

DESERT HEALTHCARE DISTRICT

Special Finance, Legal, Administration, & Real Estate Committee Meeting May 14, 2019

A special meeting of the Finance, Legal, Administration, & Real Estate Committee of the Desert Healthcare District will be held at 2:00 PM, Tuesday, May 14, 2019, in the conference room on the 2nd floor of the Jerry Stergios Building, 1140 N. Indian Canyon Drive, Palm Springs, California.

AGENDA

- I. CALL TO ORDER
- **II. APPROVAL OF AGENDA**

III. PUBLIC COMMENT

At this time, comments from the audience may be made on items <u>not</u> listed on the agenda that are of public interest and within the subject-matter jurisdiction of the District. The Committee has a policy of limiting speakers to not more than three minutes. The Committee cannot take action on items not listed on the agenda. Public input may be offered on an agenda item when it comes up for discussion and/or action.

IV. APPROVAL OF MINUTES

1. F&A Minutes – Meeting April 9, 2019 – Pg. 2-5

ACTION

V. CEO REPORT

VI. CHIEF FINANCIAL OFFICER'S REPORT - Pg. 6

1. LPMP Leasing Update - Pg. 7

Information

VII. FINANCIAL REPORTS

ACTION

- 1. District and LPMP Financial Statements Pg. 8-18
- 2. Accounts Receivable Aging Summary Pg. 19
- 3. District Deposits Pg. 20-21
- 4. District Property tax receipts Pg. 22
- 5. LPMP Deposits Pg. 23-25
- 6. District Check Register Pg. 26-27
- 7. Credit Card Detail of Expenditures Pg. 28
- 8. LPMP Check Register Pg. 29
- 9. Retirement Protection Plan Update Pg. 30
- 10. Grant Payment Schedule Pg. 31

VIII. OTHER MATTERS

1.	District & RPP Investment Reports 1Q19 – Keith Stribling, Highmark Capital – Pg.	Information
	32-63	

2.	Investment Policy Resolution #19-06 FY 2019 – 2020 – Pg. 64-66	ACTION
3.	Legal Counsel Rate Increase \$200/hr. to \$225/hr Pg. 67	ACTION
4.	FY 2019 – 2020 Salary Range Proposal & Job Descriptions – Pg. 68-80	ACTION
5.	FY 2019 – 2020 Annual Budget Review – Pg. 81-94	ACTION

IX. ADJOURNMENT

If you have any disability which would require accommodation to enable you to participate in this meeting, please email Andrea S. Hayles, Special Assistant to the CEO and Board Relations Officer, at ahayles@dhcd.org or call (760) 323-6110 at least 24 hours prior to the meeting.



DESERT HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, LEGAL, AND HOSPITAL GOVERNANCE & OVERSIGHT COMMITTEE MEETING MINUTES April 9, 2019

Directors Present	District Staff Present	Absent
Chairman/Treasurer Mark Matthews	Chris Christensen, Interim CEO and CFO	Arthur Shorr,
Director Jennifer Wortham, DrPH -	Lisa Houston, COO	Community
Telephonic	Stephen Huyck, Accounting Manager	Member
Director Leticia De Lara, MPH	Andrea S. Hayles, Clerk to the Board	
Community Member Sid Rubenstein		

AGENDA ITEMS DISCUSSION ACTION

Chair Matthews called the			
meeting to order at 3 p.m.			
Chair Matthews asked for a	It was moved and seconded		
motion to approve the Agenda.	(Director De Lara, community		
	member Rubenstein) to approve the		
	agenda.		
	Motion passed unanimously.		
None			
Chair Matthews asked for a	It was moved and seconded		
motion to approve the F&A and	(Director De Lara, community		
Hospital Governance &	member Rubenstein) to approve the		
Oversight Committees'	minutes.		
minutes.	Motion passed unanimously.		
Chris Christensen, Interim CEO,			
explained the discussions on SB			
1152 - Hospital Patient			
Discharge Process for Homeless			
Patients at the April meeting,			
and Kevin Porter, Regional Vice			
President, Inland Empire,			
Hospital Association of			
	meeting to order at 3 p.m. Chair Matthews asked for a motion to approve the Agenda. None Chair Matthews asked for a motion to approve the F&A and Hospital Governance & Oversight Committees' minutes. Chris Christensen, Interim CEO, explained the discussions on SB 1152 - Hospital Patient Discharge Process for Homeless Patients at the April meeting, and Kevin Porter, Regional Vice President, Inland Empire,		



DESERT | HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, LEGAL, AND HOSPITAL GOVERNANCE & OVERSIGHT COMMITTEE MEETING MINUTES April 9, 2019

	T	
	Southern California providing a	
	presentation on how hospitals	
	in the Coachella Valley are	
	addressing SB 1152	
	requirements.	
	Michele Finney, CEO, Desert	
	Care Network, Desert Regional	
	Medical Center, described the	
	annual maintenance of the	
	Charity Care Policy and	
	compliance tracking of SB 1152.	
Public Comment	Katherine J Sullivan, PhD, PT,	
	FAHA, Medi-Cal and	
	neurological services expert,	
	explained that the homeless	
	are unable to access the Medi-	
	Medi services, describing a	
	potential partnership with the	
	District for the Comprehensive	
	Outpatient Rehabilitation	
	Facility (CORF) medical facility	
	for discharge placement for any	
	questionable insurance plan.	
	Dr. Sullivan explained that this	
	is an opportunity to integrate	
	the county and medical	
	services, and requested to	
	present her expertise to the	
	Board at the next scheduled	
	meeting.	
V. CEO Report	Chris Christensen, Interim CEO,	
	introduced Jeff Hocker, Hocker	
	Productions. Mr. Hocker	
	described the Palm Springs	
	Health and Fitness Expo, the	
	growth of the expo, and	
	changes for next year. Mr.	
	Hocker presented the District	
	with a check for \$2,000 for the	
	District's support of the expo.	



DESERT | HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, LEGAL, AND HOSPITAL GOVERNANCE & OVERSIGHT COMMITTEE MEETING MINUTES April 9, 2019

VI. Chief Financial Officer's Report 1. LPMP Leasing Update	Mr. Christensen outlined the policy for the Appointment of Duties of the F&A and Hospital Governance and Oversight Committee and the consideration to add three volunteer community members to the committee. The District will place an advertisement in the local paper requesting volunteer members join the committee. Community Member Rubenstein recommended Dick Grundy and he will advise him of the opening. Chair Matthews and Director De Lara expressed concerns about consolidating the two committees and ensuring both align with the objectives. Mr. Christensen suggested that the Ad Hoc Committee on Board and Staff Communications and Polices discuss the concerns and provide its recommendations to the Board. See item VIII.	
VII. Financial Reports	Chris Christensen, Interim CEO,	It was moved and seconded
1. District and LPMP Financial	detailed the Year to Date	(community member Rubenstein,
Statements	Variance Analysis explaining	Director De Lara) to approve the
2. Accounts Receivable Aging	the over- and under-budgeted	February & March 2019 District
Summary 3. District – Deposits	amounts. Chair Matthews described the Credit Card,	Financial Reports - Items 1-10 and to
5. District – Deposits	•	forward to the Board for approval. Motion passed unanimously.
	Check Register, and Retirement	iviolion passeu unanimousiy.



DESERT HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, LEGAL, AND HOSPITAL GOVERNANCE & OVERSIGHT COMMITTEE MEETING MINUTES April 9, 2019

4. District – Property Tax	Protection Plan (RPP) for	
Receipts	Director De Lara, the newly	
5. LPMP Deposits	appointed committee member.	
6. District – Check Register	The Grant Payment Schedule	
7. Credit Card – Detail of	was outlined by Mr.	
Expenditures	Christensen highlighting the	
8. LPMP – Check Register	\$10M for CV Link, the most	
9. Retirement Protection Plan	sizable commitment, and CVAG	
Update	will potentially approach the	
10. Grant Payment Schedule	District to commence	
	expending the funds.	
VIII. Other Matters		
1. Las Palmas Medical	Chris Christensen, Interim CEO,	It was moved and seconded
Plaza Marketing	explained the marketing plan to	(community member Rubenstein
Proposal	rent three vacancies at Las	Director De Lara) to approve the Las
	Palmas Medical Plaza, and	Palmas Medical Plaza Marketing
	engage with a Coldwell Banker	Proposal and forward to the Board
	Commercial broker at a 6%	for approval.
	commission rate.	Motion passed unanimously.
2. Kaufman Hall Strategic	Chris Christensen, Interim CEO,	It was moved and seconded
Planning Proposal	explained the prior work of	(Director De Lara, community
	Kaufman Hall with the District	member Rubenstein) to approve the
	for planning facilities,	Kaufman Hall Strategic Planning
	programs, and services and to	Proposal and forward to the Board
	continue the work with three	for approval.
	study sessions at \$30k per	Motion passed unanimously.
	session (NTE \$90k), excluding	•
	other reimbursable expenses.	
IV. Adjournment	Chair Matthews adjourned the	Audio recording available on the
	meeting at 3:38 p.m.	website at http://dhcd.org/Finance-
		and-Administration

ATTEST	:				
	Mark Matthews C	hair/Troac	urar Einanca &	Administration Committee	

Mark Matthews, Chair/Treasurer Finance & Administration Committee Desert Healthcare District Board of Directors

Minutes respectfully submitted by Andrea S. Hayles, Clerk of the Board.



Chief Financial Officer's Report

May 14, 2019

Preliminary Audit work will begin the week of May 20, 2019

The Annual Budget for FY 2019-2020 will be presented to the F&A Committee meeting at today's committee meeting.

<u>Las Palmas Medical Plaza - Property Management:</u>

Occupancy:

See attached unit rental status report.

93.7% currently occupied -

Total annual rent including CAM fees is \$1,220,221.

Leasing Activity:

Staff is working with Coldwell Banker Commercial, Listing Agreement approved at the April 2019 meeting to market the vacancies.

Las Palmas Medical Plaza Unit Rental Status As of May 1, 2019													
	4		T	1		S OI May 1, 2	2019			1	1	1	1
Unit	Tenant Name	Deposit		se Dates	Term	Unit	Percent	Monthly	Annual	Rent Per		Total Monthly Rent Inclg CAM	Total Annual Rent Incig CAM
			From	То		Sq Feet	of Total	Rent	Rent	Sq Foot	\$ 0.62		Rent Incig CAM
1W, 104	Vacant				-	1,024	2.07%						
1W, 105	Vacant					1,060	2.15%						
2W, 107	Vacant					1,024	2.07%						
Total - Vac	ancles			-		3,108	6.30%						-
Total Suite	s-33 - 29 Suites Occupied	\$58,516.90				49,356	93.7%	\$ 73,137.78	\$ 877,653.36	\$ 1.58	\$ 28,547.28	\$ 101,685.06	\$ 1,220,220.72
		Summar	y - All Units	-	-								
		Vacant	3,108	6.3%									
		Pending	0	0%									
		Total	49,356	100%		V. 2		700000				2	

DESERT HEALTHCARE DISTRICT APRIL AND YEAR TO DATE 2019 FINANCIAL STATEMENTS INDEX

Year to Date Variance Analysis

Cumulative Profit & Loss Budget vs Actual - Summary

Cumulative Profit & Loss Budget vs Actual - District Including LPMP

Cumulative Profit & Loss Budget vs Actual - LPMP

Balance Sheet - Condensed View

Balance Sheet - Expanded View

Accounts Receivable Aging

Deposit Detail - District

Property Tax Receipts - YTD

Deposit Detail - LPMP

Check Register - District

Credit Card Expenditures

Check Register - LPMP

Grants Schedule

3				DESERT HEALTHCARE DISTRICT			
				YEAR TO DATE VARIANCE ANALYSIS			
				ACTUAL VS BUDGET			
	¥	,		TEN MONTHS ENDED APRIL 30, 2019			
		1					
Scope: \$25,000 Variance per State	ment of Operatio	ns Summary	1				
			Consett to deal				
-		TD	Over(Under)				
Account	Account Actual Budget		Budget	Explanation			
4000 - Income	\$ 7,141,867	\$ 5,634,310	\$ 1,507,557	Interest income (net) from FRF investments \$1,511k; lower NEOPB Grant Income \$17k, higher various \$14k.			
4500 - LPMP	\$ 1,000,435	\$ 1,033,794	\$ (33,359)	Lower rental income \$21K; Lower CAM income \$12K			
				Lower wage expense \$146k due to no CEO salary; higher vacation/sick/holiday expense \$6k; lower health insurance related expenses			
5000 - Direct Expenses	\$ 1,070,480	\$ 1,316,365	\$ (245,885)	\$36k; lower retirement plan expenses \$27k; lower Board healthcare costs \$80k; higher Board Expenses \$20k.			
6000-General & Admin Expense	\$ 382,569	\$ 491,538	\$ (108,969)	Lower East Valley office spend \$61k; lower LAFCO assessment expense \$15k; lower computer services expense \$18k; lower various \$15k.			
6445 - LPMP Expense	\$ 770,241	\$ 838,748.00	\$ (68,507)	Lower lighting expense \$26K; Lower landscaping expense \$19K Lower various net \$24K			
6500 - Professional Fees Expense	\$ 648,940	\$ 735,830	\$ (86,890)	Lower Communications & Marketing expense \$138k; higher Legal Expense of \$51k			
6700 - Trust Expenses	\$ 104,180	\$ 209,092	\$ (104,912)	RPP actuarial valuation required lower monthly expense accrual			
7000 - Grants Expense	\$ 1.368.399	\$ 2,991,670	\$ (1,623,271)	Budget of \$3.5 Million for fiscal year is amortized straight-line over 12-month fiscal year.			

Desert Healthcare District

Cumulative Profit & Loss Budget vs. Actual

		MONTH			TOTAL			
	Apr 19	Budget	\$ Over Budget	Jul '18 - Apr 19	Budget	\$ Over Budget		
4000 · Income	687,971	563,431	124,540	7,141,867	5,634,310	1,507,557		
4500 · LPMP Income	101,440	106,581	(5,141)	1,000,435	1,033,794	(33,359)		
4501 · Miscellaneous Income	3,137	950	2,187	9,887	9,500	387		
Total Income	792,548	670,962	121,586	8,152,189	6,677,604	1,474,585		
Expense								
5000 · Direct Expenses	92,892	134,119	(41,227)	1,070,480	1,316,365	(245,885)		
6000 · General & Administrative Exp	37,148	61,254	(24,106)	382,569	491,538	(108,969)		
6325 · CEO Discretionary Fund	450	417	33	450	4,170	(3,720)		
6445 · LPMP Expenses	75,254	85,235	(9,981)	770,241	838,748	(68,507)		
6500 · Professional Fees Expense	88,191	73,583	14,608	648,940	735,830	(86,890)		
6700 · Trust Expenses	10,418	20,587	(10,169)	104,180	209,092	(104,912)		
Total Expense Before Grants	304,353	375,195	(70,842)	2,976,860	3,595,743	(618,883)		
7000 · Grants Expense	7,123	299,167	(292,044)	1,368,399	2,991,670	(1,623,271)		
Net Income	481,072	(3,400)	484,472	3,806,919	90,191	3,716,728		

Desert Healthcare District

Cumulative Profit & Loss Budget vs. Actual

		MONTH		TOTAL		
	Apr 19	Budget	\$ Over Budget	Jul '18 - Apr 19	Budget	\$ Over Budget
ncome			La constitución de la constituci			
4000 Income						
4010 Property Tax Revenues	550,348	550,348	0	5,503,480	5,503,480	
4200 Interest Income						
4220 Interest Income (FRF)	122,689	104,000	18,689	1,068,097	1,040,000	28,09
9999-1 Unrealized gain(loss) on invest	(5,701)	(100,000)	94,299	482,895	(1,000,000)	1,482,89
Total 4200 Interest Income	116,988	4,000	112,988	1,550,992	40,000	1,510,99
4300 DHC Recoveries	13,512	1,583	11,929	29,253	15,830	13,42
4400 - Grant Income	7,123	7,500	(377)	58,142	75,000	(16,85
Total 4000 · Income	687.971	563,431	124,540	7,141,867	5,634,310	1,507,55
4500 · LPMP Income	101,440	108,581	(5,141)	1,000,435	1,033,794	(33,35
4501 · Miscellaneous Income	3,137	950	2,187	9,887	9,500	38
otal Income	792,548	670,962	121,586	8,152,189	6,677,604	1,474,58
xpense						
5000 Direct Expenses						
5100 - Administration Expense						
5110 Wages Expense	58,234	82,047	(23,813)	715,568	861,494	(145,92
5111 - Allocation to LPMP - Payroll	(4,420)	(4,420)		(44,200)	(44,200)	122
5112 Vacation/Sick/Hollday Expense	3,688	6,923	(3,235)	78,548	72,692	5,85
5114 Allocation to Foundation	(17,668)	(17,668)	0	(176,680)	(176,680)	
5115 - Allocation to NEOPB	(6,143)	(7.797)	1,654	(51,485)	(77,970)	26,48
5119 Allocation to RSS/CVHIP-DHCF				(14,963)		(14,98
5120 Payroll Tax Expense	4,849	6,277	(1,428)	56,054	65,908	(9,85
5130 Health Insurance Expense						
5131 Premiums Expense	10,303	12,182	(1,879)	102,595	117,338	(14,74
5135 Reimb./Co-Payments Expense	787	2,500	(1,713)	4,181	25,000	(20,81
Total 5130 - Health Insurance Expense	11,090	14,682	(3,592)	106,776	142,338	(35,56
5140 - Workers Comp. Expense	643	861	(218)	7,123	9,041	(1,91
5145 Retirement Plan Expense	4,363	7,646	(3,283)	37,446	64,058	(26,61
5160 - Education Expense		625	(625)	2,849	6,250	(3,40
Total 5100 - Administration Expense	54,636	89,176	(34,540)	717,036	922,931	(205.89
5200 Board Expenses						
5210 Healthcare Benefits Expense						
5211 Health Insurance Expense	1,262	9,331	(8,069)	37,251	77,314	(40,06
5224 Retired Board - Medical Expense		6,237	(6,237)	2,775	22,370	(19.59
Total 5210 Healthcare Benefits Expense	1,262	15,568	(14,306)	40,026	99,684	(59.65
5230 - Meeting Expense	1,835	667	1,168	13,050	6,670	6.38
5235 Director Stipend Expense	3,900		3,900	12,000		12,00
5240 Catering Expense	2,803	333	2,470	3,921	3,330	59
5250 Mileage Reimbursment Expense	123	42	81	1,117	420	69
5270 · Election Fees Expense	28,333	28,333	0	283,330	283,330	
Total 5200 Board Expenses	38,256	44,943	(6,687)	353,444	393,434	(39,99
Total 5000 · Direct Expenses	92,892	134,119	(41,227)	1,070,480	1,316,365	(245,86
6000 General & Administrative Exp	22,002	10.11.13	(1.1,22.1)	1,0.0,.00	1,010,000	(210,00
6110 Payroll fees Expense	164	292	(128)	1.636	2,920	(1,28
6120 Bank and Investment Fees Exp	9.298	9.833	(535)	94.146	98.330	(4.18

Desert Healthcare District

Cumulative Profit & Loss Budget vs. Actual

		нтиом		TOTAL				
	Apr 19	Budget	\$ Over Budget	Jul '18 - Apr 19	Budget	\$ Over Budget		
6125 Depreciation Expense	998	1,181	(183)	11,339	11,810	(471		
6126 Depreciation-Solar Parking lot	15,072	15,072		150,720	150,720			
6130 Dues and Membership Expense	966	2,275	(1,309)	22,541	22,750	(209		
6200 Insurance Expense	1,562	917	645	14,320	9,170	5,150		
6300 - Minor Equipment Expense		42	(42)		420	(420		
6305 · Auto Allowance & Mileage Exp	385	1,017	(632)	4,595	10,170	(5,575		
6306 · Staff- Auto Mileage reimb	821	313	508	4,350	3,130	1,220		
6309 · Personnel Expense		104	(104)	53	1,040	(987		
6310 · Miscellaneous Expense		42	(42)	100	420	(320		
6311 - Cell Phone Expense	651	777	(126)	8,545	7,770	(1,225		
6312 Wellness Park Expenses		167	(167)		1,670	(1,670		
6315 - Security Monitoring Expense		36	(36)	353	360	(7		
6340 · Postage Expense	439	542	(103)	2,588	5,420	(2,834		
6350 Copier Rental/Fees Expense	394	458	(64)	3,926	4,580	(654		
6351 - Travel Expense	453	917	(464)	5,968	9,170	(3,202		
6352 · Meals & Entertainment Exp	(1,301)	417	(1,718)	3,479	4,170	(691		
6355 Computer Services Expense	2,971	3,352	(381)	15,937	33,520	(17,583		
6360 Supplies Expense	2,241	1,833	408	19,732	18,330	1,402		
6380 · LAFCO Assessment Expense	1,484	5,167	(3,683)	14,840	29,668	(14,828		
6400 East Valley Office								
6405 East Valley Office - Rent	550	9,167	(8,617)	2,200	36,668	(34,468		
6410 - East Valley Office - Utilities		7,333	(7,333)	3,203	29,332	(26,129		
Total 6400 East Valley Office	550	16,500	(15,950)	5,403	66,000	(60,597		
Total 6000 - General & Administrative Exp	37,148	61,254	(24,106)	382,569	491,538	(108,989		
6325 - CEO Discretionary Fund	450	417	33	450	4,170	(3,720		
6445 LPMP Expenses	75,254	85,235	(9,981)	770,241	838,748	(68,507		
6500 Professional Fees Expense								
6516 Professional Services Expense	45,809	39,167	6,642	391,349	391,670	(321		
6520 Annual Audit Fee Expense	1,492	1,499	(7)	14,920	14,990	(70		
6530 PR/Communications/Website	22,430	17,917	4,513	41,651	179,170	(137,519		
6560 Legal Expense	18,460	15,000	3,460	201,020	150,000	51,020		
6561 Payroll Preparation Fees				0				
Total 6500 Professional Fees Expense	88,191	73,583	14.608	648,940	735.830	(86,890		
6700 Trust Expenses								
6711 Disability Admin. Fee Expense					3,222	(3.222		
6720 Pension Plans Expense								
6721 - Legal Expense		167	(167)		1.670	(1,670		
6725 - RPP Pension Expense	10,000	20,000	(10,000)	100,000	200,000	(100,000		
6728 Pension Audit Fee Expense	418	420	(2)	4,180	4,200	(20		
Total 6700 Trust Expenses	10,418	20,587	(10,169)	104,180	209,092	(104,912		
Fotal Expense Before Grants	304,353	375,195	(70,842)	2,976,860	3,595,743	(618,883		
7000 · Grants Expense	55,1555	0,0,100	(10,010)	2,010,000	0,000,110	(0.10,000		
7010 Major Grant Awards Expense		291,667	(291,667)	1,310,257	2,916,670	(1,606,413		
7017 - Grant Exp - NEOPB	7,123	7,500	(377)	58,142	75,000	(16,858		
Total 7000 · Grants Expense	7,123	299,167	(292,044)	1,368,399	2,991,670	(1,623,271		
•								
Net Income	481,072	(3,400)	484,472	3,806,919	90,191	3,716,728		

Las Palmas Medical Plaza

Cumulative Profit & Loss Budget vs. Actual

	MONTH			TOTAL				
	Apr 19	Budget	\$ Over Budget	Jul '18 - Apr 19	Budget	\$ Over Budget		
come			1					
4500 LPMP Income								
4505 Rental Income	72,893	76,024	(3,131)	717,184	737,812	(20,62		
4510 · CAM Income	28,547	30,474	(1,927)	283,251	295,152	(11,90		
4513 · Misc. Income		83	(83)		830	(83		
4500 · LPMP Income	101,440	106,581	(5,141)	1,000,435	1,033,794	(33,35		
4501 · Miscellaneous Income	3,137	950	2,187	9,887	9,500	38		
otal Income	104,577	107,531	(2,954)	1,010,322	1,043,294	(32,9)		
6445 · LPMP Expenses								
6420 Insurance Expense	1,283	1,083	200	12,830	10,830	2,00		
6425 · Building - Depreciation Expense					,,,,,,			
6424 Deprec - New LPMP parking Lot	1,879	1,879	0	18,790	18,790			
6425 Building - Depreciation Expense - Other	18,768	20,140	(1,372)	189,363	201,400	(12,0		
Total 6425 Building - Depreciation Expense	20,647	22,019	(1,372)	208,153	220,190	(12,0		
6426 Tenant Improvements -Dep Exp	10,926	17,120	(6,194)	171,576	157,598	13,97		
6427 · HVAC Maintenance Expense	1.087	1,333	(246)	10,843	13,330	(2,4)		
6428 · Roof Repairs Expense	1,007	208	(208)		2,080	(2,0		
6431 Building -Interior Expense	1,773	208	1,565	12,212	2,080	10,1		
6432 Plumbing -Interior Expense	11.5	208	(208)	3,911	2,080	1,8		
6433 · Plumbing -Exterior Expense		208	(208)		2,080	(2.0		
6434 · Allocation Internal Prop. Mgmt	4.420	4,420		44,200	44,200	1=1-		
6435 · Bank Charges	918	917	1	10.288	9,170	1,1		
6437 · Utilities -Vacant Units Expense	93	208	(115)	1,673	2,080	(4		
6439 Deferred Maintenance Repairs Ex		1,000	(1,000)	2,974	10,000	(7.0		
6440 Professional Fees Expense	10,117	10,472	(355)	101,170	104,720	(3,5		
6441 · Legal Expense	1,71	83	(83)	101,110	830	(8)		
6458 Elevators - R & M Expense	219	1,000	(781)	11,426	10,000	1,4		
6460 Exterminating Service Expense	180	417	(237)	1,620	4,170	(2,5		
6463 · Landscaping Expense	1,800	2,250	(450)	3,100	22,500	(19,4		
6467 · Lighting Expense	1,555	2,917	(2,917)	2,250	29,170	(26,9		
6468 · General Maintenance Expense		83	(83)		830	(8)		
6471 · Marketing-Advertising		1,458	(1,458)		14,580	(14,5		
6475 Property Taxes Expense	6,000	6,000	(1,1,0,0)	60,000	60,000	<u> </u>		
6476 Signage Expense		250	(250)	116	2,500	(2,3		
6480 Rubbish Removal Medical Waste E	1,489	1,442	47	13,179	14,420	(1,2		
6481 Rubbish Removal Expense	2,123	2,123	0	21,230	21,230			
6482 · Utilities/Electricity/Exterior	393	708	(315)	4,398	7,080	(2,6		
6484 · Utilties - Water (Exterior)	779	583	196	7,127	5,830	1,2		
6485 Security Expenses	11.007	6,417	4,590	65,743	64,170	1,5		
6490 Miscellaneous Expense	,,,,,,,,	100	(100)	222	1,000	{7		
6445 LPMP Expenses	75,254	85,235	(9,981)	770,241	838,748	(68,5		
Net Income	29,323	22,296	7,027	240,081	204,546	35,53		

Desert Healthcare District Balance Sheet

	Apr 30, 19
ASSETS	
Current Assets	
Checking/Savings	
1000 · CHECKING CASH ACCOUNTS	1,687,246
1100 · INVESTMENT ACCOUNTS	56,036,410
Total Checking/Savings	57,723,656
Accounts Receivable	
1201 · Accounts Receivable	31,421
Total Accounts Receivable	31,421
Other Current Assets	
1270 · Prepaid Insurance -Ongoing	8,274
1279 · Pre-Paid Fees	9,271
1281 · NEOPB Receivable	21,226
1295 · Property Tax Receivable	1,496,209
Total Other Current Assets	1,534,980
Total Current Assets	59,290,058
Fixed Assets	
1300 · FIXED ASSETS	4,902,101
1335-00 · ACC DEPR	(1,777,390)
1400 · LPMP Assets	7,252,390
Total Fixed Assets	10,377,102
Total Other Assets	2,773,786
TOTAL ASSETS	72,440,945
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	73,227
2001 · LPMP Accounts Payable	7,134
Total Accounts Payable	80,361
Other Current Liabilities	
2002 · LPMP Property Taxes	(9,831)
2131 · Grant Awards Payable	976,164
2133 · Accrued Accounts Payable	638,077
2141 · Accrued Vacation Time	26,034
2186 · Retired BOD Medical - Current	11,004

Desert Healthcare District Balance Sheet

	Apr 30, 19
2188 · Current Portion - LTD	14,803
2190 · Investment Fees Payable	9,041
Total Other Current Liabilities	1,665,292
Total Current Liabilities	1,745,653
Long Term Liabilities	
2170 · RPP - Pension Liability	3,377,793
2171 · RPP-Deferred Inflows-Resources	2,222,190
2280 · Long-Term Disability	39,407
2281 · Grants Payable - Long-term	10,147,646
2286 Retirement BOD Medical Liabilit	87,973
2290 · LPMP Security Deposits	58,517
Total Long Term Liabilities	15,933,526
Total Liabilities	17,679,179
Equity	
3900 · *Retained Earnings	50,954,846
Net Income	3,806,919
Total Equity	54,761,766
TOTAL LIABILITIES & EQUITY	72,440,945

Desert Healthcare District Balance Sheet

	Арг 30, 19
SSETS	
Current Assets	
Checking/Savings	
1000 · CHECKING CASH ACCOUNTS	
1010 · Union Bank - Checking	1,294,358
1046 · Las Palmas Medical Plaza	392,389
1047 · Petty Cash	500
Total 1000 · CHECKING CASH ACCOUNTS	1,687,246
1100 · INVESTMENT ACCOUNTS	
1130 · Facility Replacement Fund	56,270,844
1135 · Unrealized Gain(Loss) FRF	(234,435
Total 1100 · INVESTMENT ACCOUNTS	56,036,410
Total Checking/Savings	57,723,656
Accounts Receivable	
1201 · Accounts Receivable	
1204 · LPMP Accounts Receivable	(37,490
1205 · Misc. Accounts Receivable	12,169
1211 · A-R Foundation - Exp Allocation	56,742
Total Accounts Receivable	31,421
Other Current Assets	
1270 · Prepaid Insurance -Ongoing	8,274
1279 · Pre-Paid Fees	9,271
1281 · NEOPB Receivable	21,226
1295 · Property Tax Receivable	1,496,209
Total Other Current Assets	1,534,980
Total Current Assets	59,290,058
Fixed Assets	
1300 · FIXED ASSETS	
1310 · Computer Equipment	82,971
1315 · Computer Software	68,770
1320 · Furniture and Fixtures	33,254
1325 · Offsite Improvements	300,849
1331 · DRMC - Parking lot	4,416,257
Total 1300 · FIXED ASSETS	4,902,101
1335-00 · ACC DEPR	
1335 · Accumulated Depreciation	(203,440

Desert Healthcare District Balance Sheet

	Apr 30, 19
1336 · Acc. Software Depreciation	(68,770)
1337 · Accum Deprec- Solar Parking Lot	(1,386,795)
1338 · Accum Deprec - LPMP Parking Lot	(118,385)
Total 1335-00 · ACC DEPR	(1,777,390)
1400 · LPMP Assets	
1401 · Building	8,705,680
1402 · Land	2,165,300
1403 · Tenant Improvements -New	2,168,091
1404 · Tenant Improvements - CIP	129,550
1406 · Building Improvements	
1406.1 · LPMP-Replace Parking Lot	676,484
1406 · Building Improvements - Other	1,559,534
Total 1406 · Building Improvements	2,236,018
1407 · Building Equipment Improvements	350,663
1409 · Accumulated Depreciation	
1410 · Accum. Depreciation	(7,132,364)
1412 · T I Accumulated DepNew	(1,370,548)
Total 1409 · Accumulated Depreciation	(8,502,912)
Total 1400 · LPMP Assets	7,252,390
Total Fixed Assets	10,377,102
Other Assets	
1700 · OTHER ASSETS	
1731 · Wellness Park	1,693,800
1740 · RPP-Deferred Outflows-Resources	1,057,842
1741 · OPEB-Deferrred Outflows-Resourc	22,144
Total 1700 · OTHER ASSETS	2,773,786
Total Other Assets	2,773,786
TOTAL ASSETS	72,440,945
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	73,227
2001 · LPMP Accounts Payable	7,134
Total Accounts Payable	80,361
Other Current Liabilities	

Desert Healthcare District Balance Sheet As of April 30, 2019

	Apr 30, 19
2002 · LPMP Property Taxes	(9,831)
2131 · Grant Awards Payable	976,164
2133 · Accrued Accounts Payable	638,077
2141 · Accrued Vacation Time	26,034
2145 · Payroll Liability	(0)
2186 Retired BOD Medical - Current	11,004
2188 · Current Portion - LTD	14,803
2190 · Investment Fees Payable	9,041
Total Other Current Liabilities	1,665,292
Total Current Liabilities	1,745,653
Long Term Liabilities	
2170 · RPP - Pension Liability	3,377,793
2171 · RPP-Deferred Inflows-Resources	2,222,190
2280 · Long-Term Disability	39,407
2281 · Grants Payable - Long-term	10,147,646
2286 · Retirement BOD Medical Liabilit	87,973
2290 · LPMP Security Deposits	58,517
Total Long Term Liabilities	15,933,526
Total Liabilities	17,679,179
Equity	
3900 · *Retained Earnings	50,954,846
Net Income	3,806,919
Total Equity	54,761,766
TOTAL LIABILITIES & EQUITY	72,440,945

Desert Healthcare District A/R Aging Summary As of April 30, 2019

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL	
Cohen Musch Thomas Medical Group	-	(3,616)	-	-	- 1	(3,616)	Prepaid
Desert Healthcare Foundation-	17,668	19,626	-	19,449	-	56,742	Due from Foundation
Desert Oasis Healthcare Medical Group	-	(2,130)	-	-	-	(2,130)	Prepaid
Desert Regional Medical Center	-	(4,903)	-	-	-	(4,903)	Prepaid
EyeCare Services Partners Management LLC	-	(6,159)	-	-	-	(6,159)	Prepaid
Laboratory Corporation of America	-	(4,774)	-	-	-	(4,774)	Prepaid
Mark Matthews	2,165	2,165	2,165	2,165	508	9,169	Director Insurance
Ramy Awad, M.D.	-	106	-	-	-	106	Reconcile
Sovereign	750	750	-	1,500	-	3,000	Slow pay
Steven Gundry, M.D.	-	(10,471)	-	-	1.5	(10,471)	Prepaid
Tenet HealthSystem Desert, Inc	-	(5,543)	-	-	-	(5,543)	Prepaid
TOTAL	20,583	(14,949)	2,165	23,114	508	31,421	

Desert Healthcare District Deposit Detail April 2019

	Туре	Date	Name	Amount
	Deposit	04/02/2019		7,106
•			Riverside County Treasurer-	(7,106)
TOTAL				(7,106)
	Deposit	04/02/2019		1,749
	•		T-Mobile	
TOTAL			I -MODIIE	(1,749)
	Deposit	04/04/2019		4,659
			Riverside County Treasurer-	(4,659)
TOTAL				(4,659)
	Deposit	04/11/2019		387,663
			Riverside County Treasurer-	(752)
TOTAL			Riverside County Treasurer-	(386,911) (387,663)
	Deposit	04/18/2019		423
TOTAL			Riverside County Treasurer-	(423)
TOTAL				(423)
	Deposit	04/23/2019		11,763
			Westport Insurance Corp	(11,763)
				(11,763)

Desert Healthcare District Deposit Detail April 2019

	Туре	Type Date Name		Amount
	Deposit	04/25/2019		2,630
			Principal Financial Group	(242)
			Calif. Public Employees'Retirement System	(2,387)
TOTAL				(2,630)
	1		Total Deposits	415,993

							CARE DISTRIC				•			
							IPTS FY 2018							
			1	RECEIPTS -	1 VV	ELVE MON I	HS ENDED JU	NE	30, 2019				1	
FY 2017-2018 Projected/Actual						Į.			FY 2018	-2019 Pro	ecte	ed/Actual		
	Budget %	Budget \$	Act %	Actual Receipts	5	Variance	Budget %		Budget \$	Act %	Ac	tual Receipts	1	/ariance
July	2.5%	\$ 157,242	1.3%	\$ 107,591	\$	(49,652)	2.5%	\$	165,105	1.3%	\$	87,106	\$	(77,998)
Aug	1.6%	·	1.7%		_	(24,010)	1.6%	_	105,667	1.6%	-	104,633	\$	(1,034)
Sep	2.6%	\$ 163,532	2.4%	\$ 149,702	\$	(13,830)	2.6%	\$	171,709	2.4%	\$	155,626	\$	(16,083)
Oct	0.0%	\$ -	0.0%	\$.	- \$	-	0.0%	\$	-	0.0%	\$	-	\$	-
Nov	0.4%	\$ 25,159	0.0%	\$ 47,069	\$	21,910	0.4%	\$	26,417	0.0%	\$	-	\$	(26,417)
Dec	16.9%	\$ 1,062,958	17.6%	\$ 1,121,658	\$	58,700	16.9%	\$	1,116,106	17.8%	\$	1,177,161	\$	61,054
Jan	31.9%	\$ 2,006,413	33.0%	\$ 2,097,033	\$	90,621	31.9%	\$	2,106,733	19.7%	\$	1,299,278	\$	(807,456)
Feb	0.0%	\$ -	0.8%	\$ 50,855	\$	50,855	0.0%	\$	-	13.9%	\$	918,846	\$	918,846
Mar	0.3%	\$ 18,869	0.2%	\$ 14,782	\$	(4,087)	0.3%	\$	19,813	0.7%	\$	44,532	\$	24,719
Apr	5.5%	\$ 345,933	5.8%	\$ 371,495	\$	25,562	5.5%	\$	363,230	6.1%	\$	399,851	\$	36,621
May	19.9%	\$ 1,251,649	19.9%	\$ 1,258,864	\$	7,215	19.9%	\$	1,314,232	0.0%	ĺ			· .
June	18.4%	\$ 1,157,304	16.8%	\$ 1,319,289	\$	161,985	18.4%	\$	1,215,169	0.0%				
Total	100%	\$ 6,289,695	99.6%	\$ 6,614,963	\$	325,268	100.00%	\$	6,604,180	63.4%	\$	4,187,033	\$	112,253

Las Palmas Medical Plaza Deposit Detail - LPMP April 2019

Туре	Date	Name	Memo	Amount		
Deposit	04/01/2019		Deposit	13,524		
Payment	04/01/2019	Steven Gundry, M.D.		(5,235)		
Payment	04/01/2019	EyeCare Services Partners Managemen	t LLC	(6,159)		
Payment	04/01/2019	Desert Oasis Healthcare Medical Group		(2,130)		
				(13,524)		
Deposit	04/01/2019		Deposit	3,772		
Payment	04/01/2019	Quest Diagnostics Incorporated		(3,772)		
				(3,772)		
Deposit	04/02/2019		Deposit	40,331		
Payment	04/02/2019	Desert Regional Medical Center		(4,903)		
Payment	04/02/2019	Tenet HealthSystem Desert, Inc.		(28,052)		
Payment	04/02/2019	Tenet HealthSystem Desert, Inc		(5,429)		
Payment	04/02/2019	West Pacific Medical Laboratory		(1,947)		
				(40,331)		
Deposit	04/04/2019		Deposit	4,774		
Payment	04/04/2019	Laboratory Corporation of America		(4,774)		
				(4,774)		
Deposit	04/08/2019		Deposit	24,018		
Payment	04/08/2019	Derakhsh Fozouni, M.D.		(5,841)		
Payment	04/08/2019	Palmtree Clinical Research		(6,086)		
Payment	04/08/2019	Ramy Awad, M.D.		(3,180)		
Payment	04/08/2019	Aijaz Hashmi, M.D., Inc.		(2,688)		
Payment	04/08/2019	Brad A. Wolfson, M.D.		(3,387)		
Payment	04/08/2019	Cure Cardiovascular Consultants		(2,837)		
				(24,018)		

Las Palmas Medical Plaza Deposit Detail - LPMP April 2019

Туре	Date	Name	Memo	Amount
Deposit	04/08/2019		Deposit	5,742
Deposit	04/00/2013		Deposit	5,172
Payment	04/08/2019	Desert Family Medical Center		(3,493)
Payment	04/08/2019	Pathway Pharmaceuticals,Inc.		(2,249)
				(5,742)
Deposit	04/09/2019		Deposit	2,997
Payment	04/09/2019	Peter Jamieson, M.D.		(2,997)
				(2,997)
Deposit	04/18/2019		Deposit	2,738
Payment	04/18/2019	Dennis Spurgin, D.C.		(2,738)
				(2,738)
Deposit	04/23/2019		Deposit	5,235
Payment	04/23/2019	Steven Gundry, M.D.		(5,235)
				(5,235)
Deposit	04/25/2019		Deposit	10,471
Payment	04/25/2019	Steven Gundry, M.D.	1	(10,471)
			The state of the s	(10,471)
Deposit	04/25/2019		Deposit	4,774
Payment	04/25/2019	Laboratory Corporation of America		(4,774)
				(4,774)
Deposit	04/29/2019		Deposit	18,735
Payment	04/29/2019	EyeCare Services Partners Manageme	ent LLC	(6,159)

Las Palmas Medical Plaza Deposit Detail - LPMP April 2019

Type	Date	Name	Memo	Amount
Payment	04/29/2019	Desert Regional Medical Center		(4,903)
Payment	04/29/2019	Tenet HealthSystem Desert, Inc		(5,543)
Payment	04/29/2019	Desert Oasis Healthcare Medical Group		(2,130)
				(18,735)
Deposit	04/29/2019		Deposit	3,616
Payment	04/29/2019	Cohen Musch Thomas Medical Group		(3,616)
				(3,616)
		Total Deposits		140,728

Desert Healthcare District CHECK REGISTER Month of April 2019

Туре	Date	Num	Name	Amount
1000 · CHECKING C	ASH ACCOUNTS			
1010 · Union Bank -	Checking			
Liability Check	04/04/2019		QuickBooks Payroll Service	(31,802)
Liability Check	04/18/2019		QuickBooks Payroll Service	(28,476)
Liability Check	04/18/2019		QuickBooks Payroll Service	(3,525)
Check	04/25/2019		Service charge	(298)
Check	04/10/2019	Auto Pay	Calif. Public Employees'Retirement System	(11,315)
Check	04/27/2019	Auto Pay	Principal Financial Group-	(746)
Check	04/27/2019	Auto Pay	Principal Financial Group-	(798)
General Journal	04/05/2019	10-01	401(a) payment - 4/05/19 payroll	(1,421)
General Journal	04/05/2019	10-01	457(b) payment - 4/05/19 payroll	(2,306)
General Journal	04/09/2019	10-02	April 2019 LTD - Jenna Marie Van Earl	(1,234)
General Journal	04/19/2019	10-03	401(a) payment - 4/19/19 payroll	(1,398)
General Journal	04/19/2019	10-03	457(b) payment - 4/19/19 payroll	(2,288)
General Journal	04/30/2019	10-10	Medical Reinbursements	(812)
Bill Pmt -Check	04/03/2019	15370	Boyd & Associates	(108)
Bill Pmt -Check	04/03/2019	15371	Chris Christensen	(125)
Bill Pmt -Check	04/03/2019	15372	First Bankcard (Union Bank)	(2,279)
Bill Pmt -Check	04/03/2019	15373	Stephen Huyck-	(17)
Bill Pmt -Check	04/03/2019	15374	Time Warner Cable	(240)
Bill Pmt -Check	04/03/2019	15375	Underground Service Alert of Southern Cal	(5)
Bill Pmt -Check	04/03/2019	15376	Vanessa Smith-	(190)
Bill Pmt -Check	04/03/2019	15377	Verizon Wireless	(924)
Bill Pmt -Check	04/03/2019	15378	First Bankcard (Union Bank)	(3,484)
Bill Pmt -Check	04/09/2019	15379	Graphtek Interactive	(7,500)
Bill Pmt -Check	04/09/2019	15380	Lani Garfield	(675)
Bill Pmt -Check	04/09/2019	15381	Mangus Accountancy Group, A.P.C.	(500)
Bill Pmt -Check	04/09/2019	15382	Rogers, Carole	(400)
Bill Pmt -Check	04/09/2019	15383	SDRMA	(150)
Bill Pmt -Check	04/09/2019	15384	So.Cal Computer Shop	(1,728)
Bill Pmt -Check	04/09/2019	15385	Staples Credit Plan	(365)
Bill Pmt -Check	04/09/2019	15386	State Compensation Insurance Fund	(643)
Bill Pmt -Check	04/16/2019	15387	Alejandro Espinoza-	(1,809)
Bill Pmt -Check	04/16/2019	15388	Coachella Valley Volunteers in Medicine	(54,675)
Bill Pmt -Check	04/16/2019	15389	Frazier Pest Control, Inc.	(30)

Desert Healthcare District CHECK REGISTER Month of April 2019

Туре	Date	Num	Name	Amount
Bill Pmt -Check	04/16/2019	15390	Law Offices of Scott & Jackson	(19,860)
Bill Pmt -Check	04/16/2019	15391	UPS	(44)
Bill Pmt -Check	04/16/2019	15392	Vanessa Smith-	(42)
Bill Pmt -Check	04/16/2019	15393	Xerox Financial Services	(394)
Bill Pmt -Check	04/23/2019	15394	Alejandro Espinoza-	(217)
Bill Pmt -Check	04/23/2019	15395	Fantasy Springs Resort Casino	(2,853)
Bill Pmt -Check	04/23/2019	15396	KaufmanHall	(794)
Bill Pmt -Check	04/23/2019	15397	Leap Marketing	(5,375)
Bill Pmt -Check	04/23/2019	15398	Principal Life Insurance Co.	(1,261)
Bill Pmt -Check	04/23/2019	15399	Ready Refresh	(221)
Bill Pmt -Check	04/23/2019	15400	Regional Access Project Foundation	(550)
Bill Pmt -Check	04/23/2019	15401	Rogers, Carole	(517)
Bill Pmt -Check	04/23/2019	15402	Total Compensation Systems, Inc.	(1,215)
Bill Pmt -Check	04/23/2019	15403	Vanessa Smith-	(791)
Bill Pmt -Check	04/23/2019	15404	Zendle, Les-	(569)
TOTAL.				(196,967)

				Desert I	lealthcare District		
					edit card Expenditures		
			Credi		ses - Mar 2019 - Paid Apr 2019		
· .		i I	0.000	t dara parana	indiana in an and in an		
tumber of ce	adit carde he	d by District pe	rearnal -2				
redit Card L		u by District pe	Solliel -7				
redit Card H							
	cutive Officer						
		ief Financial Off	lone				
	of charges:	ei Financiai Oii	icer				
		nambambin Ca	moutes Cumplies Mosla	Tanad Include	ng airlines and Hotels, Catering, Supplie	n for POD	
		iry for small gra		Havel Includi	ing animies and notess, catering, Supplie	IS TOT BOD	
needings, CE	O Discretiona	iry for small gra	iit or dur iosus				
	- C4	ntamant					
		atement					
V	Month	Total	Expense	Amarini	Page	Description 1	Dantleinante
Year	Charged	Charges	Type	Amount	Purpose	Description	Participants
	L	\$ 5,762.67					
hris' Statem	ent:						
			(m) - 4 - 1 - 4				
2019	Mar	\$ 3,483.50	District	- A1			
			GL	Dollar	Descr		
			6352		Meal for Board Meeting 2/26/19		
			6360		Conference call expense		
			6352		Meal for Board Meeting 2/28/19		
			5230		Evett - Palm Desert State of the City		
		İ	5160		Chris - Palm Desert State of the City		
			6355		QuickBooks 2019 update		
			6352		Chris & Peter Young Meeting		
			5230		Carole & Mark Rogers - 2019 Senior Inspi		
		<u> </u>	5230		Carole - Operation Safehouse attendance		
			6530		1&1 Ionos Instant Domain for cvHIP		
			5230		Les & Carole - Harvey Milk Diversity Brea	kfast	
			5160		Chris - Harvey Milk Diversity Breakfast		
			5230		Carole & Les +1 - Fools Folly		
			5230		Les - Cesar Chavez Breakfast Celebration	1	
			6360		Conference call expense		
	!		5230		Carole - ACHD Conference		
			6352		Meal for Committee Meeting 3/19/19		
			6530		Stock images for website		
			6352		Meal for Committee Meeting 3/19/19		
			6360		Conference call expense		
			6352		Meal for Board Meeting 3/26/19	<u> </u>	
				\$ 3,483.50			
EO's Statem	ent:						
2019	Mar	\$ 2,279.17	District				
	1		GL	Dollar	Descr		
					Surface Pro 6 tablet, surface dock, and m	ouse	

Las Palmas Medical Plaza Check Register Month of April, 2019

Туре	Type Date Num Name		Name	Amount
1000 · CHECKING CA	SH ACCOUNTS			
1046 · Las Palmas Me	edical Plaza	i i		
Bill Pmt -Check	04/03/2019	9993	Desert Air Conditioning Inc.	(70)
Bill Pmt -Check	04/03/2019	9994	Desert Water Agency	(837)
Bill Pmt -Check	04/03/2019	9995	Montonella Landscape, Inc.	(1,800)
Bill Pmt -Check	04/03/2019	9996	Palm Springs Disposal Services Inc	(2,123)
Bill Pmt -Check	04/03/2019	9997	Desert Air Conditioning Inc.	(138)
Bill Pmt -Check	04/03/2019	9998	INPRO-EMS Construction	(1,773)
Bill Pmt -Check	04/09/2019	9999	Ramy Awad, MD	(26,880)
Bill Pmt -Check	04/09/2019	10000	Stericycle, Inc.	(1,489)
Bill Pmt -Check	04/16/2019	10001	Imperial Security	(4,718)
Bill Pmt -Check	04/16/2019	10002	Southern California Edison	(591)
Bill Pmt -Check	04/23/2019	10003	Frazier Pest Control, Inc.	(180)
Bill Pmt -Check	04/23/2019	10004	Frontier Communications	(219)
Bill Pmt -Check	04/23/2019	10005	Imperial Security	(3,145)
Bill Pmt -Check	04/24/2019	10006	INPRO-EMS Construction	(10,117)
Check	04/30/2019			(918)
			TOTAL	(54,998)



MEMORANDUM

DATE: May 14, 2019

TO: F&A Committee

RE: Retirement Protection Plan (RPP)

Current number of participants in Plan:

Active – still employed by hospital	116
Vested – no longer employed by hospital	60
Former employees receiving annuity	8
Total	<u>184</u>

The outstanding liability for the RPP is approximately **\$4.2M** (Actives - \$3.0M and Vested - \$1.2M). US Bank investment account balance \$4.9M. Per the June 30, 2018 Actuarial Valuation, the RPP has an Unfunded Pension Liability of approximately **\$3.3M**. A monthly accrual of \$10K is being recorded each month as an estimate for FY2019.

The payouts, excluding monthly annuity payments, made from the Plan for the Ten (10) months ended April 30, 2019 totaled **\$433K**. Monthly annuity payments (8 participants) total **\$1.03K** per month.

	DESERT HEAL									
	OUTSTANDING GRANTS AN		YMENT :	SCHEDULE						
		f 4/30/19								
	TWELVE MONTHS	ENDED JUNE	E 30, 201	19	1		_			
		Approv	red	Current Yr	(6/30/2018		Total Paid		Open
Grant ID Nos.	Name	Grants - Pri	ior Yrs	2018-2019	Ba	al Fwd/New		July-June		BALANCE
2013-759-BOD 02/26/13	Desert Hot Springs Wellness FDN - Oversampling - HARC -3yr	\$	30,000		\$	15,000	\$	-	\$	15,000
2014-MOU-BOD-11/21/13	Memo of Understanding CVAG CV Link Support	\$ 10,0	000,000		\$	10,000,000	\$	-	\$	10,000,000
2015-866-BOD-4-28-15	The LGBT Center of PS - Desert Low-Cost Counseling Clinic - 3 yr	\$ 1	40,000		\$	32,000	\$	32,000	\$	-
2015-875-BOD-6-23-15	Desert AIDS Project - Sexually Transmitted Infection Clinic - 3 Yr	\$ 8	300,000		\$	17,500	\$	17,500	\$	-
2015-876-BOD-6-23-15	Arrowhead Neuroscience Fndtn-NeuroInterventional & NeuroCritical Care Fellowship 2 Yr	\$ 3	373,540		\$	121,401	\$	84,047	\$	37,354
2016-886-BOD-9-22-15	B&G Club of Cathedral City - Main Club House Capital Improvements - 1 Yr		50,000		\$	15,000	\$	(1,955)	\$	16,955
	Unexpended funds of Grant #886 (\$15,000 10% Retention)		,		Ė	-,	\$	-	\$	(15,000)
	Unexpended funds of Grant #886 (\$1,955 unused returned)						\$	_	\$	(1,955)
2016-887-BOD-9-22-15	CVEP - Mental Health College & Career Pathways Development Initiative - 2 Yr-ext 9/18	\$ 7	737,900		\$	73,790	\$	73,790	\$	(1,000)
2016-889-BOD-10-27-15	HARC - 2016 Community Health Monitor - 3 Yr	-	199,955		\$	49,996	\$	49,996	\$	_
2016-891-BOD-11-17-15	Jewish Family Services of the Desert - Mental Health Outpatient Treatment - 3 Yr	-	70,000		\$	131,089	\$	58,500	\$	72,589
2010-031-000-11-17-13	Unexpended funds from Year 1 of Grant #891	υ 3	77 0,000		\$	(75,792)	_	30,300	\$	(75,792)
2016-908-BOD-06-28-16	Angel View Support for the Outreach Stabilization Program - 2 Yr	\$ 1	44,600		\$	14,460	_	12,411	\$	2,049
2010-900-000-00-20-10	Unexpended funds of Grant #908	ا ب	44,000		\$	(2,049)	+	12,411	\$	(2,049)
2016-920-BOD-10-25-16	LifeStream Blood Bank - Support Protate Cancer Treatment Program	\$	60,000		\$	6,000	+	6,000	\$	(2,049)
					\$		_	•	\$	400,000
2016-927-BOD-12-20-16	SafeHouse of the Desert - "What's Up" Crisis Texting Application - 3 Yr		379,357		-	373,646		203,807	+	169,839
2017-929-BOD-05-23-17	Gilda's Club Desert Cities: HeLP - Healthy Living Program - 1 Yr		42,000		\$	14,200	-	14,200	\$	
2017-934-BOD-07-25-17	Well in the Desert - New Vans for Client Pickup & Deliveries	\$	84,798		\$	8,480	\$	8,407	\$	72
	Unexpended funds of Grant #934				_		\$		\$	(72)
2017-936-BOD-07-25-17	Hidden Harvest - Senior Markets & Healthy Fairs		95,000		\$	9,500	-	9,500	\$	-
2017-938-BOD-07-25-17	Mizell Senior Center - A Matter of Balance Phase 2 - 2 Yr		100,300		\$	220,165	_	180,135	\$	40,030
2017-939-BOD-07-25-17	Loma Linda University - Dream Homes Initiative - 16 months	\$ 1	78,016		\$	57,855	_	57,844	\$	11
	Unexpended funds of Grant #939 (\$10.86 unused returned)						\$	11	\$	(11)
2017-947-BOD-09-26-17	Coachella Valley Volunteers in Medicine - Primary Healhcare & Support Services - 1 Yr	\$ 1	21,500		\$	12,150	\$	(4,590)	\$	16,740
	Unexpended funds of Grant #947 (\$12,150 10% Retention)								\$	(12,150)
	Unexpended funds of Grant #947 (\$4,590 unused returned)								\$	(4,590)
2017-948-BOD-09-26-17	Pegasus Hippo Therapy - Equine Therapy for District Residents - 1 Yr	\$	93,829		\$	9,383	\$	5,855	\$	3,528
	Unexpended funds of Grant #948				\$	(3,528)			\$	(3,528)
2017-953-BOD-11-28-17	FIND Food Bank - Project Produce - 1 Yr	\$ 3	387,068		\$	212,887	\$	212,887	\$	-
2017-954-BOD-11-28-17	CVRM - Emergency Food, Shelter with Wrap Around Services for West CV Homeless 1Yr	\$ 1	00,000		\$	55,000	\$	55,000	\$	-
2017-955-BOD-11-28-17	Martha's Village & Kitchen - Heatlh in Housing: Emergency Housing With Wrap Around 1Yr	\$ 1	86,150		\$	102,383	\$	102,383	\$	-
2018-960-BOD-02-27-18	Desert Cancer Foundation - Patient Assistance and Suzanne Jackson Breast Cancer	\$ 2	200,000		\$	110,000	\$	90,000	\$	20,000
2018-962-BOD-03-27-18	EMC - CV Collaborative Program-Antibiotic Resistance Prevention Partnership(3yr w/ 1st yr fu	\$	55,805		\$	30,693	\$	25,112	\$	5,581
2018-967-BOD-05-22-18	The City of DHS-Public Safety Emergency Response Program - Purchase AEDs	\$	30,000		\$	30,000	\$	27,000	\$	3,000
2018-968-BOD-05-22-18	One Future Coachella Valley - Health Career Connection Summer Intern at DHCD/F	\$	7,314		\$	7,314	\$	7,314	\$	_
2018-974-BOD-09-25-18	HARC - 2019 Coachella Valley Community Health Survey - 2 Yr		,	\$ 399,979	\$	399,979	+	89,995	\$	309,984
2018-980-BOD-10-23-18	Joslyn Wellness Senior Behavioral Health Services Program - 1 Yr			\$ 112,050	_	112,050	-	50,423	\$	61,628
2018-981-BOD-10-23-18	Desert Arc Healthcare Program - 1 Yr			\$ 164,738	<u> </u>	164,738	-	74,132	\$	90,606
2018-976-BOD-10-23-18	Ready Set Swim - Desert Healthcare Foundation - 1 Yr			\$ 136,000	-	136,000	-	136,000	\$	-
2018-979-BOD-11-27-18	FIND Food Bank - Healthy Food First/Pathways Out of Hunger - 1 Yr			\$ 396,345	-	396,345	\$	89,178	\$	307,167
2019-985-BOD-03-26-19	Coachella Valley Volunteers in Medicine - Primary Healthcare & Support Services - 1 Yr			\$ 121,500	_	121,500	-	54,675	\$	66,825
2013-303-DOD-03-20-13	Coachella valley volunteers in wedicine - Filmary Fleathcare & Support Services - Film			Ψ 121,300	\$	121,500	\$	34,073	\$	
TOTAL GRANTS		\$ 16,2	267,132	\$ 1,330,612	-	12,979,134	Ψ	1,821,556	-	11,123,810
Amts available/remaining	or Grant/Programs - FY 2018-19:				F		H		F	
Amount budgeted 2018-20			İ	\$ 3,500,000	t		G/I	L Balance:		4/30/2019
Amount granted through J				\$ (1,330,612)	T		1	2131	\$	976,164
Mini Grants:	972; 973; 975; 983; 987			\$ (19,000)	Ī		1	2281		10,147,646
Net adj - Grants not used:				\$ 39,355			To		\$	11,123,810
Balance available for Gran	ts/Programs			\$ 2,189,743			Dif	ference - Rdg	\$	(0

Desert Healthcare District Portfolio Review

First Quarter 2019



Presented by
Keith Stribling, CFA

HighMark Capital Management, Inc. is a subsidiary of Union Bank.





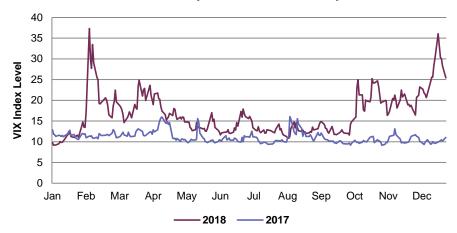
Economic and Market Perspectives Q1 2019

Market Overview

In contrast to 2017's ultra-low volatility market environment, the pendulum swung in the other direction entering 2018 from a steady freight train of returns into a roller coaster. Only a few weeks into 2018, escalating concerns over rising inflation expectations disrupted the tranquility investors enjoyed throughout the prior year. Leading up to the first equity market correction in late January 2018, the S&P 500 Index had not experienced a drop of more the 1% for a record 112 trading days.

Worries about inflation faded through the second and third quarters as domestic business and consumer optimism soared. The domestic equity market rallied over the summer on a fragile foundation of sanguine expectations that government policy (both trade and monetary) would not interfere with the economic mojo set in motion by a massive corporate and personal tax cut.

Back to Reality: The Return of Volatility



Source: Bloomberg

Early in the fourth quarter, major cracks started to appear in this foundation as investor confidence was shaken by recently appointed Federal Reserve ("Fed") Chairman Jay Powell when he declared during an interview that interest rates were "a long way from neutral." The hawkish tone did not sit well with investors and the equity market slide began.

Fearing the world's largest central bank no longer had the stock market's back, the S&P 500 Index would mark an all-time high close of 2930 on September 20th and, over the course of the quarter, fall to within a hair of an official bear market (a decline of 20% from a peak) before rallying after Christmas. The ups and downs throughout the year netted a -4.4% annual return for the index including dividends – the benchmark's first calendar year loss since 2008. In a traditional flight to safety trade, Treasury bonds rallied and credit spreads widened.

Chairman Powell, perhaps recognizing the gravity of his comments and the potential for financial market volatility to spill over into the real economy, attempted to backtrack in a speech to the Economic Club of New York, saying that "[interest rates] remain just below the broad range of estimates of the level that would be neutral for the economy."

Increasing monetary policy uncertainty was only one punch in the combination that investors endured in the final quarter of the year. The cloud of a trade war also weighed heavily on sentiment with daily headlines creating large market swings in both directions. Of course, one of the very last statements market participants wanted to see following what appeared to be a productive G20 summit in early December was a provocative President Trump tweet "...I am a Tariff Man." Yet that is exactly what occurred, keeping the equity market on its heels leading up to the Federal Open Market Committee's (FOMC) final meeting of the year.

Confronted with an equity market approaching bear market territory, the Fed pressed on with its fourth Fed Funds rate increase of the year and its ninth since moving off the zero bound in December 2015. Further compounding investor concerns, the Fed continued to forecast the need for future hikes – a policy path the market clearly felt

Reporting Period Ending: March 31, 2019



was missing signs that the global economy was softening. Despite Chairman Powell's attempts to qualify that these projections were subject to "data dependence" and "highly uncertain," it did not stop market anxiety from deepening. In an unusual move, the President broke with protocol and openly criticized the Fed Chairman by declaring that monetary policy was the "only problem" with the economy.

Amid swirling policy uncertainty, global financial markets enter 2019 with a growing wall of worry that has the potential to keep volatility elevated for the foreseeable future. The good news is that policy is controllable and correctable. The big question for the New Year is how quickly a course correction can be taken before more permanent damage is done.

Economic Highlights

GDP Growth: The domestic economy expanded at an annual rate of 3.4% during the third quarter. Consumer spending remained robust as wage growth accelerated and workers benefited from lower tax rates. Inventory build ahead of announced tariffs also helped support above-trend growth. But higher interest rates do appear to be having a restraining impact on residential investment activity, which contracted for the third consecutive quarter. Source: Bureau of Labor Statistics

Employment: December's non-farm payroll increase of 312,000 far exceeded expectations and capped off another solid quarter of domestic job growth. An increase in average hourly earnings of 3.2% for the full year - the best since 2008 - was a welcome sign that the labor market remains strong. The U.S. economy averaged 220,000 new jobs per month in 2018 compared to 182,000 per month in 2017. Higher wages enticed sidelined workers back into the job market and the labor force participation rate grew to its highest level since 2014, leading to an uptick in the headline unemployment rate. Source: Bureau of Labor Statistics

Inflation: Falling energy prices are keeping consumer prices in check. Headline inflation increased by 2.2% through November on a year-over-year basis. The Fed's preferred measure of inflation, the core Personal Consumption Expenditure (PCE) deflator, measured 1.9% in November – just shy of its stated 2% target. Source: Bureau of Labor Statistics

Housing: Impacted by higher mortgage rates, existing home sales fell 6.7% in November from a year prior. However, home values remained buoyant with the median existing home price advancing 5% to \$260,500 over the same period. Source: National Association of Realtors (NAR)

Energy: Oil's worst quarter since 2014 more than wiped out gains made during the first three quarters of the year. The global benchmark Brent Crude futures opened the year at nearly \$68 per barrel and rallied on OPEC supply cuts to \$86 in early October before falling over 32% to finish the year at \$54. A continued increase in U.S. output boosted inventories and helped offset production cuts by OPEC members. Source: Bloomberg

Corporate Earnings: U.S. companies turned in another stellar earnings season for the third quarter. Led by the energy and financials sectors, the S&P 500 Index saw earnings climb 28%. Supported by substantial tax cuts, earnings for the S&P 500 Index are expected to increase by 24% for the full year. Analysts are currently forecasting 8% earnings growth on 5% revenue growth in 2019. Source: Thomson Reuters

Consumer: Measures of consumer income, spending and sentiment all displayed very healthy signs for the U.S. economy despite financial market volatility and higher interest rates. A tight labor market and lower taxes led real consumption growth to accelerate from 3.5% in the third quarter to around 4% in the fourth quarter according to Capital Economics. A strong holiday shopping season is expected to boost retail sales for the quarter.





2019 Year End Economic & Mar	ket Forecasts
S&P 500 Year End Price Targets	
High	2850
Low	2725
S&P 500 Earnings (\$ per share)	
High	\$172
Low	\$168
US GDP Real (Y/Y Real) (%)	
High	2.60%
Low	2.10%
Core PCE Inflation (Y/Y) (%)	
High	2.20%
Low	1.90%
Unemployment Rate (%)	3.70%
Fed Funds Target (%)	
High	3.00%
Low	2.25%
10-Year Treasury Yield (%)	•
High	3.25%
Low	2.75%

Source: HighMark Asset Allocation Committee, Bloomberg

Market Returns as of December 31, 2018

	% Total Return								
As of 12/31/2018	Q4 2018	YTD 2018	1-Year	3-Year	5-Year	10-Year			
S&P 500	-13.5	-4.4	-4.4	9.3	8.5	13.1			
MSCI EAFE	-12.5	-13.8	-13.8	2.9	0.5	6.3			
MSCI Emerging Markets	-7.5	-14.6	-14.6	9.3	1.7	8.0			
Bloomberg Barclays US Aggregate Bond	1.6	0.0	0.0	2.1	2.5	3.5			
Bloomberg Barclays Municipal Bond	1.7	1.3	1.3	2.3	3.8	4.9			
ICE BofA ML US Treasury Bills	0.6	1.9	1.9	1.0	0.6	0.4			
Bloomberg Commodity	-9.4	-11.3	-11.3	0.3	-8.8	-3.8			

Source: Morningstar Direct

Periods greater than one year are annualized.

Equity Market Year in Review

Despite an already elongated economic cycle, investors greeted 2018 with a rosy outlook for future corporate earnings on the back of fiscal stimulus in the form of tax cuts. As the year progressed, however, analysts lowered earnings estimates for companies in the S&P 500 Index from 16.7% to 11.4% for the fourth quarter (year-over-year), with all eleven sectors recording a decline in bottom-up Earnings Per Share (EPS)¹ forecasts as 2018 drew to a close². This downward revision represented the largest cut to quarterly EPS estimates since the third quarter of 2017.

2018 was also marked by significant divergences in equity market performance, notably between domestic and international stocks, large cap and small cap stocks, and growth and value styles. The outperformance of U.S. equities versus non-U.S. stocks was attributed to stronger corporate earnings and stock buybacks, with additional support from tax reform. While small cap stocks led large cap stocks for most of 2018 due to the belief that smaller firms are less likely to suffer from trade disputes, this pattern reversed course in the fourth quarter of 2018. Growth continued to outperform value, driven largely by positive performance from the technology sector which represents a quarter of the S&P 500 Index.

In November, investors turned their attention to U.S. midterm elections and what they might signal for the economy and equity markets.

Midterm Elections and Equity Market Opportunities

The midterm elections delivered results consistent with our expectations: Democrats regained control of the House of Representatives and Republicans retained control of the Senate. While a polarizing figure, President Trump galvanized voter turnout. Though turnout in 2018 (which reached nearly 20 percent of eligible voters) was low compared with general midterm and presidential elections, it was higher than in past years, comparing quite favorably to the midterm elections in 2014 when 14.3% turned out, and 2010 when 18.3% voted³.

What, if anything, should equity investors expect from the U.S. midterm elections? In the way of public policy, little will likely change. Due to the partisan divide, it is doubtful that sweeping legislation will materialize over the next two years, though

³ Bipartisan Policy Center

¹ An aggregation of the median EPS estimates of all the companies in the index.

² FactSet Earnings Insight. January 4, 2019.

Reporting Period Ending: March 31, 2019



narrow bipartisan measures are possible based on areas where the two parties can find common ground.

Overall, the new political landscape may be good for markets. In the short term, global stocks and other risk assets got a positive boost while U.S. Treasury yields fell modestly. The U.S. dollar also declined, credit spreads narrowed, and inflation expectations dropped. Collectively, these effects suggest that traders and investors were pleased with a dose of predictability after several years of unsettling political developments and elections around the globe.

Longer term, markets have historically performed well regardless of specific election outcomes. Historically, gridlock has been good for stocks as divided governments can represent a restoration of checks and balances and the greater policy certainty that markets crave. But a potential downside to gridlock is that funding is required to support the government and service the deficit. The late December U.S. government shutdown and equity market selloff demonstrate this downside.

Within equities, the health care sector may benefit from a divided government, which would be unlikely to make major changes to the Affordable Care Act or drug pricing. The split Congress may also provide a tailwind for the banking sector--despite the Democratic majority in the House, Trump's bank regulators are in place and are expected to continue their goal of implementing bank-friendly deregulation.

Equity Market Outlook

Our equity market outlook remains unchanged. In our view, recent market turbulence reflects more of a market event than an economic event; in other words, a correction without a recession. We have been more conservative than consensus views regarding domestic economic growth, earnings power, and potential market returns largely because equity markets were underappreciating these growing uncertainties. Positive returns are possible going forward but headwinds from higher rates and risks to growth will dampen the upside potential.

Global equity markets had been vulnerable because they anticipated clear skies ahead, manifesting in peak investor optimism, high growth/profit expectations, and rich valuation levels going into 2018. One of the main causes of recent equity market turbulence was the "curse of high expectations" and markets are now reconciling

excessive optimism against new and unexpected realities. Investors are adjusting to these "new normal" conditions and recalibrating the appropriate price to pay when considering previously underappreciated risks.

Fixed Income Review

Finding Neutral Gear

The role of the Fed involves a long-standing paradox: how to keep the economy from overheating without becoming the catalyst for the next recession.

According to monetary theory, central banks should lower short-term rates (thereby increasing money supply) when economic activity appears to be weakening in hopes of stimulating investment by increasing liquidity. One of the primary objectives of increasing liquidity is to create what's known as the 'wealth effect' – an increase in consumer spending based on the appreciation of one's investment assets.

The wealth effect, in turn, should start a virtuous and self-reinforcing cycle of economic activity that will truncate the downside of an economic cycle. Central banks took this theory to an extreme during the Global Financial Crisis by introducing zero interest-rate policy (ZIRP)⁴ and quantitative easing (QE)⁵. Arguably, both previously untested policies served the U.S. economy well in a time of desperate need, but it was not without a price. The term "Financial Repression" was coined to articulate the penalty savers endured to revive the economy from depths not seen since the Great Depression.

Another unwanted but potential side effect of what is known as 'accommodative' monetary policy is excessive inflation. Runaway inflation is the other side of the coin that central banks address by raising short term rates as the economy picks up

⁴ Zero interest-rate policy (ZIRP) is a macroeconomic concept describing conditions with a very low nominal interest rate, such as those in contemporary Japan and December 2008 through December 2015 in the United States.

⁵ Quantitative easing is an unconventional monetary policy in which a central bank purchases government securities or other securities from the market in order to lower interest rates and increase the money supply. Quantitative easing increases the money supply by flooding financial institutions with capital in an effort to promote increased lending and liquidity. When short-term interest rates are at or approaching zero, and when the printing of new banknotes isn't an option, quantitative easing can be considered.



steam. Ideally, the economy will hum along at an equilibrium or 'neutral' interest rate that neither stimulates nor restricts economic growth beyond its potential. As central bankers see economic activity firming and inflation in check, they will remove accommodation by raising rates in hopes of arriving at the neutral rate.

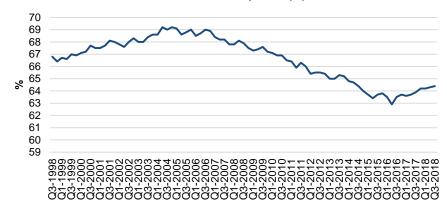
The neutral rate sounds simple enough on paper, and has been mentioned by the Fed for many years, but this is where things get tricky. The neutral rate of interest is unobservable; it's a target that cannot be known with certainty. Economists at the Fed use models to estimate what the neutral rate might be, but, in reality, it's an educated guess at best.

The difficulty inherent in forecasting inflation, and thus setting the neutral rate, was highlighted at the most recent Fed meeting where expected core PCE inflation was downgraded from 2% to 1.9% over the next three years due, in part, to continuing oil price softening.

While the price of oil continues to fall, dampening inflation forecasts, inflationary pressure from credit has trended up with consumer credit, according to Fed data, rising by a seasonally adjusted annual rate of nearly 8% in late 2018 with a significant portion of the increase coming in the form of increasing levels of student loan debt.

Student loan debt, when accompanied by rising mortgage rates as the Fed continues to tighten, may further the trend of declining homeownership in the U.S. as shown in the chart in the next column.

US Homeownership Rate (%)



Source: US Census Bureau

Homeownership is a key component of the U.S. economy, driving hiring and expansion (and inflation) in multiple sectors including construction, lending, and consumer durables. Onerous levels of student loan debt, however, may be discouraging young, prospective home buyers from diving in. The recent uptick in ownership is encouraging, but homeownership is still below historical averages. A Congress with greater Democratic party representation following the midterm elections, should it weigh in on student debt, may in the end be a tailwind to industries reliant on homeownership. The Fed has confronted stubbornly low levels of inflation that justify a tightening program and an upsurge in homeownership could help move the needle—if only by a modest amount.

As the Fed confronts a slowing economy, global trade tensions, volatile markets and increasing pressure from President Trump to refrain from further rate hikes, we expect Powell and his FOMC colleagues to rely even more on sources of data which can help set a rate course that avoids pushing the U.S. economy into a mild recession after a decade of economic expansion.



Don't Tread on the Fed! 6

Since assuming the presidency, Trump has not hesitated to weigh in on the Fed, its Chair, and its rate strategies. His comments directed towards the Fed and recorded in the press dwarf those of prior POTUS/Fed Chair combinations dating back to The Monetary Accord of 1951.

Historically, Presidential/Fed interventions typically occur during periods of high inflation and economic stagnation, particularly in President Carter's administration, but Trump's tweets directed at both Fed Chairs Yellen and Powell have occurred during a cycle of unusually low inflation and unemployment. Until late last year, the U.S. economy and stock market were firing on all cylinders and markets appeared to pay little attention to Trump's instructions to hold off on raising rates. But the tone and frequency of Trump's tweets may increase if budget deficits, further dollar strengthening, market volatility, rising debt levels or a spike in inflation were to occur.

Pressure from the Executive branch could spur the Fed to take two courses: either weakening the FOMC's resolve to raise rates as economic strength breeds inflation or, to prove its independence, the Fed may turn more hawkish than economic data warrants. Each scenario makes the already complicated role of the Fed as shepherd of the economy even more difficult and undermines its independence.

While not a frequent occurrence in recent history, many presidents have pressured the Fed when interventions served their political interests, including Harry Truman and Lyndon Johnson—the later famous for trying to pressure Fed chair William McChesney Martin into reversing a recent rate rise. Other presidents, including Clinton and Obama, elected to keep their "hands off the Fed" by trusting it will make policy decisions that enhance the long-term health of the economy.

The Fed has always been a political institution subject to pressure from lawmakers, presidents, market participants and populist groups with the voices of complaint rising

⁶ Adapted from: Mark Spindel and Sarah Binder, "Trump's Fed broadside shouldn't be dismissed by investors," *Financial Times*, July 23, 2018, https://www.ft.com/content/0a1d71d0-8e46-11e8-bb8f-a6a2f7bca546 (accessed January 7, 2019).

loudest when the economy hits a speedbump and politicians seek to avoid blame for a faltering economy.

Like members of Congress, Trump's presidential interventions enable him to claim credit for good economic outcomes and deflect blame for bad ones. But Trump's Fedbullying in good times could turn explosive if an economic downturn impacts his reelection prospects.

History shows that difficult monetary choices require strong political support. Trump's willingness to lead the charge against his hand-selected Fed chair suggests that an old and recurring cycle of crisis, blame and reform may be just around the corner.

As The World Turns

It is easy, yet somewhat myopic, to blame the Fed alone for the sudden reversal of market momentum, even given some of the major communication missteps of a 'rookie' Fed Chair. Investor psychology can be particularly vulnerable to the perceived risk of a policy error when the economic tide appears to be turning. While coincident indicators of economic health remain strong, it's the softening of leading indicators that have many believing the Fed's work is done.

Ironically though, the President blaming the Fed's monetary policy decisions for economic and market woes may be a perfect example of 'the pot calling the kettle black.' The administration's intense trade standoff with China, the world's second largest economy, is by no one's estimate helping to sustain the positive global economic momentum that existed entering 2018. In fact, the prolonged uncertainty surrounding trade policy is taking its toll on both sides.

Whether by coincidence or effect, economic data in China indicates a slowdown in growth is happening faster than most anticipated. China's fourth quarter GDP growth is expected to decelerate to 6.4%, and by 2020 growth is forecast to slow further to 6% - the slowest rate since 1990 following the Tiananmen Square protests. While a six percent-plus growth rate seems very healthy compared to developed economies that are expected to expand by about two percent over the next couple of years, one must consider how critical sustaining a high growth rate is for a developing country with a rapidly expanding debt burden.



Although slowing growth is a secular headwind China would be expected to face as its economy matures, the tough trade dispute has accelerated both its timing and pace, adding to the challenge of managing through it. Feeling the pressure to prevent further slippage in growth, China announced a number of stimulative fiscal and monetary policy measures, including tax cuts and a mandate for banks to lend to small businesses.

As the world's second largest economy and a major source of global demand, China's slowdown is by no means isolated to its economy. Ripple effects are being felt throughout the global economy. During an European Central Bank (ECB) press conference announcing the end of QE in Europe, ECB President Mario Draghi warned "...the balance of risks is moving to the downside owing to the persistence of uncertainties related to geopolitical factors, the threat of protectionism, vulnerabilities in emerging markets and financial market volatility remain prominent." (In case you missed it, he basically said "trade war" four separate ways.)

Meanwhile, the U.S. is feeling its own pain. Although not as leveraged to global trade as many other countries, domestic economic data has begun to soften as tensions have escalated. Despite fiscal stimulus pumping though the economy, uncertainty on the trade policy outlook, along with the rising cost of tariffs, has delayed decisions by businesses to make significant capital investments.

Such hesitation was evident in December's manufacturing Purchasing Managers Index, which came in below expectations at 53.8 – a 15-month low. A recent profit warning from Apple stating that Chinese economic softness and trade tensions were weakening demand provided another piece of anecdotal evidence of the pressures faced by U.S. based multi-nationals in this environment.

Manufacturing Purchasing Manager Index



Source: Markit Ltd., Bloomberg

A dinner attended by Presidents Trump and Xi at the G20 summit in December yielded a cease fire that allowed for additional time for negotiation. The tariffs the administration planned to raise and apply to an additional \$257 billon of Chinese imports were delayed by 60 days. Trump boasted that the dinner "was an amazing and productive meeting with unlimited possibilities for both the United States and China." Currently, the U.S. is applying tariffs on \$253 billion of Chinese- made goods, or roughly half of total imports from China. The truce will end March 1 when the final round of tariffs will go into effect if a deal is not reached.

As we anticipated, the ongoing trade dispute between the world's two largest economies has remained the focal point of global financial markets. A quick settlement was an unlikely outcome in our view given the significance of the demands and the disposition of the parties involved. However, the upside of the global economic slowdown is the incentive it creates for both sides to negotiate a resolution. The data demonstrates the true cost of this standoff and it's only likely to get worse the longer it drags on. Therefore, our optimism for a deal has increased meaningfully. However, we must remind ourselves that the protectionist instincts of a "Tariff Man" are strong. A protracted battle cannot be ruled out just yet.



Conclusion

2017's global synchronized growth narrative has morphed into a global synchronized slowdown scare driven predominately by self-inflicted setbacks in 2018. The euphoric investor sentiment supported by the global growth narrative rolled over accordingly when it became unclear if the security blanket that markets had come to depend on, namely a dovish Fed, would exist under new leadership.

In our view, Jay Powell's Fed is not the enemy of financial markets. Communication mistakes have been made, but there is no uber-hawk at the helm as some might fear. For now, inflation does not appear to be forcing the Fed's hand and we expect that it is unlikely to change any time soon. Therefore, the Fed can afford to cautiously calibrate its monetary policy path to reflect potential inflection points in the domestic growth trajectory.

Trade policy is another story. It remains one of the most significant, yet difficult to forecast, variables in both the economy and financial markets. Or, as Donald Rumsfeld would put it: a known unknown. Combine this wild card with a softer global economy and a mountain of debt piling up on the balance sheets of governments and corporations -- and it becomes clear that the roller coaster ride could very well continue into 2019.

We expect first quarter earnings reports and management commentary to give us a better look at the full impact of trade policy. As mentioned earlier, our outlook for a resolution on the trade war front has improved, but there is little to be certain of at this stage.

Economic and Market Perspectives Q1 2019

David Wines, President & Chief Executive Officer James St. Aubin, Managing Director and Head of Investment Strategy Todd Lowenstein, Managing Director and Chief Equity Strategist

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Reporting Period Ending: March 31, 2019 Account ID: xxx600



Investment Review through 03/31/2019

Investment Objective: DOCUMENT DIRECTED - IS

Investment Officer: KEITH STRIBLING, CFA

Inception Date: 05/01/1998

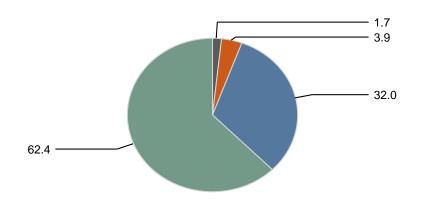
Reporting Period Ending: March 31, 2019 Account ID: xxx600



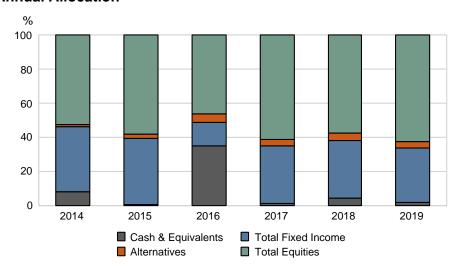
Asset Allocation Summary

Market Value by Asset Class

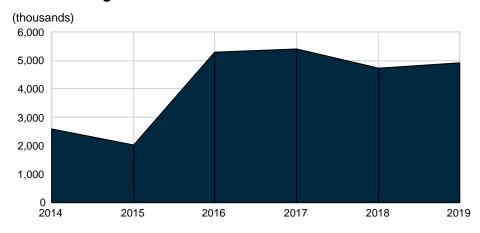
		% of
	Market Value	Mkt Val
■ Total Equities	3,067,863	62.4
■ Total Fixed Income	1,574,990	32.0
Alternatives	192,228	3.9
Cash & Equivalents	84,395	1.7
Total	4,919,476	100.0



Annual Allocation



Annual Ending Market Values



Reporting Period Ending: March 31, 2019 Account ID: xxx600



Portfolio Analytics

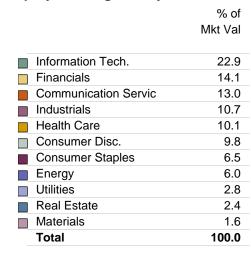
Largest 10 Holdings - YTD Return

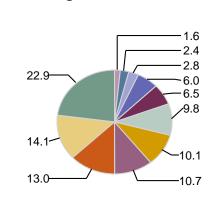
		% of	
	Market Value	Mkt Val	Return
ISHARES S&P 500 VALUE ETF	365,841	7.4	12.11
ISHARES S&P 500 GROWTH ET	292,150	5.9	14.79
ISHARES MSCI EAFE ETF	277,277	5.6	10.34
SCHWAB STRATEGIC TR	205,534	4.2	13.74
VANGUARD INDEX FUNDS S&P	205,037	4.2	13.57
ISHARES MSCI EMERGING MKT	195,930	4.0	9.88
ISHARES MSCI EAFE VALUE E	195,276	4.0	8.09
ISHARES RUSSELL 2000 VALU	163,664	3.3	11.98
ISHARES RUSSELL 2000 ETF	154,621	3.1	14.64
ISHARES RUSSELL 2000 GROW	140,612	2.9	17.25

Top 10 Performers YTD

		% of	
	Market Value	Mkt Val	Return
CELGENE CORP	7,076	.1	47.20
PVH CORP	4,512	.1	31.24
APTIV PLC COM	4,610	.1	29.45
ELECTRONIC ARTS INC COMMO	4,777	.1	28.79
EQUIFAX INC	3,792	.1	27.66
FACEBOOK INC CL A	9,501	.2	27.16
CISCO SYS INC	13,551	.3	25.51
MONDELEZ INTL INC CL A	6,523	.1	25.31
MASTERCARD INC-A	8,476	.2	24.99
AMERICAN TOWER CORP	9,262	.2	24.56

Equity Holdings Analysis - Individual Holdings





Bottom 10 Performers YTD

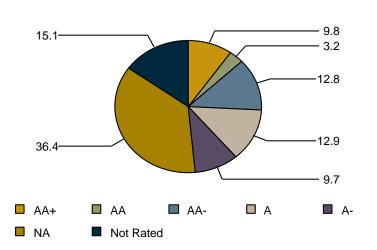
		% of	
	Market Value	Mkt Val	Return
BRISTOL MYERS SQUIBB CO	4,914	.1	-7.49
FHLMC #B13755 4.500% 4/01	23	.0	-3.47
BERKSHIRE HATHAWAY B	7,835	.2	-1.61
COCA-COLA CO	6,758	.1	19
FIRST AMERN GOVT OBLIG FD	84,395	1.7	.56
MEDTRONIC PLC SHS	8,106	.2	.71
US TREAS NTS 1.750% 9/30/	50,258	1.0	.72
COLGATE PALMOLIVE CO 2.95	101,908	2.1	.92
US TREAS NTS 2.250% 4/30/	50,437	1.0	.96
CISCO SYS NTS 2.450% 6/15	100,562	2.0	.99



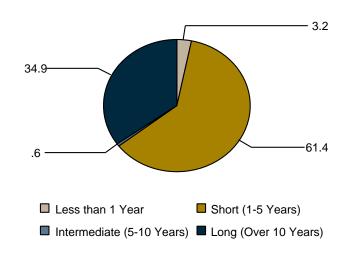
Fixed Income Analysis - Individual Holdings

	03/31/2019	12/31/2018	03/31/2018	03/31/2017	03/31/2016
Duration	7.74	7.72	7.84	7.17	6.08
Coupon	3.11	3.09	3.10	3.02	2.80
Yield to Maturity	2.85	3.15	3.04	2.48	2.11
Maturity	10.66	10.68	10.83	9.64	7.75
Current Yield	3.05	3.08	3.07	2.93	2.69
Face Amount	1,542,052	1,606,876	1,868,445	1,600,438	595,906
Market Value	1,567,100	1,609,729	1,878,577	1,643,276	615,214
Cost	1,589,255	1,655,946	1,925,910	1,650,262	612,895

Quality Allocation by Market Value



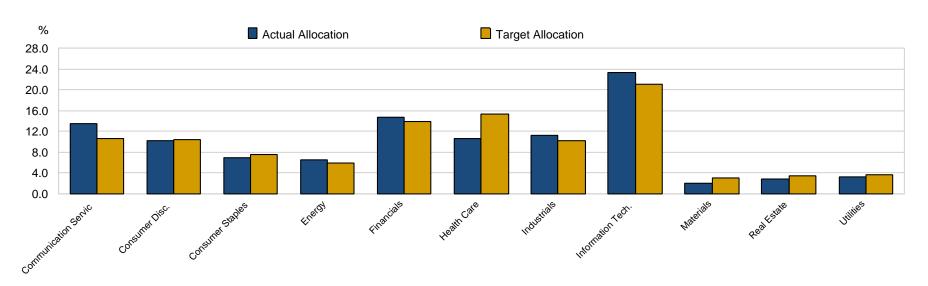
Maturity Allocation by Market Value



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Reporting Period Ending: March 31, 2019 Account ID: xxx600

Equity Sector Allocation vs. SP500 Target



	Market Value	Actual Allocation	Target Allocation	Variance
Communication Services	49,525	13.0	10.1	2.9
Consumer Disc.	37,356	9.8	9.9	1
Consumer Staples	24,714	6.5	7.1	6
Energy	22,888	6.0	5.5	.6
Financials	53,741	14.1	13.3	.8
Health Care	38,396	10.1	14.9	-4.8
Industrials	40,550	10.7	9.7	.9
Information Tech.	86,867	22.9	20.6	2.2
Materials	6,195	1.6	2.7	-1.0
Real Estate	9,262	2.4	3.0	5
Utilities	10,661	2.8	3.2	4
Total Common Stock	380,154	100.0	100.0	.0

Account ID: xxx600



Summary Investment Performance

As of: March 31, 2019

Beginning Market Value	12,016,944.00
	• •
Beginning Accrued Income	77,673.00
Beginning Portfolio Value	12,094,617.00
Contributions	4,097,917.49
Withdrawals	-16,693,647.78
Income Earned	3,684,630.52
Gain/Loss	1,735,959.25
Ending Market Value	4,911,093.53
Ending Accrued Income	8,382.95
Ending Portfolio Value	4,919,476.48
Total Earnings	5,420,589.77

Performance

Cash Equivalents	1.93
Total Fixed Income	3.94
Total Equities	3.06
Total Managed Portfolio	5.44

Account Name: DESERT HOSPITAL RETIREMENT PLAN Account ID: xxx600

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As of: March 31, 2019

Performance Report

		Year to Date						Inception to Date
	Market Value	(3 Months)	1 Year	3 Years	3 Years	10 Years	20 Years	05/01/1998
Cash Equivalents	84,395	.56	1.96	1.07	1.07	.39	1.79	1.93
Lipper Money Market Funds Index		.55	1.91	.98	.98	.31	1.66	1.80
Total Fixed Income	1,574,990	2.19	4.29	1.72	1.72	2.62	3.82	3.94
BBG Barclays US Aggregate Bd Index (USD)		2.94	4.48	2.03	2.03	3.77	4.73	4.80
Alternatives	192,228	3.63	-3.42	4.21	4.21			
Wilshire Liquid Alternative Index		3.21	18	2.09	2.09	2.77		
Total Equities	3,067,863	13.14	3.74	11.44	11.44	13.72	5.76	6.27
MSCI AC World Index (Net)		12.18	2.60	10.67	10.67	11.98	4.92	
MSCI EAFE Index (Net)		9.98	-3.71	7.27	7.27	8.96	3.94	4.02
MSCI EM Free Index (Net USD)		9.92	-7.41	10.68	10.68	8.94	8.39	
Russell 2000 Index (USD)		14.58	2.05	12.92	12.92	15.36	8.44	7.11
Russell Midcap Index		16.54	6.47	11.82	11.82	16.88	9.33	8.83
S&P 500 Composite Index		13.65	9.50	13.51	13.51	15.92	6.04	6.58
65% S&P 500/ 15% Russell 2000/ 20% MSCI EAFE		13.07	5.73	12.26	12.26	14.53		
Total Managed Portfolio	4,919,476	8.56	3.58	7.61	7.61	9.46	5.05	5.44
Total Account Net of Fees	4,919,476	8.38	2.89	6.89	6.89	8.71	4.35	4.74

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As of: March 31, 2019 Account ID: xxx600

	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Alternatives										
Global Macro										
EATON VANCE GLBL MACRO ABS R6 #1072	EGRSX	9,292.895	10.03	93,170.24	9.74	90,512.80	1.8	.02	149.62	.165
WESTERN ASSET MAC OPP IS FD #5102	LAOSX	9,196.694	10.48	96,405.33	11.06	101,715.44	2.1	.30	2,731.42	2.685
Total for Global Macro				189,575.57		192,228.24	3.9		2,881.04	1.499
Total: Alternatives				189,575.57		192,228.24	3.9		2,881.04	1.499
Total Equities										
Communi Services - Dom CS										
ALPHABET INC CAP STK CL A	GOOGL	15.000	770.55	11,558.30	1,176.89	17,653.35	.4	.00	.00	.000
COMCAST CORP-CL A	CMCSA	133.000	33.52	4,458.18	39.98	5,317.34	.1	.84	111.72	2.101
DISNEY (WALT) COMPANY HOLDING CO	DIS	44.000	108.67	4,781.56	111.03	4,885.32	.1	1.76	77.44	1.585
ELECTRONIC ARTS INC COMMON	EA	47.000	81.02	3,807.71	101.63	4,776.61	.1	.00	.00	.000
FACEBOOK INC CL A	FB	57.000	117.53	6,698.99	166.69	9,501.33	.2	.00	.00	.000
VERIZON COMMUNICATIONS	VZ	125.000	52.52	6,565.44	59.13	7,391.25	.2	2.41	301.25	4.076
Total for Communi Services - Dom CS				37,870.18		49,525.20	1.0		490.41	.990
Con Discretionary - Dom CS										
AMAZON.COM INC	AMZN	3.000	1,544.90	4,634.69	1,780.75	5,342.25	.1	.00	.00	.000
DOLLAR TREE STORES	DLTR	60.000	79.79	4,787.22	105.04	6,302.40	.1	.00	.00	.000
LOWES COS INC	LOW	54.000	66.58	3,595.48	109.47	5,911.38	.1	1.92	103.68	1.754
MCDONALDS CORP	MCD	10.000	179.98	1,799.75	189.90	1,899.00	.0	4.64	46.40	2.443
O REILLY AUTOMOTIVE INC NEW	ORLY	16.000	294.52	4,712.26	388.30	6,212.80	.1	.00	.00	.000
PVH CORP	PVH	37.000	88.20	3,263.26	121.95	4,512.15	.1	.15	5.55	.123
STARBUCKS CORP	SBUX	50.000	56.54	2,827.17	74.34	3,717.00	.1	1.44	72.00	1.937
TJX COS INC NEW	TJX	65.000	37.62	2,445.46	53.21	3,458.65	.1	.92	59.80	1.729
Total for Con Discretionary - Dom CS				28,065.29		37,355.63	.8		287.43	.769

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As of: March 31, 2019 Account ID: xxx600

	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Con Staples - Dom CS										
COCA-COLA CO	KO	143.000	48.31	6,907.62	46.86	6,758.18	.1	1.60	228.80	3.414
COSTCO WHOLESALE CORP	COST	21.000	159.48	3,349.03	242.14	5,084.94	.1	2.28	47.88	.942
MONDELEZ INTL INC CL A	MDLZ	130.000	41.64	5,412.72	49.92	6,523.40	.1	1.04	135.20	2.083
PROCTER & GAMBLE CO	PG	61.000	89.01	5,429.83	104.05	6,347.05	.1	2.87	175.01	2.757
otal for Con Staples - Dom CS				21,099.20		24,713.57	.5		586.89	2.384
Emerging Market Funds										
ISHARES MSCI EMERGING MKT FD	EEM	4,565.000	36.99	168,871.95	42.92	195,929.80	4.0	.87	3,989.81	2.036
otal for Emerging Market Funds				168,871.95		195,929.80	4.0		3,989.81	2.036
Energy - Dom CS										
CHEVRON CORP. COMMON STOCK	CVX	75.000	112.12	8,409.19	123.18	9,238.50	.2	4.76	357.00	3.864
CONCHO RES INC	CXO	20.000	122.80	2,455.96	110.96	2,219.20	.0	.50	10.00	.451
EOG RES INC	EOG	62.000	92.73	5,749.23	95.18	5,901.16	.1	.88	54.56	.925
HALLIBURTON CO	HAL	111.000	48.41	5,373.97	29.30	3,252.30	.1	.72	79.92	2.457
OCCIDENTAL PETE CORP	OXY	34.000	74.62	2,537.24	66.20	2,277.32	.0	3.12	106.08	4.713
Total for Energy - Dom CS				24,525.59		22,888.48	.5		607.56	2.658
Financials - Domestic CS										
AMERICAN INTL GROUP COM	AIG	97.000	61.89	6,003.25	43.06	4,176.82	.1	1.28	124.16	2.973
BERKSHIRE HATHAWAY B	BRK.B	39.000	198.05	7,723.76	200.89	7,834.71	.2	.00	.00	.000
CITIGROUP INC COM	С	126.000	53.30	6,715.95	62.22	7,839.72	.2	1.80	226.80	2.893
E TRADE FIN CORP COM	ETFC	115.000	43.39	4,989.89	46.43	5,339.45	.1	.56	64.40	1.206
GOLDMAN SACHS GROUP INC	GS	20.000	172.48	3,449.50	191.99	3,839.80	.1	3.20	64.00	1.667
HARTFORD FINL SVCS GROUP INC	HIG	50.000	54.91	2,745.25	49.72	2,501.00	.1	1.20	60.00	2.414
JPMORGAN CHASE & CO	JPM	107.000	92.55	9,902.79	101.23	10,831.61	.2	3.20	342.40	3.161
PNC FINANCIAL SERVICES GROUP	PNC	45.000	122.06	5,492.63	122.66	5,519.70	.1	3.80	171.00	3.098
SCHWAB CHARLES CORP NEW	SCHW	137.000	37.37	5,119.07	42.76	5,858.12	.1	.68	93.16	1.590
Total for Financials - Domestic CS				52,142.09		53,740.93	1.1		1,145.92	2.133

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As of: March 31, 2019 Account ID: xxx600

	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Foreign Large Blended Funds										
ISHARES MSCI EAFE ETF	EFA	4,275.000	61.08	261,107.30	64.86	277,276.50	5.6	1.99	8,515.80	3.071
ISHARES TR HDG MSCI EAFE	HEFA	3,250.000	26.06	84,686.44	28.87	93,827.50	1.9	.87	2,830.75	3.017
Total for Foreign Large Blended Funds				345,793.74		371,104.00	7.5		11,346.55	3.058
Foreign Large Growth Funds										
ISHARES MSCI EAFE GROWTH ETF	EFG	1,415.000	66.43	94,000.31	77.45	109,591.75	2.2	1.37	1,934.31	1.765
Total for Foreign Large Growth Funds				94,000.31		109,591.75	2.2		1,934.31	1.765
Foreign Large Value Funds										
ISHARES MSCI EAFE VALUE ETF	EFV	3,995.000	50.60	202,139.71	48.88	195,275.60	4.0	2.06	8,233.70	4.216
Total for Foreign Large Value Funds				202,139.71		195,275.60	4.0		8,233.70	4.216
Health Care - Dom CS										
ABBOTT LABS COM	ABT	98.000	45.64	4,472.76	79.94	7,834.12	.2	1.28	125.44	1.601
ANTHEM INC COM	ANTM	10.000	256.64	2,566.35	286.98	2,869.80	.1	3.20	32.00	1.115
BAXTER INTL INC COM	BAX	30.000	42.93	1,287.75	81.31	2,445.00	.0	.76	22.80	.935
BRISTOL MYERS SQUIBB CO	BMY	103.000	59.17	6,094.28	47.71	4,914.13	.1	1.64	168.92	3.437
CELGENE CORP	CELG	75.000	107.13	8,034.99	94.34	7,075.50	.1	.00	.00	.000
GILEAD SCIENCES INC	GILD	50.000	81.05	4,052.48	65.01	3,250.50	.1	2.52	126.00	3.876
MERCK & CO COM COM	MRK	95.000	57.14	5,428.42	83.17	7,953.40	.2	2.20	209.00	2.645
REGENERON PHARMACEUTICALS INC	REGN	5.000	376.16	1,880.80	410.62	2,053.10	.0	.00	.00	.000
Total for Health Care - Dom CS				33,817.83		38,395.55	.8		684.16	1.785
Industrials - Domestic CS										
BOEING CO	BA	15.000	331.10	4,966.45	381.42	5,721.30	.1	8.22	123.30	2.155
EQUIFAX INC	EFX	32.000	115.73	3,703.39	118.50	3,792.00	.1	1.56	49.92	1.316
FORTIVE CORP COM	FTV	71.000	51.68	3,669.53	83.89	5,956.19	.1	.28	19.88	.334
HONEYWELL INTL INC	HON	42.000	130.15	5,466.40	158.92	6,674.64	.1	3.28	137.76	2.064
HUNT J B TRANS SVCS INC	JBHT	42.000	90.83	3,814.85	101.29	4,254.18	.1	1.04	43.68	1.027
NORTHROP GRUMMAN CORP	NOC	20.000	245.51	4,910.16	269.60	5,392.00	.1	4.80	96.00	1.780

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CAPITAL MANAGEMENT

As of: March 31, 2019 Account ID: xxx600

						Market		Unit	Annual	Current
	Ticker	Units	Unit Cost	Total Cost	Price	Value	Weight	Income	Income	Yield
ROCKWELL AUTOMATION, INC. COMMON STO	ROK	15.000	154.90	2,323.51	175.46	2,631.90	.1	3.88	58.20	2.211
UNITED PARCEL SERVICE CL B	UPS	41.000	109.59	4,493.19	111.74	4,581.34	.1	3.84	157.44	3.437
UNITED TECHNOLOGIES CORP	UTX	12.000	130.06	1,560.66	128.89	1,546.68	.0	2.94	35.28	2.281
Total for Industrials - Domestic CS				34,908.14		40,550.23	.8		721.46	1.779
Info Tech - Domestic CS										
ADOBE INC	ADBE	12.000	94.73	1,136.70	266.49	3,197.88	.1	.00	.00	.000
ANALOG DEVICES INC	ADI	56.000	70.48	3,947.01	105.27	5,895.12	.1	2.16	120.96	2.052
APPLE INC COM	AAPL	117.000	104.53	12,230.59	189.95	22,224.15	.5	2.92	341.64	1.537
APPLIED MATLS INC	AMAT	142.000	28.36	4,026.54	39.66	5,631.72	.1	.84	119.28	2.118
CISCO SYS INC	CSCO	251.000	30.47	7,649.03	53.99	13,551.49	.3	1.40	351.40	2.593
MASTERCARD INC-A	MA	36.000	98.83	3,557.84	235.45	8,476.20	.2	1.32	47.52	.561
MICROSOFT CORP	MSFT	205.000	55.69	11,416.11	117.94	24,177.70	.5	1.84	377.20	1.560
TEXAS INSTRS INC	TXN	35.000	67.91	2,376.91	106.07	3,712.45	.1	3.08	107.80	2.904
Total for Info Tech - Domestic CS				46,340.73		86,866.71	1.8		1,465.80	1.687
Intl CC Non ADDa										
Intl CS - Non-ADRs										
ALLERGAN PLC SHS	AGN	30.000	208.54	6,256.29	146.41	4,392.30	.1	2.96	88.80	2.022
	AGN LIN	30.000 42.000	208.54 132.97	6,256.29 5,584.53	146.41 175.93	4,392.30 7,389.06	.1	2.96 3.50	88.80 147.00	2.022 1.989
ALLERGAN PLC SHS										
ALLERGAN PLC SHS LINDE PLC COM	LIN	42.000	132.97	5,584.53	175.93	7,389.06	.2	3.50	147.00	1.989
ALLERGAN PLC SHS LINDE PLC COM MEDTRONIC PLC SHS	LIN MDT	42.000 89.000	132.97 79.27	5,584.53 7,055.03	175.93 91.08	7,389.06 8,106.12	.2 .2	3.50 2.00	147.00 178.00	1.989 2.196
ALLERGAN PLC SHS LINDE PLC COM MEDTRONIC PLC SHS APTIV PLC COM	LIN MDT APTV	42.000 89.000 58.000	132.97 79.27 77.91	5,584.53 7,055.03 4,518.77	175.93 91.08 79.49	7,389.06 8,106.12 4,610.42	.2 .2 .1	3.50 2.00 .88	147.00 178.00 51.04	1.989 2.196 1.107
ALLERGAN PLC SHS LINDE PLC COM MEDTRONIC PLC SHS APTIV PLC COM ROYAL CARIBBEAN CRUISES LTD	LIN MDT APTV	42.000 89.000 58.000	132.97 79.27 77.91	5,584.53 7,055.03 4,518.77 2,644.57	175.93 91.08 79.49	7,389.06 8,106.12 4,610.42 3,805.56	.2 .2 .1 .1	3.50 2.00 .88	147.00 178.00 51.04 92.40	1.989 2.196 1.107 2.443
ALLERGAN PLC SHS LINDE PLC COM MEDTRONIC PLC SHS APTIV PLC COM ROYAL CARIBBEAN CRUISES LTD Total for Intl CS - Non-ADRs	LIN MDT APTV	42.000 89.000 58.000	132.97 79.27 77.91	5,584.53 7,055.03 4,518.77 2,644.57	175.93 91.08 79.49	7,389.06 8,106.12 4,610.42 3,805.56	.2 .2 .1 .1	3.50 2.00 .88	147.00 178.00 51.04 92.40	1.989 2.196 1.107 2.443
ALLERGAN PLC SHS LINDE PLC COM MEDTRONIC PLC SHS APTIV PLC COM ROYAL CARIBBEAN CRUISES LTD Total for Intl CS - Non-ADRs Large-Cap Blended Funds	LIN MDT APTV RCL	42.000 89.000 58.000 33.000	132.97 79.27 77.91 80.14	5,584.53 7,055.03 4,518.77 2,644.57 26,059.19	175.93 91.08 79.49 114.62	7,389.06 8,106.12 4,610.42 3,805.56 28,303.46	.2 .2 .1 .1	3.50 2.00 .88 2.80	147.00 178.00 51.04 92.40 557.24	1.989 2.196 1.107 2.443 1.970
ALLERGAN PLC SHS LINDE PLC COM MEDTRONIC PLC SHS APTIV PLC COM ROYAL CARIBBEAN CRUISES LTD Total for Intl CS - Non-ADRs Large-Cap Blended Funds SCHWAB STRATEGIC TR	LIN MDT APTV RCL	42.000 89.000 58.000 33.000	132.97 79.27 77.91 80.14	5,584.53 7,055.03 4,518.77 2,644.57 26,059.19	175.93 91.08 79.49 114.62	7,389.06 8,106.12 4,610.42 3,805.56 28,303.46	.2 .2 .1 .1 .6	3.50 2.00 .88 2.80	147.00 178.00 51.04 92.40 557.24 3,991.52	1.989 2.196 1.107 2.443 1.970
ALLERGAN PLC SHS LINDE PLC COM MEDTRONIC PLC SHS APTIV PLC COM ROYAL CARIBBEAN CRUISES LTD Total for Intl CS - Non-ADRs Large-Cap Blended Funds SCHWAB STRATEGIC TR VANGUARD INDEX FUNDS S&P 500 ETF SHS	LIN MDT APTV RCL	42.000 89.000 58.000 33.000	132.97 79.27 77.91 80.14	5,584.53 7,055.03 4,518.77 2,644.57 26,059.19 172,740.52 172,918.69	175.93 91.08 79.49 114.62	7,389.06 8,106.12 4,610.42 3,805.56 28,303.46 205,534.40 205,036.60	.2 .2 .1 .1 .6	3.50 2.00 .88 2.80	147.00 178.00 51.04 92.40 557.24 3,991.52 4,035.32	1.989 2.196 1.107 2.443 1.970 1.942 1.968
ALLERGAN PLC SHS LINDE PLC COM MEDTRONIC PLC SHS APTIV PLC COM ROYAL CARIBBEAN CRUISES LTD Total for Intl CS - Non-ADRs Large-Cap Blended Funds SCHWAB STRATEGIC TR VANGUARD INDEX FUNDS S&P 500 ETF SHS Total for Large-Cap Blended Funds	LIN MDT APTV RCL	42.000 89.000 58.000 33.000	132.97 79.27 77.91 80.14	5,584.53 7,055.03 4,518.77 2,644.57 26,059.19 172,740.52 172,918.69	175.93 91.08 79.49 114.62	7,389.06 8,106.12 4,610.42 3,805.56 28,303.46 205,534.40 205,036.60	.2 .2 .1 .1 .6	3.50 2.00 .88 2.80	147.00 178.00 51.04 92.40 557.24 3,991.52 4,035.32	1.989 2.196 1.107 2.443 1.970 1.942 1.968

HIGHMARK®
CAPITAL MANAGEMENT

As of: March 31, 2019 Account ID: xxx600

	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Large-Cap Value Funds										
ISHARES S&P 500 VALUE ETF	IVE	3,245.000	93.76	304,244.26	112.74	365,841.30	7.4	2.78	9,008.12	2.462
Total for Large-Cap Value Funds				304,244.26		365,841.30	7.4		9,008.12	2.462
Materials - Domestic CS										
ECOLAB INC	ECL	35.000	113.79	3,982.63	176.54	6,195.00	.1	1.84	64.40	1.042
Total for Materials - Domestic CS				3,982.63		6,195.00	.1		64.40	1.042
Mid-Cap Growth Funds										
ISHARES RUS MID-CAP GRW ETF	IWP	950.000	88.04	83,637.46	135.67	128,886.50	2.6	1.12	1,064.00	.826
Total for Mid-Cap Growth Funds				83,637.46		128,886.50	2.6		1,064.00	.826
Mid-Cap Value Funds										
ISHARES RUS MID-CAP VALUE	IWS	1,510.000	72.82	109,961.36	86.86	131,158.60	2.7	1.95	2,944.50	2.245
Total for Mid-Cap Value Funds				109,961.36		131,158.60	2.7		2,944.50	2.245
Real Estate - Dom CS										
AMERICAN TOWER CORP	AMT	47.000	101.75	4,782.19	197.06	9,261.82	.2	3.30	155.10	1.675
Total for Real Estate - Dom CS				4,782.19		9,261.82	.2		155.10	1.675
Small-Cap Blended Funds										
ISHARES RUSSELL 2000 ETF	IWM	1,010.000	122.97	124,202.27	153.09	154,620.90	3.1	1.93	1,946.27	1.259
Total for Small-Cap Blended Funds				124,202.27		154,620.90	3.1		1,946.27	1.259
Small-Cap Growth Funds										
ISHARES RUSSELL 2000 GROWTH ETF	IWO	715.000	168.51	120,488.17	196.66	140,611.90	2.9	1.28	913.77	.650
Total for Small-Cap Growth Funds				120,488.17		140,611.90	2.9		913.77	.650
Small-Cap Value Funds										
ISHARES RUSSELL 2000 VALUE ETF	IWN	1,365.000	117.63	160,569.13	119.90	163,663.50	3.3	2.24	3,058.97	1.869
Total for Small-Cap Value Funds				160,569.13		163,663.50	3.3		3,058.97	1.869

HIGHMARK®
CAPITAL MANAGEMENT

As of: March 31, 2019 Account ID: xxx600

	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Utilities-Dom Common Stock										
EDISON INTL	EIX	63.000	71.14	4,481.95	61.92	3,939.55	.1	2.45	154.35	3.957
WEC ENERGY GROUP INC COM	WEC	85.000	58.60	4,981.24	79.08	6,721.80	.1	2.36	200.60	2.984
Total for Utilities-Dom Common Stock				9,463.19		10,661.35	.2		354.95	3.341
Total: Total Equities				2,582,316.73		3,067,862.98	62.4		63,054.44	2.056
Total Fixed Income										
Taxable FX- US Govt Agcy										
FHLMC NTS 2.375% 1/13/22	FN22322	50,000.000	105.66	52,830.60	100.28	50,396.29	1.0	2.38	1,187.50	2.368
Total for Taxable FX- US Govt Agcy				52,830.60		50,396.29	1.0		1,187.50	2.368
Taxable Fixed - Corporates										
ALABAMA PWR NTS 3.375% 10/01/20	APN3320	50,000.000	105.92	52,960.50	100.93	51,306.75	1.0	3.38	1,687.50	3.344
ALPHABET INC 3.375% 2/25/24		100,000.000	103.68	103,675.00	103.98	104,313.50	2.1	3.38	3,375.00	3.246
BERKSHIRE HATH FIN 3.000% 5/15/22	BH33022	50,000.000	104.53	52,264.50	101.66	51,395.67	1.0	3.00	1,500.00	2.951
CISCO SYS NTS 2.450% 6/15/20	CSN2420	100,000.000	101.52	101,522.00	99.84	100,562.39	2.0	2.45	2,450.00	2.454
COLGATE PALMOLIVE CO 2.950% 11/01/20	CL20	100,000.000	103.10	103,095.00	100.68	101,908.17	2.1	2.95	2,950.00	2.930
DISNEY WALT CO MTNS 2.300% 2/12/21	DWC2321	50,000.000	103.43	51,716.50	99.53	49,919.03	1.0	2.30	1,150.00	2.311
IBM CORP 3.375% 8/01/23	IC00323	100,000.000	103.56	103,559.00	102.00	102,566.50	2.1	3.38	3,375.00	3.309
PRAXAIR INC	PX23	50,000.000	101.99	50,994.00	100.08	50,187.50	1.0	2.70	1,350.00	2.698
WELLS FARGO NTS 3.500% 3/08/22	WFN3512	100,000.000	102.96	102,964.00	101.87	102,089.61	2.1	3.50	3,500.00	3.436
Total for Taxable Fixed - Corporates				722,750.50		714,249.12	14.5		21,337.50	3.008
Taxable Fixed - Mortgages										
FGLMC G07029 4.000% 6/01/42	G07029F	72,065.700	106.20	76,536.03	104.54	75,337.48	1.5	4.00	2,882.63	3.826
FGLMC #C04305 3.000% 11/01/42	C04305F	55,465.980	104.36	57,883.97	100.06	55,635.15	1.1	3.00	1,663.98	2.998
FGLMC #C18024 5.500% 11/01/28	C18024F	1,279.700	103.75	1,327.68	107.05	1,375.78	.0	5.50	70.38	5.138
FHLMC #B13755 4.500% 4/01/19	B13755F	23.000	104.91	24.13	101.70	23.48	.0	4.50	1.04	4.446

HIGHMARK®
CAPITAL MANAGEMENT

As of: March 31, 2019 Account ID: xxx600

						Market		Unit	Annual	Current
	Ticker	Units	Unit Cost	Total Cost	Price	Value	Weight	Income	Income	Yield
		212								
FGLMC #Q19470 3.000% 6/01/43	Q19470F	84,075.660	100.64	84,614.29	100.06	84,332.09	1.7	3.00	2,522.27	2.998
FGLMC #G60344 4.000% 12/01/45	G60344F	74,394.550	105.62	78,579.24	104.54	78,018.55	1.6	4.00	2,975.78	3.826
FNMA AL7945 3.50000% 1/1/2046	AL7945A	85,819.480	103.67	88,970.67	102.32	87,811.35	1.8	3.50	3,003.68	3.421
FNMA AS6340 3.5000% 12/1/2045	AS6340A	73,081.290	102.63	75,005.37	102.01	74,549.49	1.5	3.50	2,557.85	3.431
FNMA AU3742 3.5000% 8/1/2043	AU3742A	73,239.600	102.45	75,036.27	102.13	74,798.14	1.5	3.50	2,563.39	3.427
FNMA 995672 4.500% 4/01/39	995672A	10,716.740	101.70	10,899.27	105.64	11,361.68	.2	4.50	482.25	4.260
GNMA II #2629 6.000% 8/20/28	002629M	2,871.950	99.69	2,862.99	109.90	3,170.52	.1	6.00	172.32	5.460
GNMA II #003389 5.000% 5/20/33	003389M	3,775.740	103.75	3,917.32	106.93	4,053.20	.1	5.00	188.79	4.676
GNMA #474804 6.500% 9/15/28	474804X	1,679.550	101.19	1,699.49	109.78	1,852.93	.0	6.50	109.17	5.921
GNMA #780912 6.500% 11/15/28	780912X	2,061.260	101.97	2,101.85	111.56	2,310.77	.0	6.50	133.98	5.826
GNMA #781057 5.500% 6/15/29	781057X	1,502.220	100.37	1,507.85	108.08	1,630.44	.0	5.50	82.62	5.089
Total for Taxable Fixed - Mortgages				560,966.42		556,261.05	11.3		19,410.13	3.494
Taxable Fixed - US Treas										
US TREAS NTS 1.750% 9/30/19	UTN1719	50,000.000	100.89	50,445.31	99.64	50,258.39	1.0	1.75	875.00	1.756
US TREAS NTS 2.750% 11/15/23	UTN0023	100,000.000	100.68	100,683.59	102.18	103,224.75	2.1	2.75	2,750.00	2.691
US TREAS NTS 2.250% 4/30/21	UTN2221A	50,000.000	101.06	50,531.25	99.93	50,437.38	1.0	2.25	1,125.00	2.252
US TREAS NTS 2.250% 7/31/21	UTN2221B	50,000.000	102.09	51,046.88	99.95	50,160.96	1.0	2.25	1,125.00	2.251
Total for Taxable Fixed - US Treas				252,707.03		254,081.48	5.2		5,875.00	2.332
Taxable Funds - Bank Loan										
EATON VANCE FLT-RT HI INC R6 #1048	ESFHX	.268	8.92	2.39	8.69	2.33	.0	.42	.11	4.721
Total for Taxable Funds - Bank Loan				2.39		2.33	.0		.11	4.721
Taxable Funds - High Yield										
PIMCO HIGH YIELD,INSTL #108	PHIYX	.016	8.75	.14	8.75	.14	.0	.47	.01	7.143
Total for Taxable Funds - High Yield				.14		.14	.0		.01	7.143
Total: Total Fixed Income				1,589,257.08		1,574,990.41	32.0		47,810.25	3.051

Account ID: xxx600



Holdings Report w/ Yield and Income

	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Cash Equivalents										
Cash - Money Market										
FIRST AMERN GOVT OBLIG FD CL Z #3676	FGZXX	84,168.280	1.00	84,168.28	1.00	84,394.85	1.7	.02	1,968.19	2.338
Total for Cash - Money Market				84,168.28		84,394.85	1.7		1,968.19	2.338
Total: Cash Equivalents				84,168.28		84,394.85	1.7		1,968.19	2.338
Total				4,445,317.66		4,919,476.48	100.0		115,713.92	2.356

Reporting Period Ending: March 31, 2019 Account ID: xxx600



Investment Review through 3/31/2019

Investment Objective: DOCUMENT DIRECTED - IS

Investment Officer: KEITH STRIBLING

Inception Date: 05/01/1998

Account ID: xxx730

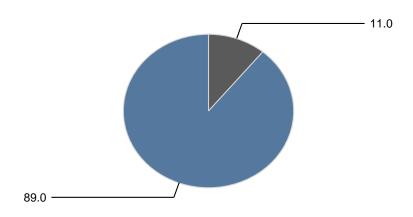


Asset Allocation Summary

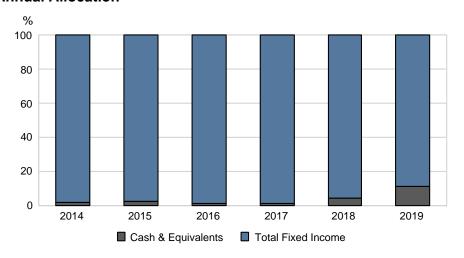
Reporting Period Ending: March 31, 2019

Market Value by Asset Class

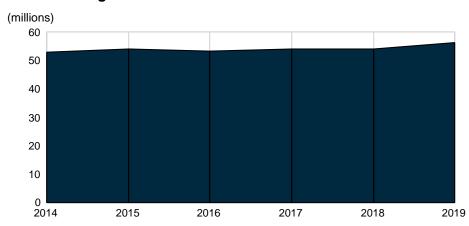
	Market Value	% of Mkt Val
Total Fixed Income	50,121,119	89.0
Cash & Equivalents	6,164,732	11.0
Total	56,285,851	100.0



Annual Allocation



Annual Ending Market Values





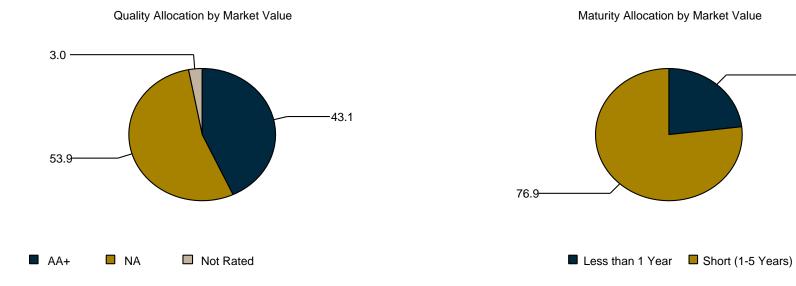




23.1

Fixed Income Analysis - Individual Holdings

	03/31/2019	12/31/2018	03/31/2018	03/31/2017	03/31/2016
Duration	2.06	2.18	2.27	1.92	1.92
Coupon	2.30	2.35	2.44	3.21	3.83
Yield to Maturity	2.37	2.56	2.45	1.69	1.05
Maturity	2.11	2.24	2.34	1.97	1.98
Current Yield	2.30	2.36	2.45	3.14	3.65
Face Amount	49,800,000	51,800,000	53,800,000	52,200,000	52,500,000
Market Value	49,794,131	51,549,678	53,511,003	53,182,884	54,866,574
Cost	50,022,865	52,042,639	54,688,473	54,862,859	56,934,665



Account ID: xxx730



Summary Investment Performance

As of: March 31, 2019

Beginning Market Value	4,867,756.00
Beginning Accrued Income	29,993.00
Beginning Portfolio Value	4,897,749.00
Contributions	75,961,547.50
Withdrawals	-47,293,569.50
Income Earned	37,767,671.16
Gain/Loss	-15,047,546.78
Ending Market Value	55,947,041.16
Ending Accrued Income	338,810.22
Ending Portfolio Value	56,285,851.38
Total Earnings	22,720,124.38

Performance

Cash Equivalents	1.93
Total Fixed Income	3.26
Total Managed Portfolio	3.20

Account ID: xxx730



Performance Report

								Inception to Date
	Market Value	3 Months	1 Year	3 Years	5 Years	10 Years	20 Years	07/01/1998
Cash & Equivalents	6,164,732	.56	1.97	1.08	.68	.38		
Lipper Money Market Funds Index		.55	1.91	.98	.59	.31	1.66	1.78
Total Fixed Income	50,121,119	1.09	2.98	1.10	1.13	1.26	3.16	3.26
BBG Barclays 1-3 Yr US Govt. Bd Index		.99	2.74	1.00	.99	1.10	2.92	3.03
Total Managed Portfolio	56,285,851	1.04	2.93	1.10	1.12	1.23	3.09	3.20
Total Account Net of Fees	56,285,851	.99	2.72	.89	.92	1.03	2.89	2.99

Account ID: xxx730



Holdings Report w/ Yield and Income

Total Fixed Income	Ticker	Units	Unit Cost	Total Cost	Price	Market Value	Weight	Unit Income	Annual Income	Current Yield
Taxable FX- US Govt Agcy										
FHLB CONS BD 1.875% 11/29/21	FCB1821	1,000,000.000	99.56	995,643.00	98.94	995,714.17	1.8	1.88	18,750.00	1.895
FEDERAL HOME LOAN 2.750% 6/10/22	FHL2722	1,000,000.000	99.68	996,760.00	101.37	1,022,159.17	1.8	2.75	27,500.00	2.713
FHLB BDS 3.625% 6/11/21	FB33621A	1,000,000.000	102.40	1,024,012.64	102.68	1,037,916.39	1.8	3.63	36,250.00	3.530
FHLB BDS 1.375% 6/12/20	FB11320F	1,000,000.000	100.08	1,000,757.93	98.74	991,523.19	1.8	1.38	13,750.00	1.393
FEDERAL HOME LOAN BA 3.250% 6/09/23	FHL3223H	1,000,000.000	101.37	1,013,699.06	103.75	1,047,611.11	1.9	3.25	32,500.00	3.133
FHLB BDS 4.375% 6/14/19	FB44319	1,000,000.000	101.23	1,012,250.27	100.39	1,016,923.47	1.8	4.38	43,750.00	4.358
FHLB BDS 4.500% 9/13/19	FB44519B	1,500,000.000	102.17	1,532,548.02	100.91	1,516,995.00	2.7	4.50	67,500.00	4.460
FNMA BDS 1.500% 6/22/20	FB11520E	1,000,000.000	100.18	1,001,830.87	98.92	993,365.00	1.8	1.50	15,000.00	1.516
FNMA MTN 1.875% 12/28/20	FM11820D	2,000,000.000	100.55	2,011,074.06	99.27	1,995,027.50	3.5	1.88	37,500.00	1.889
FNMA NTS 1.250% 5/06/21	FN11221B	1,500,000.000	100.06	1,500,907.68	97.84	1,475,167.08	2.6	1.25	18,750.00	1.278
FNMA NTS 2.000% 1/05/22	FN22022D	1,000,000.000	100.04	1,000,398.97	99.22	997,017.78	1.8	2.00	20,000.00	2.016
FNMA NTS 1.875% 4/05/22	FN11822	2,000,000.000	97.15	1,942,935.84	98.90	1,996,373.33	3.5	1.88	37,500.00	1.896
FNMA NTS 1.750% 11/26/19	FN11719J	2,000,000.000	100.17	2,003,436.44	99.53	2,002,752.78	3.6	1.75	35,000.00	1.758
FNMA NT 2.000% 11/30/20	FN22020AC	1,000,000.000	100.75	1,007,486.93	99.47	1,001,462.22	1.8	2.00	20,000.00	2.011
FHLMC NTS 2.375% 1/13/22	FN22322	2,000,000.000	101.34	2,026,736.18	100.28	2,015,851.67	3.6	2.38	47,500.00	2.368
FHLMC NT 1.250% 10/02/19	FN11219	1,000,000.000	98.48	984,760.00	99.39	1,000,145.28	1.8	1.25	12,500.00	1.258
FHLMC NTS 1.500% 1/17/20	FN11520AG	1,000,000.000	99.99	999,940.00	99.25	995,573.33	1.8	1.50	15,000.00	1.511
FEDERAL HOME LN MTG 2.750% 6/19/23	FHL2723A	1,000,000.000	98.83	988,303.00	101.74	1,025,231.67	1.8	2.75	27,500.00	2.703
Total for Taxable FX- US Govt Agcy				23,043,480.89		23,126,810.14	41.1		526,250.00	2.290
Taxable Fixed - US Treas										
US TREAS NTS 2.000% 10/31/22	UTN0122B	1,000,000.000	99.78	997,812.50	99.20	1,000,387.79	1.8	2.00	20,000.00	2.016
US TREAS NTS 1.750% 11/30/19	UTN1719A	1,000,000.000	99.51	995,117.19	99.55	1,001,335.38	1.8	1.75	17,500.00	1.758
US TREAS NTS 2.375% 1/31/23	UTN0023C	2,000,000.000	98.76	1,975,156.25	100.51	2,018,032.93	3.6	2.38	47,500.00	2.363
US TREAS NTS 2.250% 2/29/20	UTN2220	1,000,000.000	99.62	996,171.88	99.86	1,000,546.52	1.8	2.25	22,500.00	2.253
US TREAS NTS 2.750% 4/30/23	UST0023A	1,000,000.000	99.72	997,226.56	101.97	1,031,276.96	1.8	2.75	27,500.00	2.697
UNITED STATES TREAS 2.875% 5/31/23	UST2823	1,000,000.000	99.71	997,070.31	102.02	1,029,467.96	1.8	2.75	27,500.00	2.696
US TREAS NTS 2.125% 1/31/21	UTN2121	1,000,000.000	101.07	1,010,697.60	99.66	1,000,122.10	1.8	2.13	21,250.00	2.132

Account ID: xxx730



Holdings Report w/ Yield and Income

						Market		Unit	Annual	Current
	Ticker	Units	Unit Cost	Total Cost	Price	Value	Weight	Income	Annual Income	Yield
	TICKET	Offits	Offic Cost	Total Cost	1 IICE	value	weign	IIICOIIIC	IIICOIIIC	rieiu
US TREAS NTS 2.250% 3/31/21	UTN2221	1,000,000.000	100.95	1,009,546.04	99.95	1,010,841.48	1.8	2.25	22,500.00	2.251
US TREAS NTS 2.125% 9/30/21	UTN2121B	1,000,000.000	102.27	1,022,668.60	99.67	1,007,403.06	1.8	2.13	21,250.00	2.132
US TREAS NTS 1.750% 9/30/19	UTN1719	1,000,000.000	100.35	1,003,491.92	99.64	1,005,167.81	1.8	1.75	17,500.00	1.756
US TREAS NTS 2.000% 10/31/21	UTN2021D	1,000,000.000	100.34	1,003,419.41	99.36	1,001,987.79	1.8	2.00	20,000.00	2.013
US TREAS NTS 2.125% 12/31/21		1,800,000.000	101.06	1,819,110.99	99.67	1,803,711.33	3.2	2.13	38,250.00	2.132
US TREAS NTS 3.125% 5/15/19	UTN3119	1,000,000.000	100.72	1,007,179.42	100.08	1,012,606.66	1.8	3.13	31,250.00	3.123
US TREAS NTS 3.625% 2/15/20	UTN3620	1,000,000.000	102.57	1,025,691.29	101.00	1,014,506.22	1.8	3.63	36,250.00	3.589
US TREAS NTS 2.625% 8/15/20	UTN2620	1,000,000.000	101.95	1,019,516.45	100.33	1,006,583.12	1.8	2.63	26,250.00	2.616
US TREAS NTS 2.625% 11/15/20	UTN2620A	1,000,000.000	101.77	1,017,676.74	100.44	1,014,314.39	1.8	2.63	26,250.00	2.614
US TREAS NTS 3.125% 5/15/21	UTN3221	1,000,000.000	101.83	1,018,256.26	101.70	1,028,856.66	1.8	3.13	31,250.00	3.073
US TREAS NTS 2.125% 8/15/21	UTN2521	1,000,000.000	98.93	989,296.88	99.66	999,281.57	1.8	2.13	21,250.00	2.132
US TREAS NTS 2.000% 2/15/22	UTN2022	1,000,000.000	100.86	1,008,571.02	99.37	996,156.19	1.8	2.00	20,000.00	2.013
US TREAS NTS 2.000% 7/31/20	UTN2020	1,000,000.000	101.64	1,016,421.85	99.52	998,474.92	1.8	2.00	20,000.00	2.010
US TREAS NTS 2.000% 9/30/20	UTN2020A	1,000,000.000	101.18	1,011,836.30	99.47	1,004,784.64	1.8	2.00	20,000.00	2.011
US TREAS NTS 2.250% 4/30/21	UTN2221A	1,000,000.000	101.98	1,019,800.08	99.93	1,008,747.51	1.8	2.25	22,500.00	2.252
US TREAS NTS 2.250% 7/31/21	UTN2221B	1,000,000.000	101.22	1,012,196.61	99.95	1,003,219.28	1.8	2.25	22,500.00	2.251
US TREAS NTS 2.125% 6/30/22	UTN2122	1,000,000.000	100.35	1,003,474.10	99.66	1,001,941.85	1.8	2.13	21,250.00	2.132
US TREAS NTS 1.625% 6/30/20	UTN0020A	1,000,000.000	100.20	1,001,977.58	99.05	994,554.94	1.8	1.63	16,250.00	1.641
Total for Taxable Fixed - US Treas				26,979,383.83		26,994,309.06	48.0		618,250.00	2.306
Total: Total Fixed Income				50,022,864.72		50,121,119.20	89.0		1,144,500.00	2.298
Cash Equivalents										
Cash - Money Market										
FIDELITY GOVT MMKT INST CL-I #57	FIDGOV	6,152,910.160	1.00	6,152,910.16	1.00	6,164,732.18	11.0	.02	143,504.32	2.332
Total for Cash - Money Market				6,152,910.16		6,164,732.18	11.0		143,504.32	2.332
Total: Cash Equivalents				6,152,910.16		6,164,732.18	11.0		143,504.32	2.332
Total				56,175,774.88		56,285,851.38	100.0		1,288,004.32	2.302



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Date: May 19, 2019

To: Finance & Administration Committee

Subject: Investment Policy FY 2019-2020 – Resolution No. 19-06

Staff Recommendation: Consideration to approve the Investment Policy Resolution for FY 2019-2020

Background:

- The Desert Healthcare District is required to approve an annual investment policy for the investment of its financial resources.
- The guidelines are included in the attached resolution.
- The investment policy remains unchanged from FY 2018-2020.
- Staff recommends approval of the Investment Policy Resolution No. 19-06.

$\frac{\textbf{Fiscal Impact:}}{N/A}$

RESOLUTION NO. 19-06

RESOLUTION OF THE BOARD OF DIRECTORS OF THE DESERT HEALTHCARE DISTRICT APPROVING STATEMENT OF INVESTMENT POLICY FOR FISCAL YEAR 2019/2020

WHEREAS, pursuant to Government Code section 53646, the Board of Directors of the Desert Healthcare District shall annually approve a Statement of Investment Policy; and

WHEREAS, the annual Statement of Investment Policy of the Desert Healthcare District is as follows:

Desert Healthcare District ("District") funds not required for immediate expenditure will be invested in compliance with the provisions of Government Code sections 53600-53683. Criteria for selecting investments and the absolute order of priority are safety, liquidity, and yield. Investments will be made in a range of instruments and maturity dates to insure diversification and liquidity of assets in an emergency or when a large cash outlay is necessary.

The instruments of investment to be used are Certificates of Deposit, Local Agency Investment Fund, Treasury Bills and Notes, U.S. governmental Agency Obligations, Repurchase Agreements, and Savings Accounts. Deposits will be fully collateralized as required by government Code section 53652 or insured by the Federal Deposit Insurance Corporation or the Federal Savings and Loan Insurance Corporation, and the Contract for Deposit of Monies will indicate the type and amount of collateral.

Investments in repurchase agreements or reverse purchase agreements shall not be made without the prior approval of the Board of Directors and shall be subject to the provisions of Government Code section 53601.

All Certificates of Deposit shall mature not later than one (1) year from the date of investment and Governmental Instruments shall mature not later than five (5) years from the date of investment.

No investment shall be made pursuant to the provisions of Government Code section 53601.1 in financial futures or financial option contracts without the prior approval of the Board of Directors. Only a Primary Government Securities Dealer shall be used for the purchase of Agency Obligations.

No Investments shall be made in stocks or holdings of companies which manufacture or sell tobacco products, or securities of companies in the soft drink or restaurant industries.

Adhering to the provisions of this Statement of Investment Policy, the Chief Executive Officer with District consultants shall coordinate the investment of surplus funds with guidance and approval from the Treasurer and the Board of Directors.

A list of investments will be submitted to the Board of Directors on a quarterly basis indicating type, purchase and maturity dates, rate, amount, fund, and percentages.

A committee of the Board of Directors shall meet no less than on a quarterly basis with staff and District consultants to review District investments, to appraise market conditions, and report to the Board of Directors.

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Desert Healthcare District as follows:

Section 1: The Annual Statement of Investment Policy for fiscal year 2016/2017 is hereby approved and the District Treasurer is directed to follow this Statement of Investment Policy in investing District funds.

PASSED, APPROVED, AND ADOPTED at a regular meeting of the Board of Directors of the Desert Healthcare District held on May 28, 2019 by the following vote:

AVFS.

Board of Directors

	111E9•		_
	NOES:		_
	ABSENT:		_
		Les Zendle, MD President	
ATTEST:		Board of Directors	
Leticia De l	Lara		
Vice Presid	lent/Secretary,		

LAW OFFICES

SCOTT & JACKSON

16935 WEST BERNARDO DRIVE, SUITE 170 SAN DIEGO, CA 92127

JEFFREY G. SCOTT BLAISE J. JACKSON (858) 675-9896 FAX (858) 675-9897

<u>Of Counsel</u> JAMES R. DODSON

April 30, 2019

Chris Christensen, Interim CEO Desert Healthcare District 1140 Indian Canyon Drive Palm Springs, CA 92262

Re: Request for Increase in Hourly Rate for Legal Services

Dear Mr. Christensen:

The current hourly rate charged by this firm for legal services on behalf of Desert Healthcare District is \$200 and has been in effect since 2016. Since that time the firm has experienced increases in the cost of insurance premiums, office and computer equipment, personnel salaries, and costs in maintaining the specialized library necessary to properly serve the District. It is therefore respectfully requested that the Board of Directors authorize an increase in the firm's hourly rate to \$225 commencing July 1, 2019.

The proposed increased hourly rate is well below the rate of comparable firms specializing in representation of healthcare districts in Riverside and San Diego counties.

It is a special privilege to represent the Desert Healthcare District. We value our long-standing relationship and look forward to the opportunity to continue serving the District.

Sincerely,

IGS:iml



Date: May 19, 2019

To: Finance & Administration Committee

Subject: FY 2019-2020 Salary Range Proposal & Title/Job Descriptions

Staff Recommendation: Consideration to approve the FY 2019-2020 Salary Range Proposal and Job Descriptions.

Background:

- The Salary Range Proposal includes the following variables
 - Chief Operating Officer(CEO) Position is presently open Recruitment in process to be filled by July 2019
 - Chief Operations Officer (COO) Position is presently open Staff recommends waiting until the new CEO is in place to decide to refill the position.
 - Chief Financial Officer (CFO) If COO position is not refilled, consideration would be given to combine the COO and CFO positions, thus creating a new salary range for the COO-CFO position.
 - **Program Officer & Outreach Director** the position is a current position included in the packet is a Redlined and Clean version of a revised job description to include concerted outreach efforts and grant program involvement.
 - **NEOPB Health Educator** Vanessa Smith has been fulfilling the role of NEOPB Health Educator and has progressively managed the Ready Set Swim and Ready Set Swim Jr programs. The NEOPB program is phasing out in September 2019 and being replaced by the CalFresh program which proposes to provide grant funding for a minimum of \$100,000 per year for 3 years. The Board, at the April 23, 2019 Board meeting authorized staff to initiate the CalFresh program and to continue with the Ready Set Swim programs.
 - Special Programs and Projects Manager This is a new job title that would replace the NEOPB Health Educator job title and incorporate the duties of the CalFresh program, authorized by the Board at the April 23, 2019 Board meeting, and to continue and grow the Ready Set Swim programs to include the expanded area of the District. The position will be 75% funded by the CalFresh grant.
 - Community Health Analyst The position has been funded by a The California Endowment grant under the Foundation to perform data research and has been an integral part of the District/Foundation's efforts with regard to civic engagement and the homelessness and behavioral health initiatives. The TCE grant culminates November 30, 2019.
 - **Program and Research Analyst** This is a new position that would begin on December 1, 2019, transitioning from the Community Health Analyst position. The position will be a **DRagen68** vot **3.4** ible for the benefits of the District.

Staff recommends continuing the work that has developed through the Community Health Analyst and to expand the contributions. The Program and Research Analyst position provides significant value in developing data analysis, analyzing trends in in factors that improve community health, and evaluating and communicating discussions around public health policies and legislation. The position will be a support to the Program/Grant department and to the CalFresh program, which will partially fund this position. Additionally, and importantly, the position will assist in identifying and researching funder collaborative opportunities at local, state and federal levels in leveraging funds to support the expansion of the district.

• Staff recommends approval of the FY 2019-2020 Salary Range Proposal and Title/Job Descriptions.

Fiscal Impact:

Included in the proposed FY 2019-2020 Annual Budget

DESERT HEALTHCARE DISTRICT										
SALARY RANGE - STAFF POSITION - BUDGE	-2020									
DRAFT			BOD Approved	Current	Proposed FY 18-19					
	FT	Job	Salary	Salary	Title Change	Salary Range	S	Salary	Start	
Job Title	PT	Status	Range						Dates	Comments
Current										
Chief Executive Officer - OPEN	FT	Exempt	160,000 - 210,000							
Chief Financial Officer	FT	Exempt	120, 000 - 150,000	\$ 141,750	COO-CFO	145,000 - 175,000	\$	165,000	7/1/2019	Consolidation of COO and CFO positions
Chief Operations Officer - OPEN	FT	Exempt	120, 000 - 150,000	\$ 141,750						
Director - Communications & Marketing	FT	Exempt	95,000 - 125,000	\$ 100,000						
Senior Program Officer	FT	Exempt	95,000 - 125,000	\$ 117,819						
Program Officer & Outreach Director	FT	Exempt	95,000 - 125,000	\$ 101,843						
Special Assist to the CEO/Board Relations	FT	Non-Exempt	60,000 - 80,000	\$ 68,349						
Accounting Manager	FT	Non-Exempt	55,000 - 80,000	\$ 66,040						
NEOPB Health Educator	FT	Non-Exempt	\$22/hour	\$22/hour	Special Programs and Projects Manager	55,000 - 75,000	\$	57,000	7/1/2019	New position to manage CalFresh, RSS, RSSJr, etc.
Foundation - TCE grant funded										
Community Health Analyst - \$28.84/hour plus \$4/hour Stipend	FT	Non-Exempt	60,000 - 80,000	\$ 68,307	Program and Research Analyst	65,000 - 85,000	\$	68,000		Community Health Analyst - Foundation-TCE Grant funded through 11/30/19. Program and Research Analyst employed by District, effective 12/1/19.



Program Officer and Outreach Director

Description

Under the leadership of the Chief Executive Officer, the Program Officer and Outreach Director assists in developing, managing and evaluating a portfolio of grants and initiatives and serves as the Foundation's Outreach Director across the Coachella Valley. He/she staffs the East Coachella Valley office two days per week. The Program Officer and Outreach Director guides nonprofit organizations through the entire application process. As one of the primary liaisons with the community, the Program Officer and Outreach Director is expected to develop and maintain a variety of relationships with stakeholders, other funders, experts in the field of community health, and others while maintaining knowledge of current trends, activities and changes within the community atlarge.

Principal Duties and Responsibilities

- 1. In collaboration with the Senior Program Officer, he/she will contribute to the implementation of the District/Foundation grantmaking strategy and procedures.
- 2. Interprets District/Foundation policies and procedures to potential grantees.
- 3. Serves as the Outreach Director across the Coachella Valley; staffs the East Coachella Valley Office two days per week; is the lead liaison responsible for cultivating and sustaining strong relationships with community stakeholders, other funders, and subject matter experts in the field of community health.
- 4. Provides presentations, information, and education regarding CVHIP (Coachella Valley Health Info Place), the online directory of health resources in the Coachella Valley developed by the District/Foundation, and other important resources.
- 5. Collaborates with community-based organizations to create and maintain the CVHIP referral network and resource database.
- 6. On occasion, represents the District/Foundation at community events and award ceremonies.
- 7. Supports the establishment of new partnerships with relevant stakeholders, policy makers, opinion leaders, corporations, business, civic institutions and other funders to advance the District/Foundation's mission, values, and strategic vision.
- 8. Provides technical assistance, guidance, and makes recommendations regarding current operating programs such as the Cal Fresh: Healthy Living; Ready, Set, Swim; and Ready, Set, Swim Jr. programs
- 9. Provides technical assistance to grantees as needed and supports successful implementation of programs.
- 10. Grants development and monitoring:
 - a. Identify opportunities and solicit appropriate requests

- b. Assist applicants in the preparation of proposals, including performance indicators and budgets
- c. Conduct site visits
- d. Prepare summaries for presentation to the Program Committee and Board of Directors.
- e. Monitors grant activity through on-site and telephone contact with grantees
- f. Review progress and expenditure reports
- g. Respond to grantee requests and problems and clarify discrepancies
- h. Prepare evaluation reports
- Maintains and updates the grant making software to ensure efficacy and efficiency
- 11. **Assists with program research**; reviews program and grant outcomes, analyzes data to inform future grant strategy development and management.
- 12. Establishes and maintains collaborative and cooperative working relationships with staff as appropriate and necessary.

Reporting Relationship

Reports to the Chief Executive Officer or Designee.

Qualifications and Requirements

- Minimum Bachelor's Degree; advanced degree strongly preferred
- At least 5 years of relevant work experience, preferably in a grantmaking organization
- Commitment to the District/Foundation's vision, mission and values
- Experience working collaboratively across the nonprofit, private, and public sectors
- Programmatic knowledge base in community health and wellness
- Expertise in nonprofit operations, management and structure; capacity to provide technical assistance to nonprofit service providers
- Strong analytical, program management, and written and oral communication skills
- Effective time management skills, with demonstrated ability to manage a diverse and demanding workload
- Knowledge of and experience addressing issues impacting underserved communities, including a good understanding of community organizing and local government policies and processes
- Highly developed sense of personal and professional integrity, along with a sense of humor
- Demonstrated capacity to work effectively as a member of a team
- Confidence, courtesy, professionalism, and the ability to maintain confidences
- Valid driver's license and automobile for business use
- Spanish language competency is desirable

Working Conditions

- General office environment
- Physical demands include lifting and moving equipment and supplies up to 25 pounds,
 Occasional weekend, late afternoon, and evening hours required
- Punctuality and satisfactory attendance are essential functions of the job

Compensation

Exempt position with Salary Range $\$90,\!000$ - $\$120,\!000.$ The District/Foundation offers a competitive benefits package.





Program Officer and Outreach Director

Description

Under the leadership of the Chief Operating Executive Officer, the Program Officer and Outreach Director assists in developing, managing and evaluating a portfolio of grants and initiatives and serves as the Foundation's Outreach Director across the Coachella Valley. He/she staffs the East Coachella Valley office two days per week. The Program Officer and Outreach Director guides nonprofit organizations through the entire application process. As one of the primary liaisons with the community, the Program Officer and Outreach Director is expected to develop and maintain a variety of relationships with stakeholders, other funders, experts in the field of community health, and others while maintaining knowledge of current trends, activities and changes within the community at-large.

Principal Duties and Responsibilities

- 1. In collaboration with the Senior Program Officer, he/she will contribute to the implementation of the District/Foundation grantmaking strategy and procedures.
- 1. With the grantmaking team, contributes to implementing the grantmaking strategy.
- 2. Interprets District/Foundation policies and procedures to the general public potential grantees.
- 3. Serves as the Outreach Director across the Coachella Valley; staffs the East Coachella Valley Office two days per week; is the lead liaison responsible for cultivating and sustaining strong relationships with community stakeholders, other funders, and subject matter experts in the field of community health.
- 4. Provides community presentations, information, and education regarding CVevHIP (Coachella Valley Health Information Placeortal), the online directory of health resources in the Coachella Valley developed by the District/Foundation, and other important resources.
- 4.5. Collaborates with community-based organizations to create and maintain the CVHIP referral network and resource database.
- 5.6. On occasion, represents the District/Foundation at community events and award ceremonies.
- 6.7. Supports the establishment of new partnerships with relevant stakeholders, policy makers, opinion leaders, corporations, business, civic institutions and other funders to advance the District/Foundation's mission, values, and strategic vision.
- 7.8. Evaluates Provides technical assistance, guidance, and makes recommendations regarding current operating programs such as the Nutrition Education and Obesity Prevention program. Cal Fresh: Healthy Living; Ready, Set, Swim; and Ready, Set, Swim Jr. programs

- 8.9. Provides technical assistance to grantees as needed and supports successful implementation of programs.
- 9-10. Grants development and monitoring:
 - a. Identify opportunities and solicit appropriate requests
 - b. Assist applicants in the preparation of proposals, including performance indicators and budgets
 - c. Conduct site visits
 - d. Prepare summaries for presentation to the <u>Program Committee and</u> Board <u>of</u> <u>Directors.</u>
 - e. Monitors grant activity through on-site and telephone contact with grantees
 - f. Review progress and expenditure reports
 - g. Respond to grantee requests and problems and clarify discrepancies
 - h. Prepare evaluation reports
 - h.i. Maintains and updates the grant making software to ensure efficacy and efficiency
- <u>10.11.</u> Assists with program research; reviews program and grant outcomes, analyzes data to inform future grant strategy development and management.
- <u>11.12.</u> Establishes and maintains collaborative and cooperative working relationships with staff as appropriate and necessary.

Reporting Relationship

Reports to the Chief Operating Executive Officer.

Qualifications and Requirements

- Minimum Bachelor's Degree; advanced degree strongly preferred
- At least 5 years of relevant work experience, preferably in a grantmaking organization
- Commitment to the District/Foundation's vision, mission and values
- Experience working collaboratively across the nonprofit, private, and public sectors
- Programmatic knowledge base in community health and wellness
- Expertise in nonprofit operations, management and structure; capacity to provide technical assistance to nonprofit service providers
- Strong analytical, program management, and written and oral communication skills
- Effective time management skills, with demonstrated ability to manage a diverse and demanding workload
- Knowledge of and experience addressing issues impacting underserved communities, including a good understanding of community organizing and local government policies and processes
- Highly developed sense of personal and professional integrity, along with a sense of humor
- Demonstrated capacity to work effectively as a member of a team
- Confidence, courtesy, professionalism, and the ability to maintain confidences
- Valid driver's license and automobile for business use
- Spanish language competency is desirable

Working Conditions

- General office environment
- Physical demands include lifting and moving equipment and supplies up to 25 pounds,
 Occasional weekend, late afternoon, and evening hours required
- Punctuality and satisfactory attendance are essential functions of the job

Compensation

<u>Exempt position with Salary Range \$90,000 - \$120,000. The District/Foundation offers a</u> competitive benefits package.

Exempt position commensurate with experience. The District/Foundation offers a competitive benefits package.





Special Projects and Program Manager

Description

Under the leadership of the Chief Operations Officer, the Special Projects and Program manager organizes and executes programs and activities throughout the Coachella Valley in accordance with the mission and goals of grant-based programs. The Special Projects and Program manager will coordinate activities between multiple projects to ensure they align with the grant's goals. The Special Projects and Program Manager is expected to develop and maintain a variety of relationships with stakeholders, other funders and experts in the field that will help reach attainment of the goals set by the grants.

Principal Duties and Responsibilities

- 1. Support the Board of Directors through organizing programs and activities that align with the strategic plan
- 2. Creating and managing long-term goals with community partners
- **3.** Works with internal fiscal staff to ensure invoicing to prepare all invoices incoming and outgoing in accordance to different budgets
- **4.** Assessment and evaluations of current external programs
- 5. Provide training and technical assistance to partners and staff
- 6. Fosters communication, coordination and collaboration with partners
- 7. Recommend and provide indirect education and signage to sites
- **8.** Coordinate outreach events that promote the health and wellbeing of Coachella Valley residents
- **9.** Present project status and results to staff and board members including board briefings
- **10.** Problem solving for issues that may arise from reaching goal objective
 - a. Implementing and managing changes and interventions to ensure project goals are achieved
 - b. Attend meetings with partners to understand logistical and programmatic barriers

Reporting Relationship

Reports to the Chief Operations Officer.

Qualifications and Requirements

- Minimum Bachelor's Degree
- Experience working collaboratively across the nonprofit, private, and public sectors
- Programmatic knowledge base in community health and wellness
- Expertise in nonprofit operations, management and structure; capacity to provide technical assistance to nonprofit service providers

- Strong analytical, program management, and written and oral communication skills
- Effective time management skills, with demonstrated ability to manage a diverse and demanding workload
- Knowledge of and experience addressing issues impacting underserved communities, including a good understanding of community organizing.
- Highly developed sense of personal and professional integrity, along with a sense of humor
- Demonstrated capacity to work effectively as a member of a team
- Confidence, courtesy, professionalism, and the ability to maintain confidences
- Valid driver's license and automobile for business use
- Spanish language competency is desirable

Working Conditions

- General office environment
- Physical demands include lifting and moving equipment and supplies up to 25 pounds,
 Occasional weekend, late afternoon, and evening hours required
- Punctuality and satisfactory attendance are essential functions of the job

Compensation

Non-exempt position with Salary Range \$55,000 - \$75,000. The District/Foundation offers a competitive benefits package.



PROGRAM AND RESEARCH ANALYST

Job Summary:

The Program and Research Analyst, a position within the Desert Healthcare District, is responsible for connecting with community organizations, identifying research needs, leading the development and monitoring of grant objectives, and helping with the assessment of healthy food environments.

Reporting Relationship:

The Program and Research Analyst reports to the Chief Operations Officer or Designee.

Professional Responsibilities:

- Support the Board of Director's Strategic Plan by connecting with community organizations, engaging in community and program research, and increasing avenues for civic engagement
- Providing analytic feedback to ensure all health initiatives, within the Strategic Plan, maximize their impact within the community
- Consult with community organizations, community health subject matter experts, university-based
 researchers and outreach staff, and policy makers, and participate in the design and development of the best
 possible initiatives, programs and outcomes to promote the health and well-being of residents of the
 Coachella Valley
- Evaluate current public health policies and legislation to inform program discussions and identify the potential for program and policy changes
- Conduct original and secondary research that analyzes trends and increases the visibility of factors that improve community health
- Work in collaboration with the Senior Program Officer to ensure all grants include suitable evaluation and accountability measurements and offer assistance and guidance to nonprofit organizations to help develop strong evaluation plans
- Expand the grant management software program to include the outcomes measurement modules
- Help develop the CalFresh Healthy Living program through coordination and collaboration with partners
 representing the diverse assets and needs of the food pantry for program planning and implementation of
 healthy food access at food assistance sites
- Develop program assessment tools to evaluate healthy food access environments in Coachella Valley communities
- Outline a plan to develop and expand the Healthy Eating, Active Living focus area
- Identify and research funding opportunities to address funding gaps for the District's newly annexed area
- Identify and research funder collaborative opportunities at the local, state, and federal levels
- Assist with other programs and assignments as needed

Professional Requirements:

- Master of Public Health degree or related field from an accredited university
- Minimum three years research, evaluation, administrative, program and support experience, preferably in nonprofit, governmental or related institutions
- Ability to work with qualitative and quantitative databases as needed and provide analytical feedback to ensure maximum impact within the community
- Demonstrated ability to conduct community-engaged research and outreach

- Excellent oral and written communication skills, including grammar, spelling and punctuation and ability to write clear and professional reports, agendas, minutes, and other business documents
- Ability to interact professionally and effectively with board members, co-workers, members of the public, grant seekers, grantees, and diverse community, government and professional individuals and groups
- Computer proficiency in Microsoft Office and database management software
- Strong organizational skills and ability to work productively without direct supervision

Working Conditions:

General office environment; physical demands include lifting and moving equipment and supplies up to 25 pounds; occasional weekend, late afternoon, and evening hours; punctuality and satisfactory attendance are essential functions of the job.

<u>Compensation:</u> Salary range \$65,000- \$85,000 annually Non-Exempt position and commensurate with experience. The District offers a competitive benefits package.



Date: May 14, 2019

To: Finance & Administration Committee

Subject: FY 19-20 Annual Budget

Staff Recommendation:

• Discussion and consideration to approve the FY19-20 Annual Budget for the Desert Healthcare District & Foundation.

Discussion

- The proposed Budget continues to align with the Board's Vision, goals, and objectives as established in its comprehensive, three-year Strategic Plan.
- The District Budget projects Net Income of \$2M with a Grant Budget of \$3.5M.
- The Foundation Budget projects Net Loss of \$326K.
- The Foundation Budget includes \$300,000 Grant Expense related to the expanded area of the District, as was approved by the Board in 2018 to fund \$300,000 per year for 20 years.
- The District & Foundation will incur expense to develop additional funding sources for the expanded area.

<u>Fiscal Impact:</u> District – Net Income \$2M Foundation – Net Loss \$326K

		ERT HEALTHCARE DIS		
		FY 2019-2020 BUDGE	l	
		INDEX		
		7/1/2019- 6/30/2020		
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12-13	BUDGET DETAIL			

i.			DESER1	FHEALTHCARE DISTRICT
			FY	2019-2020 BUDGET
	ASSU	MPT	IONS - MAJO	OR LINE ITEMS GREATER THAN \$50,000
			7	7/1/2019- 6/30/2020
			reliminary	
G/L			Annual	
Account	Account		Projected	
Number	Description		Amount	Assumption
	REVENUES			
4010	Property Tax	\$	6.736.264	Projecting 2% increase
	Interest Income - FRF	\$		VP - Senior Portfolio Mgr provided estimate - Appoximate return of 2%
9999-1	Unrealized Gain FRF	\$		Investment portfolio's unrealized gains
		\$		Net Interest Income
4501	Other Income	\$		Airways rental
4505	LPMP - Rental Income	\$	879,450	Average \$74k per month
4509-11	LPMP - CAM Income	\$	344,400	CAM charges to tenants to cover common area expenses - \$.62 per sq ft.
	EXPENSES			
	Desert Healthcare District			
5110	Salary and Wages	\$		See Directors and Employees Expenses for details. Pg 8
	Allocation to LPMP-CC(20%)&MP(25%)+OH	\$	(61,014)	Allocation of CFO and Accounting Support & Admin to LPMP
	Allocation to CalFresh & NEOPB	\$		Allocation of CalFresh Director and Accounting Admin payroll and benefits to NEOPB grant
5112	Vacation and sick pay accrual	\$	90,000	Accrual for earned vacation and sickpay
	Alloc to Foundation - All Staff	\$		District staff allocation of payroll and benefits to Foundation to provides services
	Benefit Premiums - Staff	\$		See Directors and Employees Expenses for details. Pg 8
	Retirement Plan	\$		Staff retirement Plan - 8% employer contribution to 401(a) plan
	Active Directors - Health Ins	\$		See Directors and Employees Expenses for details. Pg 8
	Bank & Investment Fees	\$		Approximately the amount charged for FYE 6/30/18 - \$.002 of Avg invest balance
6125/6126	Depreciation	\$	195,864	Office equipment, Software and Parking lot/Solar Panels depreciation
				Utilize independent contractors to provide professional project oversight skills, hospital lease
6516	Professional Fees	\$		consulting, and District expansion consulting, and other professional services.
6560	Legal - General	\$	· · · · · · · · · · · · · · · · · · ·	Legal fees for operational coverage, potential litigation, and policy review
6725	RPP Contributions Accrual	\$		Pension Expenses for Retirment Protection Plan
7010	Community investments - Grants	\$	3,500,000	See detail grants/programs schedule - Pg 11
	Las Palmas Medical Plaza			
6425	Building Depreciation	\$	260,000	40 year Depreciation period
6426	Tenant Improv - Amortization	\$	205,000	Tenant Improvements amortized over life of each tenant's lease

			DESER	F HEALTHCARE DISTRICT
			FY	2019-2020 BUDGET
	AS	SUMPT	TIONS - MAJO	DR LINE ITEMS GREATER THAN \$50,000
				7/1/2019- 6/30/2020
		F	Preliminary	
G/L			Annual	
Account	Account		Projected	
Number	Description		Amount	Assumption
6440	Professional Fees Expense	\$		Property maintenance company - includes prevailing wage
6475	Property Taxes - Las Palmas	\$		District is billed for the property tax and incorporates the tax in the CAM based on sq. ft.of suite
6485	Security	\$	77,000	Security coverage 18 hrs per day Mon-Fri
	CASH FLOW			
	Cash Receipts:			
	Property Taxes	\$	6,736,264	Projecting 2% increase
	Interest - NET	\$	1,375,000	VP - Senior Portfolio Mgr provides estimate
	LPMP	\$	1,208,344	Rental and Common Area Maintenance
	Other Income	\$		NEOPB revenue, Airways rental, and SCE Solar rebate
	Due from DHCF - Expense Allocation	\$	327,227	Allocation of District staff expense to perform Foundation business
	Cash Disbursements:			
	Operations	\$	3,147,322	See Statement of Operations - Excludes non-cash items i.e. depreciation and amortization
	Existing liabilities - Proj for disbursement	\$	100,000	Projected liabilities as of 6/30/18 excluding grants
	Program/Grant Payments - Existing	\$	10,138,316	See Grants cash flow statement. Pg 9-11
	Program/Grant Payments - FY2019-20	\$	3,600,500	See Grants cash flow statement. Pg 9-11
	LPMP:			
	Normal recurring expenses	\$	462,760	See Statement of Operations for details. Pg7
				Various - including suite renovations, equipment replacement, lease renewals and TI's for new
	Bldg & Tenant Improvements	\$	395,000	tenants

	DESERT HEALTHCAR				
	CASH FLOW PROJ				
	FY 2019-2020 BU				
	7/1/2019- 6/30/2	.020		.	
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total
Beginning Cash/Investment Balance:	\$ 59,674,652	\$ 56,138,961	\$ 53,202,202	\$ 51,807,959	\$ 59,674,652
Cash Receipts:					
Property Taxes	451,330	1,165,374	2,169,077	2,950,483	6,736,264
Interest	318,750	318,750	318,750	318,750	1,275,000
LPMP	304,300	305,950	306,700	307,300	1,224,250
Due fromDesert Healthcare Foundation-Exp Allocation	81,807	81,807	81,807	81,807	327,227
Other Income - NEOPB grant, Airways, Etc	33,225	33,225	33,225	33,225	132,900
Total Receipts	1,189,412	1,905,105	2,909,559	3,691,565	9,695,641
Cash Disbursements:					
Ops-net of Deprec/amort/grants	749,574	804,757	771,579	821,412	3,147,322
Existing Liabilities Exclg Grants	100,000	004,737	111,319	021,412	100,000
Existing Crant/Prog Payments	2,715,965	2,912,545	2,407,661	2,102,145	10,138,316
Programs and Grants payments	900,125	900,125	, ,	900,125	3,600,500
Capital Equipment Reqmnts:	300,123	300,120	900,123	300,123	3,000,300
Computer/Office Furn/Other	15.000	5.000	5.000	5.000	30.000
Computer/Office Furn/Other-East Valley Office	30,000	5,000	-,	5,000	45,000
LPMP:					
Normal recurring-Operations	115,690	115,690	115,690	115,690	462,760
Tenant/building Improvements - normal recurring	98,748	98,748	98,748	98,756	395,000
Total Cash Disbursements	\$ 4,725,103	\$ 4,841,865	\$ 4,303,802	\$ 4,048,128	\$ 17,918,898
Ending Cash/Investment Balance	\$ 56,138,961	\$ 53,202,202	2 \$ 51,807,959	\$ 51,451,396	\$ 51,451,396

DESERT HEALTHCARE DISTRICT FY 2019-2020 BUDGET												
	STATEMEN		AND EXPENSE	INCLUDING L	PMP							
		7/1/20	19- 6/30/2020									
								Budget	Inc(Dec)			
	Budget	Projected	Budget					Fiscal Yr	Budget			
	Fiscal Yr	6/30/19	VS					2019-2020	Vs Proj			
	FYE 6/30/19	Balance	Proj	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total	Prior Yr			
INCOME		-										
4010 · Property Tax Revenues	6,604,180	6,604,176	(4)	1,684,066	1,684,066	1,684,066	1,684,066	6,736,264	132,088			
4220 · Unrestricted Interest Income - FRF	1,248,000	1,170,408	(77,592)	318,750	318,750	318,750	318,750	1,275,000	104,592			
9999-1 · Unrealized Gain or (Loss) FRF	(1,200,000)	488,596	1,688,596	25,000	25,000	25,000	25,000	100,000	(388,596)			
Net Investment Income - FRF	48,000	1,659,004	1,611,004	343,750	343,750	343,750	343,750	1,375,000	493,188			
4330 · Collection Agency Recoveries	-	-	-	-	-	-	-	-	-			
4350 · Rental - Airways	19,000	20,988	1,988	5,250	5,250	5,250	5,250	21,000	12			
4405 - Grant Income - NEOPB/CalFresh	90,000	69,019	(20,981)	25,125	25,125	25,125	25,125	100,500	31,481			
4505-4513 · LPMP - Rental Income	1,246,962	1,203,315	(43,647)	304,300	305,950	306,700	307,300	1,224,250	20,935			
4501 - Other Income	11,400	9,000	(2,400)	2,850	2,850	2,850	2,850	11,400	2,400			
Total Income	8,019,542	9,565,502	1,545,960	2,365,341	2,366,991	2,367,741	2,368,341	9,468,414	680,104			
EXPENSES												
5110 · Salaries and Wages	1,066,613	825,334	(241,279)	243,924	292,309	259,385	302,616	1,098,234	272,900			
5111-Alloc to LPMP-CC(20%)&MP(25%)+OH	(53,034)	(53,040)	(6)	(15,253)	(15,253)	(15,253)	(15,253)	(61,014)	(7,974)			
5115 - Alloc to CalFresh-Coordinator & Accoun	(93,565)	(64,842)	28,723	(21,866)	(21,866)	(21,866)	(21,866)	(87,465)	(22,623)			
5119 - Alloc to FND-RSS.CVHIP	-	(19,951)	(19,951)	(7,162)	(7,162)	(7,162)	(7,162)	(28,650)	(8,699)			
5112 - Accrued vacation/sick -	90.000	89,860	(140)	22,500	22,500	22,500	22,500	90,000	140			
5114 - Alloc Foundation -PR & Benefits	(212,020)	(212,016)	4	(74,644)	(74,644)	(74,644)	(74,644)	(298,578)	(86,562)			
5120 · Payroll Tax Expense	81,596	66,205	(15,391)	18,660	22,362	19,843	23,150	84,015	17,810			
5131 · Benefit Premiums	141,702	119,292	(22,410)	36,639	36,639	39,037	39,037	151,353	32,061			
5135 · Reimbursements/Co-Payments	30,000	4,525	(25,475)	6,750	6,750	6,750	6,750	27,000	22,475			
5140 · Workers Comp	11,199	8,640	(2,559)	2,561	3,069	2,724	3,177	11,531	2,891			
5145 - Retirement Plan Expense	80,674	44,111	(36,563)	12,637	15,225	17,047	19,889	64,798	20,688			
5160 · Education/Conferences - Staff	7,500	3,799	(3,701)	1,875	1,875	1,875	1,875	7,500	3,701			
5211 · Health Insurance-BOD	96,000	47,985	(48,015)	17,502	17,502	17,502	17,502	70,008	22,023			
5224- Retired BOD - Medical Expense	24,844	3,700	(21,144)	-	-	-	-	-	(3,700)			
5230 · BOD Meeting/Conference Expense	8,000	14,953	6,953	5,000	5,000	5,000	5,000	20,000	5,047			
5235- Director Stipend Expense		14,400	14,400	10,500	10,500	10,500	10,500	42,000	27,600			
5240 · BOD Catering Expense	4,000	3,491	(509)	1,750	1,750	1,750	1,750	7,000	3,509			
5250 · BOD Mileage Reimbursment	500	1,325	825	625	625	625	625	2,500	1,175			
5270 · BOD Election Fees	340,000	339,996	(4)	-	-	-	-	-				
6110 - Payroll fees expense	3,500	1,963	(1,537)	625	625	625	625	2,500	537			
6120 · Bank and Investment Fees	118,000	113,131	(4,869)	29,500	29,500	29,500	29,500	118,000	4,869			
6125 · Depreciation Expense	14,170	13,788	(382)	3,750	3,750	3,750	3,750	15,000	1,212			
6126 . Depreciation - Solar panels - Parking	180,864	180,864	-	45,216	45,216	45,216	45,216	180,864	-			
6130 · Dues and Memberships	27,300	25,325	(1,975)	7,500	7,500	7,500	7,500	30,000	4,675			
6220 · Ongoing InsuranceCoverage	11,000	17,011	6,011	4,500	4,500	4,500	4,500	18,000	989			
6300 · Minor Equipment	500	-	(500)	125	125	125	125	500	500			
6305 · CEO & COO Auto Allowance	12,200	4,610	(7,590)	1,800	1,800	1,800	1,800	7,200	2,590			
6306-Staff Auto Mileage Reimbursement	3,750	4,705	955	1,500	1,500	1,500	1,500	6,000	1,295			
6309 - Personnel Expense	1,250	53	(1,197)	250	250	250	250	1,000	947			
6310 · Miscellaneous Expense	500	133	(367)	125	125	125	125	500	367			
6311 · Cell phone expense	9,322	7,859	(1,463)	2,328	2,328	2,328	2,328	9,312	1,453			
6312 - Wellness Park Expense	2,000	- 474	(2,000)	250	250	250	250	1,000	1,000			
6315 - Security Monitoring Expense	432	471	39	125	125	125	125	500	29			
6325 - CEO Discretionary Fund	5,000	-	(5,000)	1,250	1,250	1,250	1,250	5,000	5,000			

	STATEMEN	IT OF INCOME	-2020 BUDGET AND EXPENSE														
	STATEMEN		AND EXPENSE	STATEMENT OF INCOME AND EXPENSE INCLUDING LPMP													
		7/1/2019- 6/30/2020															
								Budget	Inc(Dec)								
	Budget	Projected	Budget					Fiscal Yr	Budget								
	Fiscal Yr	6/30/19	VS					2019-2020	Vs Proj								
	FYE 6/30/19	Balance	Proj	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total	Prior Yr								
6343 · Postage Expense	6,500	2,863	(3,637)	1,250	1,250	1,250	1,250	5,000	2,137								
6350 · Copier Rental/Fees	5,500	4,709	(791)	1,375	1,375	1,375	1,375	5,500	791								
6351 - Travel Expense	11,000	7,853	(3,147)	2,750	2,750	2,750	2,750	11,000	3,147								
6352 - Meals & Entertainment	5,000	5,373	373	1,750	1,750	1,750	1,750	7,000	1,627								
6355 · Computer Services	40,227	17,288	(22,939)	11,326	11,326	11,326	11,326	45,302	28,014								
6360 · Supplies	22,000	21,321	(679)	5,000	5,000	5,000	5,000	20,000	(1,321)								
6380 · LAFCO Assessment	40,000	17,808	(22,192)	5,000	5,000	5,000	5,000	20,000	2,192								
6405 - Office - Rent & Move (New) 1/1/19	55,000	3,300	(51,700)	1,950	1,950	1,950	1,950	7,800	4,500								
6410 - Office - Utilities (New) 1/1/19	44,000	4,271	(39,729)	1,250	1,250	1,250	1,250	5,000									
6445 - Las Palmas Medical Plaza - Total	1,009,238	907,128	(102,110)	247,193	247,193	247,193	247,193	988,774	81,646								
6516 · Professional Services	470,000	495,540	25,540	160,000	160,000	160,000	160,000	640,000	144,460								
6520 · Annual Audit Fee	17,990	17,904	(86)	4,620	4,620	4,620	4,620	18,478	574								
6530 · PR/Communications/Website	215,000	24,221	(190,779)	21,625	21,625	21,625	21,625	86,500	62,279								
6560 · Legal Expense	180,000	236,560	56,560	60,000	60,000	60,000	60,000	240,000	3,440								
6711 · Disability Administration Fees	3,222	-	(3,222)	1,611	1,611	-	-	3,222	3,222								
6721 · Legal Expenses - Pension Plan	2,000	-	(2,000)	500	500	500	500	2,000	2,000								
6725 · RPP Contributions Accrual	240,000	120,000	(120,000)	30,000	30,000	30,000	30,000	120,000	-								
6728 · Pension Audit Fee	5,045	6,016	971	1,625	1,625	1,625	1,625	6,500	484								
7010 - Programs/grants*	3,500,000	3,611,365	111,365	875,000	875,000	875,000	875,000	3,500,000	(111,365)								
7027 - Grant Expense - NEOPB/CalFresh	90,000	69,019	(20,981)	25,125	25,125	25,125	25,125	100,500	31,481								
Total Expenses	7,975,519	7,180,219	(795,300)	1,819,790	1,874,973	1,841,795	1,891,628	7,428,186	587,234								
Net Income(Loss)	44,023	2,385,284	2,341,261	545,550	492,018	525,946	476,713	2,040,228	92,870								
EBITA	695,125							2,701,092									
Cash Flow - Add back:									-								
LPMP - Depreciation	456,068	443,658	(12,410)	116,250	116,250	116,250	116,250	465,000	21,342								
6725 · RPP Contributions Accrual	240,000	120,000		30,000	30,000	30,000	30,000	120,000	-								
Grants - Separate line item	3,500,000	3,611,365	111,365	875,000	875,000	875,000	875,000	3,500,000	(111,365)								
District - Depreciation/Amort	195,034	13,788	(181,246)	48,966	48,966	48,966	48,966	195,864	182,076								
Payroll Alloc - LPMP-Add back	(53,034)	(53,040)	(6)	(15,253)	(15,253)	(15,253)		(61,014)	(7,974)								
Total	4,338,068	4,135,771	(202,297)	1,054,963	1,054,963	1,054,963	1,054,963	4,219,850	84,079								
District Inclg LPMP Net Cash Flow	3,637,451	3,044,448	(593,003)	749.574	804,757	771,579	821,412	3,208,336	503,155								
DISTRICT HIGH LEWIS NET CASH FIOW	3,037,451	3,044,448	(593,003)	149,514	004,737	771,579	021,412	3,200,336	503,155								
	 																

LAS PALMAS MEDICAL PLAZA FY 2019-2020 BUDGET												
			ME AND EXPE	NSE								
		2019- 6/30/202		NOL								
	17172	2019- 0/30/202	.0					Budget	Inc(Dec)			
			D 1 4						` ′			
		Proj	Budget					Fiscal Yr	Budget			
	Budget	6/30/19	VS					2019-2020	Vs Proj			
	FYE 6/30/19	Balance	Proj	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total	Prior Yr			
INCOME												
4505 · LPMP - Rental Income	889,859	862,970	(26,889)	218,700	219,750	220,500	220,500	879,450	16,480			
4510 · LPMP - CAM Income-Billed	356,103	340,345	(15,758)	85,500	86,100	86,100	86,700	344,400	4,055			
4513 · LPMP - Misc Income	1,000	-	(1,000)	100	100	100	100	400	400			
Total Income	1,246,962	1,203,315	(43,647)	304,300	305,950	306,700	307,300	1,224,250	20,935			
EXPENSES			-						-			
6420 · Insurance	13,000	15,396	2,396	3,250	3,250	3,250	3,250	13,000	(2,396)			
6424 - Parking lot replacement - Deprec	22,549	-	(22,549)	0	0	0	0	0	-			
6425 · Building - Depreciation Expense	241,681	250,008	8,327	65,000	65,000	65,000	65,000	260,000	9,992			
6426 - Tenant Improv - Depreciation	191,838	193,650	1,812	51,250	51,250	51,250	51,250	205,000	11,350			
6427 - HVAC Maintenance	16,000	13,008	(2,992)	4,000	4,000	4,000	4,000	16,000	2,992			
6428 - Roof Repairs	2,500	-		625	625	625	625	2,500	2,500			
6431 - Building - Interior	2,500	11,439	8,939	2,500	2,500	2,500	2,500	10,000	(1,439)			
6432 - Plumbing - Interior	2,500	3,911	1,411	1,000	1,000	1,000	1,000	4,000	89			
6433 · Plumbing - Exterior	2,500	-	(2,500)	625	625	625	625	2,500	2,500			
6434 - Alloc-Internal Property Managmnt	53,034	53,043	9	15,253	15,253	15,253	15,253	61,014	7,971			
6435 - Bank Charges	11,000	12,493	1,493	3,125	3,125	3,125	3,125	12,500	7			
6437 - Utilities - Vacant Units	2,500	2,307	(193)	625	625	625	625	2,500	193			
6439 - Deferred Maintenance Repairs	12,000	2,974	(9,026)	1,500	1,500	1,500	1,500	6,000	3,026			
6440 - Professional Fees Expense	125,660	121,404	(4,256)	31,415	31,415	31,415	31,415	125,660	4,256			
6441 - Legal	1,000	-	(1,000)	250	250	250	250	1,000	1,000			
6458 · Elevators - Contract	12,000	12,743	743	3,000	3,000	3,000	3,000	12,000	(743)			
6460 · Exterminating Services	5,000	1,920	(3,080)	1,250	1,250	1,250	1,250	5,000	3,080			
6463 · Landscaping	27,000	7,733	(19,267)	2,500	2,500	2,500	2,500	10,000	2,267			
6467 · Lighting	35.000	3,000	(32,000)	2,500	2,500	2,500	2,500	10.000	7.000			
6468 · Maint. General	1,000	-	(1,000)	250	250	250	250	1,000	1,000			
0000 · Marketing	17,500	-	(17,500)	4,250	4,250	4,250	4,250	17,000	17,000			
6475 · Property Taxes	72.000	72,000	-	18.025	18.025	18.025	18.025	72.100	100			
6476 - Signage Expense	3.000	155	(2,845)	375	375	375	375	1.500	1.345			
6480 · Rubbish Removal Medical Waste	17,300	15,587	(1,713)	4,325	4,325	4,325	4,325	17,300	1,713			
6481 · Rubbish Removal	25,476	25,476	- (.,)	6,750	6,750	6,750	6,750	27,000	1,524			
6482 · Utilities/Electricity/Exterior	8,500	6,340	(2,160)	1,875	1,875	1,875	1,875	7,500	1,160			
6484 · Utilities - Water (Exterior)	7,000	8,464	1,464	2,125	2,125	2,125	2,125	8,500	36			
6485 - Security	77,000	73,781	(3,219)	19,250	19,250	19,250	19,250	77,000	3,219			
6490 · Miscellaneous	1,200	296	(904)	300	300	300	300	1,200	904			
Total Expenses	1,009,238	907,128	(102,111)	247,193	247,193	247,193	247,193	988,774	81,646			
Net Income	237,724	296,187	58,464	57,107	58,757	59,507	60,107	235,476	21,010			
Non-Cash and other items:	201,124	200,107	-	0.,.07	55,.57	00,007	00,.07	200, 0				
Depreciation	456,068	443,658	(12,410)	116,250	116,250	116,250	116,250	465.000				
Total Depreciation/Payroll alloc	509,102	496,701	(12,410) (12,401)	131,503	131,503	131,503	131,503	526,014				
Total Depreciation and anot	309,102	730,701	(12,401)	101,003	101,003	101,003	131,303	320,014				
Net Cash Flow for expenses	500,136	410,427	(89,709)	115,690	115,690	115,690	115,690	462,760				
•	1 1			113,030	113,030	113,030	113,030					
Total cash provided	746,826	792,888	46,062					761,490				

DESERT HEALTHCARE DISTRICT DIRECTORS AND EMPLOYEE EXPENSES - BUDGET 2018-2019 HEALTH AND OTHER HEALTH RELATED INCLUDING INSURANCE EXPENSES 7/1/2019- 6/30/2020 **Employee** Job FT Annual Total Name Title Wage QTR 1 QTR 2 QTR 3 QTR 4 Wages # of Payrolls 6 6 47,308 47,308 55,192 \$ Open Chief Executive Officer 205,000 \$ 55,192 \$ \$ 205.000 44,423 \$ 38,077 \$ Chris Christensen Chief Financial Officer 165,000 \$ 38,077 44,423 \$ 165,000 Open Chief Operating Officer FT \$ 145,000 \$ 33,462 39,038 | \$ 33,462 \$ 39,038 \$ 145,000 Donna Craig Senior Program Officer 117,819 | \$ 27,189 31,721 \$ 27,189 \$ 31,721 \\$ 117,819 Alejandro Espinoza Program Officer & Outreach Director FT | \$ 101,843 | \$ 23,502 27,419 | \$ 23,502 \$ 27,419 \$ 101,843 Will Dean Director - Communications & Marketing FT \$ 100,000 \$ 23.077 26.923 23.077 \$ 26.923 \$ 100.000 Andrea Hayles Special Assist to the CEO/Board Relations FT \$ 68,349 \$ 15,773 18,402 \$ 15,773 \$ 18,402 \$ 68,349 17,780 \$ 17,780 \$ Stephen Huyck Accounting Manager FT \$ 66,040 \$ 15,240 \$ 15,240 \$ 66.040 Special Programs & Projects Manager FT \$ Vanessa Smith 57,000 \$ 13,154 15,346 \$ 13,154 \$ 15,346 \$ 57,000 67,000 \$ Meghan Kane Program & Research Analyst FT \$ 7,731 \$ 15,462 \$ 18,038 \$ 41,231 *Pool - Merit Increase 30.953 30,953 7,143 8,333 | \$ 7,143 | \$ 8,333 \$ 243.924 292.309 \$ 259.385 \$ 302.616 \$ 1.098.234 Total \$ Total District & Taxes & Benefits \$ 1,436,932 Net District - Salaries \$ 1.010.228 Net District - Net of Taxes & Benefits \$ 1.022.240 **EMPLOYER** FICA 15.123 18.123 16.082 18.762 **\$** 68.091 MEDICARE 3,537 4.238 3.761 4,388 \$ 15,924 Total 18.660 22.362 | \$ 19.843 23.150 | \$ 84.015 **BENEFITS - Excludes deductibles** Health 28,296 28,296 30,277 30,277 \$ 117,145 ST/LT Disability/Life 4,098 4,098 4,303 4,303 \$ 16,802 Co-Power 4,245 4,245 4,458 4,458 \$ 17,406 Total 36,639 36,639 39,037 39,037 | \$ 151,353 Copays/Deductibles - Employees 6,750 6,750 6,750 6,750 \$ 27,000 Workers Comp 2,561 3,069 2,724 3,177 \$ 11,531 401A Plan 12,637 15,225 17,047 19,889 \$ 64,798 **DIRECTORS** Active Directors Approved at May 22, 2018 BOD meeting 17,502 \$ Premiums - up to \$10,000/Director 17,502 17,502 17,502 70,008 Stipend - \$100/meeting - up to 6 meetings/month (budgeted 5 meetings/month) 10.500 10.500 10.500 10.500 \$ 42.000 28,002 28,002 28,002 28,002 | \$ 112,008 Total **Retired Directors** Health - GASB 45 Accrual - Future Benefits accrued - Fully accrued

						DESE	ER1	THEALTHC.	ARI	E DISTRICT												
				C	ASH	FLOW - P	RO	GRAM DEP	AR'	TMENT - BY	'Ql	JARTER										
								2019-2020														
							7	7/1/2019- 6/3	30/2	2020												
		Total																				
		Open						2019 -2020									2	2020 -2021	-			
Existing Grants for PHI:		Amount		Qtr1		Qtr2		Qtr3		Qtr4		Total		Qtr 1		Qtr 2		Qtr 3		Qtr 4		Total
F. C. A.		10.170.100		0.745.005	•	0.040.545	6	0.407.004	•	0.400.445		40 400 040	0	057.470	0		0					AFT 17A
Existing Approved - Grants	\$	13,170,490	\$	2,715,965	\$	2,912,545	\$	2,407,661	\$	2,102,145	\$	10,138,316	\$	857,173	\$	-	\$	-	\$	-	\$	857,173
Providers, Facilities and Services	•		\$	_	\$		\$		\$		\$	_	\$		\$		\$		\$		\$	
Drovidore Eggilities and Sorvices	•		Φ.		Φ.		σ		t.		4		•		φ		Φ.		•		-	
One Coachella Valley	\$		\$	-	\$	-	\$	-	\$	_	\$	-	\$	-	\$	_	\$	-	\$	-	\$	-
Community Health and Wellness	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	_	\$	-	\$	-	\$	-
•	0 \$	_	\$	-	\$	-	\$	-	\$	_	\$	-	\$	-	\$	_	\$	-	\$	-	\$	-
District/Foundation resources to help achieve its goal	Is		Ť				_		_				Ť		-		Ť		Ť		Ť	
and objectives - Foundation	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$1M Avery Pulmonary related diseases - part of																						
Foundation EV Expansion commitment	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Grant Budget - Unallocated	\$	3,500,000	\$	875,000	\$	875,000	\$	875,000	\$	875,000	\$	3,500,000	\$	-	\$	-	\$	-	\$	-	\$	-
Total New Grants/Programs/capital project	\$	3,500,000	\$	875,000	\$	875,000	\$	875,000	\$	875,000	\$	3,500,000	\$		\$	-	\$	-	\$	-	\$	-
			\$	-										•				•		•		
Grand Total all Grants/Programs	\$	16,670,490	\$	3,590,965	\$	3,787,545	\$	3,282,661	\$	2,977,145	\$	13,638,316	\$	857,173	\$	-	\$	-	\$	-	\$	857,173

	DESERT HEALTHCARE DISTRICT												
	CASH FLOW - PROGRAM DEPARTMENT												
	Y 2019-2020 BUDGET												
7	/1/2019- 6/30/2020												
		Proje											
		6/30											ojected
		Balaı						9 -2020					alance
Existing Grants:	Name	Bal - I	Fwd	Q	tr1	Qtr2	Q	tr3	Qtr4	Tot	al	6/3	30/2020
Grants:													
2013-759-BOD 02/26/13	Desert Hot Springs Wellness FDN - Oversampling - HARC -3yr		15,000		15,000		\$	-	\$ -		5,000		-
2014-MOU-BOD-11/21/13	Memo of Understanding CVAG CV Link Support	,	00,000					00,000	\$ 2,000,000		00,000	•	2,000,000
2015-866-BOD-4-28-15	The LGBT Center of PS - Desert Low-Cost Counseling Clinic - 3 yr	\$	-	\$	- 5		\$	-	\$ -	\$	-	\$	-
2015-875-BOD-6-23-15	Desert AIDS Project - Sexually Transmitted Infection Clinic - 3 Yr	\$		\$	- 5		\$	-	\$ -	\$	-	\$	-
2015-876-BOD-6-23-15	Arrowhead Neuroscience Fndtn-NeuroInterventional & NeuroCritical Care Fellowship 2 Yr				37,354		\$	-	\$ -			\$	-
2016-927-BOD-12-20-16	SafeHouse of the Desert - "What's Up" Crisis Texting Application - 3 Yr		_	_	01,904			. ,	\$ -		.,	\$	-
2017-936-BOD-07-25-17	Hidden Harvest - Senior Markets & Healthy Fairs	\$		\$	- 5		\$	-	\$ -	\$	-	\$	-
2017-938-BOD-07-25-17	Mizell Senior Center - A Matter of Balance Phase 2 - 2 Yr				40,030		\$	-	\$ -			\$	-
2018-960-BOD-02-27-18	Desert Cancer Foundation - Patient Assistance and Suzanne Jackson Breast Cancer		20,000		20,000		\$	-	\$ -		20,000	\$	-
2018-962-BOD-03-27-18		\$	-	\$	- 5		\$	-	\$ -	\$	-	\$	-
2018-968-BOD-05-22-18	The city of DHS Public Safety Emergency Response Program-Purchase AEDs	\$	-	\$	- 5		\$	-	\$ -	\$		\$	-
2018-974-BOD-09-25-18	HARC - 2019 Coachella Valley Community Health Survey - 2 Yr			\$	- 5		\$	-	\$ 89,99		79,991		39,998
2018-980-BOD-10-23-18	Joslyn Wellness Senior Behavioral Health Services Program - 1 Yr			\$	- 5		\$	-	\$ -		1,206		-
2018-981-BOD-10-23-18	Desert Arc Healthcare Program - 1 Yr		16,474		- 5			-	\$ -		6,474		-
2018-979-BOD-11-27-18	FIND Food Bank - Healthy Food First/Pathways Out of Hunger - 1 Yr	\$ 2			89,178			39,635	\$ -	\$ 2	7,990	\$	-
2019-985-BOD-03-26-19	Coachella Valley Volunteers in Medicine - Primary Healhcare & Support Services - 1 Yr	\$ 1:	21,500	\$	- 5	\$ 54,675	\$	-	\$ 12,15) \$ 6	66,825	\$	54,675
Possible new grants:		\$		\$	- 5		\$	-	\$ -	\$	-	\$	-
	Ronald McDonald House Inland Empire			\$	- 5			00,005	\$ -			\$	-
	Pegasus Riding Academy		10,975		- 5	,		-	\$ -	-	0,975		-
	OneFuture Coachella Valley - Behavioral Health Workplace Pipeline		00,000		- 5	\$ 350,000	\$	-	\$ -		50,000	\$	350,000
	OneFuture Coachella Valley - Health career connection summer interns	\$	15,042	\$	- 5			-	\$ -	\$	5,042	\$	-
	Martha's Village and Kitchen - Homeless residents from western district boundaries	\$ 2	00,086	\$	- 5			00,086	\$ -		00,086	\$	-
	Galilee Center - Farm workers Shelter		75,000		- 5			-	\$ -		-,	\$	-
	Lift to Rise - Homeless Collaborative		25,000		12,500		\$	-	\$ -		2,500		412,500
	Hidden Harvest - Senior Markets & Healthy Fairs		50,000		50,000		\$	-	\$ -	\$ 5	50,000	\$	-
	Health to Hope Clinics - Mobile medical units for homeless within the District	\$ 1:	25,000	\$	- 5	\$ 96,000	\$	29,000	\$ -	\$ 12	25,000	\$	-
Total new grants - 3 month pe			01,108		- 5		\$	-	\$ -	\$		\$	-
Grand Total - Existing gran	ts	\$ 13,1	70,490	\$ 2,7	15,965	\$ 2,912,545	\$ 2,4	07,661	\$ 2,102,14	5 \$ 10,13	38,316	\$ 2	2,857,173
Community Investments - G	rants & Programs by FY 2019-20120 Current Strategic Plan Goals:												
		Total An	nount										
	Providers, Facilities and Services	\$	-	\$	- (\$ -	\$	-	\$ -	\$	-		
	One Coachella Valley	\$	-	\$	- 5	\$ -	\$	-	\$ -	\$	-		
	Community Health and Wellness	\$	-	\$	- 5	\$ -	\$	-	\$ -	\$	-		
	District/Foundation resources to help achieve its goals and objectives - Foundation	\$	-	\$	- 3		\$	-	\$ -	\$	-		
	\$1M Avery Pulmonary related diseases - part of Foundation EV Expansion commitment	\$	-	\$	- 5	· \$ -	\$	-	\$ -	\$	- 1		
	Grant Budget - Unallocated		00,000		75,000			75,000			00,000		
Total New Programs/Grants			00,000			875,000		75,000			00,000		
Grand Total - Programs/Gra									\$ 2,977,14			\$ 2	2,857,173

	A	В	С	D	E	F	G
1	DESERT HEALTHCARE DISTRICT						
2	PROJECTED FY2019-2020 GRANTS APPROVED BY BOARD OF DIRECTORS						1
3	GRANTS BY QUARTER AND MONTHS						1
4	7/1/2019- 6/30/2020						1
5							
6		Total			2018-2019		
7		Amount	Qtr1	Qtr2	Qtr3	Qtr4	Total
9	Community Investments - Grants & Programs by FY 2019-20120 Current Strategic Plan Goals:						
10							
	Program Area #1: Providers, Facilities and Services						
	Grant Budget Allocation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Objectives:						
	Provide facility, provider and service initiatives that enhance delivery system capacity and promote stable, high-quality						
	health services that respond to community needs.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
16		\$ -	- \$	-	\$ -	\$ -	\$ -
17		\$ -	\$ -	\$ -	5 -	\$ -	\$ -
18	Program Area #2: One Coachella Valley						1
	Grant Budget Allocation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Objectives:						1
21	Strengthen community health outcomes by implementing a District expansion that enhances and broadens community funding,						
22	considers the health needs of all residents, and effectively engages residents in the entire Coachella Valley.	\$ -		\$ -	\$ -	\$ -	\$ -
27		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Program Area #3: Community Health and Wellness						1
	Grant Budget Allocation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Objectives:						
	Demonstrably improve community health in the Coachella Valley leveraging District/Foundation investments and activities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
35		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
51	Grant Budget - Unallocated	\$ 3,500,000	\$ 875,000	\$ 875,000	\$ 875,000	\$ 875,000	\$ 3,500,000
52	TOTAL	\$ 3,500,000	\$ 875,000	\$ 875,000	\$ 875,000	\$ 875,000	\$ 3,500,000

			a Hardibara a Phatha	ı	1	
			rt Healthcare District			
	ı	2019	-20120 Budget Detail			
4010 Droport	v Tov D		20/ increase from EV10			
4010 - Propert		,736,264	- 2% increase from FY19			
	\$ 6	,730,204				
4220 - Unrestr	istad Iv	tovost la	same FDF			
9999-1 Unreali			te (approx 2.5%)at purchase produces less interest in	Icome		
3333-1 Offical			er coupon rate investments with larger unrealized lo			
	Pilasili	g out mgne	coupon rate investments with larger unrealized to	55 		
4405 - NEODR	/CalFre	sh Grant	Income & 7027 Expense			
4403 - NEOI B/	\$		NEOPB phase out - 9/30/19			
	\$		CalFresh Begins 10/1/19			
	\$	100,500	Carriesti Begins 10/1/19			
	7	100,300				
5160 - Educatio	on/Con	ference	Staff			
5100 - Luucatii	J.1, COI	c.ciice -				
	\$	7 500	Educational seminars/Legislative Days, etc.			
	\$	7,500	Luucationai seifiiliais/Legisiative Days, etc.			
-	٧	1,300				
5230 - BOD me	otina/	conforce	ro evnence			
3230 - BOD IIIE			BOD Meeting (Room rental, etc)			
	\$		BOD Conference			
	\$	20,000	BOD Conference			
	٦	20,000				
5270 - BOD Ele	ation F	•				
52/0 - BOD EIG			EVE 2020 no plastica			
	\$	-	FYE 2020 no election			
6130 - Dues &	Subse	rintions				
6130 - Dues &	\$	•	CSDA annual membership			
	\$		ACHD annual membership			
	\$		CPA license & associations			
	\$	7,700				
	\$	30,000	Other			
	۲	30,000				
6305 - CEO/CO	Λ··+-	Allower	area			
0303 - CEO/CO	\$		CEO - 600/month			
	\$	7,200	CLO - 600/monu			
	\$	7,200				
	۲	7,200				
6311 - Cell Pho	no Evn	onco				
0311 - Cell Pilo	\$		Current Bill			
	\$	1,500				
	\$	9,312	IVIISC			
	ڔ	5,312				
6351 - Travel E	vnonce					
0331 - ITAVELE	· •		Travel for staff and BOD to conferences			
	\$	11,000	Traver for Staff and BOD to conferences			
62E2 Moole 9	Enter	tainmant	Evnonco			
6352 - Meals 8			Conferences/CEO lunch engagements			
-	\$	7,000	comerences/ceo iunion engagements			
6355 - Comput	or					
osss - comput	.eı			<u> </u>		

		Dese	rt Healthcare District			
			-20120 Budget Detail			
		2013	Lore Budget Betain			
	\$	16 400	Gifts - Online			
	\$		IT support			
	\$	2,652				
	\$			<u> </u>	+	
	\$		Agenda Software (\$4,500 setup fee, \$10,000 Annua	i)		
	\$	5,000	other		+	
	\$	45,302				
6260 6						
6360 - Supplie						
	\$		Current			
	\$		Rezoning, etc			
	\$	20,000				
6380 - LAFCO						
	\$	20,000				
6405 - Office -	Rent		Note: Begins 1/1/19			
	\$		550./month			
	\$	1,200	misc			
	\$	7,800				
6516 - Profess	ional I					
	\$		Facilities/Programs/Services			
	\$		Rezoning			
	\$		Strategic Planning-Communications			
	\$		Miscellaneous			
	\$	640,000				
	L		to the total to			
6530 - Commu			eting/Website			
	\$		See Detail below			
	\$		Website (\$1,250 per quarter)			
	\$		External Relations			
	\$	5,000	Other			
	\$	86,500				
Communication						
	\$		Print Publication			
	\$		Social Media			
	\$		Collateral Materials			
	\$		Visibility and Awareness			
	\$		General Marketing			
	\$	71,500	Photography			
	ڔ	71,300				
Cash Flow - Ten	ant/h	uilding Imp	rovements			
casii i iow - Tell	\$		Fire Sprinklers at LPMP			
	\$		Est. Other TIs and Improvements			
	\$	395,000				
	Ė	,				
J	1			ı	1	