

DESERT HEALTHCARE DISTRICT									
FY 2020 - 2021 BUDGET									
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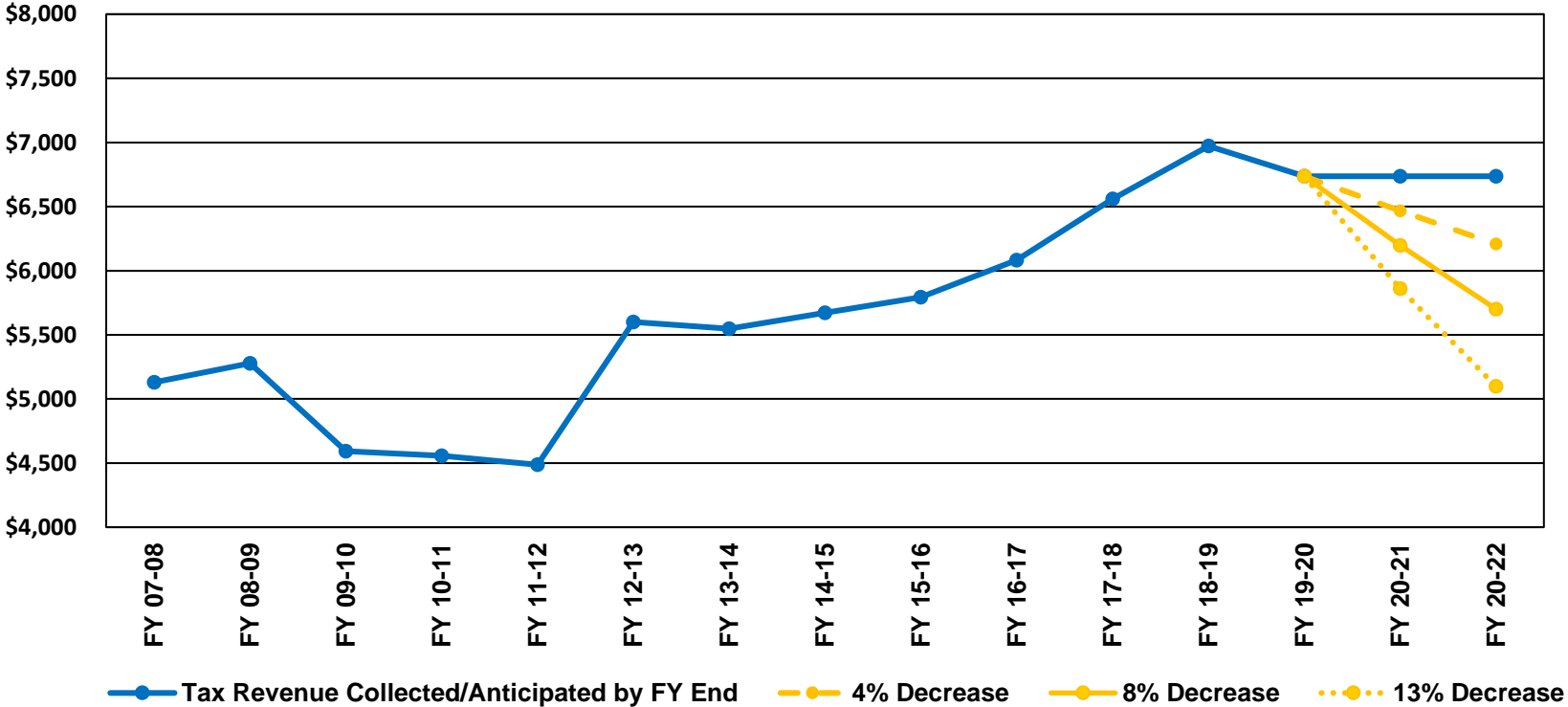
DESERT HEALTHCARE DISTRICT
FY 2020 - 2021 BUDGET
ASSUMPTIONS - MAJOR LINE ITEMS GREATER THAN \$50,000
7/1/2020 - 6/30/2021

G/L	Account Description	Preliminary Annual Projected Amount	Assumption
REVENUES			
4010	Property Tax	\$ 6,197,363	Assumes 8% decrease due to COVID-19 Pandemic - Case-Schiller and other sources predict possible 4% reduction, but could go deeper. 2009-2011 Recession experienced 13% reduction.
4220	Interest Income - FRF	\$ 1,043,577	VP - Senior Portfolio Mgr provided estimate - decrease 10%
9999-1	Unrealized Gain FRF	\$ 400,000	Investment portfolio's unrealized gains
		\$ 1,443,577	Net Interest Income
4501	Other Income	\$ 11,400	Airways rental
4505	LPMP - Rental Income	\$ 860,062	Average \$72k per month - Assuming 5% reduction if tenants affected by COVID-19
4509-11	LPMP - CAM Income	\$ 328,468	CAM charges to tenants to cover common area expenses - \$.62 per sq ft. - 5% reduction
EXPENSES			
Desert Healthcare District			
5110	Salary and Wages	\$ 1,363,745	See Directors and Employees Expenses for details. Pg 8
5111	Allocation to LPMP-CC(20%)&MP(25%)+OH	\$ (61,995)	Allocation of CAO and Accounting Support & Admin to LPMP
5115	Allocation to CalFresh & NEOPB	\$ (90,847)	Allocation of CalFresh Director and Accounting Admin payroll and benefits to NEOPB grant
5112	Vacation and sick pay accrual	\$ 120,000	Accrual for earned vacation and sickpay
5114/5119	Alloc to Foundation - All Staff	\$ (463,528)	District staff allocation of payroll and benefits to Foundation to provides services
5131	Benefit Premiums - Staff	\$ 201,534	See Directors and Employees Expenses for details. Pg 8
5145	Retirement Plan	\$ 94,174	Staff Retirement Plan - 8% employer contribution to 401(a) plan
5211	Active Directors - Health Ins	\$ 70,002	See Directors and Employees Expenses for details. Pg 8
6120	Bank & Investment Fees	\$ 118,000	Approximately the amount charged for FYE 6/30/2020 - \$.002 of Avg invest balance
6125/6126	Depreciation	\$ 194,864	Office equipment, Software and Parking lot/Solar Panels depreciation
6516	Professional Fees	\$ 926,376	Utilize independent contractors to provide professional project oversight skills, hospital lease consulting, and District Community Health Needs Assessment, and other professional services.
6560	Legal - General	\$ 180,000	Legal fees for operational coverage, potential litigation, and policy review
6725	RPP Contributions Accrual	\$ 90,000	Pension Expenses for Retirement Protection Plan
7010	Community investments - Grants	\$ 4,000,000	See detail grants/programs schedule - Pg 11
Las Palmas Medical Plaza			
6425	Building Depreciation	\$ 240,000	40 year Depreciation period
6426	Tenant Improv - Amortization	\$ 202,000	Tenant Improvements amortized over life of each tenant's lease

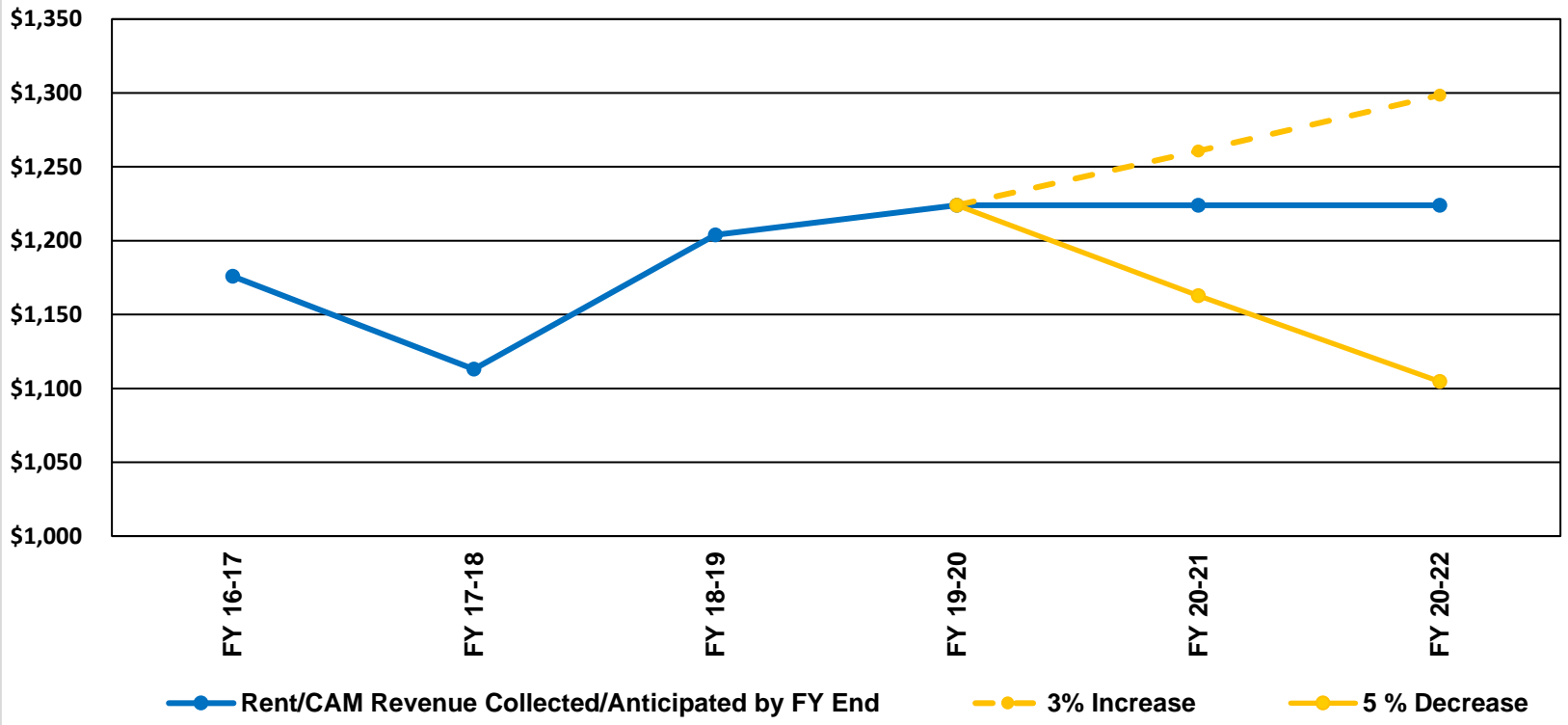
DESERT HEALTHCARE DISTRICT
FY 2020 - 2021 BUDGET
ASSUMPTIONS - MAJOR LINE ITEMS GREATER THAN \$50,000
7/1/2020 - 6/30/2021

G/L	Account Description	Preliminary Annual Projected Amount	Assumption
6440	Professional Fees Expense	\$ 125,660	Property maintenance company - includes prevailing wage
6475	Property Taxes - Las Palmas	\$ 72,100	District is billed for the property tax and incorporates the tax in the CAM based on sq. ft.of suite
6485	Security	\$ 86,000	Security coverage 18 hrs per day Mon-Fri
CASH FLOW			
<u>Cash Receipts:</u>			
	Property Taxes	\$ 6,197,363	Assumes 8% decrease due to COVID-19 Pandemic - Case-Schiller and other sources predict possi
	Interest - NET	\$ 1,443,577	VP - Senior Portfolio Mgr provides estimate
	LPMP	\$ 1,208,344	Rental and Common Area Maintenance
	Other Income	\$ 116,400	NEOPB revenue, Airways rental, and SCE Solar rebate
	Due from DHCF - Expense Allocation	\$ 463,528	Allocation of District staff expense to perform Foundation business
<u>Cash Disbursements:</u>			
	Operations	\$ 4,152,791	See Statement of Operations - Excludes non-cash items i.e. depreciation and amortization
	Existing liabilities - Proj for disbursement	\$ 100,000	Projected liabilities as of 6/30/18 excluding grants
	Program/Grant Payments - Existing	\$ 2,718,150	See Grants cash flow statement. Pg 9-11
	Program/Grant Payments - FY2019-20	\$ 4,084,000	See Grants cash flow statement. Pg 9-11
<u>LPMP:</u>			
	Normal recurring expenses	\$ 648,960	See Statement of Operations for details. Pg7
	Bldg & Tenant Improvements	\$ 410,000	Various - including interior firesprinkler system, suite renovations, equipment replacement, lease renewals and TI's for new tenants

COVID-19 Estimated Tax Revenue Impact (in thousands)



COVID-19 Estimated LPMP Rent/CAM Revenue Impact (in thousands)



DESERT HEALTHCARE DISTRICT						
CASH FLOW PROJECTION						
FY 2020 - 2021 BUDGET						
7/1/2020 - 6/30/2021						
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total	
Beginning Cash/Investment Balance:	\$ 62,962,332	\$ 61,349,429	\$ 60,614,598	\$ 60,840,656	\$ 62,962,332	
Cash Receipts:						
Property Taxes	451,330	1,165,374	2,169,077	2,950,484	6,736,264	
Interest	260,894	260,894	260,894	260,894	1,043,577	
LPMP	297,232	297,232	297,232	297,232	1,188,930	
Due from Desert Healthcare Foundation-Exp Allocation	115,882	115,882	115,882	115,882	463,528	
Other Income - NEOPB grant, Airways, Etc	29,100	29,100	29,100	29,100	116,400	
Total Receipts	1,154,438	1,868,482	2,872,186	3,653,592	9,548,699	
Cash Disbursements:						
Ops-net of Deprec/amort/grants	992,748	1,062,894	1,017,581	1,079,568	4,152,791	
Existing Liabilities Exclg Grants	100,000	-	-	-	100,000	
Existing Grant/Prog Payments	343,856	244,681	332,810	1,796,805	2,718,150	
Programs and Grants payments	1,021,000	1,021,000	1,021,000	1,021,000	4,084,000	
Capital Equipment Reqmnts:						
Computer/Office Furn/Other	15,000	5,000	5,000	5,000	30,000	
Computer/Office Furn/Other-East Valley Office	30,000	5,000	5,000	5,000	45,000	
LPMP:						
Normal recurring-Operations	162,240	162,240	162,240	162,240	648,960	
Tenant/building Improvements - normal recurring	102,498	102,498	102,498	102,506	410,000	
Total Cash Disbursements	\$ 2,767,342	\$ 2,603,313	\$ 2,646,128	\$ 4,172,119	\$ 12,188,901	
Ending Cash/Investment Balance	\$ 61,349,429	\$ 60,614,598	\$ 60,840,656	\$ 60,322,129	\$ 60,322,129	

DESERT HEALTHCARE DISTRICT									
FY 2020 - 2021 BUDGET									
STATEMENT OF INCOME AND EXPENSE INCLUDING LPMP									
7/1/2020 - 6/30/2021									
	Budget	Projected	Budget					Budget	Inc(Dec)
	Fiscal Yr	6/30/20	VS					Fiscal Yr	Budget
	FYE 6/30/20	Balance	Proj	Qtr 1	Qtr 2	Qtr 3	Qtr 4	2020-2021	Vs Proj
								Total	Prior Yr
INCOME									
4010 · Property Tax Revenues	6,736,264	6,736,260	(4)	1,549,341	1,549,341	1,549,341	1,549,341	6,197,363	(538,897)
4220 · Unrestricted Interest Income - FRF	1,275,000	1,159,530	(115,470)	260,894	260,894	260,894	260,894	1,043,577	(115,953)
9999-1 · Unrealized Gain or (Loss) FRF	100,000	959,534	859,534	100,000	100,000	100,000	100,000	400,000	(559,534)
Net Investment Income - FRF	1,375,000	2,119,064	744,064	360,894	360,894	360,894	360,894	1,443,577	(675,487)
4330 · Collection Agency Recoveries	-	215	215	-	-	-	-	-	(215)
4350 · Rental - Airways	21,000	23,320	2,320	5,250	5,250	5,250	5,250	21,000	(2,320)
4405 · Grant Income - NEOPB/CalFresh	100,500	47,591	(52,909)	21,000	21,000	21,000	21,000	84,000	36,409
4505-4513 · LPMP - Rental Income	1,224,250	993,448	(230,802)	297,232	297,232	297,232	297,232	1,188,930	195,482
4501 · Other Income	11,400	9,000	(2,400)	2,850	2,850	2,850	2,850	11,400	2,400
Total Income	9,468,414	9,928,898	460,485	2,236,567	2,236,567	2,236,567	2,236,567	8,946,270	(982,628)
EXPENSES									
5110 · Salaries and Wages	1,118,234	846,197	(272,037)	306,343	367,472	318,429	371,501	1,363,745	517,548
5111-Alloc to LPMP-CC(20%)&MP(25%)+OH	(61,014)	(61,014)	(0)	(15,499)	(15,499)	(15,499)	(15,499)	(61,995)	(981)
5115 - Alloc to CalFresh-Coordinator & Account	(87,465)	(40,179)	47,286	(22,712)	(22,712)	(22,712)	(22,712)	(90,847)	(50,667)
5119 - Alloc to FND-RSS.CVHIP	(28,579)	(21,697)	6,882	(4,294)	(4,294)	(4,294)	(4,294)	(17,177)	4,519
5112 - Accrued vacation/sick -	90,000	120,115	30,115	30,000	30,000	30,000	30,000	120,000	(115)
5114 - Alloc Foundation -PR & Benefits	(305,670)	(305,676)	(6)	(111,588)	(111,588)	(111,588)	(111,588)	(446,351)	(140,675)
5120 · Payroll Tax Expense	85,545	73,697	(11,848)	23,435	28,112	24,360	28,420	104,327	30,629
5131 · Benefit Premiums	151,353	129,214	(22,139)	48,785	48,785	51,982	51,982	201,534	72,320
5135 · Reimbursements/Co-Payments	27,000	15,367	(11,633)	9,000	9,000	9,000	9,000	36,000	20,633
5140 · Workers Comp	11,741	12,933	1,192	3,217	3,858	3,344	3,901	14,319	1,386
5145 - Retirement Plan Expense	65,608	43,179	(22,429)	17,296	20,994	25,793	30,092	94,174	50,995
5160 · Education/Conferences - Staff	7,500	17,345	9,845	21,750	21,750	21,750	21,750	87,000	69,655
5211 · Health Insurance-BOD	70,008	48,026	(21,982)	17,501	17,501	17,501	17,501	70,002	21,976
5230 · BOD Meeting/Conference Expense	20,000	16,832	(3,168)	5,000	5,000	5,000	5,000	20,000	3,168
5235- Director Stipend Expense	50,400	23,747	(26,653)	13,230	13,230	13,230	13,230	52,920	29,173
5240 · BOD Catering Expense	7,000	8,431	1,431	2,125	2,125	2,125	2,125	8,500	69
5250 · BOD Mileage Reimbursement	2,500	1,569	(931)	625	625	625	625	2,500	931
5270 · BOD Election Fees	-	-	-	31,250	31,250	31,250	31,250	125,000	125,000
6110 - Payroll fees expense	2,500	2,029	(471)	625	625	625	625	2,500	471
6120 · Bank and Investment Fees	118,000	112,124	(5,876)	29,500	29,500	29,500	29,500	118,000	5,876
6125 · Depreciation Expense	15,000	11,826	(3,174)	3,500	3,500	3,500	3,500	14,000	2,174
6126 · Depreciation - Solar panels - Parking	180,864	180,864	-	45,216	45,216	45,216	45,216	180,864	-
6130 · Dues and Memberships	30,000	36,512	6,512	10,011	10,011	10,011	10,011	40,045	3,533
6220 · Ongoing InsuranceCoverage	18,000	21,498	3,498	7,250	7,250	7,250	7,250	29,000	7,502
6300 · Minor Equipment	500	-	(500)	125	125	125	125	500	500
6305 · CEO Auto Allowance	7,200	4,617	(2,583)	1,800	1,800	1,800	1,800	7,200	2,583
6306-Staff Auto Mileage Reimbursement	6,000	6,563	563	1,875	1,875	1,875	1,875	7,500	937
6309 · Personnel Expense	1,000	13,564	12,564	3,500	3,500	3,500	3,500	14,000	436
6310 · Miscellaneous Expense	500	111	(389)	125	125	125	125	500	389
6311 · Cell phone expense	9,312	5,380	(3,932)	2,328	2,328	2,328	2,328	9,312	3,932
6312 - Wellness Park Expense	1,000	-	(1,000)	250	250	250	250	1,000	1,000
6315 - Security Monitoring Expense	500	432	(68)	125	125	125	125	500	68
6325 - CEO Discretionary Fund	5,000	5,029	29	6,250	6,250	6,250	6,250	25,000	19,971
6343 · Postage Expense	5,000	1,165	(3,835)	1,250	1,250	1,250	1,250	5,000	3,835

DESERT HEALTHCARE DISTRICT									
FY 2020 - 2021 BUDGET									
STATEMENT OF INCOME AND EXPENSE INCLUDING LPMP									
7/1/2020 - 6/30/2021									
	Budget	Projected	Budget					Budget	Inc(Dec)
	Fiscal Yr	6/30/20	VS					Fiscal Yr	Budget
	FYE 6/30/20	Balance	Proj	Qtr 1	Qtr 2	Qtr 3	Qtr 4	2020-2021	Vs Proj
								Total	Prior Yr
6350 - Copier Rental/Fees	5,500	4,873	(627)	1,375	1,375	1,375	1,375	5,500	627
6351 - Travel Expense	11,000	20,499	9,499	5,000	5,000	5,000	5,000	20,000	(499)
6352 - Meals & Entertainment	7,000	9,915	2,915	2,625	2,625	2,625	2,625	10,500	585
6355 - Computer Services	45,302	22,286	(23,016)	11,326	11,326	11,326	11,326	45,302	23,016
6360 - Supplies	20,000	28,258	8,258	6,500	6,500	6,500	6,500	26,000	(2,258)
6380 - LAFCO Assessment	20,000	1,836	(18,164)	625	625	625	625	2,500	664
6405 - Office - Rent	7,800	9,500	1,700	6,300	6,300	6,300	6,300	25,200	15,700
6410 - Office - Utilities	5,000	-	(5,000)	1,250	1,250	1,250	1,250	5,000	5,000
6445 - Las Palmas Medical Plaza - Total	1,138,774	992,273	(146,501)	293,876	293,876	293,876	293,876	1,175,504	183,230
6516 - Professional Services	840,000	411,771	(428,229)	231,594	231,594	231,594	231,594	926,376	514,605
6520 - Annual Audit Fee	18,478	18,750	272	3,938	3,938	3,938	3,938	15,750	(3,000)
6530 - PR/Communications/Website	86,500	68,790	(17,710)	34,125	34,125	34,125	34,125	136,500	67,710
6560 - Legal Expense	240,000	168,540	(71,460)	45,000	45,000	45,000	45,000	180,000	11,460
6711 - Disability Administration Fees	3,222	-	(3,222)	-	-	-	-	-	-
6721 - Legal Expenses - Pension Plan	2,000	-	(2,000)	500	500	500	500	2,000	2,000
6725 - RPP Contributions Accrual	120,000	120,000	-	22,500	22,500	22,500	22,500	90,000	(30,000)
6728 - Pension Audit Fee	6,500	16,604	10,104	3,375	3,375	3,375	3,375	13,500	(3,104)
7010 - Programs/grants*	3,500,000	3,500,000	(0)	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000	500,000
7027 - Grant Expense - NEOPB/CalFresh	100,500	47,591	(52,909)	21,000	21,000	21,000	21,000	84,000	36,409
Total Expenses	7,802,114	6,771,286	(1,030,828)	2,180,102	2,250,247	2,204,934	2,266,922	8,902,204	2,130,918
Net Income(Loss)	1,666,300	3,157,612	1,491,312	56,466	(13,680)	31,633	(30,354)	44,065	(3,113,547)
EBITA	2,327,164							703,478	
Cash Flow - Add back:									
LPMP - Depreciation	465,000	448,783	(16,217)	131,636	131,636	131,636	131,636	526,544	77,760
6725 - RPP Contributions Accrual	120,000	120,000		22,500	22,500	22,500	22,500	90,000	(30,000)
Grants - Separate line item	3,500,000	3,500,000	(0)	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000	500,000
District - Depreciation/Amort	195,864	11,826	(184,038)	48,716	48,716	48,716	48,716	194,864	183,038
Payroll Alloc - LPMP-Add back	(61,014)	(61,014)	(0)	(15,499)	(15,499)	(15,499)	(15,499)	(61,995)	(981)
Total	4,219,850	4,019,595	(200,255)	1,187,353	1,187,353	1,187,353	1,187,353	4,749,413	729,818
District Inclg LPMP Net Cash Flow	3,582,264	2,751,691	(830,573)	992,748	1,062,894	1,017,581	1,079,568	4,152,791	1,401,101

LAS PALMAS MEDICAL PLAZA									
FY 2020 - 2021 BUDGET									
STATEMENT OF INCOME AND EXPENSE									
7/1/2020 - 6/30/2021									
		Proj	Budget					Budget	Inc(Dec)
	Budget	6/30/20	VS					Fiscal Yr	Budget
	FYE 6/30/20	Balance	Proj	Qtr 1	Qtr 2	Qtr 3	Qtr 4	2020-2021	Vs Proj
								Total	Prior Yr
INCOME									
4505 · LPMP - Rental Income	879,450	717,247	(162,203)	215,015	215,015	215,015	215,015	860,062	142,815
4510 · LPMP - CAM Income-Billed	344,400	276,201	(68,199)	82,117	82,117	82,117	82,117	328,468	52,267
4513 · LPMP - Misc Income	400	-	(400)	100	100	100	100	400	400
Total Income	1,224,250	993,448	(230,802)	297,232	297,232	297,232	297,232	1,188,930	195,482
EXPENSES									
6420 · Insurance	13,000	22,550	9,550	8,250	8,250	8,250	8,250	33,000	10,450
6424 · Parking lot replacement - Deprec	0	22,549	22,549	5,637	5,637	5,637	5,637	22,549	(0)
6425 · Building - Depreciation Expense	260,000	235,262	(24,738)	60,000	60,000	60,000	60,000	240,000	4,738
6426 · Tenant Improv - Depreciation	205,000	190,972	(14,028)	50,500	50,500	50,500	50,500	202,000	11,028
6427 · HVAC Maintenance	16,000	13,365	(2,635)	4,000	4,000	4,000	4,000	16,000	2,635
6428 · Roof Repairs	2,500	-	(2,500)	625	625	625	625	2,500	2,500
6431 · Building - Interior	10,000	2,600	(7,400)	2,500	2,500	2,500	2,500	10,000	7,400
6432 · Plumbing - Interior	4,000	3,832	(168)	1,000	1,000	1,000	1,000	4,000	168
6433 · Plumbing - Exterior	2,500	-	(2,500)	625	625	625	625	2,500	2,500
6434 · Alloc-Internal Property Managmnt	61,014	61,014	0	15,499	15,499	15,499	15,499	61,995	981
6435 · Bank Charges	12,500	13,384	884	3,375	3,375	3,375	3,375	13,500	116
6437 · Utilities - Vacant Units	2,500	684	(1,816)	250	250	250	250	1,000	316
6439 · Deferred Maintenance Repairs	6,000	19,640	13,640	2,500	2,500	2,500	2,500	10,000	(9,640)
6440 · Professional Fees Expense	125,660	128,904	3,244	31,415	31,415	31,415	31,415	125,660	(3,244)
6441 · Legal	1,000	-	(1,000)	250	250	250	250	1,000	1,000
6458 · Elevators - Contract	12,000	10,482	(1,518)	3,000	3,000	3,000	3,000	12,000	1,518
6460 · Exterminating Services	5,000	2,773	(2,227)	1,000	1,000	1,000	1,000	4,000	1,227
6463 · Landscaping	160,000	38,455	(121,545)	42,500	42,500	42,500	42,500	170,000	131,545
6467 · Lighting	10,000	3,000	(7,000)	1,500	1,500	1,500	1,500	6,000	3,000
6468 · Maint. General	1,000	-	(1,000)	250	250	250	250	1,000	1,000
0000 · Marketing	17,000	5,462	(11,538)	3,750	3,750	3,750	3,750	15,000	9,538
6475 · Property Taxes	72,100	72,000	(100)	18,025	18,025	18,025	18,025	72,100	100
6476 · Signage Expense	1,500	663	(837)	375	375	375	375	1,500	837
6480 · Rubbish Removal Medical Waste	17,300	18,674	1,374	4,750	4,750	4,750	4,750	19,000	326
6481 · Rubbish Removal	27,000	26,721	(279)	6,750	6,750	6,750	6,750	27,000	279
6482 · Utilities/Electricity/Exterior	7,500	6,351	(1,149)	1,875	1,875	1,875	1,875	7,500	1,149
6484 · Utilities - Water (Exterior)	8,500	5,519	(2,981)	1,875	1,875	1,875	1,875	7,500	1,981
6485 · Security	77,000	85,255	8,255	21,500	21,500	21,500	21,500	86,000	745
6490 · Miscellaneous	1,200	2,162	962	300	300	300	300	1,200	(962)
Total Expenses	1,138,774	992,273	(146,501)	293,876	293,876	293,876	293,876	1,175,504	183,230
Net Income	85,476	1,175	(84,302)	3,357	3,357	3,357	3,357	13,426	
Non-Cash and other items:									
Depreciation	465,000	448,783	(16,217)	116,137	116,137	116,137	116,137	464,549	
Total Depreciation/Payroll alloc	526,014	509,797	(16,217)	131,636	131,636	131,636	131,636	526,544	
Net Cash Flow for expenses	612,760	482,476	(130,284)	162,240	162,240	162,240	162,240	648,960	
Total cash provided	611,490	510,972	(100,518)					539,970	

DESERT HEALTHCARE DISTRICT									
DIRECTORS AND EMPLOYEE EXPENSES - BUDGET 2020-2021									
HEALTH AND OTHER HEALTH RELATED INCLUDING INSURANCE EXPENSES									
7/1/2020 - 6/30/2021									
Employee Name	Job Title	FT		Annual Wage	QTR 1	QTR 2	QTR 3	QTR 4	Total Wages
# of Payrolls					6	7	6	7	26
Conrado Barzaga	Chief Executive Officer	FT		\$ 215,000	\$ 49,615	\$ 57,885	\$ 49,615	\$ 57,885	\$ 215,000
Chris Christensen	Chief Administration Officer	FT	*	\$ 173,250	\$ 39,981	\$ 46,644	\$ 39,981	\$ 46,644	\$ 173,250
Donna Craig	Chief Program Officer	FT	*	\$ 125,000	\$ 28,846	\$ 33,654	\$ 28,846	\$ 33,654	\$ 125,000
Alejandro Espinoza	Program Officer & Outreach Director	FT	*	\$ 106,935	\$ 24,677	\$ 28,790	\$ 24,677	\$ 28,790	\$ 106,935
Will Dean	Director - Communications & Marketing	FT	*	\$ 105,000	\$ 24,231	\$ 28,269	\$ 24,231	\$ 28,269	\$ 105,000
Andrea Hayles	Special Assist to the CEO/Board Relations	FT	*	\$ 71,781	\$ 16,565	\$ 19,326	\$ 16,565	\$ 19,326	\$ 71,781
Eric Taylor	Accounting Manager	FT	*	\$ 65,000	\$ 15,000	\$ 17,500	\$ 15,000	\$ 17,500	\$ 65,000
Vanessa Smith	Special Programs & Projects Manager	FT	*	\$ 60,320	\$ 13,920	\$ 16,240	\$ 13,920	\$ 16,240	\$ 60,320
Meghan Kane	Program & Research Analyst	FT	*	\$ 68,000	\$ 15,692	\$ 18,308	\$ 15,692	\$ 18,308	\$ 68,000
Erica Huskey	Administrative Assistant	FT	*	\$ 57,200	\$ 13,200	\$ 15,400	\$ 13,200	\$ 15,400	\$ 57,200
Ify Mordi - 07/06/2020	Senior Program Officer - Behavioral Health	FT		\$ 110,000	\$ 25,385	\$ 29,615	\$ 25,385	\$ 29,615	\$ 110,000
Vacant	Senior Development Officer	FT		\$ 90,000	\$ 20,769	\$ 24,231	\$ 20,769	\$ 24,231	\$ 90,000
Vacant	Public Policy Analyst	FT		\$ 80,000	\$ 18,462	\$ 21,538	\$ 18,462	\$ 21,538	\$ 80,000
*Pool-5% Merit Increase				\$ 52,374	\$ -	\$ 10,072	\$ 12,086	\$ 14,101	\$ 36,259
Total					\$ 306,343	\$ 367,472	\$ 318,429	\$ 371,501	\$1,363,745
									Total District & Taxes & Benefits \$1,814,099
									Net District - Salaries \$1,282,157
									Net District - Net of Taxes & Benefits \$1,259,724
EMPLOYER									
FICA					18,993	22,783	19,743	23,033	\$ 84,552
MEDICARE					4,442	5,328	4,617	5,387	\$ 19,774
Total					\$ 23,435	\$ 28,112	\$ 24,360	\$ 28,420	\$ 104,327
BENEFITS - Excludes deductibles									
Health					37,917	37,917	40,571	40,571	\$ 156,976
ST/LT Disability/Life					5,559	5,559	5,837	5,837	\$ 22,792
Co-Power					5,309	5,309	5,574	5,574	\$ 21,766
Total					\$ 48,785	\$ 48,785	\$ 51,982	\$ 51,982	\$ 201,534
Copays/Deductibles - Employees					9,000	9,000	9,000	9,000	\$ 36,000
Workers Comp					3,217	3,858	3,344	3,901	\$ 14,319
401A Plan					17,296	20,994	25,793	30,092	\$ 94,174
DIRECTORS									
Active Directors	Approved at May 22, 2018 BOD meeting								
Premiums - up to \$10,000/Director					17,501	17,501	17,501	17,501	\$ 70,002
Stipend - \$105/meeting - up to 6 meetings/month					13,230	13,230	13,230	13,230	\$ 52,920
Total					30,731	30,731	30,731	30,731	\$ 122,922
Retired Directors									
Health - GASB 45 Accrual - Future Benefits accrued - Fully accrued					-				

DESERT HEALTHCARE DISTRICT									
SALARY RANGE - STAFF POSITION - BUDGET 2020-2021									
			BOD Approved Salary Range	Approved Salary FY19-20	Proposed FY 20-21				Proposed Salary
Job Title	FT/PT	Job Status			Title Change	Salary Range	Salary	Effective Dates	7/1/2020
Current					5% Merit Increase included on the Director and Employee Expenses tab				
Chief Executive Officer	FT	Exempt	175,000 - 225,000	\$ 215,000					
Chief Administration Officer	FT	Exempt	155,000 - 185,000	\$ 173,250					
Chief Program Officer	FT	Exempt	120,000 - 150,000	\$ 125,000					
Director - Communications & Marketing	FT	Exempt	95,000 - 125,000	\$ 105,000					
Program Officer & Outreach Director	FT	Exempt	95,000 - 125,000	\$ 106,935					
Special Assist to the CEO/Board Relations	FT	Non-Exempt	60,000 - 80,000	\$ 71,781					
Accounting Manager	FT	Non-Exempt	55,000 - 80,000	\$ 65,000					
Special Projects & Programs Manager	FT	Non-Exempt	55,000 - 75,000	\$ 60,320					
Program & Research Analyst	FT	Non-Exempt	65,000 - 85,000	\$ 68,000					
Administrative Assistant	FT	Non-Exempt	40,000 - 70,000	\$ 57,200					
Senior Program Officer - Behavioral Health	FT	Exempt	90,000 - 120,000	\$ 110,000					
Senior Development Officer	FT	Exempt	70,000 - 100,000						
Public Policy Analyst	FT	Exempt	60,000 - 90,000						

DESERT HEALTHCARE DISTRICT
CASH FLOW - PROGRAM DEPARTMENT - BY QUARTER
FY 2020 - 2021 BUDGET
7/1/2020 - 6/30/2021

	Total Open	2020 - 2021					2021 - 2022					
		Amount	Qtr1	Qtr2	Qtr3	Qtr4	Total	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total
Existing Grants for PHI:												
Existing Approved - Grants	\$ 10,595,770	\$ 343,856	\$ 244,681	\$ 332,810	\$ 1,796,805	\$ 2,718,150	\$ -	\$ 1,666,667	\$ -	\$ -	\$ -	\$ 1,666,667
Community Investments - Grants & Programs by FROM 2020-2021 Strategic Plan Goals:												
Program Area #1: Healthcare Infrastructure/Services	\$ 1,500,000	\$ 375,000	\$ 375,000	\$ 375,000	\$ 375,000	\$ 1,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Area #2: Behavior/Mental Health	\$ 500,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Area #3: Homelessness	\$ 500,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Area #4: Vital Human Services to People with Chronic Conditions	\$ 1,000,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 1,000,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Area #5: Economic Protection/Recovery/Food Security	\$ 500,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Grant Budget - Unallocated	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total New Grants/Programs/capital project	\$ 4,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 4,000,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Grand Total all Grants/Programs	\$ 14,595,770		\$ 1,244,681	\$ 1,332,810	\$ 2,796,805	\$ 6,718,150	\$ -	\$ 1,666,667	\$ -	\$ -	\$ -	\$ 1,666,667

DESERT HEALTHCARE DISTRICT								
CASH FLOW - PROGRAM DEPARTMENT								
FY 2020 - 2021 BUDGET								
7/1/2020 - 6/30/2021								
								Projected
								6/30/20
								Balance
								2020 - 2021
								Projected
								Balance
Existing Grants:	Name	Bal - Fwd	Qtr1	Qtr2	Qtr3	Qtr4	Total	6/30/2021
Grants:								
2014-MOU-BOD-11/21/13	Memo of Understanding CVAG CV Link Support	\$ 8,333,333	\$ -	\$ -	\$ -	\$ 1,666,667	\$ 1,666,667	\$ 6,666,666
2018-974-BOD-09-25-18	HARC - 2019 Coachella Valley Community Health Survey - 2 Yr	\$ 39,999	\$ -	\$ -	\$ 39,999	\$ -	\$ 39,999	\$ -
2019-985-BOD-03-26-19	Coachella Valley Volunteers in Medicine - Primary Healthcare & Support Services - 1 Yr	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2019-986-BOD-05-28-19	Ronald McDonald House Charities - Temporary Housing & Family Support Services - 1 Yr	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2019-997-BOD-05-28-19	Martha's Village & Kitchen - Homeless Housing With Wrap Around Services - 1 Yr	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2019-989-BOD-05-28-19	Pegasus Riding Academy - Cover the Hard Costs of Pegasus Clients - 1 Yr	\$ 10,954	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2019-994-BOD-05-28-19	One Future Coachella Valley - Mental Health College & Career Pathway Development - 2 Yr	\$ 463,750	\$ 157,500	\$ 78,750	\$ 157,500	\$ 70,000	\$ 463,750	\$ -
2019-1000-BOD-05-28-19	Voices for Children - Court Appointed Special Advocate Program - 1 Yr	\$ 2,400	\$ 2,400	\$ -	\$ -	\$ -	\$ 2,400	\$ -
2019-1017-BOD-09-24-19	Jewish Family Services - Case Management Services for Homeless Prevention - 1 Yr	\$ 9,000	\$ -	\$ 9,000	\$ -	\$ -	\$ 9,000	\$ -
2019-1023-BOD-10-22-19	CVRM - Transportation for Seniors & Homeless Hospital Discharge Referrals - 1 Yr	\$ 70,265	\$ 48,645	\$ 21,620	\$ -	\$ -	\$ 70,265	\$ -
2019-1021-BOD-11-26-19	Neuro Vitality Center - Community Based Adult Services Program - 6 Months	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2020-1045-BOD-03-24-20	FIND Food Bank - Ending Hunger Today, Tomorrow, and for a Lifetime - 1 Yr	\$ 311,069	\$ 90,311	\$ 90,311	\$ 90,311	\$ 40,138	\$ 311,069	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
New Grants	Desert Cancer Foundation	\$ 116,250	\$ 33,750	\$ 33,750	\$ 33,750	\$ 15,000	\$ 116,250	\$ -
	ABC Recovery	\$ 38,750	\$ 11,250	\$ 11,250	\$ 11,250	\$ 5,000	\$ 38,750	\$ -
	Remaining Grant Budget	\$ 1,200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 800,000	\$ 400,000
Total new grants - 3 month period ended 6/30/2020		\$ 1,238,750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Grand Total - Existing grants		\$ 10,595,770	\$ 343,856	\$ 244,681	\$ 332,810	\$ 1,796,805	\$ 2,718,150	\$ 6,666,666
Community Investments - Grants & Programs by FROM 2020-2021 Strategic Plan Goals:								
		Total Amount						
Allocations	Program Area #1: Healthcare Infrastructure/Services	\$ 1,500,000	\$ 375,000	\$ 375,000	\$ 375,000	\$ 375,000	\$ 1,500,000	
	Program Area #2: Behavior/Mental Health	\$ 500,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 500,000	
	Program Area #3: Homelessness	\$ 500,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 500,000	
	Program Area #4: Vital Human Services to People with Chronic Conditions	\$ 1,000,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 1,000,000	
	Program Area #5: Economic Protection/Recovery/Food Security	\$ 500,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 500,000	
	Grant Budget - Unallocated	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Total New Programs/Grants		\$ 4,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 4,000,000	
Grand Total - Programs/Grants		\$ 14,595,770	\$ 1,343,856	\$ 1,244,681	\$ 1,332,810	\$ 2,796,805	\$ 6,718,150	\$ 6,666,666

	A	B	C	D	E	F	G
1	DESERT HEALTHCARE DISTRICT						
2	PROJECTED FY2020-2021 GRANTS APPROVED BY BOARD OF DIRECTORS						
3	GRANTS BY QUARTER AND MONTHS						
4	7/1/2020 - 6/30/2021						
5							
6							
7		Total	2020-2021				
8		Amount	Qtr1	Qtr2	Qtr3	Qtr4	Total
9	Community Investments - Grants & Programs by FROM 2020-2021 Strategic Plan Goals:						
10							
11	Program Area #1: Healthcare Infrastructure/Services						
12	Grant Budget Allocation	\$ 1,500,000	\$ 375,000	\$ 375,000	\$ 375,000	\$ 375,000	\$ 1,500,000
13	Objectives: Provide core operating support for community actions that address SDH and improve health-related infrastructure						
14	1. Increased access to healthcare for traditionally underserved populations	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
15	2. Increased number of mobile and portable medical units	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
16	3. Increased capacity to serve patients through telehealth technology	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
17		\$ 1,500,000	\$ 375,000	\$ 375,000	\$ 375,000	\$ 375,000	\$ 1,500,000
18	Program Area #2: Behavior/Mental Health						
19	Grant Budget Allocation	\$ 500,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 500,000
20	Objectives: Explore how funds from the MHTSA can be leveraged						
21	1. Maintained number of mental health urgent care facilities (Crisis Stabilization Units)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
22	2. Increased tele-psych capacity to increase access to mental health services, aid in 5150s, and assist REACH & CREST teams	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
23	3. Increased number of educators that receive training/certification in Mental Health First Aid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
24	4. Increased number of college counselors to meet the standard of one counselor per 1,000 to 1,500 students	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
25	5. Increased number of peer mental health educators	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
26		\$ 500,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 500,000
27	Program Area #3: Homelessness						
28	Grant Budget Allocation	\$ 500,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 500,000
29	Objectives: Support the ongoing CVAG CVHEART activities						
30	1. Cooling Centers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
31	2. Case management/wraparound services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
32	3. Community Outreach	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
33		\$ 500,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 500,000
34							
35	Program Area #4: Vital Human Services to People with Chronic Conditions						
36	Grant Budget Allocation	\$ 1,000,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 1,000,000
37	Objectives: Provide support for respiratory and environmental health conditions, seniors, developmentally and physically disabled, other special needs, and chronic diseases such as diabetes, cancers, and end-stage renal failure						
38							
39	1. Maintained existing level of services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
40	2. Support organizations undergoing mergers & acquisitions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
41	3. Increase number of case managers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
42		\$ 1,000,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 1,000,000
43							
44							
45	Program Area #5: Economic Protection/Recovery/Food Security						
46	Grant Budget Allocation	\$ 500,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 500,000
47	Objectives: Support the ongoing efforts by collaborative partners						
48	1. Promote community collaborations and regional work around these efforts (caravans)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
49	2. Increase case management at food pantries through measurable food security. Self-sufficiency and quality of diet	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
50		\$ 500,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 500,000
51							
52	Grant Budget - Unallocated	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
53	TOTAL	\$ 4,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 4,000,000

Desert Healthcare District 2020-2021 Budget Detail		
4010 - Property Tax Revenues - 8% decrease from FY20 due to COVID-19		
\$	6,197,363	
Case-Schiller and other resources are currently projecting approximately 4% reduction but could go deeper if virus extends into the fall of 2020 and winter of 2021.		
Reduction in 2009-2010 (recession) = 13%		
due mostly real estate related-banks/mortgage companies		
Using 8% reduction to be conservative		
4220 - Unrestricted Interest Income - FRF		
Lower coupon rate (approx 2.5%)at purchase produces less interest income		
\$4M of maturities in 2021 with new purchases are anticipated to be at zero interest		
9999-1 Unrealized Gain (Loss) FRF		
Gain on investments is expected to be lower, but undetermined.		
5160 - Education/Conference - Staff		
\$	12,000	Educational seminars
\$	50,000	Clear Impact RBA training
\$	5,000	CEO Public Leadership Credential
\$	12,000	Staff Education Incentive Program
\$	8,000	Legislative Days, etc.
\$	87,000	
5230 - BOD meeting/conference expense		
\$	8,000	
\$	12,000	BOD Conference
\$	20,000	
5270 - BOD Election Fees		
\$	125,000	FYE 2021
6130 - Dues & Subscriptions		
\$	6,000	CSDA annual membership
\$	15,000	ACHD annual membership
\$	1,300	CPA license & associations
\$	3,500	Grantmakers of SoCal
\$	5,000	PolicyMap
\$	645	American Public Health Association
\$	3,600	Guidestar Pro
\$	5,000	Other
\$	40,045	
6305 - CEO/COO Auto Allowance		
\$	7,200	CEO - 600/month
\$	7,200	
6311 - Cell Phone Expense		
\$	7,812	Current Bill
\$	1,500	Misc
\$	9,312	
6325 - CEO Discretionary Fund		
\$	25,000	CEO Discretion
6351 - Travel Expense		
\$	20,000	Travel for staff and BOD to conferences
6352 - Meals & Entertainment Expense		
\$	8,000	Conferences/CEO lunch engagements
\$	2,500	Holiday Celebration
\$	10,500	

Desert Healthcare District		
2020-2021 Budget Detail		
6355 - Computer		
\$ 16,400	Gifts - Online	
\$ 10,800	IT support	
\$ 2,652	TWC	
\$ 10,450	Agenda Software (\$4,500 setup fee, \$10,000 Annual)	
\$ 5,000	Other	
\$ 45,302		
6360 - Supplies		
\$ 20,000	Current	
\$ 6,000	Additional staff, etc.	
\$ 26,000		
6380 - LAFCO Assessment		
\$ 2,500		
6405 - Office - Rent		
	Note: Begins 5/1/2020	
\$ 24,000	2000/month	
\$ 1,200	misc	
\$ 25,200		
6516 - Professional Fee		
\$ 600,000	Facilities/Programs/Services/Lease	
\$ 222,376	Community Health Needs Assessment	
\$ 75,000	Strategic Planning-Communications (Board)	
\$ 10,000	HR Consultant	
\$ 4,000	Hospital Inspections - Dale Barnhard	
\$ 15,000	Miscellaneous	
\$ 926,376		
6530 - Communications/ Marketing/Website		
\$ 71,500	See Detail below	
\$ 5,000	Website (\$1,250 per quarter)	
\$ 5,000	External Relations	
\$ 50,000	Strategic Communications-External	
\$ 5,000	Other	
\$ 136,500		
Communications and Marketing Detail		
\$ 15,050	Print Publication	
\$ 1,200	Social Media	
\$ 13,250	Collateral Materials	
\$ 15,000	Visibility and Awareness	
\$ 15,000	General Marketing	
\$ 12,000	Photography	
\$ 71,500		
6728 - Pension Audit Fees		
\$ 5,500	Lund & Guttry	
\$ 8,000	Nyhart	
\$ 13,500		
Cash Flow - Tenant/building Improvements		
\$ 210,000	Fire Sprinklers at LPMP	
\$ 200,000	Est. Other TIs and Improvements	
\$ 410,000		