

DESERT HEALTHCARE DISTRICT

Finance, Legal, Administration, & Real Estate Committee Meeting November 10, 2020

A meeting of the Finance, Legal, Administration, & Real Estate Committee of the Desert Healthcare District will be held at 3:30 PM, Tuesday, November 10, 2020, via Zoom using the following link: https://us02web.zoom.us/j/84837371547?pwd=MXJTeENUdmRIOGdpbXpjVW1hTWZtZz09

Password: 406555

Participants will need to download the Zoom app on their mobile devices. Members of the public may also be able to participate by telephone, using the follow dial in information:

Dial in #:(669) 900-6833 To Listen and Address the Board when called upon:

Webinar ID: 848 3737 1547 **Password: 406555**

AGENDA

- I. CALL TO ORDER
- II. APPROVAL OF AGENDA
- **III. PUBLIC COMMENT**

At this time, comments from the audience may be made on items not listed on the agenda that are of public interest and within the subject-matter jurisdiction of the District. The Committee has a policy of limiting speakers to not more than three minutes. The Committee cannot take action on items not listed on the agenda. Public input may be offered on an agenda item when it comes up for discussion and/or action.

IV. APPROVAL OF MINUTES

1. F&A Minutes – Meeting October 13, 2020 – Pg. 3-6

ACTION

V. CEO REPORT

VI. CHIEF ADMINISTRATION OFFICER'S REPORT - Pg. 7

1. LPMP Leasing Update - Pg. 8

Information

ACTION

VII. FINANCIAL REPORTS

- 1. District and LPMP Financial Statements Pg. 9-19
- 2. Accounts Receivable Aging Summary Pg. 20
- 3. District Deposits Pg. 21
- 4. District Property tax receipts Pg. 22
- 5. LPMP Deposits Pg. 23-24
- 6. District Check Register Pg. 25-26
- 7. Credit Card Detail of Expenditures Pg. 27
- 8. LPMP Check Register Pg. 28
- 9. Retirement Protection Plan Update Pg. 29
- 10. Grant Payment Schedule Pg. 30

VIII. OTHER MATTERS

1. LPMP Landscape Renovation and Fire Alarm Electrical Bid – Pg. 31-33

ACTION

2. District & RPP Investment Reports 3Q20 – Keith Stribling, Vice President, Senior Portfolio Manager, Highmark Capital - Pg. 34-67

Information



DESERT HEALTHCARE DISTRICT Finance, Legal, Administration, & Real Estate Committee Meeting November 10, 2020

IX. ADJOURNMENT

If you have any disability which would require accommodation to enable you to participate in this meeting, please email Andrea S. Hayles, Special Assistant to the CEO and Board Relations Officer, at ahayles@dhcd.org or call (760) 323-6110 at least 24 hours prior to the meeting.



DESERT HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, LEGAL, AND COMMITTEE MEETING MINUTES October 13, 2020

| Directors Present | District Staff Present | Absent |
|--------------------------------|---|--------|
| Chair/Treasurer Mark Matthews | Conrado E. Bárzaga, MD, Chief Executive Officer | |
| President Leticia De Lara, MPH | Chris Christensen, Chief Administration Officer | |
| Director Arthur Shorr | Eric Taylor, Accounting Manager | |
| | Andrea S. Hayles, Clerk to the Board | |
| 1 | | 1 |

| AGENDA ITEMS | DISCUSSION | ACTION |
|--|--|--|
| I. Call to Order | Chair Matthews called the meeting to order at 3:30 p.m. | |
| II. Approval of Agenda | Chair Matthews asked for a motion to approve the agenda. | Moved and seconded by Director Shorr and President De Lara to approve the agenda. Motion passed unanimously. |
| III. Public Comment | There was no public comment. | |
| IV. Approval of Minutes 1. F&A Minutes – Meeting September 08, 2020 | Chair Matthews motioned to approve the September 08, 2020 minutes. | Moved and seconded by President De Lara and Director Shorr to approve the September 08, 2020 meeting minutes. Motion passed unanimously. |
| V. CEO Report | There was no CEO report. | |
| VI. Chief Administration Officer's Report | Chair Matthews reviewed the CAO report with the committee with no questions or concerns of the members. | |
| VII. Financial Reports District and LPMP Financial Statements Accounts Receivable Aging Summary District - Deposits District - Property Tax Receipts LPMP Deposits District - Check Register Credit Card - Detail of Expenditures LPMP - Check Register Retirement Protection Plan Update | Chair Matthews thoroughly reviewed and discussed the financials with the committee, including Chris Christensen, CAO, describing the retirement protection plan reduction with two retirees reduced from 98 to 96 still employed by the hospital, a net of one increase with the vested, and one payout. | Moved and seconded by Director Shorr and President De Lara to approve the September 2020 District Financial Reports - Items 1- 10 and to forward to the Board for approval. Motion passed unanimously. |



DESERT HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, LEGAL, AND COMMITTEE MEETING MINUTES October 13, 2020

| | October 13, 2020 | |
|----------------------------|-----------------------------------|--|
| 10. Grant Payment Schedule | | |
| | | |
| _ | | |
| VIII. Other Matters | | |
| | | |
| 1. Gary Dack – Lund & | Chair Matthews introduced | |
| Guttry LLP – FY 2020 | Gary Dack, CPA, Managing | |
| Audit Reports – District | Partner, Lund & Guttry to | |
| & RPP | provide an overview of the | |
| a. Communication | audit reports. Mr. Dack | |
| Letter & Internal | provided a summary of the | |
| Controls Report | audit, which included no audit | |
| b. District Audit Report | adjustments, congratulating | |
| c. RPP Audit Report | Chris Christensen, CAO, and the | |
| d. Desert Healthcare | District for accurate accounting. | |
| Foundation | | |
| (Informational | Mr. Dack described the | |
| Purposes Only, | communication and | |
| Approval during the | independent auditor letters | |
| Foundation's F&A | with no findings or deficiencies | |
| Committee | to discuss with a clean opinion | |
| meeting) | presented fairly in all financial | |
| | aspects. The Statements of Net | |
| | Position that cover the assets | |
| | and liabilities, including cash | |
| | and investments, were | |
| | highlighted with Mr. | |
| | Christensen providing an | |
| | overview of the net pension | |
| | liability as recorded in the | |
| | auditor's report. | |
| | | |
| | President De Lara and Director | |
| | Shorr inquired on the | |
| | significant upsurge for salaries | |
| | and increases and the sizable | |
| | retirement adjustment from | |
| | the actuarial with Mr. | |
| | Christensen suggesting Lund | |
| | and Guttry break out | |
| | retirement expense of the | |
| | Retirement Protection Plan | |
| | from the salaries and benefits | |
| | as a separate line item. | |



DESERT HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, LEGAL, AND COMMITTEE MEETING MINUTES

October 13, 2020

President De Lara inquired on the lifetime healthcare duration of benefits. Chair Matthews explained that it pertained to prior directors Mr. and Mrs. Supple suggesting that Lund & Guttry drop "current" from the description of the retiree benefit plan since it applies to prior directors. Concluding the overview of the audit, Chair Matthews, for transparency purposes requested that Mr. Dack provide his contact number to the committee members for any additional questions or concerns.

Mr. Dack provided an overview of the Foundation audit, such as the assets grants receivable, liabilities, revenues and expenses, and total investments.

Mr. Dack provided a summary of the retirement plan investment audit reports, also answering questions of the committee.

Chair Matthews explained that the committee should approve and recommend approval to the Board, and the District and Retirement Protection Plan audit reports as presented.

Chris Christensen, CAO, explained the approval of the landscape architect for a complete renovation, describing the bids for the fire Moved and seconded by Director Shorr and President De Lara to approve the FY 2020 District and Retirement Protection Plan Audit Reports and forward to the Board for approval.

Motion passed unanimously.

2. LPMP Landscape Renovation and Fire Alarm Electrical Bid

Page 3 of 4



DESERT HEALTHCARE DISTRICT FINANCE, ADMINISTRATION, REAL ESTATE, LEGAL, AND COMMITTEE MEETING MINUTES

October 13, 2020 alarm and electrical work, explaining that staff met with legal counsel, Jeff Scott and the architect to discuss possible options. At the recommendation of staff, the committee suggested to forward option C to the Board for approval to reject all bids and rebid the project with similar specifications, including Class B licensed contractor and combined landscape renovation and the fire alarm electrical connection. President De Lara motioned. and Director Shorr seconded to recommend approval of option C. **Director Matthews** recommended confirming with the District's legal counsel if the rebid could commence without full Board approval. Since the Board previously approved the bidding process, legal counsel, Jeff Scott authorized the committee's recommendation for rebidding coinciding with the initial Board's approval of the bidding process. IV. Adjournment Chair Matthews adjourned the Audio recording available on the meeting at 4:34 p.m. website at

| ATTEST: | • | |
|---------|---|--|
| | | |

Mark Matthews, Chair/Treasurer Finance & Administration Committee Desert Healthcare District Board of Directors

Minutes respectfully submitted by Andrea S. Hayles, Clerk of the Board

http://dhcd.org/Agendas-and-

Documents



Chief Administration Officer's Report

November 2020

Staff recently released a Notice Inviting Bids for the landscaping project at the Las Palmas Medical Plaza. A public bid opening was performed on November 4, 2020. Results will be presented at today's meeting.

Las Palmas Medical Plaza - Property Management:

Occupancy:

See attached unit rental status report.

92% currently occupied –

Total annual rent including CAM fees is \$1,228,399.

Leasing Activity:

Leasing activity has continued to be slow due to the COVID-19 virus. Rob Wenthold, the broker staff is working with, indicated prospective tenants are apprehensive during this period of time.

| | | | | | | Las Pa | almas Medi | cal Plaza | <u> </u> | | | | | |
|-------------|---------------|---------------|--------------|-------------|---------|--------|--------------|-----------|--------------|---------------|----------|-----------------|----------------|-----------------|
| | | | | | | | nit Rental S | | | | | | | |
| | | _ | | | | As of | f November | 1, 2020 | | | | | | |
| | | | | | | | | | | | | | | |
| Unit | Tenant N | lame | Deposit | | e Dates | Term | Unit | Percent | Monthly | Annual | Rent Per | Monthly | Total Monthly | Total Annual |
| | | | | From | То | | Sq Feet | of Total | Rent | Rent | Sq Foot | CAM | Rent Inclg CAM | Rent Inclg CAM |
| | | | | | | | | | | | | \$ 0.62 | | |
| 3W, 101 | Vacant | | | | | | 1,656 | 3.36% | | | | | | |
| 2W, 107 | Vacant | | | | | | 1,024 | 2.07% | | | | | | |
| 1W, 204 | Vacant | | | | | | 1,280 | 2.59% | | | | | | |
| Total - Vac | ancies | | | | | | 3,960 | 8.02% | | | | | | |
| | | | | | | | | | | | | | | |
| Total Suite | ะร-33 - 31 Sเ | ites Occupied | \$ 57,513.50 | | | | 49,356 | 92.0% | \$ 74,347.51 | \$ 892,170.12 | \$ 1.64 | \$ 28,019.04 | \$ 102,366.55 | \$ 1,228,398.60 |
| | | | | | | | | | | | | | | |
| | | | Summary | - All Units | | | | | | | | | | |
| | | | Occupied | 45,396 | 92.0% | | | | | | | | | |
| | | | Vacant | 3,960 | 8.0% | Ī | | | | | | | | |
| | | | Pending | 0 | 0% | | | | | | | | | |
| | | | Total | 49,356 | 100% | | | | | | | | | |

DESERT HEALTHCARE DISTRICT OCTOBER 2020 FINANCIAL STATEMENTS INDEX

Year to Date Variance Analysis

Cumulative Profit & Loss Budget vs Actual - Summary

Cumulative Profit & Loss Budget vs Actual - District Including LPMP

Cumulative Profit & Loss Budget vs Actual - LPMP

Balance Sheet - Condensed View

Balance Sheet - Expanded View

Accounts Receivable Aging

Deposit Detail - District

Property Tax Receipts - YTD

Deposit Detail - LPMP

Check Register - District

Credit Card Expenditures

Check Register - LPMP

Retirement Protection Plan Update

Grants Schedule

| | DESERT HEALTHCARE DISTRICT | | | | | | | | |
|-------------------------------------|--------------------------------|-------------|-----|---------------------------------------|----|------------|---|--|--|
| | YEAR TO DATE VARIANCE ANALYSIS | | | | | | | | |
| ACTUAL VS BUDGET | | | | | | | | | |
| | _ | | 1 | | ı | FO | UR MONTHS ENDED OCTOBER 31, 2020 | | |
| Scope: \$25,000 Variance per Stater | | of Operatio | | · · · · · · · · · · · · · · · · · · · | | | | | |
| Scope: \$25,000 variance per Stater | nent | or Operatio | กรจ | bummary | | | | | |
| | | | | | | | | | |
| | | Y | TD | | O۱ | ver(Under) | | | |
| Account | | Actual | | Budget | | Budget | Explanation | | |
| 4000 - Income | \$ | 2,077,011 | \$ | 2,581,980 | \$ | (504,969) | Lower interest income and market fluctuations (net) from FRF investments \$490k; lower grant income \$15k; | | |
| 5000 - Direct Expenses | \$ | 414,796 | \$ | 561,220 | \$ | (146,424) | Lower wage related expenses \$56k due to open positions;lower board expenses \$31k; lower education expense \$29k; lower health insurance expense \$25k; lower retirement expense \$2k; lower workers comp expense \$3k | | |
| 6000-General & Admin Expense | \$ | 162,991 | \$ | 189,980 | \$ | (26,989) | Lower computer services expense \$8k; lower travel expenses \$7k; higher dues and membership expenses \$5k; lower supplies expenses \$5k; lower meals & entertainment expenses \$4k; lower personnel expense \$3k; lower various \$5k | | |
| 6445 - LPMP Expense | \$ | 323,539 | \$ | 391,820 | \$ | (68,281) | Lower landscaping expense \$56k; lower tenant improvement depreciation expense \$9k; lower marketing expense \$5k; higher bank charges \$4k; higher plumbing expense \$3k; lower various \$5k | | |
| 6500 - Professional Fees Expense | \$ | 147,148 | \$ | 419,544 | \$ | (272,396) | Lower Professional Services expense \$251k; lower PR/Communications expense \$40k; higher legal expense \$18k | | |
| 7000 - Grants Expense | \$ | 543,731 | \$ | 1,361,332 | \$ | (817,601) | Budget of \$4 Million for fiscal year is amortized straight-line over 12-month fiscal year. | | |
| Las Palmas Medical Plaza - Net | \$ | 92,424 | \$ | 4,488 | \$ | 87,936 | LPMP expenses lower \$68k; LPMP revenue higher \$20k | | |
| | | | | | | | | | |

Desert Healthcare District Profit & Loss Budget vs. Actual

| | | MONTH | | TOTAL | | | | |
|-------------------------------------|---------|---------|----------------|--------------|-----------|----------------|--|--|
| | Oct 20 | Budget | \$ Over Budget | Jul - Oct 20 | Budget | \$ Over Budget | | |
| Income | | | | | | | | |
| 4000 ⋅ Income | 441,338 | 645,495 | (204,157) | 2,077,011 | 2,581,980 | (504,969) | | |
| 4500 · LPMP Income | 103,281 | 99,077 | 4,204 | 415,963 | 396,308 | 19,655 | | |
| 4501 · Miscellaneous Income | 750 | 950 | (200) | 3,000 | 3,800 | (800) | | |
| Total Income | 545,369 | 745,522 | (200,153) | 2,495,974 | 2,982,088 | (486,114) | | |
| Expense | | | | | | | | |
| 5000 · Direct Expenses | 147,606 | 140,305 | 7,301 | 414,796 | 561,220 | (146,424) | | |
| 6000 · General & Administrative Exp | 39,784 | 47,495 | (7,711) | 162,991 | 189,980 | (26,989) | | |
| 6325 · CEO Discretionary Fund | 0 | 2,083 | (2,083) | 0 | 8,332 | (8,332) | | |
| 6445 · LPMP Expenses | 83,945 | 97,955 | (14,010) | 323,539 | 391,820 | (68,281) | | |
| 6500 · Professional Fees Expense | 28,252 | 104,886 | (76,634) | 147,148 | 419,544 | (272,396) | | |
| 6700 · Trust Expenses | 7,958 | 8,792 | (834) | 36,450 | 35,168 | 1,282 | | |
| Total Expense | 307,545 | 401,516 | (93,971) | 1,084,924 | 1,606,070 | (521,146) | | |
| 7000 · Grants Expense | 6,448 | 340,333 | (333,885) | 543,731 | 1,361,332 | (817,601) | | |
| Net Income | 231,376 | 3,673 | 227,703 | 867.319 | 14.692 | 852.627 | | |

Desert Healthcare District Profit & Loss Budget vs. Actual

| | | MONTH | | TOTAL | | | |
|--|----------|----------|----------------|--------------|-----------|----------------|--|
| | Oct 20 | Budget | \$ Over Budget | Jul - Oct 20 | Budget | \$ Over Budget | |
| Income | | | | | | | |
| 4000 · Income | | | | | | | |
| 4010 · Property Tax Revenues | 516,447 | 516,447 | 0 | 2,065,788 | 2,065,788 | 0 | |
| 4200 · Interest Income | | | | | | | |
| 4220 · Interest Income (FRF) | 19,057 | 86,965 | (67,908) | 303,209 | 347,860 | (44,651) | |
| 9999-1 · Unrealized gain(loss) on invest | (98,815) | 33,333 | (132,148) | (311,784) | 133,332 | (445,116) | |
| Total 4200 · Interest Income | (79,758) | 120,298 | (200,056) | (8,575) | 481,192 | (489,767) | |
| 4300 · DHC Recoveries | 56 | 1,750 | (1,694) | 7,161 | 7,000 | 161 | |
| 4400 · Grant Income | 4,593 | 7,000 | (2,407) | 12,637 | 28,000 | (15,363) | |
| Total 4000 · Income | 441,338 | 645,495 | (204,157) | 2,077,011 | 2,581,980 | (504,969) | |
| 4500 · LPMP Income | 103,281 | 99,077 | 4,204 | 415,963 | 396,308 | 19,655 | |
| 4501 · Miscellaneous Income | 750 | 950 | (200) | 3,000 | 3,800 | (800) | |
| Total Income | 545,369 | 745,522 | (200,153) | 2,495,974 | 2,982,088 | (486,114) | |
| Expense | | | | | | , | |
| 5000 · Direct Expenses | | | | | | | |
| 5100 · Administration Expense | | | | | | | |
| 5110 · Wages Expense | 118,988 | 113,645 | 5,343 | 332,958 | 454,580 | (121,622) | |
| 5111 · Allocation to LPMP - Payroll | (5,161) | (5,166) | 5 | (20,644) | (20,664) | 20 | |
| 5112 · Vacation/Sick/Holiday Expense | 7,476 | 10,000 | (2,524) | 36,389 | 40,000 | (3,611) | |
| 5114 · Allocation to Foundation | (18,425) | (37,196) | 18,771 | (91,601) | (148,784) | 57,183 | |
| 5115 · Allocation to NEOPB | (4,412) | (7,571) | 3,159 | (12,456) | (30,284) | 17,828 | |
| 5119 · Allocation to RSS/CVHIP-DHCF | 0 | (1,431) | 1,431 | (903) | (5,724) | 4,821 | |
| 5120 · Payroll Tax Expense | 7,272 | 8,694 | (1,422) | 24,460 | 34,776 | (10,316) | |
| 5130 · Health Insurance Expense | | | | | | , | |
| 5131 · Premiums Expense | 12,280 | 16,795 | (4,515) | 48,082 | 67,180 | (19,098) | |
| 5135 · Reimb./Co-Payments Expense | 2,250 | 3,000 | (750) | 6,084 | 12,000 | (5,916) | |
| Total 5130 · Health Insurance Expense | 14,530 | 19,795 | (5,265) | 54,166 | 79,180 | (25,014) | |
| 5140 · Workers Comp. Expense | (444) | 1,193 | (1,637) | 1,235 | 4,772 | (3,537) | |
| 5145 · Retirement Plan Expense | 11,581 | 7,848 | 3,733 | 29,290 | 31,392 | (2,102) | |
| 5160 · Education Expense | 0 | 7,250 | (7,250) | 70 | 29,000 | (28,930) | |
| Total 5100 · Administration Expense | 131,405 | 117,061 | 14,344 | 352,964 | 468,244 | (115,280) | |
| 5200 · Board Expenses | | · | | | | ` ' | |
| 5210 · Healthcare Benefits Expense | 3,264 | 5,834 | (2,570) | 12,464 | 23,336 | (10,872) | |
| 5230 · Meeting Expense | 0 | 1,667 | (1,667) | 350 | 6,668 | (6,318) | |
| 5235 · Director Stipend Expense | 2,520 | 4,410 | (1,890) | 7,350 | 17,640 | (10,290) | |
| 5240 · Catering Expense | 0 | 708 | (708) | 0 | 2,832 | (2,832) | |
| 5250 · Mileage Reimbursment Expense | 0 | 208 | (208) | 0 | 832 | (832 | |
| 5270 · Election Fees Expense | 10,417 | 10,417 | 0 | 41,668 | 41,668 | 0 | |
| Total 5200 · Board Expenses | 16,201 | 23,244 | (7,043) | 61,832 | 92,976 | (31,144) | |
| Total 5000 · Direct Expenses | 147,606 | 140,305 | 7,301 | 414,796 | 561,220 | (146,424) | |

Desert Healthcare District Profit & Loss Budget vs. Actual

| | | MONTH | | TOTAL | | | |
|---|---------|---------|----------------|--------------|-----------|----------------|--|
| | Oct 20 | Budget | \$ Over Budget | Jul - Oct 20 | Budget | \$ Over Budget | |
| 6000 · General & Administrative Exp | | | | | | | |
| 6110 · Payroll fees Expense | 207 | 208 | (1) | 729 | 832 | (103 | |
| 6120 · Bank and Investment Fees Exp | 9,672 | 9,833 | (161) | 38,232 | 39,332 | (1,100 | |
| 6125 · Depreciation Expense | 1,102 | 1,167 | (65) | 4,408 | 4,668 | (260 | |
| 6126 · Depreciation-Solar Parking lot | 15,072 | 15,072 | 0 | 60,288 | 60,288 | C | |
| 6130 · Dues and Membership Expense | 3,733 | 3,337 | 396 | 18,065 | 13,348 | 4,717 | |
| 6200 · Insurance Expense | 2,343 | 2,417 | (74) | 9,372 | 9,668 | (296 | |
| 6300 · Minor Equipment Expense | 0 | 42 | (42) | 0 | 168 | (168 | |
| 6305 · Auto Allowance & Mileage Exp | 692 | 600 | 92 | 2,078 | 2,400 | (322 | |
| 6306 · Staff- Auto Mileage reimb | 0 | 625 | (625) | 56 | 2,500 | (2,444 | |
| 6309 · Personnel Expense | 0 | 1,167 | (1,167) | 1,800 | 4,668 | (2,868 | |
| 6310 · Miscellaneous Expense | 0 | 42 | (42) | 0 | 168 | (168 | |
| 6311 · Cell Phone Expense | 421 | 776 | (355) | 2,290 | 3,104 | (814 | |
| 6312 · Wellness Park Expenses | 0 | 83 | (83) | 0 | 332 | (332 | |
| 6315 · Security Monitoring Expense | 108 | 42 | 66 | 341 | 168 | 173 | |
| 6340 · Postage Expense | 470 | 417 | 53 | 942 | 1,668 | (726 | |
| 6350 · Copier Rental/Fees Expense | 394 | 458 | (64) | 1,182 | 1,832 | (650 | |
| 6351 · Travel Expense | 0 | 1,667 | (1,667) | 0 | 6,668 | (6,668 | |
| 6352 · Meals & Entertainment Exp | 0 | 875 | (875) | 0 | 3,500 | (3,500 | |
| 6355 - Computer Services Expense | 1,591 | 3,775 | (2,184) | 6,869 | 15,100 | (8,231 | |
| 6360 · Supplies Expense | 368 | 2,167 | (1,799) | 3,478 | 8,668 | (5,190 | |
| 6380 · LAFCO Assessment Expense | 1,295 | 208 | 1,087 | 1,727 | 832 | 895 | |
| 6400 · East Valley Office | 2,316 | 2,517 | (201) | 11,134 | 10,068 | 1,066 | |
| Total 6000 · General & Administrative Exp | 39,784 | 47,495 | (7,711) | 162,991 | 189,980 | (26,989 | |
| 6325 · CEO Discretionary Fund | 0 | 2,083 | (2,083) | 0 | 8,332 | (8,332 | |
| 6445 · LPMP Expenses | 83,945 | 97,955 | (14,010) | 323,539 | 391,820 | (68,281 | |
| 6500 · Professional Fees Expense | | | | | · | , , | |
| 6516 · Professional Services Expense | 14,362 | 77,198 | (62,836) | 58,287 | 308,792 | (250,505 | |
| 6520 · Annual Audit Fee Expense | 1,313 | 1,313 | 0 | 5,252 | 5,252 | (| |
| 6530 · PR/Communications/Website | 967 | 11,375 | (10,408) | 5,795 | 45,500 | (39,705 | |
| 6560 · Legal Expense | 11,610 | 15,000 | (3,390) | 77,814 | 60,000 | 17,814 | |
| Total 6500 · Professional Fees Expense | 28,252 | 104,886 | (76,634) | 147,148 | 419,544 | (272,396 | |
| 6700 · Trust Expenses | | | | | · | , | |
| 6720 · Pension Plans Expense | | | | | | | |
| 6721 · Legal Expense | 0 | 167 | (167) | 0 | 668 | (668 | |
| 6725 · RPP Pension Expense | 7,500 | 7,500 | 0 | 30,000 | 30,000 | ` (| |
| 6728 · Pension Audit Fee Expense | 458 | 1,125 | (667) | 6,450 | 4,500 | 1,950 | |
| Total 6700 · Trust Expenses | 7,958 | 8,792 | (834) | 36,450 | 35,168 | 1,282 | |
| otal Expense Before Grants | 307,545 | 401,516 | (93,971) | 1,084,924 | 1,606,064 | (521,140 | |
| 00 · Grants Expense | · | | | | | , , | |
| 7010 · Major Grant Awards Expense | 1,855 | 333,333 | (331,478) | 531,094 | 1,333,332 | (802,238 | |
| 7027 · Grant Exp - NEOPB | 4,593 | 7,000 | (2,407) | 12,637 | 28,000 | (15,363 | |
| otal 7000 · Grants Expense | 6,448 | 340,333 | (333,885) | 543,731 | 1,361,332 | (817,601 | |
| et Income | 231,376 | 3,673 | 227,703 | 867,319 | 14,692 | 852,627 | |

Las Palmas Medical Plaza Profit & Loss Budget vs. Actual

| | | MONTH | I | | TOTAL | |
|--|---------|--------|----------------|--------------|---------|----------------|
| | Oct 20 | Budget | \$ Over Budget | Jul - Oct 20 | Budget | \$ Over Budget |
| Income | | | | | | |
| 4500 · LPMP Income | | | | | | |
| 4505 · Rental Income | 75,262 | 71,672 | 3,590 | 302,299 | 286,688 | 15,611 |
| 4510 · CAM Income | 28,019 | 27,372 | 647 | 113,664 | 109,488 | 4,176 |
| 4513 · Misc. Income | 0 | 33 | (33) | 0 | 132 | (132) |
| Total 4500 · LPMP Income | 103,281 | 99,077 | 4,204 | 415,963 | 396,308 | 19,655 |
| Expense | | | | | | |
| 6445 · LPMP Expenses | | | | | | |
| 6420 · Insurance Expense | 2,599 | 2,750 | (151) | 10,396 | 11,000 | (604) |
| 6425 · Building - Depreciation Expense | 21,487 | 21,879 | (392) | 85,948 | 87,516 | (1,568) |
| 6426 · Tenant Improvements -Dep Exp | 14,916 | 16,833 | (1,917) | 58,534 | 67,332 | (8,798) |
| 6427 · HVAC Maintenance Expense | 0 | 1,333 | (1,333) | 3,625 | 5,332 | (1,707) |
| 6428 · Roof Repairs Expense | 0 | 208 | (208) | 0 | 832 | (832) |
| 6431 · Building -Interior Expense | 4,160 | 833 | 3,327 | 4,160 | 3,332 | 828 |
| 6432 · Plumbing -Interior Expense | (65) | 333 | (398) | 4,523 | 1,332 | 3,191 |
| 6433 · Plumbing -Exterior Expense | 0 | 208 | (208) | 0 | 832 | (832) |
| 6434 · Allocation Internal Prop. Mgmt | 5,161 | 5,166 | (5) | 20,644 | 20,664 | (20) |
| 6435 · Bank Charges | 4,646 | 1,125 | 3,521 | 8,051 | 4,500 | 3,551 |
| 6437 · Utilities -Vacant Units Expense | 198 | 83 | 115 | 934 | 332 | 602 |
| 6439 · Deferred Maintenance Repairs Ex | 0 | 833 | (833) | 0 | 3,332 | (3,332) |
| 6440 · Professional Fees Expense | 10,117 | 10,472 | (355) | 40,468 | 41,888 | (1,420) |
| 6441 · Legal Expense | 0 | 83 | (83) | 0 | 332 | (332) |
| 6455 · Bad Debt Expense | 0 | | | 5,543 | | |
| 6458 · Elevators - R & M Expense | 229 | 1,000 | (771) | 4,922 | 4,000 | 922 |
| 6460 · Exterminating Service Expense | 175 | 333 | (158) | 790 | 1,332 | (542) |
| 6463 · Landscaping Expense | 0 | 14,167 | (14,167) | 850 | 56,668 | (55,818) |
| 6467 · Lighting Expense | 0 | 500 | (500) | 0 | 2,000 | (2,000) |
| 6468 · General Maintenance Expense | 0 | 83 | (83) | 0 | 332 | (332) |
| 6471 · Marketing-Advertising | 0 | 1,250 | (1,250) | 0 | 5,000 | (5,000) |
| 6475 · Property Taxes Expense | 6,000 | 6,008 | (8) | 24,000 | 24,032 | (32) |
| 6476 · Signage Expense | 0 | 125 | (125) | 0 | 500 | (500) |
| 6480 · Rubbish Removal Medical Waste E | 1,546 | 1,583 | (37) | 4,734 | 6,332 | (1,598) |
| 6481 · Rubbish Removal Expense | 4,528 | 2,250 | 2,278 | 11,209 | 9,000 | 2,209 |
| 6482 · Utilities/Electricity/Exterior | 657 | 625 | 32 | 1,849 | 2,500 | (651) |
| 6484 · Utilties - Water (Exterior) | 451 | 625 | (174) | 2,980 | 2,500 | 480 |
| 6485 · Security Expenses | 7,140 | 7,167 | (27) | 29,079 | 28,668 | 411 |
| 6490 · Miscellaneous Expense | 0 | 100 | (100) | 300 | 400 | (100) |
| 6445 · LPMP Expenses | 83,945 | 97,955 | (14,010) | 323,539 | 391,820 | (68,281) |
| Net Income | 19,336 | 1,122 | 18,214 | 92,424 | 4,488 | 87,936 |

| | Oct 31, 20 |
|---|-------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| 1000 - CHECKING CASH ACCOUNTS | 1,757,187 |
| 1100 · INVESTMENT ACCOUNTS | 58,819,343 |
| Total Checking/Savings | 60,576,530 |
| Total Accounts Receivable | (7,152) |
| Other Current Assets | |
| 1204.1 - Rent Receivable-Deferred COVID | 196,422 |
| 1270 · Prepaid Insurance -Ongoing | 43,265 |
| 1279 · Pre-Paid Fees | 29,468 |
| 1281 · NEOPB Receivable | 4,593 |
| 1295 - Property Tax Receivable | 1,911,958 |
| Total Other Current Assets | 2,185,706 |
| Total Current Assets | 62,755,084 |
| Fixed Assets | |
| 1300 · FIXED ASSETS | 4,913,164 |
| 1335-00 - ACC DEPR | (2,093,929) |
| 1400 · LPMP Assets | 6,789,405 |
| Total Fixed Assets | 9,608,640 |
| Other Assets | |
| 1700 · OTHER ASSETS | 2,909,152 |
| TOTAL ASSETS | 75,272,876 |

| | | Oct 31, 20 | | | | |
|----------------------------------|------------|-----------------------|--|--|--|--|
| LIABILITIES & EQUITY | | | | | | |
| Liabilities | | | | | | |
| Current Liabilities | | | | | | |
| Accounts Payable | | | | | | |
| 2000 · Accounts F | | 27,420 | | | | |
| 2001 - LPMP Acco | | 5,632 | | | | |
| Total Accounts Payat | | 33,052 | | | | |
| Other Current Liabilit | | | | | | |
| 2002 - LPMP Prop | | (11,975) | | | | |
| 2131 - Grant Awa | | 2,396,127 | | | | |
| 2133 · Accrued A | | 183,445 | | | | |
| 2141 - Accrued Va | | 60,192 | | | | |
| 2188 - Current Po | | 9,869 | | | | |
| 2190 · Investment | | 6,562 | | | | |
| Total Other Current L | iabilities | 2,644,220 | | | | |
| Total Current Liabilities | | 2,677,272 | | | | |
| Long Term Liabilities | | | | | | |
| 2170 · RPP - Pension | | 4,634,254 | | | | |
| 2171 · RPP-Deferred I | | 370,700 | | | | |
| 2280 · Long-Term Dis | | 28,809 | | | | |
| 2281 - Grants Payable | | 6,660,000 | | | | |
| 2286 · Retirement BO | | 63,850 | | | | |
| 2290 · LPMP Security | | 57,514 | | | | |
| Total Long Term Liabilitie | es | 11,815,127 | | | | |
| Total Liabilities | | 14,492,399 | | | | |
| Equity | | | | | | |
| 3900 · *Retained Earnings | 5 | 59,913,158 867,319 | | | | |
| Net Income | Net Income | | | | | |
| Total Equity | | 60,780,477 | | | | |
| TOTAL LIABILITIES & EQUITY | | 75,272,876 | | | | |

| | | Oct 31, 20 |
|-------|---|------------|
| SSETS | | |
| | ent Assets | |
| C | hecking/Savings | |
| | 1000 - CHECKING CASH ACCOUNTS | |
| | 1010 · Union Bank - Checking | 1,329,911 |
| | 1046 · Las Palmas Medical Plaza | 426,776 |
| | 1047 · Petty Cash | 500 |
| | Total 1000 · CHECKING CASH ACCOUNTS | 1,757,187 |
| | 1100 · INVESTMENT ACCOUNTS | |
| | 1130 · Facility Replacement Fund | 57,675,702 |
| | 1135 · Unrealized Gain(Loss) FRF | 1,143,641 |
| | Total 1100 · INVESTMENT ACCOUNTS | 58,819,343 |
| Т | otal Checking/Savings | 60,576,530 |
| A | ccounts Receivable | |
| | 1201 - Accounts Receivable | |
| | 1204 · LPMP Accounts Receivable | (25,945 |
| | 1205 · Misc. Accounts Receivable | 3,124 |
| | 1211 · A-R Foundation - Exp Allocation | 15,669 |
| Т | otal Accounts Receivable | (7,152 |
| О | Other Current Assets | |
| | 1204.1 - Rent Receivable-Deferred COVID | 196,422 |
| | 1270 · Prepaid Insurance -Ongoing | 43,265 |
| | 1279 · Pre-Paid Fees | 29,468 |
| | 1281 · NEOPB Receivable | 4,593 |
| | 1295 · Property Tax Receivable | 1,911,958 |
| Т | otal Other Current Assets | 2,185,706 |
| Total | Current Assets | 62,755,084 |
| Fixed | l Assets | |
| 1 | 300 · FIXED ASSETS | |
| | 1310 · Computer Equipment | 94,034 |
| | 1315 · Computer Software | 68,770 |
| | 1320 · Furniture and Fixtures | 33,254 |
| | 1325 · Offsite Improvements | 300,849 |
| | 1331 · DRMC - Parking lot | 4,416,257 |
| Т | otal 1300 - FIXED ASSETS | 4,913,164 |

| | Oct 31, 20 |
|--|-------------|
| 1335-00 - ACC DEPR | |
| 1335 · Accumulated Depreciation | (214,859) |
| 1336 · Acc. Software Depreciation | (68,770) |
| 1337 · Accum Deprec- Solar Parking Lot | (1,658,091) |
| 1338 · Accum Deprec - LPMP Parking Lot | (152,209) |
| Total 1335-00 - ACC DEPR | (2,093,929) |
| 1400 · LPMP Assets | |
| 1401 · Building | 8,705,680 |
| 1402 · Land | 2,165,300 |
| 1403 · Tenant Improvements -New | 2,179,721 |
| 1404 · Tenant Improvements - CIP | 129,550 |
| 1406 · Building Improvements | |
| 1406.1 · LPMP-Replace Parking Lot | 676,484 |
| 1406.2 · Building Improvements-CIP | 66,704 |
| 1406 · Building Improvements - Other | 1,559,534 |
| Total 1406 - Building Improvements | 2,302,722 |
| 1407 · Building Equipment Improvements | 375,185 |
| 1409 · Accumulated Depreciation | |
| 1410 · Accum. Depreciation | (7,487,622) |
| 1412 · T I Accumulated DepNew | (1,581,131) |
| Total 1409 · Accumulated Depreciation | (9,068,753) |
| Total 1400 · LPMP Assets | 6,789,405 |
| Total Fixed Assets | 9,608,640 |
| Other Assets | |
| 1700 · OTHER ASSETS | |
| 1731 · Wellness Park | 1,693,800 |
| 1740 · RPP-Deferred Outflows-Resources | 1,204,238 |
| 1741 · OPEB-Deferrred Outflows-Resourc | 11,114 |
| Total Other Assets | 2,909,152 |
| OTAL ASSETS | 75,272,876 |

| | | | | Oct 31, 20 |
|-----|------|----------|---------------------------------------|------------|
| LIA | BILI | ITIES 8 | EQUITY | |
| | Lia | bilities | | |
| | | Curre | nt Liabilities | |
| | | A | ccounts Payable | |
| | | | 2000 - Accounts Payable | 27,420 |
| | | | 2001 - LPMP Accounts Payable | 5,632 |
| | | | otal Accounts Payable | 33,052 |
| | | 0 | ther Current Liabilities | |
| | | | 2002 · LPMP Property Taxes | (11,975) |
| | | | 2131 - Grant Awards Payable | 2,396,127 |
| | | | 2133 · Accrued Accounts Payable | 183,445 |
| | | | 2141 · Accrued Vacation Time | 60,192 |
| | | | 2188 · Current Portion - LTD | 9,869 |
| | | | 2190 · Investment Fees Payable | 6,562 |
| | | | otal Other Current Liabilities | 2,644,220 |
| | | Total | Current Liabilities | 2,677,272 |
| | | Long | Term Liabilities | |
| | | | 70 - RPP - Pension Liability | 4,634,254 |
| | | | 71 - RPP-Deferred Inflows-Resources | 370,700 |
| | | | 280 - Long-Term Disability | 28,809 |
| | | | 281 - Grants Payable - Long-term | 6,660,000 |
| | | | 286 - Retirement BOD Medical Liabilit | 63,850 |
| | | | 290 · LPMP Security Deposits | 57,514 |
| | | Total | Long Term Liabilities | 11,815,127 |
| | Tot | al Liab | ilities | 14,492,399 |
| | Equ | uity | | |
| | | 3900 - | *Retained Earnings | 59,913,158 |
| | | Net In | come | 867,319 |
| | | al Equ | | 60,780,477 |
| ТО | TAL | LIABIL | ITIES & EQUITY | 75,272,876 |

Desert Healthcare District A/R Aging Summary As of October 31, 2020

| | Current | 1 - 30 | 31 - 60 | 61 - 90 | > 90 | TOTAL | COMMENT |
|--|---------|----------|---------|---------|-------|---------|---------------------|
| Desert Healthcare Foundation- | 15,670 | 0 | 0 | 0 | 0 | 15,670 | Due from Foundation |
| Desert Oasis Healthcare Medical Group | 0 | (2,177) | 0 | 0 | 0 | (2,177) | Prepaid |
| EyeCare Services Partners Management LLC | 0 | (7,079) | 0 | 0 | 0 | (7,079) | Prepaid |
| Hassan Bencheqroun, M.D. | 0 | (2,580) | 0 | 0 | 0 | (2,580) | Prepaid |
| Laboratory Corporation of America | 0 | (4,774) | 0 | 0 | 0 | (4,774) | Prepaid |
| Mark Matthews | 0 | 0 | 0 | 0 | 874 | 874 | Director Premiums |
| Quest Diagnostics Incorporated | 0 | (3,864) | 0 | 0 | 0 | (3,864) | Prepaid |
| Sovereign | 750 | 0 | 750 | 750 | 0 | 2,250 | Slow pay |
| Steven Gundry, M.D. | 0 | (5,471) | 0 | 0 | 0 | (5,471) | Prepaid |
| TOTAL | 16,420 | (25,945) | (2,097) | 750 | 3,721 | (7,151) | |

Desert Healthcare District Deposit Detail

October 2020

| Туре | Date | Name | Amount |
|---------|------------|---|-----------|
| D | 40/05/0000 | | |
| Deposit | 10/05/2020 | | 696 |
| | | State Compensation Insurance Fund | (444) |
| | | Principal Financial Group | (251) |
| TOTAL | | | (695) |
| Deposit | 10/12/2020 | | 8,043 |
| | | Riverside County Treasurer - CalFresh | (8,043) |
| TOTAL | | | (8,043) |
| Deposit | 10/22/2020 | | 56 |
| | | California Business Bureau, Inc. | (56) |
| TOTAL | | | (56) |
| Deposit | 10/27/2020 | | 750 |
| Payment | 10/27/2020 | Sovereign | (750) |
| TOTAL | | | (750) |
| Deposit | 10/28/2020 | | 162,968 |
| | | Riverside County Treasurer - Property Tax | (162,968) |
| TOTAL | | | (162,968) |
| | | TOTAL | 172,513 |

| | | | | | DE | SE | RT HEALTHO | ĊΑ | RE DISTRICT | | | | | | | |
|-------|----------|-----------------|------------|------|----------------|----|-------------|-----|----------------|-----|-----------|------------|---------|-------------|----|-----------|
| | | | | | PROPE | RT | Y TAX RECE | IP. | TS FY 2020 - 2 | 02 | 1 | | | | | |
| | . | | | | RECEIPTS - F | OU | R MONTHS E | N | DED OCTOBE | R 3 | 31, 2020 | | | | | |
| | | | | | | | | | | | | | | | | |
| | | FY 2019 | 9-2020 Pro | ojec | ted/Actual | | | | | | FY 2020 | -2021 Proj | ected/A | ctual | | |
| | Budget % | Budget \$ | Act % | Ac | ctual Receipts | | Variance | _ | Budget % | | Budget \$ | Act % | Actua | al Receipts | ' | /ariance |
| July | 2.5% | \$ 168,407 | 1.3% | \$ | - | \$ | (168,407) | | 2.5% | \$ | 154,934 | 0.0% | \$ | - | \$ | (154,934) |
| Aug | 1.6% | \$ 107,780 | 1.3% | \$ | 207,292 | \$ | 99,512 | | 1.6% | \$ | 99,158 | 2.4% | \$ | 149,547 | \$ | 50,390 |
| Sep | 2.6% | \$ 175,143 | 2.4% | \$ | - | \$ | (175,143) | | 2.6% | \$ | 161,131 | 0.0% | \$ | - | \$ | (161,131) |
| Oct | 0.0% | \$ - | 0.0% | \$ | 158,895 | \$ | 158,895 | | 0.0% | \$ | - | 2.6% | \$ | 162,968 | \$ | 162,968 |
| Nov | 0.4% | \$ 26,945 | 0.0% | \$ | - | \$ | (26,945) | | 0.4% | \$ | 24,789 | 0.0% | | | | |
| Dec | 16.9% | \$ 1,138,429 | 17.8% | \$ | 1,222,723 | \$ | 84,294 | | 16.9% | \$ | 1,047,354 | 0.0% | | | | |
| Jan | 31.9% | \$ 2,148,868 | 19.7% | \$ | 2,228,697 | \$ | 79,829 | | 31.9% | \$ | 1,976,959 | 0.0% | | | | |
| Feb | 0.0% | \$ - | 13.9% | \$ | 69,468 | \$ | 69,468 | | 0.0% | \$ | - | 0.0% | | | | |
| Mar | 0.3% | \$ 20,209 | 0.7% | \$ | 71,486 | \$ | 51,277 | | 0.3% | \$ | 18,592 | 0.0% | | | | |
| Apr | 5.5% | \$ 370,495 | 5.9% | \$ | 405,506 | \$ | 35,012 | | 5.5% | \$ | 340,855 | 0.0% | | | | |
| May | 19.9% | \$ 1,340,517 | 20.3% | \$ | 101,619 | \$ | (1,238,897) | | 19.9% | \$ | 1,233,275 | 0.0% | | | | |
| June | 18.4% | \$ 1,239,473 | 22.3% | \$ | 2,695,867 | \$ | 1,456,394 | | 18.4% | \$ | 1,140,315 | 0.0% | | | | |
| Total | 100% | \$ 6,736,264 | 105.6% | \$ | 7,161,553 | \$ | 425,289 | | 100.00% | \$ | 6,197,363 | 5.0% | \$ | 312,515 | \$ | (102,708) |

Las Palmas Medical Plaza Deposit Detail - LPMP

October 2020

| Туре | Date | Name | Amount |
|---------|------------|----------------------------------|----------|
| Deposit | 10/01/2020 | | 3,864 |
| Deposit | 10/01/2020 | | 3,004 |
| Payment | 10/01/2020 | Quest Diagnostics Incorporated | (3,864) |
| TOTAL | | | (3,864) |
| Deposit | 10/07/2020 | | 2,803 |
| Payment | 10/06/2020 | Aijaz Hashmi, M.D., Inc. | (2,803) |
| TOTAL | | | (2,803) |
| Deposit | 10/08/2020 | | 3,570 |
| Payment | 10/07/2020 | Desert Family Medical Center | (3,570) |
| TOTAL | | | (3,570) |
| Deposit | 10/08/2020 | | 28,881 |
| Payment | 10/06/2020 | Pathway Pharmaceuticals,Inc. | (2,296) |
| Payment | 10/06/2020 | Brad A. Wolfson, M.D. | (3,430) |
| Payment | 10/06/2020 | Cohen Musch Thomas Medical Group | (4,261) |
| Payment | 10/06/2020 | Cure Cardiovascular Consultants | (2,962) |
| Payment | 10/06/2020 | Derakhsh Fozouni, M.D. | (5,969) |
| Payment | 10/06/2020 | Palmtree Clinical Research | (6,717) |
| Payment | 10/06/2020 | Ramy Awad, M.D. | (3,246) |
| TOTAL | | | (28,881) |
| Deposit | 10/09/2020 | | 85,781 |
| Payment | 10/08/2020 | Desert Regional Medical Center | (5,310) |
| Payment | 10/08/2020 | Tenet HealthSystem Desert, Inc | (6,066) |
| Payment | 10/08/2020 | Tenet HealthSystem Desert, Inc | (6,066) |
| Payment | 10/08/2020 | Desert Regional Medical Center | (5,310) |
| Payment | 10/08/2020 | Tenet HealthSystem Desert, Inc. | (31,515) |
| Payment | 10/08/2020 | Tenet HealthSystem Desert, Inc. | (31,515) |
| TOTAL | | | (85,782) |

Las Palmas Medical Plaza Deposit Detail - LPMP

October 2020

| Туре | Date | Name | Amount |
|---------|------------|--|---------|
| Deposit | 10/12/2020 | | 4,184 |
| • | | | |
| Payment | 10/12/2020 | Arrowhead Evaluation Services, Inc. | (1,000) |
| Payment | 10/12/2020 | Peter Jamieson, M.D. | (3,184) |
| TOTAL | | | (4,184) |
| Deposit | 10/22/2020 | | 7,079 |
| Payment | 10/22/2020 | EyeCare Services Partners Management LLC | (7,079) |
| TOTAL | | | (7,079) |
| Deposit | 10/27/2020 | | 7,648 |
| Payment | 10/27/2020 | Steven Gundry, M.D. | (5,471) |
| Payment | 10/27/2020 | Desert Oasis Healthcare Medical Group | (2,177) |
| TOTAL | | | (7,648) |
| Deposit | 10/27/2020 | | 3,864 |
| Payment | 10/27/2020 | Quest Diagnostics Incorporated | (3,864) |
| TOTAL | | | (3,864) |
| Deposit | 10/28/2020 | | 4,774 |
| Payment | 10/27/2020 | Laboratory Corporation of America | (4,774) |
| TOTAL | | | (4,774) |
| Deposit | 10/29/2020 | | 9,660 |
| Payment | 10/29/2020 | Hassan Benchegroun, M.D. | (2,580) |
| Payment | 10/29/2020 | EyeCare Services Partners Management LLC | (7,079) |
| TOTAL | | | (9,659) |
| | | TOTAL | 162,108 |

Desert Healthcare District Check Register

| Туре | Date | Num | Name | Amount |
|------------------------|------------|----------|---|----------|
| 1000 - CHECKING CAS | H ACCOUNTS | | | |
| 1010 - Union Bank - Ch | ecking | | | |
| Liability Check | 10/01/2020 | | QuickBooks Payroll Service | (39,622) |
| Bill Pmt -Check | 10/01/2020 | 16157 | Graphtek Interactive | (300) |
| Bill Pmt -Check | 10/01/2020 | 16158 | HARC, INC. | (14,101) |
| Bill Pmt -Check | 10/01/2020 | 16159 | So.Cal Computer Shop | (810) |
| Bill Pmt -Check | 10/01/2020 | 16160 | Coachella Valley Rescue Mission | (48,645) |
| Check | 10/07/2020 | Auto Pay | Calif. Public Employees'Retirement System | (12,733) |
| Bill Pmt -Check | 10/12/2020 | 16162 | Boyd & Associates | (108) |
| Bill Pmt -Check | 10/12/2020 | 16163 | First Bankcard (Union Bank) | (3,988) |
| Bill Pmt -Check | 10/12/2020 | 16164 | Graphtek Interactive | (600) |
| Bill Pmt -Check | 10/12/2020 | 16165 | Lund & Guttry LLP | (1,000) |
| Bill Pmt -Check | 10/12/2020 | 16166 | Maggie Martinez | (1,667) |
| Bill Pmt -Check | 10/12/2020 | 16167 | Mangus Accountancy Group, A.P.C. | (500) |
| Bill Pmt -Check | 10/12/2020 | 16168 | Rauch Communication Consultants | (2,328) |
| Bill Pmt -Check | 10/12/2020 | 16169 | Rogers, Carole - Stipend | (630) |
| Bill Pmt -Check | 10/12/2020 | 16170 | Staples Credit Plan | (584) |
| Bill Pmt -Check | 10/12/2020 | 16171 | First Bankcard (Union Bank) | (93) |
| Liability Check | 10/15/2020 | | QuickBooks Payroll Service | (39,134) |
| Bill Pmt -Check | 10/15/2020 | 16172 | Pitney Bowes Global Financial Services | (261) |
| Bill Pmt -Check | 10/15/2020 | 16173 | Purchase Power | (201) |
| Bill Pmt -Check | 10/15/2020 | 16174 | The Desert Sun | (667) |
| Bill Pmt -Check | 10/15/2020 | 16175 | Time Warner Cable | (250) |
| Bill Pmt -Check | 10/15/2020 | 16176 | Xerox Financial Services | (394) |
| Bill Pmt -Check | 10/16/2020 | 16177 | ACHD | (12,170) |
| Bill Pmt -Check | 10/22/2020 | 16178 | California Special Districts Association | (7,805) |
| Bill Pmt -Check | 10/22/2020 | 16179 | CoPower Employers' Benefits Alliance | (2,151) |
| Bill Pmt -Check | 10/22/2020 | 16180 | Evett PerezGil - Stipend | (945) |
| Bill Pmt -Check | 10/22/2020 | 16181 | Lund & Guttry LLP | (2,000) |
| Bill Pmt -Check | 10/22/2020 | 16182 | Principal Life Insurance Co. | (1,575) |
| Bill Pmt -Check | 10/22/2020 | 16183 | Regional Access Project Foundation | (2,316) |
| Bill Pmt -Check | 10/22/2020 | 16184 | Vanessa Smith- | (181) |
| Bill Pmt -Check | 10/22/2020 | 16185 | Calif. State University,San Bernardino | (22,500) |
| Check | 10/26/2020 | | Bank Service Charge | (672) |
| Bill Pmt -Check | 10/27/2020 | 16186 | Image Source | (115) |
| Bill Pmt -Check | 10/27/2020 | 16187 | Ready Refresh | (50) |
| Bill Pmt -Check | 10/27/2020 | 16188 | Shred-It | (99) |
| Check | 10/29/2020 | Auto Pay | Principal Financial Group- | (815) |
| Check | 10/29/2020 | Auto Pay | Principal Financial Group- | (850) |

Desert Healthcare District Check Register

| Туре | Date | Num | Name | Amount |
|-----------------|------------|-------|-------------------------------------|-----------|
| Bill Pmt -Check | 10/29/2020 | 16189 | Verizon Wireless | (625) |
| Bill Pmt -Check | 10/29/2020 | 16190 | Jewish Family Service of the Desert | (8,855) |
| Liability Check | 10/30/2020 | | QuickBooks Payroll Service | (39,622) |
| TOTAL | | | | (271,962) |

| | | | | | Desert Healthcare District | | |
|---------------|------------------|------------------|--|---|--|-------------|--------------|
| | | | | | Details for credit card Expenditures | | |
| | | | | | Credit card purchases - September 2020 - Paid October 2020 | | |
| | | | | | | | |
| | redit cards hele | d by District pe | ersonnel -2 | | | | |
| Credit Card L | _imit - \$10,000 | | | | | | |
| Credit Card H | | | | | | | |
| | Bárzaga - Chie | | | | | | |
| Chris Chr | ristensen - Chi | ef Administrat | on Officer | | | | |
| Routine types | | | | | | | |
| | | | | | el including airlines and Hotels, Catering, Supplies for BOD | | |
| meetings, CE | O Discretiona | ry for small gr | ant & gift items | | | | |
| | | | | | | | |
| | | | | | | | |
| | St | atement | | | | | |
| | Month | Total | Expense | | | | |
| Year | Charged | Charges | Туре | Amount | Purpose | Description | Participants |
| | | \$ 5,032.61 | | | | | |
| Chris' Statem | nent: | | | | | | |
| | | | | | | | |
| 2020 | September | \$ 92.61 | District | | | | |
| | | | | Dollar | Descr | | |
| | | | GL | Dollar | Desci | | |
| I | | | GL 6355 | | Premiere Global Services | | |
| | | | _ | \$ 26.62 | | | |
| | | | 6355 | \$ 26.62 \$ 54.99 | Premiere Global Services | | |
| | | | 6355 6360 | \$ 26.62 \$ 54.99 | Premiere Global Services Zoom Videoconference/Webinar Expense | | |
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| | | \$ 4,940.00 | 6355 6360 6360 District GL 5230 6130 | \$ 26.62 \$ 54.99 \$ 11.00 \$ 92.61 Dollar \$ (\$10.00) \$ 3,600.00 \$ 1,350.00 | Premiere Global Services Zoom Videoconference/Webinar Expense Zoom Videoconference/Webinar Expense Descr ACHD Registration (group discount processed) Guidestar Pro - Annual Subscription Guidestar Charity Check - Annual Subscription | | |
| | | \$ 4,940.00 | 6355 6360 6360 District GL 5230 6130 | \$ 26.62 \$ 54.99 \$ 11.00 \$ 92.61 Dollar \$ (\$10.00) \$ 3,600.00 \$ 1,350.00 | Premiere Global Services Zoom Videoconference/Webinar Expense Zoom Videoconference/Webinar Expense Descr ACHD Registration (group discount processed) Guidestar Pro - Annual Subscription | | |
| | | \$ 4,940.00 | 6355 6360 6360 District GL 5230 6130 | \$ 26.62 \$ 54.99 \$ 11.00 \$ 92.61 Dollar \$ (\$10.00) \$ 3,600.00 \$ 1,350.00 | Premiere Global Services Zoom Videoconference/Webinar Expense Zoom Videoconference/Webinar Expense Descr ACHD Registration (group discount processed) Guidestar Pro - Annual Subscription Guidestar Charity Check - Annual Subscription | | |

Las Palmas Medical Plaza Check Register - LPMP As of October 31, 2020

| Туре | | Date | Num | Name | Amount |
|----------------------|-----|------------|-------|--|----------|
| 1000 · CHECKING CAS | SH | ACCOUNTS | | | |
| 1046 · Las Palmas Me | dic | al Plaza | | | |
| Bill Pmt -Check | | 10/01/2020 | 10249 | INPRO-EMS Construction | (4,160) |
| Bill Pmt -Check | | 10/01/2020 | 10250 | INPRO-EMS Construction | (1,860) |
| Bill Pmt -Check | | 10/12/2020 | 10251 | Frazier Pest Control, Inc. | (175) |
| Bill Pmt -Check | | 10/12/2020 | 10252 | Palm Springs Disposal Services Inc | (2,227) |
| Bill Pmt -Check | | 10/12/2020 | 10253 | Stericycle, Inc. | (1,675) |
| Bill Pmt -Check | | 10/12/2020 | 10254 | Imperial Security | (3,570) |
| Bill Pmt -Check | | 10/15/2020 | 10255 | Frontier Communications | (229) |
| Bill Pmt -Check | | 10/15/2020 | 10256 | INPRO-EMS Construction | (7,804) |
| Bill Pmt -Check | | 10/22/2020 | 10257 | Imperial Security | (1,785) |
| Bill Pmt -Check | | 10/22/2020 | 10258 | Matthew Jennings Riverside Co. Treasurer | (35,975) |
| Bill Pmt -Check | | 10/22/2020 | 10259 | Southern California Edison | (854) |
| Bill Pmt -Check | | 10/27/2020 | 10260 | Cohen, Musch, Thomas Med Group | (2,447) |
| Bill Pmt -Check | | 10/27/2020 | 10261 | Imperial Security | (1,785) |
| Bill Pmt -Check | | 10/29/2020 | 10262 | INPRO-EMS Construction | (10,117) |
| Bill Pmt -Check | | 10/29/2020 | 10263 | Desert Water Agency | (451) |
| Check | | 10/29/2020 | | Bank Service Charge | (4,646) |
| TOTAL | | | | | (79,760) |



MEMORANDUM

DATE: November 10, 2020

TO: F&A Committee

RE: Retirement Protection Plan (RPP)

Current number of participants in Plan:

| | <u>Sep</u> | <u>Oct</u> |
|---|------------|------------|
| Active – still employed by hospital | 96 | 96 |
| Vested – no longer employed by hospital | 62 | 60 |
| Former employees receiving annuity | <u>7</u> | 7 |
| Total | <u>165</u> | <u>163</u> |

The outstanding liability for the RPP is approximately **\$4.0M** (Actives - \$2.6M and Vested - \$1.4M). US Bank investment account balance \$4.8M. Per the June 30, 2020 Actuarial Valuation, the RPP has an Unfunded Pension Liability of approximately **\$4.6M**. A monthly accrual of \$7.5K is being recorded each month as an estimate for FY2021.

The payouts, excluding monthly annuity payments, made from the Plan for the Four (4) months ended October 31, 2020 totaled **\$231K.** Monthly annuity payments (7 participants) total **\$1.0K** per month.

DESERT HEALTHCARE DISTRICT **OUTSTANDING GRANTS AND GRANT PAYMENT SCHEDULE** As of 10/31/20 **TWELVE MONTHS ENDED JUNE 30, 2021** Approved **Current Yr** 6/30/2020 **Total Paid** Open Grant ID Nos. Name Grants - Prior Yrs 2020-2021 Bal Fwd/New July-June BALANCE 2014-MOU-BOD-11/21/13 Memo of Understanding CVAG CV Link Support 10,000,000 \$ 8,330,000 8,330,000 2018-974-BOD-09-25-18 HARC - 2019 Coachella Valley Community Health Survey - 2 Yr 399,979 \$ 39,999 39,999 Coachella Valley Volunteers in Medicine - Primary Healthcare & Support Services - 1 Yr \$ 121,500 \$ 12.150 2019-985-BOD-03-26-19 12,150 2019-986-BOD-05-28-19 Ronald McDonald House Charities - Temporary Housing & Family Support Services - 1 Yr \$ \$ 200,000 20,000 20,000 Martha's Village & Kitchen - Homeless Housing With Wrap Around Services - 1 Yr \$ 20,090 2019-997-BOD-05-28-19 200,896 20,090 2019-989-BOD-05-28-19 Pegasus Riding Academy - Cover the Hard Costs of Pegasus Clients - 1 Yr 109,534 \$ 10,954 10,954 2019-994-BOD-05-28-19 One Future Coachella Valley - Mental Health College & Career Pathway Development - 2 Yr \$ 700,000 \$ 385,000 78,750 306,250 2019-1000-BOD-05-28-19 Voices for Children - Court Appointed Special Advocate Program - 1 Yr 24,000 \$ 2.400 2.400 \$ \$ 2019-1017-BOD-09-24-19 Jewish Family Services - Case Management Services for Homeless Prevention - 1 Yr 90,000 9,000 8,855 145 (145)Unexpended funds Grant #1017 \$ 2019-1023-BOD-10-22-19 CVRM - Transportation for Seniors & Homeless Hospital Discharge Referrals - 1 Yr 216,200 118,910 97,290 21,620 2019-1021-BOD-11-26-19 Neuro Vitality Center - Community Based Adult Services Program - 6 Months \$ 143,787 \$ 79,083 50,323 28,760 Unexpended funds Grant #1021 (28,760)2020-1045-BOD-03-24-20 FIND Food Bank - Ending Hunger Today, Tomorrow, and for a Lifetime - 1 Yr 401,380 \$ 311,069 90,311 220,758 2020-1129-BOD-05-26-20 Coachella Valley Volunteers In Medicine - Response to COVID-19 \$ 149,727 \$ 149,727 149,727 2020-1085-BOD-05-26-20 Olive Crest Treatment Center - General Support for Mental Health Services 50,000 \$ 27,500 27,500 2020-1057-BOD-05-26-20 Desert Cancer Foundation - Patient Assistance Program \$ 150,000 82,500 82,500 2020-1124-BOD-06-23-20 Regents of UCR - COVID-19 Testing & Health Education for Eastern Valley - 5 Months 149,976 149,976 149,976 500,000 500,000 500,000 2020-1134-BOD-07-28-20 Desert Healthcare Foundation - Addressing Healthcare Needs of Black Communities \$ 50,000 \$ 22,500 2020-1139-BOD-09-22-20 CSU San Bernardino Palm Desert Campus Street Medicine Program - 1 Yr 50,000 27,500 TOTAL GRANTS 13,106,979 \$ 550,000 \$ 10,298,358 \$ 1,213,326 \$ 9,056,127 Amts available/remaining for Grant/Programs - FY 2020-21: Amount budgeted 2020-2021 4,000,000 G/L Balance: 9/30/2020 Amount granted through October 31, 2020: (550,000 2131 \$ 2,396,127 Mini Grants: 2281 \$ 6,660,000 1132 (5,000)Financial Audits of Non-Profits 8/15/20 (5,000 9,056,127 1021 28,905 Net adj - Grants not used: Total Matching external grant contributions (0) \$ 3,468,905 Balance available for Grants/Programs Strategic Focus Areas FY20-21: **Grant Budget** Granted YTD Available Healthcare Infrastructure and Services 1,500,000 \$ (526,240) 973,760 Behavioral Health/Mental Health 500,000 500,000 3 Homelessness 500,000 500,145 4 Vital Human Services to People with Chronic Conditions 1,000,000 1,000,000 Economic Protection, Recovery and Food Security 500,000 (5,000) \$ 495,000

4,000,000 \$

(531,095) \$ 3,468,905

Balance available for Grants/Programs



Date: November 10, 2020

To: Finance & Administration Committee

Subject: Award of a construction contract with Marina Landscape, Inc. for the Las

Palmas Medical Plaza (LPMP) Landscape Renovation and Fire Alarm

Electrical project

<u>Staff Recommendation:</u> Consideration to approve the award a construction contract with Marina Landscape, Inc. for the LPMP Landscape Renovation and Fire Alarm Electrical project.

Background:

- The Las Palmas Medical Plaza is a medical office building owned and operated by the Desert Healthcare District.
- Over the years, the landscaping at LPMP has experienced challenges and deterioration, mostly due to drought conditions, which required removal of grass and irrigation issues.
- Recently, the fire sprinkler infrastructure was installed at LPMP, which damaged more of the plant life on Tachevah.
- The Board approved the Landscape Plans, Cost Estimates, and Phasing Plan prepared by a local landscape design architect at the March 24, 2020 meeting.
- The Cost Estimate was for \$313,000 for labor and materials only for the landscape component.
- An electrical component, which also needs to be completed per city requirements, was added to the project for the electrical connection of the fire alarm system of the six buildings.
- Staff and the architect, Chris Mills, believed it was best to enlist a general contractor due to the nature of the medical plaza with heavy vehicle and pedestrian traffic.
- On October 6, 2020, a public bid opening was held, which the low bidder was disqualified for not possessing a Class B contractor's license.
- The next lowest bidder was substantially higher than our original budget of \$400,000.
- At the October 13, 2020 F&A Committee meeting, the Committee was presented three options, one of which was recommended to rebid the project.
- Staff expressed the rebid could result in bids in the \$450,0000-\$550,000.
- The Committee recommended performing a rebid process.
- On November 4, 2020, the public bid opening was completed for the rebid including four responsive bidders.
- The bids ranged from \$531,080 to \$996,100. Three bids ranged from \$530,000-\$580,000.
- Marina Landscape, Inc. provided the low bid of \$531,081.
- The Bid Results Tabulation Ragled 31 in off 67 cket for reference.

- The landscape renovation will revitalize the presence of the Las Palmas Medical Plaza, which is one of the District's prime real estate assets. The electrical work will comply with the fire alarm requirements at the facility.
- Staff recommends approval of awarding a construction contract with the low bidder, Marina Landscape, Inc., in the amount of \$531,080 to be awarded within 5 business days of full Board approval on November 24, 2020.

<u>Fiscal Impact:</u>
The low bid is \$531,080 and will be capitalized on the District's balance sheet versus expensing as an operating expense.

Bid Tabulation

LPMP Landscape Renovation & Fire Alarm Electrical

| Desert Healthcare District | | | | | No | vemb | er 4, 2 | 2020 |
|----------------------------|----------|-------------|-----|-----|------|----------|---------|------|
| Bidder | Base Bid | Alternate 1 | Add | W/C | Bond | Subs | N/C | Iran |
| THREE PLEAKS | 996,100 | 81,000 | X | × | X | X | X | X |
| | , | • | | | 1/ | | | |
| D.W. JOHNSTON | 546,118 | 125,000 | X | X | X | X | X | X |
| | | | | | | | 204 | |
| MARTINA | 531,080 | 73,182.60 | X | X | X | \times | X | X |
| FAST-TRACK CONST. | 580,000 | 55,000 | X | × | X | X | X | X |
| | | | | | | | | |
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Desert Healthcare District Portfolio Review

Third Quarter 2020



Presented by
Keith Stribling, CFA

HighMark Capital Management, Inc. is a subsidiary of Union Bank.



Economic and Market Commentary Fourth Quarter 2020

Market Overview

Entering the fourth quarter of a calamitous year, financial markets remain keenly focused on a host of short- and long-term challenges facing the global economy in the wake of the COVID-19 pandemic. A record worst U.S. real Gross Domestic Product (GDP) growth rate in the second quarter of -31.4% annualized was emblematic of the economic distress the rest of the world encountered as governments scrambled to contain the spread of the infection. Meanwhile, a voracious rally in the global stock market from April through August¹ would suggest investors believe at least the worst of the economic storm may be in the rear-view mirror. Yet, lingering questions remain about what lies ahead in the aftermath.

Confronted with a crisis of epic proportions, policymakers swiftly unleashed unprecedented levels of fiscal and monetary relief, in effect acting as a defibrillator that revived financial markets and an economy in cardiac arrest. The treatment may have revived the patient and resolved the acute trauma, but a longer-term prognosis is far from clear. In other words, while the economy's recent vital signs look encouraging, the patient may not be out of the woods yet.

On the surface, economic data from employment to consumer spending has recovered at a heartening pace as the global economy emerges from the depths of a major health crisis. The headline statistics, however, may distort a recovery trajectory that is not as uniform as it may appear. Major segments of the economy, including the travel and hospitality industries, remain hamstrung by virus-driven restrictions prohibiting the resumption of pre-pandemic activity levels. It remains to be seen if this weakness will remain isolated from the broader economy or if it begins to weigh on it.

Such unusual circumstances have left economists to debate the ultimate shape of an ongoing recovery, placing a proverbial alphabet soup of scenarios on the table that range from "V" to "U" to "W" and now to "K." The "K" represents the bifurcation of the recovery into the "haves" (segments of the economy with the ability to recover and even thrive) and the "have nots" (segments of the economy that remain in dire conditions) and leaves an open question about how the two might converge down the road.

Financial Markets Forge Ahead

Market Returns Summary

| | %Total Return | | | | | | |
|---|---------------|-------------|--------|--------|--------|---------|--|
| As of 9/30/2020 | Q3 2020 | YTD 2020 | 1-Year | 3-Year | 5-Year | 10-Year | |
| S&P 500 | 8.9 | 5.6 | 15.1 | 12.3 | 14.1 | 13.7 | |
| MSCI EAFE | 4.8 | -7.1 | 0.5 | 0.6 | 5.3 | 4.6 | |
| MSCI Emerging Markets | 9.6 | -1.2 | 10.5 | 2.4 | 9.0 | 2.5 | |
| Russell 2000 | 4.9 | -8.7 | 0.4 | 1.8 | 8.0 | 9.9 | |
| Bloomberg Barclays High Yield Corporate | 4.6 | 0.6 | 3.3 | 4.2 | 6.8 | 6.5 | |
| Bloomberg Barclays Municipal | 1.2 | 3.3 | 4.1 | 4.3 | 3.8 | 4.0 | |
| Bloomberg Barclays US Agg Bond | 0.6 | 6.8 | 7.0 | 5.2 | 4.2 | 3.6 | |
| ICE BofA US Treasury Bill | 0.0 | 0.7 | 1.2 | 1.7 | 1.2 | 0.7 | |
| Bloomberg Commodity | 9.1 | -12.1 | -8.2 | -4.2 | -3.1 | -6.0 | |

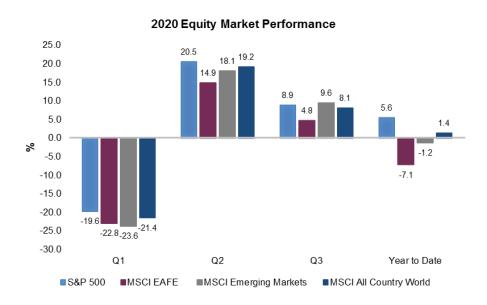
Source: Morningstar Direct

Periods greater than one year are annualized

Perhaps almost as unexpected as the pandemic-induced equity market selloff itself was the speed of its recovery. To the surprise of many, the S&P 500 Index recovered all of its 33% peak-to-trough first quarter loss and found its way to new all-time-highs during the third quarter in spite of the ongoing economic headwinds created by the virus. As of the end of the third quarter, the U.S. large cap index had risen 1%, including dividends, from its February 19th high. The roundtrip from all-time highs to a bear market and back to all-time highs was a record quick six months. Since the inception of the S&P 500 Index, the average roundtrip from high to bear market low and back to high averages about six years.

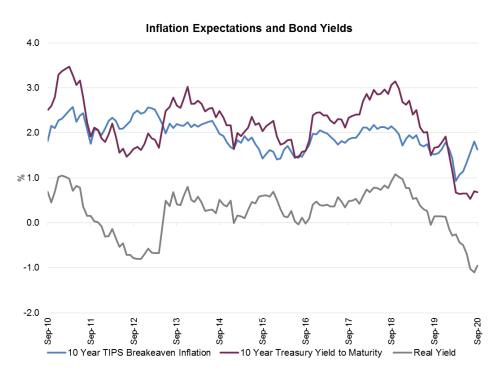
¹ Source: MSCI ACWI





Source: Morningstar Direct

In contrast to the snap back in global stock prices this year, interest rates on U.S. Treasury bonds have yet to see the same reversal of fortunes. Yields across all maturities took a sharp dive downward at the onset of the crisis and have remained at historically low levels since the first quarter. At the beginning of the year, the yield-to-maturity on the bellwether 10-year Treasury Note stood at 1.9%. Since early March, following an investor flight to safety, the yield has mostly traded in a tight range between 0.5% and 0.8%. Factoring in expected inflation implied on 10-year TIPS (Treasury Inflation Protected Securities) of 1.6%, real yields were near -1% at the end of the third quarter.



Source: Bloomberg

Combined with a stabilizing economic outlook, increasingly paltry returns offered by safe haven assets have driven investors back into riskier assets. Looking beyond equities, a similar story is playing out in the debt markets. Yield premiums on bonds with credit risk have largely followed the path of the equity market—widening out to post-Global Financial Crisis (GFC) highs before narrowing back to near-historical averages. Despite a deterioration in fundamentals and a pickup in both issuance and defaults, investors have jumped back into credit markets with both feet after abandoning low- to non-yielding government bonds and cash.



Not Everyone Gets a Trophy

The rapid rotation back into riskier assets has not been without discrimination. Demand for securities of large, financially stable companies with the most exposure to secular growth trends has been insatiable of late. On the other end of the spectrum, smaller companies with higher economic cycle exposure have all but been forgotten about. Investors have made a clear distinction between companies that can grow regardless of economic conditions (commonly known as "growth" stocks) and those that will be challenged to grow earnings without a strong economic recovery (commonly known as "value" stocks).

U.S. Equity Market Barometer 1-Year Return (%, as of September 30, 2020)

| | Value | Core | Growth |
|-----------|-------|------|--------|
| Large Cap | -3.9 | 20.3 | 41.2 |
| Mid Cap | -7.3 | 4.6 | 23.2 |
| Small Cap | -14.9 | 0.4 | 15.7 |

Source: Morningstar Direct

To a large degree, differentials in sector weights among the indices that represent equity sub-asset classes go long way in explaining this divide. The Russell 2000 Value Index², for example, is composed of roughly 45% in financial and industrial

While there has always been a valuation premium afforded to large cap growth relative to small cap value (on average 3.7x over the last 20 years⁶), this divergence has grown to exceed even the disparity seen during the Dot Com Bubble. The expansion in the valuation multiple of large cap growth stocks has led the performance differential over the past 12 months between small cap value and large cap growth to 56%, an extraordinary divergence that is not apparent in broad market averages⁷.

In times of great disruption, it can be most comfortable to follow what is working. While this may pay off in the short term, the late financial historian and economist Peter Bernstein reminded us in an interview with CNN in 2004, that "I view diversification not only as a survival strategy, but as an aggressive strategy, because the next windfall might come from a surprising place."

Just Around the Corner—November 3

As the nation stumbles towards an election day marked by a lengthy campaign season many observers liken to the philosopher Thomas Hobbes' description of the natural state of society as "nasty, brutish and short," several topics surface:

• A contested election: Our biggest concern is not the outcome, but rather a contested election that takes weeks or longer to resolve. This would be damaging, elevate market risk, and create legislative acrimony not unlike the 2000 election that saw the S&P 500 index slide nearly 10% before the Supreme Court intervened some five weeks after the polls closed. Avoiding a repeat of legislative paralysis, when we need fiscal support and congressional collaboration to bridge the economy to the other side of the pandemic, would boost investor sentiment.

firms and just 6% in technology companies, whereas the Russell Top 200 Growth 3 Index holds 44% in the technology sector alone. 4 The representation of technology stocks shows up in valuation metrics such as the Price-to-Book Value ratio (P/B). This metric shows small cap value stocks currently at around 1x P/B and large cap growth at 12x P/B. 5

³ Representing U.S. large cap growth stocks

⁴ Source: FTSE Russell

⁵ Source: Bloomberg

⁶ Source: Bloomberg

⁷ Source: Morningstar Direct

² Representing U.S. small cap value stocks



- Reshoring capital back to the U.S.: No matter who is elected, there will be a significant focus on domestic policy and re-shoring capital investment back to this country. We expect to see both potential presidential and congressional administrations push forward this approach.
- Cyclicals/small caps may benefit: In early September, the large cap market, as represented by the S&P 500 index, recovered to a new high. Usually in a market recovery after a damaging recession, small cap stocks and cyclical names lead the market. This is not the case this time - there is no broad market participation and large-capitalization technology names have dramatically outperformed. With both parties focusing on domestic priorities post-election, and former Vice President Biden in particular pushing infrastructure investment, small cap stocks may be outsized beneficiaries compared to large caps due to their domestic exposure as well as the role cyclicals can play in large infrastructure projects.
- A presidential change in November may seem like a shakeup. Markets, however, have been blasé about the upcoming presidential elections and the President Trump versus Biden polling data. Investors should be keying into a potential party flip in the senate that could change the market outlook. Should Biden win the presidency and Democrats gain control of the Senate, tail risk from aggressive policy moves that might shift the path of the economic expansion could increase.
- Biden wins and the Republicans hold the Senate. This result could be bullish for markets, with both parties keeping each other in check and operating on compromise. Markets like bipartisan gridlock and it might soothe market anxiety over a new transition to power. We can also hope for less angst and acrimony which could ripple through into the markets.

A K-shaped Recovery May Reflect Two Different Realities

Economic data appear to be improving as signs of recovery include new home sales at the highest level since the fall of 2006;8 capital investment recovering with new durable-goods orders rising 12% month-over-month in July; 9 and a job market that is slowly healing with unemployment trending in the right direction. While the economic healing process looks to be underway, building confidence and eliminating some of the uncertainty are still long-term risks that might, in the long run, outweigh the impacts of which party wins in November.

One risk is the possibility of a "K-shaped recovery" which reflects a bifurcated society in the U.S. where white-collar, tech-savvy workers continue to thrive while hourly, gigeconomy and other blue-collar workers continue to suffer. Such a recovery would have impacts on consumer spending, income inequality, and market instability. This bifurcation is playing out in the stock market, with clear winners and losers. Large companies that have the capital to invest in multiple distribution channels, including both brick and mortar and e-commerce, have been able to nimbly cross-pollinate and survive whereas many small- and medium-sized businesses are falling by the wayside.

To the extent that the country succeeds in combating the economic downturn caused by the COVID-19 pandemic, the recovery is less likely to be K-shaped. But if the virus persists and new outbreaks occur, a K-shaped recovery becomes more likely. Winners and losers in November aside, this possibility might be behind Fed Chairman Powell's repeated appeals for additional fiscal action by congress and the president.

Climbing a Mountain of Debt

The U.S. national debt is nearing \$27 trillion 10 and constitutes over 100% of GDP for the first time since World War II due, in part, to the impact of COVID-19 on the economy. Neither candidate has discussed the deficit directly, however. While avoiding the topic of how the country will pay off its debts may be understandable given the ongoing pandemic, kicking the can down the road only prolongs the need to develop fiscal strategies to address the deficit. Alarmingly, by 2030, the debt could rise to between 118% and 130% of GDP. 11

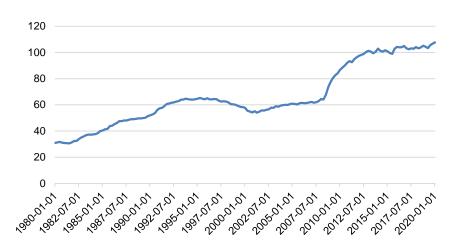
⁹ Source. U.S. Census Bureau

¹⁰ Source: U.S. Department of the Treasury ¹¹ Source: Congressional Budget Office

⁸ Source: U.S. Census Bureau as of August 2020



Total Federal Debt as a % of GDP



Source: Federal Reserve Bank of St. Louis. Data is seasonally adjusted and measured quarterly through the first quarter of 2020.

Thus far, both parties have pretty much stuck to familiar scripts—more spending and higher taxes by the Democrats and tax cuts by the Republicans, including a potential payroll tax cut. Setting aside the impact on the deficit from fiscal and monetary responses to the pandemic, taxation and spending plans will alter the debt trajectory for better or worse going forward, particularly in the "untouchable" realms of Medicare and Social Security.

While Trump's views on taxation are pretty straightforward, Biden's are less clear. The Democratic party platform includes ambitious spending goals, and Biden may disappoint the more progressive members with a less ambitious program that avoids or downsizes controversial proposals such as Medicare for All and a "Green New Deal." While it might seem like ancient history, of the nearly 30 Democrats who vied for the nomination, Biden was arguably the most moderate candidate. His moderate fiscal stance, which included at one point in his long political career calling for a freeze on all government spending, might be more in play than some believe.

Perhaps the greatest concern, regardless of which party prevails in November at both the presidential and congressional levels, is the possibility that U.S. debt might be downgraded again due to the deficit. This could stress and rattle markets, which might not have begun to think through the ultimate implications of Treasuries losing their status as the most risk-free of all global investment instruments.

Keep Calm and Carry On

Lost in the turmoil over an election season marked by discord is the fact that, as Ruchir Sharma, Morgan Stanley's chief global strategist pointed out, research back to the late 1800s indicates that "...the market has no clear bias in favor of either party and market volatility in the runup to an election is perfectly normal. The market is an economic barometer, not a political one." While politics are one factor among many that investors and traders include in their decisions, "The leader that the market listens to most carefully is the head of the Federal Reserve, not the president." 12

We agree with this assessment. The stock and bond market recoveries from the lows of March began not when a political figure announced a response to the economic impact of the virus, but when the Fed unleashed its "policy bazooka." More recently, market volatility appears to be triggered by profit taking and the ups and downs of congress's attempts to provide new fiscal relief rather than by which presidential candidate leads in the daily polls.

As we approach the task of investing for our clients, our focus is on assessing both the macroeconomic and company-specific drivers that impact returns to markets and individual holdings, while remaining focused on meeting each client's individual investment needs. While the ups and downs of politics can, at times, create distractions from our mission, we continue to believe that active portfolio management will shine in a climate where investors need to discriminate between winners and losers—regardless of which party runs the ship—and focus on investment discipline to outperform and add value amid an uncertain outlook and recovery path.

The Fed's New Era

The long-awaited changes to the Federal Reserve's (Fed) policy-making framework were unveiled in late August at the Fed's annual central banking economic symposium. The underlying changes have a significant effect on the rate-setting

¹² Ruchir Sharma, Is the Market Rooting for Trump or Biden, The New York Times, September 22, 2020, page A23.



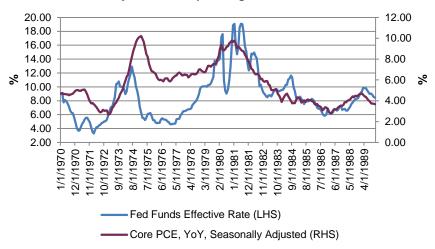
activity of the Federal Open Market Committee (FOMC), which has guided monetary policy decisions for the last few decades. We believe this new framework has significant implications for monetary policy, the economy, and financial markets going forward.

For more than three decades, the Fed has conducted a symmetric monetary policy that attempts to balance the Fed's estimate of full employment versus a reasonable, yet low, inflation rate. This trade-off is embodied in the Phillips curve, an economic concept stating that inflation and unemployment have a stable and inverse relationship.

The concept claims that economic growth results in job growth and lower unemployment, yet also sparks an increase in inflation. As economic growth improves and the unemployment rate approaches the Fed's estimate of maximum employment, known by the acronym NAIRU 13, the Fed typically tightens monetary policy by increasing the federal funds target rate and the discount rate to prevent the economy from overheating and future inflation from rising above the Fed's long-term core inflation target.

Because changes to monetary policy have a delayed impact on the economy, the Fed seeks to implement rate changes proactively, rather than reactively, in order to balance inflation and employment. This policy framework worked well in the 1970s and 1980s and helped the Fed conquer what was at the time an inflation problem, as shown in the chart in the next column.

Fed Policy Relationship During the 1970's and 1980's



Source: Bloomberg

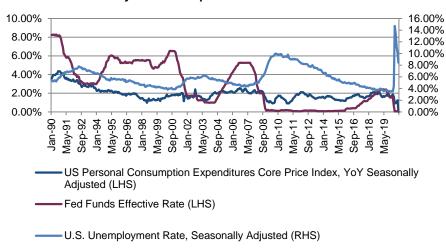
Recently, however, factors such as technological innovation, productivity enhancement, and globalization may have changed the slope of the Phillips curve and caused disinflation, if not outright deflation, in some products and industries. As a result, some market pundits question the Fed's monetary policy-tightening actions over the past two decades, which typically focused on preempting an unwelcome rise in inflation as economic growth increased and unemployment approached NAIRU. As shown in the chart on the next page, the Fed preemptively increased interest rates on several occasions over the past two decades when the unemployment rate fell below 5%, despite core inflation falling short of 2% at the time.

6

¹³ Non-Accelerating Inflation Rate of Unemployment



Fed Policy Relationship Over The Last Three Decades



Source: Bloomberg

Revising Maximum Employment, Inflation, and an Asymmetric Policy Relationship

The new Fed policy-making framework modifies the Fed's employment and inflation objective as well as the link between the two. The Fed refined the definition of the maximum level of employment it strives to achieve as being "broad based and inclusive." Implicitly, this revised definition recognizes unemployment differences among age, gender, and ethnic group which, in turn, puts a greater emphasis on lower overall levels of unemployment.

Further, policy is now geared toward shortfalls in employment relative to the revised "maximum level," as opposed to deviations from this "maximum level." This means that employment can run at or above current estimates of maximum employment without necessarily causing concern or the need to tighten monetary policy. The caveat to this new view of maximum employment and tightening is that it cannot be accompanied by signs of unwanted increases in inflation or the emergence of other risks such as financial bubbles.

The Fed also refined its inflation target toward an average level of core inflation over an undefined period of time as opposed to a targeted line in the sand, which previously was 2% as measured by the core PCE. ¹⁴ Using an average allows inflation to run above 2% for a period of time if the prior period was persistently below 2%. In turn, this new asymmetric policy framework allows the Fed to retain an accommodative monetary policy until after "full employment" has been achieved and inflation has returned to, or exceeds, a 2% average over an unspecified time period.

The Fed wasted no time in putting this new policy-making framework into action. At September's FOMC meeting, the Committee incorporated the new framework into both its policy statement and its forward projections. Specifically,

"The Committee seeks to achieve maximum employment and inflation at the rate of 2 percent over the longer run. With inflation running persistently below this longer-run goal, the Committee will aim to achieve inflation moderately above 2 percent for some time so that inflation averages 2 percent over time and longer-term inflation expectations remain well anchored at 2 percent. The Committee expects to maintain an accommodative stance of monetary policy until these outcomes are achieved. The Committee decided to keep the target range for the federal funds rate at 0 to 1/4 percent and expects it will be appropriate to maintain this target range until labor market conditions have reached levels consistent with the Committee's assessments of maximum employment and inflation has risen to 2 percent and is on track to moderately exceed 2 percent for some time 15%

Consistent with the Fed's new strategy and policy statement, the FOMC September Summary of Economic Projections showed a vast majority of the Committee does not forecast <u>economic</u> triggers, "maximum employment" and average inflation, to be met until the end of 2023. In turn, the Committee's economic projections also forecast holding the federal funds target rate near zero through 2023. The FOMC does retain a get-out clause whereby the Fed "would be prepared to adjust the stance of monetary policy as appropriate if risks emerge that could impede the attainment of the Committee's goals," which is likely a reference to financial stability risks including systemic asset bubbles.

https://www.federalreserve.gov/newsevents/pressreleases/monetary20200916a.htm

¹⁴ Core PCE is defined as Personal Consumption Expenditures excluding the often-volatile food and energy categories

¹⁵ Source: September 16, 2020 FOMC Meeting



Economic and Market Implications of the New Fed Era

The implications of the Fed's new framework are vast. In general, the new approach should allow for more accommodative monetary policy for the foreseeable future which, in turn, is a positive tailwind for economic growth and broad-based labor market outcomes. Essentially, the Fed will let the economy run hotter than prior policy would recommend and won't pre-emptively tighten policy, thereby lengthening the economic cycle. Further, continuing a lower-rate stance should benefit risk assets near term, as lower rates further fuel the yield hunt rotation out of risk-free assets such as Treasuries, benefit corporate profits, and help justify high equity valuations given a lower discount rate for longer periods. In the long term, however, this new and untested Fed policy making framework could lead to a monetary policy mistake in hind sight. Specifically, this mistake could be one of inaction by the Fed when they should have increased the Fed Funds rate and removed excess policy accommodation.

Given that the impact of monetary policy has a delayed effect on the economy, one result could be an upside surprise in the rate of inflation over the longer term, leading to higher intermediate and longer maturity interest rates, as well as a steeper U.S. Treasury yield curve. Further, the Fed's new policy framework could also perpetuate asset bubbles over the longer term and, should additional economic shocks occur prior to the removal of monetary policy accommodation, the Fed could well be left with a limited toolkit to fight future downturns.

Consumer Outlook in a COVID-19 World

With the exception of the 2008 Global Financial Crisis (GFC), the COVID-19 pandemic has had unparalleled impact on consumers and businesses globally. While questions remain around the duration of the pandemic -- as the world waits for vaccine developments, approvals, distribution and acceptance -- it is clear that consumer and business behavior has structurally changed.

To begin with, the pandemic has fast-tracked many trends that were already underway pre-crisis. These trends include consumer adoption of e-commerce at the expense of traditional retail, an increased demand for enterprise and industrial automation, a growing consumption of digital entertainment and a surge in the usage of food delivery applications and services. All of these trends reflect an acceleration of the digital transformation of business and the economy -- a trend with both positive and negative implications for various domestic and global industries.

Shared and Service Economies Unravel

One pre-COVID-19 trend that has clearly been impacted by the pandemic is the growth of a movement towards a "shared economy". It is not surprising that many consumers continue to be hesitant about jumping back into booking vacation rentals on-line or using ride-sharing services. The "rent-not-own economy" in development since the GFC-era housing crisis has also shifted as some consumers leave large urban centers to buy homes in less dense areas. While this "flight to safety" has negatively impacted apartment rentals and commercial real estate, the Housing and Automotive sectors have seen some of the swiftest post-recession recoveries. This has been in part due to the shift away from urban centers, but also due to the historically low-interest rate environment enabling more affordability to purchase a new home or vehicle.

Inarguably though, the sector of the economy most deeply impacted by the COVID-19 crisis has been the service sector, given the challenges resulting from forced business shutdowns followed by either voluntary or mandated social distancing procedures. This has most negatively impacted the retail, restaurant, travel, and leisure industries, which combined make up 18% of U.S. GDP and 27% of the U.S. job market. If the unraveling of the shared and service economies persists, it will continue to weigh on the recovery of a significant part of the economy and increase the risk of a higher level of what could potentially be permanent U.S. unemployment.

Stimulus Jolt for Consumer Wallets

As evident in comparison to the GFC, the COVID-19 recession carries its own set of unique impacts and outcomes. The COVID-19 recession has been defined and affected by the ongoing uncertainty of combatting the virus, the ramifications of the November U.S. elections, and the potential challenges confronting the economy into 2021. One of those challenges is the maintenance of a healthy level of consumer spending. Accounting for nearly 70% of U.S. GDP¹⁹, spending will be a major factor in determining how effectively and how quickly the economy heals. The good news is

¹⁶ Source: Barclays Equity Research, *"Future of Real Estate"*, September 29, 2020; migration out of urban zip codes from February to July 2020 was larger than the same period in 2019 in at least six large cities including Dallas, New York, Los Angeles, Seattle, San Francisco, and Miami.

¹⁷ Source: Morgan Stanley, Global Economics Factbook, "How Does GCR Recovery Compare with the GFC?", September 22, 2020

¹⁸ Source: U.S. Bureau of Labor Statistics

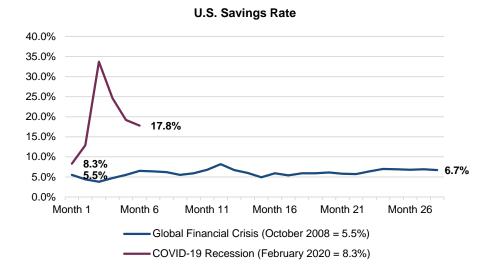
¹⁹ Source: U.S. Bureau of Economic Analysis. Consumer spending as a % of GDP was 67 percent at the end of Q1 and Q2 2020 and 68 percent for Q4 2019.



that various fundamentals of the consumer backdrop provide some glimmers of hope that U.S. consumers could be more resilient than expected.

One critical difference today versus the GFC is the impressive boost of consumer liquidity triggered in March by the historic Coronavirus Aid, Relief and Economic Security (CARES) Act. An intentional lack of spending by consumers during the early months of the crisis coupled with the passage of the CARES Act created an exceptional surplus of unspent consumer capital. Since the stimulus hit consumer wallets, U.S. Bureau of Economic Analysis data indicates consumers have built up excess savings of over \$12 trillion.

In comparison, savings rates during the GFC, and for three years after the recession ended, averaged 6.6%²⁰. This translated to weaker levels of consumer confidence and a slower recovery in consumer spending, in comparison to the 17.8% savings rate as of July 2020 shown in the chart in the column to the right. This excess savings may have been a factor in U.S. retail sales that, as of August, are now above pre-COVID-19 levels.²¹ As a yardstick, the country's return to "spending as usual" has taken six months during the COVID-19 crisis versus 33 months during the GFC recovery.²²



Source: U.S. Bureau of Economic Analysis

The employment picture has also been distinctive in the COVID-19 crisis. Shortly after the March economic shutdowns across the country, the U.S. unemployment rate quickly spiked to 14.7% at its peak in April. This was followed by a similarly dramatic decline to an 8.4% unemployment rate in August. ²³ The job recovery, to date, has been one of the fastest in modern history, but there is still a looming uphill battle: employment and consumer confidence continue to lag the GFC recovery.

Will Consumer Spending Lead the Recovery into 2021?

Two key inputs have historically been factors in determining a consumer's propensity to spend: their savings and balance sheets. As we enter the critical holiday season, analysts wonder if the excess savings, in addition to higher consumer balance sheets, will carry through to higher spending -- despite the headwinds on employment and consumer confidence. For context, U.S. consumer net worth increased by \$2.5 trillion to an all-time high of \$119 trillion in the second quarter, as shown in the chart on the next page.

²⁰ Source: U.S. Bureau of Economic Analysis

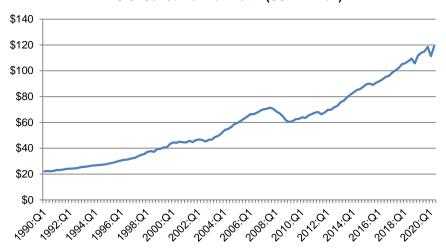
²¹ Source: U.S. Census Bureau

²² Source: Morgan Stanley, Global Economics Factbook, "How Does GCR Recovery Compare with the GFC?", September 22, 2020

²³ Source: U.S. Bureau of Labor Statistics



U.S. Consumer Net Worth (USD Trillion)



Source: U.S. Federal Reserve

Despite this spending potential, uncertainty may continue as the service economy struggles with potentially greater levels of structural unemployment that will weigh on consumer confidence and spending intentions going into 2021. One metric that might provide some insight to the spending recovery from here is known as the Marginal Propensity to Consumer (MPC). This is a Keynesian economic theory which compares the rate of change in consumption to the rate of change in savings.

The U.S. has historically had a relatively higher MPC compared to other countries and thus a lower savings rate. This indicates the potential for a continued consumer spending recovery by looking at the high savings balances and consumer net worth as we enter the final quarter of 2020. The question remains whether the uncertainty around the November elections, the continuing impact of COVID-19, and the unraveling of the shared and service economies will prevent the continued healing of the economy as we enter 2021. We believe there are indications that consumers can indeed withstand these headwinds near-term and potentially aid the economic recovery by continuing to spend down excess savings over the next several years.

Economic and Market Perspectives Q4 2020

For more information, speak to your relationship manager or visit us at unionbank.com/theprivatebank

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DESERT HOSPITAL RETIREMENT PLAN XXX8600 09/30/2020

Investment Objective: DOCUMENT DIRECTED - IS Investment Officer: KEITH STRIBLING

Account ID: XXX8600

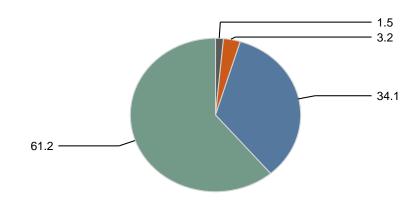


Asset Allocation Summary

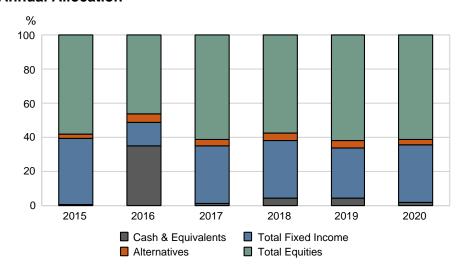
Reporting Period Ending: September 30, 2020

Market Value by Asset Class

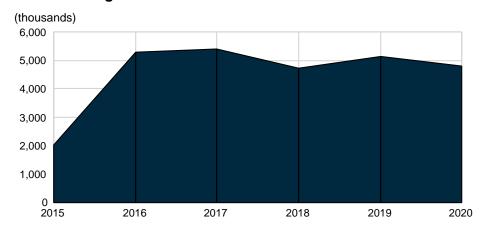
| | | % of |
|----------------------|--------------|---------|
| | Market Value | Mkt Val |
| ■ Total Equities | 2,932,595 | 61.2 |
| ■ Total Fixed Income | 1,636,813 | 34.1 |
| Alternatives | 151,562 | 3.2 |
| Cash & Equivalents | 73,777 | 1.5 |
| Total | 4,794,747 | 100.0 |



Annual Allocation



Annual Ending Market Values



Account ID: XXX8600



Portfolio Analytics

As of: September 30, 2020

Largest 10 Holdings - YTD Return

| | | % of | |
|---------------------------|--------------|---------|--------|
| | Market Value | Mkt Val | Return |
| ISHARES S&P 500 GROWTH ET | 391,681 | 8.2 | 20.26 |
| ISHARES S&P 500 VALUE ETF | 314,298 | 6.6 | -11.91 |
| VANGUARD FTSE DEVELOPED M | 276,239 | 5.8 | -5.82 |
| SCHWAB STRATEGIC TR | 245,115 | 5.1 | 6.62 |
| VANGUARD INDEX FUNDS S&P | 244,077 | 5.1 | 5.47 |
| ISHARES MSCI EAFE GROWTH | 127,180 | 2.7 | 4.58 |
| ISHARES RUS MID-CAP GRW E | 122,911 | 2.6 | 13.77 |
| EDWARDS LIFESCIENCES 4.30 | 120,822 | 2.5 | 8.90 |
| ISHARES MSCI EAFE VALUE E | 119,799 | 2.5 | -18.18 |
| ISHARES RUSSELL 2000 GROW | 116,963 | 2.4 | 4.50 |

Largest 10 Stock Holdings - Percent of Stocks

| | % of Mkt Val |
|---------------------------|-----------------|
| MICROSOFT CORP | 8.3 |
| APPLE INC COM | 7.9 |
| ALPHABET INC CAP STK CL A | 4.6 |
| AMAZON.COM INC | 3.1 |
| PROCTER & GAMBLE CO | 3.0 |
| UNILEVER N V | 2.6 |
| MASTERCARD INC-A | 2.6 |
| BRISTOL MYERS SQUIBB CO | 2.3 |
| FACEBOOK INC CL A | 2.3 |
| AMERICAN TOWER CORP | 2.2 |

Total Assets Held in Stocks: 65 Total Assets Held in Portfolio: 116

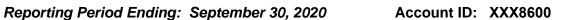
Top 10 Performers YTD

| | | % of | |
|---------------------------|--------------|---------|--------|
| | Market Value | Mkt Val | Return |
| CARRIER GLOBAL CORPORATIO | 397 | .0 | 81.04 |
| AMAZON.COM INC | 15,744 | .3 | 70.40 |
| | | | |
| NIKE INC CL B | 3,774 | .1 | 68.37 |
| APPLE INC COM | 39,954 | .8 | 58.35 |
| ADOBE INC | 6,376 | .1 | 48.74 |
| REGENERON PHARMACEUTICALS | 3,359 | .1 | 48.05 |
| PROLOGIS INC | 3,019 | .1 | 46.28 |
| UNITED PARCEL SERVICE CL | 9,165 | .2 | 45.90 |
| LOWES COS INC | 9,786 | .2 | 40.74 |
| MICROSOFT CORP | 42,066 | .9 | 34.76 |

Bottom 10 Performers YTD

| | Market Value | % of Mkt Val | Return |
|---------------------------|--------------|-----------------|--------|
| EOG RES INC | 2,767 | .1 | -55.79 |
| BOEING CO | 1,653 | .0 | -48.87 |
| AMERICAN INTL GROUP COM | 1,377 | .0 | -44.50 |
| CITIGROUP INC COM | 5,173 | .1 | -44.46 |
| HARTFORD FINL SVCS GROUP | 2,045 | .0 | -37.46 |
| CHEVRON CORP. COMMON STOC | 6,480 | .1 | -36.95 |
| JPMORGAN CHASE & CO | 11,360 | .2 | -28.95 |
| PNC FINANCIAL SERVICES GR | 5,386 | .1 | -28.78 |
| V F CORP | 2,459 | .1 | -24.76 |
| SCHWAB CHARLES CORP NEW | 5,507 | .1 | -22.28 |



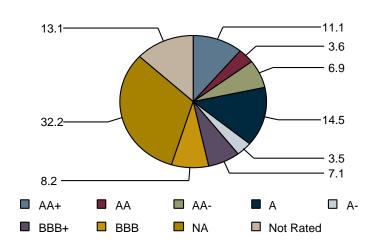




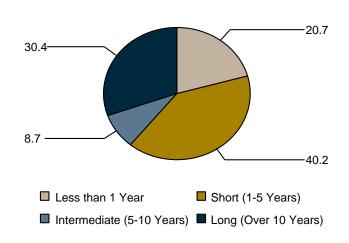
Fixed Income Analysis - Individual Holdings

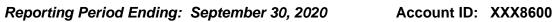
| | 09/30/2020 | 06/30/2020 | 09/30/2019 | 09/30/2018 | 09/30/2017 |
|-------------------|------------|------------|------------|------------|------------|
| Duration | 6.66 | 7.05 | 7.43 | 7.61 | 7.42 |
| Coupon | 3.26 | 3.26 | 3.14 | 3.13 | 3.12 |
| Yield to Maturity | 1.53 | 1.50 | 2.36 | 3.29 | 2.47 |
| Maturity | 8.90 | 9.45 | 10.16 | 10.52 | 10.10 |
| Current Yield | 3.02 | 3.02 | 3.02 | 3.14 | 3.01 |
| | | | | | |
| Face Amount | 1,362,315 | 1,392,651 | 1,449,840 | 1,724,145 | 1,611,024 |
| Market Value | 1,459,258 | 1,493,684 | 1,501,851 | 1,714,079 | 1,663,816 |
| Cost | 1,415,393 | 1,446,792 | 1,495,126 | 1,777,948 | 1,664,997 |

Quality Allocation by Market Value



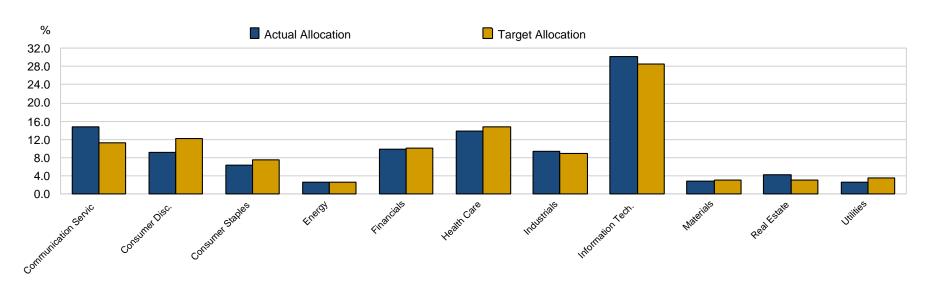
Maturity Allocation by Market Value







Equity Sector Allocation vs. SP500 Target



| | Market Value | Actual Allocation | Target Allocation | Variance |
|------------------------|--------------|----------------------|----------------------|----------|
| Communication Services | 67,621 | 14.3 | 10.8 | 3.5 |
| Consumer Disc. | 40,840 | 8.7 | 11.6 | -2.9 |
| Consumer Staples | 27,790 | 5.9 | 7.0 | -1.1 |
| Energy | 9,247 | 2.0 | 2.1 | 1 |
| Financials | 44,425 | 9.4 | 9.7 | 3 |
| Health Care | 63,232 | 13.4 | 14.2 | 8 |
| Industrials | 41,741 | 8.9 | 8.3 | .6 |
| Information Tech. | 139,568 | 29.6 | 28.2 | 1.5 |
| Materials | 10,323 | 2.2 | 2.6 | 4 |
| Real Estate | 17,285 | 3.7 | 2.6 | 1.0 |
| Utilities | 9,506 | 2.0 | 3.0 | -1.0 |
| | | | | |
| Total Common Stock | 471,580 | 100.0 | 100.0 | .0 |

Account ID: XXX8600



Summary Investment Performance

As of: September 30, 2020

| Beginning Market Value | 12,016,944.00 |
|---------------------------|----------------|
| Beginning Accrued Income | 77,673.00 |
| Beginning Portfolio Value | 12,094,617.00 |
| Contributions | 4,189,047.50 |
| Withdrawals | -17,328,547.27 |
| Income Earned | 3,867,094.80 |
| Gain/Loss | 1,972,534.91 |
| Ending Market Value | 4,785,505.60 |
| Ending Accrued Income | 9,241.34 |
| Ending Portfolio Value | 4,794,746.94 |
| Total Earnings | 5,839,629.71 |

Performance

| Cash Equivalents | 1.88 |
|-------------------------|------|
| Total Fixed Income | 4.06 |
| Total Equities | 6.39 |
| Total Managed Portfolio | 5.53 |

Account Name: DESERT HOSPITAL RETIREMENT PLAN Account ID: XXX8600

HIGHMARK®
CAPITAL MANAGEMENT

As of: September 30, 2020

Performance Report

| | | | | | | | | Inception to Date |
|--|--------------|----------|--------|---------|---------|----------|----------|-------------------|
| | Market Value | 3 Months | 1 Year | 3 Years | 5 Years | 10 Years | 20 Years | 05/01/1998 |
| Cash Equivalents | 73,990 | .01 | .76 | 1.46 | 1.03 | .52 | 1.48 | 1.88 |
| Lipper Money Market Funds Index | · | .01 | .78 | 1.41 | .96 | .48 | 1.36 | 1.76 |
| Total Fixed Income | 1,636,813 | .48 | 5.17 | 3.86 | 3.13 | 2.50 | 3.92 | 4.06 |
| BBG Barclays US Aggregate Bd Index (USD) | | .62 | 6.98 | 5.24 | 4.18 | 3.64 | 5.01 | 5.04 |
| Alternatives | 151,562 | 1.80 | 3.39 | 2.20 | 4.75 | | | |
| Wilshire Liquid Alternative Index | | 2.32 | .39 | .82 | 1.44 | 1.58 | 2.28 | |
| Total Equities | 2,932,595 | 7.47 | 8.54 | 6.80 | 10.30 | 10.17 | 5.55 | 6.39 |
| MSCI AC World Index (Net) | | 8.13 | 10.44 | 7.12 | 10.30 | 8.55 | 5.04 | |
| MSCI EAFE Index (Net) | | 4.80 | .49 | .62 | 5.26 | 4.62 | 3.58 | 3.89 |
| MSCI EM Free Index (Net USD) | | 9.56 | 10.54 | 2.42 | 8.97 | 2.50 | 7.83 | |
| Russell 2000 Index (USD) | | 4.93 | .39 | 1.77 | 8.00 | 9.85 | 6.88 | 6.62 |
| Russell Midcap Index | | 7.46 | 4.55 | 7.13 | 10.13 | 11.76 | 8.25 | 8.65 |
| S&P 500 Composite Index | | 8.93 | 15.15 | 12.28 | 14.15 | 13.74 | 6.42 | 7.07 |
| 65% S&P 500/ 15% Russell 2000/ 20% MSCI EAFE | | 7.50 | 9.93 | 8.35 | 11.50 | 11.38 | 6.03 | |
| Total Managed Portfolio | 4,794,747 | 4.56 | 6.55 | 5.34 | 7.40 | 7.12 | 4.91 | 5.53 |
| Total Account Net of Fees | 4,794,747 | 4.39 | 5.86 | 4.66 | 6.68 | 6.39 | 4.21 | 4.83 |

Account Name: DESERT HOSPITAL RETIREMENT PLAN Account ID: XXX8600

HIGHMARK®
CAPITAL MANAGEMENT

As of: September 30, 2020

| Alternatives | Ticker | Units | Unit Cost | Total Cost | Price | Market Value | Weight | Unit Income | Annual Income | Current Yield |
|--------------------------------------|--------|-----------|-----------|------------|----------|-----------------|--------|----------------|------------------|------------------|
| | | | | | | | | | | |
| Global Macro | | | | | | | | | | |
| EATON VANCE GLBL MACRO ABS R6 #1072 | EGRSX | 9,688.132 | 10.04 | 97,308.37 | 10.61 | 102,791.08 | 2.1 | .45 | 4,311.22 | 4.194 |
| Total for Global Macro | | | | 97,308.37 | | 102,791.08 | 2.1 | | 4,311.22 | 4.194 |
| Unconstrained Fixed Income | | | | | | | | | | |
| BLACKROCK STRAT INC OPPS CL K #1944 | BSIKX | 4,830.314 | 9.67 | 46,695.04 | 10.07 | 48,771.21 | 1.0 | .29 | 1,410.45 | 2.900 |
| Total for Unconstrained Fixed Income | | | | 46,695.04 | | 48,771.21 | 1.0 | | 1,410.45 | 2.900 |
| Total: Alternatives | | | | 144,003.41 | | 151,562.29 | 3.2 | | 5,721.67 | 3.778 |
| Cash | | | | | | | | | | |
| Cash | | | | | | | | | | |
| Cash/Pending Trade | | -213.010 | 1.00 | -213.01 | 1.00 | -213.01 | .0 | .00 | .00 | .000 |
| Total for Cash | | | | -213.01 | | -213.01 | .0 | | .00 | .000 |
| Total: Cash | | | | -213.01 | | -213.01 | .0 | | .00 | .000 |
| Total Equities | | | | | | | | | | |
| Communi Services - Dom CS | | | | | | | | | | |
| ALPHABET INC CAP STK CL A | GOOGL | 16.000 | 793.85 | 12,701.63 | 1,465.60 | 23,449.60 | .5 | .00 | .00 | .000 |
| COMCAST CORP-CL A | CMCSA | 163.000 | 34.88 | 5,685.49 | 46.26 | 7,540.38 | .2 | .92 | 149.96 | 1.989 |
| DISNEY (WALT) COMPANY HOLDING CO | DIS | 66.000 | 113.30 | 7,478.06 | 124.08 | 8,189.28 | .2 | .00 | .00 | .000 |
| ELECTRONIC ARTS INC COMMON | EA | 52.000 | 82.37 | 4,283.04 | 130.41 | 6,781.32 | .1 | .00 | .00 | .000 |
| FACEBOOK INC CL A | FB | 45.000 | 121.42 | 5,463.73 | 261.90 | 11,785.50 | .2 | .00 | .00 | .000 |
| VERIZON COMMUNICATIONS | VZ | 166.000 | 53.44 | 8,870.99 | 59.49 | 9,875.34 | .2 | 2.51 | 416.66 | 4.219 |
| Total for Communi Services - Dom CS | | | | 44,482.94 | | 67,621.42 | 1.4 | | 566.62 | .838 |

Account ID: XXX8600

As of: September 30, 2020



| | | | | | | Market | | Unit | Annual | Current |
|--|-----------------------------|--|--|--|-----------------------------------|--|----------------------------------|-----------------------------|--|---|
| | Ticker | Units | Unit Cost | Total Cost | Price | Value | Weight | Income | Income | Yield |
| Con Discretionary - Dom CS | | | | | | | | | | |
| AMAZON.COM INC | AMZN | 5.000 | 1,627.28 | 8,136.41 | 3,148.73 | 15,743.65 | .3 | .00 | .00 | .000 |
| LOWES COS INC | LOW | 59.000 | 68.70 | 4,053.01 | 165.86 | 9,785.74 | .2 | 2.40 | 141.60 | 1.447 |
| NIKE INC CL B | NKE | 30.000 | 74.90 | 2,246.85 | 125.54 | 3,773.55 | .1 | .98 | 29.40 | .781 |
| O REILLY AUTOMOTIVE INC NEW | ORLY | 11.000 | 298.58 | 3,284.37 | 461.08 | 5,071.88 | .1 | .00 | .00 | .000 |
| TJX COS INC NEW | TJX | 72.000 | 38.85 | 2,797.18 | 55.65 | 4,006.80 | .1 | .00 | .00 | .000 |
| V F CORP | VFC | 35.000 | 95.61 | 3,346.18 | 70.25 | 2,458.75 | .1 | 1.92 | 67.20 | 2.733 |
| Total for Con Discretionary - Dom CS | | | | 23,864.00 | | 40,840.37 | .9 | | 238.20 | .583 |
| Con Staples - Dom CS | | | | | | | | | | |
| COSTCO WHOLESALE CORP | COST | 23.000 | 170.48 | 3,921.14 | 355.00 | 8,165.00 | .2 | 2.80 | 64.40 | .789 |
| PROCTER & GAMBLE CO | PG | 111.000 | 103.61 | 11,500.26 | 138.99 | 15,427.89 | .3 | 3.16 | 351.09 | 2.276 |
| I NOCIEN & GAMBLE CO | | | | | | | | | | |
| WALMART INC COM | WMT | 30.000 | 119.02 | 3,570.45 | 139.91 | 4,197.30 | .1 | 2.16 | 64.80 | 1.544 |
| | | | 119.02 | 3,570.45 18,991.85 | 139.91 | 4,197.30 27,790.19 | .1 .6 | 2.16 | 64.80 480.29 | 1.544 1.728 |
| WALMART INC COM | | | 119.02 | | 139.91 | | | 2.16 | | |
| WALMART INC COM | | | 119.02 | | 139.91 | | | 2.16 | | |
| WALMART INC COM Total for Con Staples - Dom CS | | | 119.02 36.99 | | 139.91 44.09 | | | 2.16 | | 1.728 |
| WALMART INC COM Total for Con Staples - Dom CS Emerging Market Funds | WMT | 30.000 | | 18,991.85 | | 27,790.19 | .6 | | 480.29 | 1.728 2.025 |
| WALMART INC COM Total for Con Staples - Dom CS Emerging Market Funds ISHARES MSCI EMERGING MKT FD | WMT | 30.000 | 36.99 | 18,991.85 42,985.59 | 44.09 | 27,790.19 51,232.58 | . 6 | .89 | 480.29 1,037.67 | |
| WALMART INC COM Total for Con Staples - Dom CS Emerging Market Funds ISHARES MSCI EMERGING MKT FD VANGUARD FTSE EMRG MRKTS ETF Total for Emerging Market Funds | WMT | 30.000 | 36.99 | 18,991.85 42,985.59 61,106.95 | 44.09 | 27,790.19 51,232.58 65,681.56 | 1.1 1.4 | .89 | 480.29 1,037.67 1,842.55 | 2.025 2.805 |
| WALMART INC COM Total for Con Staples - Dom CS Emerging Market Funds ISHARES MSCI EMERGING MKT FD VANGUARD FTSE EMRG MRKTS ETF | WMT | 30.000 | 36.99 | 18,991.85 42,985.59 61,106.95 | 44.09 | 27,790.19 51,232.58 65,681.56 | 1.1 1.4 | .89 | 480.29 1,037.67 1,842.55 | 2.025 2.805 |
| WALMART INC COM Total for Con Staples - Dom CS Emerging Market Funds ISHARES MSCI EMERGING MKT FD VANGUARD FTSE EMRG MRKTS ETF Total for Emerging Market Funds Energy - Dom CS | EEM VWO | 30.000 1,162.000 1,519.000 | 36.99 40.23 | 18,991.85 42,985.59 61,106.95 104,092.54 | 44.09 43.24 | 27,790.19 51,232.58 65,681.56 116,914.14 | 1.1 1.4 2.4 | .89 1.21 | 1,037.67 1,842.55 2,880.22 | 2.025 2.805 2.46 4 |
| WALMART INC COM Total for Con Staples - Dom CS Emerging Market Funds ISHARES MSCI EMERGING MKT FD VANGUARD FTSE EMRG MRKTS ETF Total for Emerging Market Funds Energy - Dom CS CHEVRON CORP. COMMON STOCK EOG RES INC | EEM VWO | 30.000 1,162.000 1,519.000 90.000 | 36.99 40.23 | 18,991.85 42,985.59 61,106.95 104,092.54 9,541.26 | 44.09 43.24 72.00 | 27,790.19 51,232.58 65,681.56 116,914.14 6,480.00 | 1.1 1.4 2.4 | .89 1.21 5.16 | 1,037.67 1,842.55 2,880.22 | 2.025 2.805 2.464 7.167 4.174 |
| WALMART INC COM Total for Con Staples - Dom CS Emerging Market Funds ISHARES MSCI EMERGING MKT FD VANGUARD FTSE EMRG MRKTS ETF Total for Emerging Market Funds Energy - Dom CS CHEVRON CORP. COMMON STOCK | EEM VWO | 30.000 1,162.000 1,519.000 90.000 | 36.99 40.23 | 18,991.85 42,985.59 61,106.95 104,092.54 9,541.26 6,255.52 | 44.09 43.24 72.00 | 27,790.19 51,232.58 65,681.56 116,914.14 6,480.00 2,767.38 | .6 1.1 1.4 2.4 .1 .1 | .89 1.21 5.16 | 1,037.67 1,842.55 2,880.22 464.40 115.50 | 2.025 2.805 2.464 7.167 |
| WALMART INC COM Total for Con Staples - Dom CS Emerging Market Funds ISHARES MSCI EMERGING MKT FD VANGUARD FTSE EMRG MRKTS ETF Total for Emerging Market Funds Energy - Dom CS CHEVRON CORP. COMMON STOCK EOG RES INC Total for Energy - Dom CS | EEM VWO | 30.000 1,162.000 1,519.000 90.000 | 36.99 40.23 | 18,991.85 42,985.59 61,106.95 104,092.54 9,541.26 6,255.52 | 44.09 43.24 72.00 | 27,790.19 51,232.58 65,681.56 116,914.14 6,480.00 2,767.38 | .6 1.1 1.4 2.4 .1 .1 | .89 1.21 5.16 | 1,037.67 1,842.55 2,880.22 464.40 115.50 | 2.025 2.805 2.464 7.167 4.174 6.271 |
| WALMART INC COM Total for Con Staples - Dom CS Emerging Market Funds ISHARES MSCI EMERGING MKT FD VANGUARD FTSE EMRG MRKTS ETF Total for Emerging Market Funds Energy - Dom CS CHEVRON CORP. COMMON STOCK EOG RES INC Total for Energy - Dom CS Financials - Domestic CS | EEM VWO CVX EOG | 30.000 1,162.000 1,519.000 90.000 77.000 | 36.99 40.23 106.01 81.24 | 18,991.85 42,985.59 61,106.95 104,092.54 9,541.26 6,255.52 15,796.78 | 72.00 35.94 | 27,790.19 51,232.58 65,681.56 116,914.14 6,480.00 2,767.38 9,247.38 | .6 1.1 1.4 2.4 1.1 .1 .1 .2 | .89 1.21 5.16 1.50 | 480.29 1,037.67 1,842.55 2,880.22 464.40 115.50 579.90 | 2.025 2.805 2.464 7.167 4.174 6.271 |
| WALMART INC COM Total for Con Staples - Dom CS Emerging Market Funds ISHARES MSCI EMERGING MKT FD VANGUARD FTSE EMRG MRKTS ETF Total for Emerging Market Funds Energy - Dom CS CHEVRON CORP. COMMON STOCK EOG RES INC Total for Energy - Dom CS Financials - Domestic CS AMERICAN INTL GROUP COM | EEM VWO CVX EOG | 30.000 1,162.000 1,519.000 90.000 77.000 | 36.99 40.23 106.01 81.24 61.89 | 18,991.85 42,985.59 61,106.95 104,092.54 9,541.26 6,255.52 15,796.78 | 72.00 35.94 | 27,790.19 51,232.58 65,681.56 116,914.14 6,480.00 2,767.38 9,247.38 1,376.50 9,156.42 | .6 1.1 1.4 2.4 1.1 .1 .2 | 5.16 1.50 | 480.29 1,037.67 1,842.55 2,880.22 464.40 115.50 579.90 | 2.025 2.805 2.464 7.167 4.174 6.271 4.649 |
| WALMART INC COM Total for Con Staples - Dom CS Emerging Market Funds ISHARES MSCI EMERGING MKT FD VANGUARD FTSE EMRG MRKTS ETF Total for Emerging Market Funds Energy - Dom CS CHEVRON CORP. COMMON STOCK EOG RES INC Total for Energy - Dom CS Financials - Domestic CS AMERICAN INTL GROUP COM BERKSHIRE HATHAWAY B | EEM VWO CVX EOG AIG BRK.B | 30.000 1,162.000 1,519.000 90.000 77.000 50.000 43.000 | 36.99 40.23 106.01 81.24 61.89 196.34 | 18,991.85 42,985.59 61,106.95 104,092.54 9,541.26 6,255.52 15,796.78 3,094.46 8,442.65 | 72.00 35.94 27.53 212.94 | 27,790.19 51,232.58 65,681.56 116,914.14 6,480.00 2,767.38 9,247.38 | .6 1.1 1.4 2.4 .1 .1 .2 .0 .2 | 5.16 1.50 1.28 | 480.29 1,037.67 1,842.55 2,880.22 464.40 115.50 579.90 64.00 .00 | 2.025 2.805 2.464 7.167 4.174 |

Account Name: DESERT HOSPITAL RETIREMENT PLAN Account ID: XXX8600

HIGHMARKS
CAPITAL MANAGEMENT

As of: September 30, 2020

| | | | | | | Market | | Unit | Annual | Current |
|---|--------|-----------|-----------|------------|--------|------------|--------|--------|----------|---------|
| | Ticker | Units | Unit Cost | Total Cost | Price | Value | Weight | Income | Income | Yield |
| JPMORGAN CHASE & CO | JPM | 118.000 | 92.22 | 10,881.96 | 96.27 | 11,359.86 | .2 | 3.60 | 424.80 | 3.739 |
| PNC FINANCIAL SERVICES GROUP | PNC | 49.000 | 119.83 | 5.871.73 | 109.91 | 5,385.59 | .1 | 4.60 | 225.40 | 4.185 |
| SCHWAB CHARLES CORP NEW | SCHW | | | -,- | | | | .72 | | |
| Total for Financials - Domestic CS | SCHW | 152.000 | 36.52 | 5,551.00 | 36.23 | 5,506.96 | .1 | .12 | 109.44 | 1.987 |
| Total for Financials - Domestic CS | | | | 46,852.94 | | 44,425.05 | .9 | | 1,249.94 | 2.815 |
| Foreign Large Blended Funds | | | | | | | | | | |
| ISHARES TR HDG MSCI EAFE | HEFA | 2,664.000 | 26.06 | 69,416.82 | 27.54 | 73,366.56 | 1.5 | .73 | 1,942.06 | 2.647 |
| VANGUARD FTSE DEVELOPED MARKETS ETF | VEA | 6,754.000 | 41.79 | 282,249.66 | 40.90 | 276,238.60 | 5.8 | .99 | 6,686.46 | 2.421 |
| Total for Foreign Large Blended Funds | | | | 351,666.48 | | 349,605.16 | 7.3 | | 8,628.52 | 2.468 |
| Farcian Large Crowth Funda | | | | | | | | | | |
| Foreign Large Growth Funds ISHARES MSCI EAFE GROWTH ETF | EFG | 1,415.000 | 66.43 | 94,000.31 | 89.88 | 127,180.20 | 2.7 | 1.00 | 1,413.59 | 1.111 |
| Total for Foreign Large Growth Funds | LIG | 1,413.000 | 00.43 | 94,000.31 | 09.00 | 127,180.20 | 2.7 | 1.00 | 1,413.59 | 1.111 |
| Total for Foreign Large Growth Funds | | | | 94,000.31 | | 121,100.20 | 2.1 | | 1,413.39 | 1.111 |
| Foreign Large Value Funds | | | | | | | | | | |
| ISHARES MSCI EAFE VALUE ETF | EFV | 2,969.000 | 50.60 | 150,225.98 | 40.35 | 119,799.15 | 2.5 | 1.44 | 4,263.48 | 3.559 |
| Total for Foreign Large Value Funds | LI V | 2,303.000 | 30.00 | 150,225.98 | 40.00 | 119,799.15 | 2.5 | 1.77 | 4,263,48 | 3.559 |
| Total for Foreign Large value Funds | | | | 130,223.90 | | 119,799.13 | 2.5 | | 4,203.40 | 3.333 |
| Health Care - Dom CS | | | | | | | | | | |
| ABBOTT LABS COM | ABT | 75.000 | 45.64 | 3,423.03 | 108.83 | 8,162.25 | .2 | 1.44 | 108.00 | 1.323 |
| ABBVIE INC COM | ABBV | 25.000 | 83.56 | 2,088.88 | 87.59 | 2,189.75 | .0 | 4.72 | 118.00 | 5.389 |
| ANTHEM INC COM | ANTM | 16.000 | 258.48 | 4,135.72 | 268.59 | 4,297.44 | .1 | 3.80 | 60.80 | 1.415 |
| BRISTOL MYERS SQUIBB CO | BMY | 197.000 | 57.33 | 11,293.12 | 60.29 | 11,877.13 | .2 | 1.80 | 354.60 | 2.986 |
| ILLUMINA INC | ILMN | 13.000 | 296.09 | 3,849.12 | 309.08 | 4,018.04 | .1 | .00 | .00 | .000 |
| LILLY ELI & CO | LLY | 55.000 | 113.00 | 6,215.23 | 148.02 | 8,141.10 | .2 | 2.96 | 162.80 | 2.000 |
| MERCK & CO COM COM | MRK | 105.000 | 58.84 | 6,178.27 | 82.95 | 8,773.80 | .2 | 2.44 | 256.20 | 2.942 |
| PFIZER INC | PFE | 145.000 | 35.24 | 5,109.39 | 36.70 | 5,321.50 | .1 | 1.52 | 220.40 | 4.142 |
| REGENERON PHARMACEUTICALS INC | REGN | 6.000 | 337.51 | 2,025.05 | 559.78 | 3,358.68 | .1 | .00 | .00 | .000 |
| UNITEDHEALTH GROUP INC | UNH | 14.000 | 281.23 | 3,937.22 | 311.77 | 4,364.78 | .1 | 5.00 | 70.00 | 1.604 |
| ZIMMER BIOMET HLDGS INC COM | ZBH | 20.000 | 143.70 | 2,873.95 | 136.14 | 2,727.60 | .1 | .96 | 19.20 | .705 |
| Total for Health Care - Dom CS | | | | 51,128.98 | | 63,232.07 | 1.3 | | 1,370.00 | 2.169 |

Account ID: XXX8600

As of: September 30, 2020



| | Ticker | Units | Unit Cost | Total Cost | Price | Market Value | Weight | Unit Income | Annual Income | Current Yield |
|--------------------------------------|--------|---------|-----------|------------|--------|-----------------|--------|----------------|------------------|------------------|
| Industrials - Domestic CS | | | | | | | | | | |
| BOEING CO | BA | 10.000 | 331.10 | 3,310.97 | 165.26 | 1,652.60 | .0 | .00 | .00 | .000 |
| FORTIVE CORP COM | FTV | 78.000 | 52.11 | 4,064.44 | 76.21 | 5,944.38 | .1 | .28 | 21.84 | .367 |
| HONEYWELL INTL INC | HON | 46.000 | 130.96 | 6,024.34 | 164.61 | 7,572.06 | .2 | 3.72 | 171.12 | 2.260 |
| HUNT J B TRANS SVCS INC | JBHT | 46.000 | 90.21 | 4,149.83 | 126.38 | 5,813.48 | .1 | 1.08 | 49.68 | .855 |
| NORTHROP GRUMMAN CORP | NOC | 22.000 | 249.78 | 5,495.09 | 315.49 | 6,940.78 | .1 | 5.80 | 127.60 | 1.838 |
| OTIS WORLDWIDE CORP | OTIS | 6.000 | 65.73 | 394.39 | 62.42 | 374.52 | .0 | .80 | 4.80 | 1.282 |
| RAYTHEON TECHNOLOGIES CORP COM | RTX | 13.000 | 73.13 | 950.67 | 57.54 | 748.02 | .0 | 1.90 | 24.70 | 3.302 |
| ROCKWELL AUTOMATION, INC. COMMON STO | ROK | 16.000 | 154.97 | 2,479.53 | 220.68 | 3,530.88 | .1 | 4.08 | 65.28 | 1.849 |
| UNITED PARCEL SERVICE CL B | UPS | 55.000 | 108.75 | 5,981.26 | 166.63 | 9,164.65 | .2 | 4.04 | 222.20 | 2.425 |
| Info Tech - Domestic CS | | | | | | | | | | |
| ADOBE INC | ADBE | 13.000 | 110.39 | 1,435.05 | 490.43 | 6,375.59 | .1 | .00 | .00 | .000 |
| ANALOG DEVICES INC | ADI | 62.000 | 72.41 | 4,489.20 | 116.74 | 7,237.88 | .2 | 2.48 | 153.76 | 2.124 |
| APPLE INC COM | AAPL | 345.000 | 29.86 | 10,300.31 | 115.81 | 39,954.45 | .8 | .82 | 282.90 | .708 |
| APPLIED MATLS INC | AMAT | 157.000 | 30.26 | 4,751.42 | 59.45 | 9,333.65 | .2 | .88 | 138.16 | 1.480 |
| CISCO SYS INC | CSCO | 278.000 | 30.85 | 8,575.00 | 39.39 | 10,950.42 | .2 | 1.44 | 400.32 | 3.656 |
| MASTERCARD INC-A | MA | 39.000 | 110.52 | 4,310.26 | 338.17 | 13,188.63 | .3 | 1.60 | 62.40 | .473 |
| MICROSOFT CORP | MSFT | 200.000 | 64.38 | 12,876.67 | 210.33 | 42,066.00 | .9 | 2.24 | 448.00 | 1.065 |
| ORACLE CORP | ORCL | 70.000 | 53.56 | 3,748.96 | 59.70 | 4,179.00 | .1 | .96 | 67.20 | 1.608 |
| TEXAS INSTRS INC | TXN | 44.000 | 76.85 | 3,381.50 | 142.79 | 6,282.76 | .1 | 4.08 | 179.52 | 2.857 |
| Total for Info Tech - Domestic CS | | | | 53,868.37 | | 139,568.38 | 2.9 | | 1,732.26 | 1.241 |
| Intl CS - Non-ADRs | | | | | | | | | | |
| UNILEVER N V | UN | 222.000 | 57.45 | 12,754.85 | 60.40 | 13,408.80 | .3 | 1.55 | 342.99 | 2.558 |
| LINDE PLC COM | LIN | 46.000 | 135.73 | 6,243.35 | 238.13 | 10,953.98 | .2 | 3.85 | 177.19 | 1.618 |
| MEDTRONIC PLC SHS | MDT | 98.000 | 79.98 | 7,838.35 | 103.92 | 10,184.16 | .2 | 2.32 | 227.36 | 2.232 |
| ALCON INC ORD SHS | ALC | 55.000 | 58.10 | 3,195.46 | 56.95 | 3,132.25 | .1 | .00 | .00 | .000 |
| Total for Intl CS - Non-ADRs | | | | 30,032.01 | | 37,679.19 | .8 | | 747.54 | 1.984 |

Account ID: XXX8600

HIGHMARK®
CAPITAL MANAGEMENT

As of: September 30, 2020

| | Ticker | Units | Unit Cost | Total Cost | Price | Market Value | Weight | Unit Income | Annual Income | Current Yield |
|--------------------------------------|--------|-----------|-----------|------------|--------|-----------------|--------|----------------|------------------|------------------|
| Large-Cap Blended Funds | | | | | | | | | | |
| SCHWAB STRATEGIC TR | SCHX | 3,040.000 | 56.82 | 172,740.52 | 80.63 | 245,115.20 | 5.1 | 1.59 | 4,833.60 | 1.972 |
| VANGUARD INDEX FUNDS S&P 500 ETF SHS | VOO | 790.000 | 218.88 | 172,918.69 | 307.65 | 244,077.22 | 5.1 | 5.35 | 4,224.92 | 1.738 |
| Total for Large-Cap Blended Funds | | | | 345,659.21 | | 489,192.42 | 10.2 | | 9,058.52 | 1.856 |
| Large-Cap Growth Funds | | | | | | | | | | |
| ISHARES S&P 500 GROWTH ETF | IVW | 1,695.000 | 117.81 | 199,692.91 | 231.08 | 391,680.60 | 8.2 | 2.21 | 3,739.17 | .955 |
| Total for Large-Cap Growth Funds | | | | 199,692.91 | | 391,680.60 | 8.2 | | 3,739.17 | .955 |
| Large-Cap Value Funds | | | | | | | | | | |
| ISHARES S&P 500 VALUE ETF | IVE | 2,795.000 | 93.76 | 262,053.21 | 112.45 | 314,297.75 | 6.6 | 2.99 | 8,345.87 | 2.655 |
| Total for Large-Cap Value Funds | | | | 262,053.21 | | 314,297.75 | 6.6 | | 8,345.87 | 2.655 |
| Materials - Domestic CS | | | | | | | | | | |
| ECOLAB INC | ECL | 38.000 | 118.35 | 4,497.21 | 199.84 | 7,611.78 | .2 | 1.88 | 71.44 | .941 |
| VULCAN MATLS CO | VMC | 20.000 | 132.35 | 2,646.90 | 135.54 | 2,710.80 | .1 | 1.36 | 27.20 | 1.003 |
| Total for Materials - Domestic CS | | | | 7,144.11 | | 10,322.58 | .2 | | 98.64 | .957 |
| Mid-Cap Growth Funds | | | | | | | | | | |
| ISHARES RUS MID-CAP GRW ETF | IWP | 711.000 | 88.04 | 62,596.04 | 172.87 | 122,910.57 | 2.6 | .88 | 628.52 | .511 |
| Total for Mid-Cap Growth Funds | | | | 62,596.04 | | 122,910.57 | 2.6 | | 628.52 | .511 |
| Mid-Cap Value Funds | | | | | | | | | | |
| ISHARES RUS MID-CAP VALUE | IWS | 1,130.000 | 72.82 | 82,288.97 | 80.84 | 91,349.20 | 1.9 | 1.93 | 2,177.51 | 2.384 |
| Total for Mid-Cap Value Funds | | | | 82,288.97 | | 91,349.20 | 1.9 | | 2,177.51 | 2.384 |
| Real Estate - Dom CS | | | | | | | | | | |
| AMERICAN TOWER CORP | AMT | 47.000 | 101.75 | 4,782.19 | 241.73 | 11,414.89 | .2 | 4.33 | 203.51 | 1.791 |
| PROLOGIS INC | PLD | 30.000 | 70.12 | 2,103.45 | 100.62 | 3,018.60 | .1 | 2.32 | 69.60 | 2.306 |
| WEYERHAEUSER CO COM | WY | 100.000 | 25.43 | 2,542.50 | 28.52 | 2,852.00 | .1 | .00 | .00 | .000 |
| Total for Real Estate - Dom CS | | | | 9,428.14 | | 17,285.49 | .4 | | 273.11 | 1.585 |

Account Name: DESERT HOSPITAL RETIREMENT PLAN Account ID: XXX8600

HIGHMARK®
CAPITAL MANAGEMENT

As of: September 30, 2020

| | Ticker | Units | Unit Cost | Total Cost | Price | Market Value | Weight | Unit Income | Annual Income | Current Yield |
|--------------------------------------|---------|-------------|-----------|--------------|--------|-----------------|--------|----------------|------------------|------------------|
| Small-Cap Blended Funds | | | | | | | | | | |
| ISHARES RUSSELL 2000 ETF | IWM | 726.000 | 122.97 | 89,278.07 | 149.79 | 108,747.54 | 2.3 | 2.05 | 1,487.57 | 1.368 |
| Total for Small-Cap Blended Funds | | | | 89,278.07 | | 108,747.54 | 2.3 | | 1,487.57 | 1.368 |
| Small-Cap Growth Funds | | | | | | | | | | |
| ISHARES RUSSELL 2000 GROWTH ETF | IWO | 528.000 | 168.51 | 88,975.88 | 221.52 | 116,962.56 | 2.4 | 1.46 | 769.30 | .658 |
| Total for Small-Cap Growth Funds | | | | 88,975.88 | | 116,962.56 | 2.4 | | 769.30 | .658 |
| Small-Cap Value Funds | | | | | | | | | | |
| ISHARES RUSSELL 2000 VALUE ETF | IWN | 752.000 | 117.63 | 88,460.07 | 99.33 | 74,696.16 | 1.6 | 2.26 | 1,698.77 | 2.274 |
| Total for Small-Cap Value Funds | | | | 88,460.07 | | 74,696.16 | 1.6 | | 1,698.77 | 2.274 |
| Utilities-Dom Common Stock | | | | | | | | | | |
| CARRIER GLOBAL CORPORATION | CARR | 13.000 | 21.92 | 284.96 | 30.54 | 397.02 | .0 | .32 | 4.16 | 1.048 |
| WEC ENERGY GROUP INC COM | WEC | 94.000 | 62.00 | 5,827.56 | 96.90 | 9,108.60 | .2 | 2.53 | 237.82 | 2.611 |
| Total for Utilities-Dom Common Stock | | | | 6,112.52 | | 9,505.62 | .2 | | 241.98 | 2.546 |
| Total: Total Equities | | | | 2,259,542.83 | | 2,932,594.56 | 61.2 | | 53,356.74 | 1.820 |
| Total Fixed Income | | | | | | | | | | |
| Taxable FX- US Govt Agcy | | | | | | | | | | |
| FHLMC NTS 2.375% 1/13/22 | FN22322 | 50,000.000 | 105.66 | 52,830.60 | 102.89 | 51,700.79 | 1.1 | 2.38 | 1,187.50 | 2.308 |
| Total for Taxable FX- US Govt Agcy | | | | 52,830.60 | | 51,700.79 | 1.1 | | 1,187.50 | 2.308 |
| Taxable Fixed - Corporates | | | | | | | | | | |
| ALABAMA PWR NTS 3.375% 10/01/20 | APN3320 | 50,000.000 | 105.92 | 52,960.50 | 100.00 | 50,843.75 | 1.1 | 3.38 | 1,687.50 | 3.375 |
| ALPHABET INC 3.375% 2/25/24 | | 100,000.000 | 103.68 | 103,675.00 | 109.90 | 110,239.50 | 2.3 | 3.38 | 3,375.00 | 3.071 |
| BERKSHIRE HATH FIN 3.000% 5/15/22 | BH33022 | 50,000.000 | 104.53 | 52,264.50 | 104.27 | 52,703.67 | 1.1 | 3.00 | 1,500.00 | 2.877 |
| COLGATE PALMOLIVE CO 2.950% 11/01/20 | CL20 | 100,000.000 | 103.10 | 103,095.00 | 100.22 | 101,453.17 | 2.1 | 2.95 | 2,950.00 | 2.943 |
| | | | | | | | | | | |

Account ID: XXX8600

Holdings Report w/ Yield and Income

As of: September 30, 2020



| FNMA AU3742 3.5000% 8/1/2043 FNMA 995672 4.500% 4/01/39 | AU3742A 995672A | 55,632.020 7,498.230 | 102.45 101.70 | 56,996.76 7,625.96 | 109.17 112.03 | 60,731.25 8,428.01 | 1.3 | 3.50 4.50 | 1,947.12 337.42 | 3.206 4.017 |
|---|--------------------|-------------------------|------------------|---------------------------------|------------------|---------------------------------|--------------------|----------------|------------------------------|-----------------------|
| FNMA AS6340 3.5000% 12/1/2045 | AS6340A | 54,582.820 | 102.63 | 56,019.89 | 108.04 | 58,969.10 60.731.35 | 1.2 | 3.50 | 1,910.40 | 3.240 |
| FNMA AL7945 3.50000% 1/1/2046 | AL7945A | 64,533.290 | 103.67 | 66,902.88 | 110.53 | 71,329.94 | 1.5 | 3.50 | 2,258.67 | 3.167 |
| FGLMC #Q19470 3.000% 6/01/43 FGLMC #G60344 4.000% 12/01/45 | G60344F | 53,822.710 | 105.62 | 56,850.22 | 111.14 | 59,999.58 | 1.3 | 4.00 | 2,152.91 | 3.599 |
| FGLMC #C18024 5.500% 11/01/28 FGLMC #Q19470 3.000% 6/01/43 | C18024F Q19470F | 1,118.720 67,020.210 | 103.75 100.64 | 1,160.67 67,449.57 | 110.92 107.27 | 1,245.99 72,062.81 | .0 1.5 | 5.50 3.00 | 61.53 2,010.61 | 4.959 2.797 |
| FGLMC #C04305 3.000% 11/01/42 | C04305F | 43,936.670 | 104.36 | 45,852.07 | 106.70 | 46,991.15 | 1.0 | 3.00 | 1,318.10 | 2.812 |
| FGLMC G07029 4.000% 6/01/42 | G07029F | 55,394.060 | 106.20 | 58,830.23 | 111.35 | 61,680.18 | 1.3 | 4.00 | 2,215.76 | 3.592 |
| Taxable Fixed - Mortgages | | | | 733,069.50 | | 132,116.34 | 15.7 | | 23,167.30 | 3.102 |
| WELLS FARGO NTS 3.500% 3/08/22 Total for Taxable Fixed - Corporates | WFN3512 | 100,000.000 | 102.96 | 102,964.00 733,689.50 | 104.23 | 104,456.61 752,778.34 | 2.2 15.7 | 3.50 | 3,500.00 23,187.50 | 3.358 3.102 |
| PRAXAIR INC | PX23 | 50,000.000 | 101.99 | 50,994.00 | 104.94 | 52,618.50 | 1.1 | 2.70 | 1,350.00 | 2.573 |
| EDWARDS LIFESCIENCES 4.300% 6/15/28 IBM CORP 3.375% 8/01/23 | EL44328 IC00323 | 100,000.000 | 112.46 103.56 | 112,461.00 103,559.00 | 119.56 108.57 | 120,822.11 109,129.50 | 2.5 2.3 | 4.30 3.38 | 4,300.00 3,375.00 | 3.597 3.109 |
| DISNEY WALT CO MTNS 2.300% 2/12/21 | DWC2321 | 50,000.000 | 103.43 | 51,716.50 | 100.71 | 50,511.53 | 1.1 | 2.30 | 1,150.00 | 2.284 |
| | Ticker | Units | Unit Cost | Total Cost | Price | Market Value | Weight | Unit Income | Annual Income | Current Yield |

Taxable Funds - Bank Loan

Account Name: DESERT HOSPITAL RETIREMENT PLAN Account ID: XXX8600

HIGHMARK®
CAPITAL MANAGEMENT

As of: September 30, 2020

| | Ticker | Units | Unit Cost | Total Cost | Price | Market Value | Weight | Unit Income | Annual Income | Current Yield |
|--------------------------------------|---------|------------|-----------|--------------|--------|-----------------|--------|----------------|------------------|------------------|
| EATON VANCE FLT-RT HI INC R6 #1048 | ESFHX | .268 | 8.92 | 2.39 | 8.36 | 2.24 | .0 | .35 | .09 | 4.018 |
| Total for Taxable Funds - Bank Loan | 2011111 | .200 | 0.02 | 2.39 | 0.00 | 2.24 | .0 | .00 | .09 | 4.018 |
| Taxable Funds - High Yield | | | | | | | | | | |
| PIMCO HIGH YIELD,INSTL #108 | PHIYX | .016 | 8.75 | .14 | 8.75 | .14 | .0 | .42 | .01 | 7.143 |
| Total for Taxable Funds - High Yield | | | | .14 | | .14 | .0 | | .01 | 7.143 |
| Taxable Funds - Int Term | | | | | | | | | | |
| ISHARES MBS ETF | MBB | 233.000 | 108.15 | 25,199.12 | 110.40 | 25,723.20 | .5 | 2.49 | 579.94 | 2.255 |
| Total for Taxable Funds - Int Term | | | | 25,199.12 | | 25,723.20 | .5 | | 579.94 | 2.255 |
| Taxable Funds - Short Term | | | | | | | | | | |
| VNGRD ST TERM INVMT GRADE ADM #539 | VFSUX | 4,286.155 | 10.70 | 45,850.09 | 10.98 | 47,145.04 | 1.0 | .28 | 1,191.55 | 2.532 |
| Total for Taxable Funds - Short Term | | | | 45,850.09 | | 47,145.04 | 1.0 | | 1,191.55 | 2.532 |
| Taxable Funds - Ultra ST | | | | | | | | | | |
| VANGUARD ULT-S/T ADMIRAL FD #592 | VUSFX | 4,809.318 | 20.16 | 96,955.85 | 20.14 | 96,859.66 | 2.0 | .41 | 1,962.20 | 2.026 |
| Total for Taxable Funds - Ultra ST | | | | 96,955.85 | | 96,859.66 | 2.0 | | 1,962.20 | 2.026 |
| Total: Total Fixed Income | | | | 1,583,400.76 | | 1,636,812.95 | 34.1 | | 47,829.34 | 2.936 |
| Cash Equivalents | | | | | | | | | | |
| Cash - Money Market | | | | | | | | | | |
| FIRST AMERN GOVT OBLIG FD CL Z #3676 | FGZXX | 73,985.630 | 1.00 | 73,985.63 | 1.00 | 73,990.15 | 1.5 | .00 | 40.77 | .055 |
| Total for Cash - Money Market | | | | 73,985.63 | | 73,990.15 | 1.5 | | 40.77 | .055 |
| Total: Cash Equivalents | | | | 73,985.63 | | 73,990.15 | 1.5 | | 40.77 | .055 |
| Total | | | | 4,060,719.62 | | 4,794,746.94 | 100.0 | | 106,948.52 | 2.235 |



DESERT HEALTHCARE DISTRICT XXX4730 09/30/2020

Investment Objective: FIXED INCOME MANAGEMENT Investment Officer: KEITH STRIBLING

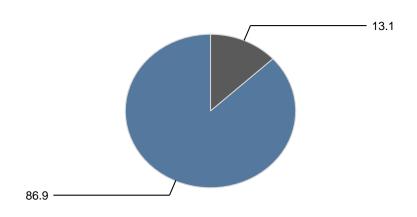
Reporting Period Ending: September 30, 2020 Account ID: XXX4730



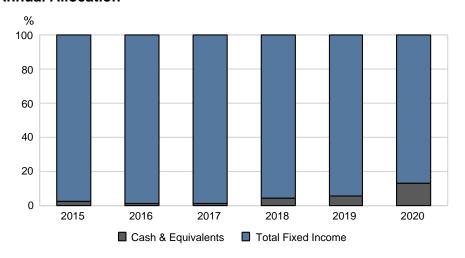
Asset Allocation Summary

Market Value by Asset Class

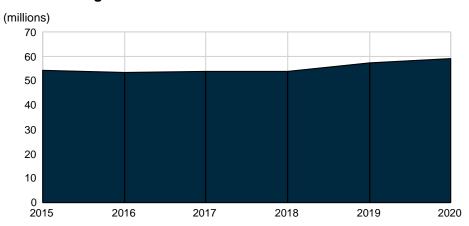
| | Market Value | % of Mkt Val |
|----------------------|--------------|-----------------|
| ■ Total Fixed Income | 51,399,349 | 86.9 |
| Cash & Equivalents | 7,774,894 | 13.1 |
| Total | 59,174,243 | 100.0 |



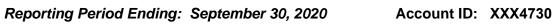
Annual Allocation



Annual Ending Market Values





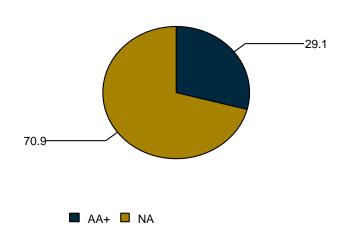




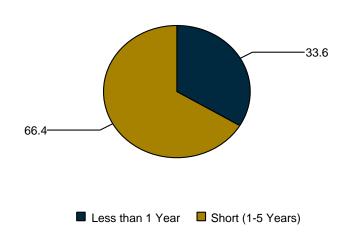
Fixed Income Analysis - Individual Holdings

| | 09/30/2020 | 06/30/2020 | 09/30/2019 | 09/30/2018 | 09/30/2017 |
|-------------------|------------|------------|------------|------------|------------|
| Duration | 1.41 | 1.57 | 1.81 | 2.37 | 2.17 |
| Coupon | 2.09 | 2.10 | 2.15 | 2.34 | 2.66 |
| Yield to Maturity | .23 | .29 | 1.71 | 2.80 | 1.73 |
| Maturity | 1.43 | 1.60 | 1.85 | 2.44 | 2.23 |
| Current Yield | 2.04 | 2.04 | 2.12 | 2.36 | 2.62 |
| | | | | | |
| Face Amount | 49,800,000 | 52,800,000 | 51,800,000 | 52,800,000 | 52,800,000 |
| Market Value | 51,153,951 | 54,366,920 | 52,329,560 | 52,094,874 | 53,462,787 |
| Cost | 49,911,495 | 52,930,183 | 51,984,856 | 53,346,065 | 54,568,150 |

Quality Allocation by Market Value



Maturity Allocation by Market Value



Account ID: XXX4730



Summary Investment Performance

As of: September 30, 2020

| Paginning Market Value | 4 967 7E6 00 |
|---------------------------|----------------|
| Beginning Market Value | 4,867,756.00 |
| Beginning Accrued Income | 29,993.00 |
| Beginning Portfolio Value | 4,897,749.00 |
| Contributions | 80,134,966.76 |
| Withdrawals | -51,466,988.76 |
| Income Earned | 39,566,166.13 |
| Gain/Loss | -13,957,649.97 |
| Ending Market Value | 58,928,789.87 |
| Ending Accrued Income | 245,453.29 |
| Ending Portfolio Value | 59,174,243.16 |
| Total Earnings | 25,608,516.16 |

Performance

| Cash Equivalents | 1.88 |
|-------------------------|------|
| Total Fixed Income | 3.29 |
| Total Managed Portfolio | 3.22 |

Account ID: XXX4730



Performance Report

As of: September 30, 2020

| | Market Value | 3 Months | 1 Year | 3 Years | 5 Years | 10 Years | 20 Years | Inception to Date 07/01/1998 |
|---------------------------------------|--------------|----------|--------|---------|---------|----------|----------|------------------------------------|
| Cash & Equivalents | 7,774,894 | .01 | .76 | 1.46 | 1.05 | .54 | | |
| Lipper Money Market Funds Index | | .01 | .78 | 1.41 | .96 | .48 | 1.36 | 1.74 |
| Total Fixed Income | 51,399,349 | .11 | 3.40 | 2.68 | 1.90 | 1.38 | 3.03 | 3.29 |
| BBG Barclays 1-3 Yr US Govt. Bd Index | | .10 | 3.62 | 2.66 | 1.82 | 1.30 | 2.83 | 3.08 |
| Total Managed Portfolio | 59,174,243 | .10 | 3.21 | 2.57 | 1.83 | 1.33 | 2.96 | 3.22 |
| Total Account Net of Fees | 59,174,243 | .05 | 3.01 | 2.37 | 1.63 | 1.13 | 2.76 | 3.02 |

Account ID: XXX4730



Holdings Report w/ Yield and Income

As of: September 30, 2020

| Total Fixed Income | Ticker | Units | Unit Cost | Total Cost | Price | Market Value | Weight | Unit Income | Annual Income | Current Yield |
|--------------------------------------|-----------|---------------|-----------|---------------|--------|-----------------|--------|----------------|------------------|------------------|
| Taxable FX- US Govt Agcy | | | | | | | | | | |
| FHLB CONS BD 1.875% 11/29/21 | FCB1821 | 1,000,000.000 | 99.56 | 995,643.00 | 102.00 | 1,026,334.17 | 1.7 | 1.88 | 18,750.00 | 1.838 |
| FEDERAL HOME LOAN 2.750% 6/10/22 | FHL2722 | 1,000,000.000 | 99.68 | 996,760.00 | 104.40 | 1,052,519.17 | 1.8 | 2.75 | 27,500.00 | 2.634 |
| FHLB BDS 3.625% 6/11/21 | FB33621A | 1,000,000.000 | 101.44 | 1,014,367.84 | 102.41 | 1,035,126.39 | 1.7 | 3.63 | 36,250.00 | 3.540 |
| FEDERAL HOME LOAN BA 3.250% 6/09/23 | FHL3223H | 1,000,000.000 | 101.08 | 1,010,762.11 | 108.05 | 1,090,561.11 | 1.8 | 3.25 | 32,500.00 | 3.008 |
| FNMA MTN 1.875% 12/28/20 | FM11820D | 2,000,000.000 | 100.28 | 2,005,556.96 | 100.41 | 2,017,787.50 | 3.4 | 1.88 | 37,500.00 | 1.867 |
| FNMA NTS 1.250% 5/06/21 | FN11221B | 1,500,000.000 | 100.03 | 1,500,521.59 | 100.66 | 1,517,437.08 | 2.6 | 1.25 | 18,750.00 | 1.242 |
| FNMA NTS 2.000% 1/05/22 | FN22022D | 1,000,000.000 | 100.03 | 1,000,268.74 | 102.38 | 1,028,617.78 | 1.7 | 2.00 | 20,000.00 | 1.953 |
| FNMA NTS 1.875% 4/05/22 | FN11822 | 2,000,000.000 | 97.15 | 1,942,935.84 | 102.63 | 2,070,993.33 | 3.5 | 1.88 | 37,500.00 | 1.827 |
| FNMA NT 2.000% 11/30/20 | FN22020AC | 1,000,000.000 | 100.36 | 1,003,600.60 | 100.31 | 1,009,822.22 | 1.7 | 2.00 | 20,000.00 | 1.994 |
| FHLMC NTS 2.375% 1/13/22 | FN22322 | 2,000,000.000 | 100.90 | 2,018,087.69 | 102.89 | 2,068,031.67 | 3.5 | 2.38 | 47,500.00 | 2.308 |
| FEDERAL HOME LN MTG 2.750% 6/19/23 | FHL2723A | 1,000,000.000 | 98.83 | 988,303.00 | 106.76 | 1,075,391.67 | 1.8 | 2.75 | 27,500.00 | 2.576 |
| Total for Taxable FX- US Govt Agcy | | | | 14,476,807.37 | | 14,992,622.09 | 25.3 | | 323,750.00 | 2.174 |
| | | | | | | | | | | |
| Taxable Fixed - US Treas | | | | | | | | | | |
| US TREAS NTS 1.875% 7/31/22 | UTN0022C | 1,000,000.000 | 100.55 | 1,005,469.69 | 103.20 | 1,035,108.97 | 1.7 | 1.88 | 18,750.00 | 1.817 |
| US TREAS NTS 1.625% 8/31/22 | UTN1622B | 2,000,000.000 | 100.43 | 2,008,639.27 | 102.86 | 2,060,043.15 | 3.5 | 1.63 | 32,500.00 | 1.580 |
| US TREAS NTS 1.875% 9/30/22 | UTN0022D | 2,000,000.000 | 100.25 | 2,004,963.02 | 103.48 | 2,069,723.02 | 3.5 | 1.88 | 37,500.00 | 1.812 |
| US TREAS NTS 2.000% 10/31/22 | UTN0122B | 1,000,000.000 | 99.78 | 997,812.50 | 103.89 | 1,047,239.57 | 1.8 | 2.00 | 20,000.00 | 1.925 |
| US TREAS NTS 2.375% 1/31/23 | UTN0023C | 2,000,000.000 | 98.76 | 1,975,156.25 | 105.21 | 2,112,222.72 | 3.6 | 2.38 | 47,500.00 | 2.257 |
| US TREAS NTS 2.750% 4/30/23 | UST0023A | 1,000,000.000 | 99.72 | 997,226.56 | 106.70 | 1,078,538.15 | 1.8 | 2.75 | 27,500.00 | 2.577 |
| UNITED STATES TREAS 2.750% 5/31/23 | UST2823 | 1,000,000.000 | 99.71 | 997,070.31 | 106.93 | 1,078,526.30 | 1.8 | 2.75 | 27,500.00 | 2.572 |
| UNITED STATES TREA NTS 1.75% 7/31/21 | UST1721 | 2,500,000.000 | 100.36 | 2,508,883.09 | 101.35 | 2,541,070.92 | 4.3 | 1.75 | 43,750.00 | 1.727 |
| US TREAS NTS 2.125% 1/31/21 | UTN2121 | 1,000,000.000 | 100.56 | 1,005,599.81 | 100.66 | 1,010,220.16 | 1.7 | 2.13 | 21,250.00 | 2.111 |
| US TREAS NTS 2.000% 2/28/21 | UTN2021A | 2,000,000.000 | 100.14 | 2,002,701.90 | 100.78 | 2,019,045.41 | 3.4 | 2.00 | 40,000.00 | 1.985 |
| US TREAS NTS 2.250% 3/31/21 | UTN2221 | 1,000,000.000 | 100.53 | 1,005,341.05 | 101.07 | 1,010,721.81 | 1.7 | 2.25 | 22,500.00 | 2.226 |
| US TREAS NTS 2.125% 9/30/21 | UTN2121B | 1,500,000.000 | 101.14 | 1,517,133.27 | 101.98 | 1,529,847.57 | 2.6 | 2.13 | 31,875.00 | 2.084 |
| US TREAS NTS 2.000% 10/31/21 | UTN2021D | 1,000,000.000 | 100.22 | 1,002,228.68 | 102.01 | 1,028,449.57 | 1.7 | 2.00 | 20,000.00 | 1.961 |
| US TREAS NTS 2.125% 12/31/21 | | 1,800,000.000 | 100.71 | 1,812,845.97 | 102.48 | 1,854,252.44 | 3.1 | 2.13 | 38,250.00 | 2.074 |

Account ID: XXX4730

As of: September 30, 2020



| | Ticker | Units | Unit Cost | Total Cost | Price | Market Value | Weight | Unit Income | Annual Income | Current Yield |
|------------------------------------|----------|---------------|-----------|---------------|--------|-----------------|--------|----------------|------------------|------------------|
| US TREAS NTS 1.750% 2/28/22 | UTN1722A | 1,000,000.000 | 100.41 | 1,004,062.50 | 102.29 | 1,024,388.62 | 1.7 | 1.75 | 17,500.00 | 1.711 |
| US TREAS NTS 2.625% 11/15/20 | UTN2620A | 1,000,000.000 | 100.83 | 1,008,294.06 | 100.31 | 1,012,985.08 | 1.7 | 2.63 | 26,250.00 | 2.617 |
| US TREAS NTS 3.125% 5/15/21 | UTN3221 | 1,000,000.000 | 101.07 | 1,010,674.02 | 101.88 | 1,030,553.67 | 1.7 | 3.13 | 31,250.00 | 3.067 |
| US TREAS NTS 1.625% 5/31/23 | UTN1623A | 1,000,000.000 | 100.21 | 1,002,109.38 | 103.95 | 1,044,911.07 | 1.8 | 1.63 | 16,250.00 | 1.563 |
| US TREAS NTS 2.125% 8/15/21 | UTN2521 | 1,000,000.000 | 98.93 | 989,296.88 | 101.74 | 1,020,133.99 | 1.7 | 2.13 | 21,250.00 | 2.089 |
| US TREAS NTS 1.250% 7/31/23 | UTN1223 | 1,500,000.000 | 102.53 | 1,537,910.16 | 103.10 | 1,549,628.97 | 2.6 | 1.25 | 18,750.00 | 1.212 |
| US TREAS NTS 2.000% 2/15/22 | UTN2022 | 1,000,000.000 | 100.59 | 1,005,873.05 | 102.57 | 1,028,294.35 | 1.7 | 2.00 | 20,000.00 | 1.950 |
| US TREAS NTS 1.625% 10/31/23 | UTN1623B | 1,000,000.000 | 100.36 | 1,003,632.81 | 104.52 | 1,052,000.27 | 1.8 | 1.63 | 16,250.00 | 1.555 |
| US TREAS NTS 1.875% 3/31/22 | 33122 | 2,000,000.000 | 100.20 | 2,004,093.44 | 102.61 | 2,052,363.02 | 3.5 | 1.88 | 37,500.00 | 1.827 |
| US TREAS NTS 2.250% 4/30/21 | UTN2221A | 1,000,000.000 | 101.14 | 1,011,379.63 | 101.25 | 1,021,915.76 | 1.7 | 2.25 | 22,500.00 | 2.222 |
| US TREAS NTS 2.250% 7/31/21 | UTN2221B | 1,000,000.000 | 100.75 | 1,007,534.96 | 101.77 | 1,021,490.76 | 1.7 | 2.25 | 22,500.00 | 2.211 |
| US TREAS NTS 2.125% 6/30/22 | UTN2122 | 1,000,000.000 | 100.25 | 1,002,505.47 | 103.48 | 1,040,180.24 | 1.8 | 2.13 | 21,250.00 | 2.054 |
| US TREAS NTS 1.750% 5/31/22 | UTN1722C | 1,000,000.000 | 100.63 | 1,006,250.00 | 102.70 | 1,032,871.15 | 1.7 | 1.75 | 17,500.00 | 1.704 |
| Total for Taxable Fixed - US Treas | | | | 35,434,687.73 | | 36,406,726.71 | 61.5 | | 717,625.00 | 1.979 |
| Total: Total Fixed Income | | | | 49,911,495.10 | | 51,399,348.80 | 86.9 | | 1,041,375.00 | 2.036 |
| Cash Equivalents | | | | | | | | | | |
| Cash - Money Market | | | | | | | | | | |
| FIDELITY GOVT MMKT INST CL-I #57 | FIDGOV | 7,774,838.870 | 1.00 | 7,774,838.87 | 1.00 | 7,774,894.36 | 13.1 | .00 | 777.48 | .010 |
| Total for Cash - Money Market | | | | 7,774,838.87 | | 7,774,894.36 | 13.1 | | 777.48 | .010 |
| Total: Cash Equivalents | | | | 7,774,838.87 | | 7,774,894.36 | 13.1 | | 777.48 | .010 |
| Total | | | | 57,686,333.97 | | 59,174,243.16 | 100.0 | | 1,042,152.48 | 1.768 |



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