

#### DESERT HEALTHCARE DISTRICT

## Finance, Legal, Administration, & Real Estate Committee February 15, 2023

The Finance, Legal, Administration, & Real Estate Committee of the Desert Healthcare District will be held at 5:00 PM, Wednesday, February 15, 2023, via Zoom using the following link:

https://us02web.zoom.us/j/83743788340?pwd=VXIjcEdUMWtLa3NvdHd3SGRXa0Mzdz09 Password: 108761

Participants will need to download the Zoom app on their mobile devices. Members of the public may also be able to participate by telephone, using the following dial in information:

Dial in #:(669) 900-6833 or (888) 788-0099 to Listen and Address the Board when called upon:

Webinar ID: 837 4378 8340 Password: 108761

#### **REVISED AGENDA**

- I. CALL TO ORDER
- II. APPROVAL OF AGENDA
- **III. PUBLIC COMMENT**

At this time, comments from the audience may be made on items <u>not</u> listed on the agenda that are of public interest and within the subject-matter jurisdiction of the District. The Committee has a policy of limiting speakers to not more than three minutes. The Committee cannot take action on items not listed on the agenda. Public input may be offered on an agenda item when it comes up for discussion and/or action.

#### **IV. APPROVAL OF MINUTES**

1. F&A Meeting Minutes - January 11, 2022 - Pg. 3-6

**ACTION** 

#### V. INVESTMENT PORTFOLIO

 Q4 – 12/31/2022 – Investment Portfolio Statements Overview, Keith Stribling, CFA, Vice President, Senior Portfolio Manager, High Mark Capital Management – Pg. 7-31 Information

#### VI. CEO REPORT

VII. CHIEF ADMINISTRATION OFFICER'S REPORT – Pg. 32

Information

Information

1. LPMP Leasing Update - Pg. 33

#### **VIII. FINANCIAL REPORTS**

**ACTION** 

- 1. District and LPMP Financial Statements Pg. 34-44
- 2. Accounts Receivable Aging Summary Pg. 45
- 3. District Deposits Pg. 46
- 4. District Property tax receipts Pg. 47
- 5. LPMP Deposits Pg. 48-50
- 6. District Check Register Pg. 51-52
- 7. Credit Card Detail of Expenditures Pg. 53
- 8. LPMP Check Register Pg. 54
- 9. CEO Discretionary Fund Pg. 55
- 10. Retirement Protection Plan Update Pg. 56
- 11. Grant Payment Schedule Pg. 57



## DESERT HEALTHCARE DISTRICT Finance, Legal, Administration, & Real Estate Committee February 15, 2023

#### IX. OTHER MATTERS

- 1. CEO Discretionary Fund Increase from \$25,000 to \$50,000 Pg. 58-59
- 2. Development Director Pg. 60-94

**ACTION** Information

#### X. ADJOURNMENT

The undersigned certifies that a copy of this agenda was posted in the front entrance to the Desert Healthcare District offices located at 1140 North Indian Canyon Drive, Palm Springs, California, and the front entrance of the Desert Healthcare District office located at the Regional Access Project Foundation, 41550 Eclectic Street, Suite G 100, Palm Desert, California at least 72 hours prior to the meeting.

If you have any disability which would require accommodation to enable you to participate in this meeting, please email Andrea S. Hayles, Special Assistant to the CEO and Board Relations Officer, at <a href="mailto:ahayles@dhcd.org">ahayles@dhcd.org</a> or call (760) 567-0298 at least 24 hours prior to the meeting.

Andrea S. Hayles

Andrea S. Hayles, Board Relations Officer



# DESERT HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, AND LEGAL COMMITTEE MEETING MINUTES January 11, 2023

Directors Present	District Staff Present	Absent
Chair/Treasurer Arthur Shorr	Conrado E. Bárzaga, MD, Chief Executive Officer	
Vice-President Carmina Zavala, PsyD	Chris Christensen, Chief Administration Officer	
Director Leticia De Lara, MPA	Eric Taylor, Accounting Manager	
	Donna Craig, Chief Program Officer	
	Alejandro Espinoza, Chief of Community	
	Engagement	
	Andrea S. Hayles, Board Relations Officer	

AGENDA ITEMS	DISCUSSION	ACTION
I. Call to Order	Chair Shorr called the meeting to order at 5:01 p.m.	
II. Approval of Agenda	Chair Shorr asked for a motion to approve the agenda.	Moved and seconded by Director De Lara and Vice-President Zavala to approve the agenda. Motion passed unanimously.
III. Public Comment	There was no public comment.	
IV. Approval of Minutes  1. F&A Minutes – Meeting December 13, 2022	Chair Shorr motioned to approve the December 13, 2022, meeting minutes.	Moved and seconded by Director De Lara and Vice-President Zavala to approve the December 13, 2022, meeting minutes. Motion passed unanimously. (Director De Lara abstained)
V. CEO Report	Conrado Bárzaga, MD, CEO, described discussions with legal counsel and a proposal in the Foundation meeting for improving cash flow and income to benefit the organization.	
VI. Chief Administration Officer's Report	Chris Christensen, CAO, provided an overview of the meeting, which includes the Request for Proposals (RFP) for audit firms and increased security at Las Palmas Medical Plaza.  The pickup truck the District is renting for \$2k per month for the Coachella Valley Equity	



# DESERT HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, AND LEGAL COMMITTEE MEETING MINUTES

January 11, 2023

	January 11, 2023	
	Collaborative is necessary on a	
	long-term basis, and staff is	
	determining options for a	
	potential lease or purchase.	
	Mr. Christensen provided an	
	overview and background of	
	the Park Imperial	
	Condominium property. The	
	committee-approved appraisal	
	is proceeding for fair market	
	value, as the condominium	
	association has expressed the	
	possibility of extending the	
	lease. Staff is assessing the	
	options and will provide a	
	recommendation to consider	
	at a future committee	
	, , , , , , , , , , , , , , , , , , , ,	
	meeting.	
	The Las Palmas Medical Plaza	
	is 100% occupied, with a few	
	leases expiring soon with	
	renewal options.	
VII. Financial Reports		
1. District and LPMP Financial	Chair Shorr reviewed the	Moved and seconded by Director
Statements	December financials with the	De Lara and Chair Shorr to approve
2. Accounts Receivable Aging	committee.	the December 2022 financials –
Summary		items 1-10 and to forward to the
3. District – Deposits	Chris Christensen, CAO,	Board for approval.
4. District – Property Tax	highlighted and described the	Motion passed unanimously.
Receipts	property tax receipts revenue,	
5. LPMP Deposits	which is exceeding the budget	
6. District – Check Register	and more significantly, as	
7. Credit Card – Detail of	additional revenue is received	
Expenditures	due to prior assessments that	
8. LPMP – Check Register	COVID would affect the	
9. Retirement Protection Plan	proceeds. Mr. Christensen also	
Update	emphasized that the FY2022	
10. Grant Payment Schedule	\$2.6M carryover in grants	
	funding has been used for	
	grant awards in FY23, leaving	



# DESERT HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, AND LEGAL COMMITTEE MEETING MINUTES

January 11, 2023

	January 11, 2023	
	\$3.6M of the current year grant budget available for	
	grant awards	
VIII. Other Matters		
1. LPMP Lease Renewal – Palm Tree Clinical, Suite 1E 201 – 5-year	Chris Christensen, CAO, described the lease renewal for Palm Tree Clinical at the Las Palmas Medical Plaza and the 5-year occupancy. The tenant received deferred rent from COVID relief with two remaining payments. The lease extension is 5-years at \$1.65/sq. ft., tenant improvements for \$10/sq. ft., and a net lease income of \$409k.	Moved and seconded by Director De Lara and Chair Shorr to approve the LPMP Lease Renewal – Palm Tree Clinical, Suite 1E 201 – 5-year and forward to the Board for approval. Motion passed unanimously.
2. LPMP Security Coverage – Possible Increase	Chris Christensen, CAO, described the recent break-in at the Las Palmas Medical Plaza on Christmas Day at Quest Diagnostics through the adjoining wall to gain access to the pharmacy, including previous security challenges. Staff is proposing weekend security coverage that would increase the tenant CAM charges by \$.11/sq. ft., with the possibility of installing cameras for enhanced coverage. The committee recommends, if necessary, security signage and additional lighting.	Moved and seconded by Director De Lara and Vice-President Zavala to approve the Las Palmas Medical Plaza Increase in Security Coverage and Collected Costs through the Tenant's CAM Fees and forward to the Board for approval. Motion passed unanimously.
3. Request for Proposal – Audit Firms for 06/30/2023 annual audit	Chris Christensen, CAO, described the relationship with the current audit firm and discussions with the committee to change audit firms, further outlining the	Moved and seconded by Director De Lara and Vice-President Zavala to approve the Request for Proposal – Audit Firms for 06/30/2023 annual audit and forward to the Board for approval.



# DESERT HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, AND LEGAL COMMITTEE MEETING MINUTES

January 11, 2023

	Request for Proposals list of	Motion passed unanimously.
	auditing firms that also focus	
	specifically on single audits.	
IX. Adjournment	Chair Shorr adjourned the	Audio recording available on the
	meeting at 5:35 p.m.	website at
		http://dhcd.org/Agendas-and-
		<u>Documents</u>

ATTEST:	
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Arthur Shorr, Chair/Treasurer, Board of Directors Finance & Administration Committee Member Desert Healthcare District Board of Directors

Minutes respectfully submitted by Andrea S. Hayles, Board Relations Officer

## Desert Hospital District Portfolio Review

**Fourth Quarter 2022** 

Presented by
Keith Stribling, CFA

HighMark Capital Management, Inc. is a subsidiary of Union Bank.



## Economic and Market Commentary First Quarter 2022

#### **Market Overview**

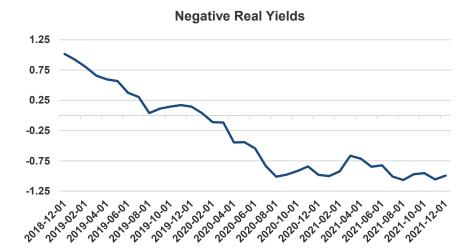
As a new year begins, we see three key investment themes to watch going forward: the Federal Reserve's pivot to reverse 2020's unprecedented monetary stimulus measures; inflation soaring to a 40-year high; and the challenge of maintaining the recovery even as the economy faces various headwinds, such as an overstimulated economy.

#### The Big Unwinding

The Fed's intention to end its bond-buying program late in the first quarter of 2022 marks the beginning of a cycle of tightening the monetary reins. We expect that the Fed will raise short-term rates by 50 to 75 basis points over the course of two or three hikes in 2022 to tame building inflationary pressures.

Quantitative tightening--shrinking the Fed's balance sheet through slowing the reinvestment of maturing securities--should also commence in 2022. Central banks around the world also might cut back on aggressive monetary stimulus programs and consider rate hikes of their own.

 A return to positive real yields<sup>1</sup> may be a welcome change for investors whose income depends on risk-free U.S. Government bonds.



**Source:** Federal Reserve Bank of St. Louis; Market Yield on U.S. Treasury Securities at 10-Year Constant Maturity, Inflation-Indexed

A significant move higher in longer maturity interest rates could be tempered
by investor demand abroad. Specifically, demand from Asian and European
investors for U.S. government bonds with higher yields than their domestic
equivalents might put a ceiling on our interest rates if both U.S. and foreign
rates don't move in tandem.

<sup>&</sup>lt;sup>1</sup> The inflation adjusted yield on the 10-Year U.S. Treasury has been negative since the beginning of 2020.



 The removal of monetary accommodation, especially during a lingering pandemic, could dampen economic recovery prospects if done too aggressively.

#### A Tale of Two Inflations

A nearly 40-year peak in inflation rattled investors during 2021.<sup>2</sup> Looking beneath the headlines, however, the primary sources of inflation—pandemic-related supply chain and production constraints as well as demand for goods and demand for services—followed different paths. Flush with stimulus cash and built-up savings during the pandemic, shoppers went on a buying spree while demand for services actually declined versus prior periods.<sup>3</sup>

But the worst of goods-driven inflation may be behind us if supply chains and production constraints normalize and consumer-savings levels continue to decline, <sup>4</sup> while cheap credit due to low interest rates slowly wanes.

- We expect core inflation to have run its course and settle lower by the end of 2022 to an annual rate of around 2.5%<sup>5</sup>.
- Supply chain disruptions should ease in 2022 although the timing and extent is uncertain.

#### **Looking for Goldilocks**

The Fed faces a daunting challenge and inflection point as it attempts to begin a tightening regime while simultaneously seeking to deliver on its two mandates of maximum employment and price stability. Too much tightening too soon could choke economic growth and, potentially, lead to recession. But tepid rate hikes could do too little to reduce inflation while leaving the Fed with a too small supply of "dry powder" to fight future downturns.

A "Goldilocks" monetary approach will be a challenge given the Fed's narrow range of policy options. Complicating matters further, data the Fed relies on to make decisions have been whipsawed by the pandemic.

- Regardless of how rapidly the Fed seeks to tighten economic conditions, COVID-era stimulus measures will impact the economy for some time before they are washed out.
- The potential for a Fed policy misjudgment, such as too rapidly draining bank reserves built up during quantitative easing, could be high going forward.
- The Fed is expected to keep close tabs on bond market reactions to its changes and is more aware than ever that a change of course may be required if markets view its moves as too harsh too soon or, conversely, not enough or too slow.

#### **Looking Ahead**

U.S. equities, as measured by the S&P 500 Index, ended the year on a record high. We believe that corporate earnings growth rates will remain positive in 2022, but rising rates might put a damper on stock valuations and earnings-per-share growth. Similar to prior record equity market peaks, we expect 2022 to be marked by more moderate advances.<sup>7</sup>

Fiscal stimulus uncertainty, particularly the on-again, off-again Build Back Better legislation, could continue to perplex markets in 2022 as will the ongoing pandemic. The knock-on effects of a more hawkish Fed may be another headwind as rate hikes are often seen as negative for stocks.

As global central banks let the air out of ballooning balance sheets, volatility
across asset classes might increase, but we expect above-average global
economic momentum to continue despite the headwinds of the pandemic and
an overly-stimulated global economy.

<sup>&</sup>lt;sup>2</sup> CPI inflation was measured as increasing 6.8% year-on-year as of November 2021, the largest increase since 1982. Source: U.S. Bureau of Labor Statistics

<sup>&</sup>lt;sup>3</sup> For example, the energy and vehicle price segments of the CPI rose 33.3% and 21.1% respectively for twelve months ending November 2021 while prices for services including education and medical care each increased by only 1.7%. Source: U.S. Bureau of Labor Statistics.

<sup>&</sup>lt;sup>4</sup> The annual personal savings rate fell from 33.8% in April 2020 to 6.9% for the period ending November 2021. Source: U.S. Bureau of Economic Analysis

<sup>&</sup>lt;sup>5</sup> As measured by the Core PCE

<sup>&</sup>lt;sup>6</sup> "Not too hot, not too cold, just right" according to the three bears fairy tale.

<sup>&</sup>lt;sup>7</sup> For example, the S&P 500 Index was essentially flat, closing at 2,137 on July 11, 2016 after peaking at 2,131 on May 21, 2015. Source: FactSet



- The continuing rise of positive COVID-19 infections as the Omicron variant spreads is akin to two steps forward, one step back and represents an additional headwind to risk asset performance. But reports indicate that Omicron's less deadly effects on those vaccinated may help bring us closer to herd immunity and the end of the worst of the pandemic.<sup>8</sup>
- Equity valuations will be scrutinized and we anticipate a shift from the growth names that dominated 2021's 28.7 percent total return for the S&P 500<sup>9</sup> to more cyclically-sensitive stocks that underperformed during the pandemic, including small capitalization value and international equities.

## **Economic and Market Perspectives Q1 2022**

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<sup>&</sup>lt;sup>8</sup> The discovery of additional COVID-19 variants could create new headwinds.



## DESERT HOSPITAL RETIREMENT PLAN 674612\*\*\*\* 12/31/2022

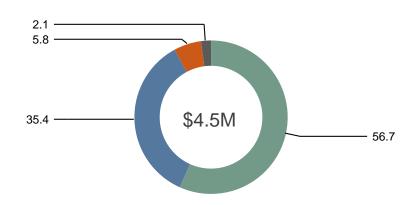
Investment Objective: DOCUMENT DIRECTED - IS Investment Officer: KEITH STRIBLING



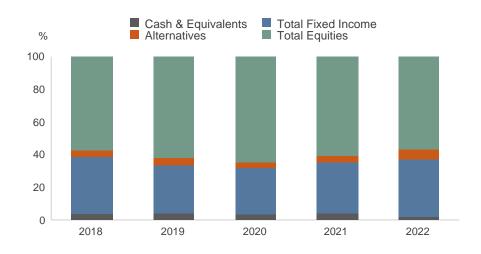


## Market Value by Asset Class

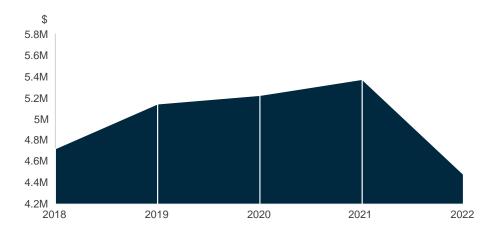
	Market Value	% of Mkt Val
<ul><li>Total Equities</li></ul>	\$ 2,542,184	56.7%
<ul> <li>Total Fixed Income</li> </ul>	\$ 1,585,403	35.4%
<ul><li>Alternatives</li></ul>	\$ 259,583	5.8%
<ul><li>Cash &amp; Equivalents</li></ul>	\$ 94,610	2.1%
Total	\$ 4,481,780	100.0%



## **Annual Allocation**



## **Annual Ending Market Values**



## DESERT HOSPITAL RETIREMENT PLAN (674612\*\*\*\*) Fixed Income Analysis - Individual Holdings



As of: December 31, 2022

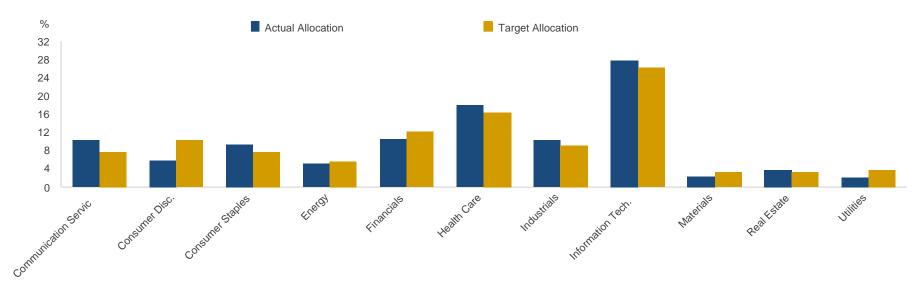
	12/31/2022	01/31/2022	01/31/2021	01/31/2020	01/31/2019
Duration	6.14	6.95	6.83	7.06	7.64
Coupon	3.39%	3.43%	3.26%	3.22%	3.09%
Yield to Maturity	4.53%	2.04%	1.28%	2.16%	3.02%
Maturity	7.84	9.24	9.09	9.52	10.55
Current Yield	3.57	3.26	3.02	3.06	3.06
Face Amount	\$ 1,179,031	\$ 788,316	\$ 1,168,251	\$ 1,524,776	\$ 1,600,749
Market Value	\$ 1,115,142	\$ 826,546	\$ 1,254,030	\$ 1,597,021	\$ 1,612,101
Cost	\$ 1,159,948	\$ 821,915	\$ 1,213,702	\$ 1,581,648	\$ 1,649,631

# Quality Allocation by Market Value Maturity Allocation by Market Value

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		Actual	Target	
	Market Value	Allocation	Allocation	Variance
Communication Services	54,542	9.9	7.3	2.6
Consumer Disc.	29,104	5.3	9.8	-4.5
Consumer Staples	49,088	8.9	7.2	1.7
Energy	25,509	4.6	5.2	6
Financials	55,673	10.1	11.7	-1.6
Health Care	96,492	17.4	15.8	1.6
Industrials	54,293	9.8	8.7	1.2
Information Tech.	150,853	27.3	25.7	1.5
Materials	10,659	1.9	2.7	8
Real Estate	18,118	3.3	2.7	.6
Utilities	9,071	1.6	3.2	-1.5
Total Common Stock	553,401	100.0	100.0	.0

## DESERT HOSPITAL RETIREMENT PLAN (674612\*\*\*\*) Performance Report



	Market Value	3 Months	6 Months	Year to Date (1 Year)	3 Years	5 Years	10 Years	Inception to Date 05/01/1998
Cash & Equivalents	94,610	.86	1.33	1.47	.62	1.13	.67	
Lipper Money Market Funds Index		.87	1.37	1.51	.63	1.10	.63	1.66
Total Fixed Income	1,585,403	2.53	02	-6.97	97	.83	1.16	3.38
Bloomberg Intmdt US Aggregate Index		1.72	-2.19	-9.51	-1.93	.31	1.00	3.75
Alternatives	259,583	.38	-2.42	-4.41	1.51	2.36	3.75	
Wilshire Liquid Alternative Index		1.78	13	-5.62	.66	.82	1.35	
Total Equities	2,542,184	10.18	3.64	-16.00	5.45	6.35	9.36	6.49
MSCI AC World Index (Net)		9.76	2.28	-18.36	4.00	5.23	7.98	
MSCI EAFE Index (Net)		17.34	6.36	-14.45	.87	1.54	4.67	3.94
MSCI EM Free Index (Net USD)		9.70	-2.99	-20.09	-2.69	-1.40	1.44	
Russell 2000 Index (USD)		6.23	3.91	-20.44	3.10	4.13	9.01	6.79
Russell Midcap Index		9.18	5.43	-17.32	5.88	7.10	10.96	8.69
S&P 500 Composite Index		7.56	2.31	-18.11	7.66	9.42	12.56	7.13
Total Managed Account	4,481,780	6.63	1.96	-11.78	3.48	4.51	6.29	
Total Account Net of Fees	4,481,780	6.46	1.63	-12.36	2.81	3.83	5.58	4.72
65% S&P 500/ 15% Russell 2000/ 20% MSCI EAFE		9.33	3.44	-17.64	5.74	7.14	10.53	



	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Alternatives										
Managed Futures										
NATIXIS ASG MGD FUT CL N #6100	AMFNX	5,245.127	10.41	54,618.77	10.31	54,077.26	1.2	1.05	5,502.14	10.175
Total for Managed Futures				54,618.77		54,077.26	1.2		5,502.14	10.175
Merger/Arbitrage										
BLACKROCK EV DRIVEN EQTY FD #0443	BILPX	2,795.745	9.87	27,605.37	9.67	27,034.85	.6	.11	315.92	1.169
Total for Merger/Arbitrage  Real Estate - ETFs / Sctr Fds				27,605.37		27,034.85	.6		315.92	1.169
VANGUARD REAL ESTATE ETF	VNQ	1,100.000	96.61	106,271.98	82.48	90,728.00	2.0	3.23	3,548.60	3.911
Total for Real Estate - ETFs / Sctr Fds				106,271.98		90,728.00	2.0		3,548.60	3.911
Unconstrained Fixed Income										
BLACKROCK STRAT INC OPPS CL K #1944	BSIKX	9,489.018	9.91	94,058.03	9.21	87,743.16	2.0	.31	2,903.64	3.322
Total for Unconstrained Fixed Income				94,058.03		87,743.16	2.0		2,903.64	3.322
Total: Alternatives				282,554.15		259,583.27	5.8		12,270.30	4.733
Cash										
Cash										
Cash/Pending Trade		-2,212.430	1.00	-2,212.43	1.00	-2,212.43	.0	.00	.00	.000
Total for Cash				-2,212.43		-2,212.43	.0		.00	.000
Total: Cash				-2,212.43		-2,212.43	.0		.00	.000
Total Equities										
Communi Services - Dom CS										
ALPHABET INC CAP STK CL A	GOOGL	320.000	39.69	12,701.63	88.23	28,233.60	.6	.00	.00	.000
COMCAST CORP-CL A	CMCSA	150.000	34.88	5,232.05	34.97	5,245.50	.1	1.08	162.00	3.088
DISNEY (WALT) COMPANY HOLDING CO	DIS	70.000	117.13	8,199.00	86.88	6,081.60	.1	.00	.00	.000



	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
ELECTRONIC ARTS INC COMMON	EA	51.000	82.37	4,200.67	122.18	6,231.18	.1	.76	38.76	.622
META PLATFORMS, INC.	META	20.000	121.42	2,428.32	120.34	2,406.80	.1	.00	.00	.000
VERIZON COMMUNICATIONS	VZ	161.000	53.44	8,603.79	39.40	6,343.40	.1	2.61	420.21	6.624
Total for Communi Services - Dom CS				41,365.46		54,542.08	1.2		620.97	1.139
Con Discretionary - Dom CS										
AMAZON.COM INC	AMZN	75.000	81.36	6,102.31	84.00	6,300.00	.1	.00	.00	.000
LOWES COS INC	LOW	45.000	68.70	3,091.28	199.24	8,965.80	.2	4.20	189.00	2.108
NIKE INC CL B	NKE	75.000	100.67	7,550.33	117.01	8,775.75	.2	1.36	102.00	1.162
V F CORP	VFC	34.000	95.61	3,250.57	27.61	938.74	.0	2.04	69.36	7.389
WYNN RESORTS LTD	WYNN	50.000	100.67	5,033.63	82.47	4,123.50	.1	.00	.00	.000
Total for Con Discretionary - Dom CS				25,028.12		29,103.79	.6		360.36	1.238
Con Staples - Dom CS										
COSTCO WHOLESALE CORP	COST	23.000	170.48	3,921.14	456.50	10,499.50	.2	3.60	82.80	.789
KRAFT HEINZ CO COM	KHC	175.000	37.29	6,525.38	40.71	7,124.25	.2	1.60	280.00	3.930
PROCTER & GAMBLE CO	PG	108.000	103.61	11,189.44	151.56	16,368.48	.4	3.65	394.52	2.410
WALMART INC COM	WMT	30.000	119.02	3,570.45	141.79	4,270.50	.1	2.24	67.20	1.580
Total for Con Staples - Dom CS				25,206.41		38,262.73	.9		824.52	2.156
Con Staples - Intl CS										
UNILEVER PLC ADR	UL	215.000	57.45	12,352.67	50.35	10,825.25	.2	1.78	382.27	3.531
Total for Con Staples - Intl CS				12,352.67		10,825.25	.2		382.27	3.531
Emerging Market Funds										
ISHARES MSCI EMERGING MKT FD	EEM	1,224.000	38.01	46,529.74	37.90	46,389.60	1.0	.95	1,157.90	2.496
VANGUARD FTSE EMRG MRKTS ETF	VWO	1,600.000	41.06	65,688.70	38.98	62,368.00	1.4	1.60	2,566.40	4.115
Total for Emerging Market Funds				112,218.44		108,757.60	2.4		3,724.30	3.424
Energy - Dom CS										
CHEVRON CORP. COMMON STOCK	CVX	88.000	106.01	9,329.23	179.49	15,795.12	.4	5.68	499.84	3.165
EOG RES INC	EOG	75.000	81.24	6,093.04	129.52	9,714.00	.2	3.30	247.50	2.548
Total for Energy - Dom CS				15,422.27		25,509.12	.6		747.34	2.930



As of:	December	31.	. 2022
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	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Financials - Domestic CS										
AMERICAN EXPRESS CO	AXP	25.000	118.59	2,964.67	147.75	3,693.75	.1	2.08	52.00	1.408
AMERICAN INTL GROUP COM	AIG	49.000	61.89	3,032.57	63.24	3,098.76	.1	1.28	62.72	2.024
BERKSHIRE HATHAWAY B	BRK.B	42.000	196.34	8,246.31	308.90	12,973.80	.3	.00	.00	.000
CITIGROUP INC COM	С	117.000	52.50	6,142.84	45.23	5,291.91	.1	2.04	238.68	4.510
GOLDMAN SACHS GROUP INC	GS	20.000	170.97	3,419.37	343.38	6,867.60	.2	10.00	200.00	2.912
JPMORGAN CHASE & CO	JPM	115.000	92.22	10,605.30	134.10	15,421.50	.3	4.00	460.00	2.983
SCHWAB CHARLES CORP NEW	SCHW	100.000	36.52	3,651.97	83.26	8,326.00	.2	.88	88.00	1.057
Total for Financials - Domestic CS				38,063.03		55,673.32	1.2		1,101.40	1.978
Foreign Large Blended Funds										
ISHARES TR HDG MSCI EAFE	HEFA	2,500.000	26.06	65,143.41	27.00	67,500.00	1.5	.90	2,245.00	3.326
VANGUARD FTSE DEVELOPED MARKETS ETF	VEA	5,026.000	41.79	210,036.54	41.97	210,941.22	4.7	1.22	6,141.77	2.912
Total for Foreign Large Blended Funds  Foreign Large Growth Funds				275,179.95		278,441.22	6.2		8,386.77	3.012
ISHARES MSCI EAFE GROWTH ETF	EFG	1,300.000	66.43	86,360.71	83.76	108,888.00	2.4	1.06	1,380.60	1.268
Total for Foreign Large Growth Funds				86,360.71		108,888.00	2.4		1,380.60	1.268
Foreign Large Value Funds										
ISHARES MSCI EAFE VALUE ETF	EFV	2,478.000	50.60	125,382.28	45.88	113,690.64	2.5	1.91	4,742.89	4.172
Total for Foreign Large Value Funds  Health Care - Dom CS				125,382.28		113,690.64	2.5		4,742.89	4.172
ELEVANCE HEALTH INC	ELV	16.000	258.48	4,135.72	512.97	8,207.52	.2	5.92	94.72	1.154
	BMRN	75.000	85.69	6,426.54	103.49	7,761.75				.000
BIOMARIN PHARMACEUTICAL INC BOSTON SCIENTIFIC CORP	BIVIRIN	150.000	36.86	5,528.25	46.27	6,940.50	.2	.00	.00	.000
BRISTOL MYERS SQUIBB CO	BMY	191.000	57.33	10,949.17	71.95	13,742.45	.2	2.28	435.48	3.169
GILEAD SCIENCES INC	GILD		71.61	7,161.45	85.85	8,585.00	.3	2.28	435.48 292.00	3.401
ILLUMINA INC	ILMN	100.000	296.09	7,161.45 3,849.12	202.20	2,628.60		.00	.00	.000
						,	.1			
LILLY ELI & CO	LLY	63.000	124.30	7,830.69	365.84	23,047.92	.5	4.52	284.76	1.236
MERCK & CO COM COM PFIZER INC	MRK PFE	75.000	56.07	4,205.34	110.95	8,376.00	.2	2.92	219.00	2.632
		141.000	33.40	4,708.75	51.24	7,224.84	.2	1.64	231.24	3.201
UNITEDHEALTH GROUP INC	UNH	14.000	281.23	3,937.22	530.18	7,422.52	.2	6.60	92.40	1.245



	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
ZIMMER BIOMET HLDGS INC COM	ZBH	20.000	137.15	2,742.90	127.50	2,554.80	.1	.96	19.20	.753
Total for Health Care - Dom CS				61,475.15		96,491.90	2.2		1,668.80	1.731
Industrials - Domestic CS										
BOEING CO	BA	10.000	331.10	3,310.97	190.49	1,904.90	.0	.00	.00	.000
CATERPILLAR INC	CAT	15.000	177.81	2,667.08	239.56	3,593.40	.1	4.80	72.00	2.004
FORTIVE CORP COM	FTV	76.000	44.42	3,375.65	64.25	4,883.00	.1	.28	21.28	.436
HONEYWELL INTL INC	HON	45.000	130.96	5,893.38	214.30	9,643.50	.2	4.12	185.40	1.923
HUNT J B TRANS SVCS INC	JBHT	40.000	90.21	3,608.55	174.36	6,974.40	.2	1.68	67.20	.964
NORTHROP GRUMMAN CORP	NOC	22.000	249.78	5,495.09	545.61	12,003.42	.3	6.92	152.24	1.268
OTIS WORLDWIDE CORP	OTIS	6.000	65.73	394.39	78.31	469.86	.0	1.16	6.96	1.481
RAYTHEON TECHNOLOGIES CORP COM	RTX	13.000	73.13	950.67	100.92	1,311.96	.0	2.20	28.60	2.180
ROCKWELL AUTOMATION, INC. COMMON STO	ROK	16.000	154.97	2,479.53	257.57	4,121.12	.1	4.72	75.52	1.833
UNITED PARCEL SERVICE CL B	UPS	54.000	108.75	5,872.51	173.84	9,387.36	.2	6.08	328.32	3.497
Total for Industrials - Domestic CS				34,047.82		54,292.92	1.2		937.52	1.727
Info Tech - Domestic CS ADOBE INC	ADBE	13.000	110.39	1,435.05	336.53	4,374.89	.1	.00	.00	.000
ANALOG DEVICES INC	ADI	60.000	72.41	4,344.38	164.03	9,841.80	.2	3.04	182.40	1.853
APPLE INC COM	AAPL	300.000	29.86	8,956.79	129.93	38,979.00	.9	.92	276.00	.708
APPLIED MATLS INC	AMAT	120.000	30.26	3,631.66	97.38	11,685.60	.3	1.04	124.80	1.068
CISCO SYS INC	CSCO	270.000	30.85	8,328.24	47.64	12,862.80	.3	1.52	410.40	3.191
CORNING INC	GLW	225.000	38.25	8,605.14	31.94	7,186.50	.2	1.08	243.00	3.381
MASTERCARD INC-A	MA	38.000	110.52	4,199.74	347.73	13,213.74	.3	2.28	86.64	.656
MICROSOFT CORP	MSFT	170.000	64.38	10,945.17	239.82	40,769.40	.9	2.72	462.40	1.134
ORACLE CORP	ORCL	68.000	53.56	3,641.85	81.74	5,558.32	.1	1.28	87.04	1.566
PAYPAL HLDGS INC COM	PYPL	20.000	240.18	4,803.50	71.22	1,424.40	.0	.00	.00	.000
TEXAS INSTRS INC	TXN	30.000	76.85	2,305.57	165.22	4,956.60	.1	4.96	148.80	3.002
Total for Info Tech - Domestic CS				61,197.09		150,853.05	3.4		2,021.48	1.340
Intl CS - Non-ADRs										
LINDE PLC COM	LIN	45.000	135.72	6,107.62	326.18	14,678.10	.3	4.68	210.60	1.435
MEDTRONIC PLC SHS	MDT	95.000	79.98	7,598.40	77.72	7,383.40	.2	2.72	258.40	3.500
ALCON INC ORD SHS	ALC	50.000	58.10	2,904.96	68.55	3,427.50	.1	.21	10.40	.303
Total for Intl CS - Non-ADRs				16,610.98		25,489.00	.6		479.40	1.881



As of:	December	31, 2022
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	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Large-Cap Blended Funds										
SCHWAB STRATEGIC TR	SCHX	3,600.000	28.41	102,280.57	45.15	162,540.00	3.6	.74	2,660.40	1.637
VANGUARD INDEX FUNDS S&P 500 ETF SHS	VOO	600.000	218.88	131,330.64	351.34	210,804.00	4.7	5.95	3,568.20	1.693
Total for Large-Cap Blended Funds				233,611.21		373,344.00	8.3		6,228.60	1.668
Large-Cap Growth Funds										
ISHARES S&P 500 GROWTH ETF	IVW	3,451.000	29.45	101,643.10	58.50	201,883.50	4.5	.52	1,801.42	.892
Total for Large-Cap Growth Funds				101,643.10		201,883.50	4.5		1,801.42	.892
Large-Cap Value Funds				004 400 45	4.4= 0=	.===				
ISHARES S&P 500 VALUE ETF	IVE	2,469.000	93.76	231,488.15	145.07	358,177.83	8.0	3.05	7,527.98	2.102
Total for Large-Cap Value Funds  Materials - Domestic CS				231,488.15		358,177.83	8.0		7,527.98	2.102
ECOLAB INC	ECL	37.000	118.35	4,378.86	145.56	5,405.33	.1	2.12	78.44	1.456
VULCAN MATLS CO	VMC	30.000	142.84	4,285.20	175.11	5,253.30	.1	1.60	48.00	.914
Total for Materials - Domestic CS				8,664.06		10,658.63	.2		126.44	1.188
Mid-Cap Growth Funds				4= 040 ==			_		0=0.04	
ISHARES RUS MID-CAP GRW ETF	IWP	394.000	44.02	17,343.77	83.60	32,938.40	.7	.64	253.34	.769
Total for Mid-Cap Growth Funds  Mid-Cap Value Funds				17,343.77		32,938.40	.7		253.34	.769
ISHARES RUS MID-CAP VALUE	IWS	900.000	72.82	65,539.90	105.34	94,806.00	2.1	2.03	1,828.80	1.929
Total for Mid-Cap Value Funds				65,539.90		94,806.00	2.1		1,828.80	1.929
Real Estate - Dom CS										
AMERICAN TOWER CORP	AMT	46.000	101.75	4,680.44	211.86	9,817.32	.2	5.86	269.56	2.766
PROLOGIS INC	PLD	30.000	70.12	2,103.45	112.73	3,381.90	.1	3.16	94.80	2.803
VICI PPTYS INC COM	VICI	150.000	30.51	4,576.78	32.40	4,918.50	.1	1.56	234.00	4.815
Total for Real Estate - Dom CS				11,360.67		18,117.72	.4		598.36	3.327

Small-Cap Blended Funds



As o	f: Decem	ber 31.	, 2022
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	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
ISHARES RUSSELL 2000 ETF	IWM	703.000	122.97	86,449.70	174.36	122,575.08	2.7	2.58	1,817.26	1.483
Total for Small-Cap Blended Funds				86,449.70		122,575.08	2.7		1,817.26	1.483
Small-Cap Growth Funds										
ISHARES RUSSELL 2000 GROWTH ETF	IWO	339.000	168.51	57,126.55	214.52	72,722.28	1.6	1.61	546.13	.751
Total for Small-Cap Growth Funds				57,126.55		72,722.28	1.6		546.13	.751
Small-Cap Value Funds										
ISHARES RUSSELL 2000 VALUE ETF	IWN	700.000	117.63	82,343.15	138.67	97,069.00	2.2	2.95	2,062.20	2.124
Total for Small-Cap Value Funds				82,343.15		97,069.00	2.2		2,062.20	2.124
Utilities-Dom Common Stock										
CARRIER GLOBAL CORPORATION	CARR	13.000	21.92	284.96	41.25	538.66	.0	.74	9.62	1.794
WEC ENERGY GROUP INC COM	WEC	91.000	62.00	5,641.57	93.76	8,532.16	.2	3.12	283.92	3.328
Total for Utilities-Dom Common Stock				5,926.53		9,070.82	.2		293.54	3.237
Total: Total Equities				1,831,407.17		2,542,183.88	56.7		50,462.70	1.985
Total Fixed Income										
Tax Fds - Multi Sector Inc										
Tax rus - Wulli Sector IIIC										
PIMCO INCOME FUND INSTL #1821	PIMIX	9,722.218	11.86	115,345.31	10.35	101,152.58	2.3	.56	5,425.00	5.391
	PIMIX	9,722.218	11.86	115,345.31 <b>115,345.31</b>	10.35	101,152.58 <b>101,152.58</b>	2.3 <b>2.3</b>	.56	5,425.00 <b>5,425.00</b>	5.391 <b>5.391</b>
PIMCO INCOME FUND INSTL #1821	PIMIX	9,722.218	11.86		10.35			.56	,	
PIMCO INCOME FUND INSTL #1821  Total for Tax Fds - Multi Sector Inc	PIMIX	9,722.218	11.86		10.35			.56	,	
PIMCO INCOME FUND INSTL #1821  Total for Tax Fds - Multi Sector Inc  Taxable Fixed - Corporates	PIMIX Al22430	,		115,345.31		101,152.58	2.3		5,425.00	5.391
PIMCO INCOME FUND INSTL #1821  Total for Tax Fds - Multi Sector Inc  Taxable Fixed - Corporates  ALPHABET INC 3.375% 2/25/24		100,000.000	103.68	<b>115,345.31</b> 103,675.00	100.10	<b>101,152.58</b> 101,279.25	<b>2.3</b> 2.3	3.38	<b>5,425.00</b> 3,375.00	<b>5.391</b> 3.372
PIMCO INCOME FUND INSTL #1821  Total for Tax Fds - Multi Sector Inc  Taxable Fixed - Corporates  ALPHABET INC 3.375% 2/25/24  AMGEN INC 2.450% 2/21/30	Al22430	100,000.000	103.68 86.19	115,345.31 103,675.00 43,095.50	100.10 84.14	101,152.58 101,279.25 42,514.36	2.3 2.3 .9	3.38 2.45	<b>5,425.00</b> 3,375.00 1,225.00	<b>5.391</b> 3.372 2.912
PIMCO INCOME FUND INSTL #1821  Total for Tax Fds - Multi Sector Inc  Taxable Fixed - Corporates  ALPHABET INC 3.375% 2/25/24  AMGEN INC 2.450% 2/21/30  CVS HEALTH CO BDS 4.875% 7/20/35	Al22430 CHC4835	100,000.000 50,000.000 100,000.000	103.68 86.19 90.25	115,345.31 103,675.00 43,095.50 90,250.00	100.10 84.14 94.97	101,152.58 101,279.25 42,514.36 97,147.21	2.3 .9 2.2	3.38 2.45 4.88	<b>5,425.00</b> 3,375.00 1,225.00 4,875.00	3.372 2.912 5.133
PIMCO INCOME FUND INSTL #1821  Total for Tax Fds - Multi Sector Inc  Taxable Fixed - Corporates  ALPHABET INC 3.375% 2/25/24  AMGEN INC 2.450% 2/21/30  CVS HEALTH CO BDS 4.875% 7/20/35  EDWARDS LIFESCIENCES 4.300% 6/15/28	Al22430 CHC4835 EL44328	100,000.000 50,000.000 100,000.000 100,000.000	103.68 86.19 90.25 112.46	115,345.31 103,675.00 43,095.50 90,250.00 112,461.00	100.10 84.14 94.97 95.60	101,152.58 101,279.25 42,514.36 97,147.21 95,791.11	2.3 .9 2.2 2.1	3.38 2.45 4.88 4.30	3,375.00 1,225.00 4,875.00 4,300.00	3.372 2.912 5.133 4.498
PIMCO INCOME FUND INSTL #1821  Total for Tax Fds - Multi Sector Inc  Taxable Fixed - Corporates  ALPHABET INC 3.375% 2/25/24  AMGEN INC 2.450% 2/21/30  CVS HEALTH CO BDS 4.875% 7/20/35  EDWARDS LIFESCIENCES 4.300% 6/15/28  HUNTINGTON BANCSHARE 2.550% 2/04/30	Al22430 CHC4835 EL44328 HB22530	100,000.000 50,000.000 100,000.000 100,000.000 50,000.000	103.68 86.19 90.25 112.46 79.82	115,345.31 103,675.00 43,095.50 90,250.00 112,461.00 39,911.50	100.10 84.14 94.97 95.60 82.25	101,152.58 101,279.25 42,514.36 97,147.21 95,791.11 41,648.13	2.3 .9 2.2 2.1	3.38 2.45 4.88 4.30 2.55	5,425.00 3,375.00 1,225.00 4,875.00 4,300.00 1,275.00	3.372 2.912 5.133 4.498 3.100
PIMCO INCOME FUND INSTL #1821  Total for Tax Fds - Multi Sector Inc  Taxable Fixed - Corporates  ALPHABET INC 3.375% 2/25/24  AMGEN INC 2.450% 2/21/30  CVS HEALTH CO BDS 4.875% 7/20/35  EDWARDS LIFESCIENCES 4.300% 6/15/28  HUNTINGTON BANCSHARE 2.550% 2/04/30  IBM CORP 3.375% 8/01/23	Al22430 CHC4835 EL44328 HB22530 IC00323	100,000.000 50,000.000 100,000.000 100,000.000 50,000.000 100,000.000	103.68 86.19 90.25 112.46 79.82 103.56	115,345.31 103,675.00 43,095.50 90,250.00 112,461.00 39,911.50 103,559.00	100.10 84.14 94.97 95.60 82.25 99.03	101,152.58 101,279.25 42,514.36 97,147.21 95,791.11 41,648.13 100,436.25	2.3 .9 2.2 2.1 .9 2.2	3.38 2.45 4.88 4.30 2.55 3.38	5,425.00 3,375.00 1,225.00 4,875.00 4,300.00 1,275.00 3,375.00	3.372 2.912 5.133 4.498 3.100 3.408



						Market		Unit	Annual	Current
	Ticker	Units	Unit Cost	Total Cost	Price	Value	Weight	Income	Income	Yield
							3			
STRYKER CORP NT 3.375% 11/01/25	SCN3325	50,000.000	98.97	49,486.50	96.62	48,592.25	1.1	3.38	1,687.50	3.493
Total for Taxable Fixed - Corporates				734,489.00		718,385.65	16.0		26,050.00	3.669
Taxable Fixed - Mortgages	0.==		400.00	0= 100 11	20.40	04 ==0 00	_	4.00	4 000 00	
FGLMC G07029 4.000% 6/01/42	G07029F	33,050.000	106.20	35,100.14	96.16	31,779.89	.7	4.00	1,322.00	4.160
FGLMC #C04305 3.000% 11/01/42	C04305F	26,735.010	104.36	27,900.51	91.10	24,421.36	.5	3.00	802.05	3.293
FGLMC #C18024 5.500% 11/01/28	C18024F	847.130	103.75	878.90	100.37	854.17	.0	5.50	46.59	5.480
FGLMC #Q19470 3.000% 6/01/43	Q19470F	40,488.890	100.64	40,748.26	91.09	36,983.76	.8	3.00	1,214.67	3.293
FGLMC #G60344 4.000% 12/01/45	G60344F	27,684.550	105.62	29,241.79	96.06	26,686.34	.6	4.00	1,107.38	4.164
FNMA AL7945 3.50000% 1/1/2046	AL7945A	34,830.860	100.40	34,969.45	93.25	32,479.78	.7	3.50	1,219.08	3.753
FNMA AS6340 3.5000% 12/1/2045	AS6340A	27,350.230	100.60	27,515.48	92.94	25,418.21	.6	3.50	957.26	3.766
FNMA AU3742 3.5000% 8/1/2043	AU3742A	29,330.390	99.80	29,271.29	93.54	27,435.65	.6	3.50	1,026.56	3.742
FNMA 995672 4.500% 4/01/39	995672A	3,734.920	98.71	3,686.90	99.07	3,714.16	.1	4.50	168.07	4.542
GNMA II #2629 6.000% 8/20/28	002629M	1,069.910	99.69	1,066.57	103.94	1,117.40	.0	6.00	64.19	5.773
GNMA II #003389 5.000% 5/20/33	003389M	1,569.960	103.75	1,628.83	101.94	1,606.94	.0	5.00	78.50	4.905
GNMA #474804 6.500% 9/15/28	474804X	1,081.520	101.19	1,094.36	102.79	1,117.52	.0	6.50	70.30	6.324
GNMA #780912 6.500% 11/15/28	780912X	731.320	101.97	745.71	102.79	755.66	.0	6.50	47.54	6.324
GNMA #781057 5.500% 6/15/29	781057X	526.740	100.38	528.73	102.02	539.81	.0	5.50	28.97	5.391
Total for Taxable Fixed - Mortgages				234,376.92		214,910.65	4.8		8,153.16	3.799
Taxable Fixed - US Treas										
US TREAS NTS 2.750% 11/15/23	UTN0023	100,000.000	100.68	100,683.59	98.30	98,654.04	2.2	2.75	2,750.00	2.798
UNITED STATES TREAS 2.875% 5/15/32	UST2832	100,000.000	90.40	90,398.44	92.16	92,529.27	2.1	2.88	2,875.00	3.120
Total for Taxable Fixed - US Treas				191,082.03		191,183.31	4.3		5,625.00	2.953
Taxable Funds - Bank Loan										
CS FLOATING RATE HIGH INCM I #1944	CSHIX	42.873	6.14	263.10	6.17	264.53	.0	.34	14.49	5.478
Total for Taxable Funds - Bank Loan				263.10		264.53	.0		14.49	5.478
Taxable Funds - High Yield										
PIMCO HIGH YIELD,INSTL #108	PHIYX	3,253.019	8.86	28,819.62	7.51	24,552.85	.5	.41	1.327.23	5.433
1 INIOG THOIT TILLD, INOTE # 100	111117	0,200.013	0.00	20,010.02	7.01	27,002.00	.5	.71	1,021.20	0.400

28,819.62

24,552.85

1,327.23

5.433

As of: December 31, 2022

Taxable Funds - Int Term

Total for Taxable Funds - High Yield



						Market		Unit	Annual	Current
	Ticker	Units	<b>Unit Cost</b>	<b>Total Cost</b>	Price	Value	Weight	Income	Income	Yield
PRUDENTIAL TOTAL RTRN BD CL Q	PTRQX	20,538.469	14.37	295,239.56	11.74	242,052.34	5.4	.46	9,529.85	3.952
Total for Taxable Funds - Int Term				295,239.56		242,052.34	5.4		9,529.85	3.952
Taxable Funds - Short Term										
VNGRD ST TERM INVMT GRADE ADM #539	VFSUX	4,650.094	10.83	50,337.54	9.95	46,366.73	1.0	.20	939.32	2.030
Total for Taxable Funds - Short Term				50,337.54		46,366.73	1.0		939.32	2.030
Taxable Funds - corporates										
VNGRD L/T INVESTMENT GRADE ADM #568	VWETX	5,942.650	7.37	43,815.22	7.80	46,534.62	1.0	.35	2,109.64	4.551
Total for Taxable Funds - corporates				43,815.22		46,534.62	1.0		2,109.64	4.551
Total: Total Fixed Income				1,693,768.30		1,585,403.26	35.4		59,173.69	3.759
Cash Equivalents										
Cash - Money Market										
FIRST AMERN GOVT OBLIG FD CL Z #3676	FGZXX	96,541.330	1.00	96,541.33	1.00	96,822.20	2.2	.04	3,794.75	3.931
Total for Cash - Money Market				96,541.33		96,822.20	2.2		3,794.75	3.931
Total: Cash Equivalents				96,541.33		96,822.20	2.2		3,794.75	3.931
Total				3,902,058.52		4,481,780.18	100.0		125,701.44	2.812



## **Disclosure**

Investment management services offered by MUFG Union Bank, N.A. in conjunction with its subsidiary, HighMark Capital Management, an SEC-registered investment adviser. Investments employing managed strategies: • Are NOT deposits or other obligations of, or guaranteed by, the Bank or any Bank affiliate • Are NOT insured by the FDIC or by any other federal government agency • Are subject to investment risks, including possible loss of the principal amount invested.

Past performance does not guarantee future results. Individual account management and construction will vary depending on each client's investment needs and objectives. Some information provided herein was obtained from third party sources deemed to be reliable; the Bank and its affiliates make no representations or warranties with respect to the timeliness, accuracy, or completeness of the information provided. Any information provided is subject to change without notice.

While alternative investments can be used for diversification, seeking to enhance returns and manage risk in a portfolio, they tend to have a higher degree of risk than traditional asset classes and can involve significant loss. For example, commodity prices are highly volatile, and investors may experience significant losses in a short period of time. Investments such as futures are subject to a high degree of fluctuation and should be considered speculative. And short positions could lose significant value if securities prices rise.

Deposit products offered by MUFG Union Bank, N.A., such as checking accounts and CDs, are FDIC insured within permissible limits.

# Desert Healthcare District Portfolio Review

Fourth Quarter 2022

Presented by
Keith Stribling, CFA

HighMark Capital Management, Inc. is a subsidiary of Union Bank.

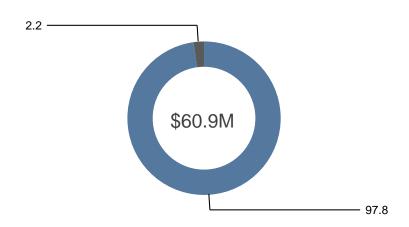
## DESERT HEALTHCARE DISTRICT (670102\*\*\*\*) Asset Allocation Summary



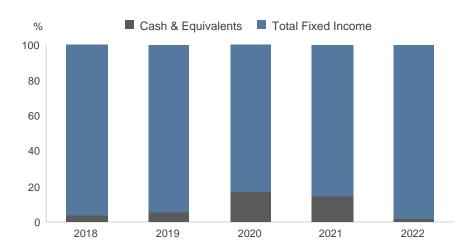


## Market Value by Asset Class

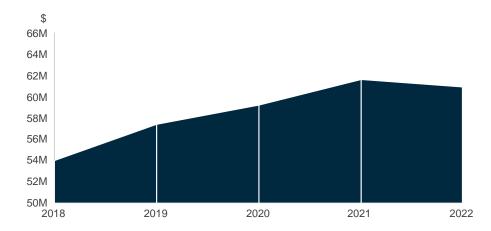
	Market Value	% of Mkt Val
<ul> <li>Total Fixed Income</li> </ul>	\$ 59,514,078	97.8%
<ul><li>Cash &amp; Equivalents</li></ul>	\$ 1,364,245	2.2%
Total	\$ 60,878,323	100.0%



## **Annual Allocation**



## **Annual Ending Market Values**

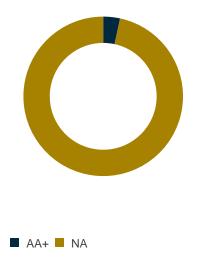


As of: December 31, 2022

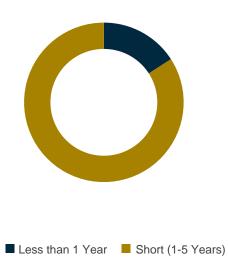


	12/31/2022	01/31/2022	01/31/2021	01/31/2020	01/31/2019
	12/31/2022	01/31/2022	01/31/2021	01/31/2020	01/31/2019
Duration	1.84	1.84	1.31	1.78	2.08
Coupon	1.59%	1.36%	2.06%	2.12%	2.35%
Yield to Maturity	4.45%	.98%	.12%	1.42%	2.48%
Maturity	1.87	1.85	1.33	1.82	2.14
Current Yield	1.65	1.35	2.01	2.09	2.35
Face Amount	\$ 62,500,000	\$ 49,500,000	\$ 46,800,000	\$56,300,000	\$52,800,000
Market Value	\$ 59,296,900	\$ 49,198,120	\$ 47,920,878	\$ 57,047,335	\$ 52,600,013
Cost	\$ 61,919,585	\$ 49,442,414	\$ 46,858,466	\$56,392,734	\$ 53,038,811

### Quality Allocation by Market Value



## Maturity Allocation by Market Value



## DESERT HEALTHCARE DISTRICT (670102\*\*\*\*) Performance Report



				Year						
	to Date									
	Market Value	3 Months	6 Months	(1 Year)	3 Years	5 Years	10 Years	20 Years		
Cash & Equivalents	1,364,245	.85	1.33	1.46	.61	1.12	.68			
Lipper Money Market Funds Index		.87	1.37	1.51	.63	1.10	.63	1.10		
Total Fixed Income	59,514,078	.69	78	-3.59	41	.82	.75	1.90		
Bloomberg 1-3 Yr US Govt/Credit Index		.89	60	-3.69	32	.92	.88	2.00		
Total Managed Account	60,878,323	.70	59	-3.01	24	.89	.79			
Total Account Net of Fees	60,878,323	.68	64	-3.11	37	.73	.61	1.72		

## DESERT HEALTHCARE DISTRICT (670102\*\*\*\*) Holdings Report w/ Yield and Income



	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Total Fixed Income										
Taxable FX- US Govt Agcy										
FEDERAL HOME LOAN BA 3.250% 6/09/23	FHL3223H	1,000,000.000	100.14	1,001,411.76	99.46	996,626.11	1.6	3.25	32,500.00	3.268
FEDERAL HOME LN MTG 2.750% 6/19/23	FHL2723A	1,000,000.000	98.83	988,303.00	99.16	992,476.67	1.6	2.75	27,500.00	2.773
Total for Taxable FX- US Govt Agcy				1,989,714.76		1,989,102.78	3.3		60,000.00	3.021
Taxable Fixed - US Treas										
US TREAS NTS 2.250% 10/31/24	UST2224	1,500,000.000	95.84	1,437,539.06	96.05	1,446,485.39	2.4	2.25	33,750.00	2.343
US TREAS NTS 2.375% 1/31/23	UTN0023C	2,000,000.000	98.76	1,975,156.25	99.87	2,017,197.72	3.3	2.38	47,500.00	2.378
US TREAS NTS 2.500% 1/31/25	UTN2525	2,000,000.000	99.83	1,996,640.63	96.20	1,944,983.91	3.2	2.50	50,000.00	2.599
US TREAS NTS 2.750% 4/30/23	UST0023A	1,000,000.000	99.72	997,226.56	99.44	999,119.94	1.6	2.75	27,500.00	2.765
UNITED STATES TREAS 2.750% 5/31/23	UST2823	1,000,000.000	99.71	997,070.31	99.26	994,997.58	1.6	2.75	27,500.00	2.771
US TREAS NTS 2.250% 3/31/26	33126	3,000,000.000	93.70	2,811,093.75	94.24	2,827,140.00	4.6	2.25	67,500.00	2.388
US TREAS NTS 2.125% 5/31/26	UTN2126	2,500,000.000	93.90	2,347,500.00	93.57	2,343,920.33	3.9	2.13	53,125.00	2.271
US TREAS NTS 2.375% 8/15/24	UTN2324	2,000,000.000	99.70	1,993,984.38	96.48	1,947,621.58	3.2	2.38	47,500.00	2.462
US TREAS NTS 1.625% 5/31/23	UTN1623A	1,000,000.000	100.03	1,000,255.59	98.82	989,668.57	1.6	1.63	16,250.00	1.644
US TREAS NTS 1.250% 7/31/23	UTN1223	1,500,000.000	100.44	1,506,547.10	98.03	1,478,311.47	2.4	1.25	18,750.00	1.275
US TREAS NTS 1.625% 10/31/23	UTN1623B	1,000,000.000	100.08	1,000,812.03	97.52	977,983.15	1.6	1.63	16,250.00	1.666
US TREAS NTS 2.250% 1/31/24	UTN2224A	1,500,000.000	99.81	1,497,128.91	97.36	1,474,568.64	2.4	2.25	33,750.00	2.311
US TREAS NTS 0.0001% 8/31/24	UTN0024D	2,500,000.000	101.08	2,527,105.70	94.67	2,377,318.09	3.9	1.25	31,250.00	1.320
US TREAS 1.50% 9/30/24	UST0024A	2,000,000.000	99.57	1,991,406.25	94.96	1,906,804.84	3.1	1.50	30,000.00	1.580
UNITED STATES TREAS 1.500% 10/31/24	UST0024B	2,000,000.000	101.46	2,029,227.32	94.75	1,900,112.31	3.1	1.50	30,000.00	1.583
UNITED STATES TREAS 1.50% 11/30/24	UST0024C	2,500,000.000	102.17	2,554,267.41	94.63	2,368,921.70	3.9	1.50	37,500.00	1.585
UNITED STATES TREAS 1.750% 12/31/24	UST1724	2,500,000.000	100.10	2,502,479.33	94.92	2,373,290.38	3.9	1.75	43,750.00	1.844
UNITED STATES TREAS 1.375% 1/31/25	UST1325	2,000,000.000	99.16	1,983,281.25	93.98	1,891,188.15	3.1	1.38	27,500.00	1.463
UNITED STATES TREAS 1.125% 2/28/25	UST1125	1,000,000.000	101.54	1,015,382.84	93.35	937,302.51	1.5	1.13	11,250.00	1.205
UNITED STATES TREAS 0.5000% 3/31/25	UST0025	3,000,000.000	99.57	2,986,992.19	91.84	2,759,173.59	4.5	.50	15,000.00	.544
UNITED STATES TREAS 0.375% 4/30/25	UST0325	3,000,000.000	99.29	2,978,554.69	91.27	2,739,927.12	4.5	.38	11,250.00	.411
UNITED STATES TREAS 0.250% 5/31/25	UST0225	3,000,000.000	97.83	2,934,843.75	90.78	2,724,092.98	4.5	.25	7,500.00	.275
UNITED STATES TREAS 0.250% 6/30/25	UST0025A	3,000,000.000	97.66	2,929,921.88	90.59	2,721,470.72	4.5	.25	7,500.00	.276
UNITED STATES TREAS 0.375% 4/15/24	UST0324	2,500,000.000	100.10	2,502,504.25	94.63	2,367,633.93	3.9	.38	9,375.00	.396
UNITED STATES TREAS 0.375% 7/15/24	UST0324A	1,000,000.000	99.30	992,968.75	93.68	936,760.00	1.5	.38	3,750.00	.400
UNITED STATES TREAS 0.375% 9/15/24	UST0324B	1,000,000.000	99.15	991,523.44	93.20	933,108.78	1.5	.38	3,750.00	.402

## DESERT HEALTHCARE DISTRICT (670102\*\*\*\*) Holdings Report w/ Yield and Income



	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
UNITED STATES TREAS 0.625% 10/15/24	UST0624	1,500,000.000	99.36	1,490,390.63	93.39	1,402,813.93	2.3	.63	9,375.00	.669
UNITED STATES TREAS 1.500% 2/15/25	UST1525	2,500,000.000	99.34	2,483,593.75	94.13	2,367,489.40	3.9	1.50	37,500.00	1.593
UNITED STATES TREAS 2.875% 6/15/25	UST2825C	2,500,000.000	99.77	2,494,335.94	96.65	2,419,656.80	4.0	2.88	71,875.00	2.975
UNITED STATES TREAS 3.000% 7/31/24	UST3024A	1,500,000.000	99.37	1,490,566.41	97.54	1,481,916.52	2.4	3.00	45,000.00	3.076
UNITED STATES TREAS 3.125% 8/15/25	UST3125	1,500,000.000	99.30	1,489,570.31	97.09	1,473,995.50	2.4	3.13	46,875.00	3.219
Total for Taxable Fixed - US Treas				59,929,870.66		57,524,975.53	94.5		919,375.00	1.604
Total: Total Fixed Income				61,919,585.42		59,514,078.31	97.8		979,375.00	1.652
Cash Equivalents										
Cash - Money Market										
FIDELITY GOVT MMKT INST CL-I #57	FIDGOV	1,357,951.470	1.00	1,357,951.47	1.00	1,364,245.07	2.2	.04	57,274.32	4.218
Total for Cash - Money Market				1,357,951.47		1,364,245.07	2.2		57,274.32	4.218
Total: Cash Equivalents				1,357,951.47		1,364,245.07	2.2		57,274.32	4.218
Total				63,277,536.89		60,878,323.38	100.0		1,036,649.32	1.709



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## **Chief Administration Officer's Report**

## **February 15, 2023**

Audit RFP update – presently, the District has received one proposal, but anticipating receipt of additional proposals by the February 20<sup>th</sup> deadline.

## **Las Palmas Medical Plaza - Property Management:**

## **Occupancy:**

See attached unit rental status report.

100% currently occupied -

Total annual rent including CAM fees is \$1,448,372.

### **Leasing Activity:**

2 suites (1E-204 & 2W 102-104) will become available at the end of February due to lease expiration and non-renewal.

We recently received a request for early termination from the tenant in 1W-104. Staff will work with the tenant and our broker to show the suite to prospective tenants, possibly filling the suite prior to the end of the tenant's lease (July 31, 2023).

	Las Palmas Medical Plaza Unit Rental Status													
As of February 1, 2023														
Unit	Tenant Name   Deposit   Lease Dates   Term   Unit   Percent   Monthly   Annual   Rent Per   Monthly   Total Monthly   Total Annual   Total Monthly   Total Monthly   Total Annual   Rent Per   Monthly   Total Monthly   Total Annual   Rent Per   Monthly   Total Monthly											Total Annual		
0	Tonantin			From	То	101111		of Total	Rent	Rent	Sq Foot	CAM	Rent Inclg CAM	Rent Inclg CAM
												\$ 0.69		
Total - Vacan	cios							0.00%						
Total - Vacal	cies						U	0.00%						
Total Suites	· 31 - 31 Sเ	ites Occupied	\$64,959.90				49,356	100.4%	\$ 86,644.75	\$1,039,737.00	\$ 1.76	\$ 34,052.88	\$ 120,697.63	\$ 1,448,371.56
			Summary	- All Units										
			Occupied	49,356	100.0%									
			Vacant	0	0.0%									
			Pending	0	0.0%									
			Total	49,356	100%									

# DESERT HEALTHCARE DISTRICT JANUARY 2023 FINANCIAL STATEMENTS INDEX

Year to Date Variance Analysis

Cumulative Profit & Loss Budget vs Actual - Summary

Cumulative Profit & Loss Budget vs Actual - District Including LPMP

Cumulative Profit & Loss Budget vs Actual - LPMP

Balance Sheet - Condensed View

Balance Sheet - Expanded View

Accounts Receivable Aging

Deposit Detail - District

Property Tax Receipts - YTD

Deposit Detail - LPMP

Check Register - District

**Credit Card Expenditures** 

Check Register - LPMP

CEO Discretionary Fund Detail

Retirement Protection Plan Update

**Grants Schedule** 

## DESERT HEALTHCARE DISTRICT YEAR TO DATE VARIANCE ANALYSIS **ACTUAL VS BUDGET**

#### **SEVEN MONTHS ENDED JANUARY 31, 2023**

Sooner \$25 000 Verience nor Stat	omont	of Operation	no 6	'iimmeri			
Scope: \$25,000 Variance per Stat	ement	oi Operatio	115 3	шшпагу			
		Y.	TD		0	ver(Under)	
Account		Actual		Budget		Budget	Explanation
4000 - Income	\$	5,071,997	\$	3,762,101	\$	1,309,896	Higher property tax revenues \$787k; higher interest income and market fluctuations (net) from FRF investments \$523k
4500 L DMD		204.000		700.000		40.000	LILL A CONTRACT OF THE CONTRAC
4500 - LPMP	\$	831,882	\$	790,993	\$	40,889	Higher rent revenue \$35k; higher CAM revenue \$6k
5000 - Direct Expenses	\$	768,963	\$	1,100,540	\$	(331,577)	Lower wage related expenses \$168k due to open positions; lower board expenses \$100k; lower education expense \$41k; lower health insurance expense \$27k; higher retirement expense \$4k;
7000 - Grants Expense	\$	550,355	\$	2,333,331	\$	(1,782,976)	Budget of \$4 Million for fiscal year is amortized straight-line over 12-month fiscal year. As of January 31, 2023, there is \$3,449,644 remaining in the fiscal year grant budget.
Las Palmas Medical Plaza - Net	\$	194,842	\$	131,761	\$	63,081	LPMP revenue higher \$41k; LPMP expenses lower \$22k

## Desert Healthcare District Profit & Loss Budget vs. Actual

July 2022 through January 2023

		MONTH			TOTAL					
	Jan 23	Budget	\$ Over Budget	Jul '22 - Jan 23	Budget	\$ Over Budget				
Income										
4000 · Income	3,769,684	2,503,323	1,266,361	5,071,997	3,762,101	1,309,896				
4500 · LPMP Income	120,506	112,999	7,507	831,882	790,993	40,889				
4501 · Miscellaneous Income	0	0	0	4,500	4,500	0				
Total Income	3,890,190	2,616,322	1,273,868	5,908,379	4,557,594	1,350,785				
Expense										
5000 · Direct Expenses	125,657	189,020	(63,363)	768,963	1,100,540	(331,577)				
6000 · General & Administrative Exp	40,251	42,495	(2,244)	308,778	297,465	11,313				
6127 · Depreciation - Autos	3,287	3,750	(463)	6,574	26,250	(19,676)				
6325 · CEO Discretionary Fund	3,944	2,083	1,861	21,944	14,581	7,363				
6445 · LPMP Expenses	96,868	94,176	2,692	637,040	659,232	(22,192)				
6500 · Professional Fees Expense	42,495	89,019	(46,524)	607,387	623,133	(15,746)				
6700 · Trust Expenses	5,458	6,021	(563)	43,007	42,147	860				
Total Expense Before Grants	317,960	426,564	(108,604)	2,393,690	2,763,354	(369,664)				
7000 · Grants Expense	220,092	333,333	(113,241)	550,355	2,333,331	(1,782,976)				
Net Income	3,352,138	1,856,425	1,495,713	2,964,334	(539,091)	3,503,425				

## Desert Healthcare District Profit & Loss Budget vs. Actual

		MONTH		TOTAL		
	Jan 23	Budget	\$ Over Budget	Jul '22 - Jan 23	Budget	\$ Over Budget
come						
4000 · Income						
4010 · Property Tax Revenues	3,259,483	2,559,656	699,827	4,943,734	4,156,432	787,302
4200 · Interest Income						
4220 · Interest Income (FRF)	135,683	75,000	60,683	579,070	525,000	54,070
9999-1 · Unrealized gain(loss) on invest	372,518	(133,333)	505,851	(464,807)	(933,331)	468,524
Total 4200 · Interest Income	508,201	(58,333)	566,534	114,263	(408,331)	522,594
4300 · DHC Recoveries	2,000	2,000	0	14,000	14,000	C
Total 4000 · Income	3,769,684	2,503,323	1,266,361	5,071,997	3,762,101	1,309,896
4500 · LPMP Income	120,506	112,999	7,507	831,882	790,993	40,889
4501 · Miscellaneous Income	0	0	0	4,500	4,500	C
otal Income	3,890,190	2,616,322	1,273,868	5,908,379	4,557,594	1,350,785
xpense						
5000 · Direct Expenses						
5100 · Administration Expense						
5110 · Wages Expense	92,659	121,344	(28,685)	681,208	849,408	(168,200
5111 · Allocation to LPMP - Payroll	(6,363)	(5,470)	(893)	(44,541)	(38,290)	(6,251
5112 · Vacation/Sick/Holiday Expense	30,246	11,667	18,579	134,112	81,669	52,443
5114 · Allocation to Foundation	(28,475)	(27,936)	(539)	(196,091)	(195,552)	(539
5119 · Allocation-FED FUNDS/CVHIP-DHCF	(36,272)	(13,823)	(22,449)	(131,420)	(96,761)	(34,659
5120 · Payroll Tax Expense	11,768	9,633	2,135	56,191	67,431	(11,240
5130 · Health Insurance Expense						
5131 · Premiums Expense	21,329	21,576	(247)	129,934	151,032	(21,09
5135 · Reimb./Co-Payments Expense	4,046	1,950	2,096	7,791	13,650	(5,85
Total 5130 · Health Insurance Expense	25,375	23,526	1,849	137,725	164,682	(26,957
5140 · Workers Comp. Expense	427	399	28	3,441	2,793	648
5145 · Retirement Plan Expense	11,017	8,895	2,122	66,152	62,265	3,887
5160 · Education Expense	0	7,083	(7,083)	8,703	49,581	(40,878
Total 5100 · Administration Expense	100,382	135,318	(34,936)	715,480	947,226	(231,746
5200 · Board Expenses						
5210 · Healthcare Benefits Expense	20,798	38,196	(17,398)	27,877	44,772	(16,89
5230 · Meeting Expense	140	2,667	(2,527)	5,530	18,669	(13,13
5235 · Director Stipend Expense	3,848	3,465	383	17,268	24,255	(6,98
5240 · Catering Expense	225	833	(608)	2,391	5,831	(3,44)
5250 · Mileage Reimbursement Expense	264	208	56	417	1,456	(1,03
5270 · Election Fees Expense	0	8,333	(8,333)	0	58,331	(58,33
Total 5200 · Board Expenses	25,275	53,702	(28,427)	53,483	153,314	(99,831
Total 5000 · Direct Expenses	125,657	189,020	(63,363)	768,963	1,100,540	(331,577

## Desert Healthcare District Profit & Loss Budget vs. Actual

		MONTH			TOTAL	
	Jan 23	Budget	\$ Over Budget	Jul '22 - Jan 23	Budget	\$ Over Budget
6000 · General & Administrative Exp						
6110 · Payroll fees Expense	439	208	231	1,594	1,456	138
6120 · Bank and Investment Fees Exp	5,375	4,500	875	38,969	31,500	7,469
6125 · Depreciation Expense	1,830	1,167	663	8,603	8,169	434
6126 · Depreciation-Solar Parking lot	15,072	15,072	0	105,504	105,504	0
6130 · Dues and Membership Expense	5,297	4,159	1,138	26,078	29,113	(3,035
6200 · Insurance Expense	3,929	2,667	1,262	27,703	18,669	9,034
6300 · Minor Equipment Expense	0	42	(42)	0	294	(294
6305 · Auto Allowance & Mileage Exp	462	500	(38)	3,464	3,500	(36
6306 · Staff- Auto Mileage reimb	94	625	(531)	336	4,375	(4,039
6309 · Personnel Expense	0	375	(375)	0	2,625	(2,625
6310 · Miscellaneous Expense	0	42	(42)	0	294	(294
6311 · Cell Phone Expense	1,201	725	476	4,439	5,075	(636
6312 · Wellness Park Expenses	0	83	(83)	0	581	(581
6315 · Security Monitoring Expense	108	50	58	353	350	3
6340 · Postage Expense	248	333	(85)	1,291	2,331	(1,040
6350 · Copier Rental/Fees Expense	519	500	19	2,892	3,500	(608)
6351 · Travel Expense	0	1,667	(1,667)	21,912	11,669	10,243
6352 · Meals & Entertainment Exp	290	875	(585)	17,512	6,125	11,387
6355 · Computer Services Expense	1,801	4,263	(2,462)	23,494	29,841	(6,347
6360 · Supplies Expense	1,137	1,917	(780)	6,662	13,419	(6,757
6380 · LAFCO Assessment Expense	205	208	(3)	1,435	1,456	(21
6400 · East Valley Office	2,244	2,517	(273)	16,537	17,619	(1,082
Total 6000 · General & Administrative Exp	40,251	42,495	(2,244)	308,778	297,465	11,313
6127 · Depreciation - Autos	3,287	3,750	(463)	6,574	26,250	(19,676
6325 · CEO Discretionary Fund	3,944	2,083	1,861	21,944	14,581	7,363
6445 · LPMP Expenses	96,868	94,176	2,692	637,040	659,232	(22,192
6500 · Professional Fees Expense						
6516 · Professional Services Expense	30,285	72,094	(41,809)	502,158	504,658	(2,500
6520 · Annual Audit Fee Expense	1,458	1,458	0	10,206	10,206	(
6530 · PR/Communications/Website	752	5,467	(4,715)	15,840	38,269	(22,429
6560 · Legal Expense	10,000	10,000	0	79,183	70,000	9,183
Total 6500 · Professional Fees Expense	42,495	89,019	(46,524)	607,387	623,133	(15,746
6700 · Trust Expenses						
6720 · Pension Plans Expense						
6721 · Legal Expense	0	167	(167)	0	1,169	(1,169
6725 · RPP Pension Expense	5,000	5,000	0	35,000	35,000	(
6728 · Pension Audit Fee Expense	458	854	(396)	8,007	5,978	2,029
Total 6700 · Trust Expenses	5,458	6,021	(563)	43,007	42,147	860
tal Expense Before Grants			(108,604)	2,393,690	2,763,354	(369,664
00 · Grants Expense						
7010 · Major Grant Awards Expense	220,092	333,333	(113,241)	550,355	2,333,331	(1,782,976
et Income	3,352,138	1,856,425	1,495,713	2,964,334	(539,091)	3,503,425

## Las Palmas Medical Plaza Profit & Loss Budget vs. Actual

	MONTH			TOTAL		
	Jan 23	Budget	\$ Over Budget	Jul '22 - Jan 23	Budget	\$ Over Budget
ncome						
4500 · LPMP Income						
4505 · Rental Income	86,591	80,018	6,573	595,184	560,126	35,058
4510 · CAM Income	33,915	32,898	1,017	236,698	230,286	6,412
4513 · Misc. Income	0	83	(83)	0	581	(581
Total 4500 · LPMP Income	120,506	112,999	7,507	831,882	790,993	40,889
Expense						
6445 · LPMP Expenses						
6420 · Insurance Expense	4,338	3,125	1,213	30,366	21,875	8,491
6425 · Building - Depreciation Expense	24,455	27,441	(2,986)	171,185	192,087	(20,902
6426 · Tenant Improvements -Dep Exp	16,959	16,667	292	118,713	116,669	2,044
6427 · HVAC Maintenance Expense	2,681	1,333	1,348	6,702	9,331	(2,629
6428 · Roof Repairs Expense	0	208	(208)	0	1,456	(1,456
6431 · Building -Interior Expense	2,900	625	2,275	2,900	4,375	(1,475
6432 · Plumbing -Interior Expense	0	667	(667)	1,619	4,669	(3,050
6433 · Plumbing -Exterior Expense	0	208	(208)	0	1,456	(1,456
6434 · Allocation Internal Prop. Mgmt	6,363	5,470	893	44,541	38,290	6,251
6435 · Bank Charges	28	42	(14)	205	294	(89
6437 · Utilities -Vacant Units Expense	0	183	(183)	(78)	1,281	(1,359
6439 · Deferred Maintenance Repairs Ex	3,750	1,250	2,500	17,518	8,750	8,768
6440 · Professional Fees Expense	11,150	11,150	0	78,050	78,050	C
6441 · Legal Expense	0	83	(83)	0	581	(581
6458 · Elevators - R & M Expense	268	1,000	(732)	6,439	7,000	(561
6460 · Exterminating Service Expense	0	333	(333)	11,145	2,331	8,814
6463 · Landscaping Expense	1,360	750	610	1,360	5,250	(3,890
6467 · Lighting Expense	0	500	(500)	0	3,500	(3,500
6468 · General Maintenance Expense	0	83	(83)	0	581	(581
6471 · Marketing-Advertising	0	1,250	(1,250)	1,475	8,750	(7,275
6475 · Property Taxes Expense	6,250	6,500	(250)	43,750	45,500	(1,750
6476 · Signage Expense	0	125	(125)	379	875	(496
6480 · Rubbish Removal Medical Waste E	1,147	1,500	(353)	9,164	10,500	(1,336
6481 · Rubbish Removal Expense	5,302	3,058	2,244	17,861	21,406	(3,545
6482 · Utilities/Electricity/Exterior	806	625	181	3,426	4,375	(949
6484 · Utilities - Water (Exterior)	596	625	(29)	5,802	4,375	1,427
6485 · Security Expenses	8,450	9,208	(758)	64,243	64,456	(213
6490 · Miscellaneous Expense	65	167	(102)	275	1,169	(894
Total 6445 · LPMP Expenses	96,868	94,176	2,692	637,040	659,232	(22,192
Net Income	23,638	18.823	4,815	194,842	131,761	63,081

	Jan 31, 23	Jan 31, 22
ASSETS		
Current Assets		
Checking/Savings		
1000 · CHECKING CASH ACCOUNTS	5,274,928	4,432,317
1100 · INVESTMENT ACCOUNTS	61,147,662	61,131,329
Total Checking/Savings	66,422,590	65,563,646
Total Accounts Receivable	48,875	188,390
Other Current Assets		
1204.1 - Rent Receivable-Deferred COVID	61,620	121,532
1270 · Prepaid Insurance -Ongoing	44,968	33,470
1279 · Pre-Paid Fees	25,804	20,006
1281 · CalFresh Receivable	0	15,424
Total Other Current Assets	132,392	190,432
Total Current Assets	66,603,857	65,942,468
Fixed Assets		
1300 · FIXED ASSETS	5,094,488	4,925,729
1335-00 · ACC DEPR	(2,501,954)	(2,278,908)
1400 · LPMP Assets	6,942,028	7,220,241
Total Fixed Assets	9,534,562	9,867,062
Other Assets	. ,	. ,
1700 · OTHER ASSETS	3,504,745	3,942,720
TOTAL ASSETS	79,643,164	79,752,250

	Jan 31, 23	Jan 31, 22
IABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2000 · Accounts Payable	29,895	21,312
2001 · LPMP Accounts Payable	3,964	65,836
Total Accounts Payable	33,859	87,148
Other Current Liabilities		
2002 · LPMP Property Taxes	5,720	6,366
2003 - Prepaid Rents	0	9,121
2131 - Grant Awards Payable	4,498,210	3,525,306
2133 - Accrued Accounts Payable	189,550	139,550
2141 - Accrued Vacation Time	101,726	75,442
2145 - Payroll Liability	0	(364)
2188 - Current Portion - LTD	6,168	6,168
2190 · Investment Fees Payable	4,386	4,625
Total Other Current Liabilities	4,805,760	3,766,214
Total Current Liabilities	4,839,619	3,853,362
Long Term Liabilities		
2171 · RPP-Deferred Inflows-Resources	492,802	675,732
2280 · Long-Term Disability	2,981	16,281
2281 · Grants Payable - Long-term	3,520,000	4,990,000
2290 · LPMP Security Deposits	64,960	59,101
Total Long Term Liabilities	4,080,743	5,741,114
Total Liabilities	8,920,362	9,594,476
Equity		
3900 *Retained Earnings	67,758,461	67,408,928
Net Income	2,964,334	2,748,850
Total Equity	70,722,795	70,157,778
OTAL LIABILITIES & EQUITY	79,643,164	79,752,250

		Jan 31, 23	Jan 31, 22
SSET			
Cui	irrent Assets		
	Checking/Savings		
	1000 - CHECKING CASH ACCOUNTS		
	1010 · Union Bank - Checking	0	3,844,573
	1012 · Union Bank Operating - 9356	5,004,808	250,000
	1046 · Las Palmas Medical Plaza	269,620	337,244
	1047 - Petty Cash	500	500
	Total 1000 · CHECKING CASH ACCOUNTS	5,274,928	4,432,317
	1100 · INVESTMENT ACCOUNTS		
	1130 · Facility Replacement Fund	63,422,674	61,375,623
	1135 · Unrealized Gain(Loss) FRF	(2,275,012)	(244,294)
	Total 1100 INVESTMENT ACCOUNTS	61,147,662	61,131,329
	Total Checking/Savings	66,422,590	65,563,646
	Accounts Receivable		
	1201 · Accounts Receivable		
	1204 · LPMP Accounts Receivable	(16,183)	(17,084)
	1205 · Misc. Accounts Receivable	0	(750)
	1211 · A-R Foundation - Exp Allocation	65,058	206,224
	Total Accounts Receivable	48,875	188,390
	Other Current Assets		
	1204.1 · Rent Receivable-Deferred COVID	61,620	121,532
	1270 · Prepaid Insurance -Ongoing	44,968	33,470
	1279 · Pre-Paid Fees	25,804	20,006
	1281 · CalFresh Receivable	0	15,424
	Total Other Current Assets	132,392	190,432
Tot	tal Current Assets	66,603,857	65,942,468
Fix	ced Assets		
	1300 · FIXED ASSETS		
	1310 · Computer Equipment	96,528	91,275
	1320 · Furniture and Fixtures	50,846	33,254
	1321 · Mobile Medical Unit	197,214	59,500
	1322 · Tenant Improvement - RAP #G100	32,794	24,594
	1325 · Offsite Improvements	300,849	300,849
	1331 · DRMC - Parking lot	4,416,257	4,416,257
	Total 1300 - FIXED ASSETS	5,094,488	4,925,729

		Jan 31, 23	Jan 31, 22
	1335-00 - ACC DEPR		
	1335 · Accumulated Depreciation	(227,400)	(214,341)
	1337 · Accum Deprec- Solar Parking Lot	(2,065,035)	(1,884,171)
	1338 · Accum Deprec - LPMP Parking Lot	(202,945)	(180,396)
	1339 - Accum Deprec - Autos	(6,574)	0
	Total 1335-00 · ACC DEPR	(2,501,954)	(2,278,908)
	1400 · LPMP Assets		
	1401 · Building	8,705,680	8,705,680
	1402 · Land	2,165,300	2,165,300
	1403 · Tenant Improvements -New	2,271,406	2,250,926
	1404 - Tenant Improvements - CIP	129,550	129,550
	1406 - Building Improvements		
	1406.1 · LPMP-Replace Parking Lot	676,484	676,484
	1406.2 · Building Improvements-CIP	459,999	877,933
	1406 - Building Improvements - Other	2,153,527	1,582,543
	Total 1406 - Building Improvements	3,290,010	3,136,960
	1407 · Building Equipment Improvements	444,268	423,000
	1409 · Accumulated Depreciation		
	1410 · Accum. Depreciation	(8,032,439)	(7,773,940)
	1412 - T   Accumulated DepNew	(2,031,747)	(1,817,235)
	Total 1409 · Accumulated Depreciation	(10,064,186)	(9,591,175)
	Total 1400 · LPMP Assets	6,942,028	7,220,241
Tota	al Fixed Assets	9,534,562	9,867,062
Oth	er Assets		
	1700 · OTHER ASSETS		
	1731 · Wellness Park	1,693,800	1,693,800
	1740 · RPP-Deferred Outflows-Resources	836,699	494,388
	1742 · RPP - Net Pension Asset	974,246	1,754,532
Tota	al Other Assets	3,504,745	3,942,720
TOTAL	ASSETS	79,643,164	79,752,250

		Jan 31, 23	Jan 31, 22
LIABIL	ITIES & EQUITY		
Lia	abilities		
	Current Liabilities		
	Accounts Payable		
	2000 · Accounts Payable	29,895	21,312
	2001 · LPMP Accounts Payable	3,964	65,836
	Total Accounts Payable	33,859	87,148
	Other Current Liabilities		
	2002 · LPMP Property Taxes	5,720	6,366
	2003 · Prepaid Rents	0	9,121
	2131 · Grant Awards Payable	4,498,210	3,525,306
	2133 · Accrued Accounts Payable	189,550	139,550
	2141 · Accrued Vacation Time	101,726	75,442
	2145 · Payroll Liability	0	(364)
	2188 · Current Portion - LTD	6,168	6,168
	2190 · Investment Fees Payable	4,386	4,625
	Total Other Current Liabilities	4,805,760	3,766,214
	Total Current Liabilities	4,839,619	3,853,362
	Long Term Liabilities		
	2171 · RPP-Deferred Inflows-Resources	492,802	675,732
	2280 · Long-Term Disability	2,981	16,281
	2281 - Grants Payable - Long-term	3,520,000	4,990,000
	2290 · LPMP Security Deposits	64,960	59,101
	Total Long Term Liabilities	4,080,743	5,741,114
То	tal Liabilities	8,920,362	9,594,476
Eq	uity		
	3900 · *Retained Earnings	67,758,461	67,408,928
	Net Income	2,964,334	2,748,850
То	tal Equity	70,722,795	70,157,778
TOTAL	LIABILITIES & EQUITY	79,643,164	79,752,250

## Desert Healthcare District A/R Aging Summary

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL	COMMENT
Arthritis & Rheumatic Care Clinic, Inc	0	(1,927)	0	0	0	(1,927)	Prepaid
Coachella Valley Volunteers in Medicine-	0	(3,123)	0	0	0	(3,123)	Prepaid
Derakhsh Fozouni, M.D.	0	6,414	0	0	0	6,414	Slow pay
Desert Healthcare Foundation-	65,058	0	0	0	0	65,058	Due From Foundation
Desert Oasis Healthcare	0	(2,409)	0	0	0	(2,409)	Prepaid
Laboratory Corporation of America	0	(5,280)	0	0	0	(5,280)	Prepaid
Quest Diagnostics Incorporated	0	(4,154)	0	0	0	(4,154)	Prepaid
Ramy Awad, M.D.	0	40	0	0	0	40	Slow pay
Steven Gundry, M.D.	(5,743)	0	0	0	0	(5,743)	Prepaid
TOTAL	59,315	(10,439)	0	0	0	48,876	

## Desert Healthcare District Deposit Detail

Туре	Date	Name	Amount
Deposit	01/04/2023		1,944,877
		Discoside County Transcensor December Trans	(4.044.077)
TOTAL		Riverside County Treasurer - Property Tax	(1,944,877)
TOTAL			(1,944,877)
Deposit	01/04/2023		2,000
		T-Mobile	(2,000)
TOTAL			(2,000)
Deposit	01/10/2023		4,787
		Principal Financial Group	(287)
Payment	01/10/2023	PICA	(4,500)
TOTAL	01116/2020		(4,787)
Deposit	01/18/2023		13,601
		Riverside County Treasurer - Property Tax	(13,601)
TOTAL			(13,601)
Deposit	01/23/2023		35,269
		Riverside County Treasurer - Property Tax	(35,269)
TOTAL			(35,269)
Deposit	01/26/2023		1,182,142
		Riverside County Treasurer - Property Tax	(1,182,142)
TOTAL			(1,182,142)
Deposit	01/31/2023		83,594
		Riverside County Treasurer - Property Tax	(83,594)
TOTAL			(83,594)
		TOTAL	3,266,270

#### **DESERT HEALTHCARE DISTRICT** PROPERTY TAX RECEIPTS FY 2022 - 2023 **RECEIPTS - SEVEN MONTHS ENDED JANUARY 31, 2023** FY 2021-2022 Projected/Actual FY 2022-2023 Projected/Actual **Actual Receipts Actual Receipts Budget %** Budget \$ Act % Variance Receipts % Receipts \$ Act % Variance 2.2% 162,345 0.0% \$ July 2.5% \$ 182,825 (20,480)0.0% \$ 3,676 | \$ 3,676 0.2% 1.6% \$ 117,008 11,529 \$ 0.0% \$ 2.2% \$ 175,271 175,271 Aug \$ (105,479)Sep 0.0% \$ 0.0% \$ \$ 0.0% \$ 0.0% \$ 3,382 \$ 3,382 2.6% \$ 190,138 0.0% \$ 130 \$ (190,008) 2.6% \$ 208,624 0.0% \$ \$ (208,624) Oct 29,252 2.5% \$ 181,286 \$ 2.5% Nov 0.4% \$ 152,034 0.4% \$ 32,096 \$ 198,217 | \$ 166,121 16.9% \$ 1,235,897 18.3% \$ 1,337,681 101,784 16.9% \$ 18.2% 1,458,481 102,425 1,356,056 \$ Dec 31.9% \$ 2,332,847 37.8% 2,763,324 430,477 31.9% \$ 2,559,656 40.6% 3,259,483 699,827 Jan 180,240 0.0% \$ 0.0% 2.5% \$ 180,240 0.0% Feb 0.5% \$ Mar 0.3% \$ 21,939 35,819 13,880 0.3% \$ 24,072 0.0% 5.5% \$ 5.5% \$ 402,215 6.1% \$ 443,891 41,676 441,320 0.0% Apr 45.0% \$ 1,833,419 19.9% \$ 1,455,287 May 19.9% \$ 3,288,706 1,596,776 0.0% 1,345,592 (1,297,656) 1,805,400 June 18.4% \$ 0.7% \$ 47,936 \$ 22.5% \$ 0.0% Total 100% \$ 7,313,000 115.6% \$ 8,452,887 \$ 1,139,887 100.00% \$ 8,024,000 63.5% \$ 5,098,510 \$ 942,078

#### Las Palmas Medical Plaza Deposit Detail - LPMP

Туре	Date	Name	Amount
Deposit	01/03/2023		8,247
D	04/00/0000	Olah al Danasian Fantilita	(0.047)
Payment	01/03/2023	Global Premier Fertility	(8,247)
TOTAL			(8,247)
Deposit	01/03/2023		1,927
Payment	01/03/2023	Arthritis & Rheumatic Care Clinic, Inc	(1,927)
TOTAL			(1,927)
Deposit	01/06/2023		26,246
Payment	01/06/2023	Desert Family Medical Center	(3,976)
Payment	01/05/2023	Cure Cardiovascular Consultants	(3,212)
Payment	01/05/2023	Palmtree Clinical Research	(7,397)
Payment	01/05/2023	Aijaz Hashmi, M.D., Inc.	(3,101)
Payment	01/05/2023	Brad A. Wolfson, M.D.	(3,699)
Payment	01/05/2023	Cohen Musch Thomas Medical Group	(4,862)
TOTAL			(26,247)
Deposit	01/10/2023		31,456
Payment	01/10/2023	EyeCare Services Partners Management LLC	(7,552)
Payment	01/10/2023	Coachella Valley Volunteers in Medicine-	(3,611)
Payment	01/10/2023	Ramy Awad, M.D.	(3,494)
Payment	01/10/2023	Steven Gundry, M.D.	(5,743)
Payment	01/10/2023	WestPac Labs, Inc.	(2,755)
Payment	01/10/2023	Desert Oasis Healthcare	(2,499)
Payment	01/10/2023	Desert Regional Medical Center	(5,803)
TOTAL			(31,457)
Deposit	01/10/2023		149
Payment	01/10/2023	Global Premier Fertility	(149)
TOTAL			(149)

#### Las Palmas Medical Plaza Deposit Detail - LPMP

Туре	Date	Name	Amount
Deposit	01/17/2023		3,410
Deposit	01/11/2023		3,410
Payment	01/17/2023	Peter Jamieson, M.D.	(3,410)
TOTAL			(3,410)
Deposit	01/17/2023		6,494
Payment	01/17/2023	Tenet HealthSystem Desert, Inc	(6,494)
TOTAL			(6,494)
Deposit	01/19/2023		2,522
Payment	01/19/2023	Pathway Pharmaceuticals,Inc.	(2,522)
TOTAL			(2,522)
Deposit	01/23/2023		5,280
Payment	01/23/2023	Laboratory Corporation of America	(5,280)
TOTAL			(5,280)
Deposit	01/25/2023		5,622
Payment	01/25/2023	Coachella Valley Volunteers in Medicine-	(3,123)
Payment	01/25/2023	Desert Oasis Healthcare	(2,499)
TOTAL			(5,622)
Deposit	01/27/2023		4,154
Payment	01/27/2023	Quest Diagnostics Incorporated	(4,154)
TOTAL		-	(4,154)
Deposit	01/30/2023		1,927
Payment	01/30/2023	Arthritis & Rheumatic Care Clinic, Inc	(1,927)
TOTAL			(1,927)

#### Las Palmas Medical Plaza Deposit Detail - LPMP

Type Date		ate Name	
Deposit	01/31/2023		40,079
Payment	01/31/2023	Tenet HealthSystem Desert, Inc.	(34,336)
Payment	01/31/2023	Steven Gundry, M.D.	(5,743)
TOTAL			(40,079)
		TOTAL	137,513

## Desert Healthcare District Check Register

Туре	Date	Num	Name	Amount
1000 - CHECKING CAS	SH ACCOUNTS			
1012 · Union Bank Ope	erating - 9356			
Bill Pmt -Check	01/03/2023	1430	Image Source	(115)
Bill Pmt -Check	01/03/2023	1431	So.Cal Computer Shop	(810)
Bill Pmt -Check	01/03/2023	1432	Underground Service Alert of Southern Cal	(2)
Bill Pmt -Check	01/03/2023	1433 - VOID	Verizon Wireless	0
Bill Pmt -Check	01/05/2023	1434	Arthur Shorr - Stipend	(1,323)
Bill Pmt -Check	01/05/2023	1435	Carmina Zavala - Stipend & Medical Premium Reimbursement	(1,180)
Bill Pmt -Check	01/05/2023	1436	Coachella Valley Accounting & Auditing	(750)
Bill Pmt -Check	01/05/2023	1437	Eric Taylor - Expense Reimbursement	(34)
Bill Pmt -Check	01/05/2023	1438	First Bankcard (Union Bank)	(3,454)
Bill Pmt -Check	01/05/2023	1439 - VOID	Leticia De Lara	0
Bill Pmt -Check	01/05/2023	1440	Rogers, Carole - Stipend	(662)
Bill Pmt -Check	01/05/2023	1441	Steven Hollis - Consulting Services	(19,190)
Bill Pmt -Check	01/05/2023	1442	First Bankcard (Union Bank)	(5,220)
Liability Check	01/06/2023		QuickBooks Payroll Service	(57,143)
Bill Pmt -Check	01/09/2023	1443	Arthur Shorr - Stipend	(210)
Bill Pmt -Check	01/09/2023	1444	California Consulting	(4,250)
Bill Pmt -Check	01/09/2023	1445	Erica Huskey - Medical Premium Reimbursement	(1,003)
Bill Pmt -Check	01/09/2023	1446	Karen Borja - Stipend	(992)
Bill Pmt -Check	01/09/2023	1447	Staples Credit Plan	(463)
Bill Pmt -Check	01/09/2023	1448	State Compensation Insurance Fund	(427)
Bill Pmt -Check	01/09/2023	1449	Xerox Financial Services	(519)
Check	01/09/2023	Auto Pay	Calif. Public Employees'Retirement System	(17,726)
Bill Pmt -Check	01/10/2023	1450	Clear Impact	(3,600)
Bill Pmt -Check	01/10/2023	1451	Pitney Bowes Global Financial Services	(228)
Bill Pmt -Check	01/10/2023	1452	ABC Recovery Center, Inc Grant Payment	(74,826)
Bill Pmt -Check	01/12/2023	1453	Rogers, Carole - Medical Premium Reimbursement	(10,273)
Bill Pmt -Check	01/12/2023	1454	Kimberly Barraza - Stipend	(331)
Bill Pmt -Check	01/12/2023	1455	Leticia De Lara - Stipend	(662)
Bill Pmt -Check	01/17/2023	1456	Mangus Accountancy Group, A.P.C.	(500)
Bill Pmt -Check	01/17/2023	1457	CoPower Employers' Benefits Alliance	(1,750)
Bill Pmt -Check	01/17/2023	1458	LoopUp LLC	(24)
Bill Pmt -Check	01/19/2023	1459	Desert Recreation Foundation - Mini Grant Payment	(10,000)
Bill Pmt -Check	01/19/2023	1460	Principal Life Insurance Co.	(2,072)
Bill Pmt -Check	01/19/2023	1461	Rogers, Carole - Expense Reimbursement	(264)
Bill Pmt -Check	01/19/2023	1462	Spectrum (Time Warner)	(325)
Liability Check	01/20/2023		QuickBooks Payroll Service	(57,904)
Bill Pmt -Check	01/23/2023	1463	Regional Access Project Foundation	(2,000)

## Desert Healthcare District Check Register

Туре	Date	Num	Name	Amount
Bill Pmt -Check	01/23/2023	1464	Andrea S. Hayles - Expense Reimbursement	(57)
Bill Pmt -Check	01/23/2023	1465	Frazier Pest Control, Inc.	(33)
Bill Pmt -Check	01/23/2023	1466	Shred-It	(122)
Bill Pmt -Check	01/23/2023	1468	Angel View Inc Grant Payment	(34,555)
Bill Pmt -Check	01/24/2023	1467	Zendle, Les - Medical Premium Reimbursement	(9,303)
Bill Pmt -Check	01/25/2023	1469	Eric Taylor - Expense Reimbursement	(40)
Bill Pmt -Check	01/25/2023	1470	Verizon Wireless	(1,879)
Bill Pmt -Check	01/25/2023	1471	Top Shop	(752)
Check	01/25/2023		Bank Service Charge	(367)
Liability Check	01/26/2023		QuickBooks Payroll Service	(252)
Check	01/30/2023	Auto Pay	Principal Financial Group-	(895)
Check	01/30/2023	Auto Pay	Principal Financial Group-	(1,130)
Bill Pmt -Check	01/31/2023	1472	Carmina Zavala - Stipend	(441)
Bill Pmt -Check	01/31/2023	1473	Evett PerezGil - Stipend	(1,323)
Bill Pmt -Check	01/31/2023	1474	Image Source	(138)
Bill Pmt -Check	01/31/2023	1475	Ready Refresh	(50)
Bill Pmt -Check	01/31/2023	1476	Regional Access Project Foundation	(166)
Bill Pmt -Check	01/31/2023	1477	Negro Academic Scholarship Fund	(140)
TOTAL				(331,875)

						Desert Healthcare District		
						Details for Credit Card Expenditures		
						Credit card purchases - December 2022 - Paid January 2023		
						Count said particulated 2000m2012222 . and canada, 2020		
Number of c	redit cards hel	d by District p	ersor	nnel -2				
	Limit - \$25,000							
Credit Card								
	Bárzaga - Chi	ef Executive O	fficer					
	ristensen - Ch							
	es of charges:							
Office Suppl	lies, Dues for n	nembership, C	ompu	uter Supplie	es, Meals, Trav	el including airlines and Hotels, Catering, Supplies for BOD		
	EO Discretiona							
	s	tatement		İ				
	Month	Total	T T	Expense				
Year	Charged	Charges	t	Type	Amount	Purpose	Description	Participants
		\$ 8.673.08		-71				
Chris' State	ment.	ψ 0,010.00						
Jiiiio Otatei	T							
202	2 December	\$ 3,453.80		District				
202	2 December	\$ 3,433.00		GL	Dollar	Description		
						Clear Impact RBA Certification Training		
				6355		Zoom videoconference/webinar expense		
	+		-	6355		Loopup - October 2022 charges		
	+			6355		Loopup - November 2022 charges		
				6355		Microsoft Office subscription		
				6355		Asana annual membership		
				6360		Intuit -W-2 and 1099 forms for 2022		
	+		1	5500	\$ 3,453.80			
	+		1		<del>↓ 0,400.00</del>			
Conrado's S	itatement:		+					
nuu0 3 U			1					
202	2 December	\$ 5.219.28	1					
_02		÷ 0,2.0.20	1	District				
			1	GL	Dollar	Description		
	+		1	6352		Road Runner Meeting - Director Barraza, Director De Lara, & Conrado Barzaga		
	+		1	6352		Classic Club - Staff team-building lunch		
	1		1	5240		Uber Eats - 12/20/22 Board Meeting Food		
	+		1-	5240		Grubhub - 12/20/22 Board Meeting Food		
	+		1-	6352		Starbucks Meeting - Conrado Barzaga		
					\$ 4.500.74	Renaissance - Board & Staff holiday dinner		
	+		1	1302	\$ 5,219.28			
		l .	1	1	,			1

#### Las Palmas Medical Plaza Check Register - LPMP As of January 31, 2023

Туре		Date	Num	Name	Amount
1000 - CHECKING CA	SH	ACCOUNTS			
1046 · Las Palmas Me	edic	al Plaza			
Bill Pmt -Check		01/03/2023	10674	Imperial Security	(2,125)
Bill Pmt -Check		01/05/2023	10675	INPRO Environmental Management Services	(4,260)
Bill Pmt -Check		01/05/2023	10676	Stericycle, Inc.	(1,075)
Bill Pmt -Check		01/09/2023	10677	Imperial Security	(2,125)
Bill Pmt -Check		01/10/2023	10678	Palm Springs Disposal Services Inc	(2,651)
Bill Pmt -Check		01/10/2023	10679	Southern California Edison	(806)
Bill Pmt -Check		01/12/2023	10680	Imperial Security	(2,125)
Bill Pmt -Check		01/17/2023	10681	Frontier Communications	(268)
Bill Pmt -Check		01/17/2023	10682	Imperial Security	(2,125)
Bill Pmt -Check		01/23/2023	10683	INPRO Environmental Management Services	(14,900)
Bill Pmt -Check		01/25/2023	10684	Imperial Security	(2,125)
Check		01/30/2023		Bank Service Charge	(642)
Bill Pmt -Check		01/31/2023	10685	Desert Air Conditioning Inc.	(2,465)
Bill Pmt -Check		01/31/2023	10686	Desert Water Agency	(596)
TOTAL					(38,288)

## Desert Healthcare District CEO Discretionary Fund Detail

Date	Name	Memo	Amount
6325 · CEO Discretionary Fund			
07/14/2022	Regional Access Project Foundation	Nonprofit Desert Fast Pitch sponsorship	5,000
08/24/2022	Coachella Valley Economic Partnership	2022 CVEP Economic Summit - Silver Sponsorship	5,000
10/20/2022	UC Riverside Foundation	UCR SOM Celebration of Medical Education Gala - Bronze Sponsorship	5,000
11/03/2022	Blood Bank of San Bernardino	11.12.22 Thanks4Giving Gala	3,000
01/27/2023	First Bankcard (Union Bank)	Wal-Mart -Clothing for migrant children left in Coachella Valley during the holidays, donated to the Galilee Center	1,444
01/27/2023	First Bankcard (Union Bank)	Donation to The Girlfriend Factor	2,500
TOTAL			21,944



#### **MEMORANDUM**

DATE: February 15, 2023

TO: F&A Committee

RE: Retirement Protection Plan (RPP)

Current number of participants in Plan:

	<u>December</u>	<u>January</u>
Active – still employed by hospital	77	74
Vested – no longer employed by hospital	56	58
Former employees receiving annuity	<u>7</u>	
Total	<u>140</u>	<u>139</u>

The outstanding liability for the RPP is approximately **\$3.3M** (Actives - \$1.8M and Vested - \$1.5M). US Bank investment account balance \$4.6M. Per the June 30, 2022, Actuarial Valuation, the RPP has an Overfunded Pension Asset of approximately **\$1.0M**.

The payouts, excluding monthly annuity payments, made from the Plan for the seven (7) months ended January 31, 2023, totaled **\$172K.** Monthly annuity payments (7 participants) total **\$1.0K** per month.

#### DESERT HEALTHCARE DISTRICT **OUTSTANDING GRANTS AND GRANT PAYMENT SCHEDULE** January 31, 2023 TWELVE MONTHS ENDING JUNE 30, 2023 6/30/2022 Current Yr Total Paid Prior Yrs **Total Paid Current Yr** Approved Open BALANCE Grant ID Nos. Grants - Prior Yrs Bal Fwd 2022-2023 July-June July-June 2014-MOU-BOD-11/21/13 10,000,000 \$ 4.990.000 4.990.000 Memo of Understanding CVAG CV Link Support \$ 119,432 \$ 11,944 2021-1136-BOD-01-26-21 Ronald McDonald House Charities - Temporary Housing & Family Support Services - 1 Yr. 11,944 \$ Blood Bank of San Bernardino/Riverside Counties - Bloodmobiles for Coachella Valley - 18 Months 150,000 \$ 15,000 15,000 \$ 2021-1171-BOD-03-23-21 \$ 2021-1266-BOD-04-27-21 Galilee Center - Our Lady of Guadalupe Shelter - 1 Yr. \$ 150,000 \$ 15,000 15.000 \$ 30,000 \$ 2021-1277-BOD-04-27-21 Lift To Rise - United Lift Rental Assistance 2021 - 8 Months \$ 300,000 \$ 30,000 2021-1280-BOD-05-25-21 Desert AIDS Project - DAP Health Expands Access to Healthcare - 1Yr. \$ 100,000 \$ 10,000 10.000 \$ 2021-1296-BOD-11-23-21 Coachella Valley Volunteers In Medicine - Improving Access to Healthcare Services - 1 Yr. 154,094 \$ 84,752 69,342 \$ 15,410 2021-1289-BOD-12-21-21 82.500 67.500 15.000 Desert Cancer Foundation - Patient Assistance Program - 1 Yr. 150,000 \$ \$ 2022-1301-BOD-01-25-22 UCR Regents - Community Based Interventions to Mitigate Psychological Trauma - 1 Yr. 113,514 \$ 62,433 51,081 \$ 11,352 2022-1302-BOD-01-25-22 Vision To Learn - Palm Springs, Desert Sands, and Coachella Valley School Districts 1 Yr. 50,000 \$ 27,500 22,500 \$ 5,000 2022-1303-BOD-01-25-22 CSU San Bernardino Palm Desert Campus Street Medicine Program - 1 Yr. 54,056 \$ 29,731 24,325 5,406 55,553 2022-1306-BOD-02-22-22 Olive Crest Treatment Center - General Support for Mental Health Services - 1 Yr. 123,451 67,898 12,345 2022-1311-BOD-04-26-22 Desert Arc - Healthcare for Adults with Disabilities Project Employment of Nurses - 1 Yr. 102,741 \$ 56,508 46,233 10,275 42,235 34,555 2022-1313-BOD-04-26-22 Angel View - Improving Access to Primary and Specialty Care Services for Children With Disabilities 1 Yr. 76,790 \$ 7,680 2022-1314-BOD-05-24-22 Voices for Children - Court Appointed Special Advocate Program - 1 Yr. 60.000 \$ 60.000 27.000 \$ 33.000 2022-1325-BOD-06-28-22 Vision Y Compromiso - CVEC Unrestricted Grant Funds - 2 Yrs. 150,000 \$ 150,000 33,750 116,250 \$ 2022-1327-BOD-06-28-22 Youth Leadership Institute - Youth Voice in Mental Health - 2 Yrs. 50,000 \$ 50,000 11,250 \$ 38,750 150,000 \$ 150,000 33,750 2022-1328-BOD-06-28-22 El Sol - Expanding Access to Educational Resources for Promotoras - 2 Yrs. 116,250 Pueblo Unido - Improving Access to Behavioral Health Education and Prevention Services - 2 Yrs. 2022-1331-BOD-06-28-22 50.000 \$ 50.000 11.250 \$ 38.750 2022-0965-BOD-06-28-22 Desert Healthcare Foundation - Behavioral Health Initiative Expansion - 3 Yrs \$ 2,000,000 \$ 2,000,000 2.000.000 \$ 2,566,566 2.566.566 \$ 2,566,566 \$ 2022-22-15-BOD-06-28-22 Carry over of remaining Fiscal Year 2021/2022 Funds\* 5,000 2022-1323-Mini-07-21-22 Alianza Nacional De Campesinas, Inc - Mini Grant 5.000 \$ 2022-1321-Mini-07-25-22 Theresa A. Mike Scholarship Foundation - Mini Grant \$ 5,000 5,000 \$ 100,000 \$ 77,500 2022-1324-BOD-07-26-22 Galilee Center - Our Lady of Guadalupe Shelter - 2 Yr. 22.500 2022-1332-BOD-07-26-22 Alianza CV - Expanding and Advancing Outreach Through Increasing Capacity Development - 2 Yrs. \$ 100,000 22,500 \$ 77,500 2022-1322-Mini-08-18-22 Hanson House Foundation, Inc. - Mini Grant \$ 5,000 5,000 \$ 2022-1329-BOD-09-27-22 DPMG - Mobile Medical Unit - 3 Yrs. \$ 500,000 50.000 \$ 450.000 2022-1350-BOD-09-27-22 JFK Memorial Foundation - Behavioral Health Awareness and Education Program - 1 Yr. \$ 57,541 25,893 31,648 \$ 38.250 2022-1355-BOD-09-27-22 85.000 46.750 Joslyn Center - The Joslyn Wellness Center - 1 Yr. 2022-1361-BOD-09-27-22 DAP Health - DAP Health Monkeypox Virus Response - 1 Yr. \$ 586,727 101,710 \$ 485,017 \$ 2022-1364-Mini-10-24-22 Al Horton Memorial Rotary Foundation - Mini Grant 5,000 5,000 2022-1356-BOD-10-25-22 Blood Bank of San Bernardino/Riverside Counties - Coachella Valley Therapeutic Apheresis Program - 1 Yr. \$ 140.000 63.000 77.000 2022-1358-BOD-10-25-22 Foundation for Palm Springs Unified School District - School-Based Wellness Center Project - 1 Yr. \$ 110,000 49,500 60,500 2022-1362-BOD-10-25-22 Jewish Family Service of the Desert - Mental Health Counseling Services for Underserved - 2 Yrs. \$ 160,000 36,000 124,000 2022-1326-BOD-12-20-22 TODEC - TODEC's Equity Program - 2 Yrs. \$ 100,000 \$ 100,000 OneFuture Coachella Valley - Building a Healthcare Workforce Pipeline - 2 Yrs. 2022-1330-BOD-12-20-22 \$ 605,000 \$ 605,000 \$ 332,561 74.826 \$ 257,735 2022-1369-BOD-12-20-22 ABC Recovery Center - Cost of Caring Fund Project - 1 Yr. 10.000 \$ 2023-1357-Mini-01-17-23 Desert Recreation Foundation - Mini Grant 10,000 2023-1333-BOD-01-24-23 Organizacion en California de Lideres Campesinas - Healthcare Equity for ECV Farmworker Women - 2 Yrs. \$ 150,000 150,000 2023-1363-BOD-01-24-23 Pegasus Riding Academy - Pegasus Equine Assisted Therapy - 1 Yr. 60,092 60,092 TOTAL GRANTS 16,670,644 \$ 10,552,067 \$ 3,116,922 \$ 5,136,599 \$ 514,179 \$ 8,018,210 Amts available/remaining for Grant/Programs - FY 2022-23: G/L Balance: Amount budgeted 2022-2023 4,000,000 1/31/2023 Amount granted through January 31, 2023: (3.116.922 2131 \$ 4.498.210 Financial Audits of Non-Profits; Organizational Assessments 2281 \$ 3,520,000 FY 21-22 Funds 2,566,566 Net adj - Grants not used: Matching external grant contributions Total 8,018,210 Balance available for Grants/Programs \* Value listed in Total Paid column reflects funds granted from carryover funds. Actual grant payments will be reflected under the respective grant.



Date: February 15, 2023

To: Finance & Administration Committee

Subject: Increase CEO Discretionary Fund from \$25,000 to \$50,000

**Staff Recommendation:** Consideration to increase CEO Discretionary Fund from \$25,000 to \$50,000.

#### **Background:**

- For the past 3 years, the annual budget for the CEO's Discretionary Fund has been \$25,000.
- As the COVID-19 Pandemic restrictions begin to disappear many more community events are taking place for which an increased District's presence and contributions are required.
- It would benefit the District to enhance and expand its visibility through participating in more community events, in which the partnership with the District is highlighted.
- Staff recommends approval of increasing the CEO Discretionary Fund from \$25,000 to \$50,000.

#### **Fiscal Impact:**

Present annual budget is \$25,000. The proposed increase will increase the annual expense by an additional \$25,000.

#### **Desert Healthcare District** CEO Discretionary Fund July 2022 through January 2023

Type	Date	Num	Name	Memo	Amount
6325 · CEO Discretionary Fund		ary Fund			
Bill	07/14/2022	3252021-589	Regional Access Project Foundation	Nonprofit Desert Fast Pitch sponsorship	5,000.00
Bill	08/24/2022	3244	Coachella Valley Economic Partnership	2022 CVEP Economic Summit - Silver Sponsorship	5,000.00
Bill	10/20/2022	#2022	UC Riverside Foundation	UCR SOM Celebration of Medical Education Gala - Bronze Sponsorship	5,000.00
Bill	11/03/2022	11.12.22	Blood Bank of San Bernardino	11.12.22 Thanks4Giving Gala	3,000.00
				Wal-mart -Clothing for migrant children left in Coachella Valley during the	
Bill	01/27/2023	14164902 Jan 23	First Bankcard (Union Bank)	holidays, donated to the Galilee Center	1,443.66
Bill	01/27/2023	14164902 Jan 23	First Bankcard (Union Bank)	Donation to The Girlfriend Factor	2,500.00
Total	6325 · CEO Disc	retionary Fund			21,943.66



Date: February 15, 2023

To: Finance & Administration Committee

Subject: Development Director (aka Senior Development Officer)

#### **<u>Staff Recommendation:</u>** Information and Discussion

#### **Background:**

- Prior to the District's 2021-2026 Strategic Plan the Board had approved a Senior Development Officer position in late 2019. The Senior Development Officer job description is included in the packet for review.
- During the first three months of 2020, staff was actively recruiting to fill this position.
- In March 2020, staff interviewed candidates and had narrowed the search down to a candidate residing in San Antonio, TX.
- This coincided with the onset of COVID-19 Pandemic stay-in-place restrictions, which led to the District closing its offices, thus interrupting the process.
- Efforts have been made to recruit for the position, as the pandemic eased, but without success in identifying a viable candidate
- In October 2021 the Board approved a new 5-Year Strategic Plan, which included as "Pursue new funding sources to support meeting CV healthcare needs (e.g.,
- Riverside County, grants, JVs/partnerships, Federal and State Govt.)" as a critical planning issue (see page 9 of Approved Strategic Plan document). The new strategic plan includes the following (see page 13 of the Approved Strategic Plan):
- Strategy # 1.6 Evaluate the potential to conduct community-based fund raising (Foundations, individuals, corporations) Hire a development director Explored planned giving program. Priority: Low
- In early 2022, in order to pursue additional funding opportunities staff presented the option of hiring a grant-writing consulting group.
- In April 2022 this F&A Committee recommended approval of a contract with California Consulting Group. The Board approved such contract at the April 2022 Board meeting.
- California Consulting actively works with the District staff to identify local, state, and federal funding opportunities.
- To date, California Consulting has successfully secured a grant for almost \$1.3million from Riverside County. To date, staff has secured outside funding in the amount of \$5,140,977 including the aforementioned grant to support local nonprofits in their collective response to COVID-19.
- California Consulting is also exploring infrastructure grants to help secure seismic retrofitting dollars and is working to ensure our hospital is listed as a critical infrastructure asset by the County of Riverside, a condition to pursue infrastructure grants.

#### **Fiscal Impact:**

Presently - none



#### **Senior Development Officer**

#### **POSITION SUMMARY**

The Senior Development Officer is responsible for developing and executing a comprehensive donor development strategy. Working collaboratively with a diverse and wide array of internal and external stakeholders, this position manages a robust fund development portfolio of current and potential donors, grants, and other resources, in support of the District's mission.

#### **FLSA Status**

This position is exempt under the Fair Labor Standards Act.

#### **Reporting Relationship**

Reports to the Chief Executive Officer (CEO).

#### **ESSENTIAL DUTIES AND RESPONSIBILITIES**

- Ability to clearly and compellingly articulate the mission and importance of the Desert Healthcare District & Foundation's goals. Ability to speak to the District and Foundation's program priorities with clarity and confidence.
- Create, plan, implement and staff events and/or special projects in support of fundraising priorities and leadership engagement; adapts engagement plans as needed.
- Keep accurate records of calls, relationship information, development strategies and goals.
- Work in partnership with colleagues to build and maintain current donor profiles.
- Establish and maintain strong professional relationships through cultivation, solicitation, and stewardship; works with executive leadership to identify, solicit, and secure donors and prospects.
- Solicit gifts directly, and develop other senior colleagues to support solicitation efforts.
- funding opportunities and grants.
- Partner in the organization's strategic planning and programmatic evaluation processes.

Other duties may be assigned. The duties listed here are typical examples of the work performed; not all duties assigned are included, nor is it expected that all similar positions will be assigned every duty.

#### **Supervisory Responsibilities**

None

#### **MINIMUM QUALIFICATIONS**

To perform this job successfully, and individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

#### **Education**

A Bachelor's degree from an accredited institution, or the equivalent; a degree in Business Administration or a similar area of study is preferred.

#### **Professional Experience**

- Five (5) years of related professional experience at a senior level.
- Demonstrated knowledge of the principles, tools and strategies used in stakeholder engagement, assessment, planning and evaluation, and strategic planning.

#### **Language Skills**

- The ability to read, analyze, and interpret general business periodicals, professional journals, technical procedures, or governmental regulations.
- The ability to write reports and business correspondence.
- The ability to make persuasive and compelling presentations to the board, high level stakeholders, and the media.
- The ability to effectively present information and respond to questions from groups of managers, constituents, internal and external stakeholders, and the general public.

#### **Mathematical Skills**

- Ability to add, subtract, multiply, and divide in all units of measure, using whole numbers, common fractions, and decimals.
- Ability to compute rate, ratio, and percent and to draw and interpret graphs.

#### **Reasoning Ability**

- Ability to solve practical problems and deal with a variety of concrete variables where only limited standardization exists.
- Ability to interpret a variety of instructions furnished in written, oral, diagram, or schedule form.

#### **Computer Skills**

• Solid experience with computer skills in email and calendaring applications, and in using word processing, spreadsheets, presentation, and database software.

#### **Other Skills & Qualifications**

 Ability to manage and prioritize multiple tasks and projects according to established organization criteria and protocols.

- Ability to effectively communicate in a clear and compelling manner with stakeholders of every level.
- Demonstrated results in securing funding from the private and public sector, including foundations and other philanthropic organizations.
- Demonstrated ability to develop, foster and sustain professional relationships with donors
- Excellent verbal and written communication skills.
- Strong organizational skills and time management skills.
- Ability to work collaboratively as part of a small staff team.
- Strong interpersonal skills and the ability to work in a diverse work environment.
- Ability to produce quality work in a flexible and fast-paced environment.

•

#### **Certificates, Licenses, and Registrations**

None.

#### **Travel Requirements**

This position requires travel locally, regionally, and statewide up to 50% of the time.

#### **Physical Demands**

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodation may be made to enable individuals with disabilities to perform the essential functions.

The employee will sit, talk, hear, and use hands up to 2/3 of the time. The employee will stand and walk up to 1/3 of the time. The employee is routinely required to carry and/or lift up to 25 pounds.

#### **Work Environment**

The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

The noise level in the work environment is usually quiet.

This position requires the flexibility to work weekends and evenings as needed.



### Desert Healthcare District & Foundation

Strategic Plan

Approved by the DHCD/F Board on October 26, 2021







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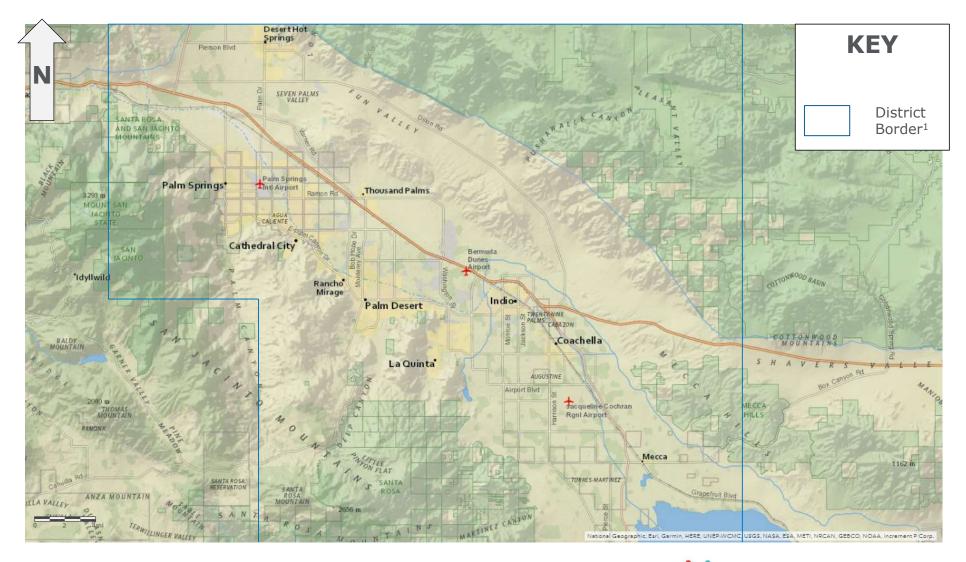
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# Strategic Plan is Specific to the Entire District -- Coachella Valley As A Whole



1. District border is hand drawn by Veralon and represents an approximation of the district boundaries.







# DHCD/F Enabling Legislation, Mission and Vision







## DHCD/F Enabling Legislation Clarifies the Emphasis Is On Health Services

AB 2414, Eduardo Garcia. Desert Healthcare District.

"Existing law, the Local Health Care District Law, authorizes the organization and incorporation of local health care districts and specifies the powers of those districts, including, among other things, the power to establish, maintain, and operate, or provide assistance in the operation of, one or more health facilities or health services, including, but not limited to, outpatient programs, services, and facilities; retirement programs, services, and facilities; chemical dependency programs, services, and facilities; or other health care programs, services, and facilities and activities at any location within or without the district for the benefit of the district and the people served by the district."<sup>1,2</sup>

- 1. Source: Assembly Bill 2414 Chapter 416
- 2. During the strategic planning retreat this description of the purpose of DHCD/F was cited as a means of emphasizing that the role is specific to healthcare services and resources







# DHCD/F Mission Statement

"To achieve optimal health at all stages of life for all District residents"

1

1. Source: Desert Healthcare District / Desert Healthcare Foundation Strategic Plan, adopted June 27, 2017







## DHCD/F Vision Statement

"Equitably connecting Coachella Valley residents to health and wellness services and programs through resources and philanthropy, health facilities, information and community education, and public policy"<sup>1</sup>

1. Source: Desert Healthcare District / Desert Healthcare Foundation Strategic Plan, adopted June 27, 2017







# Critical Planning Issues







## Critical Planning Issues

- Resolve the hospital lease and seismic investment
- Maintain the District's reserves at the current level until the Tenet situation is resolved
- Evaluate current/future programs and services to which DHCD/F provides funds using effectiveness and impact criteria and looking at impact
- No new parcel tax funding in the short term (at least 2 years)
- Pursue new funding sources to support meeting CV healthcare needs (e.g., Riverside County, grants, JVs/partnerships, Federal and State Govt.)
- Expand access to care: focus on health care
  - Community-oriented primary care (medical), mental health and dental services
- Enhance equity for all residents accessing care
- Measure/assess the impact on and size of a population to which DHCD/F holds organizations/programs accountable for achieving stated goals
- Encourage innovation and collaboration
- Enhance DHCD/F's lobbying capabilities, as needed and targeted







### Goals and Strategies







## Discussion: Setting Preliminary Goals and Strategies

- Goal an <u>outcome</u> to be achieved over a 5-year period.
  - Describes <u>what</u> DHCD/F is going to achieve through the implementation of strategies
- **Strategy** an <u>action</u> to be taken in support of accomplishing the goal.
  - A statement of <u>how</u> DHCD/F will accomplish the goal
  - Strategies are stated for a 3-year period and can be refined annually







#### CPIs "Drive" Selection of *Draft* DHCD/F Goals

Critical Planning Issues

- Goal 1: Proactively increase the financial resources DHCD/F can apply to support community health needs
- Goal 2: Proactively expand community access to primary and specialty care services
- Goal 3: Proactively expand community access to behavioral/mental health services
- Goal 4: Proactively measure and evaluate the impact of DHCD/F-funded programs and services on the health of community residents
- Goal 5: Be responsive to and supportive of selected community initiatives that enhance the economic stability of the District residents
- Goal 6: Be responsive to and supportive of selected community initiatives that enhance the environment in the District's service area
- Goal 7: Be responsive to and supportive of selected community initiatives that enhance the general education of the District's residents



Goal 1: Proactively increase the financial resources DHCD/F can apply to support community health needs

Strategies	Priority	Lead Party	Start Date	<b>Complete Date</b>
1.1 Develop a healthcare delivery system vision for the Coachella Valley	High	CEO	Oct '21	Mar '22
1.2 Pursue renegotiation of the hospital lease - Complete seismic retrofit design/planning	High	Ad-Hoc	Immediate	Jan '24
1.3 Expand capabilities and activities for obtaining new grant funding	High	CEO	Immediate	Ongoing
- Hire grant writer (already in budget) (Jan)				
1.4 Work with Riverside University Health System to continue/expand funds provided to DHCD/F to meet community health needs	High	CEO	Ongoing	Ongoing
1.5 Identify opportunities and implement selected joint venture/partnerships with community organizations to jointly support funding of selected community health needs	Moderate	CEO	Nov '21	Ongoing
1.6 Evaluate the potential to conduct community-based fund raising (Foundations, individuals, corporations)  - Hire a development director	Low	CEO	Mar '22	Ongoing
<ul> <li>Explored planned giving program</li> </ul>				





Goal 2: Proactively expand community access to primary and specialty care services

Strategies	Priority	Lead Party	Start Date	<b>Complete Date</b>
2.1 Provide funding to support an increase in the number of primary care and specialty professionals (clinicians, physicians, physician assistants, nurses, nurse practitioners, etc.)	High	CPO*	Nov '21	Ongoing
2.2 Provide funding to support an increase in the number of clinics and needed programs (FQHCs, community clinics, multi-purpose community centers) in geographically-targeted markets and the days and hours that they operate	High	СРО	Nov '21	Ongoing
2.3 Provide funding support and evaluation to community organizations providing expanded mobile primary and specialty care services	High	СРО	Mar '22	On-going
<ul> <li>In support of the District buying a mobile van for primary care and vaccinations, identify operating costs and resources required</li> </ul>				
2.4 Provide funding support to community organizations providing primary and specialty care via telehealth     - Fund telehealth internet hubs to increase access in underserved communities	High	СРО	Dec '21	Ongoing
2.5 Collaborate/partner with culturally-competent training programs to expand primary care residency and nursing programs with required retention initiatives	Moderate	СРО	Dec '21	Ongoing
2.6 Collaborate/partner with the Riverside University Health System on increasing the number of public health initiatives, including but not limited to: COVID-19, obesity, sex education, drug use/addiction, and nutrition	Moderate	CEO/ Program Staff	Dec '21	Ongoing
2.7 Utilize an equity lens to expand services and resources to underserved communities - Increase the number of Promatoras/CHWs**	High	CEO/ Program Staff	Dec '21	Ongoing

<sup>\*</sup>CPO - Chief Program Officer



<sup>\*\*</sup> CHW - Community health worker

#### Goal 3: Proactively expand community access to behavioral/mental health services

Strategies	Priority	Lead Party	Start Date	<b>Complete Date</b>
3.1 Provide funding to support an increase in the number of behavioral/mental health professionals (includes training)		SPO - BMH**	Jan '22	Ongoing
3.2 Provide funding to CBOs to support an increase in the number of days and hours of operation of behavioral/mental health services*	High	SPO - BMH	Jan '22	Ongoing
3.3 Provide funding to CBOs enabling an increase in the number and the geographic dispersion of sites providing behavioral/mental health services (consider co-location with other health services)	High	SPO - BMH	Jan '22	Ongoing
3.4 Provide funding support to CBOs providing telebehavioral/mental health services	High	SPO - BMH	Jan '22	Ongoing
3.5 Work with the new private psychiatric and community hospitals to identify opportunities to collaborate on the delivery of community-based behavioral/mental health services (payer mix)	Moderate	SPO - BMH	Sept '22	Ongoing
3.6 Educate community residents on available behavioral/mental health resources	Moderate	SPO - BMH	Oct '21	Ongoing
3.7 Collaborate/partner with community providers to enhance access to culturally-sensitive behavioral/mental health services	Moderate	SPO - BMH	Mar '22	Ongoing

<sup>\*</sup>CBO - community based organization







<sup>\*\*</sup> SPO - BMH - Senior Program Officer Behavioral & Mental Health

Goal 4: Proactively measure and evaluate the impact of DHCD/F-funded programs and services on the health of community residents

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Strategies	Priority	Lead Party	Start Date	<b>Complete Date</b>
4.1 Adopt Clear Impact performance management and RBA* platform to track and report impact	High	СРО	Jan '22	Ongoing
4.2 Evaluate the potential to offer multi-year grants to organizations	Moderate	СРО	Jan '22	Ongoing
4.3 Require, where appropriate, grantees to conduct and report the results of patient satisfaction surveys	Low	СРО	July '22	Ongoing
4.4 Conduct a CHNA in 5 years (2026)	Low	CEO, CPO	2026	2026
4.5 Annually report progress of funded progams/services toward meeting identified community health needs	High	СРО	Jan '22	Ongoing
4.6 Support local organizations' capacity building efforts	Low	СРО	Jan '22	Ongoing

<sup>\*</sup>RBA -- Results based accountability







### Goal 5: Be responsive to and supportive of selected community initiatives that enhance the economic stability of the District residents

Strategies	Priority	Lead Party	Start Date	<b>Complete Date</b>
5.1 On a situational basis, play a role in raising awareness of/facilitating progress on the social determinants of health specific to homelessness of community residents and be a catalyst for community organizations to act in implementing solutions	Moderate	СРО	Oct '21	Ongoing
5.2 On a situational basis, play a role in raising awareness of/facilitating progress on the social determinants of health specific to affordable housing for community residents and be a catalyst for community organizations to act in implementing solutions	Moderate	CEO	Oct '21	Ongoing
5.3 On a situational basis, play a role in raising awareness of/facilitating progress on the social determinants of health specific to poverty among community residents and be a catalyst for community organizations to act in implementing solutions	Moderate /Low	CEO	Oct '21	Ongoing
5.4 Promote Health Action Planning and co-location of healthcare services in affordable housing developments	Moderate	CEO	Oct '21	Ongoing









#### Goal 6: Be responsive to and supportive of selected community initiatives that enhance the environment in the District's service area

Strategies	Priority	Lead Party	Start Date	<b>Complete Date</b>
6.1 Play a role in raising awareness of the impact of air quality in the East Coachella Valley on the health of community residents and be a catalyst for community organizations to act in implementing solutions	Moderate	CCE*	Ongoing	Ongoing
6.2 Play a role in raising awareness of the impact of poor water quality in the East Coachella Valley on the health of community residents and be a catalyst for community organizations to act in implementing solutions	Moderate	CCE	Ongoing	Ongoing
6.3 Collaborate with and support public organizations in the Coachella Valley to address SDOH** related to the environment (air quality, water quality and shelter)	Moderate	CCE	Ongoing	Ongoing

<sup>\*</sup>CCE -- Chief of Community Engagement







<sup>\*\*</sup> SDOH - Social determinants of health

### Goal 7: Be responsive to and supportive of selected community initiatives that enhance the general education of the District's residents

Strategies	Priority	Lead Party	Start Date	<b>Complete Date</b>
7.1 Play a role in raising awareness of the impact of general health education on the health of community residents and be a catalyst for community organizations to act in implementing solutions  - Education including the ConnectIE platform and other resources	Moderate	CCE	Ongoing	Ongoing
7.2 Play a role in raising awareness of the impact of school resources on the health of community residents and be a catalyst for community organizations to act in implementing solutions	Moderate	CCE	Ongoing	Ongoing







### Appendices







# Potential Sources of New Funding







### Potential Modes of New Funding

Potential Source of New Funds	Observations	Priority # or "Not Viable"*
Early Negotiation of the Hospital Lease (Expires May 2027)	Potential to generate revenue to support DHCD/F activities	Highest Priority
Use Portion of Reserve (\$59M less \$7M already pledged)	<ul> <li>Draw down or guarantee would reduce DHCD/F's "reserves" to support operations, capitalize investments and seismic retrofit</li> <li>Almost all Board members not supportive</li> </ul>	Not at this time
New Parcel Tax	<ul> <li>Economic downturn due to COVID makes this unlikely in next 3-4 yrs.</li> <li>Expected to be politically unpopular</li> </ul>	Potential Source but Beyond the Next 2-3 years
Seek Grants Through State/National Philanthropic Sources	<ul> <li>Is an opportunity; magnitude difficult to quantify</li> <li>Requires grant writer (Sr. Dir. Development previously approved)</li> </ul>	High priority
Local Community Fundraising (e.g., Galas)	<ul> <li>Is an opportunity; magnitude difficult to quantify</li> <li>DHCD/F could be perceived as competing with other local organizations</li> </ul>	Viability to be Assessed

<sup>\*</sup> Priority rating was identified by the DHCD/F board and management team through discussion during the September 2021 strategic planning retreat

Continued next page







### Potential Modes of New Funding

Potential Source of New Funds	Observations	Priority # or "Not Viable"*
Debt (Use the most beneficial method to finance)	\$59M (\$52M net) principal/reserve is DHCD/F's only collateral asset; Requires pledge of revenue or guarantee, debt or a guarantee would reduce availability of these funds for operations, capital investment or seismic funding	Feasibility and strategic and financial impact to be evaluated
Funding Support by County	<ul> <li>Riverside County Dept. of Public Health recently provided \$2M. Potential exists for future funding</li> <li>Access to funding can be bureaucratic/uncertain</li> </ul>	High priority
Funding Support by Hospitals	Investments focused on their assisting their services and viability unlikely	Low priority

<sup>\*</sup> Priority rating was identified by the DHCD/F board and management team through discussion during the September 2021 strategic planning retreat







### Community Health Needs Evaluation Exercise Findings







### **Evaluation of Community Needs**

- Community needs were highlighted through CHNA and discussion during day 1 of the DHCD/F retreat
  - Summarized by priority category: economic stability, health access, mental health, environment, education, other
- Evaluative criteria were agreed to on day 1 of the retreat
  - Magnitude of need by the District's residents (size of population served)
  - Extent to which improving the issue enhances equitability of healthcare
  - Degree of impact DHCD/F can achieve through its funding support (resources available)
  - Timeliness of achieving progress
  - Fit with DHCD/F's Mission, vision and capabilities and resources
- Within each of the priority categories, the board assessed the needs against the 5 criteria







### Evaluation Exercise: Economic Stability\*

	Select: High, Moderate or Low					
Economic stability community needs	Magnitude of need by District residents (size pop. served)	Extent to which	Degree of impact DHDF can achieve through its	Timeliness of achieving progress	Fit with DHCD/F's Mission, vision and capabilities	Priority Conclusion (High, Moderate, Low, None)
Homelessness	High	High	Mod/Low	Mod/Low	Yes	Moderate
Affordable housing	High	Moderate	Mod/Low	Low	Yes/No (Spilt)	Moderate
Higher paying jobs					No	
Poverty	Moderate	High	Low	Low	Yes/No (Spilt)	Mod/Low
Substandard housing (missing gas for stove, over crowded, etc.)					No	
Little to no employment					No	

<sup>\*</sup> The seven members of the DHCD/F board evaluated each of the community needs against the criteria. The rating assigned ("high", "moderate", "low" reflects the majority of the votes





### Evaluation Exercise: Health Access\*

Select: High, Moderate or Low							
Health access community needs	Magnitude of need by District residents (size pop. served)	Extent to which improving the issue enhances equitability of healthcare	Degree of impact DHDF can achieve through its funding support	Timeliness of achieving progress	Fit with DHCD/F's Mission, vision and capabilities	Priority Conclusion (High, Moderate, Low, None)	
Clinician shortage	High	High	Moderate	Moderate	Yes	High/Mod	
Healthcare is expensive (services, insurance, prescriptions)	High/Mod	High	High	High	Yes	High	
Quality of care (outcomes., physician empathy, accuracy of diagnosis)	High	High	Mod/Low	Low	Yes	Mod/Low	
East Valley access to healthcare services	High	High	High	High/Mod	Yes	High	

<sup>\*</sup> The seven members of the DHCD/F board evaluated each of the community needs against the criteria. The rating assigned ("high", "moderate", "low" reflects the majority of the votes





### Evaluation Exercise: Mental Health\*

	Select: High, Moderate or Low					
Mental health community needs	Magnitude of need by District residents (size pop. served)	Extent to which improving the issue enhances equitability of healthcare	Degree of impact DHDF can achieve through its funding support	Timeliness of achieving progress	Fit with DHCD/F's Mission, vision and capabilities	Priority Conclusion (High, Moderate, Low, None)
Mental health is an important issue	High	High	High	High/Mod	Yes	High
Need more mental health clinics/resources	High	High	High	High	Yes	High
People should know more about mental health and how to get help	High	High	High	High	Yes	High

<sup>\*</sup> The seven members of the DHCD/F board evaluated each of the community needs against the criteria. The rating assigned ("high", "moderate", "low" reflects the majority of the votes





### **Evaluation Exercise: Environment\***

	Select: High, Moderate or Low					
Environment community needs	Magnitude of need by District residents (size pop. served)	equitability of	can achieve through its	Timeliness of achieving progress	Fit with DHCD/F's Mission, vision and capabilities	Priority Conclusion (High, Moderate, Low, None)
Infrastructure needs (sidewalks, lighting, internet connectivity					No	
Transportation (lack of transportation, no public transportation)					No	
Air quality in East CV	High	High	Moderate	Low	Yes	Moderate
Walkability is low					No	
Poor water quality in East CV	High/Mod	High	High/Mod	Mod/Low	Yes	High/Mod

<sup>\*</sup> The seven members of the DHCD/F board evaluated each of the community needs against the criteria. The rating assigned ("high", "moderate", "low" reflects the majority of the votes





### Evaluation Exercise: Education\*

	Select: High, Moderate or Low					
Education community needs	Magnitude of need by District residents (size pop. served)	Extent to which improving the issue enhances equitability of healthcare	Degree of impact DHDF can achieve through its funding support	Timeliness of achieving progress	Fit with DHCD/F's Mission, vision and capabilities	Priority Conclusion (High, Moderate, Low, None)
General health education (need more awareness on health issues not presented in schools)	High	High	High	High	Yes	High
School resources needed (guidance counselors, computers for students, tutoring, scholarships)	Low	Low	Low	Low	Yes/No (Split)	Low
Quality of education (need better quality of education, teachers who are passionate/care)					No	
General education attainment (more people need to go to college, differences in educational attainment across districts)					No	

<sup>\*</sup> The seven members of the DHCD/F board evaluated each of the community needs against the criteria. The rating assigned ("high", "moderate", "low" reflects the majority of the votes





### **Evaluation Exercise: Other Issues\***

	Select: High, Moderate or Low					
Other community needs (with high mentions)	Magnitude of need by District residents (size pop. served)	issue enhances	Degree of impact DHDF can achieve through its funding support	Timeliness of achieving progress	Fit with DHCD/F's Mission, vision and capabilities	Priority Conclusion (High, Moderate, Low, None)
High crime (crime is high in CV, fights and gang violence)					No	
Obesity (obesity is a problem, obesity among low income)	High	High	High/Mod	Moderate	Yes	High/Mod
Sex education in schools	High	High	High	High	Yes	High
Drug use/addiction (drug use is a problem, substance abuse rates high, methamphetamin e problem)	High	High	High	High	Yes	High
Food shortage/food access (lack of food, food access for low income)	High	High	High	High	Yes	High

<sup>\*</sup> The seven members of the DHCD/F board evaluated each of the community needs against the criteria. The rating assigned ("high", "moderate", "low" reflects the majority of the votes

