



**DESERT HEALTHCARE DISTRICT  
BOARD MEETING  
Board of Directors  
May 28, 2019  
5:30 P.M.**

Cathedral City Senior Center  
Multi-Purpose Room  
37171 West Buddy Rogers Avenue  
Cathedral City, CA 92234

***This meeting is handicapped-accessible***

| <b>Page(s)</b> | <b>AGENDA</b>   | <b>Item Type</b> |
|----------------|---|------------------|
|                | <i>Any item on the agenda may result in Board Action</i>  |                  |
|                | <b>A. CALL TO ORDER – President Zendle, MD</b>  |                  |
|                | Roll Call<br>____ Director Shorr ____ Director Borja ____ Director PerezGil ____<br>Director Rogers, RN ____ Director Matthews ____<br>Vice-President/Secretary De Lara ____ President Zendle   |                  |
|                | <b>B. PLEDGE OF ALLEGIANCE</b>  |                  |
| <b>1-4</b>     | <b>C. APPROVAL OF AGENDA</b>  | <b>Action</b>    |
|                | <b>D. PUBLIC COMMENT</b><br>At this time, comments from the audience may be made on items <u>not</u> listed on the agenda that are of public interest and within the subject-matter jurisdiction of the District. <b>The Board has a policy of limiting speakers to no more than three minutes.</b> The Board cannot take action on items not listed on the agenda. Public input may be offered on agenda items when they come up for discussion and/or action. |                  |
|                | <b>E. CONSENT AGENDA</b><br>All Consent Agenda item(s) listed below are considered routine by the Board of Directors and will be enacted by one motion. <u>There will be no separate discussion of items unless a Board member so requests, in which event the item(s) will be considered following approval of the Consent Agenda.</u>   | <b>Action</b>    |
| <b>5-6</b>     | 1. BOARD MINUTES<br>a. Special Meeting of the Board Closed Session – April 23, 2019   |                  |
| <b>7-17</b>    | b. Board of Directors Meeting – April 23, 2019  |                  |
| <b>18-21</b>   | c. Special Meeting of the Board – May 14, 2019  |                  |
|                | 2. FINANCE, ADMINISTRATION, REAL ESTATE, LEGAL AND HOSPITAL GOVERNANCE & OVERSIGHT COMMITTEE  |                  |
| <b>22-47</b>   | a. Approval of April 2019 Financial Statements – Approved May 14, 2019  |                  |



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|   |  |                            |
|---|--|----------------------------|
| <b>48-50<br/>51-71</b>  | <b>F. PUBLIC HEARING</b>   |                            |
|   | 1. Expansion and Rezoning Background<br>2. Zone Mapping Process for the New District Boundaries – 7 Zones – Justin Levitt, Vice President, National Demographic Corporation                            | Information<br>Information |
|   | <b>G. DESERT HEALTHCARE DISTRICT CEO REPORT</b><br>– Chris Christensen, Interim CEO  | Information                |
|   | <b>H. DESERT REGIONAL MEDICAL CENTER CEO REPORT</b><br>– Michele Finney, CEO   | Information                |
|   | <b>I. DESERT REGIONAL MEDICAL CENTER GOVERNING BOARD OF DIRECTORS' REPORT</b> –<br>President Les Zendle, MD and Director Carole Rogers, RN   | Information                |
| <b>72-75<br/>76-107<br/>108-110<br/>111<br/>112-124<br/>125-138</b> | <b>J. 1. FINANCE, ADMINISTRATION, REAL ESTATE, LEGAL, AND HOSPITAL GOVERNANCE &amp; OVERSIGHT COMMITTEE</b> – Chair/Treasurer Mark Matthews, Vice-President Leticia De Lara, and Director Arthur Shorr |                            |
|   | 1. Meeting Minutes – May 14, 2019  | Information                |
|   | 2. District & RPP Investment Reports 1Q19  | Information                |
|   | 3. Investment Policy Resolution #19-06 FY 2019 – 2020  | <b>Action</b>              |
|   | 4. Legal Counsel Rate Increase \$200/hr. to \$225/hr.  | <b>Action</b>              |
|   | 5. FY 2019 – 2020 Salary Range Proposal & Job Descriptions   | <b>Action</b>              |
|   | 6. FY 2019 – 2020 Annual Budget Review   | <b>Action</b>              |



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**2. PROGRAM COMMITTEE – Chair/Director Carole Rogers, RN;  
Director Evett PerezGil; and Director Leticia De Lara**

|                |   |               |
|----------------|---|---------------|
| <b>139-145</b> | 1. Meeting Minutes – May 16, 2019   | Information   |
|                | 2. Next Scheduled Meeting – June 11, 2019   | Information   |
| <b>146-150</b> | 3. Grant Proposals Under Development  | Information   |
| <b>151-156</b> | 4. Consideration to approve Grant Policy OP-05 (Revised)  | <b>Action</b> |
| <b>157-160</b> | 5. Grant Process Review   | <b>Action</b> |
| <b>161-174</b> | 6. Consideration to approve Grant #986 – Ronald McDonald House Charities – \$200,000 – Temporary Housing and Family Support Services Program                  | <b>Action</b> |
| <b>175-187</b> | 7. Consideration to approve Grant #997 – Martha's Village & Kitchen – \$200,896 – Homeless Housing with Wrap-Around Services                                  | <b>Action</b> |
| <b>188-201</b> | 8. Consideration to approve Grant #989 – Pegasus Riding Academy – \$109,534 – Cover the Hard Costs of Pegasus Clients West of Cook Street                     | <b>Action</b> |
| <b>202-221</b> | 9. Consideration to approve Grant #994 – OneFuture Coachella Valley – \$700,000 (24 months) – Mental Health College and Career Pathway Development Initiative | <b>Action</b> |
| <b>222-233</b> | 10. Grant #995 – OneFuture Coachella Valley – \$14,628 – HCC Summer 2019 Internships for DHCD & FIND Food Bank  | <b>Action</b> |
| <b>234-244</b> | 11. Grant #1000 – Voices for Children – \$24,000 - Court Appointed Special Advocate (CASA) Program – Coachella Valley   | <b>Action</b> |
| <b>245-258</b> | 12. Volunteer Community Member Appointments   | <b>Action</b> |

**3. BOARD/STAFF COMMUNICATIONS AND POLICY AD HOC COMMITTEE – Director Leticia De Lara, Chair; President Les Zendle, MD; and Director Evett PerezGil**

|                |   |               |
|----------------|---|---------------|
|                | 1. Rauch Communications Workshop  | Information   |
| <b>259-260</b> | 2. Consideration to approve Resolution #19-08 Stipend Compensation Policy from five (5) to six (6) meetings per month commencing July 1, 2019 | <b>Action</b> |
| <b>261</b>     | 3. Consideration to approve Ordinance #19-09 to Increase Stipend Compensation by 5% - January 1, 2020   | <b>Action</b> |



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**K. OLD BUSINESS**

- |                              |   |                                       |
|------------------------------|---|---------------------------------------|
| <b>262</b><br><b>263-265</b> | <ul style="list-style-type: none"><li>1. Marketing and Communications Plan<ul style="list-style-type: none"><li>a. Website Launch</li></ul></li><li>2. Coachella Valley Association of Governments (CVAG)<br/>CV Link Q1 2019 Status Report</li></ul> | <p>Information</p> <p>Information</p> |
|------------------------------|---|---------------------------------------|

**L. NEW BUSINESS**

- |                              |  |                                       |
|------------------------------|--|---------------------------------------|
| <b>266</b><br><b>267-283</b> | <ul style="list-style-type: none"><li>1. 2020 Census<ul style="list-style-type: none"><li>a. Inland Empire Complete Count Committee (CCC) (Riverside and San Bernardino counties) –<br/>Karthick Ramakrishnan, professor of public policy and political science at UC Riverside and founding director of the Center for Social Innovation</li><li>b. Coachella Valley Regional Table</li></ul></li></ul> | <p>Information</p> <p>Information</p> |
|------------------------------|--|---------------------------------------|

**M. LEGAL COMMENTS & REPORT**

**N. DIRECTORS' COMMENTS, REPORTS, INFORMATIONAL  
ITEMS, & STAFF DIRECTION AND GUIDANCE**

**O. ADJOURNMENT**

*If you have any disability which would require accommodation to enable you to participate in this meeting, please email Andrea S. Hayles, Special Assistant to the CEO and Board Relations Officer, at [ahayles@dhcd.org](mailto:ahayles@dhcd.org) or call (760) 323-6110 at least 24 hours prior to the meeting.*





**DESERT HEALTHCARE DISTRICT**  
**SPECIAL MEETING OF THE BOARD OF DIRECTORS**  
**MEETING MINUTES**  
**April 23, 2019**

| <b>Directors Present</b>  | <b>District Staff Present</b>   | <b>Absent</b> |
|---|---|---------------|
| Vice-President/Secretary Les Zendle, MD<br>Treasurer Mark Matthews<br>Director Carole Rogers<br>Director Evett PerezGil<br>Director Karen Borja<br>Director Leticia De Lara | Chris Christensen, Interim CEO, CFO<br>Andrea S. Hayles, Clerk of the Board<br><br><u>Legal Counsel</u><br>Jeff Scott |               |

| <b>AGENDA ITEMS</b>  | <b>DISCUSSION</b>  | <b>ACTION</b>   |
|--|--|---|
| <b>A. Call to Order</b>  | Vice-President Zendle called the meeting to order at 3:07 p.m.   |   |
| <b>Roll Call</b>   | The Clerk of the Board called the roll with all Directors present.                                     |   |
| <b>B. Approval of Agenda</b>   | Vice-President Zendle asked for a motion to approve the agenda.  | <b>#19-73 MOTION WAS MADE by Director De Lara and seconded by Director Matthews to approve the agenda.</b><br><b>Motion passed unanimously.</b><br><b>AYES – 6 Vice-President Zendle, Director Matthews, Director Rogers, Director PerezGil, Director Borja, and Director De Lara</b><br><b>NOES – 0</b><br><b>ABSENT – 0</b> |
| <b>C. Public Comment</b>   | No public comment.   |   |
| <b>D. Adjournment to Closed Session of the Desert Healthcare District</b>                | The Board adjourned to closed session of the Desert Healthcare District.                               |   |
| <b>E. Convene to Closed Session of the Desert Healthcare District</b>                    |  |   |
| <b>F. Reconvene to Open Session of the Desert Healthcare District Board of Directors</b> |  |   |
| <b>G. Report After Closed Session</b>  | The Board in closed session discussed strategies relating to new programs, facilities, and services in |   |



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|                       | the expanded boundaries and took no action.              |  |
| <b>Q. Adjournment</b> | Vice-President Zendle adjourned the meeting at 5:15 p.m. | <b><i>No audio recording is available for closed sessions of the board of directors meeting.</i></b> |

ATTEST: \_\_\_\_\_

Les Zendle, MD, Vice-President/Secretary  
Desert Healthcare District Board of Directors

*Minutes respectfully submitted by Andrea S. Hayles, Clerk of the Board*

DRAFT



**DESERT HEALTHCARE DISTRICT  
BOARD OF DIRECTORS MEETING  
MEETING MINUTES  
April 23, 2019**

| <b>Directors Present</b>  | <b>District Staff Present</b>   | <b>Absent</b> |
|---|---|---------------|
| Vice-President/Secretary Les Zendle, MD<br>Treasurer Mark Matthews<br>Director Carole Rogers<br>Director Evett PerezGil<br>Director Karen Borja<br>Director Leticia De Lara | Chris Christensen, Interim CEO, CFO<br>Donna Craig, Senior Program Officer<br>Alejandro Espinoza, Program Officer and Outreach Director<br>Will Dean, Communications and Marketing Director<br>Meghan Kane, Health Policy Analyst<br>Vanessa Smith, Health Educator<br>Andrea S. Hayles, Clerk of the Board<br><br><u>Legal Counsel</u><br>Jeff Scott |               |

| <b>AGENDA ITEMS</b>  | <b>DISCUSSION</b>  | <b>ACTION</b>  |
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| <b>A. Call to Order</b>  | Vice-President Zendle called the meeting to order at 5:33 p.m.   |  |
| <b>Roll Call</b>   | The Clerk of the Board called the roll with all Directors present.   |  |
| <b>B. Pledge of Alliance</b>                                     | Director Matthews led the pledge of allegiance.  |  |
| <b>C. Approval of Agenda</b>                                     | Vice-President Zendle asked for a motion to approve the agenda.  | <b>#19-74 MOTION WAS MADE by Director Rogers and seconded by Director Matthews to approve the agenda.<br/>Motion passed unanimously.<br/>AYES – 6 Vice-President Zendle, Director Matthews, Director Rogers, Director PerezGil, Director Borja, and Director De Lara<br/>NOES – 0<br/>ABSENT – 0</b> |
| <b>D. Public Comment</b>   | No public comment  |  |
| <b>E. Board Member Vacancy</b><br><b>1. Election of Officers</b> | Vice-President Zendle described the vacated seat of prior Board President Jennifer Wortham, DrPH, thanking Dr. Wortham for her service on the Board. |  |



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|  | <p>Jeff Scott, Legal Counsel, opened the nominations for the office of the President.</p> <p>Director Rogers nominated Vice-President Zendle to the office of the President. There were no other nominations and the Board voted accordingly.</p> <p>Attorney Scott opened the nomination for Vice-President/Secretary. Director Matthews moved to nominate Director De Lara and President Zendle nominated Director Rogers. Ballots were distributed to the Board with Director De Lara nominating Director Rogers; President Zendle abstained his vote; Director Borja nominated Director De Lara; Director Rogers nominated Director De Lara; and Director PerezGil nominated Director De Lara.</p> <p>Attorney Scott opened the nominations for Treasurer. President Zendle nominated Director Matthews.</p> | <p><b>#19-75 MOTION WAS MADE by Director PerezGil and seconded by Director Borja to elect Vice-President Zendle to the office of the President.</b><br/> <b>Motion passed 5-1.</b><br/> <b>AYES – 5 Director Matthews, Director Rogers, Director PerezGil, Director Borja, and Director De Lara</b><br/> <b>NOES – 0</b><br/> <b>ABSENT – 0</b><br/> <b>ABSTAIN – 1 Vice-President Zendle</b></p> <p><b>#19-76 MOTION WAS MADE by Director Rogers and seconded by Director PerezGil to elect Director De Lara to the office of Vice-President.</b><br/> <b>Motion passed 5-1.</b><br/> <b>AYES – 5 Director Matthews, Director Rogers, Director PerezGil, Director Borja, and Director De Lara</b><br/> <b>NOES – 0</b><br/> <b>ABSENT – 0</b><br/> <b>ABSTAIN – 1 President Zendle</b></p> <p><b>#19-77 MOTION WAS MADE by Director De Lara and seconded by Director Borja to elect Director Matthews to the office of Treasurer.</b><br/> <b>Motion passed unanimously.</b><br/> <b>AYES – 6 President Zendle, Vice-President De Lara, Director Rogers, Director Matthews, Director PerezGil, and Director Borja</b></p> |
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BOARD OF DIRECTORS MEETING  
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| <p><b>2. Consideration of Notice of Vacancy</b></p>   | <p>Chris Christensen, Interim CEO, explained the notice of the Board member vacancy in zone five (5). The notice of vacancy will be posted in three conspicuous places within the District boundaries for 15 days before the Special Meeting of the Board to interview applicants. The meeting will be held on May 14 from 4 p.m. – 6 p.m. at the District office.</p>         | <p><b>NOES – 0<br/>ABSENT – 0</b></p> <p><b>#19-78 MOTION WAS MADE by Director Rogers and seconded by Director Borja to approve the notice of vacancy. Motion passed unanimously. AYES – 6 President Zendle, Vice-President De Lara, Director Matthews, Director Rogers, Director PerezGil, and Director Borja<br/>NOES – 0<br/>ABSENT – 0</b></p> |
| <p><b>F. Consent Agenda</b><br/> <b>F.1. Board Minutes</b><br/>             a. Board of Directors Meeting – March 26, 2019<br/> <b>F.2. Finance, Administration, Real Estate, Legal and Hospital Governance &amp; Oversight Committee</b><br/>             a. Approval of February and March 2019 Financial Statements – Approved April 9, 2019</p> | <p>President Zendle asked for a motion to approve the consent agenda.</p>  | <p><b>#19-79 MOTION WAS MADE by President Zendle and seconded by Director Borja to approve the consent agenda. Motion passed unanimously. AYES – 6 President Zendle, Vice-President De Lara, Director Matthews, Director Rogers, Director PerezGil, and Director Borja<br/>NOES – 0<br/>ABSENT – 0</b></p>   |
| <p><b>G. Public Hearing</b><br/>             1. Expansion and Rezoning Background<br/><br/>             2. Zone Mapping Process for the new District Boundaries – 7 Zones</p>   | <p>Chris Christensen, Interim CEO, explained the expansion of the District boundaries and the background concerning AB 2414 to increase the zones from 5 to 7.</p> <p>Justin Levitt, Vice-President, National Demographics Corporation (NDC), outlined the project timeline through November 2020, explained districting criteria, and described the Agave and Yucca maps.</p> |  |

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|   | <p>The Board discussed the benefits of keeping communities together, the potential of four Board members from the city of Indio, and concerns about the Yucca map with an Indio split.</p> <p>President Zendle requested a dot map that may provide more visibility. Director Borja requested a map with data for city populations such as Indio and Cathedral City. Director Matthews requested a dotted line of the former District and the expanded District.</p>  |  |
| <b>Public Comment</b>   | <p>Mario Alberto Rodriguez, Cathedral City resident, explained that placing Latinos in the same area would limit the potential for affordable housing with no benefit in grouping them into one zoning area.</p> <p>Joey Acuna, Coachella resident, inquired about the 2020 election explaining that in 2021 the rezoning will take place again due to the Census. Justin Levitt, Vice-President at NDC, also explained that the process is due to the reorganization of the Board from five to seven members.</p> <p>Patricia Saleh, Thousand Palms resident, inquired about the number of registered voters per zone. Justin Levitt, Vice-President, NDC, explained that the demographics for each zone are included in the Board packet.</p> |  |
| <b>H. Desert Healthcare District<br/>CEO Report</b><br><br><b>1. CEO Report</b> | <p>Chris Christensen, Interim CEO, reminded the Board that the Chief Executive Officer recruitment search is still underway. April 29 is</p>  |  |

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|  | the cutoff date for applicants, and the recruitment firm will provide a status report by May 6.  |  |
| <b>I. Desert Regional Medical Center CEO Report</b>                          | Michele Finney, CEO, Desert Care Network, Desert Regional Medical Center (DRMC) outlined the first quarter 2.2% growth in admissions with an influx of flu-related symptoms. Los Angeles County Department of Public Health issued a measles outbreak that requires screenings and DRMC is closely observing the matter. Mrs. Finney explained the heart failure program designation upgrade and gave an update on accreditations. The fire alarm system renovations are nearing completion with the Sinatra elevator back in service after completion and inspection. DRMC is resuming the Emergency Department remodeling of phase 2 with the increase of patients directed to the triage area in June. The Care Campaign was described and DRMC's participation in community events and outreach classes was described. |  |
| <b>J. Desert Regional Medical Center Governing Board of Directors Report</b> | President Zendle provided an overview of the most recent Governing Board meeting highlighting no new California Department of Public Health (CDPH) cases, the completion of a review from the Joint Accreditation concerning a complaint that revealed no deficiencies, and an increase in patient satisfaction.   |  |

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| <p><b>K.1. Finance, Administration, Real Estate, Legal, and Hospital Governance &amp; Oversight</b></p> |   |   |
| <p><b>1. Meeting Minutes – April 9, 2019</b></p>  | <p>Director Matthews described the meeting minutes of the April 9, 2019 meeting.</p>  |   |
| <p><b>2. Las Palmas Medical Plaza Marketing Proposal</b></p>  | <p>Director Matthews explained the Las Palmas Medical Plaza Marketing Proposal to advertise and promote the current vacancies.</p>  | <p><b>#19-80 MOTION WAS MADE by Director Matthews and seconded by Director Rogers to approve the Las Palmas Medical Plaza Marketing Proposal.</b></p>     |
|   |   | <p><b>Motion passed unanimously.</b></p>  |
|   |   | <p><b>AYES – 6 President Zendle, Vice-President De Lara, Director Matthews, Director Rogers, Director PerezGil, and Director Borja</b></p>                |
|   |   | <p><b>NOES – 0</b></p>  |
|   |   | <p><b>ABSENT – 0</b></p>  |
| <p><b>3. Kaufman Hall Strategic Planning Proposal</b></p>   | <p>Director Matthews explained the Kaufman Hall Engagement Letter to conduct three study sessions to assist the board with addressing the District’s role in providing access to healthcare to residents of the Coachella Valley.</p> | <p><b>#19-81 MOTION WAS MADE by Director Matthews and seconded by Vice-President De Lara to approve the Kaufman Hall Strategic Planning Proposal.</b></p> |
|   |   | <p><b>AYES – 6 President Zendle, Vice-President De Lara, Director Matthews, Director PerezGil, and Director Borja</b></p>                                 |
|   |   | <p><b>NOES – 0</b></p>  |
|   |   | <p><b>ABSENT – 0</b></p>  |
| <p><b>K.2. Strategic Planning Committee</b></p>   |   |   |
| <p><b>1. No Meeting of the Strategic Planning Committee</b></p>   | <p>Chris Christensen, Interim CEO, explained that there was no April meeting of the Strategic Planning Committee, and that the committee meets on a quarterly basis.</p>  |   |



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| <b>K.3. Program Committee</b>   |  |  |
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| <b>1. Next Scheduled Special Meeting – April 29, 2019</b>                                   | Director Rogers explained that the District is currently recruiting volunteer community members with announcements in the local papers and on the website. The committee will interview the candidates and provide recommendations to the Board. The April 29 Program Committee meeting has been postponed with the new meeting date forthcoming.  |  |
| <b>2. Grant Proposals Under Development</b>   | Donna Craig, Senior Program Officer, outlined the grant proposals under development also addressing various questions of the Board.  |  |
| <b>3. Loma Linda University Health – Dream Homes Initiative</b>                             | Alejandro Espinoza, Program Officer and Outreach Director, explained the Dreams Home Initiative and the collaborative partnerships of the 18-month place-based initiative. Chrissy Irani, Program Coordinator, provided a presentation on the 2018 community health assessment that included testimonials about their experiences as community health workers for resource mobilization. John Corella, Public Works Director, Cathedral City, explained that with the District's assistance, the program grew with resident involvement. |  |
| <b>4. Nutrition Education Obesity Prevention Branch (NEOPB)/United States Department of</b> | Alejandro Espinoza, Program Officer and Outreach Director, explained the background of the Nutrition Education Obesity Prevention Branch (NEOPB)/United  | <b>#19-82 MOTION WAS MADE by President Zendle and seconded by Director Rogers to approve the NEOPB/USDA grant proposal. Motion passed unanimously.</b> |

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| <p><b>Agriculture (USDA)<br/>Grant Proposal</b></p>   | <p>States Department of Agriculture (USDA) grant proposal and introduced Vanessa Smith, Health Coordinator. Ms. Smith described the CalFresh Healthy Living Program and the goal to improve access to nutrition education.</p>   | <p><b>AYES – 6 President Zendle, Vice-President De Lara, Director Matthews, Director PerezGil, Director Borja, and Director De Lara</b><br/><b>NOES – 0</b><br/><b>ABSENT – 0</b></p>  |
| <p><b>K.4. Board/Staff<br/>Communications and<br/>Policy Ad Hoc Committee</b></p> <p><b>1. Meeting Minutes –<br/>April 17, 2019</b></p> <p><b>2. Rauch Communications<br/>-<br/>Communications/Roles<br/>&amp; Responsibilities<br/>Workshop Update</b></p> <p><b>3. Revised Ticket<br/>Distribution Policy</b></p> <p><b>4. Consideration to<br/>approve Resolution<br/>#19-05 revising the<br/>Ticket Distribution<br/>Policy</b></p> | <p>Vice-President De Lara described the minutes of the April 17 meeting.</p> <p>Vice-President De Lara provided an update on the Rauch Communications Workshop that will be scheduled in May or June.</p> <p>Vice-President De Lara described the misinterpretation of the Board concerning the ticket distribution policy with a recommendation, which includes a modification and increase to \$2,500 per Board member per year. The updated policy will eliminate the purchase of tables with the possibility of the Board revisiting the matter next year. The guidelines for events and tickets for District representatives serving on the Desert Regional Medical Center Governing Board will be brought forth to the Board in the near future.</p> | <p><b>#19-83 MOTION WAS MADE by Director Borja and seconded by Director De Lara to approve the revised Ticket Distribution Policy and Resolution #19-05. Motion passed 4-2.</b><br/><b>AYES – 4 President Zendle, Vice-President De Lara, Director PerezGil, and Director Borja</b><br/><b>NOES – 1 Director Rogers</b><br/><b>ABSENT – 0</b><br/><b>ABSTAIN – 1 Director Matthews</b></p> |

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|---|---|--|
| <p><b>5. Consideration to approve the revised Appointment and Duties for Committees Policy</b></p>  | <p>Vice-President De Lara described the modifications to the Finance and Administration and Hospital Governance and Oversight Committees by separating the two committees and renaming the Hospital Governance and Oversight Committee to Hospital Lease Oversight Committee – meeting on a quarterly basis. The bylaws were updated to indicate that it is not necessary for District representatives serving on the Governing Board of Desert Regional Medical Center to serve on the Hospital Lease and Oversight Committee.</p> | <p><b>#19-84 MOTION WAS MADE by Vice-President De Lara and seconded by President Zendle to approve the revised Appointment and Duties for Committees Policy and Bylaws.</b><br/><b>Motion passed unanimously.</b><br/><b>AYES – 6 President Zendle, Vice-President Rogers, Director Matthews, Director PerezGil, Director Borja, and Director De Lara</b><br/><b>NOES – 0</b><br/><b>ABSENT – 0</b></p>    |
| <p><b>6. Consideration to approve the revised Stipend Compensation Policy from Five to Six Meetings per Month commencing July 1, 2019</b></p> <p><b>a. Resolution for the Stipend Policy and an Ordinance to Increase Stipend Compensation by 5% commencing January 1, 2020</b></p> | <p>Vice-President De Lara described the changes to the stipend policy from five to six meetings per month removing health fairs from the bylaws, but other formal meetings are appropriate for compensation, including conferences for one day.</p> <p>A Resolution for the Stipend Policy and an Ordinance to Increase Stipend Compensation by 5% commencing January 1, 2020 will be brought to the Board at the May 28, 2019 meeting.</p>   | <p><b>#19-85 MOTION WAS MADE by Vice-President De Lara and seconded by Director Rogers to compensation policy to increase the stipend from five to six meetings per month.</b><br/><b>Motion passed unanimously.</b><br/><b>AYES – 6 President Zendle, Vice-President Rogers, Director Matthews, Director PerezGil, Director Borja, and Director De Lara</b><br/><b>NOES – 0</b><br/><b>ABSENT – 0</b></p> |
| <p><b>L. Old Business</b></p> <p><b>1. Consideration for the purchase of tables subject to approval for the revised ticket policy (Section K.4.2)</b></p>   | <p>President Zendle moved to withdraw items L.1.a.-d. See Motion 19-83.</p>   |  |

**DESERT HEALTHCARE DISTRICT  
BOARD OF DIRECTORS MEETING  
MEETING MINUTES  
April 23, 2019**

|   |  |  |
|---|--|--|
| <p>a. Consideration to approve a table of ten at Soroptimist House of Hope Sixth Annual A Day of Hope</p> <p>b. Consideration to approve a table of ten at Harvey Milk Diversity Breakfast</p> <p>c. Consideration to approve a table of ten at Desert Wellness Awards</p> <p>d. Consideration to approve a table of ten at The Disco Ball Annual United Way of the Desert Gala</p> <p><b>2. Marketing and Communications Plan</b></p> <p>a. Website Launch</p> | <p>Will Dean, Communications and Marketing Director, explained that the soft launch for the website will occur on Monday, April 29. The Board will receive a link to the website with the official launch on May 3.</p>              |  |
| <b>M. New Business</b>  | None   |  |
| <b>N. Legal Comments &amp; Report</b>   | Jeff Scott, Legal Counsel, outlined AB 849, the local redistricting law that applies to thousands of agencies.   |  |
| <b>O. Informational Items</b>   | President Zandle asked that the committee members support Director Rogers' return to the Hospital Lease Oversight Committee. President Zandle recommended waiting until the appointment of a new Board member to replace the vacated |  |

**DESERT HEALTHCARE DISTRICT  
BOARD OF DIRECTORS MEETING  
MEETING MINUTES  
April 23, 2019**

|   |   |   |
|---|---|---|
|   | <p>Finance and Administration and Strategic Planning Committee appointments.</p> <p>Vice-President De Lara expressed concern with postponing the Program Committee meeting on April 29 due to the pending grant for Galilee Center. Director Rogers explained that the grant can be brought forth directly to the Board at the May meeting.</p> |   |
| <p><b>P. Directors' Comments, Reports, &amp; Staff Direction and Guidance</b></p> <p><b>1. Association of California Healthcare Districts (ACHD) Legislative Days</b></p> | <p>Director Rogers described the Association of California Healthcare Districts (ACHD) Legislative Days in and her visits with local legislators Senator Jeff Stone and Carlos Gonzalez, Chief of Staff, Assemblymember Eduardo Garcia. Director Rogers also discussed AB 1 for an amendment to municipal bonds from 70% to 55%.</p>            |   |
| <p><b>Q. Adjournment</b></p>  | <p>President adjourned the meeting at 7:39 p.m.</p>   | <p><b>Audio recording available on the website at</b><br/><a href="http://dhcd.org/Agendas-and-Documents">http://dhcd.org/Agendas-and-Documents</a></p> |

ATTEST: \_\_\_\_\_  
Leticia De Lara, Vice-President/Secretary  
Desert Healthcare District Board of Directors

*Minutes respectfully submitted by Andrea S. Hayles, Clerk of the Board*



**DESERT HEALTHCARE DISTRICT  
BOARD OF DIRECTORS MEETING  
MEETING MINUTES  
May 14, 2019**

| <b>Directors Present</b>   |   | <b>District Staff Present</b>   | <b>Absent</b> |
|--|---|---|---------------|
| President Les Zendle, MD<br>Vice-President/Secretary Leticia De Lara<br>Treasurer Mark Matthews<br>Director Carole Rogers<br>Director Evett PerezGil<br>Director Karen Borja |   | Chris Christensen, Interim CEO, CFO<br>Donna Craig, Senior Program Officer<br>Alejandro Espinoza, Program Officer and Outreach Director<br>Will Dean, Communications and Marketing Director<br>Andrea S. Hayles, Clerk of the Board<br><br><u>Legal Counsel</u><br>Jeff Scott   |               |
| <b>AGENDA ITEMS</b>  | <b>DISCUSSION</b>   | <b>ACTION</b>   |               |
| <b>A. Call to Order</b>  | President Zendle called the meeting to order at 4:10 p.m.   |   |               |
| <b>Roll Call</b>   | The Clerk of the Board called the roll with all Directors present except Director PerezGil.   |   |               |
| <b>B. Pledge of Alliance</b>   | Director Matthews led the pledge of allegiance.   |   |               |
| <b>C. Approval of Agenda</b>   | President Zendle asked for a motion to approve the agenda.  | <b>#19-86 MOTION WAS MADE by Director De Lara and seconded by Director Matthews to approve the agenda.</b><br><b>Motion passed unanimously.</b><br><b>AYES – 6 President Zendle, Vice-President De Lara, Director Matthews, Director Rogers, and Director Borja</b><br><b>NOES – 0</b><br><b>ABSENT – 1 Director PerezGil</b> |               |
| <b>D. Public Comment</b>   | No public comment   |   |               |
| <b>E. New Board Member Appointment</b><br><b>1. Interviews to consider the appointment of one (1) new Board member from Zone 5 of the District</b>                           | President Zendle explained the appointment process, the vacancy for Zone 5, and the procedures for the interviews.<br>Director PerezGil joined the meeting at 4:15 p.m. |   |               |



**DESERT HEALTHCARE DISTRICT  
BOARD OF DIRECTORS MEETING  
MEETING MINUTES  
May 14, 2019**

|  |  |  |
|--|--|--|
| <p><b>2. Appointment and selection to fill the vacancy of one (1) Board member to serve until the November 3, 2020, election</b></p> | <p>Candidate Patricia Saleh described her background, knowledge of Desert Regional Medical Center, and experience as a council member with the community of Thousand Palms. Each Director asked specific questions that Patricia Saleh answered for the Board.</p> <p>Candidate Arthur Shorr described his background in the healthcare industry as a hospital administrator and educator. Each Director asked specific questions that Arthur Shorr answered for the Board.</p> <p>Candidate Hermila “Mily” Trevino-Sauceda described her background from a migrant farmworker family and her interest in the Board appointment. Each Director asked specific questions that Mily Trevino-Sauceda answered for the Board.</p> <p>Candidate SueAnn Stone described her background as a registered nurse, clinical services director, and hospital manager. Each Director asked specific questions that SueAnn Stone answered for the Board.</p> <p>President Zendle opened the nominations for appointment.</p> <p>Director Matthews nominated Arthur Shorr and Vice-President De Lara nominated Mily Trevino-Sauceda. President Zendle closed the nominations and legal counsel distributed the ballots.</p> |  |
|--|--|--|

**DESERT HEALTHCARE DISTRICT  
BOARD OF DIRECTORS MEETING  
MEETING MINUTES  
May 14, 2019**

|  |   |  |
|--|---|--|
| <p><b>3. Consideration to approve Resolution #19-07 appointing Director to serve in Zone 5 of the District</b></p>                                   | <p>Director PerezGil voted for Mily Trevino-Sauceda; Director Matthews voted for Arthur Shorr; Director Borja voted for Arthur Shorr; Vice-President De Lara voted for Mily Trevino-Sauceda; President Zendle voted for Arthur Shorr; and Director Rogers voted for Arthur Shorr.</p> <p>President Zendle explained the resolution appointing Arthur Shorr to Zone 5.</p> | <p><b>#19-87 MOTION WAS MADE by Vice-President De Lara and seconded by Director Rogers to appoint Arthur Shorr to Zone 5. Motion passed unanimously. AYES – 6 President Zendle, Vice-President De Lara, Director Matthews, Director Rogers Director PerezGil, and Director Borja NOES – 0 ABSENT – 0</b></p> <p><b>#19-88 MOTION WAS MADE by Director Rogers and seconded by Director Matthews to approve Resolution #19-07 appointing Arthur Shorr to serve in Zone 5 of the District boundaries. Motion passed unanimously. AYES – 6 President Zendle, Vice-President De Lara, Director Matthews, Director Rogers, Director PerezGil, and Director Borja NOES – 0 ABSENT – 0</b></p> |
| <p><b>F. Oath of Office</b></p>  | <p>Jeff Scott, legal counsel, administered the Oath of Office to newly appointed Director Arthur Shorr.</p>   |  |
| <p><b>G. New Business</b></p> <p><b>1. Consideration to approve a letter of support for AB 890 (Wood): Nurse Practitioners Scope of Practice</b></p> | <p>President Zendle described AB 890, Nurse Practitioners Scope of Practice and the benefits of the assembly bill.</p>  | <p><b>#19-89 MOTION WAS MADE by Director Rogers and seconded by Vice-President De Lara to approve the letter of support for AB 890. Motion passed unanimously. AYES – 7 President Zendle, Vice-President De Lara, Director Matthews, Director Rogers, Director PerezGil, Director Borja, and Director Shorr NOES – 0 ABSENT – 0</b></p>  |





**DESERT HEALTHCARE DISTRICT  
BOARD OF DIRECTORS MEETING  
MEETING MINUTES  
May 14, 2019**

|   |   |   |
|---|---|---|
| <b>H. Convene to Closed Session of the Desert Healthcare District Board of Directors</b><br><br>1. Pursuant to Government Code Section Public Employee Appointment pursuant to Government Code 54957 Title: Chief Executive Officer | The Board adjourned to closed session of the Desert Healthcare District at 5:27 p.m.  |   |
| <b>I. Reconvene to Open Session of the Desert Healthcare District Board of Directors</b>  |   |   |
| <b>J. Report After Closed Session</b>   | The Board in closed session reviewed and discussed the applicants for the position of Chief Executive Officer with the recruiter. |   |
| <b>K. Adjournment</b>   | President Zendle adjourned the meeting at 6:30 p.m.   | <b>Audio recording available on the website at</b><br><a href="http://dhcd.org/Agendas-and-Documents">http://dhcd.org/Agendas-and-Documents</a> |

ATTEST: \_\_\_\_\_  
Leticia De Lara, Vice-President/Secretary  
Desert Healthcare District Board of Directors

*Minutes respectfully submitted by Andrea S. Hayles, Clerk of the Board*

| <b>DESERT HEALTHCARE DISTRICT</b>                                   |
|---|
| <b>APRIL AND YEAR TO DATE 2019 FINANCIAL STATEMENTS</b>             |
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**DESERT HEALTHCARE DISTRICT  
YEAR TO DATE VARIANCE ANALYSIS  
ACTUAL VS BUDGET  
TEN MONTHS ENDED APRIL 30, 2019**

**Scope: \$25,000 Variance per Statement of Operations Summary**

| Account                          | YTD          |               | Over(Under)    | Explanation  |
|----------------------------------|--------------|---------------|----------------|--|
|                                  | Actual       | Budget        | Budget         |  |
| 4000 - Income                    | \$ 7,141,867 | \$ 5,634,310  | \$ 1,507,557   | Interest income (net) from FRF investments \$1,511k; lower NEOPB Grant Income \$17k, higher various \$14k.   |
| 4500 - LPMP                      | \$ 1,000,435 | \$ 1,033,794  | \$ (33,359)    | Lower rental income \$21K; Lower CAM income \$12K  |
| 5000 - Direct Expenses           | \$ 1,070,480 | \$ 1,316,365  | \$ (245,885)   | Lower wage expense \$146k due to no CEO salary; higher vacation/sick/holiday expense \$6k; lower health insurance related expenses \$36k; lower retirement plan expenses \$27k; lower Board healthcare costs \$80k; higher Board Expenses \$20k. |
| 6000-General & Admin Expense     | \$ 382,569   | \$ 491,538    | \$ (108,969)   | Lower East Valley office spend \$61k; lower LAFCO assessment expense \$15k; lower computer services expense \$18k; lower various \$15k.  |
| 6445 - LPMP Expense              | \$ 770,241   | \$ 838,748.00 | \$ (68,507)    | Lower lighting expense \$26K; Lower landscaping expense \$19K Lower various net \$24K  |
| 6500 - Professional Fees Expense | \$ 648,940   | \$ 735,830    | \$ (86,890)    | Lower Communications & Marketing expense \$138k; higher Legal Expense of \$51k   |
| 6700 - Trust Expenses            | \$ 104,180   | \$ 209,092    | \$ (104,912)   | RPP actuarial valuation required lower monthly expense accrual   |
| 7000 - Grants Expense            | \$ 1,368,399 | \$ 2,991,670  | \$ (1,623,271) | Budget of \$3.5 Million for fiscal year is amortized straight-line over 12-month fiscal year.  |

**Desert Healthcare District**  
**Cumulative Profit & Loss Budget vs. Actual**  
July 2018 through April 2019

|                                     | MONTH          |                |                 | TOTAL            |                  |                  |
|-------------------------------------|----------------|----------------|-----------------|------------------|------------------|------------------|
|                                     | Apr 19         | Budget         | \$ Over Budget  | Jul '18 - Apr 19 | Budget           | \$ Over Budget   |
| 4000 · Income                       | 687,971        | 563,431        | 124,540         | 7,141,867        | 5,634,310        | 1,507,557        |
| 4500 · LPMP Income                  | 101,440        | 106,581        | (5,141)         | 1,000,435        | 1,033,794        | (33,359)         |
| 4501 · Miscellaneous Income         | 3,137          | 950            | 2,187           | 9,887            | 9,500            | 387              |
| <b>Total Income</b>                 | <b>792,548</b> | <b>670,962</b> | <b>121,586</b>  | <b>8,152,189</b> | <b>6,677,604</b> | <b>1,474,585</b> |
| <b>Expense</b>                      |                |                |                 |                  |                  |                  |
| 5000 · Direct Expenses              | 92,892         | 134,119        | (41,227)        | 1,070,480        | 1,316,365        | (245,885)        |
| 6000 · General & Administrative Exp | 37,148         | 61,254         | (24,106)        | 382,569          | 491,538          | (108,969)        |
| 6325 · CEO Discretionary Fund       | 450            | 417            | 33              | 450              | 4,170            | (3,720)          |
| 6445 · LPMP Expenses                | 75,254         | 85,235         | (9,981)         | 770,241          | 838,748          | (68,507)         |
| 6500 · Professional Fees Expense    | 88,191         | 73,583         | 14,608          | 648,940          | 735,830          | (86,890)         |
| 6700 · Trust Expenses               | 10,418         | 20,587         | (10,169)        | 104,180          | 209,092          | (104,912)        |
| <b>Total Expense Before Grants</b>  | <b>304,353</b> | <b>375,195</b> | <b>(70,842)</b> | <b>2,976,860</b> | <b>3,595,743</b> | <b>(618,883)</b> |
| 7000 · Grants Expense               | 7,123          | 299,167        | (292,044)       | 1,368,399        | 2,991,670        | (1,623,271)      |
| <b>Net Income</b>                   | <b>481,072</b> | <b>(3,400)</b> | <b>484,472</b>  | <b>3,806,919</b> | <b>90,191</b>    | <b>3,716,728</b> |

**Desert Healthcare District**  
**Cumulative Profit & Loss Budget vs. Actual**  
July 2018 through April 2019

|  | MONTH    |           |                | TOTAL            |             |                |
|--|----------|-----------|----------------|------------------|-------------|----------------|
|  | Apr 19   | Budget    | \$ Over Budget | Jul '18 - Apr 19 | Budget      | \$ Over Budget |
| <b>Income</b>                            |          |           |                |                  |             |                |
| 4000 - Income                            |          |           |                |                  |             |                |
| 4010 - Property Tax Revenues             | 550,348  | 550,348   | 0              | 5,503,480        | 5,503,480   | 0              |
| 4200 - Interest Income                   |          |           |                |                  |             |                |
| 4220 - Interest Income (FRF)             | 122,689  | 104,000   | 18,689         | 1,068,097        | 1,040,000   | 28,097         |
| 9999-1 - Unrealized gain(loss) on invest | (5,701)  | (100,000) | 94,299         | 482,895          | (1,000,000) | 1,482,895      |
| Total 4200 - Interest Income             | 116,988  | 4,000     | 112,988        | 1,550,992        | 40,000      | 1,510,992      |
| 4300 - DHC Recoveries                    | 13,512   | 1,583     | 11,929         | 29,253           | 15,830      | 13,423         |
| 4400 - Grant Income                      | 7,123    | 7,500     | (377)          | 58,142           | 75,000      | (16,858)       |
| Total 4000 - Income                      | 687,971  | 563,431   | 124,540        | 7,141,867        | 5,634,310   | 1,507,557      |
| 4500 - LPMP Income                       | 101,440  | 108,581   | (5,141)        | 1,000,435        | 1,033,794   | (33,359)       |
| 4501 - Miscellaneous Income              | 3,137    | 950       | 2,187          | 9,887            | 9,500       | 387            |
| Total Income                             | 792,548  | 670,962   | 121,586        | 8,152,189        | 6,677,604   | 1,474,585      |
| <b>Expense</b>                           |          |           |                |                  |             |                |
| 5000 - Direct Expenses                   |          |           |                |                  |             |                |
| 5100 - Administration Expense            |          |           |                |                  |             |                |
| 5110 - Wages Expense                     | 58,234   | 82,047    | (23,813)       | 715,568          | 861,494     | (145,926)      |
| 5111 - Allocation to LPMP - Payroll      | (4,420)  | (4,420)   |                | (44,200)         | (44,200)    |                |
| 5112 - Vacation/Sick/Holiday Expense     | 3,688    | 6,923     | (3,235)        | 78,548           | 72,692      | 5,856          |
| 5114 - Allocation to Foundation          | (17,668) | (17,668)  | 0              | (176,880)        | (176,880)   | 0              |
| 5115 - Allocation to NEOPB               | (6,143)  | (7,797)   | 1,654          | (51,485)         | (77,970)    | 26,485         |
| 5119 - Allocation to RSS/CVHIP-DHCF      |          |           |                | (14,863)         |             | (14,983)       |
| 5120 - Payroll Tax Expense               | 4,849    | 6,277     | (1,428)        | 56,054           | 65,908      | (9,854)        |
| 5130 - Health Insurance Expense          |          |           |                |                  |             |                |
| 5131 - Premiums Expense                  | 10,303   | 12,182    | (1,879)        | 102,595          | 117,338     | (14,743)       |
| 5135 - Reimb./Co-Payments Expense        | 787      | 2,500     | (1,713)        | 4,181            | 25,000      | (20,819)       |
| Total 5130 - Health Insurance Expense    | 11,090   | 14,682    | (3,592)        | 106,776          | 142,338     | (35,562)       |
| 5140 - Workers Comp. Expense             | 643      | 861       | (218)          | 7,123            | 9,041       | (1,918)        |
| 5145 - Retirement Plan Expense           | 4,363    | 7,646     | (3,283)        | 37,446           | 64,058      | (26,612)       |
| 5180 - Education Expense                 |          | 625       | (625)          | 2,849            | 6,250       | (3,401)        |
| Total 5100 - Administration Expense      | 54,636   | 89,176    | (34,540)       | 717,036          | 922,931     | (205,895)      |
| 5200 - Board Expenses                    |          |           |                |                  |             |                |
| 5210 - Healthcare Benefits Expense       |          |           |                |                  |             |                |
| 5211 - Health Insurance Expense          | 1,262    | 9,331     | (8,069)        | 37,251           | 77,314      | (40,063)       |
| 5224 - Retired Board - Medical Expense   |          | 6,237     | (6,237)        | 2,775            | 22,370      | (19,595)       |
| Total 5210 - Healthcare Benefits Expense | 1,262    | 15,568    | (14,306)       | 40,026           | 99,684      | (59,658)       |
| 5230 - Meeting Expense                   | 1,835    | 667       | 1,168          | 13,050           | 6,670       | 6,380          |
| 5235 - Director Stipend Expense          | 3,900    |           | 3,900          | 12,000           |             | 12,000         |
| 5240 - Catering Expense                  | 2,603    | 333       | 2,270          | 3,921            | 3,330       | 591            |
| 5250 - Mileage Reimbursement Expense     | 123      | 42        | 81             | 1,117            | 420         | 697            |
| 5270 - Election Fees Expense             | 28,333   | 28,333    | 0              | 283,330          | 283,330     | 0              |
| Total 5200 - Board Expenses              | 38,256   | 44,943    | (6,687)        | 353,444          | 393,434     | (39,990)       |
| Total 5000 - Direct Expenses             | 92,892   | 134,119   | (41,227)       | 1,070,480        | 1,316,365   | (245,885)      |
| 6000 - General & Administrative Exp      |          |           |                |                  |             |                |
| 6110 - Payroll fees Expense              | 164      | 292       | (128)          | 1,636            | 2,920       | (1,284)        |
| 6120 - Bank and Investment Fees Exp      | 9,298    | 9,833     | (535)          | 94,146           | 98,330      | (4,184)        |

**Desert Healthcare District**  
**Cumulative Profit & Loss Budget vs. Actual**  
July 2018 through April 2019

|   | MONTH   |         |                | TOTAL            |           |                |
|---|---------|---------|----------------|------------------|-----------|----------------|
|   | Apr 19  | Budget  | \$ Over Budget | Jul '18 - Apr 19 | Budget    | \$ Over Budget |
| 6125 Depreciation Expense               | 998     | 1,181   | (183)          | 11,339           | 11,810    | (471)          |
| 6126 Depreciation-Solar Parking lot     | 15,072  | 15,072  |                | 150,720          | 150,720   |                |
| 6130 Dues and Membership Expense        | 986     | 2,275   | (1,309)        | 22,541           | 22,750    | (209)          |
| 6200 Insurance Expense                  | 1,562   | 917     | 645            | 14,320           | 9,170     | 5,150          |
| 6300 Minor Equipment Expense            |         | 42      | (42)           |                  | 420       | (420)          |
| 6305 Auto Allowance & Mileage Exp       | 385     | 1,017   | (632)          | 4,595            | 10,170    | (5,575)        |
| 6306 Staff- Auto Mileage reimb          | 821     | 313     | 508            | 4,350            | 3,130     | 1,220          |
| 6309 Personnel Expense                  |         | 104     | (104)          | 53               | 1,040     | (987)          |
| 6310 Miscellaneous Expense              |         | 42      | (42)           | 100              | 420       | (320)          |
| 6311 Cell Phone Expense                 | 651     | 777     | (126)          | 8,545            | 7,770     | (1,225)        |
| 6312 Wellness Park Expenses             |         | 167     | (167)          |                  | 1,670     | (1,670)        |
| 6315 Security Monitoring Expense        |         | 36      | (36)           | 353              | 360       | (7)            |
| 6340 Postage Expense                    | 439     | 542     | (103)          | 2,588            | 5,420     | (2,834)        |
| 6350 Copier Rental/Fees Expense         | 394     | 458     | (64)           | 3,926            | 4,580     | (654)          |
| 6351 Travel Expense                     | 453     | 917     | (464)          | 5,968            | 9,170     | (3,202)        |
| 6352 Meals & Entertainment Exp          | (1,301) | 417     | (1,718)        | 3,479            | 4,170     | (891)          |
| 6355 Computer Services Expense          | 2,971   | 3,352   | (381)          | 15,937           | 33,520    | (17,583)       |
| 6360 Supplies Expense                   | 2,241   | 1,833   | 408            | 19,732           | 18,330    | 1,402          |
| 6380 LAFCO Assessment Expense           | 1,484   | 5,167   | (3,683)        | 14,840           | 29,668    | (14,828)       |
| 6400 East Valley Office                 |         |         |                |                  |           |                |
| 6405 East Valley Office - Rent          | 550     | 9,167   | (8,617)        | 2,200            | 36,668    | (34,468)       |
| 6410 East Valley Office - Utilities     |         | 7,333   | (7,333)        | 3,203            | 29,332    | (26,129)       |
| Total 6400 East Valley Office           | 550     | 16,500  | (15,950)       | 5,403            | 66,000    | (60,597)       |
| Total 6000 General & Administrative Exp | 37,148  | 61,254  | (24,106)       | 382,569          | 491,538   | (108,969)      |
| 6325 CEO Discretionary Fund             | 450     | 417     | 33             | 450              | 4,170     | (3,720)        |
| 6445 LPMP Expenses                      | 75,254  | 85,235  | (9,981)        | 770,241          | 838,748   | (68,507)       |
| 6500 Professional Fees Expense          |         |         |                |                  |           |                |
| 6516 Professional Services Expense      | 45,809  | 39,167  | 6,642          | 391,349          | 391,670   | (321)          |
| 6520 Annual Audit Fee Expense           | 1,492   | 1,499   | (7)            | 14,920           | 14,990    | (70)           |
| 6530 PR/Communications/Website          | 22,430  | 17,917  | 4,513          | 41,651           | 179,170   | (137,519)      |
| 6560 Legal Expense                      | 18,460  | 15,000  | 3,460          | 201,020          | 150,000   | 51,020         |
| 6561 Payroll Preparation Fees           |         |         |                | 0                |           |                |
| Total 6500 Professional Fees Expense    | 88,191  | 73,583  | 14,608         | 648,940          | 735,830   | (86,890)       |
| 6700 Trust Expenses                     |         |         |                |                  |           |                |
| 6711 Disability Admin. Fee Expense      |         |         |                |                  | 3,222     | (3,222)        |
| 6720 Pension Plans Expense              |         |         |                |                  |           |                |
| 6721 Legal Expense                      |         | 167     | (167)          |                  | 1,670     | (1,670)        |
| 6725 RPP Pension Expense                | 10,000  | 20,000  | (10,000)       | 100,000          | 200,000   | (100,000)      |
| 6728 Pension Audit Fee Expense          | 418     | 420     | (2)            | 4,180            | 4,200     | (20)           |
| Total 6700 Trust Expenses               | 10,418  | 20,587  | (10,169)       | 104,180          | 209,092   | (104,912)      |
| Total Expense Before Grants             | 304,353 | 375,195 | (70,842)       | 2,976,860        | 3,595,743 | (618,883)      |
| 7000 Grants Expense                     |         |         |                |                  |           |                |
| 7010 Major Grant Awards Expense         |         | 291,667 | (291,667)      | 1,310,257        | 2,916,670 | (1,606,413)    |
| 7027 Grant Exp - NEOPB                  | 7,123   | 7,500   | (377)          | 58,142           | 75,000    | (16,858)       |
| Total 7000 Grants Expense               | 7,123   | 299,167 | (292,044)      | 1,368,399        | 2,991,670 | (1,623,271)    |
| Net Income                              | 481,072 | (3,400) | 484,472        | 3,806,919        | 90,191    | 3,716,728      |

**Las Palmas Medical Plaza**  
**Cumulative Profit & Loss Budget vs. Actual**  
July 2018 through April 2019

|  | MONTH   |         |                | TOTAL            |           |                |
|--|---------|---------|----------------|------------------|-----------|----------------|
|  | Apr 19  | Budget  | \$ Over Budget | Jul '18 - Apr 19 | Budget    | \$ Over Budget |
| Income   |         |         |                |                  |           |                |
| 4500 · LPMP Income                             |         |         |                |                  |           |                |
| 4505 · Rental Income                           | 72,893  | 76,024  | (3,131)        | 717,184          | 737,812   | (20,628)       |
| 4510 · CAM Income                              | 28,547  | 30,474  | (1,927)        | 283,251          | 295,152   | (11,901)       |
| 4513 · Misc. Income                            |         | 83      | (83)           |                  | 830       | (830)          |
| 4500 · LPMP Income                             | 101,440 | 106,581 | (5,141)        | 1,000,435        | 1,033,794 | (33,359)       |
| 4501 · Miscellaneous Income                    | 3,137   | 950     | 2,187          | 9,887            | 9,500     | 387            |
| Total Income                                   | 104,577 | 107,531 | (2,954)        | 1,010,322        | 1,043,294 | (32,972)       |
| 6445 · LPMP Expenses                           |         |         |                |                  |           |                |
| 6420 · Insurance Expense                       | 1,283   | 1,083   | 200            | 12,830           | 10,830    | 2,000          |
| 6425 · Building - Depreciation Expense         |         |         |                |                  |           |                |
| 6424 · Deprec - New LPMP parking Lot           | 1,879   | 1,879   | 0              | 18,790           | 18,790    | 0              |
| 6425 · Building - Depreciation Expense - Other | 18,768  | 20,140  | (1,372)        | 189,363          | 201,400   | (12,037)       |
| Total 6425 · Building - Depreciation Expense   | 20,647  | 22,019  | (1,372)        | 208,153          | 220,190   | (12,037)       |
| 6426 · Tenant Improvements -Dep Exp            | 10,926  | 17,120  | (6,194)        | 171,576          | 157,598   | 13,978         |
| 6427 · HVAC Maintenance Expense                | 1,087   | 1,333   | (246)          | 10,843           | 13,330    | (2,487)        |
| 6428 · Roof Repairs Expense                    |         | 208     | (208)          |                  | 2,080     | (2,080)        |
| 6431 · Building -Interior Expense              | 1,773   | 208     | 1,565          | 12,212           | 2,080     | 10,132         |
| 6432 · Plumbing -Interior Expense              |         | 208     | (208)          | 3,911            | 2,080     | 1,831          |
| 6433 · Plumbing -Exterior Expense              |         | 208     | (208)          |                  | 2,080     | (2,080)        |
| 6434 · Allocation Internal Prop. Mgmt          | 4,420   | 4,420   |                | 44,200           | 44,200    |                |
| 6435 · Bank Charges                            | 918     | 917     | 1              | 10,288           | 9,170     | 1,118          |
| 6437 · Utilities -Vacant Units Expense         | 93      | 208     | (115)          | 1,673            | 2,080     | (407)          |
| 6439 · Deferred Maintenance Repairs Ex         |         | 1,000   | (1,000)        | 2,974            | 10,000    | (7,026)        |
| 6440 · Professional Fees Expense               | 10,117  | 10,472  | (355)          | 101,170          | 104,720   | (3,550)        |
| 6441 · Legal Expense                           |         | 83      | (83)           |                  | 830       | (830)          |
| 6458 · Elevators - R & M Expense               | 219     | 1,000   | (781)          | 11,426           | 10,000    | 1,426          |
| 6460 · Exterminating Service Expense           | 180     | 417     | (237)          | 1,620            | 4,170     | (2,550)        |
| 6463 · Landscaping Expense                     | 1,800   | 2,250   | (450)          | 3,100            | 22,500    | (19,400)       |
| 6467 · Lighting Expense                        |         | 2,917   | (2,917)        | 2,250            | 29,170    | (26,920)       |
| 6468 · General Maintenance Expense             |         | 83      | (83)           |                  | 830       | (830)          |
| 6471 · Marketing-Advertising                   |         | 1,458   | (1,458)        |                  | 14,580    | (14,580)       |
| 6475 · Property Taxes Expense                  | 6,000   | 6,000   |                | 60,000           | 60,000    |                |
| 6476 · Signage Expense                         |         | 250     | (250)          | 116              | 2,500     | (2,384)        |
| 6480 · Rubbish Removal Medical Waste E         | 1,489   | 1,442   | 47             | 13,179           | 14,420    | (1,241)        |
| 6481 · Rubbish Removal Expense                 | 2,123   | 2,123   | 0              | 21,230           | 21,230    | 0              |
| 6482 · Utilities/Electricity/Exterior          | 393     | 708     | (315)          | 4,398            | 7,080     | (2,682)        |
| 6484 · Utilities - Water (Exterior)            | 779     | 583     | 196            | 7,127            | 5,830     | 1,297          |
| 6485 · Security Expenses                       | 11,007  | 6,417   | 4,590          | 65,743           | 64,170    | 1,573          |
| 6490 · Miscellaneous Expense                   |         | 100     | (100)          | 222              | 1,000     | (778)          |
| 6445 · LPMP Expenses                           | 75,254  | 85,235  | (9,981)        | 770,241          | 838,748   | (68,507)       |
| Net Income                                     | 29,323  | 22,296  | 7,027          | 240,081          | 204,546   | 35,535         |

**Desert Healthcare District**  
**Balance Sheet**  
As of April 30, 2019

|                                      |                   | Apr 30, 19 |
|--------------------------------------|-------------------|------------|
| <b>ASSETS</b>                        |                   |            |
| Current Assets                       |                   |            |
| Checking/Savings                     |                   |            |
| 1000 · CHECKING CASH ACCOUNTS        | 1,687,246         |            |
| 1100 · INVESTMENT ACCOUNTS           | 56,036,410        |            |
| Total Checking/Savings               | 57,723,656        |            |
| Accounts Receivable                  |                   |            |
| 1201 · Accounts Receivable           | 31,421            |            |
| Total Accounts Receivable            | 31,421            |            |
| Other Current Assets                 |                   |            |
| 1270 · Prepaid Insurance -Ongoing    | 8,274             |            |
| 1279 · Pre-Paid Fees                 | 9,271             |            |
| 1281 · NEOPB Receivable              | 21,226            |            |
| 1295 · Property Tax Receivable       | 1,496,209         |            |
| Total Other Current Assets           | 1,534,980         |            |
| Total Current Assets                 | 59,290,058        |            |
| Fixed Assets                         |                   |            |
| 1300 · FIXED ASSETS                  | 4,902,101         |            |
| 1335-00 · ACC DEPR                   | (1,777,390)       |            |
| 1400 · LPMP Assets                   | 7,252,390         |            |
| Total Fixed Assets                   | 10,377,102        |            |
| Total Other Assets                   | 2,773,786         |            |
| <b>TOTAL ASSETS</b>                  | <b>72,440,945</b> |            |
| <b>LIABILITIES &amp; EQUITY</b>      |                   |            |
| Liabilities                          |                   |            |
| Current Liabilities                  |                   |            |
| Accounts Payable                     |                   |            |
| 2000 · Accounts Payable              | 73,227            |            |
| 2001 · LPMP Accounts Payable         | 7,134             |            |
| Total Accounts Payable               | 80,361            |            |
| Other Current Liabilities            |                   |            |
| 2002 · LPMP Property Taxes           | (9,831)           |            |
| 2131 · Grant Awards Payable          | 976,164           |            |
| 2133 · Accrued Accounts Payable      | 638,077           |            |
| 2141 · Accrued Vacation Time         | 26,034            |            |
| 2186 · Retired BOD Medical - Current | 11,004            |            |



**Desert Healthcare District**  
**Balance Sheet**  
As of April 30, 2019

|  |  |  | Apr 30, 19        |
|--|--|--|-------------------|
|  |  | 2188 · Current Portion - LTD           | 14,803            |
|  |  | 2190 · Investment Fees Payable         | 9,041             |
|  |  | <b>Total Other Current Liabilities</b> | <b>1,665,292</b>  |
|  |  | <b>Total Current Liabilities</b>       | <b>1,745,653</b>  |
|  |  | <b>Long Term Liabilities</b>           |                   |
|  |  | 2170 · RPP - Pension Liability         | 3,377,793         |
|  |  | 2171 · RPP-Deferred Inflows-Resources  | 2,222,190         |
|  |  | 2280 · Long-Term Disability            | 39,407            |
|  |  | 2281 · Grants Payable - Long-term      | 10,147,646        |
|  |  | 2286 · Retirement BOD Medical Liabilit | 87,973            |
|  |  | 2290 · LPMP Security Deposits          | 58,517            |
|  |  | <b>Total Long Term Liabilities</b>     | <b>15,933,526</b> |
|  |  | <b>Total Liabilities</b>               | <b>17,679,179</b> |
|  |  | <b>Equity</b>                          |                   |
|  |  | 3900 · *Retained Earnings              | 50,954,846        |
|  |  | Net Income                             | 3,806,919         |
|  |  | <b>Total Equity</b>                    | <b>54,761,766</b> |
|  |  | <b>TOTAL LIABILITIES &amp; EQUITY</b>  | <b>72,440,945</b> |

**Desert Healthcare District**  
**Balance Sheet**  
As of April 30, 2019

|  |            | Apr 30, 19 |
|--|------------|------------|
| <b>ASSETS</b>                          |            |            |
| Current Assets                         |            |            |
| Checking/Savings                       |            |            |
| 1000 · CHECKING CASH ACCOUNTS          |            |            |
| 1010 · Union Bank - Checking           | 1,294,358  |            |
| 1046 · Las Palmas Medical Plaza        | 392,389    |            |
| 1047 · Petty Cash                      | 500        |            |
| Total 1000 · CHECKING CASH ACCOUNTS    | 1,687,246  |            |
| 1100 · INVESTMENT ACCOUNTS             |            |            |
| 1130 · Facility Replacement Fund       | 56,270,844 |            |
| 1135 · Unrealized Gain(Loss) FRF       | (234,435)  |            |
| Total 1100 · INVESTMENT ACCOUNTS       | 56,036,410 |            |
| Total Checking/Savings                 | 57,723,656 |            |
| Accounts Receivable                    |            |            |
| 1201 · Accounts Receivable             |            |            |
| 1204 · LPMP Accounts Receivable        | (37,490)   |            |
| 1205 · Misc. Accounts Receivable       | 12,169     |            |
| 1211 · A-R Foundation - Exp Allocation | 56,742     |            |
| Total Accounts Receivable              | 31,421     |            |
| Other Current Assets                   |            |            |
| 1270 · Prepaid Insurance -Ongoing      | 8,274      |            |
| 1279 · Pre-Paid Fees                   | 9,271      |            |
| 1281 · NEOPB Receivable                | 21,226     |            |
| 1295 · Property Tax Receivable         | 1,496,209  |            |
| Total Other Current Assets             | 1,534,980  |            |
| Total Current Assets                   | 59,290,058 |            |
| Fixed Assets                           |            |            |
| 1300 · FIXED ASSETS                    |            |            |
| 1310 · Computer Equipment              | 82,971     |            |
| 1315 · Computer Software               | 68,770     |            |
| 1320 · Furniture and Fixtures          | 33,254     |            |
| 1325 · Offsite Improvements            | 300,849    |            |
| 1331 · DRMC - Parking lot              | 4,416,257  |            |
| Total 1300 · FIXED ASSETS              | 4,902,101  |            |
| 1335-00 · ACC DEPR                     |            |            |
| 1335 · Accumulated Depreciation        | (203,440)  |            |

**Desert Healthcare District**  
**Balance Sheet**  
As of April 30, 2019

|  |  | Apr 30, 19         |
|--|--|--------------------|
|  | 1336 · Acc. Software Depreciation            | (68,770)           |
|  | 1337 · Accum Deprec- Solar Parking Lot       | (1,386,795)        |
|  | 1338 · Accum Deprec - LPMP Parking Lot       | (118,385)          |
|  | <b>Total 1335-00 · ACC DEPR</b>              | <b>(1,777,390)</b> |
|  | <b>1400 · LPMP Assets</b>                    |                    |
|  | 1401 · Building                              | 8,705,680          |
|  | 1402 · Land                                  | 2,165,300          |
|  | 1403 · Tenant Improvements -New              | 2,168,091          |
|  | 1404 · Tenant Improvements - CIP             | 129,550            |
|  | 1406 · Building Improvements                 |                    |
|  | 1406.1 · LPMP-Replace Parking Lot            | 676,484            |
|  | 1406 · Building Improvements - Other         | 1,559,534          |
|  | <b>Total 1406 · Building Improvements</b>    | <b>2,236,018</b>   |
|  | 1407 · Building Equipment Improvements       | 350,663            |
|  | 1409 · Accumulated Depreciation              |                    |
|  | 1410 · Accum. Depreciation                   | (7,132,364)        |
|  | 1412 · T I Accumulated Dep.-New              | (1,370,548)        |
|  | <b>Total 1409 · Accumulated Depreciation</b> | <b>(8,502,912)</b> |
|  | <b>Total 1400 · LPMP Assets</b>              | <b>7,252,390</b>   |
|  | <b>Total Fixed Assets</b>                    | <b>10,377,102</b>  |
|  | <b>Other Assets</b>                          |                    |
|  | <b>1700 · OTHER ASSETS</b>                   |                    |
|  | 1731 · Wellness Park                         | 1,693,800          |
|  | 1740 · RPP-Deferred Outflows-Resources       | 1,057,842          |
|  | 1741 · OPEB-Deferred Outflows-Resourc        | 22,144             |
|  | <b>Total 1700 · OTHER ASSETS</b>             | <b>2,773,786</b>   |
|  | <b>Total Other Assets</b>                    | <b>2,773,786</b>   |
|  | <b>TOTAL ASSETS</b>                          | <b>72,440,945</b>  |
|  | <b>LIABILITIES &amp; EQUITY</b>              |                    |
|  | <b>Liabilities</b>                           |                    |
|  | <b>Current Liabilities</b>                   |                    |
|  | Accounts Payable                             |                    |
|  | 2000 · Accounts Payable                      | 73,227             |
|  | 2001 · LPMP Accounts Payable                 | 7,134              |
|  | <b>Total Accounts Payable</b>                | <b>80,361</b>      |
|  | Other Current Liabilities                    |                    |

**Desert Healthcare District**  
**Balance Sheet**  
As of April 30, 2019

|  |  | Apr 30, 19        |
|--|--|-------------------|
|  | 2002 · LPMP Property Taxes             | (9,831)           |
|  | 2131 · Grant Awards Payable            | 976,164           |
|  | 2133 · Accrued Accounts Payable        | 638,077           |
|  | 2141 · Accrued Vacation Time           | 26,034            |
|  | 2145 · Payroll Liability               | (0)               |
|  | 2186 · Retired BOD Medical - Current   | 11,004            |
|  | 2188 · Current Portion - LTD           | 14,803            |
|  | 2190 · Investment Fees Payable         | 9,041             |
|  | <b>Total Other Current Liabilities</b> | <b>1,665,292</b>  |
|  | <b>Total Current Liabilities</b>       | <b>1,745,653</b>  |
|  | <b>Long Term Liabilities</b>           |                   |
|  | 2170 · RPP - Pension Liability         | 3,377,793         |
|  | 2171 · RPP-Deferred Inflows-Resources  | 2,222,190         |
|  | 2280 · Long-Term Disability            | 39,407            |
|  | 2281 · Grants Payable - Long-term      | 10,147,646        |
|  | 2286 · Retirement BOD Medical Liabilit | 87,973            |
|  | 2290 · LPMP Security Deposits          | 58,517            |
|  | <b>Total Long Term Liabilities</b>     | <b>15,933,526</b> |
|  | <b>Total Liabilities</b>               | <b>17,679,179</b> |
|  | <b>Equity</b>                          |                   |
|  | 3900 · *Retained Earnings              | 50,954,846        |
|  | Net Income                             | 3,806,919         |
|  | <b>Total Equity</b>                    | <b>54,761,766</b> |
|  | <b>TOTAL LIABILITIES &amp; EQUITY</b>  | <b>72,440,945</b> |

**Desert Healthcare District**  
**A/R Aging Summary**  
As of April 30, 2019

|   | <b>Current</b> | <b>1 - 30</b>   | <b>31 - 60</b> | <b>61 - 90</b> | <b>&gt; 90</b> | <b>TOTAL</b>  |                     |  |
|---|----------------|-----------------|----------------|----------------|----------------|---------------|---------------------|--|
| <b>Cohen Musch Thomas Medical Group</b>         | -              | (3,616)         | -              | -              | -              | (3,616)       | Prepaid             |  |
| <b>Desert Healthcare Foundation-</b>            | 17,668         | 19,626          | -              | 19,449         | -              | 56,742        | Due from Foundation |  |
| <b>Desert Oasis Healthcare Medical Group</b>    | -              | (2,130)         | -              | -              | -              | (2,130)       | Prepaid             |  |
| <b>Desert Regional Medical Center</b>           | -              | (4,903)         | -              | -              | -              | (4,903)       | Prepaid             |  |
| <b>EyeCare Services Partners Management LLC</b> | -              | (6,159)         | -              | -              | -              | (6,159)       | Prepaid             |  |
| <b>Laboratory Corporation of America</b>        | -              | (4,774)         | -              | -              | -              | (4,774)       | Prepaid             |  |
| <b>Mark Matthews</b>                            | 2,165          | 2,165           | 2,165          | 2,165          | 508            | 9,169         | Director Insurance  |  |
| <b>Ramy Awad, M.D.</b>                          | -              | 106             | -              | -              | -              | 106           | Reconcile           |  |
| <b>Sovereign</b>                                | 750            | 750             | -              | 1,500          | -              | 3,000         | Slow pay            |  |
| <b>Steven Gundry, M.D.</b>                      | -              | (10,471)        | -              | -              | -              | (10,471)      | Prepaid             |  |
| <b>Tenet HealthSystem Desert, Inc</b>           | -              | (5,543)         | -              | -              | -              | (5,543)       | Prepaid             |  |
| <b>TOTAL</b>                                    | <b>20,583</b>  | <b>(14,949)</b> | <b>2,165</b>   | <b>23,114</b>  | <b>508</b>     | <b>31,421</b> |                     |  |

**Desert Healthcare District**  
**Deposit Detail**  
April 2019

|       | Type    | Date       | Name                        | Amount    |
|-------|---------|------------|-----------------------------|-----------|
|       |         |            |                             |           |
|       | Deposit | 04/02/2019 |                             | 7,106     |
|       |         |            | Riverside County Treasurer- | (7,106)   |
| TOTAL |         |            |                             | (7,106)   |
|       |         |            |                             |           |
|       | Deposit | 04/02/2019 |                             | 1,749     |
|       |         |            | T-Mobile                    | (1,749)   |
| TOTAL |         |            |                             | (1,749)   |
|       |         |            |                             |           |
|       | Deposit | 04/04/2019 |                             | 4,659     |
|       |         |            | Riverside County Treasurer- | (4,659)   |
| TOTAL |         |            |                             | (4,659)   |
|       |         |            |                             |           |
|       | Deposit | 04/11/2019 |                             | 387,663   |
|       |         |            | Riverside County Treasurer- | (752)     |
|       |         |            | Riverside County Treasurer- | (386,911) |
| TOTAL |         |            |                             | (387,663) |
|       |         |            |                             |           |
|       | Deposit | 04/18/2019 |                             | 423       |
|       |         |            | Riverside County Treasurer- | (423)     |
| TOTAL |         |            |                             | (423)     |
|       |         |            |                             |           |
|       | Deposit | 04/23/2019 |                             | 11,763    |
|       |         |            | Westport Insurance Corp     | (11,763)  |
|       |         |            |                             | (11,763)  |

**Desert Healthcare District**  
**Deposit Detail**  
 April 2019

|       | Type    | Date       | Name                                      | Amount  |
|-------|---------|------------|---|---------|
|       |         |            |   |         |
|       |         |            |   |         |
|       | Deposit | 04/25/2019 |   | 2,630   |
|       |         |            | Principal Financial Group                 | (242)   |
|       |         |            | Calif. Public Employees'Retirement System | (2,387) |
| TOTAL |         |            |   | (2,630) |
|       |         |            | Total Deposits                            | 415,993 |

| DESERT HEALTHCARE DISTRICT                   |                               |              |       |                 |             |  |                               |              |       |                 |              |
|--|-------------------------------|--------------|-------|-----------------|-------------|--|-------------------------------|--------------|-------|-----------------|--------------|
| PROPERTY TAX RECEIPTS FY 2018 - 2019         |                               |              |       |                 |             |  |                               |              |       |                 |              |
| RECEIPTS - TWELVE MONTHS ENDED JUNE 30, 2019 |                               |              |       |                 |             |  |                               |              |       |                 |              |
|  | FY 2017-2018 Projected/Actual |              |       |                 |             |  | FY 2018-2019 Projected/Actual |              |       |                 |              |
|  | Budget %                      | Budget \$    | Act % | Actual Receipts | Variance    |  | Budget %                      | Budget \$    | Act % | Actual Receipts | Variance     |
| July   | 2.5%                          | \$ 157,242   | 1.3%  | \$ 107,591      | \$ (49,652) |  | 2.5%                          | \$ 165,105   | 1.3%  | \$ 87,106       | \$ (77,998)  |
| Aug  | 1.6%                          | \$ 100,635   | 1.7%  | \$ 76,625       | \$ (24,010) |  | 1.6%                          | \$ 105,667   | 1.6%  | \$ 104,633      | \$ (1,034)   |
| Sep  | 2.6%                          | \$ 163,532   | 2.4%  | \$ 149,702      | \$ (13,830) |  | 2.6%                          | \$ 171,709   | 2.4%  | \$ 155,626      | \$ (16,083)  |
| Oct  | 0.0%                          | \$ -         | 0.0%  | \$ -            | \$ -        |  | 0.0%                          | \$ -         | 0.0%  | \$ -            | \$ -         |
| Nov  | 0.4%                          | \$ 25,159    | 0.0%  | \$ 47,069       | \$ 21,910   |  | 0.4%                          | \$ 26,417    | 0.0%  | \$ -            | \$ (26,417)  |
| Dec  | 16.9%                         | \$ 1,062,958 | 17.6% | \$ 1,121,658    | \$ 58,700   |  | 16.9%                         | \$ 1,116,106 | 17.8% | \$ 1,177,161    | \$ 61,054    |
| Jan  | 31.9%                         | \$ 2,006,413 | 33.0% | \$ 2,097,033    | \$ 90,621   |  | 31.9%                         | \$ 2,106,733 | 19.7% | \$ 1,299,278    | \$ (807,456) |
| Feb  | 0.0%                          | \$ -         | 0.8%  | \$ 50,855       | \$ 50,855   |  | 0.0%                          | \$ -         | 13.9% | \$ 918,846      | \$ 918,846   |
| Mar  | 0.3%                          | \$ 18,869    | 0.2%  | \$ 14,782       | \$ (4,087)  |  | 0.3%                          | \$ 19,813    | 0.7%  | \$ 44,532       | \$ 24,719    |
| Apr  | 5.5%                          | \$ 345,933   | 5.8%  | \$ 371,495      | \$ 25,562   |  | 5.5%                          | \$ 363,230   | 6.1%  | \$ 399,851      | \$ 36,621    |
| May  | 19.9%                         | \$ 1,251,649 | 19.9% | \$ 1,258,864    | \$ 7,215    |  | 19.9%                         | \$ 1,314,232 | 0.0%  |                 |              |
| June   | 18.4%                         | \$ 1,157,304 | 16.8% | \$ 1,319,289    | \$ 161,985  |  | 18.4%                         | \$ 1,215,169 | 0.0%  |                 |              |
| Total  | 100%                          | \$ 6,289,695 | 99.6% | \$ 6,614,963    | \$ 325,268  |  | 100.00%                       | \$ 6,604,180 | 63.4% | \$ 4,187,033    | \$ 112,253   |



**Las Palmas Medical Plaza**  
**Deposit Detail - LPMP**  
April 2019

| Type           | Date              | Name                                     | Memo           | Amount        |
|----------------|-------------------|--|----------------|---------------|
| <b>Deposit</b> | <b>04/01/2019</b> |  | <b>Deposit</b> | <b>13,524</b> |
| Payment        | 04/01/2019        | Steven Gundry, M.D.                      |                | (5,235)       |
| Payment        | 04/01/2019        | EyeCare Services Partners Management LLC |                | (6,159)       |
| Payment        | 04/01/2019        | Desert Oasis Healthcare Medical Group    |                | (2,130)       |
|                |                   |  |                | (13,524)      |
| <b>Deposit</b> | <b>04/01/2019</b> |  | <b>Deposit</b> | <b>3,772</b>  |
| Payment        | 04/01/2019        | Quest Diagnostics Incorporated           |                | (3,772)       |
|                |                   |  |                | (3,772)       |
| <b>Deposit</b> | <b>04/02/2019</b> |  | <b>Deposit</b> | <b>40,331</b> |
| Payment        | 04/02/2019        | Desert Regional Medical Center           |                | (4,903)       |
| Payment        | 04/02/2019        | Tenet HealthSystem Desert, Inc.          |                | (28,052)      |
| Payment        | 04/02/2019        | Tenet HealthSystem Desert, Inc           |                | (5,429)       |
| Payment        | 04/02/2019        | West Pacific Medical Laboratory          |                | (1,947)       |
|                |                   |  |                | (40,331)      |
| <b>Deposit</b> | <b>04/04/2019</b> |  | <b>Deposit</b> | <b>4,774</b>  |
| Payment        | 04/04/2019        | Laboratory Corporation of America        |                | (4,774)       |
|                |                   |  |                | (4,774)       |
| <b>Deposit</b> | <b>04/08/2019</b> |  | <b>Deposit</b> | <b>24,018</b> |
| Payment        | 04/08/2019        | Derakhsh Fozouni, M.D.                   |                | (5,841)       |
| Payment        | 04/08/2019        | Palmtree Clinical Research               |                | (6,086)       |
| Payment        | 04/08/2019        | Ramy Awad, M.D.                          |                | (3,180)       |
| Payment        | 04/08/2019        | Aijaz Hashmi, M.D., Inc.                 |                | (2,688)       |
| Payment        | 04/08/2019        | Brad A. Wolfson, M.D.                    |                | (3,387)       |
| Payment        | 04/08/2019        | Cure Cardiovascular Consultants          |                | (2,837)       |
|                |                   |  |                | (24,018)      |

**Las Palmas Medical Plaza**  
**Deposit Detail - LPMP**  
April 2019

| Type           | Date              | Name                                     | Memo           | Amount        |
|----------------|-------------------|--|----------------|---------------|
| <b>Deposit</b> | <b>04/08/2019</b> |  | <b>Deposit</b> | <b>5,742</b>  |
| Payment        | 04/08/2019        | Desert Family Medical Center             |                | (3,493)       |
| Payment        | 04/08/2019        | Pathway Pharmaceuticals, Inc.            |                | (2,249)       |
|                |                   |  |                | (5,742)       |
| <b>Deposit</b> | <b>04/09/2019</b> |  | <b>Deposit</b> | <b>2,997</b>  |
| Payment        | 04/09/2019        | Peter Jamieson, M.D.                     |                | (2,997)       |
|                |                   |  |                | (2,997)       |
| <b>Deposit</b> | <b>04/18/2019</b> |  | <b>Deposit</b> | <b>2,738</b>  |
| Payment        | 04/18/2019        | Dennis Spurgin, D.C.                     |                | (2,738)       |
|                |                   |  |                | (2,738)       |
| <b>Deposit</b> | <b>04/23/2019</b> |  | <b>Deposit</b> | <b>5,235</b>  |
| Payment        | 04/23/2019        | Steven Gundry, M.D.                      |                | (5,235)       |
|                |                   |  |                | (5,235)       |
| <b>Deposit</b> | <b>04/25/2019</b> |  | <b>Deposit</b> | <b>10,471</b> |
| Payment        | 04/25/2019        | Steven Gundry, M.D.                      |                | (10,471)      |
|                |                   |  |                | (10,471)      |
| <b>Deposit</b> | <b>04/25/2019</b> |  | <b>Deposit</b> | <b>4,774</b>  |
| Payment        | 04/25/2019        | Laboratory Corporation of America        |                | (4,774)       |
|                |                   |  |                | (4,774)       |
| <b>Deposit</b> | <b>04/29/2019</b> |  | <b>Deposit</b> | <b>18,735</b> |
| Payment        | 04/29/2019        | EyeCare Services Partners Management LLC |                | (6,159)       |

**Las Palmas Medical Plaza**  
**Deposit Detail - LPMP**  
 April 2019

| Type           | Date              | Name                                  | Memo           | Amount         |
|----------------|-------------------|---------------------------------------|----------------|----------------|
| Payment        | 04/29/2019        | Desert Regional Medical Center        |                | (4,903)        |
| Payment        | 04/29/2019        | Tenet HealthSystem Desert, Inc        |                | (5,543)        |
| Payment        | 04/29/2019        | Desert Oasis Healthcare Medical Group |                | (2,130)        |
|                |                   |                                       |                | (18,735)       |
| <b>Deposit</b> | <b>04/29/2019</b> |                                       | <b>Deposit</b> | <b>3,616</b>   |
| Payment        | 04/29/2019        | Cohen Musch Thomas Medical Group      |                | (3,616)        |
|                |                   |                                       |                | (3,616)        |
|                |                   |                                       |                |                |
|                |                   | <b>Total Deposits</b>                 |                | <b>140,728</b> |

**Desert Healthcare District**  
**CHECK REGISTER**  
**Month of April 2019**

| Type                                 | Date       | Num      | Name                                      | Amount   |
|--------------------------------------|------------|----------|---|----------|
| <b>1000 - CHECKING CASH ACCOUNTS</b> |            |          |   |          |
| <b>1010 - Union Bank - Checking</b>  |            |          |   |          |
| Liability Check                      | 04/04/2019 |          | QuickBooks Payroll Service                | (31,802) |
| Liability Check                      | 04/18/2019 |          | QuickBooks Payroll Service                | (28,476) |
| Liability Check                      | 04/18/2019 |          | QuickBooks Payroll Service                | (3,525)  |
| Check                                | 04/25/2019 |          | Service charge                            | (298)    |
| Check                                | 04/10/2019 | Auto Pay | Calif. Public Employees'Retirement System | (11,315) |
| Check                                | 04/27/2019 | Auto Pay | Principal Financial Group-                | (746)    |
| Check                                | 04/27/2019 | Auto Pay | Principal Financial Group-                | (798)    |
| General Journal                      | 04/05/2019 | 10-01    | 401(a) payment - 4/05/19 payroll          | (1,421)  |
| General Journal                      | 04/05/2019 | 10-01    | 457(b) payment - 4/05/19 payroll          | (2,306)  |
| General Journal                      | 04/09/2019 | 10-02    | April 2019 LTD - Jenna Marie Van Earl     | (1,234)  |
| General Journal                      | 04/19/2019 | 10-03    | 401(a) payment - 4/19/19 payroll          | (1,398)  |
| General Journal                      | 04/19/2019 | 10-03    | 457(b) payment - 4/19/19 payroll          | (2,288)  |
| General Journal                      | 04/30/2019 | 10-10    | Medical Reinbursements                    | (812)    |
| Bill Pmt -Check                      | 04/03/2019 | 15370    | Boyd & Associates                         | (108)    |
| Bill Pmt -Check                      | 04/03/2019 | 15371    | Chris Christensen                         | (125)    |
| Bill Pmt -Check                      | 04/03/2019 | 15372    | First Bankcard (Union Bank)               | (2,279)  |
| Bill Pmt -Check                      | 04/03/2019 | 15373    | Stephen Huyck-                            | (17)     |
| Bill Pmt -Check                      | 04/03/2019 | 15374    | Time Warner Cable                         | (240)    |
| Bill Pmt -Check                      | 04/03/2019 | 15375    | Underground Service Alert of Southern Cal | (5)      |
| Bill Pmt -Check                      | 04/03/2019 | 15376    | Vanessa Smith-                            | (190)    |
| Bill Pmt -Check                      | 04/03/2019 | 15377    | Verizon Wireless                          | (924)    |
| Bill Pmt -Check                      | 04/03/2019 | 15378    | First Bankcard (Union Bank)               | (3,484)  |
| Bill Pmt -Check                      | 04/09/2019 | 15379    | Graphtek Interactive                      | (7,500)  |
| Bill Pmt -Check                      | 04/09/2019 | 15380    | Lani Garfield                             | (675)    |
| Bill Pmt -Check                      | 04/09/2019 | 15381    | Mangus Accountancy Group, A.P.C.          | (500)    |
| Bill Pmt -Check                      | 04/09/2019 | 15382    | Rogers, Carole                            | (400)    |
| Bill Pmt -Check                      | 04/09/2019 | 15383    | SDRMA                                     | (150)    |
| Bill Pmt -Check                      | 04/09/2019 | 15384    | So.Cal Computer Shop                      | (1,728)  |
| Bill Pmt -Check                      | 04/09/2019 | 15385    | Staples Credit Plan                       | (365)    |
| Bill Pmt -Check                      | 04/09/2019 | 15386    | State Compensation Insurance Fund         | (643)    |
| Bill Pmt -Check                      | 04/16/2019 | 15387    | Alejandro Espinoza-                       | (1,809)  |
| Bill Pmt -Check                      | 04/16/2019 | 15388    | Coachella Valley Volunteers in Medicine   | (54,675) |
| Bill Pmt -Check                      | 04/16/2019 | 15389    | Frazier Pest Control, Inc.                | (30)     |

**Desert Healthcare District**  
**CHECK REGISTER**  
Month of April 2019

| Type            | Date       | Num   | Name                               | Amount           |
|-----------------|------------|-------|------------------------------------|------------------|
| Bill Pmt -Check | 04/16/2019 | 15390 | Law Offices of Scott & Jackson     | (19,860)         |
| Bill Pmt -Check | 04/16/2019 | 15391 | UPS                                | (44)             |
| Bill Pmt -Check | 04/16/2019 | 15392 | Vanessa Smith-                     | (42)             |
| Bill Pmt -Check | 04/16/2019 | 15393 | Xerox Financial Services           | (394)            |
| Bill Pmt -Check | 04/23/2019 | 15394 | Alejandro Espinoza-                | (217)            |
| Bill Pmt -Check | 04/23/2019 | 15395 | Fantasy Springs Resort Casino      | (2,853)          |
| Bill Pmt -Check | 04/23/2019 | 15396 | KaufmanHall                        | (794)            |
| Bill Pmt -Check | 04/23/2019 | 15397 | Leap Marketing                     | (5,375)          |
| Bill Pmt -Check | 04/23/2019 | 15398 | Principal Life Insurance Co.       | (1,261)          |
| Bill Pmt -Check | 04/23/2019 | 15399 | Ready Refresh                      | (221)            |
| Bill Pmt -Check | 04/23/2019 | 15400 | Regional Access Project Foundation | (550)            |
| Bill Pmt -Check | 04/23/2019 | 15401 | Rogers, Carole                     | (517)            |
| Bill Pmt -Check | 04/23/2019 | 15402 | Total Compensation Systems, Inc.   | (1,215)          |
| Bill Pmt -Check | 04/23/2019 | 15403 | Vanessa Smith-                     | (791)            |
| Bill Pmt -Check | 04/23/2019 | 15404 | Zendle, Les-                       | (569)            |
| <b>TOTAL</b>    |            |       |                                    | <b>(196,967)</b> |

| Desert Healthcare District  |                  |              |             |                |                    |   |                    |
|---|------------------|--------------|-------------|----------------|--------------------|---|--------------------|
| Details for credit card Expenditures  |                  |              |             |                |                    |   |                    |
| Credit card purchases - Mar 2019 - Paid Apr 2019  |                  |              |             |                |                    |   |                    |
| Number of credit cards held by District personnel -2  |                  |              |             |                |                    |   |                    |
| Credit Card Limit - \$5,000   |                  |              |             |                |                    |   |                    |
| Credit Card Holders:  |                  |              |             |                |                    |   |                    |
| Chief Executive Officer   |                  |              |             |                |                    |   |                    |
| Chris Christensen - Chief Financial Officer   |                  |              |             |                |                    |   |                    |
| Routine types of charges:   |                  |              |             |                |                    |   |                    |
| Office Supplies, Dues for membership, Computer Supplies, Meals, Travel including airlines and Hotels, Catering, Supplies for BOD meetings, CEO Discretionary for small grant & gift items |                  |              |             |                |                    |   |                    |
|   | <b>Statement</b> |              |             | <b>Expense</b> |                    |   |                    |
| <b>Year</b>   | <b>Month</b>     | <b>Total</b> |             | <b>Type</b>    | <b>Amount</b>      | <b>Purpose</b>  | <b>Description</b> |
|   |                  | \$ 5,762.67  |             |                |                    |   |                    |
| <b>Chris' Statement:</b>  |                  |              |             |                |                    |   |                    |
| 2019  | Mar              | \$ 3,483.50  | District GL |                |                    |   |                    |
|   |                  |              |             | Dollar         | Descr              |   |                    |
|   |                  |              |             | 6352           | \$ 283.27          | Meal for Board Meeting 2/26/19                        |                    |
|   |                  |              |             | 6360           | \$ 34.32           | Conference call expense                               |                    |
|   |                  |              |             | 6352           | \$ 225.74          | Meal for Board Meeting 2/28/19                        |                    |
|   |                  |              |             | 5230           | \$ 65.00           | Evet - Palm Desert State of the City                  |                    |
|   |                  |              |             | 5160           | \$ 65.00           | Chris - Palm Desert State of the City                 |                    |
|   |                  |              |             | 6355           | \$ 889.95          | QuickBooks 2019 update                                |                    |
|   |                  |              |             | 6352           | \$ 31.05           | Chris & Peter Young Meeting                           |                    |
|   |                  |              |             | 5230           | \$ 66.92           | Carole & Mark Rogers - 2019 Senior Inspiration Awards |                    |
|   |                  |              |             | 5230           | \$ 120.00          | Carole - Operation Safehouse attendance               |                    |
|   |                  |              |             | 6530           | \$ 165.99          | 1&1 Ionos Instant Domain for cvHIP                    |                    |
|   |                  |              |             | 5230           | \$ 135.26          | Les & Carole - Harvey Milk Diversity Breakfast        |                    |
|   |                  |              |             | 5160           | \$ 67.63           | Chris - Harvey Milk Diversity Breakfast               |                    |
|   |                  |              |             | 5230           | \$ 300.00          | Carole & Les +1 - Fools Folly                         |                    |
|   |                  |              |             | 5230           | \$ 26.97           | Les - Cesar Chavez Breakfast Celebration              |                    |
|   |                  |              |             | 6360           | \$ 58.44           | Conference call expense                               |                    |
|   |                  |              |             | 5230           | \$ 275.00          | Carole - ACHD Conference                              |                    |
|   |                  |              |             | 6352           | \$ 226.49          | Meal for Committee Meeting 3/19/19                    |                    |
|   |                  |              |             | 6530           | \$ 72.00           | Stock Images for website                              |                    |
|   |                  |              |             | 6352           | \$ 147.50          | Meal for Committee Meeting 3/19/19                    |                    |
|   |                  |              |             | 6360           | \$ 16.68           | Conference call expense                               |                    |
|   |                  |              |             | 6352           | \$ 210.29          | Meal for Board Meeting 3/26/19                        |                    |
|   |                  |              |             |                | <b>\$ 3,483.50</b> |   |                    |
| <b>CEO's Statement:</b>   |                  |              |             |                |                    |   |                    |
| 2019  | Mar              | \$ 2,279.17  | District GL |                |                    |   |                    |
|   |                  |              |             | Dollar         | Descr              |   |                    |
|   |                  |              |             | 1310           | \$ 2,279.17        | Surface Pro 6 tablet, surface dock, and mouse         |                    |
|   |                  |              |             |                | <b>\$ 2,279.17</b> |   |                    |

**Las Palmas Medical Plaza**  
**Check Register**  
**Month of April, 2019**

| Type                                   | Date       | Num   | Name                               | Amount          |
|--|------------|-------|------------------------------------|-----------------|
| <b>1000 - CHECKING CASH ACCOUNTS</b>   |            |       |                                    |                 |
| <b>1046 - Las Palmas Medical Plaza</b> |            |       |                                    |                 |
| Bill Pmt -Check                        | 04/03/2019 | 9993  | Desert Air Conditioning Inc.       | (70)            |
| Bill Pmt -Check                        | 04/03/2019 | 9994  | Desert Water Agency                | (837)           |
| Bill Pmt -Check                        | 04/03/2019 | 9995  | Montonella Landscape, Inc.         | (1,800)         |
| Bill Pmt -Check                        | 04/03/2019 | 9996  | Palm Springs Disposal Services Inc | (2,123)         |
| Bill Pmt -Check                        | 04/03/2019 | 9997  | Desert Air Conditioning Inc.       | (138)           |
| Bill Pmt -Check                        | 04/03/2019 | 9998  | INPRO-EMS Construction             | (1,773)         |
| Bill Pmt -Check                        | 04/09/2019 | 9999  | Ramy Awad, MD                      | (26,880)        |
| Bill Pmt -Check                        | 04/09/2019 | 10000 | Stericycle, Inc.                   | (1,489)         |
| Bill Pmt -Check                        | 04/16/2019 | 10001 | Imperial Security                  | (4,718)         |
| Bill Pmt -Check                        | 04/16/2019 | 10002 | Southern California Edison         | (591)           |
| Bill Pmt -Check                        | 04/23/2019 | 10003 | Frazier Pest Control, Inc.         | (180)           |
| Bill Pmt -Check                        | 04/23/2019 | 10004 | Frontier Communications            | (219)           |
| Bill Pmt -Check                        | 04/23/2019 | 10005 | Imperial Security                  | (3,145)         |
| Bill Pmt -Check                        | 04/24/2019 | 10006 | INPRO-EMS Construction             | (10,117)        |
| Check                                  | 04/30/2019 |       |                                    | (918)           |
|  |            |       | <b>TOTAL</b>                       | <b>(54,998)</b> |



## MEMORANDUM

DATE: May 14, 2019

TO: F&A Committee

RE: Retirement Protection Plan (RPP)

---

Current number of participants in Plan:

|   |            |
|---|------------|
| Active – still employed by hospital     | 116        |
| Vested – no longer employed by hospital | 60         |
| Former employees receiving annuity      | <u>8</u>   |
| Total                                   | <u>184</u> |

The outstanding liability for the RPP is approximately **\$4.2M** (Actives - \$3.0M and Vested - \$1.2M). US Bank investment account balance \$4.9M. Per the June 30, 2018 Actuarial Valuation, the RPP has an Unfunded Pension Liability of approximately **\$3.3M**. A monthly accrual of \$10K is being recorded each month as an estimate for FY2019.

The payouts, excluding monthly annuity payments, made from the Plan for the Ten (10) months ended April 30, 2019 totaled **\$433K**. Monthly annuity payments (8 participants) total **\$1.03K** per month.





## **Chief Financial Officer's Report**

**May 14, 2019**

Preliminary Audit work will begin the week of May 20, 2019

The Annual Budget for FY 2019-2020 will be presented to the F&A Committee meeting at today's committee meeting.

### **Las Palmas Medical Plaza - Property Management:**

#### **Occupancy:**

See attached unit rental status report.

93.7% currently occupied –

Total annual rent including CAM fees is \$1,220,221.

#### **Leasing Activity:**

Staff is working with Coldwell Banker Commercial, Listing Agreement approved at the April 2019 meeting to market the vacancies.

**Las Palmas Medical Plaza**  
**Unit Rental Status**  
**As of May 1, 2019**

| Unit  | Tenant Name | Deposit            | Lease Dates   |             | Term | Unit<br>Sq Feet | Percent<br>of Total | Monthly<br>Rent     | Annual<br>Rent       | Rent Per<br>Sq Foot | Monthly<br>CAM      | Total Monthly<br>Rent Inclg CAM | Total Annual<br>Rent Inclg CAM |
|---|-------------|--------------------|---------------|-------------|------|-----------------|---------------------|---------------------|----------------------|---------------------|---------------------|---------------------------------|--------------------------------|
|   |             |                    | From          | To          |      |                 |                     |                     |                      |                     |                     |                                 |                                |
|   |             |                    |               |             |      |                 |                     |                     |                      |                     | \$ 0.62             |                                 |                                |
| 1W, 104                                     | Vacant      |                    |               |             |      | 1,024           | 2.07%               |                     |                      |                     |                     |                                 |                                |
| 1W, 105                                     | Vacant      |                    |               |             |      | 1,060           | 2.15%               |                     |                      |                     |                     |                                 |                                |
| 2W, 107                                     | Vacant      |                    |               |             |      | 1,024           | 2.07%               |                     |                      |                     |                     |                                 |                                |
| <b>Total - Vacancies</b>                    |             |                    |               |             |      | <b>3,108</b>    | <b>6.30%</b>        |                     |                      |                     |                     |                                 |                                |
|   |             |                    |               |             |      |                 |                     |                     |                      |                     |                     |                                 |                                |
| <b>Total Suites-33 - 29 Suites Occupied</b> |             | <b>\$58,516.90</b> |               |             |      | <b>49,356</b>   | <b>93.7%</b>        | <b>\$ 73,137.78</b> | <b>\$ 877,653.36</b> | <b>\$ 1.58</b>      | <b>\$ 28,547.28</b> | <b>\$ 101,685.06</b>            | <b>\$ 1,220,220.72</b>         |
|   |             |                    |               |             |      |                 |                     |                     |                      |                     |                     |                                 |                                |
| <b>Summary - All Units</b>                  |             |                    |               |             |      |                 |                     |                     |                      |                     |                     |                                 |                                |
| <b>Vacant</b>                               |             |                    | <b>3,108</b>  | <b>6.3%</b> |      |                 |                     |                     |                      |                     |                     |                                 |                                |
| <b>Pending</b>                              |             |                    | <b>0</b>      | <b>0%</b>   |      |                 |                     |                     |                      |                     |                     |                                 |                                |
| <b>Total</b>                                |             |                    | <b>49,356</b> | <b>100%</b> |      |                 |                     |                     |                      |                     |                     |                                 |                                |

| DESERT HEALTHCARE DISTRICT                                       |  |                                |                         |                          |                         |                      |
|--|--|--------------------------------|-------------------------|--------------------------|-------------------------|----------------------|
| OUTSTANDING GRANTS AND GRANT PAYMENT SCHEDULE                    |  |                                |                         |                          |                         |                      |
| As of 4/30/19  |  |                                |                         |                          |                         |                      |
| TWELVE MONTHS ENDED JUNE 30, 2019                                |  |                                |                         |                          |                         |                      |
| Grant ID Nos.  | Name   | Approved<br>Grants - Prior Yrs | Current Yr<br>2018-2019 | 6/30/2018<br>Bal Fwd/New | Total Paid<br>July-June | Open<br>BALANCE      |
| 2013-759-BOD 02/26/13  | Desert Hot Springs Wellness FDN - Oversampling - HARC -3yr                                   | \$ 30,000                      |                         | \$ 15,000                | \$ -                    | \$ 15,000            |
| 2014-MOU-BOD-11/21/13  | Memo of Understanding CVAG CV Link Support   | \$ 10,000,000                  |                         | \$ 10,000,000            | \$ -                    | \$ 10,000,000        |
| 2015-866-BOD-4-28-15   | The LGBT Center of PS - Desert Low-Cost Counseling Clinic - 3 yr                             | \$ 140,000                     |                         | \$ 32,000                | \$ 32,000               | \$ -                 |
| 2015-875-BOD-6-23-15   | Desert AIDS Project - Sexually Transmitted Infection Clinic - 3 Yr                           | \$ 800,000                     |                         | \$ 17,500                | \$ 17,500               | \$ -                 |
| 2015-876-BOD-6-23-15   | Arrowhead Neuroscience Fndtn-NeuroInterventional & NeuroCritical Care Fellowship 2 Yr        | \$ 373,540                     |                         | \$ 121,401               | \$ 84,047               | \$ 37,354            |
| 2016-886-BOD-9-22-15   | B&G Club of Cathedral City - Main Club House Capital Improvements - 1 Yr                     | \$ 150,000                     |                         | \$ 15,000                | \$ (1,955)              | \$ 16,955            |
|  | Unexpended funds of Grant #886 (\$15,000 10% Retention)                                      |                                |                         | \$ -                     | \$ -                    | \$ (15,000)          |
|  | Unexpended funds of Grant #886 (\$1,955 unused returned)                                     |                                |                         | \$ -                     | \$ -                    | \$ (1,955)           |
| 2016-887-BOD-9-22-15   | CVEP - Mental Health College & Career Pathways Development Initiative - 2 Yr-ext 9/18        | \$ 737,900                     |                         | \$ 73,790                | \$ 73,790               | \$ -                 |
| 2016-889-BOD-10-27-15  | HARC - 2016 Community Health Monitor - 3 Yr  | \$ 499,955                     |                         | \$ 49,996                | \$ 49,996               | \$ -                 |
| 2016-891-BOD-11-17-15  | Jewish Family Services of the Desert - Mental Health Outpatient Treatment - 3 Yr             | \$ 570,000                     |                         | \$ 131,089               | \$ 58,500               | \$ 72,589            |
|  | Unexpended funds from Year 1 of Grant #891   |                                |                         | \$ (75,792)              |                         | \$ (75,792)          |
| 2016-908-BOD-06-28-16  | Angel View Support for the Outreach Stabilization Program - 2 Yr                             | \$ 144,600                     |                         | \$ 14,460                | \$ 12,411               | \$ 2,049             |
|  | Unexpended funds of Grant #908   |                                |                         | \$ (2,049)               |                         | \$ (2,049)           |
| 2016-920-BOD-10-25-16  | LifeStream Blood Bank - Support Protate Cancer Treatment Program                             | \$ 60,000                      |                         | \$ 6,000                 | \$ 6,000                | \$ -                 |
| 2016-927-BOD-12-20-16  | SafeHouse of the Desert - "What's Up" Crisis Texting Application - 3 Yr                      | \$ 679,357                     |                         | \$ 373,646               | \$ 203,807              | \$ 169,839           |
| 2017-929-BOD-05-23-17  | Gilda's Club Desert Cities: HeLP - Healthy Living Program - 1 Yr                             | \$ 142,000                     |                         | \$ 14,200                | \$ 14,200               | \$ -                 |
| 2017-934-BOD-07-25-17  | Well in the Desert - New Vans for Client Pickup & Deliveries                                 | \$ 84,798                      |                         | \$ 8,480                 | \$ 8,407                | \$ 72                |
|  | Unexpended funds of Grant #934   |                                |                         | \$ -                     | \$ -                    | \$ (72)              |
| 2017-936-BOD-07-25-17  | Hidden Harvest - Senior Markets & Healthy Fairs  | \$ 95,000                      |                         | \$ 9,500                 | \$ 9,500                | \$ -                 |
| 2017-938-BOD-07-25-17  | Mizell Senior Center - A Matter of Balance Phase 2 - 2 Yr                                    | \$ 400,300                     |                         | \$ 220,165               | \$ 180,135              | \$ 40,030            |
| 2017-939-BOD-07-25-17  | Loma Linda University - Dream Homes Initiative - 16 months                                   | \$ 178,016                     |                         | \$ 57,855                | \$ 57,844               | \$ 11                |
|  | Unexpended funds of Grant #939 (\$10.86 unused returned)                                     |                                |                         | \$ -                     | \$ 11                   | \$ (11)              |
| 2017-947-BOD-09-26-17  | Coachella Valley Volunteers in Medicine - Primary Healthcare & Support Services - 1 Yr       | \$ 121,500                     |                         | \$ 12,150                | \$ (4,590)              | \$ 16,740            |
|  | Unexpended funds of Grant #947 (\$12,150 10% Retention)                                      |                                |                         |                          |                         | \$ (12,150)          |
|  | Unexpended funds of Grant #947 (\$4,590 unused returned)                                     |                                |                         |                          |                         | \$ (4,590)           |
| 2017-948-BOD-09-26-17  | Pegasus Hippo Therapy - Equine Therapy for District Residents - 1 Yr                         | \$ 93,829                      |                         | \$ 9,383                 | \$ 5,855                | \$ 3,528             |
|  | Unexpended funds of Grant #948   |                                |                         | \$ (3,528)               |                         | \$ (3,528)           |
| 2017-953-BOD-11-28-17  | FIND Food Bank - Project Produce - 1 Yr  | \$ 387,068                     |                         | \$ 212,887               | \$ 212,887              | \$ -                 |
| 2017-954-BOD-11-28-17  | CVRM - Emergency Food, Shelter with Wrap Around Services for West CV Homeless 1Yr            | \$ 100,000                     |                         | \$ 55,000                | \$ 55,000               | \$ -                 |
| 2017-955-BOD-11-28-17  | Martha's Village & Kitchen - Health in Housing: Emergency Housing With Wrap Around 1Yr       | \$ 186,150                     |                         | \$ 102,383               | \$ 102,383              | \$ -                 |
| 2018-960-BOD-02-27-18  | Desert Cancer Foundation - Patient Assistance and Suzanne Jackson Breast Cancer              | \$ 200,000                     |                         | \$ 110,000               | \$ 90,000               | \$ 20,000            |
| 2018-962-BOD-03-27-18  | EMC - CV Collaborative Program-Antibiotic Resistance Prevention Partnership(3yr w/ 1st yr fu | \$ 55,805                      |                         | \$ 30,693                | \$ 25,112               | \$ 5,581             |
| 2018-967-BOD-05-22-18  | The City of DHS-Public Safety Emergency Response Program - Purchase AEDs                     | \$ 30,000                      |                         | \$ 30,000                | \$ 27,000               | \$ 3,000             |
| 2018-968-BOD-05-22-18  | One Future Coachella Valley - Health Career Connection Summer Intern at DHCD/F               | \$ 7,314                       |                         | \$ 7,314                 | \$ 7,314                | \$ -                 |
| 2018-974-BOD-09-25-18  | HARC - 2019 Coachella Valley Community Health Survey - 2 Yr                                  |                                | \$ 399,979              | \$ 399,979               | \$ 89,995               | \$ 309,984           |
| 2018-980-BOD-10-23-18  | Joslyn Wellness Senior Behavioral Health Services Program - 1 Yr                             |                                | \$ 112,050              | \$ 112,050               | \$ 50,423               | \$ 61,628            |
| 2018-981-BOD-10-23-18  | Desert Arc Healthcare Program - 1 Yr   |                                | \$ 164,738              | \$ 164,738               | \$ 74,132               | \$ 90,606            |
| 2018-976-BOD-10-23-18  | Ready Set Swim - Desert Healthcare Foundation - 1 Yr   |                                | \$ 136,000              | \$ 136,000               | \$ 136,000              | \$ -                 |
| 2018-979-BOD-11-27-18  | FIND Food Bank - Healthy Food First/Pathways Out of Hunger - 1 Yr                            |                                | \$ 396,345              | \$ 396,345               | \$ 89,178               | \$ 307,167           |
| 2019-985-BOD-03-26-19  | Coachella Valley Volunteers in Medicine - Primary Healthcare & Support Services - 1 Yr       |                                | \$ 121,500              | \$ 121,500               | \$ 54,675               | \$ 66,825            |
|  |  |                                |                         | \$ -                     | \$ -                    | \$ -                 |
| <b>TOTAL GRANTS</b>  |  | <b>\$ 16,267,132</b>           | <b>\$ 1,330,612</b>     | <b>\$ 12,979,134</b>     | <b>\$ 1,821,556</b>     | <b>\$ 11,123,810</b> |
| <b>Amts available/remaining for Grant/Programs - FY 2018-19:</b> |  |                                |                         |                          |                         |                      |
| <b>Amount budgeted 2018-2019</b>                                 |  |                                | \$ 3,500,000            |                          | G/L Balance:            | 4/30/2019            |
| <b>Amount granted through June 30, 2019:</b>                     |  |                                | \$ (1,330,612)          |                          | 2131                    | \$ 976,164           |
| Mini Grants:   | 972; 973; 975; 983; 987  |                                | \$ (19,000)             |                          | 2281                    | \$ 10,147,646        |
| Net adj - Grants not used:                                       | 908; 947; 948; 886; 934  |                                | \$ 39,355               |                          | <b>Total</b>            | <b>\$ 11,123,810</b> |
| <b>Balance available for Grants/Programs</b>                     |  |                                | <b>\$ 2,189,743</b>     |                          | <b>Difference - Rdg</b> | <b>\$ (0)</b>        |



Date: April 23, 2019  
To: Board of Directors  
Subject: Expansion and Rezoning Background

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**Staff Recommendation:** Information only

**Background:**

- In 2018, the District transitioned from At Large elections to Zone/District based elections, creating 5 zones.
- Zones 2 & 4 were on the ballot for the November 6, 2018 election. Director Rogers (Zone 3) & Director PerezGil (Zone 4) were elected.
- AB2414 & Measure BB – The legislation of AB2414 and the ultimate passage of Measure BB for the expansion of the Desert Healthcare District required the Board of Directors to be increased from 5 to 7.
- Directors Borja and De Lara were appointed to the Board at the January 15, 2019 Board meeting.
- Additionally, AB2414, upon successful passage of the expansion measure, requires the District to increase from 5 to 7 zones prior to the 2020 election.
- The District will hold 4 public hearings to engage community input (see attached Timeline and Process to Increase Zones from 5 to 7).
- The first public hearing is April 23, 2019 at Fantasy Springs Casino
- The second public hearing will be held on May 28, 2019 at the Cathedral City Community Center.

**DESERT HEALTHCARE DISTRICT  
TIMELINE AND PROCESS TO INCREASE ZONES FROM 5 TO 7  
(Health & Safety Code Section 32499.3)**

The following describes the procedure for transitioning the Desert Healthcare District ("District") into 7 voting districts or ("Zones") in accordance with AB 2414 (Health & Safety Code, § 32499 et seq.).

**RECOMMENDED OPTION:**

**January 15,  
2019**

**2 NEW DIRECTORS ARE APPOINTED TO THE BOARD FROM THE  
NEWLY ANNEXED AREA**

The Board appointed 2 new Directors to serve on the District Board from the newly annexed area. The District now has 7 Directors. (Health & Safety Code, § 32499.2(c)).

**January 22,  
2019 & February  
26, 2019**

**BOARD DISCUSSION AND DIRECTION CONCERNING OPTIONS**

The Board, with staff input, reviews the options for transitioning into 7 zones and provides direction to staff as to which Option the Board would like to consider at the February 26, Board meeting which sets the public hearings and meetings.

**February 26,  
2019**

**CONSIDERATION OF RESOLUTION SETTING PUBLIC HEARING  
SCHEDULE**

In accordance with Health & Safety Code section 32499.2(c) the Board would consider a Resolution setting the time and place for four hearings on the establishment of the 7 new voting districts at which members of the public can present their views on the proposed new Zones. The Board can receive input from the public but, in accordance with the statute, the final location of the boundaries is the Board's decision.

**Between April  
and May, 2019**

**PUBLIC OUTREACH AND TWO PUBLIC HEARINGS TO REVIEW THE  
PROPOSED NEW BOUNDARIES**

During February through May 2019, the staff would conduct outreach to the public, including to non-English-speaking communities, explaining the transition to 7 zones and encouraging public participation. Drafts maps will be published and made available to the public. At the April 23, 2019, public hearing (East Valley location), NDC would present the proposed draft maps for discussion and input from the public would be considered. NDC would take the information and input from the meeting and update the maps in advance of the second public hearing on May 28, 2019 (West Valley location).

**From June  
through August  
2019**

**SUMMER BREAK WHILE THE NEW MAPS ARE UPDATED AND  
PUBLISHED FOR VIEWING**

**September 2019**

**PUBLIC HEARING POST PREPARATION OF BOUNDARY MAPS**

At the September 24, 2019 public hearing (East Valley location), draft maps will be viewed from the development of the prior meetings, to which the public would be invited to provide input regarding the draft maps.

**October 2019**

**CONSIDERATION OF FINAL RESOLUTION TRANSITIONING TO 7  
ZONES**

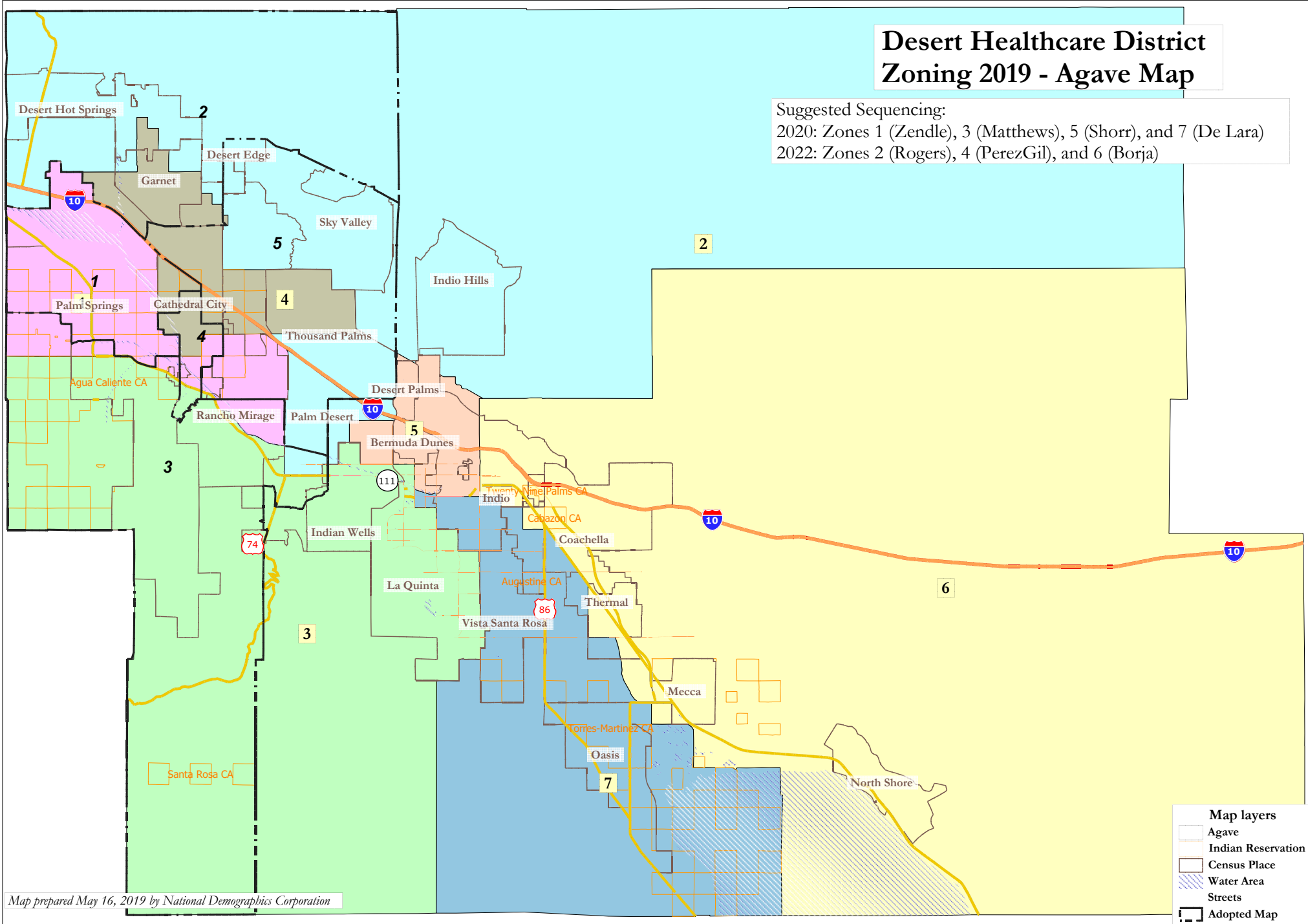
At the October 22, 2019, Regular Board meeting at the RAP office, the Board would hold the final public hearing and would vote to adopt the final map of the new 7 zones. The estimated costs for the Alternative Option would be approximately **\$50,000** or more depending upon how many meeting NDC representatives attend.

# Desert Healthcare District Zoning 2019 - Agave Map

Suggested Sequencing:

2020: Zones 1 (Zendle), 3 (Matthews), 5 (Shorr), and 7 (De Lara)

2022: Zones 2 (Rogers), 4 (PerezGil), and 6 (Borja)



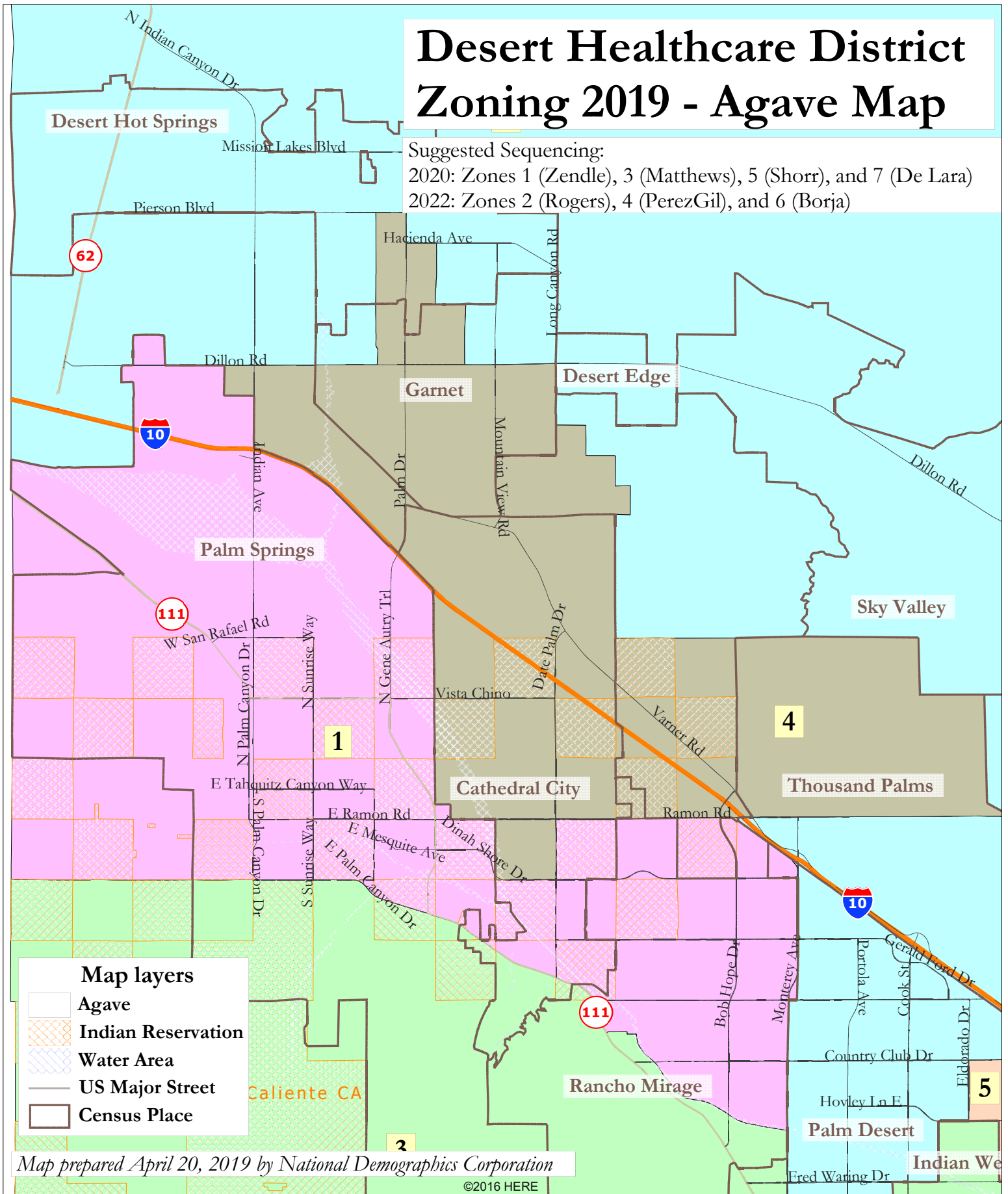
Map prepared May 16, 2019 by National Demographics Corporation

# Desert Healthcare District Zoning 2019 - Agave Map

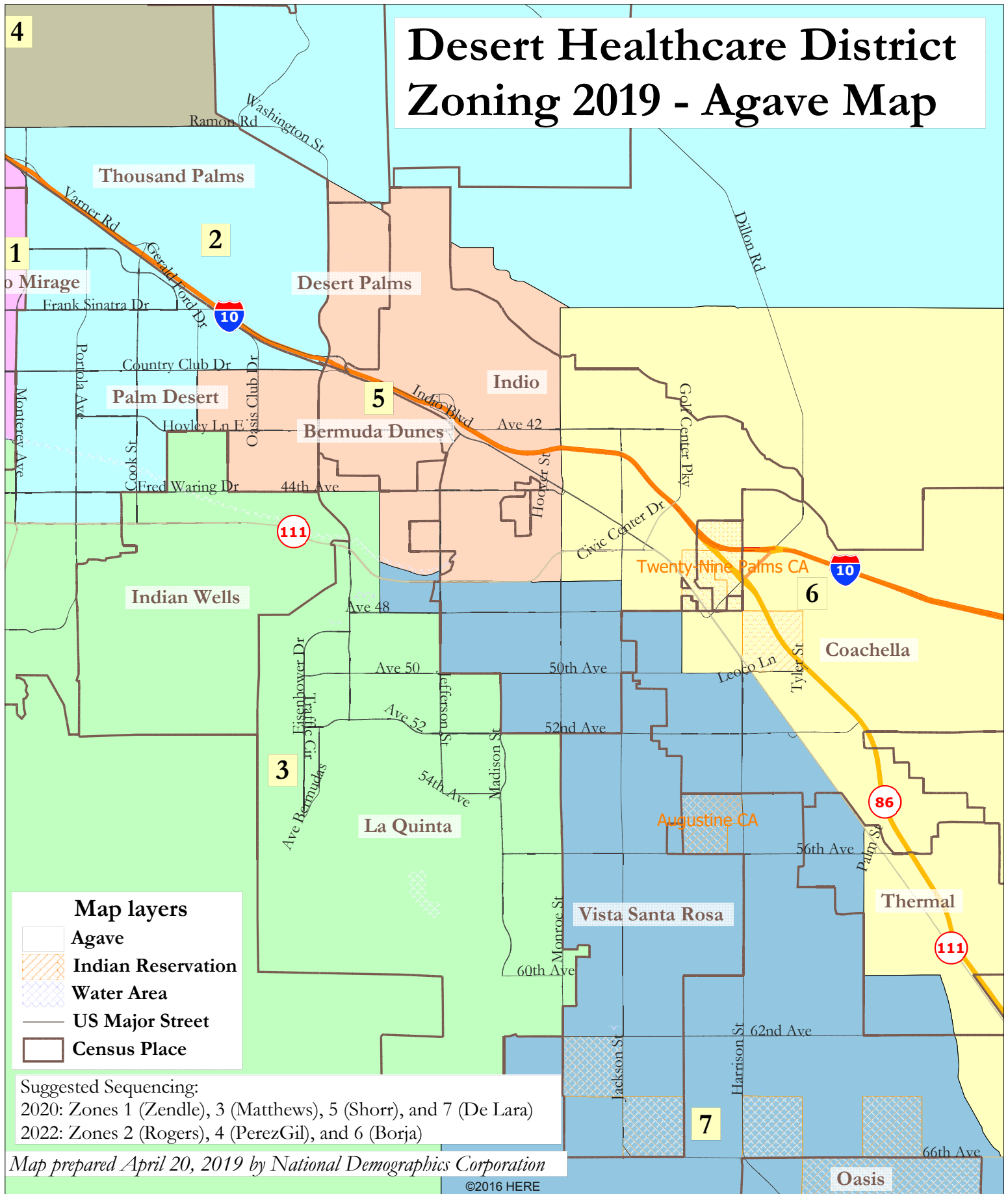
Suggested Sequencing:

2020: Zones 1 (Zendle), 3 (Matthews), 5 (Shorr), and 7 (De Lara)

2022: Zones 2 (Rogers), 4 (PerezGil), and 6 (Borja)







| Desert Healthcare - NDC Agave  |                                   |        |        |        |        |        |        |        |         |
|--|-----------------------------------|--------|--------|--------|--------|--------|--------|--------|---------|
| Zone   |                                   | 1      | 2      | 3      | 4      | 5      | 6      | 7      | Total   |
| Ideal  | Total Pop                         | 60,479 | 60,032 | 59,704 | 60,201 | 61,602 | 58,911 | 61,007 | 421,936 |
| 60,277   | Deviation from ideal              | 202    | -245   | -573   | -76    | 1,325  | -1,366 | 730    | 1,898   |
|  | % Deviation                       | 0.34%  | -0.41% | -0.95% | -0.13% | 2.20%  | -2.27% | 1.21%  | 3.15%   |
| Total Pop  | % Hisp                            | 24%    | 33%    | 24%    | 67%    | 41%    | 86%    | 85%    | 52%     |
|  | % NH White                        | 66%    | 58%    | 71%    | 23%    | 53%    | 10%    | 12%    | 42%     |
|  | % NH Black                        | 4%     | 4%     | 2%     | 3%     | 2%     | 1%     | 1%     | 2%      |
|  | % Asian-American                  | 5%     | 3%     | 3%     | 5%     | 3%     | 1%     | 1%     | 3%      |
| Citizen Voting Age Pop   | Total                             | 48,173 | 42,828 | 46,317 | 32,524 | 45,455 | 24,929 | 28,425 | 268,651 |
|  | % Hisp                            | 14%    | 24%    | 17%    | 53%    | 32%    | 76%    | 75%    | 36%     |
|  | % NH White                        | 77%    | 68%    | 77%    | 37%    | 62%    | 19%    | 21%    | 57%     |
|  | % NH Black                        | 4%     | 4%     | 2%     | 4%     | 3%     | 3%     | 2%     | 3%      |
|  | % Asian/Pac.Isrl.                 | 4%     | 3%     | 3%     | 5%     | 2%     | 1%     | 1%     | 3%      |
| Voter Registration (Nov 2016)  | Total                             | 34,453 | 28,886 | 33,206 | 21,938 | 33,245 | 17,507 | 19,422 | 188,658 |
|  | % Latino est.                     | 13%    | 23%    | 16%    | 55%    | 30%    | 79%    | 78%    | 36%     |
|  | % Spanish-Surnamed                | 12%    | 21%    | 14%    | 49%    | 27%    | 71%    | 70%    | 32%     |
|  | % Asian-Surnamed                  | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % Filipino-Surnamed               | 1%     | 1%     | 1%     | 2%     | 1%     | 1%     | 1%     | 1%      |
|  | % NH White est.                   | 77%    | 70%    | 79%    | 38%    | 63%    | 15%    | 19%    | 58%     |
| Voter Turnout (Nov 2016)   | % NH Black                        | 4%     | 4%     | 2%     | 4%     | 2%     | 2%     | 1%     | 3%      |
|  | Total                             | 28,191 | 21,653 | 27,303 | 14,823 | 26,405 | 11,330 | 12,845 | 142,551 |
|  | % Latino est.                     | 11%    | 20%    | 14%    | 51%    | 25%    | 76%    | 74%    | 31%     |
|  | % Spanish-Surnamed                | 10%    | 18%    | 12%    | 46%    | 23%    | 68%    | 66%    | 27%     |
|  | % Asian-Surnamed                  | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % Filipino-Surnamed               | 1%     | 1%     | 0%     | 2%     | 1%     | 1%     | 1%     | 1%      |
|  | % NH White est.                   | 79%    | 74%    | 81%    | 42%    | 68%    | 18%    | 24%    | 63%     |
| Voter Turnout (Nov 2014)   | % NH Black                        | 4%     | 4%     | 2%     | 4%     | 2%     | 3%     | 1%     | 3%      |
|  | Total                             | 18,193 | 12,898 | 17,883 | 7,350  | 16,532 | 5,219  | 6,348  | 84,423  |
|  | % Latino est.                     | 8%     | 12%    | 9%     | 40%    | 17%    | 71%    | 64%    | 22%     |
|  | % Spanish-Surnamed                | 7%     | 11%    | 8%     | 36%    | 15%    | 65%    | 58%    | 20%     |
|  | % Asian-Surnamed                  | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % Filipino-Surnamed               | 1%     | 1%     | 0%     | 2%     | 1%     | 1%     | 1%     | 1%      |
| ACS Pop. Est.  | % NH White est.                   | 83%    | 82%    | 87%    | 52%    | 79%    | 23%    | 33%    | 73%     |
|  | % NH Black est.                   | 4%     | 3%     | 1%     | 5%     | 3%     | 2%     | 1%     | 3%      |
|  | Total                             | 62,892 | 63,976 | 60,106 | 63,161 | 67,111 | 60,435 | 62,923 | 440,604 |
|  | age0-19                           | 14%    | 25%    | 18%    | 31%    | 24%    | 35%    | 33%    | 26%     |
|  | age20-60                          | 42%    | 45%    | 42%    | 52%    | 43%    | 52%    | 52%    | 47%     |
| Age  | age60plus                         | 43%    | 31%    | 40%    | 18%    | 33%    | 13%    | 14%    | 27%     |
|  | immigrants                        | 19%    | 22%    | 17%    | 32%    | 19%    | 38%    | 35%    | 26%     |
|  | naturalized                       | 43%    | 38%    | 46%    | 38%    | 43%    | 27%    | 26%    | 35%     |
| Immigration  | english                           | 73%    | 65%    | 74%    | 43%    | 65%    | 23%    | 26%    | 53%     |
|  | spanish                           | 19%    | 30%    | 20%    | 52%    | 31%    | 75%    | 73%    | 42%     |
|  | asian-lang                        | 3%     | 2%     | 2%     | 3%     | 2%     | 1%     | 0%     | 2%      |
|  | other lang                        | 5%     | 3%     | 4%     | 2%     | 2%     | 1%     | 1%     | 3%      |
| Language spoken at home  |                                   |        |        |        |        |        |        |        |         |
|  |                                   |        |        |        |        |        |        |        |         |
| Language Fluency   | Speaks Eng. "Less than Very Well" | 9%     | 12%    | 9%     | 22%    | 13%    | 39%    | 38%    | 20%     |
|  |                                   |        |        |        |        |        |        |        |         |
| Education (among those age 25+)  | hs-grad                           | 54%    | 59%    | 53%    | 57%    | 58%    | 47%    | 51%    | 54%     |
|  | bachelor                          | 21%    | 15%    | 22%    | 10%    | 17%    | 6%     | 7%     | 15%     |
|  | graduatedegree                    | 15%    | 10%    | 14%    | 5%     | 10%    | 3%     | 4%     | 9%      |
| Child in Household   | child-under18                     | 11%    | 24%    | 17%    | 37%    | 23%    | 43%    | 40%    | 25%     |
| Veteran  | veteran                           | 12%    | 9%     | 10%    | 5%     | 9%     | 3%     | 3%     | 8%      |
| Pct of Pop. Age 16+  | employed                          | 44%    | 47%    | 46%    | 54%    | 48%    | 56%    | 55%    | 50%     |
| Household Income   | income 0-25k                      | 27%    | 29%    | 22%    | 29%    | 21%    | 30%    | 29%    | 26%     |
|  | income 25-50k                     | 24%    | 27%    | 21%    | 30%    | 25%    | 31%    | 30%    | 26%     |
|  | income 50-75k                     | 16%    | 19%    | 16%    | 18%    | 18%    | 17%    | 19%    | 17%     |
|  | income 75-200k                    | 25%    | 22%    | 31%    | 22%    | 31%    | 21%    | 20%    | 25%     |
|  | income 200k-plus                  | 8%     | 4%     | 10%    | 2%     | 5%     | 1%     | 2%     | 5%      |
| Housing Stats  | single family                     | 76%    | 77%    | 84%    | 79%    | 85%    | 81%    | 81%    | 80%     |
|  | multi-family                      | 24%    | 23%    | 16%    | 21%    | 15%    | 19%    | 19%    | 20%     |
|  | rented                            | 35%    | 40%    | 33%    | 41%    | 31%    | 39%    | 36%    | 36%     |
|  | owned                             | 65%    | 60%    | 67%    | 59%    | 69%    | 61%    | 64%    | 64%     |
| Total population data from the 2010 Decennial Census.  |                                   |        |        |        |        |        |        |        |         |
| Surname-based Voter Registration and Turnout data from the California Statewide Database.  |                                   |        |        |        |        |        |        |        |         |
| Latino voter registration and turnout data are Spanish-surname counts adjusted using Census Population Department undercount estimates. NH White and NH Black registration and turnout counts estimated by NDC. Citizen Voting Age Pop., Age, Immigration, and other demographics from the 2012-2016 American Community Survey and Special Tabulation 5-year data. |                                   |        |        |        |        |        |        |        |         |

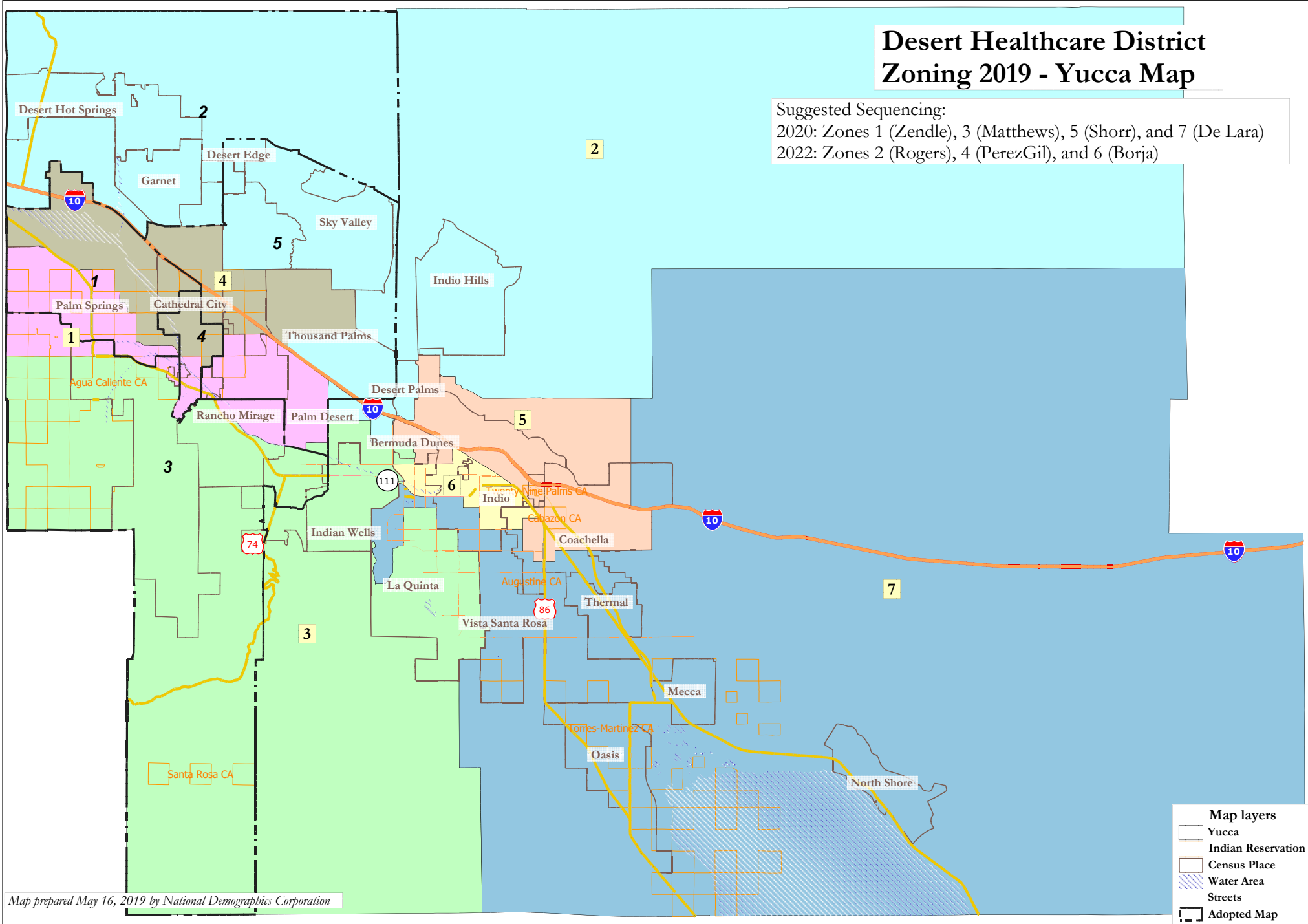
| Desert Healthcare - NDC Agave  |                                  |        |        |        |        |        |        |        |         |
|--|----------------------------------|--------|--------|--------|--------|--------|--------|--------|---------|
| Zona   |                                  | 1      | 2      | 3      | 4      | 5      | 6      | 7      | Total   |
| Ideal  | Pob. Total                       | 60,479 | 60,032 | 59,704 | 60,201 | 61,602 | 58,911 | 61,007 | 421,936 |
| 60,277   | Desviación de pob.               | 202    | -245   | -573   | -76    | 1,325  | -1,366 | 730    | 1,898   |
|  | % Desviación                     | 0.34%  | -0.41% | -0.95% | -0.13% | 2.20%  | -2.27% | 1.21%  | 3.15%   |
| Pob. Total   | % Hisp                           | 24%    | 33%    | 24%    | 67%    | 41%    | 86%    | 85%    | 52%     |
|  | % Blanco                         | 66%    | 58%    | 71%    | 23%    | 53%    | 10%    | 12%    | 42%     |
|  | % Negro                          | 4%     | 4%     | 2%     | 3%     | 2%     | 1%     | 1%     | 2%      |
|  | % Asiático                       | 5%     | 3%     | 3%     | 5%     | 3%     | 1%     | 1%     | 3%      |
| Ciudadanos +18 años  | Total                            | 48,173 | 42,828 | 46,317 | 32,524 | 45,455 | 24,929 | 28,425 | 268,651 |
|  | % Hisp                           | 14%    | 24%    | 17%    | 53%    | 32%    | 76%    | 75%    | 36%     |
|  | % Blanco                         | 77%    | 68%    | 77%    | 37%    | 62%    | 19%    | 21%    | 57%     |
|  | % Negro                          | 4%     | 4%     | 2%     | 4%     | 3%     | 3%     | 2%     | 3%      |
|  | % Asiático                       | 4%     | 3%     | 3%     | 5%     | 2%     | 1%     | 1%     | 3%      |
| Registros<br>(Nov 2016)  | Total                            | 34,453 | 28,886 | 33,206 | 21,938 | 33,245 | 17,507 | 19,422 | 188,658 |
|  | % Latino est.                    | 13%    | 23%    | 16%    | 55%    | 30%    | 79%    | 78%    | 36%     |
|  | % apellido asiático              | 12%    | 21%    | 14%    | 49%    | 27%    | 71%    | 70%    | 32%     |
|  | % apellido filipino              | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % apellido español               | 1%     | 1%     | 1%     | 2%     | 1%     | 1%     | 1%     | 1%      |
|  | % blanco est.                    | 77%    | 70%    | 79%    | 38%    | 63%    | 15%    | 19%    | 58%     |
| Votantes<br>(Nov 2016)   | % negro est.                     | 4%     | 4%     | 2%     | 4%     | 2%     | 2%     | 1%     | 3%      |
|  | Total                            | 28,191 | 21,653 | 27,303 | 14,823 | 26,405 | 11,330 | 12,845 | 142,551 |
|  | % Latino est.                    | 11%    | 20%    | 14%    | 51%    | 25%    | 76%    | 74%    | 31%     |
|  | % apellido asiático              | 10%    | 18%    | 12%    | 46%    | 23%    | 68%    | 66%    | 27%     |
|  | % apellido filipino              | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % apellido español               | 1%     | 1%     | 0%     | 2%     | 1%     | 1%     | 1%     | 1%      |
| Votantes<br>(Nov 2014)   | % blanco est.                    | 79%    | 74%    | 81%    | 42%    | 68%    | 18%    | 24%    | 63%     |
|  | % negro est.                     | 4%     | 4%     | 2%     | 4%     | 2%     | 3%     | 1%     | 3%      |
|  | Total                            | 18,193 | 12,898 | 17,883 | 7,350  | 16,532 | 5,219  | 6,348  | 84,423  |
|  | % Latino est.                    | 8%     | 12%    | 9%     | 40%    | 17%    | 71%    | 64%    | 22%     |
|  | % apellido asiático              | 7%     | 11%    | 8%     | 36%    | 15%    | 65%    | 58%    | 20%     |
|  | % apellido filipino              | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
| Votantes<br>(Nov 2014)   | % apellido español               | 1%     | 1%     | 0%     | 2%     | 1%     | 1%     | 1%     | 1%      |
|  | % blanco est.                    | 83%    | 82%    | 87%    | 52%    | 79%    | 23%    | 33%    | 73%     |
|  | % negro est.                     | 4%     | 3%     | 1%     | 5%     | 3%     | 2%     | 1%     | 3%      |
|  | Total                            | 62,892 | 63,976 | 60,106 | 63,161 | 67,111 | 60,435 | 62,923 | 440,604 |
| Pob. ACS   | Edad 0 – 19 años                 | 14%    | 25%    | 18%    | 31%    | 24%    | 35%    | 33%    | 26%     |
|  | Edad 20 – 60 años                | 42%    | 45%    | 42%    | 52%    | 43%    | 52%    | 52%    | 47%     |
|  | Edad +60 años                    | 43%    | 31%    | 40%    | 18%    | 33%    | 13%    | 14%    | 27%     |
| Migración  | Migrante                         | 19%    | 22%    | 17%    | 32%    | 19%    | 38%    | 35%    | 26%     |
|  | Naturalizada                     | 43%    | 38%    | 46%    | 38%    | 43%    | 27%    | 26%    | 35%     |
| Lengua en casa   | Inglés                           | 73%    | 65%    | 74%    | 43%    | 65%    | 23%    | 26%    | 53%     |
|  | Español                          | 19%    | 30%    | 20%    | 52%    | 31%    | 75%    | 73%    | 42%     |
|  | Idioma Asiático                  | 3%     | 2%     | 2%     | 3%     | 2%     | 1%     | 0%     | 2%      |
|  | Otro idioma                      | 5%     | 3%     | 4%     | 2%     | 2%     | 1%     | 1%     | 3%      |
| Fluidez en Inglés  | Habla Inglés solo “bien” o menos | 9%     | 12%    | 9%     | 22%    | 13%    | 39%    | 38%    | 20%     |
| Nivel de educación (edad +25)  | preparatoria                     | 54%    | 59%    | 53%    | 57%    | 58%    | 47%    | 51%    | 54%     |
|  | licenciatura                     | 21%    | 15%    | 22%    | 10%    | 17%    | 6%     | 7%     | 15%     |
|  | graduado                         | 15%    | 10%    | 14%    | 5%     | 10%    | 3%     | 4%     | 9%      |
| Hogares con niño(s)  | con niño(s)                      | 11%    | 24%    | 17%    | 37%    | 23%    | 43%    | 40%    | 25%     |
| Veteranos  | veterano                         | 12%    | 9%     | 10%    | 5%     | 9%     | 3%     | 3%     | 8%      |
| Pto. Edad 16+  | empleado                         | 44%    | 47%    | 46%    | 54%    | 48%    | 56%    | 55%    | 50%     |
| Ingreso (por hogar)  | \$0 a \$25 000                   | 27%    | 29%    | 22%    | 29%    | 21%    | 30%    | 29%    | 26%     |
|  | \$25 a \$50 000                  | 24%    | 27%    | 21%    | 30%    | 25%    | 31%    | 30%    | 26%     |
|  | \$50 a \$75 000                  | 16%    | 19%    | 16%    | 18%    | 18%    | 17%    | 19%    | 17%     |
|  | \$75 a \$200 000                 | 25%    | 22%    | 31%    | 22%    | 31%    | 21%    | 20%    | 25%     |
|  | mayor a \$200 000                | 8%     | 4%     | 10%    | 2%     | 5%     | 1%     | 2%     | 5%      |
| Unidades de vivienda   | Unifamiliar                      | 76%    | 77%    | 84%    | 79%    | 85%    | 81%    | 81%    | 80%     |
|  | Multifamiliar                    | 24%    | 23%    | 16%    | 21%    | 15%    | 19%    | 19%    | 20%     |
|  | Rentadas                         | 35%    | 40%    | 33%    | 41%    | 31%    | 39%    | 36%    | 36%     |
|  | Propias                          | 65%    | 60%    | 67%    | 59%    | 69%    | 61%    | 64%    | 64%     |
| Fuentes: Censo 2010, California Statewide Database (elecciones Nov 2014 y 2016), 2012-2017 American Community Survey Special Tabulation de ciudadanos +18, y 2012-2016 American Community Survey. Los números de registros y votantes "latinos" son ajustados según el ratio para California del US Census Population Division |                                  |        |        |        |        |        |        |        |         |
|  |                                  |        |        |        |        |        |        |        |         |
|  |                                  |        |        |        |        |        |        |        |         |

# Desert Healthcare District Zoning 2019 - Yucca Map

Suggested Sequencing:

2020: Zones 1 (Zendle), 3 (Matthews), 5 (Shorr), and 7 (De Lara)

2022: Zones 2 (Rogers), 4 (PerezGil), and 6 (Borja)



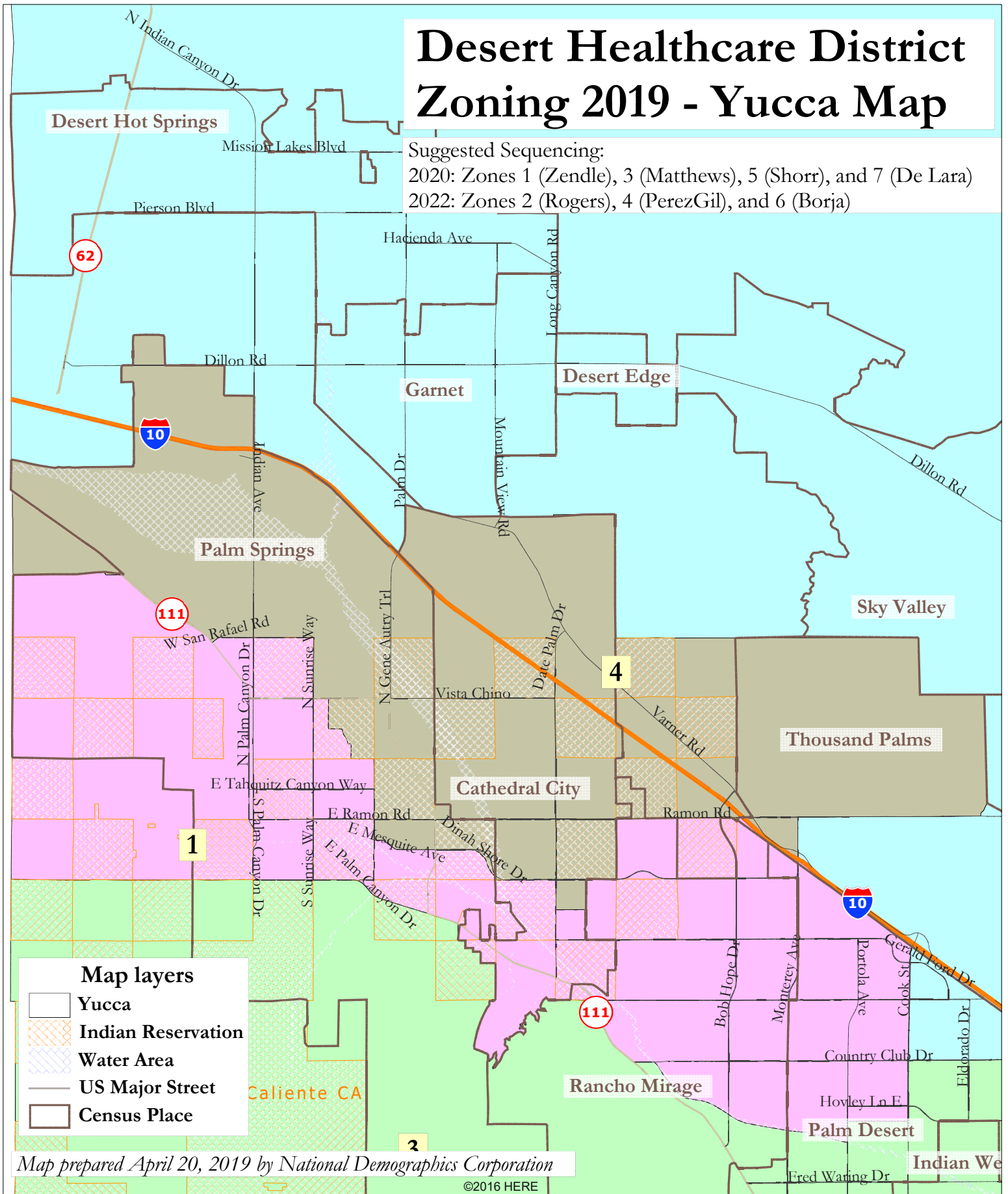
Map prepared May 16, 2019 by National Demographics Corporation

# Desert Healthcare District Zoning 2019 - Yucca Map

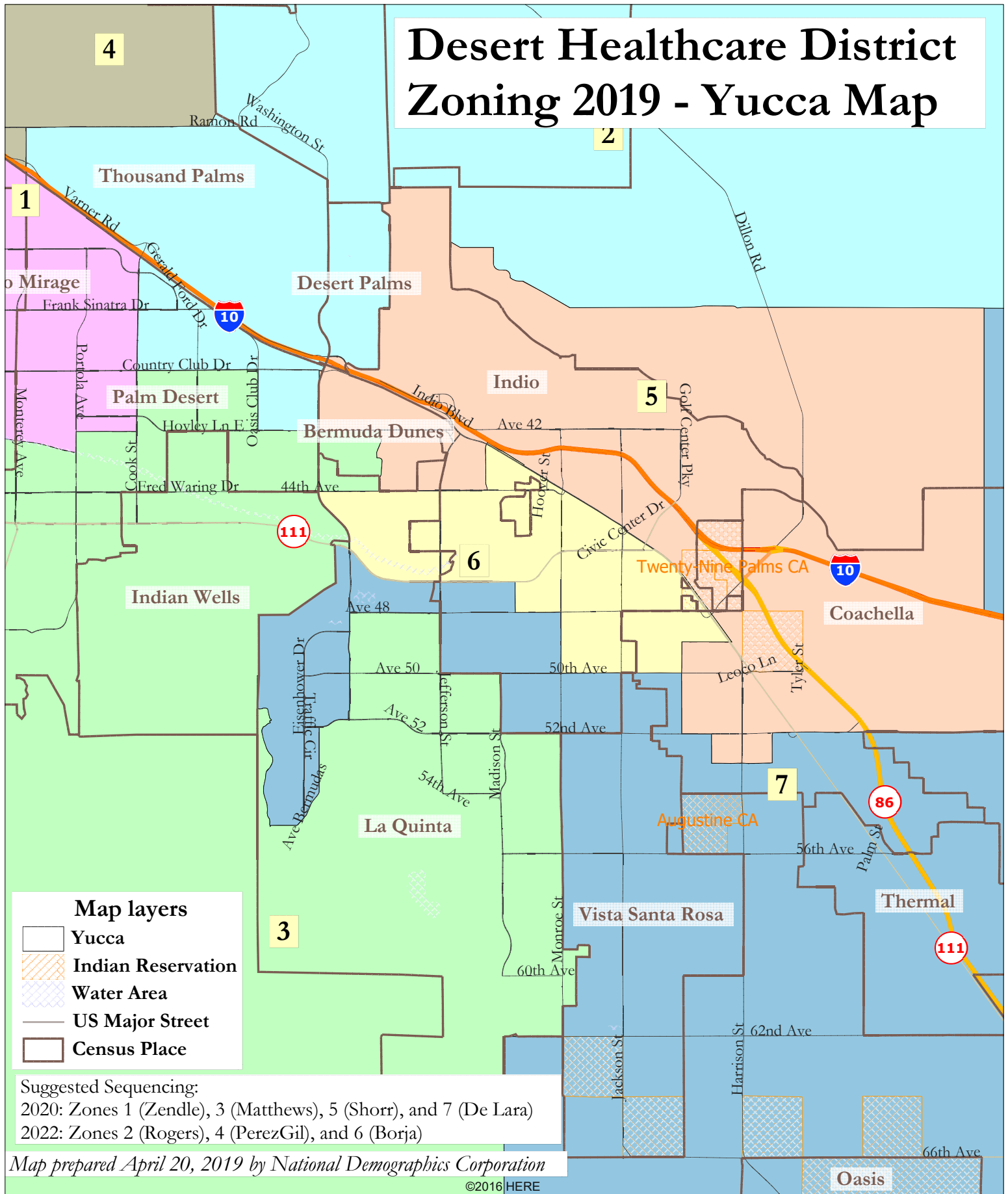
Suggested Sequencing:

2020: Zones 1 (Zendle), 3 (Matthews), 5 (Shorr), and 7 (De Lara)

2022: Zones 2 (Rogers), 4 (PerezGil), and 6 (Borja)



# Desert Healthcare District Zoning 2019 - Yucca Map





| Desert Healthcare - NDC Yucca  |                                   |        |        |        |        |        |        |        |         |
|--|-----------------------------------|--------|--------|--------|--------|--------|--------|--------|---------|
| Zone   |                                   | 1      | 2      | 3      | 4      | 5      | 6      | 7      | Total   |
| Ideal  | Total Pop                         | 59,450 | 60,389 | 60,253 | 60,111 | 60,952 | 60,345 | 60,436 | 421,936 |
| 84,387   | Deviation from ideal              | -827   | 112    | -24    | -166   | 675    | 68     | 159    | 1,502   |
|  | % Deviation                       | -1.37% | 0.19%  | -0.04% | -0.28% | 1.12%  | 0.11%  | 0.26%  | 2.49%   |
| Total Pop  | % Hisp                            | 18%    | 41%    | 20%    | 61%    | 73%    | 72%    | 77%    | 52%     |
|  | % NH White                        | 74%    | 51%    | 75%    | 28%    | 23%    | 23%    | 20%    | 42%     |
|  | % NH Black                        | 3%     | 5%     | 2%     | 4%     | 1%     | 2%     | 1%     | 2%      |
|  | % Asian-American                  | 4%     | 2%     | 3%     | 6%     | 2%     | 2%     | 1%     | 3%      |
| Citizen Voting Age Pop   | Total                             | 49,161 | 40,389 | 47,503 | 35,644 | 34,793 | 33,999 | 27,163 | 268,651 |
|  | % Hisp                            | 12%    | 26%    | 14%    | 45%    | 60%    | 63%    | 58%    | 36%     |
|  | % NH White                        | 80%    | 65%    | 80%    | 44%    | 35%    | 31%    | 38%    | 57%     |
|  | % NH Black                        | 3%     | 6%     | 1%     | 4%     | 2%     | 3%     | 2%     | 3%      |
|  | % Asian/Pac.Isrl.                 | 3%     | 3%     | 3%     | 6%     | 2%     | 2%     | 2%     | 3%      |
| Voter Registration (Nov 2016)  | Total                             | 35,865 | 27,202 | 33,208 | 24,301 | 25,387 | 23,650 | 19,045 | 188,658 |
|  | % Latino est.                     | 12%    | 28%    | 12%    | 45%    | 58%    | 63%    | 57%    | 36%     |
|  | % Spanish-Surnamed                | 11%    | 25%    | 11%    | 40%    | 52%    | 57%    | 52%    | 32%     |
|  | % Asian-Surnamed                  | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % Filipino-Surnamed               | 1%     | 1%     | 0%     | 2%     | 1%     | 1%     | 1%     | 1%      |
|  | % NH White est.                   | 82%    | 65%    | 83%    | 44%    | 34%    | 32%    | 38%    | 58%     |
|  | % NH Black                        | 3%     | 5%     | 1%     | 5%     | 2%     | 2%     | 2%     | 3%      |
| Voter Turnout (Nov 2016)   | Total                             | 29,639 | 19,947 | 27,607 | 17,446 | 18,224 | 16,209 | 13,479 | 142,551 |
|  | % Latino est.                     | 10%    | 23%    | 11%    | 41%    | 52%    | 58%    | 52%    | 31%     |
|  | % Spanish-Surnamed                | 9%     | 21%    | 10%    | 36%    | 47%    | 52%    | 47%    | 27%     |
|  | % Asian-Surnamed                  | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % Filipino-Surnamed               | 1%     | 1%     | 0%     | 2%     | 1%     | 1%     | 1%     | 1%      |
|  | % NH White est.                   | 84%    | 70%    | 85%    | 48%    | 39%    | 37%    | 43%    | 63%     |
|  | % NH Black                        | 3%     | 4%     | 1%     | 5%     | 3%     | 2%     | 3%     | 3%      |
| Voter Turnout (Nov 2014)   | Total                             | 19,518 | 12,726 | 18,381 | 9,070  | 9,713  | 8,250  | 6,764  | 84,423  |
|  | % Latino est.                     | 6%     | 14%    | 7%     | 32%    | 43%    | 47%    | 42%    | 22%     |
|  | % Spanish-Surnamed                | 6%     | 13%    | 6%     | 28%    | 40%    | 42%    | 39%    | 20%     |
|  | % Asian-Surnamed                  | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % Filipino-Surnamed               | 1%     | 1%     | 0%     | 2%     | 1%     | 1%     | 1%     | 1%      |
|  | % NH White est.                   | 88%    | 81%    | 89%    | 56%    | 51%    | 49%    | 54%    | 73%     |
|  | % NH Black est.                   | 3%     | 3%     | 1%     | 5%     | 4%     | 2%     | 2%     | 3%      |
| ACS Pop. Est.  | Total                             | 62,123 | 62,078 | 60,922 | 63,932 | 66,905 | 64,461 | 60,183 | 440,604 |
| Age  | age0-19                           | 12%    | 25%    | 16%    | 28%    | 32%    | 33%    | 33%    | 26%     |
|  | age20-60                          | 40%    | 42%    | 41%    | 52%    | 50%    | 53%    | 49%    | 47%     |
|  | age60plus                         | 47%    | 33%    | 43%    | 20%    | 18%    | 14%    | 18%    | 27%     |
| Immigration  | immigrants                        | 18%    | 21%    | 19%    | 32%    | 30%    | 29%    | 33%    | 26%     |
|  | naturalized                       | 42%    | 35%    | 47%    | 40%    | 32%    | 35%    | 23%    | 35%     |
| Language spoken at home  | english                           | 77%    | 63%    | 74%    | 47%    | 37%    | 40%    | 34%    | 53%     |
|  | spanish                           | 16%    | 33%    | 18%    | 47%    | 60%    | 58%    | 64%    | 42%     |
|  | asian-lang                        | 3%     | 2%     | 3%     | 3%     | 1%     | 1%     | 1%     | 2%      |
|  | other lang                        | 5%     | 2%     | 5%     | 2%     | 2%     | 1%     | 2%     | 3%      |
| Language Fluency   | Speaks Eng. "Less than Very Well" | 8%     | 12%    | 9%     | 21%    | 30%    | 28%    | 32%    | 20%     |
| Education (among those age 25+)  | hs-grad                           | 54%    | 59%    | 52%    | 57%    | 53%    | 58%    | 47%    | 54%     |
|  | bachelor                          | 21%    | 13%    | 23%    | 12%    | 10%    | 8%     | 11%    | 15%     |
|  | graduatedegree                    | 16%    | 8%     | 15%    | 7%     | 5%     | 4%     | 5%     | 9%      |
| Child in Household   | child-under18                     | 10%    | 24%    | 15%    | 32%    | 35%    | 38%    | 39%    | 25%     |
| Veteran  | veteran                           | 12%    | 10%    | 11%    | 6%     | 5%     | 4%     | 4%     | 8%      |
| Pct of Pop. Age 16+  | employed                          | 42%    | 42%    | 45%    | 55%    | 54%    | 59%    | 53%    | 50%     |
| Household Income   | income 0-25k                      | 27%    | 31%    | 22%    | 27%    | 25%    | 24%    | 29%    | 26%     |
|  | income 25-50k                     | 24%    | 29%    | 21%    | 28%    | 27%    | 28%    | 28%    | 26%     |
|  | income 50-75k                     | 17%    | 17%    | 17%    | 18%    | 18%    | 19%    | 18%    | 17%     |
|  | income 75-200k                    | 25%    | 21%    | 30%    | 25%    | 27%    | 27%    | 22%    | 25%     |
|  | income 200k-plus                  | 7%     | 2%     | 10%    | 3%     | 3%     | 2%     | 4%     | 5%      |
| Housing Stats  | single family                     | 74%    | 86%    | 81%    | 78%    | 84%    | 77%    | 88%    | 80%     |
|  | multi-family                      | 26%    | 14%    | 19%    | 22%    | 16%    | 23%    | 12%    | 20%     |
|  | rented                            | 37%    | 34%    | 34%    | 39%    | 34%    | 39%    | 36%    | 36%     |
|  | owned                             | 63%    | 66%    | 66%    | 61%    | 66%    | 61%    | 64%    | 64%     |
| Total population data from the 2010 Decennial Census.  |                                   |        |        |        |        |        |        |        |         |
| Surname-based Voter Registration and Turnout data from the California Statewide Database.  |                                   |        |        |        |        |        |        |        |         |
| Latino voter registration and turnout data are Spanish-surname counts adjusted using Census Population Department undercount estimates. NH White and NH Black registration and turnout counts estimated by NDC. Citizen Voting Age Pop., Age, Immigration, and other demographics from the 2012-2016 American Community Survey and Special Tabulation 5-year data. |                                   |        |        |        |        |        |        |        |         |

| Desert Healthcare - NDC Yucca  |                                  |        |        |        |        |        |        |        |         |
|--|----------------------------------|--------|--------|--------|--------|--------|--------|--------|---------|
| Zona   |                                  | 1      | 2      | 3      | 4      | 5      | 6      | 7      | Total   |
| Ideal  | Pob. Total                       | 59,450 | 60,389 | 60,253 | 60,111 | 60,952 | 60,345 | 60,436 | 421,936 |
| 60,277   | Desviación de pob.               | -827   | 112    | -24    | -166   | 675    | 68     | 159    | 1,502   |
|  | % Desviación                     | -1.37% | 0.19%  | -0.04% | -0.28% | 1.12%  | 0.11%  | 0.26%  | 2.49%   |
| Pob. Total   | % Hisp                           | 18%    | 41%    | 20%    | 61%    | 73%    | 72%    | 77%    | 52%     |
|  | % Blanco                         | 74%    | 51%    | 75%    | 28%    | 23%    | 23%    | 20%    | 42%     |
|  | % Negro                          | 3%     | 5%     | 2%     | 4%     | 1%     | 2%     | 1%     | 2%      |
|  | % Asiático                       | 4%     | 2%     | 3%     | 6%     | 2%     | 2%     | 1%     | 3%      |
| Ciudadanos +18 años  | Total                            | 49,161 | 40,389 | 47,503 | 35,644 | 34,793 | 33,999 | 27,163 | 268,651 |
|  | % Hisp                           | 12%    | 26%    | 14%    | 45%    | 60%    | 63%    | 58%    | 36%     |
|  | % Blanco                         | 80%    | 65%    | 80%    | 44%    | 35%    | 31%    | 38%    | 57%     |
|  | % Negro                          | 3%     | 6%     | 1%     | 4%     | 2%     | 3%     | 2%     | 3%      |
|  | % Asiático                       | 3%     | 3%     | 3%     | 6%     | 2%     | 2%     | 2%     | 3%      |
| Registros<br>(Nov 2016)  | Total                            | 35,865 | 27,202 | 33,208 | 24,301 | 25,387 | 23,650 | 19,045 | 188,658 |
|  | % Latino est.                    | 12%    | 28%    | 12%    | 45%    | 58%    | 63%    | 57%    | 36%     |
|  | % apellido asiático              | 11%    | 25%    | 11%    | 40%    | 52%    | 57%    | 52%    | 32%     |
|  | % apellido filipino              | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % apellido español               | 1%     | 1%     | 0%     | 2%     | 1%     | 1%     | 1%     | 1%      |
|  | % blanco est.                    | 82%    | 65%    | 83%    | 44%    | 34%    | 32%    | 38%    | 58%     |
| Votantes<br>(Nov 2016)   | % negro est.                     | 3%     | 5%     | 1%     | 5%     | 2%     | 2%     | 2%     | 3%      |
|  | Total                            | 29,639 | 19,947 | 27,607 | 17,446 | 18,224 | 16,209 | 13,479 | 142,551 |
|  | % Latino est.                    | 10%    | 23%    | 11%    | 41%    | 52%    | 58%    | 52%    | 31%     |
|  | % apellido asiático              | 9%     | 21%    | 10%    | 36%    | 47%    | 52%    | 47%    | 27%     |
|  | % apellido filipino              | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % apellido español               | 1%     | 1%     | 0%     | 2%     | 1%     | 1%     | 1%     | 1%      |
|  | % blanco est.                    | 84%    | 70%    | 85%    | 48%    | 39%    | 37%    | 43%    | 63%     |
| Votantes<br>(Nov 2014)   | % negro est.                     | 3%     | 4%     | 1%     | 5%     | 3%     | 2%     | 3%     | 3%      |
|  | Total                            | 19,518 | 12,726 | 18,381 | 9,070  | 9,713  | 8,250  | 6,764  | 84,423  |
|  | % Latino est.                    | 6%     | 14%    | 7%     | 32%    | 43%    | 47%    | 42%    | 22%     |
|  | % apellido asiático              | 6%     | 13%    | 6%     | 28%    | 40%    | 42%    | 39%    | 20%     |
|  | % apellido filipino              | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % apellido español               | 1%     | 1%     | 0%     | 2%     | 1%     | 1%     | 1%     | 1%      |
|  | % blanco est.                    | 88%    | 81%    | 89%    | 56%    | 51%    | 49%    | 54%    | 73%     |
| Pob. ACS   | % negro est.                     | 3%     | 3%     | 1%     | 5%     | 4%     | 2%     | 2%     | 3%      |
|  | Total                            | 62,123 | 62,078 | 60,922 | 63,932 | 66,905 | 64,461 | 60,183 | 440,604 |
| Edad   | Edad 0 – 19 años                 | 12%    | 25%    | 16%    | 28%    | 32%    | 33%    | 33%    | 26%     |
|  | Edad 20 – 60 años                | 40%    | 42%    | 41%    | 52%    | 50%    | 53%    | 49%    | 47%     |
|  | Edad +60 años                    | 47%    | 33%    | 43%    | 20%    | 18%    | 14%    | 18%    | 27%     |
| Migración  | Migrante                         | 18%    | 21%    | 19%    | 32%    | 30%    | 29%    | 33%    | 26%     |
|  | Naturalizada                     | 42%    | 35%    | 47%    | 40%    | 32%    | 35%    | 23%    | 35%     |
| Lengua en casa   | Inglés                           | 77%    | 63%    | 74%    | 47%    | 37%    | 40%    | 34%    | 53%     |
|  | Español                          | 16%    | 33%    | 18%    | 47%    | 60%    | 58%    | 64%    | 42%     |
|  | Idioma Asiático                  | 3%     | 2%     | 3%     | 3%     | 1%     | 1%     | 1%     | 2%      |
|  | Otro idioma                      | 5%     | 2%     | 5%     | 2%     | 2%     | 1%     | 2%     | 3%      |
| Fluidez en Inglés  | Habla Inglés solo “bien” o menos | 8%     | 12%    | 9%     | 21%    | 30%    | 28%    | 32%    | 20%     |
| Nivel de educación (edad +25)  | preparatoria                     | 54%    | 59%    | 52%    | 57%    | 53%    | 58%    | 47%    | 54%     |
|  | licenciatura                     | 21%    | 13%    | 23%    | 12%    | 10%    | 8%     | 11%    | 15%     |
|  | graduado                         | 16%    | 8%     | 15%    | 7%     | 5%     | 4%     | 5%     | 9%      |
| Hogares con niño(s)  | con niño(s)                      | 10%    | 24%    | 15%    | 32%    | 35%    | 38%    | 39%    | 25%     |
| Veteranos  | veterano                         | 12%    | 10%    | 11%    | 6%     | 5%     | 4%     | 4%     | 8%      |
| Pto. Edad 16+  | empleado                         | 42%    | 42%    | 45%    | 55%    | 54%    | 59%    | 53%    | 50%     |
| Ingreso (por hogar)  | \$0 a \$25 000                   | 27%    | 31%    | 22%    | 27%    | 25%    | 24%    | 29%    | 26%     |
|  | \$25 a \$50 000                  | 24%    | 29%    | 21%    | 28%    | 27%    | 28%    | 28%    | 26%     |
|  | \$50 a \$75 000                  | 17%    | 17%    | 17%    | 18%    | 18%    | 19%    | 18%    | 17%     |
|  | \$75 a \$200 000                 | 25%    | 21%    | 30%    | 25%    | 27%    | 27%    | 22%    | 25%     |
|  | mayor a \$200 000                | 7%     | 2%     | 10%    | 3%     | 3%     | 2%     | 4%     | 5%      |
| Unidades de vivienda   | Unifamiliar                      | 74%    | 86%    | 81%    | 78%    | 84%    | 77%    | 88%    | 80%     |
|  | Multifamiliar                    | 26%    | 14%    | 19%    | 22%    | 16%    | 23%    | 12%    | 20%     |
|  | Rentadas                         | 37%    | 34%    | 34%    | 39%    | 34%    | 39%    | 36%    | 36%     |
|  | Propias                          | 63%    | 66%    | 66%    | 61%    | 66%    | 61%    | 64%    | 64%     |
| Fuentes: Censo 2010, California Statewide Database (elecciones Nov 2014 y 2016), 2012-2017 American Community Survey Special Tabulation de ciudadanos +18, y 2012-2016 American Community Survey. Los números de registros y votantes "latinos" son ajustados según el ratio para California del US Census Population Division |                                  |        |        |        |        |        |        |        |         |
|  |                                  |        |        |        |        |        |        |        |         |
|  |                                  |        |        |        |        |        |        |        |         |

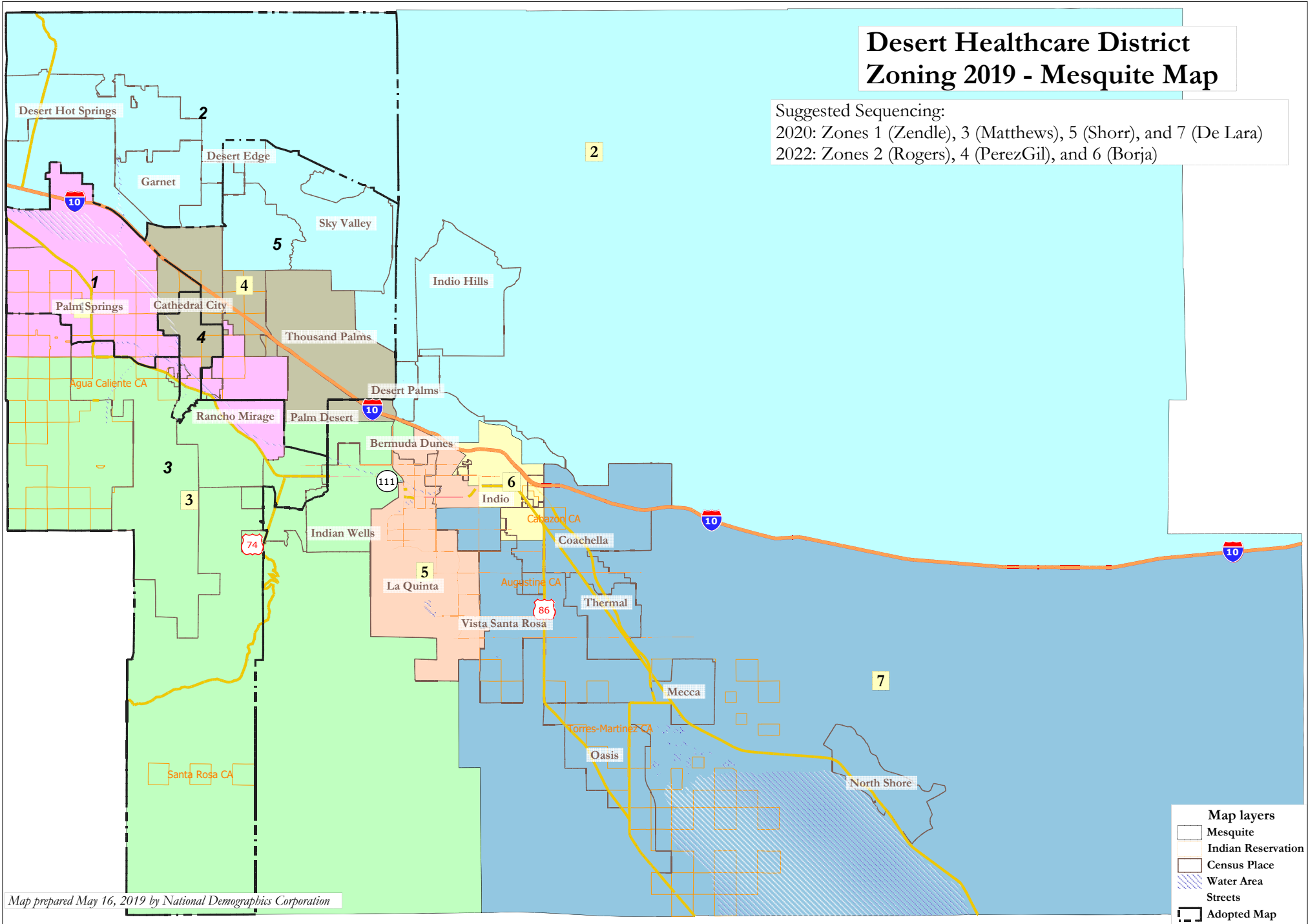


# Desert Healthcare District Zoning 2019 - Mesquite Map

Suggested Sequencing:

2020: Zones 1 (Zendle), 3 (Matthews), 5 (Shorr), and 7 (De Lara)

2022: Zones 2 (Rogers), 4 (PerezGil), and 6 (Borja)

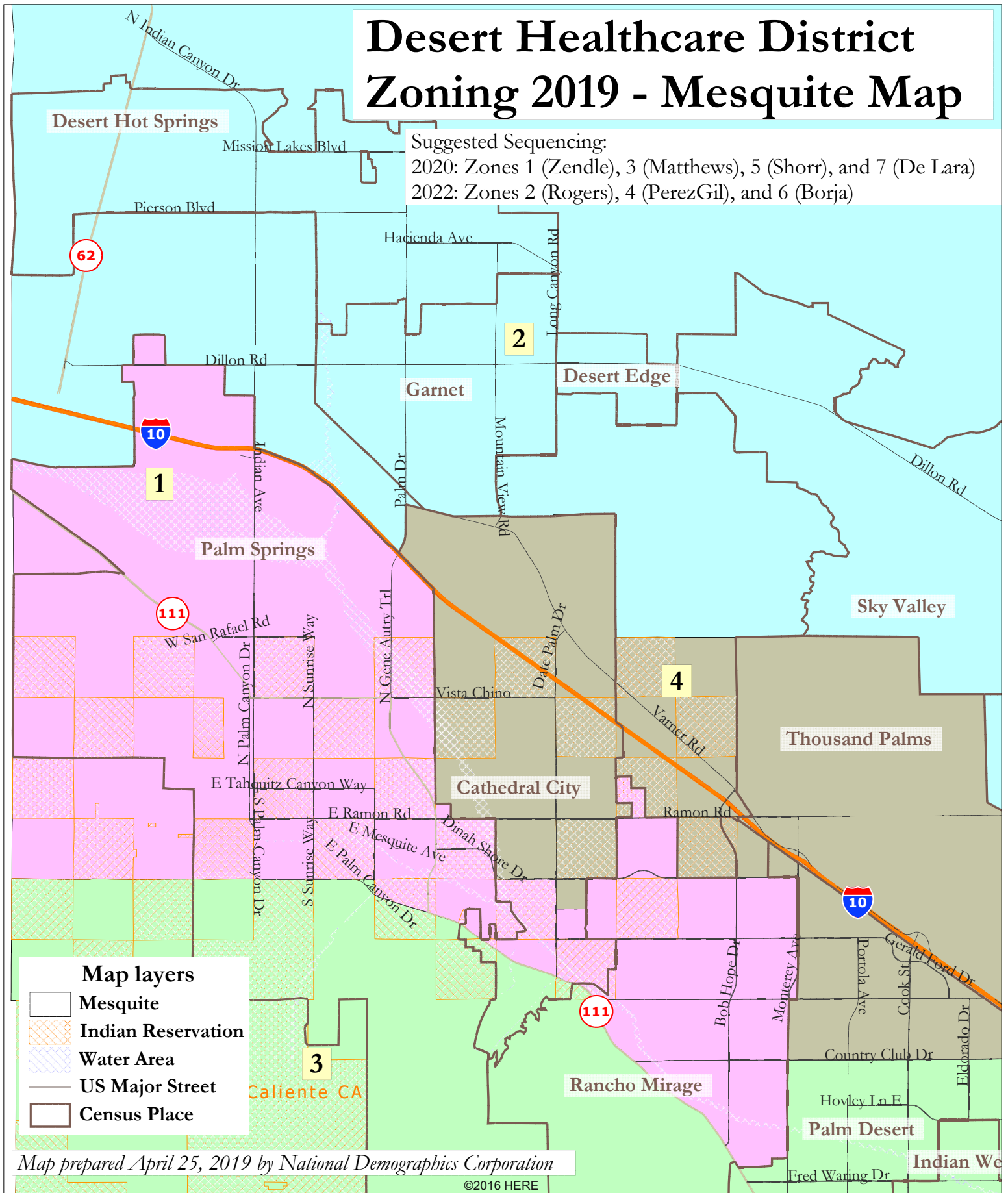


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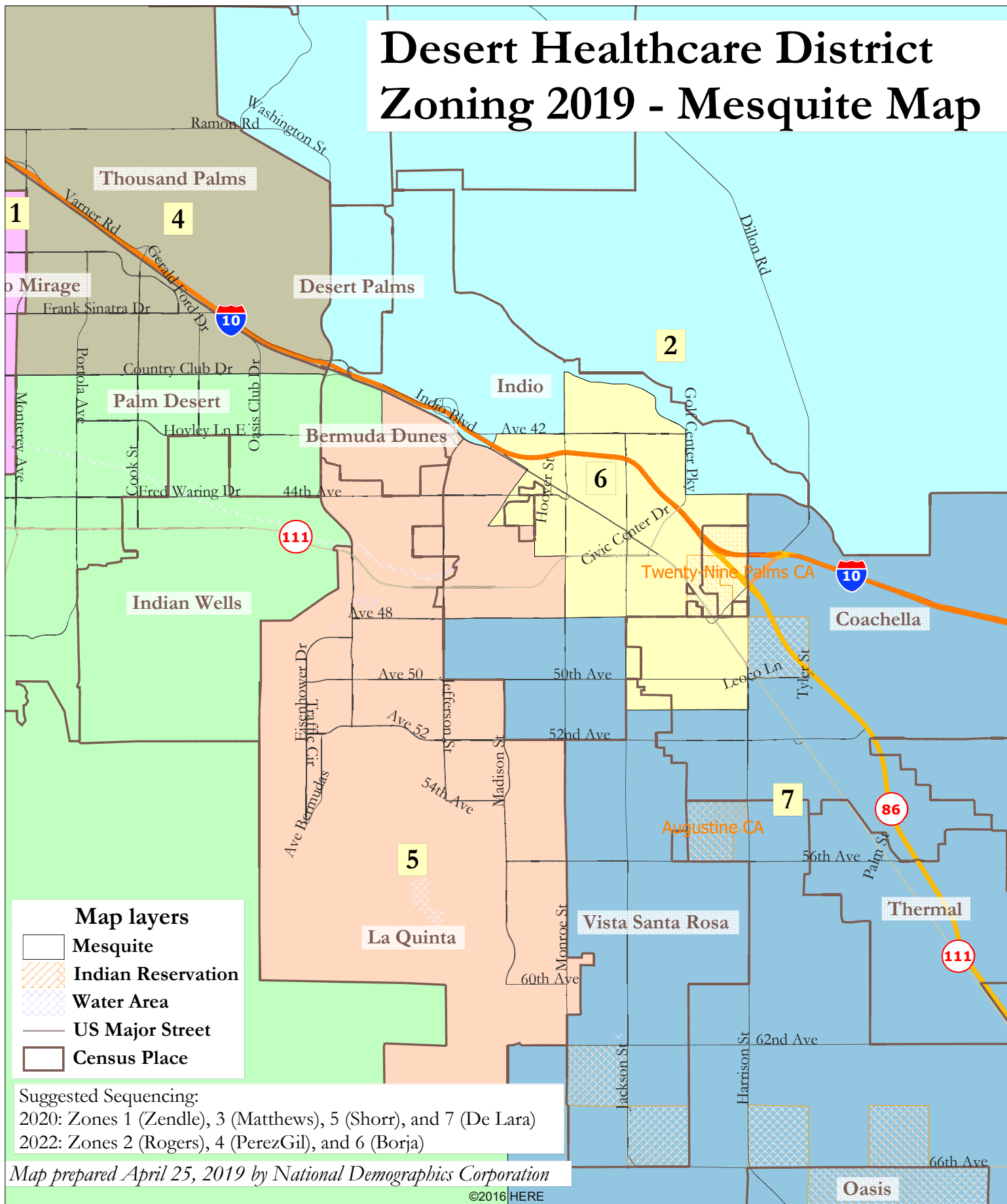
Suggested Sequencing:

2020: Zones 1 (Zendle), 3 (Matthews), 5 (Shorr), and 7 (De Lara)

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# Desert Healthcare District Zoning 2019 - Mesquite Map



| Desert Healthcare - NDC Mesquite   |                                   |        |        |        |        |        |        |        |         |
|--|-----------------------------------|--------|--------|--------|--------|--------|--------|--------|---------|
| District   |                                   | 1      | 2      | 3      | 4      | 5      | 6      | 7      | Total   |
| Ideal  | Total Pop                         | 60,039 | 61,168 | 60,627 | 58,159 | 60,572 | 61,265 | 60,106 | 421,936 |
| 84,387   | Deviation from ideal              | -238   | 891    | 350    | -2,118 | 295    | 988    | -171   | 3,009   |
|  | % Deviation                       | -0.39% | 1.48%  | 0.58%  | -3.51% | 0.49%  | 1.64%  | -0.28% | 4.99%   |
| Total Pop  | % Hisp                            | 23%    | 44%    | 24%    | 55%    | 41%    | 85%    | 90%    | 52%     |
|  | % NH White                        | 67%    | 48%    | 70%    | 36%    | 53%    | 11%    | 9%     | 42%     |
|  | % NH Black                        | 4%     | 4%     | 2%     | 2%     | 2%     | 2%     | 1%     | 2%      |
|  | % Asian-American                  | 5%     | 2%     | 3%     | 5%     | 3%     | 2%     | 1%     | 3%      |
| Citizen Voting Age Pop   | Total                             | 48,027 | 41,556 | 47,120 | 36,106 | 42,795 | 31,145 | 21,904 | 268,651 |
|  | % Hisp                            | 13%    | 29%    | 18%    | 41%    | 32%    | 79%    | 78%    | 36%     |
|  | % NH White                        | 78%    | 63%    | 75%    | 51%    | 61%    | 16%    | 19%    | 57%     |
|  | % NH Black                        | 4%     | 5%     | 2%     | 3%     | 3%     | 4%     | 1%     | 3%      |
|  | % Asian/Pac.Isl.                  | 4%     | 3%     | 3%     | 5%     | 3%     | 1%     | 1%     | 3%      |
| Voter Registration (Nov 2016)  | Total                             | 34,234 | 28,841 | 32,298 | 25,162 | 31,158 | 21,635 | 15,330 | 188,658 |
|  | % Latino est.                     | 13%    | 30%    | 14%    | 41%    | 32%    | 80%    | 81%    | 36%     |
|  | % Spanish-Surnamed                | 11%    | 27%    | 13%    | 37%    | 28%    | 72%    | 72%    | 32%     |
|  | % Asian-Surnamed                  | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 0%     | 1%      |
|  | % Filipino-Surnamed               | 1%     | 1%     | 1%     | 2%     | 1%     | 1%     | 1%     | 1%      |
|  | % NH White est.                   | 78%    | 61%    | 81%    | 53%    | 63%    | 14%    | 18%    | 58%     |
| Voter Turnout (Nov 2016)   | % NH Black                        | 4%     | 5%     | 2%     | 3%     | 3%     | 3%     | 0%     | 3%      |
|  | Total                             | 28,108 | 21,341 | 26,281 | 18,499 | 24,430 | 13,838 | 10,053 | 142,551 |
|  | % Latino est.                     | 11%    | 25%    | 13%    | 37%    | 28%    | 78%    | 76%    | 31%     |
|  | % Spanish-Surnamed                | 10%    | 22%    | 11%    | 33%    | 25%    | 70%    | 68%    | 27%     |
|  | % Asian-Surnamed                  | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 0%     | 1%      |
|  | % Filipino-Surnamed               | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
| Voter Turnout (Nov 2014)   | % NH White est.                   | 80%    | 66%    | 83%    | 57%    | 67%    | 15%    | 23%    | 63%     |
|  | % NH Black                        | 4%     | 4%     | 2%     | 3%     | 3%     | 3%     | 0%     | 3%      |
|  | Total                             | 18,379 | 13,346 | 16,869 | 10,147 | 14,439 | 6,401  | 4,843  | 84,423  |
|  | % Latino est.                     | 8%     | 15%    | 8%     | 26%    | 19%    | 73%    | 68%    | 22%     |
|  | % Spanish-Surnamed                | 7%     | 13%    | 7%     | 24%    | 17%    | 67%    | 63%    | 20%     |
|  | % Asian-Surnamed                  | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 0%     | 1%      |
| Voter Turnout (Nov 2014)   | % Filipino-Surnamed               | 1%     | 1%     | 0%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % NH White est.                   | 84%    | 80%    | 88%    | 68%    | 77%    | 20%    | 29%    | 73%     |
|  | % NH Black est.                   | 4%     | 4%     | 2%     | 3%     | 2%     | 3%     | 0%     | 3%      |
| ACS Pop. Est.  | Total                             | 62,191 | 64,835 | 61,924 | 62,205 | 64,250 | 63,569 | 61,630 | 440,604 |
| Age  | age0-19                           | 14%    | 26%    | 17%    | 26%    | 27%    | 34%    | 36%    | 26%     |
|  | age20-60                          | 42%    | 42%    | 43%    | 50%    | 47%    | 54%    | 50%    | 47%     |
|  | age60plus                         | 44%    | 32%    | 40%    | 24%    | 26%    | 12%    | 14%    | 27%     |
| Immigration  | immigrants                        | 19%    | 21%    | 19%    | 31%    | 19%    | 33%    | 41%    | 26%     |
|  | naturalized                       | 43%    | 36%    | 46%    | 39%    | 46%    | 34%    | 19%    | 35%     |
| Language spoken at home  | english                           | 74%    | 62%    | 74%    | 50%    | 64%    | 28%    | 18%    | 53%     |
|  | spanish                           | 18%    | 34%    | 19%    | 45%    | 31%    | 70%    | 81%    | 42%     |
|  | asian-lang                        | 3%     | 2%     | 3%     | 3%     | 2%     | 1%     | 0%     | 2%      |
|  | other lang                        | 5%     | 2%     | 4%     | 2%     | 3%     | 1%     | 1%     | 3%      |
| Language Fluency   | Speaks Eng. "Less than Very Well" | 9%     | 13%    | 9%     | 20%    | 12%    | 35%    | 44%    | 20%     |
| Education (among those age 25+)  | hs-grad                           | 54%    | 59%    | 56%    | 57%    | 56%    | 54%    | 43%    | 54%     |
|  | bachelor                          | 21%    | 13%    | 21%    | 14%    | 19%    | 6%     | 5%     | 15%     |
|  | graduatedegree                    | 15%    | 8%     | 14%    | 8%     | 10%    | 3%     | 3%     | 9%      |
| Child in Household   | child-under18                     | 11%    | 25%    | 16%    | 29%    | 28%    | 40%    | 43%    | 25%     |
| Veteran  | veteran                           | 12%    | 10%    | 10%    | 7%     | 8%     | 3%     | 2%     | 8%      |
| Pct of Pop. Age 16+  | employed                          | 43%    | 42%    | 48%    | 53%    | 52%    | 59%    | 52%    | 50%     |
| Household Income   | income 0-25k                      | 27%    | 30%    | 22%    | 27%    | 20%    | 27%    | 34%    | 26%     |
|  | income 25-50k                     | 24%    | 29%    | 24%    | 27%    | 22%    | 29%    | 31%    | 26%     |
|  | income 50-75k                     | 16%    | 16%    | 18%    | 19%    | 18%    | 20%    | 17%    | 17%     |
|  | income 75-200k                    | 25%    | 23%    | 28%    | 24%    | 33%    | 23%    | 16%    | 25%     |
|  | income 200k-plus                  | 8%     | 3%     | 8%     | 3%     | 8%     | 1%     | 2%     | 5%      |
| Housing Stats  | single family                     | 76%    | 90%    | 74%    | 78%    | 88%    | 79%    | 80%    | 80%     |
|  | multi-family                      | 24%    | 10%    | 26%    | 22%    | 12%    | 21%    | 20%    | 20%     |
|  | rented                            | 35%    | 33%    | 40%    | 36%    | 32%    | 38%    | 40%    | 36%     |
|  | owned                             | 65%    | 67%    | 60%    | 64%    | 68%    | 62%    | 60%    | 64%     |
| Total population data from the 2010 Decennial Census.  |                                   |        |        |        |        |        |        |        |         |
| Surname-based Voter Registration and Turnout data from the California Statewide Database.  |                                   |        |        |        |        |        |        |        |         |
| Latino voter registration and turnout data are Spanish-surname counts adjusted using Census Population Department undercount estimates. NH White and NH Black registration and turnout counts estimated by NDC. Citizen Voting Age Pop., Age, Immigration, and other demographics from the 2012-2016 American Community Survey and Special Tabulation 5-year data. |                                   |        |        |        |        |        |        |        |         |

| Desert Healthcare - NDC Mesquite   |                                  |        |        |        |        |        |        |        |         |
|--|----------------------------------|--------|--------|--------|--------|--------|--------|--------|---------|
| Zona   |                                  | 1      | 2      | 3      | 4      | 5      | 6      | 7      | Total   |
| Ideal  | Pob. Total                       | 60,039 | 61,168 | 60,627 | 58,159 | 60,572 | 61,265 | 60,106 | 421,936 |
| 60,277   | Desviación de pob.               | -238   | 891    | 350    | -2,118 | 295    | 988    | -171   | 3,009   |
|  | % Desviación                     | -0.39% | 1.48%  | 0.58%  | -3.51% | 0.49%  | 1.64%  | -0.28% | 4.99%   |
| Pob. Total   | % Hisp                           | 23%    | 44%    | 24%    | 55%    | 41%    | 85%    | 90%    | 52%     |
|  | % Blanco                         | 67%    | 48%    | 70%    | 36%    | 53%    | 11%    | 9%     | 42%     |
|  | % Negro                          | 4%     | 4%     | 2%     | 2%     | 2%     | 2%     | 1%     | 2%      |
|  | % Asiático                       | 5%     | 2%     | 3%     | 5%     | 3%     | 2%     | 1%     | 3%      |
| Ciudadanos +18 años  | Total                            | 48,027 | 41,556 | 47,120 | 36,106 | 42,795 | 31,145 | 21,904 | 268,651 |
|  | % Hisp                           | 13%    | 29%    | 18%    | 41%    | 32%    | 79%    | 78%    | 36%     |
|  | % Blanco                         | 78%    | 63%    | 75%    | 51%    | 61%    | 16%    | 19%    | 57%     |
|  | % Negro                          | 4%     | 5%     | 2%     | 3%     | 3%     | 4%     | 1%     | 3%      |
|  | % Asiático                       | 4%     | 3%     | 3%     | 5%     | 3%     | 1%     | 1%     | 3%      |
| Registros<br>(Nov 2016)  | Total                            | 34,234 | 28,841 | 32,298 | 25,162 | 31,158 | 21,635 | 15,330 | 188,658 |
|  | % Latino est.                    | 13%    | 30%    | 14%    | 41%    | 32%    | 80%    | 81%    | 36%     |
|  | % apellido asiático              | 11%    | 27%    | 13%    | 37%    | 28%    | 72%    | 72%    | 32%     |
|  | % apellido filipino              | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 0%     | 1%      |
|  | % apellido español               | 1%     | 1%     | 1%     | 2%     | 1%     | 1%     | 1%     | 1%      |
|  | % blanco est.                    | 78%    | 61%    | 81%    | 53%    | 63%    | 14%    | 18%    | 58%     |
|  | % negro est.                     | 4%     | 5%     | 2%     | 3%     | 3%     | 3%     | 0%     | 3%      |
| Votantes<br>(Nov 2016)   | Total                            | 28,108 | 21,341 | 26,281 | 18,499 | 24,430 | 13,838 | 10,053 | 142,551 |
|  | % Latino est.                    | 11%    | 25%    | 13%    | 37%    | 28%    | 78%    | 76%    | 31%     |
|  | % apellido asiático              | 10%    | 22%    | 11%    | 33%    | 25%    | 70%    | 68%    | 27%     |
|  | % apellido filipino              | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 0%     | 1%      |
|  | % apellido español               | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % blanco est.                    | 80%    | 66%    | 83%    | 57%    | 67%    | 15%    | 23%    | 63%     |
|  | % negro est.                     | 4%     | 4%     | 2%     | 3%     | 3%     | 3%     | 0%     | 3%      |
| Votantes<br>(Nov 2014)   | Total                            | 18,379 | 13,346 | 16,869 | 10,147 | 14,439 | 6,401  | 4,843  | 84,423  |
|  | % Latino est.                    | 8%     | 15%    | 8%     | 26%    | 19%    | 73%    | 68%    | 22%     |
|  | % apellido asiático              | 7%     | 13%    | 7%     | 24%    | 17%    | 67%    | 63%    | 20%     |
|  | % apellido filipino              | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 0%     | 1%      |
|  | % apellido español               | 1%     | 1%     | 0%     | 1%     | 1%     | 1%     | 1%     | 1%      |
|  | % blanco est.                    | 84%    | 80%    | 88%    | 68%    | 77%    | 20%    | 29%    | 73%     |
|  | % negro est.                     | 4%     | 4%     | 2%     | 3%     | 2%     | 3%     | 0%     | 3%      |
| Pob. ACS   | Total                            | 62,191 | 64,835 | 61,924 | 62,205 | 64,250 | 63,569 | 61,630 | 440,604 |
| Edad   | Edad 0 – 19 años                 | 14%    | 26%    | 17%    | 26%    | 27%    | 34%    | 36%    | 26%     |
|  | Edad 20 – 60 años                | 42%    | 42%    | 43%    | 50%    | 47%    | 54%    | 50%    | 47%     |
|  | Edad +60 años                    | 44%    | 32%    | 40%    | 24%    | 26%    | 12%    | 14%    | 27%     |
| Migración  | Migrante                         | 19%    | 21%    | 19%    | 31%    | 19%    | 33%    | 41%    | 26%     |
|  | Naturalizada                     | 43%    | 36%    | 46%    | 39%    | 46%    | 34%    | 19%    | 35%     |
| Lengua en casa   | Inglés                           | 74%    | 62%    | 74%    | 50%    | 64%    | 28%    | 18%    | 53%     |
|  | Español                          | 18%    | 34%    | 19%    | 45%    | 31%    | 70%    | 81%    | 42%     |
|  | Idioma Asiático                  | 3%     | 2%     | 3%     | 3%     | 2%     | 1%     | 0%     | 2%      |
|  | Otro idioma                      | 5%     | 2%     | 4%     | 2%     | 3%     | 1%     | 1%     | 3%      |
| Fluidez en Inglés  | Habla Inglés solo “bien” o menos | 9%     | 13%    | 9%     | 20%    | 12%    | 35%    | 44%    | 20%     |
| Nivel de educación (edad +25)  | preparatoria                     | 54%    | 59%    | 56%    | 57%    | 56%    | 54%    | 43%    | 54%     |
|  | licenciatura                     | 21%    | 13%    | 21%    | 14%    | 19%    | 6%     | 5%     | 15%     |
|  | graduado                         | 15%    | 8%     | 14%    | 8%     | 10%    | 3%     | 3%     | 9%      |
| Hogares con niño(s)  | con niño(s)                      | 11%    | 25%    | 16%    | 29%    | 28%    | 40%    | 43%    | 25%     |
| Veteranos  | veterano                         | 12%    | 10%    | 10%    | 7%     | 8%     | 3%     | 2%     | 8%      |
| Pto. Edad 16+  | empleado                         | 43%    | 42%    | 48%    | 53%    | 52%    | 59%    | 52%    | 50%     |
| Ingreso (por hogar)  | \$0 a \$25 000                   | 27%    | 30%    | 22%    | 27%    | 20%    | 27%    | 34%    | 26%     |
|  | \$25 a \$50 000                  | 24%    | 29%    | 24%    | 27%    | 22%    | 29%    | 31%    | 26%     |
|  | \$50 a \$75 000                  | 16%    | 16%    | 18%    | 19%    | 18%    | 20%    | 17%    | 17%     |
|  | \$75 a \$200 000                 | 25%    | 23%    | 28%    | 24%    | 33%    | 23%    | 16%    | 25%     |
|  | mayor a \$200 000                | 8%     | 3%     | 8%     | 3%     | 8%     | 1%     | 2%     | 5%      |
| Unidades de vivienda   | Unifamiliar                      | 76%    | 90%    | 74%    | 78%    | 88%    | 79%    | 80%    | 80%     |
|  | Multifamiliar                    | 24%    | 10%    | 26%    | 22%    | 12%    | 21%    | 20%    | 20%     |
|  | Rentadas                         | 35%    | 33%    | 40%    | 36%    | 32%    | 38%    | 40%    | 36%     |
|  | Propias                          | 65%    | 67%    | 60%    | 64%    | 68%    | 62%    | 60%    | 64%     |
| Fuentes: Censo 2010, California Statewide Database (elecciones Nov 2014 y 2016), 2012-2017 American Community Survey Special Tabulation de ciudadanos +18, y 2012-2016 American Community Survey. Los números de registros y votantes "latinos" son ajustados según el ratio para California del US Census Population Division |                                  |        |        |        |        |        |        |        |         |
|  |                                  |        |        |        |        |        |        |        |         |
|  |                                  |        |        |        |        |        |        |        |         |

**Plan Descriptions:**

NDC **Agave** aims to create compact seats and follow major roads when necessary. It contains three zones entirely in the new annexation areas. Zone 1 includes all of Palm Springs and Rancho Mirage north of Highway 111 and the Whitewater River Channel and the portion of Cathedral City between Highway 111 and roughly Ramon Road. Zone 2 contains the northern communities, including most of Desert Hot Springs, Desert Edge, Sky Valley, Indio Hills, and the portion of Palm Desert north of Highway 111. Zone 3 contains the areas south of Highway 111 in Palm Springs, Cathedral City, Rancho Mirage, and Palm Desert along with Indian Wells and La Quinta. Zone 4 has Cathedral City north of Ramon Road and Thousand Palms, along with a portion of Garnet and Desert Hot Springs that links West Valley Latino communities along I-10. Zone 5 includes the western third of Indio and the eastern part of Palm Desert as well as the Desert Palms community. Zones 6 and 7 are both majority-Latino and roughly use Highway 111 as a dividing line to create two zones that include some of the more urban areas in Indio and Coachella and the more rural communities. Zone 6 includes the northeastern portions of Indio, including Central Indio and Coachella along with Thermal and Mecca and the North Shore of the Salton Sea. Zone 7 includes the southern portions of Indio and Coachella along with Vista Santa Rosa and Oasis.

NDC **Yucca** aims to create seats that link different communities together. It contains three zones entirely in the new annexation areas. Zone 1 includes the majority of Palm Springs, particularly the central areas between San Rafael and Palm Canyon, along with the southern portion of Cathedral City south of Dinah Shore, and portions of Rancho Mirage and Cathedral City between I-10 and the Whitewater River Channel west of Cook St. Zone 2 contains the northern communities, including all of Desert Hot Springs, Desert Edge, Garnet, Sky Valley, Indio Hills, Desert Palms, and the portion of Palm Desert north of Country Club Drive east of Cook St. Zone 3 contains the areas south of Highway 111 in Palm Springs and Rancho Mirage, and the bulk of Palm Desert, especially south of Country Club Drive, along with Indian Wells and portions of south La Quinta west of Monroe Avenue. Zone 4 links Cathedral City north of Dinah Shore and Thousand Palms, to Desert Highland Gateway and Demuth Park in Palm Springs. Zones 5, 6, and 7 are majority-Latino and create three districts in the Indio area. Zone 5 includes the northern portions of Indio and Coachella north of the railroad, and most of Bermuda Dunes. Zone 6 is a central Indio seat, including the downtown and western parts of the city of Indio and La Quinta north of the Highway 111. Zone 7 includes the agricultural communities of Thermal, Mecca, Oasis, and Vista Santa Rosa as well as the southern portions of Indio and Coachella along with the La Quinta Cove.

NDC **Mesquite** was created in response to the Board's request at the April 23rd meeting. It more closely adheres to city boundaries and maintains a more compact arrangement, containing three zones in the annexation area. Zone 1 includes all of Palm Springs and Rancho Mirage north of Highway 111 and the Whitewater River Channel and the portion of Cathedral City between Highway 111 and roughly Dinah Shore Drive. Zone 2 contains the northern communities, including all of Desert Hot Springs, Desert Edge, Garnet, Sky Valley, Indio Hills, Desert Palms, and the portions of Indio in the Shadow Hills and Terra Lago communities. Zone 3 contains the areas south of Highway 111 in Palm Springs, Cathedral City, Rancho Mirage, and Indian Wells as well as all areas south of Country Club Drive in Palm Desert. Zone 4 includes the majority of Cathedral City, all areas north of Dinah Shore Drive, Thousand Palms, as well as Palm Desert north of Country Club Drive. Zone 5 includes La Quinta, Bermuda Dunes, and western Indio areas along the Salton American Canal. Zone 6 is mainly in

the city of Indio, including most areas west of Monroe, and the northern portion of Coachella, north of Avenue 51. Zone 7 includes all areas south of Coachella, including Thermal, Mecca, North Shore, Oasis, and Vista Santa Rosa, and most of the city of Coachella, along with the southern portion of Indio south of Avenue 48 west of Monroe.

**Descripciones del plan:**

NDC Agave tiene como objetivo crear asentos compactos y seguir las carreteras principales cuando sea necesario. Contiene tres zonas completamente en las nuevas áreas de anexión. La zona 1 incluye todos los Palm Springs y Rancho Mirage al norte de la autopista 111 y el canal del río Whitewater y la porción de Cathedral City entre la autopista 111 y el camino de Ramón aproximadamente. La zona 2 contiene las comunidades del norte, incluyendo la mayor parte de Desert Hot Springs, Desert Edge, Sky Valley, indio Hills, y la porción de Palm Desert al norte de la autopista 111. La zona 3 contiene las áreas al sur de la autopista 111 en Palm Springs, Cathedral City, Rancho Mirage y Palm Desert, junto con Indian Wells y la quinta. La zona 4 tiene Cathedral City al norte de Ramon Road y Thousand Palms, junto con una porción de Garnet y Desert Hot Springs que une las comunidades latinas del valle del oeste a lo largo de la I-10. La zona 5 incluye el tercio occidental de indio y la parte oriental de Palm Desert, así como la comunidad de Desert Palms. Las zonas 6 y 7 son mayoritariamente latinas y utilizan la autopista 111 como una línea divisoria para crear dos zonas que incluyan algunas de las zonas más urbanas de indio y Coachella y las comunidades más rurales. La zona 6 incluye las porciones del noreste del indio, incluyendo el indio central y Coachella junto con Thermal y la Meca y la orilla norte del mar de Salton. La zona 7 incluye las porciones meridionales de indio y Coachella junto con vista Santa Rosa y oasis.

NDC Yucca tiene como objetivo crear asentos que unen diferentes comunidades. Contiene tres zonas completamente en las nuevas áreas de anexión. La zona 1 incluye la mayoría de Palm Springs, particularmente las áreas centrales entre San Rafael y Palm Canyon, junto con la porción sur de Cathedral City al sur de Dinah Shore, y porciones de Rancho Mirage y Cathedral City entre I-10 y Whitewater River Channel al oeste de Cook St. La zona 2 contiene las comunidades del norte, incluidas todas las aguas termales del desierto, Desert Edge, Garnet, Sky Valley, indio Hills, Desert Palms, y la porción de Palm Desert al norte de Country Club Drive al este de Cook St. Zona 3 contiene las áreas al sur de la autopista 111 en Palm Springs y Rancho Mirage, y la mayor parte de Palm Desert, especialmente al sur de Country Club Drive, junto con Indian Wells y porciones del sur de la quinta al oeste de Monroe Avenue.

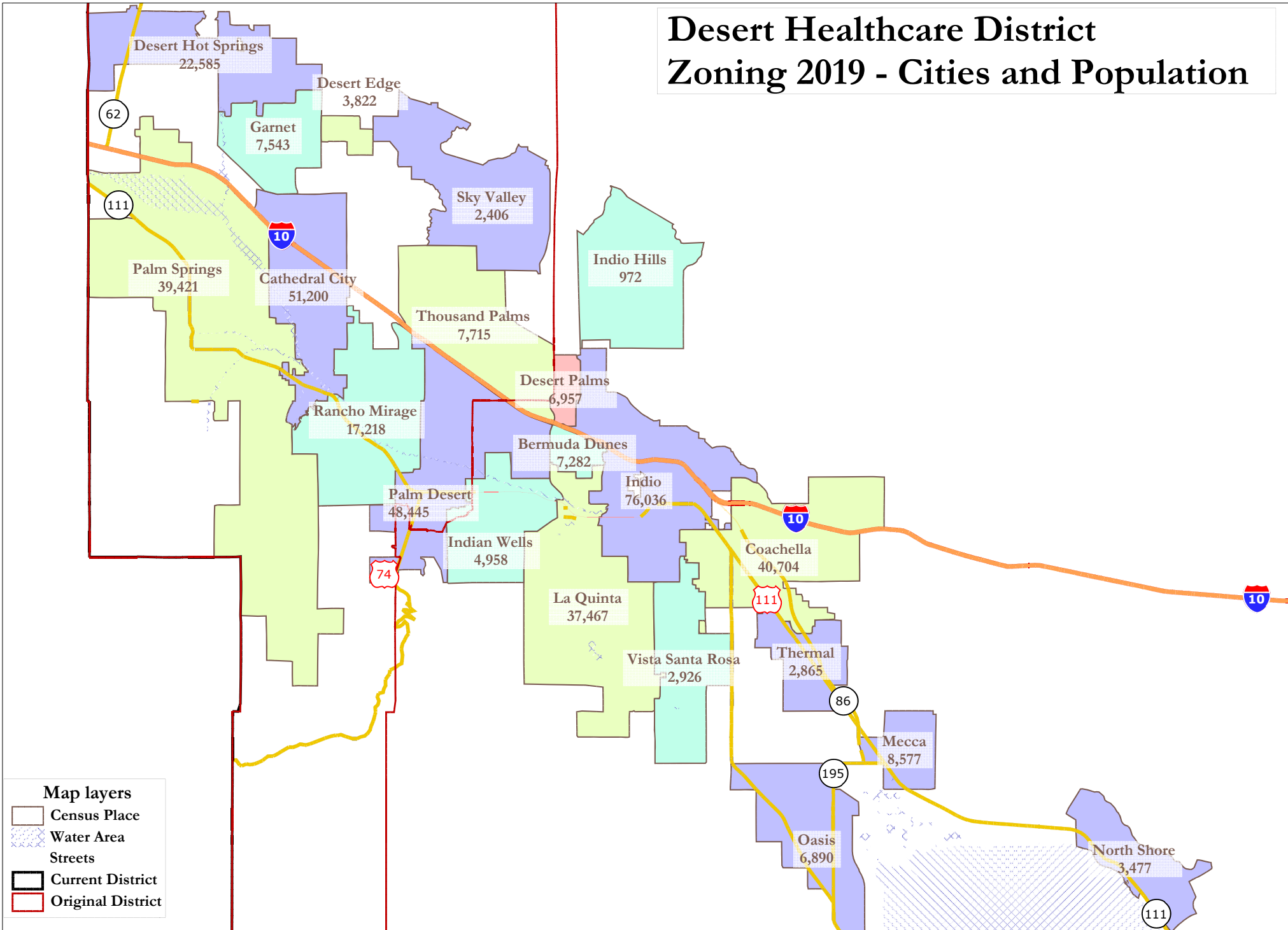
La zona 4 enlaza Cathedral City al norte de Dinah Shore y Thousand Palms, a Desert Highland Gateway y Demuth Park en Palm Springs. Las zonas 5, 6 y 7 son mayoritariamente latinas y crean tres distritos en el área de Indio. La zona 5 incluye las porciones del norte de Indio y Coachella al norte del ferrocarril, y la mayor parte de Bermuda Dunes. La zona 6 es un asiento central de Indio, incluyendo el centro y las partes al oeste de la ciudad de Indio y La Quinta al norte de la autopista 111. La zona 7 incluye las comunidades agrícolas de Thermal, Mecca, Oasis y Vista Santa Rosa, así como las porciones del sur de Indio y Coachella junto con La Quinta Cove.

(Nuevo plan para 5/28) NDC Mesquite fue creado en respuesta a la solicitud de la Mesa Directiva en la reunión del 25 de abril. Se adhiere más estrechamente a los límites de la ciudad y mantiene una disposición más compacta, que contiene tres zonas en la zona de anexión. La zona 1 incluye todo Palm Springs y Rancho Mirage al norte de la autopista 111 y el canal del río Whitewater y la porción de Cathedral City entre la autopista 111 y aproximadamente Dinah Shore Drive. La zona 2 contiene

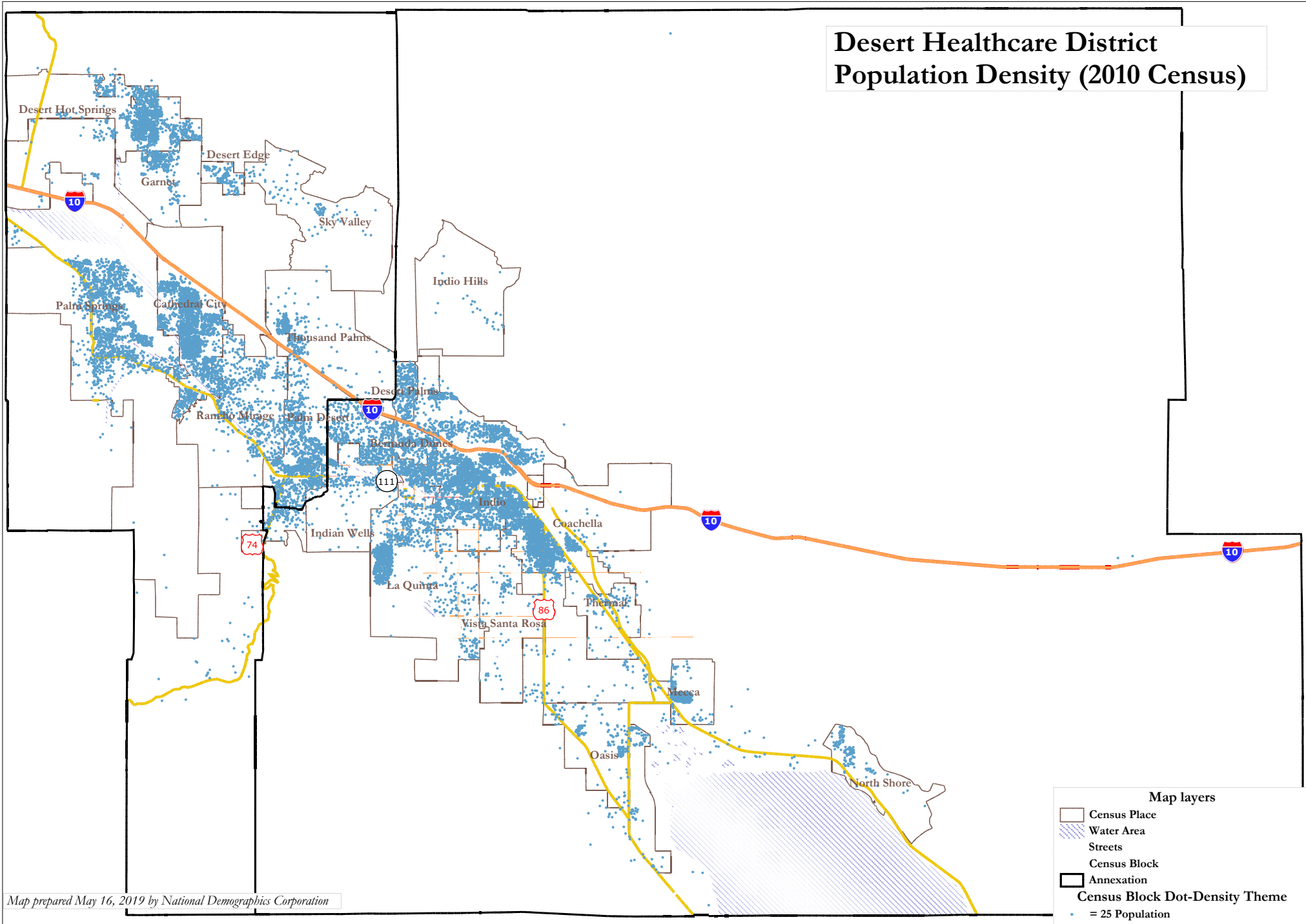


las comunidades del norte, incluidas todas las áreas de Desert Hot Springs, Desert Edge, Garnet, Sky Valley, Indio Hills, Desert Palms y las porciones de Indio en las comunidades de Shadow Hills y Terra Lago. La zona 3 contiene las áreas al sur de la autopista 111 en Palm Springs, Cathedral City, Rancho Mirage y Indian Wells, así como todas las áreas al sur de Country Club Drive en Palm Desert. La zona 4 incluye la mayoría de Cathedral City, todas las áreas al norte de Dinah Shore Drive, Thousand Palms, así como Palm Desert al norte de Country Club Drive. La zona 5 incluye La Quinta, Bermuda Dunes y las zonas al oeste de Indio a lo largo del canal All-American. La zona 6 está principalmente en la ciudad de Indio, incluyendo la mayoría de la zona al oeste de la calle Monroe, y la porción del norte de Coachella, al norte de la Avenida 51. La zona 7 incluye todas las áreas al sur de Coachella, incluyendo Thermal, Mecca, North Shore, Oasis, y Vista Santa Rosa, y la mayor parte de la ciudad de Coachella, junto con la porción del sur de Indio al sur de la Avenida 48 al oeste de la calle Monroe.

# Desert Healthcare District Zoning 2019 - Cities and Population



# Desert Healthcare District Population Density (2010 Census)



**DESERT HEALTHCARE DISTRICT**  
**SPECIAL MEETING OF THE FINANCE, ADMINISTRATION, REAL ESTATE, AND LEGAL COMMITTEE**  
**MEETING MINUTES**  
**May 14, 2019**

| <b>Directors Present</b>  | <b>District Staff Present</b>  | <b>Absent</b> |
|---|--|---------------|
| Chair/Treasurer Mark Matthews<br>Vice-President Leticia De Lara<br>Arthur Shorr, Community Member | Chris Christensen, Interim CEO and CFO<br>Donna Craig, Senior Program Officer<br>Stephen Huyck, Accounting Manager<br>Andrea S. Hayles, Clerk to the Board |               |

| <b>AGENDA ITEMS</b>   | <b>DISCUSSION</b>   | <b>ACTION</b>  |
|---|---|--|
| <b>I. Call to Order</b>   | Chair Matthews called the meeting to order at 2:10 p.m.   |  |
| <b>II. Approval of Agenda</b>   | Chair Matthews asked for a motion to approve the Agenda.  | <b>It was moved and seconded (Vice-President De Lara, Community Member Shorr) to approve the agenda.<br/>Motion passed unanimously.</b>  |
| <b>III. Public Comment</b>  | None  |  |
| <b>IV. Approval of Minutes</b><br><b>1. F&amp;A Minutes – Meeting April 9, 2019</b> | Chair Matthews asked for a motion to approve the F&A Committees minutes.  | <b>It was moved and seconded (Vice-President De Lara, Community Member Shorr) to approve the minutes.<br/>Motion passed unanimously.</b> |
| <b>V. CEO Report</b>  | Chris Christensen, Interim CEO, explained the volunteer community members and the Board's approved policy to add up to four volunteer community members to the F&A Committee. An advertisement will be placed in the local newspapers with interviews commencing in June. |  |
| <b>VI. Chief Financial Officer's Report</b><br><b>1. LPMP Leasing Update</b>        | Chris Christensen, Interim CEO, explained that the preliminary audit will begin next week and commence again in early August. The annual budget is up for review and will be  |  |

**DESERT HEALTHCARE DISTRICT**  
**SPECIAL MEETING OF THE FINANCE, ADMINISTRATION, REAL ESTATE, AND LEGAL COMMITTEE**  
**MEETING MINUTES**  
**May 14, 2019**

|   |  |   |
|---|--|---|
|   | <p>presented at today's committee meeting.</p> <p>There are currently three vacant suites at Las Palmas Medical Plaza. The committee approved Coldwell Banker Commercial to engage in marketing the vacant units to fill the vacancies.</p>  |   |
| <p><b>VII. Financial Reports</b></p> <p><b>1. District and LPMP Financial Statements</b></p> <p><b>2. Accounts Receivable Aging Summary</b></p> <p><b>3. District – Deposits</b></p> <p><b>4. District – Property Tax Receipts</b></p> <p><b>5. LPMP Deposits</b></p> <p><b>6. District – Check Register</b></p> <p><b>7. Credit Card – Detail of Expenditures</b></p> <p><b>8. LPMP – Check Register</b></p> <p><b>9. Retirement Protection Plan Update</b></p> <p><b>10. Grant Payment Schedule</b></p> | <p>Chris Christensen, Interim CEO, described and reviewed the financials with the committee.</p>   | <p><b>It was moved and seconded (Community Member Shorr, Vice-President De Lara) to approve the April 2019 District Financial Reports - Items 1-10 and to forward to the Board for approval. Motion passed unanimously.</b></p> |
| <p><b>VIII. Other Matters</b></p> <p><b>1. District and RPP Investment Reports 1Q19 – Keith Stribling, High Mark Capital</b></p>  | <p>Chris Christensen, Interim CEO, introduced Keith Stribling, CFA, Investment Officer, High Mark Capital Management. Mr. Stribling provided an overview of the Desert Hospital Retirement Plan describing the Performance Report and a summary of activity by quarter. The fixed-income analysis portfolio and summary investment performance were also explained.</p> <p>Vice-President De Lara expressed concern with the</p> |   |

**DESERT HEALTHCARE DISTRICT**  
**SPECIAL MEETING OF THE FINANCE, ADMINISTRATION, REAL ESTATE, AND LEGAL COMMITTEE**  
**MEETING MINUTES**  
**May 14, 2019**

|   |  |  |
|---|--|--|
|   | Coca-Cola Co. investment. The policy states that no investments shall be made in stocks or holdings of companies which manufacture or sell tobacco products, or securities of companies in the soft drink or restaurant industries. Mr. Stribling will make the appropriate changes to the investments to ensure no soft drink company or manufacturer is included in the investments. |  |
| <b>2. Investment Policy Resolution #19-06 FY 2019-2020</b>            | Chris Christensen, Interim CEO, explained the Investment Policy Resolution and the exclusion of investments such as tobacco products, soft drink companies, or companies in the restaurant industries.   | <b>It was moved and seconded (Community Member Shorr, Vice-President De Lara) to approve the Investment Policy Resolution #19-06 FY 2019-2020 and forward to the Board for approval. Motion passed unanimously.</b>        |
| <b>3. Legal Counsel Rate Increase</b>                                 | Chris Christensen, Interim CEO, described the District counsel's current length of service with the District, also detailing the yearly expenditure.   | <b>It was moved and seconded (Community Member Shorr, Vice-President De Lara) to approve the legal counsel rate increase and forward to the Board for approval. Motion passed unanimously.</b>                             |
| <b>4. FY 2019 – 2020 Salary Range Proposal &amp; Job Descriptions</b> | Chris Christensen, Interim CEO, explained the proposed salary range and any potential changes once a new CEO is hired, also reviewing the job descriptions with the committee. Section 10.a. – Principal Duties and Responsibilities of the Program Officer and Outreach Director will be modified to exclude the term "solicit" as required by AB 2019 compliance.                    | <b>It was moved and seconded (Vice-President De Lara, Community Member Shorr) to approve the FY 2019-2020 Salary Range Proposal and Job Descriptions and forward to the Board for approval. Motion passed unanimously.</b> |

**DESERT HEALTHCARE DISTRICT**  
**SPECIAL MEETING OF THE FINANCE, ADMINISTRATION, REAL ESTATE, AND LEGAL COMMITTEE**  
**MEETING MINUTES**  
**May 14, 2019**

|  |   |  |
|--|---|--|
| <p><b>5. FY 2019 – 2020 Annual Budget Review</b></p> | <p>Vice-President De Lara inquired about the salary range of the Program and Research Analyst. Mr. Christensen explained that salary comparisons were explored.</p> <p>Chris Christensen, Interim CEO, provided an overview of the Statement of Income and Expense including the Las Palmas Medical Plaza, detailing a net profit of \$295K. The details of the \$300K east valley funding line item were explained, and Mr. Christensen provided an overview of the Directors and Employee Expenses. The stipend budgeted line item will be revised from five (5) meetings to up to six (6). The property tax revenue was also reviewed.</p> | <p><b>It was moved and seconded (Community Member Shorr, Vice-President De Lara) to approve the FY 2019-2020 Annual Budget and forward to the Board for approval. Motion passed unanimously.</b></p> |
| <p><b>IV. Adjournment</b></p>                        | <p>Chair Matthews adjourned the meeting at 3:21 p.m.</p>  | <p><b>Audio recording available on the website at</b><br/><a href="http://dhcd.org/Agendas-and-Documents">http://dhcd.org/Agendas-and-Documents</a></p>  |

ATTEST: \_\_\_\_\_  
Mark Matthews, Chair/Treasurer Finance & Administration Committee  
Desert Healthcare District Board of Directors

*Minutes respectfully submitted by Andrea S. Hayles, Clerk of the Board*

# Desert Healthcare District Portfolio Review

First Quarter 2019



*Presented by*  
**Keith Stribling, CFA**

*HighMark Capital Management, Inc. is a subsidiary of Union Bank.*



## Economic and Market Perspectives Q1 2019

### Market Overview

In contrast to 2017's ultra-low volatility market environment, the pendulum swung in the other direction entering 2018 from a steady freight train of returns into a roller coaster. Only a few weeks into 2018, escalating concerns over rising inflation expectations disrupted the tranquility investors enjoyed throughout the prior year. Leading up to the first equity market correction in late January 2018, the S&P 500 Index had not experienced a drop of more than 1% for a record 112 trading days.

Worries about inflation faded through the second and third quarters as domestic business and consumer optimism soared. The domestic equity market rallied over the summer on a fragile foundation of sanguine expectations that government policy (both trade and monetary) would not interfere with the economic mojo set in motion by a massive corporate and personal tax cut.

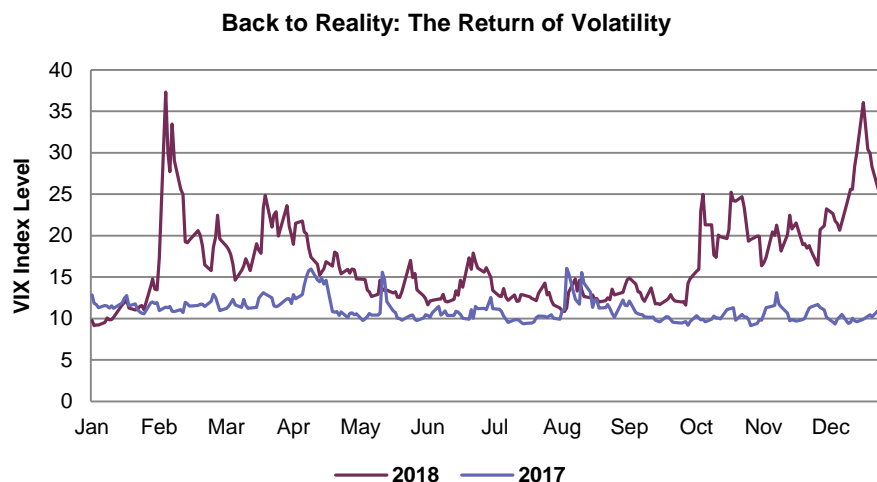
Early in the fourth quarter, major cracks started to appear in this foundation as investor confidence was shaken by recently appointed Federal Reserve ("Fed") Chairman Jay Powell when he declared during an interview that interest rates were "a long way from neutral." The hawkish tone did not sit well with investors and the equity market slide began.

Fearing the world's largest central bank no longer had the stock market's back, the S&P 500 Index would mark an all-time high close of 2930 on September 20<sup>th</sup> and, over the course of the quarter, fall to within a hair of an official bear market (a decline of 20% from a peak) before rallying after Christmas. The ups and downs throughout the year netted a -4.4% annual return for the index including dividends – the benchmark's first calendar year loss since 2008. In a traditional flight to safety trade, Treasury bonds rallied and credit spreads widened.

Chairman Powell, perhaps recognizing the gravity of his comments and the potential for financial market volatility to spill over into the real economy, attempted to backtrack in a speech to the Economic Club of New York, saying that "[interest rates] remain just below the broad range of estimates of the level that would be neutral for the economy."

Increasing monetary policy uncertainty was only one punch in the combination that investors endured in the final quarter of the year. The cloud of a trade war also weighed heavily on sentiment with daily headlines creating large market swings in both directions. Of course, one of the very last statements market participants wanted to see following what appeared to be a productive G20 summit in early December was a provocative President Trump tweet "...I am a Tariff Man." Yet that is exactly what occurred, keeping the equity market on its heels leading up to the Federal Open Market Committee's (FOMC) final meeting of the year.

Confronted with an equity market approaching bear market territory, the Fed pressed on with its fourth Fed Funds rate increase of the year and its ninth since moving off the zero bound in December 2015. Further compounding investor concerns, the Fed continued to forecast the need for future hikes – a policy path the market clearly felt



Source: Bloomberg

was missing signs that the global economy was softening. Despite Chairman Powell's attempts to qualify that these projections were subject to "data dependence" and "highly uncertain," it did not stop market anxiety from deepening. In an unusual move, the President broke with protocol and openly criticized the Fed Chairman by declaring that monetary policy was the "only problem" with the economy.

Amid swirling policy uncertainty, global financial markets enter 2019 with a growing wall of worry that has the potential to keep volatility elevated for the foreseeable future. The good news is that policy is controllable and correctable. The big question for the New Year is how quickly a course correction can be taken before more permanent damage is done.

#### **Economic Highlights**

**GDP Growth:** The domestic economy expanded at an annual rate of 3.4% during the third quarter. Consumer spending remained robust as wage growth accelerated and workers benefited from lower tax rates. Inventory build ahead of announced tariffs also helped support above-trend growth. But higher interest rates do appear to be having a restraining impact on residential investment activity, which contracted for the third consecutive quarter. Source: Bureau of Labor Statistics

**Employment:** December's non-farm payroll increase of 312,000 far exceeded expectations and capped off another solid quarter of domestic job growth. An increase in average hourly earnings of 3.2% for the full year - the best since 2008 - was a welcome sign that the labor market remains strong. The U.S. economy averaged 220,000 new jobs per month in 2018 compared to 182,000 per month in 2017. Higher wages enticed sidelined workers back into the job market and the labor force participation rate grew to its highest level since 2014, leading to an uptick in the headline unemployment rate. Source: Bureau of Labor Statistics

**Inflation:** Falling energy prices are keeping consumer prices in check. Headline inflation increased by 2.2% through November on a year-over-year basis. The Fed's preferred measure of inflation, the core Personal Consumption Expenditure (PCE) deflator, measured 1.9% in November - just shy of its stated 2% target. Source: Bureau of Labor Statistics

**Housing:** Impacted by higher mortgage rates, existing home sales fell 6.7% in November from a year prior. However, home values remained buoyant with the median existing home price advancing 5% to \$260,500 over the same period. Source: National Association of Realtors (NAR)

**Energy:** Oil's worst quarter since 2014 more than wiped out gains made during the first three quarters of the year. The global benchmark Brent Crude futures opened the year at nearly \$68 per barrel and rallied on OPEC supply cuts to \$86 in early October before falling over 32% to finish the year at \$54. A continued increase in U.S. output boosted inventories and helped offset production cuts by OPEC members. Source: Bloomberg

**Corporate Earnings:** U.S. companies turned in another stellar earnings season for the third quarter. Led by the energy and financials sectors, the S&P 500 Index saw earnings climb 28%. Supported by substantial tax cuts, earnings for the S&P 500 Index are expected to increase by 24% for the full year. Analysts are currently forecasting 8% earnings growth on 5% revenue growth in 2019. Source: Thomson Reuters

**Consumer:** Measures of consumer income, spending and sentiment all displayed very healthy signs for the U.S. economy despite financial market volatility and higher interest rates. A tight labor market and lower taxes led real consumption growth to accelerate from 3.5% in the third quarter to around 4% in the fourth quarter according to Capital Economics. A strong holiday shopping season is expected to boost retail sales for the quarter.

Reporting Period Ending: March 31, 2019

| 2019 Year End Economic & Market Forecasts  |       |
|--|-------|
| <b>S&amp;P 500 Year End Price Targets</b>  |       |
| High                                       | 2850  |
| Low  | 2725  |
| <b>S&amp;P 500 Earnings (\$ per share)</b> |       |
| High                                       | \$172 |
| Low  | \$168 |
| <b>US GDP Real (Y/Y Real) (%)</b>          |       |
| High                                       | 2.60% |
| Low  | 2.10% |
| <b>Core PCE Inflation (Y/Y) (%)</b>        |       |
| High                                       | 2.20% |
| Low  | 1.90% |
| <b>Unemployment Rate (%)</b>               |       |
|  | 3.70% |
| <b>Fed Funds Target (%)</b>                |       |
| High                                       | 3.00% |
| Low  | 2.25% |
| <b>10-Year Treasury Yield (%)</b>          |       |
| High                                       | 3.25% |
| Low  | 2.75% |

Source: HighMark Asset Allocation Committee, Bloomberg

#### Market Returns as of December 31, 2018

| As of 12/31/2018                     | % Total Return |          |        |        |        |         |
|--------------------------------------|----------------|----------|--------|--------|--------|---------|
|                                      | Q4 2018        | YTD 2018 | 1-Year | 3-Year | 5-Year | 10-Year |
| S&P 500                              | -13.5          | -4.4     | -4.4   | 9.3    | 8.5    | 13.1    |
| MSCI EAFE                            | -12.5          | -13.8    | -13.8  | 2.9    | 0.5    | 6.3     |
| MSCI Emerging Markets                | -7.5           | -14.6    | -14.6  | 9.3    | 1.7    | 8.0     |
| Bloomberg Barclays US Aggregate Bond | 1.6            | 0.0      | 0.0    | 2.1    | 2.5    | 3.5     |
| Bloomberg Barclays Municipal Bond    | 1.7            | 1.3      | 1.3    | 2.3    | 3.8    | 4.9     |
| ICE BofA ML US Treasury Bills        | 0.6            | 1.9      | 1.9    | 1.0    | 0.6    | 0.4     |
| Bloomberg Commodity                  | -9.4           | -11.3    | -11.3  | 0.3    | -8.8   | -3.8    |

Source: Morningstar Direct  
Periods greater than one year are annualized.

#### Equity Market Year in Review

Despite an already elongated economic cycle, investors greeted 2018 with a rosy outlook for future corporate earnings on the back of fiscal stimulus in the form of tax cuts. As the year progressed, however, analysts lowered earnings estimates for companies in the S&P 500 Index from 16.7% to 11.4% for the fourth quarter (year-over-year), with all eleven sectors recording a decline in bottom-up Earnings Per Share (EPS)<sup>1</sup> forecasts as 2018 drew to a close<sup>2</sup>. This downward revision represented the largest cut to quarterly EPS estimates since the third quarter of 2017.

2018 was also marked by significant divergences in equity market performance, notably between domestic and international stocks, large cap and small cap stocks, and growth and value styles. The outperformance of U.S. equities versus non-U.S. stocks was attributed to stronger corporate earnings and stock buybacks, with additional support from tax reform. While small cap stocks led large cap stocks for most of 2018 due to the belief that smaller firms are less likely to suffer from trade disputes, this pattern reversed course in the fourth quarter of 2018. Growth continued to outperform value, driven largely by positive performance from the technology sector which represents a quarter of the S&P 500 Index.

In November, investors turned their attention to U.S. midterm elections and what they might signal for the economy and equity markets.

#### Midterm Elections and Equity Market Opportunities

The midterm elections delivered results consistent with our expectations: Democrats regained control of the House of Representatives and Republicans retained control of the Senate. While a polarizing figure, President Trump galvanized voter turnout. Though turnout in 2018 (which reached nearly 20 percent of eligible voters) was low compared with general midterm and presidential elections, it was higher than in past years, comparing quite favorably to the midterm elections in 2014 when 14.3% turned out, and 2010 when 18.3% voted<sup>3</sup>.

What, if anything, should equity investors expect from the U.S. midterm elections? In the way of public policy, little will likely change. Due to the partisan divide, it is doubtful that sweeping legislation will materialize over the next two years, though

<sup>1</sup> An aggregation of the median EPS estimates of all the companies in the index.

<sup>2</sup> FactSet Earnings Insight. January 4, 2019.

<sup>3</sup> Bipartisan Policy Center

narrow bipartisan measures are possible based on areas where the two parties can find common ground.

Overall, the new political landscape may be good for markets. In the short term, global stocks and other risk assets got a positive boost while U.S. Treasury yields fell modestly. The U.S. dollar also declined, credit spreads narrowed, and inflation expectations dropped. Collectively, these effects suggest that traders and investors were pleased with a dose of predictability after several years of unsettling political developments and elections around the globe.

Longer term, markets have historically performed well regardless of specific election outcomes. Historically, gridlock has been good for stocks as divided governments can represent a restoration of checks and balances and the greater policy certainty that markets crave. But a potential downside to gridlock is that funding is required to support the government and service the deficit. The late December U.S. government shutdown and equity market selloff demonstrate this downside.

Within equities, the health care sector may benefit from a divided government, which would be unlikely to make major changes to the Affordable Care Act or drug pricing. The split Congress may also provide a tailwind for the banking sector--despite the Democratic majority in the House, Trump's bank regulators are in place and are expected to continue their goal of implementing bank-friendly deregulation.

### **Equity Market Outlook**

Our equity market outlook remains unchanged. In our view, recent market turbulence reflects more of a market event than an economic event; in other words, a correction without a recession. We have been more conservative than consensus views regarding domestic economic growth, earnings power, and potential market returns largely because equity markets were underappreciating these growing uncertainties. Positive returns are possible going forward but headwinds from higher rates and risks to growth will dampen the upside potential.

Global equity markets had been vulnerable because they anticipated clear skies ahead, manifesting in peak investor optimism, high growth/profit expectations, and rich valuation levels going into 2018. One of the main causes of recent equity market turbulence was the "curse of high expectations" and markets are now reconciling

excessive optimism against new and unexpected realities. Investors are adjusting to these "new normal" conditions and recalibrating the appropriate price to pay when considering previously underappreciated risks.

### **Fixed Income Review**

#### **Finding Neutral Gear**

The role of the Fed involves a long-standing paradox: how to keep the economy from overheating without becoming the catalyst for the next recession.

According to monetary theory, central banks should lower short-term rates (thereby increasing money supply) when economic activity appears to be weakening in hopes of stimulating investment by increasing liquidity. One of the primary objectives of increasing liquidity is to create what's known as the 'wealth effect' – an increase in consumer spending based on the appreciation of one's investment assets.

The wealth effect, in turn, should start a virtuous and self-reinforcing cycle of economic activity that will truncate the downside of an economic cycle. Central banks took this theory to an extreme during the Global Financial Crisis by introducing zero interest-rate policy (ZIRP)<sup>4</sup> and quantitative easing (QE)<sup>5</sup>. Arguably, both previously untested policies served the U.S. economy well in a time of desperate need, but it was not without a price. The term "Financial Repression" was coined to articulate the penalty savers endured to revive the economy from depths not seen since the Great Depression.

Another unwanted but potential side effect of what is known as 'accommodative' monetary policy is excessive inflation. Runaway inflation is the other side of the coin that central banks address by raising short term rates as the economy picks up

<sup>4</sup> Zero interest-rate policy (ZIRP) is a macroeconomic concept describing conditions with a very low nominal interest rate, such as those in contemporary Japan and December 2008 through December 2015 in the United States.

<sup>5</sup> Quantitative easing is an unconventional monetary policy in which a central bank purchases government securities or other securities from the market in order to lower interest rates and increase the money supply. Quantitative easing increases the money supply by flooding financial institutions with capital in an effort to promote increased lending and liquidity. When short-term interest rates are at or approaching zero, and when the printing of new banknotes isn't an option, quantitative easing can be considered.

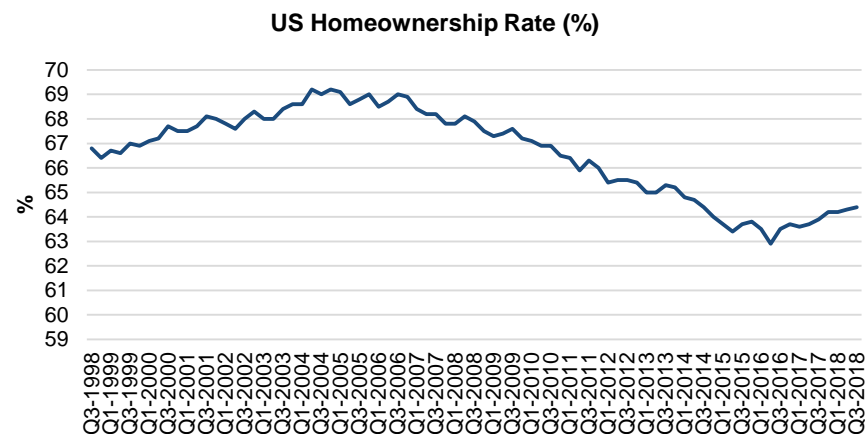
steam. Ideally, the economy will hum along at an equilibrium or 'neutral' interest rate that neither stimulates nor restricts economic growth beyond its potential. As central bankers see economic activity firming and inflation in check, they will remove accommodation by raising rates in hopes of arriving at the neutral rate.

The neutral rate sounds simple enough on paper, and has been mentioned by the Fed for many years, but this is where things get tricky. The neutral rate of interest is unobservable; it's a target that cannot be known with certainty. Economists at the Fed use models to estimate what the neutral rate might be, but, in reality, it's an educated guess at best.

The difficulty inherent in forecasting inflation, and thus setting the neutral rate, was highlighted at the most recent Fed meeting where expected core PCE inflation was downgraded from 2% to 1.9% over the next three years due, in part, to continuing oil price softening.

While the price of oil continues to fall, dampening inflation forecasts, inflationary pressure from credit has trended up with consumer credit, according to Fed data, rising by a seasonally adjusted annual rate of nearly 8% in late 2018 with a significant portion of the increase coming in the form of increasing levels of student loan debt.

Student loan debt, when accompanied by rising mortgage rates as the Fed continues to tighten, may further the trend of declining homeownership in the U.S. as shown in the chart in the next column.



**Source:** US Census Bureau

Homeownership is a key component of the U.S. economy, driving hiring and expansion (and inflation) in multiple sectors including construction, lending, and consumer durables. Onerous levels of student loan debt, however, may be discouraging young, prospective home buyers from diving in. The recent uptick in ownership is encouraging, but homeownership is still below historical averages. A Congress with greater Democratic party representation following the midterm elections, should it weigh in on student debt, may in the end be a tailwind to industries reliant on homeownership. The Fed has confronted stubbornly low levels of inflation that justify a tightening program and an upsurge in homeownership could help move the needle—if only by a modest amount.

As the Fed confronts a slowing economy, global trade tensions, volatile markets and increasing pressure from President Trump to refrain from further rate hikes, we expect Powell and his FOMC colleagues to rely even more on sources of data which can help set a rate course that avoids pushing the U.S. economy into a mild recession after a decade of economic expansion.

### **Don't Tread on the Fed!**<sup>6</sup>

Since assuming the presidency, Trump has not hesitated to weigh in on the Fed, its Chair, and its rate strategies. His comments directed towards the Fed and recorded in the press dwarf those of prior POTUS/Fed Chair combinations dating back to The Monetary Accord of 1951.

Historically, Presidential/Fed interventions typically occur during periods of high inflation and economic stagnation, particularly in President Carter's administration, but Trump's tweets directed at both Fed Chairs Yellen and Powell have occurred during a cycle of unusually low inflation and unemployment. Until late last year, the U.S. economy and stock market were firing on all cylinders and markets appeared to pay little attention to Trump's instructions to hold off on raising rates. But the tone and frequency of Trump's tweets may increase if budget deficits, further dollar strengthening, market volatility, rising debt levels or a spike in inflation were to occur.

Pressure from the Executive branch could spur the Fed to take two courses: either weakening the FOMC's resolve to raise rates as economic strength breeds inflation or, to prove its independence, the Fed may turn more hawkish than economic data warrants. Each scenario makes the already complicated role of the Fed as shepherd of the economy even more difficult and undermines its independence.

While not a frequent occurrence in recent history, many presidents have pressured the Fed when interventions served their political interests, including Harry Truman and Lyndon Johnson—the later famous for trying to pressure Fed chair William McChesney Martin into reversing a recent rate rise. Other presidents, including Clinton and Obama, elected to keep their “hands off the Fed” by trusting it will make policy decisions that enhance the long-term health of the economy.

The Fed has always been a political institution subject to pressure from lawmakers, presidents, market participants and populist groups with the voices of complaint rising

loudest when the economy hits a speedbump and politicians seek to avoid blame for a faltering economy.

Like members of Congress, Trump's presidential interventions enable him to claim credit for good economic outcomes and deflect blame for bad ones. But Trump's Fed-bullying in good times could turn explosive if an economic downturn impacts his reelection prospects.

History shows that difficult monetary choices require strong political support. Trump's willingness to lead the charge against his hand-selected Fed chair suggests that an old and recurring cycle of crisis, blame and reform may be just around the corner.

### **As The World Turns**

It is easy, yet somewhat myopic, to blame the Fed alone for the sudden reversal of market momentum, even given some of the major communication missteps of a ‘rookie’ Fed Chair. Investor psychology can be particularly vulnerable to the perceived risk of a policy error when the economic tide appears to be turning. While coincident indicators of economic health remain strong, it's the softening of leading indicators that have many believing the Fed's work is done.

Ironically though, the President blaming the Fed's monetary policy decisions for economic and market woes may be a perfect example of ‘the pot calling the kettle black.’ The administration's intense trade standoff with China, the world's second largest economy, is by no one's estimate helping to sustain the positive global economic momentum that existed entering 2018. In fact, the prolonged uncertainty surrounding trade policy is taking its toll on both sides.

Whether by coincidence or effect, economic data in China indicates a slowdown in growth is happening faster than most anticipated. China's fourth quarter GDP growth is expected to decelerate to 6.4%, and by 2020 growth is forecast to slow further to 6% - the slowest rate since 1990 following the Tiananmen Square protests. While a six percent-plus growth rate seems very healthy compared to developed economies that are expected to expand by about two percent over the next couple of years, one must consider how critical sustaining a high growth rate is for a developing country with a rapidly expanding debt burden.

<sup>6</sup> Adapted from: Mark Spindel and Sarah Binder, “Trump's Fed broadside shouldn't be dismissed by investors,” *Financial Times*, July 23, 2018, <https://www.ft.com/content/0a1d71d0-8e46-11e8-bb8f-a6a2f7bca546> (accessed January 7, 2019).



**Reporting Period Ending: March 31, 2019**

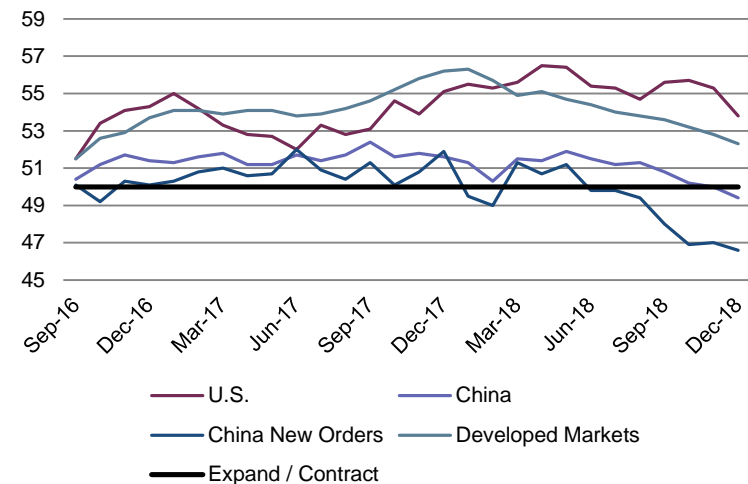
Although slowing growth is a secular headwind China would be expected to face as its economy matures, the tough trade dispute has accelerated both its timing and pace, adding to the challenge of managing through it. Feeling the pressure to prevent further slippage in growth, China announced a number of stimulative fiscal and monetary policy measures, including tax cuts and a mandate for banks to lend to small businesses.

As the world's second largest economy and a major source of global demand, China's slowdown is by no means isolated to its economy. Ripple effects are being felt throughout the global economy. During an European Central Bank (ECB) press conference announcing the end of QE in Europe, ECB President Mario Draghi warned "...the balance of risks is moving to the downside owing to the persistence of uncertainties related to geopolitical factors, the threat of protectionism, vulnerabilities in emerging markets and financial market volatility remain prominent." (In case you missed it, he basically said "trade war" four separate ways.)

Meanwhile, the U.S. is feeling its own pain. Although not as leveraged to global trade as many other countries, domestic economic data has begun to soften as tensions have escalated. Despite fiscal stimulus pumping through the economy, uncertainty on the trade policy outlook, along with the rising cost of tariffs, has delayed decisions by businesses to make significant capital investments.

Such hesitation was evident in December's manufacturing Purchasing Managers Index, which came in below expectations at 53.8 – a 15-month low. A recent profit warning from Apple stating that Chinese economic softness and trade tensions were weakening demand provided another piece of anecdotal evidence of the pressures faced by U.S. based multi-nationals in this environment.

**Manufacturing Purchasing Manager Index**



**Source:** Markit Ltd., Bloomberg

A dinner attended by Presidents Trump and Xi at the G20 summit in December yielded a cease fire that allowed for additional time for negotiation. The tariffs the administration planned to raise and apply to an additional \$257 billion of Chinese imports were delayed by 60 days. Trump boasted that the dinner "was an amazing and productive meeting with unlimited possibilities for both the United States and China." Currently, the U.S. is applying tariffs on \$253 billion of Chinese-made goods, or roughly half of total imports from China. The truce will end March 1 when the final round of tariffs will go into effect if a deal is not reached.

As we anticipated, the ongoing trade dispute between the world's two largest economies has remained the focal point of global financial markets. A quick settlement was an unlikely outcome in our view given the significance of the demands and the disposition of the parties involved. However, the upside of the global economic slowdown is the incentive it creates for both sides to negotiate a resolution. The data demonstrates the true cost of this standoff and it's only likely to get worse the longer it drags on. Therefore, our optimism for a deal has increased meaningfully. However, we must remind ourselves that the protectionist instincts of a "Tariff Man" are strong. A protracted battle cannot be ruled out just yet.

## **Conclusion**

2017's global synchronized growth narrative has morphed into a global synchronized slowdown scare driven predominately by self-inflicted setbacks in 2018. The euphoric investor sentiment supported by the global growth narrative rolled over accordingly when it became unclear if the security blanket that markets had come to depend on, namely a dovish Fed, would exist under new leadership.

In our view, Jay Powell's Fed is not the enemy of financial markets. Communication mistakes have been made, but there is no uber-hawk at the helm as some might fear. For now, inflation does not appear to be forcing the Fed's hand and we expect that it is unlikely to change any time soon. Therefore, the Fed can afford to cautiously calibrate its monetary policy path to reflect potential inflection points in the domestic growth trajectory.

Trade policy is another story. It remains one of the most significant, yet difficult to forecast, variables in both the economy and financial markets. Or, as Donald Rumsfeld would put it: a known unknown. Combine this wild card with a softer global economy and a mountain of debt piling up on the balance sheets of governments and corporations -- and it becomes clear that the roller coaster ride could very well continue into 2019.

We expect first quarter earnings reports and management commentary to give us a better look at the full impact of trade policy. As mentioned earlier, our outlook for a resolution on the trade war front has improved, but there is little to be certain of at this stage.

## **Economic and Market Perspectives Q1 2019**

David Wines, President & Chief Executive Officer  
James St. Aubin, Managing Director and Head of Investment Strategy  
Todd Lowenstein, Managing Director and Chief Equity Strategist

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**Account Name: DESERT HOSPITAL RETIREMENT PLAN**

**Reporting Period Ending: March 31, 2019**

**Account ID: xxx600**



**Investment Review through 03/31/2019**

**Investment Objective: DOCUMENT DIRECTED - IS**

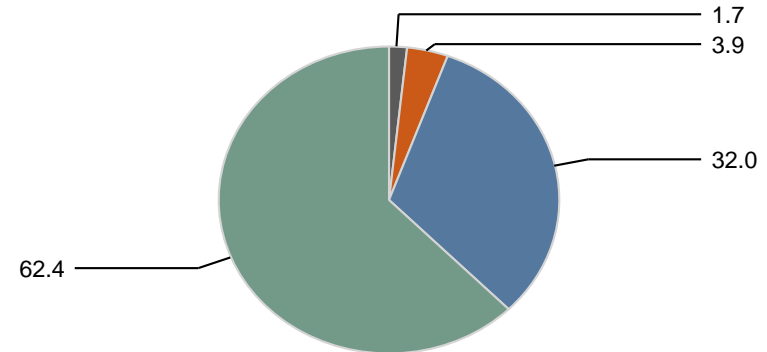
**Investment Officer: KEITH STRIBLING, CFA**

**Inception Date: 05/01/1998**

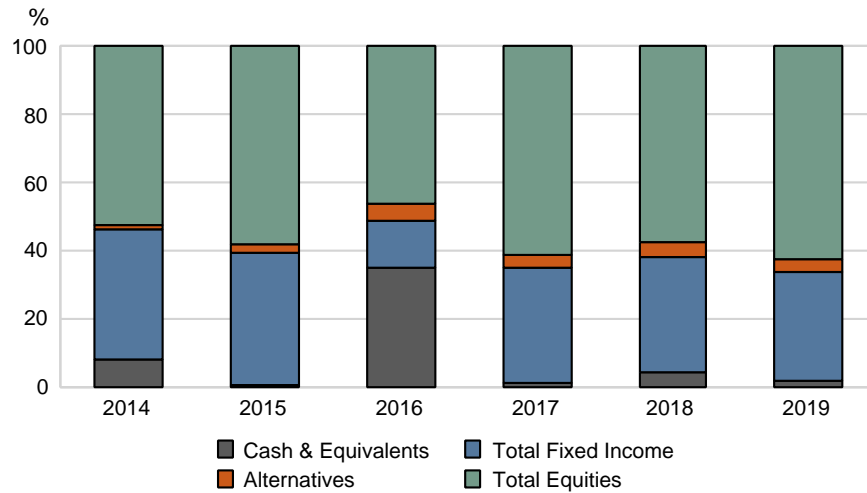
## Asset Allocation Summary

### Market Value by Asset Class

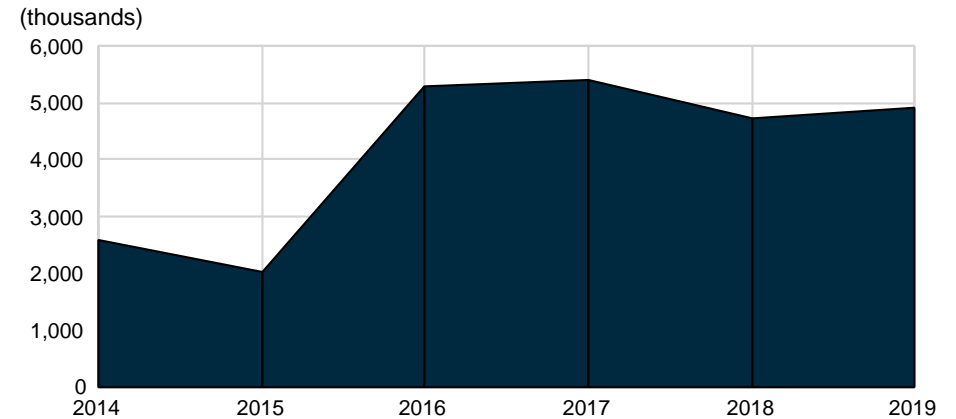
|                    | Market Value     | % of<br>Mkt Val |
|--------------------|------------------|-----------------|
| Total Equities     | 3,067,863        | 62.4            |
| Total Fixed Income | 1,574,990        | 32.0            |
| Alternatives       | 192,228          | 3.9             |
| Cash & Equivalents | 84,395           | 1.7             |
| <b>Total</b>       | <b>4,919,476</b> | <b>100.0</b>    |



### Annual Allocation



### Annual Ending Market Values



Reporting Period Ending: March 31, 2019

Account ID: xxx600

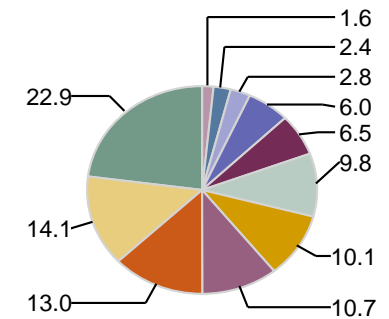
## Portfolio Analytics

### Largest 10 Holdings - YTD Return

|                           | Market Value | % of<br>Mkt Val | Return |
|---------------------------|--------------|-----------------|--------|
| ISHARES S&P 500 VALUE ETF | 365,841      | 7.4             | 12.11  |
| ISHARES S&P 500 GROWTH ET | 292,150      | 5.9             | 14.79  |
| ISHARES MSCI EAFE ETF     | 277,277      | 5.6             | 10.34  |
| SCHWAB STRATEGIC TR       | 205,534      | 4.2             | 13.74  |
| VANGUARD INDEX FUNDS S&P  | 205,037      | 4.2             | 13.57  |
| ISHARES MSCI EMERGING MKT | 195,930      | 4.0             | 9.88   |
| ISHARES MSCI EAFE VALUE E | 195,276      | 4.0             | 8.09   |
| ISHARES RUSSELL 2000 VALU | 163,664      | 3.3             | 11.98  |
| ISHARES RUSSELL 2000 ETF  | 154,621      | 3.1             | 14.64  |
| ISHARES RUSSELL 2000 GROW | 140,612      | 2.9             | 17.25  |

### Equity Holdings Analysis - Individual Holdings

|                      | % of<br>Mkt Val |
|----------------------|-----------------|
| Information Tech.    | 22.9            |
| Financials           | 14.1            |
| Communication Servic | 13.0            |
| Industrials          | 10.7            |
| Health Care          | 10.1            |
| Consumer Disc.       | 9.8             |
| Consumer Staples     | 6.5             |
| Energy               | 6.0             |
| Utilities            | 2.8             |
| Real Estate          | 2.4             |
| Materials            | 1.6             |
| <b>Total</b>         | <b>100.0</b>    |



### Top 10 Performers YTD

|                           | Market Value | % of<br>Mkt Val | Return |
|---------------------------|--------------|-----------------|--------|
| CELGENE CORP              | 7,076        | .1              | 47.20  |
| PVH CORP                  | 4,512        | .1              | 31.24  |
| APTIV PLC COM             | 4,610        | .1              | 29.45  |
| ELECTRONIC ARTS INC COMMO | 4,777        | .1              | 28.79  |
| EQUIFAX INC               | 3,792        | .1              | 27.66  |
| FACEBOOK INC CL A         | 9,501        | .2              | 27.16  |
| CISCO SYS INC             | 13,551       | .3              | 25.51  |
| MONDELEZ INTL INC CL A    | 6,523        | .1              | 25.31  |
| MASTERCARD INC-A          | 8,476        | .2              | 24.99  |
| AMERICAN TOWER CORP       | 9,262        | .2              | 24.56  |

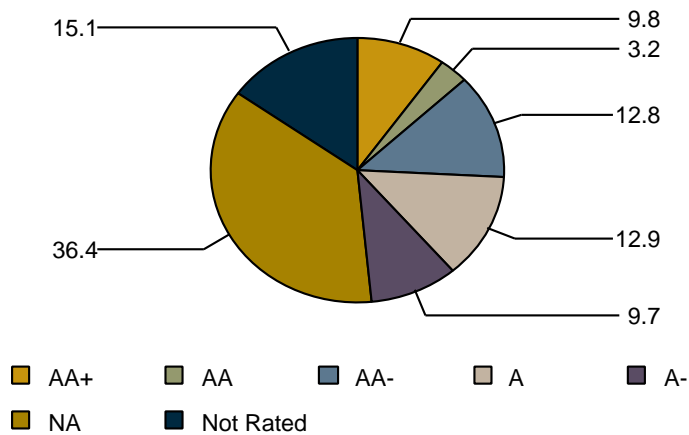
### Bottom 10 Performers YTD

|                           | Market Value | % of<br>Mkt Val | Return |
|---------------------------|--------------|-----------------|--------|
| BRISTOL MYERS SQUIBB CO   | 4,914        | .1              | -7.49  |
| FHLMC #B13755 4.500% 4/01 | 23           | .0              | -3.47  |
| BERKSHIRE HATHAWAY B      | 7,835        | .2              | -1.61  |
| COCA-COLA CO              | 6,758        | .1              | -1.19  |
| FIRST AMERN GOVT OBLIG FD | 84,395       | 1.7             | .56    |
| MEDTRONIC PLC SHS         | 8,106        | .2              | .71    |
| US TREAS NTS 1.750% 9/30/ | 50,258       | 1.0             | .72    |
| COLGATE PALMOLIVE CO 2.95 | 101,908      | 2.1             | .92    |
| US TREAS NTS 2.250% 4/30/ | 50,437       | 1.0             | .96    |
| CISCO SYS NTS 2.450% 6/15 | 100,562      | 2.0             | .99    |

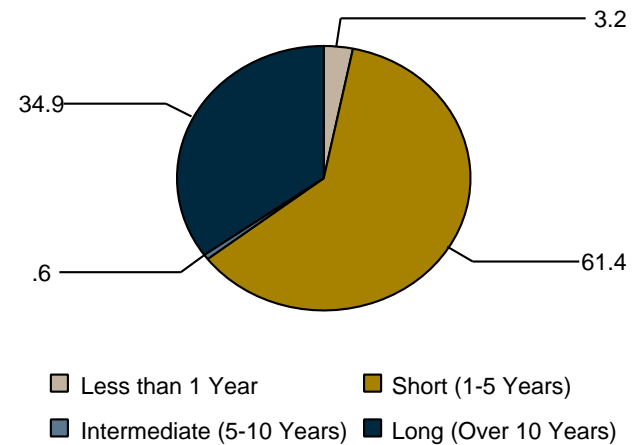
## Fixed Income Analysis - Individual Holdings

|                   | 03/31/2019 | 12/31/2018 | 03/31/2018 | 03/31/2017 | 03/31/2016 |
|-------------------|------------|------------|------------|------------|------------|
| Duration          | 7.74       | 7.72       | 7.84       | 7.17       | 6.08       |
| Coupon            | 3.11       | 3.09       | 3.10       | 3.02       | 2.80       |
| Yield to Maturity | 2.85       | 3.15       | 3.04       | 2.48       | 2.11       |
| Maturity          | 10.66      | 10.68      | 10.83      | 9.64       | 7.75       |
| Current Yield     | 3.05       | 3.08       | 3.07       | 2.93       | 2.69       |
| Face Amount       | 1,542,052  | 1,606,876  | 1,868,445  | 1,600,438  | 595,906    |
| Market Value      | 1,567,100  | 1,609,729  | 1,878,577  | 1,643,276  | 615,214    |
| Cost              | 1,589,255  | 1,655,946  | 1,925,910  | 1,650,262  | 612,895    |

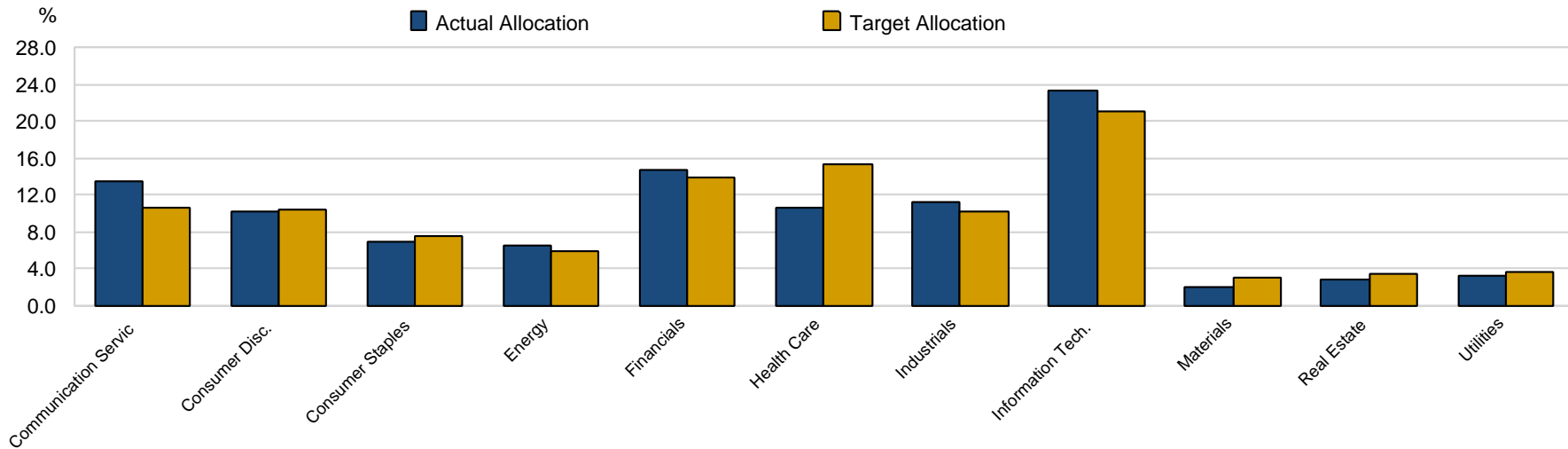
Quality Allocation by Market Value



Maturity Allocation by Market Value



## Equity Sector Allocation vs. SP500 Target



|                        | Market Value | Actual Allocation | Target Allocation | Variance |
|------------------------|--------------|-------------------|-------------------|----------|
| Communication Services | 49,525       | 13.0              | 10.1              | 2.9      |
| Consumer Disc.         | 37,356       | 9.8               | 9.9               | -.1      |
| Consumer Staples       | 24,714       | 6.5               | 7.1               | -.6      |
| Energy                 | 22,888       | 6.0               | 5.5               | .6       |
| Financials             | 53,741       | 14.1              | 13.3              | .8       |
| Health Care            | 38,396       | 10.1              | 14.9              | -4.8     |
| Industrials            | 40,550       | 10.7              | 9.7               | .9       |
| Information Tech.      | 86,867       | 22.9              | 20.6              | 2.2      |
| Materials              | 6,195        | 1.6               | 2.7               | -1.0     |
| Real Estate            | 9,262        | 2.4               | 3.0               | -.5      |
| Utilities              | 10,661       | 2.8               | 3.2               | -.4      |
| Total Common Stock     | 380,154      | 100.0             | 100.0             | .0       |

Account Name: DESERT HOSPITAL RETIREMENT PLAN

Account ID: xxx600



As of: March 31, 2019

## Summary Investment Performance

|                                  |                      |
|----------------------------------|----------------------|
| <b>Beginning Market Value</b>    | <b>12,016,944.00</b> |
| <b>Beginning Accrued Income</b>  | <b>77,673.00</b>     |
| <b>Beginning Portfolio Value</b> | <b>12,094,617.00</b> |
| Contributions                    | 4,097,917.49         |
| Withdrawals                      | -16,693,647.78       |
| Income Earned                    | 3,684,630.52         |
| Gain/Loss                        | 1,735,959.25         |
| <b>Ending Market Value</b>       | <b>4,911,093.53</b>  |
| <b>Ending Accrued Income</b>     | <b>8,382.95</b>      |
| <b>Ending Portfolio Value</b>    | <b>4,919,476.48</b>  |
| <b>Total Earnings</b>            | <b>5,420,589.77</b>  |

### Performance

|                         |      |
|-------------------------|------|
| Cash Equivalents        | 1.93 |
| Total Fixed Income      | 3.94 |
| Total Equities          | 3.06 |
| Total Managed Portfolio | 5.44 |

Account Name: DESERT HOSPITAL RETIREMENT PLAN

Account ID: xxx600



As of: March 31, 2019

## Performance Report

|  | Market Value     | Year<br>to Date<br>(3 Months) | 1 Year       | 3 Years      | 3 Years      | 10 Years     | 20 Years    | Inception<br>to Date<br>05/01/1998 |
|--|------------------|-------------------------------|--------------|--------------|--------------|--------------|-------------|------------------------------------|
| <b>Cash Equivalents</b>                      | <b>84,395</b>    | <b>.56</b>                    | <b>1.96</b>  | <b>1.07</b>  | <b>1.07</b>  | <b>.39</b>   | <b>1.79</b> | <b>1.93</b>                        |
| Lipper Money Market Funds Index              |                  | .55                           | 1.91         | .98          | .98          | .31          | 1.66        | 1.80                               |
| <b>Total Fixed Income</b>                    | <b>1,574,990</b> | <b>2.19</b>                   | <b>4.29</b>  | <b>1.72</b>  | <b>1.72</b>  | <b>2.62</b>  | <b>3.82</b> | <b>3.94</b>                        |
| BBG Barclays US Aggregate Bd Index (USD)     |                  | 2.94                          | 4.48         | 2.03         | 2.03         | 3.77         | 4.73        | 4.80                               |
| <b>Alternatives</b>                          | <b>192,228</b>   | <b>3.63</b>                   | <b>-3.42</b> | <b>4.21</b>  | <b>4.21</b>  |              |             |                                    |
| Wilshire Liquid Alternative Index            |                  | 3.21                          | -.18         | 2.09         | 2.09         | 2.77         |             |                                    |
| <b>Total Equities</b>                        | <b>3,067,863</b> | <b>13.14</b>                  | <b>3.74</b>  | <b>11.44</b> | <b>11.44</b> | <b>13.72</b> | <b>5.76</b> | <b>6.27</b>                        |
| MSCI AC World Index (Net)                    |                  | 12.18                         | 2.60         | 10.67        | 10.67        | 11.98        | 4.92        |                                    |
| MSCI EAFE Index (Net)                        |                  | 9.98                          | -3.71        | 7.27         | 7.27         | 8.96         | 3.94        | 4.02                               |
| MSCI EM Free Index (Net USD)                 |                  | 9.92                          | -7.41        | 10.68        | 10.68        | 8.94         | 8.39        |                                    |
| Russell 2000 Index (USD)                     |                  | 14.58                         | 2.05         | 12.92        | 12.92        | 15.36        | 8.44        | 7.11                               |
| Russell Midcap Index                         |                  | 16.54                         | 6.47         | 11.82        | 11.82        | 16.88        | 9.33        | 8.83                               |
| S&P 500 Composite Index                      |                  | 13.65                         | 9.50         | 13.51        | 13.51        | 15.92        | 6.04        | 6.58                               |
| 65% S&P 500/ 15% Russell 2000/ 20% MSCI EAFE |                  | 13.07                         | 5.73         | 12.26        | 12.26        | 14.53        |             |                                    |
| <b>Total Managed Portfolio</b>               | <b>4,919,476</b> | <b>8.56</b>                   | <b>3.58</b>  | <b>7.61</b>  | <b>7.61</b>  | <b>9.46</b>  | <b>5.05</b> | <b>5.44</b>                        |
| <b>Total Account Net of Fees</b>             | <b>4,919,476</b> | <b>8.38</b>                   | <b>2.89</b>  | <b>6.89</b>  | <b>6.89</b>  | <b>8.71</b>  | <b>4.35</b> | <b>4.74</b>                        |

As of: March 31, 2019

## Holdings Report w/ Yield and Income

|                                      | Ticker | Units     | Unit Cost | Total Cost | Price    | Market Value | Weight | Unit Income | Annual Income | Current Yield |
|--------------------------------------|--------|-----------|-----------|------------|----------|--------------|--------|-------------|---------------|---------------|
| Alternatives                         |        |           |           |            |          |              |        |             |               |               |
| Global Macro                         |        |           |           |            |          |              |        |             |               |               |
| EATON VANCE GLBL MACRO ABS R6 #1072  | EGRSX  | 9,292.895 | 10.03     | 93,170.24  | 9.74     | 90,512.80    | 1.8    | .02         | 149.62        | .165          |
| WESTERN ASSET MAC OPP IS FD #5102    | LAOSX  | 9,196.694 | 10.48     | 96,405.33  | 11.06    | 101,715.44   | 2.1    | .30         | 2,731.42      | 2.685         |
| Total for Global Macro               |        |           |           | 189,575.57 |          | 192,228.24   | 3.9    |             | 2,881.04      | 1.499         |
| Total: Alternatives                  |        |           |           | 189,575.57 |          | 192,228.24   | 3.9    |             | 2,881.04      | 1.499         |
| Total Equities                       |        |           |           |            |          |              |        |             |               |               |
| Communi Services - Dom CS            |        |           |           |            |          |              |        |             |               |               |
| ALPHABET INC CAP STK CL A            | GOOGL  | 15.000    | 770.55    | 11,558.30  | 1,176.89 | 17,653.35    | .4     | .00         | .00           | .000          |
| COMCAST CORP-CL A                    | CMCSA  | 133.000   | 33.52     | 4,458.18   | 39.98    | 5,317.34     | .1     | .84         | 111.72        | 2.101         |
| DISNEY (WALT) COMPANY HOLDING CO     | DIS    | 44.000    | 108.67    | 4,781.56   | 111.03   | 4,885.32     | .1     | 1.76        | 77.44         | 1.585         |
| ELECTRONIC ARTS INC COMMON           | EA     | 47.000    | 81.02     | 3,807.71   | 101.63   | 4,776.61     | .1     | .00         | .00           | .000          |
| FACEBOOK INC CL A                    | FB     | 57.000    | 117.53    | 6,698.99   | 166.69   | 9,501.33     | .2     | .00         | .00           | .000          |
| VERIZON COMMUNICATIONS               | VZ     | 125.000   | 52.52     | 6,565.44   | 59.13    | 7,391.25     | .2     | 2.41        | 301.25        | 4.076         |
| Total for Communi Services - Dom CS  |        |           |           | 37,870.18  |          | 49,525.20    | 1.0    |             | 490.41        | .990          |
| Con Discretionary - Dom CS           |        |           |           |            |          |              |        |             |               |               |
| AMAZON.COM INC                       | AMZN   | 3.000     | 1,544.90  | 4,634.69   | 1,780.75 | 5,342.25     | .1     | .00         | .00           | .000          |
| DOLLAR TREE STORES                   | DLTR   | 60.000    | 79.79     | 4,787.22   | 105.04   | 6,302.40     | .1     | .00         | .00           | .000          |
| LOWES COS INC                        | LOW    | 54.000    | 66.58     | 3,595.48   | 109.47   | 5,911.38     | .1     | 1.92        | 103.68        | 1.754         |
| MCDONALDS CORP                       | MCD    | 10.000    | 179.98    | 1,799.75   | 189.90   | 1,899.00     | .0     | 4.64        | 46.40         | 2.443         |
| O REILLY AUTOMOTIVE INC NEW          | ORLY   | 16.000    | 294.52    | 4,712.26   | 388.30   | 6,212.80     | .1     | .00         | .00           | .000          |
| PVH CORP                             | PVH    | 37.000    | 88.20     | 3,263.26   | 121.95   | 4,512.15     | .1     | .15         | 5.55          | .123          |
| STARBUCKS CORP                       | SBUX   | 50.000    | 56.54     | 2,827.17   | 74.34    | 3,717.00     | .1     | 1.44        | 72.00         | 1.937         |
| TJX COS INC NEW                      | TJX    | 65.000    | 37.62     | 2,445.46   | 53.21    | 3,458.65     | .1     | .92         | 59.80         | 1.729         |
| Total for Con Discretionary - Dom CS |        |           |           | 28,065.29  |          | 37,355.63    | .8     |             | 287.43        | .769          |



As of: March 31, 2019

## Holdings Report w/ Yield and Income

|   | Ticker                       | Units | Unit Cost | Total Cost        | Price      | Market Value      | Weight     | Unit Income | Annual Income   | Current Yield  |
|---|------------------------------|-------|-----------|-------------------|------------|-------------------|------------|-------------|-----------------|----------------|
| <b>Con Staples - Dom CS</b>               |                              |       |           |                   |            |                   |            |             |                 |                |
|   | COCA-COLA CO                 | KO    | 143.000   | 48.31             | 6,907.62   | 46.86             | 6,758.18   | .1          | 1.60            | 228.80 3.414   |
|   | COSTCO WHOLESALE CORP        | COST  | 21.000    | 159.48            | 3,349.03   | 242.14            | 5,084.94   | .1          | 2.28            | 47.88 .942     |
|   | MONDELEZ INTL INC CL A       | MDLZ  | 130.000   | 41.64             | 5,412.72   | 49.92             | 6,523.40   | .1          | 1.04            | 135.20 2.083   |
|   | PROCTER & GAMBLE CO          | PG    | 61.000    | 89.01             | 5,429.83   | 104.05            | 6,347.05   | .1          | 2.87            | 175.01 2.757   |
| <b>Total for Con Staples - Dom CS</b>     |                              |       |           | <b>21,099.20</b>  |            | <b>24,713.57</b>  | <b>.5</b>  |             | <b>586.89</b>   | <b>2.384</b>   |
| <b>Emerging Market Funds</b>              |                              |       |           |                   |            |                   |            |             |                 |                |
|   | ISHARES MSCI EMERGING MKT FD | EEM   | 4,565.000 | 36.99             | 168,871.95 | 42.92             | 195,929.80 | 4.0         | .87             | 3,989.81 2.036 |
| <b>Total for Emerging Market Funds</b>    |                              |       |           | <b>168,871.95</b> |            | <b>195,929.80</b> | <b>4.0</b> |             | <b>3,989.81</b> | <b>2.036</b>   |
| <b>Energy - Dom CS</b>                    |                              |       |           |                   |            |                   |            |             |                 |                |
|   | CHEVRON CORP. COMMON STOCK   | CVX   | 75.000    | 112.12            | 8,409.19   | 123.18            | 9,238.50   | .2          | 4.76            | 357.00 3.864   |
|   | CONCHO RES INC               | CXO   | 20.000    | 122.80            | 2,455.96   | 110.96            | 2,219.20   | .0          | .50             | 10.00 .451     |
|   | EOG RES INC                  | EOG   | 62.000    | 92.73             | 5,749.23   | 95.18             | 5,901.16   | .1          | .88             | 54.56 .925     |
|   | HALLIBURTON CO               | HAL   | 111.000   | 48.41             | 5,373.97   | 29.30             | 3,252.30   | .1          | .72             | 79.92 2.457    |
|   | OCCIDENTAL PETE CORP         | OXY   | 34.000    | 74.62             | 2,537.24   | 66.20             | 2,277.32   | .0          | 3.12            | 106.08 4.713   |
| <b>Total for Energy - Dom CS</b>          |                              |       |           | <b>24,525.59</b>  |            | <b>22,888.48</b>  | <b>.5</b>  |             | <b>607.56</b>   | <b>2.658</b>   |
| <b>Financials - Domestic CS</b>           |                              |       |           |                   |            |                   |            |             |                 |                |
|   | AMERICAN INTL GROUP COM      | AIG   | 97.000    | 61.89             | 6,003.25   | 43.06             | 4,176.82   | .1          | 1.28            | 124.16 2.973   |
|   | BERKSHIRE HATHAWAY B         | BRK.B | 39.000    | 198.05            | 7,723.76   | 200.89            | 7,834.71   | .2          | .00             | .00 .000       |
|   | CITIGROUP INC COM            | C     | 126.000   | 53.30             | 6,715.95   | 62.22             | 7,839.72   | .2          | 1.80            | 226.80 2.893   |
|   | E TRADE FIN CORP COM         | ETFC  | 115.000   | 43.39             | 4,989.89   | 46.43             | 5,339.45   | .1          | .56             | 64.40 1.206    |
|   | GOLDMAN SACHS GROUP INC      | GS    | 20.000    | 172.48            | 3,449.50   | 191.99            | 3,839.80   | .1          | 3.20            | 64.00 1.667    |
|   | HARTFORD FINL SVCS GROUP INC | HIG   | 50.000    | 54.91             | 2,745.25   | 49.72             | 2,501.00   | .1          | 1.20            | 60.00 2.414    |
|   | JPMORGAN CHASE & CO          | JPM   | 107.000   | 92.55             | 9,902.79   | 101.23            | 10,831.61  | .2          | 3.20            | 342.40 3.161   |
|   | PNC FINANCIAL SERVICES GROUP | PNC   | 45.000    | 122.06            | 5,492.63   | 122.66            | 5,519.70   | .1          | 3.80            | 171.00 3.098   |
|   | SCHWAB CHARLES CORP NEW      | SCHW  | 137.000   | 37.37             | 5,119.07   | 42.76             | 5,858.12   | .1          | .68             | 93.16 1.590    |
| <b>Total for Financials - Domestic CS</b> |                              |       |           | <b>52,142.09</b>  |            | <b>53,740.93</b>  | <b>1.1</b> |             | <b>1,145.92</b> | <b>2.133</b>   |

As of: March 31, 2019

## Holdings Report w/ Yield and Income

|                                       | Ticker | Units     | Unit Cost | Total Cost | Price  | Market Value | Weight | Unit Income | Annual Income | Current Yield |
|---------------------------------------|--------|-----------|-----------|------------|--------|--------------|--------|-------------|---------------|---------------|
| Foreign Large Blended Funds           |        |           |           |            |        |              |        |             |               |               |
| ISHARES MSCI EAFE ETF                 | EFA    | 4,275.000 | 61.08     | 261,107.30 | 64.86  | 277,276.50   | 5.6    | 1.99        | 8,515.80      | 3.071         |
| ISHARES TR HDG MSCI EAFE              | HEFA   | 3,250.000 | 26.06     | 84,686.44  | 28.87  | 93,827.50    | 1.9    | .87         | 2,830.75      | 3.017         |
| Total for Foreign Large Blended Funds |        |           |           | 345,793.74 |        | 371,104.00   | 7.5    |             | 11,346.55     | 3.058         |
| Foreign Large Growth Funds            |        |           |           |            |        |              |        |             |               |               |
| ISHARES MSCI EAFE GROWTH ETF          | EFG    | 1,415.000 | 66.43     | 94,000.31  | 77.45  | 109,591.75   | 2.2    | 1.37        | 1,934.31      | 1.765         |
| Total for Foreign Large Growth Funds  |        |           |           | 94,000.31  |        | 109,591.75   | 2.2    |             | 1,934.31      | 1.765         |
| Foreign Large Value Funds             |        |           |           |            |        |              |        |             |               |               |
| ISHARES MSCI EAFE VALUE ETF           | EFV    | 3,995.000 | 50.60     | 202,139.71 | 48.88  | 195,275.60   | 4.0    | 2.06        | 8,233.70      | 4.216         |
| Total for Foreign Large Value Funds   |        |           |           | 202,139.71 |        | 195,275.60   | 4.0    |             | 8,233.70      | 4.216         |
| Health Care - Dom CS                  |        |           |           |            |        |              |        |             |               |               |
| ABBOTT LABS COM                       | ABT    | 98.000    | 45.64     | 4,472.76   | 79.94  | 7,834.12     | .2     | 1.28        | 125.44        | 1.601         |
| ANTHEM INC COM                        | ANTM   | 10.000    | 256.64    | 2,566.35   | 286.98 | 2,869.80     | .1     | 3.20        | 32.00         | 1.115         |
| BAXTER INTL INC COM                   | BAX    | 30.000    | 42.93     | 1,287.75   | 81.31  | 2,445.00     | .0     | .76         | 22.80         | .935          |
| BRISTOL MYERS SQUIBB CO               | BMJ    | 103.000   | 59.17     | 6,094.28   | 47.71  | 4,914.13     | .1     | 1.64        | 168.92        | 3.437         |
| CELGENE CORP                          | CELG   | 75.000    | 107.13    | 8,034.99   | 94.34  | 7,075.50     | .1     | .00         | .00           | .000          |
| GILEAD SCIENCES INC                   | GILD   | 50.000    | 81.05     | 4,052.48   | 65.01  | 3,250.50     | .1     | 2.52        | 126.00        | 3.876         |
| MERCK & CO COM COM                    | MRK    | 95.000    | 57.14     | 5,428.42   | 83.17  | 7,953.40     | .2     | 2.20        | 209.00        | 2.645         |
| REGENERON PHARMACEUTICALS INC         | REGN   | 5.000     | 376.16    | 1,880.80   | 410.62 | 2,053.10     | .0     | .00         | .00           | .000          |
| Total for Health Care - Dom CS        |        |           |           | 33,817.83  |        | 38,395.55    | .8     |             | 684.16        | 1.785         |
| Industrials - Domestic CS             |        |           |           |            |        |              |        |             |               |               |
| BOEING CO                             | BA     | 15.000    | 331.10    | 4,966.45   | 381.42 | 5,721.30     | .1     | 8.22        | 123.30        | 2.155         |
| EQUIFAX INC                           | EFX    | 32.000    | 115.73    | 3,703.39   | 118.50 | 3,792.00     | .1     | 1.56        | 49.92         | 1.316         |
| FORTIVE CORP COM                      | FTV    | 71.000    | 51.68     | 3,669.53   | 83.89  | 5,956.19     | .1     | .28         | 19.88         | .334          |
| HONEYWELL INTL INC                    | HON    | 42.000    | 130.15    | 5,466.40   | 158.92 | 6,674.64     | .1     | 3.28        | 137.76        | 2.064         |
| HUNT J B TRANS SVCS INC               | JBHT   | 42.000    | 90.83     | 3,814.85   | 101.29 | 4,254.18     | .1     | 1.04        | 43.68         | 1.027         |
| NORTHROP GRUMMAN CORP                 | NOC    | 20.000    | 245.51    | 4,910.16   | 269.60 | 5,392.00     | .1     | 4.80        | 96.00         | 1.780         |

As of: March 31, 2019

## Holdings Report w/ Yield and Income

|  | Ticker | Units     | Unit Cost | Total Cost        | Price  | Market Value      | Weight     | Unit Income | Annual Income   | Current Yield |
|--|--------|-----------|-----------|-------------------|--------|-------------------|------------|-------------|-----------------|---------------|
| ROCKWELL AUTOMATION, INC. COMMON STO       | ROK    | 15.000    | 154.90    | 2,323.51          | 175.46 | 2,631.90          | .1         | 3.88        | 58.20           | 2.211         |
| UNITED PARCEL SERVICE CL B                 | UPS    | 41.000    | 109.59    | 4,493.19          | 111.74 | 4,581.34          | .1         | 3.84        | 157.44          | 3.437         |
| UNITED TECHNOLOGIES CORP                   | UTX    | 12.000    | 130.06    | 1,560.66          | 128.89 | 1,546.68          | .0         | 2.94        | 35.28           | 2.281         |
| <b>Total for Industrials - Domestic CS</b> |        |           |           | <b>34,908.14</b>  |        | <b>40,550.23</b>  | <b>.8</b>  |             | <b>721.46</b>   | <b>1.779</b>  |
| <b>Info Tech - Domestic CS</b>             |        |           |           |                   |        |                   |            |             |                 |               |
| ADOBE INC                                  | ADBE   | 12.000    | 94.73     | 1,136.70          | 266.49 | 3,197.88          | .1         | .00         | .00             | .000          |
| ANALOG DEVICES INC                         | ADI    | 56.000    | 70.48     | 3,947.01          | 105.27 | 5,895.12          | .1         | 2.16        | 120.96          | 2.052         |
| APPLE INC COM                              | AAPL   | 117.000   | 104.53    | 12,230.59         | 189.95 | 22,224.15         | .5         | 2.92        | 341.64          | 1.537         |
| APPLIED MATLS INC                          | AMAT   | 142.000   | 28.36     | 4,026.54          | 39.66  | 5,631.72          | .1         | .84         | 119.28          | 2.118         |
| CISCO SYS INC                              | CSCO   | 251.000   | 30.47     | 7,649.03          | 53.99  | 13,551.49         | .3         | 1.40        | 351.40          | 2.593         |
| MASTERCARD INC-A                           | MA     | 36.000    | 98.83     | 3,557.84          | 235.45 | 8,476.20          | .2         | 1.32        | 47.52           | .561          |
| MICROSOFT CORP                             | MSFT   | 205.000   | 55.69     | 11,416.11         | 117.94 | 24,177.70         | .5         | 1.84        | 377.20          | 1.560         |
| TEXAS INSTRS INC                           | TXN    | 35.000    | 67.91     | 2,376.91          | 106.07 | 3,712.45          | .1         | 3.08        | 107.80          | 2.904         |
| <b>Total for Info Tech - Domestic CS</b>   |        |           |           | <b>46,340.73</b>  |        | <b>86,866.71</b>  | <b>1.8</b> |             | <b>1,465.80</b> | <b>1.687</b>  |
| <b>Intl CS - Non-ADRs</b>                  |        |           |           |                   |        |                   |            |             |                 |               |
| ALLERGAN PLC SHS                           | AGN    | 30.000    | 208.54    | 6,256.29          | 146.41 | 4,392.30          | .1         | 2.96        | 88.80           | 2.022         |
| LINDE PLC COM                              | LIN    | 42.000    | 132.97    | 5,584.53          | 175.93 | 7,389.06          | .2         | 3.50        | 147.00          | 1.989         |
| MEDTRONIC PLC SHS                          | MDT    | 89.000    | 79.27     | 7,055.03          | 91.08  | 8,106.12          | .2         | 2.00        | 178.00          | 2.196         |
| APTIV PLC COM                              | APTIV  | 58.000    | 77.91     | 4,518.77          | 79.49  | 4,610.42          | .1         | .88         | 51.04           | 1.107         |
| ROYAL CARIBBEAN CRUISES LTD                | RCL    | 33.000    | 80.14     | 2,644.57          | 114.62 | 3,805.56          | .1         | 2.80        | 92.40           | 2.443         |
| <b>Total for Intl CS - Non-ADRs</b>        |        |           |           | <b>26,059.19</b>  |        | <b>28,303.46</b>  | <b>.6</b>  |             | <b>557.24</b>   | <b>1.970</b>  |
| <b>Large-Cap Blended Funds</b>             |        |           |           |                   |        |                   |            |             |                 |               |
| SCHWAB STRATEGIC TR                        | SCHX   | 3,040.000 | 56.82     | 172,740.52        | 67.61  | 205,534.40        | 4.2        | 1.31        | 3,991.52        | 1.942         |
| VANGUARD INDEX FUNDS S&P 500 ETF SHS       | VOO    | 790.000   | 218.88    | 172,918.69        | 259.54 | 205,036.60        | 4.2        | 5.11        | 4,035.32        | 1.968         |
| <b>Total for Large-Cap Blended Funds</b>   |        |           |           | <b>345,659.21</b> |        | <b>410,571.00</b> | <b>8.3</b> |             | <b>8,026.84</b> | <b>1.955</b>  |
| <b>Large-Cap Growth Funds</b>              |        |           |           |                   |        |                   |            |             |                 |               |
| ISHARES S&P 500 GROWTH ETF                 | IVW    | 1,695.000 | 117.81    | 199,692.91        | 172.36 | 292,150.20        | 5.9        | 2.05        | 3,466.28        | 1.186         |
| <b>Total for Large-Cap Growth Funds</b>    |        |           |           | <b>199,692.91</b> |        | <b>292,150.20</b> | <b>5.9</b> |             | <b>3,466.28</b> | <b>1.186</b>  |

Account Name: DESERT HOSPITAL RETIREMENT PLAN

Account ID: xxx600



As of: March 31, 2019

## Holdings Report w/ Yield and Income

|                                   | Ticker                          | Units | Unit Cost | Total Cost | Price      | Market Value | Weight     | Unit Income | Annual Income | Current Yield |       |
|-----------------------------------|---------------------------------|-------|-----------|------------|------------|--------------|------------|-------------|---------------|---------------|-------|
| Large-Cap Value Funds             |                                 |       |           |            |            |              |            |             |               |               |       |
|                                   | ISHARES S&P 500 VALUE ETF       | IVE   | 3,245.000 | 93.76      | 304,244.26 | 112.74       | 365,841.30 | 7.4         | 2.78          | 9,008.12      | 2.462 |
| Total for Large-Cap Value Funds   |                                 |       |           |            | 304,244.26 |              | 365,841.30 | 7.4         |               | 9,008.12      | 2.462 |
| Materials - Domestic CS           |                                 |       |           |            |            |              |            |             |               |               |       |
|                                   | ECOLAB INC                      | ECL   | 35.000    | 113.79     | 3,982.63   | 176.54       | 6,195.00   | .1          | 1.84          | 64.40         | 1.042 |
| Total for Materials - Domestic CS |                                 |       |           |            | 3,982.63   |              | 6,195.00   | .1          |               | 64.40         | 1.042 |
| Mid-Cap Growth Funds              |                                 |       |           |            |            |              |            |             |               |               |       |
|                                   | ISHARES RUS MID-CAP GRW ETF     | IWP   | 950.000   | 88.04      | 83,637.46  | 135.67       | 128,886.50 | 2.6         | 1.12          | 1,064.00      | .826  |
| Total for Mid-Cap Growth Funds    |                                 |       |           |            | 83,637.46  |              | 128,886.50 | 2.6         |               | 1,064.00      | .826  |
| Mid-Cap Value Funds               |                                 |       |           |            |            |              |            |             |               |               |       |
|                                   | ISHARES RUS MID-CAP VALUE       | IWS   | 1,510.000 | 72.82      | 109,961.36 | 86.86        | 131,158.60 | 2.7         | 1.95          | 2,944.50      | 2.245 |
| Total for Mid-Cap Value Funds     |                                 |       |           |            | 109,961.36 |              | 131,158.60 | 2.7         |               | 2,944.50      | 2.245 |
| Real Estate - Dom CS              |                                 |       |           |            |            |              |            |             |               |               |       |
|                                   | AMERICAN TOWER CORP             | AMT   | 47.000    | 101.75     | 4,782.19   | 197.06       | 9,261.82   | .2          | 3.30          | 155.10        | 1.675 |
| Total for Real Estate - Dom CS    |                                 |       |           |            | 4,782.19   |              | 9,261.82   | .2          |               | 155.10        | 1.675 |
| Small-Cap Blended Funds           |                                 |       |           |            |            |              |            |             |               |               |       |
|                                   | ISHARES RUSSELL 2000 ETF        | IWM   | 1,010.000 | 122.97     | 124,202.27 | 153.09       | 154,620.90 | 3.1         | 1.93          | 1,946.27      | 1.259 |
| Total for Small-Cap Blended Funds |                                 |       |           |            | 124,202.27 |              | 154,620.90 | 3.1         |               | 1,946.27      | 1.259 |
| Small-Cap Growth Funds            |                                 |       |           |            |            |              |            |             |               |               |       |
|                                   | ISHARES RUSSELL 2000 GROWTH ETF | IWO   | 715.000   | 168.51     | 120,488.17 | 196.66       | 140,611.90 | 2.9         | 1.28          | 913.77        | .650  |
| Total for Small-Cap Growth Funds  |                                 |       |           |            | 120,488.17 |              | 140,611.90 | 2.9         |               | 913.77        | .650  |
| Small-Cap Value Funds             |                                 |       |           |            |            |              |            |             |               |               |       |
|                                   | ISHARES RUSSELL 2000 VALUE ETF  | IWN   | 1,365.000 | 117.63     | 160,569.13 | 119.90       | 163,663.50 | 3.3         | 2.24          | 3,058.97      | 1.869 |
| Total for Small-Cap Value Funds   |                                 |       |           |            | 160,569.13 |              | 163,663.50 | 3.3         |               | 3,058.97      | 1.869 |

As of: March 31, 2019

## Holdings Report w/ Yield and Income

|                                      | Ticker  | Units       | Unit Cost | Total Cost   | Price  | Market Value | Weight | Unit Income | Annual Income | Current Yield |
|--------------------------------------|---------|-------------|-----------|--------------|--------|--------------|--------|-------------|---------------|---------------|
| Utilities-Dom Common Stock           |         |             |           |              |        |              |        |             |               |               |
| EDISON INTL                          | EIX     | 63.000      | 71.14     | 4,481.95     | 61.92  | 3,939.55     | .1     | 2.45        | 154.35        | 3.957         |
| WEC ENERGY GROUP INC COM             | WEC     | 85.000      | 58.60     | 4,981.24     | 79.08  | 6,721.80     | .1     | 2.36        | 200.60        | 2.984         |
| Total for Utilities-Dom Common Stock |         |             |           | 9,463.19     |        | 10,661.35    | .2     |             | 354.95        | 3.341         |
| Total: Total Equities                |         |             |           | 2,582,316.73 |        | 3,067,862.98 | 62.4   |             | 63,054.44     | 2.056         |
| Total Fixed Income                   |         |             |           |              |        |              |        |             |               |               |
| Taxable FX- US Govt Agcy             |         |             |           |              |        |              |        |             |               |               |
| FHLMC NTS 2.375% 1/13/22             | FN22322 | 50,000.000  | 105.66    | 52,830.60    | 100.28 | 50,396.29    | 1.0    | 2.38        | 1,187.50      | 2.368         |
| Total for Taxable FX- US Govt Agcy   |         |             |           | 52,830.60    |        | 50,396.29    | 1.0    |             | 1,187.50      | 2.368         |
| Taxable Fixed - Corporates           |         |             |           |              |        |              |        |             |               |               |
| ALABAMA PWR NTS 3.375% 10/01/20      | APN3320 | 50,000.000  | 105.92    | 52,960.50    | 100.93 | 51,306.75    | 1.0    | 3.38        | 1,687.50      | 3.344         |
| ALPHABET INC 3.375% 2/25/24          |         | 100,000.000 | 103.68    | 103,675.00   | 103.98 | 104,313.50   | 2.1    | 3.38        | 3,375.00      | 3.246         |
| BERKSHIRE HATH FIN 3.000% 5/15/22    | BH33022 | 50,000.000  | 104.53    | 52,264.50    | 101.66 | 51,395.67    | 1.0    | 3.00        | 1,500.00      | 2.951         |
| CISCO SYS NTS 2.450% 6/15/20         | CSN2420 | 100,000.000 | 101.52    | 101,522.00   | 99.84  | 100,562.39   | 2.0    | 2.45        | 2,450.00      | 2.454         |
| COLGATE PALMOLIVE CO 2.950% 11/01/20 | CL20    | 100,000.000 | 103.10    | 103,095.00   | 100.68 | 101,908.17   | 2.1    | 2.95        | 2,950.00      | 2.930         |
| DISNEY WALT CO MTNS 2.300% 2/12/21   | DWC2321 | 50,000.000  | 103.43    | 51,716.50    | 99.53  | 49,919.03    | 1.0    | 2.30        | 1,150.00      | 2.311         |
| IBM CORP 3.375% 8/01/23              | IC00323 | 100,000.000 | 103.56    | 103,559.00   | 102.00 | 102,566.50   | 2.1    | 3.38        | 3,375.00      | 3.309         |
| PRAXAIR INC                          | PX23    | 50,000.000  | 101.99    | 50,994.00    | 100.08 | 50,187.50    | 1.0    | 2.70        | 1,350.00      | 2.698         |
| WELLS FARGO NTS 3.500% 3/08/22       | WFN3512 | 100,000.000 | 102.96    | 102,964.00   | 101.87 | 102,089.61   | 2.1    | 3.50        | 3,500.00      | 3.436         |
| Total for Taxable Fixed - Corporates |         |             |           | 722,750.50   |        | 714,249.12   | 14.5   |             | 21,337.50     | 3.008         |
| Taxable Fixed - Mortgages            |         |             |           |              |        |              |        |             |               |               |
| FGLMC G07029 4.000% 6/01/42          | G07029F | 72,065.700  | 106.20    | 76,536.03    | 104.54 | 75,337.48    | 1.5    | 4.00        | 2,882.63      | 3.826         |
| FGLMC #C04305 3.000% 11/01/42        | C04305F | 55,465.980  | 104.36    | 57,883.97    | 100.06 | 55,635.15    | 1.1    | 3.00        | 1,663.98      | 2.998         |
| FGLMC #C18024 5.500% 11/01/28        | C18024F | 1,279.700   | 103.75    | 1,327.68     | 107.05 | 1,375.78     | .0     | 5.50        | 70.38         | 5.138         |
| FHLMC #B13755 4.500% 4/01/19         | B13755F | 23.000      | 104.91    | 24.13        | 101.70 | 23.48        | .0     | 4.50        | 1.04          | 4.446         |

As of: March 31, 2019

## Holdings Report w/ Yield and Income

|   | Ticker   | Units       | Unit Cost | Total Cost          | Price  | Market Value        | Weight      | Unit Income | Annual Income    | Current Yield |
|---|----------|-------------|-----------|---------------------|--------|---------------------|-------------|-------------|------------------|---------------|
| FGLMC #Q19470 3.000% 6/01/43                | Q19470F  | 84,075.660  | 100.64    | 84,614.29           | 100.06 | 84,332.09           | 1.7         | 3.00        | 2,522.27         | 2.998         |
| FGLMC #G60344 4.000% 12/01/45               | G60344F  | 74,394.550  | 105.62    | 78,579.24           | 104.54 | 78,018.55           | 1.6         | 4.00        | 2,975.78         | 3.826         |
| FNMA AL7945 3.50000% 1/1/2046               | AL7945A  | 85,819.480  | 103.67    | 88,970.67           | 102.32 | 87,811.35           | 1.8         | 3.50        | 3,003.68         | 3.421         |
| FNMA AS6340 3.5000% 12/1/2045               | AS6340A  | 73,081.290  | 102.63    | 75,005.37           | 102.01 | 74,549.49           | 1.5         | 3.50        | 2,557.85         | 3.431         |
| FNMA AU3742 3.5000% 8/1/2043                | AU3742A  | 73,239.600  | 102.45    | 75,036.27           | 102.13 | 74,798.14           | 1.5         | 3.50        | 2,563.39         | 3.427         |
| FNMA 995672 4.500% 4/01/39                  | 995672A  | 10,716.740  | 101.70    | 10,899.27           | 105.64 | 11,361.68           | .2          | 4.50        | 482.25           | 4.260         |
| GNMA II #2629 6.000% 8/20/28                | 002629M  | 2,871.950   | 99.69     | 2,862.99            | 109.90 | 3,170.52            | .1          | 6.00        | 172.32           | 5.460         |
| GNMA II #003389 5.000% 5/20/33              | 003389M  | 3,775.740   | 103.75    | 3,917.32            | 106.93 | 4,053.20            | .1          | 5.00        | 188.79           | 4.676         |
| GNMA #474804 6.500% 9/15/28                 | 474804X  | 1,679.550   | 101.19    | 1,699.49            | 109.78 | 1,852.93            | .0          | 6.50        | 109.17           | 5.921         |
| GNMA #780912 6.500% 11/15/28                | 780912X  | 2,061.260   | 101.97    | 2,101.85            | 111.56 | 2,310.77            | .0          | 6.50        | 133.98           | 5.826         |
| GNMA #781057 5.500% 6/15/29                 | 781057X  | 1,502.220   | 100.37    | 1,507.85            | 108.08 | 1,630.44            | .0          | 5.50        | 82.62            | 5.089         |
| <b>Total for Taxable Fixed - Mortgages</b>  |          |             |           | <b>560,966.42</b>   |        | <b>556,261.05</b>   | <b>11.3</b> |             | <b>19,410.13</b> | <b>3.494</b>  |
| <b>Taxable Fixed - US Treas</b>             |          |             |           |                     |        |                     |             |             |                  |               |
| US TREAS NTS 1.750% 9/30/19                 | UTN1719  | 50,000.000  | 100.89    | 50,445.31           | 99.64  | 50,258.39           | 1.0         | 1.75        | 875.00           | 1.756         |
| US TREAS NTS 2.750% 11/15/23                | UTN0023  | 100,000.000 | 100.68    | 100,683.59          | 102.18 | 103,224.75          | 2.1         | 2.75        | 2,750.00         | 2.691         |
| US TREAS NTS 2.250% 4/30/21                 | UTN2221A | 50,000.000  | 101.06    | 50,531.25           | 99.93  | 50,437.38           | 1.0         | 2.25        | 1,125.00         | 2.252         |
| US TREAS NTS 2.250% 7/31/21                 | UTN2221B | 50,000.000  | 102.09    | 51,046.88           | 99.95  | 50,160.96           | 1.0         | 2.25        | 1,125.00         | 2.251         |
| <b>Total for Taxable Fixed - US Treas</b>   |          |             |           | <b>252,707.03</b>   |        | <b>254,081.48</b>   | <b>5.2</b>  |             | <b>5,875.00</b>  | <b>2.332</b>  |
| <b>Taxable Funds - Bank Loan</b>            |          |             |           |                     |        |                     |             |             |                  |               |
| EATON VANCE FLT-RT HI INC R6 #1048          | ESFHX    | .268        | 8.92      | 2.39                | 8.69   | 2.33                | .0          | .42         | .11              | 4.721         |
| <b>Total for Taxable Funds - Bank Loan</b>  |          |             |           | <b>2.39</b>         |        | <b>2.33</b>         | <b>.0</b>   |             | <b>.11</b>       | <b>4.721</b>  |
| <b>Taxable Funds - High Yield</b>           |          |             |           |                     |        |                     |             |             |                  |               |
| PIMCO HIGH YIELD,INSTL #108                 | PHIYX    | .016        | 8.75      | .14                 | 8.75   | .14                 | .0          | .47         | .01              | 7.143         |
| <b>Total for Taxable Funds - High Yield</b> |          |             |           | <b>.14</b>          |        | <b>.14</b>          | <b>.0</b>   |             | <b>.01</b>       | <b>7.143</b>  |
| <b>Total: Total Fixed Income</b>            |          |             |           | <b>1,589,257.08</b> |        | <b>1,574,990.41</b> | <b>32.0</b> |             | <b>47,810.25</b> | <b>3.051</b>  |

Account Name: DESERT HOSPITAL RETIREMENT PLAN

Account ID: xxx600



As of: March 31, 2019

## Holdings Report w/ Yield and Income

|                               | Ticker                               | Units | Unit Cost  | Total Cost | Price        | Market Value | Weight       | Unit Income | Annual Income | Current Yield |       |
|-------------------------------|--------------------------------------|-------|------------|------------|--------------|--------------|--------------|-------------|---------------|---------------|-------|
| Cash Equivalents              |                                      |       |            |            |              |              |              |             |               |               |       |
| Cash - Money Market           |                                      |       |            |            |              |              |              |             |               |               |       |
|                               | FIRST AMERN GOVT OBLIG FD CL Z #3676 | FGZXX | 84,168.280 | 1.00       | 84,168.28    | 1.00         | 84,394.85    | 1.7         | .02           | 1,968.19      | 2.338 |
| Total for Cash - Money Market |                                      |       |            |            | 84,168.28    |              | 84,394.85    | 1.7         |               | 1,968.19      | 2.338 |
| Total: Cash Equivalents       |                                      |       |            |            | 84,168.28    |              | 84,394.85    | 1.7         |               | 1,968.19      | 2.338 |
| Total                         |                                      |       |            |            | 4,445,317.66 |              | 4,919,476.48 | 100.0       |               | 115,713.92    | 2.356 |

**Account Name: DESERT HOSPITAL RETIREMENT PLAN**

***Reporting Period Ending: March 31, 2019***

**Account ID: xxx600**



**Investment Review through 3/31/2019**

**Investment Objective: DOCUMENT DIRECTED - IS**

**Investment Officer: KEITH STRIBLING**

**Inception Date: 05/01/1998**



Account Name: DESERT HEALTHCARE DISTRICT

Reporting Period Ending: March 31, 2019

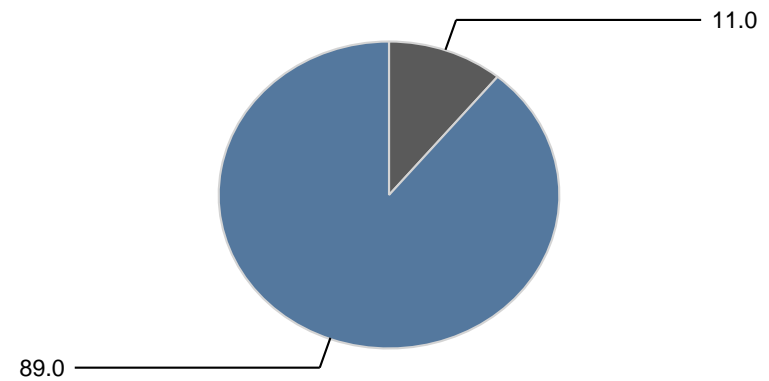
Account ID: xxx730



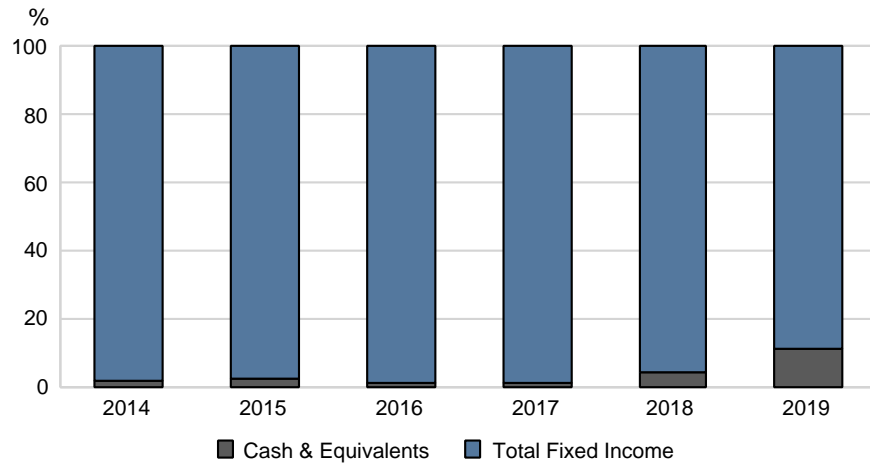
## Asset Allocation Summary

### Market Value by Asset Class

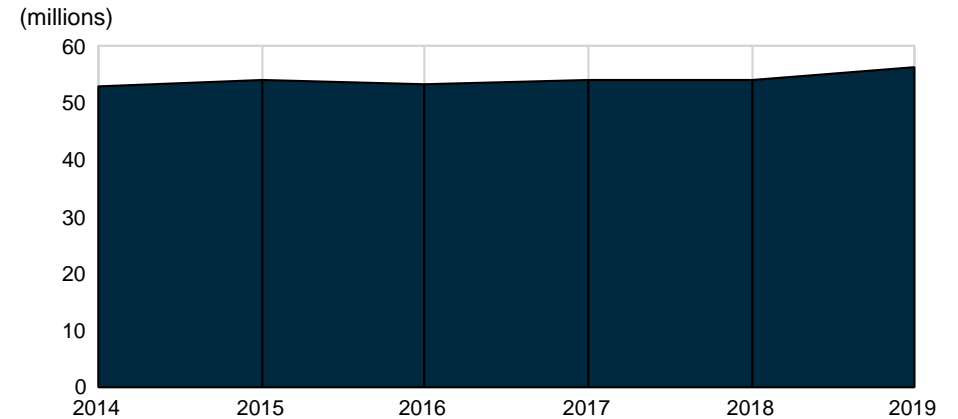
|                    | Market Value      | % of<br>Mkt Val |
|--------------------|-------------------|-----------------|
| Total Fixed Income | 50,121,119        | 89.0            |
| Cash & Equivalents | 6,164,732         | 11.0            |
| <b>Total</b>       | <b>56,285,851</b> | <b>100.0</b>    |



### Annual Allocation



### Annual Ending Market Values



Account Name: DESERT HEALTHCARE DISTRICT

Reporting Period Ending: March 31, 2019

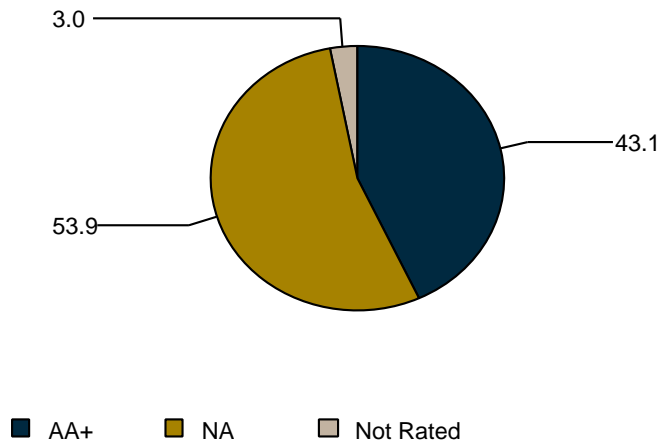
Account ID: xxx730



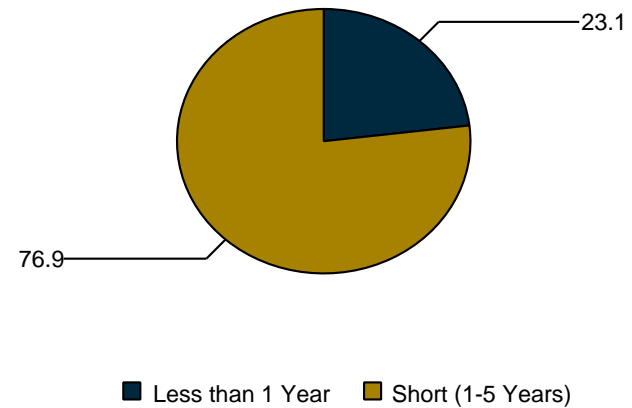
## Fixed Income Analysis - Individual Holdings

|                   | 03/31/2019 | 12/31/2018 | 03/31/2018 | 03/31/2017 | 03/31/2016 |
|-------------------|------------|------------|------------|------------|------------|
| Duration          | 2.06       | 2.18       | 2.27       | 1.92       | 1.92       |
| Coupon            | 2.30       | 2.35       | 2.44       | 3.21       | 3.83       |
| Yield to Maturity | 2.37       | 2.56       | 2.45       | 1.69       | 1.05       |
| Maturity          | 2.11       | 2.24       | 2.34       | 1.97       | 1.98       |
| Current Yield     | 2.30       | 2.36       | 2.45       | 3.14       | 3.65       |
| Face Amount       | 49,800,000 | 51,800,000 | 53,800,000 | 52,200,000 | 52,500,000 |
| Market Value      | 49,794,131 | 51,549,678 | 53,511,003 | 53,182,884 | 54,866,574 |
| Cost              | 50,022,865 | 52,042,639 | 54,688,473 | 54,862,859 | 56,934,665 |

Quality Allocation by Market Value



Maturity Allocation by Market Value



Account Name: DESERT HEALTHCARE DISTRICT

Account ID: xxx730



As of: March 31, 2019

## Summary Investment Performance

|                                  |                      |
|----------------------------------|----------------------|
| <b>Beginning Market Value</b>    | <b>4,867,756.00</b>  |
| <b>Beginning Accrued Income</b>  | <b>29,993.00</b>     |
| <b>Beginning Portfolio Value</b> | <b>4,897,749.00</b>  |
| Contributions                    | 75,961,547.50        |
| Withdrawals                      | -47,293,569.50       |
| Income Earned                    | 37,767,671.16        |
| Gain/Loss                        | -15,047,546.78       |
| <b>Ending Market Value</b>       | <b>55,947,041.16</b> |
| <b>Ending Accrued Income</b>     | <b>338,810.22</b>    |
| <b>Ending Portfolio Value</b>    | <b>56,285,851.38</b> |
| <b>Total Earnings</b>            | <b>22,720,124.38</b> |

### Performance

|                         |      |
|-------------------------|------|
| Cash Equivalents        | 1.93 |
| Total Fixed Income      | 3.26 |
| Total Managed Portfolio | 3.20 |

Account Name: DESERT HEALTHCARE DISTRICT

Account ID: xxx730



As of: March 31, 2019

## Performance Report

|                                       | Market Value      | 3 Months    | 1 Year      | 3 Years     | 5 Years     | 10 Years    | 20 Years    | Inception<br>to Date<br>07/01/1998 |
|---------------------------------------|-------------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------------------------|
| <b>Cash &amp; Equivalents</b>         | <b>6,164,732</b>  | <b>.56</b>  | <b>1.97</b> | <b>1.08</b> | <b>.68</b>  | <b>.38</b>  |             |                                    |
| Lipper Money Market Funds Index       |                   | .55         | 1.91        | .98         | .59         | .31         | 1.66        | 1.78                               |
| <b>Total Fixed Income</b>             | <b>50,121,119</b> | <b>1.09</b> | <b>2.98</b> | <b>1.10</b> | <b>1.13</b> | <b>1.26</b> | <b>3.16</b> | <b>3.26</b>                        |
| BBG Barclays 1-3 Yr US Govt. Bd Index |                   | .99         | 2.74        | 1.00        | .99         | 1.10        | 2.92        | 3.03                               |
| <b>Total Managed Portfolio</b>        | <b>56,285,851</b> | <b>1.04</b> | <b>2.93</b> | <b>1.10</b> | <b>1.12</b> | <b>1.23</b> | <b>3.09</b> | <b>3.20</b>                        |
| <b>Total Account Net of Fees</b>      | <b>56,285,851</b> | <b>.99</b>  | <b>2.72</b> | <b>.89</b>  | <b>.92</b>  | <b>1.03</b> | <b>2.89</b> | <b>2.99</b>                        |

As of: March 31, 2019

## Holdings Report w/ Yield and Income

|   | Ticker    | Units         | Unit Cost | Total Cost           | Price  | Market Value         | Weight      | Unit Income | Annual Income     | Current Yield |
|---|-----------|---------------|-----------|----------------------|--------|----------------------|-------------|-------------|-------------------|---------------|
| <b>Total Fixed Income</b>                 |           |               |           |                      |        |                      |             |             |                   |               |
| <b>Taxable FX- US Govt Agcy</b>           |           |               |           |                      |        |                      |             |             |                   |               |
| FHLB CONS BD 1.875% 11/29/21              | FCB1821   | 1,000,000.000 | 99.56     | 995,643.00           | 98.94  | 995,714.17           | 1.8         | 1.88        | 18,750.00         | 1.895         |
| FEDERAL HOME LOAN 2.750% 6/10/22          | FHL2722   | 1,000,000.000 | 99.68     | 996,760.00           | 101.37 | 1,022,159.17         | 1.8         | 2.75        | 27,500.00         | 2.713         |
| FHLB BDS 3.625% 6/11/21                   | FB33621A  | 1,000,000.000 | 102.40    | 1,024,012.64         | 102.68 | 1,037,916.39         | 1.8         | 3.63        | 36,250.00         | 3.530         |
| FHLB BDS 1.375% 6/12/20                   | FB11320F  | 1,000,000.000 | 100.08    | 1,000,757.93         | 98.74  | 991,523.19           | 1.8         | 1.38        | 13,750.00         | 1.393         |
| FEDERAL HOME LOAN BA 3.250% 6/09/23       | FHL3223H  | 1,000,000.000 | 101.37    | 1,013,699.06         | 103.75 | 1,047,611.11         | 1.9         | 3.25        | 32,500.00         | 3.133         |
| FHLB BDS 4.375% 6/14/19                   | FB44319   | 1,000,000.000 | 101.23    | 1,012,250.27         | 100.39 | 1,016,923.47         | 1.8         | 4.38        | 43,750.00         | 4.358         |
| FHLB BDS 4.500% 9/13/19                   | FB44519B  | 1,500,000.000 | 102.17    | 1,532,548.02         | 100.91 | 1,516,995.00         | 2.7         | 4.50        | 67,500.00         | 4.460         |
| FNMA BDS 1.500% 6/22/20                   | FB11520E  | 1,000,000.000 | 100.18    | 1,001,830.87         | 98.92  | 993,365.00           | 1.8         | 1.50        | 15,000.00         | 1.516         |
| FNMA MTN 1.875% 12/28/20                  | FM11820D  | 2,000,000.000 | 100.55    | 2,011,074.06         | 99.27  | 1,995,027.50         | 3.5         | 1.88        | 37,500.00         | 1.889         |
| FNMA NTS 1.250% 5/06/21                   | FN11221B  | 1,500,000.000 | 100.06    | 1,500,907.68         | 97.84  | 1,475,167.08         | 2.6         | 1.25        | 18,750.00         | 1.278         |
| FNMA NTS 2.000% 1/05/22                   | FN22022D  | 1,000,000.000 | 100.04    | 1,000,398.97         | 99.22  | 997,017.78           | 1.8         | 2.00        | 20,000.00         | 2.016         |
| FNMA NTS 1.875% 4/05/22                   | FN11822   | 2,000,000.000 | 97.15     | 1,942,935.84         | 98.90  | 1,996,373.33         | 3.5         | 1.88        | 37,500.00         | 1.896         |
| FNMA NTS 1.750% 11/26/19                  | FN11719J  | 2,000,000.000 | 100.17    | 2,003,436.44         | 99.53  | 2,002,752.78         | 3.6         | 1.75        | 35,000.00         | 1.758         |
| FNMA NT 2.000% 11/30/20                   | FN22020AC | 1,000,000.000 | 100.75    | 1,007,486.93         | 99.47  | 1,001,462.22         | 1.8         | 2.00        | 20,000.00         | 2.011         |
| FHLMC NTS 2.375% 1/13/22                  | FN22322   | 2,000,000.000 | 101.34    | 2,026,736.18         | 100.28 | 2,015,851.67         | 3.6         | 2.38        | 47,500.00         | 2.368         |
| FHLMC NT 1.250% 10/02/19                  | FN11219   | 1,000,000.000 | 98.48     | 984,760.00           | 99.39  | 1,000,145.28         | 1.8         | 1.25        | 12,500.00         | 1.258         |
| FHLMC NTS 1.500% 1/17/20                  | FN11520AG | 1,000,000.000 | 99.99     | 999,940.00           | 99.25  | 995,573.33           | 1.8         | 1.50        | 15,000.00         | 1.511         |
| FEDERAL HOME LN MTG 2.750% 6/19/23        | FHL2723A  | 1,000,000.000 | 98.83     | 988,303.00           | 101.74 | 1,025,231.67         | 1.8         | 2.75        | 27,500.00         | 2.703         |
| <b>Total for Taxable FX- US Govt Agcy</b> |           |               |           | <b>23,043,480.89</b> |        | <b>23,126,810.14</b> | <b>41.1</b> |             | <b>526,250.00</b> | <b>2.290</b>  |
| <b>Taxable Fixed - US Treas</b>           |           |               |           |                      |        |                      |             |             |                   |               |
| US TREAS NTS 2.000% 10/31/22              | UTN0122B  | 1,000,000.000 | 99.78     | 997,812.50           | 99.20  | 1,000,387.79         | 1.8         | 2.00        | 20,000.00         | 2.016         |
| US TREAS NTS 1.750% 11/30/19              | UTN1719A  | 1,000,000.000 | 99.51     | 995,117.19           | 99.55  | 1,001,335.38         | 1.8         | 1.75        | 17,500.00         | 1.758         |
| US TREAS NTS 2.375% 1/31/23               | UTN0023C  | 2,000,000.000 | 98.76     | 1,975,156.25         | 100.51 | 2,018,032.93         | 3.6         | 2.38        | 47,500.00         | 2.363         |
| US TREAS NTS 2.250% 2/29/20               | UTN2220   | 1,000,000.000 | 99.62     | 996,171.88           | 99.86  | 1,000,546.52         | 1.8         | 2.25        | 22,500.00         | 2.253         |
| US TREAS NTS 2.750% 4/30/23               | UST0023A  | 1,000,000.000 | 99.72     | 997,226.56           | 101.97 | 1,031,276.96         | 1.8         | 2.75        | 27,500.00         | 2.697         |
| UNITED STATES TREAS 2.875% 5/31/23        | UST2823   | 1,000,000.000 | 99.71     | 997,070.31           | 102.02 | 1,029,467.96         | 1.8         | 2.75        | 27,500.00         | 2.696         |
| US TREAS NTS 2.125% 1/31/21               | UTN2121   | 1,000,000.000 | 101.07    | 1,010,697.60         | 99.66  | 1,000,122.10         | 1.8         | 2.13        | 21,250.00         | 2.132         |

As of: March 31, 2019

## Holdings Report w/ Yield and Income

|                                    | Ticker   | Units         | Unit Cost | Total Cost    | Price  | Market Value  | Weight | Unit Income | Annual Income | Current Yield |
|------------------------------------|----------|---------------|-----------|---------------|--------|---------------|--------|-------------|---------------|---------------|
| US TREAS NTS 2.250% 3/31/21        | UTN2221  | 1,000,000.000 | 100.95    | 1,009,546.04  | 99.95  | 1,010,841.48  | 1.8    | 2.25        | 22,500.00     | 2.251         |
| US TREAS NTS 2.125% 9/30/21        | UTN2121B | 1,000,000.000 | 102.27    | 1,022,668.60  | 99.67  | 1,007,403.06  | 1.8    | 2.13        | 21,250.00     | 2.132         |
| US TREAS NTS 1.750% 9/30/19        | UTN1719  | 1,000,000.000 | 100.35    | 1,003,491.92  | 99.64  | 1,005,167.81  | 1.8    | 1.75        | 17,500.00     | 1.756         |
| US TREAS NTS 2.000% 10/31/21       | UTN2021D | 1,000,000.000 | 100.34    | 1,003,419.41  | 99.36  | 1,001,987.79  | 1.8    | 2.00        | 20,000.00     | 2.013         |
| US TREAS NTS 2.125% 12/31/21       |          | 1,800,000.000 | 101.06    | 1,819,110.99  | 99.67  | 1,803,711.33  | 3.2    | 2.13        | 38,250.00     | 2.132         |
| US TREAS NTS 3.125% 5/15/19        | UTN3119  | 1,000,000.000 | 100.72    | 1,007,179.42  | 100.08 | 1,012,606.66  | 1.8    | 3.13        | 31,250.00     | 3.123         |
| US TREAS NTS 3.625% 2/15/20        | UTN3620  | 1,000,000.000 | 102.57    | 1,025,691.29  | 101.00 | 1,014,506.22  | 1.8    | 3.63        | 36,250.00     | 3.589         |
| US TREAS NTS 2.625% 8/15/20        | UTN2620  | 1,000,000.000 | 101.95    | 1,019,516.45  | 100.33 | 1,006,583.12  | 1.8    | 2.63        | 26,250.00     | 2.616         |
| US TREAS NTS 2.625% 11/15/20       | UTN2620A | 1,000,000.000 | 101.77    | 1,017,676.74  | 100.44 | 1,014,314.39  | 1.8    | 2.63        | 26,250.00     | 2.614         |
| US TREAS NTS 3.125% 5/15/21        | UTN3221  | 1,000,000.000 | 101.83    | 1,018,256.26  | 101.70 | 1,028,856.66  | 1.8    | 3.13        | 31,250.00     | 3.073         |
| US TREAS NTS 2.125% 8/15/21        | UTN2521  | 1,000,000.000 | 98.93     | 989,296.88    | 99.66  | 999,281.57    | 1.8    | 2.13        | 21,250.00     | 2.132         |
| US TREAS NTS 2.000% 2/15/22        | UTN2022  | 1,000,000.000 | 100.86    | 1,008,571.02  | 99.37  | 996,156.19    | 1.8    | 2.00        | 20,000.00     | 2.013         |
| US TREAS NTS 2.000% 7/31/20        | UTN2020  | 1,000,000.000 | 101.64    | 1,016,421.85  | 99.52  | 998,474.92    | 1.8    | 2.00        | 20,000.00     | 2.010         |
| US TREAS NTS 2.000% 9/30/20        | UTN2020A | 1,000,000.000 | 101.18    | 1,011,836.30  | 99.47  | 1,004,784.64  | 1.8    | 2.00        | 20,000.00     | 2.011         |
| US TREAS NTS 2.250% 4/30/21        | UTN2221A | 1,000,000.000 | 101.98    | 1,019,800.08  | 99.93  | 1,008,747.51  | 1.8    | 2.25        | 22,500.00     | 2.252         |
| US TREAS NTS 2.250% 7/31/21        | UTN2221B | 1,000,000.000 | 101.22    | 1,012,196.61  | 99.95  | 1,003,219.28  | 1.8    | 2.25        | 22,500.00     | 2.251         |
| US TREAS NTS 2.125% 6/30/22        | UTN2122  | 1,000,000.000 | 100.35    | 1,003,474.10  | 99.66  | 1,001,941.85  | 1.8    | 2.13        | 21,250.00     | 2.132         |
| US TREAS NTS 1.625% 6/30/20        | UTN0020A | 1,000,000.000 | 100.20    | 1,001,977.58  | 99.05  | 994,554.94    | 1.8    | 1.63        | 16,250.00     | 1.641         |
| Total for Taxable Fixed - US Treas |          |               |           | 26,979,383.83 |        | 26,994,309.06 | 48.0   |             | 618,250.00    | 2.306         |
| Total: Total Fixed Income          |          |               |           | 50,022,864.72 |        | 50,121,119.20 | 89.0   |             | 1,144,500.00  | 2.298         |
| Cash Equivalents                   |          |               |           |               |        |               |        |             |               |               |
| Cash - Money Market                |          |               |           |               |        |               |        |             |               |               |
| FIDELITY GOVT MMKT INST CL-I #57   | FIDGOV   | 6,152,910.160 | 1.00      | 6,152,910.16  | 1.00   | 6,164,732.18  | 11.0   | .02         | 143,504.32    | 2.332         |
| Total for Cash - Money Market      |          |               |           | 6,152,910.16  |        | 6,164,732.18  | 11.0   |             | 143,504.32    | 2.332         |
| Total: Cash Equivalents            |          |               |           | 6,152,910.16  |        | 6,164,732.18  | 11.0   |             | 143,504.32    | 2.332         |
| Total                              |          |               |           | 56,175,774.88 |        | 56,285,851.38 | 100.0  |             | 1,288,004.32  | 2.302         |



HighMark Capital Management, Inc. (HighMark), an SEC-registered investment adviser, is a wholly owned subsidiary of MUFG Union Bank, N.A. (MUB). HighMark manages institutional separate account portfolios for a wide variety of for-profit and nonprofit organizations, public agencies, public and private retirement plans, and personal trusts of all sizes. It may also serve as sub-adviser for mutual funds, common trust funds and collective investment funds. MUB, a subsidiary of MUFG Americas Holdings Corporation, provides certain services to HighMark and is compensated for these services. Past performance does not guarantee future results. Individual account management and construction will vary depending on each client's investment needs and objectives. **Investments employing HighMark strategies are NOT insured by the FDIC or by any other Federal Government Agency, are NOT Bank deposits, are NOT guaranteed by the Bank or any Bank affiliate, and MAY lose value, including possible loss of principal.**



Date: May 28, 2019  
To: Board of Directors  
Subject: Investment Policy FY 2019-2020 – Resolution No. 19-06

---

**Staff Recommendation:** Consideration to approve the Investment Policy Resolution for FY 2019-2020

**Background:**

- The Desert Healthcare District is required to approve an annual investment policy for the investment of its financial resources.
- The guidelines are included in the attached resolution.
- The investment policy remains unchanged from FY 2018-2020.
- At the May 14, 2019 F&A Committee meeting, the Committee recommended forwarding to the Board for approval.
- Staff recommends approval of the Investment Policy Resolution No. 19-06.

**Fiscal Impact:**

N/A



**RESOLUTION NO. 19-06**

**RESOLUTION OF THE BOARD OF DIRECTORS OF  
THE DESERT HEALTHCARE DISTRICT  
APPROVING STATEMENT OF INVESTMENT POLICY  
FOR FISCAL YEAR 2019/2020**

WHEREAS, pursuant to Government Code section 53646, the Board of Directors of the Desert Healthcare District shall annually approve a Statement of Investment Policy; and

WHEREAS, the annual Statement of Investment Policy of the Desert Healthcare District is as follows:

Desert Healthcare District (“District”) funds not required for immediate expenditure will be invested in compliance with the provisions of Government Code sections 53600-53683. Criteria for selecting investments and the absolute order of priority are safety, liquidity, and yield. Investments will be made in a range of instruments and maturity dates to insure diversification and liquidity of assets in an emergency or when a large cash outlay is necessary.

The instruments of investment to be used are Certificates of Deposit, Local Agency Investment Fund, Treasury Bills and Notes, U.S. governmental Agency Obligations, Repurchase Agreements, and Savings Accounts. Deposits will be fully collateralized as required by government Code section 53652 or insured by the Federal Deposit Insurance Corporation or the Federal Savings and Loan Insurance Corporation, and the Contract for Deposit of Monies will indicate the type and amount of collateral.

Investments in repurchase agreements or reverse purchase agreements shall not be made without the prior approval of the Board of Directors and shall be subject to the provisions of Government Code section 53601.

All Certificates of Deposit shall mature not later than one (1) year from the date of investment and Governmental Instruments shall mature not later than five (5) years from the date of investment.

No investment shall be made pursuant to the provisions of Government Code section 53601.1 in financial futures or financial option contracts without the prior approval of the Board of Directors. Only a Primary Government Securities Dealer shall be used for the purchase of Agency Obligations.

No Investments shall be made in stocks or holdings of companies which manufacture or sell tobacco products, or securities of companies in the soft drink or restaurant industries.

Adhering to the provisions of this Statement of Investment Policy, the Chief Executive Officer with District consultants shall coordinate the investment of surplus funds with guidance and approval from the Treasurer and the Board of Directors.

A list of investments will be submitted to the Board of Directors on a quarterly basis indicating type, purchase and maturity dates, rate, amount, fund, and percentages.

A committee of the Board of Directors shall meet no less than on a quarterly basis with staff and District consultants to review District investments, to appraise market conditions, and report to the Board of Directors.

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Desert Healthcare District as follows:

Section 1: The Annual Statement of Investment Policy for fiscal year 2016/2017 is hereby approved and the District Treasurer is directed to follow this Statement of Investment Policy in investing District funds.

PASSED, APPROVED, AND ADOPTED at a regular meeting of the Board of Directors of the Desert Healthcare District held on May 28, 2019 by the following vote:

AYES: \_\_\_\_\_

NOES: \_\_\_\_\_

ABSENT: \_\_\_\_\_

ABSTAIN: \_\_\_\_\_

\_\_\_\_\_  
Les Zendle, MD  
President  
Board of Directors

ATTEST:

\_\_\_\_\_  
Leticia De Lara  
Vice President/Secretary,  
Board of Directors

LAW OFFICES  
**SCOTT & JACKSON**

16935 WEST BERNARDO DRIVE, SUITE 170  
SAN DIEGO, CA 92127

JEFFREY G. SCOTT  
BLAISE J. JACKSON

(858) 675-9896  
FAX (858) 675-9897

Of Counsel  
JAMES R. DODSON

April 30, 2019

Chris Christensen, Interim CEO  
Desert Healthcare District  
1140 Indian Canyon Drive  
Palm Springs, CA 92262

Re: **Request for Increase in Hourly Rate for Legal Services**

Dear Mr. Christensen:

The current hourly rate charged by this firm for legal services on behalf of Desert Healthcare District is \$200 and has been in effect since 2016. Since that time the firm has experienced increases in the cost of insurance premiums, office and computer equipment, personnel salaries, and costs in maintaining the specialized library necessary to properly serve the District. It is therefore respectfully requested that the Board of Directors authorize an increase in the firm's hourly rate to \$225 commencing July 1, 2019.

The proposed increased hourly rate is well below the rate of comparable firms specializing in representation of healthcare districts in Riverside and San Diego counties.

It is a special privilege to represent the Desert Healthcare District. We value our long-standing relationship and look forward to the opportunity to continue serving the District.

Sincerely,



JEFFREY G. SCOTT

JGS:jml



Date: May 28, 2019  
To: Board of Directors  
Subject: FY 2019-2020 Salary Range Proposal & Title/Job Descriptions

---

**Staff Recommendation:** Consideration to approve the FY 2019-2020 Salary Range Proposal and Job Descriptions.

**Background:**

- The Salary Range Proposal includes the following variables
  - **Chief Operating Officer(CEO)** - Position is presently open – Recruitment in process to be filled by July 2019
  - **Chief Operations Officer (COO)** – Position is presently open – Staff recommends waiting until the new CEO is in place to decide to refill the position.
  - **Chief Financial Officer (CFO)** – If COO position is not refilled, consideration would be given to combine the COO and CFO positions, thus creating a new salary range for the COO-CFO position.
  - **Program Officer & Outreach Director** – the position is a current position – included in the packet is a Redlined and Clean version of a revised job description to include concerted outreach efforts and grant program involvement.
  - **NEOPB Health Educator** – Vanessa Smith has been fulfilling the role of NEOPB Health Educator and has progressively managed the Ready Set Swim and Ready Set Swim Jr programs. The NEOPB program is phasing out in September 2019 and being replaced by the CalFresh program which proposes to provide grant funding for a minimum of \$100,000 per year for 3 years. The Board, at the April 23, 2019 Board meeting authorized staff to initiate the CalFresh program and to continue with the Ready Set Swim programs.
  - **Special Programs and Projects Manager** – This is a new job title that would replace the NEOPB Health Educator job title and incorporate the duties of the CalFresh program, authorized by the Board at the April 23, 2019 Board meeting, and to continue and grow the Ready Set Swim programs to include the expanded area of the District. The position will be 75% funded by the CalFresh grant.
  - **Community Health Analyst** – The position has been funded by a The California Endowment grant under the Foundation to perform data research and has been an integral part of the District/Foundation’s efforts with regard to civic engagement and the homelessness and behavioral health initiatives. The TCE grant culminates November 30, 2019.
  - **Program and Research Analyst** – This is a new position that would begin on December 1, 2019, transitioning from the Community Health Analyst position. The position will be a District employee eligible for the benefits of the District.

Staff recommends continuing the work that has developed through the Community Health Analyst and to expand the contributions. The Program and Research Analyst position provides significant value in developing data analysis, analyzing trends in factors that improve community health, and evaluating and communicating discussions around public health policies and legislation. The position will be a support to the Program/Grant department and to the CalFresh program, which will partially fund this position. Additionally, and importantly, the position will assist in identifying and researching funder collaborative opportunities at local, state and federal levels in leveraging funds to support the expansion of the district.

- At the May 14, 2019 F&A Committee meeting, the Committee recommended forwarding to the Board for approval.
- Staff recommends approval of the FY 2019-2020 Salary Range Proposal and Title/Job Descriptions.

**Fiscal Impact:**

Included in the proposed FY 2019-2020 Annual Budget

|   |           |               |                     |                |                                       |                     |               |              |  |
|---|-----------|---------------|---------------------|----------------|---------------------------------------|---------------------|---------------|--------------|--|
| <b>DESERT HEALTHCARE DISTRICT</b>                             |           |               |                     |                |                                       |                     |               |              |  |
| <b>SALARY RANGE - STAFF POSITION - BUDGET 2019-2020</b>       |           |               |                     |                |                                       |                     |               |              |  |
|   |           |               |                     |                |                                       |                     |               |              |  |
| <b>DRAFT</b>  |           |               | <b>BOD Approved</b> | <b>Current</b> | <b>Proposed FY 18-19</b>              |                     |               |              |  |
|   | <b>FT</b> | <b>Job</b>    | <b>Salary</b>       | <b>Salary</b>  | <b>Title Change</b>                   | <b>Salary Range</b> | <b>Salary</b> | <b>Start</b> |  |
| <b>Job Title</b>  | <b>PT</b> | <b>Status</b> | <b>Range</b>        |                |                                       |                     |               | <b>Dates</b> | <b>Comments</b>  |
| <b>Current</b>  |           |               |                     |                |                                       |                     |               |              |  |
| Chief Executive Officer - OPEN                                | FT        | Exempt        | 160,000 - 210,000   |                |                                       | 175,000 - 225,000   |               |              | Approved for the 2019 CEO recruitment  |
| Chief Financial Officer                                       | FT        | Exempt        | 120, 000 - 150,000  | \$ 141,750     | COO-CFO                               | 145,000 - 175,000   | \$ 165,000    | 7/1/2019     | Consolidation of COO and CFO positions   |
| Chief Operations Officer - OPEN                               | FT        | Exempt        | 120, 000 - 150,000  | \$ 141,750     |                                       |                     |               |              |  |
| Director - Communications & Marketing                         | FT        | Exempt        | 95,000 - 125,000    | \$ 100,000     |                                       |                     |               |              |  |
| Senior Program Officer  | FT        | Exempt        | 95,000 - 125,000    | \$ 117,819     |                                       |                     |               |              |  |
| Program Officer & Outreach Director                           | FT        | Exempt        | 95,000 - 125,000    | \$ 101,843     |                                       |                     |               |              |  |
| Special Assist to the CEO/Board Relations                     | FT        | Non-Exempt    | 60,000 - 80,000     | \$ 68,349      |                                       |                     |               |              |  |
| Accounting Manager  | FT        | Non-Exempt    | 55,000 - 80,000     | \$ 66,040      |                                       |                     |               |              |  |
| NEOPB Health Educator   | FT        | Non-Exempt    | \$22/hour           | \$22/hour      | Special Programs and Projects Manager | 55,000 - 75,000     | \$ 57,000     | 7/1/2019     | New position to manage CalFresh, RSS, RSSJr, etc.  |
|   |           |               |                     |                |                                       |                     |               |              |  |
| <b>Foundation - TCE grant funded</b>                          |           |               |                     |                |                                       |                     |               |              |  |
| Community Health Analyst - \$28.84/hour plus \$4/hour Stipend | FT        | Non-Exempt    | 60,000 - 80,000     | \$ 68,307      | Program and Research Analyst          | 65,000 - 85,000     | \$ 68,000     | 12/1/2019    | Community Health Analyst - Foundation-TCE Grant funded through 11/30/19. Program and Research Analyst employed by District, effective 12/1/19. |
|   |           |               |                     |                |                                       |                     |               |              |  |
|   |           |               |                     |                |                                       |                     |               |              |  |



### **Program Officer and Outreach Director**

#### **Description**

Under the leadership of the Chief Executive Officer, the Program Officer and Outreach Director assists in developing, managing and evaluating a portfolio of grants and initiatives and serves as the Foundation's Outreach Director across the Coachella Valley. He/she staffs the East Coachella Valley office two days per week. The Program Officer and Outreach Director guides nonprofit organizations through the entire application process. As one of the primary liaisons with the community, the Program Officer and Outreach Director is expected to develop and maintain a variety of relationships with stakeholders, other funders, experts in the field of community health, and others while maintaining knowledge of current trends, activities and changes within the community at-large.

#### **Principal Duties and Responsibilities**

1. In collaboration with the Senior Program Officer, he/she will contribute to the implementation of the District/Foundation grantmaking strategy and procedures.
2. Interprets District/Foundation policies and procedures to potential grantees.
3. Serves as the Outreach Director across the Coachella Valley; staffs the East Coachella Valley Office two days per week; is the lead liaison responsible for cultivating and sustaining strong relationships with community stakeholders, other funders, and subject matter experts in the field of community health.
4. Provides presentations, information, and education regarding CVHIP (Coachella Valley Health Info Place), the online directory of health resources in the Coachella Valley developed by the District/Foundation, and other important resources.
5. Collaborates with community-based organizations to create and maintain the CVHIP referral network and resource database.
6. On occasion, represents the District/Foundation at community events and award ceremonies.
7. Supports the establishment of new partnerships with relevant stakeholders, policy makers, opinion leaders, corporations, business, civic institutions and other funders to advance the District/Foundation's mission, values, and strategic vision.
8. Provides technical assistance, guidance, and makes recommendations regarding current operating programs such as the Cal Fresh: Healthy Living; Ready, Set, Swim; and Ready, Set, Swim Jr. programs
9. Provides technical assistance to grantees as needed and supports successful implementation of programs.
10. Grants development and monitoring:

- a. Identify and explore opportunities
  - b. Assist applicants in the preparation of proposals, including performance indicators and budgets
  - c. Conduct site visits
  - d. Prepare summaries for presentation to the Program Committee and Board of Directors.
  - e. Monitors grant activity through on-site and telephone contact with grantees
  - f. Review progress and expenditure reports
  - g. Respond to grantee requests and problems and clarify discrepancies
  - h. Prepare evaluation reports
  - i. Maintains and updates the grant making software to ensure efficacy and efficiency
11. Assists with program research; reviews program and grant outcomes, analyzes data to inform future grant strategy development and management.
12. Establishes and maintains collaborative and cooperative working relationships with staff as appropriate and necessary.

### **Reporting Relationship**

Reports to the Chief Executive Officer.

### **Qualifications and Requirements**

- Minimum Bachelor's Degree; advanced degree strongly preferred
- At least 5 years of relevant work experience, preferably in a grantmaking organization
- Commitment to the District/Foundation's vision, mission and values
- Experience working collaboratively across the nonprofit, private, and public sectors
- Programmatic knowledge base in community health and wellness
- Expertise in nonprofit operations, management and structure; capacity to provide technical assistance to nonprofit service providers
- Strong analytical, program management, and written and oral communication skills
- Effective time management skills, with demonstrated ability to manage a diverse and demanding workload
- Knowledge of and experience addressing issues impacting underserved communities, including a good understanding of community organizing and local government policies and processes
- Highly developed sense of personal and professional integrity, along with a sense of humor
- Demonstrated capacity to work effectively as a member of a team
- Confidence, courtesy, professionalism, and the ability to maintain confidences
- Valid driver's license and automobile for business use
- Spanish language competency is desirable

### **Working Conditions**

- General office environment
- Physical demands include lifting and moving equipment and supplies up to 25 pounds, Occasional weekend, late afternoon, and evening hours required



- Punctuality and satisfactory attendance are essential functions of the job

**Compensation**

Exempt position with Salary Range \$90,000 - \$120,000. The District/Foundation offers a competitive benefits package.

DRAFT



## DESERT HEALTHCARE

### DISTRICT & FOUNDATION

#### Program Officer and Outreach Director

##### Description

Under the leadership of the Chief ~~Operating Executive~~ Officer, the Program Officer and Outreach Director assists in developing, managing and evaluating a portfolio of grants and initiatives and serves as the Foundation's Outreach Director across the Coachella Valley. He/she staffs the East Coachella Valley office two days per week. The Program Officer and Outreach Director guides nonprofit organizations through the entire application process. As one of the primary liaisons with the community, the Program Officer and Outreach Director is expected to develop and maintain a variety of relationships with stakeholders, other funders, experts in the field of community health, and others while maintaining knowledge of current trends, activities and changes within the community at-large.

##### Principal Duties and Responsibilities

1. In collaboration with the Senior Program Officer, he/she will contribute to the implementation of the District/Foundation grantmaking strategy and procedures.
- ~~1. With the grantmaking team, contributes to implementing the grantmaking strategy.~~
2. Interprets District/Foundation policies and procedures to the general public/potential grantees.
3. Serves as the Outreach Director across the Coachella Valley; staffs the East Coachella Valley Office two days per week; is the lead liaison responsible for cultivating and sustaining strong relationships with community stakeholders, other funders, and subject matter experts in the field of community health.
4. Provides community presentations, information, and education regarding CVeHIP (Coachella Valley Health Information Placeorta), the online directory of health resources in the Coachella Valley developed by the District/Foundation, and other important resources.
- ~~4.5.~~ Collaborates with community-based organizations to create and maintain the CVHIP referral network and resource database.
- ~~5.6.~~ On occasion, represents the District/Foundation at community events and award ceremonies.
- ~~6.7.~~ Supports the establishment of new partnerships with relevant stakeholders, policy makers, opinion leaders, corporations, business, civic institutions and other funders to advance the District/Foundation's mission, values, and strategic vision.
- ~~7.8.~~ Evaluates/Provides technical assistance, guidance, and makes recommendations regarding current operating programs such as the Nutrition Education and Obesity Prevention program-Cal Fresh: Healthy Living; Ready, Set, Swim; and Ready, Set, Swim Jr. programs

~~8-9.~~ Provides technical assistance to grantees as needed and supports successful implementation of programs.

~~9-10.~~ Grants development and monitoring:

- a. Identify and explore opportunities ~~and solicit appropriate requests~~
- b. Assist applicants in the preparation of proposals, including performance indicators and budgets
- c. Conduct site visits
- d. Prepare summaries for presentation to the Program Committee and Board of Directors.
- e. Monitors grant activity through on-site and telephone contact with grantees
- f. Review progress and expenditure reports
- g. Respond to grantee requests and problems and clarify discrepancies
- ~~h.~~ Prepare evaluation reports
- ~~h.i.~~ Maintains and updates the grant making software to ensure efficacy and efficiency

~~10-11.~~ Assists with program research; reviews program and grant outcomes, analyzes data to inform future grant strategy development and management.

~~11-12.~~ Establishes and maintains collaborative and cooperative working relationships with staff as appropriate and necessary.

### **Reporting Relationship**

Reports to the Chief Operating Executive Officer.

### **Qualifications and Requirements**

- Minimum Bachelor's Degree; advanced degree strongly preferred
- At least 5 years of relevant work experience, preferably in a grantmaking organization
- Commitment to the District/Foundation's vision, mission and values
- Experience working collaboratively across the nonprofit, private, and public sectors
- Programmatic knowledge base in community health and wellness
- Expertise in nonprofit operations, management and structure; capacity to provide technical assistance to nonprofit service providers
- Strong analytical, program management, and written and oral communication skills
- Effective time management skills, with demonstrated ability to manage a diverse and demanding workload
- Knowledge of and experience addressing issues impacting underserved communities, including a good understanding of community organizing and local government policies and processes
- Highly developed sense of personal and professional integrity, along with a sense of humor
- Demonstrated capacity to work effectively as a member of a team
- Confidence, courtesy, professionalism, and the ability to maintain confidences
- Valid driver's license and automobile for business use
- Spanish language competency is desirable

### **Working Conditions**

- General office environment
- Physical demands include lifting and moving equipment and supplies up to 25 pounds, Occasional weekend, late afternoon, and evening hours required
- Punctuality and satisfactory attendance are essential functions of the job

### **Compensation**

[Exempt position with Salary Range \\$90,000 - \\$120,000. The District/Foundation offers a competitive benefits package.](#)

~~[Exempt position commensurate with experience. The District/Foundation offers a competitive benefits package.](#)~~

DRAFT



## **DESERT HEALTHCARE** **DISTRICT & FOUNDATION**

### **Special Projects and Program Manager**

#### **Description**

Under the leadership of the Chief Operations Officer, the Special Projects and Program manager organizes and executes programs and activities throughout the Coachella Valley in accordance with the mission and goals of grant-based programs. The Special Projects and Program manager will coordinate activities between multiple projects to ensure they align with the grant's goals. The Special Projects and Program Manager is expected to develop and maintain a variety of relationships with stakeholders, other funders and experts in the field that will help reach attainment of the goals set by the grants.

#### **Principal Duties and Responsibilities**

1. Support the Board of Directors through organizing programs and activities that align with the strategic plan
2. Creating and managing long-term goals with community partners
3. Works with internal fiscal staff to ensure invoicing to prepare all invoices incoming and outgoing in accordance to different budgets
4. Assessment and evaluations of current external programs
5. Provide training and technical assistance to partners and staff
6. Fosters communication, coordination and collaboration with partners
7. Recommend and provide indirect education and signage to sites
8. Coordinate outreach events that promote the health and wellbeing of Coachella Valley residents
9. Present project status and results to staff and board members including board briefings
10. Problem solving for issues that may arise from reaching goal objective
  - a. Implementing and managing changes and interventions to ensure project goals are achieved
  - b. Attend meetings with partners to understand logistical and programmatic barriers

#### **Reporting Relationship**

Reports to the Chief Operations Officer.

#### **Qualifications and Requirements**

- **Minimum Bachelor's Degree**
- Experience working collaboratively across the nonprofit, private, and public sectors
- Programmatic knowledge base in community health and wellness
- Expertise in nonprofit operations, management and structure; capacity to provide technical assistance to nonprofit service providers

- Strong analytical, program management, and written and oral communication skills
- Effective time management skills, with demonstrated ability to manage a diverse and demanding workload
- Knowledge of and experience addressing issues impacting underserved communities, including a good understanding of community organizing.
- Highly developed sense of personal and professional integrity, along with a sense of humor
- Demonstrated capacity to work effectively as a member of a team
- Confidence, courtesy, professionalism, and the ability to maintain confidences
- Valid driver's license and automobile for business use
- Spanish language competency is desirable

#### **Working Conditions**

- General office environment
- Physical demands include lifting and moving equipment and supplies up to 25 pounds, Occasional weekend, late afternoon, and evening hours required
- Punctuality and satisfactory attendance are essential functions of the job

#### **Compensation**

Non-exempt position with Salary Range \$55,000 - \$75,000. The District/Foundation offers a competitive benefits package.



## **PROGRAM AND RESEARCH ANALYST**

### **Job Summary:**

The Program and Research Analyst, a position within the Desert Healthcare District, is responsible for connecting with community organizations, identifying research needs, leading the development and monitoring of grant objectives, and helping with the assessment of healthy food environments.

### **Reporting Relationship:**

The Program and Research Analyst reports to the Chief Operations Officer or Designee.

### **Professional Responsibilities:**

- Support the Board of Director's Strategic Plan by connecting with community organizations, engaging in community and program research, and increasing avenues for civic engagement
- Providing analytic feedback to ensure all health initiatives, within the Strategic Plan, maximize their impact within the community
- Consult with community organizations, community health subject matter experts, university-based researchers and outreach staff, and policy makers, and participate in the design and development of the best possible initiatives, programs and outcomes to promote the health and well-being of residents of the Coachella Valley
- Evaluate current public health policies and legislation to inform program discussions and identify the potential for program and policy changes
- Conduct original and secondary research that analyzes trends and increases the visibility of factors that improve community health
- Work in collaboration with the Senior Program Officer to ensure all grants include suitable evaluation and accountability measurements and offer assistance and guidance to nonprofit organizations to help develop strong evaluation plans
- Expand the grant management software program to include the outcomes measurement modules
- Help develop the CalFresh Healthy Living program through coordination and collaboration with partners representing the diverse assets and needs of the food pantry for program planning and implementation of healthy food access at food assistance sites
- Develop program assessment tools to evaluate healthy food access environments in Coachella Valley communities
- Outline a plan to develop and expand the Healthy Eating, Active Living focus area
- Identify and research funding opportunities to address funding gaps for the District's newly annexed area
- Identify and research funder collaborative opportunities at the local, state, and federal levels
- Assist with other programs and assignments as needed

### **Professional Requirements:**

- Master of Public Health degree or related field from an accredited university
- Minimum three years research, evaluation, administrative, program and support experience, preferably in nonprofit, governmental or related institutions
- Ability to work with qualitative and quantitative databases as needed and provide analytical feedback to ensure maximum impact within the community
- Demonstrated ability to conduct community-engaged research and outreach

- Excellent oral and written communication skills, including grammar, spelling and punctuation and ability to write clear and professional reports, agendas, minutes, and other business documents
- Ability to interact professionally and effectively with board members, co-workers, members of the public, grant seekers, grantees, and diverse community, government and professional individuals and groups
- Computer proficiency in Microsoft Office and database management software
- Strong organizational skills and ability to work productively without direct supervision

**Working Conditions:**

General office environment; physical demands include lifting and moving equipment and supplies up to 25 pounds; occasional weekend, late afternoon, and evening hours; punctuality and satisfactory attendance are essential functions of the job.

**Compensation:** Salary range \$65,000- \$85,000 annually Non-Exempt position and commensurate with experience. The District offers a competitive benefits package.





Date: May 28, 2019  
To: Board of Directors  
Subject: FY 19-20 Annual Budget

---

**Staff Recommendation:**

- Discussion and consideration to approve the FY19-20 Annual Budget for the Desert Healthcare District & Foundation.

**Discussion**

- The proposed Budget continues to align with the Board's Vision, goals, and objectives as established in its comprehensive, three-year Strategic Plan.
- The District Budget projects Net Income of \$1.8M with a Grant Budget of \$3.5M.
- The Foundation Budget projects Net Loss of \$363K.
- The Foundation Budget includes \$300,000 Grant Expense related to the expanded area of the District, as was approved by the Board in 2018 to fund \$300,000 per year for 20 years.
- The District & Foundation will incur expense to develop additional funding sources for the expanded area.
- At the May 14, 2019 F&A Committee meeting, the Committee recommended forwarding to the Board for approval.

**Fiscal Impact:**

District – Net Income \$1.8M  
Foundation – Net Loss \$363K

| DESERT HEALTHCARE DISTRICT |   |  |  |  |  |  |  |  |  |
|----------------------------|---|--|--|--|--|--|--|--|--|
| FY 2019-2020 BUDGET        |   |  |  |  |  |  |  |  |  |
| INDEX                      |   |  |  |  |  |  |  |  |  |
| 7/1/2019- 6/30/2020        |   |  |  |  |  |  |  |  |  |
| <u>PAGE</u>                |   |  |  |  |  |  |  |  |  |
|                            |   |  |  |  |  |  |  |  |  |
| 2                          | ASSUMPTIONS   |  |  |  |  |  |  |  |  |
| 4                          | CASHFLOW  |  |  |  |  |  |  |  |  |
| 5                          | STATEMENT OF INCOME AND EXPENSE - DHCD              |  |  |  |  |  |  |  |  |
| 7                          | STATEMENT OF INCOME AND EXPENSE - LPMP              |  |  |  |  |  |  |  |  |
| 8                          | DIRECTORS AND EMPLOYEE EXPENSES                     |  |  |  |  |  |  |  |  |
| 9                          | PROGRAMS/GRANTS - SUMMARY - CASH FLOW - BY QUARTER  |  |  |  |  |  |  |  |  |
| 10                         | PROGRAMS/GRANTS - CASH FLOW BY QUARTER              |  |  |  |  |  |  |  |  |
| 11                         | PROJECTED PROGRAMS/GRANTS - NEW BOD APPROVED GRANTS |  |  |  |  |  |  |  |  |
| 12-13                      | BUDGET DETAIL                                       |  |  |  |  |  |  |  |  |
|                            |   |  |  |  |  |  |  |  |  |
|                            |   |  |  |  |  |  |  |  |  |

**DESERT HEALTHCARE DISTRICT**  
**FY 2019-2020 BUDGET**  
**ASSUMPTIONS - MAJOR LINE ITEMS GREATER THAN \$50,000**  
**7/1/2019- 6/30/2020**

|                                   |                                       | Preliminary  |  |
|-----------------------------------|---------------------------------------|--------------|--|
| G/L                               |                                       | Annual       |  |
| Account                           | Account                               | Projected    |  |
| Number                            | Description                           | Amount       | Assumption   |
| <b>REVENUES</b>                   |                                       |              |  |
| 4010                              | Property Tax                          | \$ 6,736,264 | Projecting 2% increase   |
| 4220                              | Interest Income - FRF                 | \$ 1,275,000 | VP - Senior Portfolio Mgr provided estimate - Appoximate return of 2%  |
| 9999-1                            | Unrealized Gain FRF                   | \$ 100,000   | Investment portfolio's unrealized gains  |
|                                   |                                       | \$ 1,375,000 | Net Interest Income  |
| 4501                              | Other Income                          | \$ 11,400    | Airways rental   |
| 4505                              | LPMP - Rental Income                  | \$ 879,450   | Average \$74k per month  |
| 4509-11                           | LPMP - CAM Income                     | \$ 344,400   | CAM charges to tenants to cover common area expenses - \$.62 per sq ft.  |
| <b>EXPENSES</b>                   |                                       |              |  |
| <b>Desert Healthcare District</b> |                                       |              |  |
| 5110                              | Salary and Wages                      | \$ 1,118,234 | See Directors and Employees Expenses for details. Pg 8   |
| 5111                              | Allocation to LPMP-CC(20%)&MP(25%)+OH |              | Allocation of CFO and Accounting Support & Admin to LPMP   |
| 5115                              | Allocation to CalFresh & NEOPB        | \$ (87,465)  | Allocation of CalFresh Director and Accounting Admin payroll and benefits to NEOPB grant   |
| 5112                              | Vacation and sick pay accrual         | \$ 90,000    | Accrual for earned vacation and sickpay  |
| 5114/5119                         | Alloc to Foundation - All Staff       | \$ (334,249) | District staff allocation of payroll and benefits to Foundation to provides services   |
| 5131                              | Benefit Premiums - Staff              | \$ 151,353   | See Directors and Employees Expenses for details. Pg 8   |
| 5145                              | Retirement Plan                       | \$ 65,608    | Staff retirement Plan - 8% employer contribution to 401(a) plan  |
| 5211                              | Active Directors - Health Ins         | \$ 70,008    | See Directors and Employees Expenses for details. Pg 8   |
| 6120                              | Bank & Investment Fees                | \$ 118,000   | Approximately the amount charged for FYE 6/30/18 - \$.002 of Avg invest balance  |
| 6125/6126                         | Depreciation                          | \$ 195,864   | Office equipment, Software and Parking lot/Solar Panels depreciation   |
| 6516                              | Professional Fees                     | \$ 840,000   | Utilize independent contractors to provide professional project oversight skills, hospital lease consulting, and District expansion consulting, and other professional services. |
| 6560                              | Legal - General                       | \$ 240,000   | Legal fees for operational coverage, potential litigation, and policy review   |
| 6725                              | RPP Contributions Accrual             | \$ 120,000   | Pension Expenses for Retirement Protection Plan  |
| 7010                              | Community investments - Grants        | \$ 3,500,000 | See detail grants/programs schedule - Pg 11  |
| <b>Las Palmas Medical Plaza</b>   |                                       |              |  |
| 6425                              | Building Depreciation                 | \$ 260,000   | 40 year Depreciation period  |
| 6426                              | Tenant Improv - Amortization          | \$ 205,000   | Tenant Improvements amortized over life of each tenant's lease   |

**DESERT HEALTHCARE DISTRICT**  
**FY 2019-2020 BUDGET**  
**ASSUMPTIONS - MAJOR LINE ITEMS GREATER THAN \$50,000**  
**7/1/2019- 6/30/2020**

|         |  | Preliminary   |   |
|---------|--|---------------|---|
| G/L     |  | Annual        |   |
| Account | Account                                      | Projected     |   |
| Number  | Description                                  | Amount        | Assumption  |
| 6440    | Professional Fees Expense                    | \$ 125,660    | Property maintenance company - includes prevailing wage   |
| 6475    | Property Taxes - Las Palmas                  | \$ 72,100     | District is billed for the property tax and incorporates the tax in the CAM based on sq. ft.of suite  |
| 6485    | Security                                     | \$ 77,000     | Security coverage 18 hrs per day Mon-Fri  |
|         |  |               |   |
|         | <b>CASH FLOW</b>                             |               |   |
|         |  |               |   |
|         | <b><u>Cash Receipts:</u></b>                 |               |   |
|         | Property Taxes                               | \$ 6,736,264  | Projecting 2% increase  |
|         | Interest - NET                               | \$ 1,375,000  | VP - Senior Portfolio Mgr provides estimate   |
|         | LPMP   | \$ 1,208,344  | Rental and Common Area Maintenance  |
|         | Other Income                                 | \$ 132,900    | NEOPB revenue, Airways rental, and SCE Solar rebate   |
|         | Due from DHCF - Expense Allocation           | \$ 334,249    | Allocation of District staff expense to perform Foundation business                                   |
|         | <b><u>Cash Disbursements:</u></b>            |               |   |
|         | Operations                                   | \$ 3,371,250  | See Statement of Operations - Excludes non-cash items i.e. depreciation and amortization              |
|         | Existing liabilities - Proj for disbursement | \$ 100,000    | Projected liabilities as of 6/30/18 excluding grants  |
|         | Program/Grant Payments - Existing            | \$ 10,138,316 | See Grants cash flow statement. Pg 9-11   |
|         | Program/Grant Payments - FY2019-20           | \$ 3,592,125  | See Grants cash flow statement. Pg 9-11   |
|         |  |               |   |
|         | <b><u>LPMP:</u></b>                          |               |   |
|         | Normal recurring expenses                    | \$ 462,760    | See Statement of Operations for details. Pg7  |
|         |  |               |   |
|         | Bldg & Tenant Improvements                   | \$ 395,000    | Various - including suite renovations, equipment replacement, lease renewals and TI's for new tenants |

| DESERT HEALTHCARE DISTRICT                          |  |                      |                      |                      |                      |                      |
|---|--|----------------------|----------------------|----------------------|----------------------|----------------------|
| CASH FLOW PROJECTION                                |  |                      |                      |                      |                      |                      |
| FY 2019-2020 BUDGET                                 |  |                      |                      |                      |                      |                      |
| 7/1/2019- 6/30/2020                                 |  |                      |                      |                      |                      |                      |
|   |  | Qtr 1                | Qtr 2                | Qtr 3                | Qtr 4                | Total                |
| <b>Beginning Cash/Investment Balance:</b>           |  | <b>\$ 59,674,652</b> | <b>\$ 56,093,730</b> | <b>\$ 53,102,529</b> | <b>\$ 51,654,306</b> | <b>\$ 59,674,652</b> |
| <b>Cash Receipts:</b>                               |  |                      |                      |                      |                      |                      |
| Property Taxes                                      |  | 451,330              | 1,165,374            | 2,169,077            | 2,950,483            | 6,736,264            |
| Interest  |  | 318,750              | 318,750              | 318,750              | 318,750              | 1,275,000            |
| LPMP  |  | 304,300              | 305,950              | 306,700              | 307,300              | 1,224,250            |
| Due fromDesert Healthcare Foundation-Exp Allocation |  | 83,562               | 83,562               | 83,562               | 83,562               | 334,249              |
| Other Income - NEOPB grant, Airways, Etc            |  | 33,225               | 33,225               | 33,225               | 33,225               | 132,900              |
| <b>Total Receipts</b>                               |  | <b>1,191,167</b>     | <b>1,906,861</b>     | <b>2,911,314</b>     | <b>3,693,321</b>     | <b>9,702,663</b>     |
| <b>Cash Disbursements:</b>                          |  |                      |                      |                      |                      |                      |
| Ops-net of Deprec/amort/grants                      |  | 804,936              | 860,955              | 827,314              | 878,046              | 3,371,250            |
| Existing Liabilities Exclg Grants                   |  | 100,000              | -                    | -                    | -                    | 100,000              |
| Existing Grant/Prog Payments                        |  | 2,715,965            | 2,912,545            | 2,407,661            | 2,102,145            | 10,138,316           |
| Programs and Grants payments                        |  | 891,750              | 900,125              | 900,125              | 900,125              | 3,592,125            |
| <b>Capital Equipment Reqmnts:</b>                   |  |                      |                      |                      |                      | -                    |
| Computer/Office Furn/Other                          |  | 15,000               | 5,000                | 5,000                | 5,000                | 30,000               |
| Computer/Office Furn/Other-East Valley Office       |  | 30,000               | 5,000                | 5,000                | 5,000                | 45,000               |
| <b>LPMP:</b>  |  |                      |                      |                      |                      |                      |
| Normal recurring-Operations                         |  | 115,690              | 115,690              | 115,690              | 115,690              | 462,760              |
| Tenant/building Improvements - normal recurring     |  | 98,748               | 98,748               | 98,748               | 98,756               | 395,000              |
| <b>Total Cash Disbursements</b>                     |  | <b>\$ 4,772,089</b>  | <b>\$ 4,898,062</b>  | <b>\$ 4,359,537</b>  | <b>\$ 4,104,762</b>  | <b>\$ 18,134,451</b> |
| <b>Ending Cash/Investment Balance</b>               |  | <b>\$ 56,093,730</b> | <b>\$ 53,102,529</b> | <b>\$ 51,654,306</b> | <b>\$ 51,242,865</b> | <b>\$ 51,242,865</b> |

| DESERT HEALTHCARE DISTRICT                        |                  |                  |                  |                  |                  |                  |                  |                  |                |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|
| FY 2019-2020 BUDGET                               |                  |                  |                  |                  |                  |                  |                  |                  |                |
| STATEMENT OF INCOME AND EXPENSE INCLUDING LPMP    |                  |                  |                  |                  |                  |                  |                  |                  |                |
| 7/1/2019- 6/30/2020                               |                  |                  |                  |                  |                  |                  |                  |                  |                |
|   | Budget           | Projected        | Budget           |                  |                  |                  |                  | Budget           | Inc(Dec)       |
|   | Fiscal Yr        | 6/30/19          | VS               |                  |                  |                  |                  | Fiscal Yr        | Budget         |
|   | FYE 6/30/19      | Balance          | Proj             | Qtr 1            | Qtr 2            | Qtr 3            | Qtr 4            | 2019-2020        | Vs Proj        |
|   |                  |                  |                  |                  |                  |                  |                  | Total            | Prior Yr       |
| <b>INCOME</b>                                     |                  |                  |                  |                  |                  |                  |                  |                  |                |
| 4010 - Property Tax Revenues                      | 6,604,180        | 6,604,176        | (4)              | 1,684,066        | 1,684,066        | 1,684,066        | 1,684,066        | 6,736,264        | 132,088        |
| 4220 - Unrestricted Interest Income - FRF         | 1,248,000        | 1,170,408        | (77,592)         | 318,750          | 318,750          | 318,750          | 318,750          | 1,275,000        | 104,592        |
| 9999-1 - Unrealized Gain or (Loss) FRF            | (1,200,000)      | 488,596          | 1,688,596        | 25,000           | 25,000           | 25,000           | 25,000           | 100,000          | (388,596)      |
| Net Investment Income - FRF                       | 48,000           | 1,659,004        | 1,611,004        | 343,750          | 343,750          | 343,750          | 343,750          | 1,375,000        | 493,188        |
| 4330 - Collection Agency Recoveries               | -                | -                | -                | -                | -                | -                | -                | -                | -              |
| 4350 - Rental - Airways                           | 19,000           | 20,988           | 1,988            | 5,250            | 5,250            | 5,250            | 5,250            | 21,000           | 12             |
| 4405 - Grant Income - NEOPB/CalFresh              | 90,000           | 69,019           | (20,981)         | 25,125           | 25,125           | 25,125           | 25,125           | 100,500          | 31,481         |
| 4505-4513 - LPMP - Rental Income                  | 1,246,962        | 1,203,315        | (43,647)         | 304,300          | 305,950          | 306,700          | 307,300          | 1,224,250        | 20,935         |
| 4501 - Other Income                               | 11,400           | 9,000            | (2,400)          | 2,850            | 2,850            | 2,850            | 2,850            | 11,400           | 2,400          |
| <b>Total Income</b>                               | <b>8,019,542</b> | <b>9,565,502</b> | <b>1,545,960</b> | <b>2,365,341</b> | <b>2,366,991</b> | <b>2,367,741</b> | <b>2,368,341</b> | <b>9,468,414</b> | <b>680,104</b> |
| <b>EXPENSES</b>                                   |                  |                  |                  |                  |                  |                  |                  |                  |                |
| 5110 - Salaries and Wages                         | 1,066,613        | 825,334          | (241,279)        | 248,539          | 297,693          | 264,001          | 308,001          | 1,118,234        | 292,900        |
| 5111-Alloc to LPMP-CC(20%)&MP(25%)+OH             | (53,034)         | (53,040)         | (6)              | (15,253)         | (15,253)         | (15,253)         | (15,253)         | (61,014)         | (7,974)        |
| 5115 - Alloc to CalFresh-Coordinator & Accountant | (93,565)         | (64,842)         | 28,723           | (21,866)         | (21,866)         | (21,866)         | (21,866)         | (87,465)         | (22,623)       |
| 5119 - Alloc to FND-RSS.CVHIP                     | -                | (19,951)         | (19,951)         | (7,145)          | (7,145)          | (7,145)          | (7,145)          | (28,579)         | (8,628)        |
| 5112 - Accrued vacation/sick -                    | 90,000           | 89,860           | (140)            | 22,500           | 22,500           | 22,500           | 22,500           | 90,000           | 140            |
| 5114 - Alloc Foundation -PR & Benefits            | (212,020)        | (212,016)        | 4                | (76,418)         | (76,418)         | (76,418)         | (76,418)         | (305,670)        | (93,654)       |
| 5120 - Payroll Tax Expense                        | 81,596           | 66,205           | (15,391)         | 19,013           | 22,774           | 20,196           | 23,562           | 85,545           | 19,340         |
| 5131 - Benefit Premiums                           | 141,702          | 119,292          | (22,410)         | 36,639           | 36,639           | 39,037           | 39,037           | 151,353          | 32,061         |
| 5135 - Reimbursements/Co-Payments                 | 30,000           | 4,525            | (25,475)         | 6,750            | 6,750            | 6,750            | 6,750            | 27,000           | 22,475         |
| 5140 - Workers Comp                               | 11,199           | 8,640            | (2,559)          | 2,610            | 3,126            | 2,772            | 3,234            | 11,741           | 3,101          |
| 5145 - Retirement Plan Expense                    | 80,674           | 44,111           | (36,563)         | 12,637           | 15,225           | 17,421           | 20,325           | 65,608           | 21,498         |
| 5160 - Education/Conferences - Staff              | 7,500            | 3,799            | (3,701)          | 1,875            | 1,875            | 1,875            | 1,875            | 7,500            | 3,701          |
| 5211 - Health Insurance-BOD                       | 96,000           | 47,985           | (48,015)         | 17,502           | 17,502           | 17,502           | 17,502           | 70,008           | 22,023         |
| 5224- Retired BOD - Medical Expense               | 24,844           | 3,700            | (21,144)         | -                | -                | -                | -                | -                | (3,700)        |
| 5230 - BOD Meeting/Conference Expense             | 8,000            | 14,953           | 6,953            | 5,000            | 5,000            | 5,000            | 5,000            | 20,000           | 5,047          |
| 5235- Director Stipend Expense                    | -                | 14,400           | 14,400           | 12,600           | 12,600           | 12,600           | 12,600           | 50,400           | 36,000         |
| 5240 - BOD Catering Expense                       | 4,000            | 3,491            | (509)            | 1,750            | 1,750            | 1,750            | 1,750            | 7,000            | 3,509          |
| 5250 - BOD Mileage Reimbursement                  | 500              | 1,325            | 825              | 625              | 625              | 625              | 625              | 2,500            | 1,175          |
| 5270 - BOD Election Fees                          | 340,000          | 339,996          | (4)              | -                | -                | -                | -                | -                | -              |
| 6110 - Payroll fees expense                       | 3,500            | 1,963            | (1,537)          | 625              | 625              | 625              | 625              | 2,500            | 537            |
| 6120 - Bank and Investment Fees                   | 118,000          | 113,131          | (4,869)          | 29,500           | 29,500           | 29,500           | 29,500           | 118,000          | 4,869          |
| 6125 - Depreciation Expense                       | 14,170           | 13,788           | (382)            | 3,750            | 3,750            | 3,750            | 3,750            | 15,000           | 1,212          |
| 6126 - Depreciation - Solar panels - Parking      | 180,864          | 180,864          | -                | 45,216           | 45,216           | 45,216           | 45,216           | 180,864          | -              |
| 6130 - Dues and Memberships                       | 27,300           | 25,325           | (1,975)          | 7,500            | 7,500            | 7,500            | 7,500            | 30,000           | 4,675          |
| 6220 - Ongoing Insurance Coverage                 | 11,000           | 17,011           | 6,011            | 4,500            | 4,500            | 4,500            | 4,500            | 18,000           | 989            |
| 6300 - Minor Equipment                            | 500              | -                | (500)            | 125              | 125              | 125              | 125              | 500              | 500            |
| 6305 - CEO & COO Auto Allowance                   | 12,200           | 4,610            | (7,590)          | 1,800            | 1,800            | 1,800            | 1,800            | 7,200            | 2,590          |
| 6306-Staff Auto Mileage Reimbursement             | 3,750            | 4,705            | 955              | 1,500            | 1,500            | 1,500            | 1,500            | 6,000            | 1,295          |
| 6309 - Personnel Expense                          | 1,250            | 53               | (1,197)          | 250              | 250              | 250              | 250              | 1,000            | 947            |
| 6310 - Miscellaneous Expense                      | 500              | 133              | (367)            | 125              | 125              | 125              | 125              | 500              | 367            |
| 6311 - Cell phone expense                         | 9,322            | 7,859            | (1,463)          | 2,328            | 2,328            | 2,328            | 2,328            | 9,312            | 1,453          |
| 6312 - Wellness Park Expense                      | 2,000            | -                | (2,000)          | 250              | 250              | 250              | 250              | 1,000            | 1,000          |
| 6315 - Security Monitoring Expense                | 432              | 471              | 39               | 125              | 125              | 125              | 125              | 500              | 29             |
| 6325 - CEO Discretionary Fund                     | 5,000            | -                | (5,000)          | 1,250            | 1,250            | 1,250            | 1,250            | 5,000            | 5,000          |

| DESERT HEALTHCARE DISTRICT                     |             |           |           |           |           |           |           |           |           |
|--|-------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| FY 2019-2020 BUDGET                            |             |           |           |           |           |           |           |           |           |
| STATEMENT OF INCOME AND EXPENSE INCLUDING LPMP |             |           |           |           |           |           |           |           |           |
| 7/1/2019- 6/30/2020                            |             |           |           |           |           |           |           |           |           |
|  | Budget      | Projected | Budget    |           |           |           |           | Budget    | Inc(Dec)  |
|  | Fiscal Yr   | 6/30/19   | VS        |           |           |           |           | Fiscal Yr | Budget    |
|  | FYE 6/30/19 | Balance   | Proj      | Qtr 1     | Qtr 2     | Qtr 3     | Qtr 4     | 2019-2020 | Vs Proj   |
|  |             |           |           |           |           |           |           | Total     | Prior Yr  |
| 6343 - Postage Expense                         | 6,500       | 2,863     | (3,637)   | 1,250     | 1,250     | 1,250     | 1,250     | 5,000     | 2,137     |
| 6350 - Copier Rental/Fees                      | 5,500       | 4,709     | (791)     | 1,375     | 1,375     | 1,375     | 1,375     | 5,500     | 791       |
| 6351 - Travel Expense                          | 11,000      | 7,853     | (3,147)   | 2,750     | 2,750     | 2,750     | 2,750     | 11,000    | 3,147     |
| 6352 - Meals & Entertainment                   | 5,000       | 5,373     | 373       | 1,750     | 1,750     | 1,750     | 1,750     | 7,000     | 1,627     |
| 6355 - Computer Services                       | 40,227      | 17,288    | (22,939)  | 11,326    | 11,326    | 11,326    | 11,326    | 45,302    | 28,014    |
| 6360 - Supplies                                | 22,000      | 21,321    | (679)     | 5,000     | 5,000     | 5,000     | 5,000     | 20,000    | (1,321)   |
| 6380 - LAFCO Assessment                        | 40,000      | 17,808    | (22,192)  | 5,000     | 5,000     | 5,000     | 5,000     | 20,000    | 2,192     |
| 6405 - Office - Rent & Move (New) 1/1/19       | 55,000      | 3,300     | (51,700)  | 1,950     | 1,950     | 1,950     | 1,950     | 7,800     | 4,500     |
| 6410 - Office - Utilities (New) 1/1/19         | 44,000      | 4,271     | (39,729)  | 1,250     | 1,250     | 1,250     | 1,250     | 5,000     |           |
| 6445 - Las Palmas Medical Plaza - Total        | 1,009,238   | 907,128   | (102,110) | 247,193   | 247,193   | 247,193   | 247,193   | 988,774   | 81,646    |
| 6516 - Professional Services                   | 470,000     | 495,540   | 25,540    | 210,000   | 210,000   | 210,000   | 210,000   | 840,000   | 344,460   |
| 6520 - Annual Audit Fee                        | 17,990      | 17,904    | (86)      | 4,620     | 4,620     | 4,620     | 4,620     | 18,478    | 574       |
| 6530 - PR/Communications/Website               | 215,000     | 24,221    | (190,779) | 21,625    | 21,625    | 21,625    | 21,625    | 86,500    | 62,279    |
| 6560 - Legal Expense                           | 180,000     | 236,560   | 56,560    | 60,000    | 60,000    | 60,000    | 60,000    | 240,000   | 3,440     |
| 6711 - Disability Administration Fees          | 3,222       | -         | (3,222)   | 1,611     | 1,611     | -         | -         | 3,222     | 3,222     |
| 6721 - Legal Expenses - Pension Plan           | 2,000       | -         | (2,000)   | 500       | 500       | 500       | 500       | 2,000     | 2,000     |
| 6725 - RPP Contributions Accrual               | 240,000     | 120,000   | (120,000) | 30,000    | 30,000    | 30,000    | 30,000    | 120,000   | -         |
| 6728 - Pension Audit Fee                       | 5,045       | 6,016     | 971       | 1,625     | 1,625     | 1,625     | 1,625     | 6,500     | 484       |
| 7010 - Programs/grants*                        | 3,500,000   | 3,611,365 | 111,365   | 875,000   | 875,000   | 875,000   | 875,000   | 3,500,000 | (111,365) |
| 7027 - Grant Expense - NEOPB/CalFresh          | 90,000      | 69,019    | (20,981)  | 25,125    | 25,125    | 25,125    | 25,125    | 100,500   | 31,481    |
| Total Expenses                                 | 7,975,519   | 7,180,219 | (795,300) | 1,875,152 | 1,931,171 | 1,897,530 | 1,948,262 | 7,652,114 | 811,162   |
| Net Income(Loss)                               | 44,023      | 2,385,284 | 2,341,261 | 490,189   | 435,820   | 470,211   | 420,079   | 1,816,300 | (131,058) |
| EBITA  | 695,125     |           |           |           |           |           |           | 2,477,164 |           |
| Cash Flow - Add back:                          |             |           |           |           |           |           |           |           | -         |
| LPMP - Depreciation                            | 456,068     | 443,658   | (12,410)  | 116,250   | 116,250   | 116,250   | 116,250   | 465,000   | 21,342    |
| 6725 - RPP Contributions Accrual               | 240,000     | 120,000   |           | 30,000    | 30,000    | 30,000    | 30,000    | 120,000   | -         |
| Grants - Separate line item                    | 3,500,000   | 3,611,365 | 111,365   | 875,000   | 875,000   | 875,000   | 875,000   | 3,500,000 | (111,365) |
| District - Depreciation/Amort                  | 195,034     | 13,788    | (181,246) | 48,966    | 48,966    | 48,966    | 48,966    | 195,864   | 182,076   |
| Payroll Alloc - LPMP-Add back                  | (53,034)    | (53,040)  | (6)       | (15,253)  | (15,253)  | (15,253)  | (15,253)  | (61,014)  | (7,974)   |
| Total  | 4,338,068   | 4,135,771 | (202,297) | 1,054,963 | 1,054,963 | 1,054,963 | 1,054,963 | 4,219,850 | 84,079    |
| District Inclg LPMP Net Cash Flow              | 3,637,451   | 3,044,448 | (593,003) | 804,936   | 860,955   | 827,314   | 878,046   | 3,432,264 | 727,083   |
|  |             |           |           |           |           |           |           |           |           |
|  |             |           |           |           |           |           |           |           |           |
|  | -           |           |           |           |           |           |           |           |           |

| LAS PALMAS MEDICAL PLAZA                |                  |                  |                  |                |                |                |                |                  |               |
|---|------------------|------------------|------------------|----------------|----------------|----------------|----------------|------------------|---------------|
| FY 2019-2020 BUDGET                     |                  |                  |                  |                |                |                |                |                  |               |
| STATEMENT OF INCOME AND EXPENSE         |                  |                  |                  |                |                |                |                |                  |               |
| 7/1/2019- 6/30/2020                     |                  |                  |                  |                |                |                |                |                  |               |
|   |                  |                  |                  |                |                |                |                | Budget           | Inc(Dec)      |
|   | Budget           | Proj             | Budget           |                |                |                |                | Fiscal Yr        | Budget        |
|   | FYE 6/30/19      | 6/30/19          | VS               |                |                |                |                | 2019-2020        | Vs Proj       |
|   |                  | Balance          | Proj             | Qtr 1          | Qtr 2          | Qtr 3          | Qtr 4          | Total            | Prior Yr      |
| <b>INCOME</b>                           |                  |                  |                  |                |                |                |                |                  |               |
| 4505 - LPMP - Rental Income             | 889,859          | 862,970          | (26,889)         | 218,700        | 219,750        | 220,500        | 220,500        | 879,450          | 16,480        |
| 4510 - LPMP - CAM Income-Billed         | 356,103          | 340,345          | (15,758)         | 85,500         | 86,100         | 86,100         | 86,700         | 344,400          | 4,055         |
| 4513 - LPMP - Misc Income               | 1,000            | -                | (1,000)          | 100            | 100            | 100            | 100            | 400              | 400           |
| <b>Total Income</b>                     | <b>1,246,962</b> | <b>1,203,315</b> | <b>(43,647)</b>  | <b>304,300</b> | <b>305,950</b> | <b>306,700</b> | <b>307,300</b> | <b>1,224,250</b> | <b>20,935</b> |
| <b>EXPENSES</b>                         |                  |                  |                  |                |                |                |                |                  |               |
| 6420 - Insurance                        | 13,000           | 15,396           | 2,396            | 3,250          | 3,250          | 3,250          | 3,250          | 13,000           | (2,396)       |
| 6424 - Parking lot replacement - Deprec | 22,549           | -                | (22,549)         | 0              | 0              | 0              | 0              | 0                | -             |
| 6425 - Building - Depreciation Expense  | 241,681          | 250,008          | 8,327            | 65,000         | 65,000         | 65,000         | 65,000         | 260,000          | 9,992         |
| 6426 - Tenant Improv - Depreciation     | 191,838          | 193,650          | 1,812            | 51,250         | 51,250         | 51,250         | 51,250         | 205,000          | 11,350        |
| 6427 - HVAC Maintenance                 | 16,000           | 13,008           | (2,992)          | 4,000          | 4,000          | 4,000          | 4,000          | 16,000           | 2,992         |
| 6428 - Roof Repairs                     | 2,500            | -                | -                | 625            | 625            | 625            | 625            | 2,500            | 2,500         |
| 6431 - Building - Interior              | 2,500            | 11,439           | 8,939            | 2,500          | 2,500          | 2,500          | 2,500          | 10,000           | (1,439)       |
| 6432 - Plumbing - Interior              | 2,500            | 3,911            | 1,411            | 1,000          | 1,000          | 1,000          | 1,000          | 4,000            | 89            |
| 6433 - Plumbing - Exterior              | 2,500            | -                | (2,500)          | 625            | 625            | 625            | 625            | 2,500            | 2,500         |
| 6434 - Alloc-Internal Property Managmnt | 53,034           | 53,043           | 9                | 15,253         | 15,253         | 15,253         | 15,253         | 61,014           | 7,971         |
| 6435 - Bank Charges                     | 11,000           | 12,493           | 1,493            | 3,125          | 3,125          | 3,125          | 3,125          | 12,500           | 7             |
| 6437 - Utilities - Vacant Units         | 2,500            | 2,307            | (193)            | 625            | 625            | 625            | 625            | 2,500            | 193           |
| 6439 - Deferred Maintenance Repairs     | 12,000           | 2,974            | (9,026)          | 1,500          | 1,500          | 1,500          | 1,500          | 6,000            | 3,026         |
| 6440 - Professional Fees Expense        | 125,660          | 121,404          | (4,256)          | 31,415         | 31,415         | 31,415         | 31,415         | 125,660          | 4,256         |
| 6441 - Legal                            | 1,000            | -                | (1,000)          | 250            | 250            | 250            | 250            | 1,000            | 1,000         |
| 6458 - Elevators - Contract             | 12,000           | 12,743           | 743              | 3,000          | 3,000          | 3,000          | 3,000          | 12,000           | (743)         |
| 6460 - Exterminating Services           | 5,000            | 1,920            | (3,080)          | 1,250          | 1,250          | 1,250          | 1,250          | 5,000            | 3,080         |
| 6463 - Landscaping                      | 27,000           | 7,733            | (19,267)         | 2,500          | 2,500          | 2,500          | 2,500          | 10,000           | 2,267         |
| 6467 - Lighting                         | 35,000           | 3,000            | (32,000)         | 2,500          | 2,500          | 2,500          | 2,500          | 10,000           | 7,000         |
| 6468 - Maint. General                   | 1,000            | -                | (1,000)          | 250            | 250            | 250            | 250            | 1,000            | 1,000         |
| 0000 - Marketing                        | 17,500           | -                | (17,500)         | 4,250          | 4,250          | 4,250          | 4,250          | 17,000           | 17,000        |
| 6475 - Property Taxes                   | 72,000           | 72,000           | -                | 18,025         | 18,025         | 18,025         | 18,025         | 72,100           | 100           |
| 6476 - Signage Expense                  | 3,000            | 155              | (2,845)          | 375            | 375            | 375            | 375            | 1,500            | 1,345         |
| 6480 - Rubbish Removal Medical Waste    | 17,300           | 15,587           | (1,713)          | 4,325          | 4,325          | 4,325          | 4,325          | 17,300           | 1,713         |
| 6481 - Rubbish Removal                  | 25,476           | 25,476           | -                | 6,750          | 6,750          | 6,750          | 6,750          | 27,000           | 1,524         |
| 6482 - Utilities/Electricity/Exterior   | 8,500            | 6,340            | (2,160)          | 1,875          | 1,875          | 1,875          | 1,875          | 7,500            | 1,160         |
| 6484 - Utilities - Water (Exterior)     | 7,000            | 8,464            | 1,464            | 2,125          | 2,125          | 2,125          | 2,125          | 8,500            | 36            |
| 6485 - Security                         | 77,000           | 73,781           | (3,219)          | 19,250         | 19,250         | 19,250         | 19,250         | 77,000           | 3,219         |
| 6490 - Miscellaneous                    | 1,200            | 296              | (904)            | 300            | 300            | 300            | 300            | 1,200            | 904           |
| <b>Total Expenses</b>                   | <b>1,009,238</b> | <b>907,128</b>   | <b>(102,111)</b> | <b>247,193</b> | <b>247,193</b> | <b>247,193</b> | <b>247,193</b> | <b>988,774</b>   | <b>81,646</b> |
| <b>Net Income</b>                       | <b>237,724</b>   | <b>296,187</b>   | <b>58,464</b>    | <b>57,107</b>  | <b>58,757</b>  | <b>59,507</b>  | <b>60,107</b>  | <b>235,476</b>   |               |
| <b>Non-Cash and other items:</b>        |                  |                  |                  |                |                |                |                |                  |               |
| Depreciation                            | 456,068          | 443,658          | (12,410)         | 116,250        | 116,250        | 116,250        | 116,250        | 465,000          |               |
| Total Depreciation/Payroll alloc        | <b>509,102</b>   | <b>496,701</b>   | <b>(12,401)</b>  | 131,503        | 131,503        | 131,503        | 131,503        | <b>526,014</b>   |               |
| <b>Net Cash Flow for expenses</b>       | <b>500,136</b>   | <b>410,427</b>   | <b>(89,709)</b>  | <b>115,690</b> | <b>115,690</b> | <b>115,690</b> | <b>115,690</b> | <b>462,760</b>   |               |
| <b>Total cash provided</b>              | <b>746,826</b>   | <b>792,888</b>   | <b>46,062</b>    |                |                |                |                | <b>761,490</b>   |               |



| DESERT HEALTHCARE DISTRICT   |   |       |             |            |  |                         |            |              |
|--|---|-------|-------------|------------|--|-------------------------|------------|--------------|
| DIRECTORS AND EMPLOYEE EXPENSES - BUDGET 2018-2019                 |   |       |             |            |  |                         |            |              |
| HEALTH AND OTHER HEALTH RELATED INCLUDING INSURANCE EXPENSES       |   |       |             |            |  |                         |            |              |
| 7/1/2019- 6/30/2020  |   |       |             |            |  |                         |            |              |
| Employee Name  | Job Title                                 | FT PT | Annual Wage | QTR 1      | QTR 2                                  | QTR 3                   | QTR 4      | Total Wages  |
| # of Payrolls  |   |       |             | 6          | 7                                      | 6                       | 7          | 26           |
| Open   | Chief Executive Officer                   | FT    | \$ 225,000  | \$ 51,923  | \$ 60,577                              | \$ 51,923               | \$ 60,577  | \$ 225,000   |
| Chris Christensen  | Chief Financial Officer                   | FT    | \$ 165,000  | \$ 38,077  | \$ 44,423                              | \$ 38,077               | \$ 44,423  | \$ 165,000   |
| Open   | Chief Operating Officer                   | FT    | \$ 145,000  | \$ 33,462  | \$ 39,038                              | \$ 33,462               | \$ 39,038  | \$ 145,000   |
| Donna Craig  | Senior Program Officer                    | FT    | \$ 117,819  | \$ 27,189  | \$ 31,721                              | \$ 27,189               | \$ 31,721  | \$ 117,819   |
| Alejandro Espinoza   | Program Officer & Outreach Director       | FT    | \$ 101,843  | \$ 23,502  | \$ 27,419                              | \$ 23,502               | \$ 27,419  | \$ 101,843   |
| Will Dean  | Director - Communications & Marketing     | FT    | \$ 100,000  | \$ 23,077  | \$ 26,923                              | \$ 23,077               | \$ 26,923  | \$ 100,000   |
| Andrea Hayles  | Special Assist to the CEO/Board Relations | FT    | \$ 68,349   | \$ 15,773  | \$ 18,402                              | \$ 15,773               | \$ 18,402  | \$ 68,349    |
| Stephen Huyck  | Accounting Manager                        | FT    | \$ 66,040   | \$ 15,240  | \$ 17,780                              | \$ 15,240               | \$ 17,780  | \$ 66,040    |
| Vanessa Smith  | Special Programs & Projects Manager       | FT    | \$ 57,000   | \$ 13,154  | \$ 15,346                              | \$ 13,154               | \$ 15,346  | \$ 57,000    |
| Meghan Kane  | Program & Research Analyst                | FT    | \$ 67,000   | \$ -       | \$ 7,731                               | \$ 15,462               | \$ 18,038  | \$ 41,231    |
| *Pool - Merit Increase   | \$ 30,953                                 |       |             | \$ 7,143   | \$ 8,333                               | \$ 7,143                | \$ 8,333   | \$ 30,953    |
| Total  |   |       |             | \$ 248,539 | \$ 297,693                             | \$ 264,001              | \$ 308,001 | \$ 1,118,234 |
|  |   |       |             |            | Total District & Taxes & Benefits      |                         |            | \$ 1,459,482 |
|  |   |       |             |            |  | Net District - Salaries |            | \$ 1,030,228 |
|  |   |       |             |            | Net District - Net of Taxes & Benefits |                         |            | \$ 1,037,768 |
| EMPLOYER   |   |       |             |            |  |                         |            |              |
| FICA   |   |       |             | 15,409     | 18,457                                 | 16,368                  | 19,096     | \$ 69,331    |
| MEDICARE   |   |       |             | 3,604      | 4,317                                  | 3,828                   | 4,466      | \$ 16,214    |
| Total  |   |       |             | \$ 19,013  | \$ 22,774                              | \$ 20,196               | \$ 23,562  | \$ 85,545    |
| BENEFITS - Excludes deductibles                                    |   |       |             |            |  |                         |            |              |
| Health   |   |       |             | 28,296     | 28,296                                 | 30,277                  | 30,277     | \$ 117,145   |
| ST/LT Disability/Life  |   |       |             | 4,098      | 4,098                                  | 4,303                   | 4,303      | \$ 16,802    |
| Co-Power   |   |       |             | 4,245      | 4,245                                  | 4,458                   | 4,458      | \$ 17,406    |
| Total  |   |       |             | \$ 36,639  | \$ 36,639                              | \$ 39,037               | \$ 39,037  | \$ 151,353   |
| Copays/Deductibles - Employees                                     |   |       |             | 6,750      | 6,750                                  | 6,750                   | 6,750      | \$ 27,000    |
| Workers Comp   |   |       |             | 2,610      | 3,126                                  | 2,772                   | 3,234      | \$ 11,741    |
| 401A Plan  |   |       |             | 12,637     | 15,225                                 | 17,421                  | 20,325     | \$ 65,608    |
| DIRECTORS  |   |       |             |            |  |                         |            |              |
| Active Directors   | Approved at May 22, 2018 BOD meeting      |       |             |            |  |                         |            |              |
| Premiums - up to \$10,000/Director                                 |   |       |             | 17,502     | 17,502                                 | 17,502                  | 17,502     | \$ 70,008    |
| Stipend - \$100/meeting - up to 6 meetings/month                   |   |       |             | 12,600     | 12,600                                 | 12,600                  | 12,600     | \$ 50,400    |
| Total  |   |       |             | 30,102     | 30,102                                 | 30,102                  | 30,102     | \$ 120,408   |
| Retired Directors  |   |       |             |            |  |                         |            |              |
| Health - GASB 45 Accrual - Future Benefits accrued - Fully accrued |   |       |             | -          |  |                         |            |              |

| DESERT HEALTHCARE DISTRICT   |               |              |              |              |              |               |            |       |       |       |            |
|--|---------------|--------------|--------------|--------------|--------------|---------------|------------|-------|-------|-------|------------|
| CASH FLOW - PROGRAM DEPARTMENT - BY QUARTER  |               |              |              |              |              |               |            |       |       |       |            |
| FY 2019-2020 BUDGET  |               |              |              |              |              |               |            |       |       |       |            |
| 7/1/2019- 6/30/2020  |               |              |              |              |              |               |            |       |       |       |            |
|  | Total<br>Open |              |              |              |              |               |            |       |       |       |            |
|  |               | 2019 -2020   |              |              |              |               | 2020 -2021 |       |       |       |            |
| Existing Grants for PHI:   | Amount        | Qtr1         | Qtr2         | Qtr3         | Qtr4         | Total         | Qtr 1      | Qtr 2 | Qtr 3 | Qtr 4 | Total      |
| Existing Approved - Grants   | \$ 13,170,490 | \$ 2,715,965 | \$ 2,912,545 | \$ 2,407,661 | \$ 2,102,145 | \$ 10,138,316 | \$ 857,173 | \$ -  | \$ -  | \$ -  | \$ 857,173 |
| Community Investments - Grants & Programs by FY 2019-20120 Current Strategic Plan Goals: |               |              |              |              |              |               |            |       |       |       |            |
| Providers, Facilities and Services   | \$ -          | \$ -         | \$ -         | \$ -         | \$ -         | \$ -          | \$ -       | \$ -  | \$ -  | \$ -  | \$ -       |
| One Coachella Valley   | \$ -          | \$ -         | \$ -         | \$ -         | \$ -         | \$ -          | \$ -       | \$ -  | \$ -  | \$ -  | \$ -       |
| Community Health and Wellness  | \$ -          | \$ -         | \$ -         | \$ -         | \$ -         | \$ -          | \$ -       | \$ -  | \$ -  | \$ -  | \$ -       |
| 0 District/Foundation resources to help achieve its goals and objectives - Foundation    | \$ -          | \$ -         | \$ -         | \$ -         | \$ -         | \$ -          | \$ -       | \$ -  | \$ -  | \$ -  | \$ -       |
| \$1M Avery Pulmonary related diseases - part of Foundation EV Expansion commitment       | \$ -          | \$ -         | \$ -         | \$ -         | \$ -         | \$ -          | \$ -       | \$ -  | \$ -  | \$ -  | \$ -       |
| Grant Budget - Unallocated   | \$ 3,500,000  | \$ 875,000   | \$ 875,000   | \$ 875,000   | \$ 875,000   | \$ 3,500,000  | \$ -       | \$ -  | \$ -  | \$ -  | \$ -       |
| Total New Grants/Programs/capital project  | \$ 3,500,000  | \$ 875,000   | \$ 875,000   | \$ 875,000   | \$ 875,000   | \$ 3,500,000  | \$ -       | \$ -  | \$ -  | \$ -  | \$ -       |
|  | \$ -          |              |              |              |              |               |            |       |       |       |            |
| Grand Total all Grants/Programs  | \$ 16,670,490 |              | \$ 3,787,545 | \$ 3,282,661 | \$ 2,977,145 | \$ 13,638,316 | \$ 857,173 | \$ -  | \$ -  | \$ -  | \$ 857,173 |

|   |  |                  |                   |              |              |              |               |                  |
|---|--|------------------|-------------------|--------------|--------------|--------------|---------------|------------------|
| <b>DESERT HEALTHCARE DISTRICT</b>   |  |                  |                   |              |              |              |               |                  |
| <b>CASH FLOW - PROGRAM DEPARTMENT</b>   |  |                  |                   |              |              |              |               |                  |
| <b>FY 2019-2020 BUDGET</b>  |  |                  |                   |              |              |              |               |                  |
| <b>7/1/2019- 6/30/2020</b>  |  |                  |                   |              |              |              |               |                  |
|   |  | <b>Projected</b> |                   |              |              |              |               |                  |
|   |  | <b>6/30/19</b>   |                   |              |              |              |               | <b>Projected</b> |
|   |  | <b>Balance</b>   |                   |              |              |              |               | <b>Balance</b>   |
|   |  |                  | <b>2019 -2020</b> |              |              |              |               |                  |
| <b>Existing Grants:</b>   | <b>Name</b>  | <b>Bal - Fwd</b> | <b>Qtr1</b>       | <b>Qtr2</b>  | <b>Qtr3</b>  | <b>Qtr4</b>  | <b>Total</b>  | <b>6/30/2020</b> |
| <b>Grants:</b>  |  |                  |                   |              |              |              |               |                  |
| 2013-759-BOD 02/26/13   | Desert Hot Springs Wellness FDN - Oversampling - HARC -3yr   | \$ 15,000        | \$ 15,000         | \$ -         | \$ -         | \$ -         | \$ 15,000     | \$ -             |
| 2014-MOU-BOD-11/21/13   | Memo of Understanding CVAG CV Link Support   | \$ 10,000,000    | \$ 2,000,000      | \$ 2,000,000 | \$ 2,000,000 | \$ 2,000,000 | \$ 8,000,000  | \$ 2,000,000     |
| 2015-866-BOD-4-28-15  | The LGBT Center of PS - Desert Low-Cost Counseling Clinic - 3 yr                                   | \$ -             | \$ -              | \$ -         | \$ -         | \$ -         | \$ -          | \$ -             |
| 2015-875-BOD-6-23-15  | Desert AIDS Project - Sexually Transmitted Infection Clinic - 3 Yr                                 | \$ -             | \$ -              | \$ -         | \$ -         | \$ -         | \$ -          | \$ -             |
| 2015-876-BOD-6-23-15  | Arrowhead Neuroscience Fndtn-NeuroInterventional & NeuroCritical Care Fellowship 2 Yr              | \$ 37,354        | \$ 37,354         | \$ -         | \$ -         | \$ -         | \$ 37,354     | \$ -             |
| 2016-927-BOD-12-20-16   | SafeHouse of the Desert - "What's Up" Crisis Texting Application - 3 Yr                            | \$ 169,839       | \$ 101,904        | \$ -         | \$ 67,935    | \$ -         | \$ 169,839    | \$ -             |
| 2017-936-BOD-07-25-17   | Hidden Harvest - Senior Markets & Healthy Fairs  | \$ -             | \$ -              | \$ -         | \$ -         | \$ -         | \$ -          | \$ -             |
| 2017-938-BOD-07-25-17   | Mizell Senior Center - A Matter of Balance Phase 2 - 2 Yr  | \$ 40,030        | \$ 40,030         | \$ -         | \$ -         | \$ -         | \$ 40,030     | \$ -             |
| 2018-960-BOD-02-27-18   | Desert Cancer Foundation - Patient Assistance and Suzanne Jackson Breast Cancer                    | \$ 20,000        | \$ 20,000         | \$ -         | \$ -         | \$ -         | \$ 20,000     | \$ -             |
| 2018-962-BOD-03-27-18   | EMC - CV Collaborative Program-Antibiotic Resistance Prevention Partnership(3yr w/ 1st yr funding) | \$ -             | \$ -              | \$ -         | \$ -         | \$ -         | \$ -          | \$ -             |
| 2018-968-BOD-05-22-18   | The city of DHS Public Safety Emergency Response Program-Purchase AEDs                             | \$ -             | \$ -              | \$ -         | \$ -         | \$ -         | \$ -          | \$ -             |
| 2018-974-BOD-09-25-18   | HARC - 2019 Coachella Valley Community Health Survey - 2 Yr  | \$ 219,989       | \$ -              | \$ 89,995    | \$ -         | \$ 89,995    | \$ 179,991    | \$ 39,998        |
| 2018-980-BOD-10-23-18   | Joslyn Wellness Senior Behavioral Health Services Program - 1 Yr                                   | \$ 11,206        | \$ -              | \$ 11,206    | \$ -         | \$ -         | \$ 11,206     | \$ -             |
| 2018-981-BOD-10-23-18   | Desert Arc Healthcare Program - 1 Yr   | \$ -             | \$ -              | \$ 16,474    | \$ -         | \$ -         | \$ 16,474     | \$ -             |
| 2018-979-BOD-11-27-18   | FIND Food Bank - Healthy Food First/Pathways Out of Hunger - 1 Yr                                  | \$ 217,990       | \$ 89,178         | \$ 89,178    | \$ 39,635    | \$ -         | \$ 217,990    | \$ -             |
| 2019-985-BOD-03-26-19   | Coachella Valley Volunteers in Medicine - Primary Healthcare & Support Services - 1 Yr             | \$ 121,500       | \$ -              | \$ 54,675    | \$ -         | \$ 12,150    | \$ 66,825     | \$ 54,675        |
| <b>Possible new grants:</b>   |  |                  |                   |              |              |              |               |                  |
|   | Ronald McDonald House Inland Empire  | \$ 200,005       | \$ -              | \$ -         | \$ 200,005   | \$ -         | \$ 200,005    | \$ -             |
|   | Pegasus Riding Academy   | \$ 110,975       | \$ -              | \$ 110,975   | \$ -         | \$ -         | \$ 110,975    | \$ -             |
|   | OneFuture Coachella Valley - Behavioral Health Workplace Pipeline                                  | \$ 700,000       | \$ -              | \$ 350,000   | \$ -         | \$ -         | \$ 350,000    | \$ 350,000       |
|   | OneFuture Coachella Valley - Health career connection summer interns                               | \$ 15,042        | \$ -              | \$ 15,042    | \$ -         | \$ -         | \$ 15,042     | \$ -             |
|   | Martha's Village and Kitchen - Homeless residents from western district boundaries                 | \$ 200,086       | \$ -              | \$ 100,000   | \$ 100,086   | \$ -         | \$ 200,086    | \$ -             |
|   | Galilee Center - Farm workers Shelter  | \$ 75,000        | \$ -              | \$ 75,000    | \$ -         | \$ -         | \$ 75,000     | \$ -             |
|   | Lift to Rise - Homeless Collaborative  | \$ 825,000       | \$ 412,500        | \$ -         | \$ -         | \$ -         | \$ 412,500    | \$ 412,500       |
|   | Hidden Harvest - Senior Markets & Healthy Fairs  | \$ 50,000        | \$ 50,000         | \$ -         | \$ -         | \$ -         | \$ 50,000     | \$ -             |
|   | Health to Hope Clinics - Mobile medical units for homeless within the District                     | \$ 125,000       | \$ -              | \$ 96,000    | \$ 29,000    | \$ -         | \$ 125,000    | \$ -             |
| Total new grants - 3 month period ended 6/30/2019   |  | \$ 2,301,108     | \$ -              | \$ -         | \$ -         | \$ -         | \$ -          | \$ -             |
| <b>Grand Total - Existing grants</b>  |  | \$ 13,154,016    | \$ 2,715,965      | \$ 2,912,545 | \$ 2,407,661 | \$ 2,102,145 | \$ 10,138,316 | \$ 2,857,173     |
| <b>Community Investments - Grants &amp; Programs by FY 2019-20120 Current Strategic Plan Goals:</b> |  |                  |                   |              |              |              |               |                  |
|   | <b>Total Amount</b>  |                  |                   |              |              |              |               |                  |
|   | <b>Providers, Facilities and Services</b>  | \$ -             | \$ -              | \$ -         | \$ -         | \$ -         | \$ -          | \$ -             |
|   | <b>One Coachella Valley</b>  | \$ -             | \$ -              | \$ -         | \$ -         | \$ -         | \$ -          | \$ -             |
|   | <b>Community Health and Wellness</b>   | \$ -             | \$ -              | \$ -         | \$ -         | \$ -         | \$ -          | \$ -             |
|   | <b>District/Foundation resources to help achieve its goals and objectives - Foundation</b>         | \$ -             | \$ -              | \$ -         | \$ -         | \$ -         | \$ -          | \$ -             |
|   | <b>\$1M Avery Pulmonary related diseases - part of Foundation EV Expansion commitment</b>          | \$ -             | \$ -              | \$ -         | \$ -         | \$ -         | \$ -          | \$ -             |
|   | <b>Grant Budget - Unallocated</b>  | \$ 3,500,000     | \$ 875,000        | \$ 875,000   | \$ 875,000   | \$ 875,000   | \$ 3,500,000  |                  |
| <b>Total New Programs/Grants</b>  |  | \$ 3,500,000     | \$ 875,000        | \$ 875,000   | \$ 875,000   | \$ 875,000   | \$ 3,500,000  |                  |
| <b>Grand Total - Programs/Grants</b>  |  | \$ 16,654,016    | \$ 3,590,965      | \$ 3,787,545 | \$ 3,282,661 | \$ 2,977,145 | \$ 13,638,316 | \$ 2,857,173     |

|    | A   | B            | C          | D          | E          | F          | G            |
|----|---|--------------|------------|------------|------------|------------|--------------|
| 1  | DESERT HEALTHCARE DISTRICT  |              |            |            |            |            |              |
| 2  | PROJECTED FY2019-2020 GRANTS APPROVED BY BOARD OF DIRECTORS   |              |            |            |            |            |              |
| 3  | GRANTS BY QUARTER AND MONTHS  |              |            |            |            |            |              |
| 4  | 7/1/2019- 6/30/2020   |              |            |            |            |            |              |
| 5  |   |              |            |            |            |            |              |
| 6  |   | Total        | 2018-2019  |            |            |            |              |
| 7  |   | Amount       | Qtr1       | Qtr2       | Qtr3       | Qtr4       | Total        |
| 9  | Community Investments - Grants & Programs by FY 2019-20120 Current Strategic Plan Goals:                                  |              |            |            |            |            |              |
| 10 |   |              |            |            |            |            |              |
| 11 | Program Area #1: Providers, Facilities and Services   |              |            |            |            |            |              |
| 12 | Grant Budget Allocation   | \$ -         | \$ -       | \$ -       | \$ -       | \$ -       | \$ -         |
| 13 | Objectives:   |              |            |            |            |            |              |
| 14 | Provide facility, provider and service initiatives that enhance delivery system capacity and promote stable, high-quality |              |            |            |            |            |              |
| 15 | health services that respond to community needs.  | \$ -         | \$ -       | \$ -       | \$ -       | \$ -       | \$ -         |
| 16 |   | \$ -         | \$ -       | \$ -       | \$ -       | \$ -       | \$ -         |
| 17 |   | \$ -         | \$ -       | \$ -       | \$ -       | \$ -       | \$ -         |
| 18 | Program Area #2: One Coachella Valley   |              |            |            |            |            |              |
| 19 | Grant Budget Allocation   | \$ -         | \$ -       | \$ -       | \$ -       | \$ -       | \$ -         |
| 20 | Objectives:   |              |            |            |            |            |              |
| 21 | Strengthen community health outcomes by implementing a District expansion that enhances and broadens community funding,   |              |            |            |            |            |              |
| 22 | considers the health needs of all residents, and effectively engages residents in the entire Coachella Valley.            | \$ -         | \$ -       | \$ -       | \$ -       | \$ -       | \$ -         |
| 27 |   | \$ -         | \$ -       | \$ -       | \$ -       | \$ -       | \$ -         |
| 28 | Program Area #3: Community Health and Wellness  |              |            |            |            |            |              |
| 29 | Grant Budget Allocation   | \$ -         | \$ -       | \$ -       | \$ -       | \$ -       | \$ -         |
| 30 | Objectives:   |              |            |            |            |            |              |
| 31 | Demonstrably improve community health in the Coachella Valley leveraging District/Foundation investments and activities   | \$ -         | \$ -       | \$ -       | \$ -       | \$ -       | \$ -         |
| 35 |   | \$ -         | \$ -       | \$ -       | \$ -       | \$ -       | \$ -         |
| 51 | Grant Budget - Unallocated  | \$ 3,500,000 | \$ 875,000 | \$ 875,000 | \$ 875,000 | \$ 875,000 | \$ 3,500,000 |
| 52 | TOTAL   | \$ 3,500,000 | \$ 875,000 | \$ 875,000 | \$ 875,000 | \$ 875,000 | \$ 3,500,000 |

| Desert Healthcare District                           |  |   |  |  |  |
|--|--|---|--|--|--|
| 2019-20120 Budget Detail                             |  |   |  |  |  |
|  |  |   |  |  |  |
| 4010 - Property Tax Revenues - 2% increase from FY19 |  |   |  |  |  |
|  | \$ 6,736,264   |   |  |  |  |
|  |  |   |  |  |  |
| 4220 - Unrestricted Interest Income - FRF            |  |   |  |  |  |
|  | Lower coupon rate (approx 2.5%)at purchase produces less interest income |   |  |  |  |
| 9999-1 Unrealized Gain (Loss) FRF                    |  |   |  |  |  |
|  | Phasing out higher coupon rate investments with larger unrealized loss   |   |  |  |  |
|  |  |   |  |  |  |
| 4405 - NEOPB/CalFresh Grant Income & 7027 Expense    |  |   |  |  |  |
|  | \$ 24,000  | NEOPB phase out - 9/30/19                   |  |  |  |
|  | \$ 76,500  | CalFresh Begins 10/1/19                     |  |  |  |
|  | \$ 100,500   |   |  |  |  |
|  |  |   |  |  |  |
| 5160 - Education/Conference - Staff                  |  |   |  |  |  |
|  |  |   |  |  |  |
|  | \$ 7,500   | Educational seminars/Legislative Days, etc. |  |  |  |
|  | \$ 7,500   |   |  |  |  |
|  |  |   |  |  |  |
| 5230 - BOD meeting/conference expense                |  |   |  |  |  |
|  | \$ 8,000   |   |  |  |  |
|  | \$ 12,000  | BOD Conference                              |  |  |  |
|  | \$ 20,000  |   |  |  |  |
|  |  |   |  |  |  |
| 5270 - BOD Election Fees                             |  |   |  |  |  |
|  | \$ -   | FYE 2020 no election                        |  |  |  |
|  |  |   |  |  |  |
| 6130 - Dues & Subscriptions                          |  |   |  |  |  |
|  | \$ 6,000   | CSDA annual membership                      |  |  |  |
|  | \$ 15,000  | ACHD annual membership                      |  |  |  |
|  | \$ 1,300   | CPA license & associations                  |  |  |  |
|  | \$ 7,700   | Other                                       |  |  |  |
|  | \$ 30,000  |   |  |  |  |
|  |  |   |  |  |  |
| 6305 - CEO/COO Auto Allowance                        |  |   |  |  |  |
|  | \$ 7,200   | CEO - 600/month                             |  |  |  |
|  | \$ -   |   |  |  |  |
|  | \$ 7,200   |   |  |  |  |
|  |  |   |  |  |  |
| 6311 - Cell Phone Expense                            |  |   |  |  |  |
|  | \$ 7,812   | Current Bill                                |  |  |  |
|  | \$ 1,500   | Misc  |  |  |  |
|  | \$ 9,312   |   |  |  |  |
|  |  |   |  |  |  |
| 6351 - Travel Expense                                |  |   |  |  |  |
|  | \$ 11,000  | Travel for staff and BOD to conferences     |  |  |  |
|  |  |   |  |  |  |
| 6352 - Meals & Entertainment Expense                 |  |   |  |  |  |
|  | \$ 7,000   | Conferences/CEO lunch engagements           |  |  |  |
|  |  |   |  |  |  |
| 6355 - Computer                                      |  |   |  |  |  |

| Desert Healthcare District                      |            |  |  |  |  |
|---|------------|--|--|--|--|
| 2019-20120 Budget Detail                        |            |  |  |  |  |
|   | \$ 16,400  | Gifts - Online                                       |  |  |  |
|   | \$ 10,800  | IT support   |  |  |  |
|   | \$ 2,652   | TWC  |  |  |  |
|   | \$ 10,450  | Agenda Software (\$4,500 setup fee, \$10,000 Annual) |  |  |  |
|   | \$ 5,000   | Other  |  |  |  |
|   | \$ 45,302  |  |  |  |  |
| <b>6360 - Supplies</b>                          |            |  |  |  |  |
|   | \$ 15,000  | Current  |  |  |  |
|   | \$ 5,000   | Rezoning, etc  |  |  |  |
|   | \$ 20,000  |  |  |  |  |
| <b>6380 - LAFCO Assessment</b>                  |            |  |  |  |  |
|   | \$ 20,000  |  |  |  |  |
| <b>6405 - Office - Rent</b>                     |            |  |  |  |  |
|   |            | <b>Note: Begins 1/1/19</b>                           |  |  |  |
|   | \$ 6,600   | 550./month   |  |  |  |
|   | \$ 1,200   | misc   |  |  |  |
|   | \$ 7,800   |  |  |  |  |
| <b>6516 - Professional Fee</b>                  |            |  |  |  |  |
|   | \$ 700,000 | Facilities/Programs/Services                         |  |  |  |
|   | \$ 50,000  | Rezoning   |  |  |  |
|   | \$ 75,000  | Strategic Planning-Communications                    |  |  |  |
|   | \$ 15,000  | Miscellaneous  |  |  |  |
|   | \$ 840,000 |  |  |  |  |
| <b>6530 - Communications/ Marketing/Website</b> |            |  |  |  |  |
|   | \$ 71,500  | See Detail below                                     |  |  |  |
|   | \$ 5,000   | Website (\$1,250 per quarter)                        |  |  |  |
|   | \$ 5,000   | External Relations                                   |  |  |  |
|   | \$ 5,000   | Other  |  |  |  |
|   | \$ 86,500  |  |  |  |  |
| <b>Communications and Marketing Detail</b>      |            |  |  |  |  |
|   | \$ 15,050  | Print Publication                                    |  |  |  |
|   | \$ 1,200   | Social Media   |  |  |  |
|   | \$ 13,250  | Collateral Materials                                 |  |  |  |
|   | \$ 15,000  | Visibility and Awareness                             |  |  |  |
|   | \$ 15,000  | General Marketing                                    |  |  |  |
|   | \$ 12,000  | Photography  |  |  |  |
|   | \$ 71,500  |  |  |  |  |
| <b>Cash Flow - Tenant/building Improvements</b> |            |  |  |  |  |
|   | \$ 195,000 | Fire Sprinklers at LPMP                              |  |  |  |
|   | \$ 200,000 | Est. Other TIs and Improvements                      |  |  |  |
|   | \$ 395,000 |  |  |  |  |

**SPECIAL MEETING OF THE PROGRAM COMMITTEE  
MEETING MINUTES  
May 16, 2019**

| <b>Directors Present</b>  |  | <b>District Staff Present</b>   | <b>Absent</b>  |
|---|--|---|--|
| Chair, Carole Rogers, RN<br>Vice-President Leticia De Lara<br>Director Evett PerezGil   |  | Chris Christensen, Interim CEO, CFO<br>Donna Craig, Senior Program Officer<br>Meghan Kane, Community Health Analyst<br>Andrea S. Hayles, Clerk of the Board   | Alejandro Espinoza,<br>Program Officer and Outreach Director   |
| <b>AGENDA ITEMS</b>   |  | <b>DISCUSSION</b>   | <b>ACTION</b>  |
| <b>I. Call to Order</b>   |  | The meeting was called to order at 3:09 p.m. by Chair Rogers.   |  |
| <b>II. Approval of Agenda</b>   |  | Chair Rogers asked for a motion to approve the agenda.  | <b>Moved and seconded by Director PerezGil and Vice-President De Lara to approve the agenda.<br/>Motion passed unanimously.</b>          |
| <b>III. Meeting Minutes</b><br>1. March 21, 2019  |  | Chair Rogers asked for a motion to approve the minutes.   | <b>Moved and seconded by Vice-President De Lara and Director PerezGil to approve the meeting minutes.<br/>Motion passed unanimously.</b> |
| <b>IV. Public Comment</b>   |  | None  |  |
| <b>V. Old Business</b>  |  |   |  |
| 1. <b>The California Endowment (TCE) – Public Policy and Research Academic Partnership Grant</b><br>a. <b>Eastern Coachella Valley Listening Forums</b> |  | Meghan Kane, Community Health Analyst, explained the Eastern Coachella Valley Listening Forums conducted from February to April, describing the goals of the forums to understand the needs and priorities of the newly annexed boundaries. |  |
| 2. <b>Expanded Area Grant Funding - \$300,000</b>   |  | Chair Rogers outlined the new boundaries of the District. Chris Christensen, Interim CEO, inquired with the committee whether there are any areas the   |  |

**SPECIAL MEETING OF THE PROGRAM COMMITTEE  
MEETING MINUTES  
May 16, 2019**

|  |  |  |
|--|--|--|
| <p><b>3. Grant Proposals Under Development Update</b></p>  | <p>staff should focus on based on the listening forums.</p> <p>Vice-President De Lara would like staff to consider how the FY 19-20 budgeted monies are distributed equally or address some of the outstanding community needs. Additionally, a criterion and supportive alignment between funders to advance the issues are necessary.</p> <p>Chair Rogers explained that collaborations in the area to support and assist with funding are necessary, also recommending homeless housing proposals such as the upcoming cycle for Homeless Emergency Aid Program (HEAP) grants.</p> <p>Director PerezGil suggested collaborating with Loma Linda University Medical Center that recently scheduled a mobile unit in Mecca to address the healthcare shortage.</p> <p>Donna Craig, Senior Program Officer, explained that the proposals under development are included in the packet for the committee's review to address any questions or concerns.</p> |  |
| <p><b>VI. New Business</b></p> <p><b>1. Grant Policy OP-5 (Revised) – Consideration for Approval</b></p> | <p>Chris Christensen, Interim CEO, explained the revisions to grant policy OP-5 that includes upgrades to the grant program</p>  | <p><b>Moved and seconded by Director PerezGil and Vice-President De Lara to approve Grant Policy OP-5 and forward to the board for approval.</b></p> |



**SPECIAL MEETING OF THE PROGRAM COMMITTEE  
MEETING MINUTES  
May 16, 2019**

|  |   |  |
|--|---|--|
|  | software with more consolation of the LOIs and grant applications.  | <b>Motion passed unanimously.</b>  |
| <b>2. Grant Process Review</b>                                     | Chris Christensen, Interim CEO, described the details for reviewing the grant process, as well as with the grant policy.  | <b>Moved and seconded by Director PerezGil and Vice-President De Lara to approve the Grant Process Review and forward to the Board for approval.<br/>Motion passed unanimously.</b>                              |
| <b>3. Grant Applications for Consideration</b>                     |   |  |
| <b>a. Grant #986 – Ronald McDonald House Charities - \$200,000</b> | Donna Craig, Senior Program Officer, explained that Ronald McDonald House Charities is a new grant submission, also outlining the services such as transplants and pediatric oncology that are not offered in the Coachella Valley. Karen Hooper, Executive Director, Ronald McDonald House Charities, described the services and east valley residents that present to Loma Linda University Medical Center for services that are not offered in the Coachella Valley. | <b>Moved and seconded by Chair Rogers and Director PerezGil to approve Grant #986 – Ronald McDonald House Charities — \$200,000 and forward to the board for approval.<br/>Motion passed unanimously.</b>        |
| <b>b. Grant #997 – Martha’s Village and Kitchen - \$200,896</b>    | Donna Craig, Senior Program Officer, explained Martha’s Village and Kitchen grant request was for west valley homeless residents that present to the shelter. Linda Barrack, Executive Directors, Martha’s Village & Kitchen, described the percentage of homeless that were housed based on the prior grant funding from the District, and the number of unduplicated persons experiencing homelessness that are served.   | <b>Moved and seconded by Vice-President De Lara and Director PerezGil to approve Grant #997 — Martha’s Village and Kitchen — \$200,896 and forward to the Board for approval.<br/>Motion passed unanimously.</b> |

**SPECIAL MEETING OF THE PROGRAM COMMITTEE  
MEETING MINUTES  
May 16, 2019**

|  |   |   |
|--|---|---|
| <p><b>c. Grant #989 — Pegasus Riding Academy — \$109,534</b></p>                 | <p>Donna Craig, Senior Program Officer, described the Pegasus Riding Academy program and its assistance with the disabled community.</p> <p>Robin Montgomery, Executive Director, Pegasus Riding Academy, and Chase Burke, Chief Operating Officer, explained the physician referrals and the autistic and cerebral palsy children that benefit from the program. Vice-President De Lara outlined supplemental funding that can also assist such as the Regional Access Project (RAP) Foundation.</p> | <p><b>Moved and seconded by Vice-President De Lara and Chair Rogers to approve Grant #989 — Pegasus Riding Academy — \$109,534 and forward to the Board for approval.</b></p> <p><b>Motion passed unanimously.</b></p>  |
| <p><b>d. Grant #993 — Galilee Center — \$75,000</b></p>                          | <p>Donna Craig, Senior Program Officer, explained that the Galilee Center is a new grant request, also describing the site visit that staff participated in at the center. Claudia Castorena, of Galilee Center, thanked the Program Committee and described the services in the east valley such as emergency services for food and basic items, including referrals for services provided by the center.</p>  | <p><b>Moved and seconded by Vice-President De Lara and Chair Rogers to approve Grant #993 — Galilee Center — \$75,000 and forward to the Board for approval.</b></p>  |
| <p><b>e. Grant #994 — OneFuture Coachella Valley - \$700,000 (24 months)</b></p> | <p>Donna Craig, Senior Program Officer, described the grant request for the mental health college and career pathway development initiative.</p>  | <p><b>Motion passed unanimously.</b></p> <p><b>Moved and seconded by Vice-President De Lara and Chair Rogers to approve Grant #994 — OneFuture Coachella Valley — \$700,000 (24 months) and forward to the Board for approval.</b></p> <p><b>Motion passed unanimously.</b></p> |

**SPECIAL MEETING OF THE PROGRAM COMMITTEE  
MEETING MINUTES  
May 16, 2019**

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| <p><b>f. Grant #995 —<br/>OneFuture<br/>Coachella Valley<br/>- \$15,042 —<br/>Health Career<br/>Connections<br/>Summer Interns</b></p> | <p>Donna Craig, Senior Program Officer, explained the specifics of the grant for Health Career Connections summer interns. Sheila Thornton, Executive Director, OneFuture Coachella Valley, thanked the committee, describing the improvements from the prior grant also outlining the benefits of Latino students enrolled in the program.</p>  | <p><b>Moved and seconded by Vice-President De Lara and Director PerezGil to approve Grant #995 — OneFuture Coachella Valley — \$15,042 — Health Career Connections Summer Interns and forward to the Board for approval.<br/>Motion passed unanimously.</b></p> |
| <p><b>g. Grant #100 —<br/>Voices for<br/>Children —<br/>\$24,000</b></p>   | <p>Donna Craig, Senior Program Officer, explained that the Voices for the Children is a new grant request for court-appointed individuals that advocate for foster care. Jessica Munoz, Voices for Children, described the Court Appointed Special Advocate (CASA) Program and support for children in the foster program.</p>   | <p><b>Moved and seconded by Vice-President De Lara and Director PerezGil to approve Grant #100 — Voices for Children — \$24,000 and forward to the Board for approval.<br/>Motion passed unanimously.</b></p>   |
| <p><b>4. Interviews to consider<br/>the appointment of five<br/>(5) volunteer<br/>community members</b></p>                            | <p>Chair Rogers explained that Dr. Hare withdrew his application, and Christine Anderson is not in attendance. Chair Rogers also explained the mission of the District and the role of volunteer community members.</p> <p>Thomas Thetford described his background at Clinicas De Salud, Yale University Medical Group, Quest Diagnostics, reviewing grants for Health Resources and Services Administration (HRSA), and his 30 years of experience in healthcare.</p> <p>Nicholas Behrman described his background as a retired ordained</p> |   |

**SPECIAL MEETING OF THE PROGRAM COMMITTEE  
MEETING MINUTES  
May 16, 2019**

|  |  |  |
|--|--|--|
|  | <p>Rabbi, his work with the clergy association, and experience with strategic planning and program funding.</p> <p>Thomas Smith described his prior employment with the Office of the Comptroller of the Currency, and his leadership in the Palm Springs area with the Rotary Club, also detailing his education.</p> <p>Luciano Crespo described his background in the Coachella Valley also detailing his work as a behavioral health specialist for 16 years with the County of Riverside.</p> <p>The Directors asked individual questions of the interviewees and thanked them for their interest.</p> <p>Chair Rogers explained that Christine Anderson was unable to attend, including Sid Rubenstein who serves on the Finance and Administration Committee. However, the policy state's five (5) community members. More than five community members requires Board approval and a change to the bylaws.</p> <p>The committee concluded that Christine Anderson and Sid Rubenstein will interview at the June 11 Program Committee meeting.</p> | <p><b>Moved and seconded by Vice-President De Lara and Chair Rogers to recommend all four candidates as Volunteer Community Members of the Program Committee to the Board for approval.</b></p> <p><b>Motion passed unanimously.</b></p> |
|--|--|--|

**SPECIAL MEETING OF THE PROGRAM COMMITTEE  
MEETING MINUTES  
May 16, 2019**

|                                       |   |  |
|---------------------------------------|---|--|
|                                       | Vice-President De Lara recommended a wait list for any potential appointments beyond five members.<br><br>Vice-President De Lara motioned to appoint all four candidates. |  |
| <b>VII. Committee Member Comments</b> | None  |  |
| <b>V. Adjournment</b>                 | Chair Rogers adjourned the meeting at 5:30 p.m.   | <b>Audio recording available on the website at <a href="http://dhcd.org/Agendas-and-Documents">http://dhcd.org/Agendas-and-Documents</a></b> |

ATTEST: \_\_\_\_\_  
Carole Rogers, RN, Chair/Director  
Program Committee

*Minutes respectfully submitted by Andrea S. Hayles, Clerk of the Board*

## PROPOSALS UNDER DEVELOPMENT

Information only – status update of new and existing grants since last report of 5/16/19 special Program Committee meeting

| Letters of Inquiry  |   |  |
|---|---|--|
| Agency  | Staff Notes   | Status   |
| <b>Health to Hope Clinics APPLICATION WITHDRAWN – ORGANIZATION CLOSED DOORS ON MAY 17, 2019</b> | LOI requesting \$125,000 to support the organization’s mobile medical units in order to serve more of the homeless individuals within the District’s current service area and/or throughout eastern Coachella Valley (the passage of Measure BB). | <b>Stage 2 Application invitation generated.</b><br>Awaiting <b>submission of application.</b>   |
| <b>Alzheimers Coachella Valley</b>  | LOI received requesting \$10,000 for programming. This is a relatively new organization (IRS determination January 2018), split off from Alzheimers Association Desert Chapter (501 © 3 determination June 1985).                                 | A funding request of over \$5,000 requires audited financial statements. Requested audited financials from the organization.<br><b>Audited financials still not received.</b>  |
| <b>Desert AIDS Project</b>  | <u>Emailed</u> LOI requesting \$459,006 for Get Tested Coachella Valley 2.0.  | Site visit and meeting at DAP was completed April 2, 2019. The funding request was concentrating the new version 2.0 of Get Tested Coachella Valley (GTCV) specific to the residents of the East Valley. Other items included in the funding request were advertising dollars; support for the mobile testing van and Smart cars; salaries; event sponsorship; and support for the DOCK (the STD clinic) to offset lost revenue. |

|  |   |  |
|--|---|--|
|  |   | DAP will provide its strategic plan (received) & Vision 2030 for review and compatibility with DHCD's strategic plan.  |
| <b>Hidden Harvest</b>                      | LOI received requesting \$50,000 for low-income senior markets.   | Grant request on hold (per grantee's decision) until more current audited financials are completed.  |
| <b>Coachella Valley Rescue Mission</b>     | LOI received requesting \$270,000 for services for hospital-discharged homeless patients.   | SITE visit to be scheduled.  |
| <b>Applications</b>                        |   |  |
| <b>Grantee</b>                             | <b>Staff Notes</b>  | <b>Status</b>  |
| <b>Ronald McDonald House Inland Empire</b> | <b>Stage 1 LOI:</b> Requested \$200,005 to support programs and services specific to Coachella Valley families (approximately 20%) that are referred by JFK Hospital, DRMC and Eisenhower Health for intensive and specialized medical treatments at the Children's Hospital. | <b>Stage 2:</b> Application reviewed and scored. To be presented for consideration at the May 16 <sup>th</sup> Special Program Committee meeting. Program Committee members moved approval to recommend forwarding to the Board for funding. |
| <b>Pegasus Riding Academy</b>              | <b>Stage 1 LOI:</b> Requested \$109,534 to provide equine therapy to 115 clients residing in the Desert Healthcare District (original boundaries).  | <b>Stage 2:</b> Application reviewed and scored. To be presented for consideration at the May 16 <sup>th</sup> Special Program Committee meeting. Program Committee members moved approval to recommend forwarding to the Board for funding. |
| <b>OneFuture Coachella Valley</b>          | <b>Stage 1 LOI</b> requesting \$700,000 for two years for support for the ongoing behavioral health workforce pipeline development.   | <b>Stage 2: Application reviewed and scored.</b> To be presented for consideration at the May 16 <sup>th</sup> Special Program Committee meeting. Program Committee members moved approval to recommend forwarding to the Board for funding. |

|                              |  |  |
|------------------------------|--|--|
| OneFuture Coachella Valley   | Stage 1 LOI requesting \$15,042 for Health Career Connection (HCC) summer interns (2).   | Stage 2: Application reviewed and scored. To be presented for consideration at the May 16 <sup>th</sup> Special Program Committee meeting. Program Committee members moved approval to recommend forwarding to the Board for funding.  |
| Martha's Village and Kitchen | Stage 1 LOI requesting \$200,086 to offset bed costs for homeless residents from the western District boundaries.  | Stage 2: Application reviewed and scored. To be presented for consideration at the May 16 <sup>th</sup> Special Program Committee meeting. Program Committee members moved approval to recommend forwarding to the Board for funding.  |
| Galilee Center               | Stage 1 LOI requesting \$75,000 to serve approximately 200 seasonal and migrant farm workers with overnight shelter (including meals, showers, lockers & laundry facilities)                 | Stage 2: Application reviewed and scored. To be presented for consideration at the May 16 <sup>th</sup> Special Program Committee meeting.<br>*** PLEASE NOTE: If approved, these grant funds will be allocated from the \$300,000 budget set aside for the newly expanded boundaries of eastern Coachella Valley.<br>Program Committee members moved approval to recommend forwarding to the Board for funding. |
| Voices for Children          | Stage 1 LOI requesting \$24,000 to recruit and train 12 CASAs (Court Appointed Special Advocates) to advocate for health and mental health care for foster children in the Coachella Valley. | Site Visit: Completed<br>Stage 2: Application reviewed and scored. To be presented for consideration at the May 16 <sup>th</sup> Special Program committee meeting. Program Committee members moved approval to recommend forwarding to the Board for funding.   |
| Progress Reports             |  |  |
| Applicant                    | Staff Notes  | Status   |



| Final Grant Reports   |   |   |
|---|---|---|
| Applicant   | Staff Notes   | 5 things to be done differently   |
| <p><b>The LGBT Community Center of the Desert ("The Center") - Grant #866:</b><br/> <i>Low-cost counseling clinic</i></p> | <p><b>Grant term: 7/1/15 - 10/31/18</b><br/> <b>Original Approved Amount: \$140,000</b><br/> <i>Grantee's Self Rating of Final Success:</i><br/> <b><i>Achieved more than projected results</i></b></p> <p>Final Success:</p> <ol style="list-style-type: none"> <li>1. We saw 1,154 clients in FY2015-2016, with 2,292 total appointments. We saw 1,915 clients in FY2016-2017, with 2,735 total appointments. We saw 1,450 clients in FY2017-2018, with 2,162 appointments. We've seen 411 clients, with 880 appointments scheduled so far for the FY2018-2019.</li> <li>2. The mean Beck Depression Inventory (BDI-II) score at intake for depression was 20.7 (moderate depression) and the mean at completion of therapy was 9.7 (minimal depression). For those clients presenting with depression, treatment was clearly effective.</li> <li>3. 17 interns have rotated through the training program during the three years.</li> <li>4. HARC is in process of doing the follow-up study to investigate changes in the LGBTQ community during the past three years. <b>NOTE: Needs assessment</b></li> </ol> | <ol style="list-style-type: none"> <li>1. Offer increased stipends to the interns in order to attract qualified candidates. \$15hr is too low a salary for graduate students.</li> <li>2. Offer a two-year minimum internship contract to reduce turnover and improve continuity of services.</li> <li>3. Increase marketing and outreach efforts to older adults in the community who would benefit from CBT for Late Life Depression treatment. We could be seeing more clients eligible for this program if we were able to overcome stigma.</li> <li>4. Build transportation costs into the budget to overcome the barrier of accessing services.</li> <li>5. Develop a HIPAA-secured videoconferencing station so that we could offer tele-therapy sessions for clients who are unable to attend face-to-face therapy sessions.</li> </ol> |

|  |   |  |
|--|---|--|
|  | <p><b>completed.</b></p> <p>5. The RCDMH application process is complete and has been approved.</p> <p><b>Impediments</b> encountered in achieving the benefits or tangible effects:</p> <p>Finding qualified interns has been challenging. In addition, transportation, chronic pain, medical issues, and other barriers caused clients to cancel or not show for appointments. Mental health stigma impedes access to services, especially for older adults who often don't recognize they are depressed or believe the myth that depression is a normal part of aging.</p> |  |
|  |   |  |



Date: May 28, 2019

To: BOARD OF DIRECTORS

Subject: Policy #OP-5 - Grant & Mini Grant Policy and Grant Process Flow Chart

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**PROGRAM COMMITTEE Recommendation:** Consideration for approval of Policy #OP-5 – Grant & Mini Grant Policy, along with the Grant Process Flow Chart

**Background:**

- Staff has been working on developing an updated grant process.
- The District has upgraded its grant software to a cloud-based platform and has established an improved grant process to include scoring of each grant application.
- The District's grant policy must be updated to comply with AB 2019 – amending the Health & Safety Code related to health care districts.
- The Grant Process Flow Chart was reviewed and approved at the March 2019 Program Committee. The written description of the process has been added.
- The Policy #OP-5 Grant & Mini-Grant Policy and the Grant Process Flow Chart were reviewed and approved at the May 16, 2019 Special Program Committee meeting.
- The Policy #OP-5 and the Grant Process Flow Chart are included in the packet for the Board of Director's review and consideration for approval.

**Fiscal Impact:**

N/A



**POLICY TITLE:** Grant & Mini-Grant Policy

**POLICY NUMBER:** OP-5

**DRAFT DATE:** 05.16.19

**BOARD APPROVAL DATE:** 05/24/2016 - 05-28-19 BOD

Board Approved Policy Procedure 02/20/2012

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**POLICY: GRANT & MINI-GRANT POLICY**

**Policy #OP-5:**

In accordance with Desert Healthcare District's mission and strategic plan it is the policy of the Desert Healthcare District to provide guidelines for Grants & Mini-Grants to provide health and wellness programs/projects for the benefit of the District residents and in alignment with the California Health and Safety Code requirements. Each year the Board of Directors will allocate a budget for both grants and mini-grants.

The District Board may amend this policy as needed to be consistent with any state legislation regarding healthcare district grant programs.

**GUIDELINES:**

1. The District will administer the grant funds to assure responsible distribution of monies and to maximize the benefit to community members and fairness to grant recipients.
  - 1.a. All grants must align with the Desert Healthcare District's strategic plan. The strategic plan is available on our website, [www.dhcd.org](http://www.dhcd.org)
  - 1.b. The Board will adopt a grant budget allocation each fiscal year during the annual budget process. (July – June)
  - 1.c. Grant recipients should not assume there exists an entitlement to continued funding nor that similar funding will be available in future years.



1.d. Grant recipients must accept the District's standard grant/contract terms and conditions as a stipulation of any grant award. Grantee who is not in compliance as identified in the Grant Contract may become ineligible to apply for future grants for a period of up to two (2) years

1.e. The District will place a priority on collaboration with community agencies applying for grants, to maximize use of funds and impact while avoiding the fostering of competing programs that may make each such competing programs to become less effective.

Applicants who choose not to collaborate must demonstrate a distinction between their proposed services and those that may already be in place.

1.1 Grant requestors utilizing a fiscal agent may be considered; the application shall include a copy of a resolution adopted by the fiscal agent organization's board of directors approving of the action to act as an agent on behalf of the requestor.

1.2 Individual meetings regarding grants between an applicant and a District Board member, officer or staff outside of the established grant process is prohibited. Staff may provide technical assistance, upon request, from potential and current Grantees.

2. **Mini Grants** allow the Desert Healthcare District community to access support for small health initiatives that possibly do not have the capacity for a large program or project. The mini grant application is processed by the administration of DHCD. Consideration is contingent upon the availability of funds, community health priorities, and the ability of the applicant to effectively administer the project programmatically and financially. The mini grant provides up to \$5,000 per one request in a fiscal year. The request must align with the DHCD strategic goals and objectives.



### 3. Grant Application Process

#### a. Program Committee

The Program Committee shall be responsible for oversight and for making recommendations to the Board, where appropriate, on District matters related to grant-making and related programs.

#### b. Eligibility/Criteria

3.b.1 The District awards grants only to organizations exempt from federal taxation under Section 501(c) (3) of the Internal Revenue Code or equivalent exemption; such as a public/governmental agency, program or institution. Except for mini grant recipients, all organizations must have current audited financial statements.

3.b.2 Organizations must directly serve residents of the Desert Healthcare District. Agencies physically located outside [District boundaries](#) may be eligible for funds upon demonstration that the residents of the District will be proportionately served.

3.b.3 Grants are available to organizations whose activities improve residents' health within one or more focus areas of the District's [strategic plan](#). Through investment of its grant dollars, the District supports programs, organizations and community collaborations with potential for achieving measurable results. Through the use of a grant scoring structure, consideration is given to projects or organizations that:

- Have proven records of success and capacity
- Have potential to impact the greatest numbers of District residents in alignment with strategic goals
- Can demonstrate the greatest potential to positively change health-related behaviors
- Are based on research and/or best practices that demonstrate effectiveness
- Have data available to measure progress, outcomes and relevance
- Have strong fiscal and operational governance



#### **4. Funding Restrictions**

4.1 The District will NOT support the following:

- Individuals
- Endowment campaigns
- Retirement of debt
- Annual campaigns, fundraising events, or expenses related to fundraising
- Programs that proselytize or promote any religion or sect, or deny services to potential beneficiaries based upon religious beliefs
- Expenses related to lobbying public officials
- Political campaigns or other partisan political activities
- Unfunded government mandates
- Replacement funds to allow funding to be shifted to other programs or budget areas

4.2 Only one open grant per grant recipient is allowed.

*4.3 Multiyear grant funding may be considered for approval. The total amount of funding for multi-year grants may not exceed 30% of the total aggregate amount of the annual approved Grant budget by the District Board.*

#### **5. Online Application Process**

- **STEP 1:** Program Committee works with staff to assist with the development of proposed Outcomes/Goals/Objectives driven by the strategic plan focus areas, research and community engagement.
- **STEP 2:** Staff receives online Stage 1 Letter of Interest (LOI) and supporting documents from applicant.
- **STEP 3:** Staff Review and preliminary due diligence is performed on all LOIs and invites grantees, via email, authorization to move to Stage 2 - the grant application.
- **STEP 4:** Staff reviews full grant applications, performs full due diligence and brings forward to the Program Committee for consideration.



- **STEP 5:** Program Committee brings forward recommendations for review and consideration of approval by the Board of Directors.

## **6. No-Cost Grant Extension**

6.1 Under a No-Cost Extension, grantees may extend a grant's project period one time for up to 12 months. A No-Cost Extension may be requested when the following conditions are met:

- 6.1.1 No term of award specifically prohibits the extension
- 6.1.2 Project's originally approved scope will not change
- 6.1.3 The end of the project/grant period is approaching
- 6.1.4 There is a programmatic need to continue
- 6.1.5 There are sufficient funds remaining to cover the extended effort

6.2 The Desert Healthcare District always retains the right to decline the request. Examples of reasons to decline might include:

- a. An extension may not be granted solely because there is money left over. Programmatic benefit must be justified.
- b. Deliverables as outlined in Exhibit B (Payment Schedule, Requirements & Deliverables) have been met.

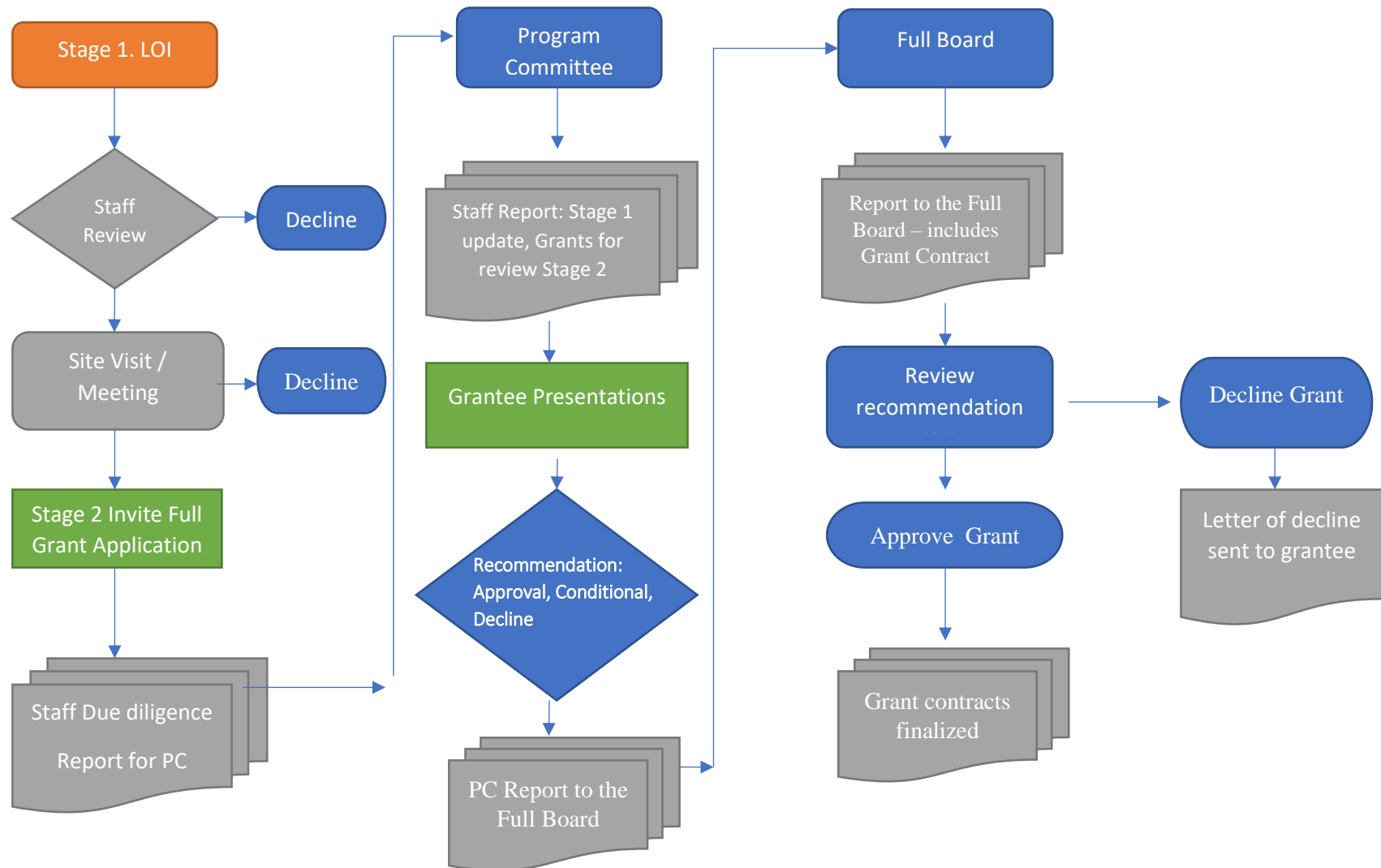
### **6.3 Process:**

Grantee must submit a written request to the DHCD at least 30 days before the end of the current project period. The request should be sent to the Grant Department and include the following information:

- 1. The amount of funds remaining, and an explanation for why they have not been spent
- 2. Rationale for continuing the project
- 3. An explanation of why the project has not been completed
- 4. Inclusion of a detailed work plan and how all unfinished activities will be completed by the proposed end date



## Current Grant Process



Note: Staff is available to grantees for technical support both before, during and after the grant process.

Step 1. Letter of Interest (LOI) – Stage 1 - accessed via the District website - documents are attached and letter is submitted via the web.

A. LOI is uploaded from the system

Step 2. Staff verify the LOI is complete and the attached required documents have been received. I.e. Audited financials.

A. Grant staff review the LOI and if the program and budget look reasonable, then audited financials are submitted to the CFO for review.

B. Upon grant staff acceptance and CFO approval to move forward – email sent via the grant software to grantee to invite for a full application – Stage 2

a. At this point if grantee does not meet baseline requirements Staff may decline or request clarity from the grantee if staff believe there is a misunderstanding of the grantee. This will be performed via the email system built into the grant software for tracking.

Step 3. Grantee submits application and all supporting documents via the grant software.

Step 4. Grant application is uploaded from the system

A. Staff verify all attachments are included as required. I.e. completed budget form – Completed Application etc.

a. If documents are missing or there are perceived concerns – staff will request further information from the grantee. This will be performed via the email system in the grant software – may also include the application being returned to the grantee for further completion. If there are minor changes, these can be made via the staff (with written consent from the grantee) or the application can be returned to the grantee for revisions.

b. Staff reviews and scores the application.

B. Grant packet prepared for review. – currently this is an internal process – it is recommended to bring on Readers in the future.

C. Staff sends the grant packet for review to each of the current staff readers (Donna and Alejandro) - CFO should be sent the full packet so he may review the financials, 990's, and budget narrative for comments/concerns/approval. (Audited financials already reviewed from Step 2 above)

D. Staff reviews independently the grant applications and supporting documents using the scoring structure.

E. Reviews are submitted into the system upon completion – note there is a deadline for this process and if the date is missed the application will no longer be available for review

F. Grant staff compiles the review information and establishes comments for the Program Committee (PC) Write-up. This is a template within the grant software. Once completed this will be used to bring together the PC packet materials, to include the full

grant application packet and scoring review sheets. Staff will not recommend grants, but will point out key areas of focus - both positive or concerning.

Step 5. PC Packet created for each grant and saved in PC meeting U drive file in PDF format to be included in the PC Packet. This is performed via the Grant software.

Step 6. Staff present each grant request to the committee for review. Staff will invite each grantee to be present to give the committee an opportunity to ask further clarifying questions regarding the grant.

- A. Staff will document the recommendations from the PC to be included in Board Packet Write up – (same as above for PC, but includes PC recommendations.)

Step 7. Staff to update Board Packet write up and create the grant contract based on PC recommendations to the Board.

- A. Exhibit B to be auto-populated by payment schedule set in the grant system.
  - a. Grants under \$250,000 will report out semiannually and final report
    - i. 1<sup>st</sup> Payment 45% of grant – fully executed contract received from grantee
    - ii. 2<sup>nd</sup> Payment 45% of grant - first Progress and Budget Progress reports are received and reviewed
    - iii. Last Payment 10% (retention) of grant - last 6-month Progress and Budget Progress reports and final grant report received and reviewed
  - b. Grants over \$250,000 will report out quarterly and final report
    - i. 1<sup>st</sup> Payment 22.5% of grant – fully executed contract received from grantee
    - ii. 2<sup>nd</sup> Payment 22.5% of grant - first Progress and Budget Progress reports are received and reviewed
    - iii. 3<sup>rd</sup> Payment 22.5% of grant - second Progress and Budget Progress reports are received and reviewed
    - iv. 4<sup>th</sup> Payment 22.5% of grant - third Progress and Budget Progress reports are received and reviewed
    - v. Last Payment 10% (retention) of grant - Last quarter Progress and Budget Progress reports and final grant report are received and reviewed.

Step 8. Staff to create packet of each grant to be included the Board Packet:

- 1. Staff write-up with PC Recommendations
- 2. Application
- 3. Exhibits B – Payment schedule, Requirements and Deliverables
- 4. Exhibit C – Line Item Budget

## 5. Grant History Summary

A. Packet saved into Board U drive file in pdf format to be included in Board packet.

Step 9. Staff to invite grantees to participate in Board meeting and to be present to answer further questions from the Board

A. Decision of the Board entered into the grant system – Contract generated

B. Grant contract signatures obtained and request for first payment submitted to Finance

Step 10. Staff sets up progress reports with email reminders

Step 11. Staff receives progress report, current budget progress report outlining expended funds with receipts - reviews – obtains clarity, if needed, from the grantee

A. Staff submits request for next payment from Finance

B. Staff updates Resources and Philanthropy for upcoming PC and Board meeting.

Step 12. Staff receives final report (narrative only) reviews / confirms grant dollars expended / determines final payout/possible no-cost grant extension (of which staff is to be notified, by request from grantee, 30 days before the end of the current project period).

A. Staff submits request for final payment of grant or/

B. Staff creates request for no-cost extension – presented to Board for approval.

Step 13. Staff closes out the grant on system with final narrative for internal use only.

Options: performance/compliance comments, rating or alerts



**Date:** May 28, 2016

**To:** Board of Directors

**Subject:** Grant # 986 Ronald McDonald House Charities Of Southern California

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**Grant Request:** Temporary Housing and Family Support Services Program

**Amount Requested:** \$200,000.00

**Project Period:** 6/1/2019 to 5/31/2020

**Action by Program Committee: (Please select one)**

- Full recommendation and forward to the Board for consideration with the Committee's recommendation that a grant amount of \$200,000.00 be approved. **PROGRAM COMMITTEE MEMBERS SELECTED THIS ACTION**
- Recommendation with modifications
- Deny

**Project Description:** House Program: Ronald McDonald Houses are designed to boost the innate strengths of families during a time of crisis, enabling them to confront a critically ill child's treatment and recovery with courage and hope. The IERMH offers comfortable guest rooms that can accommodate up to four members of a child's family; private restrooms, communal kitchens where families can prepare "home-cooked" meals; laundry services/supplies; computer access, daily activities including arts and crafts and monthly services such as free haircuts and chair massages; healthy meals prepared by volunteers; and mutual support from other families who are going through a similar experience.

Family Support Services (FSS) Program: This program offers comprehensive support to families, parents and their children. Faculty from the California School of Professional Psychology recruit and train mental health professionals. All FSS team members are supervised by a licensed psychologist. There are three important components. The first is they provide compassionate emotional support for children, couples and families, whether that be in their office, in the playroom or kitchen, or walking to the hospital. FSS is integrated into the House. They provide welcome meetings and support meetings to orient families as well as to offer additional or impromptu support. This compassionate care for families continues after they leave the House, and for those who return. In addition, every day FSS offers therapeutic Fun Club activities for children, parents and families. These activities may be making scrapbooks, playing



kickball, making pizzas, or taking singing lessons. FSS actively participates in building a sense of community and normalcy for families living at IERMH.

FSS is available to the House seven days a week, 24 hours a day, 365 days. These services are offered in English and Spanish on-site and the House staff has accessibility to over 250 other languages through an interpreter service.

## **2019 Grant Request Summary**

### **Ronald Mcdonald House Charities Of Southern California, Grant #986**

Tel:  
11365 Anderson Street  
Loma Linda, California 92354  
<http://rmhcsc.org/inlandempire>

**Contact:**

Gracie Muniz  
Tel: (909) 747-1260  
[gmuniz@rmhcsc.org](mailto:gmuniz@rmhcsc.org)

### **Historical (approved Requests)**

### **About the Organization**

**Organization Type:**  
501(c)(3)

### **Proposal**

**Project Title:** Temporary Housing and Family Support Services Program

|                              |             |
|------------------------------|-------------|
| <b>Total Project Budget:</b> | \$1,697,951 |
| <b>Requested Amount:</b>     | \$200,000   |
| <b>Length of Project:</b>    | 12 months   |
| <b>Start Date:</b>           | 6/1/2019    |
| <b>End Date:</b>             | 5/31/2020   |

**Background:**

Background

The Inland Empire Ronald McDonald House (IERMH) was founded in 1996 with a mission to provide comfort, care, and support to children and families in Southern California. More than 40% of our families served come from Riverside County, 20% from the Coachella Valley. We are one of the few organizations designed specifically to support caregivers while a child is undergoing treatment for a serious injury or illness at Loma Linda University Children's Hospital or other regional hospitals that offer pediatric care. Our program gives families the ability to be near their child who has been sent to Loma Linda to receive specialized critical care and treatment. Since its opening, the IERMH has served more than 25,000 stay requests by providing a "home away from home" and since 2017 we are able to accommodate 54 families nightly. These services are offered at little or not cost. Our vision is a community where children and their families embrace life and healing with a sense of hope, enthusiasm, courage and joy. Ronald McDonald Houses are the primary enabler of family-centered medical care around the world.

**Community Need:**

Our program and services include providing temporary housing for up to 54 families nightly 365 days a year; providing a private guest room with shared common spaces; provide every family with the

opportunity to meet with our Family Support Services (FSS) team for emotional support; provide families the resources needed to navigate through the challenges they face, and assist them with making community support connections. IERMH is a vital part of the local healthcare community, offering essential services that ensure families have access to life-saving pediatric treatments at our local children's hospital, and other medical and mental health facilities. Children whose families stay at Ronald McDonald Houses tend to be the sickest, travel the furthest distances for care, and spend the longest time in the hospital. Program goals are: to service every family and child who needs us by providing a safe place to stay; to keep families close to their children during medical treatment; to help alleviate financial burden placed on families when they need to relocate for short and long periods of time; to provide access to local resources, educational material and tools for families to gain a broader knowledge of their child's medical condition and treatment; and provide additional support services through FSS. Twenty percent of the families served annually are from the Coachella Valley referred by JFK Hospital, Desert Regional Medical Center and Eisenhower Medical Center for intensive and specialized medical treatments at the Children's Hospital.

With funding support from the DHCD, we would be able to continue to provide essential services through our House program ensuring comfort, care, and support to thousand of people each year, and to provide emotional and mental health support and resources through our Family Support Services program. The IERMH is a vital part of the local healthcare community offering invaluable services that ensure families have access to primary health care, life-saving pediatric treatments, and behavioral health services. Children whose families stay at the IERMH tend to be the sickest, travel the furthest distances for care, and spend the longest time in the hospital. Depending on their health needs, some of our families move in to the House for months at a time while their child is undergoing treatment. Studies show that almost two-thirds of parents whose children are hospitalized for at least three days have borderline or clinical levels of anxiety and more than 25 percent of parents with children hospitalized in pediatric wards experience significant post-traumatic stress symptoms three months after their child's discharge. The IERMH helps to bridge access to top medical care for seriously ill children, improve family coping during pediatric hospitalization, and support the child's recovery. In a recent survey of 250 families, researchers found that children and their parents who stayed at a RMH had a better perceived quality of life than expected for children with chronic diseases and more than 95% of hospital administrators have reported that their partnership with a RMH program enhances their ability to provided family-centered care. This program saves families thousands of dollars each year in housing, food costs, and health and wellness services while their children are hospitalized.

#### **Project Description:**

**House Program:** Ronald McDonald Houses are designed to boost the innate strengths of families during a time of crisis, enabling them to confront a critically ill child's treatment and recovery with courage and hope. The IERMH offers comfortable guest rooms that can accommodate up to four members of a child's family; private restrooms, communal kitchens where families can prepare "home-cooked" meals; laundry services/supplies; computer access, daily activities including arts and crafts and monthly services such as free hair cuts and chair massages; healthy meals prepared by volunteers; and mutual support from other families who are going through a similar experience.

**Family Support Services (FSS) Program:** This program offers comprehensive support to families, parents and their children. Faculty from the California School of Professional Psychology recruit and train mental health professionals. All FSS team members are supervised by a licensed psychologist. There are three important components. The first is they provide compassionate emotional support for children, couples and families, whether that be in their office, in the playroom or kitchen, or walking to the hospital. FSS is integrated into the House. They provide welcome meetings and support meetings to orient families as well as to offer additional or impromptu support. This compassionate care for families continues after



they leave the House, and for those who return. In addition, every day FSS offers therapeutic Fun Club activities for children, parents and families. These activities may be making scrapbooks, playing kickball, making pizzas, or taking singing lessons. FSS actively participates in building a sense of community and normalcy for families living at IERMH.

FSS is available to the House seven days a week, 24 hours a day, 365 days. These services are offered in English and Spanish on-site and the House staff has accessibility to over 250 other languages through an interpreter service.

### **Desired Outcomes**

Program Goals for 2019 are: 1.) To provide temporary housing for up to 54 families nightly 365 days a year and provide accommodations for every stay request from a family who needs us. Our goal is to serve more than 1,900 families accommodating more than 6,500 people ensuring that we are keeping families close to their critically ill child during their medical treatment. 2.) To help alleviate the financial burden placed on families when they need to relocate for short and long periods of time. 3.) To provide access to local resources, educational material and tools for families to gain a broader knowledge of their child's medical condition and treatment; and 4.) provide supportive services through our Family Support Services program giving every family the opportunity to meet with one of the FSS team members to assist them with emotional support; provided resources needed to navigate through the challenges faced from losing their home or apartment, increased medical bills, lack of funds, and assist them with making community support connections.

### **Evaluation Plan**

The IERMH is the only program in the Inland Empire, Riverside County and San Bernardino County, offering this type of support service to families with seriously ill children allowing families to remain close to their child during their medical treatment. Robust statistical data is kept on a day to day basis, tracking occupancy, length of stay, new and returning families, number of adults, siblings, inpatient vs. outpatient, diagnosis, ethnicity, home town, income level, and referring hospital. The House will collect surveys from every family regarding how their experience has impacted the child undergoing treatment and the family as a whole. Family Support Services tracks statistical data which includes total number of hours with family meetings, welcome meeting, returning family meetings, additional meetings, supportive therapeutic hours, hours with fun clubs, and results from evaluations. FSS also does a follow-up survey three months after the family is home. Other areas of service tracked are our meal groups who come in to provide healthy meals, our activity/service groups, and our general volunteers. We have very rich data to share on all these dimensions and look forward to reporting this information to you at year end.

### **Organizational Capacity**

Strong support of our programs comes from Loma Linda University Children's Hospital and other outside stakeholders. We have a strong Board of Trustees which includes community leaders along with committees for oversight and coupled with our current team of experienced staff, we will continue to provide quality services to our guests. Our current guest services and operations staff consists of trained personnel in these key areas: One Operations Director, one Operations Manager-Guest Services, one full-time Guest Services Associate (GSA) and 11 part-time GSA's, one Operations Manager-Facilities, two full-time housekeepers, and 7 part-time housekeepers. Our Family Support Services team consists of five interns who are currently working on their masters or doctorate degree in Martial/Family Therapy or Clinical Psychology and have been hand selected and trained for their position. Faculty from the California School of Professional Psychology recruit and train mental health professionals to work at our House. These faculty were recently awarded by the American Psychological Association in recognition of their training of culturally competent couple and family psychologists. All FSS team

members are supervised by an external licensed psychologist. The IERMH is staffed 24/7, 365 days a year. Additional support is provided through the social workers at the hospitals.

### **Organizational Sustainability:**

Within our Strategic Plan we have four priorities that we focus on as a House program. They are 1) Meeting Community Needs, 2) Funding the Mission, 3) Building Relationships, and 4) Brand Awareness. Our number one focus is "Meeting Community Needs" which encompasses continually enhancing the impact of our services to ensure no family is ever turned away, which may include expansion of existing structure, building a new structure, or adding other programs such as a Ronald McDonald Family Room to serve more families who don't necessarily stay at the RMH, but are at the hospital for long stays with their child. Our program provides access to specialized health care and mental health care that is not available in their local community. Other focuses are enhancing cost effectiveness of our services, providing the best possible guest service/experience to our guests under the circumstances, providing external resources as well as internal resources such as our Family Support Services program, Art Therapy, Fun Clubs, Pet Therapy, access to educational material and tools for families to gain a broader knowledge of their child's medical condition and treatment, all with clear intentional efforts of keeping families together to help kids heal and cope better.

Community Health Focus Area

Primary Care and Behavioral Health Access

Program Area

Direct Services\Medical\Dental ;Direct Services\Behavioral Health

Geographical Area Served

All District Areas

### **Participants:**

#### **Population Served**

Children (6-17 years old)

#### **Age Group**

All Ages

#### **Number Served Per Age Group**

0-5: 993

6-17: 1,549

18-24: 342

25-64: 3,300

65 or more: 198

Total: 6,382

#### **Participant Community**

We serve all age groups at the Ronald McDonald House, however, for the family to qualify for a stay, the patient must be newborn to 21 years of age receiving treatment as an inpatient or outpatient.

## **Partnerships**

### **Key Partners:**

San Manuel Band of Mission Indians, Fontana Foundation of Hope, H.N. & Frances C. Berger Foundation, Anderson Foundation, Merrell Foundation, Versacare Foundation, Mangoine Family Trust, Aragon Family Trust, Wells Fargo Foundation, SR Machining, Golden State Foods, Inland County Water, Vintage VW Association, Establishment Social Club, Alpha Delta Pi, Raiders Booster Club, Southern California Edison, American Legion. Loma Linda University Children's Hospital, Wal-Mart Community Grants, Four Signature Events and other third party events.

| Ronald McDonald House<br>Inland Empire<br>2019 Budget<br>Consolidation |        |                |               |                |                |                |                |               |                |                |                |                |               |                            |                         |  |  |
|--|--------|----------------|---------------|----------------|----------------|----------------|----------------|---------------|----------------|----------------|----------------|----------------|---------------|----------------------------|-------------------------|--|--|
| Account Description  | Acct # | Jan            | Feb           | Mar            | Apr            | May            | Jun            | Jul           | Aug            | Sep            | Oct            | Nov            | Dec           | 2019<br>Proposed<br>Budget | Approved<br>2018 Budget |  |  |
| <b>Revenue</b>   |        |                |               |                |                |                |                |               |                |                |                |                |               |                            |                         |  |  |
| 5000 - General Contributions   | 5000   | 5,783          | 4,483         | 5,383          | 5,083          | 4,083          | 5,883          | 4,383         | 4,483          | 4,383          | 4,883          | 5,583          | 10,587        | 65,000                     | 58,400                  |  |  |
| 5002 - Naming Opportunities  | 5002   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5003 - Major Gifts   | 5003   | 3,200          | 3,000         | 9,500          | 11,700         | 9,000          | 9,300          | 16,600        | 11,600         | 16,000         | 11,900         | 11,700         | 11,500        | 125,000                    | 73,446                  |  |  |
| 5004 - Bequests & Endowments   | 5004   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5015 - Organization Gifts  | 5015   | 204,000        | 4,000         | -              | 10,000         | 5,000          | 5,000          | 8,000         | 2,000          | 2,000          | 5,000          | 10,000         | 5,000         | 260,000                    | 256,664                 |  |  |
| 5020 - Workplace Giving  | 5020   | 2,200          | 4,800         | 3,500          | 4,000          | 8,500          | 5,000          | 4,500         | 5,800          | 9,200          | 4,500          | 4,000          | 4,000         | 60,000                     | 55,174                  |  |  |
| 5021 - Auto Donations  | 5021   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5030 - Memorial Tributes   | 5030   | 1,500          | 500           | 9,000          | 914            | 283            | 589            | 344           | 360            | 60             | 200            | 100            | 150           | 14,000                     | 13,250                  |  |  |
| 5035 - Direct Mail   | 5035   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5036 - Newsletters/Appeals   | 5036   | 2,000          | -             | -              | -              | 1,500          | 1,500          | -             | -              | -              | -              | 1,500          | 1,500         | 8,000                      | 6,025                   |  |  |
| 5040 - Special Event Revenues  | 5040   | -              | 31,200        | 56,000         | 110,400        | 82,805         | 57,000         | 16,000        | 26,000         | 30,420         | 45,500         | 9,500          | 4,000         | 468,825                    | 325,000                 |  |  |
| 5041 - Tribute Book Revenue  | 5041   | -              | -             | -              | -              | -              | -              | -             | 500            | 500            | -              | -              | -             | 1,000                      | -                       |  |  |
| 5042 - Opportunity Drawing   | 5042   | -              | -             | -              | -              | -              | -              | -             | -              | -              | 1,000          | -              | -             | 1,000                      | -                       |  |  |
| 5043 - Auction   | 5043   | -              | -             | -              | -              | -              | -              | -             | -              | 55,000         | 5,000          | 20,000         | -             | 80,000                     | 87,000                  |  |  |
| 5044 - Fund a Family   | 5044   | -              | -             | -              | -              | -              | -              | -             | -              | 20,000         | 3,000          | 13,000         | -             | 36,000                     | 32,000                  |  |  |
| 5045 - House Revenues  | 5045   | 6,175          | 6,175         | 6,175          | 6,175          | 6,175          | 6,175          | 6,175         | 6,175          | 12,175         | 6,175          | 6,175          | 16,175        | 90,100                     | 85,105                  |  |  |
| 5046 - Sponsor Revenue   | 5046   | -              | 10,000        | 5,000          | 15,000         | 5,000          | 4,000          | 5,000         | 18,000         | 66,000         | 53,000         | 22,000         | -             | 203,000                    | 206,000                 |  |  |
| 5050 - Coke Machine/Pull Tab Income                                    | 5050   | 541            | 541           | 541            | 541            | 542            | 542            | 542           | 542            | 542            | 542            | 542            | 542           | 6,500                      | 10,344                  |  |  |
| 5051 - Corporations/Corporate Foundations                              | 5051   | 1,500          | 1,000         | 6,500          | 1,500          | 3,750          | 1,000          | 1,000         | 2,000          | 2,000          | 1,200          | 4,050          | 4,500         | 30,000                     | 337,702                 |  |  |
| 5052 - Foundations   | 5052   | -              | 15,000        | 20,000         | 20,000         | 25,000         | 4,000          | 15,000        | 15,000         | 20,000         | -              | 15,000         | 20,000        | 169,000                    | 150,500                 |  |  |
| 5054 - Cookie Promotions   | 5054   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5055 - Canister Collections  | 5055   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5056 - McDonald's Restaurant Promotions (Event Only)                   | 5056   | -              | -             | -              | 30,000         | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5069 - Capital Campaign Contributions                                  | 5069   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | 30,000                     | -                       |  |  |
| 5070 - Rental Income   | 5070   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5072 - Holiday Card Sales  | 5072   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5074 - Merchandise Sales   | 5074   | 100            | -             | -              | 1,100          | -              | -              | 100           | -              | -              | 100            | -              | 100           | 1,500                      | 1,000                   |  |  |
| 5075 - Inter - entity Grants   | 5075   | -              | -             | -              | -              | 50,700         | -              | -             | -              | -              | -              | -              | -             | 50,700                     | 48,840                  |  |  |
| 5076 - Inter - entity Golf Fund  | 5076   | -              | -             | -              | -              | -              | 15,000         | -             | -              | -              | -              | -              | -             | 15,000                     | 17,094                  |  |  |
| 5077 - Inter - entity Auto Donations                                   | 5077   | -              | -             | -              | -              | 423            | -              | -             | 423            | -              | -              | -              | 423           | 1,268                      | 1,628                   |  |  |
| 5078 - Inter - entity Workplace Giving                                 | 5078   | -              | -             | 2,746          | -              | -              | 2,746          | -             | -              | 2,746          | -              | -              | 2,746         | 10,985                     | 10,582                  |  |  |
| 5079 - Inter - entity Distributions                                    | 5079   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5080 - Interest & Dividends  | 5080   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | 18,000                  |  |  |
| 5085 - Unrealized Gain (Loss) on Invest                                | 5085   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5086 - Gain (Loss) on Sale of Assets                                   | 5086   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5087 - Gain (Loss) on Sales of Invest                                  | 5087   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5090 - Investment Draw Down  | 5090   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5099 - Miscellaneous Income  | 5099   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5200 - Contra Revenue  | 5200   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 5900 - In - Kind Services  | 5900   | 325            | 325           | 325            | 4,325          | 325            | 325            | 325           | 3,825          | 9,325          | 5,325          | 325            | 325           | 25,400                     | 3,900                   |  |  |
| 5901 - In - Kind Goods   | 5901   | 1,333          | 1,333         | 1,333          | 1,333          | 1,333          | 1,333          | 1,333         | 4,833          | 5,833          | 1,833          | 1,333          | 1,333         | 24,496                     | 12,000                  |  |  |
| <b>Total Revenue</b>   |        | <b>228,657</b> | <b>82,357</b> | <b>126,003</b> | <b>222,071</b> | <b>204,419</b> | <b>119,393</b> | <b>79,302</b> | <b>101,541</b> | <b>256,184</b> | <b>149,158</b> | <b>124,808</b> | <b>82,881</b> | <b>1,776,774</b>           | <b>1,809,654</b>        |  |  |
| <b>Expense</b>   |        |                |               |                |                |                |                |               |                |                |                |                |               |                            |                         |  |  |
| 6101 - Salaries  | 6101   | 79,078         | 79,078        | 79,078         | 79,078         | 79,078         | 79,078         | 79,078        | 79,078         | 79,078         | 79,078         | 79,078         | 97,393        | 967,253                    | 945,666                 |  |  |
| 6102 - Accrued Vacation Expense  | 6102   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 6103 - Severance   | 6103   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 6104 - Other Employee Compensation                                     | 6104   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 6110 - Social Security/Medicare Taxes                                  | 6110   | 6,060          | 6,060         | 6,060          | 6,060          | 6,060          | 6,060          | 6,060         | 6,060          | 6,060          | 6,060          | 6,060          | 7,462         | 74,127                     | 72,476                  |  |  |
| 6111 - State Unemployment Insurance                                    | 6111   | 4,381          | 2,783         | 1,839          | 1,377          | 1,267          | 630            | 378           | 296            | 87             | 26             | 26             | 26            | 13,116                     | 15,951                  |  |  |
| 6112 - Workers Comp Insurance  | 6112   | 1,924          | 1,924         | 1,924          | 1,924          | 2,020          | 2,020          | 2,020         | 2,020          | 2,020          | 2,020          | 2,020          | 2,162         | 23,998                     | 36,526                  |  |  |
| 6113 - Employee Health Insurance                                       | 6113   | 5,091          | 5,091         | 5,091          | 5,091          | 5,091          | 5,091          | 5,091         | 5,091          | 5,091          | 5,091          | 5,091          | 5,091         | 61,096                     | 43,573                  |  |  |
| 6114 - Group Life Insurance  | 6114   | 20             | 20            | 20             | 20             | 20             | 20             | 20            | 20             | 20             | 20             | 20             | 20            | 242                        | 228                     |  |  |
| 6115 - Retirement Plan   | 6115   | 2,702          | 2,752         | 2,752          | 2,999          | 3,035          | 3,102          | 3,102         | 3,102          | 3,102          | 3,102          | 3,102          | 3,834         | 36,686                     | 33,782                  |  |  |
| 6116 - Other Employee Benefits   | 6116   | 182            | 182           | 182            | 182            | 182            | 182            | 182           | 182            | 182            | 182            | 182            | 241           | 2,243                      | 1,980                   |  |  |
| 6130 - Recruitment   | 6130   | 30             | 30            | 30             | 30             | 30             | 30             | 30            | 30             | 30             | 30             | 30             | 30            | 360                        | 450                     |  |  |
| 6150 - Temporary Labor   | 6150   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 6200 - Scholarships  | 6200   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 6201 - Grants  | 6201   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 6210 - Guest Hotel Expense   | 6210   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 6211 - Guest Transportation  | 6211   | -              | -             | 40             | -              | -              | 40             | -             | -              | 40             | -              | -              | -             | 120                        | 120                     |  |  |
| 6213 - Guest Food  | 6213   | 1,042          | 1,042         | 1,042          | 1,042          | 1,042          | 1,042          | 1,042         | 1,042          | 1,041          | 1,041          | 1,041          | 1,041         | 12,500                     | 5,000                   |  |  |
| 6220 - Program Supplies  | 6220   | 975            | 511           | 751            | 238            | 855            | 1,396          | 618           | 237            | 1,103          | 686            | 443            | 1,387         | 9,200                      | 13,000                  |  |  |
| 6221 - Infirmary Supplies  | 6221   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 6222 - Art Supplies  | 6222   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |
| 6230 - Clothing  | 6230   | -              | -             | -              | -              | -              | -              | -             | -              | -              | -              | -              | -             | -                          | -                       |  |  |

| Ronald McDonald House<br>Inland Empire<br>2019 Budget<br>Consolidation |        |       |       |       |       |       |       |       |        |        |       |       |       |                            |                         |
|--|--------|-------|-------|-------|-------|-------|-------|-------|--------|--------|-------|-------|-------|----------------------------|-------------------------|
| Account Description  | Acct # | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug    | Sep    | Oct   | Nov   | Dec   | 2019<br>Proposed<br>Budget | Approved<br>2018 Budget |
| 6240 - Horse/Stable Activities   | 6240   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6241 - Other Activities  | 6241   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6250 - Food Service  | 6250   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6299 - Program Expense   | 6299   | 5,014 | 7,641 | 2,914 | 2,581 | 2,914 | 2,701 | 2,982 | 2,765  | 2,705  | 3,039 | 2,705 | 3,039 | 41,000                     | 40,000                  |
| 6300 - RMHC National   | 6300   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6400 - PR/Publicity  | 6400   | 167   | 167   | 167   | 167   | 167   | 167   | 167   | 167    | 166    | 166   | 166   | 166   | 2,000                      | 600                     |
| 6401 - Promotions  | 6401   | -     | 1,250 | 1,250 | -     | -     | -     | -     | -      | -      | -     | -     | -     | 2,500                      | 2,500                   |
| 6402 - Advertising   | 6402   | -     | 500   | 500   | -     | -     | -     | 500   | 500    | -      | -     | -     | -     | 2,000                      | 4,000                   |
| 6410 - Gifts/Plaques/Awards  | 6410   | 8,165 | 140   | 8,690 | 5,800 | 90    | 3,738 | 465   | 90     | 2,280  | 1,505 | 60    | 85    | 31,108                     | 21,174                  |
| 6420 - Food & Catering   | 6420   | -     | -     | -     | 850   | -     | 2,000 | -     | 15,000 | 16,600 | 3,500 | 900   | -     | 38,850                     | 47,820                  |
| 6421 - Decorations   | 6421   | -     | -     | -     | 1,000 | 800   | -     | -     | -      | 1,000  | 1,250 | 1,250 | -     | 5,300                      | 7,125                   |
| 6422 - Photography   | 6422   | -     | -     | -     | -     | -     | -     | -     | -      | 500    | -     | -     | -     | 500                        | -                       |
| 6423 - Site Rental   | 6423   | -     | -     | -     | -     | 8,200 | 3,500 | -     | -      | 14,220 | 4,000 | -     | -     | 29,920                     | 11,580                  |
| 6424 - Entertainment   | 6424   | -     | -     | -     | 675   | -     | -     | -     | -      | 4,500  | 4,000 | -     | -     | 9,175                      | 9,500                   |
| 6425 - Canister Expense  | 6425   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6426 - Merchandise for Resale  | 6426   | -     | -     | -     | -     | 1,405 | -     | -     | -      | 600    | -     | -     | -     | 2,005                      | 687                     |
| 6427 - Event Parking   | 6427   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6499 - Fundraising Expense   | 6499   | -     | -     | -     | -     | -     | -     | 1,000 | 1,000  | -      | -     | -     | -     | 2,000                      | 1,985                   |
| 6501 - Office Supplies   | 6501   | 375   | 375   | 375   | 375   | 375   | 375   | 375   | 375    | 375    | 375   | 375   | 375   | 4,500                      | 3,000                   |
| 6502 - Computer Expense & Supplies                                     | 6502   | 260   | 290   | 310   | 560   | 560   | 260   | 260   | 345    | 290    | 560   | 260   | 260   | 4,215                      | 4,000                   |
| 6503 - Paper Supply  | 6503   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6510 - Postage & Delivery  | 6510   | 1,035 | 35    | 35    | 1,035 | 35    | 1,260 | 90    | 1,035  | 35     | 35    | 2,035 | 1,035 | 7,700                      | 8,200                   |
| 6511 - Mailing Service   | 6511   | -     | -     | -     | 260   | -     | -     | -     | -      | -      | 450   | -     | -     | 710                        | 1,650                   |
| 6514 - Copy Expense  | 6514   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6515 - Outside Printing  | 6515   | 482   | 3,442 | 1,884 | 434   | 481   | 1,583 | 208   | 1,367  | 253    | 383   | 83    | 311   | 10,911                     | 18,944                  |
| 6520 - Telephone   | 6520   | 164   | 164   | 164   | 164   | 168   | 168   | 168   | 168    | 168    | 168   | 168   | 168   | 2,000                      | 3,000                   |
| 6521 - Cellular Phone Expense  | 6521   | 205   | 205   | 205   | 205   | 205   | 205   | 205   | 205    | 205    | 205   | 205   | 205   | 2,460                      | 2,640                   |
| 6530 - Professional Fees - SDP   | 6530   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | 2,850                   |
| 6531 - Professional Fees - Audit & Acctg                               | 6531   | -     | -     | -     | -     | -     | -     | -     | 8,964  | -      | -     | -     | -     | 8,964                      | 8,035                   |
| 6532 - Professional Fees - Legal                                       | 6532   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | 1,500                   |
| 6533 - Professional Fees - Construction                                | 6533   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6535 - Professional Fees - Other                                       | 6535   | 1,417 | 1,442 | 1,417 | 1,417 | 1,417 | 1,517 | 1,417 | 1,617  | 1,416  | 1,416 | 1,416 | 1,416 | 17,325                     | 13,100                  |
| 6540 - Software Maintenance Contract                                   | 6540   | 3,850 | -     | 125   | 946   | -     | -     | 534   | 35     | -      | -     | -     | -     | 5,490                      | 7,200                   |
| 6541 - Website Mgt/Maintenance   | 6541   | 726   | 140   | 140   | 140   | 140   | 4,640 | 140   | 140    | 140    | 150   | 750   | 400   | 7,646                      | 5,000                   |
| 6542 - Internet Connectivity   | 6542   | 2,683 | 2,683 | 2,683 | 2,683 | 2,684 | 2,683 | 2,685 | 2,690  | 2,684  | 2,684 | 2,684 | 2,684 | 32,210                     | 26,500                  |
| 6550 - Staff Meetings/Meals  | 6550   | 30    | 30    | 250   | 30    | 95    | 280   | 110   | 30     | 250    | 30    | 30    | 800   | 1,965                      | 1,750                   |
| 6551 - Business Meetings/Meals   | 6551   | 167   | 167   | 167   | 167   | 167   | 167   | 167   | 167    | 166    | 466   | 166   | 166   | 2,300                      | 3,100                   |
| 6560 - Dues & Subscriptions  | 6560   | 650   | 250   | -     | 250   | 275   | -     | -     | 510    | 460    | -     | 170   | 235   | 2,800                      | 2,540                   |
| 6561 - Publications  | 6561   | -     | 250   | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | 250                        | 250                     |
| 6570 - Conferences   | 6570   | 350   | -     | -     | -     | -     | 700   | 30    | 600    | -      | -     | -     | -     | 1,680                      | 2,545                   |
| 6571 - Classes Seminars & Training                                     | 6571   | 420   | 85    | -     | 85    | 269   | 85    | -     | 575    | -      | 85    | -     | -     | 1,604                      | 2,000                   |
| 6572 - Travel & Lodging  | 6572   | -     | 3,000 | -     | 400   | 800   | -     | -     | -      | -      | 250   | -     | 350   | 4,800                      | 10,077                  |
| 6575 - Auto Mileage Reimbursement                                      | 6575   | 217   | 217   | 242   | 217   | 217   | 217   | 217   | 242    | 216    | 216   | 216   | 216   | 2,650                      | 3,450                   |
| 6576 - Auto Expense - Other  | 6576   | 332   | 332   | 623   | 533   | 454   | 332   | 332   | 332    | 332    | 332   | 333   | 733   | 5,000                      | 4,802                   |
| 6579 - Equipment Purchase  | 6579   | 2,500 | 1,500 | -     | -     | -     | -     | -     | 1,500  | -      | -     | -     | -     | 5,500                      | 9,500                   |
| 6580 - Equipment Leases  | 6580   | 990   | 585   | 970   | 585   | 585   | 585   | 970   | 590    | 590    | 590   | 970   | 590   | 8,600                      | 6,800                   |
| 6581 - Equipment Rental  | 6581   | 55    | 1,305 | 1,305 | 1,755 | 55    | 55    | 55    | 309    | 809    | 59    | 59    | 309   | 6,130                      | 6,790                   |
| 6582 - Permits & Fees  | 6582   | -     | -     | -     | 125   | -     | -     | -     | -      | -      | 110   | -     | -     | 235                        | 755                     |
| 6583 - Credit Card Merchant Charges                                    | 6583   | 584   | 584   | 1,584 | 1,584 | 608   | 582   | 582   | 582    | 581    | 581   | 581   | 1,081 | 9,514                      | 4,245                   |
| 6584 - Bank Charges  | 6584   | 100   | 100   | 100   | 100   | 100   | 100   | 100   | 100    | 100    | 100   | 100   | 100   | 1,200                      | 600                     |
| 6585 - Investment/Broker Fees  | 6585   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | (18,000)                |
| 6586 - Interest Expense  | 6586   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | 49,920                  |
| 6590 - Bad Debt Expense  | 6590   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6595 - Depreciation & Amortization                                     | 6595   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6599 - Miscellaneous Expense   | 6599   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | 300                     |
| 6600 - Rent Expense  | 6600   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6601 - Utilities   | 6601   | 4,250 | 4,250 | 4,250 | 4,250 | 4,250 | 4,250 | 4,250 | 4,250  | 4,250  | 4,250 | 4,250 | 4,250 | 51,000                     | 50,960                  |
| 6602 - Waste Management  | 6602   | 579   | 579   | 579   | 579   | 579   | 579   | 579   | 579    | 585    | 585   | 585   | 585   | 6,972                      | 8,400                   |
| 6603 - Pest Control  | 6603   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6604 - Janitorial Services   | 6604   | 553   | 553   | 591   | 553   | 553   | 753   | 552   | 590    | 552    | 552   | 552   | 552   | 6,906                      | 7,800                   |
| 6605 - Gardening   | 6605   | 514   | 514   | 514   | 514   | 514   | 514   | 514   | 514    | 514    | 514   | 514   | 514   | 6,168                      | 6,600                   |
| 6610 - R & M - Buildings/Grounds                                       | 6610   | 315   | 585   | 195   | 165   | 165   | 485   | 265   | 165    | 165    | 165   | 165   | 165   | 3,000                      | 4,000                   |
| 6611 - R & M - Elevator  | 6611   | 1,060 | 1,660 | 560   | 560   | 560   | 560   | 560   | 560    | 560    | 560   | 560   | 560   | 8,320                      | 9,896                   |
| 6612 - R & M - Vehicles  | 6612   | -     | 500   | 150   | 450   | 50    | 600   | -     | -      | 100    | 500   | 400   | 100   | 2,850                      | 2,200                   |
| 6613 - R & M - Furniture & Equipment                                   | 6613   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6614 - R & M - Air Conditioning  | 6614   | 300   | 300   | 1,271 | 500   | 200   | -     | 736   | -      | 200    | -     | -     | -     | 3,507                      | 2,000                   |
| 6615 - R & M - Other   | 6615   | -     | -     | 33    | -     | 275   | 908   | 375   | -      | 409    | -     | -     | -     | 2,000                      | 1,000                   |
| 6616 - R & M - Pool  | 6616   | 10    | 10    | 10    | 10    | 10    | 10    | 10    | 10     | 10     | 10    | 10    | 10    | 120                        | 150                     |
| 6617 - Storage & Moving  | 6617   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6620 - Insurance   | 6620   | -     | -     | -     | -     | -     | -     | -     | -      | -      | -     | -     | -     | -                          | -                       |
| 6621 - Property Taxes  | 6621   | 4,018 | 4,018 | 4,018 | 4,018 | 4,018 | 4,018 | 4,018 | 4,018  | 4,017  | 4,017 | 4,017 | 4,017 | 48,212                     | 62,000                  |
|  |        | -     | -     | -     | -     | -     | -     | -     | -      | -      | 135   | -     | -     | 135                        | 250                     |

|                         |        |         |          |          |         |         |                       |          |          |         |         |         |          |                            |                         |  |
|-------------------------|--------|---------|----------|----------|---------|---------|-----------------------|----------|----------|---------|---------|---------|----------|----------------------------|-------------------------|--|
|                         |        |         |          |          |         |         | Ronald McDonald House |          |          |         |         |         |          |                            |                         |  |
|                         |        |         |          |          |         |         | Inland Empire         |          |          |         |         |         |          |                            |                         |  |
|                         |        |         |          |          |         |         | 2019 Budget           |          |          |         |         |         |          |                            |                         |  |
|                         |        |         |          |          |         |         | Consolidation         |          |          |         |         |         |          |                            |                         |  |
| Account Description     | Acct # | Jan     | Feb      | Mar      | Apr     | May     | Jun                   | Jul      | Aug      | Sep     | Oct     | Nov     | Dec      | 2019<br>Proposed<br>Budget | Approved<br>2018 Budget |  |
| 6622 - Taxes - Other    | 6622   | -       | -        | -        | -       | -       | -                     | -        | -        | -       | -       | -       | -        | -                          | -                       |  |
| 6900 - In Kind Services | 6900   | 325     | 325      | 325      | 4,325   | 325     | 325                   | 325      | 3,825    | 9,325   | 5,325   | 325     | 325      | 25,400                     | 3,900                   |  |
| 6901 - In Kind Goods    | 6901   | 1,333   | 1,333    | 1,333    | 1,333   | 1,333   | 1,333                 | 1,333    | 4,833    | 5,833   | 1,833   | 1,333   | 1,333    | 24,496                     | 12,000                  |  |
| Total Expenses          |        | 145,682 | 140,981  | 138,739  | 140,422 | 134,779 | 140,927               | 124,897  | 158,502  | 176,016 | 142,488 | 125,487 | 145,823  | 1,714,743                  | 1,683,922               |  |
|                         |        |         |          |          |         |         |                       |          |          |         |         |         |          |                            |                         |  |
| Expenditures            |        | 82,975  | (58,624) | (12,736) | 81,649  | 69,639  | (21,534)              | (45,595) | (56,961) | 80,169  | 6,670   | (679)   | (62,942) | 62,031                     | 125,732                 |  |

## Grant Scoring Review

**Reviewer:** Donna Craig

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**Executive Summary:** 9

**Need and Alignment:** 9

**Goals:** 8

**Evaluation:** 8

**Organizational Capacity:** 9

**Organizational Sustainability:** 8

**Budget:** 8

**Percent of Funding Requested:** 8

**Fiduciary Compliance:** 7

**Financial Stability:** 7

**Key Partners/Collaborations:** 9

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**Total Score:** 89.00

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**Reviewer Comments:** The applicant provides a safe haven for families with children undergoing procedures and intensive and specialized medical treatments at Children's Hospital. In particular, Coachella Valley families must go outside of the Valley to seek services as these intensive and specialized medical treatments, such as oncology, transplants, etc. are not available in the CV. The applicant provides a much-needed service to fill the gaps.

**Response Notes:** Applicant has a proven track history with strong support from other partners. The request is only 20% of the overall budget - covering the percentage of families served annually from the Coachella Valley.

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**Average Review Score:** Staff Review Stage: 94.5 (2 of 2)

**Sum of all Reviews:** Staff Review Stage: 189 (2 of 2)

## Grant Scoring Review

**Reviewer:** Alejandro Espinoza

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**Executive Summary:** 9

**Need and Alignment:** 9

**Goals:** 8

**Evaluation:** 10

**Organizational Capacity:** 10

**Organizational Sustainability:** 8

**Budget:** 8

**Percent of Funding Requested:** 10

**Fiduciary Compliance:** 9

**Financial Stability:** 9

**Key Partners/Collaborations:** 9

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**Total Score:** 100.00

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**Reviewer Comments:** The Ronald McDonald Charities of So Cal provide a crucial service to Coachella Valley families, whose children require specialized care for prolonged period of time at Loma Linda Children's Hospital. The grant will also provide families staying at the Ronald McDonald house access to social workers/case managers, who will assist families identify and secure additional services. Given the lack of speciality pediatric services here in the Coachella Valley this grant will help reduce one of many barriers local families encounter in their efforts to receive medical care for their child.

**Response Notes:** The grant application included all major components with detailed information in each section.

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**Average Review Score:** Staff Review Stage: 94.5 (2 of 2)

**Sum of all Reviews:** Staff Review Stage: 189 (2 of 2)



## Grant #986 Ronald McDonald House Charities of Southern California

### EXHIBIT B

#### PAYMENT SCHEDULES, REQUIREMENTS & DELIVERABLES

|  |                  |
|--|------------------|
| <u>Project Title</u>   | <u>Start/End</u> |
| <i>Temporary Housing and Family Support Services Program</i> | 06/1/2019        |
|  | 05/31/2020       |

#### PAYMENTS:

(2) Payments: \$90,000.00  
 10% Retention: \$20,000.00

**Total request amount: \$200,000.00**

| Scheduled Date | Grant Requirements for Payment  | Payment  |
|----------------|---|--|
| 6/01/2019      | Signed Agreement submitted & accepted   | Advance of \$90,000.00<br>for time period<br>6/01/2019– 11/30/2019 |
| 12/01/2019     | 1 <sup>st</sup> six-month (6/01/2019 – 11/30/2019)<br>progress and budget reports submitted &<br>accepted   | Advance of \$90,000.00<br>for time period<br>12/01/2019– 5/31/2020 |
| 6/01/2020      | 2 <sup>nd</sup> six-month (12/01/2019 – 5/31/2020)<br>progress and budget reports submitted and<br>accepted | \$0  |
| 6/30/2020      | Final report (6/01/2019 – 5/31/2020)<br>submitted & accepted  | 20,000.00<br>(10 % retention)                                      |

**TOTAL GRANT AMOUNT: \$200,000.00**

#### DELIVERABLES:

Program Goals for 2019 are:

- 1.) To provide temporary housing for up to 54 families nightly 365 days a year and provide accommodations for every stay request from a family who needs us. Our goal is to serve more than 1,900 families accommodating more than 6,500 people ensuring that we are keeping families close to their critically ill child during their medical treatment.
- 2.) To help alleviate the financial burden placed on families when they need to relocate for short and long periods of time.
- 3.) To provide access to local resources, educational material and tools for families to gain a broader knowledge of their child's medical condition and treatment; and
- 4.) provide supportive services through our Family Support Services program giving every family the opportunity to meet with one of the FSS team members to assist them with emotional support; provided resources needed to navigate through the challenges faced from losing their

home or apartment, increased medical bills, lack of funds, and assist them with making community support connections.



**Date:** May 28, 2019

**To:** Board of Directors

**Subject:** Grant # 997 Martha's Village & Kitchen

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**Grant Request:** Martha's Village: Homeless Housing With Wrap-Around Services

**Amount Requested:** \$200,896.00

**Project Period:** 6/1/2019 to 5/30/2020

**Action by Program Committee: (Please select one)**

- Full recommendation and forward to the Board for consideration with the Committee's recommendation that a grant amount of \$200,896.00 be approved. **PROGRAM COMMITTEE MEMBERS SELECTED THIS ACTION**
- Recommendation with modifications
- Deny

**Project Description:** Martha's respectfully requests a grant from Desert Healthcare District to alleviate the barriers to housing and health due to economic hardship for thirty-two (32) District homeless residents daily at a per client \$17.20 per diem nightly bed rate equaling 11,680 bed nights annually. Martha's continues to be called on to meet the increasing needs for homeless individuals who reside within the District's Western boundaries. It has been Martha's honor to serve homeless residents from all areas in the Coachella Valley. Martha's Village and Kitchen, as one of the largest homeless services providers in the Coachella Valley, is uniquely positioned to answer the need for its housing and wrap-around services to continue to provide Western Coachella Valley's homeless individuals and families with the most cost-effective and valuable services and resources available. Martha's is able to tailor its assistance to Western Coachella Valley's homeless individuals and families with solutions that result in long-term, permanent housing solutions. Over the past three decades, Martha's has developed a housing and wrap-around service model that provides a "person-centered pathway" into independence.

Residents of Martha's Housing are offered a comprehensive range of onsite supportive services including mental health counseling, addiction services, nutritious meals, case management, adult education, children's services including day care and preschool, employment services, and emergency assistance. Martha's features an on-site state-licensed medical clinic operated by our partner, Health to Hope. Residents work with their case managers to address the principal problems associated with homelessness: unemployment, insufficient job skills, educational deficiencies, substance abuse, mental health issues, and other health conditions.



Martha's comprehensive services and programming help clients resolve barriers to independent living and realize the goal of exiting to permanent housing with a source of stable income.

## **2019 Grant Request Summary**

### **Martha's Village & Kitchen, Grant #997**

Tel: (760) 347-4741  
 Fax: (760) 347-9551  
 83791 Date Ave.  
 Indio, CA 92201  
[www.marthasvillage.org](http://www.marthasvillage.org)

**Contact:**

Rosa Verduzco  
 Tel: (760) 347-4741  
 Fax: (760) 347-9551  
[RVerduzco@marthasvillage.org](mailto:RVerduzco@marthasvillage.org)

**Historical (approved Requests)**

| Grant Year | Project Title   | Grant Amount | Type                 | Disposition Date | Fund         |
|------------|---|--------------|----------------------|------------------|--------------|
| 2003       |   | \$25,000     | Grant                | 12/31/2003       |              |
| 2017       | Health in Housing:<br>Emergency Housing With Wrap-Around Services | \$186,150    | Achievement Building | 11/28/2017       | Grant budget |

**About the Organization**

**Organization Type:**

501(c)(3) \Medical

**Proposal**

**Project Title:** Martha's Village: Homeless Housing With Wrap-Around Services

**Total Project Budget:** \$1,595,448  
**Requested Amount:** \$200,896  
**Length of Project:** 12 months  
**Start Date:** 6/1/2019  
**End Date:** 5/30/2020

**Background:**

Background

Martha's background serving as one of the largest homeless services providers in the Coachella Valley has uniquely positioned it to answer the increased need in assisting homeless with housing and wrap-around services. Over the past three decades, Martha's has developed the most cost-effective services and resources available. Unlike other housing models, Martha's program can tailor its assistance to the homeless from within the DHCD western boundaries. Martha's has developed a housing and wrap-around service model that provides a "person-centered pathway" into long-term housing solutions and independence.

#### **Community Need:**

Martha's Village and Kitchen, as one of the largest homeless services provider in the Coachella Valley, is uniquely positioned to answer the increased need for its housing and wrap-around services in the Coachella Valley's homeless and impoverished individuals and families with the most cost-effective and valuable services and resources available. Unlike other housing models, Martha's is able to tailor its assistance to Western Coachella Valley's homeless individuals and families, including those with medical issues, with short-term and mid-term solutions that result in long-term, permanent housing solutions and over the past three decades, Martha's has developed a housing and wrap-around service model that provides a "person-centered pathway" into independence. Martha's proposes to provide 11,680 bed nights annually with housing and wrap-around services for homeless individuals from within the District's Western boundaries at a cost effective rate of \$17.20 per diem bed night.

Individuals and families within the DHCD's Western boundaries continue to struggle with unemployment, poverty, and homelessness. Martha's remains a safety net for those most in need, equipped with the expertise and experience to respond to an increased demand for services. Martha's has experienced a challenge stemming from a dramatic surge in housing needs from homeless coming from within the DHCD's Western borders. To illustrate this dramatic need, Martha's was contracted by DHCD to provide 30 beds nightly equaling 10,950 bed night serving 150 homeless from within the DHCD's Western borders, but the actual need provided by MVK was 51 beds nightly equaling 18,342 bed nights annually to 250 homeless. These needs are in direct demonstrated alignment with the DHCD Community Focus Area of Homelessness, as Martha's will support this initiative through housing and wrap-around services to those most in need in the Western Coachella Valley.

As a responsive and effective provider of homeless services, Martha's takes pride in being both mission driven but nimble enough to shift resources to align with national, state and local efforts to end homelessness. Funding from the DHCD will provide Martha's resources necessary to serve homeless individuals from within the DHCD's Western borders with evidence based best practices such as Housing First. To grow this important service, we are building relationships in the community with local landlords and apartment complexes to facilitate rapid transitions to permanent housing. Martha's strategically provides individualized wraparound services that ensure its clients obtain permanent housing and income as quickly as possible. Over the last ten years, Martha's has provided a placement success rate of clients exiting into safe and affordable permanent housing of 80% to 90% and Martha's looks to continue to build upon this record of success.

#### **Project Description:**

Martha's respectfully requests a grant from Desert Healthcare District to alleviate the barriers to housing and health due to economic hardship for thirty-two (32) District homeless residents daily at a per client \$17.20 per diem nightly bed rate equaling 11,680 bed nights annually. Martha's continues to be called on to meet the increasing needs for homeless individuals who reside within the District's Western boundaries. It has been Martha's honor to serve homeless residents from all areas in the Coachella Valley. Martha's Village and Kitchen, as one of the largest homeless services providers in the Coachella Valley, is uniquely positioned to answer the need for its housing and wrap-around services to

continue to provide Western Coachella Valley's homeless individuals and families with the most cost-effective and valuable services and resources available. Martha's is able to tailor its assistance to Western Coachella Valley's homeless individuals and families with solutions that result in long-term, permanent housing solutions. Over the past three decades, Martha's has developed a housing and wrap-around service model that provides a "person-centered pathway" into independence.

Residents of Martha's Housing are offered a comprehensive range of onsite supportive services including mental health counseling, addiction services, nutritious meals, case management, adult education, children's services including day care and preschool, employment services, and emergency assistance. Martha's features an on-site state-licensed medical clinic operated by our partner, Health to Hope. Residents work with their case managers to address the principal problems associated with homelessness: unemployment, insufficient job skills, educational deficiencies, substance abuse, mental health issues, and other health conditions. Martha's comprehensive services and programming help clients resolve barriers to independent living and realize the goal of exiting to permanent housing with a source of stable income.

### **Desired Outcomes**

Martha's expects to achieve the following SMART goals over the program year: • Martha's Emergency Housing will provide safe and secure housing to 32 homeless individuals daily, from within the District's Western boundaries over the duration of the grant period. • 100% of program participants will have their basic needs such as food, clothing and emergency housing met in a clean, safe and stable environment, during the entire time that the individuals are residents at Martha's, which assists clients on their paths to self-sufficiency. • 100% of Clients will complete the HMIS enrollment and assessment process within Martha's intake process.

### **Evaluation Plan**

The foundation of our evaluation plan is the Logic Model, which describes the need for our services based on research and statistics in alignment with the mission of cost-effectively serving homeless individuals in the District's Western boundaries. The Logic Model describes projected quantitative outcomes, indicators of success, sources of our data, the methods used to gather data, as well as the evaluation procedures used to measure outcomes. Monitoring and evaluating Martha's activities involves collecting and analyzing statistical records, including clients' intake data, program participation, client records, and demographic profiles. Program Managers are responsible for ensuring data collection and data entry into the agency's Homeless Management Information System (HMIS) database.

Specifically, Martha's will harness the strength of its data and surveys to analyze the success in meeting the program's goals. Martha's staff utilize this data and information to inform strategic planning, day-to-day decisions, and ensure that DHCD is able to see the positive impact on its residents. Further, Martha's leadership will collect feedback and data on the impact of what is working and not working. This allows Martha's to leverage its experience providing housing, services, and its best practices with meaningful outcomes.

### **Organizational Capacity**

For the past three decades, Martha's has developed a professional staff with significant experience meeting the essential needs of individuals, providing food, clothing, medical, and housing, allowing for a stable environment that promotes securing of safe affordable housing, employment, health, education and recovery. Martha's has a full time staff of 56 individuals that provide a solid base of expertise and experience to successfully provide services to the homeless and impoverished population.

Martha's has developed a best practices, housing first, wrap-around approach, on-site services to reduce barriers, increase opportunity, and meet essential needs of homeless individuals and families in the Coachella Valley. All of Martha's work ensures that participants are quickly brought into housing regardless of income level, sobriety, criminal record, and history experiencing domestic violence.

Crucial to Martha's work is its ability to mobilize diverse partnerships between nonprofits, government, and business for a common goal of assisting neighbors in need. Martha's has been a leader on the Riverside County Continuum of Care, which is the largest group of homeless services providers in the County. Martha's CEO Linda Barrack has served as the Vice-Chair of the Riverside County CoC and currently chairs the Standards and Evaluation CoC committee.

#### Organizational Sustainability:

Martha's proposed program is central to its strategic plan as it works to provide housing and wrap-around support services to those most in need in the Coachella Valley. Martha's is fortunate to receive public and private support to help fund its comprehensive housing and wrap-around services.

Further, Martha's strategic plan harnesses the power of continuing to develop a wide-array of funding sources. One of Martha's primary funding sources is individual donations from compassionate community members that support Martha's work. Over the past 29 years, Martha's has developed a strong, ongoing fundraising and development operations that include solicitations for donations, planned giving, public and private grants, retail/thrift store, fundraising events, corporate support, and auto auctions.

Second, Martha's has received public funding in various years in the form of grants from cities of Indio, Palm Springs, Coachella, Palm Desert, Rancho Mirage, Indian Wells, La Quinta; County of Riverside; State of California; and the Federal Government.

Third, Martha's receives necessary funding from private foundations.

Martha's will continue to provide homeless and impoverished individuals with the highest quality services and resources by maximizing every dollar donated, raised, or granted to the organization. Finally, last year alone, Martha's also leveraged over 30,000 community volunteer hours.

Community Health Focus Area  
Homelessness

Program Area  
Direct Services\Homeless Services

Geographical Area Served  
Cathedral City;Desert Hot Springs;Palm Desert;Palm Springs;Rancho Mirage;Thousand Palms

#### **Participants:**

**Population Served**  
Homeless

**Age Group**



All Ages

### **Number Served Per Age Group**

0-5: 15  
 6-17: 16  
 18-24: 28  
 25-64: 80  
 65 or more: 21  
 Total: 160

### **Participant Community**

The participant community is comprised of individuals that are homeless or at risk of homelessness within the District's Western boundaries. Further, all individuals served will be low-income and fall below the Federal Poverty Level as well as meeting U.S. Department of Housing and Urban Development criteria for low income based on local Area Median Income guidelines.

Overall, Martha's project will serve individuals experiencing extreme poverty within the Western Coachella Valley. Poverty and unemployment are obstacles to stable housing for many Coachella valley cities. For example, the percentage of individuals living in poverty in Palm Springs is 19.4%, Cathedral City is 21.8%, and in Desert Hot Springs is 33.9%. These are some of the populations that will be served by Martha's proposed program.

### **Partnerships**

#### **Key Partners:**

Crucial to Martha's work is its ability to mobilize diverse partnerships between nonprofits organizations, government, and regional business for a common goal of assisting our neighbors in need. Martha's proposed project brings unites the collaborative efforts of a diverse group of community partners with a focus on prevention, coordination, housing, and wrap around services. This collaborative approach allows partners to utilize their strengths in quickly identifying the most expedient path to housing.

Key partnerships directly supporting the program include but are not limited to:

- 211 Riverside County/Community Connect: Referral partner for basic needs
- ABC Recovery Center: Provides support for Martha's Food Services Program
- Catholic Charities: Collaboration and communication to increase knowledge of local homeless needs
- City of Palm Springs Homeless Task Force: Collaboration and communication to increase knowledge
- City of Rancho Mirage: Provides support for Martha's Food Services Program
- Coachella Valley Rescue Mission: Referral partner for basic needs such as shelter and meals
- County of Riverside, DPSS: Provides basic needs support for Martha's
- County of Riverside, EDA: Provides grant funding
- County of Riverside, HA: Provides vouchers for permanent housing
- County of Riverside, Workforce Development: Referrals employment services
- Desert AIDS Project: Provides free HIV testing and services
- FIND Food Bank: Provides discounted and at-no-cost food to Martha's
- Shelter from the Storm: Referral partner for survivors of domestic violence.

Finally, Martha's will utilize the efforts of multiple stakeholders and funders. For instance, Martha's is a collaborative partner of the Housing and Homeless Coalition for the Riverside County Continuum of Care (CoC); Martha's staff attends all regularly scheduled and ad-hoc meetings. Specifically, Linda Barrack,

Martha's President and CEO is Vice Chair of the Standards and Evaluation Committee, subcommittees and has also served as the Co-Chair of the CoC.

|                                     |                  |
|-------------------------------------|------------------|
|                                     |                  |
| <b>Residential Services Program</b> | <b>Total</b>     |
| <b>2019 Budget</b>                  |                  |
| <b>Operating Expenses</b>           |                  |
| SALARIES & WAGES                    | 628,578          |
| FRINGE BENEFITS                     | 79,832           |
| WORKERS COMP                        | 86,921           |
| CONTRACT SERVICES OTHER             | 5,800            |
| BLDG MAINT CONTRACTS                | 10,822           |
| BLDG MAINT/REPAIR                   | 17,891           |
| EQUIPMENT LEASE/PURCHASE            | 4,800            |
| EQUIPMENT MAINT/REPAIR              | 37,895           |
| FOOD                                | 84,000           |
| INSURANCE                           | 16,426           |
| VEHICLE INSURANCE                   | 2,043            |
| MEDICAL SUPPLIES                    | 1,500            |
| RENT                                | 153,889          |
| RENT OTHER                          | 3,533            |
| OFFICE SUPPLIES                     | 4,800            |
| OPERATING SUPPLIES                  | 8,374            |
| COMPUTER EQUIPMENT                  | 6,000            |
| DINING ROOM SUPPLIES                | 7,698            |
| CLEANING SUPPLIES                   | 26,000           |
| HYGIENE SUPPLIES                    | 2,800            |
| INFANT SUPPLIES                     | 2,400            |
| VEHICLE EXPENSES                    | 6,638            |
| EMPLOYEE RECRUITMENT                | 1,500            |
| LANDSCAPING FEES                    | 18,000           |
| PEST CONTROL                        | 2,546            |
| EMPLOYEE SCREENING                  | 800              |
| PRINTING                            | 900              |
| POSTAGE                             | 750              |
| SECURITY SERVICES                   | 3,600            |
| MEETINGS & CONFERENCES              | 1,200            |
| UNIFORM PURCHASES                   | 1,200            |
| MINOR FURNITURE                     | 9,595            |
| MINOR EQUIPMENT                     | 1,170            |
| MISCELLANEOUS                       | 12,000           |
| TRAVEL EXPENSE                      | 5,200            |
| LICENSES & FEES                     | 1,167            |
| TRAINING                            | 3,000            |
| MEMBERSHIP & PUBLICATIONS           | 1,200            |
| TRASH SERVICES                      | 35,002           |
| UTILITIES                           | 130,271          |
| UTILITIES WATER                     | 20,062           |
| TELEPHONE                           | 1,241            |
| INTERNET SERVICE                    | 1,363            |
| ADMIN                               | 145,040          |
| <b>Total Expenses</b>               | <b>1,595,448</b> |

|  |                                     |              |
|--|-------------------------------------|--------------|
|  |                                     |              |
|  |                                     |              |
|  |                                     |              |
|  | <b>Residential Services Program</b> | <b>Total</b> |
|  | <b>2019 Budget</b>                  |              |
|  |                                     |              |

## Grant Scoring Review

**Reviewer:** Donna Craig

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**Executive Summary:** 9

**Need and Alignment:** 9

**Goals:** 9

**Evaluation:** 10

**Organizational Capacity:** 10

**Organizational Sustainability:** 9

**Budget:** 9

**Percent of Funding Requested:** 10

**Fiduciary Compliance:** 10

**Financial Stability:** 10

**Key Partners/Collaborations:** 9

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**Total Score:** 103.00

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**Reviewer Comments:** Aligns with the District's strategic focus area - Homelessness

**Response Notes:** MVK is one of two of the largest homeless service providers in the Coachella Valley and is able to tailor assistance to those homeless individuals coming to the shelter from the West CV, of which there is no emergency homeless shelter.

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**Average Review Score:** Staff Review Stage: 103 (1 of 2)

**Sum of all Reviews:** Staff Review Stage: 103 (1 of 2)

## Grant Scoring Review

**Reviewer:** Alejandro Espinoza

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**Executive Summary:** 10

**Need and Alignment:** 10

**Goals:** 9

**Evaluation:** 9

**Organizational Capacity:** 10

**Organizational Sustainability:** 8

**Budget:** 9

**Percent of Funding Requested:** 9

**Fiduciary Compliance:** 10

**Financial Stability:** 10

**Key Partners/Collaborations:** 8

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**Total Score:** 101.00

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**Reviewer Comments:** The proposed program addresses an immense need and aligns with our Community Health Focus area of Homelessness

**Response Notes:** Very well defined need and comprehensive program to assist the homeless population. Martha's Village is a key organization providing services to the homeless population of all residents of the Coachella Valley

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**Average Review Score:** Staff Review Stage: 102 (2 of 2)

**Sum of all Reviews:** Staff Review Stage: 204 (2 of 2)

## Grant #997 Martha's Village & Kitchen

### EXHIBIT B

#### PAYMENT SCHEDULES, REQUIREMENTS & DELIVERABLES

|   |                  |
|---|------------------|
| <u>Project Title</u>                              | <u>Start/End</u> |
| <i>Homeless Housing with Wrap-Around Services</i> | 06/1/2019        |
|   | 05/31/2020       |

#### PAYMENTS:

(2) Payments: \$90,403.20  
 10% Retention: \$20,089.60

**Total request amount: \$200,896.00**

| Scheduled Date | Grant Requirements for Payment  | Payment  |
|----------------|---|--|
| 6/01/2019      | Signed Agreement submitted & accepted   | Advance of \$90,403.20<br>for time period<br>6/01/2019– 11/30/2019 |
| 12/01/2019     | 1 <sup>st</sup> six-month (6/01/2019 – 11/30/2019)<br>progress and budget reports submitted &<br>accepted   | Advance of \$90,403.20<br>for time period<br>12/01/2019– 5/31/2020 |
| 6/01/2020      | 2 <sup>nd</sup> six-month (12/01/2019 – 5/31/2020)<br>progress and budget reports submitted and<br>accepted | \$0  |
| 6/30/2020      | Final report (6/01/2019 – 5/31/2020)<br>submitted & accepted  | 20,089.60<br>(10 % retention)                                      |

**TOTAL GRANT AMOUNT: \$200,896.00**

#### DELIVERABLES:

Martha's expects to achieve the following SMART goals over the program year:

- Martha's Emergency Housing will provide safe and secure housing to 32 homeless individuals daily, from within the District's Western boundaries over the duration of the grant period.
- 100% of program participants will have their basic needs such as food, clothing and emergency housing met in a clean, safe and stable environment, during the entire time that the individuals are residents at Martha's, which assists clients on their paths to self-sufficiency.
- 100% of Clients will complete the HMIS enrollment and assessment process within Martha's intake process.



**Date:** May 28, 2019

**To:** Board of Directors

**Subject:** Grant # 989 Pegasus Riding Academy

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**Grant Request:** Cover the hard costs of Pegasus Clients West of Cook Street

**Amount Requested:** \$109,534.00

**Project Period:** 6/1/2019 to 5/31/2020

**Action by Program Committee: (Please select one)**

- Full recommendation and forward to the Board for consideration with the Committee's recommendation that a grant amount of \$109,534.00 be approved. **PROGRAM COMMITTEE MEMBERS SELECTED THIS ACTION**
- Recommendation with modifications
- Deny

**Project Description:** We need funding for the hard costs of therapy for 115 children that receive Equine Therapy from Pegasus located in your districts West of Cook Street. The group presents with a wide spectrum of disorders including Cerebral Palsy, Autism including those who are profoundly autistic, Epilepsy, Downs Syndrome, Schizophrenia, Seizures, Tourette's Syndrome, Scoliosis, Leukemia, Deafness, Spina Bifida, ADHD, Williams Prader Syndrome, Brain Injury, Rett Syndrome, MS, Muscular Dystrophy the mentally challenged. The clients come from Desert Arc, United Cerebral Palsy, Angel View, Special Ed classes from the Public Schools and home care clients that come on Saturdays. 98% are from low income households. We represent the only therapy they receive. 38% have physical disabilities, 59% have mental Disabilities, 3% have mixed special needs. You are the only grantor that understands the unmet needs of children with disabilities. We have grantors that might fund just Cerebral Palsy Clients or want to do something nice like the City of Rancho Mirage who funds all of the costs for Fresh Fruits/ Veggies/ and bottled water for our clients. We do not have a grantor like DHCD willing to fund a group of our clients and pay for only the hard costs of therapy. This is a blessing. As we still must find funding for all of our East Valley Clients, and the disabled children of the Marines, New Clients, Ranch Repairs, some of our consultant fees. Not an easy task as this requires at least 10 different grant applications geared toward an 5-6 different infirmities, or a specific location like La Quinta, etc. We are adding 4-5 Elementary schools to our client list so the 115 clients we have now may go up.



## 2019 Grant Request Summary

### **Pegasus Riding Academy, Grant #989**

Tel: 760-772-3057  
 35-450 B Pegasus Court  
 Palm Desert, CA 92211  
<http://www.pegasusridingacademy.org>

**Contact:**

Chase Berke  
 Tel: (760) 322-7057  
[chaseberke@hotmail.com](mailto:chaseberke@hotmail.com)

### **Historical (approved Requests)**

| Grant Year | Project Title  | Grant Amount | Type            | Disposition Date | Fund         |
|------------|--|--------------|-----------------|------------------|--------------|
| 2000       |  | \$3,000      | Grant           | 12/31/2000       |              |
| 2003       |  | \$5,000      | Grant           | 12/31/2003       |              |
| 2004       |  | \$5,000      | Grant           | 12/31/2004       |              |
| 2009       | "Riding for Recovery"  | \$42,085     | Improving Lives | 9/22/2009        | Grant budget |
| 2010       | Riding for Recovery  | \$56,128     | Improving Lives | 11/23/2010       | Grant budget |
| 2011       | Pegasus Riding for Recovery, Equine Therapy for the disabled all ages, all disabilities. | \$154,736    | Improving Lives | 5/22/2012        | Grant budget |
| 2014       | Riding for Recovery  | \$119,424    | Grant           | 11/19/2014       | Grant budget |
| 2015       | Hippo Therapy helping to heal.   | \$97,696     | Grant           | 2/23/2016        | Grant budget |
| 2017       | Equine Therapy for District Residents- All Ages, All Disabilities                        | \$90,301     | Grant           | 9/26/2017        | Grant budget |

### **About the Organization**

**Organization Type:**

501(c)(3) \Disabled Services

### **Proposal**

**Project Title:** Cover the hard costs of Pegasus Clients West of Cook Street

**Total Project Budget:** \$206,034  
**Requested Amount:** \$109,534  
**Length of Project:** 12 months

**Start Date:** 6/1/2019  
**End Date:** 5/31/2020

### **Background:**

#### **Background**

We been providing and refining Equine Therapy for 37 years. We use trained Equine Therapy Horses that are Bomb Proof. To attend a completed Client Package signed by a Physician with health history is required, so we know specific needed therapy routines & any special health circumstances. 97% of clients come from working poor/ indigent families for most, we provide the only therapy received. Pegasus is 1 only 4 Equine Therapy providers in California, that do not derive income from boarding/training horses, giving riding lessons or storing tack. We only do therapy, including transportation to and from client's location. All therapy, etc. is at no cost to our clients. We do not bill insurance, apply for State or Federal Funds.

### **Community Need:**

Provide Equine Therapy to 115 clients living in DHCD Districts by covering costs for citizens residing in your districts with weekly equine therapy, including transportation to and from their location. No client can come to Pegasus without a completed Client Package signed by a Doctor with a complete health history. These documents show exactly what is needed for that client. Therapy is done on Horses that are donated, adopted or rescued and trained for six months to be "bomb" proof. The cargo they, carry is fragile and requires a special trained equine to follow the Equine Therapy Instructors directions. Our clients come from working poor and indigent families, for 97% Pegasus is the only therapy they will receive. Each client has 3 volunteers working with them, one leads the horse, and there is a trained volunteer on each side of the client assisting them with therapy exercises called out by the instructor. Clients with special needs like a nerve damaged arm gets specific therapy for their unique malady. Their lives are always improved. Pegasus is one of only four Equine Therapy Providers in California that does not derive any income from boarding or training horses, giving riding lessons, storing tack for others. We have been providing and refining equine therapy for 37 years.

Pegasus spent it's first 10 years of operation meeting with Physicians, Hospital Administrators, School Districts and Care facilities for the "special needs" population. This included meeting with those who ministered to both physical and mental infirmities. Our goal was to introduce them to the benefits of our "No Cost", AMA approved Equine Therapy. Our client focus was on the working poor and indigent families that could not afford therapy or care for their disabled family member except an occasional visit to a free clinic. We include much needed physical and mental routines on horseback, healthy snacks like fresh fruit, vegetables and clean water are available for all clients on site and to take home. Additionally, many of the books and games played in the Ramada waiting area are about "good food". Obesity has been stressed at Pegasus for over 25 years. We keep a scale in our Ramada waiting area. Any child, child/adult or adult who weights over 200 lbs. cannot take part in the therapy program. To our surprise many with help from parents/caregivers have changed their eating habits and lost weight so they could once again have therapy on a horse. Pegasus attends as many Health Fair's as possible to let the community know that we are there with a no-cost health service that we have shown can make a difference in the physical and mental state of the "special needs" constitutes. Our program stresses safety for all clients who must wear a helmet in the therapy arena and cannot "play" with the horses. Quarterly we meet with parents, guardians or program administrators regarding the progress made by the client.

### **Project Description:**

We need funding for the hard costs of therapy for 115 children that receive Equine Therapy from Pegasus located in your districts West of Cook Street. The group presents with a wide spectrum of

disorders including Cerebral Palsy, Autism including those who are profoundly autistic, Epilepsy, Downs Syndrome, Schizophrenia, Seizures, Tourette's Syndrome, Scoliosis, Leukemia, Deafness, Spina Bifida, ADHD, Williams Prader Syndrome, Brain Injury, Rett Syndrome, MS, Muscular Dystrophy the mentally challenged. The clients come from Desert Arc, United Cerebral Palsy, Angel View, Special Ed classes from the Public Schools and home care clients that come on Saturdays. 98% are from low income households. We represent the only therapy they receive. 38% have physical disabilities, 59% have mental Disabilities, 3% have mixed special needs. You are the only grantor that understands the unmet needs of children with disabilities. We have grantors that might fund just Cerebral Palsy Clients or want to do something nice like the City of Rancho Mirage who funds all of the costs for Fresh Fruits/ Veggies/ and bottled water for our clients. We do not have a grantor like DHCD willing to fund a group of our clients and pay for only the hard costs of therapy. This is a blessing. As we still must find funding for all of our East Valley Clients, and the disabled children of the Marines, New Clients, Ranch Repairs, some of our consultant fees. Not an easy task as this requires at least 10 different grant applications geared toward an 5-6 different infirmities, or a specific location like La Quinta, etc. We are adding 4-5 Elementary schools to our client list so the 115 clients we have now may go up.

### **Desired Outcomes**

Imperative, find new home June 2020 even if temporary/shared/rented location. Continue to expand services by eliminating High School Special Ed., current clients. Replacing with 4-5 Special Ed. Elementary schools beginning Oct. 2019. High School age, small opportunity to improve. Elementary School "Special Needs" can make important physical and mental improvements. Most Elementary schools will stay with Pegasus until child completes Middle School. Strengthen our ties with other organizations working with the disabled such as Angel View, Desert ARC, UCPIE and Loma Linda Children's Neurological Center to find ways to unite in communicating to the community what we offer in health care for "special Needs" children. Share the impact each organization has on the target population with new brochures, marketing, advertising and symposiums featuring all organizations. On August 3, 2019 Pegasus will work with UCPIE at their Bowl -A -Thon Event. Pegasus Client Packets & Brochures for parents will be available with focus on no-cost Health Benefits of Equine Therapy. Oct. 2019 Pegasus will give out UCPIE data to clients with focus on their Respite Program. UCPIE our oldest participating "special needs" organization is the one most amenable to collaboration in getting health data to the community.

### **Evaluation Plan**

Finding a new home is not an easy task. We are willing to share a facility, pay rent as we do now until land or an almost vacant facility is identified. We are well aware the clock is ticking. Peter Solomon heads the moving committee, already a facility in Rancho Mirage has been identified. Our plan for evaluation has not changed in over 25 years, every quarter Pegasus discusses our clients progress or lack of with parents, caregivers or teachers. We have followed this procedure and feel it is part of our commitment as an advocate for those with disabilities to offer assistance and ideas on how parents can help. For some the slightest change, a cerebral palsy child being able to sit up for 30 seconds is a milestone, getting a profoundly autistic client to wear a safety helmet is a huge step. For others it could be a year prior to any progress. Those involved with the child's life are always kept apprised. In keeping with our mission no child is ever turned away. Even those with Muscular Dystrophy who will pass away, come to us for much needed exercise and camaraderie with others.

### **Organizational Capacity**

Virginia Davis, Stable Manager, training horses for 45 years. She selects equines to be part of Pegasus, trains them to be bomb proof, (4-6 months) finds homes for those not suitable. Chase Berke a 24-year veteran of Pegasus heads the Equine Therapy program, trained by Lori Saner, she has 4-6 people under her who have learned Equine Therapy. Should Berke get ill or have an emergency there are always

Equine Therapy personal present to take over. During the summer Berke takes classes in Advanced Equine Therapy techniques at Pegasus Philadelphia (no affiliation). Berke went to Loma Linda Pediatrics -Head Trauma in 2013 to present Pegasus services. They send clients to us. Berke will review each Client Packet, makes sure each Safety Helmet clearly ID's medical condition and prepares specific exercises for those with special needs:

nerve damaged arm, inability to verbally communicate, profoundly autistic. The Volunteer Coordinator, 6 years' experience recruits and makes sure there are 25-35 volunteers daily. All those in the therapy arena spend 2-4 months training under seasoned volunteers. In total there are 30+ each day attending to the needs of our clients. We use 3 people per child in the therapy arena.

### **Organizational Sustainability:**

Our Strategic Plan Section E outlines endeavors garnering new clients. Our philosophies of inclusiveness are clearly embedded by including the "special needs" children of Marines at 29 Palms. These children of men/women who chose to keep our country safe have no one to assist them with therapy to help their disabled child. This is part of achieving community impact finding those left behind. The same holds true for re-tooling a 20-year-old Pegasus program for those born blind. The was terminated when our client load hit 180. We did not have the time to continue to reach out to the blind. This equine therapy class acts on our belief to make sure we are inclusive when selecting new client areas to be part of what we offer at no charge. Berke head of the Equine Therapy program, has a greater number of trained personnel to work in the therapy arena while she takes a therapy day to work with those born blind getting to know a horse/pony by feeling the animal's body. We will continue to seek out the forgotten. The Braille group is in the District area.

### **Community Health Focus Area**

Primary Care and Behavioral Health Access

### **Program Area**

Direct Services\Disabled Services; Direct Services\Behavioral Health

### **Geographical Area Served**

All District Areas; Cathedral City; Desert Hot Springs; Palm Desert; Palm Springs; Rancho Mirage; Thousand Palms

### **Participants:**

#### **Population Served**

Children (6-17 years old)

#### **Age Group**

All Ages

#### **Number Served Per Age Group**

0-5: 6

6-17: 101

18-24: 3

25-64: 4

65 or more: 1

Total: 115

**Participant Community**

Our clients are from DHC Districts West of Cook Street, including Angel View, Desert Arc, UPCIE, PS & DS School District Spec. Ed classes in district territory and home care "Special Needs" who come on Sat. with their parents. Physical Disabilities accounts for 39%, 59% come to us with mental disabilities 2% disability is mixed. They do not include the "special Needs" children of the Marines from 29 Palms. In reaching out to the working poor and indigent some may fall into DHCD communities others may not, but we cannot ignore those who are not part of your district, we have clients coming from Beaumont, Blythe, Morongo and Moreno Valley. These are Saturday home care clients. The greatest number of our clients will 117 come from East of Cook Street, outside the Coachella Valley.

**Partnerships****Key Partners:**

We do not have partners. We do have other organizations that send their "special needs" children to us for Therapy such as Desert ARC, United Cerebral Palsy of the Inland Empire, Angel View, referrals from Barbara Sinatra, ACT for MS and Loma Linda Pediatrics-Head Trauma, Physicians who care for the disables and soon the Braille Institute. Note Desert Arc, and Angel View have been coming to Pegasus for over 25 years, UCPIE 27 years. Desert Health Care remains our only partner that supports the therapy cost for these coming from West of Cook Street. The only financial supporter of our project for the clients West of Cook Street is The City of Rancho Mirage whose grant funds cover fresh fruit, veggies and bottles water for all of our clients.

### Line Item Budget - Sheet 1 Operational Costs

*Approved budgets are the basis for reporting all grant expenditures. Line items may not be added or changed without grant amendment. Prior authorization is required for transferring funds (<10%) between existing line items. Describe budget narrative in cell B38. You may insert rows or create additional worksheets if more space is needed to fully describe your budget.*

| <b>PROGRAM OPERATIONS</b>                                |  | <b>Total Program Budget</b> | <b>Funds from Other Sources <span style="color: red;">Detail on sheet 3</span></b> | <b>Amount Requested from DHCD</b> |
|--|--|-----------------------------|--|-----------------------------------|
| <b>Total Labor Costs</b>                                 | <span style="color: red;">Detail on sheet 2</span> | 83000                       | 41894  | 41106                             |
| <b>Equipment (itemize)</b>                               |  |                             |  |                                   |
| 1  |  | 0                           |  |                                   |
| 2  |  | 0                           |  |                                   |
| 3  |  | 0                           |  |                                   |
| 4  |  | 0                           |  |                                   |
| <b>Supplies (itemize)</b>                                |  |                             |  |                                   |
| 1  | Program Supplies                                   | 7000                        | 3430   | 3570                              |
| 2  | Ranch Supplies                                     | 4500                        | 2205   | 2295                              |
| 3  |  | 0                           |  |                                   |
| 4  |  | 0                           |  |                                   |
| <b>Printing/Duplication</b>                              |  | 2600                        | 1274   | 1326                              |
| <b>Mailing/Postage/Delivery</b>                          |  | 2007                        | 983  | 1024                              |
| <b>Travel</b>  |  | 0                           |  |                                   |
| <b>Education/Training</b>                                |  | 0                           |  |                                   |
| <b>Facilities (Detail)</b>                               |  |                             |  |                                   |
|  | Office/Rent/Mortgage                               | 14400                       | 7056   | 7344                              |
|  | Meeting Room Rental                                | 0                           |  |                                   |
|  | Telephone/Fax/Internet                             | 1843                        | 903  | 940                               |
|  | Utilities  | 6608                        | 3238   | 3370                              |
|  | Insurance  | 10263                       | 5029   | 5234                              |
|  | Maintenance/Janitorial                             | 3100                        | 1519   | 1581                              |
| <b>Other Facility costs (itemize)</b>                    |  |                             |  |                                   |
| 1  | Client Bus program                                 | 23000                       | 11270  | 11730                             |
| 2  | Vet Care and Feed                                  | 28000                       | 13720  | 14280                             |
| 3  | Truck,Trailer,Tractor Expense                      | 5500                        | 2695   | 2805                              |
| 4  | Ranch repairs and Maintenance                      | 7900                        | 3871   | 4029                              |
| <b>Other Program Costs not described above (itemize)</b> |  |                             |  |                                   |
| 1  | Misc Costs   | 7650                        | 3748   | 3902                              |
| 2  | Legal and Accounting                               | 9800                        | 4802   | 4998                              |
| 3  |  |                             |  |                                   |
| 4  |  | 0                           |  |                                   |
| <b>Total Program Budget</b>                              |  | 217171                      | 107637   | 109534                            |

Line Item Budget - Sheet 1 Operational Costs

|                  |  |
|------------------|--|
| Budget Narrative | <p>All expenses are hard costs of running the Therapy program at the Pegasus Rented facility. Amount requested from DHCD is for 115 clients / 51% of total 225 clients. Note the # of clients fluxuates based on their illnesses a client may be hospitalized and come back to the program 3 months post first client count. Bus Vendor paid for by Pegasus costs is based on actual invoices. Those charges are calculated based on # of miles too /from our acility, # of trips per week / # of clients to be picked up, and type of vehicle needed. Some require a wheelchair accesible bus, and others require a full size bus rather than a smaller vehicle. We use the School Districts approved provider. Note bus fees change based on the cost of gas, which does change frequesntly. Printing/ Mailing, costs are for our Client Packages that must be sgned by a Dr. proir to any one receiving Equine Therapy at Pegasus.Misc.Costs cover the repair of tack, or another unforeseen expense.</p> |
|------------------|--|

**Line Item Budget**  
**Sheet 2 - Labor Costs**

| <b>Staff Salaries</b>  |  |                      |                                       |                              |  |
|--|--|----------------------|---------------------------------------|------------------------------|--|
| <b>Employee Position/Title</b>   |  | <b>Annual Salary</b> | <b>% of Time Allocated to Program</b> | <b>Actual Program Salary</b> | <b>Amount of Salary Paid by DHCD Grant</b> |
| 1  | Volunteer Coordinator  | 24000                | 90                                    | 21600                        | 11016                                      |
| 2  | Stable Manager   | 59000                | 100                                   | 59000                        | 30090                                      |
| 3  |  |                      |                                       |                              |  |
| 4  |  |                      |                                       |                              |  |
| 5  |  |                      |                                       |                              |  |
| 6  |  |                      |                                       |                              |  |
| 7  |  |                      |                                       |                              |  |
| 8  |  |                      |                                       |                              |  |
| <b>Enter this amount in Section 1, Employee Salaries</b>                 |  |                      |                                       | <b>Total &gt;</b>            | 41106                                      |
| <b>Budget Narrative</b>  | <p>Stable manager is responsible for care, feed, grooming, and most importantly the training of the Equine Horses. This encompasses receiving an animal via adoption, donation or rescue ( Animal Control). The Stable Manager, a Pegasus Employee for 37 years, personally reviews each Equine , begins training, to evaluate their potential as a Therapy Horse, those not suitable are found a new home, those in the program she will spend the next 4-6 months training as therapy horses. Additionally she helps train volunteers and works with them in the Therapy Arena. She also is one who decides when a horse has reached an age/performance where they should be retired to spend the rest of their lives at Pegasus. She will assist the Equine Therapist when we have a class (6) that are difficult to control such as the profoundly Autistic. Salary is \$48,000 per year, workman's comp is \$11,000 per year. Volunteer Coordinator has responsibility of making sure there are the proper number of volunteers for each day of therapy to work inside the Therapy Arena and also work into Ramada Waiting area. He goes into the community , speaking at groups to garner additional volunteers and is on site at the Pegasus Ranch every therapy day. Salary \$24,000 per year.</p> |                      |                                       |                              |  |
| <b>Consultants/Contractors</b>   |  |                      |                                       |                              |  |
| <b>Consultant/Contractor Name</b>  |  | <b>Hourly Rate</b>   | <b>Hours/ Week</b>                    | <b>Monthly Fee</b>           | <b>Amount of Salary Paid by DHCD Grant</b> |
| 1  |  |                      |                                       |                              |  |
| 2  |  |                      |                                       |                              |  |
| 3  |  |                      |                                       |                              |  |
| 4  |  |                      |                                       |                              |  |
| 5  |  |                      |                                       |                              |  |
| 6  |  |                      |                                       |                              |  |
| 7  |  |                      |                                       |                              |  |
| 8  |  |                      |                                       |                              |  |
| <b>Enter this amount in Section 1, Professional Services/Consultants</b> |  |                      |                                       | <b>Total &gt;</b>            | 0  |



Line Item Budget  
Sheet 2 - Labor Costs

|                         |   |
|-------------------------|---|
| <b>Budget Narrative</b> | Fully describe costs listed above in this cell (B24). |
|-------------------------|---|

Line Item Budget - Other Program Funds

| Funding for this program received from other sources   |  |                               | Amount |
|--|--|-------------------------------|--------|
| Fees   |  |                               |        |
| Donations  |  |                               | 39873  |
| Grants (List Organizations)  |  |                               |        |
|  | 1  | Gary Broad Foundation         | 30000  |
|  | 2  | Donegan Burns Foundation      | 10000  |
|  | 3  | Desert Classic                | 20000  |
|  | 4  | Hannah & Frank Grossman Trust | 12000  |
|  | 5  | Anderson Childrens foundation | 21000  |
|  | 6  | Volunteer Vol.Foundation      | 5000   |
|  | 7  |                               |        |
| Fundraising (describe nature of fundraiser)  |  |                               |        |
|  | Riders Award   |                               | 22905  |
|  | Pets on Parade   |                               | 8054   |
| Other Income, e.g., bequests, membership dues, in-kind services, investment income, fees from other agencies, etc. (Itemize) |  |                               |        |
|  | 1  | Investment Income             | 2017   |
|  | 2  | Tributes                      | 6978   |
|  | 3  |                               |        |
|  | 4  |                               |        |
| Total funding in addition to DHCD request  |  |                               | 177827 |
| Budget Narrative   | All income listed is actual . <b>Broad, Grossman,Donnegan Burns,Classic Charities all received at end of 2018 for 2019.</b> Broad,Grossman, Donnegin-Burns help cover expenses of Riders Award balance left over goes to the program/general operating. Classic Charities is for all general operating .Anderson funds and Tennis Garden Volunteer Fund for 2019 have yet to be written, discussions with these two grantors reveal we can request same amount and most likely expect to receive same. |                               |        |
|  |  |                               |        |

## Grant Scoring Review

**Reviewer:** Donna Craig

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**Executive Summary:** 9

**Need and Alignment:** 9

**Goals:** 8

**Evaluation:** 7

**Organizational Capacity:** 9

**Organizational Sustainability:** 9

**Budget:** 9

**Percent of Funding Requested:** 8

**Fiduciary Compliance:** 9

**Financial Stability:** 9

**Key Partners/Collaborations:** 8

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**Total Score:** 94.00

---

**Reviewer Comments:** Aligns with District's strategic focus area Access to Primary and Behavioral Health Care

**Response Notes:** Pegasus provides equine therapy to physically and mentally disabled clients (youth and adults) for 37 years. The horses are specifically trained and a client package, signed by a Physician with health history, is required to create a specific therapy plan

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**Average Review Score:** Staff Review Stage: 94 (1 of 2)

**Sum of all Reviews:** Staff Review Stage: 94 (1 of 2)

## Grant Scoring Review

**Reviewer:** Alejandro Espinoza

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**Executive Summary:** 9

**Need and Alignment:** 8

**Goals:** 8

**Evaluation:** 7

**Organizational Capacity:** 9

**Organizational Sustainability:** 8

**Budget:** 9

**Percent of Funding Requested:** 9

**Fiduciary Compliance:** 10

**Financial Stability:** 10

**Key Partners/Collaborations:** 7

---

**Total Score:** 93.00

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**Reviewer Comments:** Program aligns with our Community Health Focus Area of Primary Care and Behavioral Health Access.

**Response Notes:** Pegasus program provides special needs individuals with a therapeutic program they wouldn't have otherwise receive. The application and supporting documents highlight the need and impact this program makes in an underserved population. Great program!

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**Average Review Score:** Staff Review Stage: 93.5 (2 of 2)

**Sum of all Reviews:** Staff Review Stage: 187 (2 of 2)

**Grant #989 Pegasus****EXHIBIT B****PAYMENT SCHEDULE, REQUIREMENTS & DELIVERABLES***Project Title**Covering the Hard Costs of Pegasus Clients West of Cook Street**Start/End*6/1/2019  
5/31/2020**PAYMENTS:**(2) Payments: \$49,290.30  
10% Retention: \$10,953.40**Total request amount:** \$109,534.00**PAYMENT SCHEDULE REQUIREMENTS:**

| <b>Scheduled Date</b> | <b>Grant Requirements for Payment</b>   | <b>Payment</b>   |
|-----------------------|---|--|
| 6/01/2019             | Signed Agreement submitted & accepted   | Advance of \$49,290.30<br>for time period<br>6/01/2019– 11/30/2019 |
| 12/01/2019            | 1 <sup>st</sup> six-month (6/01/2019 – 11/30/2019)<br>progress and budget reports submitted &<br>accepted   | Advance of \$49,290.30<br>for time period<br>12/01/2019– 5/31/2020 |
| 6/01/2020             | 2 <sup>nd</sup> six-month (12/01/2019 – 5/31/2020)<br>progress and budget reports submitted<br>and accepted | \$0  |
| 6/30/2020             | Final report (6/01/2019 – 5/31/2020)<br>submitted & accepted  | \$10,953.40<br>(10 % retention)                                    |

**TOTAL GRANT AMOUNT:**  
**\$109,534.00****DELIVERABLES:**

Provide Equine Therapy to 115 unduplicated clients living in DHCD by covering costs for citizens residing within the districts with weekly equine therapy, including transportation to and from their location. The group presents with a wide spectrum of disorders including Cerebral Palsy, Autism including those who are profoundly autistic, Epilepsy, Downs Syndrome, Schizophrenia, Seizures, Tourette's Syndrome, Scoliosis, Leukemia, Deafness, Spina Bifida, ADHD, Williams Prader Syndrome, Brain Injury, Rett Syndrome, MS, Muscular Dystrophy the mentally challenged.



**Date:** May 28, 2019

**To:** Board of Directors

**Subject:** Grant # 994 Coachella Valley Workforce Excellence Inc aka OneFuture Coachella Valley

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**Grant Request:** Mental Health College and Career Pathway Development Initiative

**Amount Requested:** \$700,000.00

**Project Period:** 5/31/2019 to 5/31/2021

**Action by Program Committee: (Please select one)**

- Full recommendation and forward to the Board for consideration with the Committee's recommendation that a grant amount of \$700,000.00 be approved. **PROGRAM COMMITTEE MEMBERS SELECTED THIS ACTION**
- Recommendation with modifications
- Deny

**Project Description:** OFCV requests continued funding of \$700,000 (\$100,000 in scholarships) over 24-months for the Mental Health College and Career Pathways Development Initiative. This proposal builds upon the infrastructure established during the initial grant through the Behavioral Health Workforce Alignment Team, OneFuture and partners. There are four strategies in this request:

**Strategy 1:** Increase awareness of and access to Behavioral Health careers through existing career academies.

**Objectives:** Convene Behavioral Health Workforce A-Team to advance tactical plan; Increase Behavioral Health pathways in high schools and career exposure for students; Certify academy teachers as Mental Health First Aid trainers; Expand and scale Mindfully Resilient.

**Strategy 2:** Provide financial aid package review, scholarships, college success and career access navigation support to undergraduate and graduate scholars pursuing behavioral health careers.

**Objectives:** Identify qualified undergraduate and graduate students pursuing college pathways in behavioral health. Provide guidance, mentoring and support for college, career and financial aid planning. Assure students have a demonstrated understanding of career options and the



corresponding education and financial path essential for degree completion. Award a minimum of \$100,000 in scholarships, matching portion of funding with local nonprofits to support up to twenty (20) students.

**Strategy 3:** Facilitate full-time, paid summer undergraduate internships for scholars (up to 12) pursuing behavioral health careers.

**Objective:** Place local undergraduates pursuing behavioral health professions in summer internships - recruit host sites, interview and facilitate student placement.

**Strategy 4:** Utilize the Behavioral Health A-Team to identify and launch a co-hort of students to travel a support pathway from high-school-to-college-and-into-Behavioral Health careers.

**Objective:** Establish a test cohort of 20 high school seniors from health, public safety and education academies interested in behavioral health careers to provide continuous supports on the college and career path, manage progress to degree completion and job attainment.

## **2019 Grant Request Summary**

### **Coachella Valley Workforce Excellence Inc, Grant #994**

Tel: 760-413-5990  
 41550 Eclectic Street, Suite 200E  
 Palm Desert, CA 92260  
<http://www.onefuturecv.org>

**Contact:**

Kim McNulty  
 Tel: 760-413-5990  
[kim@onefuturecv.org](mailto:kim@onefuturecv.org)

### **Historical (approved Requests)**

| Grant Year | Project Title                                   | Grant Amount | Type  | Disposition Date | Fund         |
|------------|---|--------------|-------|------------------|--------------|
| 2017       | Health Career Connection Summer Intern for DHCD | \$7,314      | Grant | 5/22/2018        | Grant budget |

### **About the Organization**

**Organization Type:**

Other

### **Proposal**

**Project Title:** Mental Health College and Career Pathway Development Initiative

**Total Project Budget:** \$1,227,700  
**Requested Amount:** \$700,000  
**Length of Project:** 24 months  
**Start Date:** 5/31/2019  
**End Date:** 5/31/2021

**Background:**

Background

In 2015, OneFuture Coachella Valley (OFCV) partnered with the Desert Healthcare District, The California Endowment and the Regional Access Project to advance a regional strategy to address the critical local Behavioral Health workforce shortage in our valley. As a result, OneFuture mobilized behavioral health professionals and employers, agencies and education systems through a Behavioral Health Workforce Alignment Team to collectively develop and implement a plan that will increase the number of students in the Coachella Valley who pursue and successfully complete college degree programs in mental healthcare related fields. This new request seeks to advance this work.



**Community Need:**

This project builds on the infrastructure established through the Behavioral Health Workforce Alignment Team and its partner agencies and will achieve the following:

- Increase awareness of Behavioral Health careers through existing career academies
- Provide scholarships to local students who are advancing in behavioral health professions pathways, provide scholarship awardees with career pathway roadmaps, college success counseling, financial aid package review, and leadership workshops to gain essential skills from local employers and mentors including: college navigation, strong work ethic, timeliness, interview and communications skills, leadership and entrepreneurship, and technical skills critical for job success
- Manage the 2019 and 2020 cohorts of summer, undergraduate healthcare interns placed in full-time paid jobs in healthcare/behavioral health settings. OFCV will recruit employer host sites, recruitment, review and select interns, facilitate site visits in behavioral health settings, and educate interns on the integration of behavioral healthcare within other healthcare positions/disciplines.
- Utilize BH A-team to identify and launch a K-12 to college cohort of prospective future Behavioral and Mental Health professionals by identifying students who have had exposure to behavioral health careers in high school academies and plan to pursue related college pathways with an interest in BH professions, provide college and career guidance, support for development of college program and financial aid plan, scholarships and a link to employers on the BH A-team.

The mental health crisis in California is well-documented with 1 in 6 adults suffering from some type of mental illness. One in 13 children and youth struggle with a major emotional disturbance while 1 in 8 of them report experiencing a major depressive episode in the past year. Substance abuse often co-exists with mental illness. In the Coachella Valley, nearly 90,000 adults struggle with some form of mental, emotional or behavioral concern and 19,000 of those go on to report similar concerns for their children.

California is struggling to meet the need due to challenges developing a behavioral health workforce who are: distributed equitably across the state; reflect the demographic characteristics of the state's population; and, possess the skills and credentials necessary to deliver the types of behavioral health services that California needs. If trends persist, California will have 50% fewer psychiatrists and 28% fewer psychologists, LMFTs, LPCCs and LCSWs than it needs to address the future and growing demand for mental health services by 2028. San Bernardino and Riverside Counties, together, represent one of two regions in the state with the lowest per capita ratios of behavioral health professionals. (Sources: Mental Health in California: For Too Many, Care Not There, California Healthcare Foundation. March 2018; Health Assessment Resource Center; California's Current and Future Behavioral Health Workforce, HealthForce Center, UCSF. February 2018)

The Coachella Valley has an urgent need to address behavioral health workforce development to meet the needs of local residents and this project meets that need.

Further, this work aligns directly with Priority #3: Community Health and Wellness, of the Desert Healthcare District's Strategic Plan. Specifically, the focus on Primary Care and Behavioral Health Access, to support programs, services and workforce development efforts that increase access to primary care and behavioral health services for Coachella Valley residents.

**Project Description:**

OCV requests continued funding of \$700,000 (\$100,000 in scholarships) over 24-months for the Mental Health College and Career Pathways Development Initiative. This proposal builds upon the infrastructure established during the initial grant through the Behavioral Health Workforce Alignment Team, OneFuture and partners. There are four strategies in this request:

**Strategy 1:** Increase awareness of and access to Behavioral Health careers through existing career academies.

Objectives: Convene Behavioral Health Workforce A-Team to advance tactical plan; Increase Behavioral Health pathways in high schools and career exposure for students; Certify academy teachers as Mental Health First Aid trainers; Expand and scale Mindfully Resilient.

**Strategy 2:** Provide financial aid package review, scholarships, college success and career access navigation support to undergraduate and graduate scholars pursuing behavioral health careers.

Objectives: Identify qualified undergraduate and graduate students pursuing college pathways in behavioral health. Provide guidance, mentoring and support for college, career and financial aid planning. Assure students have a demonstrated understanding of career options and the corresponding education and financial path essential for degree completion. Award a minimum of \$100,000 in scholarships, matching portion of funding with local nonprofits to support up to twenty (20) students.

**Strategy 3:** Facilitate full-time, paid summer undergraduate internships for scholars (up to 12) pursuing behavioral health careers.

Objective: Place local undergraduates pursuing behavioral health professions in summer internships - recruit host sites, interview and facilitate student placement.

**Strategy 4:** Utilize the Behavioral Health A-Team to identify and launch a co-hort of students to travel a support pathway from high-school-to-college-and-into-Behavioral Health careers.

Objective: Establish a test cohort of 20 high school seniors from health, public safety and education academies interested in behavioral health careers to provide continuous supports on the college and career path, manage progress to degree completion and job attainment.

### **Desired Outcomes**

- By the end of the grant, two (2) high schools will add a Behavioral Health pathway resulting in a minimum of 60 additional students annually exposed to mental health careers. - By the end of the grant, four (4) presentations on Mindfully Resilient curriculum and resources are provided to professionals in CVUSD, DSUSD and PSUSD.
- By the end of the grant, three (3) schools pilot a school-wide behavioral health wellness practices and career awareness programs.
- By the end of the grant, up to forty (40) behavioral health undergraduate and graduate students will have been awarded up to \$200,000 in scholarships; completed a C2 Navigator profile and scholarship application; been assigned a Behavioral Health A-Team mentor; completed a college and career plan; completed a financial aid package review and plan; achieved 90% persistence and 90% on track for degree completion.
- By the end of the grant, a minimum of twelve (12) undergraduate students pursuing Behavioral Health related majors will have completed a 10-week, paid summer internship; completed four (4) of five (5) leadership workshops and agreed to participate in a minimum of two (2) web-based or 1:1 interactions during the academic year following their internship.

### **Evaluation Plan**

The Behavioral Health Alignment Team (BH A-Team) will monitor and track outcome progress at their monthly meetings beginning June 2019 and regularly report to the Regional Plan Oversight Team throughout the grant term. OFCV staff will evaluate student scholar progress and report progress to the Behavioral Health Alignment Team.

Specific timeline targets include:

June 2019: BH A-Team will establish baseline for the number of academies implementing behavioral health pathways and measure the increase in May 2020 and May 2021.

September 2019: BH A-Team will affirm OFCV/HCC internship completion by six (6) students at Behavioral Health sites.

December 2019: BH A-Team will package Mindfully Resilient curriculum and resources, and frame presentation schedule to be complete by Fall 2020.

April 2020: Continuing through end of grant, academic progress will be affirmed by OFCV counselors every six months and at the end of the grant period.

May 2020: BH A-Team will affirm that at least one school has piloted a school-wide behavioral health wellness practices and career awareness program and identify two additional to launch program during the 2020-2021 school year.

September 2020: BH A-Team will affirm OFCV/HCC internship completion by six (6) students at Behavioral Health sites.

### **Organizational Capacity**

The OFCV staff team supporting this initiative includes:

Sheila Thornton, CEO/President: Launched the Healthcare Industry Council through the Coachella Valley Economic Partnership. Healthcare leadership service includes the California Health Professions Consortium, the National Advisory Board for Health Career Connection, Loma Linda University Medical Center's Pipeline Advisory Committee and member of the CA Future Health Workforce Commission.

Kim McNulty, Vice President Regional Strategy: Oversees implementation of the Regional Plan for College and Career Success and is the staff lead for the Behavioral Health Workforce Alignment Team.

Ernie Rios, Vice President College Success: Co-designed OFCV's regional scholarship initiative and leads development of the online College to Career Navigator portal.

Community Volunteer Leadership includes:

Behavioral Health A-Team: More than 50 active behavioral health and education leaders, co-chaired by Jim Grisham, Desert Region Adult Services Administrator for the Riverside University Health System-Behavioral Health and Maureen Forman, Executive Director of Jewish Family Services of the Desert.

Regional Plan Oversight Team: Oversees implementation of the Regional Plan for College and Career Success and is co-chaired by Dr. Edwin Gomez, Superintendent of the Coachella Valley Unified School District and Michael Bills, Director of Human Resources for the JW Marriott Desert Springs Resort.

### **Organizational Sustainability:**

The proposed program is included within two core, companion strategic plans for the organization:

Regional Plan for College and Career Success: Representatives of all three K-12 districts, COD, CSUSB, UCR and business jointly authored "Regional Plan 2.0" – the renewal of the original Coachella Valley Regional Plan for College and Career Success written and adopted in 2012. Regional Plan 2.0 was adopted in March 2019 and includes a specific focus on student success across college and career, including financial aid capture, regional aligned scholarship giving and learning through career academies featuring strong academics, technical education, and real-world experience.

Behavioral Health Alignment Team Tactical Plan: Approved by the Regional Plan Oversight Team in March 2019, this plan defines the activities and outcomes the group will advance to achieve their vision

that the Coachella Valley will have an abundant supply of mental and behavioral health professionals who are from our own student population and are responsive to the needs of our community. The focus of this tactical plan is to expand Mindfully Resilient and Behavioral Health Career Awareness. It defines outcomes and metrics, all of which advance long-term outcomes within the Coachella Valley Regional Plan for College and Career Success.

### **Community Health Focus Area**

Primary Care and Behavioral Health Access

### **Program Area**

Direct Services\Behavioral Health; Direct Services\Youth Services

Geographical Area Served

All District Areas; Cathedral City; Coachella; Desert Hot Springs; Indio

### **Participants:**

#### **Population Served**

Adults (25-64 years old)

#### **Age Group**

(06-17) Children

(18-24) Youth

(25-64) Adults

#### **Number Served Per Age Group**

0-5: 0

6-17: 2,000

18-24: 500

25-64: 0

65 or more: 0

Total: 0

#### **Participant Community**

High school students, their families and teachers in Palm Springs Unified School District, Desert Sands Unified School District and Coachella Valley Unified School District will benefit from this project/program through expansion of the Mindfully Resilient framework for use in academy or classroom setting.

Specifically, students at Desert Hot Springs High School, Cathedral City High School, Palm Desert High School, Indio High School and Coachella Valley High School will have increased access to behavioral health and mindfulness resources on campus, and increased awareness of the career opportunities in the behavioral health sector. Healthcare and behavioral health service providers across the Coachella Valley will benefit through engagement with the Behavioral Health Workforce Alignment Team, access to high-quality undergraduate summer interns and an increasing pool of well-educated, local, next-generation employees. Undergraduate and post-baccalaureate students pursuing behavioral health degrees and careers will benefit through scholarships, mentoring and robust student support services to assure they succeed, and all OneFuture scholarship recipients will have access to behavioral health resources through the C2Navigator portal.

## **Partnerships**

### **Key Partners:**

Cross-sector partners currently engaged with OneFuture Coachella Valley in direct support of advancing the Regional Plan for College and Career Success and the Behavioral Health Workforce Alignment Team include education, local government, foundations, industry, and community organizations. This includes the leadership from all three K-12 school districts (CVUSD, DSUSD, PSUSD), Riverside County Office of Education, College of the Desert, Brandman University, CSU San Bernardino, University of California Riverside, Riverside County EDA/Workforce, Agua Caliente Band of Cahuilla Indians, Riverside University Health Systems-Behavioral Health, Regional Access Project, Eisenhower Healthcare, Desert Care Network, Avid Physical Therapy, The California Endowment, James Irvine Foundation, Weingart Foundation, Department of Rehab, State Council on Developmental Disabilities, Jewish Family Services of the Desert, Clinicas de Salud del Pueblo, Alianza Coachella Valley, Coachella Valley Economic Partnership, Best Best & Krieger LLP, JW Marriott Desert Springs Resort, United Way of the Desert, more than 300 individual professionals from 136 organizations (public utilities, media providers, nonprofit organizations and small businesses), who annually volunteer an estimated 17,500 hours in support of students. OneFuture CV also collaborates with the CA Community College Chancellor's Office Doing What Matters Initiative's Deputy Sector Navigators and the Guided Pathways Initiative.

### Line Item Budget - Sheet 1 Operational Costs

*Approved budgets are the basis for reporting all grant expenditures. Line items may not be added or changed without grant amendment. Prior authorization is required for transferring funds (<10%) between existing line items. Describe budget narrative in cell B38. You may insert rows or create additional worksheets if more space is needed to fully describe your budget.*

| <b>PROGRAM OPERATIONS</b>                                |   | <b>Total Program Budget</b> | <b>Funds from Other Sources <span style="color: red;">Detail on sheet 3</span></b> | <b>Amount Requested from DHCD</b> |
|--|---|-----------------------------|--|-----------------------------------|
| <b>Total Labor Costs</b>                                 | <b><span style="color: red;">Detail on sheet 2</span></b> | 769500                      | 352500   | 417000                            |
| <b>Equipment (itemize)</b>                               |   |                             |  |                                   |
| 1  |   | 0                           |  |                                   |
| 2  |   | 0                           |  |                                   |
| 3  |   | 0                           |  |                                   |
| 4  |   | 0                           |  |                                   |
| <b>Supplies (itemize)</b>                                |   |                             |  |                                   |
| 1  | Supplies/Meeting expenses/Events                          | 41500                       | 13500  | 28000                             |
| 2  |   | 0                           |  |                                   |
| 3  |   | 0                           |  |                                   |
| 4  |   | 0                           |  |                                   |
| <b>Printing/Duplication</b>                              |   | 5000                        | 1000   | 4000                              |
| <b>Mailing/Postage/Delivery</b>                          |   | 0                           |  |                                   |
| <b>Travel</b>  |   | 28000                       | 15000  | 13000                             |
| <b>Education/Training</b>                                |   | 14000                       | 8000   | 6000                              |
| <b>Facilities (Detail)</b>                               |   |                             |  |                                   |
|  | Office/Rent/Mortgage                                      | 31200                       | 11200  | 20000                             |
|  | Meeting Room Rental                                       | 0                           |  |                                   |
|  | Telephone/Fax/Internet                                    | 0                           |  |                                   |
|  | Utilities   | 6000                        | 2000   | 4000                              |
|  | Insurance   | 0                           |  |                                   |
|  | Maintenance/Janitorial                                    | 0                           |  |                                   |
| <b>Other Facility costs (itemize)</b>                    |   |                             |  |                                   |
| 1  | C2N & Alignment Portal                                    | 65000                       | 25000  | 40000                             |
| 2  | Student Case Management                                   | 6500                        | 1500   | 5000                              |
| 3  |   | 0                           |  |                                   |
| 4  |   | 0                           |  |                                   |
| <b>Other Program Costs not described above (itemize)</b> |   |                             |  |                                   |
| 1  | Indirect - 9%   | 111000                      | 48000  | 63000                             |
| 2  | Scholarships  | 150000                      | 50000  | 100000                            |
| 3  |   | 0                           |  |                                   |
| 4  |   | 0                           |  |                                   |
| <b>Total Program Budget</b>                              |   | 1227700                     | 527700   | 700000                            |

Line Item Budget - Sheet 1 Operational Costs

|                  |   |
|------------------|---|
| Budget Narrative | <p><b>Supplies/Meeting expenses/Events:</b> Office supplies, hospitality for A-team meetings, Scholarship student leadership conference materials and information portal, Regional Plan retreat supplies and hospitality, materials for internships and faculty externships.</p> <p><b>Printing</b> - Printing for A-team meetings, leadership conference, scholarship workshops and mid-point mixer, HCC internship site and student recruitment, scholarship marketing, Regional Plan Retreat.</p> <p><b>Travel</b> - mileage and travel for A-team meetings, scholarships meetings, employer site recruitment for internships and work based learning, scholarship trainings, faculty externships</p> <p><b>Education &amp; Training</b> - Professional development/training for staff, educators/academy leads, A-team members.</p> <p><b>Office/Rent/Mortgage:</b> Office rent and meeting space fees</p> <p><b>Utilities:</b> Utilities costs</p> <p><b>Other Facility Costs:</b> College to Career Navigation Portal (C2Nav) - cost of management/upkeep of online scholarship, financial aid and career navigation portal, updates and edits to system related to BH pathways. Alignment community collaboration portal contract fee.</p> <p><b>Student Case Management:</b> Scholarship student case management software to manage student data and required document storage.</p> <p><b>Indirect:</b> Grant administration, administrative, bookkeeping and accounting, board communications</p> <p><b>Scholarships:</b> Direct scholarships for post-secondary students pursuing behavioral health career pathways</p> |
|------------------|---|

**Line Item Budget**  
**Sheet 2 - Labor Costs**

| <b>Staff Salaries</b>                                    |  |                      |                                       |                              |  |
|--|--|----------------------|---------------------------------------|------------------------------|--|
| <b>Employee Position/Title</b>                           |  | <b>Annual Salary</b> | <b>% of Time Allocated to Program</b> | <b>Actual Program Salary</b> | <b>Amount of Salary Paid by DHCD Grant</b> |
| <b>1</b>   | 2 - year Costs   | 2 year costs         |                                       | 2 year costs                 |  |
| <b>2</b>   | College Success and Support Services   | 524000               | 33%                                   | 177600                       | 136000                                     |
| <b>3</b>   | Scholarship Operations   | 190000               | 30%                                   | 57000                        | 55000                                      |
| <b>4</b>   | OFCV-HCC Coord, Management & RP Aligr  | 190000               | 75%                                   | 142500                       | 40000                                      |
| <b>5</b>   | BH A-team Facilitation and Strategy Mana   | 411000               | 50%                                   | 205500                       | 70000                                      |
| <b>6</b>   | Data & Regional Plan Support   | 220000               | 50%                                   | 110000                       | 70000                                      |
| <b>7</b>   |  |                      |                                       |                              |  |
| <b>8</b>   |  |                      |                                       |                              |  |
| <b>Enter this amount in Section 1, Employee Salaries</b> |  |                      |                                       | <b>Total &gt;</b>            | 371000                                     |
| <b>Budget Narrative</b>                                  | <b>College Success &amp; Support Services:</b> Advance outreach and support services for current healthcare scholars and alumni to offer financial aid, internship and employment opportunities in behavioral health careers. Manage healthcare/behavioral health scholars, provide skill development through leadership workshops, externships and 1-on-1 counseling; assure students have resources and support needed to continue and complete a degrees leading to behavioral health careers. Manage the online scholarship/college and career navigation portal, including application intake, reviewer trainings, application review, scholar selection; embed behavioral health careers resources in the portal and marketing scholarships and career path resources.<br>(Scholarship Data Analyst, Student Success Coordinator, Director of College and Success, VP College Success) |                      |                                       |                              |  |
|  | <b>OFCV-HCC Coord, Management &amp; Regional Plan Alignment:</b> Management of summer health professions internships - recruitment of healthcare employer sites, placement of undergraduate students in full-time, paid summer internships. Secure minimum 5 behavioral health sites, 2 tours for full cohort of interns at behavioral health sites and demonstrating integration of behavioral health care within other healthcare positions/disciplines. Align internship and host employers with Regional Plan employer engagement and job attainment goals.<br>(VP Regional Strategy, CEO/President, College & Career Coordinator)   |                      |                                       |                              |  |
|  | <b>Scholarship Operations:</b> Scholarship disbursement and reconciliation<br>(Bus & Finance Manager, Scholarship Data Analyst)  |                      |                                       |                              |  |
|  | <b>A-team Strategy, Coord. &amp; Management:</b> Facilitate the OFCV Behavioral Health A-team and manage tactical plan process so that 1) K-12 pathways and career academies have continued access to behavioral health employers to inform curriculum and career roadmap counseling for students, 2) businesses and employers create work based learning opportunities for students interested in behavioral health careers and support undergraduate internships to retain local talent 3) the C2nav   |                      |                                       |                              |  |
|  |  |                      |                                       |                              |  |
| <b>Consultants/Contractors</b>                           |  |                      |                                       |                              |  |
| <b>Consultant/Contractor Name</b>                        |  | <b>Hourly Rate</b>   | <b>Hours/ Week</b>                    | <b>Monthly Fee</b>           | <b>Amount of Salary Paid by DHCD Grant</b> |
| <b>1</b>   | Data & Regional Plan Support   | 75                   | 5                                     | 1625                         | 26000                                      |
| <b>2</b>   | K12, PD & Curriculum Support   | 35                   | 20                                    | 3033                         | 20000                                      |



Line Item Budget  
Sheet 2 - Labor Costs

|   |  |  |  |  |               |
|---|--|--|--|--|---------------|
| 3   |  |  |  |  |               |
| 4   |  |  |  |  |               |
| 5   |  |  |  |  |               |
| 6   |  |  |  |  |               |
| 7   |  |  |  |  |               |
| 8   |  |  |  |  |               |
| Enter this amount in Section 1, Professional Services/Consultants |  |  |  |  | Total > 46000 |
| Budget Narrative  | <b>Data &amp; Regional Plan Support</b> - Contract support to gather data on grant objectives and related Regional Plan goals. Contract support for management of Alignment team. <b>K12, PD &amp; Curriculum Support</b> - Contract for professional development technical assistance to advance K12 Behavioral Health program development including Mindfully Resilient and/or Faculty Externships for educators |  |  |  |               |

**Line Item Budget - Other Program Funds**

| <b>Funding for this program received from other sources</b>  |   |                                      | <b>Amount</b> |
|--|---|--------------------------------------|---------------|
| Fees   |   |                                      |               |
| Donations  |   |                                      |               |
| Grants (List Organizations)  |   |                                      |               |
|  | <b>1</b>  | Weingart                             | 75000         |
|  | <b>2</b>  | College Futures Foundation           | 50000         |
|  | <b>3</b>  | James Irvine Foundation              | 100000        |
|  | <b>4</b>  | The California Endowment (projected) | 75000         |
| Fundraising (describe nature of fundraiser)  |   |                                      |               |
|  |   |                                      |               |
|  |   |                                      |               |
| Other Income, e.g., bequests, membership dues, in-kind services, investment income, fees from other agencies, etc. (Itemize) |   |                                      |               |
|  | <b>1</b>  | Agua Caliente - inkind (projected)   | 10000         |
|  | <b>2</b>  | Contracts (projected)                | 37500         |
|  | <b>3</b>  | UCR & CSUSB in-kind (projected)      | 5000          |
|  | <b>4</b>  |                                      |               |
| <b>Total funding in addition to DHCD request</b>   |   |                                      | <b>352500</b> |
| <b>Budget Narrative</b>  | <p>Income is projected where indicated but is based on previous years contributions. We have been awarded grants from funders Weingart Foundation, College Futures Foundation, James Irvine Foundation and we project continued support from The California Endowment. We receive contract revenue from community partners to maximize efforts contributing to the success of OFCV scholars. In addition, we have received an estimated and projected amount of in-kind from partners UCR, CSUSB Palm Desert and Agua Caliente.</p> |                                      |               |

**Supplies/Meeting Expenses/Events:** Office supplies, hospitality for A-team meetings, scholarship Student Leadership Conference materials and information portal, Regional Plan retreat supplies and hospitality, materials for internships and faculty externships

**Marketing/Advertising:** Marketing and advertising support for Behavioral Health scholarship and A-team activities

**Printing:** Printing for A-team meetings, Student Leadership Conference, scholarship workshops and Mid-Point Mixer, HCC internship site and student recruitment, scholarship marketing, Regional Plan Retreat

**Travel:** Mileage and travel for A-team meetings, scholarships meetings, employer site recruitment for internships and work based learning, scholarship trainings, faculty externships and regional behavioral health consortium meetings

**Education & Training:** Professional development/training for staff, educators/academy leads, A-team members.

Facilities:

**Office/Rent/Mortgage:** Office rent and meeting space fees

**Telephone/Fax/Internet:** Telephone and internet service costs

**Utilities:** Utilities costs

Other Program Costs:

**Indirect:** Grant administration, administrative, bookkeeping and accounting, board communications

**Scholarships:** Direct scholarships for post-secondary students pursuing behavioral health career pathways

**College 2 Career Navigation Portal (C2Nav):** Cost of management/upkeep of online scholarship, financial aid and career navigation portal, updates and edits to system related to BH pathways. Alignment community collaboration portal contract fee.

**Alignment Portal:** Subscription to AUSA collective impact portal structure, committee process, strategic planning and outcomes tracking for regional efforts

**Student Case Management:** Scholarship student case management software to manage student data and required document storage

As a result of OneFuture's 2015 DCHD grant, Behavioral Health Workforce Pipeline Development is now embedded as a core strategy across OneFuture's total organizational activity. The following five (5) major impact areas are connected to this new grant as follows: College Success and Support Services; Program, Scholarship and Financial Management; OFCV/HCC Program Coordination; Behavioral Health A-Team Facilitation and Strategy Management; and Program Data Management. Descriptions of each impact area are included below with the breakdown of OFCV staff time associated with each.

**College Success & Support Services:** Advance outreach and support services for current healthcare scholars and alumni to offer financial aid, internship and employment opportunities in behavioral health careers. Manage healthcare/behavioral health scholars, facilitate Gent's Alliance/Boys and Men of Color program, provide skill development through leadership workshops, externships and 1-on-1 counseling; assure students have resources and support needed to continue and complete a degrees leading to behavioral health careers. Manage the online scholarship/college and career navigation portal, including application intake, reviewer trainings, application review, scholar selection; embed behavioral health careers resources in the portal and marketing scholarships and career path resources.

VP, College Success (.18 FTE)

Dir. Student Success (.40 FTE)

Student Success Coord. (.40 FTE)

Scholarship Data Analyst. (.30 FTE)

Scholarship Coord. (.25)

Admin (.15 FTE)

**Program, Scholarship and Financial Management:** Scholarship disbursement, grant administration and tracking of expenditures, reconciliation, matching partner financial reporting, college/university verification.

Bus & Finance Manager (.3 FTE)

Scholarship Data Analyst (.18)

Scholarship Coord. (.1 FTE)

VP College Success (.1 FTE)

**OFCV/HCC Program Coord:** Oversee summer health professions internships - recruitment of healthcare employer sites, placement of undergraduate students in full-time, paid summer internships. Secure minimum 20 health setting hosts sites including 5 behavioral health sites. Conduct 2 tours for full cohort of a minimum of 20 health professions interns at behavioral health sites to demonstrate integration of behavioral health care with other healthcare professions/disciplines. Align internship and host employers with Regional Plan employer engagement and job attainment goals.

VP Regional Strategy (.15 FTE)

CEO/President (.08 FTE)

Admin (.15 FTE)

**Behavioral Health A-Team Facilitation and Strategy Management:** Facilitate the OFCV Behavioral Health A-team and manage tactical plan process so that 1) K-12 pathways and career academies have continued access to behavioral health employers to inform curriculum and career roadmap counseling for students, 2) businesses and employers create work based learning opportunities for students interested in behavioral health careers and support undergraduate internships to retain local talent 3) the C2nav portal resources are relevant and effective for students pursuing post-secondary education in behavioral health, 4) scholarships and financial aid support is

available for students. Interface Behavioral Health A-team tactics with Financial Aid, Opportunity Youth, K-12 Education, Desert Hot Springs Family Alliance and College Completion alignment teams, 5) Work with high school academy leads to identify a test cohort of 20 high school seniors from health, public safety and education academies interested in behavioral health careers to provide continuous supports on the college and career path, manage progress to degree completion and job attainment

VP Regional Strategy (.35 FTE)

CEO/President (.2 FTE)

VP College Success (.1 FTE)

Admin (.15 FTE)

**Program Data Management:** Collect data on Behavioral Health A-team activities, work based learning experience and employer connections, college pathway and financial aid counseling, scholarships and internships connected to students' progression to careers in behavioral health. Measure contribution to broader goals outlined in Regional Plan for College & Career Success 2.0.

CEO/President (.1 FTE)

VP Regional Strategy (.1 FTE)

VP College Success (.1 FTE)

Dir. Student Success (.15 FTE)

Student Success Coord. (.15 FTE)

Scholarship Coord. (.13 FTE)

## Grant Scoring Review

**Reviewer:** Donna Craig

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**Executive Summary:** 9

**Need and Alignment:** 9

**Goals:** 9

**Evaluation:** 9

**Organizational Capacity:** 8

**Organizational Sustainability:** 9

**Budget:** 9

**Percent of Funding Requested:** 8

**Fiduciary Compliance:** 6

**Financial Stability:** 6

**Key Partners/Collaborations:** 10

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**Total Score:** 93.00

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**Reviewer Comments:** Aligns with Strategic Focus area Access to Primary Care and Behavioral Health Care - workforce shortage development

**Response Notes:** The request builds upon the infrastructure established during the initial grant thru the Behavioral Health Workforce Alignment team, OneFuture and other partners. In true collective impact mode, the process to build out a BH career pipeline is intensive and takes time to develop.

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**Average Review Score:** Staff Review Stage: 93 (1 of 2)

**Sum of all Reviews:** Staff Review Stage: 93 (1 of 2)

## Grant Scoring Review

**Reviewer:** Alejandro Espinoza

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**Executive Summary:** 9

**Need and Alignment:** 9

**Goals:** 8

**Evaluation:** 8

**Organizational Capacity:** 10

**Organizational Sustainability:** 9

**Budget:** 8

**Percent of Funding Requested:** 7

**Fiduciary Compliance:** 8

**Financial Stability:** 8

**Key Partners/Collaborations:** 10

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**Total Score:** 95.00

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**Reviewer Comments:** The program falls under our Primary Care and Behavioral Health Access-Community Health Focus Area.

**Response Notes:** The program addresses a big need locally for a behavioral health workforce to meet the ever increasing demand for behavioral health services and programs. The application and supporting documents clearly support the need for this type of program.

---

**Average Review Score:** Staff Review Stage: 94 (2 of 2)

**Sum of all Reviews:** Staff Review Stage: 188 (2 of 2)

**Grant #994 – CV Workforce Excellence aka OneFuture Coachella Valley****EXHIBIT B****PAYMENT SCHEDULE, REQUIREMENTS & DELIVERABLES**

|  |                          |
|--|--------------------------|
| <u>Project Title</u>   | <u>Start/End</u>         |
| <i>Mental Health College and Career Pathway Development Initiative</i> | 06/01/2019<br>05/31/2021 |

**PAYMENTS:**

(8) Payments: \$78,750.00  
10% Retention: \$70,000.00

**Total request amount: \$700,000.00**

**GRANT AND PAYMENT SCHEDULE REQUIREMENTS:**

| <b>Scheduled Date</b> | <b>Grant Requirements for Payment</b>   | <b>Payment</b>   |
|-----------------------|---|--|
| 06/01/2019            | Signed Agreement submitted & accepted   | Advance of \$78,750.00<br>for time period<br>06/01/2019 – 08/31/2019 |
| 09/01/2019            | 1 <sup>st</sup> quarter (06/01/2019 – 8/31/2019)<br>progress report, budget reports and<br>receipts submitted & accepted      | Advance of \$78,750.00<br>for time period<br>09/01/2019 – 11/30/2019 |
| 12/01/2019            | 2 <sup>nd</sup> quarter (09/01/2019 – 11/30/2019)<br>progress report, budget reports and<br>receipts submitted & accepted     | Advance of \$78,750.00<br>for time period<br>12/01/2019 – 02/28/2020 |
| 03/01/2020            | 3 <sup>rd</sup> quarter (12/01/2019 – 2/28/2020)<br>progress report, budget reports and<br>receipts submitted & accepted      | Advance of \$78,750.00<br>for time period<br>03/01/2020 – 05/31/2020 |
| 06/01/2020            | 4 <sup>th</sup> quarter (03/01/2020 – 5/31/2020)<br>progress report, budget reports and<br>receipts submitted & accepted      | Advance of \$78,750.00<br>for time period<br>06/01/2020 - 08/31/2020 |
| 09/01/2020            | 5 <sup>th</sup> quarter (06/01/2020 – 08/31/2020)<br>progress report, budget reports and<br>receipts submitted & accepted     | Advance of \$78,750.00<br>for time period<br>09/01/2020 – 11/30/2020 |
| 12/01/2020            | 6 <sup>th</sup> quarter (09/01/2020 – 11/30/2020)<br>progress report, budget reports and<br>receipts are submitted & accepted | Advance of \$78,750.00<br>for time period<br>12/1/2020 – 02/28/2021  |
| 03/01/2021            | 7 <sup>th</sup> quarter (12/01/2020 – 02/28/2021)<br>progress report, budget reports and<br>receipts are submitted & accepted | Advance of \$78,750.00<br>for time period<br>03/01/2020 – 05/31/2021 |
| 06/01/2021            | 8 <sup>th</sup> quarter (03/01/2021 – 05/31/2021)<br>progress report, budget reports and                                      | \$0  |



|            |   |                                 |
|------------|---|---------------------------------|
|            | receipts submitted & accepted   |                                 |
| 06/30/2021 | Final report (06/01/2019 – 05/31/2021) and final budget report submitted & accepted | \$70,000.00<br>(10 % retention) |

**TOTAL GRANT AMOUNT:**  
**\$700,000.00**

**DELIVERABLES:**

- By the end of the grant, two (2) high schools will add a Behavioral Health pathway resulting in a minimum of 60 additional students annually exposed to mental health careers.
- By the end of the grant, four (4) presentations on Mindfully Resilient curriculum and resources are provided to professionals in CVUSD, DSUSD and PSUSD.
- By the end of the grant, three (3) schools pilot a school-wide behavioral health wellness practices and career awareness programs.
- By the end of the grant, up to forty (40) behavioral health undergraduate and graduate students will have been awarded up to \$200,000 in scholarships; completed a C2 Navigator profile and scholarship application; been assigned a Behavioral Health A-Team mentor; completed a college and career plan; completed a financial aid package review and plan; achieved 90% persistence and 90% on track for degree completion.
- By the end of the grant, a minimum of twelve (12) undergraduate students pursuing Behavioral Health related majors will have completed a 10-week, paid summer internship; completed four (4) of five (5) leadership workshops and agreed to participate in a minimum of two (2) web-based or 1:1 interactions during the academic year following their internship.



**Date:**

**To:** Board of Directors

**Subject:** Grant # 995 Coachella Valley Workforce Excellence Inc

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**Grant Request:** HCC Summer 2019 Internships for DHCD and FIND

**Amount Requested:** \$14,628.00

**Project Period:** 5/31/2019 to 10/31/2019

**Action by Program Committee: (Please select one)**

- Full recommendation and forward to the Board for consideration with the Committee's recommendation that a grant amount of \$14,628.00 be approved. **PROGRAM COMMITTEE MEMBERS SELECTED THIS ACTION**
- Recommendation with modifications
- Deny

**Project Description:** This grant request will place two (2) local undergraduate health science students in 10-week, full-time, paid summer internships, one at Desert Healthcare District and one at FIND Food Bank, as part of the OneFuture Coachella Valley/Health Career Connection Summer 2019 Internship program. These interns will complete high-impact projects designed by their host organizations, with guidance of a preceptor from within the host organization.

HCC has designed a rigorous process to select interns and find the best fit between their talents, passions, and goals and host organizations needs and learning opportunities. This process has resulted in consistently high satisfaction among both interns and host organizations.

These internships provide students exposure, experience and mentoring to further their health career pursuits, get connected to local health employers and increase their commitment to become health leaders and professionals who serve the valley. Healthcare related industry partners serve as host organizations for the students and provide practical experience and exposure to and gain access to talented students who make meaningful contributions. HCC interns are bright, motivated, and have sound writing, analytical, research, and computer skills. They are eager to work on health administration, policy, research, and community health projects.



In addition to their local experience, HCC provides five professional development workshops for interns across the 10-weeks, training interns on key health topics such as health advocacy, cultural humility and competency, and career development topics, including life and career planning, graduate school preparation, professional networking, and leadership.

## **2019 Grant Request Summary**

### **Coachella Valley Workforce Excellence Inc, Grant #995**

Tel: 760-413-5990  
 41550 Eclectic Street, Suite 200E  
 Palm Desert, CA 92260  
<http://www.onefuturecv.org>

**Contact:**

Kim McNulty  
 Tel: 760-413-5990  
[kim@onefuturecv.org](mailto:kim@onefuturecv.org)

### **Historical (approved Requests)**

| Grant Year | Project Title                                   | Grant Amount | Type  | Disposition Date | Fund         |
|------------|---|--------------|-------|------------------|--------------|
| 2017       | Health Career Connection Summer Intern for DHCD | \$7,314      | Grant | 5/22/2018        | Grant budget |

### **About the Organization**

**Organization Type:**

Other

### **Proposal**

**Project Title:** HCC Summer 2019 Internships for DHCD and FIND

**Total Project Budget:** \$172,500  
**Requested Amount:** \$14,628  
**Length of Project:** 12 months  
**Start Date:** 5/31/2019  
**End Date:** 10/31/2019

**Background:**

Background

In 2010, OneFuture Coachella Valley (OFCV) partnered with Health Career Connection (HCC), to provide paid internships to local undergraduate students with high potential for succeeding in health professions. These internships serve two key goals: 1) expanding opportunity for local students to achieve higher wage jobs and 2) increasing access to culturally competent, high quality care provided by professionals from within our own community. To date, 150 students have experienced the program, completing high-impact projects for host employers and earning more than \$591,000 in wages. 64% report they plan to return to the valley to work.

**Community Need:**

OneFuture is requesting \$14,628 in funding to support two Health Career Connection Interns for the summer 2019 program. One intern would be based at Desert Healthcare District and one at FIND Food

Bank. The request includes \$13,800 to Health Career Connection (\$6,900 to fully fund each intern) and 9% indirect (\$1,242) to OneFuture Coachella Valley.

Overall, these 10-week paid summer internships are intended to provide diverse undergraduate students with invaluable exposure, experience, and support to pursue health professional and, ultimately, serve as leaders in the Coachella Valley's healthcare sector. Providing paid internships to local undergraduate student who have high potential for succeeding in health professions serves two key goals: 1) expanding opportunity for local, diverse students to achieve higher wage jobs and 2) increasing access to culturally competent, high quality care provided by professionals from within our own community.

The Coachella Valley has a critical shortage of culturally competent, bi-lingual healthcare professionals, which impacts both the supply and quality of healthcare that our residents with greatest need receive. OneFuture Coachella Valley is aligning local education, business and community partners to build an education and workforce pipeline that mentors our own next generation healthcare workforce from our own student population to serve the needs of our growing population.

Since 2005, OneFuture Coachella Valley has convened partners essential to long-term health workforce planning and has developed expertise in strategies to advance student success in college and health careers. Currently, over 200 health industry, civic and education professionals partner through OneFuture Coachella Valley to provide work-based learning and scholarship support for students in the health pathway. All partners are committed to aligning strategies to serve those with the greatest need. OneFuture's partnership with Health Career Connection is an important mentorship link for students getting ready to graduate and join the local healthcare workforce.

Further, this work aligns directly with Priority #3: Community Health and Wellness, of the Desert Healthcare District's Strategic Plan. Specifically, the focus on Primary Care and Behavioral Health Access, to support programs, services and workforce development efforts that increase access to primary care and behavioral health services for Coachella Valley residents.

#### **Project Description:**

This grant request will place two (2) local undergraduate health science students in 10-week, full-time, paid summer internships, one at Desert Healthcare District and one at FIND Food Bank, as part of the OneFuture Coachella Valley/Health Career Connection Summer 2019 Internship program. These interns will complete high-impact projects designed by their host organizations, with guidance of a preceptor from within the host organization.

HCC has designed a rigorous process to select interns and find the best fit between their talents, passions, and goals and host organizations needs and learning opportunities. This process has resulted in consistently high satisfaction among both interns and host organizations.

These internships provide students exposure, experience and mentoring to further their health career pursuits, get connected to local health employers and increase their commitment to become health leaders and professionals who serve the valley. Healthcare related industry partners serve as host organizations for the students and provide practical experience and exposure to and gain access to talented students who make meaningful contributions. HCC interns are bright, motivated, and have sound writing, analytical, research, and computer skills. They are eager to work on health administration, policy, research, and community health projects.

In addition to their local experience, HCC provides five professional development workshops for interns across the 10-weeks, training interns on key health topics such as health advocacy, cultural humility and competency, and career development topics, including life and career planning, graduate school preparation, professional networking, and leadership.

### **Desired Outcomes**

- Two students during Summer 2019 will participate in a 10-week paid internship, one at Desert Healthcare District and one at FIND Food Bank, expanding their awareness of health needs and career opportunities in the Coachella Valley. - Desert Healthcare District and FIND Food Bank will have a priority project completed for their organization by an OFCV/HCC summer intern by October 1, 2019 -
- Student interns will build a peer network through the HCC 2019 Southern CA Network leadership series workshops between June – September 2019 - Two students during Summer 2019 will participate in five leadership workshops with approximately 100 student peers as part of the HCC Southern CA summer intern cohort leadership series. - Two staff leads will have an opportunity to network with OFCV/HCC host site leads from across the Coachella Valley during the 2019 HCC program mid-point mixer event, and the culminating celebration event.

### **Evaluation Plan**

- Student intern candidates will be vetted by Health Career Connection and 2-3 viable candidates will be advanced for an interview with Desert Healthcare District and FIND Food Bank
- Student interns will complete their reporting responsibilities as required by the HCC program
- Student progress will be monitored by OneFuture CV staff and HCC program staff

### **Organizational Capacity**

The OFCV staff team supporting this initiative includes:

Sheila Thornton, CEO/President: Launched the Healthcare Industry Council through the Coachella Valley Economic Partnership and launched the partnership with Health Career Connection. Sheila's healthcare leadership service includes the California Health Professions Consortium, the National Advisory Board for Health Career Connection, Loma Linda University Medical Center's Pipeline Advisory Committee and member of the CA Future Health Workforce Commission.

Kim McNulty, Vice President Regional Strategy: Oversees implementation of the Regional Plan for College and Career Success, is the staff lead for the Health Career Connection Summer Internship Program and the Behavioral Health Workforce Alignment Team.

### **Organizational Sustainability:**

The proposed program is included within the workbased learning and college success overarching strategies of two core, companion strategic plans for the organization:

Regional Plan for College and Career Success: Representatives of all three K-12 districts, COD, CSUSB, UCR and business jointly authored "Regional Plan 2.0". Regional Plan 2.0 was adopted in March 2019, and includes a specific focus on student success across college and career, including financial aid capture, regional aligned scholarship giving and learning through career academies featuring strong academics, technical education, and real-world experience.

Behavioral Health Alignment Team Tactical Plan: Approved by the Regional Plan Oversight Team in March 2019, this plan defines the activities and outcomes the group will advance to achieve their vision that the Coachella Valley will have an abundant supply of mental and behavioral health professionals who are from our own student population and are responsive to the needs of our community. The focus of this tactical plan is to expand Mindfully Resilient and Behavioral Health Career Awareness. It defines

outcomes and metrics, all of which advance long-term outcomes within the Coachella Valley Regional Plan for College and Career Success.

**Community Health Focus Area**

Primary Care and Behavioral Health Access

**Program Area**

Direct Services\Behavioral Health; Direct Services\Youth Services

**Geographical Area Served**

All District Areas

**Participants:**

**Population Served**

Youth (18-64 years old)

**Age Group**

(18-24) Youth

All Ages

**Number Served Per Age Group**

0-5: 0

6-17: 0

18-24: 2

25-64: 0

65 or more: 0

Total: 500

**Participant Community**

This grant will directly impact the two college undergraduate interns placed at Desert Healthcare District and FIND Food Bank, the staff at both organizations and it will indirectly impact the clients served by these organizations through the projects that the interns complete. This indirect impact is estimated at more than 500.

**Partnerships**

**Key Partners:**

Desert Healthcare District, FIND Food Bank, Coachella Valley Mosquito and Vector District, Desert Oasis Healthcare, Kaiser Permanente, Jewish Family Services, California Endowment, Health Career Connection, Behavioral Health Workforce Alignment Team

**Line Item Budget - Sheet 1 Operational Costs**

*Approved budgets are the basis for reporting all grant expenditures. Line items may not be added or changed without grant amendment. Prior authorization is required for transferring funds (<10%) between existing line items. Describe budget narrative in cell B38. You may insert rows or create additional worksheets if more space is needed to fully describe your budget.*

| <b>PROGRAM OPERATIONS</b>                                |  | <b>Total Program Budget</b> | <b>Funds from Other Sources <i>Detail on sheet 3</i></b> | <b>Amount Requested from DHCD</b> |
|--|--|-----------------------------|--|-----------------------------------|
| <b>Total Labor Costs</b>                                 | <b><i>Detail on sheet 2</i></b>  | 0                           |  | 0                                 |
| <b>Equipment (itemize)</b>                               |  |                             |  |                                   |
| 1  |  | 0                           |  |                                   |
| 2  |  | 0                           |  |                                   |
| 3  |  | 0                           |  |                                   |
| 4  |  | 0                           |  |                                   |
| <b>Supplies (itemize)</b>                                |  |                             |  |                                   |
| 1  |  | 0                           |  |                                   |
| 2  |  | 0                           |  |                                   |
| 3  |  | 0                           |  |                                   |
| 4  |  | 0                           |  |                                   |
| <b>Printing/Duplication</b>                              |  | 0                           |  |                                   |
| <b>Mailing/Postage/Delivery</b>                          |  | 0                           |  |                                   |
| <b>Travel</b>  |  | 0                           |  |                                   |
| <b>Education/Training</b>                                |  | 0                           |  |                                   |
| <b>Facilities (Detail)</b>                               |  |                             |  |                                   |
| Office/Rent/Mortgage                                     |  | 0                           |  |                                   |
| Meeting Room Rental                                      |  | 0                           |  |                                   |
| Telephone/Fax/Internet                                   |  | 0                           |  |                                   |
| Utilities  |  | 0                           |  |                                   |
| Insurance  |  | 0                           |  |                                   |
| Maintenance/Janitorial                                   |  | 0                           |  |                                   |
| <b>Other Facility costs (itemize)</b>                    |  |                             |  |                                   |
| 1  |  | 0                           |  |                                   |
| 2  |  | 0                           |  |                                   |
| 3  |  | 0                           |  |                                   |
| 4  |  | 0                           |  |                                   |
| <b>Other Program Costs not described above (itemize)</b> |  |                             |  |                                   |
| 1  | Health Career Connection (25 interns)  | 172,500                     | 158,700  | 13,800                            |
| 2  | Indirect to OneFuture CV (6% of \$13,800)  | 828                         |  | 828                               |
| 3  |  | 0                           |  |                                   |
| 4  |  | 0                           |  |                                   |
| <b>Total Program Budget</b>                              |  | 173328                      | 158700   | 14628                             |
| <b>Budget Narrative</b>                                  | <p>The cost to fully support an intern is \$6,900. This fee is paid directly to HCC and covers the intern stipend and costs associated with the comprehensive leadership development curriculum that students experience through HCC over the summer (including workshops, training, networking opportunities, and meals at events). This request would fund two interns - one to be placed with Desert Healthcare District, and one to be placed at FIND Food Bank.</p> |                             |  |                                   |



**Line Item Budget**  
**Sheet 2 - Labor Costs**

| <b>Staff Salaries</b>  |   |               |                                |                       |                                     |
|--|---|---------------|--------------------------------|-----------------------|-------------------------------------|
|  | Employee Position/Title                               | Annual Salary | % of Time Allocated to Program | Actual Program Salary | Amount of Salary Paid by DHCD Grant |
| 1  |   |               |                                |                       |                                     |
| 2  |   |               |                                |                       |                                     |
| 3  |   |               |                                |                       |                                     |
| 4  |   |               |                                |                       |                                     |
| 5  |   |               |                                |                       |                                     |
| 6  |   |               |                                |                       |                                     |
| 7  |   |               |                                |                       |                                     |
| 8  |   |               |                                |                       |                                     |
| <i>Enter this amount in Section 1, Employee Salaries</i>                 |   |               |                                | <b>Total &gt;</b>     | 0                                   |
| <b>Budget Narrative</b>  | Fully describe costs listed above in this cell (B12). |               |                                |                       |                                     |
| <b>Consultants/Contractors</b>   |   |               |                                |                       |                                     |
|  | Consultant/Contractor Name                            | Hourly Rate   | Hours/ Week                    | Monthly Fee           | Amount of Salary Paid by DHCD Grant |
| 1  |   |               |                                |                       |                                     |
| 2  |   |               |                                |                       |                                     |
| 3  |   |               |                                |                       |                                     |
| 4  |   |               |                                |                       |                                     |
| 5  |   |               |                                |                       |                                     |
| 6  |   |               |                                |                       |                                     |
| 7  |   |               |                                |                       |                                     |
| 8  |   |               |                                |                       |                                     |
| <i>Enter this amount in Section 1, Professional Services/Consultants</i> |   |               |                                | <b>Total &gt;</b>     |                                     |
| <b>Budget Narrative</b>  |   |               |                                |                       |                                     |

Line Item Budget - Other Program Funds

| Funding for this program received from other sources   |   |   | Amount        |
|--|---|---|---------------|
| Fees   |   |   |               |
| Donations  |   |   |               |
| Grants (List Organizations)  |   |   |               |
|  | 1   | The California Endowment                                  | 20000         |
|  | 2   | Kaiser Permaente  | 33800         |
|  | 3   |   |               |
|  | 4   |   |               |
| Fundraising (describe nature of fundraiser)  |   |   |               |
|  |   |   |               |
|  |   |   |               |
| Other Income, e.g., bequests, membership dues, in-kind services, investment income, fees from other agencies, etc. (Itemize) |   |   |               |
|  | 1   | Desert Oasis Healthcare - funding 4 interns               | 34500         |
|  | 2   | Angelview Foundation - funding 1 intern                   | 6900          |
|  | 3   | Coachella Valley Mosquito and Vector District - funding 1 | 6900          |
|  | 4   | Interns funded through HCC acquired grants                | 56600         |
| <b>Total funding in addition to DHCD request</b>   |   |   | <b>158700</b> |
| <b>Budget Narrative</b>  | <p>OneFuture has secured funding from The California Endowment and Kaiser Permante. Several local sites (Desert Oasis Healthcare, Angelview Foundation, Coachella Valley Mosquito and Vector District) are self funded. In addition, HCC secures funding to place students in the Coachella Valley.</p> |   |               |

## Grant Scoring Review

**Reviewer:** Donna Craig

---

**Executive Summary:** 9

**Need and Alignment:** 9

**Goals:** 9

**Evaluation:** 9

**Organizational Capacity:** 9

**Organizational Sustainability:** 10

**Budget:** 10

**Percent of Funding Requested:** 9

**Fiduciary Compliance:** 9

**Financial Stability:** 9

**Key Partners/Collaborations:** 10

---

**Total Score:** 101.00

---

**Reviewer Comments:** In alignment with strategic focus area - Access to Primary and Behavioral Health Care - developing a behavioral health care workforce

**Response Notes:** These internships provide students' exposure, experience and mentoring to further their health career pursuits, get connected to local health employers and increase their commitment to become health leaders. The District has hosted summer interns.

---

**Average Review Score:** Staff Review Stage: 101 (1 of 2)

**Sum of all Reviews:** Staff Review Stage: 101 (1 of 2)

## Grant Scoring Review

**Reviewer:** Alejandro Espinoza

---

**Executive Summary:** 10

**Need and Alignment:** 9

**Goals:** 8

**Evaluation:** 9

**Organizational Capacity:** 9

**Organizational Sustainability:** 9

**Budget:** 9

**Percent of Funding Requested:** 10

**Fiduciary Compliance:** 9

**Financial Stability:** 9

**Key Partners/Collaborations:** 10

---

**Total Score:** 101.00

---

**Reviewer Comments:** The grant meets our Community Health Focus Area of Primary Care and Behavioral Health Access by increasing the workforce in those areas.

**Response Notes:** HCC internships provide students with hands-on experience and exposure to allied health professions, while giving them the opportunity to network and interact with professionals in the health care field.

---

**Average Review Score:** Staff Review Stage: 101 (2 of 2)

**Sum of all Reviews:** Staff Review Stage: 202 (2 of 2)

## Grant #995 OneFuture Coachella Valley

### EXHIBIT B

#### PAYMENT SCHEDULES, REQUIREMENTS & DELIVERABLES

| <u>Project Title</u>  | <u>Start/End</u> |
|---|------------------|
| <i>Health Career Connection Summer Intern for DHCD &amp; FIND</i> | 05/31/2019       |
| <i>Food Bank</i>  | 10/31/2019       |

#### PAYMENTS:

(1) Payments: \$13,165.20  
10% Retention: \$1,462.80

**Total request amount:** \$14,628.00

| Scheduled Date | Grant Requirements for Payment   | Payment  |
|----------------|--|--|
| 05/31/2019     | Signed Agreement submitted and accepted.   | Advance of \$13,165.20<br>for time period<br>05/31/2019 – 10/31/2019 |
| 11/30/2019     | Final report (05/31/2019 – 10/31/2019)<br>and final budget report with receipts<br>submitted and accepted. | \$1,462.80<br>(10% retention)  |

**TOTAL GRANT AMOUNT: \$14,628.00**

#### DELIVERABLES:

Two (2) local students currently majoring in undergraduate health science programs, during Summer 2019 will participate in a 10-week paid internship, one at Desert Healthcare District and one at FIND Food Bank, expanding their awareness of health needs and career opportunities in the Coachella Valley.

Desert Healthcare District and FIND Food Bank will have a priority project completed for their organization by an OFCV/HCC summer intern by October 1, 2019.

Student interns will build a peer network through the HCC 2019 Southern CA Network leadership series workshops between June – September 2019.

Two students during Summer 2019 will participate in five leadership workshops with approximately 100 student peers as part of the HCC Southern CA summer intern cohort leadership series.

Two staff leads will have an opportunity to network with OFCV/HCC host site leads from across the Coachella Valley during the 2019 HCC program mid-point mixer event, and the culminating celebration event.



**Date:** May 28,2019

**To:** Board of Directors

**Subject:** Grant # 1000 Voices For Children

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**Grant Request:** Court Appointed Special Advocate (CASA) Program – Coachella Valley

**Amount Requested:** \$24,000.00

**Project Period:** 7/1/2019 to 6/30/2020

**Action by Program Committee: (Please select one)**

- Full recommendation and forward to the Board for consideration with the Committee's recommendation that a grant amount of \$24,000.00 be approved. **PROGRAM COMMITTEE MEMBERS SELECTED THIS ACTION.**
- Recommendation with modifications
- Deny

**Project Description:** Voices for Children's Riverside County CASA program will serve 80 foster children from the Coachella Valley. These children will be matched with a CASA who will visit them on a monthly basis, build rapport with the child, and ensure their healthcare needs are being addressed by the court and service providers.

CASAs are instrumental in advocating for the primary and behavioral healthcare services that their case children need to thrive. Because CASAs are matched with a single child or sibling group, they provide individual advocacy that is unparalleled by other professionals that serve foster youth. CASAs have requested needed mental health screenings, accompanied youth to medical appointments, advocated for youth to receive specialty care, and alerted the court when lapses in care have occurred. At critical junctures in the case, and twice a year at a minimum, they submit written reports to the Court, which judges use to make life-altering decisions regarding the child's behavioral and physical health. CASAs are supported by a team of full-time, professional staff members who provide them with ongoing training, support, and supervision. The organizational cost of recruiting, training, and supervising a CASA volunteer for a year is \$2,000. A \$24,000 grant from Desert Healthcare District would provide CASAs to twelve Coachella Valley foster youth for an entire year and ensure their healthcare needs are addressed.

## **2019 Grant Request Summary**

### **Voices For Children, Grant #1000**

Tel:  
PO Box 7219  
Riverside, CA 92513  
<http://www.speakupnow.org>

**Contact:**

Jessica Muñoz  
Tel: (951) 357-9100  
[jessicam@speakupnow.org](mailto:jessicam@speakupnow.org)

### **Historical (approved Requests)**

### **About the Organization**

**Organization Type:**

501(c)(3)

### **Proposal**

**Project Title:** Court Appointed Special Advocate (CASA) Program – Coachella Valley

|                              |           |
|------------------------------|-----------|
| <b>Total Project Budget:</b> | \$825,971 |
| <b>Requested Amount:</b>     | \$24,000  |
| <b>Length of Project:</b>    | 12 months |
| <b>Start Date:</b>           | 7/1/2018  |
| <b>End Date:</b>             | 6/30/2019 |

**Background:**

Background

Every year, the Riverside County foster care system serves approximately 4,000 children who have been removed from their homes due to abuse, neglect, or abandonment by their caregivers. Voices for Children's volunteer Court Appointed Special Advocates (CASAs) fill a crucial gap in the overburdened and underfunded foster care system by advocating for the healthcare and other needs of their assigned youth. We are requesting \$24,000 from Desert Healthcare District to provide a CASA to twelve Coachella Valley children in foster care.

**Community Need:**

Voices for Children's Riverside County CASA program will serve 80 foster children within the District during Fiscal Year 2018-2019. American Academy of Pediatrics identifies mental and behavioral health as the greatest unmet health need for children and teens in foster care. According to an article published by the National Conference of State Legislatures, "up to 80% of children in foster care have significant mental health issues, compared to approximately 18-22% of the general population."

CASAs are instrumental in advocating for the primary and behavioral healthcare services that their case children need to thrive. Because CASAs are matched with a single child or sibling group, they provide individual advocacy that is unparalleled by other professionals that serve foster youth. CASAs have requested key mental health screenings, accompanied youth to medical appointments, advocated for youth to receive specialty care, and alerted the Court when lapses in care have occurred. At critical junctures in the case, and twice a year at a minimum, they submit written reports to the Court, which judges use to make life-altering decisions regarding the child's behavioral and physical health. CASAs are supported by a team of full-time, professional staff members who provide them with ongoing training, support, and supervision. The organizational cost of recruiting, training, and supervising a CASA volunteer for a year is \$2,000. A \$24,000 gift from Desert Healthcare District would provide CASAs to twelve Coachella Valley foster youth for an entire year and ensure their healthcare needs are addressed.

The foster care system is comprised of many dedicated professionals, but there are not enough resources to give every child the individual care they deserve and desperately need. Social workers carry up to 45 cases at once, attorneys can represent 200 or more children, and judges hear up to 1,000 cases each year. While foster care is intended as a short-term solution on the path to a permanent home, the reality is that many children languish in the overburdened, underfunded system until adulthood.

The American Academy of Pediatrics identifies mental and behavioral health as the greatest unmet health need for youth in foster care. Care coordination is difficult because of the "transient nature of the population and the diffusion of authority among parents, child welfare professionals, and the courts, and requires at least some coordination across disciplines." Furthermore, foster youth receive healthcare often on a "crisis-oriented basis, rather than planned, preventative, and palliative".

The following nation-wide statistics show the devastating effects of abuse and lack of proper healthcare as a result of these circumstances:

- 60% of children in care have a chronic medical condition, and 25% have three or more chronic problems
- 60% of preschoolers in foster care have developmental delays
- 40%-60% of children in foster care have at least one psychiatric disorder
- 80% of children in foster care enter with a significant mental health need

A CASA devotes their energy and attention to an individual child or sibling group. As an Officer of the Court, they have access to health and other records. They gain an in-depth understanding of their child's health needs, monitor their access to care, and advocate on their behalf in court. Social workers, attorneys, and judges depend on VFC CASAs for their knowledge of children and their needs.

#### **Project Description:**

Voices for Children's Riverside County CASA program will serve 80 foster children from the Coachella Valley. These children will be matched with a CASA who will visit them on a monthly basis, build rapport with the child, and ensure their healthcare needs are being addressed by the court and service providers.

CASAs are instrumental in advocating for the primary and behavioral healthcare services that their case children need to thrive. Because CASAs are matched with a single child or sibling group, they provide individual advocacy that is unparalleled by other professionals that serve foster youth. CASAs have requested needed mental health screenings, accompanied youth to medical appointments, advocated for youth to receive specialty care, and alerted the court when lapses in care have occurred. At critical junctures in the case, and twice a year at a minimum, they submit written reports to the Court, which



judges use to make life-altering decisions regarding the child's behavioral and physical health. CASAs are supported by a team of full-time, professional staff members who provide them with ongoing training, support, and supervision. The organizational cost of recruiting, training, and supervising a CASA volunteer for a year is \$2,000. A \$24,000 grant from Desert Healthcare District would provide CASAs to twelve Coachella Valley foster youth for an entire year, and ensure their healthcare needs are addressed.

### **Desired Outcomes**

**Goal #1:** Recruit CASA volunteers to be paired with foster youth in Coachella Valley. Activities: Host volunteer information sessions and initial interviews to identify and recruit community members.

Outcomes: At least 10 community members will enroll in Voices for Children's training session, Advocate University.

**Goal #2:** Train new CASA volunteers to be matched with foster youth in Coachella Valley. Activities: Hold 2 sessions of Advocate University throughout the year where CASAs will complete 35+ hours of training, and complete assignments to demonstrate their knowledge.

Outcomes: 10 CASAs will graduate from Advocate University and be assigned to the case of a single child or sibling group.

**Goal #3:** VFC CASAs will advocate for at least 80 Coachella Valley youth through the year. Activities: CASAs will maintain monthly contact with their case children, update their Advocacy Supervisors on a monthly basis, and submit formal court reports at least twice a year making key recommendations to the judge about the physical and mental health, educational and other needs of the children.

Outcomes: CASAs will provide the court and service providers with updates on the status of the child's primary health, dental, and vision needs; mental health needs; and specialty care needs, when applicable.

### **Evaluation Plan**

Voices for Children evaluates the success of the CASA program through qualitative information recorded in CASA court reports. CASAs submit written reports every six months to the Court that deliver critical information about the child's health and well-being as well as recommendations for the child to the judges. The court report template requires CASAs to address the child's exams and immunizations, medication, and therapy/counseling. For children 10 and older, CASAs must confirm that the child has received the requisite reproductive and sexual health education and been informed of their right to access and receive confidential medical care. The court report includes critical information about the child's current health status and the unmet needs to be addressed, while also allowing the CASA's Advocacy Supervisor to monitor the effectiveness of the CASA's involvement on the case. Each child enters foster care with different needs. A CASA's responsibility is to meet their case child's individual needs while giving them a voice in the Court and in the community.

### **Organizational Capacity**

Voices for Children has a 39-year history of providing life-changing advocacy to San Diego County foster youth. The previous program in Riverside County closed its doors in 2014, with disastrous consequences for the well-being, permanent home prospects, education, and health of thousands of local foster children. Denied access to the advocacy of a CASA, children in the Coachella Valley were at high risk of going undetected and unaddressed. The Judicial Council of California and the Superior Court in Riverside County asked VFC to step in to establish a new CASA program based on our organizational capacity and track record of programmatic and fundraising success. Thus far, we have achieved year-over-year growth and exceeded our goal serving 356 children with a CASA volunteer during FY2017-2018, our third year of operation.

Jessica Muñoz, Executive Director, leads a team of six case-carrying staff including five Advocacy Supervisors and one Assistant Program Manager who oversee 250 CASA volunteers, advocating on behalf of 400 foster children. VFC is the only organization in Riverside County that is authorized by the Court to recruit, train, and support CASA volunteers, demonstrating our credibility within the community and the capacity we have to serve children in need.

**Organizational Sustainability:**

The majority of VFC's funding comes from private philanthropy. We solicit support through grant requests, direct mail campaigns, and major gift solicitations. We have received significant grants from private foundations, such as the S.L. Gimbel Foundation, BetterWorld Trust, the Annenberg Foundation, United Way of the Inland Valleys, Focusing Philanthropy, Rabobank, Palm Springs Rotary Foundation, and the In-N-Out Burger Foundation. We also receive government funding through the Victims of Crime Act, Community Development Block Grant (CDBG) programs, and the Riverside County Transportation Commission. VFC's development professionals work to increase funding by cultivating new donors and broadening our network in the communities we serve. VFC's Riverside County program aims to strengthen philanthropic partnerships, especially with individuals, corporations, and foundations, to ensure the sustainability of the CASA program.

**Community Health Focus Area**

Primary Care and Behavioral Health Access

**Program Area**

Direct Services\Children Services; Direct Services\Youth Services

**Geographical Area Served**

All District Areas

**Participants:**

**Population Served**

Children (6-17 years old)

**Age Group**

(0-5) Infants  
(06-17) Children  
(18-24) Youth

**Number Served Per Age Group**

0-5: 19  
6-17: 298  
18-24: 56  
25-64: 0  
65 or more: 0  
Total: 0

### **Participant Community**

VFC's CASA program serves one of the most vulnerable populations in the Coachella Valley - abused children. Foster youth range in age from birth to 21 and are racially and ethnically diverse. The children we serve are considered low income based on federal guidelines, because they have been abused or neglected and have been removed from their parent's care.

### **Partnerships**

#### **Key Partners:**

Voices for Children collaborates with many institutions, organizations, agencies, and government offices in Riverside County to serve foster children's needs. We most often work with the Riverside County Dept. of Public Social Services (DPSS) and Juvenile Dependency Court judges, attorneys, social workers, and other professionals. Partners in service also include the Riverside County Department of Probation, Riverside County Tribal Alliance, Riverside University Health System, DPSS Medically Fragile Unit, and Riverside County Office of Education, school districts, foster family agencies, and mental health treatment providers.

Each Superior Court may designate one nonprofit agency to serve as the CASA program for its county. Voices for Children is the organization designated by the Superior Court of California, County of Riverside's Juvenile Division to serve in this capacity. The first MOU was executed in January 2015. The present MOU will be in effect until December 2020. The MOU is typically executed for two-year terms and is reviewed annually to ensure compliance with state and local rules.

VOICES FOR CHILDREN - RIVERSIDE

| FY2018-2019 BUDGET SUMMARY          |  | Jul-18   | Aug-18   | Sep-18   | Oct-18   | Nov-18   | Dec-18   | Jan-19   | Feb-19   | Mar-19   | Apr-19   | May-19   | Jun-19   | FY2018-2019 Total Budget |
|-------------------------------------|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|--------------------------|
| REVENUES                            |  |          |          |          |          |          |          |          |          |          |          |          |          |                          |
| CONTRIBUTIONS                       |  |          |          |          |          |          |          |          |          |          |          |          |          |                          |
| FOUNDATION GRANTS                   |  | 12,917   | 12,917   | 12,917   | 12,917   | 12,917   | 12,917   | 12,917   | 12,917   | 12,917   | 12,917   | 12,917   | 12,917   | 155,000                  |
| CORPORATE                           |  | 2,500    | 2,500    | 2,500    | 2,500    | 2,500    | 2,500    | 2,500    | 2,500    | 2,500    | 2,500    | 2,500    | 2,500    | 30,000                   |
| GOVERNMENT                          |  | 32,167   | 32,167   | 32,167   | 32,167   | 32,167   | 32,167   | 32,167   | 32,167   | 32,167   | 32,167   | 32,167   | 32,167   | 386,000                  |
| INDIVIDUALS                         |  | 20,833   | 20,833   | 20,833   | 20,833   | 20,833   | 20,833   | 20,833   | 20,833   | 20,833   | 20,833   | 20,833   | 20,833   | 250,000                  |
| MISC                                |  | 414      | 414      | 414      | 414      | 414      | 414      | 414      | 414      | 414      | 414      | 414      | 417      | 4,971                    |
| TOTAL CONTRIBUTIONS & REVENUES      |  | \$68,831 | \$68,831 | \$68,831 | \$68,831 | \$68,831 | \$68,831 | \$68,831 | \$68,831 | \$68,831 | \$68,831 | \$68,831 | \$68,834 | \$825,971                |
| EXPENSES                            |  |          |          |          |          |          |          |          |          |          |          |          |          |                          |
| OPERATING EXPENSES                  |  |          |          |          |          |          |          |          |          |          |          |          |          |                          |
| STAFF SALARIES                      |  | 43,733   | 43,733   | 43,733   | 43,733   | 43,733   | 43,733   | 43,733   | 43,733   | 43,733   | 43,733   | 43,733   | 43,733   | 524,799                  |
| PAYROLL TAXES                       |  | 8,406    | 3,411    | 3,411    | 8,406    | 3,411    | 3,411    | 8,406    | 3,411    | 3,411    | 8,406    | 3,411    | 3,411    | 60,914                   |
| EMPLOYEE BENEFITS                   |  | 3,489    | 3,489    | 3,489    | 3,489    | 3,489    | 3,489    | 3,489    | 3,489    | 3,489    | 3,489    | 3,489    | 3,489    | 41,862                   |
| 403(b) Match 2%                     |  | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -                        |
| WORKER'S COMPENSATION               |  | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -                        |
| LESS SD TO RS ALLOCATION            |  | 6,000    | 6,000    | 6,000    | 6,000    | 6,000    | 6,000    | 6,000    | 6,000    | 6,000    | 6,000    | 6,000    | 6,000    | 72,000                   |
| TOTAL SALARIES & BENEFITS           |  | 61,628   | 56,633   | 56,633   | 61,628   | 56,633   | 56,633   | 61,628   | 56,633   | 56,633   | 61,628   | 56,633   | 56,633   | 699,575                  |
| CREDIT CARD FEES                    |  | 8        | 8        | 8        | 8        | 8        | 8        | 8        | 8        | 8        | 8        | 8        | 8        | 100                      |
| DUES, FEES & SUBSCRIPTIONS          |  | 83       | 83       | 83       | 83       | 83       | 83       | 83       | 83       | 83       | 83       | 83       | 83       | 1,000                    |
| MARKETING                           |  | 2,083    | 2,083    | 2,083    | 2,083    | 2,083    | 2,083    | 2,083    | 2,083    | 2,083    | 2,083    | 2,083    | 2,083    | 24,996                   |
| MEAL/MILEAGE EXPENSE                |  | 5,833    | 5,833    | 5,833    | 5,833    | 5,833    | 5,833    | 5,833    | 5,833    | 5,833    | 5,833    | 5,833    | 5,833    | 70,000                   |
| OFFICE SUPPLIES                     |  | 417      | 417      | 417      | 417      | 417      | 417      | 417      | 417      | 417      | 417      | 417      | 417      | 5,000                    |
| PHONES                              |  | 760      | 760      | 760      | 760      | 760      | 760      | 760      | 760      | 760      | 760      | 760      | 760      | 9,120                    |
| POSTAGE/SHIP/COURIER                |  | 40       | 40       | 40       | 40       | 40       | 40       | 40       | 40       | 40       | 40       | 40       | 40       | 480                      |
| PRINTING                            |  | 20       | 20       | 20       | 20       | 20       | 20       | 20       | 20       | 20       | 20       | 20       | 30       | 250                      |
| OTHER EXPENSES                      |  | 1,038    | 1,038    | 1,038    | 1,038    | 1,038    | 1,038    | 1,038    | 1,038    | 1,038    | 1,038    | 1,038    | 1,038    | 12,450                   |
| RENT                                |  | 250      | 250      | 250      | 250      | 250      | 250      | 250      | 250      | 250      | 250      | 250      | 250      | 3,000                    |
| TOTAL OTHER EXPENSES                |  | 10,532   | 10,532   | 10,532   | 10,532   | 10,532   | 10,532   | 10,532   | 10,532   | 10,532   | 10,532   | 10,532   | 10,542   | 126,396                  |
| TOTAL EXPENSES (excl. depreciation) |  | 72,160   | 67,165   | 67,165   | 72,160   | 67,165   | 67,165   | 72,160   | 67,165   | 67,165   | 72,160   | 67,165   | 67,175   | 825,971                  |
| NET INCOME BEFORE DEPRECIATION      |  | (3,329)  | 1,666    | 1,666    | (3,329)  | 1,666    | 1,666    | (3,329)  | 1,666    | 1,666    | (3,329)  | 1,666    | 1,659    | (0)                      |
| DEPRECIATION                        |  | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -                        |
| NET INCOME AFTER DEPRECIATION       |  | (3,329)  | 1,666    | 1,666    | (3,329)  | 1,666    | 1,666    | (3,329)  | 1,666    | 1,666    | (3,329)  | 1,666    | 1,659    | (0)                      |

## Grant Scoring Review

**Reviewer:** Donna Craig

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**Executive Summary:** 9

**Need and Alignment:** 9

**Goals:** 10

**Evaluation:** 10

**Organizational Capacity:** 9

**Organizational Sustainability:** 9

**Budget:** 9

**Percent of Funding Requested:** 8

**Fiduciary Compliance:** 8

**Financial Stability:** 8

**Key Partners/Collaborations:** 9

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**Total Score:** 99.00

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**Reviewer Comments:** Aligned with strategic focus area - Access to Primary and Behavioral Health Care.

**Response Notes:** Aside from Court appointed referrals, CASA's are instrumental in advocating for the primary and behavioral healthcare services for foster children residing in the Coachella Valley. CASA's are a critical piece of these vulnerable children's welfare.

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**Average Review Score:** Staff Review Stage: 49.5 (2 of 2)

**Sum of all Reviews:** Staff Review Stage: 99 (2 of 2)

## Grant Scoring Review

**Reviewer:** Alejandro Espinoza

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**Executive Summary:** 10

**Need and Alignment:** 9

**Goals:** 10

**Evaluation:** 8

**Organizational Capacity:** 9

**Organizational Sustainability:** 9

**Budget:** 10

**Percent of Funding Requested:** 10

**Fiduciary Compliance:** 9

**Financial Stability:** 9

**Key Partners/Collaborations:** 9

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**Total Score:** 102.00

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**Reviewer Comments:** The program aligns with our Community Health Focus Areas of Primary Care and Behavioral Health Access.

**Response Notes:** Voices for Children provides a much needed service to the vulnerable population of foster children. The program will partner foster youth a caring adult who will connect them with much needed medical screenings and services.

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**Average Review Score:** Staff Review Stage: 100.5 (2 of 2)

**Sum of all Reviews:** Staff Review Stage: 201 (2 of 2)

## Grant #1000 Voices for Children

**EXHIBIT B****PAYMENT SCHEDULE, REQUIREMENTS & DELIVERABLES**

|  |                  |
|--|------------------|
| <u>Project Title</u>                               | <u>Start/End</u> |
| Court Appointed Special Advocates (CASA) Program – | 7/1/2019         |
| Coachella Valley                                   | 6/30/2020        |

**PAYMENTS:**

(2) Payments: \$10,800.00

10% Retention: \$2,400.00

**Total request amount: \$24,000.00****PAYMENT SCHEDULE REQUIREMENTS:**

| Scheduled Date | Grant Requirements for Payment   | Payment   |
|----------------|--|---|
| 7/01/2019      | Signed Agreement submitted & accepted  | Advance of \$10,800.00<br>for time period<br>7/01/2019 – 12/31/2019 |
| 01/01/2020     | 1 <sup>st</sup> six-month (7/01/2019 – 12/31/2019)<br>progress and budget reports submitted &<br>accepted  | Advance of \$10,800.00<br>for time period<br>1/01/2020– 6/30/2020   |
| 7/01/2020      | 2 <sup>nd</sup> six-month (1/01/2020 – 6/30/2020)<br>progress and budget reports submitted<br>and accepted | \$0   |
| 7/31/2020      | Final report (7/01/2019 – 6/30/2020)<br>submitted & accepted   | \$2,400.00<br>(10 % retention)                                      |

**TOTAL GRANT AMOUNT: \$24,000.00****DELIVERABLES:****Goal #1:** Recruit CASA volunteers to be paired with foster youth in Coachella Valley.Activities: Host volunteer information sessions and initial interviews to identify and recruit community members. Outcomes: At least 10 community members will enroll in Voices for Children's training session, Advocate University.**Goal #2:** Train new CASA volunteers to be matched with foster youth in Coachella Valley.

Activities: Hold 2 sessions of Advocate University throughout the year where CASAs will complete 35+ hours of training, and complete assignments to demonstrate their knowledge.

Outcomes: 10 CASAs will graduate from Advocate University and be assigned to the case of a single child or sibling group.

**Goal #3:** VFC CASAs will advocate for at least 80 Coachella Valley youth through the year.

**Activities:** CASAs will maintain monthly contact with their case children, update their Advocacy Supervisors on a monthly basis, and submit formal court reports at least twice a year making key recommendations to the judge about the physical and mental health, educational and other needs of the children.

**Outcomes:** CASAs will provide the court and service providers with updates on the status of the child's primary health, dental, and vision needs; mental health needs; and specialty care needs, when applicable.





Date: May 28, 2019

To: BOARD OF DIRECTORS

Subject: Volunteer Community Members Interviews

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**Program Committee Recommendation:** to appoint four (4) candidates as Volunteer Community Members of the Program Committee.

**Background:**

- The Communications and Policy Ad Hoc Committee revised the Appointment & Duties for Committee Policy presented and approved at the March 26 Board of Directors meeting.
- Advertisements to solicit letters of interest from District residents willing to serve as volunteer members of the Program Committee were published to commence the appointment process.
- Six (6) community members applied and were scheduled to be interviewed by the Program Committee members at their May 16, 2019 Special Meeting.
- Four (4) candidates out of the six (6) attended the meeting and were interviewed, of which the Program Committee members moved approval to bring forward to the Board the consideration to appoint the four (4) candidates.
- All applicants are subject to the approval of the Board of Directors as outlined in the Appointment & Duties for Committees Policy.
- The applicants are listed below and their full CVs/resumes are included in the packet for the Board's review.

**Applicants:**

1. Luciano Crespo  
Retired from Riverside County Mental Health Department after a combined 16 years of service as a behavioral health specialist. Applied for one of two Desert Healthcare District Board openings after the voter-approved passage of Measure BB (District boundary expansion). Mr. Crespo is an Indio resident.
2. Thomas Thetford  
Longtime La Quinta and Coachella Valley resident. Recently retired as Executive Sales Director at Quest Diagnostics. Healthcare executive for over 30 years and managed medical groups, hospitals and served on numerous nonprofit boards, including FQHCs and hospices.

3. Thomas Smith

Resides in Palm Springs and has experience working with nonprofits in the grant-making function. Currently serves as Global Grant Chair for Rotary District 5330 and served as board member and secretary for the PS Rotary Club Foundation.

4. Nicolas Behrmann

Longtime resident of Palm Springs. Prepared strategic planning as part of the Department of Information Technology, State of New Mexico, and helped evaluate requests for program funding.

**Fiscal Impact:**

\$500-\$1,000 advertising expense

## **PROGRAM COMMITTEE VACANCIES**

### **Respondents – Summaries**

#### **Full Resumes attached**

1. Ronald Hare, MD – established Volunteers in Medicine – a free clinic – in the Coachella Valley in 2010. Served on the Board of Directors, most of the time as Chair. He recently retired from active membership on the Board of Directors at which time the Board named him “Founder and Counselor” in perpetuity, to be listed as such in official designation of the organization. Dr. Hare is a resident of Rancho Mirage.
2. Luciano Crespo – retired from Riverside County Mental Health Department after a combined 16 years of service as a behavioral health specialist. Applied for one of two Desert Healthcare District board openings after 11/6/18 Measure BB (District boundary expansion) was approved by the voters. Mr. Crespo is a resident of Indio.
3. Thomas Thetford – long time La Quinta and CV resident. Recently retired as Executive Sales Director at Quest Diagnostics. Healthcare executive for over 30 years and managed medical groups, hospitals and served on numerous nonprofit boards, including FQHCs and hospices.
4. Thomas Smith – resides in Palm Springs. Experience working with non-profits in the grant making function. Currently serves as Global Grant Chair for Rotary District 5330 and served as board member and secretary for PS Rotary Club Foundation.
5. Nicolas Behrmann – longtime resident of Palm Springs. Did strategic planning as part of the Department of Information Technology, State of New Mexico and helped evaluate requests for program funding.
6. Christine Anderson, EdD – resident of Rancho Mirage. Retired Superintendent of Schools, Palm Springs Unified School District and former member of Desert Regional Medical Center Governing Board.

**From:** [Chris Christensen](#)  
**To:** [luciano.crespo55](#)  
**Cc:** [Donna Craig](#)  
**Subject:** RE:  
**Date:** Friday, April 26, 2019 8:09:38 AM  
**Attachments:** [image001.png](#)  
[image002.png](#)  
[image003.png](#)  
[image004.png](#)  
[image005.png](#)  
[image006.png](#)

Luciano Crespo

Good morning, Luciano.

Thank you for your interest in becoming a volunteer community committee member on the District's Program Committee. We look forward to including you in the process for the committee selection.

Best regards.



**CHRIS CHRISTENSEN**  
**INTERIM CEO & CHIEF FINANCIAL OFFICER**

P: 760.323.6365  
M: 760.567-0051  
1140 N. Indian Canyon Drive  
Palm Springs, CA 92262  
[dhcd.org](#)



Advancing community wellness  
in the Coachella Valley

---

**From:** luciano.crespo55 <luciano.crespo55@gmail.com>  
**Sent:** Thursday, April 25, 2019 4:05 PM  
**To:** Chris Christensen <cchristensen@dhcd.org>  
**Subject:**

Dear Chris:

I write this letter to express my interest to serve on the program committee of the desert Healthcare. I retired from Riverside County Mental Health Department after a combined 16 years of service as a behavioral health specialist. My duties my duties were counseling, assessment of treatment, provide quality assurance on Case Files and to monitor compliance requirements by the different organizations funded by mental health to provide Mental Health Services. I assess compliance on recommended funding future projects. From June 1993 to July 2016, I work with the Anderson's Children's Foundation as a part-time consultant. My duties were to evaluate which programs best met the needs of children in the Coachella Valley. Also as a consultant I was provided a list of projects to evaluate their performance and compliance. The allocation of grant money was 1 to 1 and 1/2 million dollars annually. I worked as a program director for to nonprofit organizations. They were Center for employment training and the Esperanza Youth and Family Center in Coachella. Job training and alcohol and drug prevention abuse was the focus for the both organizations. I thank you for your consideration for the appointment to the program committee sincerely Luciano Crespo

Sent from my Samsung Galaxy , an AT&T LTE smartphone

**From:** [Chris Christensen](#)  
**To:** [Donna Craig](#)  
**Subject:** Fwd: Program Committee Vacancies  
**Date:** Monday, April 22, 2019 8:57:12 AM

Tom Thetford

FYI

Chris

D. Chris Christensen  
Interim CEO  
Desert Healthcare District/Foundation  
1140 N Indian Canyon Drive  
Palm Springs, CA 92262  
O: 760.323.6365  
C: 760.567.0051

Begin forwarded message:

**From:** Tom Thetford <[thomascsthetford@gmail.com](mailto:thomascsthetford@gmail.com)>  
**Date:** April 22, 2019 at 7:16:26 AM PDT  
**To:** [ccchristensen@dhcd.org](mailto:cchristensen@dhcd.org)  
**Subject:** Program Committee Vacancies

Good Morning Chris:

My name is Tom Thetford and I am interested in serving on the Program Committee of Desert Healthcare District.

I am a long time La Quinta and Coachella Valley resident and recently retired as Executive Sales Director at Quest Diagnostics. As a healthcare executive for over 30 years, I have managed medical groups, hospitals and served on numerous nonprofit boards, including FQHCs and hospices.

Please accept this brief note as my stated interest in serving on the Program Committee and i look forward to hearing from you.

Sincerely,

Tom

Thomas C. Thetford  
79795 Liga Street  
La Quinta, CA 92253  
(203) 393.8477  
[thomascsthetford@gmail.com](mailto:thomascsthetford@gmail.com)

# THOMAS C. THETFORD, MBA

(203) 393-8477

79795 Liga, La Quinta, CA 92253

thomascsthetford@gmail.com

## SUMMARY

Skilled and results-oriented healthcare business development executive with exceptional medical group management and (non-profit & for profit) health management experience. Healthcare leader skilled in STRATEGIC MANAGEMENT, B2B sales, team leadership, planning and account management; community relations and network development; staff oversight and development; contracting; ethics and compliance assurance; and multi-functional team management and reporting.

## QUALIFICATIONS

- 30+ year healthcare operations, physician network development, strategic planning, finance / contracting management experience.
- Skilled in managing a dynamic and diverse health systems organization within parameters of broadly developed strategic plan and frequently updated and evolving work plans.
- Well-honed healthcare practice management, contracting, compliance, marketing and association value-building experience.
- Manage and develop 5 to 20 direct professional reports and facilitating collaboration across all functional areas.
- High energy, multi-tasking problem solver helping others excel, creating innovative work processes, setting a positive and professional example for staff, and effectively using information to combat inefficiencies and improve compliance and value.
- A visionary team leader who builds loyalty by hard work, implements process and compliance improvement initiatives, consistently applies ethics, nurtures a critical thinking environment, and is population health focused.
- Maintains a visible, transparent, compliant and effective operational profile through use of superb communication abilities.
- Most outstanding strengths – motivator, teacher, organized, strategic, “today-centered/tomorrow aimed”.

## PROFESSIONAL EXPERIENCE

- 2015-2019 QUEST DIAGNOSTICS, WEST HILLS / SACRAMENTO, CA & IRVING, TX  
**Executive Director, Health Systems** – Recruited to identify, develop and manage Health Systems Sales Directors across 14 states in western U.S targeting health systems, large employers, ACOs, IPAs and medical groups. Met and exceeded annual new revenue goals in Quest’s highest growth market. General management duties included recruitment, development and retention of high performing sales executives; management key C-suite relationships; developing key strategic B2B partnerships; collaborating with peers across the corporation, and; managing numerous national corporate relationships; while sought out as ACO, IPA, medical group, IDN, and academic medical center subject matter expert.
- 2011-2015 YALE UNIVERSITY, NEW HAVEN, CT  
**Chief Executive Officer / Executive Director– Yale-New Haven Community Medical Group, Inc.-** Recruited to Yale to direct financial, management and business development functions for 405 physician Independent Practice Association with members on staff at Yale-New Haven Hospital and across CT; responsible for contracting, clinical integration, human resources, strategic planning, interfacing with physicians and allied health professionals, numerous JOCs, community leadership, university liaison, commercial and Medicare ACO development, hospital committee staff services, board reporting and leadership, and building new service line revenue. Expanded membership from 405 to 865, grew annual IPA revenue from \$600k to \$3.5 million, and expanded awareness and influence across state of CT while impacting transition from volume care to value care.
- 2005-2011 CLINICAS DE SALUD DEL PUEBLO, INC., BRAWLEY, CA  
**Director of Programs – 2010 to 2011-** Reporting to CEO of high volume non-profit FQHC, responsible for securing grants valued at \$7 million annually (20% of corporate revenues) for programs in HIV/AIDS surveillance / reporting, Teen Pregnancy Prevention, Migrant Farm Worker Health Services Access, Chronic Pain Management, Home Health Services, Population Health Services in High Risk Population. Organized grant-related programs, assured status reporting and compliance, financial performance, and a member of Group Senior Management Team.  
**Medical Group Administrator / Chief Financial Officer – 2005 to 2010 -** Hired to sell medical group for physician owner (Donald M. Ehman, M.D., Inc.) then asked to assume management of group. Recruited new physicians (3) and mid-level providers (2) while growing practice 11 to 19% each year from 2005 to 2010. Duties included business and financial functions of 5 FTE physician OB/GYN practice responsible for financial, systems, business development, electronic medical records, hospital relations, market share growth, new FQHC contracts, and staff of 22. Successfully negotiated sale of corporate assets to and joined FQHC as Director of Programs.

- 1998-2005 HEART HOSPITAL OF THE DESERT, RANCHO MIRAGE, CA  
**Chief Operating Officer / Hospital Administrator 1998-2003**  
 RANCHO MIRAGE CARDIOLOGY & MEDICAL SPECIALISTS, RANCHO MIRAGE, CA  
**Executive Director 1998-2005** - Recruited for a two-year contract to improve operations and sell 8 bed special services acute care (JCAHO) hospital with annual revenues of \$34 million and simultaneously manage 18-physician medical group. Sold the hospital within 20 months of arrival to large community hospital and then focused efforts on developing and implementing strategic plans for medical group including site expansion, contract acquisition, major equipment purchasing, achieving Medicare compliance, establishing new hospital relations, setting up business office, employing staff of 46 FTE employees, initiating human resources policies, and recruiting physicians. Decreased medical group operating expenses by 23% while recruiting new specialty physicians.
- 1994-1998 WESTERN MEDICAL CENTER, SANTA ANA, CA  
**Corporate VP & COO of Clinical / Practice Services** - Hired to establish hospital-based MSO, manage 2 in-house IPA's, consolidate numerous business development efforts, and oversee all physician contracting and financial performance. Served as one of 5 senior executives on "A Team", increasing value of 3 campus hospital system by \$18 million over 3 years, successfully directing the captive IPA's, opening and managing 20 site MSO with 34 FTE physicians, handling numerous aspects of hospital administration, and worked at Board's request as part of team tasked with selling the \$200 million hospital system to Tenet.
- 1984-1994 REDWOOD MEDICAL MANAGEMENT, ORANGE, CA  
**Founder / Owner / Principal Consultant** - Appraised 160 medical practices, groups, facilities, surgery centers, and allied health businesses. Hired as financial and valuation consultant to hospitals, groups, agencies, insurance carriers, and practices. Facilitated sale or purchase of 84 practices in California and western U.S. Engaged for numerous practice start-ups and wind-downs for new physicians, dead physicians, and partnership dissolution / formation, and hospital affiliation agreements.
- 1975-1984 CIGNA CORPORATION, PHILADELPHIA, LONDON, BOSTON  
**Analyst, Manager, Director, Regional Vice President** - Recruited from business school and promoted 5 times in 9 years in corporate training, product development, human resources systems, hospital administration, financial analysis, international life/health, Hospital Affiliates, Inc. unit, CIGNA Heath Plan, and INTRACORP.
- 1973-1975 U.S. ARMY, VARIOUS ASSIGNMENTS  
**Night Operations NCO, Personnel Specialist** - Fulfilled draft obligation, excelled in all assignments, earned numerous decorations and 3 early promotions during 27months active duty.
- 1972-1973 LYNDON STATE COLLEGE, LYNDON, VT  
**Instructor in English / Co-Director Writing Workshop** - Recruited as graduating senior to join full time teaching faculty; successfully handling full teaching load of writing, literature, and remedial language arts courses.

## **EDUCATION**

MONMOUTH UNIVERSITY, WEST LONG BRANCH, NJ, MBA – Finance  
 LYNDON STATE COLLEGE, LYNDON, VT, BA - English

## **PROFESSIONAL AFFILIATION / ACTIVITIES / APPOINTMENTS**

|   |  |
|---|--|
| Riverside Hospice – Director / Board Chair (1998-2006)                            | Rotary International – Riverside, CA   |
| Medical Group Management Assn. – Member (1992-2015)                               | AMA – Annual symposia (2001-2009)      |
| Fellow- American College of Healthcare Executives #887851 (2011-2018)             | HFMA – Member (1994-2011)              |
| Sacred Heart University – Adjunct Faculty – School of Health Sciences (2014-2019) | Chambers of Commerce (1996-2015)       |
| Yale University – New Medical Student Orientation Team (2011-2014)                | Robert Wood Johnson Clinical Associate |
| American Academy of Medical Management – 3 series                                 | HRSA – Grant Reviewer (2010-2017)      |
| Fair Haven Health Clinic FQHC (Board VP 2011-2017) (Board Pres 2015/16)           | Net Haven – Board Member (2011-2013)   |

**From:** [Chris Christensen](#)  
**To:** [Donna Craig](#)  
**Subject:** Fwd: Program Committee Vacancy  
**Date:** Monday, April 22, 2019 8:57:30 AM  
**Attachments:** [ThomasSmithRESUMEOctober 3, 2018ONEPAGE.docx](#)  
[ATT00001.htm](#)  
[2018 RESUME.docx](#)  
[ATT00002.htm](#)

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Thomas Smith

Chris

D. Chris Christensen  
Interim CEO  
Desert Healthcare District/Foundation  
1140 N Indian Canyon Drive  
Palm Springs, CA 92262  
O: 760.323.6365  
C: 760.567.0051

Begin forwarded message:

**From:** Thomas Smith <[thomaslsmith@earthlink.net](mailto:thomaslsmith@earthlink.net)>  
**Date:** April 21, 2019 at 1:10:07 PM PDT  
**To:** [cchristensen@dhcd.org](mailto:cchristensen@dhcd.org)  
**Subject:** Program Committee Vacancy  
**Reply-To:** Thomas Smith <[thomaslsmith@earthlink.net](mailto:thomaslsmith@earthlink.net)>

Greetings--

I would like to express my interest in serving on the Desert Healthcare District Foundation Program Committee. I reside within the District's boundaries at 3934 Mira Arena in Palm Springs. Attached is my background information. I have included a one page resume highlighting my qualifications and a second document with more details for your perusal.

I have experience working with non-profits in the grant making function. I currently serve as Global Grant Chair for Rotary District 5330 and I am member of the Cadre of Technical Advisers for Rotary International where I completed reviews of grant operations in the Philippines in 2018 and North Carolina in 2017. I served as a Board member, Secretary and worked with grants for the Palm Springs Rotary Club Foundation. Additionally, In the past I served as Board member, Vice President, and Grant Committee Chair for Philanthrofund Foundation in Minneapolis, MN.

My education includes completing: the Non-Profit Management graduate Certificate at the University of Pennsylvania, Masters of Science in Administration, and Bachelors degrees in Economics and Business Administration.

My education, experience, and interest would allow me to contribute in a meaningful way to the Program Committee for the Desert Healthcare District. Please let me know if I can provide any additional information.



# THOMAS SMITH

PO Box 3143 Palm Springs, CA 92263 · 760-449-8565 · thomaslsmith@earthlink.net

## **EDUCATION AND PROFESSIONAL DEVELOPMENT:**

University of Pennsylvania, Certificate in Non-Profit Management, College of Liberal and Professional Studies, 2007

Central Michigan University, Mount Pleasant, MI, Masters of Science degree in Administration, 1992

Stonier Graduate School of Banking, Executive Leadership, 1991

Berea College, Berea, KY, Bachelors of Arts degree in Economics and Bachelors of Science degree in Business Management, 1979

## **PROFESSIONAL BACKGROUND:**

Author of the award-winning books, "DREAM LEADERS", "LIVING LEADERSHIP", and "SHADES OF LEADERSHIP".

Instructor for leadership and banking training workshops; and, skilled in administration, accounting/finance, marketing, human resources and IT.

U. S. Treasury Department, Office of the Comptroller of the Currency, 1979 to retirement   Commissioned on September 30, 1988 as a National Bank Examiner and commissioned on August 7, 1983 as a National Trust Examiner. Served as Examiner In Charge for U.S. Bancorp, one of the largest banks in the United States.

## **COMMUNITY ACHIEVEMENTS:**

- President's Lifetime Achievement Award for volunteer service, 2018.
- Leadership Coachella Valley, 2017.
- City of Palm Springs Human Rights Commission Community Service Award 2015.
- Honored at the prestigious Palm Springs Pride Honors as 2014 Community Grand Marshal recognizing positive and lasting impact in the region.
- President's "Call to Service" Award, national recognition for those individuals who are making a difference through their commitment to volunteerism, 2014.
- President of the Rotary Club of Palm Springs, CA for 2014-2015, received the District 5330 Club President of the Year Award and Rotary International Presidential Citation; Assistant Governor for Rotary International District 5330 for 2016-2019, and District 5330 International Service Chair for 2015-2016. Rotary Vocational Training Team to India in 2014. Rotary International Cadre of Technical Advisers performing grant reviews in the Philippines in 2018 and the US since 2015.
- Served on the Executive Council for the Berea College Alumni Association from 2006 to 2009.
- Served as a member of the Lexington, Kentucky Civil Service Commission from 2003 to 2005.
- Member Society of Colonial Wars, Sons of the American Revolution, and General Society of the Sons of the Revolution.

## **THOMAS L. SMITH**

Post Office Box 3143, Palm Springs, California 92263

Cell: (760) 449-8565      Email: [thomaslsmith@earthlink.net](mailto:thomaslsmith@earthlink.net)

### **KNOWLEDGE AND SKILLS:**

- Excellent communication skills (including listening) and strong writing and presentation skills.
- Strong organizational skills and ability to set priorities and meet deadlines.
- Demonstrated personal traits of initiative, integrity, discretion, patience, persistence, good judgment, and a strong sense of self.
- Attention to detail, creativity, and problem-solving skills, and the ability to work independently.
- Flexibility to learn and execute varied tasks.
- Demonstrated record of identifying, analyzing, and serving as an advisor and consultant for problems, issues, and conflicts with diplomacy and tact.
- Ability to plan, schedule, monitor, and manage or lead teams and to work collaboratively with colleagues in a team environment while also being comfortable with qualitative and quantitative evaluation.
- Strong inter-personal skills and a professional demeanor with demonstrated ability to interact confidently with individuals at all levels of an organization including high-level business leaders and volunteers.
- A collaborative leader, able to build consensus.
- Demonstrated understanding of policy and governance issues.
- Demonstrated success in public speaking, facilitation, and providing training.
- Cross cultural and mentoring experience.

### **PROFESSIONAL BACKGROUND:**

**Author** of the award-winning books DREAM LEADERS, LIVING LEADERSHIP and SHADES OF LEADERSHIP

**Instructor** for leadership and banking training workshops; and, skilled in administration, accounting/finance, sales, marketing, human resources and IT.

**U. S. Treasury Department, Office of the Comptroller of the Currency Bureau**

June, 1979 until June, 1999

Commissioned on September 30, 1988 as a National Bank Examiner and Commissioned on August 7, 1983 as a National Trust Examiner.

As a National Bank Examiner, I provided sustained supervision of assigned national banks' operations. I analyzed loan and investment portfolios, funds management, capital, earnings, liquidity, sensitivity to market risk, and compliance with consumer banking laws. I reviewed internal controls, internal and external audit, and compliance with law. Also, I evaluated management's ability to identify and control risk. Frequently I was an Instructor for agency and industry training programs and was awarded ten U.S. Treasury Department Special Achievement Awards as an outstanding instructor.

Work assignments included multinational, regional, and community banks. I was often assigned to the more problematic and complex banks. I was a member of the National Supervision by Risk Development Task Force which developed the supervision by risk program in 1992. Served as the Examiner In Charge for U.S. Bancorp, Minneapolis, Minnesota (one of the largest banks in the United States) and supervised a professional staff of twenty five from 1994 to 1999. From 1990 to 1994, I was the Examiner In Charge for Michigan National Corporation, Farmington Hills, Michigan. From 1979 to 1990, I was engaged in the examination of the capital markets and fiduciary activities.

#### **EDUCATIONAL BACKGROUND:**

**Central Michigan University**, Mount. Pleasant, Michigan Masters of Science degree in Administration (Public Administration concentration), December 19, 1992

I had a 3.97 GPA and was initiated into *Sigma Iota Epsilon*, The National Honorary and Professional Management Fraternity. My thesis was on organizational change and the attributes in personnel that allowed acceptance more easily.

**Stonier Graduate School of Banking** in Leadership, June 28, 1991. Stonier is the preeminent executive management school for the financial services industry.

**Berea College**, Berea, Kentucky, Bachelors of Arts degree in Economics and Bachelors of Science degree in Business Management, May 27, 1979

Initiated into *Delta Sigma Rho-Tau Kappa Alpha* in recognition of forensic attainment. Received the Hugh O. Porter Forensic Award for excellence in speech and debate and the Albert G. Weidler Memorial Scholarship in Social Studies for excellence in the study of economics, business administration, and political science. Completed the Commonwealth of Kentucky's Administrative Intern Program, a nine month experience in Frankfort, Kentucky at the Council on Higher Education. Served as a Congressional Intern in Washington, D.C. for the U. S. House of Representatives' Committee on Education and Labor.

## **PROFESSIONAL ACHIEVEMENTS:**

Certificate in Non-profit Management, University of Pennsylvania, 2007

Public Finance Institute, University of Michigan, 1990

Graduate School of Bank Investments and Financial Management, University of Colorado, 1989

## **COMMUNITY ACHIEVEMENTS:**

- President's Lifetime Achievement Award for volunteer service, 2018: the highest honor bestowed upon active citizens for their contribution to our nation and this award comes from the office of the President of the United States.
- Leadership Coachella Valley, 2017.
- City of Palm Springs Human Rights Commission Community Service Award, 2015.
- Honored at the prestigious Palm Springs Pride Honors as 2014 Community Grand Marshal recognizing positive and lasting impact in the region.
- Presidential "Call to Service" Award which recognizes those individuals who are making a difference through their volunteer service, 2014.
- President of the Rotary Club of Palm Springs, CA for 2014-2015, received the District 5330 Club President of the Year Award and Rotary International Presidential Citation. Assistant Governor for Rotary International District 5330 for 2016-2019, District 5330 Global Grants Chair 2018-2019, and District 5330 International Service Chair for 2015-2016. I was honored to be selected for the 2014 Rotary International vocational training team for education and literacy to India. I was selected for the Rotary International Foundation Cadre of Technical Experts in 2015 and performed reviews to ensure proper stewardship for The Rotary Foundation in North Carolina in 2015 and the Philippines in 2018.
- Served on the Executive Council for the Berea College Alumni Association from 2006 to 2009.
- Served as a member of the Lexington, Kentucky Civil Service Commission from 2003 to 2005. The CSC has oversight, advisory and review functions for the personnel areas. Additionally, hearings are held to decide appeals.
- Member Society of Colonial Wars, Sons of the American Revolution, and General Society of the Sons of the Revolution.
- In 2000, completed the Citizens Police Academy, Class #12 and the Master Program, Class #2 in Lexington, KY. In 2005, I completed the Citizens Police Academy in Palm Springs, CA.
- Member of the Finance Committee for the Minnesota Council on Foundations and have served as a Board member and officer for leadership, foundation, historical and community service non-profit organizations.

**From:** [Chris Christensen](#)  
**To:** [Donna Craig](#)  
**Subject:** FW: Interest in Program Committee Vacancy  
**Date:** Monday, April 15, 2019 9:15:29 AM  
**Attachments:** [Summary Resume.docx](#)  
[Image001.png](#)  
[Image002.png](#)  
[Image003.png](#)  
[Image004.png](#)  
[Image005.png](#)  
[Image006.png](#)

Nicolas Behrmann



**CHRIS CHRISTENSEN**  
INTERIM CEO & CHIEF FINANCIAL OFFICER

P: 760.323.6365  
M: 760.567-0051  
1140 N. Indian Canyon Drive  
Palm Springs, CA 92262

[dhcd.org](http://dhcd.org)



Advancing *community wellness*  
in the Coachella Valley

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**From:** NICOLAS BEHRMANN <[nlbehrmann@aol.com](mailto:nlbehrmann@aol.com)>  
**Sent:** Sunday, April 14, 2019 4:33 PM  
**To:** Chris Christensen <[cchristensen@dhcd.org](mailto:cchristensen@dhcd.org)>  
**Subject:** Interest in Program Committee Vacancy

Please find attached a very high level summary resume for over all perspective.

I think the most relevant experience was with the State of New Mexico. As part of the Department of Information Technology, I did strategic planning for both the agency and for the rest of the state agencies for the use of information technology. I established prototypes for agency business plans, helped evaluate requests for program funding. As a project manager, I ran some of these programs, assisted with others and provided independent oversight of agency programs and projects. My training and varied experience as a rabbi would help me with insights into the purposes and methodology for proposed and funded programs.

I would appreciate feedback and questions you might have about the applicability of my background for the program committee.

Nicolas Behrmann  
[nlbehrmann@aol.com](mailto:nlbehrmann@aol.com)  
Cell: 505-603-0249

Nicolas L Behrmann  
1822 Via Aguila  
Palm Springs, CA 92264  
H:760-620-5818  
C:505-603-0249  
nlbehrmann@aol.com

**Summary Resume:**

- Docent at the Santa Fe Opera, and led planning workshops for the Santa Fe Opera Guild
- Artist assistant at the Santa Fe International Folk Art Market
- Internationally traveled and photographed countries including Africa, Antarctica, Argentina, Australia, Baltic and Black Sea countries, Brazil, Cambodia, Cuba, Easter Island, Egypt and European countries, India, Japan and Vietnam. Within the US: Santa Fe, West Texas, White Sands, The Lightning Field.
- Led organization development, business process improvement and strategic planning workshops in corporate, state government and non-profit settings.
- Managed multi-million-dollar information technology projects within global corporate and state agency settings.
- Provided independent verification and validation consulting for multi-million-dollar information technology projects including state taxation and election systems.
- Led staff development, communications, family life, personal growth and life cycle, as well as Biblical theme- based psychodrama workshops in a variety of settings.
- Developed and presented a variety of multi-media experiential events.
- As a Rabbi, led congregations as well as local and regional educational organizations.
- Led leadership development programs and communal fundraising campaigns.



Date: May 28, 2019

To: Board of Directors

Subject: Resolution #19-08 Increase Compensable Meetings to 6 Per Month (Policy #BOD-21)  
Ordinance #19-01 Increasing Compensation of Directors by 5% Annually

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**Staff Recommendation:** Consideration to approve the Meeting Compensation Resolution #19-08 and Ordinance #19-01

**Background:**

- At the April 23, 2019 Board of Director's meeting, the Board approved the revised Policy #BOD-21 "Meeting Compensation Policy".
- The number of compensable meetings was increased from 5 to 6 meetings per month.
- As a result, a Resolution must be passed to support the revised policy.
- Resolution #19-08 is included in the packet for consideration of approval.
- Ordinance 19-01 provides for the Board to increase the amount of compensation for meetings by 5% annually.
- Ordinance 19-01 is included in the packet for consideration of approval

**RESOLUTION NO. 19-08**

**RESOLUTION OF THE BOARD OF DIRECTORS  
OF THE DESERT HEALTHCARE DISTRICT  
ADOPTING MEETING COMPENSATION GUIDELINES  
AND A POLICY OF SIX (6) MEETINGS PER MONTH**

WHEREAS, Health & Safety Code section 32103 authorizes the payment to members of the Board of Directors (“Board”) of \$100 per meeting, not to exceed six meetings per month; and

WHEREAS, Health & Safety Code section 32103 provides that if the District compensates Board members for more than five meetings per month, the Board must annually adopt a written policy describing, based on a finding supported by substantial evidence, why more than five meetings are necessary for the effective operations of the District; and

WHEREAS, Government Code section 53232.1 outlines the meetings in which Board members may receive compensation; and

WHEREAS, the Board desires by this Resolution to adopt meeting compensation guidelines, a policy of six meetings per month, and the guidelines for reimbursable expenses in accordance with Health & Safety Code section 32103 and Government Code section 53232.1

THEREFORE, BE IT RESOLVED by the Board of Directors as follows:

Section 1: The attached modifications to Section A of the Meeting Compensation Policy is incorporated into the District’s Board Policy Manual.

PASSED AND ADOPTED at a regular meeting of the Board of Directors of Desert Healthcare District held on May 28, 2019, by the following roll call vote:

AYES: \_\_\_\_\_  
NOES: \_\_\_\_\_  
ABSENT: \_\_\_\_\_  
ABSTAIN: \_\_\_\_\_

\_\_\_\_\_  
Les Zendle, MD, President  
Board of Directors

ATTEST:

\_\_\_\_\_  
Leticia De Lara, Vice President/Secretary



**ORDINANCE NO. 19-01**

**ORDINANCE OF THE BOARD OF DIRECTORS  
OF THE DESERT HEALTHCARE DISTRICT  
INCREASING COMPENSATION OF DIRECTORS**

BE IT ORDAINED BY THE BOARD OF DIRECTORS (“Board”) OF THE DESERT HEALTHCARE DISTRICT (“District”) as follows:

Section 1. Health & Safety Code section 32103(b) provides that the Board may, by ordinance adopted pursuant to Water Code Section 20200 et seq., increase the amount of compensation received by Board members in an amount not to exceed 5 percent for each calendar year following the operative date of the last adjustment; and

Section 2. Water Code section 20203 requires that the ordinance increasing compensation must be considered after a public hearing and notice of the hearing shall be published in a newspaper of general circulation pursuant to Government Code section 6066; and

Section 3. Notice of the public hearing was published once a week for two successive weeks with at least five days intervening between the respective publication dates, with the period of notice commencing on the first day of publication and terminating at the end of the fourteenth day, all in accordance with Government Code section 6066.

Section 4. After the public hearing, the Board determined that each director shall receive compensation of \$105 for attending compensable meetings of Board members in accordance with Section A of the Meeting Compensation Policy in the District’s Board Policy Manual.

Section 5. This Ordinance shall become effective sixty (60) days after adoption and shall be published once a week for two (2) successive weeks in accordance with Government Code section 6066 in a newspaper of general circulation within the District.

PASSED, APPROVED, AND ADOPTED by the board of Directors or the Desert Healthcare District at a Regular meeting held on May 28, 2019, by the following roll call vote:

AYES: \_\_\_\_\_  
NOES: \_\_\_\_\_  
ABSENT: \_\_\_\_\_  
ABSTAIN: \_\_\_\_\_

\_\_\_\_\_  
Les Zendle, MD, President  
Board of Directors

ATTEST:

\_\_\_\_\_  
Leticia De Lara, Vice President/Secretary



Date: May 28, 2019  
To: Board of Directors  
Subject: New website launch and first newsletter deployment

---

**Staff Recommendation:** Completion of two prominent communication and marketing tools for the District and Foundation, a redesigned website and quarterly newsletter (Information Only).

**Background:**

- On May 14, the Desert Healthcare District and Foundation's modern new website, redeveloped and redesigned by Graphtek Interactive, went live as [www.dhcd.org](http://www.dhcd.org). The site is essential to raising awareness about the District and Foundation, as it's often the first experience the public has with the organization. A public announcement and promotion of the site via an email blast and social media occurred the following week.
- The website launch followed and incorporated a rebranding effort undertaken in January 2019 by Leap Marketing | Creative Agency. It included a new logo, tagline, letterhead, business cards, email signature and more for District Directors and staff.
- Among the last two rebranding items, a new social media banner was implemented in May. The banner and accompanying icon were added to the District's Facebook, Twitter and Instagram pages.
- The newsletter debuted on May 16 via Constant Contact, spotlighting the developments and news of the District, Board and community partners. The next deployment is scheduled for July 16, beginning a quarterly publication schedule.

**Fiscal Impact:**

Both the rebranding and website redesign contracts were included in the 2018-2019 Communications and Marketing Budget approved by the Board on June 26, 2018.



Date: April 10, 2019

DHCD Progress Report #2019-1 for reporting period: January 1, 2019 to March 31, 2019

Grantee: Coachella Valley Association of Governments (CVAG)

Project Title: CV Link Project

Project Manager/ Contact: Martin Magaña, Director of Transportation ([mmagana@cvag.org](mailto:mmagana@cvag.org))

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1. Provide a brief summary of the organization and the objectives of the project.

The Coachella Valley Association of Governments (CVAG) is a regional Joint Powers Authority that serves the nine cities, the County of Riverside, and three Indian Tribes within the Coachella Valley. CVAG's jurisdiction stretches across eastern Riverside County, and its membership includes the City of Blythe on the California-Arizona border. Blythe is not part of this project.

CV Link is an alternative transportation corridor that runs generally along the levee of the Whitewater River that will ultimately stretch from the northwest corner of the CVAG area (Desert Hot Springs) to the southeast corner (the Salton Sea). The core project that is going through design, engineering and environmental will stretch from the City of Palm Springs to the City of Coachella. The project approved under the Final Environmental Impact Report is approximately 40 miles but, does not extend through the Cities of Rancho Mirage or Indian Wells. It will provide significant environmental, health, and economic benefits to generations of current and future residents and visitors. CV Link will connect users to employment centers, shopping centers, schools, and recreational opportunities. Dual paths are planned to accommodate bicycles, low-speed electric vehicles and pedestrians. This alternative transportation corridor will enable healthier lifestyles, spur economic innovation, and make the Coachella Valley a more sustainable and appealing place to live, work and play.

2. Summarize work completed during reporting period.

CVAG continues to work with Cathedral City staff to close out the first 2.3-mile segment of CV Link between Vista Chino in Palm Springs and Ramon Road in Cathedral City.

Also, in the last quarterly report, it was mentioned that the City of Palm Springs anticipated starting construction on about a 4,100-foot-long stretch of CV Link along Tahquitz Creek in late August



2018. It was anticipated that the project would be completed in early 2019. Construction has been completed and CVAG is working with City staff to close out the project.

CVAG continues to work with the County of Riverside Economic Development Agency (EDA) on right-of-way services. EDA has obtained appraisals and continues to send out multiple offer packages to property owners to acquire Right-of-Way. Responses from some property owners have been difficult to obtain, delaying the Right-of-Way acquisition process. CVAG has approved License Agreements from Coachella Valley Water District (CVWD) and Riverside County Flood Control & Water Conservation (RCFC&WCD) for CV Link. Final design of CV Link continues in the cities of Palm Desert and Palm Springs. It is anticipated that final plans will be completed by June 2019.

3. What challenges and opportunities have you encountered in accomplishing this portion of your Scope of Work?

The acquisition of Right-of-Way continues to be challenging due to multiple property owners (private, public and tribal). As mentioned above, offer packages have been sent out to property owners but few have responded. Some are absentee owners. Multiple attempts have been made and CVAG continues to attempt to contact property owners.

In addition, our funding that was allocated to CVAG for Right-of-Way activities was set to expire in June 2019. However, due to the challenges of not acquiring all the necessary Right-of-Way, CVAG had to request an extension of time from the California Transportation Commission (CTC). CVAG requested a time extension on the Right-of-Way funds from the CTC and received approval of a one-year extension to June 2020. CVAG will continue to work with property owners to acquire the necessary Right-of-Way for CV Link.

Also, CVAG was supposed to receive an allocation of Active Transportation Program (ATP) and State Transportation Improvement Program (STIP) funds by June 2019 for construction of CV Link. However, due to the challenges of obtaining the necessary Right-of-Way, CVAG has requested a time extension for these funds as well from the CTC. This is expected to be approved by the CTC in May 2019. CVAG will provide an update on this on the next quarterly report.

4. Is your project on schedule?

In the last quarter, it was reported that there was a delay in the schedule due to Caltrans' process in approving the NEPA document, the project has been delayed in moving on to the next stage, which is obtaining Right-of-Way. Now that the NEPA document has been approved, CVAG continues to work on Right-of-Way activities and completing final design, construction and specifications for CV Link in order to get to construction bidding.



A revised project schedule provides for 100% plans to be completed by June 2019. CVAG will then release a Request for Proposals to hire a Construction Management firm to assist CVAG in all the pre-construction activities required prior to going out to bid.

5. Provide an update on the financial report for the project.

CVAG has received funding from various sources related to CV Link [Strategic Growth Council (SGC), Riverside County Parks Department (RivCoParks), Active Transportation Program (ATP), SB1, South Coast Air Quality Management District (SCAQMD), Congestion Management Air Quality (CMAQ), Desert Healthcare District (DHCD), State Transportation Improvement Program (STIP), State Bicycle Transportation Account (BTA), CVAG]. To date, approximately \$100 million in funding for CV Link has been received. Expenditures to date for specific funds include the following:

| <u>Fund Type</u> | <u>Amount Approved</u> | <u>Amount Expended</u> | <u>Balance</u> |
|------------------|------------------------|------------------------|----------------|
| ATP/PAED         | \$7,000,000            | \$7,000,000            | \$0            |
| CMAQ/PAED        | \$900,000              | \$900,000              | \$0            |
| CMAQ/PS&E        | \$1,100,000            | \$781,392              | \$318,601      |
| ATP Right-of-Way | \$2,828,000            | \$403,025              | \$2,424,975    |
| SCAQMD           | \$17,400,000           | \$3,202,121            | \$14,197,879   |

6. Work planned for next reporting period.

In the next reporting period, CVAG anticipates releasing a Request for Proposals to hire a Construction Management firm to assist CVAG in all the pre-construction activities required prior to going out to bid.

CVAG hopes to finalize the punch list of outstanding items on the 2.3-mile CV Link segment in the cities of Cathedral City and Palm Springs and the 4,100-foot-long segment in Palm Springs.

CVAG will continue to acquire additional Right-of-Way for CV Link and work with the design consultant to complete final design, construction and specifications for bidding.



Date: May 28, 2019  
To: Board of Directors  
Subject: 2020 Census

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**Recommendation:**

Continue participation in 2020 Census regional activities and identify opportunities for the District and Foundation to play a role in the regional efforts (Information Only).

**Background:**

- The census is conducted every 10 years as required by the U.S. Constitution.
- The decennial census results are used to reapportion Congressional seats, redraw boundaries for redistricting, and the allocation of billions of dollars in federal funding to support the state, county, and local community programs.
- With the 2020 census fast approaching, Riverside and San Bernardino counties have partnered to form the Inland Empire Complete Count Committee, a leadership group designed to boost census participation for an accurate count.
- Karthick Ramakrishnan was appointed as Director of the Inland Empire Complete Count Committee and will present at the Board meeting on the importance of achieving a complete count in the Coachella Valley and why it is important for the District.

**Regional Efforts:**

- The Inland Empire was divided into seven regions and Alianza Coachella Valley was selected as the organization serving as regional coordinator for the Coachella Valley.
- Alianza formed the Coachella Valley Complete Count Table that includes representatives from the region's nonprofit, government, education, business and philanthropic sectors to collaborate to achieve an accurate count.
- Please see attached for an informational page on Alianza's Path to Census 2020.
- DHCD staff have participated in the Coachella Valley Complete Count meetings and will attend the regional meeting on June 4.
- Staff's goal is to understand the Coachella Valley census resource gaps and partnership opportunities.

**Fiscal Impact:**

None.

# Census 2020 Outreach Coordination

# Challenges for Census 2020 outreach in the IE



# Mail-in rates

In the last census nearly **1 out of 4** households in both Riverside and San Bernardino did not mail back their census questionnaire requiring more costly and difficult in-person follow up.

# No census questionnaire

**39,568** people live in tracts that **did not receive a census questionnaire by mail** in 2010 because they did not have traditional addresses, had large numbers of vacant housing, or were otherwise rural or sparsely populated.

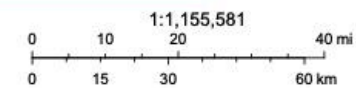
# Broadband Access

Across both counties, about **15%** of households had either **no internet subscriptions** or **dial-up only access**.

This map illustrates the distribution of the California Condor across Southern California. The range is shown in various shades of red and orange, indicating different levels of population density or conservation status. Major cities and geographical features are labeled, providing context for the species' habitat. The distribution is heavily concentrated in the coastal regions, particularly around San Francisco, Los Angeles, and San Diego, with some inland pockets extending towards the Sierra Nevada mountains.

Calif. Hard-to-Count Index by Census Tract

|           |            |
|-----------|------------|
| 0 - 15    | > 29 - 46  |
| > 15 - 29 | > 46 - 69  |
|           | > 69 - 136 |



Web AppBuilder for ArcGIS



@CSIUCR #InlandInnovators

The map displays the following tracts and their approximate color-coded percentages of the population aged 65 and over:

- Dark Red (Highest Percentage):** Desert Hot Springs, North Palm Springs, Palm Springs, Cathedral City, Rancho Mirage, Palm Desert, Indian Wells, Encinitas, Escondido, San Marcos, Poway, San Diego, Chula Vista, Imperial Beach, San Clemente, San Juan Capistrano, Orange, Fullerton, Anaheim, Brea, Tustin, Santa Ana, Orange County, Los Angeles, San Bernardino, San Gabriel, San Luis Obispo, Santa Barbara, Ventura, Santa Monica, Malibu, Los Angeles, San Diego, Chula Vista, Imperial Beach, San Clemente, San Juan Capistrano, Orange, Fullerton, Anaheim, Brea, Tustin, Santa Ana, Orange County, Los Angeles, San Bernardino, San Gabriel, San Luis Obispo, Santa Barbara, Ventura, Santa Monica, Malibu.
- Red:** Thousand Palms, Hidden Palms, Macomber Palms, Bermuda Dunes, Indio, Coachella, Thermal, Pinyon Crest, Canyon Hills, La Quinta, Mesquite Valley, Sky Valley, Dos Palmas Corners, Mountain Center, Idyllwild, Thomas Mountain.
- Light Yellow (Lowest Percentage):** Sky Valley, Willis Palms, Hidden Palms, Macomber Palms, Bermuda Dunes, Indio, Coachella, Thermal, Pinyon Crest, Canyon Hills, La Quinta, Mesquite Valley, Sky Valley, Dos Palmas Corners, Mountain Center, Idyllwild, Thomas Mountain.

1:288,895

0 2.75 5.5 11 mi

0 4.5 9 18 km

Web AppBuilder for ArcGIS



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# How is the IE Organizing to Achieve a Complete Count?

# Objectives

1. Information sharing
2. Avoiding duplication of efforts as well as gaps
3. Ensuring resources are allocated efficiently and equitably
4. Create legacy effects that strengthen nonprofit sector and cross-sector collaboration

# What are we doing

- Creating standardized data collection practices
- Building Community Asset Maps
- Creating a data hub for outreach coordination & logistics
- Being savvy and innovative on media outreach



# How did we get here?

- **Summer 2018**

- Anxiety that our region is behind LA County
- UCR helps organize State Census regional meetings
- Relationship building with counties, nonprofit table, very strong RFI submitted

- **Fall 2018**

- Uncertainty about 2-county or IE Complete Count committee
  - UCR organizes "design session" involving county and COG representatives
  - Proposal for innovative IE CCC structure proposed, feedback from nonprofit table and funders
  - Census Outreach Table holds # meetings on information sharing, planning, governance, MOU, and increasing size of coalition each month

January 2019

Business: Guitar builder to the stars exhibits wares at National Association of Music Merchants show this week in Anaheim. AB

**INLAND VALLEY DAILY BULLETIN**  
AN EDITION OF THE REGISTER

Thursday, January 24, 2019 \$2.00 FACEBOOK.COM/DAILYBULLETIN TWITTER.COM/IVDBULLETIN [dailybulletin.com](http://dailybulletin.com)

**INLAND EMPIRE**

## Counties eye 'complete' census

Supervisors in Riverside, San Bernardino join push to ensure every person counted

**By Jeff Horsemann**  
[jhorsemann@sng.com](mailto:jhorsemann@sng.com)  
[@JeffHorsemann on Twitter](https://twitter.com/JeffHorsemann)

As debate rages over whether the 2020 census should include a citizenship question, supervisors in Riverside and San Bernardino counties are joining an effort to ensure every inland resident is counted in the upcoming survey. The boards of supervisors in both counties recently voted to join a "complete count committee" for the Inland Empire. With technical support from UC Riverside's Center for Social Innovation, the committee, which is expected to include leaders from local government, business and nonprofits, will try to boost the local response rate in next year's census, especially among inland Empire groups considered difficult to count.

Neither county is committing money to the committee, which is still taking shape and has yet to meet. San Bernardino County supervisors voted to join the committee on Jan. 8, while Riverside County supervisors did the same on Jan. 15.

The committee's work comes amid a national dispute over the Trump administration's plans to ask all residents if they are U.S. citizens. Traditionally, the census has counted all people living in the country, not just citizens.

The White House, mainly through Commerce Secretary

Wilbur Ross, has argued the citizenship question is an effort to enforce the Voting Rights Act. But opponents say the question is intended to discourage undocumented immigrants from participating in the census, leading to an undercount that will affect congressional redistricting and how federal money is allocated. More than two dozen states and other plaintiffs are suing to keep the question out of the census.

**CENSUS » PAGE 15**

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**THE SUN**  
AN EDITION OF THE REGISTER

Thursday, January 24, 2019 \$2.00 FACEBOOK.COM/SUN TWITTER.COM/SUN [thesun.com](http://thesun.com)

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**CENSUS » PAGE 15**



# THE PRESS-ENTERPRISE

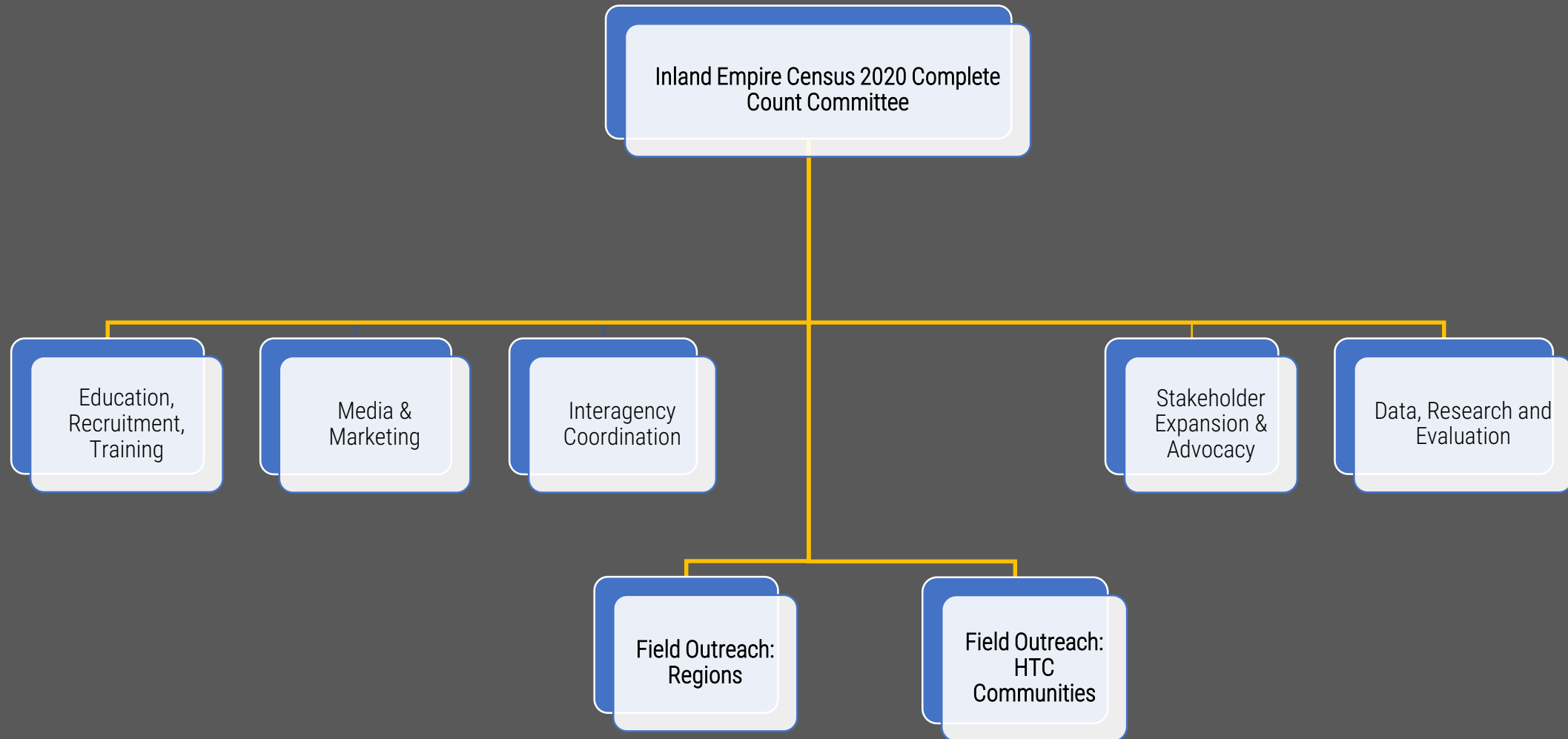
AN EDITION OF THE REGISTER

Thursday, January 24, 2019 \$2.00 FACEBOOK.COM/THPRESSENTERPRISE TWITTER.COM/PECOM\_NEWS

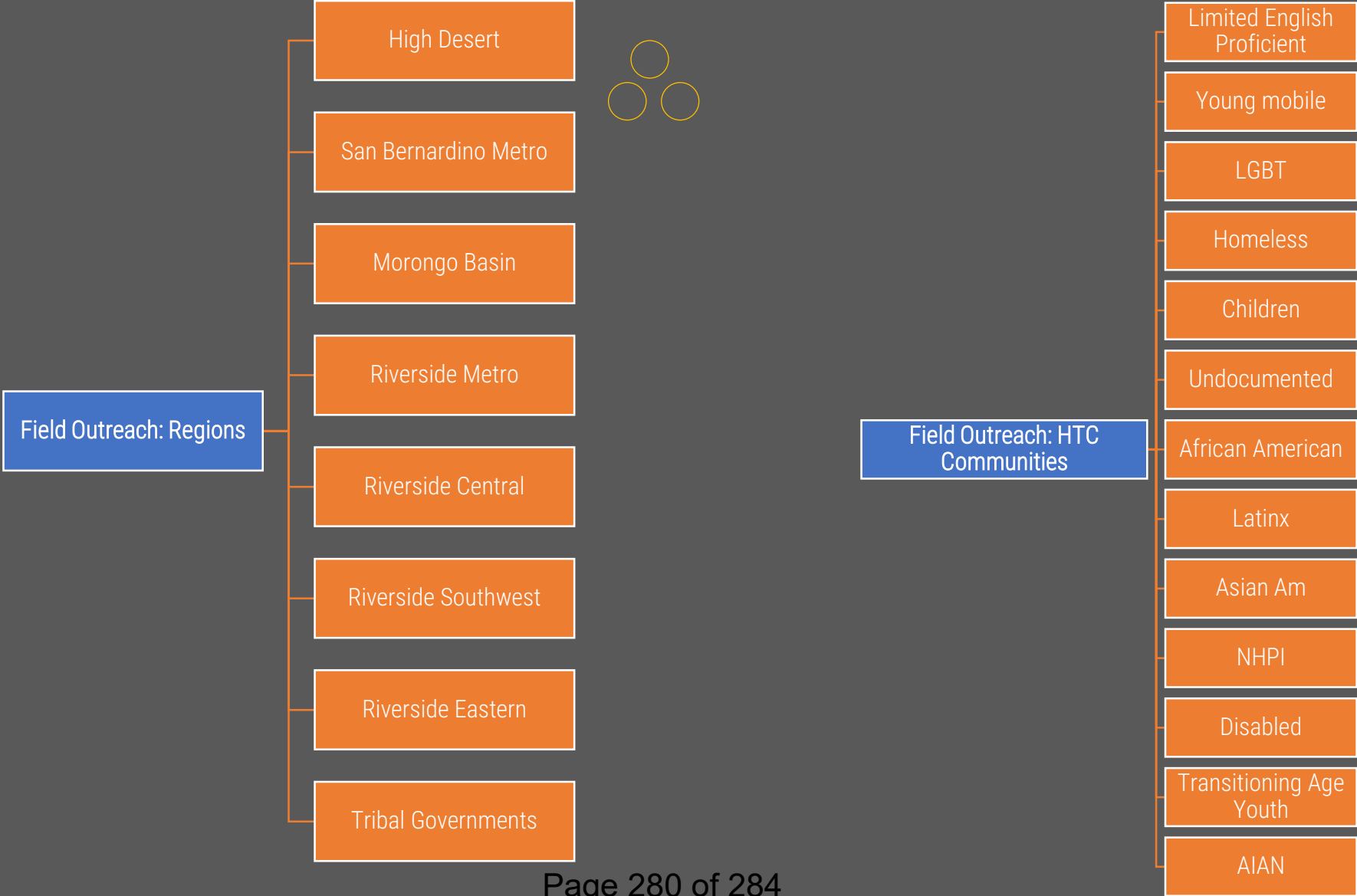
[pe.com](http://pe.com)

**INLAND EMPIRE**

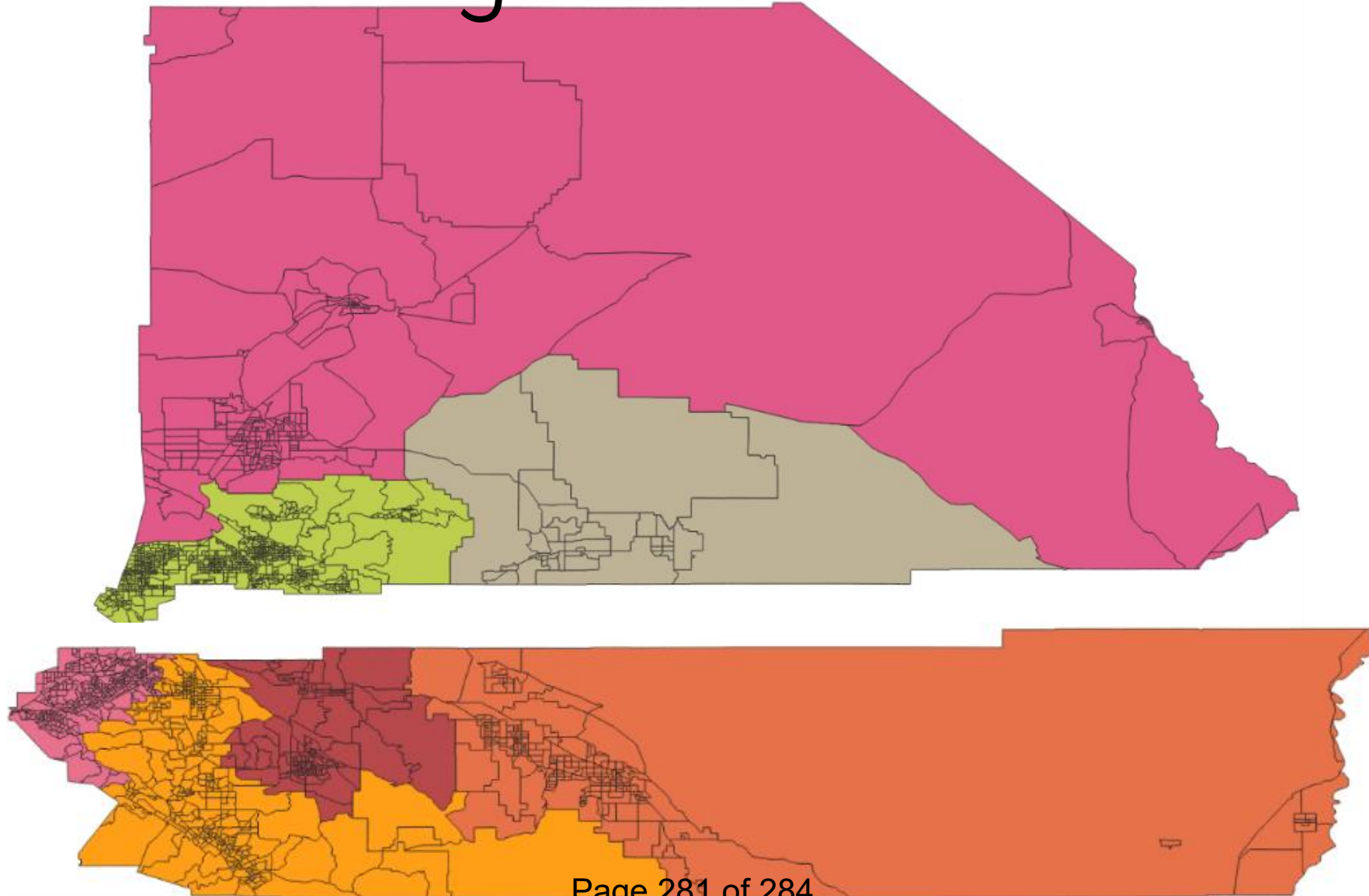
@CSIUCR #InlandInnovators



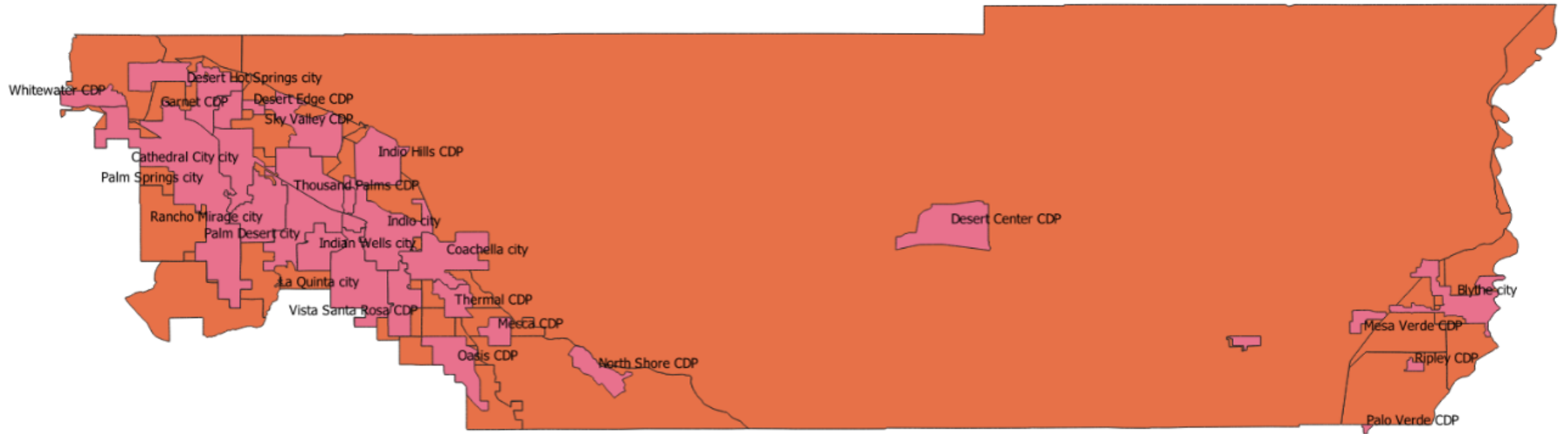
○ City or other CCC coordinating with Regional CCC subcommittee



# Subregions for IE CCC



# Eastern Riverside County



# Next Steps



**CSIUCR**  
CENTER FOR SOCIAL INNOVATION

 **The  
Community  
Foundation**  
*Strengthening Inland Southern California through Philanthropy*



# A Path to Census 2020



## What is the Census?

The Census is a portrait of the nation. The U.S. Constitution requires the federal government to count everyone living in the country every 10 years. The tally must include people of all ages, races, and ethnic groups; all citizens and non-citizens.

Every household should complete a census form (either online, by mail, or phone) by April 1, 2020. Participating in the Census is our right and responsibility.

## Opportunity

Residents of the Coachella Valley depend on accurate census data. In FY 2015, more than \$700 billion in federal funding was distributed on the basis of Census-guided data. In California, we received over \$73 BILLION each year for schools, crime prevention, healthcare and transportation.

You have a role to play in ensuring a more accurate count of the population in the Coachella Valley.

Of the nearly 500,000 people living in our region, almost half of them reside in hard to count tracts!

By focusing our resources to target outreach to census tracts where a high number of households will not self-respond, we can increase our count and ensure accurate representation, funding, and data for the Coachella Valley.

## Activities

Three-phased approach:

- Education/Awareness
- Activation
- Non-Response Follow-up

## Strategies

- Direct Field Contact (door-to-door, phone banking)
- Outreach Workers (Community Resource Fairs)
- Integration into Services (FQHCs and similar)
- Census Centers
- High-Profile Trusted Messengers

## Other Resources

<https://census.ca.gov/resources/>  
<http://www.naleo.org/census2020>

## Coachella Valley Facts

### Hardest to Count Areas

- North Shore
- Mecca
- Thermal
- City of Coachella
- City of Indio
- City of Desert Hot Springs
- City of Blythe

### Hard to Count Indicators

- Low broadband
- Foreign-born
- Rural residents
- Highly mobile residents and farmworkers
- Renter occupied
- Very young children, 0-5
- Limited English
- Low income

## Key Dates

### April 2019

- Census Kick-off/Public Awareness

### March 2020

- Public Response Begins

### March 23, 2020

- National Census Week

### April 2020

- Census Day is April 1st

### Late April to Early July 2020

- Non-Response Follow-up
- Enumerator visits