springs Unhoused Outreach	17	7	10	0	13	4	0
8/24/23	Gojji Telemedicine	6	3	3	0	6	0	0
8/25/23	Our Lady of Guadalupe - Street Medicine	7	2	5	0	4	3	0
8/25/23	Gojji Telemedicine	6	2	4	0	5	1	0
8/28/23	Substance Abuse Recovery Home	20	7	13	2	15	3	0
8/28/23	Gojji Telemedicine	6	4	2	0	6	0	0
8/29/23	Galilee Center at Western Sands Motel - Refugee Clinic	40	22	18	21	19	0	0
8/30/23	Gene Austry Wash	6	2	4	0	6	0	0
8/30/23	Gojji Telemedicine	6	2	4	0	4	2	0
8/31/23	Gojji Telemedicine	4	1	3	0	3	1	0
<b>September 2023</b>								
9/1/23	Our Lady of Guadalupe - Street Medicine	12	4	8	0	9	3	0
9/1/23	Gojji Telemedicine	17	9	8	0	17	0	0
9/5/23	Galilee Center at	28	12	16	7	21	0	0

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	Western Sands Motel - Refugee Clinic							
9/5/23	Gojji Telemedicine	14	12	2	0	14	0	0
9/6/23	Gojji Telemedicine	15	6	9	0	15	0	0
9/7/23	Gojji Telemedicine	16	9	7	0	14	2	0
9/8/23	Our Lady of Guadalupe - Street Medicine	15	5	10	0	9	6	0
9/8/23	Gojji Telemedicine	14	8	6	0	11	3	0
9/11/23	Mountain View Estates	17	13	4	3	13	1	0
9/11/23	Gojji Telemedicine	15	6	9	0	13	2	0
9/12/23	Galilee Center at Western Sands Motel - Refugee Clinic	22	15	7	6	16	0	0
9/12/23	Gojji Telemedicine	11	8	3	0	11	0	0
9/13/23	Gene Autry Wash	11	5	6	1	9	1	0
9/13/23	Gojji Telemedicine	15	10	5	0	15	0	0
9/14/23	Gojji Telemedicine	14	7	7	0	12	2	0
9/15/23	Our Lady of Guadalupe - Street Medicine	15	6	9	0	12	3	0
9/15/23	Gojji Telemedicine	14	9	5	0	14	0	0
9/18/23	Paseo De Los Heros II	8	6	2	2	6	0	0

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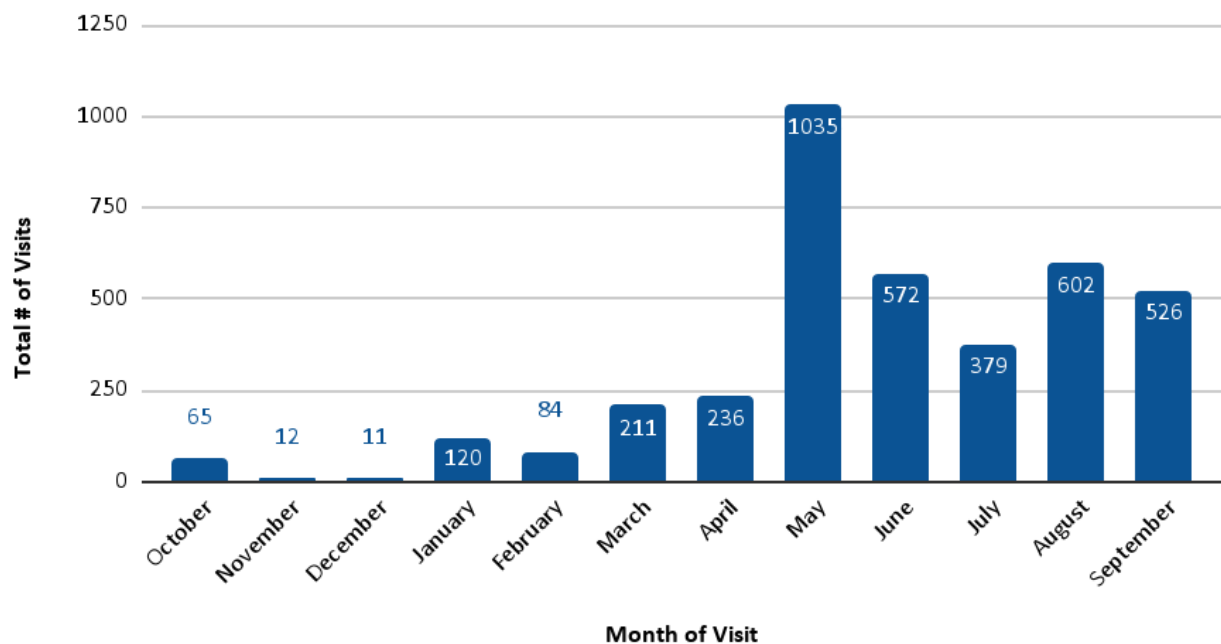
DESERT PHYSICIANS MEDICAL GROUP MEDICAL MOBILE UNIT  
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9/18/23	Gojji Telemedicine	19	8	11	0	17	2	0
9/19/23	Galilee Center at Western Sands Motel - Refugee Clinic	21	9	12	8	13	0	0
9/19/23	Gojji Telemedicine	11	8	3	0	11	0	0
9/20/23	Gene Autry Wash	8	3	5	0	7	1	0
9/20/23	Gojji Telemedicine	15	8	7	0	11	4	0
9/21/23	Desert Hot Springs Unhoused Outreach	22	9	13	0	18	4	0
9/21/23	Gojji Telemedicine	16	6	10	0	14	2	0
9/22/23	Our Lady of Guadalupe - Street Medicine	12	4	8	0	10	2	0
9/22/23	Gojji Telemedicine	14	10	4	0	14	0	0
9/25/23	Our Lady of Soledad	16	8	8	0	14	2	0
9/25/23	Gojji Telemedicine	14	9	5	0	10	4	0
9/26/23	Galilee Center at Western Sands Motel - Refugee Clinic	23	9	14	6	17	0	0
9/26/23	Gojji Telemedicine	12	7	5	0	12	0	0
9/27/23	Birth Choice of the Desert	2	2	0	0	2	0	0
9/27/23	Gojji Telemedicine	13	8	5	0	11	2	0

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9/28/23	Gojji Telemedicine	12	6	6	0	11	1	0
9/29/23	Our Lady of Guadalupe - Street Medicine	11	2	9	0	7	2	2
9/29/23	Gojji Telemedicine	12	9	3	0	11	1	0
<b>Totals: October 2022 - September 2023</b>		3853	1821	2032	1810	1824	192	27

DESERT PHYSICIANS MEDICAL GROUP MEDICAL MOBILE UNIT  
Number of Patients Seen





**DESERT HEALTHCARE  
DISTRICT & FOUNDATION**

Date: December 12, 2023  
To: Program Committee  
Subject: Grant Applications, RFPs, and MOUs Submitted and Under Review

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**Staff Recommendation:** Information only.

**Grant Applications:** The following grant and mini grant applications have been submitted and are under review by the grants team and are pending either proposal conferences and/or a site visit. Recommendations/suggested decisions will be brought forward to the Program Committee for possible action:

1. Grant #1409 UCR School of Medicine - \$475,609 for three years to support and engage doctors in training (medical students) in the screening, diagnosis, and treatment of cardiovascular disease among patients accessing the Coachella Valley Free Clinic in Mecca.
  - a. Status: Pending a second proposal conference and site visit to the Mecca clinic on January 16, 2024.
2. Mini Grant #1422 – Desert Ability Center \$10,000 to support the development of a sled hockey team.
  - a. Status: After a proposal review with grants team, it was determined by DAC's Executive Director that she would rather concentrate on building the capacity of her organization and has been connected with NPO Centric for assessment.

**Recently Board-approved grants:**

1. Grant# #1407 CV Volunteers in Medicine - \$473,769 to support overall no charge, primary care medical visits, limited specialty care and related healthcare services to low-income and uninsured, or underinsured residents, housed and unhoused.
2. Grant #1410 Alianza Nacional de Campesinas, Inc.-\$57,499 to support the food distribution program within the farmworker communities in Eastern Coachella Valley.
3. Grant #1412 DPMG Health - \$1,057,396 over 2 years to support the funding of the new mobile medical trailer; purchase of the van to pull the new mobile medical trailer; and startup of a medical home (a free-standing clinic) to establish a full pharmacy, order medications and vaccinations at wholesale cost, store medications, refrigerate medications and have a clinical site for patient follow-up as well as tele-health services for the psychiatrist.
4. Grant #1413 Voices for Children - \$81,055 to support a portion of the salaries of CASA program staff and associated indirect expenses

**Recently Staff-approved Mini Grants: none at this time**

**Recently declined grants:**

1. Mini Grant #1416 The Bridges 2 Hope - \$10,000 to support street outreach services and programs for the homeless
  - a. Reason for declination: incomplete financials – offered capacity building assistance through DHCD partnership with NPO Centric
2. Mini Grant #1418 Laundry Love/St. Margaret’s Episcopal Church - \$10,000 – to support the cost of washing clothes and bedding for individuals and families through a partnership with a local laundromat.
  - a. Reason for declination: no alignment to DHCD Strategic Plan

DESERT HEALTHCARE DISTRICT							
OUTSTANDING GRANTS AND GRANT PAYMENT SCHEDULE							
November 30, 2023							
TWELVE MONTHS ENDING JUNE 30, 2024							
Grant ID Nos.	Name	Approved	6/30/2023	Current Yr	Total Paid Prior Yrs	Total Paid Current Yr	Open
		Grants - Prior Yrs	Bal Fwd	2023-2024	July-June	July-June	BALANCE
2014-MOU-BOD-11/21/13	Memo of Understanding CVAG CV Link Support	\$ 10,000,000	\$ 3,320,000		\$ -		\$ 3,320,000
2022-1301-BOD-01-25-22	UCR Regents - Community Based Interventions to Mitigate Psychological Trauma - 1 Yr.	\$ 113,514	\$ 11,352		\$ 5,747		\$ 5,605
	Unexpended funds Grant #1301						\$ (5,605)
2022-1311-BOD-04-26-22	Desert Arc - Healthcare for Adults with Disabilities Project Employment of Nurses - 1 Yr.	\$ 102,741	\$ 10,275		\$ 10,275		\$ -
2022-1313-BOD-04-26-22	Angel View - Improving Access to Primary and Specialty Care Services for Children With Disabilities 1 Yr.	\$ 76,790	\$ 7,680		\$ 7,680		\$ -
2022-1314-BOD-05-24-22	Voices for Children - Court Appointed Special Advocate Program - 1 Yr.	\$ 60,000	\$ 6,000		\$ 6,000		\$ -
2022-1325-BOD-06-28-22	Vision Y Compromiso - CVEC Unrestricted Grant Funds - 2 Yrs.	\$ 150,000	\$ 82,500		\$ -		\$ 82,500
2022-1327-BOD-06-28-22	Youth Leadership Institute - Youth Voice in Mental Health - 2 Yrs.	\$ 50,000	\$ 27,500		\$ -		\$ 27,500
2022-1328-BOD-06-28-22	El Sol - Expanding Access to Educational Resources for Promotoras - 2 Yrs.	\$ 150,000	\$ 82,500		\$ -		\$ 82,500
2022-1331-BOD-06-28-22	Pueblo Unido - Improving Access to Behavioral Health Education and Prevention Services - 2 Yrs.	\$ 50,000	\$ 27,500		\$ 11,250		\$ 16,250
2022-1324-BOD-07-26-22	Galilee Center - Our Lady of Guadalupe Shelter - 2 Yr.	\$ 100,000	\$ 55,000		\$ 22,500		\$ 32,500
2022-1332-BOD-07-26-22	Alianza CV - Expanding and Advancing Outreach Through Increasing Capacity Development - 2 Yrs.	\$ 100,000	\$ 55,000		\$ -		\$ 55,000
2022-1329-BOD-09-27-22	DPMG - Mobile Medical Unit - 3 Yrs.	\$ 500,000	\$ 450,000		\$ 100,713		\$ 349,287
2022-1350-BOD-09-27-22	JFK Memorial Foundation - Behavioral Health Awareness and Education Program - 1 Yr.	\$ 57,541	\$ 5,755		\$ 5,755		\$ (0)
2022-1355-BOD-09-27-22	Joslyn Center - The Joslyn Wellness Center - 1 Yr.	\$ 85,000	\$ 8,500		\$ -		\$ 8,500
2022-1361-BOD-09-27-22	DAP Health - DAP Health Monkeypox Virus Response - 1 Yr.	\$ 586,727	\$ 340,654		\$ 7,659		\$ 332,995
	Unexpended funds Grant #1361						\$ (332,995)
2022-1356-BOD-10-25-22	Blood Bank of San Bernardino/Riverside Counties - Coachella Valley Therapeutic Apheresis Program - 1 Yr.	\$ 140,000	\$ 77,000		\$ 63,000		\$ 14,000
2022-1358-BOD-10-25-22	Foundation for Palm Springs Unified School District - School-Based Wellness Center Project - 1 Yr.	\$ 110,000	\$ 60,500		\$ -		\$ 60,500
2022-1362-BOD-10-25-22	Jewish Family Service of the Desert - Mental Health Counseling Services for Underserved - 2 Yrs.	\$ 160,000	\$ 124,000		\$ 36,000		\$ 88,000
2022-1326-BOD-12-20-22	TODEC - TODEC's Equity Program - 2 Yrs.	\$ 100,000	\$ 77,500		\$ -		\$ 77,500
2022-1330-BOD-12-20-22	OneFuture Coachella Valley - Building a Healthcare Workforce Pipeline - 2 Yrs.	\$ 605,000	\$ 468,874		\$ 136,124		\$ 332,750
2022-1369-BOD-12-20-22	ABC Recovery Center - Cost of Caring Fund Project - 1 Yr.	\$ 332,561	\$ 257,735		\$ 149,652		\$ 108,083
2023-1333-BOD-01-24-23	Organizacion en California de Lideres Campesinas - Healthcare Equity for ECV Farmworker Women - 2 Yrs.	\$ 150,000	\$ 116,250		\$ 33,750		\$ 82,500
2023-1363-BOD-01-24-23	Pegasus Riding Academy - Pegasus Equine Assisted Therapy - 1 Yr.	\$ 60,092	\$ 33,052		\$ 27,040		\$ 6,012
2023-1372-BOD-02-28-23	Reynaldo J. Carreon MD Foundation - Dr. Carreon Scholarship Program - 1 Yr.	\$ 50,000	\$ 27,500		\$ 22,500		\$ 5,000
2023-1391-BOD-05-23-23	Lift To Rise - Driving Regional Economic Stability Through Collective Impact - 3 Yrs.	\$ 900,000	\$ 832,500		\$ 67,500		\$ 765,000
2023-1392-BOD-05-23-23	Galilee Center - Galilee Center Extended Shelter - 1 Yr.	\$ 268,342	\$ 207,965		\$ 60,377		\$ 147,588
2023-1393-BOD-06-27-23	DAP Health - DAP Health Expands Access to Healthcare - 1 Yr.	\$ 1,025,778	\$ 1,025,778		\$ 461,600		\$ 564,178
2023-1398-BOD-06-27-23	Desert Healthcare Foundation - Core Operating Support - 1 Yr.	\$ 750,000	\$ 750,000		\$ 750,000		\$ -
2023-BOD-06-27-23	Carry over of remaining Fiscal Year 2022/2023 Funds for Mobile Medical Unit Program	\$ 395,524	\$ 395,524		\$ -		\$ 395,524
2023-1399-Mini-07-06-23	Theresa A. Mike Scholarship Foundation - Mini Grant			\$ 10,000		\$ 10,000	\$ -
2023-1401-Mini-07-07-23	Word of Life Fellowship Center - Mini Grant			\$ 10,000		\$ 10,000	\$ -
2023-1396-Mini-07-25-23	Boys & Girls Club of Coachella Valley - Mini Grant			\$ 10,000		\$ 10,000	\$ -
2023-1389-BOD-07-25-23	Step Up on Second Street - Step Up's ECM/LOS Programs in the Coachella Valley - 1 Yr.			\$ 64,401		\$ 28,980	\$ 35,421
2023-1394-BOD-07-25-23	CSU San Bernardino Palm Desert Campus Nursing Street Medicine Program - 1 Yr.			\$ 73,422		\$ 33,040	\$ 40,382
2023-1397-Mini-08-23-23	Well In The Desert - Mini Grant			\$ 10,000		\$ 10,000	\$ -
2023-1402-Mini-09-05-23	Ronnie's House for Hope - Mini Grant			\$ 10,000		\$ 10,000	\$ -
2023-1414-Mini-09-14-23	Desert Access and Mobility, Inc. - Mini Grant			\$ 10,000		\$ 10,000	\$ -
2023-1400-BOD-09-26-23	Desert Arc - Desert Arc Health Care Program - 1 Yr.			\$ 291,271		\$ 65,536	\$ 225,735
2023-1404-BOD-09-26-23	Martha's Village and Kitchen - Homeless Housing and Wrap-Around Services Expansion - 2 Yrs.			\$ 369,730		\$ 83,189	\$ 286,541
2023-1405-BOD-09-26-23	Variety Children's Charities of the Desert - Expansion of Core Programs and Services - 1Yr.			\$ 120,852		\$ 54,383	\$ 66,469
2023-1408-BOD-10-24-23	Coachella Valley Volunteers In Medicine - Ensuring Access to Healthcare - 1 Yr.			\$ 478,400		\$ 107,640	\$ 370,760
2023-1410-BOD-10-24-23	Alianza Nacional de Campesinas, Inc. - Coachella Valley Farmworkers Food Distribution - 1 Yr.			\$ 57,499		\$ 25,875	\$ 31,624
2023-1413-BOD-10-24-23	Voices for Children - Court Appointed Special Advocate Program - 1 Yr.			\$ 81,055		\$ 36,474	\$ 44,581
2023-1412-BOD-10-24-23	DPMG - DPMG Health Community Medicine - 2 Yrs.			\$ 1,057,396		\$ 100,000	\$ 957,396
2023-MOU-BOD-11-04-23	TODEC - Outreach and Linkage to Supportive Mental Health Services - Tropical Storm Hilary - 3 Mos.			\$ 40,000		\$ 40,000	\$ -
2023-MOU-BOD-11-04-23	Chance Initiative, Inc. - Outreach and Linkage to Supportive Services - Tropical Storm Hilary - 3 Mos.			\$ 10,000		\$ 10,000	\$ -
<b>TOTAL GRANTS</b>		<b>\$ 17,229,610</b>	<b>\$ 8,944,395</b>	<b>\$ 2,704,026</b>	<b>\$ 1,985,122</b>	<b>\$ 645,117</b>	<b>\$ 8,679,581</b>
<b>Amts available/remaining for Grant/Programs - FY 2023-24:</b>							
<b>Amount budgeted 2023-2024</b>			\$ 4,000,000				11/30/2023
<b>Amount granted YTD:</b>			\$ (2,704,026)				
Financial Audits of Non-Profits; Organizational Assessments			\$ -			2131	\$ 6,204,581
Net adj - Grants not used: 1361; 1301			\$ 338,600			2281	\$ 2,475,000
Matching external grant contributions			\$ -			<b>Total</b>	<b>\$ 8,679,581</b>
<b>Balance available for Grants/Programs</b>			<b>\$ 1,634,574</b>				<b>\$ (0)</b>



**Date:** December 12, 2023

**To:** Program Committee

**Subject:** Grant # 1403 Vision To Learn

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**Grant Request:** Palm Desert and Coachella Valley VTL program

**Amount Requested:** \$50,000.00

**Project Period:** 01/01/2024 to 12/31/2024

**Project Description and Use of District Funds:**

Founded in 2012, Vision To Learn (VTL) seeks to solve a problem affecting more than 3 million school children in underserved communities nationwide and 17,000 in the desert cities region, who lack the eyeglasses that they need to see the board, read a book, and participate in class. VTL is a proven cost-effective tool that increases academic performance and reinforces other educational interventions. Their goal is to solve the glasses gap for underserved youth. Through their mobile clinics, VTL provides vision screenings, eye exams, and glasses to children in underserved communities, at no cost to students or their families, addressing barriers to access and improving their academic performance and overall quality of life. Vision To Learn estimates that out of a sample group of 100 students 30 students need eye exams and 24 of those students need glasses. This statistic raises significantly when looking at the population in desert cities where, in Vision To Learn's most recent project in Coachella Valley, 48% of students were referred by vision screenings for eye exams, and 40% were provided glasses.

The proposal seeks funding from the District to continue supporting their program model through their mobile unit going to elementary schools in Coachella Valley. The model is as follows:

- Vision To Learn staff, local volunteers or the school nurse provide all students with vision screenings.
- Vision To Learn's mobile clinic comes to the school, where licensed opticians and independent, licensed optometrists conduct eye exams for every student who referred by the vision screening.
- Referrals are made for serious vision disorders like amblyopia and strabismus, conditions which, unless caught early and treated, can lead to blindness later in life.



- If a student needs glasses, they choose a frame from a wide selection on the mobile clinic.
- Eyeglasses are delivered three weeks later. If a child loses or breaks their glasses within one year, VTL replaces them free of charge.
- VTL returns approximately every 24 months to ensure continuity of care and screen new students at the school.

The District funds cover programmatic expenses associated with the mobile clinic as well as a portion of the salary for two Opticians, Program Manager, Program Director, and National Program Staff.

**Strategic Plan Alignment:**

**Goal 2:** Proactively expand community access to primary and specialty care services

**Strategy 2.3** Improve accessibility of primary and specialty care services by increasing available mobile health services in Coachella Valley (Priority: High)

**Geographic Area(s) To Be Served:**

Coachella, Desert Palms, Palm Springs

**Action by Program Committee: (Please select one)**

- Full recommendation and forward to the Board for consideration with the Committee's recommendation that a grant amount of \$50,000.00 be approved.
- Recommendation with modifications
- Request for more information
- Decline



## **Grant Application Summary**

### **Vision To Learn, Grant # 1403**

#### **About the Organization**

Vision To Learn  
12100 Wilshire Blvd.  
Los Angeles, CA 90025  
800-410-5273

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#### **Primary Contact:**

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#### **Organization's Mission Statement and History**

Founded in 2012, Vision To Learn (VTL) seeks to solve a problem affecting more than 3 million school children in underserved communities nationwide and 17,000 in the desert cities region, who lack the eyeglasses that they need to see the board, read a book, and participate in class. VTL provides children with vision screenings, exams, and new prescription glasses, at no cost, (regardless of the child's insurance or immigration status), to help them succeed in school and life. VTL is a proven cost-effective tool that increases academic performance and reinforces other educational interventions. Our goal is to solve the glasses gap for underserved youth. VTL is based on the principle that if you cannot see, you cannot learn. Glasses are a simple tool that enables youth to see clearly, learn efficiently, and live dignified and productive lives. Currently, Vision To Learn has partnered through an MOU contract with the Riverside County Office of Education. The MOU agreement with Riverside County is the first of its kind for Vision To Learn. Because of the connection we made with the local Rotary Club we were able to create a specialized MOU with the Riverside County Office of Education that allows Vision To Learn access to all school districts in Riverside County. This specialized contract allows us easier access to schools and provides a clear path of service to thousands of more students in the area. Vision To Learn works to ensure that uncorrected vision problems limit no child's potential. Through our mobile clinics, we



provide vision screenings, eye exams, and glasses to children in underserved communities, at no cost to students or their families, addressing barriers to access and improving their academic performance and overall quality of life. By expanding our reach, raising awareness, and investing in research, we are committed to making a lasting impact on the lives of children, one pair of glasses at a time.

**Organization Annual Budget:** \$20,051,126.00

### **Project Information**

**Project Title:** Palm Desert and Coachella Valley VTL program

**Start Date:** 1/1/2024    **End Date:** 12/31/2024

**Total Project Budget:** \$112,848.00

**Requested Amount:** \$50,000.00

### **Community Need for this Project in the Coachella Valley:**

One in four kids naturally needs glasses to see the board, read a book, or participate in class; yet, in underserved communities, up to 95% of kids who need glasses do not have them. More than 3 million students nationwide lack the vision care and glasses they need to succeed. Vision To Learn estimates that out of a sample group of 100 students 30 students need eye exams and 24 of those students need glasses. This statistic raises significantly when looking at the population in desert cities where, in Vision To Learn's most recent project, 48% of students were referred by vision screenings for eye exams, and 40% were provided glasses. Students with uncorrected vision problems often avoid reading, suffer headaches, and have trouble focusing in class, as 80% of learning during a child's first 12 years is visual. Students with uncorrected vision problems are more likely to fail at least one grade, less likely to read at grade level by third grade – a milestone critical to preventing dropout – and more likely to engage in antisocial and delinquent behavior. In fact, up to 70% of juvenile offenders have uncorrected vision issues. Regarding the scope of this project Vision To Learn is aiming to visit 3 desert cities school districts, Desert Sands, Coachella Valley and Palm Springs Unified School Districts. These school districts are in high need with each district being considered 100% Title 1, which shows an abundance of need across all three districts. This amount of need is not seen in most communities served by VTL and needs to be addressed immediately.

### **Project Description and Use of District funds:**

Since the founding of Vision To Learn in 2012 we have been searching for a way to bring vision care to as many students as possible. Vision To Learn provides a proven, cost-effective solution by bridging an educational achievement and healthcare access gap. Our clinics, staffed by licensed doctors and opticians, bring eye exams and glasses to children where they are - at school and summer programs – ensuring that every

student who needs glasses, gets glasses. Vision to Learn’s program model is as follows:

- Vision To Learn staff, local volunteers or the school nurse provide all students with vision screenings, using a Welch Allyn Spot Vision Screener, to assess which students might have vision problems. In order to include the Palm Desert community into our program Vision To Learn will be partnering with the local rotary club in Palm Desert. Rotarian volunteers will assist in performing screenings and aiding in clinic visits. The support from the Palm Desert Rotary Club creates a smooth and efficient visit for VTL.
- Vision To Learn's mobile clinic comes to the school, where licensed opticians and independent, licensed optometrists conduct eye exams for every student who referred by the vision screening.
- Referrals are made for serious vision disorders like amblyopia and strabismus, conditions which, unless caught early and treated, can lead to blindness later in life.
- If a student needs glasses, they choose a frame from a wide selection on the clinic.
- Eyeglasses are delivered three weeks later. If a child loses or breaks their glasses within one year, VTL replaces them free of charge.
- VTL returns approximately every 24 months to ensure continuity of care and screen new students at the school.

**Strategic Plan Alignment:**

**Goal 2:** Proactively expand community access to primary and specialty care services

**Strategy 2.3** Improve accessibility of primary and specialty care services by increasing available mobile health services in Coachella Valley (Priority: High)

**Project Deliverables and Evaluation**

<p><b>Deliverable #1:</b></p> <ul style="list-style-type: none"><li>- By end of December 2024, a total of 1,000 students attending three schools in Coachella, Palm Springs and/or Desert Sands school districts would have received a vision screening.</li></ul>	<p><b>Evaluation #1:</b></p> <ul style="list-style-type: none"><li>- Vision to learn has existing MOUs with all three school districts</li><li>- Vision to learn staff or Rotary club volunteers will screen students’ vision and refer those who fail an eye chart exam to VTL’s mobile clinic</li><li>- All service totals will be recorded in Vision To Learn’s electronic medical record system.</li></ul>
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<p><b>Deliverable #2:</b>  - By end of December 2024, a total of 333 students attending three schools in Coachella, Palm Springs, and/or Desert Sands school districts would have received an eye exam, following a failed vision screening.</p>	<p><b>Evaluation #2:</b>  - All service totals will be recorded in Vision To Learn’s electronic medical record system.</p>
<p><b>Deliverable #3:</b>  - By end of December 2024, a total of 266 students attending three schools in Coachella, Palm Springs, and/or Desert Sands school districts would have received new glasses, as prescribed through their eye exam.</p>	<p><b>Evaluation #3:</b>  - Prescribe, provide and fit with glasses all children with diagnosed need. Glasses will be produced by our vendor Warby Parker, and dispensed in-person to students 3-4 weeks following exams  - All prescriptions and glasses are recorded in Vision To Learns EMR and SPARTA database.</p>

**Project Demographic Information**

**Target Geographic Area(s) To Be Served:**

Coachella, Desert Palms, Palm Springs

**Target Population Age Group:**

6 to 17

**Target Population Ethnicity:**

Hispanic/Latino (of any race)

**Target Population Race:**

American Indian and Alaska Native, Asian, Black or African American, Native Hawaiian and other Pacific Islander, White, Some other race

**Additional Target Population Information:**

Vision To Learn determines through data analysis of the NCES provided data. When considering providing service to any region we assess its need by determining the percentage of enrolled students who qualify for the Free and Reduced Lunch Program in each school. Generally, Vision To Learn serves schools where over 60% of students qualify for free or reduced-price lunch.

## **Capacity, Sustainability, and Partnerships**

### **Organizational Capacity**

Vision To Learn has been servicing the Inland Empire since 2021. Since then, we have been able to conduct over 40,000 screenings, 13,403 exams, and provide 10,568 pairs of glasses to children all across the Inland Empire. These statistics also include our work in the Palm Desert and Coachella Valley regions where we were able to provide 951 exams and distribute 797 pairs of glasses to children across the region. We have visited 5 different school sites in our time working in Coachella Valley Unified and Palm Spring Unified including Ceasar Chavez Elementary, Oasis Elementary, Peter Pendleton Elementary, Rancho Mirage Elementary and Westside Elementary. If awarded this grant we will continue to use our resources to visit as many schools in the Desert cities as possible. In order to comply with Superintendent Gomez's "Reading by 9" initiative VTL will prioritize visiting elementary schools in the Palm Springs, Desert Sands and Coachella Valley Unified school districts before moving to middle and high schools in those areas. Our success in the Inland Empire is attributed to our hard-working staff who work tirelessly to make sure that each child who is seen by our optometrists and screened by our opticians has our full attention and receives the best service possible. This cannot be done without volunteers from Rotary, who have partnered with Vision To Learn since 2012. Rotary members assist in the first step - vision screenings, which reduces the cost of service while also folding in a vital volunteer network.

### **Organizational Sustainability:**

Vision To Learn has contracted as a provider group with Inland Empire Health Plan, but we have experienced delays in getting IEHP to process our optometrists' credentials, a prerequisite to billing. We anticipate this will be completed within the next four to six months, at which point a greater share of future projects will come from Medi-Cal revenue.

### **Partnerships/Collaborations:**

Since 2012 Vision to Learn has partnered with the Rotary Clubs in our regions of service. The Rotarians have been a great resource for VTL because of their willingness and availability to help children, particularly in the Inland Empire where Rotary club members have volunteered to do screenings in school sites.

## **Diversity, Equity, Inclusion, and Belonging (DEI)**

### **How does your organization address DEI in your policies, strategic plan, board and staff, etc.?**

VTL operates in the highest poverty regions across the country. To ensure we serve kids with the highest need, we prioritize schools with the highest percentage of students qualifying for the Free and Reduced Lunch Program. By incorporating and offering our vision services to the underserved communities that face oppression and discrimination, we are showing how we can overcome the discouragement, confusion, and divisions that result from internalized oppression and discrimination. VTL has intentionally built

deep, trusting relationships with the wide range of communities we serve, building a reputation for high-quality service and working collaboratively with stakeholders. We work closely with schools, families, and a wide range of community groups to build strong relationships and understand the specific challenges that the community faces to access vision care. By listening to the community's needs, we have been able to set up a friendly and all-inclusive environment for the children we serve.

VTL remains committed to hiring diverse staff at all levels. VTL has strived to create a team that reflects the communities that we serve. We intentionally hire local operations staff to bring imperative community knowledge into our program. Hiring locally also builds trust within the communities we serve and help us understand the landscape of the needs of the children and families. In addition, for equity and opportunity purposes, we post job opportunities internally before posting externally. VTL's current staff is 44% Caucasian, 22% Latinx, 20% Black, 7% Asian American or Pacific Islander, and 7% multiracial- 59% of staff identify as female and 41% male. In addition, VTL has twelve Governing Board members, of which five are women, one is Asian American, and three are African American.

**What barriers does your organization face when addressing DEI?**

Vision To Learn's most impactful barrier to face when addressing DEI is time. Because we only have a limited number of mobile vision clinics and staff able to fill those clinics we are unable to help every child every year. We address this by visiting new schools every other year, ensuring we are constantly servicing new students every mobile clinic visit.

## Grant Budget

Project Grant Budget				
Applicant:		Vision To Learn		School-Based Vision Services
OPERATIONAL EXPENSES		Total Project Budget	Funds From Other Sources <small>Detail On Section 3</small>	Amount Requested From DHCD/F
<b>Total Staffing Expenses <small>Detail on Section 2</small></b>		\$ 78,559.36	\$ 38,274.53	\$ 40,284.83
<b>Equipment (itemize)</b>				
1	Equipped Clinic - Depreciation	\$ 6,859.00	\$ 6,859.00	
2			\$ -	
3			\$ -	
4			\$ -	
<b>Supplies (itemize)</b>				
1	Eyeglasses	\$ 13,200.00	\$ 13,200.00	
2	Optometric Supplies	\$ 182.00	\$ 25.00	\$ 157.00
3			\$ -	
4			\$ -	
<b>Printing / Duplication</b>		\$ 581.00	\$ 79.00	\$ 502.00
<b>Mailing / Postage</b>			\$ -	
<b>Mileage (use current Federal mileage rate)</b>		\$ 2,311.00	\$ 1,287.00	\$ 1,024.00
<b>Education / Training</b>			\$ -	
<b>Other Direct Project Expenses Not Described Above (itemize)</b>				
1	<b>Meetings</b>	\$ 209.00	\$ 209.00	
2	<b>Payroll fees</b>	\$ 581.00	\$ 79.00	\$ 502.00
3	<b>Vehicle Operations - gas, services</b>	\$ 1,167.00	\$ 159.00	\$ 1,008.00
4			\$ -	
* Items listed below are included for calculation of the total project budget only. For use of DHCD/F funds, these line items would be included in the allowable 15% indirect cost rate.				
<b>Office / Rent / Mortgage*</b>		\$ 2,757.00	\$ 2,757.00	\$ -
<b>Telephone / Fax / Internet*</b>			\$ -	\$ -
<b>Utilities*</b>			\$ -	\$ -
<b>Insurance*</b>		\$ 1,252.00	\$ 1,252.00	\$ -
<b>Indirect Rate</b>	<input checked="" type="checkbox"/> Check Box To Utilize Indirect Rate Up To 15%		15.00%	\$ 6,521.67
<b>Total Project Budget (Rounded up to nearest dollar)</b>				
		\$ 114,181	\$ 64,181	\$ 50,000
<b>Budget Narrative</b>	<p>* Budget is for 12 months of service at 3 school districts - Coachella, Palm Springs, Desert Sands. Assumes 733 eye exams provided in those districts, 623 glasses (85% of exams)</p> <p>* Equipped clinic is the annual depreciation cost of our existing mobile clinic for 1 year of program</p> <p>* Eyeglasses includes frames, lenses and replacement glasses as needed - donated in-kind by Warby Parker</p> <p>* Optometric supplies include PPEs, sanitation supplies, basic supplies associated with providing examinations on our mobile vision clinic (tissues, forms, pens, etc).</p> <p>* Central Overheads includes expenses associated with the running of VTL, including Development, Finance, and Leadership staff. Includes our Electronic Medical Record database and associated technology which stores VTL's patient records. (Assigned to regions proportional to exams provided)</p> <p>* Mileage is for optician travel to and from the mobile clinic parking, and optometrists/program manager traveling to the schools</p> <p>* Vehicle operations-gas is for the mobile clinic travel</p>			

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Staff Salary Expenses		Annual Salary	% of Time Allocated to Project	Total Project Salary	Amount Requested from DHCD/F
<b>Employee Position/Title</b>					
1	Optician	\$ 54,080.00	27%	14,601.60	\$ 8,321.20
2	Optician - Parttime	\$ 24,800.00	27%	6,696.00	\$ 2,551.94
3	Program Manager	\$ 65,000.00	27%	17,550.00	\$ 10,012.77
4	Program Director	\$ 130,000.00	5%	6,500.00	\$ 3,712.76
5	National Program Staff	\$ 150,000.00	1%	1,500.00	\$ 865.71
6				-	
<b>Enter Total Employee Benefits / Employer Taxes % (Proportional Fringe Costs and/Or Employer Taxes Based On % Of Time Allocated To Project)</b>			10.00%	4,684.76	2,546.44
<b>Total Will Populate In Total Staffing Expenses Section 1</b>				<b>Total ›</b>	<b>\$ 51,532.36 \$ 28,010.83</b>
<b>Budget Narrative - Scope of Work</b>	<p>Optician - Full time: on-clinic to assist the optometrist with vision checks, frame selection, and filing of all paperwork with VTL and provided to the child.</p> <p>Optician - Part time: screens children using a Welch-Allyn spot screener and receives/checks/sorts/packages and dispenses (fits) glasses to children</p> <p>Program Manager: conducts all scheduling of the clinic and logistics for screening, exam, and dispensing days at schools.</p> <p>Program Director: responsible for all school and community-based organization relationships. Maintains school contracts (MOUs) and provides oversight and strategic planning to the Program Manager.</p> <p>National Program Staff: Includes Development, Finance, and Leadership staff time for 3 school districts - Coachella, Palm Springs, Desert Sands.</p>				
<b>Budget Narrative - Employee Benefits</b>	<p>Optometrist Salary is based on hourly rate for estimated days for the program. There is no additional benefits cost for Optometrists. Opticians and other program staff salary is based on full year's salary; however, pro-rated for part-time staff. Time allocated to program is based on estimated duration of the project for the first year of the program. Benefits are calculated approximately at 10% of base cost for staff's base salary.</p>				
Professional Services / Consultant Expenses		Hourly Rate	Hours/Week	Total Project Fee	Amount Requested from DHCD/F
<b>Company and Staff Title</b>					
1	Optometrist - Independent Contracto	\$ 62.50	40	\$ 27,027.00	\$ 12,274.00
2					
3					
4					
<b>Total Will Populate in Total Staffing Expenses Section 1</b>				<b>Total ›</b>	<b>\$ 27,027.00 \$ 12,274.00</b>
<b>Budget Narrative - Scope of Work</b>	<p>Optometrists: CA- licensed optometrists who are contracted to staff the mobile vision clinic, perform full refractions, prescribe glasses, and refer children in the case of possible serious eye disease.</p>				

<b>Funds From Other Sources (Actual Or Projected) SPECIFIC To This Project</b>		
<b>"Total Funding In Addition To DHCD/F Request" Below Should Match Or Exceed Value Listed In Section 1 for "Funds from Other Sources".</b>		<b>Amount</b>
<b>Fees</b>		
<b>Donations</b>		
<b>Grants (List Organizations)</b>		
1	Anonymous	\$ 64,181.00
2		
3		
8		
<b>Fundraising (Describe Nature Of Fundraiser)</b>		
1		
2		
3		
8		
<b>Other Income, e.g., Bequests, Membership Dues, In-Kind Services, Investment Income, Fees From Other Agencies, Etc. (Itemize)</b>		
1		
2		
3		
8		
<b>Total Funding In Addition To DHCD/F Request</b>		<b>\$ 64,181.00</b>
<b>Budget Narrative</b>	<p style="color: red;">Last year Vision To Learn received a grant from an anonymous donor that may be used for projects in Riverside County where Rotary Club members are partners. This funding is being spent down as qualified projects are carried out, we estimate using this funding to fill the gap remaining in this project should DHCD contribute \$50,000.</p>	

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## Full Grant Application Scoring



### SCORING PARAMETERS

0 TO 1 POINTS	Does Not Meet Expectations
2 TO 3 POINTS	Needs Improvement
4 TO 5 POINTS	Meets or Exceeds Expectations

**Total Points Possible = 50 points**

Grant Information			
Grant Number:	Organization:	Project Title:	Funding Request:
<b>1403</b>	<b>Vision To Learn</b>	<b>Palm Desert and Coachella Valley VTL program</b>	<b>\$50,000.</b>
Programmatic Scoring Review			
<b>Community Need for the Project in Coachella Valley</b> (5 points)	The applicant identifies and describes a specific need(s) for the project within the Coachella Valley by providing relevant, valid data that highlights the full scope of the need. The applicant clearly connects the community need to the project’s targeted population.		
<b><u>Reviewer 1 - Score:</u></b> 5	<b><u>Reviewer 1 - Score Explanation:</u></b> This project highlights the need for access to vision screenings for children and the detrimental impact of on their health and academic pursuits if this care is not provided. Up to 95% of children who need glasses have no clear pathway to obtain them. This pathway is created by Vision To Learn’s (VTL) focus on providing access to the initial vision screenings that can clarify the level of need and advance to the delivery of the necessary glasses to support those vision needs of children.		
<b><u>Reviewer 2 - Score:</u></b> 5	<b><u>Reviewer 2 - Score Explanation:</u></b> The applicant strongly defines the community need to assist low income children and their families with free vision screenings and eyeglasses. The need is tremendous and the organization is the only entity offering this service.		

<p><b><u>Reviewer 3 - Score:</u></b> 5</p>	<p><b><u>Reviewer 3 - Score Explanation:</u></b> The Vision to Learn grant application highlighted the community need, specifically within school-aged children who need to have a vision exam and if needed, glasses. Detailed data was provided supporting the community's need here in the Coachella Valley.</p>
<p><b><u>Reviewer 4 - Score:</u></b> 4</p>	<p><b><u>Reviewer 4 - Score Explanation:</u></b> VTL provides Coachella Valley data from their most recent grant and emphasis the importance of continuing their work in the desert cities. Additional detail on the age of the children served and referencing actual numbers that the percentages represent would help create a complete picture of need.</p>
<p><b>Project Description and Use of Funds</b> (5 points)</p>	<p>The applicant describes the scope of the project and how the organization will utilize the Desert Healthcare District's funding. The applicant clearly states the approach they are going to take to meet the community's need and specifies how the success of this project directly relates to the District's mission and current Strategic Plan.</p>
<p><b><u>Reviewer 1 - Score:</u></b> 5</p>	<p><b><u>Reviewer 1 - Score Explanation:</u></b> District funds will be directed toward the support for the mobile unit that will visit local schools in the Coachella Valley (Coachella, Desert Palms and Palm Springs), optometry and glasses supplies, mileage support and the time of the optician (s), program manager, program director, and program staff. This program will provide the necessary vision screenings, glasses selection and delivery of glasses to students in need. Students who need a higher level of support due to a serious vision disorder will be referred to an appropriate provider.</p>
<p><b><u>Reviewer 2 - Score:</u></b> 5</p>	<p><b><u>Reviewer 2 - Score Explanation:</u></b> District funding will be utilized to support opticians, the program manager, the program director, and other low cost operating expenses.</p>
<p><b><u>Reviewer 3 - Score:</u></b> 4</p>	<p><b><u>Reviewer 3 - Score Explanation:</u></b> The project description and use of grant funds description was very thorough and provided key details on the use of district funds and made the connection to the District's mission and current strategic plan. The only missing piece of information is how the students will be selected and/or identified to receive the eye exam.</p>
<p><b><u>Reviewer 4 - Score:</u></b> 3.5</p>	<p><b><u>Reviewer 4 - Score Explanation:</u></b> VTL provides details on their organized, efficient process; however, they do not specifically make reference to how the use of District funds helps that program model to expand their reach across Coachella Valley.</p>

<p><b>Alignment to District Goals, Strategies, and Performance Measures</b> (5 points)</p>	<p>The applicant effectively describes the alignment of the project to the Desert Healthcare District and Foundation 2021-2026 Strategic Plan goals, strategies and performance measures.</p>
<p><b>Reviewer 1 - Score:</b> 5</p>	<p><b>Reviewer 1 - Score Explanation:</b> This project in its focused support for underserved communities in need of vision screening and glasses for children aligns with District Strategic Plan Goal 2 (Proactively expand community access to primary and specialty care services), Strategy 2.3 (Provide funding support and evaluation to community organizations providing expanded mobile primary and specialty care services).</p>
<p><b>Reviewer 2 - Score:</b> 5</p>	<p><b>Reviewer 2 - Score Explanation:</b> The request is in alignment with Strategic plan Goal #2 and strategy 2.3.</p>
<p><b>Reviewer 3 - Score:</b> 5</p>	<p><b>Reviewer 3 - Score Explanation:</b> The grant proposal aligns with one of the DHCD Strategic Plan goals, strategies, and performance measures.</p>
<p><b>Reviewer 4 - Score:</b> 5</p>	<p><b>Reviewer 4 - Score Explanation:</b> VTL proposed project directly aligns with improving a specialty care service via mobile units to Coachella Valley children. The short-term and long-term benefits from this program create profound impacts for children.</p>
<p><b>Project Deliverables and Evaluation</b> (5 points)</p>	<p>The applicant provides project deliverables that are specific, measurable, attainable, and time-bound. Project deliverables must align with at least one of the Desert Healthcare District and Foundation’s 2021-2026 Strategic Plan goals and a related strategy/strategies. Additionally, applicant clearly demonstrates the alignment of their project deliverables to the appropriate performance measures, as outlined in the application instructions.</p> <p>Each evaluation corresponds to a project deliverable. The evaluation accurately measures the project’s effectiveness, impact and includes appropriate qualitative and/or quantitative tracking methods. The evaluation section includes well-defined data reporting mechanisms and/or a clear and transparent narrative.</p> <ul style="list-style-type: none"> <li>• Evaluation measures and methods are clear; the applicant defines how they envision success.</li> <li>• Evaluation is in alignment with the deliverables of the project.</li> </ul>

	<ul style="list-style-type: none"> <li>• Evaluation is in alignment with identified Desert Healthcare District and Foundation’s 2021-2026 Strategic Plan goal(s), strategies, and performance measure(s).</li> <li>• An explanation is provided on how the data collected from the project will be utilized for future programming, partnerships, and/or funding.</li> </ul>
<b><u>Reviewer 1 - Score:</u></b> 5	<b><u>Reviewer 1 - Score Explanation:</u></b> This project clarifies the number of Coachella Valley students (1,000) who will receive a vision screening, eye exams as a result of a failed vision screening (333) and new glasses as a result of their eye exams (266). This progress will be evaluated using MOU’s with the 3 Coachella Valley school districts to generate access to students, service totals will be documented in VTL’s electronic medical record system and the number of glasses provided to the students in need.
<b><u>Reviewer 2 - Score:</u></b> 5	<b><u>Reviewer 2 - Score Explanation:</u></b> The applicant’s deliverables and relevant evaluation of the deliverables are clearly in alignment with the SMART objectives, setting all up for success in attainment of outcomes to efforts.
<b><u>Reviewer 3 - Score:</u></b> 5	<b><u>Reviewer 3 - Score Explanation:</u></b> The project deliverables and evaluation of the project were detailed and met the requirements for this section.
<b><u>Reviewer 4 - Score:</u></b> 5	<b><u>Reviewer 4 - Score Explanation:</u></b> The project deliverables incorporate the full scope of what is to be expected from District funds and the evaluation is clear and aligns to the deliverables.
<b>Organizational Capacity</b> (5 points)	The applicant details their organization’s capacity to meet the demands of this project including allocated staff time, internal expertise, organizational structure, etc. Applicant includes examples that demonstrate that the human resource allocation to this project is appropriate (internal staff expertise, use of external consultants, advisory committee, etc.). The applicant demonstrates reliability for this kind of work (strength, a history or track record of achievements, related mission, and letters of support).
<b><u>Reviewer 1 - Score:</u></b> 5	<b><u>Reviewer 1 - Score Explanation:</u></b> VTL has provided supportive vision care services to the Inland Empire in 2021. This has resulted in over 40,000 vision screenings, 13,403 exams and 10,568 pairs of glasses to children in need. In bringing this experience to the Coachella Valley, will assist in securing this much needed service for our most vulnerable community members.
<b><u>Reviewer 2 - Score:</u></b> 5	<b><u>Reviewer 2 - Score Explanation:</u></b> The organization is new to the Coachella Valley (since 2021) but demonstrates strong support from “corporate” and Rotary.

<b><u>Reviewer 3 - Score:</u></b> 5	<b><u>Reviewer 3 - Score Explanation:</u></b> Vision to Learn has a proven track record and as a past District grantee, they have excelled in their performance and reporting of awarded previous grants.
<b><u>Reviewer 4 - Score:</u></b> 3.5	<b><u>Reviewer 4 - Score Explanation:</u></b> VTL references data related to the entire I.E, details the schools they have held their services, and mentions the invaluable assistance of volunteers to all demonstrate reliability for this kind of work. However, it isn't mentioned the staff allocation for the project and how their capacity to meet demands is being maintained.
<b>Organization Sustainability</b> (5 Points)	The application highlights their organization's sustainability strategies around funding, staff recruitment/retention, effective collaboration and partnerships, thoughtful long-term planning, etc.
<b><u>Reviewer 1 - Score:</u></b> 4	<b><u>Reviewer 1 - Score Explanation:</u></b> VTL has cultivated a provider relationship with IEHP and is currently working on the development of efficient pathways for optician credentialing. This will increase the capacity for future Medi-Cal billing opportunities.
<b><u>Reviewer 2 - Score:</u></b> 4	<b><u>Reviewer 2 - Score Explanation:</u></b> The applicant shows a strong commitment to sustainability.
<b><u>Reviewer 3 - Score:</u></b> 3	<b><u>Reviewer 3 - Score Explanation:</u></b> This section required more information to describe the sustainability and future funding for the organization.
<b><u>Reviewer 4 - Score:</u></b> 3.5	<b><u>Reviewer 4 - Score Explanation:</u></b> Mentions their work towards sustainability with their IEHP contract; however, it does not mention what they have been doing in the meantime for funding. Additionally, their work around requirement and retention was not highlighted but they have worked to bring more Optometrists to the Valley via the mobile unit.
<b>Partnerships/Collaborations</b> (5 Points)	The application demonstrates a collaborative process that includes multiple community partners involved in planning and implementation. Organizational partners are listed and each of their roles in the project are outlined. Letters of support and/or memorandums of understanding are included, as appropriate.
<b><u>Reviewer 1 - Score:</u></b> 4	<b><u>Reviewer 1 - Score Explanation:</u></b> VTL's primary collaborations is through partnerships with the 3 school districts serving the Coachella Valley, local Rotary Clubs and IEHP.

<p><b><u>Reviewer 2 - Score:</u></b> 5</p>	<p><b><u>Reviewer 2 - Score Explanation:</u></b> The applicant maintains a strong partnership with Rotary Clubs in the region as well as the strong recognition from all three of the CV school districts.</p>
<p><b><u>Reviewer 3 - Score:</u></b> 4</p>	<p><b><u>Reviewer 3 - Score Explanation:</u></b> Vision to Learn has MOUs with all three Coachella Valley school districts and Rotary Clubs serve as a reliable source of volunteers. Additional partnerships with different service providers can help VTL address other healthcare needs the students and/or their parents may have.</p>
<p><b><u>Reviewer 4 - Score:</u></b> 4</p>	<p><b><u>Reviewer 4 - Score Explanation:</u></b> VTL highlights their partnership with the Rotary Club and includes how members volunteer at school-based events. During the proposal conference/site visit, we talked about the school partnerships and how they have an efficient process which would have been helpful to be incorporated into this application section.</p>
<p><b>Budget</b> (5 points)</p>	<p>The budget is specific and reasonable, and all items align with the described project. The proposed budget is accurate, cost-effective, and linked to activities and deliverables.</p> <ul style="list-style-type: none"> <li>• There are no unexplained amounts.</li> <li>• The overall significance of the project, including the relationship between benefits and/or participants to the programmatic costs are reasonable.</li> <li>• All line items are identified clearly in the budget narrative.</li> <li>• The budget shows committed, in-kind, or other funds that have been identified, secured, and in place to support the project.</li> </ul>
<p><b><u>Reviewer 1 - Score:</u></b> 5</p>	<p><b><u>Reviewer 1 - Score Explanation:</u></b> This project budget clearly identifies the use of District funds, program costs align with the scope and focus of the deliverables and the narratives highlight the function of the roles this funding would support.</p>
<p><b><u>Reviewer 2 - Score:</u></b> 5</p>	<p><b><u>Reviewer 2 - Score Explanation:</u></b> The request is reasonable and the line items are in alignment with the project. The request to the District is a little over 40% of the total project budget.</p>
<p><b><u>Reviewer 3 - Score:</u></b> 4</p>	<p><b><u>Reviewer 3 - Score Explanation:</u></b> The grant proposal budget is adequate and in line with the proposed deliverables, along with identifying and securing additional funding. The only concern is that DHCD grant funds are 44% of the total project budget.</p>
<p><b><u>Reviewer 4 - Score:</u></b> 5</p>	<p><b><u>Reviewer 4 - Score Explanation:</u></b> Budget is specific and reasonable with no unexplained amounts.</p>

Fiscal Scoring Review	
<b>Fiduciary Compliance</b> (5 Points)	The applicant demonstrates a financial history that shows a continuous cycle of fiduciary responsibility of the Board through unmodified audited financial statements produced in a timely fashion, positive cash flow at the end of each fiscal year, asset ratio meets required debt load, and the Board reviews financial statements regularly.
<b>Reviewer 1 - Score:</b> 4.5	<b>Reviewer 1 - Score Explanation:</b> The FY 06/30/22 audit report is unmodified. The Board of Directors accepted the audit report. Audit report Current Ratio is strong (6.7:1), which represents the grantee's ability to pay its short-term liabilities. The Net Assets increased by \$2M as of 6/30/22, with Total Net Assets of \$18.3M. Internal financial statements, as of 3/31/23, indicates a decrease of \$713k. The Balance Sheet is in good order.
<b>Reviewer 2 - Score:</b> 4.5	<b>Reviewer 2 - Score Explanation:</b> Audit for FY ending June 30, 2022, was approved by the Audit Committee in December 2022 and received an unmodified opinion. Organization has sufficient assets to address liabilities. Negative cash flow noted for audited fiscal year due to expense increase due to expansion of services.
<b>Financial Stability</b> (5 Points)	Funding sources for operations and programs are from multiple sources and are driven by a strategic plan for stability for both short- and long-term growth. If a strategic plan does not exist, other documentation is presented to identify future sources of funding. The requested grant amount is reasonable in comparison to the overall organizational budget.
<b>Reviewer 1 - Score:</b> 4.5	<b>Reviewer 1 - Score Explanation:</b> Grantee demonstrates a sound financial position and is supported by a strategic plan. Grantee has additional resources for this project of approximately \$114k. The District's grant of \$50k is supported by other resources.
<b>Reviewer 2 - Score:</b> 4.5	<b>Reviewer 2 - Score Explanation:</b> Grant budget is reasonable in comparison to overall organizational budget. Multiple sources of funding noted on unaudited statement of activities. Strategic plan presented which provided several areas of potential funding, anticipated growth and financial gap requirements to address. Strategic plan covered period up through summer 2023.

TOTAL SCORES - PROGRAMMATIC		TOTAL SCORES - FISCAL	
REVIEWER 1	38/40 POINTS = 95%	REVIEWER 1	9/10 POINTS = 90%
REVIEWER 2	39/40 POINTS = 97.5%	REVIEWER 2	9/10 POINTS = 90%
REVIEWER 3	35/40 POINTS = 87.5%	<b>AVERAGE</b>	9 POINTS = 90%
REVIEWER 4	33.5/40 POINTS = 83.75%		
<b>AVERAGE</b>	36 POINTS = 90%		

Average Total Score: 45 / 50 = 90%





**Date:** December 12, 2023

**To:** Program Committee

**Subject:** Grant # 1419 Blood Bank of San Bernardino and Riverside Counties  
(LifeStream Blood Bank)

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**Grant Request:** LifeStream's Attracting New Donors Initiative

**Amount Requested:** \$104,650.00

**Project Period:** 01/01/2024 to 12/31/2024

**Project Description and Use of District Funds:**

LifeStream's mission is to help save lives by connecting donors and patients through the gift of blood. Celebrating its 72nd anniversary in 2023, LifeStream was established by the medical societies of San Bernardino and Riverside counties to meet the community's needs and ensure a healthy supply of blood and blood components is always available at local hospitals. Over the years, LifeStream has expanded its presence, operations, services, and collection of various blood products throughout the Coachella Valley. LifeStream operates eight blood donor centers, including two donor centers in La Quinta and Rancho Mirage. With the unyielding commitment of making the donation process easy and convenient, LifeStream also conducts at least 500 mobile blood drives a year in the Coachella Valley.

LifeStream Blood Bank and blood collection centers throughout the country continue to struggle to meet blood collection goals and local patients' never-ending need for life-saving blood products. In 2022, Blood Centers of America reported a 22% decrease in first-time donors compared to pre-pandemic participation. Even more alarming, in the last 10 years, blood centers have lost 30% of donors under the age of thirty. Even though the COVID 19 pandemic has ended, LifeStream has experienced a 10% overall reduction in blood donations in the Coachella Valley since 2020. LifeStream believes outreach to the Hispanic community is necessary to help collect 100 units a day in the Coachella Valley to meet local patients' needs. According to public records, approximately 44% of Riverside County's population identifies as Hispanic. Research shows that, unfortunately, only about 1% of the Hispanic population who are eligible to donate blood actually donate. Additionally, new inclusive FDA screening guidelines have opened the door for members of the LGBTQ+ community to donate blood again or, in many cases, for the first time. LifeStream needs to reach this legion of community-minded individuals, educate them about the new rules, and encourage them to donate blood several times a year.



To ensure the success of their Attracting New Donors Initiative, LifeStream will create targeted educational outreach campaigns, hire a bilingual outreach ambassador, and develop strategic partnerships with community organizations, healthcare providers, and businesses to attract new donors from the Hispanic and LGBTQ+ communities. Funding from the District will be utilized for Spanish-language and LGBTQ+ campaign materials and project expenses and for the full salary of a Coachella Valley Hispanic Community Outreach Ambassador.

**Strategic Plan Alignment:**

**Goal 7:** Be responsive to and supportive of selected community initiatives that enhance the general education of the District's residents

**Strategy 7.1:** Increase awareness of the importance of the impacts of health education on Coachella Valley residents (Priority: Moderate)

**Geographic Area(s) To Be Served:**

All areas

**Action by Program Committee: (Please select one)**

- Full recommendation and forward to the Board for consideration with the Committee's recommendation that a grant amount of \$104,650.00 be approved.
- Recommendation with modifications
- Request for more information
- Decline



## **Grant Application Summary**

### **Blood Bank of San Bernardino and Riverside Counties, Grant # 1419**

#### **About the Organization**

Blood Bank of San Bernardino and Riverside Counties  
384 W Orange Show Rd  
San Bernardino, CA 92408  
909-885-6503

[www.lstream.org](http://www.lstream.org)

**Tax ID #:** 95-1708743

#### **Primary Contact:**

Robert Sanchez, CEO  
909-885-6503  
[sanchoero@lstream.org](mailto:sanchoero@lstream.org)

#### **Organization's Mission Statement and History**

LifeStream's mission: We help save lives by connecting donors and patients through the gift of blood.

Celebrating its 72nd anniversary in 2023, LifeStream was established by the medical societies of San Bernardino and Riverside counties to meet our community's needs and ensure a healthy supply of blood and blood components is always available at local hospitals. Over the years, LifeStream has expanded its presence, operations, services, and collection of various blood products throughout the Coachella Valley. LifeStream operates eight blood donor centers, including two donor centers in La Quinta and Rancho Mirage. With the unyielding commitment of making the donation process easy and convenient, LifeStream also conducts at least 500 mobile blood drives a year in the Coachella Valley. More than a traditional blood bank, LifeStream has evolved to offer a variety of life-saving blood products and services including its mobile therapeutic apheresis program that helps seriously ill patients at Coachella Valley hospitals. The niche filled by LifeStream has never been more vital and more relevant to the communities it serves.

**Organization Annual Budget:** \$56,300,000.00

## **Project Information**

**Project Title:** LifeStream's Attracting New Donors Initiative

**Start Date:** 01/01/2024    **End Date:** 12/31/2024

**Total Project Budget:** \$134,011.00

**Requested Amount:** \$104,650.00

### **Community Need for this Project in the Coachella Valley:**

LifeStream Blood Bank and blood collection centers throughout the country continue to struggle to meet blood collection goals and local patients' never-ending need for life-saving blood products primarily because only 3% of the population gives blood each year. In 2022, Blood Centers of America (BCA) reported a 22% decrease in first-time donors compared to pre-pandemic participation. Even more alarming, in the last 10 years, blood centers have lost 30% of donors under the age of thirty. Even though the COVID 19 pandemic has ended, LifeStream has experienced a 10% overall reduction in blood donations in the Coachella Valley since 2020. It is imperative that LifeStream implement new programs and strategies to attract and retain new donors.

We believe outreach to the Hispanic community is necessary to help LifeStream collect 100 units a day in the Coachella Valley to meet local patients' needs. According to public records, approximately 44% of Riverside County's population identifies as Hispanic. Our research shows that, unfortunately, only about 1% of our Hispanic population who are eligible to donate blood actually donate. This is a significant statistic because, of all ethnic groups, the Hispanic community has the highest percentage (approximately 57%) of the universal donor blood type (Group O). Increasing donations from the Hispanic community is also important because patients often see better health outcomes when they find a blood match among donors who share the same heritage.

Additionally, new inclusive FDA screening guidelines have opened the door for members of the LGBTQ+ community to donate blood again or, in many cases, for the first time. LifeStream needs to reach this legion of community-minded individuals, educate them about the new rules, and encourage them to donate blood several times a year.

Every two seconds someone needs blood. One in every seven hospital patients need blood products during their stay. Recruiting new Hispanic donors and LGBTQ+ donors will help ensure that LifeStream has a healthy supply of blood products available at all times for Coachella Valley hospitals and their patients.

## **Project Description and Use of District funds:**

To ensure the success of our Attracting New Donors Initiative, we will create targeted educational outreach campaigns, hire a bilingual outreach ambassador, and develop strategic partnerships with community organizations, healthcare providers, and businesses to attract new donors from the Hispanic and LGBTQ+ communities.

### Increasing blood donations from the Hispanic community

We are requesting DHCD funding to cover the first year's salary of a Hispanic community ambassador who will develop and lead an outreach plan that will establish and enhance relationships with Hispanic community leaders, Hispanic-owned businesses, churches, Spanish-language media outlets, and community organizations. LifeStream will cover this full-time employee's benefits and provide them with a company car to travel throughout the Coachella Valley.

LifeStream and its new Hispanic community ambassador will implement a Spanish-language outreach campaign designed to dispel myths about donating, increase awareness about the significant impact and value their blood donations have in our community, expand our base of Hispanic donors, and increase donation frequency from current and new donors in this important community. LifeStream will use DHCD funds to develop Spanish-language campaign components including print materials (fliers, posters, social media posts, etc.) and radio and TV public service announcements. We will also launch a dedicated Spanish version of our website.

We believe the efforts of our new ambassador combined with our new Hispanic educational outreach campaign will result in an increase in blood donations from Coachella Valley donors who identify as Hispanic by approximately 25% in 2024 compared to 2023 totals. We will set a goal of holding approximately 36 blood drives supported by the Hispanic community during the grant period. Since every unit of blood collected has the potential to help up to three patients, we estimate the blood collected through our Hispanic outreach efforts will help approximately 13,500 Coachella Valley patients during the grant period. As our trust and support within the Hispanic community builds, our collaboration has the potential to benefit at least 65,000 patients by the end of 2028. **Grant request: \$78,500.**

### Increasing blood donations from the LGBTQ+ community

As a result of recent changes made by the FDA to the blood donation screening process, more members of the LGBTQ+ community are eligible to donate blood. All potential donors will be asked the same set of risk assessment screening questions, regardless of their sexual orientation. LifeStream will implement an educational awareness campaign with the support of Coachella Valley LGBTQ+ organizations to

help spread the word to the Coachella Valley LGBTQ+ community about these positive changes to the screening process. LifeStream will use DHCD funds to develop educational materials including print materials (fliers, posters, etc.), digital ads, social media posts, and radio PSAs (K-Gay) to communicate this information.

DAP Health has pledged to work with us starting in early 2024 to communicate our LGBTQ+ outreach campaign and host blood drives in various locations throughout the Coachella Valley. In addition to DAP Health, we will secure partnerships with other LGBTQ+ organizations, businesses and community groups to host approximately 24 blood drives supported by LGBTQ+ community members during the grant period. As we gain support within the LGBTQ+ community from businesses, community groups, and individual donors, the number of blood donations we collect will undoubtedly grow each subsequent year. We anticipate that support for this initiative from the LGBTQ+ community has the potential to help at least 10,000 Coachella Valley patients within the first five (5) years of implementation. **Grant request: \$12,500**

As an added benefit of LifeStream's outreach efforts, each prospective donor from the Hispanic and LGBTQ+ communities will receive a “mini-physical” during the screening process in donor centers and at mobile blood drives, including drives conducted in underserved communities in the eastern portion of the county. The “mini-physical” assesses each person’s pulse, temperature, blood pressure, cholesterol, and hemoglobin. All blood donations are tested for infectious diseases including Hepatitis B, HIV, Hepatitis C, West Nile Virus, and Chagas. Our mobile blood drives allow us to communicate potentially serious health issues to donors in a convenient and secure location.

**Strategic Plan Alignment:**

**Goal 7:** Be responsive to and supportive of selected community initiatives that enhance the general education of the District's residents

**Strategy 7.1** Increase awareness of the importance of the impacts of health education on Coachella Valley residents (Priority: Moderate)

**Project Deliverables and Evaluation**

<p><b>Deliverable #1:</b> By 12/31/24, our Hispanic Community Outreach Ambassador will participate in or host 48 community engagement/awareness activities reaching an estimated 2,000 people.</p>	<p><b>Evaluation #1:</b> Our Hispanic Community Outreach Ambassador will be required to keep a calendar of their engagement activities and record the approximate attendance at each event. As a result of their proactive</p>
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	<p>outreach efforts, we expect to see an increase in our Coachella Valley Hispanic donor base of at least 18% (2,700 new donors).</p>
<p><b>Deliverable #2:</b> By 12/31/24, fifty-two (52) community engagement/ awareness activities will be conducted through fliers, post cards, radio PSAs, social media posts reaching an estimated 10,000 community members.</p>	<p><b>Evaluation #2:</b> We will ask our community partners, including DAP Health, to provide engagement and attendance estimates for each coordinated community outreach effort to ensure we are meeting our goal of engaging with targeted communities at least once a week. We will use a third party media monitoring service to track traditional media and social media mentions to ensure we are reaching our target audiences. We will also ask our TV and radio media partners to provide us with affidavits and reports that show the total number of aired PSAs and the approximate reach.</p>

**Project Demographic Information**

**Target Geographic Area(s) To Be Served:**

All areas

**Target Population Age Group:**

6 to 17, 18 to 24, 25 to 39, 40 to 54, 55 to 64, 65+

**Target Population Ethnicity:**

Hispanic/Latino (of any race), Not Hispanic or Latino (of any race)

**Target Population Race:**

American Indian and Alaska Native, Asian, Black or African American, Native Hawaiian and other Pacific Islander, White

**Additional Target Population Information:**

The LGBTQ+ community.

## **Capacity, Sustainability, and Partnerships**

### **Organizational Capacity**

LifeStream employs trained professionals to conduct mobile blood drives. Each mobile team consists of an appropriate number of trained staff to ensure the highest level of safety for our donors. Every “mini-physical” is conducted under strict standard operating procedures (SOPs) and all staff are assessed on competency at least annually.

LifeStream personnel are trained to recognize issues that could provide an “early warning” for undiagnosed health problems. All infectious disease testing is conducted by our national testing partner, Creative Testing Solutions (CTS). We will use DHCD funds to pay the first year salary of a full-time employee who is fluent in Spanish to serve as our Hispanic Community Outreach Ambassador to spearhead outreach to our Hispanic community. This person will be responsible for developing relationships with leaders in the Hispanic community, helping schedule successful blood drives, and attending key events within the Hispanic community.

### **Organizational Sustainability:**

Our strategic plan and success relies on the recruitment of new donors and repeat donors. Increased participation by the Hispanic and LGBTQ+ communities is essential to LifeStream's mission and long-term plan. We believe our investment in a full-time employee who will serve as our ambassador to the Hispanic community will help us effectively strengthen our relationship and trust within this important Coachella Valley community and secure blood drives supported by our valley's Hispanic population. By establishing strong relationships with Hispanic leaders and forming strategic partnerships with Hispanic-owned businesses and Spanish-language media outlets, we are virtually guaranteed our outreach efforts will garner positive results. Similarly, the development of relationships with trusted LGBTQ+ organizations and businesses will help us regain the trust and support of this powerful community and ensure we meet our collections goals. The combination of the efforts outlined in the grant proposal will help LifeStream achieve its goal of collecting enough blood in the Coachella Valley to meet local patients' needs.

### **Partnerships/Collaborations:**

We will enlist the support of churches, the Coachella Valley Hispanic Chamber of Commerce, and a few businesses (i.e. Cardenas Markets and El Pollo Loco) with multiple Coachella Valley locations to help us reach our Hispanic community collection goals by hosting regularly scheduled blood drives. We will also secure support from Coachella Valley Spanish-language radio and TV stations to air the PSAs featuring their talent and Desert Oasis Healthcare physicians.

We will work with DAP Health and other LGBTQ+ organizations to communicate the new FDA regulations for blood donor screening. We will also secure a media partnership with K-GAY to air informational radio PSAs that promote the new FDA



donation guidelines. Additionally, we will ask both organizations and local LGBTQ+ businesses to host regularly scheduled blood drives at locations throughout the Coachella Valley.

### **Diversity, Equity, Inclusion, and Belonging (DEI)**

#### **How does your organization address DEI in your policies, strategic plan, board and staff, etc.?**

Diversity, equity, inclusion, and belonging is an important component of our efforts to advance health equity. We believe that when organizations have leaders in decision-making roles who mirror the identities, values, and interests of the communities they serve, there is a greater likelihood of the organization more effectively contributing to improved health outcomes.

The LifeStream Board of Directors is currently comprised of 10 members. The bylaws allow any number between 10 and 15 members. Currently, the board membership has 30% minority composition and 40% female composition. Of the 3 members from minority communities, 2 members are Asian (1 Filipino and 1 Japanese) and 1 member is Hispanic. LifeStream continues to focus its efforts on recruiting board members from minority communities with an emphasis on filling at least two (2) of the open board seats with African American individuals. In 2023, LifeStream's new board of directors' chairman is of Filipino descent.

LifeStream's employees and volunteers are a very diverse group made up of individuals of various ages, national origins, sexual orientation, and socio-economic levels. We also have veterans in our employee base and volunteer pool. Our diversity is clearly represented in the Director/Manager level of the organization. Of the 27 management team members, 41% are Hispanic, 33% Caucasian, 15% Asian, 7% African American, and 3% identify as Two or More Races. Additionally, approximately 60% are female. We pride ourselves on promoting from within and focus on filling management team positions with minority candidates.

#### **What barriers does your organization face when addressing DEI?**

None to report at this time.

## Grant Budget

Project Grant Budget				
<b>Applicant:</b>		LifeStream Blood Bank	LifeStream's Attracting New Donors Initiative	
OPERATIONAL EXPENSES		Total Project Budget	Funds From Other Sources <span style="color: red;">Detail On Section 3</span>	Amount Requested From DHCD/F
<b>Total Staffing Expenses <span style="color: red;">Detail on Section 2</span></b>		\$ 84,500.00	\$ 19,500.00	\$ 65,000.00
<b>Equipment (itemize)</b>				
1			\$ -	
2			\$ -	
3			\$ -	
4			\$ -	
<b>Supplies (itemize)</b>				
1	Spanish-language campaign materials	\$ 10,000.00	\$ -	\$ 10,000.00
2	LGBTQ+ campaign materials	\$ 11,000.00	\$ -	\$ 11,000.00
3			\$ -	
4			\$ -	
<b>Printing / Duplication</b>			\$ -	
<b>Mailing / Postage</b>			\$ -	
<b>Mileage (use current Federal mileage rate)</b>			\$ -	
<b>Education / Training</b>			\$ -	
<b>Other Direct Project Expenses Not Described Above (itemize)</b>				
1	Spanish-language radio and TV PSAs production	\$ 3,500.00	\$ -	\$ 3,500.00
2	LGBTQ+ radio PSAs production	\$ 1,500.00	\$ -	\$ 1,500.00
3			\$ -	
4			\$ -	
<b>* Items listed below are included for calculation of the total project budget only. For use of DHCD/F funds, these line items would be included in the allowable 15% indirect cost rate.</b>				
<b>Office / Rent / Mortgage*</b>		\$ 4,750.00	\$ 4,750.00	\$ -
<b>Telephone / Fax / Internet*</b>		\$ 1,186.00	\$ 1,186.00	\$ -
<b>Utilities*</b>		\$ 1,547.00	\$ 1,547.00	\$ -
<b>Insurance*</b>		\$ 2,378.00	\$ 2,378.00	\$ -
<b>Indirect Rate</b>	<input checked="" type="checkbox"/> Check Box To Utilize Indirect Rate Up To 15%	Enter Rate	15.00%	\$ 13,650.00
<b>Total Project Budget (Rounded up to nearest dollar)</b>				
		<b>\$ 134,011</b>	<b>\$ 29,361</b>	<b>\$ 104,650</b>
<b>Budget Narrative</b>	Approximately \$10,000 will be used to produce Spanish-language outreach materials including fliers, posters, brochures, etc. Another \$3,500 will be used to produce Spanish-language radio and TV PSAs that will air on CV Spanish-language channels. Approximately \$11,000 will be used to produce education campaign materials designed to reach the LGBTQ+ community. Another \$1,500 will be used to produce radio PSAs that will air on K-GAY radio. We are also requesting \$65,000 from the DHCD to cover the first year salary of a Hispanic Community Outreach Ambassador who will lead our outreach efforts including the development of a comprehensive outreach plan with an overall goal of increasing Hispanic donor participation.			

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Staff Salary Expenses		Annual Salary	% of Time Allocated to Project	Total Project Salary	Amount Requested from DHCD/F
<b>Employee Position/Title</b>					
1	CV Hispanic Community Outreach			-	
2	Ambassador	\$ 65,000.00	100%	65,000.00	\$ 65,000.00
3				-	
4				-	
5				-	
6				-	
Enter Total Employee Benefits / Employer Taxes % (Proportional Fringe Costs and/Or Employer Taxes Based On % Of Time Allocated To Project)			30.00%	19,500.00	
Total Will Populate In Total Staffing Expenses Section 1			<b>Total ›</b>	<b>\$ 84,500.00</b>	<b>\$ 65,000.00</b>
<b>Budget Narrative - Scope of Work</b>	The Hispanic Community Outreach Ambassador will create LifeStream's Hispanic community outreach plan. They will establish relationships with Hispanic community leaders, identify opportunities for blood drives, attend blood drives hosted by a Hispanic businesses, community organizations, churches and civic groups, with a goal of increasing Hispanic donor participation. This individual will be a fulltime Coachella Valley-based employee. We are requesting grant money to fund this employee's first year salary. LifeStream will cover benefits including a company vehicle.				
<b>Budget Narrative - Employee Benefits</b>	LifeStream offers a full benefit package including several options for health insurance, employer paid life insurance, employee paid vision plans, dental plans, employer paid short term disability and long-term disability, a 403b retirement plan with employer match, 6 paid holidays and a generous PTO plan. Our benefits package has a value of approximately 30% of the \$65,000 salary.				
Professional Services / Consultant Expenses		Hourly Rate	Hours/Week	Total Project Fee	Amount Requested from DHCD/F
<b>Company and Staff Title</b>					
1					
2					
3					
4					
Total Will Populate in Total Staffing Expenses Section 1			<b>Total ›</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Budget Narrative - Scope of Work</b>	N/A				

**Funds From Other Sources (Actual Or Projected)  
SPECIFIC To This Project**

<b>"Total Funding In Addition To DHCD/F Request" Below Should Match Or Exceed Value Listed In Section 1 for "Funds from Other Sources".</b>		<b>Amount</b>
<b>Fees</b>		\$ -
<b>Donations</b>		\$ -
<b>Grants (List Organizations)</b>		
1		
2		
3		
8		
<b>Fundraising (Describe Nature Of Fundraiser)</b>		
1		
2		
3		
8		
<b>Other Income, e.g., Bequests, Membership Dues, In-Kind Services, Investment Income, Fees From Other Agencies, Etc. (Itemize)</b>		
1	LifeStream will fund the expenses listed in Section 1 (lines 38 thru 41)	\$ 29,361.00
2	and provide benefits for the Hispanic Community Ambassador that are 30% of the	
3	salary for this position.	
8		
<b>Total Funding In Addition To DHCD/F Request</b>		<b>\$ 29,361.00</b>

<b>Budget Narrative</b>	
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## Full Grant Application Scoring



### SCORING PARAMETERS

0 TO 1 POINTS	Does Not Meet Expectations
2 TO 3 POINTS	Needs Improvement
4 TO 5 POINTS	Meets or Exceeds Expectations

**Total Points Possible = 50 points**

Grant Information			
Grant Number:	Organization:	Project Title:	Funding Request:
<b>1419</b>	<b>Blood Bank of San Bernardino and Riverside Counties</b>	<b>LifeStream's Attracting New Donors Initiative</b>	<b>\$104,650.</b>
Programmatic Scoring Review			
<b>Community Need for the Project in Coachella Valley (5 points)</b>	The applicant identifies and describes a specific need(s) for the project within the Coachella Valley by providing relevant, valid data that highlights the full scope of the need. The applicant clearly connects the community need to the project's targeted population.		
<b><u>Reviewer 1 - Score:</u></b> 5	<b><u>Reviewer 1 - Score Explanation:</u></b> The grant proposal provided a very detailed explanation of the community's needs. It included data specific to the drop in blood donations in the Coachella Valley, along with data on their two new target populations (Hispanics & LGTBQ).		
<b><u>Reviewer 2 - Score:</u></b> 4	<b><u>Reviewer 2 - Score Explanation:</u></b> The Blood Bank emphasizes the issue in Coachella Valley and the strategies that they want to implement in order to increase donations across statistically low donating groups.		
<b><u>Reviewer 3 - Score:</u></b> 5	<b><u>Reviewer 3 - Score Explanation:</u></b> The applicant describes the community need for this project as there is an extreme shortage of blood on a daily basis and this project will outreach to two new populations that haven't or can't donate blood to increase the local blood supply.		

<p><b><u>Reviewer 4 - Score:</u></b> 4</p>	<p><b><u>Reviewer 4 - Score Explanation:</u></b> This project highlights the need in the Coachella Valley for continuous blood donations to meet the needs of this community. In recent history, donation levels have decreased among first time donors and donors under the age of 30. Lifestream has experienced a direct reduction in local Coachella Valley blood donations of 10%. This trend makes it critical for this project to proceed and successfully address this high priority need area.</p>
<p><b>Project Description and Use of Funds</b> (5 points)</p>	<p>The applicant describes the scope of the project and how the organization will utilize the Desert Healthcare District’s funding. The applicant clearly states the approach they are going to take to meet the community’s need and specifies how the success of this project directly relates to the District’s mission and current Strategic Plan.</p>
<p><b><u>Reviewer 1 - Score:</u></b> 4</p>	<p><b><u>Reviewer 1 - Score Explanation:</u></b> The project description and use of grant funds description was very thorough and provided key details on the use of district funds and made the connection to the District’s mission and current strategic plan, however, they are not the highest priorities.</p>
<p><b><u>Reviewer 2 - Score:</u></b> 5</p>	<p><b><u>Reviewer 2 - Score Explanation:</u></b> The Blood Bank detailed out their funding ask for the District to help with targeted outreach. The clearly state the outreach efforts that are going to take place and the benefit that they hope to see once implemented.</p>
<p><b><u>Reviewer 3 - Score:</u></b> 4</p>	<p><b><u>Reviewer 3 - Score Explanation:</u></b> The applicant describes the use of funds succinctly: funding for their new Attracting New Donors Initiative consisting of education outreach campaigns; bilingual outreach ambassador and development of strategic partnerships to attract new donors from the Hispanic and LGBTQ+ communities.</p>
<p><b><u>Reviewer 4 - Score:</u></b> 4</p>	<p><b><u>Reviewer 4 - Score Explanation:</u></b> To accomplish the necessary outreach efforts within the Coachella Valley focused on the increasing blood donations from the Hispanic and LGBTQ+ Community, district funds will be directed toward supporting the year 1 costs associated with the hiring of a Hispanic Community Outreach Ambassador role. This role will lead the outreach activities associated with this project and will focus on successfully engaging with community members and increasing their awareness of the need for blood donations and address any fears or hesitation for first time donors.</p>

<p><b>Alignment to District Goals, Strategies, and Performance Measures</b> (5 points)</p>	<p>The applicant effectively describes the alignment of the project to the Desert Healthcare District and Foundation 2021-2026 Strategic Plan goals, strategies and performance measures.</p>
<p><b>Reviewer 1 - Score:</b> 3</p>	<p><b>Reviewer 1 - Score Explanation:</b> The grant proposal aligns indirectly with one of the DHCD Strategic Plan goals, strategies, and performance measures.</p>
<p><b>Reviewer 2 - Score:</b> 5</p>	<p><b>Reviewer 2 - Score Explanation:</b> The funding ask to the District is increasing awareness of the importance/impact that blood donations can have and working to educate targeted communities and provide clarity to misinformation. Although, the benefit to the outreach will increase access to care for individuals the District’s role is solely to support the outreach component.</p>
<p><b>Reviewer 3 - Score:</b> 4</p>	<p><b>Reviewer 3 - Score Explanation:</b> This request is in alignment with Strategic Goal #7/Strategy 7.1.</p>
<p><b>Reviewer 4 - Score:</b> 4</p>	<p><b>Reviewer 4 - Score Explanation:</b> This project aligns with the District Strategic Plan Goal 7 (Be responsive to and supportive of selected community initiatives that enhance the general education of the District’s residents). The activities as identified in this project will align with Strategy 7.1 (Play a role in raising awareness of the impact of general health education on the health of community residents and be a catalyst for community organizations to act in implementing solutions) which include increasing community awareness of the importance of blood donorship in response to community health needs for the targeted populations described in this project.</p>
<p><b>Project Deliverables and Evaluation</b> (5 points)</p>	<p>The applicant provides project deliverables that are specific, measurable, attainable, and time-bound. Project deliverables must align with at least one of the Desert Healthcare District and Foundation’s 2021-2026 Strategic Plan goals and a related strategy/strategies. Additionally, applicant clearly demonstrates the alignment of their project deliverables to the appropriate performance measures, as outlined in the application instructions.</p> <p>Each evaluation corresponds to a project deliverable. The evaluation accurately measures the project’s effectiveness, impact and includes appropriate qualitative and/or quantitative tracking methods. The evaluation section includes well-defined data reporting mechanisms and/or a clear and transparent narrative.</p> <ul style="list-style-type: none"> <li>• Evaluation measures and methods are clear; the applicant defines how they envision success.</li> </ul>

	<ul style="list-style-type: none"> <li>• Evaluation is in alignment with the deliverables of the project.</li> <li>• Evaluation is in alignment with identified Desert Healthcare District and Foundation’s 2021-2026 Strategic Plan goal(s), strategies, and performance measure(s).</li> <li>• An explanation is provided on how the data collected from the project will be utilized for future programming, partnerships, and/or funding.</li> </ul>
<b>Reviewer 1 - Score:</b> 3	<b>Reviewer 1 - Score Explanation:</b> The project deliverables and evaluation of the project were detailed and met the requirements for this section, however, it failed to describe the increase in blood donations the media campaigns, and targeted outreach would create.
<b>Reviewer 2 - Score:</b> 4.5	<b>Reviewer 2 - Score Explanation:</b> The applicant highlights their deliverables as it related to the District funding while providing tools to be used for evaluation.
<b>Reviewer 3 - Score:</b> 5	<b>Reviewer 3 - Score Explanation:</b> The Project deliverables are SMART and the evaluation plans for both deliverables addresses the efforts to outcomes.
<b>Reviewer 4 - Score:</b> 4	<b>Reviewer 4 - Score Explanation:</b> Project deliverables will focus on; the Hispanic Community Outreach Ambassador participating in or hosting 48 community engagement/awareness activities projected to reach 2,000 people. This deliverable will be tracked by the Hispanic Community Outreach Ambassador through a record of participation per event. Project deliverable #2 will consist of accomplishing 52 community engagement/awareness activities over the course of the project term utilizing a multimedia approach that will include, fliers, post cards, radio PSA spots and social media posts that will reach an estimated 10,000 community members. A variety of tracking methodologies will be employed including the use of a third party media monitory service, TV and radio reports to show when information is aired and where.
<b>Organizational Capacity</b> (5 points)	The applicant details their organization’s capacity to meet the demands of this project including allocated staff time, internal expertise, organizational structure, etc. Applicant includes examples that demonstrate that the human resource allocation to this project is appropriate (internal staff expertise, use of external consultants, advisory committee, etc.). The applicant demonstrates reliability for this kind of work (strength, a history or track record of achievements, related mission, and letters of support).
<b>Reviewer 1 - Score:</b> 4	<b>Reviewer 1 - Score Explanation:</b> LifeStream has a proven track record and has the organizational capacity and future staffing to ensure a successful implementation of the project.



<b><u>Reviewer 2 - Score:</u></b> 4	<b><u>Reviewer 2 - Score Explanation:</u></b> The Blood Bank highlights their additional staff member to be hired in order to target the Hispanic community.
<b><u>Reviewer 3 - Score:</u></b> 4	<b><u>Reviewer 3 - Score Explanation:</u></b> The applicant outlines the full capacity reach of the organization's ability to carry out this project.
<b><u>Reviewer 4 - Score:</u></b> 4	<b><u>Reviewer 4 - Score Explanation:</u></b> LifeStream has extensive experience in conducting blood drives. Their staff are well trained in the process of safely implementing the process after assessing the individual's eligibility as a donor candidate. As a result, this process can be carried out in alignment with strict industry standards while developing the appropriate level of rapport with potential donors. The Hispanic Community Outreach Ambassador will be a critical part of this process focused on the plan to increase Hispanic and LGBTQ+ donors within the Coachella Valley.
<b>Organization Sustainability (5 Points)</b>	The application highlights their organization's sustainability strategies around funding, staff recruitment/retention, effective collaboration and partnerships, thoughtful long-term planning, etc.
<b><u>Reviewer 1 - Score:</u></b> 4	<b><u>Reviewer 1 - Score Explanation:</u></b> LifeStream strategy to target the Hispanic and LGTBQ communities for blood donations will give them a much needed boost to their current blood donations.
<b><u>Reviewer 2 - Score:</u></b> 3.5	<b><u>Reviewer 2 - Score Explanation:</u></b> The Blood Bank highlights their strategies towards continuing to reach the LGBTQ+ and Hispanic community but not how they intend to continue funding the partnership and any related staff positions. Additional details describing how the Blood Bank plans to continue effective collaboration and partnerships would have helped understand more the long-term planning efforts.
<b><u>Reviewer 3 - Score:</u></b> 3	<b><u>Reviewer 3 - Score Explanation:</u></b> The applicant only touches on the sustainability of a long term blood supply and does not address the financial and organizational sustainability.
<b><u>Reviewer 4 - Score:</u></b> 5	<b><u>Reviewer 4 - Score Explanation:</u></b> The plan to engage the Hispanic and LGBTQ+ community members in increasing their awareness of the importance of their participation in blood donorship will be supported through the work of the Hispanic Community Outreach Ambassador in successfully meeting with community leaders who can assist with spreading the word and assisting with the necessary linkage to boost attendance at community events and the dissemination of collateral materials to community

	members so they are informed of this need area and the importance of their donor participation.
<b>Partnerships/Collaborations</b> (5 Points)	The application demonstrates a collaborative process that includes multiple community partners involved in planning and implementation. Organizational partners are listed and each of their roles in the project are outlined. Letters of support and/or memorandums of understanding are included, as appropriate.
<b>Reviewer 1 - Score:</b> 4	<b>Reviewer 1 - Score Explanation:</b> LifeStream has several partnerships and planned partnerships to assist them in reaching the Hispanic and LGBTQ communities.
<b>Reviewer 2 - Score:</b> 4	<b>Reviewer 2 - Score Explanation:</b> The applicate demonstrates a collaborative process that includes multiple community partners involved in planning and implementation.
<b>Reviewer 3 - Score:</b> 4	<b>Reviewer 3 - Score Explanation:</b> Most of the partnerships listed are pending – confirmed is the partnership with DAP Health.
<b>Reviewer 4 - Score:</b> 5	<b>Reviewer 4 - Score Explanation:</b> As identified in this project, key partnerships will be necessary and will include local churches, the Coachella Valley Hispanic Chamber of Commerce, DAP Health and Spanish language media resources to make the goals associated with this project attainable.
<b>Budget</b> (5 points)	The budget is specific and reasonable, and all items align with the described project. The proposed budget is accurate, cost-effective, and linked to activities and deliverables. <ul style="list-style-type: none"> <li>• There are no unexplained amounts.</li> <li>• The overall significance of the project, including the relationship between benefits and/or participants to the programmatic costs are reasonable.</li> <li>• All line items are identified clearly in the budget narrative.</li> <li>• The budget shows committed, in-kind, or other funds that have been identified, secured, and in place to support the project.</li> </ul>
<b>Reviewer 1 - Score:</b> 3	<b>Reviewer 1 - Score Explanation:</b> The grant proposal budget is adequate and in line with the proposed deliverables. Concerns stem from DHCD funding will constitute 77% of the overall project budget and the lack of additional funders.
<b>Reviewer 2 - Score:</b> 4.5	<b>Reviewer 2 - Score Explanation:</b> The budget is specific and reasonable, and all items align with the described project with no unexplained amounts.

<b>Reviewer 3 - Score:</b> 3	<b>Reviewer 3 - Score Explanation:</b> Although the applicant will be picking up the Outreach coordinator's health benefits, the request to the District is 78% of the total project budget.
<b>Reviewer 4 - Score:</b> 4	<b>Reviewer 4 - Score Explanation:</b> The budget is clear and identifies the total project costs and the portion that the District is being asked to fund. The cost associated with the Hispanic Community Outreach Ambassador has been identified along with the costs that LifeStream will be covering during the project term.
<b>Fiscal Scoring Review</b>	
<b>Fiduciary Compliance</b> (5 Points)	The applicant demonstrates a financial history that shows a continuous cycle of fiduciary responsibility of the Board through unmodified audited financial statements produced in a timely fashion, positive cash flow at the end of each fiscal year, asset ratio meets required debt load, and the Board reviews financial statements regularly.
<b>Reviewer 1 - Score:</b> 4	<b>Reviewer 1 - Score Explanation:</b> The FY 12/31/22 audit report is unmodified. The Board of Directors accepted the audit report. Audit report Current Ratio is strong (3:1), which represents the grantee's ability to pay its short-term liabilities. The Net Assets increased by \$1.3M as of 12/31/22, with Total Net Assets of \$32.5M. Internal financial statements, as of 8/31/23, indicates a decrease of \$8k. The Balance Sheet is in good order.
<b>Reviewer 2 - Score:</b> 4.5	<b>Reviewer 2 - Score Explanation:</b> Unmodified audited financial statements for year ending Decmeber 31, 2022, reviewed and approved by Board of Directors. Assets sufficient to address liabilities. Current assets include large values under accounts receivable and investments. Note 3 of financial statements reference availability of line of credit to help manage unanticipated liquidity needs. Negative cash flow noted for audited operating year.
<b>Financial Stability</b> (5 Points)	Funding sources for operations and programs are from multiple sources and are driven by a strategic plan for stability for both short- and long-term growth. If a strategic plan does not exist, other documentation is presented to identify future sources of funding. The requested grant amount is reasonable in comparison to the overall organizational budget.
<b>Reviewer 1 - Score:</b> 4.5	<b>Reviewer 1 - Score Explanation:</b> Grantee demonstrates a sound financial position and is supported by a strategic plan. Grantee has additional resources for this project of approximately \$134k. The District's grant of \$104,650 is supported by other resources.

<p><b>Reviewer 2 - Score:</b> 4</p>	<p><b>Reviewer 2 - Score Explanation:</b> Grant amount is reasonable in comparison to overall organizational budget, although DHCD funded portion of project is approximately 78%. Although high, the project addresses local needs to benefit the Coachella Valley. Strategic plan in place which identifies multiple areas to increase funding and reduce expenses for future growth. It was specifically noted that they do not want funds to be a limiting factor for growth and investments generating a return (which is beneficial to address liquidity needs noted in fiduciary compliance).</p>
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TOTAL SCORES - PROGRAMMATIC		TOTAL SCORES - FISCAL	
REVIEWER 1	30/40 POINTS = 75%	REVIEWER 1	8.5/10 POINTS = 85%
REVIEWER 2	34.5/40 POINTS = 86%	REVIEWER 2	8.5/10 POINTS = 85%
REVIEWER 3	32/40 POINTS = 80%	<b>AVERAGE</b>	8.5 POINTS = 85%
REVIEWER 4	34/40 POINTS = 85%		
<b>AVERAGE</b>	33 POINTS = 82%		

**Average Total Score:** 41.5 / 50 = 83%



**Date:** December 12, 2023

**To:** Program Committee

**Subject:** Grant # 1420 Braille Institute of America, Inc.

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**Grant Request:** Low Vision Telehealth Services, Braille Institute Coachella Valley

**Amount Requested:** \$36,697.00

**Project Period:** 01/01/2024 to 12/31/2024

**Project Description and Use of District Funds:**

Braille Institute is Southern California's leading provider of free educational and rehabilitative services for people with low or no vision. Their mission is to positively transform the lives of those with vision loss. They serve over 12,000 children, teens, and adults each year from their headquarters in L.A. and their six regional centers in Anaheim, Laguna Hills, Riverside, Coachella Valley, San Diego, and Santa Barbara, at more than 200 outreach locations, and in the home. The American Academy of Ophthalmology defines low vision as "vision loss that cannot be corrected by medical or surgical treatment or conventional eyeglasses." According to the American Community Survey, an estimated 54,000 residents of Riverside County identified as having vision loss in 2021. The dense concentration of older adults living in the Coachella Valley region increases the odds that this number is growing quickly: adults over 65 are more susceptible to vision loss due to age-related macular degeneration, glaucoma, and diabetic retinopathy. Over 70% of Braille Institute Coachella Valley clients are older adults (65+) who are struggling with progressive vision loss, mostly due to age-related macular degeneration.

Braille Institute provides free low vision rehabilitation sessions for individuals referred by medical professionals who can no longer help them improve their visual acuity. Conducted by highly trained low vision specialists, rehabilitation services include training in optical and digital magnification devices, assistive technology, glare control with therapeutic filters, and contrast enhancement to maximize the client's use of their remaining vision. Braille Institute Coachella Valley is one of the few organizations in the region that offers low vision rehabilitation, and they are the only organization in the region that offers these services at no cost. The main goal of the Low Vision program is to maximize clients' remaining vision and maintain their independence in activities of daily living.



Desert Healthcare District funds will be utilized to cover part of the salary of the Low Vision Specialist. Funds will also be utilized for the purchase of loaner devices to mail to clients such as handheld and desktop magnifiers along with digital optical devices and expenses related to telehealth appointments.

**Strategic Plan Alignment:**

**Goal 2:** Proactively expand community access to primary and specialty care service

**Strategy 2.4:** Improve accessibility of primary and specialty care services by increasing available telehealth services in Coachella Valley (Priority: High)

**Geographic Area(s) To Be Served:**

Bermuda Dunes, Cathedral City, Coachella, Desert Hot Springs, Indian Wells, Indio, Indio Hills, La Quinta, Mecca, Palm Desert, Palm Springs, Rancho Mirage, Thermal, Thousand Palms

**Action by Program Committee: (Please select one)**

- Full recommendation and forward to the Board for consideration with the Committee's recommendation that a grant amount of \$36,697.00 be approved.
- Recommendation with modifications
- Request for more information
- Decline



## **Grant Application Summary**

### **Braille Institute of America, Grant # 1420**

#### **About the Organization**

Braille Institute of America  
741 N. Vermont  
Los Angeles, CA 90029  
760-321-1111  
<https://brailleinstitute.org/coachellavalley>

**Tax ID #:** 95-1641426

#### **Primary Contact:**

Amy Sand, Regional Manager, Braille Institute Coachella Valley  
760-321-1111  
[ajsand@brailleinstitute.org](mailto:ajsand@brailleinstitute.org)

#### **Organization's Mission Statement and History**

Braille Institute's story begins with our founder J. Robert Atkinson who suddenly lost his sight in 1912 due to an accident. While adjusting to living without eyesight, Atkinson was dismayed to find out how few books were printed in braille. Determined to build his own library, he worked with a mechanical engineer to convert a standard printing press into a machine that could emboss the tactile characters of braille. With a grant to "advance the educational and literary achievements of the blind," Atkinson founded Universal Braille Press in Los Angeles in 1919, which was later incorporated as Braille Institute of America, Inc. Today, Braille Institute is Southern California's leading provider of free educational and rehabilitative services for people with low or no vision. Our mission is to positively transform the lives of those with vision loss. We serve over 12,000 children, teens, and adults each year from our headquarters in L.A. and our six regional centers in Anaheim, Laguna Hills, Riverside, Coachella Valley, San Diego, and Santa Barbara, at more than 200 outreach locations, and in the home. We have served the Coachella Valley and beyond for 50 years, including San Bernardino, Riverside, San Geronio Pass, Apple Valley, Victorville, and part of Imperial County. (NOTE: This proposal is solely for Braille Institute's Coachella Valley (CV) Center.)

**Organization Annual Budget:** \$24,837,000.00

## **Project Information**

**Project Title:** Low Vision Telehealth Services, Braille Institute Coachella Valley

**Start Date:** 01/01/2024    **End Date:** 12/31/2024

**Total Project Budget:** \$171,727.00

**Requested Amount:** \$36,697.00

### **Community Need for this Project in the Coachella Valley:**

The American Academy of Ophthalmology defines low vision as “vision loss that cannot be corrected by medical or surgical treatment or conventional eyeglasses.” According to the American Community Survey, an estimated 54,000 residents of Riverside County identified as having vision loss in 2021. The dense concentration of older adults living in the Coachella Valley region increases the odds that this number is growing quickly: adults over 65 are more susceptible to vision loss due to age-related macular degeneration, glaucoma, and diabetic retinopathy. Over 70% of Braille Institute Coachella Valley clients are older adults (65+) who are struggling with progressive vision loss, mostly due to age-related macular degeneration.

Vision loss greatly affects overall health. People with vision loss find themselves struggling to do the things they once did: drive, prepare meals, read bank statements, socialize with friends and family. As a result, their world grows smaller and they become less active, more isolated, more prone to falls and fractures. A 2021 study in *Ophthalmic Epidemiology* (Vol. 29, Issue 2) reports that people with vision impairments are more susceptible to moderate to severe depression. Vision loss also increases the likelihood of comorbidities. According to the Centers for Disease Control and Prevention webpage “Vision Impairment and Chronic Health Conditions,” people with vision loss are more susceptible to diabetes, strokes, falls, and cognitive decline. Because of this cycle, it is crucial to address vision health and provide free, accessible services to help those with low vision lead healthy lives.

Braille Institute provides free low vision rehabilitation sessions for individuals referred by medical professionals who can no longer help them improve their visual acuity. Conducted by highly trained low vision specialists, rehabilitation services include training in optical and digital magnification devices, assistive technology, glare control with therapeutic filters, and contrast enhancement to maximize the client’s use of their remaining vision. The U.S. Department of Health and Human Services (Healthy People, 2020) highly recommends a low vision program like the one offered by Braille Institute based on solid evidence that low vision rehabilitation can significantly improve health and quality of life.

The Coachella Valley, like many regions in California, is a land of deep economic



divides, with the median household net worth in Indian Wells at 55 times higher than Desert Hot Springs. Since economic instability prevents many from receiving care in the valley, Braille Institute offers all services, including our Low Vision program, for free. Most insurance plans do not cover vision care; often, vision plans must be purchased separately, and clients are still expected to pay a percentage for treatment. Medicare A and B offer limited eye care options such as annual eye exams and glaucoma tests, and Medi-Cal offers vision care on a fee-for-service basis only. Government rehabilitation programs will cover some low vision services for adults who plan to return to work. This leaves many with visual impairments on their own, often struggling to pay for low vision rehabilitation or forgoing care altogether. Braille Institute Coachella Valley is one of the few organizations in the region that offers low vision rehabilitation, and *we are the only organization in the region that offers these services at no cost.*

Many of our Low Vision clients are homebound, in assisted living facilities, or do not have transportation resources. To accommodate clients who cannot come to our center in person, we offer our Low Vision rehabilitation services over the telephone and remotely via Microsoft Teams video conferences. We also provide free Microsoft Teams instruction over the phone for clients who are not familiar with this software. Providing low vision services via telehealth also allows us to extend our reach throughout the expansive Coachella Valley. In Fiscal Year 2023 (July 1, 2022- June 30, 2023), we were able to provide care for almost twice as many people with low vision than in the previous fiscal year and 64% of Low Vision clients used our remote services to access care.

#### **Project Description and Use of District funds:**

The main goal of our Low Vision program is to maximize our clients' remaining vision and maintain their independence in activities of daily living (ADLs). Ultimately, we strive to help our clients live as fully and as independently as their circumstances allow. We provide all Low Vision Services through telehealth for clients who are not able to come to the center. **This program aligns with DHCD's Strategy 2.4: *Improve accessibility of primary and specialty care services by increasing available telehealth services in Coachella Valley*, listed under Goal 2: *Proactively expand community access to primary and specialty care services.*** Services are available in English and Spanish.

New clients begin low vision rehabilitation with an individual consultation with a Low Vision Specialist. Consultations consist of the following:

- Creating an occupational profile for every client.
- Functional Vision Evaluation by using Near Vision Reading Test which tests high and low contrast reading.
- Lux IQ diagnosis, which determines a client's task lighting needs across a spectrum of brightness and colors.
- Continuous Text Reading Test to determine client's ability to read with selected assistive technology or magnification device.

- Test to determine scotoma (blind spot) interference during continuous reading.
- California Central Visual Field Test (CCVFT) to determine a client's preferred retinal locus. Many low vision clients compensate for scotomas, or blind spots, by shifting their vision slightly so that they can see things sharper and try to "look around" the scotoma. This is referred to as the client's Preferred Retinal Locus (PRL).

For clients who access care via telehealth, our Low Vision Specialist Desiree Lanford first interviews them over the phone to create their occupational profile. She then sets up a telephone or remote consultation appointment with the new client. Before the consultation, we mail a VIP (vision-in-place) box to the client. The VIP box contains a copy of the Colenbrander Reading Test to determine optimal text size/magnification for reading, an Ottlite portable lamp to help determine the client's optimal level of brightness and lamp placement for task lighting, and a loaner iPad for connecting with our Low Vision Specialist (if client is attending the appointment online) and completing the reading and visual field tests described above. With these tools in hand, our clients can receive a standard-of-care low vision evaluation via Microsoft Teams or telephone.

Our Low Vision Specialist then works with each client to create a personalized vision rehabilitation plan. Plans include utilizing optical and video magnification, lighting, contrast filters, assistive technology, and training techniques to improve reading, writing, glare control, and overall safety in their homes. Plans are individually tailored to each client's needs and clients are welcome to make as many appointments as they'd like for as long as they'd like. We also refer clients to Braille Institute's roster of free holistic services, many of which are also offered through Microsoft Teams:

- Further training on assistive technologies (e.g., braille display devices, voiceover software) and mainstream devices (e.g., smartphones, tablets, Alexa, and Roku) with assistive features.
- Training in adaptive skills for daily living that leads to increased self-sufficiency and improved quality of life: learning how to use kitchen tools safely, organizing one's living space to remove clutter, labeling clothing.
- Orientation & Mobility training, which teaches adults how to safely navigate environments using a white cane, sensory awareness, and/or GPS tools.
- Support groups, counseling, and classes, seminars and workshops that support health/fitness, emotional wellness, stress reduction, creative expression, lifelong learning.
- Our Library, which provides books and other materials in accessible formats, including downloadable, for people with disabilities that prevent them from reading standard print.

Desert Healthcare District funds will help cover the salary of our Low Vision Specialist Desiree Lanford, OTR/L (Occupational Therapist, Registered, Licensed) and CLVT (Certified Low Vision Therapist). Funds will also allow us to purchase loaner devices to mail to our clients such as handheld and desktop magnifiers along with digital optical

devices, and for telephone and network usage for these appointments. For people with low vision, digital optical devices can be life changing. Losing the ability to read printed materials such as receipts and prescription bottles can leave one feeling helpless. Equipped with an optical device, individuals with low vision can do these tasks and more—from reading grocery prices to listening to medical instructions. These devices, however, are extremely expensive and most of our clients cannot afford to buy them. This is why we set up our free loaner program.

**Strategic Plan Alignment:**

**Goal 2:** Proactively expand community access to primary and specialty care service

**Strategy 2.4:** Improve accessibility of primary and specialty care services by increasing available telehealth services in Coachella Valley (Priority: High)

**Project Deliverables and Evaluation**

<p><b>Deliverable #1:</b> During Calendar Year 2024 (January 1 – December 31), Braille Institute Coachella Valley will provide low vision telehealth services to 250 clients in the Coachella Valley region.</p>	<p><b>Evaluation #1:</b> During Calendar Year 2024, our Low Vision Specialist Desiree Lanford will track how many are served via telehealth. This data is then entered into our attendance and performance management software ETO (Efforts to Outcomes) to keep an accurate count of clients plus demographic information such as age, gender, and zip code.</p>
<p><b>Deliverable #2:</b> During Calendar Year 2024, 186 of the 250 Low Vision telehealth clients we plan to serve will demonstrate an increase in score on the Revised Self-Report Assessment of Functional Visual Performance (R-SRAFVP) by three points or higher from initial appointment to discharge. (View the R-SRAFVP at <a href="https://www.rsrafvp.com/">https://www.rsrafvp.com/</a>) This improvement will be due to the vision rehabilitation telehealth services we provide, which include training in optical and digital magnification devices, assistive technology, glare control with therapeutic filters, and</p>	<p><b>Evaluation #2:</b> The Revised Self-Report Assessment of Functional Visual Performance (R-SRAFVP) helps our Low Vision Specialists track client progress. Our clients complete this report prior to their initial low vision consultation and again after they feel they have accomplished their goals. This report asks them to respond on a scale from 0-4 about how well they can do day-to-day tasks: read medication bottles, see grocery prices, read bank statements and credit cards, walk up and down stairs, find what they would like to watch on TV, and so forth. This data allows us to see how our low vision program is boosting our client's independence and where the client may need follow-up sessions.</p>

contrast enhancement to maximize the client's use of their remaining vision.	
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**Project Demographic Information**

**Target Geographic Area(s) To Be Served:**

Bermuda Dunes, Cathedral City, Coachella, Desert Hot Springs, Indian Wells, Indio, Indio Hills, La Quinta, Mecca, Palm Desert, Palm Springs, Rancho Mirage, Thermal, Thousand Palms

**Target Population Age Group:**

18 to 24, 25 to 39, 40 to 54, 55 to 64, 65+

**Target Population Ethnicity:**

Hispanic/Latino (of any race), Not Hispanic or Latino (of any race)

**Target Population Race:**

American Indian and Alaska Native, Asian, Black or African American, Native Hawaiian and other Pacific Islander, White, Some other race

**Additional Target Population Information:**

Most of our Low Vision clients are older adults experiencing progressive age- or disease-related vision loss. Out of this group, 59% are female and 73% are over 65. (We currently do not collect data regarding race and income level.)

**Capacity, Sustainability, and Partnerships**

**Organizational Capacity**

Braille Institute's current Low Vision program was implemented in 2018 and has been a priority ever since. The Coachella Valley center's Low Vision team consists of Program Lead Kathryn Scheuring, OTR/L (Occupational Therapist, Registered, Licensed) and CLVT (Certified Low Vision Therapist), and Desiree Lanford, OTR/L, CLVT, who conducts low vision sessions for Braille Institute Coachella Valley.

Certified Low Vision Therapists (CLVTs) complete rigorous training before certification. They must have a bachelor's degree from a university or college with an emphasis on vision rehabilitation such as programs offered at San Francisco State University or California State University, Los Angeles. They must complete 350 hours of supervised practice that includes direct service hours and related phone calls, meetings, observations, and report writing. This internship is in collaboration with an OD or MD practicing in low vision. They need to show competency in everything from vision anatomy to interpersonal skills and the latest assistive devices. Then, they must pass the CLVT examination proffered by the ACVREP (Academy for Certification in Vision Rehabilitation and Educational Professionals).

Low Vision staff development at Braille Institute is based on a collaborative model. Staff from all seven Braille Centers consistently meet for check-ins, ongoing updates, and mentoring to maintain cohesiveness within the team. New Low Vision OTs must complete their Certified Low Vision Therapist training within six months after they are hired. Kathryn Scheuring oversees trial/loaner device appointments, CLVT training, chart audits, and Low Vision projects and updates. All Braille Institute Low Vision OTs are members of the Occupational Therapy Association for California, a professional group that allows OTs to maintain professional connections, access the latest evidence-based research, and remain up to date on state and national laws pertinent to the occupational therapy profession. All are in good standing with the California Board of Occupational Therapy. Our CLVTs are also in good standing with the Academy for Certification for Vision Rehabilitation & Education Professionals (ACVREP) and follow all licensure requirements.

**Organizational Sustainability:**

Braille Institute is the oldest and largest provider of holistic services for those with vision loss in Southern California. We are dedicated to raising funds necessary to ensure sustainability of our programs and keep our services free. Ongoing fundraising efforts include planned gifts (e.g., bequests and trusts); individual gifts (e.g., major gifts, direct mail, online, auxiliary fundraisers); foundation and corporate grants; contributions from service organizations (e.g., Lions Club, Rotary), and distributions of earnings from restricted endowments. In addition, our Board of Directors authorizes a transfer of 5% annually from the general portfolio, based on a 20-quarter moving average.

**Partnerships/Collaborations:**

The following organizations refer people with low vision to Braille Institute Coachella Valley for rehabilitative services:

Coachella Valley Volunteers in Medicine, Indio and Palm Springs  
Jewish Family Services  
Joslyn Center  
Joslyn Wellness Center  
Cathedral City Senior Center  
Mizell Senior Center  
Coachella Library  
Indio Senior Center  
Coachella Senior Center  
Mecca Rotary  
InnerCare, Coachella  
Vo Medical Center, Indio  
California Department of Rehabilitation, Riverside  
Riverside County Office on Aging

The following organizations allow us to use their sites so we may bring services to our

clients' communities:

Coachella Valley Volunteers in Medicine, Indio  
Coachella Library  
Indio Senior Center  
Coachella Senior Center  
InnerCare, Coachella  
Vo Medical Center, Indio

This year, Braille Institute Coachella Valley received the Community Hero Award from the Hispanic Chamber of Commerce and we were nominated for Nonprofit of the Year by Palm Desert Chamber of Commerce.

**Diversity, Equity, Inclusion, and Belonging (DEI)**

**How does your organization address DEI in your policies, strategic plan, board and staff, etc.?**

Braille Institute adheres to nondiscrimination guidelines in our hiring practices: we are an equal opportunity employer and we do not discriminate based on ethnicity, color, religion, gender, gender identity, age, national origin, disability, veteran status, sexual orientation, or any other classification protected by Federal, State, or local law. Braille Institute also declares and affirms a policy of equal opportunity and nondiscrimination in providing our services to the public. We admit students and clients of any race, color, national and ethnic origin, age, religion, sex, sexual orientation, gender identity, disability, or veteran status, to all the rights, privileges, programs, and activities accorded or made available to students and clients of Braille Institute. We do not discriminate based on any class protected by California or federal law in the administration of our educational policies, admission policies and programs.

When it comes to issues of DEIA (Diversity, Equity, Inclusion, and Accessibility), we try to practice what we preach in everything we do. Crafting an expanded DEIA policy is a top priority for Braille Institute to ensure we avoid bias in hiring, promotions, and to help us create an inclusive and respectful work environment. We have hired consultants to help us best evaluate our current policies, move towards a shared vision of DEIA priorities, and begin the planning process with all stakeholders. We have formed an internal DEIA committee and implemented an organization-wide evaluation/action plan. BIA's current action plan includes:

- Ongoing training for all employees on workplace equity and inclusion.
- Seeking individuals from various race backgrounds for board and executive positions within our organization.
- Helping senior leadership understand how to be inclusive leaders.
- Reviewing compensation data across the organization (and by staff levels) to identify disparities by race. A third party assists us with this process: on an annual basis we submit reports and they provide feedback.
- Building checks and balances into our promotion process that mitigates implicit and explicit biases about people of color serving in leadership positions.
- Providing a confidential whistleblower hotline.

BIA's current staff composition: 39% are Hispanic, 33% are White, 13% are Asian, 12% are Black. Native Hawaiians/Pacific Islanders and individuals who are two or more races total 1% for each category. Sixty-six percent of staff identify as female and 34% as male. Thirteen percent identify as a person with a disability. Twenty-five percent of our Board of Directors state that they have visual impairments or are blind.

Braille Institute is pleased to announce the appointment of William M. Nelson as our inaugural Vice President of People & Culture. Mr. Nelson brings over 30 years of experience and an impressive background in human resources, talent management, Diversity, Equity, Inclusion & Accessibility, and culture building. Mr. Nelson will be working closely with Braille Institute's Chief Executive Officer and Board of Directors to create a new strategic plan which will emphasize DEIA best practices.

**What barriers does your organization face when addressing DEI?**

We faced knowledge barriers in fiscal year 2022, but we made it a priority to research carefully and find a DEIA consulting company that could help us begin the process.

## Grant Budget

Project Grant Budget				
Applicant:		<b>Braille Institute Coachella Valley</b>		<b>Low Vision Services</b>
OPERATIONAL EXPENSES		Total Project Budget	Funds From Other Sources <small>Detail On Section 3</small>	Amount Requested From DHCD/F
<b>Total Staffing Expenses</b> <small>Detail on Section 2</small>		\$ 102,188.00	\$ 77,188.00	\$ 25,000.00
<b>Equipment (itemize)</b>				
1	Low Vision assistive devices*	\$ 2,500.00	\$ -	\$ 2,500.00
2	Digital magnifiers for loaner program**	\$ 2,000.00	\$ -	\$ 2,000.00
3	CCTV for Low Vision sessions	\$ 4,000.00	\$ 4,000.00	
4			\$ -	
<b>Supplies (itemize)</b>				
1			\$ -	
2			\$ -	
3			\$ -	
4			\$ -	
<b>Printing / Duplication</b>		\$ 100.00	\$ 100.00	
<b>Mailing / Postage</b> (for telehealth clients only)		\$ 1,000.00	\$ -	\$ 1,000.00
<b>Mileage</b> (use current Federal mileage rate)			\$ -	
<b>Education / Training</b> (Occupational Therapy Assn. fees)		\$ 400.00	\$ -	\$ 400.00
<b>Other Direct Project Expenses Not Described Above (itemize)</b>				
1	Telephone and network usage for telehealth	\$ 1,010.00	\$ -	\$ 1,010.00
2			\$ -	
3			\$ -	
4			\$ -	
* Items listed below are included for calculation of the total project budget only. For use of DHCD/F funds, these line items would be included in the allowable 15% indirect cost rate.				
<b>Office / Rent / Mortgage*</b>		\$ 31,454.00	\$ 31,454.00	\$ -
<b>Telephone / Fax / Internet*</b>		\$ 5,903.00	\$ 5,903.00	\$ -
<b>Utilities*</b>		\$ 6,435.00	\$ 6,435.00	\$ -
<b>Insurance*</b>		\$ 9,950.00	\$ 9,950.00	\$ -
<b>Indirect Rate</b>	<input checked="" type="checkbox"/> Check Box To Utilize Indirect Rate Up To 15%	Enter Rate	15.00%	\$ 4,786.50
<b>Total Project Budget</b> (Rounded up to nearest dollar)				
		<b>\$ 171,727</b>	<b>\$ 135,030</b>	<b>\$ 36,697</b>
<b>Budget Narrative</b>	<p style="color: red; font-size: small;">Fully describe items above in this cell. You may insert rows or create additional worksheets if more space is needed to fully describe your budget. *Average costs:                      Illuminated hand-held magnifiers (IHMM)                      Optelec 2.5x-7x: \$70, Mattingly 2.5x-7x : \$75                      Eschenbach magnifiers: \$160                      ** Digital magnifiers: Irie Lily 3.5": \$250                          Ruby 4.3": \$450                          Ruby 5.5"XL HD: \$650</p>			

Version 07 \*Average



Staff Salary Expenses		Annual Salary	% of Time Allocated to Project	Total Project Salary	Amount Requested from DHCD/F
<b>Employee Position/Title</b>					
1	Low Vision Specialist (OT/CLVT)	\$85,000.00	70%	59,500.00	\$20,000.00
2	Low Vision Program Lead	\$ 105,000.00	15%	15,750.00	
3	Coachella Valley Center Manager	\$ 65,000.00	10%	6,500.00	
4				-	
5				-	
6	Employee benefits for above (25%)			20,438.00	\$ 5,000.00
Enter Total Employee Benefits / Employer Taxes % (Proportional Fringe Costs and/Or Employer Taxes Based On % Of Time Allocated To Project)				-	-
<b>Total Will Populate In Total Staffing Expenses Section 1</b>				<b>Total &gt;</b>	<b>\$ 102,188.00 \$ 25,000.00</b>
Budget Narrative - Scope of Work	Please describe in detail the <b>scope of work</b> and duties for each employee on this grant. Low Vision Program Lead: Meets with staff from all seven Braille Institute centers for check-ins, updates, and mentoring to maintain cohesiveness within the team. Low Vision Specialist: conducts all Low Vision appointments (telehealth and onsite), composes occupational profiles for each client, maintains charts and makes follow-up calls. Regional Manager runs the Coachella Valley Center, provides community outreach, helps ensure that Low Vision Specialist has necessary supplies and that the center runs smoothly.				
Budget Narrative - Employee Benefits	Please describe in detail the <b>employee benefits</b> including the percentage and salary used for calculation. Benefits include medical, dental, and vision insurance plans; life insurance and retirement contributions; paid sick days/maternity leave, and paid vacation days. Benefits for the above employees are calculated at 25%.				
Professional Services / Consultant Expenses		Hourly Rate	Hours/Week	Total Project Fee	Amount Requested from DHCD/F
<b>Company and Staff Title</b>					
1					
2					
3					
4					
<b>Total Will Populate in Total Staffing Expenses Section 1</b>				<b>Total &gt;</b>	<b>\$ - \$ -</b>
Budget Narrative - Scope of Work	Please describe in detail the <b>scope of work</b> for each professional service/consultant on this grant.				

<b>Funds From Other Sources (Actual Or Projected) SPECIFIC To This Project</b>		
<b>"Total Funding In Addition To DHCD/F Request" Below Should Match Or Exceed Value Listed In Section 1 for "Funds from Other Sources".</b>		<b>Amount</b>
<b>Fees</b>		\$ -
<b>Donations</b>		\$ 16,000.00
<b>Grants (List Organizations)</b>		
1	The Auen Foundation (not confirmed)	\$ 10,000.00
2	Champions Volunteer Foundation (confirmed)	\$ 5,000.00
3	Chloe Crawford Fund (confirmed)	\$ 3,000.00
6	Riverside County Nonprofit Assistance Fund (submitted)	\$ 68,947.00
7		
8		
<b>Fundraising (Describe Nature Of Fundraiser)</b>		
1		
2		
3		
8		
<b>Other Income, e.g., Bequests, Membership Dues, In-Kind Services, Investment Income, Fees From Other Agencies, Etc. (Itemize)</b>		
1	Braille Institute's Common Fund	\$32,083.00
2		
3		
8		
<b>Total Funding In Addition To DHCD/F Request</b>		<b>\$ 135,030.00</b>
<b>Budget Narrative</b>	<p style="color: red;">Please describe in detail any additional information or explanations for items listed above.</p> <p>This common fund consists of unrestricted gifts from foundations, planned gifts (e.g., bequests and trusts); direct mail; contributions from service organizations; corporate gifts; and distributions of earnings from restricted endowments. In addition, our Board contributes/raises funds and authorizes a transfer of 5% annually from our general portfolio (based on an average of the last 20 quarters), which is used to support programs and operating costs systemwide.</p>	

Version 07.07.23 Please see instructions tab for additional information



# Full Grant Application Scoring



## SCORING PARAMETERS

0 TO 1 POINTS	Does Not Meet Expectations
2 TO 3 POINTS	Needs Improvement
4 TO 5 POINTS	Meets or Exceeds Expectations

**Total Points Possible = 50 points**

Grant Information			
Grant Number:	Organization:	Project Title:	Funding Request:
<b>1420</b>	<b>Braille Institute of America</b>	<b>Low Vision Telehealth Services, Braille Institute Coachella Valley</b>	<b>\$36,697.</b>
Programmatic Scoring Review			
<b>Community Need for the Project in Coachella Valley</b> (5 points)	The applicant identifies and describes a specific need(s) for the project within the Coachella Valley by providing relevant, valid data that highlights the full scope of the need. The applicant clearly connects the community need to the project’s targeted population.		
<b>Reviewer 1 - Score:</b> 5	<b>Reviewer 1 - Score Explanation:</b> This project highlights the need to address the problem of vision loss in Riverside County. The American Community Survey has identified approximately 54,000 residents as having vision loss. This issue is especially present with Coachella Valley older adults (over 65). Those experiencing low vision benefit from a rehabilitative process as medical or surgical treatment or eyeglasses have not been proven to be helpful (American Academy of Ophthalmology). The health impacts of vision loss include depression, risk of strokes, cognitive decline and other chronic health conditions. The Braille Institute provides free low vision rehabilitative sessions for individuals referred by their physicians when medical interventions to improve their vision have been exhausted. These services include a variety of options designed to help clients maximize the use of their remaining vision.		

<b><u>Reviewer 2 - Score:</u></b> 4.5	<b><u>Reviewer 2 - Score Explanation:</u></b> Braille Institute provides information on their programmatic reach and growth while highlighting the emotional and physical impacts of their supportive services.
<b><u>Reviewer 3 - Score:</u></b> 5	<b><u>Reviewer 3 - Score Explanation:</u></b> The applicant succinctly identifies the need for vision services for this underserved community in the CV.
<b><u>Reviewer 4 - Score:</u></b> 4	<b><u>Reviewer 4 - Score Explanation:</u></b> The grant proposal provided a detailed explanation of the community need, supporting data focused on the number of individuals with impaired vision in Riverside County and not the Coachella Valley.
<b>Project Description and Use of Funds</b> (5 points)	The applicant describes the scope of the project and how the organization will utilize the Desert Healthcare District's funding. The applicant clearly states the approach they are going to take to meet the community's need and specifies how the success of this project directly relates to the District's mission and current Strategic Plan.
<b><u>Reviewer 1 - Score:</u></b> 4	<b><u>Reviewer 1 - Score Explanation:</u></b> This project will use District funds to support the work of the Low Vision Specialist and the necessary supplies/tools utilized during the rehabilitative sessions. These sessions support the maintenance of Activities of Daily Living (ADL). Each client will receive a Functional Vision Evaluation, Lux IQ diagnosis and an Occupational Profile. There is also an assessment of client ability to read text and any blind spots that might exist. This information is compiled and included in a Low Vision Rehabilitation Plan specific to each client's needs.
<b><u>Reviewer 2 - Score:</u></b> 4.5	<b><u>Reviewer 2 - Score Explanation:</u></b> Braille Institute provides programmatic details of their services and then outlines how the District funds will be utilized.
<b><u>Reviewer 3 - Score:</u></b> 4	<b><u>Reviewer 3 - Score Explanation:</u></b> The use of District funds has been clearly defined and specific to the salary of a Low Vision Specialist and purchasing of loaner devices to better assist those District residents with low vision.
<b><u>Reviewer 4 - Score:</u></b> 5	<b><u>Reviewer 4 - Score Explanation:</u></b> The project description and use of grant funds description was very thorough and provided key details on the use of district funds, including the alignment to the District's mission and strategic plan.

<p><b>Alignment to District Goals, Strategies, and Performance Measures</b> (5 points)</p>	<p>The applicant effectively describes the alignment of the project to the Desert Healthcare District and Foundation 2021-2026 Strategic Plan goals, strategies and performance measures.</p>
<p><b>Reviewer 1 - Score:</b> 4</p>	<p><b>Reviewer 1 - Score Explanation:</b> This project aligns with District Strategic Plan Goal 2 (Proactively expand community access to primary and specialty care services), Strategy 2.4 (Provide funding support to community organization and specialty care via telehealth).</p>
<p><b>Reviewer 2 - Score:</b> 5</p>	<p><b>Reviewer 2 - Score Explanation:</b> Proposed project aligns with the District’s a prioritized Strategic Plan goal/strategy.</p>
<p><b>Reviewer 3 - Score:</b> 5</p>	<p><b>Reviewer 3 - Score Explanation:</b> The project aligns with goal 2 and strategy 2.4. Services are also available in Spanish.</p>
<p><b>Reviewer 4 - Score:</b> 5</p>	<p><b>Reviewer 4 - Score Explanation:</b> The grant proposal aligns with the DHCD Strategic Plan goals and strategies.</p>
<p><b>Project Deliverables and Evaluation</b> (5 points)</p>	<p>The applicant provides project deliverables that are specific, measurable, attainable, and time-bound. Project deliverables must align with at least one of the Desert Healthcare District and Foundation’s 2021-2026 Strategic Plan goals and a related strategy/strategies. Additionally, applicant clearly demonstrates the alignment of their project deliverables to the appropriate performance measures, as outlined in the application instructions.</p> <p>Each evaluation corresponds to a project deliverable. The evaluation accurately measures the project’s effectiveness, impact and includes appropriate qualitative and/or quantitative tracking methods. The evaluation section includes well-defined data reporting mechanisms and/or a clear and transparent narrative.</p> <ul style="list-style-type: none"> <li>• Evaluation measures and methods are clear; the applicant defines how they envision success.</li> <li>• Evaluation is in alignment with the deliverables of the project.</li> <li>• Evaluation is in alignment with identified Desert Healthcare District and Foundation’s 2021-2026 Strategic Plan goal(s), strategies, and performance measure(s).</li> <li>• An explanation is provided on how the data collected from the project will be utilized for future programming, partnerships, and/or funding.</li> </ul>
<p><b>Reviewer 1 - Score:</b> 4</p>	<p><b>Reviewer 1 - Score Explanation:</b> Project services include low vision telehealth services to 250 clients in the Coachella Valley and a</p>

	<p>deliverable goal of 186 of the 250 clients seen experiencing an improvement in their score on the Revised Self Report Assessment of Functional Visual Performance (R-SRAFVP) of 3 points or more. These deliverables will be evaluated by tracking how many clients are served (including demographic information) and the R-SRAFVP data will be reviewed by the Low Vision Team for necessary follow-up.</p>
<p><b><u>Reviewer 2 - Score:</u></b> 4.5</p>	<p><b><u>Reviewer 2 - Score Explanation:</u></b> Deliverables state the work that is going to be accomplished during the grant term. Additional details on the rehabilitation plan and how that plan works to target an increase in scores via the Revised Self-Report Assessment of Functional Visual Performance would have been helpful.</p>
<p><b><u>Reviewer 3 - Score:</u></b> 4</p>	<p><b><u>Reviewer 3 - Score Explanation:</u></b> The deliverables meet the SMART test and evaluation components accurately measures the effectiveness of the project.</p>
<p><b><u>Reviewer 4 - Score:</u></b> 5</p>	<p><b><u>Reviewer 4 - Score Explanation:</u></b> The project deliverables and evaluation of the project were detailed and met the requirements for this section. The evaluation section included measurement tools to monitor the progress of each patient's vision improvement.</p>
<p><b>Organizational Capacity</b> (5 points)</p>	<p>The applicant details their organization's capacity to meet the demands of this project including allocated staff time, internal expertise, organizational structure, etc. Applicant includes examples that demonstrate that the human resource allocation to this project is appropriate (internal staff expertise, use of external consultants, advisory committee, etc.). The applicant demonstrates reliability for this kind of work (strength, a history or track record of achievements, related mission, and letters of support).</p>
<p><b><u>Reviewer 1 - Score:</u></b> 5</p>	<p><b><u>Reviewer 1 - Score Explanation:</u></b> The Braille Institutes Low Vision program was initiated in 2018. This program is supported by a team of Certified Low Vision Specialists who are experienced in the delivery of these specialty vision support services.</p>
<p><b><u>Reviewer 2 - Score:</u></b> 4</p>	<p><b><u>Reviewer 2 - Score Explanation:</u></b> Braille details out the capacity of their organization but does not detail it to the specific proposed project.</p>
<p><b><u>Reviewer 3 - Score:</u></b> 5</p>	<p><b><u>Reviewer 3 - Score Explanation:</u></b> The organization is strong in capacity to meet the needs of this project.</p>
<p><b><u>Reviewer 4 - Score:</u></b> 4</p>	<p><b><u>Reviewer 4 - Score Explanation:</u></b> The Braille Institute has a proven track record and has the organizational capacity to successfully implement the project.</p>

<b>Organization Sustainability</b> (5 Points)	The application highlights their organization’s sustainability strategies around funding, staff recruitment/retention, effective collaboration and partnerships, thoughtful long-term planning, etc.
<u><b>Reviewer 1 - Score:</b></u> 4	<u><b>Reviewer 1 - Score Explanation:</b></u> As the oldest and largest provider of vision support services in Southern California, the Braille Institute has the organizational longevity and expertise to implement this project. The organization also utilizes a multi level fundraising structure that allows for support for projects that align with the organization’s priorities.
<u><b>Reviewer 2 - Score:</b></u> 4	<u><b>Reviewer 2 - Score Explanation:</b></u> Fundraising details are highlighted but misses incorporating staff retention/recruitment and imbedded information on long-term planning for project sustainability.
<u><b>Reviewer 3 - Score:</b></u> 4	<u><b>Reviewer 3 - Score Explanation:</b></u> The organization is the oldest and largest provider of services for those with vision loss and shows diverse funding streams.
<u><b>Reviewer 4 - Score:</b></u> 5	<u><b>Reviewer 4 - Score Explanation:</b></u> The Braille Institute of America has shown its ability to continue, evolve, and sustain vital services and programs. They also have a diversified method of raising funds to continue their great work here in the Coachella Valley.
<b>Partnerships/Collaborations</b> (5 Points)	The application demonstrates a collaborative process that includes multiple community partners involved in planning and implementation. Organizational partners are listed and each of their roles in the project are outlined. Letters of support and/or memorandums of understanding are included, as appropriate.
<u><b>Reviewer 1 - Score:</b></u> 5	<u><b>Reviewer 1 - Score Explanation:</b></u> The Braille Institute engages in collaborative partnerships with a diverse variety of community based organizations that serve the Coachella Valley. This expanded collaboration will assist with increasing community awareness of the services they offer and subsequent referrals for low vision support.
<u><b>Reviewer 2 - Score:</b></u> 3.5	<u><b>Reviewer 2 - Score Explanation:</b></u> Details on partnerships are minimal
<u><b>Reviewer 3 - Score:</b></u> 5	<u><b>Reviewer 3 - Score Explanation:</b></u> The applicant has a strong partnership base with many of its partners members refer their clients to Braille Institute for services. They also utilize other sites to bring their services to the clients.
<u><b>Reviewer 4 - Score:</b></u>	<u><b>Reviewer 4 - Score Explanation:</b></u>

5	The Braille Institute has a long list of partnerships and collaborations to help them achieve their mission and successfully implement this project, along with providing referrals for their participants.
<b>Budget</b> (5 points)	The budget is specific and reasonable, and all items align with the described project. The proposed budget is accurate, cost-effective, and linked to activities and deliverables. <ul style="list-style-type: none"> <li>• There are no unexplained amounts.</li> <li>• The overall significance of the project, including the relationship between benefits and/or participants to the programmatic costs are reasonable.</li> <li>• All line items are identified clearly in the budget narrative.</li> <li>• The budget shows committed, in-kind, or other funds that have been identified, secured, and in place to support the project.</li> </ul>
<b>Reviewer 1 - Score:</b> 5	<b>Reviewer 1 - Score Explanation:</b> This project budget clearly identifies the supplies and position (Low Vision Specialist) being funded by the District. These fund allocations are necessary for the fulfillment of this project. This budget also clarifies that there is additional funds in place from other sources to support the rest of the project costs not funded by the District.
<b>Reviewer 2 - Score:</b> 4	<b>Reviewer 2 - Score Explanation:</b> Budget details the items being requested from the District to fund
<b>Reviewer 3 - Score:</b> 5	<b>Reviewer 3 - Score Explanation:</b> The request from the District is reasonable being that it is 21% of the total project budget.
<b>Reviewer 4 - Score:</b> 4	<b>Reviewer 4 - Score Explanation:</b> The grant proposal budget is adequate and in line with the proposed deliverables, along with identifying and securing additional funding.
<b>Fiscal Scoring Review</b>	
<b>Fiduciary Compliance</b> (5 Points)	The applicant demonstrates a financial history that shows a continuous cycle of fiduciary responsibility of the Board through unmodified audited financial statements produced in a timely fashion, positive cash flow at the end of each fiscal year, asset ratio meets required debt load, and the Board reviews financial statements regularly.
<b>Reviewer 1 - Score:</b> 4.5	<b>Reviewer 1 - Score Explanation:</b> The FY 6/30/23 audit report is unmodified. The Audit Committee of the grantee approved and accepted the audit report on behalf of the Board via AWM 23-24.04. Audit report Current Ratio is strong (40:1), which represents the grantee's ability to pay its short-term liabilities.



	The Net Assets increased by \$18k as of 6/30/23, with Total Net Assets of \$262k. Internal financial statements, as of 9/30/23, demonstrates a decrease of \$10k. The Balance Sheet is in good order.
<b>Reviewer 2 - Score:</b> 4.5	<b>Reviewer 2 - Score Explanation:</b> Unmodified financial statements presented to executive committee per AWM No 23-24.04. Assets sufficient to address liabilities. Positive cash flow documented for most recently ended fiscal year as of 6/30/23.
<b>Financial Stability</b> (5 Points)	Funding sources for operations and programs are from multiple sources and are driven by a strategic plan for stability for both short- and long-term growth. If a strategic plan does not exist, other documentation is presented to identify future sources of funding. The requested grant amount is reasonable in comparison to the overall organizational budget.
<b>Reviewer 1 - Score:</b> 4	<b>Reviewer 1 - Score Explanation:</b> Grantee demonstrates a sound financial position. Grantee presently does not have a strategic plan. Grantee has additional resources for this project of approximately \$172k. The District's grant of \$36,697 is supported by other resources.
<b>Reviewer 2 - Score:</b> 4.5	<b>Reviewer 2 - Score Explanation:</b> Funding is from multiple sources. Strategic plan noted as in process to be released in February of 2024. Annual report notates donation values and ways funds can be contributed to support the free services offered. Grant amount is reasonable in comparison to overall organization budget as well as Coachella Valley segment.

TOTAL SCORES - PROGRAMMATIC		TOTAL SCORES - FISCAL	
REVIEWER 1	36/40 POINTS = 90%	REVIEWER 1	8.5/10 POINTS = 85%
REVIEWER 2	34/40 POINTS = 85%	REVIEWER 2	9/10 POINTS = 90%
REVIEWER 3	37/40 POINTS = 92.5%	<b>AVERAGE</b>	8.75 POINTS = 87.5%
REVIEWER 4	37/40 POINTS = 92.5%		
<b>AVERAGE</b>	36 POINTS = 90%		

Average Total Score: 45 / 50 = 90%



**Date:** December 12, 2023

**To:** Program Committee

**Subject:** Grant # 1421 Olive Crest

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**Grant Request:** General Support for Counseling and Mental Health Services to Vulnerable Children and Families in Coachella Valley

**Amount Requested:** \$359,594.00

**Project Period:** 01/01/2024 to 12/31/2025 (**two-year grant term**)

**Project Description and Use of District Funds:**

Olive Crest provides crucial services for the development of children and families by working to prevent child abuse through strengthening, equipping, and restoring children and families in crisis. Olive Crest has been serving some of the most under-resourced communities in the Coachella Valley for 22 years—providing safety and stability to more than 600 local children and families annually with a 500% rate of growth in services since 2017. Olive Crest continues to tackle the long-term consequences of the pandemic and its impact on the behavioral/mental health of children in the Coachella Valley. They have also seen a surge in abuse and neglect due to the financial pressure families are under, and, in addition to increased caseloads, Olive Crest is seeing an increase in the acuity of trauma for the kids in their care. Olive Crest worked to address this demand by creating a specialized team of staff trained to deal with the most difficult cases.

The goal of this proposal is to support and strengthen the mental, social/emotional, and physical health of at-risk children through the funding of field-based services and services through the counseling center. Activities will be provided at Olive Crest’s new, expanded facilities on Portola Avenue in Palm Desert, and through robust in-home services provided through their family preservation services.

Funding from the Desert Healthcare District and Foundation will support Olive Crest’s “wrap” informed counseling and case management through funding part of the salaries for their Behavioral Health Specialists, Facilitators, and Parent Partners who provide vital, hands-on, 24/7 behavior-based support to children and their parents and/or caretakers to strengthen their clinical treatment plans during the **two-year grant term**. All served will receive regular, weekly counseling without risk of continued abuse or neglect. District funding will also support the partial salary of a Resource Specialist, who



connects children and families to vital financial and community services during treatment and during after-care to ensure long-term health and reduced recidivism, as well as partial salary for a Program Trainer who ensures staff trainings for best treatment methods, crisis prevention intervention, and cultural/racial sensitivity. Additionally, funding will help cover travel costs as staff travel considerable distances throughout the Coachella Valley to provide services and the partial salary of the Program Manager who is responsible for overseeing the day-to-day operation at Family Preservation ("Wraparound") sites, monitor program compliance with Statement of Work, and serve as liaison between office and Olive Crest administration.

**Strategic Plan Alignment:**

**Goal 3:** Proactively expand community access to behavioral/mental health services

**Strategy 3.2** Increase the number of days and hours of operation of behavioral/mental health services to support Coachella Valley residents (Priority: High)

**Strategy 3.3** Improve quality and accessibility of behavioral/mental health services by increasing the geographic dispersion of sites within Coachella Valley (Priority: High)

**Strategy 3.6** Increase awareness of behavioral/mental health resources for residents in Coachella Valley (Priority: Moderate)

**Strategy 3.7** Support cultural competency of service providers/organizations and the reduction of language/stigma/cultural barriers to service access for clients (Priority: Moderate)

**Geographic Area(s) To Be Served:**

All areas

**Action by Program Committee: (Please select one)**

- Full recommendation and forward to the Board for consideration with the Committee's recommendation that a grant amount of \$359,594.00 be approved.
- Recommendation with modifications
- Request for more information
- Decline



## **Grant Application Summary**

### **Olive Crest, Grant # 1421**

#### **About the Organization**

Olive Crest  
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Riverside, CA 92507  
951-300-9816

[www.olivecrest.org](http://www.olivecrest.org)

**Tax ID #:** 95-2877102

#### **Primary Contact:**

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#### **Organization's Mission Statement and History**

Since 1973, Olive Crest has transformed the lives of over 250,000 children and their families. We work tirelessly to meet the individual needs of kids in crisis by providing safe homes, counseling, and education for both youth and parents. Our many innovative programs reflect our conviction that strengthening the family is one of the most powerful ways to help heal children. Our 98.9% stability rate is a testament to the lifelong commitment and unwavering compassion that the Olive Crest family maintains to the children and families we serve even after they have graduated from our programs. Olive Crest serves 41,000 children and families annually, and 5,000 each day, throughout the Western United States.

Olive Crest has been serving some of the most under-resourced communities in the Coachella Valley for 22 years—providing safety and stability to more than 600 local children and families annually with a 500% rate of growth in services since 2017!

Services include: temporary emergency housing; transitional-age-youth housing; foster family recruitment/training; foster care services; adoption placement/support; educational support; life skills classes and mentoring for youth and parents; workforce development; counseling/mental healthcare; extended family support; and family crisis

intervention and preservation. Programs work together to connect residents to services that create systemic community change that break generational cycles of poverty, dysfunction, abuse, and neglect.

**Organization Annual Budget:** \$25,824,178.00

### **Project Information**

**Project Title:** General Support for Counseling and Mental Health Services to Vulnerable Children and Families in Coachella Valley

**Start Date:** 01/01/2024    **End Date:** 12/31/2025

**Total Project Budget:** \$6,820,467.00

**Requested Amount:** \$359,594.00

### **Community Need for this Project in the Coachella Valley:**

The Coachella Valley is a diverse and complex home to more than 430,000 residents. It is a community that struggles with high levels of poverty where nearly 20% of Coachella Valley adults live below the poverty line, compared to 12.9% in Riverside County and 13.4% in California as a whole.

The Coachella Valley is also a region that still struggles disproportionately with the impact of COVID-19 on the community, likely because the economy is so heavily focused on hospitality. Recent findings from a Health Assessment & Research for Communities (HARC) 2022 Community Health Survey report that nearly one in three employed adults experienced a reduction in working hours or income due to COVID-19, and more than 13% lost their jobs. About one in five local adults agreed that the COVID-19 pandemic caused them financial difficulties such that they struggled to pay for basic necessities such as bills, rent/mortgage, tuition, and groceries. As such, key health issues facing the Coachella Valley include:

Mental health is a major issue in our region. More than a third of local adults had an emotional, mental, or behavioral problem in the past year that concerned them, such as stress, anxiety, or depression. Similarly, about 20% of local adults have been diagnosed with one or more mental health disorders, with depression and anxiety disorder being the most common. Of these adults, nearly 17% needed mental healthcare and could not get it within the past year, which equates to more than 19,000 people. Further, a quarter of local children ages three and older have been diagnosed with a mental health disorder, most commonly ADD/ADHD, followed by autism and developmental delay. More than 14,100 children ages three and older had mental health difficulties and/or a diagnosed mental health condition and did not receive any treatment. Nearly 10% needed mental health medication and couldn't get it. This emphasizes the need for access to more mental healthcare and for existing mental healthcare providers that

accept Medi-Cal or provide low-to-no-cost mental health treatment.

Of course, access to healthcare is a critically important health factor. Distressingly, one in 10 children in the Coachella Valley remains uninsured, despite that every child from a low-income family (regardless of immigration status) is eligible for Medi-Cal. While 9.1% of all Californians were uninsured between 2019 and 2020, 12.5% of Coachella Valley residents were uninsured during that same time period. Due to a shortage of pediatricians and high cost of co-payments, more than 11% of children in the Coachella Valley had to delay or not get a test or treatment that a healthcare provider ordered in the past year. This underscores the need for low-to-no-cost options in our region.

Food insecurity in the Coachella Valley has significantly increased from 2019 to 2022, again, likely due to the pandemic. More than 14% of local adults had to cut the size of their meals or skip meals because there was not enough money for food, up significantly from 2019. Add this to the significant financial pressures that families are under, with the rising cost of living, many low-income families continue to struggle. The fact that this is still a major issue in 2023, more than three years after the initial shutdown of the economy, is a testament to the seriousness of the pandemic.

Adverse childhood experiences (ACEs) are associated with many negative health outcomes, such as risky health behaviors, chronic health conditions, and early death. In the Coachella Valley, nearly one in five children live in a household where another resident has been depressed, mentally ill, or attempted suicide during the child's lifetime. This emphasizes the importance of mental health education and early prevention/intervention activities to keep this from becoming generational, as well as to give children the tools to cope with mental illness.

Additionally, the most recently published 2021 County Health Rankings and Roadmaps reports that Riverside County has a 19% teen birth rate (the second highest rated county), a 20% Fair or Poor Health rate (third highest rated) and 14% of children live in poverty. Given the struggle to stabilize in these turbulent times, our youth are at heightened risk of trauma, increased mental health issues, and drug abuse.

Olive Crest continues to tackle the long-term consequences of the pandemic and its impact on the behavioral/mental health of children in the Coachella Valley. We have also seen a surge in abuse and neglect due to the financial pressure families are under, and, in addition to increased caseloads, we are also seeing an increase in the acuity of trauma for the kids in our care leading to the creation of a specialized team of Olive Crest staff trained to deal with the most difficult cases.

It is urgent that we do more to help children/youth in the Coachella Valley.

## **Project Description and Use of District funds:**

Olive Crest is approaching the Desert Healthcare District Foundation (DHCD/F) for funding towards its Counseling and Mental Health Services for children and families living in the Coachella Valley. Funding will help meet the urgent community need for increased access to mental and behavioral health services for residents in the Coachella Valley. Specifically, funding will address the DHCD/F critical planning issues for enhancing access to mental health care for all residents and enhancing equity for all residents – aligning with Goal 3 to “Proactively expand community access to behavioral/mental health services”.

The goal of this project is to support and strengthen the mental, social/emotional, and physical health of at-risk children through the funding of field-based services and our counseling center. Activities will be provided at Olive Crest’s new, expanded facilities on Portola Avenue in Palm Desert, and through robust in-home services provided through our family preservation services. (Earlier this month, the offices and outpatient clinic was relocated to the new Coachella Valley Children and Family Resource Center.) Grant funding aligns with the mission and vision of DHCD/F to by providing access to vital community-oriented health and mental health counseling services that equitably connect Coachella Valley and all residents to health and wellness services to support community health needs.

The Olive Crest team continues to tackle the lingering consequences of the pandemic and its impact on the behavioral and mental health of children within the child welfare system, including any Medi-Cal eligible child. Families are also facing increased stressors as a result of a challenging economy and the pressures of rising inflation. We continue to experience an increase in the acuity of cases in the Coachella Valley and County health officials indicate that an additional 10% increase in need of services for youth is likely in the year ahead.

This project will provide a range of counseling services that address the mental, social-emotional, behavioral, and physical health of each child and their families through holistic treatment plans that they develop in a child-family-team setting. Funding will support “wrap” informed counseling and case management through Clinicians, Behavioral Health Specialists, Facilitators, and Parent Partners who provide vital, hands-on, 24/7 behavior-based support to children and their parents and/or caretakers to strengthen their clinical treatment plans. All served will receive regular, weekly counseling without risk on continued abuse or neglect. Funding will also support a Resource Specialist, who connects children and families to vital financial and community services during treatment AND during after-care to ensure long-term health and reduced recidivism, as well as a Program Trainer who ensures staff trainings for

best treatment methods, crisis prevention intervention, and cultural/racial sensitivity. Additionally, funding will help cover travel costs as staff travel considerable distances throughout the Coachella Valley to provide services.

Olive Crest serves an extremely vulnerable population living in the Coachella Valley - abused and neglected children and vulnerable families. This includes children in troubled homes, in foster care, and needing Child Protective Services (CPS) intervention, ages 0-18 years old, most of whom have serious behavioral/emotional challenges. Intervention is critical for their safe and healthy future.

A two-year, \$359,594 grant from Desert Healthcare District and Foundation (DHCD/F) will be a tremendous support in sustaining and expanding services for a client base with increasing acuity while also extending mental health and counseling services to the underserved community at large. Funding will support operations at our new Coachella Valley outpatient Counseling Center. The clinic provides much-needed services to minors in the Coachella Valley community, including all MediCal eligible walk-ins. Staff address the mental, social/emotional, and physical health of each child through holistic treatment plans that they develop in a child-family-team setting. Funding will help support continued counseling as well as our family preservation case management through Clinicians, Behavioral Health Specialists and Parent Partners who provide vital, hands-on, 24/7 holistic support to children and their parent(s) to undergird the clinical treatment plan.

This project directly aligns with Goal 3 of the DHDF's strategic goal to Proactively expand community access to behavioral/mental health services. These expansions specifically include:

**3.2 Provide funding to support an increase in the number of days and hours of operation of behavioral/mental health services.**

Metrics:

# of health care settings offering behavioral/mental healthcare services outside of traditional (8-5pm M-F) business hours (including mobile)

# of programs addressing barriers to access to behavioral/mental healthcare in geographically targeted markets

# of individuals who were connected to behavioral mental healthcare

**3.3: Provide funding enabling an increase in the number and the geographic dispersion of sites providing behavioral /mental health services.**

Metrics:

# of healthcare organization creating behavioral/mental healthcare access points in geographically targeted markets



# of individuals who were connected to behavioral/mental healthcare services

**3.6: Educate community residents on available behavioral/mental health resources.**

Metrics:

# of community awareness activities related to educating the community around mental health services

# of individuals reached through mental healthcare community awareness activities

# of individuals who were connected to behavioral/mental health services and resources

**3.7: Collaborate/partner with community providers to enhance access to culturally-sensitive behavioral/mental health services.**

Metrics:

# of individuals who received culturally sensitive behavioral/mental health services

# of individuals who were connected to behavioral/mental health services

Olive Crest would consider it a huge privilege to continue partnership with the DCHD/F as we work diligently to meet the increased community need for access to mental health/behavioral health services. Your support this year will allow us to continue expanding services to meet the needs of Coachella Valley's most vulnerable children, youth, and families. Last year, we served 570 – and we expect to expand again to serve an additional 855 unduplicated children and families during the two-year grant period.

**Strategic Plan Alignment:**

**Goal 3:** Proactively expand community access to behavioral/mental health services

**Strategy 3.2** Increase the number of days and hours of operation of behavioral/mental health services to support Coachella Valley residents (Priority: High)

**Strategy 3.3** Improve quality and accessibility of behavioral/mental health services by increasing the geographic dispersion of sites within Coachella Valley (Priority: High)

**Strategy 3.6** Increase awareness of behavioral/mental health resources for residents in Coachella Valley (Priority: Moderate)

**Strategy 3.7** Support cultural competency of service providers/organizations and the reduction of language/stigma/cultural barriers to service access for clients (Priority: Moderate)

**Project Deliverables and Evaluation**

<p><b>Deliverable #1:</b>  Olive Crest’s Wraparound team of Clinicians, Behavioral Health Specialists, Facilitators, and Parent Partners provide rapid response to families whose children are in danger of removal due to abuse and neglect in the home. Through this intense response by our teams, which includes crisis stabilization, safety planning, individual needs assessments, and intensive care coordination, 98% of our clients and families (838) will be risk-free of abuse and neglect each month through December 31, 2025.</p>	<p><b>Evaluation #1:</b>  All instances of abuse and neglect are reported by our staff within 24 hours of us becoming aware of the reportable incident, and all such reports are kept on file. The number and percentage of our clients who are risk-free of abuse and neglect can be evaluated by an absence of reported incidents within a specific month.</p>
<p><b>Deliverable #2:</b>  Through the work of Olive Crest’s Wraparound Team of Clinicians, Facilitators, Behavioral Health Specialists, and Parent Partners, our staff will work with 855 children and their families an average of two hours per week in order to establish in-home stability through December 31, 2025.</p>	<p><b>Evaluation #2:</b>  Data on hours of service are collected in real time and evaluated regularly by program managers and directors in order to ensure proper care toward stability. Initially, children and families will receive more extensive services with reduction in services as family reaches self-sufficiency.</p>
<p><b>Deliverable #3:</b>  Through the work of our program trainer, 100% (34) of our counseling staff will attain and maintain CPI (Crisis Prevention Intervention) through December 31, 2025. Staff Certification ensures that our program teams are prepared to 1) effectively respond to and de-escalate crises occurrences with our clients and their families in order to ensure safety and 2) appropriately trained in cultural competence in order to manifest at a level that will be meaningful to clients during crisis intervention. Proper training is critical for these individuals as they work with the estimated 855 local children and families through critical services.</p>	<p><b>Evaluation #3:</b>  All counseling staff trainings and certifications are tracked by our Training Coordinator’s training database. All of our counseling staff will receive training and certification in Crisis Prevention Intervention (CPI) within their first 90 days of being hired, and will maintain certification renewal every 2 years. The percentage of our counseling staff who have an active certification will be measured by the number and percentage who have been employed for at least 90 days and who currently have active certification in our training records.</p>

<p><b>Deliverable #4:</b>  The goal of Olive Crest’s Wraparound program in their work with families is to stabilize the family’s crisis and ensure that the child(ren) will have long-term success in remaining in the home with their parents. Long term stabilization is achieved by our Clinicians, Facilitators, Behavioral Health Specialists and Parent Partners work skill-building with families on self-sufficient problem solving. Through this targeted work, 90% or more of our children and families (770) who completed Olive Crest’s Wraparound program will still be in the home 6 and 12 months after program discharge through December 31, 2025.</p>	<p><b>Evaluation #4:</b>  Our Resource Specialist and Administrative assistants make phone calls to past clients at 6 months and 12 months following their successful completion of our Wraparound program. Through these calls, we collect information on whether the child is still in the home, and offer resource assistance where needed in order to further help sustain the child’s success in the home. The results of these family interviews are logged in our electronic health records system, and the percentage of discharged clients still in the home at 6 and 12 months can be reported.</p>
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**Project Demographic Information**

**Target Geographic Area(s) To Be Served:**

All areas

**Target Population Age Group:**

0 to 5, 6 to 17, 18 to 24

**Target Population Ethnicity:**

Hispanic/Latino (of any race)

**Target Population Race:**

American Indian and Alaska Native, Asian, Black or African American, Native Hawaiian and other Pacific Islander, White

**Additional Target Population Information:**

Olive Crest serves over 570 children and families, annually in Coachella Valley. Those served are from at-risk families, foster care, group homes, and homes for young adults emancipating from foster care. Most (70%) are African American, Hispanic/Latino, Asian, Indigenous, or Pacific Islander. The majority (66%) live below the poverty line.

**Capacity, Sustainability, and Partnerships**

**Organizational Capacity**

A total of 39 full and part-time staff members (plus 5 part-time consultants) contribute to this program and/or are projected to contribute in the year future. Staffing includes 21

members of the family preservation or "wraparound" team, 8 full or part-time clinicians, 2 part-time psychiatrists, 2 administrative supports, a Program Trainer, Resource Specialist, Community Involvement Coordinator, and 5 members of the new counseling clinic in Palm Desert. The development staff assist with volunteer/trustee support and community fundraising. In 2023, Olive Crest is celebrating 22 years of serving the Coachella Valley, providing evidence-based solutions and compassionate care to more than 600 of our region's most vulnerable and highest-needs young people, ages 0-21, each year.

All staff are highly trained and have the required certifications, clinical expertise, and experience to provide the highest quality of care and services. Olive Crest is known for taking on the most challenging cases and was selected as the lead provider of wraparound services for the entire Riverside County (including Coachella Valley).

**Organizational Sustainability:**

Olive Crest's Counseling and Mental Health Services for children and families living in the Coachella Valley are central to our strategic plans - as shown in Olive Crest's Continuum of Care which includes serving Children and Families in Crisis, ensuring Safe and Loving Homes, Equipping them for Life through counseling, education and life skills classes, and supporting the establishment of Strong Families with confidence, permanency and healthy community. In short, our Counseling and Mental Health Services efforts are at the very heart of our mission. Previous services provided through DHCD/F's funding have allowed us to serve additional youth – and this funding request will provide the same impact.

Our financial sustainability strategies are built around a continued focus on a targeted, diversified fundraising plan that focuses on boosting revenues to ensure we can continue to grow and build capacity to meet the increased community needs. Annual fundraisers engage new donors and partners. We have consistent public funding sources that cover many of the basic costs but nowhere near the full cost of service provision. For this reason, we are constantly looking to cultivate and secure new private funding sources. New foundation support secured over the last few years includes Houston Family Foundation, Highland Street Foundation, and DJR Charitable Foundation, among others. Additionally, we are working toward the establishment of a \$1M Endowment Fund for our Coachella Valley services in order to sustain efforts over the long term. Our new Coachella Valley Children & Family Center includes two buildings which will be leased as an additional revenue source.

As shared before, the biggest challenge that we now face is the lack of sufficiently educated employment candidates through which to grow and improve our services. In part because of the rising costs of education and in part because of the lack of local options in the Coachella Valley, we find the recruitment of top talent grows more difficult each year. We have responded through the expansion of a robust internship program.

In addition, we are working with both Cal Baptist University and CSU San Bernardino in their Coachella Valley satellite courses for Master of Social Work students which will also have a positive impact on our workforce issues.

**Partnerships/Collaborations:**

Olive Crest is engaged in numerous partnerships to deliver health services, although our partnership with Riverside University Health System (RUHS) – Behavioral Health department is one of our most significant in terms of our mental and behavioral health service delivery. Other key partners include SITES Professional, Latino Commission, Barbara Sinatra Children’s Center, Refuge Pregnancy Center, Salvation Army Food Bank, Lift to Rise, Safe Families Justice Center, Oasis Crisis Services, RI International, Betty Ford Center/Hazelton, Jewish Family Service and Catholic Charities. Tele-psychiatry is made possible through partnership with University of California, Riverside.

**Diversity, Equity, Inclusion, and Belonging (DEI)**

**How does your organization address DEI in your policies, strategic plan, board and staff, etc.?**

Olive Crest’s Inland & Desert Communities’ staff are 48% Hispanic/Latino, 18% Black/African American, 2% Multiracial, and 32% White/Caucasian. Our Executive Director is a woman. Our trustees are 50% men, 50% women, and 22% represent BIPOC populations, and they are professionally active in all corners of the community, including in business and finance, education, public service, and community volunteerism.

Olive Crest advances equity throughout the many communities it serves by addressing the systemic issues facing at-risk children, foster care youth, and Transition-Age-Youth, and their families; recruiting leaders and staff who are ethnically diverse and/or representative of the special populations we serve; making services accessible in multiple languages, including service navigation and case management; and providing diversity training.

Across Olive Crest, approximately 70% of the children and families we serve are BIPOC populations. In order to best serve this population, we work diligently to hire qualified team members who represent the population in our care. Across the organization, 63% of our leadership staff are women and 68% of staff represent BIPOC populations. In addition, a full-time Program Trainer provides regular, mandatory classes for all program staff on cultural competency and awareness – including implicit bias and LGBTQ+ courses.

Our staff, board, and volunteers include many single parents, which is representative of many of our clients. Our clients vary widely in age, as do our staff members, board members, trustees, and volunteers. To meet the needs of our communities, Olive Crest employs bilingual and multi-lingual staff from the local community we serve to help elevate trust and greater understanding among the people we serve. Ongoing efforts are being made in hiring and through a trustee nominating process to identify and on-board qualified individuals who represent our client’s diversity. By doing so, we ensure the best possible results in fulfilling our mission.

Following best methods, we always seek to recruit leaders, board members and ambassador trustees who have firsthand knowledge of the unique struggles that each community is facing, and we seek to increase the diversity of our staff, board, and volunteers continually. Olive Crest provides many opportunities through surveys and focus groups to listen to the needs of the community, which is included in our decision-making process so we can use the information to inform our programs and ensure that we are continually adapting the delivery model to meet the changing needs.

Olive Crest also employs a culturally relevant and trauma-informed lens to deliver wrap-informed care. This process has improved our understanding of the underlying struggles (including culturally and racially driven traumas) many clients experience. Maintaining diversity training is an important part of this process as we continually improve outcomes of the clients we serve.

Olive Crest is committed to welcoming people of all backgrounds as equally worthy of receiving service or employment; to respecting and celebrating our differences; honoring our unique perspectives; and validating various viewpoints. We abide by a firm non-discrimination policy that states: "Olive Crest provides equal services and equal employment opportunity and nondiscrimination to all people without regard to race, religion, color, gender, marital status, national origin, age, handicap or disability, Vietnam era status, or any other consideration made unlawful by Federal or state laws. This policy applies to all services and programming, recruitment, and employment related practices."

### **What barriers does your organization face when addressing DEI?**

We have made good progress over the last few years in prioritizing DEI – we recognize and fight implicit bias in our onboarding and work hard to address this in our hiring processes. DEI training is also an integral part of our staff training protocols. We are actively recruiting for additional bilingual staff so that we can better respond to the needs of the Coachella Valley to better serve the high Latino/Hispanic community.

As an organization, we engage in diversity training (which are mindful of different experiences and backgrounds) as well as training to ensure we are providing trauma-informed care. Olive Crest's full-time Program Trainer focuses extensively on cultural competencies through regular, mandatory, in-house staff training, and coordination of trainings on socioeconomic, racial, and cultural issues. Our trainer is a certified/credentialed trainer of CFT Train the Trainer, CPI, Wraparound Train the Trainer, and Pro-Act.

Ultimately, the largest challenge is the ongoing efforts to protect a culture of vulnerability and trust in order for open and honest conversations to take place that will lead to transformational change. Within a large, dynamic organization, this will always need to be an area of focus and attention.

## Grant Budget

Project Grant Budget				
<b>Applicant:</b>		<b>Olive Crest</b> <span style="float: right; font-weight: normal; font-size: small;">General Support for Counseling and Mental Health Services to Vulnerable Children and Families in Coachella Valley</span>		
OPERATIONAL EXPENSES		2 Year Total Project Budget	Funds From Other Sources Detail On Section 3	Amount Requested From DHCD/F
<b>Total Staffing Expenses Detail on Section 2</b>		\$ 5,321,280.40	\$ 5,029,392.96	\$ 291,887.44
<b>Equipment (itemize)</b>				
1	Office Furniture, Chairs, Etc.	\$ 18,916.00	\$ 18,916.00	
2	Computers	\$ 14,660.00	\$ 14,660.00	
3			\$ -	
4			\$ -	
<b>Supplies (itemize)</b>				
1	General Office Items	\$ 15,428.00	\$ 15,428.00	
2	Flex Funds - Client Needs	\$ 73,482.00	\$ 73,482.00	
3			\$ -	
4			\$ -	
<b>Printing / Duplication</b>			\$ -	
<b>Mailing / Postage</b>		\$ 188.00	\$ 188.00	
<b>Mileage (use current Federal mileage rate)</b>		\$ 448,044.00	\$ 380,338.00	\$ 67,706.00
<b>Education / Training</b>		\$ 10,796.00	\$ 10,796.00	
<b>Other Direct Project Expenses Not Described Above (itemize)</b>				
1	Licenses	\$ 1,694.00	\$ 1,694.00	
2	PR/Marketing	\$ 296.00	\$ 296.00	
3				
4				
<b>* Items listed below are included for calculation of the total project budget only. For use of DHCD/F funds, these line items would be included in the allowable 15% indirect cost rate.</b>				
<b>Office / Rent / Mortgage*</b>		\$ 266,494.00	\$ 266,494.00	\$ -
<b>Telephone / Fax / Internet*</b>		\$ 43,048.00	\$ 43,048.00	\$ -
<b>Utilities*</b>		\$ 23,404.00	\$ 23,404.00	\$ -
<b>Insurance*</b>		\$ 39,138.00	\$ 39,138.00	\$ -
<b>Regional G&amp;A Support/Quality Assurance</b>		\$ 407,188.00	\$ 407,188.00	\$ -
<b>Contingency Fee (2%)</b>		\$ 136,410.00	\$ 136,410.00	\$ -
				\$ -
				\$ -
				\$ -
				\$ -
<b>Indirect Rate</b>		<input type="checkbox"/> Check Box To Utilize Indirect Rate Up To 15%		
<b>Total Project Budget (Rounded up to nearest dollar)</b>				
		\$ 6,820,467	\$ 6,460,873	\$ 359,594
<b>Budget Narrative</b>	Staffing costs include FT employees as well as part-time consultants (as indicated in section 2) that supports the counseling clinic as well as the field-based, behavioral health services for children in Coachella Valley. Equipment reflects need for regular replacement and additions of both furniture and computers in order to provide an optimal working environment for staff. Travel/mileage costs are considerable due to the vast area covered through services at a reimbursement rate of \$.65/mile. Staff serve communities south to Salton Sea and north to Desert Hot Springs. Regular education and training are critical for our team to know and follow best methods and maintain proper, current certifications. Office rent/mortgage provides space for staff and client visitations. Telephone and utilities are also critical staff need. Other facility costs include basic maintenance. Quality Assurance oversight are both provided to our Coachella Valley services through our Regional Organization in order to track trends in outcomes, industry best practices, hiring practices and contract review (to name just a few areas.) A contingency fee of 2% provides a necessary budget buffer due to uncontrollable variables and/or fluctuations such as changes in state policy, census ebbs and flows, and reimbursements.			

Version 09.11.23 Please see instructions tab for additional information

Staff Salary Expenses		Salary - 2 Years	% of Time Allocated to Project	Total Project Salary	Amount Requested from DHCD/F
<b>Employee Position/Title</b>					
1	Mental Health Director	\$ 242,000.00	20%	48,400.00	
2	Family Preservation Director & Asst Director (2)	\$ 533,000.00	20%	106,600.00	
3	Mental Health Asst. Director	\$ 199,500.00	100%	199,500.00	
4	Clinicians (8)	\$ 1,248,000.00	100%	1,248,000.00	
5	Behavioral Health Specialist (5.5)	\$ 594,880.00	100%	594,880.00	\$ 52,800.00
6	Facilitators (5.5)	\$ 640,640.00	100%	640,640.00	\$ 56,100.00
7	Parent Partner Specialists (5.5)	\$ 572,000.00	100%	572,000.00	\$ 48,400.00
8	Mental Health Billing (2)	\$ 196,000.00	20%	39,200.00	
9	Quality Assurance/ Data & Outcomes Reporter	\$ 228,000.00	20%	45,600.00	
10	Program Manager (2)	\$ 350,000.00	100%	350,000.00	\$ 26,200.00
11	Admin Support (2)	\$ 168,000.00	100%	168,000.00	
12	Resource Specialist (1)	\$ 98,000.00	100%	98,000.00	\$ 27,752.00
13	Program Trainer (1)	\$ 140,000.00	20%	28,000.00	\$ 28,000.00
14	Community Involvement Coordinator	\$ 104,000.00	75%	78,000.00	
15				-	
Enter Total Employee Benefits / Employer Taxes % (Proportional Fringe Costs and/Or Employer Taxes Based On % Of Time Allocated To Project)			22.00%	927,700.40	52,635.44
<b>Total Will Populate in Total Staffing Expenses Section 1</b>			<b>Total &gt;</b>	<b>\$ 5,144,520.40</b>	<b>\$ 291,887.44</b>
<b>Budget Narrative - Scope of Work</b>	<p>Funding is for our outpatient mental health counseling clinic and field-based behavioral health in-home services provided through our family preservation program. 1 &amp; 3) Mental health services are provided both in the clinic and home-based. 2) Family Preservation Staff leadership manages assignment of clients, line-staff performance, training, implementation of new strategies, and ongoing training to ensure program fidelity and compliance. 4-7) Family Preservation teams address the mental, social/emotional, and physical health of each child through holistic treatment plans that they develop in a child-family-team setting. This team includes a Clinician, Facilitator, Behavioral Health Specialist and Parent Partner. The latter two positions provide vital hands-on 24/7 behavior-based support to the child and their parent(s) to undergird the clinical treatment plan. 8 &amp; 11) Billing and Administration support their field efforts by managing the schedules and billing (when applicable) for services provided. 9) Quality Assurance &amp; Data/Outcomes Teams have developed proprietary software which is used to determine most effective strategies, coaching opportunities, local trends, and real time reporting. 10) Program Manager is responsible for overseeing the day-to-day operation at Family Preservation ("Wraparound") sites, monitor program compliance with Statement of Work, and serve as liaison between office and Olive Crest administration. 12) A Resource Specialist connects and supports the child / family to vital services through partnering agencies, while 14) Community Involvement Coordinator tracks down In-Kind donations and volunteer support from the community-at-large. 13) Program Trainer is a certified trainer who provides regular updates/classes in a variety of areas including behavior and crisis management, Pro-Act, and CPR for ALL line-staff. Overall budget reflects expected growth to 5.5 "wraparound" teams over the course of the grant period.</p>				
<b>Budget Narrative - Employee Benefits</b>	<p>Benefits are budgeted at 22% of wages. Employees can elect full health coverage, vision and dental. AFLAC is available for unforeseen circumstances. Basic life insurance coverage is also available.</p>				
Professional Services / Consultant Expenses		Hourly Rate	Hours/Week	Total Project Fee	Amount Requested from DHCD/F
<b>Company and Staff Title</b>					
1	UC Riverside - Psychiatric Services	varies		\$ 87,000.00	
2	Dr. Graham Volker - Clinical Supervision			\$ 67,200.00	
3	Consultant - LCSW			\$ 22,560.00	
4					
<b>Total Will Populate in Total Staffing Expenses Section 1</b>			<b>Total &gt;</b>	<b>\$ 176,760.00</b>	<b>\$ -</b>
<b>Budget Narrative - Scope of Work</b>	<p>Please describe in detail the <b>scope of work</b> for each professional service/consultant on this grant. 1) Our Psychiatric Services provide regular in-person and virtual counseling for children in our care. 2) Our Clinical Supervisor supports the diagnosis and treatment of traumatized youth through supervision and collaboration with clinicians including individual, triad, and group supervisions, works with Program Managers on treatment-related topics, as well as consulting and training mental health staff as needed.. 3) LCSW Consultants review Notes from visitations to ensure clarity and accuracy prior to billing.</p>				



<b>Funds From Other Sources (Actual Or Projected) SPECIFIC To This Project</b>		
<b>"Total Funding In Addition To DHCD/F Request" Below Should Match Or Exceed Value Listed In Section 1 for "Funds from Other Sources".</b>		<b>Amount</b>
<b>Fees</b>		\$ 5,970,000.00
<b>Donations</b>		\$ 150,000.00
<b>Grants (List Organizations)</b>		
1	RAP Foundation	\$ 100,000.00
2	Grace Helen Spearman Foundation	\$ 10,000.00
3		\$ -
8		
<b>Fundraising (Describe Nature Of Fundraiser)</b>		
1	Spring Luncheon (net)	\$ 126,500.00
2		
3		
8		
<b>Other Income, e.g., Bequests, Membership Dues, In-Kind Services, Investment Income, Fees From Other Agencies, Etc. (Itemize)</b>		
1	In-Kind Donations	\$ 109,000.00
2		
3		
8		
<b>Total Funding In Addition To DHCD/F Request</b>		<b>\$ 6,465,500.00</b>
<b>Budget Narrative</b>	<p style="color: red;">Funding reflects the amount that is projected or actual for the Coachella Valley in support of this program in FY 2024 &amp; FY2025 (7/1/2023 - 6/30/2025). Fees are for service and determined through client census. Donations are 100% projected at this time. Grant efforts are both projected and actual - RAP Foundation is actual for FY2024 only, Grace Helen Spearman Foundation is projected. The fundraising event is our Spring "Power of One" Luncheon with dollar amounts representing approximately 35% growth from the previous year of event to FY2024 - and an additional 35% growth in FY2025. In-Kind Donations are projections based on last year's actuals with 20% planned increase for FY2024 and FY2025</p>	

Version 09.11.23 Please see instructions tab for additional information



# Full Grant Application Scoring



## SCORING PARAMETERS

0 TO 1 POINTS	Does Not Meet Expectations
2 TO 3 POINTS	Needs Improvement
4 TO 5 POINTS	Meets or Exceeds Expectations

**Total Points Possible = 50 points**

Grant Information			
Grant Number:	Organization:	Project Title:	Funding Request:
<b>1421</b>	<b>Olive Crest</b>	<b>General Support for Counseling and Mental Health Services to Vulnerable Children and Families in Coachella Valley</b>	<b>\$359,594. 2 year grant term</b>
Programmatic Scoring Review			
<b>Community Need for the Project in Coachella Valley</b> (5 points)	The applicant identifies and describes a specific need(s) for the project within the Coachella Valley by providing relevant, valid data that highlights the full scope of the need. The applicant clearly connects the community need to the project’s targeted population.		
<b><u>Reviewer 1 - Score:</u></b> 4.5	<b><u>Reviewer 1 - Score Explanation:</u></b> Olive Crest provides relevant regional data that highlights the extent of the issue and the extreme need for expanding local availability of counseling and mental health services for children and families.		
<b><u>Reviewer 2 - Score:</u></b> 5	<b><u>Reviewer 2 - Score Explanation:</u></b> The applicant clearly defines and identifies the need for continued support to provide much needed behavioral services to minors in the Coachella Valley.		
<b><u>Reviewer 3 - Score:</u></b> 5	<b><u>Reviewer 3 - Score Explanation:</u></b> This project as submitted by Olive Crest highlights the mental health service needs of the Coachella Valley residents through a lens of the negative impact of Covid – 19 and the resultant needs for our community members that emerged. These impactors include the linkage between		

	poverty, job losses and limited access to necessities to an increased need for mental health support services for children and families. This need as highlighted is supported by findings from the HARC 2022 Community Health Survey would benefit from targeted behavioral health interventions focused on the Coachella Valley.
<b>Reviewer 4 - Score:</b> 5	<b>Reviewer 4 - Score Explanation:</b> The grant proposal provided a very detailed explanation of the community need that included data specific to the target population and their specific needs in the Coachella Valley.
<b>Project Description and Use of Funds</b> (5 points)	The applicant describes the scope of the project and how the organization will utilize the Desert Healthcare District's funding. The applicant clearly states the approach they are going to take to meet the community's need and specifies how the success of this project directly relates to the District's mission and current Strategic Plan.
<b>Reviewer 1 - Score:</b> 5	<b>Reviewer 1 - Score Explanation:</b> Olive Crest highlights the full scope of the project, incorporating details of how the District funds will be utilized to help meet increased demand for services.
<b>Reviewer 2 - Score:</b> 5	<b>Reviewer 2 - Score Explanation:</b> The funding request, over two years, will allow the organization to sustain and expand services for a client base with increasing acuity while also extending mental health and counseling services. Funding will also support their new CV outpatient Counseling Center.
<b>Reviewer 3 - Score:</b> 5	<b>Reviewer 3 - Score Explanation:</b> District funds will be directed toward the support for the Olive Crest team positions that will provide the necessary services to address the identified mental health needs that will utilize a wraparound model approach which includes the use of Child and Family Team (CFT) meetings and aftercare support.
<b>Reviewer 4 - Score:</b> 4	<b>Reviewer 4 - Score Explanation:</b> The project description and use of grant funds description was very thorough and provided key details on the use of district funds and made the connection to the District's mission and current strategic plan.
<b>Alignment to District Goals, Strategies, and Performance Measures</b> (5 points)	The applicant effectively describes the alignment of the project to the Desert Healthcare District and Foundation 2021-2026 Strategic Plan goals, strategies and performance measures.
<b>Reviewer 1 - Score:</b> 5	<b>Reviewer 1 - Score Explanation:</b> Proposed project aligns with the District's prioritized Strategic Plan goal/strategies.

<p><b><u>Reviewer 2 - Score:</u></b> 5</p>	<p><b><u>Reviewer 2 - Score Explanation:</u></b> This request directly aligns with strategic goal 3 and strategies 3.2; 3.3; 3.6 and 3.7.</p>
<p><b><u>Reviewer 3 - Score:</u></b> 5</p>	<p><b><u>Reviewer 3 - Score Explanation:</u></b> Olive Crest’s project to focus on the mental health needs of the Coachella Valley aligns with the District Strategic Plan Goal #3 (Proactively expand community access to behavioral/mental health services).</p>
<p><b><u>Reviewer 4 - Score:</u></b> 5</p>	<p><b><u>Reviewer 4 - Score Explanation:</u></b> The grant proposal aligns with one of the DHCD Strategic Plan goals, strategies, and performance measures.</p>
<p><b>Project Deliverables and Evaluation</b> (5 points)</p>	<p>The applicant provides project deliverables that are specific, measurable, attainable, and time-bound. Project deliverables must align with at least one of the Desert Healthcare District and Foundation’s 2021-2026 Strategic Plan goals and a related strategy/strategies. Additionally, applicant clearly demonstrates the alignment of their project deliverables to the appropriate performance measures, as outlined in the application instructions.</p> <p>Each evaluation corresponds to a project deliverable. The evaluation accurately measures the project’s effectiveness, impact and includes appropriate qualitative and/or quantitative tracking methods. The evaluation section includes well-defined data reporting mechanisms and/or a clear and transparent narrative.</p> <ul style="list-style-type: none"> <li>• Evaluation measures and methods are clear; the applicant defines how they envision success.</li> <li>• Evaluation is in alignment with the deliverables of the project.</li> <li>• Evaluation is in alignment with identified Desert Healthcare District and Foundation’s 2021-2026 Strategic Plan goal(s), strategies, and performance measure(s).</li> <li>• An explanation is provided on how the data collected from the project will be utilized for future programming, partnerships, and/or funding.</li> </ul>
<p><b><u>Reviewer 1 - Score:</u></b> 4</p>	<p><b><u>Reviewer 1 - Score Explanation:</u></b> The applicant provides project deliverables that align with the District goal 3 and related strategies.</p>
<p><b><u>Reviewer 2 - Score:</u></b> 5</p>	<p><b><u>Reviewer 2 - Score Explanation:</u></b> The deliverables and related evaluation are strong and specific as well as SMART.</p>
<p><b><u>Reviewer 3 - Score:</u></b> 4</p>	<p><b><u>Reviewer 3 - Score Explanation:</u></b> Over a two-year period, project deliverables which align with specific Strategic Plan Goal 3 strategies (3.2, 3.3, 3.6, and 3.7) and evaluations of each deliverable will track their</p>

	effectiveness in relation to the necessary expansion of mental health services to Coachella Valley residents as identified on this project.
<b>Reviewer 4 - Score:</b> 4	<b>Reviewer 4 - Score Explanation:</b> The project deliverables and evaluation of the project were detailed and met the requirements for this section, however, it failed to describe how the data collected would be used in the future.
<b>Organizational Capacity</b> (5 points)	The applicant details their organization's capacity to meet the demands of this project including allocated staff time, internal expertise, organizational structure, etc. Applicant includes examples that demonstrate that the human resource allocation to this project is appropriate (internal staff expertise, use of external consultants, advisory committee, etc.). The applicant demonstrates reliability for this kind of work (strength, a history or track record of achievements, related mission, and letters of support).
<b>Reviewer 1 - Score:</b> 4	<b>Reviewer 1 - Score Explanation:</b> Olive Crest highlights the extensive staffing positions that they maintain. Details did not include how they are keeping up with the expected expansion of needs mentioned in the project narrative.
<b>Reviewer 2 - Score:</b> 5	<b>Reviewer 2 - Score Explanation:</b> The organization clearly identifies the capacity in all arenas as listed above. The staff are experts in their fields and have success in delivering outcomes to efforts. An added bonus is the expansion of a robust internship program, working with Cal Baptist University and CSU San Bernardino in their CV satellite courses for Master of Social Work students.
<b>Reviewer 3 - Score:</b> 4	<b>Reviewer 3 - Score Explanation:</b> For this project, Olive Crest has identified 39 staff positions (psychiatrists, counselors, behavioral health specialists, facilitators, parent partners, program trainer, etc.) providing a variety of supportive services to the children and families in need of mental health services in addition to an aftercare service structure to insure sustainability for achieved improvements.
<b>Reviewer 4 - Score:</b> 5	<b>Reviewer 4 - Score Explanation:</b> Olive Crest has a proven track record and has the organizational capacity and staffing to ensure a successful implementation of the project.
<b>Organization Sustainability</b> (5 Points)	The application highlights their organization's sustainability strategies around funding, staff recruitment/retention, effective collaboration and partnerships, thoughtful long-term planning, etc.

<b><u>Reviewer 1 - Score:</u></b> 4.5	<b><u>Reviewer 1 - Score Explanation:</u></b> Narrative includes sustainability strategies and how they are actively pursuing long-term plans including a targeted \$1M Endowment Fund for Coachella Valley services.
<b><u>Reviewer 2 - Score:</u></b> 4	<b><u>Reviewer 2 - Score Explanation:</u></b> The organization shows a diversified fundraising strategy to ensure continued organizational sustainability.
<b><u>Reviewer 3 - Score:</u></b> 5	<b><u>Reviewer 3 - Score Explanation:</u></b> As a provider of supportive services to children and families since 1973, Olive Crest has continued to focus of improving the lives of children and those in need experiencing crisis. This support has taken the form of safe homes, counseling and education resources for children and their parents. Through the provision of innovative services designed to strengthen the family, sustainable positive outcomes have been able to be achieved.
<b><u>Reviewer 4 - Score:</u></b> 5	<b><u>Reviewer 4 - Score Explanation:</u></b> Olive Crest has a strategic plan to ensure the organization is sustainable and receives funding through various funding sources.
<b>Partnerships/Collaborations</b> (5 Points)	The application demonstrates a collaborative process that includes multiple community partners involved in planning and implementation. Organizational partners are listed and each of their roles in the project are outlined. Letters of support and/or memorandums of understanding are included, as appropriate.
<b><u>Reviewer 1 - Score:</u></b> 3.5	<b><u>Reviewer 1 - Score Explanation:</u></b> Olive Crest has a wide variety of partnerships; however, details on the roles of any partners are not clearly articulated.
<b><u>Reviewer 2 - Score:</u></b> 5	<b><u>Reviewer 2 - Score Explanation:</u></b> The organization is engaged in numerous partnerships to deliver health services. RUHS BH is their most significant partner.
<b><u>Reviewer 3 - Score:</u></b> 5	<b><u>Reviewer 3 - Score Explanation:</u></b> Olive Crest as an organization has cultivated a variety of local partnerships that also serve the Coachella Valley and are an asset when attempting to provide integrated services to vulnerable communities and their residents. Riverside University Health System – Behavioral Health has continued to be an important partner for Olive Crest as they both focus of mental health service delivery reaching the community members with the greatest needs. Other partnerships include organizations that provide a wide array of services associated with crisis mitigation and attainment of basic necessities.

<b>Reviewer 4 - Score:</b> 4	<b>Reviewer 4 - Score Explanation:</b> Olive Crest has a long list of partnerships, however, they would benefit tremendously from a more diverse group of partners outside of service providers.
<b>Budget</b> (5 points)	The budget is specific and reasonable, and all items align with the described project. The proposed budget is accurate, cost-effective, and linked to activities and deliverables. <ul style="list-style-type: none"> <li>• There are no unexplained amounts.</li> <li>• The overall significance of the project, including the relationship between benefits and/or participants to the programmatic costs are reasonable.</li> <li>• All line items are identified clearly in the budget narrative.</li> <li>• The budget shows committed, in-kind, or other funds that have been identified, secured, and in place to support the project.</li> </ul>
<b>Reviewer 1 - Score:</b> 4.5	<b>Reviewer 1 - Score Explanation:</b> Budget details the items being requested from the District to fund
<b>Reviewer 2 - Score:</b> 5	<b>Reviewer 2 - Score Explanation:</b> The budget is specific and reasonable for this ask to the District. The request is less than 10% of the total project budget.
<b>Reviewer 3 - Score:</b> 4	<b>Reviewer 3 - Score Explanation:</b> The budget for this project conveys the total cost of the project (\$6,820,467.00), the amount being requested from the District (\$359,594) and the specific use of District funds with full explanations in the narrative portions of the budget template.
<b>Reviewer 4 - Score:</b> 5	<b>Reviewer 4 - Score Explanation:</b> The grant proposal budget is adequate and in line with the proposed deliverables, along with identifying and securing additional funding. The DHCD grant funds are a small percentage of the total project budget.
<b>Fiscal Scoring Review</b>	
<b>Fiduciary Compliance</b> (5 Points)	The applicant demonstrates a financial history that shows a continuous cycle of fiduciary responsibility of the Board through unmodified audited financial statements produced in a timely fashion, positive cash flow at the end of each fiscal year, asset ratio meets required debt load, and the Board reviews financial statements regularly.
<b>Reviewer 1 - Score:</b> 4.5	<b>Reviewer 1 - Score Explanation:</b> Unmodified audited financial statements presented to and approved by Board of Directors. Assets sufficient to address liabilities. Positive cash flow noted for last two years. Financial statements include entire organization, not just Coachella valley.

<b>Reviewer 2 - Score:</b> 4.5	<b>Reviewer 2 - Score Explanation:</b> The FY 6/30/22 audit report is unmodified. The Board of Directors accepted the audit report. Audit report Current Ratio is strong (15:1), which represents the grantee's ability to pay its short-term liabilities. The Net Assets increased by \$3.5m as of 6/30/22, with Total Net Assets of \$25.9m. Internal financial statements, as of 9/30/23, indicates an increase of \$274k. The Balance Sheet is in good order.
<b>Financial Stability</b> (5 Points)	Funding sources for operations and programs are from multiple sources and are driven by a strategic plan for stability for both short- and long-term growth. If a strategic plan does not exist, other documentation is presented to identify future sources of funding. The requested grant amount is reasonable in comparison to the overall organizational budget.
<b>Reviewer 1 - Score:</b> 5.0	<b>Reviewer 1 - Score Explanation:</b> Funding listed from multiple sources. Strategic plan provided through 2030, which notates goals of annual increase in donations and well as building a reserve fund. While the total grant requested is large, it is reasonable in comparison to the overall organizational budget.
<b>Reviewer 2 - Score:</b> 5	<b>Reviewer 2 - Score Explanation:</b> Grantee demonstrates a sound financial position and is supported by a strategic plan. Grantee has additional resources for this project of approximately \$6.8M. The District's grant of \$359,594 is supported by other resources.

TOTAL SCORES - PROGRAMMATIC		TOTAL SCORES - FISCAL	
REVIEWER 1	35/40 POINTS = 87.5%	REVIEWER 1	9.5/10 POINTS = 95%
REVIEWER 2	39/40 POINTS = 97.5%	REVIEWER 2	9.5/10 POINTS = 95%
REVIEWER 3	37/40 POINTS = 92.5%	<b>AVERAGE</b>	9.5 POINTS = 95%
REVIEWER 4	37/40 POINTS = 92.5%		
<b>AVERAGE</b>	37 POINTS = 92.5%		

Average Total Score: 46.5 / 50 = 93%