

# DESERT HEALTHCARE FOUNDATION Finance, Legal, Administration, & Real Estate Committee Meeting April 13, 2021

A meeting of the Finance, Legal, Administration, & Real Estate Committee of the Desert Healthcare District will be held at 3:30 PM, Tuesday, April 13, 2021, via Zoom using the following link:

https://us02web.zoom.us/j/83779968767?pwd=US9pUytBbHVzeFk2VUZYNEpaQWw0QT09 Password: 029822

Participants will need to download the Zoom app on their mobile devices. Members of the public may also be able to participate by telephone, using the follow dial in information:

Dial in #:(669) 900-6833 To Listen and Address the Board when called upon:

Webinar ID: 837 7996 8767 Password: 029822

#### **AGENDA**

- I. CALL TO ORDER
- II. APPROVAL OF AGENDA

#### III. PUBLIC COMMENT

At this time, comments from the audience may be made on items <u>not</u> listed on the agenda that are of public interest and within the subject-matter jurisdiction of the District. The Committee has a policy of limiting speakers to not more than three minutes. The Committee cannot take action on items not listed on the agenda. Public input may be offered on an agenda item when it comes up for discussion and/or action.

#### **IV. APPROVAL OF MINUTES**

**ACTION** 

1. Minutes - Meeting March 9, 2021 - Pg. 2

#### V. CEO REPORT

#### **VI. FINANCIAL REPORT**

**ACTION** 

- 1. Financial Statements Pg. 3-7
- 2. Deposits Pg. 8
- 3. Check Register Pg. 9
- 4. Credit Card Expenditures Pg. 10
- 5. General Grants Schedule Pg. 11-12

#### **VII. OTHER MATTERS**

Consulting Services Agreement – MYDuarte Strategy Group – Online Registration ACTION
 Tool for Vaccination Events – NTE \$25,000 – Pg. 13-19

### VIII. ADJOURNMENT

If you have any disability which would require accommodation to enable you to participate in this meeting, please email Andrea S. Hayles, Special Assistant to the CEO and Board Relations Officer, at <a href="mailto:ahayles@dhcd.org">ahayles@dhcd.org</a> or call (760) 323-6110 at least 24 hours prior to the meeting.



# DESERT HEALTHCARE FOUNDATION FINANCE, ADMINISTRATION, REAL ESTATE AND LEGAL COMMITTEE March 09, 2021

Directors Present via Video Conference	District Staff Present via Video Conference	Absent
Chair/Director Arthur Shorr	Conrado E. Bárzaga, MD, Chief Executive Officer	
President Leticia De Lara	Chris Christensen, Chief Administration Officer	
Director Les Zendle, MD	Donna Craig, Chief Program Officer	
	Eric Taylor, Accounting Manager	
	Andrea S. Hayles, Clerk to the Board	

**AGENDA ITEMS** DISCUSSION **ACTION** I. Call to Order Chair Shorr called the meeting to order at 4:33 p.m. II. Approval of Agenda Chair Shorr asked for a motion to Moved and seconded by Director approve the Agenda. Zendle and President De Lara to approve the agenda. Motion passed unanimously. **III. Public Comment** There was no public comment. Moved and seconded by Director IV. Approval of Minutes Chair Shorr asked for a motion to approve the minutes of the Zendle and President De Lara to approve the February 09, 2021 1. Minutes – Meeting February 09, 2021 F&A February 09, 2021 Committee meeting. meeting minutes. Motion passed unanimously. V. CEO Report There was no CEO report. **VI. Financial Reports** Chris Christensen, CAO, Moved and seconded by Director 1. Financial Statements reviewed the February financial Zendle and President De Lara to 2. Deposits reports answering questions of approve the February 2021 3. Check Register Foundation Financial Reports – items the committee members. 4. Credit Card Expenditures 1-5 and forward to the Board for 5. General Grants Schedule approval. Motion passed unanimously. VII. Other Matters There were no new matters. VIII. Adjournment Chair Shorr adjourned the Audio recording available on the meeting at 4:37 p.m. website at <a href="http://dhcd.org/Agendas-">http://dhcd.org/Agendas-</a> and-Documents

ATTEST:		

Arthur Shorr, Chair, Director, Board of Directors Finance & Administration Committee Desert Healthcare Foundation Board of Directors

Minutes respectfully submitted by Andrea S. Hayles, Clerk of the Board

DESERT HEALTHCARE FOUNDATION								
MARCH 2021	MARCH 2021 FINANCIAL STATEMENTS							
	INDE	X						
				Γ				
Statement of Operations								
Balance sheet								
Allocation of Restricted Funds								
Deposit Detail								
Check Register								
Credit Card Expenditures								
Schedule of Grants								

# Desert Healthcare Foundation Profit & Loss Budget vs. Actual

July 2020 through March 2021

		MONT	Н		TOTAL	
	Mar 21 Budget \$ Over Budget					\$ Over Budget
Income						
4000 · Gifts and Contributions	7,784	2,500	5,284	138,054	22,500	115,554
4003 · Grants	0	100,000	(100,000)	1,800,000	900,000	900,000
4116 · Bequests - Frederick Lowe	0	5,417	(5,417)	44,451	48,753	(4,302)
4130 · Misc. Income	0	83	(83)	0	747	(747)
8015 · Investment Interest Income	18,124	8,333	9,791	142,383	74,997	67,386
8030 · Change in Value of CRT's	0	500	(500)	0	4,500	(4,500)
8040 · Restr. Unrealized Gain/(Loss)	103,719	4,167	99,552	331,427	37,503	293,924
Total Income	129,627	121,000	8,627	2,456,315	1,089,000	1,367,315
Expense						
5001 - Accounting Services Expense	958	667	291	8,622	6,003	2,619
5035 · Dues & Memberships Expense	0	42	(42)	25	378	(353)
5057 · Investment Fees Expense	5,045	2,500	2,545	35,947	22,500	13,447
5065 · Legal Costs Ongoing Expense	0	83	(83)	0	747	(747)
5101 · DHCD-Exp Alloc Wages& benefits	12,605	21,844	(9,239)	160,446	196,596	(36,150)
5102 · DHCD-Expenses - COVID CARES	36,834	0	36,834	166,834	0	166,834
5106 · Marketing & Communications	21	3,958	(3,937)	257	35,622	(35,365)
5110 · Other Expenses	370	417	(47)	4,128	3,753	375
5115 · Postage & Shipping Expense	0	8	(8)	0	72	(72)
5120 · Professional Fees Expense	0	83	(83)	0	747	(747)
8051 · Major grant expense	0	83,333	(83,333)	1,966,624	749,997	1,216,627
8052 · Grant Expense - Collective/Mini	0	27,500	(27,500)	0	247,500	(247,500)
Total Expense Before Social Services	55,833	140,435	(84,602)	2,342,883	1,263,915	1,078,968
5054 - Social Services Fund	0	5,000	(5,000)	20,000	45,000	(25,000)
let Income	73,794	(24,435)	98,229	93,432	(219,915)	313,347

# Desert Healthcare Foundation Balance Sheet Previous Year Comparison

As of March 31, 2021

				Mar 31, 21	Mar 31, 20
ASSET					
Cu	rrent		- 3-3		
	Che		g/Savings		
			CASH		
			46 - Checking - Pacific Premier 6718	0	10,426
			49 - Money Market - Pacific Premier	0	1,946
			50 - Petty Cash	200	200
			51 - Checking - Union Bank 7611	1,263,357	359,943
			55 · Summer Homeless Survival Fund	0	11,374
			ecking/Savings	1,263,557	383,889
	Tota	al Ac	counts Receivable	50,000	0
			irrent Assets		
		476-	486 · INVESTMENTS		
		4	177 · Morgan Stanley-Investments		
			477.2 · Unrealized Gain/(Loss)	62,443	(115,634)
			477 · Morgan Stanley-Investments - Other	3,089,672	4,237,649
		7	Total 477 Morgan Stanley-Investments	3,152,115	4,122,015
		4	186 · Merrill Lynch		
			486.1 · Merrill Lynch Unrealized Gain	733,942	8,045
			486 · Merrill Lynch - Other	1,738,348	1,716,284
		7	Total 486 · Merrill Lynch	2,472,290	1,724,329
		Tota	I 476-486 · INVESTMENTS	5,624,405	5,846,344
		500 -	CONTRIBUTIONS -RCVB -CRTS		
		5	515 - Contrib RCVB-Pressler CRT	61,277	63,217
		5	530 - Contrib RCVB-Guerts CRT	126,022	126,022
		Tota	1 500 - CONTRIBUTIONS -RCVB -CRTS	187,299	189,239
			Prepaid Payables	2,875	2,483
			ner Current Assets	5,814,579	6,038,066
TOTAL				7,128,136	6,421,955

# Desert Healthcare Foundation Balance Sheet Previous Year Comparison

As of March 31, 2021

				Mar 31, 21	Mar 31, 20
LIABI	ILITIES	& EQ	UITY		
Li	.iabiliti	es			
	Cur	rent L	iabilities		
		Αςςοι	unts Payable		
		10	000 · Accounts Payable	1,094	0
		10	052 - Account payable-DHCD Exp Alloc	61,839	109,010
		Total	Accounts Payable	62,933	109,010
		Other	Current Liabilities		
		21	183 · Grants Payable-COVID-CARES PHI	652,500	0
		21	185 · Deferred Revenue	50,000	0
		21	190 - Current - Grants payable	2,688,766	2,039,160
		Total	Other Current Liabilities	3,391,266	2,039,160
	Tota	al Curi	rent Liabilities	3,454,199	2,148,170
	Lon	g Terr	m Liabilities		
		2186 -	Grants payable	1,600,000	2,260,000
T	otal Li	abilitie	es	5,054,199	4,408,170
Е	quity				
	390	0 Re	ained Earnings	1,980,510	2,294,853
	Net	Incom	ne	93,432	(281,068)
T	otal E	quity		2,073,942	2,013,785
TOTA	AL LIAI	BILITIE	S & EQUITY	7,128,136	6,421,955

	DESERT HEALTHCARE FO BALANCE SHEET 03	/31/21		
ALLOCA	ATION OF MAJOR CATEGO T/B	GENERAL	Restricted	
		Fund	Funds	Trusts
ASSETS				
150 · Petty Cash	200	200	-	-
151 · Checking - Union Bank 7611*	1,263,357	506,152	757,205	-
Total 100 · CASH - UNRESTRICTED	1,263,557	506,352	757,205	-
Accounts Receivable				
321 - Accounts Receivable - Other	50,000	-	50,000	
Total Accounts Receivable	50,000	-	50,000	-
477 ·Invt-Morgan Stanley				
477.2 · Unrealized Gain	62,443	-	62,443	-
477 · Invt-Morgan Stanley	3,089,672	-	3,089,672	-
Total 477 · Invt-Morgan Stanley	3,152,115	-	3,152,115	-
6441 486.1 · Merrill Lynch Unrealized Gain	733,942	733,942		-
486 · Merrill Lynch	1,738,348	706,402	1,031,946	-
Total 486 · Merrill Lynch	2,472,290	1,440,344	1,031,946	-
515 · Contrib RCVB-Pressler CRT	61,277	-	-	61,277
530 · Contrib RCVB-Guerts CRT	126,022	-	-	126,022
601 - Prepaid payables	2,875	2,875	-	-
Total Current Assets	7,128,136	1,949,571	4,991,266	187,299
TOTAL ASSETS	7,128,136	1,949,571	4,991,266	187,299
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
1000 · Accounts Payable	1,094	1,094	-	=
1052 - Account Payable - DHCD - Alloc Expenses	61,839	61,839	-	-
2183 · Grants Payable-COVID-CARES PHI	652,500		652,500	
2185 - Deferred Revenue	50,000		50,000	-
2190 - Grants Payable - Current Portion	2,688,766	-	2,688,766	-
Total Current Liabilities	3,454,199	62,933	3,391,266	-
2186 - Grant Payable - Long Term	1,600,000	-	1,600,000	-
Total Liabilities	5,054,199	62,933	4,991,266	-
Equity	1,11,100	- /	,== , ==	
3900 · Retained Earnings	1,980,510	1,793,211	_	187,299
Net Income	93,432	93,432	-	107,233
Total Equity	2,073,942	1,886,643	-	187,299
TOTAL LIABILITIES & EQUITY	7,128,136	1,949,571	4,991,266	187,299

# Desert Healthcare Foundation Deposit Detail

March 2021

Туре	Date	Name	Account	Amount
Deposit	03/03/2021		151 - Checking - Union Bank 7611	10
		Misc.	4000 · Gifts and Contributions	(10)
TOTAL				(10)
Deposit	03/24/2021		151 - Checking - Union Bank 7611	5,264
		Saint Paul Foundation	4000 · Gifts and Contributions	(5,264)
TOTAL				(5,264)
Deposit	03/24/2021		151 · Checking - Union Bank 7611	10
		Misc.	4000 · Gifts and Contributions	(10)
TOTAL				(10)
Deposit	03/31/2021		151 - Checking - Union Bank 7611	2,500
		Misc.	4000 · Gifts and Contributions	(2,500)
TOTAL				(2,500)
			TOTAL	7,784

# Desert Healthcare Foundation Check Register

As of March 31, 2021

Type	Date	Num	Name	Amount
100 · CASH				
151 - Checking - Unio	on Bank 7611			
Bill Pmt -Check	03/03/2021	5168	El Sol Neighborhood Educational Center	(30,000)
Bill Pmt -Check	03/03/2021	5169	Galilee Center	(30,000)
Bill Pmt -Check	03/03/2021	5170	KESQ Newschannel 3	(100)
Bill Pmt -Check	03/03/2021	5171	Todec Legal Center Perris	(30,000)
Bill Pmt -Check	03/03/2021	5172	Union Bank	(1,492)
Bill Pmt -Check	03/10/2021	5173	Pueblo Unido CDC	(5,000)
Bill Pmt -Check	03/10/2021	5174	Alejandro Espinoza - Expense Reimbursement	(11,134)
Bill Pmt -Check	03/17/2021	5175	Alianza Coachella Valley	(18,750)
Bill Pmt -Check	03/17/2021	5176	Lideres Campesinas, Inc.	(25,000)
Bill Pmt -Check	03/17/2021	5177	Miguel Delgado	(400)
Bill Pmt -Check	03/17/2021	5178	OneFuture Coachella Valley	(45,000)
Bill Pmt -Check	03/17/2021	5179	Public Health Institute.	(37,500)
Bill Pmt -Check	03/17/2021	5180	Will Dean - Mileage Reimbursement	(224)
Check	03/25/2021		Bank Service Charge	(370)
Bill Pmt -Check	03/31/2021	5181	Regional Access Project Foundation-	(150,000)
Bill Pmt -Check	03/31/2021	5182	Verizon Wireless	(2,824)
Bill Pmt -Check	03/31/2021	5183	KUNA-FM	(2,970)
TOTAL				(390,764)

				Desert Healthcare I	ou	ndation	
				Details for Credit Card			
		Credit	card	purchases - February	/ 20	21 - Paid N	March 2021
	edit cards held by Foundation	n personnel - 2					
	imit - \$25,000						
Credit Card H							
	Bárzaga - Chief Executive Off						
	istensen - Chief Administration	on Officer					
Routine types							
Office Suppli	es, Dues for membership, Su	pplies for Proje	cts, l	Programs, etc.			
	Statemen	t					
	Month	Total		Expense			
Year	Charged	Charges		Type		Amount	Purpose
		\$ 1,491.91					
Monthly State	ement:						
2021	February	\$ 1,491.91		Foundation			
				5106	\$	10.99	cvHIP.com hosting
				5106	\$	10.00	Desert Sun subscription - marketing
				5102	\$	208.52	Food for COVID Testing Event
				5102	\$		Beverages for COVID Testing Event
				5102			Food for COVID Testing Event
				5102	\$	1,112.43	Rental car for CV Collaborative Events
					\$	1,491.91	

	DESERT HEALTHCARE FOUNDATION												
	OUTSTANDING GRANTS AND GRANT PAYMENT SCH	IFDI	II F										
	March 31, 2021		JLL										
	TWELVE MONTHS ENDED JUNE 30, 2021												
					6/30/2020	Ne	w Grants			:	3/31/2021		
A/C 2190 and A/C 2186-Long term				·	Open	_	urrent Yr	Т	otal Paid	Ì	Open		
Grant ID Nos.	Name			Е	BALANCE	20	020-2021	J	uly-June	Е	BALANCE		
Health Portal	Remaining Collective Funds-Mayor's Race & DHCF			\$	110,105			\$	37,129	\$	72,976	HP-cvHIP	
BOD - 04/24/18	Behavioral Health Initiative Collective Fund			\$	1,952,000			\$	150,000	\$	1,802,000	Behavioral	Health
BOD - 06/26/18 BOD	Avery Trust Funds-Committed to Pulmonary services			\$	919,801			\$	100,880	\$	818,921	Avery Trus	t
BOD - 5/28/19 BOD (#993)	Galilee Center - Emergency Services			\$	7,500			\$	7,500	\$	-		
BOD - 6/25/19 BOD (#1006)	DHCD - Homelessness Initiative Collective Fund			\$	711,383			\$	115,669	\$	595,714	Homelessn	ness
F&A - 06/11/19	\$300k Grant Funding Commitment FY18-19 - \$225k Balance			\$	119,156			\$	100,000	\$	19,156	EV Funding	g
BOD - 9/26/17; 10/23/18; 09/24/19 (#1025)	RSS Funds-From Investment Funds & DHCD Grants			\$	174,279			\$	903	\$	173,376	RSS	
	Reclass Unexpended Balance for COVID-19 Per BOD 10/27/20									\$	(173,376)		
F&A - 06/09/20	\$300k Grant Funding Commitment FY19-20			\$	300,000			\$	_	\$	300,000		
BOD - 07/28/20 (#1134)	DHCD/IEHP - Addressing the Healthcare Needs of Black Communities				-	\$	400,000	\$	_	\$	400,000		
	IEHP Contribution to Grant #1134 (Aug 2020)					\$	50,000	\$	-	\$	50,000		
	Lift To Rise Contribution to Grant #1134 (Dec 2020)					\$	75,000	\$	_	\$	75,000		
BOD - 02/23/21 BOD (#1148)	OneFuture - Black and African American Healthcare Scholarship - 2 yrs					\$	200,000	\$	45,000	\$	155,000		
` ,							·						
TOTAL GRANTS				\$	4,294,223	\$	725,000	\$	557,081	\$	4,288,766		
Summary: As of 03/31/2021		U	ncommitted					A/C	2190	\$	2,688,766		
Health Portal (CVHIP):	\$ 72,976	\$	72,976					A/C	2186	\$	1,600,000		
Ready Set Swim	-	\$	-					Tot	al	\$	4,288,766		
West Valley Homelessness Initiative	\$ 595,714	\$	73,214					Diff		\$	(0)		
Behavioral Health Initiative Collective Fund	\$ 1,802,000	\$	1,802,000										
Avery Trust - Pulmonary Services	\$ 818,921	\$	558,427										
Galilee Center - Emergency Services	\$ -	\$	-										
East Valley Grant Funding Commitment*	\$ 319,156	\$	309,156	*Ad	Iditional \$300	0,000	budgeted i	in F\	′21				
Healthcare Needs of Black Communities	\$ 680,000	\$	525,000		<u> </u>								
Tota	4,288,766	\$	3,340,773										
		Ì											
Amts available/remaining for Grant/Programs	- FY 2020-21:			FY2	21 Grant Bud	dget		Soc	ial Service	s Fu	ınd #5054		
Amount budgeted 2020-2021		\$	1,330,000	\$	1,000,000				Budget	\$	60,000		
Amount granted year to date		\$	(725,000)	\$	330,000		D	RM	C Auxiliary	\$	20,000	Spent YTD	
Mini Grants:		1					Bala	nce	Available	\$	40,000		
Net adj - Grants not used:		1											
Contributions / Additional Funding	IEHP \$50,000 - LIFT TO RISE \$75,000	\$	125,000										
Balance available for Grants/Programs		\$	730,000										

	DESERT HEALTHCARE FOUNDATION								
	OUTSTANDING PASS-THROUGH GRANTS AND GRANT PA' March 31, 2021	MENT SCHEDU	LE						
	FISCAL YEAR ENDED JUNE 30, 2021								
			6/30/2020		ew Grants			3	/31/2021
A/C 2183			Open		Current Yr		otal Paid		Open
Grant ID Nos.	Name		BALANCE	2	2020-2021	,	luly-June	В	ALANCE
BOD - 10/20/20 - Contract #21-024	Coronavirus Aid, Relief, and Economic Security (CARES) Act and Cente for Disease Control and Prevention Epidemiology and Laboratory Capacity (ELC) Enhancing Detection funding from Riverside County - \$1.2 Million (\$960,000 for grants)	r							
BOD - 10/20/20 (#1152)	Galilee Center - Emergency Services			\$	120,000	\$	90,000	\$	30,000
BOD - 10/20/20 (#1154)	Vision Y Compromiso - Stop the Spread of COVID-19			\$	120,000	\$	60,000	\$	60,000
BOD - 10/20/20 (#1155)	Pueblo Unido CDC - Coachella Valley COVID-19 Collaborative			\$	120,000	\$	60,000	\$	60,000
BOD - 10/20/20 (#1156)	El Sol Neighborhood Educational Center - Coachella Valley COVID-19 Collab	orative		\$	120,000	\$	90,000	\$	30,000
BOD - 10/20/20 (#1157)	Youth Leadership Institute - COVID-19 ECV Collaborative			\$	120,000	\$	60,000	\$	60,000
BOD - 10/20/20 (#1158)	Alianza Coachella Valley - ECV COVID-19 STRATEGIC COMMUNICATIONS	S PLAN		\$	120,000	\$	60,000	\$	60,000
BOD - 10/20/20 (#1159)	Lideres Campesinas, Inc Take It to the Fields Initiative			\$	120,000	\$	60,000	\$	60,000
BOD - 10/20/20 (#1161)	Todec Legal Center Perris - Sembrando Prevencion			\$	120,000	\$	90,000	\$	30,000
BOD - 12/15/20 - Contract	Together Toward Health funding, a Program of the Public Health Institute - \$500,000 (\$445,000 for grants)								
BOD - 12/15/20 (#1172)	El Sol Neighborhood Educational Center - Coachella Valley COVID-19 Collab	orative		\$	140,000	\$	-	\$	140,000
BOD - 12/15/20 (#1175)	Pueblo Unido, CDC			\$	25,000	\$	25,000	\$	
BOD - 12/15/20 (#1176)	Galilee Center - Emergency Services			\$	25,000	\$	18,750	\$	6,250
BOD - 12/15/20 (#1179)	Youth Leadership Institute			\$	25,000	\$	-	\$	25,000
BOD - 12/15/20 (#1180)	Alianza Coachella Valley - ECV COVID-19 STRATEGIC COMMUNICATIONS	S PLAN		\$	25,000	\$	18,750	\$	6,250
BOD - 12/15/20 (#1181)	Vision Y Compromiso - Promotoras and the Coachella Valley COVID-19 Colla	aborative		\$	140,000	\$	105,000	\$	35,000
BOD - 12/15/20 (#1185)	Lideres Campesinas, Inc Take It to the Fields Initiative			\$	25,000	\$	25,000	\$	-
BOD - 12/15/20 (#1189)	Todec Legal Center Perris - Sembrando Prevencion			\$	50,000	\$	-	\$	50,000
TOTAL GRANTS			\$ -	\$	1,415,000	\$	762,500	\$	652,500
		+				A/C	2183	\$	652,500
						Diff		\$	-
	CARES/ELC Administrative Costs			\$	240.000	\$	149.718	\$	90.282
	Public Health Institue Administrative Costs			\$	45,000	\$	-	\$	45,000
TOTAL ADMINISTRATIVE COSTS	- Control in the Cont		\$ -	\$	285,000		149,718		135,282
Amts available/remaining for Grant/Progra	   ms - FY 2020-21:				·		·		
Amount granted year to date		\$ (1,415,000)		+			Gran	Fun	ds
Mini Grants:		1 ( 1 2,233)				C	ARES/ELC		PHI
Net adj - Grants not used:		1	1	1	Total Grant	_	1,200,000	\$	500,000
Foundation Administration Costs		\$ (285,000)	i e		ved to Date	\$	900,000	\$	400,000
Contributions / Additional Funding	CARES \$600,000 & ELC \$600,000 & PHI \$500,000	\$ 1,700,000			Remaining	\$	300,000	_	100,000
Balance available for Grants/Programs		\$ -		Ţ			,	İ	
Summary: As of 03/31/2021		+		+					
Riverside County COVID-19 Support	\$ 480,282							1	
Public Health Institute Support	\$ 307,500								
	Total \$ 787,782			+				1	



Date: April 13, 2021

To: Finance and Administration Committee

Subject: Consideration to approve a Consulting Services Agreement with MYDuarte

Strategy Group for development and implementation of an online

registration tool for vaccination events of the CV Equity Collaborative

### **Staff Recommendation:**

Consideration to approve a Consulting Services Agreement with MYDuarte Strategy Group for development and implementation of an online registration tool for vaccination events of the CV Equity Collaborative

#### **Background:**

- The Desert Healthcare District and Foundation has established and leads The Coachella Valley Equity Collaborative (CVEC), which has brought together community-and faithbased organizations, government agencies (county and state), and local farm owners to address the COVID-19 epidemic and ensure there is a coordinated effort to maximize resources and prevent overlap is services and/or outreach.
- COVID-19 vaccine events have increased dramatically and the CVEC once again finds itself
  leading efforts to increase access to underserved communities in the Eastern Coachella Valley,
  specifically farmworker communities, and now educators and food service workers.
- With the increase of vaccination events coordinated and hosted by the CVEC, where hundreds
  of community members participate. A need for an online registration system arose to meet the
  high demand of available appointments to ensure community members have access to multiple
  registration methods, that include on-site registration, online, and walk-ins. The development
  and management of the on-line registration system will increase the access of the COVID-19
  vaccine to District residents.
- Staff has identified a consultant, MYDuarte Strategy Group, to provide the development and implementation of the online registration system and to provide support at the vaccination events.
- Staff recommends approval of the Consulting Service Agreement with MYDuarte Strategy Group.

### **Fiscal Impact:**

Expense Not to exceed \$25,000. The expense is covered by the CARES/ELC funds provided by Riverside County.

### CONSULTING SERVICES AGREEMENT

This Professional Services Agreement ("Agreement") is entered into by and between Desert Healthcare District ("District"), a public agency organized and operating pursuant to California Health and Safety Code section 32000 et seq., and MyDuarte Strategy Group, ("Consultant") as follows:

### R-E-C-I-T-A-L-S

- 1. District would like to retain the professional services of Consultant to:
- Assit in managing large scale vacciantion events.
- Will build and bundle HIPPA compliant technology operating systems to help streamline day of checkin processes which is a separate from process from online and on-site registration systems.
- Will manage online event registration for all events including creating Event Communication packages.
- Will coordinate with Rite Aid Pharmacy Regional to streamline Day of process and sharing of electronic data to save time and resources of print materials.
- Will coordinate event mass communications systems to communication Day of and last minute details via text message or email to all registered guests with 1st and 2nd dose details.
- Will collaborate with District Staff, manage Day of events and troubleshoots to alleviate bottlenecks or any other issues that arise.
- Does not require the District to provide a computer or any software.
- 2. Consultant has worked with the University of California: Office of the President to organize and coordinate large-scale events that included the on-line registration systems, and supervision of the event staff. In addition, the Consultant has also managed political campaigns for local elected officials, special districts, and unions. necessary to provide the professional services ("Services") as more specifically outlined in the attached Exhibit "A" ("Consultant Proposal").

#### C-O-V-E-N-A-N-T-S

#### 1. CONSULTANT'S SERVICES.

- 1.1 <u>Services</u>. Consultant shall provide all labor, materials, equipment, and incidentals necessary to fully and adequately provide the District with the professional services described in the Consultant Proposal. All Services shall be performed by Consultant to the reasonable satisfaction of the District.
- 1.2 <u>Compliance with Laws</u>. In performing the Services, Consultant shall, at all times comply with all applicable laws, rules, regulations, codes, ordinances, and orders of

every kind whatsoever issued, adopted, or enacted by any federal, state, or local governmental body having jurisdiction over the Services.

- 1.3 <u>Performance Standard</u>. Consultant shall perform the Services with efficiency and diligence and shall execute the Services in accordance with the standards of Consultant's profession, generally described as that degree of skill and care ordinarily exercised by professionals providing similar services as Consultant practicing in California.
- 1.4 <u>District and Foundation's Representative</u>. For purposes of this Agreement, the District and Foundation's Representative shall be District's Chief Executive Officer Conrado Barzaga, located at 1140 North Indian Canyon Drive, Palm Springs, CA 92262. All amendments to this Agreement shall be approved by the District Board.

#### 2. FEES AND PAYMENTS.

- 2.1 <u>Compensation for Services</u>. For the full and satisfactory performance of the Services, District shall compensate Consultant a Not To Exceed amount of \$25,000, plus customary expenses.
- 2.2 <u>Invoices</u>. Consultant shall deliver monthly invoices to the District no later than the 10th day of each month for Services.
- 2.3 Payment. The District shall remit payment for all amounts due to Consultant within thirty (30) days after receipt of invoices; provided, however, in the event District disputes any portion of Consultant's invoice, it shall timely pay any undisputed amounts invoiced and notify Consultant within thirty (30) days of its receipt of the invoice of the specifics of any disputed amounts. The parties shall expeditiously resolve the subject of any disputed amounts by way of negotiation or, if necessary, mediation. Any such dispute shall not relieve Consultant of its obligation to continue diligently performing the Services.

### 3. TERM; TERMINATION.

- 3.1 <u>Term</u>. The term of this Agreement shall run from the date this Agreement is fully executed until May 31, 2021 subject to Section 1.3 above or the District's right to terminate sooner for convenience.
- 3.2 <u>Termination for Convenience</u>. District may, at any time in the exercise of its sole discretion, terminate this Agreement in whole or in part, with or without cause, by providing notice to Consultant of its intention to terminate the Agreement for convenience. So long as Consultant is not in default under this Agreement at the time of such termination, District shall pay Consultant for all Services incurred upto and including the date of termination.

### 4. INDEPENDENT CONTRACTOR.

District has retained Consultant to provide, and Consultant shall perform, the Services as an independent contractor maintaining exclusive direction and control over its employees; and, no personnel utilized by Consultant to perform the Services are employees of the District.

#### 5. OWNERSHIP OF DOCUMENTS.

All deliverables and other documents generated by Consultant in the performance of the Services, including all work papers, work-in-progress, designs, documents, data, ledgers, journals and reports prepared by Consultant as a part of Consultant's Services shall belong to and be subject to the sole ownership and use of the District. The provisions of this Paragraph 5 shall survive any termination of this Agreement.

#### **6.** INDEMNIFICATION.

Consultant agrees to indemnify and hold the District and Foundation, its governing body, officers, employees, representatives, agents, successors and assigns (collectively the District/Foundation Indemnities), harmless from and against any and all losses, liabilities, claims, causes of action or costs and expenses of whatever nature or kind, incurred or suffered by the District or the District/Foundation Indeminities including indemnity claims arising by reason of any personal injury of any person or property loss, loss of use, or damage, to the extent the same arise out of or in connection with the negligent act(s) or omission(s), recklessness, or willful misconduct of Consultant, its officers, employees, subcontractors, or representatives, relating to the performance of the services outlined in this Agreement.

#### 7. NOTICE.

All notices to be given under this Agreement shall be in writing and shall be deemed effective upon receipt when personally served or two days after mailing by certified, return receipt requested, to the following addresses:

To: District
Desert Healthcare District
Attention: Conrado Barzaga, Chief Executive Officer
1140 N. Indian Canyon Drive
Palm Springs, California 92262

To: Consultant MyDuarte Strategy Group 47841 Poseidon Circle Indio, CA 92201

#### 8. MISCELLANEOUS PROVISIONS.

- 8.1 <u>Venue</u>. Venue shall lie only in the federal or state courts nearest to the City of Palm Springs, in the County of Riverside, State of California.
- 8.2 <u>Modification</u>. This Agreement may not be altered in whole or in part except by a modification, in writing, executed by all the parties to this Agreement.
- 8.3 Entire Agreement. This Agreement, together with all Schedules attached, contains all representations and the entire understanding between the parties with respect to the subject matter of this Agreement. Any prior correspondence, memoranda, or agreements, whether or not such correspondence, memoranda, or agreements are in conflict with this Agreement, are intended to be replaced in total by this Agreement and its schedules.
- 8.4 <u>Assignment</u>. Consultant shall not be entitled to assign all or any portion of its rights or obligations contained in this Agreement without obtaining the prior written consent of the District. Nothing in this Agreement shall obligate the District to give such consent. Any purported assignment without the District's consent shall be void.
- 8.5 <u>Binding Effect</u>. This Agreement shall inure to the benefit of and be binding upon the parties and their respective purchasers, successors, heirs, and assigns.
- 8.6 <u>Unenforceable Provisions</u>. The terms, conditions, and covenants of this Agreement shall be construed whenever possible as consistent with all applicable laws and regulations. To the extent that any provision of this Agreement, as so interpreted, is held to violate any applicable law or regulation, the remaining provisions shall nevertheless be carried into full force and effect and remain enforceable.

This Agreement is entered into in the County of Riverside, State of California.

"District":	"Consultant":		
Desert Healthcare District	MyDuarte Strategy Group		
By: Leticia De Lara, President	By: Melina Duarte, CEO and Lead Strategist		
Date:	Date:		

## **MYDuarte Strategy Group**

## **DHCD/CV Equity Collaborative Community Vaccination Events**

Proposed Estimate for:

- 1) Development of an online appointment system with integrated electronic Rite Aid Consent Form in English and Spanish.
- 2) Development of an in-person registration and patient management system with abilities for mass communication to second vaccine doses.
- 3) Event Operation Support

**Systems Developments** 

-	<u> </u>				
	Online Registration System*				
	Patient Management System*		\$ 5,000	One	time
Serv	ices				
	Event Operation Support (3/15/21 to 5/31/21		\$ 20	,000	
	Tota	al	\$25,000	)	

<sup>\*</sup>HIPAA Compliant

#### **EXHIBIT A**

# MYDuarte Strategy Group Scope of Work

Experienced managing large scale fast-paced events.

Will build and bundle HIPPA compliant technology operating systems to help streamline day of check-in processes, which is a separate process from online and on-site registration systems.

Will manage online event registration for all events including creating Event Communication packages.

Will coordinate with Rite Aid Pharmacy Regional to streamline Day of process and sharing of electronic data to save time and resources of print materials.

Will coordinate event mass communications systems to communication Day of and last minute details via text message or email to all registered guests with 1st and 2nd dose details.

Will collaborate with District Staff, manages Day of events and troubleshoots to alleviate bottlenecks or any other issues that arise.

Does not require the District to provide a computer or any software.